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Agency for International Development
Agencia para el Desarrollo Internacional

Embajada de los Estados Unidos de América

Lauro Muller 1776
Montevideo - Uruguay

June 22, 1989

Dr. José Squadroni S.J.
Rector
Universidad Católica del Uruguay
"Dámaso Antonio Larrañaga"
Av. 8 de Octubre 2738
Montevideo

Subject: Grant No. 598-0616.18.01

Dear Dr. Squadroni:

Pursuant to the authority contained in the Foreign Assistance Act of 1961, as amended, the Agency for International Development (hereinafter referred to as "A.I.D." or "Grantor") hereby grants to the Universidad Católica del Uruguay "Dámaso Antonio Larrañaga" (hereinafter referred to as "UCUDAL" or "Grantee"), the sum of US\$100,000 to provide support for a program of advanced education for development, as described in the Schedule of this grant and the Attachment 2, entitled "Program Description".

This grant is effective and obligation is made as of the date of this letter and shall apply to commitments made by the Grantee in furtherance of program objectives during the period beginning with the effective date and ending June 22, 1992.

This grant is made to UCUDAL on condition that the funds will be used in accordance with the terms and conditions set forth in Attachment 1, entitled the "Schedule", Attachment 2, entitled "Program Description", and Attachment 3 entitled "Standard Provisions", which have been agreed to by your organization.

Please sign the original and each copy of this letter to acknowledge your receipt of the grant, and return the original and all but one copy to this office.

Sincerely yours,



Peter R. Orr,
A.I.D. Representative
(Grant Officer)

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Attachments:

1. Schedule
2. Program Description
3. Standard Provisions

ACKNOWLEDGED:

UCUDAL

BY: Jose Squadroni, S.J.
Dr. Jose Squadroni S.J.

Title: Rector

Date: 6/22/89

FISCAL DATA

Appropriation:	7211-91021
Budget Plan Code:	LDEA 89-25528-KG12
Project No.:	598-0616.18.01
Total Estimated Amount:	US\$650,000
Total Obligated Amount:	US\$100,000

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ATTACHMENT 1

SCHEDULE

A. Purpose of Grant

The purpose of the Grant is to support the Catholic University of Uruguay (UCUDAL) in its efforts to develop the professional, technical and managerial manpower resources to meet the demands of an export-oriented economy. The purpose of the Grant is more specifically described in Attachment 2 to this Grant entitled "Program Description".

B. Period of Grant

The effective date of this Grant is June 22, 1989. The expiration date of this Grant is June 22, 1992. Funds obligated hereunder are available for program expenditures from the effective date of this Grant through the expiration date of the Grant.

C. Amount of Grant and Payment

1. The total estimated amount of this Grant for the period shown in B. above is US\$650,000.

2. A.I.D. hereby obligates the amount of US\$100,000 for program expenditures as shown in the Financial Plan below.

3. Payment shall be made to the Grantee in accordance with the procedures set forth in Attachment 3, Standard Provision, entitled "Payment - Periodic Advance".

4. Additional funds up to the total amount of the Grant shown in C.1 above may be obligated by A.I.D. subject to the availability of funds, and to the requirements of the Standard Provision of the Grant, entitled "Revision of Financial Plans".

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D. Financial Plan

The following is the Grant Budget. Revisions to this budget will be made in accordance with the Standard Provision of this Grant, entitled "Revision of Grant Budget".

1. UCUDAL Participant Training	54,000.00
2. Other Participant Training	---
3. Technical Assistance	25,000.00
4. Educational Commodities	---
5. UCUDAL Project Administration	21,000.00
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Total	US\$100,000.00

E. Reporting and Evaluation

UCUDAL will prepare implementation plans and quarterly project progress reports. Financial reports will be prepared quarterly, in accordance with the Standard Provision, entitled "Payment - Periodic Advance". A joint A.I.D.-UCUDAL informal evaluation review will be held in conjunction with the preparation of the second annual plan. A formal independent evaluation will be conducted early in the third year of the Grant.

F. Special Provisions

Attachment No. 3 to the Grant provides the Standard Provisions applicable to the Grant. Optional Standard Provisions nos. 2, 9, 10, 12, 14, 15, 16, 17, 19, 20 and 21 do not apply to the Grant.

G. Title to Property

Commodities procured under the Grant will be the property of the Grantee, unless otherwise specified by A.I.D. in writing.

H. Authorized Geographic Code

Unless authorized in writing by the A.I.D. Grant Officer, all goods and services procured under the Grant shall have their source and origin in the U.S.A. or Uruguay.

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PROGRAM DESCRIPTION

A. Project Goal

The goal of the project is to improve the human resource base required for private sector growth and development. The project will develop the trained personnel required to stimulate growth and thereby increase levels of employment and foreign exchange earnings.

B. Project Purpose

The purpose of the project is to provide the professional, technical and managerial personnel required to meet the manpower demands of an export-oriented economy. This will be achieved by: 1) strengthening the capacity of UCUDAL to carry out more industry responsive and higher quality education in business management and related fields; 2) building and strengthening ties between U.S. educational institutions and UCUDAL; and 3) providing U.S. training opportunities for Uruguayans who may be in a position to further the economic development of Uruguay.

