

180-0032

PD-ABE-350

NSN-77879

**FIRST QUARTERLY REPORT  
PRIMARY HEALTH CARE PROJECT  
ROMANIA**



**WORLD VISION RELIEF & DEVELOPMENT, INC.**

**Submitted to PACT**

**A.I.D. Cooperative Agreement EUR-0032-A-00-1030-00**

**October 15, 1991**

**World Vision Primary Health Care Project  
First Quarterly Report**

**July - September 1991**

***Executive Summary***

The Primary Health Care Project (PHC) is an extension of WV's existing program. Its primary goal is to strengthen the infrastructure of the Ministry of Health in the Cluj district of Romania through the introduction of PHC strategies which have been proven effective in other parts of the world.

The formal start of the project was not until September 1991, more than two thirds of the way through the period of this report; nevertheless, the following steps have been made towards project objectives:

- A detailed implementation plan has been prepared. The Project Information Management form for the 1992 fiscal year was finalized in September 1991.
- Job descriptions for the PHC Technical Coordinator and Program Manager were finalized 9 July 1991.
- Laurel Stevens, a qualified nurse, formerly of International Teams of Canada, was recruited for the position of PHC Technical Coordinator with a 12-month contract, and arrived in Bucharest 16 September.
- Orientation for Laurel Stevens was carried out at the Bucharest office.
- Laurel Stevens transferred to Cluj and has established activities there.
- A computer and various office supplies have been obtained. Purchasing of other items is in progress.
- Discussions were held to plan activities cooperatively with the Medical Faculty of the University of Cluj, the NGO International Teams of Canada and the Christian Medical and Dental Society, which is based in Cluj.
- A translator has been hired. Several medical students and qualified doctors have expressed interest in participating in the project.

**World Vision Primary Health Care Project  
First Quarterly Report**

**July - September 1991**

**Section I - Introduction**

**A. Description**

WV has for the past year been running a program for improving the care and conditions of children in orphanages in Romania, the Romanian Orphans Social and Educational Services (ROSES). The Primary Health Care Project (PHC) is an extension of WV's existing program. Its primary goal is to strengthen the infrastructure of the Ministry of Health in the Cluj district of Romania through the introduction of PHC strategies which have been proven effective in other parts of the world.

The project was designed with input from Dr Milton Amayun, a World Vision Relief and Development's International Health Programs Director, a PHC expert with 12 years' field experience, who visited Romania in June 1991, and from the Romanian MOH. It aims to provide health care services to a total of 15,000 beneficiaries; 2,500 mothers, 5,000 children and 7,500 others.

The project activities will be carried out within the existing structure of the MOH service. They will strengthen the indigenous organization, rather than setting up a new structure.

WV Romania was officially notified of approval of PHC by WV International Office on 9 September 1991, and this marks the formal start date of the project. However, a significant amount of preparatory work had already been carried out in August 1991 and earlier.

**B. Location**

The project is based in the Transylvanian city of Cluj-Napoca, the county town of the Cluj Județ (county), working in five locations throughout the Județ designated by the Romanian MOH. These locations were selected as having inadequate health care coverage and include four rural and one urban community.

Cluj-Napoca has a population of around 320,000, making it the sixth largest city in Romania. A large area of suburban horticulture surrounds the city. Hungarians are the largest ethnic minority.

The location was selected on the basis of the openness of the provincial MOH and of the University of Cluj in collaborating with WV in the introduction of PHC in the health strategy of the Județ. A secondary reason is the existing activity of WV Romania with orphanages in the area and with the University of Cluj.

## **Section II - Progress Against Objectives**

The following progress is reported against the goals set for the quarter July-September 1991 in the Project Information Management form for Fiscal Year 1991.

- A. Goal 1: Develop a pilot health education strategy and a health information system for monitoring health activities.**
1. Hire a Project Manager and Technical Coordinator.
    - a. Job descriptions for the PHC Technical Coordinator and Program Manager were finalized 9 July 1991.
    - b. Laurel Stevens, a qualified nurse, formerly of International Teams of Canada, was recruited for the position of PHC Technical Coordinator with a 12-month contract, and arrived in Bucharest on 16 September 1991.
    - c. Orientation for Laurel Stevens was carried out at the Bucharest office.
    - d. Laurel Stevens transferred to Cluj and has established activities there.
  2. Prepare a detailed implementation plan.
    - a. A detailed implementation plan has been prepared. The Project Information Management form for the 1992 fiscal year was finalized in September 1991.
  3. Initiate discussions with the MOH (Cluj), the Cluj Medical University, and others.
    - a. Discussions were held to plan activities cooperatively with the Medical Faculty of the University of Cluj, the NGO International Teams of Canada and the Christian Medical and Dental Society, which is based in Cluj.
  4. Write an outline of the health education strategy.
    - a. Writing the health education strategy is in progress.
- B. Goal 2: Collaborate with the Cluj Medical University in the development of a Primary Health Care training curriculum.**
1. Prepare for the October seminar on "Health for All" in Cluj.
    - a. Laurel Stevens prepared a presentation on public health.
  2. Ensure WV's active participation with the organizing committee.
    - a. Laurel Stevens has been liaising with the university.
  3. Develop WV's training and curriculum development strategy.
    - a. This activity is awaiting the appointment of a Project Manager.

- C. Goal 3: Establish a functioning administrative and transport system for use by the project over the life of WV's involvement (approximately four years).**
- 1. Purchase a vehicle for the staff to visit rural health areas.**
    - a. A purchase requisition has been submitted to the International Office.**
  - 2. Purchase office equipment and supplies.**
    - a. A computer and various office supplies have been obtained. Purchasing of other items is in progress.**
  - 3. Rent office space.**
    - a. Several possible office locations are being looked at, but an office has not yet been rented. In the interim, the project is being run from Laurel Stevens' apartment.**
  - 4. Recruit and hire national staff (professional and administrative).**
    - a. A translator has been hired. Several medical students and qualified doctors have expressed interest in participating in the project.**

**Section III - Program  
Problems/Concerns**

It has not been possible to recruit a Project Manager as quickly as originally hoped. In the interim, Laurel Stevens is managing project activities.

