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**THE A.I.D./WASHINGTON
PRIVATE SECTOR PROJECT
HANDBOOK**

**Produced For:
Bureau for Private Enterprise
U.S. Agency for International Development**

**Funded Under The
Private Enterprise Development Support Project II**

**Produced By:
Coopers & Lybrand**

May 1992

PREFACE

The 1992 edition of A.I.D./Washington Private Sector Project Handbook has been prepared under PRE's Private Enterprise Development Support (PEDS) Project as a service to A.I.D. Missions and offices worldwide.

The introductory matrix summarizes the projects' sectors of activity and areas of assistance. Brief descriptions of each project follow the matrix. These descriptions include (as available or applicable) a statement of the project's aim, available resources, means of accessing resources, expiration date, sectors of activity, areas of assistance, countries of recent activity, recent cable references, and the name, phone and fax number of the appropriate contact person. Projects are grouped by A.I.D./Washington bureaus and offices.

We intend to update and revise this handbook periodically, and would welcome comments about modifications to content or format that would make it more useful. Any such observations should be directed to Pat Lee, PEDS project manager, Office of Emerging Markets, Bureau for Private Enterprise.

We hope that this handbook will continue to serve as a handy reference as you plan and implement private sector initiatives in A.I.D. host countries.

NOTE: At the time of printing, the offices of the Bureau for Private Enterprise were undergoing relocation, which will result in new office phone and fax numbers. This handbook does not reflect these changes, which are expected in July 1992.

AID/WASHINGTON - RESOURCES FOR PRIVATE SECTOR DEVELOPMENT

PROJECT NAME	SECTORS OF FOCUS										AREAS OF ASSISTANCE									OFFICE
	AGRICULTURE	EDUCATION	ENERGY	ENVIRONMENT	FINANCE	HEALTH & NUTRITION	INDUSTRY	LEGAL & REGULATORY REFORM	LEGAL & INSTITUTIONAL REFORM	POLICY REFORM	GENDER REFORM	PRIVATIZATION	TRADE & INVESTMENT PROMOTION	FINANCIAL MARKET DEVELOPMENT	PRIVATE SECTOR STRATEGY DEV.	TRAINING/HUMAN RESOURCE DEV.	PROJECT DESIGN & IMPLEMENTATION	SMALL/MICROENTERPRISE DEVELOPMENT		
GEMINI					*		*				*				*	*	*	*	PRE/SMIE	
Institute for Contemporary Studies								*							*				PRE/SMIE	
Inst. Reform & Informal Sector						*		*											PRE/SMIE	
Peace Corps/AID Microent. Prog.					*	*									*		*		PRE/SMIE	
Africa Growth Fund	*					*					*								AFR/ONI	
Africa Mgmt. Services Co.	*				*	*				*					*				AFR/ONI	
Africa Private Enterprise Fund	*				*	*				*	*	*	*	*	*	*	*	*	AFR/ONI	
Africa Proj. Dev't. Facility					*	*				*	*				*	*	*	*	AFR/ONI	
Foreign Invest. Adv. Service						*				*	*		*	*					AFR/ONI	
Amer. Bus. & Pvt. Sector Dev't.	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	EUR/DR	
Health Sector Finance & Support					*	*	*	*	*	*	*	*	*	*	*	*	*	*	EUR/DR	
Competition Policy, Laws, Regs.						*	*	*	*	*	*	*	*	*	*	*	*	*	EUR/ESD	
Privatizing the Food Aid Trans.	*		*				*	*	*	*	*	*	*	*	*	*	*	*	FHA/PPE	
Support to Cooperatives	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	FHA/PVC	
Reg'l Admin. of Justice Support					*	*	*	*	*	*	*	*	*	*	*	*	*	*	LAC/DI	
Trade & Investment Development	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	LAC/TI	
Regional Private Enterprise Proj.	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	NE/DR	
Socio-Economic Studies	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	NE/ME	
AID-Israel Coop. Dev. Program	*		*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	R&D/A	

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AID/WASHINGTON - RESOURCES FOR PRIVATE SECTOR DEVELOPMENT

SECTORS OF FOCUS										AREAS OF ASSISTANCE										OFFICE
PROJECT NAME	AGRICULTURE	EDUCATION	ENERGY	ENVIRONMENT	FINANCE	HEALTH & NUTRITION	INDUSTRY	LEGAL & REGULATORY REFORM	LEGAL & INSTITUTIONAL REFORM	POLICY REFORM	GENDER REFORM	PRIVATIZATION	TRADE & INVESTMENT PROMOTION	FINANCIAL MARKET DEVELOPMENT	PRIVATE SECTOR STRATEGY DEV.	TRAINING/HUMAN RESOURCE DEV.	PROJECT DESIGN & IMPLEMENTATION	SMALL/MICROENTERPRISE DEVELOPMENT		
Agriculture Policy Analysis II	*			*					*		*	*				*			R&D/A	
Aquaculture Research & Support	*	*		*										*	*	*	*		R&D/A	
Fisheries & Aquaculture Tech. Asst.	*			*										*	*	*	*		R&D/A	
Fisheries Dev. Support Services		*		*		*				*				*	*		*		R&D/A	
Fisheries Stock Assessment				*		*			*					*	*		*		R&D/A	
Int'l. Fertilizer Dev't. Center	*		*	*		*	*		*	*				*	*				R&D/A	
NIFTAL	*	*		*		*									*		*		R&D/A	
Pond Dynamics/Aqua. Research	*			*					*	*				*	*		*		R&D/A	
Postharvest Grain Systems	*					*			*	*				*	*	*	*		R&D/A	
Reproductive Studies on Milkfish	*			*		*				*				*	*		*		R&D/A	
R&D of Impr. Seed Prod. in LDC's	*					*			*	*				*	*	*	*		R&D/A	
Small Ruminant Coll. Res. Supp.	*								*	*				*	*		*		R&D/A	
Soybean Utilization & Research					*	*				*				*	*	*	*		R&D/A	
Agricultural Marketing Impr. Strat.	*					*						*		*	*		*		R&D/EID	
Financial Resources Management	*				*	*	*		*				*				*		R&D/EID	
Implementing Policy Change	*		*	*	*	*	*	*	*	*			*	*			*		R&D/EID	
Macro & Int'l Economic Analysis	*		*	*	*	*			*	*	*	*	*				*	*	R&D/EID	
Biomass Energy Syst. & Tech.	*		*	*	*	*			*	*	*		*	*		*	*	*	R&D/EI	
Energy Conservation Serv. Prog.			*	*		*	*	*	*	*	*	*				*	*	*	R&D/EI	

AID/WASHINGTON - RESOURCES FOR PRIVATE SECTOR DEVELOPMENT

SECTORS OF FOCUS								AREAS OF ASSISTANCE											
PROJECT NAME	AGRICULTURE	EDUCATION	ENERGY	ENVIRONMENT	FINANCE	HEALTH & NUTRITION	INDUSTRY	LEGAL & REGULATORY REFORM	LEGAL & INSTITUTIONAL REFORM	POLICY REFORM	GENDER REFORM	PRIVATIZATION	TRADE & INVESTMENT PROMOTION	FINANCIAL MARKET DEVELOPMENT	PRIVATE SECTOR STRATEGY DEV.	TRAINING/HUMAN RESOURCE DEV.	PROJECT DESIGN & IMPLEMENTATION	SMALL/MICROENTERPRISE DEVELOPMENT	OFFICE
	Energy Planning & Policy Dev.		*	*	*	*	*		*			*		*	*	*			
Energy Tech. Innovation Project		*	*	*	*	*				*	*			*	*	*			R&D/EI
Global Energy & Envir. Mgmt.		*	*	*	*	*		*		*	*			*					R&D/EI
Private Sector Energy Development		*	*	*	*	*		*		*	*			*		*			R&D/EI
Renewable Energy Appl. & Train	*	*	*	*	*	*		*		*	*			*	*	*			R&D/EI
Forest Resources Management								*		*	*			*	*	*	*		R&D/ENR
Children's Vaccination					*	*								*					R&D/H
Environmental Health			*	*	*	*	*	*	*	*	*			*	*	*			R&D/H/UCD
Health Financing & Sustainability				*	*	*	*	*	*	*	*			*	*	*			R&D/H
Health Technology				*	*	*	*	*	*	*	*			*	*	*	*		R&D/H
Vector Biology and Control	*		*	*	*	*	*	*	*	*	*			*	*	*			R&D/H
Water & Sanitation for Health			*	*	*	*	*	*	*	*	*			*	*	*			R&D/H
Entrepreneurs International	*	*	*	*	*	*	*	*	*	*	*	*		*	*	*			R&D/OIT
Contraceptive Social Marketing II				*	*	*	*	*	*	*	*			*	*	*			R&D/POP/FPSPD
Promoting Fin. Invest. & Transfers				*	*	*	*	*	*	*	*	*		*	*	*			R&D/POP/FPSPD
General Matching Reserve Fund	*	*	*	*	*	*	*	*	*	*	*			*	*	*			R&D/WID
Gender Anal. In Strat. Dev. Proj	*	*	*	*	*	*	*	*	*	*	*			*	*	*	*		R&D/WID
Gender in Economic & Soc. Syst.	*	*	*	*	*	*	*	*	*	*	*			*	*	*	*		R&D/WID
University Development Linkages	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*		R&D/UC

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**Bureau for Private Enterprise
Office of Capital Projects**

CAPITAL PROJECTS FUND

Aim of Project: To support capital projects initiatives by country missions.

