

PD-ABB-551 OPNS

AID 1020-25 (7-68)				SECURITY CLASSIFICATION				PROJECT NUMBER				
<b>PROJECT APPRAISAL REPORT (PAR)</b> (U-445) See M.O. 1026.1				<b>UNCLASSIFIED</b>				511-11-190-364.5				
002 PAR		MO.	DAY	YR.	003 U.S. OBLIGATION SPAN				004 PROJECT TITLE			
AS OF:		6	1	6	FY 70		Thru FY 74		<b>Cereals Development</b>			
005 COOPERATING COUNTRY - REGION - AID/W OFFICE		<b>BOLIVIA</b>										

AID DOLLAR FINANCING-OBLIGATIONS (\$000)	TOTAL	CONTRACT (NON-ADD)	PERSONNEL SERVICES			PARTICIPANTS		COMMODITIES		OTHER COSTS	
			AID	PASA	CONTRACT	DIR. PASA	CONTRACT	DIR. PASA	CONTRACT	DIR. PASA	CONTRACT
CUMULATIVE NET THRU ACTUAL YEAR (FY 1970)	282	239			239	8			35		
PROPOSED OPERATIONAL YEAR (FY 1971)	513	476			417	32			59	5	
CCC VALUE OF P.L. 480 COMMODITIES (\$000) →			Thru Actual Year :				Operational Year Program :				

TYPE CODE b	TYPE CODE c	a. IMPLEMENTING AGENCY	TYPE CODE		d. CONTRACT/PASA/VOLAG NO.	e. LEAVE BLANK FOR AID/W USE
			b.	c.		
1. U.S. CONTRACTOR 2. LOCAL CONTRACTOR 3. THIRD COUNTRY CONTRACTOR 4. PARTICIPATING AGENCY 5. VOLUNTARY AGENCY 6. OTHER:	0. PARTICIPATING AGENCY 1. UNIVERSITY 2. NON-PROFIT INSTITUTION 3. ARCHITECTURAL & ENGINEERING 4. CONSTRUCTION 5. OTHER COMMERCIAL 6. INDIVIDUAL 7. OTHER:	1. Utah State University	1	1	AID-IA-319	
		2.				
		3.				

**PART I - PROJECT IMPACT**

**I-A. GENERAL NARRATIVE STATEMENT ON PROJECT EFFECTIVENESS, SIGNIFICANCE & EFFICIENCY.**

This summary narrative should begin with a brief (one or two paragraph) statement of the principal events in the history of the project since the last PAR. Following this should come a concise narrative statement which evaluates the overall efficiency, effectiveness and significance of the project from the standpoint of:

- (1) overall performance and effectiveness of project implementation in achieving stated project targets;
- (2) the contribution to achievement of sector and goal plans;
- (3) anticipated results compared to costs, i.e., efficiency in resource utilization;
- (4) the continued relevance, importance and significance of the project to country development and/or the furtherance of U.S. objectives.

Include in the above outline, as necessary and appropriate, significant remedial actions undertaken or planned. The narrative can best be done after the rest of PART I is completed. It should integrate the partial analyses in I-B and I-C into an overall balanced appraisal of the project's impact. The narrative can refer to other sections of the PAR which are pertinent. If the evaluation in the previous PAR has not significantly changed, or if the project is too new to have achieved significant results, this Part should so state.

008 NARRATIVE FOR PART I-A (Continue on form AID 1020-25 I as necessary):

The project in its present form began in FY 1970. Previous to this, actions toward this end were carried out under the Production and Marketing of Agricultural Products Project, 511-11-190-364.1. The first major step was the formation of a National Wheat Committee in 1968. Prior to 1968, substantial basic work had been accomplished by USAID supported activities in the establishment of experiment stations and by the MinAg in the introduction of new varieties. In 1966, USAID

<b>MISSION DIRECTOR APPROVAL</b> →	SIGNATURE <i>[Signature]</i>	DATE 2-2-71
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## PAR CONTINUATION SHEET

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provided \$12,000 for multiplication of improved seed, principally COPOSU. In 1967, a \$200,000 loan was provided by USAID to stimulate experimental work, provide credit for small producers and establish a rotating support fund.