Under this project, A.I.D. will finance activities in three areas: a) post-graduate level training in the U.S. for a number of UCUDAL professors to strengthen UCUDAL's business management program and to strengthen other UCUDAL departments in business-related fields; b) short and long-term training in the U.S. for individuals who can promote the objectives of the A.I.D. development strategy; c) limited technical assistance and commodities to assist UCUDAL, particularly in the development of its business management program.

1. End of Project Status

Upon completion of the activities financed under this Project, the following will have been accomplished:

a. A cadre of professional, technical and managerial people will have been trained in the U.S., who through their positions in teaching, business and government are contributing to the economic transformation of Uruguay;

b. A strengthened business management program at UCUDAL which will offer high quality, industry responsive instruction in priority areas key for Uruguayan private sector development.

c. UCUDAL will have achieved a qualitative increase in its role as a center of intellectual influence in the development of Uruguay.

2. Outputs

The project will have the following life of project outputs:

a. An estimated 22 university administrators and faculty members trained (for an average of one semester) in advanced business administration or short courses in related fields in the U.S.

b. At least 12 post-graduate level courses being taught at UCUDAL.

c. An estimated 48 person/months of professional, technical and managerial training in the U.S. for non-UCUDAL individuals in areas key to the economic growth and diversification of Uruguay.

C. Project Components

1. University Faculty Training

a. Objectives

UCUDAL will have the opportunity to select and send, for graduate studies, up to 22 professors and administrators from the department of business studies and selected professors from other departments that offer training in specialties needed by the private sector. The objective of the scholarships will be to strengthen the faculty of UCUDAL. Participant training periods will range from one month to two years in areas determined by the University academic and administrative authorities to be most needed to strengthen the particular department that is within the project priorities.

It is anticipated that final determination of the areas of study will be made within the first three months of project implementation.

2. Linkage with U.S. Universities

UCUDAL will work with a Consortium of U.S. universities composed of four institutions, Loyola Marymount University, Santa Clara University, University of San Francisco, and College of St. Thomas.

The Consortium is expected to provide resources to the program, outside of A.I.D. funding, such as reduced tuition and fees, some in-kind contributions of faculty time and curriculum materials, and perhaps some matching funds for research and the like.

The Consortium will assist UCUDAL in training its program administrators in information and data systems, administrative procedures and quality control measures. In addition, the Consortium will provide technical assistance in the form of visiting university professors who will assist UCUDAL in Uruguay to develop teaching materials and curricula and conduct courses, workshops and seminars.

The Grant will help finance an estimated 12 person/months of technical assistance from the Consortium and up to 5 person/months of assistance outside the Consortium.

3. Non-UCUDAL Training

Funds have been reserved in the Grant for training in the U.S. of persons not associated with UCUDAL. These funds will be used primarily for carefully selected candidates who are in a position to further the economic development of Uruguay. Proposals may be made by UCUDAL, but each candidate must be approved by A.I.D.

4. Supporting Activities

a. English Language Training

The Bi-National Center of Uruguay offers an intensive in-country English Language Training (ELT) program. Based on the cost-effectiveness, and the screening value of the program, participants needing ELT will attend this program, at A.I.D. expense, and achieve an intermediate level of proficiency on the TOEFL (Test of English as a Foreign Language).

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b. Special Programming

i. Orientation Program

Pre-departure orientation will be provided by UCUDAL. The orientation will consist of a personal interview between the UCUDAL project manager and the participant and will consist of written and oral review of the objectives, requirements, extent of the training program, logistic arrangements, and role the participant is expected to play upon return to Uruguay.

ii. Exit Program

UCUDAL will debrief returning participants as part of a follow-up program. An exit interview will be conducted with participants which will include questions about the value of the training they received and other concerns they might have as a result of their training in the U.S. Problems identified will allow UCUDAL and the Consortium to make necessary adjustments for future participants.

5. Project Administration

The Grant will finance the costs of a full-time project manager, part-time assistant and other selected direct project administration costs. The project manager will be responsible for on-going liaison with A.I.D. and ensuring that the Grant funds are utilized in accordance with the Grant agreement and applicable A.I.D. regulations. The project manager will also be responsible for administering and managing the assistance arrangement with the Consortium.

D. Implementation Arrangements

The majority of participant training and technical services financed under the Grant will be provided by the Consortium. The Consortium will also identify training institutions outside the Consortium and administer participant trainees outside the Consortium, when required by the project.

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In July or August 1989, Consortium representatives will visit Uruguay for the purpose of developing a technical assistance and participant training plan for the UCUDAL strengthening elements of the project. Travel and per diem costs of this trip will be financed from the Grant. In addition, during this visit UCUDAL and the Consortium will prepare a cooperative agreement which will describe administrative relations, responsibility of the parties in implementing the project and basis of costs to be charged to this Grant, including description of cost saving arrangements (e.g. favorable tuition rates or services to be provided on a pro bono basis). A.I.D. will provide guidance on any required stipulations to be included in the agreement.