Resources: FY '93: \$100 million (planned)

Resource Access: Through regional bureaus

**Sectors of
Activity:**

- Industry
- Environment
- Energy
- Health & Nutrition
- All Capital Projects

**Areas of
Assistance:**

- Financing Project Concept through Realization

**Contractor/
Grantee:**

To be determined

Cable Reference: STATE 129843

Contact Person: Fred Zobrist, PRE/CAP
Phone: (202) 647-6929
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Capital Projects**

ENGINEERING IOC

Aim of Project: To provide quick response, short term engineering services to the field.

Resource Access: Field missions request engineering technical assistance.

PACD: 1996

Sectors of Activity:

- Industry
- Environment
- Energy
- Capital Projects

Areas of Assistance:

- Capital Projects Support and Evaluation

**Contractor/
Grantee:**

Deleuw Cather (prime)
Soros Associates
Roy Jorgenson
Globetrotters Engineering Corporation

Contact Person: Ron Henrikson, PRE/CAP
Phone: (202) 647-2524
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Emerging Markets**

THE AGRIBUSINESS COUNCIL, INC.

Aim of Project: To build and strengthen an emerging global network of agribusiness trade associations.

Resources: \$7.171 million

Resource Access: Directly through the Agribusiness Council

Sector of Activity:

- Agriculture

Areas of Assistance:

- Trade & Investment Promotion
- Policy Reform

**Contractor/
Grantee:** The Agribusiness Council, Inc.

Contact Person: Gary V. Kinney, PRE/EM
Phone: (202) 663-2384
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Emerging Markets**

DEVELOPMENT AND BUSINESS ADVISORY PROGRAM

Aim of Project: To provide twenty first-year MBA students an opportunity to assist host companies in the middle and upper managerial levels in the areas of financial control, marketing, quality control, personnel management, and other management functions.

Resources: \$1.3 million (life of project)

Resource Access: Directly through Institute of International Education

PACD: December 31, 1993

Sector of Activity:

- Education

Areas of Assistance:

- Training/Human Resource Development

**Contractor/
Grantee:** Institute of International Education

Cable Reference: STATE 115372

Contact Person: Gary V. Kinney, PRE/EM
Phone: (202) 663-2384
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Emerging Markets**

ENERGY AND ENVIRONMENT

Aim of Project: To provide support for the first phase of the U.S.-Japan Study Group on Energy and Environment.

Resources: \$49,004

Resource Access: Directly through George Washington University

PACD: January 31, 1992

Sectors of Activity:

- Energy
- Environment

Areas of Assistance:

- Policy Reform

**Contractors/
Grantees:** George Washington University

Contact Person: Gary V. Kinney, PRE/EM
Phone: (202) 663-2384
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Emerging Markets**

FINANCIAL SECTOR DEVELOPMENT PROJECT

Aim of Project: To promote growth of the financial system.

Resources: \$3 million core funding, life-of-project

Resource Access: Through buy-ins to the project. Buy-in capacity = \$7 million

PACD: September 1993

Sector of Activity: • Finance

Areas of Assistance: • Financial Market Development

Regions of Recent Activity: Indonesia-creation of a stock market and SEC - long term. Other projects in Guatemala, Honduras, India, Morocco, Tanzania, and Tunisia.

Contractors/Grantees: Price Waterhouse (Prime)
Shearson Lehman Hutton, Inc.
Robert Nathan Associates
Financial Markets International Research Institute
Emerging Markets Investors Corp.

Contact Person: Sandra Frydman, PRE/EM
Phone: (202) 647-7474
[After June 10, 1992: (202) 663-2384]
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Emerging Markets**

FINANCIAL SERVICES VOLUNTEER CORPS

Aim of Project: To provide professional expertise from executives in commercial banks, law and accounting firms, and investment banks on a volunteer basis to promote financial markets development.

Resources: FY '91: \$1,000,000
FY '92: \$1,450,000 (anticipated)

PACD: September 1993

Sector of Activity:

- Finance

Areas of Assistance:

- Financial Market Development
- Policy Reform
- Privatization
- Legal & Institutional Reform
- Legal & Regulatory Reform

**Contractor/
Grantee:** Financial Services Volunteer Corps

Contact Person: Rebecca Maestri, PRE/EM
Phone: (202) 647-6960
[After June 10, 1992: (202) 663-2384]
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Emerging Markets**

INTERNATIONAL DEVELOPMENT LAW INSTITUTE

Aim of Project: To train development lawyers in the negotiation and drafting of international contracts and the process of law reform.

Resources: FY '90: \$350,000
FY '91: \$350,000
FY '92: \$338,000

Resource Access: Directly through IDLI, AID Missions or AID/W

PACD: September 30, 1993

Sector of Activity: • Law

Areas of Assistance:

- Legal & Institutional Reform
- Training/Human Resource Development
- Legal & Regulatory Reform
- Policy Reform

**Contractor/
Grantee:** International Development Law Institute

Contact Person: Rebecca Maestri, PRE/EM
Phone: (202) 663-2384
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Emerging Markets**

INTERNATIONAL EXECUTIVE SERVICES CORPS

- Aim of Project:** To provide direct technical and management assistance to private enterprises in developing countries.
- Resources:** \$20 million core funding, life of project
FY '90: \$5.1 million
FY '91: \$5.0 million
FY '92: \$6.7 million
****Note:** Approximately 30% of the total funding for the project comes from the private sector.
- Resource Access:** Directly through IESC where there is a country Director, or through A.I.D./Washington if IESC has no country representative.
- PACD:** December 1992
- Sectors of Activity:**
- Business activities in all sectors
- Areas of Assistance:**
- Training/Human Resource Development
 - Privatization
 - Small/Microenterprise Development
 - Financial Market Development
- Regions of Recent Activity:** The project is active in over 90 countries worldwide.
- Contractor/Grantee:** International Executive Service Corps
- Contact Person:** Penny Farley, PRE/EM
Phone: (202) 647-7474
[After June 10, 1992: (202) 663-2384]
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Emerging Markets**

PRIVATE ENTERPRISE DEVELOPMENT SUPPORT (PEDS)

- Aim of Project:** To provide technical assistance and synthesize Agency experience in selected areas of private sector development.
- Resources:** Remaining Buy-in Capacity: \$700,000
Core Funds: FY '90: \$1.7 million; FY '91: \$0; FY '92: \$0
- Resource Access:** Through buy-ins to the project.
- PACD:** September 1992
- Sectors of Activity:**
- Industry
 - Environment
 - Education
 - Agriculture
 - Finance
- Areas of Assistance:**
- Trade & Investment Promotion
 - Legal & Regulatory Reform
 - Private Sector Strategy Development
 - Policy Reform
 - Private Sector Project Design & Implementation
- Regions of Recent Activity:** Ghana, Tunisia, Indonesia, Tanzania (Private Sector Strategy & Project Design); Dominican Republic, Guatemala, Cape Verde (Trade & Investment Promotion)
- Contractors/Grantees:** Coopers & Lybrand (Prime)
SRI International
J.E. Austin Associates
Management Systems International
The Services Group
- Contact Person:** Pat Lee, PRE/EM
Phone: (202) 647-7474
[After June 10, 1992: (202) 663-2384]
Fax: (202) 647-1805
- Note:** PRE has requested a one year, no-cost extension of PEDS. However, there will be no additional buy-in capacity for the project.

**Bureau for Private Enterprise
Office of Emerging Markets**

PRIVATE SECTOR IQC

**Aim of Project/
Major Problem to
Be Addressed:**

The Agency's private sector initiative, launched in the early 1980's, has become a mature Agency product line and has spawned more targeted Agency activity in fields such as privatization and financial market reform. Despite the maturity of the initiative, it lacks a generic IQC such as that available for comparable sectoral services in agriculture, education, energy and the like. Establishment of an IQC providing mission access to qualified consultants in the field of private sector development will fill this gap and enable PRE to keep its projects focused on the leading edge of the business-development partnership.

**Preliminary
Description:**

PRE will establish (beginning September 1992) an IQC covering various types of private sector contracting services most frequently requested by A.I.D. missions. A high premium will be placed on firms' ability to harness non-traditional assistance, e.g. people with direct business experience, to service mission needs. PRE also plans to provide some Bureau funding to the IQC to enable it to undertake special projects, such as private sector training, and to underwrite the costs of regular reporting to PRE by the contracting firms regarding tasks undertaken.

Resources:

\$750,000 (life of project)
FY '92: \$50,000
FY '93: \$300,000

PACD:

September 1995

**Contractors/
Grantees:**

To be determined.

Contact Person:

Pat Lee, PRE/EM
Phone: (202) 647-7474
[After June 10, 1992: (202) 663-2384]
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Emerging Markets**

PRIVATIZATION & DEVELOPMENT

Aim of Project: To provide technical assistance to A.I.D. Missions and client countries to help develop and implement effective privatization strategies.

Resources: Core contract: \$5.8 million; Requirements contract: unlimited.

Resource Access: Through buy-ins to the requirements contract.

PACD: December 1995

Sectors of Activity:

- Agriculture
- Industry
- Health

Areas of Assistance:

- Privatization
- Training/Human Resource Development
- Trade & Investment Promotion
- Small Enterprise Development
- Financial Market Development

Regions of Recent Activity: Worldwide

**Contractor/
Grantee:** Price Waterhouse (Prime)
Carana
Morgan Stanley
SRI International
Intrados
IESC

Cable Reference: STATE 20170

Contact Person: Penny Farley, PRE/EM
Phone: (202) 647-7474
[After June 10, 1992: (202) 663-2384]
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Emerging Markets**

TECHNOLOGY ASSESSMENT PROJECT

Aim of Project: To develop a knowledge base covering the linkages between technology and economic development and to provide action-oriented recommendations on technology policies and programs related to development.