In the relatively short period since the start of implementation, a large portion of the efforts have been expended in forming a foundation for the program. Following the formation of a national wheat committee, equivalent committees were formed at the state and county level. A Wheat Institute was organized to coordinate the efforts of both the private and public sectors. Training programs, promotion campaigns, research, field demonstrations and soil fertility studies have and continue to be conducted. Support for necessary modifications in national policies and laws has been given and a national seed improvement and certification program initiated.

- (1) To date, significant progress toward project goals has been made as demonstrated by increased availability of improved seed and increased milling of domestic wheat.
- (2) These achievements have contributed to the sector goals of involving greater participation of small producers in the market economy and a small decline in wheat importations.
- (3) The initial phase of this project has been directed toward seed multiplication and only in this fiscal year has the project moved into the production stage. No data are yet available on which to base a cost benefit study, but indications are that the increased income to the farmers and potential foreign exchange savings from import substitution will be of benefit.
- (4) The anticipated results should represent increased resource utilization. The project is relevant and significant to Bolivian development and is an important step toward integrating the small producer into the market economy. These achievements contribute to furtherance of U.S. objectives.

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## PART I-B - PROJECT EFFECTIVENESS

009

I-B-1 - OUTPUT REPORT AND FORECAST - (See detailed instructions)

1. CODE NO. AID/W USE ONLY	2. This section is designed to record progress toward the achievement of each project output target which was scheduled in the PIP, Part II. Where progress toward a target is significantly greater or less than scheduled, describe reason(s) beneath the target.	ACTUAL AND PLANNED OUTPUTS (ALL DATA CUMULATIVE)				6. PROJECTED TOTAL FOR PROJECT LIFE
		3 ACTUAL CUM. TO DATE	4. AS OF PRIOR JUNE 30		5. PLANNED BY NEXT JUNE 30	
			a. PLANNED	b. ACTUAL		
	Production targets for various varieties of wheat	<u>CY 69</u>	<u>CY 70</u>	<u>CY 70</u>	<u>CY 1971</u>	<u>CY 1975 1/</u>
	JARAL or Similar Varieties					
	Hectares	500	2117	3415	3175	28452
	Production in Metric Tons	750	3563	4700	5397	46368
	COPOSU 2/ <del>Hectares</del>					
	Hectares	2500	3393	2325	2545	--
	Production in Metric Tons	3300	3563	3023	2545	--
	Criollos					
	Hectares	72000	71990	71760	66270	43538
	Production in Metric Tons	43200	51913	43056	46389	33277
	Most significant Target					
	Commercial flour from domestically produced wheat (1000 MT)	--	12	17	16.5	50% of flour moving through commercial channels produced from domestic wheat.
	1/ The project life (wheat production) is a continuing activity. Assistance is being given only during the formative years. Data given are planned targets for CY 1975.					
	2/ COPOSU planting should be declining.					

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**PART I-B - Continued**

010

**B.2 - OVERALL ACHIEVEMENT OF PROJECT TARGETS**

Place an "X" within the bracket on the following seven-point scale that represents your judgment of the overall progress towards project targets:



**PART I-C - PROJECT SIGNIFICANCE**

011

**C.1 - RELATION TO SECTOR AND PROGRAM GOALS (See detailed instructions M.O. 1026.1)**

This section is designed to indicate the potential and actual impact of the project on relevant sector and program goals. List the goals in col. b and rate potential and actual project impact in cols. c and d.

a. CODE NO. (AID/W USE ONLY)	SCALE FOR COLUMN c: 3= Very Important; 2= Important; 1= Secondary Importance  SCALE FOR COLUMN d: 3= Superior/Outstanding; 2= Adequate/Satisfactory/Good; 1= Unsatisfactory/Marginal	c. POTENTIAL IMPACT ON EACH GOAL IF PROJECT ACHIEVES TARGETS	d. ACTUAL IMPACT ON GOAL TO DATE RELATIVE TO PROGRESS EXPECTED AT THIS STAGE
b. SECTOR AND PROGRAM GOALS (LIST ONLY THOSE ON WHICH THE PROJECT HAS A SIGNIFICANT EFFECT)			
(1)	Increase the cash income of small farmers	3	2
(2)	Integrate the small farmer, economically, socially and politically	2	2
(3)	Increase the savings of foreign exchange through import substitution	3	2
(4)			

For goals where column c. is rated 3 or 2 and column d. is rated 1, explain in the space for narrative. The narrative should also indicate the extent to which the potential impacts rated 3 or 2 in column c. are dependent on factors external to the achievement of the project targets, i.e., is there a substantial risk of the anticipated impact being forestalled by factors not involved in the achievement of project targets. If possible and relevant, it also would be useful to mention in the narrative your reading of any current indicators that longer-term purposes, beyond scheduled project targets, are likely or unlikely to be achieved. Each explanatory note must be identified by the number of the entry (col. b) to which it pertains.

