

PD-ABF-433

1992 11/17

LAND O'LAKES, INC.

AGRICULTURAL COOPERATIVE/BUSINESS DEVELOPMENT  
AND TRAINING FOR CENTRAL AND EASTERN EUROPE  
GRANT NO.: EUR-0024-G-00-1072-00

PARTICIPANT TRAINING REPORT  
FROM OCTOBER 1 TO DECEMBER 31, 1992

# Land O'Lakes, Inc.

## 1992 INTERNATIONAL AGRICULTURALIST PROGRAM

**Stoino ATANASOV**

Nationality: Bulgarian

Gender: Male

Funding: USAID

ORIENTATION			
DATE	HOST	PURPOSE	HOTEL OR HOST LOCATION
Monday, July 20	Arrival		Maplewood Inn Best Western 1780 E. County Road D (612) 770-2811
Tuesday, July 21	Tour of Mpls/St. Paul / Shopping / Rest		
July 22-24	Orientation		
ON FARM VISITS - 3 WEEKS			
July 25 - August 16	Marv & Joanne Chmelik Faribault, MN (507) 334-7314	On Farm Training	Marv & Joanne Chmelik Faribault, MN
	Darrell Haag, General Manager Four County Ag Service Cooperative Faribault, MN (507) 334-3943	Ride/Observe LOL Dairy Rep / Livestock Production Specialist / Local Cooperative System	
TECHNICAL TRAINING - 2 WEEKS			
August 17-21	Northeast Metro Technical College	Small Business management Instruction	Dinnaken House 623-0606 900 Washington Avenue Southeast Minneapolis, MN 55414
August 24-28	Land O'Lakes Corporate Headquarters	Training of Trainers Instruction	
INTERNSHIP SITES			
August 31- September 11	Reece Dahl / Ken Egertson University of Minnesota, St. Paul 625-7287	Cooperative law, Capper Volstead Act	Dinnaken House
September 14-25	NEW Cooperative Rick Jud, Kniern, IA (515) 463-2331 Clarence Lehman, Vincent, IA (515) 356-4185	Exposure to cooperative system Meetings with key Cenex/Land O'Lakes Feed Division personnel	Gene and Lorraine Black Rt. 1, Box 82 Fort Dodge, IA 50518(515) 542-3247
September 29 - October 4	World Dairy Expo Madison, WI	Participation in meetings and workshops involving key dairy industry professionals	University of Wisconsin housing
October 5-9	Reece Dahl University of Minnesota, St. Paul 625-7287	exposure to credit and appraising unit visits with key faculty members	Dinnaken House
October 12-15	Land O'Lakes	Program Evaluation	OCTOBER 17 - DEPARTURE

# Land O'Lakes, Inc.

## 1992 INTERNATIONAL AGRICULTURALIST PROGRAM

**Hristina IANTCHEVA**

Nationality: Bulgarian

Gender: Female

Funding: USAID

ORIENTATION			
DATE	HOST	PURPOSE	HOTEL OR HOST LOCATION
Monday, July 20	Arrival		Maplewood Inn Best Western 1780 E. County Road D (612) 770-2811
Tuesday, July 21	Tour of Mpls/St. Paul / Shopping / Rest		
July 22-24	Orientation		
ON FARM VISITS - 3 WEEKS			
July 25 - August 16	Lisa Axton, Agronomist, Extension Service Detroit Lakes, MN (218) 847-3141	On Farm Training	determined by Lisa Axton
TECHNICAL TRAINING - 2 WEEKS			
August 17-21	Northeast Metro Technical College	Small Business management Instruction	Dinnaken House 623-0606 900 Washington Avenue Southeast Minneapolis, MN 55414
August 24-28	Land O'Lakes Corporate Headquarters	Training of Trainers Instruction	
INTERNSHIP SITES			
August 31- September 1	John Ahlrichs Cenex/Land O'Lakes Agri-Source Inver Grove Heights, MN	Exposure to Agri-Source, Agronomy Division management and sales team	Dinnaken House 623-0606 900 Washington Avenue Southeast Minneapolis, MN 55414
September 2-28	Craig Sheaffer, U of M Agronomy Dept. St. Paul, MN 625-7224	Exposure to University of Minnesota Agronomy Department	
September 29- October 4	World Ag Expo Madison, WI	Participation in meetings and workshops involving key dairy industry professionals	University of Wisconsin housing
October 5-9	U of M Agronomy Dept. Head	Attend Classes / Train in Lab	Dinnaken House
October 12-15	Land O'Lakes Corporate Office	Program Evaluation	OCTOBER 17 - DEPARTURE

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# Land O'Lakes, Inc.

