

931-1398. II

PD ABB-343 67329

AGENCY FOR INTERNATIONAL DEVELOPMENT
PROJECT AUTHORIZATION AND REQUEST FOR ALLOTMENT OF FUNDS PART I

1. TRANSACTION CODE
 A ADD
 C CHANGE
 D DELETE

PAF
 2. DOCUMENT CODE
 5

3. COUNTRY ENTITY

4. DOCUMENT REVISION NUMBER

5. PROJECT NUMBER (7 digits) 931-1398.11

6. BUREAU OFFICE
 A SYMBOL B CODE
 DSB 10

7. PROJECT TITLE (Maximum 40 characters) Agribusiness Development and Support

8. PROJECT APPROVAL DECISION
 A APPROVED
 B DISAPPROVED
 DE DLAUTHORIZED

9. EST. PERIOD OF IMPLEMENTATION
 YRS 1
 MTHS 0

10. APPROVED BUDGET AND APPROPRIATED FUNDS (\$000)

A. APPROPRIATION	B. PRIMARY PURPOSE CODE	PRIMARY TECH. CODE		Cumulative 9/30/79		1st FY 80		2nd FY 81	
		C. GRANT	D. LOAN	F. GRANT	G. LOAN	I. GRANT	J. LOAN	L. GRANT	M. LOAN
(1) FN	190	0521		130		464		0	
(2)									
(3)									
(4)				130		464		0	
TOTALS									

A. APPROPRIATION	3rd FY 82		4th FY 83		LIFE OF PROJECT		11. PROJECT CLOSING CODES: 1. LIFE OF PROJECT 2. INCREMENTAL LIFE OF PROJECT
	D. GRANT	E. LOAN	F. GRANT	G. LOAN	T. GRANT	U. LOAN	
(1)	0		0		594		2
(2)							
(3)							
(4)							
TOTALS							

12. INITIAL PROJECT FUND ALLOTMENT (\$000)

13. FUNDS RESERVED FOR ALLOTMENT
 TYPED NAME (Chet, SER, TM, FSD)
 SIGNATURE
 DATE

14. SOURCE ORIGIN OF GOODS AND SERVICES
 000 941 LOCAL OTHER

15. FOR AMENDMENTS, NATURE OF CHANGE PROPOSED

Previously approved under this project (for FY-1980) was \$254,000 to cover the Agribusiness RSSA with USDA and \$115,000 to cover design work on the Center for Intermediary Services PP. This amendment provides \$95,000 for "demand studies" for the International Small Business Investment Corporation PP.

FOR PPC/DIAS USE ONLY

16. AUTHORIZING OFFICE SYMBOL

17. ACTION DATE
 MM DD YY

18. ACTION REFERENCE (Optional)

ACTION REFERENCE DATE
 MM DD YY

PROJECT AUTHORIZATION AND REQUEST FOR ALLOTMENT OF FUNDS

PART II

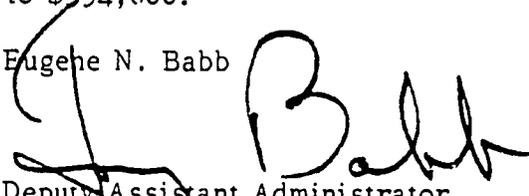
ENTITY: Bureau for Development Support

PROJECT: Agribusiness RSSA

PROJECT NUMBER: 931-1398.11

I hereby authorize \$95,000 in Grant Funds for the subject project for the purpose of conducting a demand analysis of the potential services of the proposed International Small Business Investment Corporation (ISBIC, Project #936-4078). The total approved funding level is hereby increased from \$499,000 to \$594,000.