**Section IV - Objectives for 1992  
Financial Year**

- A. Develop a pilot health education strategy with a health information system for monitoring health activities.**
1. Set up the office in Cluj.
  2. Train the Romanian office staff in their respective positions,
  3. Build good relationships with the Cluj MOH and Faculty of Medicine by determining their goals and needs in PHC, and by establishing and maintaining good communication on project matters through frequent interaction (suggested bi-monthly or more frequently, dependent on the MOH).
  4. Design the health education program with a built-in HIS.
  5. Select the five sites where the project is to be implemented as suggested by the MOH.
  6. Complete the base-line survey within the first six months and write a report.
  7. Complete the health education program based on the results of the base-line survey and in conjunction with the Cluj MOH.
  8. Develop a strategy in conjunction with the MOH to phase the health program into the provincial MOH program.
  9. Assist the implementation of the program by giving back-up support, helping in the analysis and use of data, teaching seminars with expatriate medical professionals if requested, and other ways suggested by the MOH.
  10. Establish working relationships with other NGOs in Cluj such as the Red Cross and Medecins Sans Frontieres, and resume the relationship with International Teams Cluj by holding information exchange meetings.
- B. Establish five community health committees in one urban and four rural sites.**
1. Determine whether the sites chosen are suitable, based on the results of the base-line survey.
  2. When suitable sites have been established, work with the MOH in forming health committees at each site.
  3. Develop and carry out a training program for the committees.

## ***World Vision Primary Health Care Project***

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4. Build on relationships begun by the survey, through scheduling regular visits, and having good interaction and good communication, so that interest and cooperation remain high. Inform the committees of the location of the WV Cluj office.
- C. Support the training of 30 community facilitators who will lead their communities in health promotion.
1. Ask local health authorities, local NGOs, the church, the political leadership and women's groups to participate actively in the identification and recruitment of suitable volunteers.
  2. Assist the Cluj MOH in formulating a training program based on information from the sites.
  3. Assist the Cluj MOH in implementing the training program by assisting in teaching sessions, helping supervise practical application sessions, and doing periodic evaluations of the program with the MOH.
- D. Equip and support five service delivery centers.
1. Obtain warehouse facilities and set up a distribution system.
  2. Develop and carry out a survey of the needs of the dispensaries at the five project sites.
  3. Based on the survey, requisition, inventory and deliver the supplies.
- E. Collaborate with the Cluj Faculty of Medicine in the development of a PHC training curriculum.
1. WV PHC Staff actively participate in the October workshop centering on the above.
  2. One expatriate doctor actively participates in and possibly after the workshop, meeting with doctors in Cluj for further discussions.
  3. The Cluj MOH, in conjunction with at least one expatriate doctor, develops the program.
  4. Assist the implementation of the program by holding seminars taught by visiting expatriate doctors for both the staff involved in teaching and the students (if the staff wish), and by developing a system for periodic evaluation of the program.
  5. Encourage the participation of volunteers, both faculty staff and students, in the WV PHC program for better understanding of PHC and for practical experience, and to develop leadership in PHC in Romania.
- F. Produce at least three items of health promotion literature.
1. Assist the Cluj MOH in identifying appropriate materials.

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2. Recruit and hire writers/designers, and possibly translators, and prepare the first draft.
3. Do a field test of the material with both medical and non-medical persons.
4. Revise as necessary with further field tests until the desired results are achieved.
5. Print and distribute.

**Section V - Appendices**

The following items are attached:

1. The WV Romania Staffing Chart
2. The WV Romania Organization Chart
3. The Romania Travel Schedule
4. The 4th Quarter Financial Summary
5. GIK Inputs to Romania
6. Notes for Visitors
7. Abbreviations
8. PHC Goals

**Appendix 1  
World Vision Romania Staffing Chart  
Alphabetical Listing**

<b>Name (Country)</b>	<b>Position/Location</b>	<b>Start Date</b>	<b>Complete Date<sup>1</sup></b>
Dana Alexandru	Bookkeeper/Bucharest	11/90	Ongoing
Radu Avranescu	MERP Assistant/Bucharest	12/90	Ongoing
Simona Baban	Administrator/Constanța	9/91	Ongoing
Jeff Baird, M.A., Ph.D. (USA)	Psychologist/Cluj	1/7/91	1/6/92
Barbara Bascom, M.D., FAAP, FAACP & DM (USA)	ROSES Project Manager/Bucharest	10/1/90	9/30/93
James Bascom, M.D., FACS (USA)	MERP Project Manager/Bucharest	10/1/90	9/30/93
Michael Birchmore, RNMH (UK)	Nurse/Bucharest	6/91	6/92
Sue Birchmore, CEng, MIMechE (UK)	Technical Writer/Bucharest	6/91	6/92
Alina Bodea, M.D. (Romania)	Site Administrator/Bucharest	11/01/90	Ongoing
John Bratoloveanu, Ph.D. (Australia)	Developmental Care Worker/Iasi	2/91	1/92
Cristian Bucurescu (Romania)	Travel Officer/Bucharest	1/91	Ongoing
Anișoara Carol (Romania)	Church Liaison Officer	8/91	Ongoing
Dorina Condurachi	Accountant/Bucharest	5/91	Ongoing
Rachel Cooke, RGN (UK)	Nurse/Constanta	9/91	9/92
Jean Doloway (USA)	Physical Therapist/TBD	8/91	8/92
Pamela Forsyth, M.P.H. (Australia)	Pediatric Nurse/Timisoara	2/2/91	2/92
Melissa Griffin (USA)	Physical Therapist/Timisoara	2/2/91	8/1/91
Vincent Hinders, M.A. (USA)	Administration/Finance Assistant/ Bucharest	10/29/90	10/28/91
Alison Holness, Ph.D. (USA)	Physical Therapist/Bucharest	1/14/91	7/13/91
Karen Homer (Canada)	Communications Officer/Bucharest	2/91	2/92
Ionuț Iosub (Romania)	GIK Coordinator/Bucharest	7/91	Ongoing
Beverly Irwin (USA)	ROSES Administrator/Bucharest	12/17/90	5/16/91
Viorel Ispas (Romania)	Purchasing Assistant/Bucharest	10/90	Ongoing