## 1992 INTERNATIONAL AGRICULTURALIST PROGRAM

**Nadia NAZARITY**

Nationality: Bulgarian

Gender: Female

Funding USAID

ORIENTATION			
DATE	HOST	PURPOSE	HOTEL OR HOST LOCATION
Monday, July 20	Arrival		Maplewood Inn Best Western 1780 E. County Road D (612) 770-2811
Tuesday, July 21	Tour of Mpls/St. Paul / Shopping / Rest		
July 22-24	Orientation		
ON FARM VISITS - 3 WEEKS			
Saturday, July 25	Dean & Debra Hughes	On Farm Training	Oshkosh, WI
August 16	Oshkosh, Wisconsin (414) 235-4369		
	Quality Quantity Milk Dairy Specialist	Ride/Observe LOL Dairy Rep / Livestock Production Specialist / Local Cooperative	
TECHNICAL TRAINING - 2 WEEKS			
August 17-21	Northeast Metro Technical College	Small Business management Instruction	Dinnaken House 623-0606 900 Washington Avenue Southeast Minneapolis, MN 55414
August 24-28	Land O'Lakes Corporate Headquarters	Training of Trainers Instruction	
INTERNSHIP SITES			
August 31- September 7	John Halverson Dairy Herd Improvement Association Buffalo, MN (612) 682-1117	Zumbrota Milk Testing Lab Glen Anding/Observe on-the-farm milk testing procedures	Walter and JoAnn Ring RR 2, Box 35 Zumbrota, MN 55992 (732-5989)
September 9-11	Ed Arnold Land O'Lakes - R T & E lab	Train in dairy quality control lab procedures	Maplewood Inn 1780 E County Road D Maplewood, MN 55109 (612) 770-2811
September 13-27	Paul Nierman, Dairy Quality Control Institute Mounds View, MN (612) 785-0484	Exposure to instruments, control samples, testing regiment.	
September 29- October 4	World Dairy Expo Madison, Wisconsin	Participation in meetings and workshops involving key dairy industry professionals	University of Wisconsin housing
October 5-9	Kirk Baldwin, Dairy Science Department South Dakota State University Brookings, SD 57007 (605) 688-5480	Dairy Science Department	Best Western Starlite Inn 2515 E 6th St. Brookings, SD (605) 692-9421
September 12-15	Land O'Lakes	Program Evaluation	OCTOBER 17 - DEPARTURE

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# Land O'Lakes, Inc.