012 NARRATIVE FOR PART I-C.1 (Continue on form AID 1020-25 I):

(3) CY 1971 is the first year in which project activities will be directed toward production. Previous to this, seed was being multiplied.

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## PART I-C - Continued

## C.2 -- GENERAL QUESTIONS

These questions concern developments since the prior PAR. For each question place "Y" for Yes, "N" for No, or "NA" for Not Applicable in the right hand column. For each question where "Y" is entered, explain briefly in the space below the table.	MARK IN THIS COL.
013 Have there been any significant, unusual or unanticipated results not covered so far in this PAR?	N
014 Have means, conditions or activities other than project measures had a substantial effect on project output or accomplishments?	Y
015 Have any problems arisen as the result of advice or action or major contributions to the project by another donor?	N
016 If the answer to 014 or 015 is yes, or for any other reason, is the project now less necessary, unnecessary or subject to modification or earlier termination?	N
017 Have any important lessons, positive or negative, emerged which might have broad applicability?	Y
018 Has this project revealed any requirement for research or new technical aids on which AID/W should take the initiative?	N
019 Do any aspects of the project lend themselves to publicity in newspapers, magazines, television or films in the United States?	N
020 Has there been a lack of effective cooperating country media coverage? (Make sure AID/W has copies of existing coverage.)	N

021 NARRATIVE FOR PART I-C.2 Identify each explanatory note by the number of the entry to which it pertains. (Continue on form AID 1020-25 I as necessary):

014 Host country funding has been irregular and insufficient to maintain men in the field and frequent political changes have retarded promotional campaigns. Although the general goals have been met, this lack of support and continuity has reduced accomplishments.

Counterpart funds have been provided during the ~~November~~-December period of the current year and have alleviated the situation. Continued use of counterpart funds is being encouraged.

017 The need for close coordination of all host country agencies working toward the same end and the accelerated advances when this coordination is achieved.

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## PART II - IMPLEMENTATION REPORT

## II-A - STATUS OF SCHEDULE

022 A-1 - INDIVIDUAL ACTIONS (See detailed instructions M.O. 1026.1). This is a listing of major actions or steps which were scheduled for physical start or continuing implementation in the reporting period as reflected in the Project Implementation Plan, Part I.

PIF ITEM NO.	MAJOR ACTIONS OR STEPS; CAUSES AND RESULTS OF DELAYS; REMEDIAL STEPS	(b) STATUS - PLACE AN "X" IN, ONE COLUMN		
		(1) BEHIND SCHEDULE	(2) ON SCHEDULE	(3) AHEAD OF SCHEDULE
1	Multiplication of four tons Coposu giving 40 tons. Second multiplication of this gave 600 tons from which 200 tons went to Potosí, Chuquisaca and Cochabamba.		X	
2	USAID/B loans 12/67: \$100,000 to BAB Fenaca; \$30,000 to MinAg; \$70,000 rotating fund, Ministry of Agriculture		X	
3	USAID/B donation 50 tons Jaral wheat.			
4	Multiplication of these 50 tons in Cochabamba, Potosí, Chuquisaca and Tarija, through MinAg, YPFB and BAB.		X	
5	Arrival of Utah State University advisors in agricultural extension and Farinology.		X	
6	Arrival of a Fertilizer Expert from the University of North Carolina,		X	
7	Engineer Cabrera, Chief of experimentation wheat project, visit to Mexico, Utah, and Colombia.		X	
8	First National Wheat Congress held in Cochabamba.		X	
9	Farinology training of Mr. Córdova in Mexico		X	
10	Creation of a National Wheat Institute		X	
11	Harvesting of Coposu and Jaral wheat by the Ministry of Agriculture and YPFB for planting.		X	
12	\$7,200,000 loan of USAID/B to the Agricultural Bank for cereal production and commercialization credits.		X	
13	Summer planting of 1969-70 Jaral wheat.		X	
14	Planning Winter plantings for 1970.		X	
15	Creation of the Department of Seed Certification and Multiplication.		X	
16	Development and selection of new wheat varieties.		X	
17	Zoning wheat production areas.		X	
18	Soils sampling for laboratory analysis		X	
19	Determination of types, levels of fertilizers for both dry land and irrigated wheat productions.		X	
20	Demonstrations of the use of fertilizers		X	
21	Demonstrations for practices of the use of herbicides.		X	
22	Formation of pre-cooperative and cooperative groups for the production and commercialization of wheat.		X	
23	Studies of the possibility of irrigation in different wheat areas and its technical and economic feasibility.		X	
24	Statistical studies of production and commercialization		X	
25	Training for field personnel of the Ministry of Agriculture on different aspects related to the cultivation of wheat in Cochabamba, Potosí, Chuquisaca, and Tarija.		X	
26	Training for campesino groups.		X	
27	Promotion and technical education programs for campesinos for their slow incorporation into the wheat project.		X	

