



United States Agency for International Development
Mission to Jamaica

PD-ABB-769

602-19

6B Oxford Road,
Kingston 5, Jamaica
Tel: 92-94850

March 28, 1985

SUBJECT: International Executive
Service Corps
Project 532-0079
Amendment No. 3 to Grant
Agreement dated Dec. 20, 1983

Mr. John Cooney
Country Director
International Executive Service Corps
24 Trafalgar Road
Kingston 5

Dear Mr. Cooney:

Pursuant to the authority contained in the Foreign Assistance Act of 1961, as amended, the Agency for International Development (hereinafter referred to as "A.I.D." or "Grantor") hereby grants to the International Executive Service Corps (hereinafter referred to as "IESC" or "Grantee") the sum of US\$100,000 to provide support for an expanded program of assistance to private business in Jamaica.

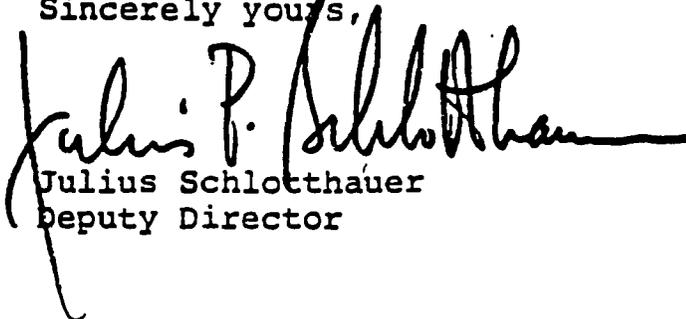
The purpose of this letter is to increase funding for the subject grant to a new total of \$367,400. The additional grant of US\$100,000 is to be used to partially defray the local support costs of volunteer executive services in selected cases in which the client contribution alone would not be adequate. The determination of the amount of assistance to be provided in any given case will be a matter of judgement for the IESC, but the maximum for any single client is not expected to exceed the Jamaican dollar equivalent of US\$7,000. All other terms and conditions of the original grant agreement remain unchanged.

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This grant is effective and obligation is made as of the date of this letter and shall apply to commitments made by the Grantee in furtherance of program objectives during the period March 1, 1985 through November 15, 1986.

Please sign the original and six (6) copies of this grant amendment and return to USAID.

Sincerely yours,


Julius Schlotthauer
Deputy Director

Accepted:

International Executive Service Corps

By: 

Title: Country Director

FISCAL DATA: APPROP: 72-1141037
 BUDGET PLAN CODE: LESA-84-25532-KG13
 PROJECT NO.: 532-0079
 TOTAL EST. AMOUNT: \$100,000
 TOTAL OBLIGATED AMOUNT: \$100,000
 FUNDING SOURCE: AID/W USAID

Handwritten scribbles
INTERNATIONAL EXECUTIVE SERVICE CORPS

TO: Robert Proven

FROM: John R. Cooney

RE: USAID GRANT US\$100,000.

DATE: March 29, 1985

You will see from the attached letter copy that we have been given another grant of US\$100,000. for selected project subsidies.

Regards.

Enclosure

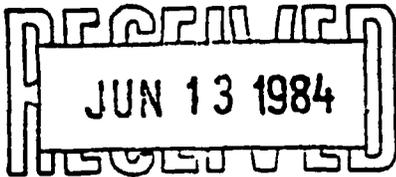
cc: H. Gardiner

/bc

*Wink
bc*

UNITED STATES AGENCY FOR INTERNATIONAL DEVELOPMENT
MISSION TO JAMAICA

Embassy of the United States of America
2 Oxford Road, Kingston 5.
Telephone: 809-929-4850



June 11, 1984

SUBJECT: International Executive Service Corps
Project 532-0079
Amendment No. 2 to Grant Agreement
dated December 20, 1983

Mr. John Cooney
Country Director
International Executive Service Corps.
24 Trafalgar Road
Kingston 10

Dear Mr. Cooney:

Pursuant to the authority contained in the Foreign Assistance Act of 1961, as amended, the Agency for International Development (hereinafter referred to as "A.I.D." or "Grantor") hereby grants to the International Executive Service Corps. (hereinafter referred to as "IESC" or "Grantee") the sum of US\$100,000 to provide support for an expanded program of assistance to private business in Jamaica.

The purpose of this letter is to increase funding for the subject grant to a new total of \$267,400. The additional grant of US\$100,000 is to be used to ~~partially defray the local support costs of volunteer executive services in selected cases in which the client contribution alone~~ would not be adequate. The determination of the amount of assistance to be provided in any given case will be a matter of judgement for the IESC, but the maximum for any single client is not expected to exceed the Jamaican dollar equivalent of US\$7,000. All other terms and conditions of the original grant agreement remain unchanged.