## 1992 INTERNATIONAL AGRICULTURALIST PROGRAM

**Nicolay NIKOLAEV**

Nationality: Bulgarian

Gender: Male

Funding: USAID

ORIENTATION			
DATE	HOST	PURPOSE	HOTEL OR HOST LOCATION
Monday, July 20 Tuesday, July 21	Arrival Tour of Mpls/St. Paul / Shopping / Rest		Maplewood Inn Best Western 1780 E. County Road D (612) 770-2811
July 22-24	Orientation		
TECHNICAL TRAINING - 2 WEEKS			
August 17-21	Northeast Metro Technical College	Small Business management Instruction	Dinnaken House 623-0606 900 Washington Avenue Southeast Minneapolis, MN 55414
August 24-28	Land O'Lakes Corporate Headquarters	Training of Trainers Instruction	
INTERNSHIP SITES			
July 25- August 16	Dennis Lehto, Farm Mgmt/Extension Service St. Cloud, Minnesota	Visit Dairy farms, and meet with key extension, and U of M personnel	Dennis and Donna Lehto St. Cloud, Minnesota (612) 558-6515
August 31- September 1- September 2-	- Dr. Persons, U of M, Ag Education - 624-2221 - Joe Conlan, U of M, Dairy Extension- 624-6504 - Dr. Landman, Dept. of Ag/Animal Hlth 296-5000	Meetings with U of M Ag Education, Dairy Extension, Marketing, Milk Quality, and Animal Health Department	Dinnaken House 623-0606 900 Washington Avenue Southeast Minneapolis, MN 55414
September 3 & 4	Minnesota State Fair - Dairy Judging		
September 8-11 Sept 14-15,18	Dr. Pearsons, U of M, Ag Education - 624-2221	Study of Dairy industry and research services available on state level Visit World Trade Center	Bailey Hall St. Paul Campus 624-3618
September 16-17	Frank Blackburn MN Association of Cooperatives 480 Cedar Ave. St. Paul - 228-0213	Travel to Cooperative District Meetings	
September 22-28	Dr. Dean Plowman, Agriculture Research Service USDA (202) 720-3656 Washington, DC	USDA, National Milk Producers Assn., National Dairy Board, and Beltsville Agricultural Research Center	Boris Manov, 2941 Hewitt Ave H 364 Silver Spring, MD 20906 / 301-871-3528
September 29- October 4	World Dairy Expo Madison, Wisconsin	Participation in meetings and workshops involving key dairy industry professionals	University of Wisconsin housing
October 5-9	Matt Schmidt, Dairy Specialist, Appleton, WI		Hotel in Appleton
October 12-15	Land O'Lakes	Program Evaluation	OCTOBER 17 - DEPARTURE

# Land O'Lakes, Inc.

## 1992 INTERNATIONAL AGRICULTURALIST PROGRAM

**Christo NIKOLOV**

Nationality: Bulgarian

Gender: Male

Funding: USAID

ORIENTATION			
DATE	HOST	PURPOSE	HOTEL OR HOST LOCATION
Monday, July 20	Arrival		Maplewood Inn Best Western 1780 E. County Road D (612) 770-2811
Tuesday, July 21	Tour of Mpls/St. Paul / Shopping / Rest		
July 22-24	Orientation		
ON FARM VISITS - 3 WEEKS			
Saturday, July 25 August 16	Rob Stone 2139 Morrissey Ave., Rt. 3 Ripon, Wisconsin 54971 (414) 685-5932	On Farm Training	Ripon, WI
	Bud Rusch, Ripon Cooperative Ripon, Wisconsin 54971 (414) 748-7721	Ride/Observe LOL Dairy Rep / Livestock Production Specialist / Local Cooperative	
TECHNICAL TRAINING - 2 WEEKS			
August 17-21	Northeast Metro Technical College	Small Business management Instruction	Dinnaken House 623-0606 900 Washington Avenue Southeast Minneapolis, MN 55414
August 24-28	Land O'Lakes Corporate Headquarters	Training of Trainers Instruction	
INTERNSHIP SITES			
August 31- September 18	Scott and Julie Erickson Bass Lake Cheese Plant Somerset, WI (715) 247-5586	Cheese production	Scott and Julie Erickson (715) 247-5586
September 21-25	Tom Otto, Plant Manager Phil Thoenes, Procurement Manager Land O'Lakes Cheese Plant Perham, MN 56573 (218) 346-4680	Cheese production	Bill & Dorothy Johnson 740 3rd St. S.W. Perham, MN 56573 (218) 346-6731
September 29- October 4	World Dairy Expo Madison, WI	Participation in meetings and workshops involving key dairy industry professionals	University of Wisconsin housing
October 5-9	Marvin Fritz, Fennimore Cheese Plant Fennimore, WI (608) 822-6975	Cheese production	Napps Motel (608) 822-3226 Fennimore, WI
October 12-15	Land O'Lakes	Program Evaluation	OCTOBER 17 - DEPARTURE

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# Land O'Lakes, Inc.