Eugehe N. Babb


Deputy Assistant Administrator
for Food and Nutrition
Bureau for Development Support

Date: 8.3.80

Attachments: - DS/AGR Memo to DAA/FN/DSB
 - Scope of Work
 - Budget

Clearance:

DS/AGR/REE:WRodgers	<u>WR</u>	Date	<u>8/14/80</u>
DS/AGR:TO'Hare	<u>JO</u>	Date	<u>8/14/80</u>
DS/AGR:MMozynski	<u>MM</u>	Date	<u>8/25/80</u>
DS/AGR/D:DFiester	<u>DF</u>	Date	<u>8/26/80</u>
DS/PO:ASilver	<u>AS</u>	Date	<u>9/3/80</u>
DS/PO:BChapnick	<u>BC</u>	Date	<u>9/5/80</u>

12

ACTION MEMORANDUM FOR THE DEPUTY ASSISTANT ADMINISTRATOR
FOR FOOD AND NUTRITION, BUREAU FOR DEVELOPMENT SUPPORT

FROM: Donald R. Fiester, DS/AGR

Donald R. Fiester
AUG 15 1980

THRU: Bernard Chapnick, DS/PO

SUBJECT: ISBIC PP Preparation: Supply/Demand Studies In The U.S.
and Selected LDCs - \$95,000 To Be Provided Through The
Agribusiness Development and Support Project (931-1398.11)

Problem: Your approval is required to increase the funding level of the Agribusiness Development and Support Project (931-1398.11) by \$95,000 to finance demand studies preparatory to development of an International Small Business Investment Corporation Project.

Discussion: On June 25, 1980 the TPCA approved the International Small Business Investment Corporation (ISBIC) PID on the condition that certain issues be studied further prior to preparation of the Project Paper. Because the proposed project is a non-conventional activity for AID, such an interim study is considered appropriate, and discussions are under way with the Regional Bureaus as to selection of appropriate LDCs in which to carry out the studies.

If successful, the studies should answer the PID review questions as to whether there is an "effective demand" by LDC small and medium enterprises for additional financial resources and what would be the cost of meeting such demand via the proposed ISBIC mechanism.

Recommendation: That you increase the funding level of the subject project by \$95,000 to facilitate the performance of LDC demand studies by signing the attached PAF.

Attachments: TAB 1: PAF
TAB 2: Scope of Work
TAB 3: Budget
TAB 4: ISBIC PID
TAB 5: TPCA Subcommittee Meeting Minutes

Clearance:

DS/AGR/REE:WLRodgers *WLR* Date 8/14/80
DS/AGR:TO'Hare *T. J. O.* Date 8/14/80
DS/AGR:MMozynski *MM* Date 8/25/80
DS/PO:ASilver *AS* Date 9/1/80

LDC ISBIC STUDIES

SCOPE OF WORK

Objective

Determine the feasibility and design of an International Small Business Investment Company Program for LDC countries.

To achieve the stated objective, 10 pm of consulting assistance is needed to perform the following in two AID-assisted countries.

1. Assess LDC need for ISBIC program with special attention to the demand by small and medium-sized enterprises (SMEs) for equity, long-term loan funds and technical assistance. Assess also the functions and performance of existing institutions already serving SMEs, including their ability to funnel additional funds effectively to target enterprises.
2. Analyze potential viability of ISBICs within specific country context, including:
 - a. Program development and implementation;
 - b. Incentives necessary to induce private sector participation/investment;
 - c. ISBIC financing, including assessment of need for AID to provide leverage funds, means by which those funds can best be made available, and minimum capitalization levels necessary for ISBIC viability;
 - d. ISBIC organization and operations, including pertinent legal and policy considerations, general guidelines regarding on-lending terms (e.g. interest rates, collateral requirements), possible restrictions on ISBIC clientele (SME size, location, etc.) to maximize impact on rural poor, and means and costs of providing technical assistance.
4. Prepare cost/benefit analysis of project's economic and financial viability.
5. Prepare social soundness analysis of project's ability to improve SME profitability and thereby the welfare of the poor as employees, suppliers, and others.