Resources: \$1,622,000 (life of project)

Resource Access: Through contract

PACD: September 13, 1992

Sectors of Activity:

- Industry

Areas of Assistance:

- Transfer of Technology
- Policy Reform
- Legal & Regulatory Reform
- Trade & Investment Promotion

**Contractors/
Grantees:** SRI International (prime)
Northwestern University

Contact Person: Monica McKnight, PRE/EM
Phone: (202) 663-2384
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Housing & Urban Programs**

PRIVATE PROVISION OF SOCIAL SERVICES

Aim of Project: To demonstrate feasibility of privatizing solid waste management services in developing countries.

Resources: All resources committed

Resource Access: Through buy-ins

Sectors of Activity:

- Environment
- Urban Services Delivery

Areas of Assistance:

- Privatization
- Private Sector Project Design & Implementation
- Small/Microenterprise Development
- Environmental Services

**Contractors/
Grantees:** International City Management Association (ICMA)

Contact Person: Bob MacLeod, PRE/H
Phone: (202) 663-2517
Fax: (202) 663-2552

**Bureau for Private Enterprise
Office of International Business Development**

MARKET AND TECHNOLOGY ACCESS PROJECT (MTAP)

Aim of Project: To employ proven business development strategies for increased participation in new trade, investment and technology transfers.

Resources: \$4.76 million core budget, life of project
FY '90: \$405,000
FY '91: \$391,000
FY '92: \$454,000

Resource Access: By request with subsequent buy-ins.

PACD: September 1993

Sectors of Activity:

- Agriculture
- Energy
- Environment
- Industry
- Natural Resources

Areas of Assistance:

- Trade & Investment Promotion and Facilitation
- Private Sector Strategy Development
- Private Sector Project Design & Implementation
- Linking local firms to U.S. markets and technologies
- Training/Human Resource Development

**Contractor/
Grantee:** Interamerican Management Consulting Corporation (IMCC)
National Association of State Development Agencies (NASDA)

Contact Person: Phillip Hubbard, PRE/IBD
Phone: (202) 647-3805
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of International Business Development**

TRADE & INVESTMENT SERVICES (TIS)

Aim of Project: To promote joint and co-ventures between U.S. and foreign companies, as well as to establish investment promotion offices within private, non-profit and business associations (e.g. Chambers of Commerce).

Resources: FY '92: \$1,400,000

PACD: May 1993

Sectors of Activity:

- Agriculture
- Energy
- Environment
- Finance
- Industry

Areas of Assistance:

- Trade & Investment Promotion

Regions of Recent Activity: Morocco, Guatemala, Ecuador, Tunisia, Jordan, Zimbabwe, Indonesia, Eastern Europe, Portugal, Turkey and Mexico.

**Contractor/
Grantee:** International Executive Service Corps (IESC)

Contact Person: Ed Wise, PRE/IBD
Phone: (202) 647-3805
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Investment**

BOND GUARANTEE PROGRAM

Aim of Project: The bond guarantee program seeks to broaden and deepen capital markets in A.I.D.-assisted countries while increasing the flow of credit to small businesses. The 50% guarantee (principal only) may be offered to an eligible financial institution on its medium-term issues. Financial institutions are required to match the proceeds *pari passu* and onlend them to small businesses until the bonds mature.

Resources: \$10 million (1992)

Resource Access: Through applicable contact person.

PACD: Ongoing

Sectors of Activity:

- Finance
- Industry

Areas of Assistance:

- Financial Market Development
- Legal & Institutional Reform
- Private Sector Project Design & Implementation

Contact Person: Africa: Sandra Goshgarian or Judith Coker Evans
Asia: Bryan Kurtz
Eastern Europe: Stephen Eastham
Latin America & Caribbean: Carolin Crabbe
Near East: Sandra Goshgarian or Judith Coker Evans
Phone: (202) 647-9842
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Investment**

FORFAIT PROGRAM (NON-RECOURSE EXPORT PROGRAM)

Aim of Project: This multi-faceted program assists U.S. exporters to sell manufactured goods to developing countries and educates both exporters and importers in a form of trade finance which does not rely solely upon the banking system for its credit generation. A.I.D. supports the participating forfait houses by agreeing to absorb 50% of the sovereign and commercial risks of individual transactions. Eligible transactions must have the following characteristics: exports from the U.S.; manufactured goods; valued at less than \$1,000,000; the buyer must be a private entity; and the importing country must be eligible to receive U.S. aid. Up to five year finance is available.

Resources: \$15 million (1992)

Resource Access: Through the contact person for program information; through participating forfait houses for specific transactions.

PACD: On-going

Sectors of Activity:

- Finance
- Industry
- Exports

Areas of Assistance:

- Financial Market Development
- Trade & Investment Promotion
- Private Sector Project Design & Implementation

Participating Forfait Houses: Barclays Bank Plc
Midland Bank Aval Ltd.
Monaval Finanz AG
Westdeutsche Landesbank

Contact Person: Daniel Roberts, PRE/I
Phone: (202) 647-9842
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Investment**

FRANCHISE GUARANTEE PROGRAM

Aim of Project: Through the use of the uniquely American franchise industry, to strengthen small private businesses by using franchisors' industry training and to transfer business skills in accounting, merchandising and general management, thereby greatly reducing the failure rate of start-up small businesses. This program is available through guarantees to franchisees, master franchisor or franchisor in a variety of forms as are necessary to accomplish A.I.D.'s development goals.

Resources: \$20 million (1992)

Resource Access: Through contact person.

PACD: Ongoing

Sectors of Activity:

- Finance
- Industry

Areas of Assistance:

- Small Enterprise Development
- Training/Human Resource Development
- Legal & Institutional Reform
- Private Sector Project Design & Implementation

Contractor: Coopers & Lybrand

Contact Person: Stephen Eastham
Phone: (202) 647-9842
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Investment**

LOAN PORTFOLIO GUARANTEE (LPG)

Aim of Project: To expand credit to small businesses through approved financial institutions. A.I.D. guarantees 50% of the credit risk on incremental small business credits. The program is designed as a stand-alone facility or can be used in support of specific Mission projects and programs, e.g. rural credit, agribusiness, privatization, leasing, health delivery systems and environmentally related private sector projects. Sustainability is addressed through the extensive use of training in cash flow lending for bankers and basic accounting for entrepreneurs.

Resources: \$30 million (1992)

Resource Access: Through applicable contact person.

PACD: Ongoing

Sectors of Activity:

- Finance
- Industry
- Agriculture

Areas of Assistance:

- Small Enterprise Development
- Training/Human Resource Development
- Financial Market Development
- Legal & Institutional Reform
- Private Sector Project Design & Implementation

Contractor: Management Advisory Services (MAS)

Contact Person: Africa: Sandra Goshgarian or Judith Coker Evans
Asia: Bryan Kurtz
Eastern Europe: Stephen Eastham
Latin America & Caribbean: Carolin Crabbe
Near East: Sandra Goshgarian or Judith Coker Evans
Phone: (202) 647-9842
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Investment**

PRIVATIZATION GUARANTEE PROGRAM

Aim of Project: To provide financing directly or through guarantees in the furtherance of A.I.D. Mission programs for privatization.

Resources: \$20 million (1992)

Resource Access: Through application to the appropriate contact person.

PACD: Ongoing

Sectors of Activity:

- Finance
- Industry
- Agriculture

Areas of Assistance:

- Privatization
- Small Enterprise Development
- Training/Human Resource Development
- Financial Market Development
- Legal & Institutional Reform
- Private Sector Project Design & Implementation

Contractor: Coopers & Lybrand

Contact Person: Africa: Sandra Goshgarian or Judith Coker Evans
Asia: Bryan Kurtz
Eastern Europe: Stephen Eastham
Latin America & Caribbean: Carolin Crabbe
Near East: Sandra Goshgarian or Judith Coker Evans
Phone: (202) 647-9842
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Investment**

RESOURCE MOBILIZATION PROGRAM

Aim of Project: To redirect liquidity within developing economies from companies, pension funds and the insurance industry to the small business sector through the use of a guarantee or loan. It is particularly helpful in high inflation countries with structural adjustment programs which reduce liquidity and have the immediate effects of crowding out the small business sector. The program also broadens financial markets by contributing to wider investment options for participating companies, pension funds and the insurance industry.

Resources: \$20 million (1992)

Resource Access: Through applicable contact person.

PACD: Ongoing

Sectors of Activity:

- Finance

Areas of Assistance:

- Small Enterprise Development
- Training/Human Resource Development
- Financial Market Development
- Legal & Institutional Reform
- Private Sector Project Design & Implementation

Contractor: Coopers & Lybrand

Contact Person: Africa: Sandra Goshgarian or Judith Coker Evans
Asia: Bryan Kurtz
Eastern Europe: Stephen Eastham
Latin America & Caribbean: Carolin Crabbe
Near East: Sandra Goshgarian or Judith Coker Evans
Phone: (202) 647-9842
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Small, Micro and Informal Enterprise**

CONSULTANCY ASSISTANCE FOR POLICY REFORM (CAER)

Aim of Project: To provide technical assistance to USAID Missions and AID/W in support of economic and policy reform.

Resources: Buy-in capacity remaining: \$2,783,885

Resource Access: Through buy-ins based on actual assessment

PACD: June 25, 1992

Sectors of Activity:

- Finance
- Industry
- Agriculture
- Environment
- Macroeconomics, Trade, Regulations

Areas of Assistance:

- Private Sector Project Design & Implementation
- Legal & Regulatory Reform
- Private Sector Strategy Development
- Privatization
- Financial Market Development
- Trade & Investment Promotion
- Policy Reform

**Contractors/
Grantees:**

Harvard Institute for International Development (prime)
DAI
AIRD
IMCC
Williams College

Contact Person: Dr. Raghav Dwivedy, PRE/SMIE
Phone: (202) 647-8415
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Small, Micro and Informal Enterprise**

**GROWTH & EQUITY THROUGH MICROENTERPRISE
INVESTMENTS & INSTITUTIONS (GEMINI)**

Aim of Project: To provide technical assistance to USAID Missions and Mission-supported institutions and to support on-going research on microenterprise finance, non-financial assistance and the growth of very small enterprises.