## 1992 INTERNATIONAL AGRICULTURALIST PROGRAM

**Pavel DOSTAL**

Nationality: Czech

Gender: Male

Funding: USAID

ORIENTATION			
DATE	HOST	PURPOSE	HOTEL OR HOST LOCATION
Monday, July 20	Arrival		Maplewood Inn Best Western 1780 E. County Road D (612) 770-2811
Tuesday, July 21	Tour of Mpls/St. Paul / Shopping / Rest		
July 22-24	Orientation		
TECHNICAL TRAINING - 2 WEEKS			
August 17-21	Northeast Metro Technical College	Small Business management Instruction	Dinnaken House 623-0606 900 Washington Avenue Southeast Minneapolis, MN 55414
August 24-28	Land O'Lakes Corporate Headquarters	Training of Trainers Instruction	
INTERNSHIP SITES			
July 26- August 15	Bob Bower / Kyle Alexander 21st Century Genetics Shawano, Wisconsin 51466 (715) 526-2141	Artificial Insemination Training	Shawano, WI
August 31- October 12			
September 29- October 4	World Dairy Expo Madison, WI	Participation in meetings and workshops involving key dairy industry professionals	University of Wisconsin housing
October 12-15	Land O'Lakes	Program Evaluation	OCTOBER 17 - DEPARTURE

# Land O'Lakes, Inc.

## 1992 INTERNATIONAL AGRICULTURALIST PROGRAM

**Jan DRBOHLAV**

Nationality: Czech

Gender: Male

Funding: USAID

ORIENTATION			
DATE	HOST	PURPOSE	HOTEL OR HOST LOCATION
Monday, July 20 Tuesday, July 21	Arrival Tour of Mpls/St. Paul / Shopping / Rest		Maplewood Inn Best Western 1780 E. County Road D (612) 770-2811
July 22-24	Orientation		
ON FARM VISITS - 3 WEEKS			
July 25 - August 16	Frank Hutjens 2374 Old Martin Road De Pere, Wisconsin 54115 (414) 336-9359	On Farm Training	De Pere, WI
	John Schmidt, General Manager Progressive Farmers Cooperative (414) 336-6449	Ride/Observe LOL Dairy Rep / Livestock Production Specialist / Local Cooperative	
TECHNICAL TRAINING - 2 WEEKS			
August 17-21	Northeast Metro Technical College	Small Business management Instruction	Dinnaken House 623-0606 900 Washington Avenue Southeast Minneapolis, MN 55414
August 24-28	Land O'Lakes Corporate Headquarters	Training of Trainers Instruction	
INTERNSHIP SITES			
August 31- September 28	John Bumbalough 481-2393 Land O'Lakes - R & D New Product Development / Dairy/Meats/Spreads	Plant work, Developing new products	Michael McKeown (481-2414) Land O'Lakes Arden Hills, MN
September 28	Land O'Lakes	Program Evaluation	
September 29- October 2	World Dairy Expo Madison, Wisconsin	Participation in meetings and workshops involving key dairy industry professionals	University of Wisconsin housing
OCTOBER 3	DEPARTURE FROM MADISON TO CZECH REPUBLIC		

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# Land O'Lakes, Inc.