Tc

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DOMESTIC ISBIC STUDY

SCOPE OF WORK

1. Analyze feasibility of establishing U.S.-based ISBICs, including assessment of investor interest and ability of such ISBICs to identify and monitor LDC clientele.
 2. Determine design of US-based ISBIC, including
 - a. Program development and implementation;
 - b. Incentives necessary to induce private sector participation/investment;
 - c. ISBIC financing, including means by which leverage funds could best be made available and minimum capitalization levels necessary to ensure ISBIC viability;
 - d. ISBIC organization and operations.
 3. Analyze other donor programs/projects and implication for project design.
 4. Determine AID administrative procedures for project implementation and monitoring.
 5. Based on program design recommendations, review legislative constraints and need for new legislation.
- 5

LDC ISBIC STUDIES

PERSONNEL

- 1) Economist with prior experience in demand and cost/benefit analysis: 3 pm.
- 2) Business Specialist with strong financial background: 3 pm.
- 3) Social Scientist with experience in analysis of small and medium enterprises: 3 pm.
- 4) Lawyer, part-time: 1 pm.

BUDGET*

Salaries:

Economist	\$180/day	\$ 11,880
Business Specialist	180/day	11,880
Social Scientist	150/day	9,900
Lawyer	180/day	3,960
		<u>\$ 37,620</u>

Per Diem:

3 months @ \$60/day x 3 \$ 16,200

Travel:

11,800

Materials and Supplies:

500

Contingency:

10,000
\$38,500

TOTAL

\$76,120

* Figures assume lawyer in-country

DOMESTIC ISBIC STUDY

PERSONNEL

Economist	2 pm.
Business Specialist	2 pm.

BUDGET

Salaries @ \$160/day	\$14,080
Travel	1,500
Per Diem (2 weeks)	840
Contingency	2,300
TOTAL	<u>\$18,720</u>

Total Cost LDC and Domestic Studies	\$94,840
ROUND TO	<u>\$95,000</u>

BUDGET

Agribusiness USDA RSSA

October 1, 1980 - September 30, 1981

<u>Technicians</u>	<u>Grade</u>	<u>No. of Months</u>
1 Agricultural Economist	GS 15	12
1 Agricultural Economist (Agribusiness Specialist)	GS 15	6
1 Senior International Cooperation Specialist	GS 15	12
Various TDY Support	Various	10
Miscellaneous Administrative Support		6

Budget

Personnel Cost	190,000
Personnel Benefits	27,000
International Travel	25,000
Domestic Travel	4,000
Printing, Materials, Miscellaneous	6,000
Applied Toward Overhead Costs Together With Carry-over	2,000
	<hr/>
	\$254,000

STATEMENT OF WORK

Project: Agribusiness RSSA
Project Number: 931-1398.11
RSSA: to be determined

A. Objective

The RSSA will enable A.I.D to draw upon the professional and technical expertise of highly competent USDA specialists in the field of agribusiness where very limited direct-hire capability currently exists. Since the current emphasis on agribusiness is a new effort in A.I.D., expended services by DS/AGR to the field are needed for which the USDA has experience and resources readily available that can be drawn upon to supply the input. The increment in funding will allow the USDA to provide an additional experienced individual to assist in the development and management of agribusiness and related projects.

B. Description of Work

1. Researches, collects and analyzes relevant documents and other information in order to recommend to the Special Assistant for Agribusiness an appropriate implementation plan for organizing, supporting and monitoring the Intermediary Agribusiness Organization project. The plan will include descriptions of institutional relations, reporting requirements, funding mechanisms, and major promotional activities required for ensuring the success of the project. Contacts and works with senior government officials and senior representatives from the private sector.
2. Assists DS/AGR, specifically the Agribusiness Advisor, in developing a management delivery system, including position titles, tasks and duties, as well as a description of objectives and activities, for the proposed Intermediary Agribusiness Organization.
3. Identifies, designs and develops new projects related to agribusiness development and to rural employment generation in LDCs.
4. Conceptualizes, designs, organizes and conducts meetings, conferences and seminars related to agricultural development in general, and specifically related to the project for the Intermediary Agribusiness Organization.
5. Monitors and supervises AID agricultural development projects related to agribusiness, rural employment generation and general field support.