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022 A-1 - INDIVIDUAL ACTIONS (See detailed instructions M.O. 1026.1). This is a listing of major actions or steps which were scheduled for physical start or continuing implementation in the reporting period as reflected in the Project Implementation Plan, Part I.

(a)		(b) STATUS - PLACE AN "X" IN, ONE COLUMN		
PIP ITEM NO.	MAJOR ACTIONS OR STEPS; CAUSES AND RESULTS OF DELAYS; REMEDIAL STEPS	(1) BEHIND SCHEDULE	(2) ON SCHEDULE	(3) AHEAD OF SCHEDULE
28	Coordination of the activities of the National Wheat Institute USAID, Agricultural Bank, YPFB, National Federation of Savings and Loans, Millers Industrial Assoc., etc.		X	
29	Fertilizer Specialist assigned Utah State Staff in Bolivia.		X	

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023

**II-A.2 - OVERALL TIMELINESS**

In general, project implementation is (place an "X" in one block):

(a) On schedule	x 3/
(b) Ahead of schedule	
(c) Behind schedule	
(1) AID/W Program Approval	
(2) Implementing Agency (Contractor/Participating Agency/Voluntary Agency)	
(3) Technicians	
(4) Participants	
(5) Commodities (non-FFF)	
(6) Cooperating Country	
(7) Commodities (FFF)	
(8) Other (specify):	

**BLOCK (c):** If marked, place an "X" in any of the blocks one thru eight that apply. This is limited to key aspects of implementation, e.g., timely delivery of commodities, return of participants to assume their project responsibilities, cooperating country funding, arrival of technicians.

**II-B - RESOURCE INPUTS**

This section appraises the effectiveness of U.S. resource inputs. There follow illustrative lists of factors, grouped under Implementing Agency, Participant Training and Commodities, that might influence the effectiveness of each of these types of project resources. In the blocks after only those factors which significantly affect project accomplishments, write the letter P if effect is positive or satisfactory, or the letter N if effect is negative or less than satisfactory.

**1. FACTORS-IMPLEMENTING AGENCY (Contract/Participating Agency/Voluntary Agency)**

024 IF NO IMPLEMENTING AGENCY IN THIS PROJECT. PLACE AN "X" IN THIS BLOCK:		032 Quality, comprehensiveness and candor of required reports	p
		033 Promptness of required reports	p
025 Adequacy of technical knowledge	p	034 Adherence to work schedule	p
026 Understanding of project purposes	p	035 Working relations with Americans	p
027 Project planning and management	p	036 Working relations with cooperating country nationals	p
028 Ability to adapt technical knowledge to local situation	p	037 Adaptation to local working and living environment	p
029 Effective use of participant training element	p	038 Home office backstopping and substantive interest	p
030 Ability to train and utilize local staff	p	039 Timely recruiting of qualified technicians	p
031 Adherence to AID administrative and other requirements	p	040 Other (describe):	-