This grant is effective and obligation is made as of the date of this letter and shall apply to commitments made by the Grantee in furtherance of program objectives during the period May 30, 1984 through February 28, 1985.

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4

Please sign the original and six (6) copies of this grant amendment and return to USAID.

Sincerely yours


L. P. Reade
Director

Accepted:

International Executive Service Corps.

By: 
Title: Country Director

Date: 6/12/84

UNITED STATES AGENCY FOR INTERNATIONAL DEVELOPMENT
MISSION TO JAMAICA

Embassy of the United States of America
2 Oxford Road, Kingston 5.
Telephone: 809-929-4850

January 31, 1984

SUBJECT: International Executive Service Corps.
Project 532-0079
Amendment No. 1 to Grant Agreement
dated December 20, 1983

Mr. John Cooney
Country Director
International Executive Service Corps.
Room 433, Pegasus Hotel
Kingston 5

Dear Mr. Cooney:

Pursuant to the authority contained in the Foreign Assistance Act of 1961, as amended, the Agency for International Development (hereinafter referred to as "A.I.D." or "Grantor") hereby grants to the International Executive Service Corps. (hereinafter referred to as "IESC" or "Grantee") the sum of US\$75,000 to provide support for an expanded program of assistance to private business in Jamaica.

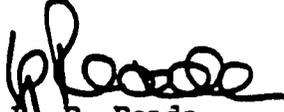
The purpose of this letter is to increase funding for the subject grant to a new total of \$167,400. The additional grant of US\$75,000 is to be used to partially defray the local support costs of volunteer executive services in selected cases in which the client contribution alone would not be adequate. The determination of the amount of assistance to be provided in any given case will be a matter of judgement for the IESC, but the maximum for any single client is not expected to exceed the Jamaican dollar equivalent of US\$7,000. All other terms and conditions of the original grant agreement remain unchanged.

This grant is effective and obligation is made as of the date of this letter and shall apply to commitments made by the Grantee in furtherance of program objectives during the period January 30 through February 28, 1985.

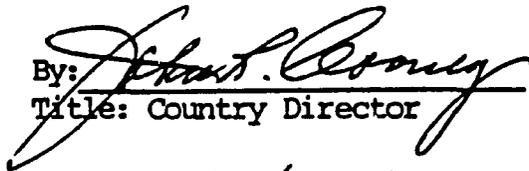
6

Please sign the original and six (6) copies of this grant amendment and return to USAID.

Sincerely yours,


P. Reade
Director

Accepted:
International Executive Service Corps.

By: 
Title: Country Director

Date: 1/2/84

UNITED STATES AGENCY FOR INTERNATIONAL DEVELOPMENT
MISSION TO JAMAICA

Embassy of the United States of America
2 Oxford Road, Kingston 5:
Telephone: 809-929-4850

759
XD-ABB-760-A
68280
12/20/83

Mr. John R. Cooney
Country Director
International Executive Service Corps.
Room 433, Pegasus Hotel
Kingston 5

Dear Mr. Cooney:

Re: Grant No. 532-0079, PIL #144

Pursuant to the authority contained in the Foreign Assistance Act of 1961, as amended, the Agency for International Development (hereinafter referred to as "AID" or "Grantor") hereby grants to the International Executive Service Corps. (hereby referred to as "I.E.S.C." or "Grantee"), the sum of US\$92,400 to provide support for a program in Jamaica, as described in the Schedule of this grant and the Attachment 2, entitled "Program Description".

This Grant is effective and obligation is made as of the date of this letter and shall apply to commitments made by the Grantee in furtherance of program objectives during the period, beginning with the effective date and ending February 28, 1985.

This Grant is made to the I.E.S.C. on condition that the funds will be administered in accordance with the terms and conditions as set forth in Attachment 1, entitled the Schedule, Attachment 2, entitled "Program Description", and Attachment 3, entitled "Standard Provisions", which have been agreed to by your organization.

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8

Please sign the original and seven (7) copies of this letter to acknowledge your receipt of the grant and return the original and six (6) copies to the Contracts Office.

Sincerely yours,



L. P. Reade
Director

Attachments:

1. Schedule
2. Program Description
3. Standard Provisions

Acknowledged:
International Executive Service Corps.

By: 

Title: Country Director

Date: 12/20/83

FISCAL DATA: APPROP: 72-1131037
 BUDGET PLAN CODE: WESA-83-25532-KG13
 PROJECT NO.: 532-0079
 TOTAL EST. AMOUNT: \$162,400
 TOTAL OBLIGATED AMOUNT: \$92,400
 FUNDING SOURCE: AID/W USAID

ATTACHMENT 1

SCHEDULE

A. PURPOSE OF GRANT

The purpose of this Grant is to provide support to the International Executive Service Corps./Jamaica, as more specifically described in Attachment 2 to this Grant entitled "Program Description".