Resources: Buy-in capacity remaining: \$8 million

Resource Access: Through buy-ins to project; minimum amount: \$25,000.

PACD: September 1994

Sectors of Activity:

- Finance
- Industry
- Microenterprise

Areas of Assistance:

- Small/Microenterprise Development
- Training/Human Resource Development
- Private Sector Strategy Development
- Private Sector Project Design & Implementation
- Gender Analysis

**Contractors/
Grantees:**

Development Alternatives, Inc. (Prime)
Accion International
Management Systems International
Michigan State University
Opportunity International
Technoserve

Contact Person: Dr. Elisabeth Rhyne, PRE/SMIE
Phone: (202) 647-2727
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Small, Micro and Informal Enterprise**

**INSTITUTE FOR CONTEMPORARY STUDIES,
International Center for Economic Growth (ICEG),
and International Center for Self-Governance Policy**

Aim of Project: To support institutional and policy reform.

Resources: FY '90: \$3.2 million
FY '91: \$3.2 million
FY '92: \$3.2 million

Resource Access: Through buy-ins to PRE/SMIE

Sectors of Activity:

- Policy Dialogue

Areas of Assistance:

- Policy Analysis & Reform
- Document Dissemination
- Workshops, Seminars, and Teleconferences
- Institutional Strengthening
- Training Materials Development

**Contractor/
Grantee:** Institute for Contemporary Studies
International Center for Economic Growth
International Center for Self-Governance

Contact Person: Robert C. Young, PRE/SMIE
Phone: (202) 647-2657 or 647-2727
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Small, Micro and Informal Enterprise**

INSTITUTIONAL REFORM AND THE INFORMAL SECTOR

Aim of Project: To work with local groups to improve the environment for the private sector through better laws, regulations, procedures and decision-making processes that facilitate transactions.

Resources: \$19 million

Resource Access: PIO/T -- BOA to cooperative agreement

PACD: October 1995

Sectors of Activity: Project is not sector specific

Areas of Assistance:

- Legal & Regulatory Reform
- Policy Reform

Contractor/Grantee: IRIS Center -- University of Maryland

Contact Person: Catherine Gordon, PRE/SMIE
Phone: (202) 647-2727
Fax: (202) 647-1805

**Bureau for Private Enterprise
Office of Small, Micro and Informal Enterprise**

**PEACE CORPS/A.I.D. MICROENTERPRISE
DEVELOPMENT PROGRAM (MEDP/PASA)**

Aim of Project: To promote and support microenterprise development in countries where both Peace Corps and A.I.D. work, while extending cooperation between these two agencies.

Resources: \$2.1 million

Resource Access: Contact A.I.D. project manager or in-country Peace Corps or USAID staff for information.

PACD: September 1994

Sectors of Activity:

- Industry
- Finance
- Microenterprise

Areas of Assistance:

- Small/Microenterprise Development
- Training/Human Resource Development

Contact Person: Dr. Ross E. Bigelow, or Julie Allaire-MacDonald, PRE/SMIE
Phone: (202) 647-2727
Fax: (202) 647-1805

**Bureau for Africa
Office of New Initiatives
Private Sector Division**

AFRICA GROWTH FUND

Aim of Project: The Africa Growth Fund is a venture capital company that takes equity positions in and provides loans to U.S. companies that invest in projects in Africa. It is managed by OPIC and a contractor (Equator Bank), and financially supported by OPIC, AID, and several private companies.

Resources: \$1.4 million core budget, life of project
FY '88: \$800,000
FY '90: \$354,000
FY '92: \$246,000

Resource Access: Companies interested in direct investments in Africa request assistance (equity and/or loans).

Sectors of Activity:

- Ecotourism
- Industry
- Agribusiness
- Mining
- Natural Resource Development

Areas of Assistance:

- Investment Promotion

Regions of Recent Activity: AFR region only

Contractors/Grantees: Equator Bank

Contact Person: Terry Myers, ONI/PSD
Phone: (202) 647-2995
Fax: (202) 647-7430

**Bureau for Africa
Office of New Initiatives
Private Sector Division**

AFRICA MANAGEMENT SERVICES COMPANY (AMSCO)

Aim of Project: To provide management services and management training to African companies. This is a large multilateral project supported by the UNDP, IFC, ADB, other bilateral donors and A.I.D..

Resources: \$2.5 million total; \$500,000 annually for FY88-92

Resource Access: Requests to AMSCO Head Office in Amsterdam, The Netherlands, or to Washington, D.C. representative.

Sectors of Activity:

- Agribusiness
- Business
- Industry

Areas of Assistance:

- Business Management
- Privatization
- Private Sector Training

Regions of Recent Activity: AFR region only

Contractors/Grantees: Funds granted to UNDP for use by AMSCO; managed by IFC.

Contact Person: Neil Billig, ONI/PSD
Phone: (202) 647-2995
Fax: (202) 647-7430

**Bureau for Africa
Office of New Initiatives
Private Sector Division**

AFRICA PRIVATE ENTERPRISE FUND

Aim of Project: To support Missions' efforts to develop an active private sector.

Resources: \$31.5 million during FY 66-92. Anticipate a follow-on project beginning FY 93.

Resource Access: Through direct requests to ONI/PSD and through buy-ins.

Sectors of Activity:

- Agribusiness
- General Business Development
- Microenterprise
- Industry
- Finance and Credit
- Trade & Investment

Areas of Assistance:

- Trade & Investment
- Financial Sector Development
- Privatization
- Private Sector Strategy Development
- Private Sector Project Design & Implementation
- Micro, Small & Medium-Sized Enterprise Development
- Development of Business Corporations
- Policy Reform

Regions of Recent Activity: AFR region only

Contractors/Grantees: Labat-Anderson, Inc.
Harvey Co.

Contact Person: Neil Billig, ONI/PSD
Phone: (202) 647-2995
Fax: (202) 647-7430

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**Bureau for Africa
Office of New Initiatives
Private Sector Division**

AFRICA PROJECT DEVELOPMENT FACILITY (APDF)

- Aim of Project:** To assist African companies to prepare complete business plans and seek private financing. This is a large multilateral project supported by the UNDP, IFC, ADB, other bilateral donors and A.I.D.
- Resources:** FY '89-'90: \$1,500,000
FY '91: \$800,000
FY '92: \$800,000
FY '93: \$1,500,000
- Resource Access:** Through requests to APDF field offices in Abidjan, Nairobi and Harare, and to IFC in Washington, D.C.
- Sector of Activity:**
- Concentrates on small and medium-sized businesses and new start-ups, in all business areas.
- Areas of Assistance:**
- Business Promotion & Growth
 - Private Sector Business Design & Implementation
 - Small/Microenterprise Development
 - Trade & Investment Promotion
- Regions of Recent Activity:** AFR region only
- Contractor/Grantee:** Funds granted to UNDP for use by APDF; managed by IFC.
- Contact Person:** Terry Myers, ONI/PSD
Phone: (202) 647-2995
Fax: (202) 647-7430

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**Bureau for Africa
Office of New Initiatives
Private Sector Division**

FOREIGN INVESTMENT ADVISORY SERVICE (FIAS)

- Aim of Project:** To advise African governments on how to attract direct foreign investment. FIAS is a multilateral program supported by the IFC, UNDP, ADB, other bilateral donors and A.I.D.
- Resources:** \$2.1 million total;; \$700,000 annually for FY89-91
- Resource Access:** Direct request to FIAS, normally by LDC governments.
- Sectors of Activity:**
- Business and Investment Climate
 - Foreign Direct Private Investment
 - Laws & Regulations Concerning Direct Investment
- Areas of Assistance:**
- Foreign Direct Private Investment
 - Trade & Investment Promotion
 - Private Sector Strategy Development
 - Legal & Regulatory Reform
- Regions of Recent Activity:** FIAS operates worldwide; however, A.I.D. funds under this project can only be used in Africa.
- Contractor/Grantee:** Funds granted to the World Bank for use by IFC.
- Contact Persons:** Neil Billig, ONI/PSD
Phone: (202) 647-2995
Fax: (202) 647-7430

**Bureau for Europe
Office of Development Resources**

**AMERICAN BUSINESS AND PRIVATE SECTOR
DEVELOPMENT INITIATIVES FOR EASTERN EUROPE**

Aim of Project: To facilitate the transfer of U.S. commercial expertise and the flow of U.S. capital to Central and Eastern Europe and to stimulate the involvement of small- and medium-sized firms in that market.

Resources: To be announced.

Sectors of Activity:

- Agriculture
- Energy
- Environment
- Finance
- Housing
- Industry
- Telecommunications

Areas of Assistance:

- Transfer of U.S. expertise and capital to Eastern Europe
- Trade and Investment Promotion
- Small/Microenterprise Development
- Private Sector Strategy Development
- Legal & Institutional Reform

Contractor: To be announced.

Cable Reference: STATE 413163

Contact Person: Bill Craddock
Phone: 647-7805
Fax: 647-6962

**Bureau for Europe
Office of Development Resources**

HEALTH SECTOR FINANCE AND SUPPORT

Aim of Project: To stimulate development of private health markets.

Resource Access: Through Mission buy-ins to the project

PACD: 1995

Sectors of Activity:

- Health & Nutrition

Areas of Assistance:

- Legal & Regulatory Reform
- Policy Reform
- Legal & Institutional Reform
- Training/Human Resource Development
- Trade & Investment Promotion

Contractors: Healthcare Enterprise International (Prime)
Development Associates
Western Consortium
Research Triangle

Contact Person: Linda Lou Kelley
Phone: 647-7585
Fax: 647-6962

**Bureau for Europe
Office of Economic Systems Development**

COMPETITION POLICY, LAWS, REGULATIONS

Aim of Project: To assist East European countries to develop and use policies, laws, and regulations that promote privatization and market economies.