STATEMENT OF WORK (Continued)

Project: Agribusiness RSSA
Project Number: 931-1398.11

6. Assists AID and overseas staff in the design and evaluation of agricultural and development projects related to agricultural development.
7. Assists the Office of the Director of DS/AGR in collaborating with other USAID offices in developing a long term strategy and plan for fulfilling AID's needs for hiring and training of agricultural officers to provide assistance in international agricultural development.
8. Represents DS/AGR as a program and management specialist before the Advisory Panel for Agricultural Personnel Management (APAPM)/TPCA.
9. Assists the Director's Office in identifying needs and designing long term career development and training program for USAID agricultural personnel.

AGENCY FOR INTERNATIONAL DEVELOPMENT

PROJECT PAPER FACESHEET

1. TRANSACTION CODE

A ADD
 C CHANGE
 D DELETE

PP

2. DOCUMENT CODE

3

COUNTRY/ENTITY

DS/AGR/AB

4. DOCUMENT REVISION NUMBER

1

Type e. Program Development & Support

PROJECT NUMBER (7 digits)

931-1398

6. BUREAU/OFFICE

A. SYMBOL
DSB

B. CODE
10

7. PROJECT TITLE (Maximum 40 characters)

Agribusiness PSSA

ESTIMATED FY OF PROJECT COMPLETION

FY 81

9. ESTIMATED DATE OF OBLIGATION (For 1-year extension)

A. INITIAL FY 80

B. QUARTER 2

C. FINAL FY 80

(Enter 1, 2, 3, or 4)

10. ESTIMATED COSTS (\$000 OR EQUIVALENT \$) - (For 1-year extension)

A. FUNDING SOURCE	FIRST FY			LIFE OF PROJECT		
	B. FX	C. L/C	D. TOTAL	E. FX	F. L/C	G. TOTAL
AND APPROPRIATED TOTAL	194	-	194	194	-	194
GRANT	194	-	194	194	-	194
LOAN						
OTHER						
U.S.						
HOST COUNTRY						
OTHER DONOR(S)						
TOTALS	194	-	194	194	-	194

11. PROPOSED BUDGET APPROPRIATED FUNDS (\$000)

A. APPROPRIATION	B. PRIMARY PURPOSE CODE	PRIMARY TECH. CODE		E. thru 9/30/79		H. 1st FY 80		K. 2nd FY 81	
		C. GRANT	D. LOAN	F. GRANT	G. LOAN	I. GRANT	J. LOAN	L. GRANT	M. LOAN
1) FN	190	0521	-	130	-	194	-	0	-
2)									
3)									
4)									
TOTALS				130	-	194	-	0	-

A. APPROPRIATION	N. 3rd FY 82		O. 4th FY 83		LIFE OF PROJECT		12. IN-DEPTH EVALUATION SCHEDULE
	P. GRANT	Q. LOAN	R. GRANT	S. LOAN	T. GRANT	U. LOAN	
1) FN	0	-	0	-	324	-	N.A. MM YY
2)							
3)							
4)							
TOTALS	0	-	0	-	324	-	

13. DATA CHANGE INDICATOR. WERE CHANGES MADE IN THE PID FACESHEET DATA, BLOCKS 12, 13, 14, OR 15 OR IN PRF FACESHEET DATA, BLOCK 12? IF YES, ATTACH CHANGED PID FACESHEET.