B. PERIOD OF GRANT

1. The effective date of this Grant is December 15, 1983. The expiration date of this Grant is February 28, 1985.

20

C. AMOUNT OF GRANT AND PAYMENT

1. AID hereby obligates the amount of \$92,400 for purposes of this Grant.

2. Payment shall be made to the Grantee in accordance with procedures set forth in Attachment 3 - Standard Provision 11 entitled "Payment - Periodic Advance".

D. FINANCIAL PLAN

The following is the Financial Plan for this Grant, including local cost financing items. Revisions to this Plan shall be made in accordance with Standard Provision of this Grant, entitled "Revision of Financial Plans".

Obligated Amount

From Dec. 20, 1983 to February 28, 1985

	US\$
1. Salaries	64,600
2. Transportation	7,600
3. Insurance	1,700
4. Office Supplies	3,500
5. Automobile	9,600*
6. Rent and Utilities	4,300
7. Office Furniture	1,100
	<hr/>
	92,400*

*Automobile ordered previo

E. REPORTING AND EVALUATION

IESC/Jamaica will provide USAID/Jamaica with copies of its monthly report to IESC Headquarters in Stamford, Conn. In addition, each quarter, designated officers of USAID/Jamaica will meet with local IESC personnel to review all projects in progress or completed during the quarter to ensure the objectives of this Grant are being met.

The Jamaica office of the IESC will make every effort to contain administrative costs. Any funds not required to meet local administrative costs will be used to defray the cost of supporting Volunteer Executive efforts.

Local cost financing is authorized up to the equivalent of US\$92,400 or, if this Grant is subsequently amended, up to the total amount of the Grant.

Section 22: Conversion of U.S. Dollars to Local Currency; All transactions will be made at commercial banks. Conversions must be based on the highest rate of exchange at the time of the transaction which is not unlawful.

The following standard provisions are inapplicable (HB 13, Appendix 4L): 2, 6, 7, 8, 10, 12, 16, 20, 25, 26, 34, 35.

H. TITLE TO PROPERTY

Title to property procured under this Grant will be vested in the International Executive Service Corps.

I. AUTHORIZED GEOGRAPHIC CODE

Subject to the Order of Preference Rule contained in Standard Provision 15(c), the overall authorized geographic code for procurement of goods and services under this grant is 935.

J. USE OF POUCH

Subject to the terms and conditions of Standard Provision 36, the Grantee and its representatives are authorized use of pouch facilities. The following address is to be used for all such correspondence:

Name of individual or organization (followed by letter
symbol "C")
USAID/Kingston
Agency for International Development
Washington, D.C. 20523

11

ATTACHMENT 2

PROGRAM DESCRIPTION

Since October, 1980, there has been a resurgence of entrepreneurial spirit in Jamaica, but the managerial and technical skills to support that spirit are lacking. The International Executive Service Corps. (IESC) which has completed over 8,700 volunteer assignments overseas since it was founded, is well suited to address this need. In order to facilitate the provision of IESC services, it is necessary to establish a local office in Jamaica. USAID's grant to the IESC will be used to partially finance the cost of providing:

- a) a full-time country director;
- b) a full-time country representative;
- c) office furnishings and rental;
- d) miscellaneous costs related to staffing and maintaining a local office.

The IESC program in Jamaica has been, and will continue to be directed toward providing technical and managerial assistance primarily to the productive elements in the private sector. This will include manufacturing, agriculture and agro-industry. The purpose of the assistance in each case will be to enhance the capacity of the enterprise to export profitably or to avoid foreign exchange expenditures by economic import substitution.

Projects which could improve the quality, or lower the price of commodities for the local market will be given second priority. IESC will also consider projects in the public sector which directly relate to improving the quality or reliability of service or reducing its cost.

In general, the IESC will be guided in its selection of projects by a desire to assist in maximizing the contribution of the private sector to national economic self-sufficiency.

IESC will make every effort to assign a minimum of 18 volunteers to Jamaican clients during the period this agreement is in effect.

In the event that not all of the Grant funds provided are needed for local administrative expenses, the remaining funds will be used to partially defray the cost of volunteer executive services.

The IESC will make every effort during the period this grant is in effect to ensure that its Jamaican operation is placed on a financially self-sustaining basis. Nevertheless, if it has not achieved this objective entirely, ninety days prior to the expiration of this agreement, both the IESC and USAID may meet to discuss an extension of this agreement for an additional 12 month period and determine the amount of funding to be made available to support the program during that period of time.