Resources: \$ 20,000,000 million (approximately)

Resource Access: Through executing agencies

PACD: December 1994

Sectors of Activity:

- Legal
- Tax
- Telecommunications

Areas of Assistance:

- Legal & Regulatory Reform
- Legal & Institutional Reform
- Training/Human Resource Development

Executing Agencies: Departments of Commerce, Justice, State, and Treasury; OECD; and FTC

Cable Reference: STATE 356164

Contact Person: Jack Slattery
Phone: 647-7082
Fax: 647-5560

**Bureau for Food & Humanitarian Assistance
Office of Program Planning & Evaluation**

PRIVATIZING THE FOOD AID TRANSACTION

Aim of Project: To determine how to use food aid to privatize host country food marketing systems.

Resource Access: Through the Food Aid IQC

Sectors of Activity:

- Agriculture
- Environment

Areas of Assistance:

- Agricultural Marketing Reform
- Privatization
- Trade & Investment Promotion
- Legal & Institutional Reform
- Private Sector Strategy Development

Contractor: Agricultural Cooperative Development Inc.

Cable Reference: STATE 365491

Contact Person: Jerre Manarolla
Phone: 703-351-0161
Fax: 703-235-0811

Note: The Food Aid IQC can be used to contract ISTI, ACDT, or DATEX.

**Bureau for Food & Humanitarian Assistance
Office of Private & Voluntary Cooperation**

SUPPORT TO COOPERATIVES

Aim of Program: To strengthen and expand U.S. cooperative development organizations' international operations; to expand financial/economic development through LCD cooperatives. The program is a comprehensive co-op development program with components such as core grants and co-op initiatives.

Resources: \$6 million annually

Resource Access: Through U.S. cooperative development organizations. Missions can buy-in to FHA/PVC-managed agreements. There is no set buy-in capacity. FY '91 buy-ins totalled \$1.0 million.

Sectors of Activity:

- Agriculture
- Electrification
- Finance
- Housing
- Insurance

Areas of Assistance:

- Institutional Strengthening of Cooperatives
- Financial Market Development
- Small/Microenterprise Development
- Training/Human Resource Development
- Privatization

Regions of Recent Activity: Worldwide

**Contractors/
Grantees:**

NCBA
ACDI
CUNA (WOCCU)
CHF
NRECA
VOCA
Land o' Lakes

Contact Person: Harry Wing, FHA/PVC
Phone: (202) 663-2636
Fax: (202) 663- 2267

**Bureau for Latin America & the Caribbean
Office of Democratic Initiatives**

REGIONAL ADMINISTRATION OF JUSTICE SUPPORT

Aim of Project: To provide technical assistance in the area of administration of justice, including improvement of legal, regulatory and judicial environment for investment.

Resources: \$1.5 million

Resource Access: Unlimited buy-ins permitted to requirements contract

PACD: March 31, 1995

Sectors of Activity:

- Industry
- Administration of Justice

Areas of Assistance:

- Legal & Institutional Reform
- Legal & Regulatory Reform

Contractor: National Center for State Courts (prime)
Metametrics, Inc.
SRI International
Belden & Russonello
International Law Institute
National Center for Juvenile Justice
National Judicial College

Cable References: STATE 365440

Contact Person: Gail Lecce
Phone: (202) 647-4385
Fax: (202) 647-4791

**Bureau for Latin America & the Caribbean
Office of Trade & Investment**

TRADE & INVESTMENT DEVELOPMENT

Aim of Project: To promote trade liberalization & competitive investment climate in LAC region.

Resource Access: LAC/TI allocation

PACD: July 3, 1995

Sectors of Activity:

- All sectors

Areas of Assistance:

- Trade & Investment Promotion
- Private Sector Strategy Development
- Legal & Regulatory Reform
- Policy Reform
- Private Sector Project Design & Implementation

Contractor: Various

Contact Person: Robin Brinkley
Phone: (202) 647-9133
Fax: (202) 647-4791

**Bureau for Near East
Office of Development Resources
Division of Production, Investment and Environment**

REGIONAL PRIVATE ENTERPRISE PROJECT

Aim of Project: To provide policy support and guidance for the development of priority private sector initiatives in the Near East region.

Resources: \$ 3.5 million authorized but not obligated

Resource Access: Buy-ins through Coopers & Lybrand's contract or sub-grants

PACD: September 1993

Sectors of Activity:

- Agriculture
- Industry
- Finance
- Energy

Areas of Assistance:

- Trade & Investment Promotion
- Private Sector Strategy Development
- Financial Market Development
- Private Sector Project Design & Implementation
- Training/Human Resource Development

Contractor: Coopers & Lybrand (prime)
Price Waterhouse (for financial markets)

Contact Person: Gary Vaughan, NE/DR/PIE
Phone: (202) 663-2486
Fax: (202) 663-2494

NOTE: Europe-focused activities under this project are managed by William Craddock, Office of Development Resources, Bureau for Europe. Phone: (202) 647-9734.

**Bureau for Near East
Office of Middle East**

SOCIO-ECONOMIC STUDIES
(formerly Operation Independence)

Aim of Project: To support development and distribution of studies on policy reform in Israel.

Resources: \$ 1,250,000 million (fully committed)

Resource Access: Through Operation Independence

PACD: September 30, 1995

Sectors of Activity:

- Agriculture
- Education
- Industry
- Finance
- Environment

Areas of Assistance:

- Policy Reform
- Privatization
- Legal & Institutional Reform
- Legal & Regulatory Reform
- Trade & Investment Promotion

Contractor: Operation Independence

Contact Person: Marx Sterne
Phone: (202) 647-9000
Fax: (202) 647-4958

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**Bureau for Research & Development
Office of Agriculture**

AID-ISRAEL COOPERATIVE DEVELOPMENT PROGRAM (CDP)

Aim of Project: To make available Israeli development expertise, particularly in areas where Israeli approaches are relevant to developing country requirements.

Resources: \$ 5.0 million annually (U.S.); \$1.7 million annually (Israel)

Resource Access: Requests to project office

PACD: Annually extended

Sectors of Activity:

- Agriculture
- Environment
- Health & Nutrition
- Microenterprises
- Cooperatives

Areas of Assistance:

- Training/Human Resource Development
- Trade & Investment Promotion
- Cooperatives
- Agribusiness Development & Marketing
- Small/Microenterprise Development

Contractor: Cooperator is Israel's Ministry of Foreign Affairs, Division of International Cooperation

Cable References: STATE 090193 and STATE 287091

Contact Person: Edward Lijewski
Phone: (703) 875-4266
Fax: (703) 875-4384

**Bureau for Research & Development
Office of Agriculture**

AGRICULTURE POLICY ANALYSIS II

Aim of Project: To increase LDC decision makers' knowledge of policy issues and constraints affecting agriculture and rural development.

Resources: \$ 1.8 million in core funds; \$2.7 million in buy-ins

Resource Access: Through buy-ins to the project

PACD: September 30, 1993

Sectors of Activity:

- Agriculture
- Environment
- Food Security
- Agribusiness

Areas of Assistance:

- Training/Human Resource Development
- Policy Reform
- Trade & Investment Promotion
- Privatization
- Policy Analysis/Development of Policy Analysis Methods

**Contractors/
Grantees:**

Abt Associates (Prime)
Harvard Institute for International Development (HIID)
Stanford University Food Research Institute (FRI)
North Carolina State University (NCSU)
Abel, Dodt, Early (ADE)
International Science and Technical Institute (ISTI)

Contact Person: Roberto J. Castro
Phone: (703) 875-4015
Fax: (703) 875-4384

**Bureau for Research & Development
Office of Agriculture**

AQUACULTURE RESEARCH & SUPPORT

- Aim of Project:** To backstop aquaculture development in LDC's and to research and extend appropriate new technologies in aquaculture.
- Resources:** \$255,000 annually
- Resource Access:** Through buy-ins to BOA #DAN-4180-B-8009-00 or through a purchase order directly with contractor (\$25,000 maximum in both cases)
- PACD:** September 30, 1993
- Sectors of Activity:**
- Agriculture
 - Education
 - Environment
- Areas of Assistance:**
- Training/Human Resource Development
 - Small/Microenterprise Development
 - Economic/Social Analysis
 - Private Sector Strategy Development
 - Private Sector Project Design & Implementation
- Contractor:** Auburn University
- Contact Person:** Lamarr Trott
Phone: (703) 875-4098
Fax: (703) 875-4186

**Bureau for Research & Development
Office of Agriculture**

FISHERIES AND AQUACULTURE TECHNICAL ASSISTANCE (RSSA)

Aim of Project: To provide expertise in a wide range of development needs related to fisheries resource management and aquaculture.

Resources: \$285,000 annually (approximately)

Resource Access: Upon receipt of AID Mission/Regional Bureau request, assistance will be provided on a fully or partially reimbursable basis. In some cases, assistance may be provided to Missions at no cost.