1 NO
 2 YES

14. ORIGINATING OFFICE CLEARANCE

SIGNATURE: *Ray Solem*

TITLE: Ray Solem, Acting Director
Office of Agriculture
DSB

DATE SIGNED: MM DD YY

15. DATE DOCUMENT RECEIVED IN AID/W, OR FOR AID/W DOCUMENTS, DATE OF DISTRIBUTION

MM DD YY

III. Supervision and Guidance

1. The specialists receive guidance from the Division Chief and consult with the Chief and other professional staff with respect to AID policy directives in the area of development goals, and agricultural/agribusiness goals in particular.

Their work is reviewed in terms of fulfillment of broad program objectives and national foreign assistance goals and in terms of the achievement of a high quality research/assistance program and contributions to finding solutions to new problems in changing the national and international environment.

2. The specialists will apply their technical expertise to the solution of AID-identified LDC development problems. USDA will provide expertise as required for particular design and study efforts.

These individuals should possess a composite of the following attributes, qualifications or experience:

- a. Extensive experience as senior economists serving important organizations involved in economic development.
- b. Experience in applying new knowledge to developing countries' problems, as a means of fostering vigorous growth.
- c. Demonstrated ability to assess the soundness of and economic feasibility of proposals for agribusiness development in relation to conditions existing in specific countries.
- d. Experience in integrating and coordinating the research findings of other scientists in agro-industrial fields.
- e. Knowledge of the technological basis essential to agribusiness development, and the ability to identify points at which flow of progress has been constrained.
- f. Ability to deal successfully with senior government officials of recipient countries, as well as with representatives of other sponsoring agencies, on policy issues of major importance to economic development.

I. Objective

This RSSA will continue to enable the Agency to draw upon the large pool of USDA resources for assistance in speciality areas where very little direct-hire capability exists. USDA has carried out a broad program of research and outreach functions on a continuing basis and maintains an extensive staff of professionals skilled in all aspects of agricultural development work. Through this RSSA AID will continue to be able to tap USDA experts on an as needed basis.

The USDA will maintain its support to the Agency through the Development Support Bureau, Office of Agriculture. Services of agricultural economists and supporting agribusiness specialists will be made available to meet the requirements of AID field missions, regional offices and Washington-based support units. One economist will work directly with DS/AGR/AB to assist in project planning, design and evaluation of DSB, Regional other Bureau and mission projects. Specialized TDY work by other experts will be available as needed to meet short-term requests from Missions, Bureaus or DSB.

II. Duties and Responsibilities

The full term agricultural economist working with the Agribusiness Division will provide technical consultation on the development of small and medium sized agribusiness enterprises. This will take the form of two major activity groupings -- that of direct support to Missions in the development of rural agribusiness enterprise projects, and secondly, the developing, updating, and disseminating of the latest information regarding innovative approaches to small scale agribusiness/rural enterprise development. More specifically, these functions will include participating in studies, assessments, and evaluations in response to Mission requests on socio-economic and legal constraints to employment generation and output growth in small and medium scale rural agribusiness enterprises, as well as review present conditions and assist in designing agribusiness project papers for Missions. Also the specialist will participate in training and updating of manuals on design, implementation, and evaluation of agribusiness projects. The agricultural economist specialist will also provide recommendations regarding policies enabling U.S. small and middle sized agribusiness firms with technical expertise to participate in LDC development projects.

Short term technicians will be made available, as required, to meet specialized requests from overseas missions, AID/W Regional Bureaus and AGR/AB. The project manager in AB will notify USDA/OICD of the nature of these TDY requirements. Periods of assistance will stay within funds provided for this effort.

PROJECT REVIEW INFORMATION

PROJECT TITLE Agribusiness Development and Support DATE OF REVIEW 1/15/80
PROJECT NO. 1398

1. Briefly state principal subject(s) to be discussed during the review.

The continued need to provide Missions, LDCs and RBs information and resources in the wide area of Agribusiness. The USDA RSSA provides these needed inputs, especially in the economic and policy constraints of agribusiness project development. Approval is required to extend the RSSA with the USDA for another year or through September 30, 1981.