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<b>Name (Country)</b>	<b>Position/Location</b>	<b>Start Date</b>	<b>Complete Date<sup>1</sup></b>
Claire Anne Jacobsmeier, MSW (USA)	Social Worker/Hirlau	3/01/91	9/30/91
Iolanda Jelea	MERP Assistant/Bucharest	5/91	Ongoing
Gloria Lloyd-Jones (Australia)	HSEP Manager/Hirlau	6/91	6/92
Heather Macleod, R.N. (NZ)	Nurse/Craiova	6/91	6/92
Olympia Macovei, M.D., M.P.H. (Romania)	Romania Counterpart/Iasi	11/1/90	Ongoing
Michelle Mahoney (USA)	Occupational Therapist/Bucharest	7/91	7/92
Liviu Manaila (Romania)	MERP Assistant/Bucharest	10/90	Ongoing
Carolyn McTurk (Australia)	Occupational Therapist/Iasi	1/91	12/91
Susan Meisner (Canada)	Volunteer Caregiver/Constanța	7/91	10/91
Graham Nance (Australia)	Social Worker/Bucharest	3/91	3/92
Mihaela Oala, M.D. (Romania)	Doctor/Bucharest	10/90	Ongoing
Luminița Oancea	P.A./Bucharest	9/90	Ongoing
Martha Padilla	Physical Therapist/TBA	10/91	10/92
Ken Placke (USA)	Social Worker/Hirlau	8/91	8/92
Dorel Plescan	Administrator/Cluj	4/91	Ongoing
Thelma Roach, M.A. (USA)	Early Childhood Educator/Iasi	10/15/90	10/14/91
Helen Schwieger (Australia)	Administrative Manager/Bucharest	1/7/91	1/6/92
Linda Smith (USA)	Speech/Language Therapist/Iasi	9/91	9/92
Laurel Stevens, R.N. (Canada)	PHC Project Coordinator	9/91	9/92
Jill Trainor (Australia)	Speech Pathologist/Constanta	1/91	12/91
Stefan Toma, MIM, M.A. (USA)	Country Representative/Bucharest	4/25/90	9/30/93
Liviu Duvall Uncrutiu, M.D., DDS (USA)	Pediatric Nurse/Cluj	2/91	1/92
Marigold Vercoe, R.N. (Australia)	Nurse/Timisoara	1/91	--
Linda Waterston, R.N. (S. Africa)	Nurse/Timisoara	9/91	9/92
DeWayne Wynn (USA)	Community Relations/Admin./Bucharest	1/6/91	1/5/92

1. Complete Date represents present contractual commitments made by staff. However, some staff will choose to extend period of contract and commitment to program.

**Appendix 2**  
**Organizational Chart**

**Appendix 3  
Romania Staff/Consultant Arrivals**

October 21, 1991

<b>Month Arrived</b>	<b>Name</b>	<b>Affiliation</b>
December 1990	Gloria Sanders, M.S., P.T.	U.S. Army (Walter Reed Medical Center)
December 1990	Jane Sweeney, Ph.D., P.T., P.C.S.	U.S. Army (Walter Reed Medical Center)
December 1990	Mark Mintz, M.D.	University of New Jersey College of Medicine and Dentistry
December 1990	David Johnson, D.D.S., M.S.	CWRU School of Dentistry
January 1991	Scott Cowen, Ph.D.	CWRU Weatherhead School of Medical
January 1991	David Cooperrider, Ph.D.	CWRU Weather School of Medicine
January 1991	William Pasmore, Ph.D.	CWRU Weatherhead School of Medicine
January 1991	Mary Fagans, Ph.D.	CWRU Weatherhead School of Medicine
January 1991	David McFarlane, M.D.	Oregon Health
January 1991	Alison Holness, Ph.D.	WV Romania Staff
January 1991	Stefan Toma, M.I.M., M.A.	Program Director
January 1991	Christine Lund	ABC Affiliate, Los Angeles
January 1991	Richard Edwards, Ph.D.	CWRU-MSASS
January 1991	Alice Johnson, Ph.D.	CWRU-MSASS
January 1991	Dennis Young, Ph.D.	CWRU-MSASS
January 1991	Jeff Baird, Ph.D.	WV Romania Staff
January 1991	Liviu Duvall Uncrutiu, M.D., D.D.S.	WV Romania Staff
January 1991	Marigold Vercoe	WV Romania Staff
January 1991	Jill Trainor	WV Romania Staff
January 1991	Carolyn McTurk	WV Romania Staff
January 1991	DeWayne Wynn	WV Staff
January 1991	Peter McNee	WV New Zealand Executive Director
January 1991	Dorothy Howie, Ph.D.	University of Auckland
January 1991	Geoff Bridgman, Ph.D.	Mental Health Foundation of New Zealand
January 1991	Teri Bell	Social Worker
January 1991	Helen Schwieger	WV Romania Staff
January 1991	Richard Davies	WVUS Film Crew
January 1991	Marty Lonsdale	WVUS Film Crew