PACD: May 31, 2001

Sectors of Activity:

- Agriculture
- Environment

Areas of Assistance:

- Technical Assistance
- Small/Microenterprise Development
- Private Sector Strategy Development
- Private Sector Project Design
- Training/Human Resource Development

Contractor: National Marine Fisheries Service, National Oceanic and Atmospheric Administration, U.S. Department of Commerce

Contact Person: Lamarr Trott
Phone: (703) 875-4098
Fax: (703) 875-4186

**Bureau for Research & Development
Office of Agriculture**

FISHERIES DEVELOPMENT SUPPORT SERVICES

- Aim of Project:** To provide technical assistance, training and information to AID and LDC's regarding fisheries development, especially related to living marine resources.
- Resources:** \$175,000 annually
- Resource Access:** Through buy-ins to BOA #DAN-4024-B-8001-00 or through a purchase order directly with contractor (\$25,000 maximum in both cases)
- PACD:** June 30, 1992
- Sectors of Activity:**
- Industry
 - Education
 - Environment
- Areas of Assistance:**
- Training/Human Resource Development
 - Small/Microenterprise Development
 - Economic/Social Analysis
 - Gender Analysis
 - Private Sector Strategy Development
- Contractor:** University of Rhode Island
- Contact Person:** Lamarr Trott
Phone: (703) 875-4098
Fax: (703) 875-4186

**Bureau for Research & Development
Office of Agriculture**

**FISHERIES STOCK ASSESSMENT COLLABORATIVE
RESEARCH PROGRAM**

Aim of Project: To improve analytical and sampling methodologies for assessment and management of the size and sustainable yields of small-scale, multi-species tropical marine capture fishery populations.

Resources: \$600,000 annually

Resource Access: Through buy-ins to BOA #DAN-4146-B-8039-00 or through a purchase order directly with contractor (\$25,000 maximum in both cases)

PACD: June 30, 1993

Sectors of Activity:

- Environment

Areas of Assistance:

- Research
- Training/Human Resource Development
- Policy Reform
- Legal & Regulatory Reform
- Small/Microenterprise Development

Contractor: University of Maryland (prime)
University of Rhode Island
University of Washington

Contact Person: Lamarr Trott
Phone: (703) 875-4098
Fax: (703) 875-4186

**Bureau for Research & Development
Office of Agriculture**

INTERNATIONAL FERTILIZER DEVELOPMENT CENTER

Aim of Project: To make essential plant nutrients available to farmers at least cost through efficient production, marketing and sound guidance on use. Activity includes pollution control, distribution logistics and privatization.

Resource Access: Through cooperative agreements and contracts

PACD: June 1992 (extension anticipated)

Sectors of Activity:

- Agriculture
- Agribusiness
- Energy
- Environment
- Industry

Areas of Assistance:

- Private Sector Strategy Development
- Policy Reform
- Legal & Regulatory Reform
- Training/Human Resource Development
- Privatization

Contractor: International Fertilizer Development Center

Contact Person: John Malcolm
Phone: (703) 875-4328
Fax: (703) 875-4186

**Bureau for Research & Development
Office of Agriculture**

**NITROGEN FIXATION BY TROPICAL AGRICULTURAL LEGUMES
(NITAL)**

Aim of Project: To increase production of grain, forage and tree legumes by assisting the private sector to produce and market quality legume inoculants and by increasing farmer, pvo and extension specialist awareness of the benefits of inoculants.

Resources: \$2,810,000

Resource Access: Through basic order agreements, contracts and purchase orders

PACD: September 24, 1994

Sectors of Activity:

- Agriculture
- Biotechnology
- Education
- Environment
- Industry

Areas of Assistance:

- Small Enterprise Development
- Legume Inoculant Production
- Business Planning
- Market and Economic Impact Assessment
- Quality Control and Research

Contractor: University of Hawaii

Contact Person: Teipal Gill or Charles Sloger
Phone: (703) 875-4307 or (703) 875-4173
Fax: (703) 875-4186

**Bureau for Research & Development
Office of Agriculture**

**POND DYNAMICS/AQUACULTURE COLLABORATIVE
RESEARCH PROGRAM**

Aim of Project: To refine the principles underlying sound aquaculture management and improve practices so as to provide increased employment and a dependable, inexpensive source of animal protein.

Resources: \$1,104,000 annually

Resource Access: Through buy-ins to BOA #DAN-4023-B-9044-00 or through a purchase order directly with contractor (\$25,000 maximum in both cases)

PACD: September 30, 1996

Sectors of Activity:

- Agriculture
- Environment

Areas of Assistance:

- Training/Human Resource Development
- Small/Microenterprise Development
- Gender Analysis
- Economic Analysis
- Private Sector Strategy Development

Contractor: Oregon State University (prime)
Auburn University
University of California, Davis
University of Michigan
Michigan State University
University of Arkansas, Pine Bluff

Contact Person: Lamarr Trott
Phone: (703) 875-4098
Fax: (703) 875-4186

**Bureau for Research & Development
Office of Agriculture**

POSTHARVEST GRAIN SYSTEMS

Aim of Project: To improve grain storage policies, handling and processing through technical assistance, training and technology transfer.

Resources: \$1,000,000 for buy-ins

Resource Access: Through basic order agreements

PACD: December 1992 (extension expected)

Sectors of Activity:

- Agriculture
- Industry

Areas of Assistance:

- Privatization
- Policy Reform
- Private Sector Project Design & Implementation
- Private Sector Strategy Development
- Training/Human Resource Development

Contractor: Kansas State University

Contact Person: Frank E. Mertens
Phone: (703) 875-4245
Fax: (703) 875-5344

**Bureau for Research & Development
Office of Agriculture**

REPRODUCTIVE STUDIES ON MILKFISH

Aim of Project: To conduct research on milkfish, mullet and other marine fish species in Southeast Asia, the Pacific and the Middle East which will lead to the development of methods for the artificial propagation of these species and to transfer this technology to the private sector.

Resources: \$1,200,000 annually

Resource Access: Through buy-ins to BOA #DAN-4161-B-9003-00 or through a purchase order directly with contractor (\$25,000 maximum in both cases)

PACD: July 14, 1994

Sectors of Activity:

- Industry
- Agriculture
- Environment

Areas of Assistance:

- Research
- Privatization
- Small/Microenterprise Development
- Training/Human Resource Development
- Private Sector Strategy Development

Contractor: Oceanic Institute

Contact Person: Lamarr Trott
Phone: (703) 875-4098
Fax: (703) 875-4186

**Bureau for Research & Development
Office of Agriculture**

R & D OF IMPROVED SEED PRODUCTION/UTILIZATION IN LDC'S

Aim of Project: To improve the seed industry and production in LDC's.

Resources: \$1,500,000 for buy-ins

Resource Access: Through basic order agreements

PACD: June 1993 (extension expected)

Sectors of Activity:

- Agriculture
- Industry

Areas of Assistance:

- Privatization
- Policy Reform
- Private Sector Project Design & Implementation
- Training/Human Resource Development
- Private Sector Strategy Development

Contractor: Mississippi State University

Contact Person: Frank E. Mertens
Phone: (703) 875-4245
Fax: (703) 875-5344

**Bureau for Research & Development
Office of Agriculture**

**SMALL RUMINANT COLLABORATIVE
RESEARCH SUPPORT PROGRAM**

Aim of Project: To improve production of sheep, goats and camelids.

Resources: \$2.8 million per year

Resource Access: Through buy-ins (from missions or others)

PACD: 1995

Sectors of Activity:

- Agriculture

Areas of Assistance:

- Small/Microenterprise Development
- Training/Human Resource Development
- Privatization
- Gender Analysis
- Private Sector Strategy Development

Contractor: University of California, Davis (prime)
North Carolina State University
Washington State University
Winrock International
University of Missouri--Columbia
Texas A & M University

Contact Person: Joyce Turk
Phone: (703) 875-4081
Fax: (703) 875-5344

**Bureau for Research & Development
Office of Agriculture**

SOYBEAN UTILIZATION & RESEARCH

Aim of Project: To develop soybean based food processing methods and technology.

Resources: \$560,000

Resource Access: Through basic order agreements

PACD: December 1992 (extension expected)

Sectors of Activity:

- Health & Nutrition
- Industry

Areas of Assistance:

- Small/Microenterprise Development
- Privatization
- Training/Human Resource Development
- Private Sector Project Design & Implementation

Contractor: University of Illinois--Urbana/Champaign

Contact Person: Frank E. Mertens
Phone: (703) 875-4245
Fax: (703) 875-5344

**Bureau for Research & Development
Office of Economic & Institutional Development**

AGRICULTURAL MARKETING IMPROVEMENT STRATEGIES (AMIS)

Aim of Project: To improve agricultural marketing systems.

Resource Access: Through \$500,000 buy-ins only

PACD: September 30, 1993

Sectors of Activity:

- Agriculture

Areas of Assistance:

- Market Systems Development
- Legal & Regulatory Reform
- Trade & Investment Promotion
- Training/Human Resource Development
- Private Sector Project Design & Implementation

**Contractors/
Grantees:** Abt Associates (Prime)
Deloitte & Touche
University of Idaho's Postharvest Institute for Perishables (PIP)

**Cable
Reference:** STATE 017891

Contact Person: Joseph Beausoleil
Phone: (703) 875-4785
Fax: (703) 875-4949

**Bureau for Research & Development
Office of Economic & Institutional Development**

FINANCIAL RESOURCES MANAGEMENT (FIRM)

Aim of Project: To analyze and address the impediments to access to financial services in the rural and agricultural sectors of LDC's.

Resources: \$ 4 million (core); \$10 million (buy-ins)

Resource Access: Through a buy-in to the FIRM Cooperative Agreement with Ohio State University (DHR-5450-A-00-5084-00)

PACD: December 31, 1998

Sectors of Activity:

- Agriculture
- Finance
- Industry
- Microenterprise
- Agribusiness

Areas of Assistance:

- Financial Market Development
- Policy Reform
- Legal & Regulatory Reform
- Small/Microenterprise Development
- Agribusiness Development

**Contractors/
Grantees:** Ohio State University

Contact Person: Melissa Brinkerhoff
Phone: (703) 875-4491
Fax: (703) 875-4394

**Bureau for Research & Development
Office of Economic & Institutional Development**

IMPLEMENTING POLICY CHANGE

Aim of Project: For host-country managers to use strategic management approaches to implement policy change.