**2. FACTORS-PARTICIPANT TRAINING**

041 IF NO PARTICIPANT ELEMENT IN PROJECT. PLACE AN "X" IN THIS BLOCK:		TRAINING UTILIZATION AND FOLLOW UP	
		052 Appropriateness of original selection	p
PREDEPARTURE		053 Relevance of training for present project purposes	p
042 English language ability	p	054 Appropriateness of post-training placement	p
043 Availability of host country funding	p	055 Utility of training regardless of changes in project	p
044 Host country operational considerations (e.g., selection procedures)	p	056 Ability to get meritorious ideas accepted by supervisors	p
045 Technical/professional qualifications	p	057 Adequacy of performance	p
046 Quality of technical orientation	p	058 Continuance on project	p
047 Quality of general orientation	p	059 Availability of necessary facilities and equipment	p
048 Participants' collaboration in planning content of program	p	060 Mission or contractor follow-up activity	p
049 Collaboration by participants' supervisors in planning training	p	061 Other (describe):	
050 Participants' availability for training	p		
051 Other (describe):	-		

3/ The Mission and AID/W are aware of political circumstances which are causing delays in recruitment and some commodity procurement but the project is currently on schedule.

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## PART II-B - Continued

## 3. FACTORS-COMMODITIES

PLACE AN "X" IN APPROPRIATE BLOCK:	062 FFF	063 NON-FFF	064 NO COMMODITY ELEMENT			
			X		072 Control measures against damage and deterioration in shipment.	p
065 Timeliness of AID/W program approval (i.e., PIO/C, Transfer Authorization).				p	073 Control measures against deterioration in storage.	p
066 Quality of commodities, adherence to specifications, marking.				p	074 Readiness and availability of facilities.	p
067 Timeliness in procurement or reconditioning.				p	075 Appropriateness of use of commodities.	p
068 Timeliness of shipment to port of entry.				p	076 Maintenance and spares support.	p
069 Adequacy of port and inland storage facilities.				p	077 Adequacy of property records, accounting and controls.	p
070 Timeliness of shipment from port to site.				p	078 Other (Describe):	
071 Control measures against loss and theft.				p		

Indicate in a concise narrative statement (under the heading a. Overall Implementation Performance, below) your summary appraisal of the status of project implementation, covering both significant achievements and problem areas. This should include any comments about the adequacy of provision of direct hire technicians as well as an overall appraisal of the comments provided under the three headings (b, c & d) which follow. For projects which include a dollar input for generation of local currency to meet local cost requirements, indicate the status of that input (see Detailed Instructions).

Discuss separately (under separate headings b, c & d) the status of Implementing Agency Actions, Participants and Commodities. Where above listed factors are causing significant problems (marked N), describe briefly in the appropriate narrative section: (1) the cause and source of the problem, (2) the consequences of not correcting it, and (3) what corrective action has been taken, called for, or planned by the Mission. Identify each factor discussed by its number.

079 NARRATIVE FOR PART II-B: (After narrative section a. Overall Implementation Performance, below, follow, on form AID 1020-25 I as needed, with the following narrative section headings: b. Implementing Agency, c. Participants, d. Commodities. List all narrative section headings in order. For any headings which are not applicable, mark them as such and follow immediately below with the next narrative section heading.)

a. Overall Implementation Performance.

As noted under all headings in Part II, the project is on schedule at this stage and in general, there does not appear to be any serious obstacles to prevent achieving the project goals.

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## PART III - ROLE OF THE COOPERATING COUNTRY

The following list of illustrative items are to be considered by the evaluator. In the block after only those items which significantly affect project effectiveness, write the letter P if the effect of the item is positive or satisfactory, or the letter N if the effect of the item is negative or less than satisfactory.