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Month Arrived	Name	Affiliation
January 1991	Robin Groth	WVUS Film Crew
January 1991	James Jacks	WVUS Film Crew
January 1991	James Sloan	WVUS Film Crew
January 1991	David Cooperrider	CWRU Weatherhead School of Medicine
January 1991	Mark Publow	WVRD
February 1991	Pam Forsyth	WV Romania Staff
February 1991	John Bratoloveanu	WV Romania Staff
February 1991	Trevor Parry	WV Australia
February 1991	Russ Kerr	WVI Vice President of Relief
February 1991	Bob Seiple	WVUS President
February 1991	Bruce Brander	WVI Communications
February 1991	Gary Dennis, D.Min.	WVUS Donor
February 1991	Nancy Ritchie	WVUS Donor
February 1991	Beverly Irwin	WV Romania Staff
February 1991	Melissa Griffin	WV Romania Staff
February 1991	Jim Mickel, M.B.A.	U.S. Micro Express
March 1991	Karen Homer	WV Romania Staff
March 1991	Peter Johnston	WV Romania Consultant
March 1991	David Kung-Ming	WV Hong Kong
March 1991	Kwan Yuet Mable	WV Hong Kong
March 1991	Ho Po Man	WV Hong Kong
March 1991	Jor Chi Keung	WV Hong Kong
March 1991	Miss Lo Wai Fong	WV Hong Kong
March 1991	So Yat Sang Alex	WV Hong Kong Cameraman
March 1991	Mary P. Cheung	WV Hong Kong Media
March 1991	Wong Chi Chung	WV Hong Kong Media
March 1991	Graente Irvine	WVI President
March 1991	Frances Irvine	(Spouse)
March 1991	Satoru Izutsu	AOTA, University of Hawaii
March 1991	Jane Sweeney	APTA, Walter Reed Medical Center
March 1991	Noel Matkin	ASHA, University of Arizona
March 1991	Nance Graham	WV Romania Staff

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<b>Month Arrived</b>	<b>Name</b>	<b>Affiliation</b>
March 1991	Mrs. Graham	(Spouse)
April 1991	B. J. Freeman	UCLA
April 1991	Gale Haradon	WVRD
April 1991	Craig Ramey	Civilian International Research Center
April 1991	Sharon Ramey	Civilian International Research Center
April 1991	Joe Sparling	UNC-Chapel Hill
April 1991	Eric Ram, Ph.D.	WVI Director, International Health
May 1991	Curt Bennett	CDMRC - University of Washington
May 1991	Michael Guralnick	CDMRC - University of Washington
May 1991	LCPC (8)	Donor Visit
May 1991	David Johnsen	CWRU Dentist
May 1991	Joanne Mortimer	Pediatrician
May 1991	Jill Johnsen	CWRU
May 1991	Gale Haradon	DDST Training
May 1991	Lowry Shropshire	Medical College of VA
May 1991	Ann Cox	Medical College of VA
May 1991	Fred Orelove	Medical College of VA
May 1991	Dorothy Howie	WV New Zealand
May 1991	Sherwin Cord	WV Audit
May 1991	Susan Cord	WV Audit (wife)
May 1991	Michelle Leonard	WV Audit
May 1991	Jane Sweeney	APTA
May 1991	Timmie Wallace	APTA
May 1991	Ron Halbert	Neonatal
May 1991	Gloria Sanders	APTA
May 1991	Alice Johnson	Hirlau Study
May 1991	Joanna Johnson	Hirlau Study
May 1991	Maria Armstrong	Hirlau Study
May 1991	Tina Masimore	Hirlau Study
May 1991	Rochelle Carr	Hirlau Study
May 1991	Becky Chieffalo	Hirlau Study
May 1991	Reka Monus	Hirlau Study

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<b>Month Arrived</b>	<b>Name</b>	<b>Affiliation</b>
May 1991	Christine Arcari	Hirlau Study
May 1991	Lynn Morrison	Hirlau Study
May 1991	Clare Anne Jacobsmeier	Hirlau Study
May 1991	Tracy Brudvig	APTA
May 1991	Terisa Ashofthen	APTA
May 1991	Margaret Beck	APTA
May 1991	Nancy Cicerello	APTA
May 1991	Richard Fine	ROSES
May 1991	Linda Franklin	APTA
May 1991	Janis Katherein	APTA
May 1991	Irene McEwen	APTA
May 1991	Barbara Smith	APTA
May 1991	Susan Tanis	APTA
June 1991	Meg Casey	Capron Institute
June 1991	Pam Erickson	Capron Institute
June 1991	Patti Stafford	Capron Institute
June 1991	Susie Stoke	Capron Institute
June 1991	Russ Kerr	WVI Vice President of Relief
June 1991	Cheryl Lovejoy	WVUS
June 1991	Milton Amayun	WVRD
June 1991	Ruud Trapman	WV Holland
June 1991	Martin Klossner	WV Geneva
June 1991	Larry Johnson	WVRD
June 1991	Gloria Lloyd-Jones	HSEP Manager
June 1991	David Lloyd-Jones	HSEP (husband)
June 1991	John Kline	WV film crew
June 1991	Henry Zinman	WV film crew
June 1991	Dean Hirsch	WVI Senior Vice President
June 1991	Wendy Hirsch	WVI (wife)
June 1991	Chuck Rogers	WV Europe
June 1991	Tim Brewster	WV Australia
June 1991	Mrs. Brewster	WV Australia (wife)

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<b>Month Arrived</b>	<b>Name</b>	<b>Affiliation</b>
June 1991	Bert O'Brien	WV Australia
June 1991	Brian Tizzard	WV Australia
July 1991	Michael Birchmore, RNMH	WV Romania Staff
July 1991	Sue Birchmore, CEng, MIMech E	WV Romania Staff
July 1991	Titus Gall	WV Germany
July 1991	Helmut Kohl	WV Germany
July 1991	Ms. Andrea	WV Germany
July 1991	Arthur Kobacker	U.S. donor
July 1991	Ruud Trapman	WV Holland
July 1991	Simone Jongsma	WV Holland/church
July 1991	Marian Mol	WV Holland/church
July 1991	Eric van Halsmud	WV Holland/church
July 1991	Gesina Maria Dirks	WV Holland/church
July 1991	Engelina Hollander	WV Holland/church
July 1991	Marco Hyinl	WV Holland/church
July 1991	Bas Barnner	WV Holland/church
July 1991	Harls Striv	WV Holland/church
July 1991	Annelies Striv	WV Holland/church
July 1991	Martin Hekman	WV Holland/church
July 1991	Hugo Jacob Bauker	WV Holland/church
July 1991	Vivien Sonneveldt	WV Holland/church
July 1991	Gerard Henork Ion	WV Holland/church
July 1991	Gerrit Satter	WV Holland/church
July 1991	Paul Verkaik	WV Holland/church
July 1991	Arina Druyer	WV Holland/church
July 1991	Rudolf Trapman	WV Holland/church
July 1991	Nancy Jex	PCI volunteer
July 1991	Roberta Hestenes	WVI Board Chairman
July 1991	Joan Hestenes-Le-Lehnan	Daughter
July 1991	Azam Qadri	CWRU School of Dentistry
July 1991	David Harris	CWRU School of Dentistry