## 1992 INTERNATIONAL AGRICULTURALIST PROGRAM

**Petra NEUWIRTHOVA**

Nationality: Czech

Gender: Female

Funding: USAID

ORIENTATION			
DATE	HOST	PURPOSE	HOTEL OR HOST LOCATION
Monday, July 20 Tuesday, July 21	Arrival Tour of Mpls/St. Paul / Shopping / Rest		Maplewood Inn Best Western 1780 E. County Road D (612) 770-2811
July 22-24	Orientation		
ON FARM VISITS - 3 WEEKS			
Saturday, July 25 August 16	Maynard Matthiae 4839 Martin Lane Marathon, Wisconsin 54448	On Farm Training	Marathon, WI
	Todd Rosvold, General Manager Marathon Cooperative Marathon, Wisconsin (726)554-3352	Ride/Observe LOL Agronomy Rep / Crop Production Specialist /Local Cooperative	
TECHNICAL TRAINING - 2 WEEKS			
August 17-21	Northeast Metro Technical College	Small Business management Instruction	Dinnaken House 623-0606 900 Washington Avenue Southeast Minneapolis, MN 55414
August 24-28	Land O'Lakes Corporate Headquarters	Training of Trainers Instruction	
INTERNSHIP SITES			
August 30- September 11	Dr. Boylan, Dept. of Animal Science University of Minnesota	Training on quality raw milk, breeding, new technologies, ecological production	Dinnaken House Minneapolis, MN
September 12-15	Vincent Maefsky / Poplar Hill Goat Farm Scandia, MN 55073 (612) 433-2684	On Farm training of goat milk production and breeding	Vincent and Christine Maefsky Scandia, MN
September 17-26	Bob Bower/Kyle Alexander/21st Century Genetics Shawano, Wisconsin (715) 526-2141	Artificial Insemination Training	Kyle Alexander Shawano, WI
September 29- October 4	World Dairy Expo Madison, WI	Participation in meetings and workshops involving key dairy industry professionals	University of Wisconsin housing
October 5-9	Albert Paszek / U of MN Dept. of Animal Science Rosemont, MN (612) 624-4766	Exposure to key personnel at the University of MN, Rosemount Station	Ben & Mary Zweber, Blue Tower Dairy Farm, Elko, MN 461-2366
October 12-15	Land O'Lakes	Program Evaluation	OCTOBER 17 - DEPARTURE

# Land O'Lakes, Inc.

## 1992 INTERNATIONAL AGRICULTURALIST PROGRAM

**Vladimir FOLTYS**

Nationality: Slovak

Gender: Male

Funding: USAID

ORIENTATION			
DATE	HOST	PURPOSE	HOTEL OR HOST LOCATION
Monday, July 20	Arrival		Maplewood Inn Best Western 1780 E. County Road D (612) 770-2811
Tuesday, July 21	Tour of Mpls/St. Paul / Shopping / Rest		
July 22-24	Orientation		
ON FARM VISITS - 3 WEEKS			
Saturday, July 25	Gene & Arlys Zepper New York Mills, MN (218) 346-2187	On Farm Training	New York Mills, MN
August 16	Cooperative Services, Inc. New York Mills, MN (218) 385-2060	Ride/Observe LOL Dairy Rep / Livestock Production Specialist / Local Cooperative	
TECHNICAL TRAINING - 2 WEEKS			
August 17-21	Northeast Meiro Technical College	Small Business management Instruction	Dinnaken House 623-0606 900 Washington Avenue Southeast Minneapolis, MN 55414
August 24-28	Land O'Lakes Corporate Headquarters	Training of Trainers Instruction	
INTERNSHIP SITES			
August 31- September 12	Paul Nierman, Dairy Quality Control Institute Mounds View, Minnesota (612) 785-0484	Exposure to instruments, control samples, testing regiment.	Dinnaken House 623-0606 900 Washington Avenue Southeast Minneapolis, MN 55414
September 13-19	John Halverson, DHIA Buffalo, MN (612) 682-1117	Zumbrota Milk Testing Lab Glen Anding/Observe on-the-farm milk testing procedures	Ken & Lois Magnuson RR 2, Box 34 Zumbrota, MN 55992 (507) 732-5275
September 21-25	Kurt Baldwin South Dakota State University	Dairy Science Lab	Best Western Starlite Inn 2515 E. 6th St. Brookings, SD (605) 692-9421
October 5-9	Brookings, SD (605) 688-5420		
September 29- October 3	World Dairy Expo Madison, Wisconsin	Participation in meetings and workshops involving key dairy industry professionals	University of Wisconsin housing
October 12-15	Land O'Lakes	Program Evaluation	OCTOBER 17 - DEPARTURE