SPECIFIC OPERATIONAL FACTORS:	
080 Coordination and cooperation within and between ministries.	P
081 Coordination and cooperation of LDC gov't. with public and private institutions and private enterprise.	N
082 Availability of reliable data for project planning, control and evaluation.	N
083 Competence and/or continuity in executive leadership of project.	F
084 Host country project funding.	N
085 Legislative changes relevant to project purposes.	P
086 Existence and adequacy of a project-related LDC organization.	F
087 Resolution of procedural and bureaucratic problems.	F
088 Availability of LDC physical resource inputs and/or supporting services and facilities.	F
089 Maintenance of facilities and equipment.	F
090 Resolution of tribal, class or caste problems.	-
091 Receptivity to change and innovation.	P
092 Political conditions specific to project.	-
093 Capacity to transform ideas into actions, i.e., ability to implement project plans.	F
094 Intent and/or capacity to sustain and expand the impact of the project after U.S. inputs are terminated.	F
095 Extent of LDC efforts to widen the dissemination of project benefits and services.	F
096 Utilization of trained manpower (e.g., participants, counterpart technicians) in project operations.	F
097 Enforcement of relevant procedures (e.g., new/ established tax collection and audit system).	-
098 Other:	-
HOST COUNTRY COUNTERPART TECHNICIAN FACTORS:	
099 Level of technical education and/or technical experience.	P
100 Planning and management skills.	N
101 Amount of technician man years available.	P
102 Continuity of staff.	P
103 Willingness to work in rural areas.	P
104 Pay and allowances.	N
105 Other:	-

In the space below for narrative provide a succinct discussion and overall appraisal of the quality of country performance related to this project, particularly over the past year. Consider important trends and prospects. See Detailed Instructions for an illustrative list of considerations to be covered.

For only those items marked N include brief statements covering the nature of the problem, its impact on the achievement of project targets (i.e., its importance) and the nature and cost of corrective action taken or planned. Identify each explanatory note.

106 NARRATIVE FOR PART III (Continue on form AID 1020-25 I):

- 081 In recent months the government has exhibited a reluctance to cooperate and coordinate with private enterprise. Although it has not, as of now, offered obstacles to project achievement, that possibility exists.
- 082 The shortage of reliable data is widely known. It is hoped that action programs such as this will favor the gradual accumulation of such data.
- 084 The host country has had a continuing problem in providing funds for field personnel and to support their work. Counterpart funds have been recently provided and have alleviated the problem. Continued use of such funds is being encouraged.
- 100 Planning and management skills are lacking but the problem is being faced through participant training.
- 104 See 084.

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PART IV - PROGRAMMING IMPLICATIONS

IV-A - EFFECT ON PURPOSE AND DESIGN

Indicate in a brief narrative whether the Mission experience to date with this project and/or changing country circumstances call for some adjustment in project purposes or design, and why, and the approximate cost implications. Cover any of the following considerations or others that may be relevant. (See Detailed Instructions for additional illustrative considerations.) Relevant experience or country situations that were described earlier can simply be referenced. The spelling out of specific changes should be left to the appropriate programming documents, but a brief indication of the type of change contemplated should be given here to clarify the need for change. For example, changes might be indicated if they would:

1. better achieve program/project purposes;
2. address more critical or higher priority purposes within a goal plan;
3. produce desired results at less cost;
4. give more assurance of lasting institutional development upon U.S. withdrawal.

107 NARRATIVE FOR PART IV-A (Continue on form AID 1020-25 I):

In general, the Mission is satisfied with the progress of the project and plans to continue support without major changes.

IV-B - PROPOSED ACTION

108 This project should be (Place an "X" in appropriate block(s)):

- |  |   |
|--|---|
| 1. Continued as presently scheduled in PIP.  |   |
| 2. Continued with minor changes in the PIP, made at Mission level (not requiring submission of an amended PIP to AID/W).             | X |
| 3. Continued with significant changes in the PIP (but not sufficient to require a revised PROP). A formally revised PIP will follow. |   |
| 4. Extended beyond its present schedule to (Date): Mo. ___ Day ___ Yr. ___. Explain in narrative, PROP will follow.                  |   |
| 5. Substantively revised. PROP will follow.  |   |
| 6. Evaluated in depth to determine its effectiveness, future scope, and duration.  |   |
| 7. Discontinued earlier than presently scheduled. Date recommended for termination: Mo. ___ Day ___ Yr. ___                          |   |
| 8. Other. Explain in narrative.  |   |

109 NARRATIVE FOR PART IV-B:

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**PAR CONTINUATION SHEET**

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RDD: WMcCluskey:ee, *initials*

Clearance:

RDD, ESmith (in draft)

PR, EJSzppesy: *initials*

PR, FKolar: *initials*

RDD, JMorris *initials*