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<b>Month Arrived</b>	<b>Name</b>	<b>Affiliation</b>
July 1991	Sherilyn Stofka	CWRU School of Dentistry
July 1991	Michelle Mahoney	WV Romania Staff
July 1991	Susan Meisner	WV Germany
August 1991	Bob Shuldt	WVUS donor group
August 1991	Jim Mickel	U.S. Micro Express
August 1991	Steve Rich	U.S. Micro Express
August 1991	Chet Starr	WVUS
August 1991	Judy Rose	WVUS donor group
August 1991	Bonnie Noehr	WVUS donor group
August 1991	Elaine Penrose	WVUS donor group
August 1991	Linda Ikeda	WVUS donor group
August 1991	Kevin Hammill	WVUS donor group
August 1991	Linda Smith	WV Romania Staff
August 1991	Dr. W. Frankenburg	Colorado Prevention Centre
August 1991	Dr. B. Scoggins	Colorado Prevention Centre
August 1991	Jan Horner	Children Services
August 1991	K. Nicolacakis	Ohio State University
August 1991	N. Mohan Reddy	CWRS Weatherhead School of Management
August 1991	Jean Kilgore	CWRS Weatherhead School of Management
September 1991	Linda Waterston	WV Romania Staff
September 1991	Ken Placke	WV Romania Staff
September 1991	Alice Johnson, Ph.D.	CWRS
September 1991	Joseph Sparling Ph.D.	Frank Porter Graham Child Development Center, University of North Carolina
September 1991	Mark Publow	WVRD
September 1991	Russ Kerr	WVI Vice President of Relief
September 1991	Mike Hironuma	WVUS
September 1991	B. J. Freeman	UCLA-MSASS

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APPENDIX 4  
FOURTH QUARTER FINANCIAL SUMMARY

WORLD VISION RELIEF & DEVELOPMENT, INC.  
 GRANT NAME: ROMANIA PVO HUMANITARIAN/ DEVELOPMENT INITIATIVES  
 GRANT NUMBER: EUR-0032-A-00-1030-00  
 GRANT PERIOD: MAY 24, 1991 - MAY 31, 1994

PIPELINE ANALYSIS THROUGH SEPTEMBER 30, 1991

	GRANT BUDGET -----	ACTUAL EXPENDITURES -----	REMAINING FUNDS -----
Personnel Costs	677,550	1,975	675,575
Travel	67,717	2,105	65,612
Supplies	8,867	15	8,852
Consultants	10,050	174	9,876
Workshops/ Seminars	28,500	0	28,500
Other Direct Costs	5,400	1,170	4,230
Evaluation	35,250	0	35,250
Total Direct Costs	----- 833,334	----- 5,439	----- 827,895
Indirect Costs	166,666	1,088	165,578
Total Costs	----- 1,000,000	----- 6,527	----- 993,473
Total Cash Match	715,707	136	715,571
Donated Commodities	975,000	0	975,000
Indirect Costs	109,360	27	109,333
Total Matching Contribution	----- 1,800,067	----- 163	----- 1,799,904
Total Grant	----- 2,800,067 =====	----- 6,690 =====	----- 2,793,377 =====

**World Vision Primary Health Care Project**

**Appendix 5  
WVRD FY91  
GIK SHIPMENTS TO ROMANIA**

<u>Date Booked</u>	<u>Donor</u>	<u>Donated Item</u>	<u>Value</u>	<u>Consignee</u>	<u>Estimated/Actual Arrival Date</u>
12/12/90	Bowers Medical Products	Needles and syringes	\$6,403.81	Studio Cin.	10/14/90
01/03/91	A & O Surgical	Ostomy and Diagnostics Supplies	2,500.00	Farmaceutic	10/14/90
08/07/91	Prokop, Marie	Baby Blankets	-	WV Bucharest	12/90
01/03/91	Abbott/Ross	Nutr. Supplements-Similac	4,589.00	Leagane No. 1	12/26/90
01/03/91	H.J. Heinz	Baby Food	28,999.74	Leagane No. 1	12/26/90
01/03/91	Abbott/Ross	Similac Powder	20,191.60	Leagane No. 1	12/26/90
01/03/91	Kimberly-Clarke	Diapers, wipes	15,200.00	Leagane No. 1	12/26/90
01/11/91	Silver Platter	CD-ROM Diskettes	1,350.00	N/A	
01/11/91	Bristol Myers-Squibb	Enfamil	5,196.00	Leagane No. 1	12/26/90
02/08/91	Bristol Myers-Squibb	Cephrodine (Velosef)	48,042.00	WV Bucharest	01/25/91
03/25/91	J. B. Lippincott	Medical Books	200.00	WV Bucharest	03/91
01/25/91	MAP	Children Kits/TV Sets/615229	86,450.88	Depositul Aliantei Evanghelise	03/04/91
02/08/91	Scottsdale Memorial Hospital	Medical Books/Journals	2,618.60	WV Bucharest	03/04/91
02/08/91	Williams & Wilkens	Medical Books	177,653.35	WV Bucharest	03/04/91
02/28/91	Miller, Ian D., M.D.	Medical Journals	100.00	WV Bucharest	03/04/91
02/08/91	Gould, Leslie	Nursing Texts	750.00	WV Bucharest	03/04/91
02/08/91	Penninsula General Hospital	Medical Supplies	30,000.00	WV Bucharest	03/04/91
02/08/91	International Aid	Children's Kits	12,019.60	WV Bucharest	03/04/91
02/08/91	Medical Library	Medical Books	50.00	WV Bucharest	03/04/91
03/25/91	Scottsdale Memorial Hospital	Medical Instruments	1,310.00	WV Bucharest	03/04/91
04/19/91	Case Western Reserve Univ.	Medical Books	2,150.00	WV Bucharest	04/91
04/25/91	Ross Labs	Denver Dev. Test Kits	4,770.00	WV Bucharest	04/91
03/25/91	The Mentholatum Co.	Pharmaceuticals	2,334.33	WV Iasi	05/20/91
03/25/91	So. Central Primary Care	Syringes	150.00	WV Iasi	05/20/91
03/25/91	Goodheart-Wilcox	Nutrition Books	3,000.00	WV Iasi	05/20/91
03/25/91	Ginther, Mrs. Richard	Cloth Diapers	1,000.00	WV Iasi	05/20/91
03/25/91	Orthopedic Systems	Spinal Surgery Tables	31,200.00	WV Iasi	05/20/91
03/25/91	Dri-Pride	Diapers, Incontinent Pants	3,350.00	WV Iasi	05/20/91
03/25/91	Anctil, Linda	VCR	220.00	WV Iasi	05/20/91
03/25/91	Baxter Healthcare	Receiving Blankets, Gowns	25,561.51	WV Iasi	05/20/91
03/25/91	Ulster Scientific	Autolet Blood Devise	2,250.00	WV Iasi	05/20/91
03/25/91	Harriette Burns	Medical Video Tapes	6,000.00	WV Iasi	05/20/91
03/25/91	Milwaukee Co. Medical Facility	Medical Supplies	60,000.00	WV Iasi	05/20/91
03/25/91	Bristol Myers	PVS, Powder Drops	13,763.85	WV Iasi	05/20/91
06/12/91	Woolrich	Winter Clothing	2,661.00	WV Iasi	05/20/91
04/09/91	Rotary Club	Medical Books	17,607.00	WV Iasi	05/20/91