Resource Access: Buy-ins to requirements contract.

PACD: December 1996

Sectors of Activity:

- Agriculture
- Finance
- Industry
- Environment

Areas of Assistance:

- Legal & Regulatory Reform
- Policy Reform
- Legal & Institutional Reform
- Privatization
- Private Sector Strategy Development

**Contractors/
Grantees:** Management Systems International (prime)
IDMC
University of Maryland
Abt Associates
Development Alternatives, Inc.

Contact Person: Jeanne North and Pat Isman
Phone: (703) 875-4587
Fax: (703) 875-4949

**Bureau for Research & Development
Office of Economic & Institutional Development**

MACRO & INTERNATIONAL ECONOMIC ANALYSIS-IQC

Aim of Project: To provide high quality consulting services in a wide range of macro- and micro-economic areas.

Resources: All funding through buy-ins to R&D/EID. Buy-in capacity = \$3 million. Services cannot be longer than 120 days.

PACD: September 1992

Sectors of Activity:

- Agriculture
- Energy
- Environment
- Finance
- Industry

Areas of Assistance:

- Policy Reform
- Privatization
- Small/Microenterprise Development
- Trade & Investment Promotion
- Financial Market Development

**Contractors/
Grantees:** Robert Nathan & Associates (Co-Prime)
Development Alternatives, Inc. (Co-Prime)

Contact Person: Roberto Castro, R&D/EID
Phone: (703) 875-4564
Fax: (703) 875-4949

**Bureau for Research & Development
Office of Energy and Infrastructure**

BIOMASS ENERGY SYSTEMS & TECHNOLOGY

Aim of Project: To promote private investment in biomass energy projects using agricultural forest product and other wastes; to promote environmentally sound energy development.

Resources: \$ 1.5 million

Resource Access: Directly through Winrock International or through R&D/EI

PACD: August 1995

Sectors of Activity:

- Energy
- Environment
- Industry
- Agriculture
- Finance

Areas of Assistance:

- Private Sector Project Design & Implementation
- Private Sector Strategy Development
- Policy Reform
- Trade & Investment Promotion
- Small/Microenterprise Development

**Contractors/
Grantees:** Winrock International (prime)
High Technologies Management Corporation
Hawaiian Sugar Planters Association (sub-grantee)

Contact Person: Frank Tugwell
Phone: (703) 525-9430
Fax: (703) 243-1175

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**Bureau for Research & Development
Office of Energy and Infrastructure**

ENERGY CONSERVATION SERVICES PROGRAM (ECSP)

Aim of Project: To provide energy conservation technical and financial assistance, training and information services. Emphasis is placed on power sector efficiency, private power development, and trade and investment promotion in energy and environmental technologies.

Resources: \$ 2 million

Resource Access: Through buy-ins to the project

Sectors of Activity:

- Energy
- Environment
- Industry

Areas of Assistance:

- Policy Reform
- Legal & Institutional Reform
- Private Sector Project Design & Implementation
- Trade & Investment Promotion
- Legal & Regulatory Reform

**Contractors/
Grantees:** RCG/Hagler, Bailly, Inc. (Prime)
K & M

Contact Person: Alberto Sabadell
Phone: (703) 875-4056
Fax: (703) 875-4053

**Bureau for Research & Development
Office of Energy and Infrastructure**

ENERGY PLANNING & POLICY DEVELOPMENT

Aim of Project: To implement least-cost power investment planning; employ environmental criteria in power planning; leverage multilateral policy reform; and implement project lending.

Resources: \$ 1.3 million annually

Resource Access: Through buy-ins to the project

PACD: July 1992

Sectors of Activity:

- Education
- Energy
- Environment
- Finance
- Industry

Areas of Assistance:

- Policy Reform
- Trade & Investment Promotion
- Private Sector Strategy Development
- Training/Human Resource Development

**Contractors/
Grantees:** IDEA, Inc.
Lawrence Berkeley Lab
Oakridge National Lab
Princeton University

Contact Person: Dr. David J. Jhirad
Phone: (703) 875-4047
Fax: (703) 875-4053

**Bureau for Research & Development
Office of Energy and Infrastructure**

ENERGY TECHNOLOGY INNOVATION PROJECT

Aim of Project: To assist developing countries in implementing innovative energy technologies and methodologies to help meet increased energy/power sector demand in an environmentally benign and cost effective manner.

Resources: \$ 20 million

Resource Access: Through buy-ins, host country requests, and fund applications.

PACD: 2001

Sectors of Activity:

- Energy
- Environment
- Finance
- Industry

Areas of Assistance:

- Private Sector Project Design & Implementation
- Trade & Investment Promotion
- Privatization
- Private Sector Strategy Development
- Training/Human Resource Development

**Contractors/
Grantees:**

Bechtel Corporation (Prime)
EPRI
Price Waterhouse
Viking Systems International
Core International
Olwine, Connelly, Chase, O'Donnell, & Weyher

Contact Person: Dr. Samuel Schweitzer, R&D/EI
Phone: (703) 875-4052
Fax: (703) 875-4053 or (703) 875-4394

**Bureau for Research & Development
Office of Energy and Infrastructure**

GLOBAL ENERGY & ENVIRONMENTAL MANAGEMENT (GLEEM)

Aim of Project: To enable developing countries to deliver adequate, reliable, affordable and environmentally sound electricity services and related industrial projects and processes.

Resources: \$ 50 million over 10 years

Sectors of Activity:

- Industry
- Energy
- Environment
- Finance

Areas of Assistance:

- Policy Reform
- Trade & Investment Promotion
- Private Sector Strategy Development
- Environmental Management

**Contractors/
Grantees:** To be determined

Contact Person: Dr. David J. Jhirad
Phone: (703) 875-4047
Fax: (703) 875-4053

NOTE: This project will commence by October 1, 1992.

**Bureau for Research & Development
Office of Energy and Infrastructure**

PRIVATE SECTOR ENERGY DEVELOPMENT

Aim of Project: To promote private finance, ownership, and operation of energy facilities, particularly electric power.

Resources: \$ 10 million

Resource Access: Through buy-ins and host country requests.

PACD: 1994

Sectors of Activity:

- Energy
- Environment
- Finance
- Industry

Areas of Assistance:

- Private Sector Strategy Development
- Privatization
- Legal & Institutional Reform
- Private Sector Project Design & Implementation
- Trade & Investment Promotion

**Contractors/
Grantees:** K & M Engineering and Consulting Corporation (Prime)
Booz Allen
Ebasco Services, Inc.
Center for Financial Engineering in Development (CFED)

Contact Person: Dr. Samuel Schweitzer, R&D/EI
Phone: (703) 875-4052
Fax: (703) 875-4053

**Bureau for Research & Development
Office of Energy and Infrastructure**

RENEWABLE ENERGY APPLICATIONS & TRAINING (REAT)

Aim of Project: To catalyze bankable, commercial renewable energy projects.

Resources: \$ 3 million annually

Resource Access: Through buy-ins to the project

PACD: July 1992

Sectors of Activity:

- Education
- Energy
- Environment
- Finance
- Industry

Areas of Assistance:

- Trade & Investment Promotion
- Private Sector Strategy Development
- Training/Human Resource Development
- Private Sector Project Design & Implementation
- Policy Reform

**Contractors/
Grantees:** U.S. Export Council on Renewable Energy (USECRE)
IDEA, Inc.
Lawrence Berkeley Lab
Oakridge National Lab
Princeton University

Contact Person: Dr. David J. Jhirad
Phone: (703) 875-4047
Fax: (703) 875-4053

**Bureau for Research & Development
Office of Environment and Natural Resources**

FOREST RESOURCES MANAGEMENT

- Aim of Project:** To ensure a sustainable forest and natural resource base in developing countries.
- Resources:** Approximately \$22.5 million plus \$15 million buy-in
- Resource Access:** OYB transfers; buy-ins to MTAP; perhaps, cooperative agreements with WEC; and direct, short-term technical assistance from USFS.
- PACD:** December 31, 2000
- Sectors of Activity:**
- Forestry
- Areas of Assistance:**
- Trade & Investment Promotion
 - Small/Microenterprise Development
 - Private Sector Project Design & Implementation
 - Private Sector Strategy Development
 - Policy Reform
- Contractors/Grantees:**
- USDA (OICD and Forest Service), through RSSA
Peace Corps, through RSSA
World Environment Center (WEC), through planned cooperative agreement
IMCC, through buy-in to MTAP
Southeastern Consortium for Forest Economics Research (SCFER), through buy-in to GEMINI
- Contact Person:** Carl Gallegos
Phone: (703) 875-4062
Fax: (703) 875-4639

**Bureau for Research & Development
Office of Health**

CHILDREN'S VACCINATION

Aim of Project: To develop, with the private sector, vaccines for childhood diseases.

Resources: \$10 million

Sectors of Activity:

- Health & Nutrition

Areas of Assistance:

- Private Sector Project Design & Implementation

Contractors: To be determined.

Contact Person: Pam Johnson, R&D/H
Phone: (703) 875-4705
Fax: (703) 875-5490

**Bureau for Research & Development
Office of Health**

ENVIRONMENTAL HEALTH

Aim of Project: To provide environmental health assistance to missions and bureaus.