# Land O'Lakes, Inc.

## 1992 INTERNATIONAL AGRICULTURALIST PROGRAM

**Igor SKVARLA**

Nationality: Slovak

Gender: Male

Funding: USAID

ORIENTATION			
DATE	HOST	PURPOSE	HOTEL OR HOST LOCATION
Monday, July 20 Tuesday, July 21	Arrival Tour of Mpls/St. Paul / Shopping / Rest		Maplewood Inn Best Western 1780 E. County Road D (612) 770-2811
July 22-24	Orientation		
ON FARM VISITS - 3 WEEKS			
Saturday, July 25 August 16	Irv & Addie Beyer Red Lake Falls, MN 56750 (218) 253-2207	On Farm Training	Red Lake Falls, MN
	Bob Solien, General Manager Red Lake County Cooperative Box 37, Hwy 59 Red Lake Falls, MN 56715 (218) 698-4271	Ride/Observe LOL Dairy Rep / Livestock Production Specialist / Local Cooperative	
TECHNICAL TRAINING - 2 WEEKS			
August 17-21	Northeast Metro Technical College	Small Business management Instruction	Dinnaken House 623-0606 900 Washington Avenue Southeast Minneapolis, MN 55414
August 24-28	Land O'Lakes Corporate Headquarters	Training of Trainers Instruction	
INTERNSHIP SITES			
August 30- September 26	Steve Edwards Bridgeman Creamery 122 Main Street Thief River Falls, Minnesota (218) 681-5548	Bridgeman Creamery Exposure to Fluid Milk	Steve Edwards Thief River Falls, MN
September 29- October 4	World Dairy Expo Madison, Wisconsin	Participation in meetings and workshops involving key dairy industry professionals	Jorns Hall Madison, WI (608) 262-2270
October 5-9	Phil Bryant Schoeps Ice Cream PO Box 3215 Madison, WI 53704 (608) 249-6411	Ice Cream Plant Train in ice cream and novelty production facilities	
October 12-15	Land O'Lakes	Program Review	
			OCTOBER 17 - DEPARTURE

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# Land O'Lakes, Inc.

## 1992 INTERNATIONAL AGRICULTURALIST PROGRAM

**Tomas STEVLIK**

Nationality: Slovak

Gender: Male

Funding: USAID

ORIENTATION			
DATE	HOST	PURPOSE	HOTEL OR HOST LOCATION
Monday, July 20 Tuesday, July 21	Arrival Tour of Mpls/St. Paul / Shopping / Rest		Maplewood Inn Best Western 1780 E. County Road D (612) 770-2811
July 22-24	Orientation		
TECHNICAL TRAINING - 2 WEEKS			
August 17-21	Northeast Metro Technical College	Small Business management Instruction	Dinnaken House 623-0606 900 Washington Avenue Southeast Minneapolis, MN 55414
August 24-28	Land O'Lakes Corporate Headquarters	Training of Trainers Instruction	
INTERNSHIP SITES			
July 25- September 19	Gary Lemme West Central Experiment Station, U of MN Morris, Minnesota 56267 (612) 589-1711  Dean Paulson Morris Cooperative Association (612) 589-4744	Working with key Minnesota and South Dakota University Personnel in Soil Science Departments, and Extension Ag Engineers.	Gary Lemme Morris, MN  Dave Jungst Morris, MN
September 1-12	Doug Malo, South Dakota State University 434 Dakota Avenue Brookings, SD 57006 (605) 688-4586	Overview of utilization of remote sensing and GIS for agricultural purposes. Visit to EROS Data Center	Doug Malo Brookings, SD
September 14-26 October 5-9	Pierre Robert, Soil Science Department, U of MN 439 Borlaugh Hall, 1991 Upper Buford Cr. St. Paul, Minnesota 55108 (612) 625-3125	Remote sensing, mapping and Soil Conservation Service, and LIMC (a computerized Land Information Management Company)	Bailey Hall St. Paul Campus
September 29- October 3	World Dairy Expo Madison, Wisconsin	Participation in meetings and workshops involving key dairy industry professionals. Will also visit Land Tenure Center (608) 262-3673	University of Wisconsin housing
October 12-15	Land O'Lakes / Program Evaluation		OCTOBER 17 - DEPARTURE