## *World Vision Primary Health Care Project*

04/19/91	St. Joseph's Hospital	Medical Supplies	680.00	WV Iasi	05/20/91
04/19/91	Gerber	Children's Wear	3,692.00	WV Iasi	05/20/91
04/19/91	Kim Richards	Sutures	2,300.00	WV Iasi	05/20/91
06/14/91	Lesser, Elliott	Medical Journals	--	--	--
06/12/91	Good News Mission	Blankets - New/Used	1,090.26	DOD Flight	07/10/91
06/12/91	Mylan	Fenoprofen/Erythromycin	53,570.00	DOD Flight	07/10/91
06/12/91	Windsor Knitting Mills	Turtleneck Shirts	15,282.00	DOD Flight	07/10/91
06/12/91	General Econopac	Disposable Diapers/Baby Shirts	11,350.00	DOD Flight	07/10/91
06/14/91	Nike	Nurses Shoes	73,333.00	DOD Flight	07/10/91
06/14/91	Ginther, Richard	Diapers	1,000.00	DOD Flight	07/10/91
06/14/91	Ingram, Mike	Medical Books	945.00	DOD Flight	07/10/91
06/14/91	Latrobe Area Hospital	Medical Journals	4,500.00	DOD Flight	07/10/91
09/17/91	Mylan	Erythromycin	66,910.00	DOD Flight	07/10/91
06/14/91	Leroi Princeton	Socks	111.00	DOD Flight	07/10/91
06/14/91	International Aid	Care Kits	16,610.00	DOD Flight	07/10/91
06/14/91	Any Mountain	Jackets/Hats	9,073.00	DOD Flight	07/10/91
06/14/91	Wagenet, Lynn	Medical Books/Journals	400.00	DOD Flight	07/10/91
06/14/91	Ross Labs	Baby Formula	9,900.00	DOD Flight	07/10/91
06/14/91	Williams & Wilkens	Medical Texts	173,235.35	DOD Flight	07/10/91
09/17/91	Williams & Wilkens	Stedman Dictionaries	Pending	DOD Flight	07/10/91
06/14/91	Johnson & Johnson	Toothbrushes	0.00	DOD Flight	09/18/91
06/14/91	Eckstein Brothers	Audiometers	850.00	DOD Flight	09/18/91
06/14/91	Mayo Clinic	Medical Books	1,000.00	DOD Flight	09/18/91
06/14/91	Arizona State Hospital Library	Medical Periodicals	200.00	DOD Flight	09/18/91
09/17/91	Mrs. Foreham	Developmental Toys	300.00	DOD Flight	09/18/91
09/17/91	Pamela Iacchei	Toys/Children's Clothes	10,000.00	DOD Flight	09/18/91
09/17/91	Hu-Freidy	Medical Instruments	768.70	DOD Flight	09/18/91
09/17/91	Hoag Hospital	Medical Journals	0.00	DOD Flight	09/18/91
09/17/91	Rennoc Corporation	Boys Jackets	495.00	DOD Flight	09/18/91
09/17/91	Ohio State University	Medical Books/Journals	5,000.00	DOD Flight	09/18/91
09/17/91	Alcon	PDR Books/Magazines	1,000.00	DOD Flight	09/18/91
09/17/91	St. Luke's Hospital	Medical Journals	3,850.00	DOD Flight	09/18/91
09/17/91	Scanlon International	Medical Journals	150.00	DOD Flight	09/18/91
09/17/91	St. Luke's Hospital	Journals/Natal Supplies	10,000.00	DOD Flight	09/18/91
09/17/91	Walgreen Drug	Antibiotics	1,044.30	DOD Flight	09/18/91
09/17/91	Dan Flynn	Medical Texts/Journals	400.00	DOD Flight	09/18/91
09/17/91	Alcon	Eye Medications	--	DOD Flight	09/18/91
09/17/91	Mrs. Ginther	Receiving Blankets	0.00	DOD Flight	09/18/91
09/17/91	Comm. Skills Bldrs.	Booklets	180.95	DOD Flight	09/18/91
09/17/91	Johnson & Johnson Orthopaedics	Orthopaedic Supplies	--	DOD Flight	09/18/91
09/17/91	Toys for Special Children	Special Toys	--	DOD Flight	09/18/91
09/17/91	Stryker Corporation	Cast Cutter	715.00	DOD Flight	09/18/91
09/17/91	Paul H. Brooks Pub.	Medical Books	--	DOD Flight	09/18/91
09/17/91	AMA	JAMA Journals	34,000.00	WV Bucharest	09/25/91