Resources: To be determined

Resource Access: To be determined

PACD: 2000 (estimated)

Sectors of Activity:

- Health & Nutrition
- Environment

Areas of Assistance:

- Legal & Institutional Reform
- Training/Human Resource Development
- Policy Reform
- Legal & Regulatory Reform
- Private Sector Strategy Development

Contractor: To be determined

Contact Person: John H. Austin, R&D/H/CD
Phone: (703) 875-4613
Fax: (703) 875-5490

**Bureau for Research & Development
Office of Health**

HEALTH FINANCING & SUSTAINABILITY

Aim of Project: To provide technical assistance, applied research services, training, and information dissemination in health economics, financing and management to facilitate the process of increasing private and public resources available to health sectors in developing countries.

Resources: \$3.0 million buy-in ceiling remaining.

Resource Access: Through buy-ins to the project.

PACD: March 31, 1999

Sectors of Activity:

- Health & Nutrition

Areas of Assistance:

- Policy Reform
- Privatization
- Private Sector Strategy Development
- Legal & Regulatory Reform
- Private Sector Project Design & Implementation

Regions of Recent Activity: Belize, the Dominican Republic, Ecuador, Haiti, Jamaica, Peru, Egypt, Jordan, Pakistan, Kenya, Mali, Niger, Zaire, and Senegal.

Contractors/Grantees:

Abt Associates (Prime)
Management Sciences for Health
The Urban Institute
Clark Atlanta University
Tillinghast, A Towers Perrin Company

Contact Person: Robert Emrey, R&D/H
Phone: (703) 875-4468
Fax: (703) 875-5490

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**Bureau for Research & Development
Office of Health**

HEALTH TECHNOLOGY

Aim of Project: To develop and produce technologies for health.

Resources: \$6 million

Resource Access: Through add-ons and buy-ins to the project.

PACD: 1997

Sectors of Activity:

- Health & Nutrition

Areas of Assistance:

- Privatization
- Small/Microenterprise Development
- Private Sector Project Design & Implementation
- Training/Human Resource Development
- Private Sector Strategy Development

Contractor: PATH

Contact Person: Jim Sheppard, R&D/H
Phone: (703) 875-4560
Fax: (703) 875-5490

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**Bureau for Research & Development
Office of Health**

VECTOR BIOLOGY AND CONTROL

Aim of Project: To provide technical backstopping for Mission and Regional Bureaus in the area of tropical disease control.

Resources: \$6 million

Resource Access: Through core contract and sub-contracting

PACD: 1994

Sectors of Activity:

- Health & Nutrition
- Agriculture
- Environment

Areas of Assistance:

- Training/Human Resource Development
- Policy Reform
- Legal & Institutional Reform
- Private Sector Strategy Development
- Private Sector Project Design & Implementation

Contractor: Medical Services Corporation International (prime)
Harvard University
Tulane University
Jackson Foundation

Contact Person: Dennis Carroll, R&D/H/CD
Phone: (703) 875-4745
Fax: (703) 875-5490

**Bureau for Research & Development
Office of Health**

WATER & SANITATION FOR HEALTH (WASH)

Aim of Project: To provide technical assistance in water supply and sanitation and solid and toxic waste management in urban, peri-urban and rural areas.

Resources: Remaining Core Funding: FY '92: \$2.5 million
FY '93: \$1.5 million

Resource Access: Through buy-ins or through CTO allocation of core funds.

PACD: September 1993

Sectors of Activity:

- Health & Nutrition
- Environment
- Water Supply, Sanitation, Solid & Hazardous Waste Management

Areas of Assistance:

- Institution & Capacity Building
- Training & Human Resource Development
- Private Sector Strategy Development
- Policy Reform
- Privatization

**Contractors/
Grantees:** Camp Dresser & McKee International (prime)
ISTI
TRG
RTI
URC
UNC

Contact Person: A. Dennis Long, R&D/H/CD
Phone: (703) 875-4743
Fax: (703) 875-5490

**Bureau for Research & Development
Office of International Training**

ENTREPRENEURS INTERNATIONAL

Aim of Project: To provide on-the-job training for private sector decision-makers in management, marketing, production, and technology in a wide variety of sectors; includes participation in industry conferences and short-term technical seminars and exploration of trade relations with U.S. hosts.

Resource Access: Mission PIO/Ps. Mission buy-ins allowed only when normal PIO/P funding process cannot be used.
Buy-in Capacity= \$4.5 million

PACD: Continuing

Sectors of Activity:

- Agriculture
- Energy
- Environment
- Finance
- Health & Nutrition
- Industry

Areas of Assistance:

- Training/Human Resource Development
- Trade & Investment Promotion

Regions of Recent Activity: All regions. Currently 14 projects in Africa, 5 in Asia/Near East, and 4 in Latin America/Caribbean.

Contractors/Grantees: Partners for International Education & Training (Prime)
National Association of Investment Companies

Contact Person: Colleen Allen, OIT/PP
Phone: (703) 875-4147
Fax: (703) 875-4346

NOTE: Revised Candidate Nomination Forms and Brochures were distributed to Missions in January 1992.

**Bureau for Research & Development
Office of Population**

CONTRACEPTIVE SOCIAL MARKETING II

Aim of Project: To increase the availability and use of contraceptives among low and middle income groups in developing countries using commercial marketing and distribution techniques; and to establish cost recovery schemes and targets in all sales programs.

Resources: \$300,000

Resource Access: Through add-ons, buy-ins, and core funding.

PACD: December 1994

Sectors of Activity:

- Health, Nutrition, & Population

Areas of Assistance:

- Private Sector Project Design & Implementation
- Privatization

**Contractors/
Grantees:**

The Futures Group (Prime)
Porter Novelli
Academy for Educational Development
Path

Contact Person: Charlotte Cromer, R&D/POP/FPSD
Phone: (703) 875-4484
Fax: (703) 875-4413

**Bureau for Research & Development
Office of Population**

PROMOTING FINANCIAL INVESTMENTS AND TRANSFERS (PROFIT)

Aim of Project: To mobilize the resources of the for-profit sector for family planning services, and to achieve for-profit sector contribution for the support and funding of family planning services in selected developing countries.

Resources: \$36,392,517

PACD: 1996

Sectors of Activity:

- Health and Nutrition

Areas of Assistance:

- Trade & Investment Promotion
- Policy Reform
- Private Sector Project Design & Implementation

**Contractor/
Grantee:** Deloitte & Touche

Contact Person: Jennifer Adams, R&D/POP/FPSD
Phone: (703) 875-4721
Fax: (703) 875-4413

**Bureau for Research & Development
Office of Women in Development**

GENERAL MATCHING RESERVE FUND

Aim of Project: Matching funds are provided to USAIDs and Bureaus to enhance the integration of gender issues into all USAID and Bureau activities.

Resources: \$1.5 million annually. Matching proportion: 50/50.

Resource Access: Cable to R&D/WID with initial scope of work and budget

Sectors of Activity:

- Agriculture
- Education
- Environment
- Industry

Areas of Assistance:

- Gender Analysis
- Small/Microenterprise Development
- Training/Human Resource Development
- Private Sector Project Design & Implementation
- Policy Reform

Contact Person: Mary Fran Freedman, R&D/WID
Phone: (703) 875-4705
Fax: (704) 857-4600

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**Bureau for Research & Development
Office of Women in Development**

GENDER ANALYSIS IN STRATEGIC DEVELOPMENT PROJECTS

Aim of Project: To optimize the use and expansion of women's productive capacity in three areas: irrigation and water resources; professional development in agriculture, natural resources and environment; and women as entrepreneurs.

Resources: \$660,000.

Resource Access: Parallel funding (match) through an A.I.D. Bureau or Mission

Sectors of Activity:

- Agriculture
- Education
- Environment

Areas of Assistance:

- Gender Analysis
- Small/Microenterprise Development
- Training/Human Resource Development
- Private Sector Strategy Development
- Private Sector Design & Implementation

Contractors/Grantees: Western Universities Consortium for International Development
(Lead university: University of Arizona)

Contact Person: Dr. Rosalie Norem and Martin J. Hewett, R&D/WID
Phone: (703) 875-4705
Fax: (704) 857-4600

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**Bureau for Research & Development
Office of Women in Development**

GENDER IN ECONOMIC & SOCIAL SYSTEMS (GENESYS)

Aim of Project: To assist A.I.D. Bureaus and Missions to design, implement, and evaluate program and project activities to enhance the contribution of both men and women to sustainable economic development.

Resources: \$19 million in core, buy-in, and matching funds. Annual buy-in capacity = \$1.5 million.
FY '92: \$821,000

Resource Access: Through buy-ins. Buy-in matching level: 50/50.

PACD: September 1994

Sectors of Activity:

- Agriculture
- Education
- Industry
- Environment

Areas of Assistance:

- Gender Analysis
- Small/Microenterprise Development
- Private Sector Project Design & Implementation
- Training/Human Resource Development
- Policy Reform

Regions of Recent Activity: All regions

Contractors/Grantees: The Futures Group (Prime)
Development Alternatives
Management Systems International

Contact Person: Martin Hewitt, R&D/WID
Phone: (703) 875-4705
Fax: (703) 875-4600

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**Bureau for Research & Development
University Center**

UNIVERSITY DEVELOPMENT LINKAGE

Aim of Project: To link U.S. and LDC universities, with private sector participation through the lead universities.

Resources: \$38.5 million

Resource Access: Through competitive cooperative agreements.

PACD: 2000

Sectors of Activity:

- Agriculture
- Education
- Environment
- Health and Nutrition
- Business Development and Management

Areas of Assistance:

- Training/Human Resource Development
- U.S. & LDC Institutional Development
- Legal & Institutional Reform
- Trade & Investment Promotion
- Financial Market Development

Contractor/Grantee: In FY 1991, cooperative agreements were reached with 11 U.S. universities, working with 17 developing country institutions. A flyer listing the universities can be obtained from R&D/UC.

Contact Person: Dr. Ruth Frischer, R&D/UC
Phone: (703) 875-4005
Fax: (703) 875-4394