

September 16, 1982

Mr. Orville L. Freeman, Chairman
Business International Corporation
One Daj Hammarskjold Plaza
New York, N.Y. 10017

Subject: Grant No. OTR-0001-G-SS-2296-00

Dear Mr. Freeman:

Pursuant to the authority contained in the Foreign Assistance Act of 1961, as amended, the Agency for International Development (hereinafter referred to as "A.I.D." or "Grantor") hereby grants to Business International Corporation (hereby referred to as "Business International Corporation" or "Grantee"), the sum of \$72,000 to provide support for a program to provide advisory services to businesses worldwide and provide several custom data bases on proposal targeted countries regarding climate for private investment policies, laws and regulations as described in the Schedule of this grant and the Attachment 2, entitled "Program Description."

This grant is effective and obligation is made as of the date of this letter and shall apply to commitments made by the Grantee in furtherance of program objectives during the period beginning with the effective date and ending February 15, 1983.

This grant is made to The Business International Corporation on condition that the funds will be administered in accordance with the terms and conditions as set forth in Attachment 1, entitled "Schedule", Attachment 2, entitled "Program Description," and Attachment 3 entitled "Standard Provisions," which have been agreed to by your organization.

Please sign the original and seven (7) copies of this letter to acknowledge your receipt of the grant, and return the original and six (6) copies to the Office of Contract Management.

Sincerely yours,



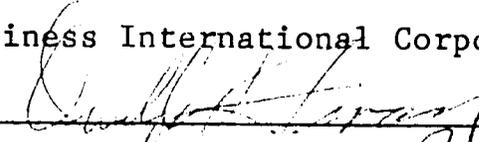
R. J. Torrey
Grant Officer
Central Operations Division
Office of Contract Management

Attachments:

1. Schedule
2. Program Description
3. Standard Provisions

ACKNOWLEDGED:

Business International Corporation

BY: 

Title: Chairman, Board of Directors

Date: 9/27/85

FISCAL DATA

Appropriation : 72-1121021.6
Budget Plan Code : PDAA82-13430-DG-61(246-34-099-00-61-21)
PIO/T N : 342-9053
Project No. : 940-0001
Total Estimated Amount: \$72,000
Total Obligated Amount: \$72,000
IRS Employer Identification Number: 13-5647438
Funding Source : AID/W
Project Officer: PRE/PPR: B. Bouchard/R. Moeller (N.S. 516)

Attachment One

SCHEDULE

A. Purpose of Grant

The purpose of this grant is to International (BI) to create, fo customized data bases comparable existence for 56 other countries updated reference service, "Inve Trading Conditions Abroad" (ILT)

B. Period of Grant

The effective date of this Grant
The date through which commitmen
Grant is February 15, 1983.

C. Amount of Grant and Payment

1. AID hereby obligates the amount of \$72,000 for purposes of this Grant. This represents the total intended award and no further funding is anticipated.
2. Payment shall be made to the Grantee in accordance with procedures set forth in Attachment 3 - Standard Provision 6, entitled "Payment-Reimbursement." Reimbursement for costs shall be submitted at the completion of the project.

The total obligated amount column under D. "Financial Plan", represents the total funds authorized to be expended by the Grantee during the period indicated. Total grant expenditures shall not exceed the grand total of the funds available. Within the grand total, the Grantee may adjust line item amounts as reasonably necessary for the performance of the work .

Financial reports shall be submitted to Project Officer listed on second page of grant letter. The final "SF-269-Financial Status Report" shall include an attachment that shows expenditures for the grant by line item.

Financial Plan

The following is the Financial Plan for this Grant. Revisions to this Plan shall be made in accordance with Standard Provision of this Grant, entitled "Revision of Financial Plans."

Total Obligated Amount From 9/16/82 - 2/15/83

Cost Element (by activity or function)	Ivory Coast	Haiti	Jamica	Zimbabwe	Sri Lanka
Staff Cost	9,315	12,420	11,385	9,315	10,350
Roundtrip Airfare	1,829	442	506	2,320	988
Per Diem	1,760	1,500	2,120	1,500	1,680
Printing	400	400	400	400	400
Local Travel	200	38	200	165	200
Telephone, Telex	496	200	389	300	382
Sub Total (Rounded)	14,000	15,000	15,000	14,000	14,000
Grand Total					72,000

E. Reporting and Evaluation

All five country reports resulting from this grant will be provided to the Bureau for Private Enterprise prior to December 31, 1982.

Two copies of reports required herunder shall be sent to the cognizant Program Office designated on the second page of the grant letter. Two copies of each report shall be submitted to the Office of Development Information and Utilization, Bureau for Development Support, Agency for International Development, Washington, D.C. 20523. The title page of all reports forwarded shall include the grant number, project number, as set forth on the second page of the grant letter, and project title .

Attachment Two

PROGRAM DESCRIPTION

Purpose:

The purpose of this grant is to allow Business International (BI) to create, for five target countries, customized data bases comparable to those already in existence for 56 other countries, in BI's annually updated reference service, "Investing, Licensing and Trading Conditions Abroad" (ILT).

OBJECTIVE

The objective is to have these analyses available for use by U.S. businesses interested in joint venture relationships with host country business enterprises in those target countries. These analyses will greatly broaden the information base available on investment climate related issues so important to businesses considering potential investment.

IMPLEMENTATION

Business International (BI) will implement the program as outlined below and described in their unsolicited proposal. That proposal includes, as an attachment, a sample of the resulting product. The analyses undertaken for each country and information provided will follow the format and outline of that sample. After the reports have been compiled and published, BI will widely disperse the availability of these reports through their normal channels.

BI will undertake analyses for the following countries:

Sri Lanka
Ivory Coast
Zimbabwe
Haiti
Jamaica

The work will be performed by BI personnel responsible for the countries concerned under the supervision of senior BI regional personnel and subject to overall review by the research director in New York.