## *World Vision Primary Health Care Project*

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09/17/91	Ohmeda	Anesthesia Machine	15,000.00	WV Bucharest	09/25/91
09/17/91	Red Cross	Blood Analyzers/Computer	3,510.00	WV Bucharest	09/25/91
09/17/91	J. A. Preston	Physcial Therapy Equipment	24,068.00	WV Bucharest	09/25/91
09/17/91	Mosby	Head/Neck Surgical Journals	9,152.50	WV Bucharest	09/25/91
09/17/91	Re-Vita	Liquid Vitamin Packs	9,340.00	WV Bucharest	09/25/91
09/17/91	Houghton Mifflin	Elementary/H.S. Books	674,205.00	WV Bucharest	09/25/91 & 10/19/91
09/17/91	MAP International	Pharmaceuticals	418,919.12	WV Bucharest	10/08/91
06/14/91	Alpha Med.	Medical Journals	1,400.00	WV Bucharest	10/19/91
06/14/91	AAP	Used Medical Journals	7,500.00	WV Bucharest	10/19/91
09/17/91	Feed the Children	Books	315,770.00	WV Bucharest	10/19/91
09/17/91	AAP	Medical Journals	207,900.00	WV Bucharest	10/19/91
09/17/91	Irwin	Business/University Books	733,428.65	WV Bucharest	10/19/91
09/17/91	Vans Shoes	Men's/Women's/Children's Shoes	112,853.00	WV Bucharest	10/91/91
		<b>Total</b>	<b>\$3,666,624.10</b>		

**World Vision Primary Health Care Project**

**WVRD FY90  
GIK SHIPMENTS TO ROMANIA**

<u>Date Booked</u>	<u>Donor</u>	<u>Donated Item</u>	<u>Value</u>	<u>Consignee</u>	<u>Estimated/Actual Arrival Date</u>
05/29/90	Asgrow	Seeds	\$345,828.12	Ministry of Agriculture/ Patr. of Buch.	04/90
05/29/90	Union Fork & Hoe	Tools	70,000.00	MOA/Patr. of Bucharest	04/90
05/08/90	Asgrow	Corn Seeds	1,160,000.00	MOA/Patr. of Bucharest	04/90
05/29/90	Abbott Laboratories	Pharmaceuticals	1,560,969.00	MOH/Patr. of Bucharest	05/04/90
05/29/90	Raven Press	Medical Books	1,275,792.00	MOH/Patr. of Bucharest	05/04/90
05/29/90	Squibb	Pharmaceuticals	6,063.00	MOH/Patr. of Bucharest	05/04/90
05/29/90	Pfizer	Pharmaceuticals	49,464.00	MOH/Patr. of Bucharest	05/04/90
05/29/90	Bristol Myers	Enfamil Infant Formula	291.00	MOH/Patr. of Bucharest	05/04/90
05/29/90	Disaster Preparedness Hospital	Medical Supplies	400,000.00	MOH/Patr. of Bucharest	05/04/90
05/29/90	Williams & Wilkens	Medical Books	15,000.00	MOH/Patr. of Bucharest	05/04/90
09/10/90	American Academy of Pediatrics	Books	580.00	Bascom/Interroom	05/05/90
03/21/90	MAP	Medical Supplies/614371	1,271,662.88	BEE Int'l.	05/28/90
03/21/90	MAP	Pharmaceuticals/614372	672,210.26	BEE Int'l.	05/28/90
03/21/90	MAP	Pharmaceuticals/614373	1,301.91	BEE Int'l.	05/28/90
09/10/90	Sinauer Associates, Inc.	Books	50,840.00	Studio Cin.	10/14/90
09/10/90	Dexide, Inc.	Brushes, Plastic Bristles	3,400.00	Farmaceutic	10/14/90
09/10/90	Mayrand Pharmaceuticals	Pill Bottles	9,714.57	Farmaceutic	10/14/90
09/10/90	B-Wise Engineering	IV Sets	32,855.00	Farmaceutic	10/14/90
09/10/90	Life Blood Services	Blood Analyzer	5,000.00	Farmaceutic	10/14/90
09/10/90	Classic Medical Products	EGG Electrodes	255,712.64	Farmaceutic	10/14/90
09/10/90	Viscot Industries, Inc.	Medical Supplies	5,646.80	Farmaceutic	10/14/90
09/10/90	Apex Medical	Medical Supplies	5,300.00	Studio Cin.	10/14/90
09/10/90	Interspec Supply Center	Stethoscopes	683.00	Studio Cin.	10/14/90
09/10/90	Operation Smile	Gloves, Gowns, Fevernol	540,186.80	Farmaceutic	10/14/90+ 11/03/90
09/10/90	Baxter Healthcare	Receiving Blankets, Scrubs	20,983.17	Farmaceutic	10/14/90
09/10/90	Cross Country Paper Products	Gloves, Cotton Rolls, Etc.	175.00	Farmaceutic	10/14/90
09/10/90	Williams & Wilkens	Books	825.00	Studio Cin.	10/14/90
09/10/90	Mylan Laboratories	Penicillin	23,084.00	Studio Cin.	10/14/90
09/10/90	Pennex	Medical Supplies	6,752.99	Studio Cin.	10/14/90

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## *World Vision Primary Health Care Project*

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09/10/90	MAP	Pharmaceuticals/614289	261,859.56	Farmaceutic	10/15/90
09/10/90	MAP	Pharamceuticals/614557	355,955.52	Farmaceutic	10/15/90
09/10/90	Kryolan	Make-Up	150.00	Studio Cin.	10/23/90
09/10/90	Ben Nye Company	Make-Up	25.00	Studio Cin.	10/23/90
09/10/90	Searle Pharamceuticals	Pharmaceuticals	985.00	Hand delivered by ABC	
09/10/90	Baxter Corporation	Examination Gloves	258,930.00	c/o Studio Cin.	10/25/90
09/10/90	Intratrade Medical	X-Ray View Box	1,000.00	c/o Studio Cin. Bucharest	10/25/90
09/10/90	Schein Pharmaceuticals	Pharamceuticals	216.48	c/o Studio Cin.	10/25/90
		<b>FY90 Total</b>	<b>\$8,669,442.70</b>		

**Appendix 6  
NOTES FOR DONORS**

Site/ Visiting Days	Items appreciated as gifts	Special notes for visitors
<p><u>Iasi</u> <b>Wednesday &amp; Thursday.</b> If visitors want to see the program "in action" visits should be between 9.00 am and 1.00 pm.</p>	<p>Cots with sliding sides (x 20) Balls (all sizes) Play house (Wendy/cubby house), large outdoor model Buckets &amp; spades &amp; small plastic/foam balls (sand substitute) Playground equipment Skipping ropes Metronome Posters, wall friezes &amp; blu-tack Mini basketball games (wall net &amp; ball) Plastic hula hoops (x 50) Drawing paper Quoits Push cars/tricycles Educational toys for infants (durable) Cot mobiles</p>	<p>A brief orientation will be provided off-site before entering the orphanage.</p> <p>Smaller groups are less disruptive—preferably not more than 5-6 visitors at a time.</p> <p>Permission must be given before any photographs are taken in the orphanage.</p> <p>Clothing is generally over-provided and <u>not</u> needed as a gift except for special items.</p> <p><u>No</u> food/medicines/cleaning materials to be provided unless each item is labelled with instructions for use <u>in Romanian</u>.</p> <p><u>No</u> food or medicines to be provided if past use-by date.</p>
<p><u>Hirlau</u> <b>Tuesday</b> preferred. <b>Wednesday &amp; Thursday</b> acceptable. <b>Monday and Friday</b> impossible.</p>	<p>Manilla folders for residents' activity books Acrylic paints Sketch and art pads Writing pads (lined) Videos—adults' and adolescents' Film (36 exposures x 100) Massage oil Hair combs Ribbons Make-up sets (for program) Cassette tapes (blank and classical music)</p>	<p>For individual gift items (e.g. lollies, balloons), there must be sufficient for all 400 residents to have one—otherwise there will be disruption.</p> <p>Visitors should behave in a calm, non-judgmental way, in small groups.</p>
<p><u>Cluj</u> <b>Monday to Friday</b>, between 9 am &amp; 1.00 pm <u>only</u>, 2 hours maximum per visit.</p>	<p>Certain types of clothes Supplies to keep the ward looking good. For the orphanage staff, coffee would be appreciated.</p>	<p>Visitors should ask the clinician escorting them whether they can take photographs.</p> <p>Interaction with children should be gentle—no swinging above the head or rough physical play.</p>

**World Vision Primary Health Care Project**

Site/ Visiting Days	Items appreciated as gifts	Special notes for visitors
<p><u>Timișoara &amp; Craiova</u> Tuesday, Wednesday &amp; Thursday, after 10 am.</p>	<p><u>Play materials:</u> balloons, plasticine, colored paper, small scissors, crayons, food coloring (for play dough), wall friezes/transfers  <u>Medical supplies:</u> Cotton balls, antibiotics, combine &amp; gauze squares, children's vitamins  <u>Feeding equipment:</u> Spoons &amp; cups for handicapped, mugs, glass babies' bottles &amp; teats  <u>Administrative:</u> Desk diaries, work diaries, note pads, flip (spiral) notebooks  <u>Cleaning materials:</u> Detergents for clothes, disinfectant</p>	<p>Pictures can be taken so long as the name of the child is not published.</p>
<p><u>Bucharest Number 1</u>  Not Monday or Friday. Preferred times between 9.00 &amp; 10.00 am Tuesday - Wednesday.</p>	<p>Tumbleform seats, especially towards Winter (they keep children upright to avoid chest infections)  Potties  Children's vitamin drops (not tablets).  Various crib toys, preferably on string/elastic.  Cot beads  Balls (all sizes)  Drawing paper  Quoits  Educational toys for infants  Babies' hair brushes  Activity books  Nail scissors  Children's vitamin drops  Towelling nappies (diapers) and plastic pants, <u>with appropriate fastenings</u>  Ankle socks  Soap powder for automatic machines  <u>No</u> soft toys—the orphanage is already over-supplied.  Clothes <u>only</u> if new and appropriate to the age group.</p> <p>For the orphanage staff, small presents such as chocolate would be appreciated.</p>	<p>Visiting donor groups should give notice before they leave their home country, in order for orphanage staff to be able to tell them about particular needs or instructions.</p> <p>No photos should be taken without prior permission (permission has in the past been refused).</p> <p>It is essential that WV should contact Dr. Mihai with definite dates and times for permission to visit. These timetables must be adhered to, or else the orphanage notified in advance of any alterations.</p> <p>On arrival at each pavilion floor, visitors should meet the doctor in charge of the floor before proceeding with the visit.</p> <p>Visiting groups should be no bigger than 4 or 5.</p> <p>If photographs are allowed, we ask for sensitivity, not concentrating on the worst physical cases, and avoiding upset to the children and staff. The orphanage would be very pleased if the children could have copies of the pictures.</p> <p>Visitors are asked to be sensitive and to avoid disruption to the activities going on during their visit.</p>

**Appendix 7**  
**Abbreviations**

<u>Abbreviation</u>	<u>Meaning</u>
GIK	Gifts In Kind
MERP	Medical Education Redevelopment Project
MOH	Ministry of Health
NGO	Non-Governmental Organization
PHC	Primary Health Care
ROSES	Romanian Orphans Social and Educational Services
USAID	United States Aid for International Development
WV	World Vision
WVRD	World Vision Relief and Development

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**Appendix 8**  
**PHC Life-of-Project Goals**

1. Develop a pilot health education strategy with a health information system for monitoring health activities.
2. Formulate five community health committees in one urban and four rural sites.
3. Support the training of 30 community health facilitators who will lead their communities in health promotion.
4. Equip and support five service delivery centers.
5. Collaborate with the Cluj Faculty of Medicine in the development of a PHC training curriculum.
6. Produce at least three items of health promotion literature.