11. Please respond to the following questions. Additional detail can be given below if warranted or necessary.

- a. Is project implementation on schedule as planned in the PP or implementation plan? Yes
- b. Are there any short falls or delays of project inputs? No
- c. Are project assumptions holding up? Yes
- d. Are progress/annual reports being submitted in a timely fashion? Yes
Are such reports informative? Yes
- e. Is there any monitoring/progress information being received from other than project or contractor personnel (e.g., project manager site visits, USAID reports etc.)? NO
- f. Has an evaluation been carried out? Yes - 6/30/79
- g. Are there any audit or evaluation recommendations outstanding? No
- h. Are there any special or restrictive requirements imposed by RAC or stipulated in the PP? No

931-1398

AGENCY FOR INTERNATIONAL DEVELOPMENT PROJECT AUTHORIZATION AND REQUEST FOR ALLOTMENT OF FUNDS PART I		1. TRANSACTION CODE <input checked="" type="checkbox"/> A ADD <input type="checkbox"/> C CHANGE <input type="checkbox"/> D DELETE		PAF 2. DOCUMENT CODE 5
3. COUNTRY ENTITY DS/AGR/AB vpe e. Program Development & Support		4. DOCUMENT REVISION NUMBER <input type="text" value="1"/>		
5. PROJECT NUMBER (7 digits) <input type="text" value="931-1398"/>		6. BUREAU/OFFICE A. SYMBOL DSB	B. CODE <input type="text" value="10"/>	7. PROJECT TITLE (Maximum 40 characters) <input type="text" value="Agribusiness RSSA"/>
8. PROJECT APPROVAL DECISION <input checked="" type="checkbox"/> A APPROVED <input type="checkbox"/> D DISAPPROVED <input type="checkbox"/> DE DCAUTHORIZED		9. EST. PERIOD OF IMPLEMENTATION YRS. <input type="text" value="0"/> <input type="text" value="1"/> QTRS <input type="text" value="0"/>		

10. APPROVED BUDGET AID APPROPRIATED FUNDS (\$000)									
A. APPROPRIATION	B. PRIMARY PURPOSE CODE	PRIMARY TECH. CODE		E. thru 9/30/79		1st FY 80		2nd FY 81	
		C. GRANT	D. LOAN	F. GRANT	G. LOAN	I. GRANT	J. LOAN	L. GRANT	M. LOAN
(1) FN	190	0521	-	130	-	254	-	0	-
(2)									
(3)									
(4)									
TOTALS				130		254		0	-

A. APPROPRIATION	N. 3rd FY		O. 4th FY		LIFE OF PROJECT		11. PROJECT FUNDING AUTHORIZED		A. GRANT	B. LOAN
	P. GRANT	Q. LOAN	R. GRANT	S. LOAN	T. GRANT	U. LOAN	1. ENTER APPROPRIATE CODE(S) 1 - LIFE OF PROJECT 2 - INCREMENTAL LIFE OF PROJECT		1	-
(1)	0	-	0	-	384					
(2)										
(3)										
(4)										
TOTALS		0	-	0	-	384		C. PROJECT FUNDING AUTHORIZED THRU		FY <input type="text" value="80"/>

12. INITIAL PROJECT FUNDING ALLOTMENT REQUESTED (\$000)			13. FUNDS RESERVED FOR ALLOTMENT NA	
A. APPROPRIATION NA	B. ALLOTMENT REQUEST NO.		TYPED NAME (Chief, S&R, FM/FSD)	
	C. GRANT	D. LOAN		
(1)			SIGNATURE	
(2)				
(3)			DATE	
(4)				
TOTALS				

14. SOURCE/ORIGIN OF GOODS AND SERVICES
 000 941 LOCAL OTHER _____

15. FOR AMENDMENTS, NATURE OF CHANGE PROPOSED

This amendment increases the funding of the project by \$60,000 which thereby increases the total life-of-project costs from \$324,000 to \$384,000

FOR PPC/PIAS USE ONLY	16. AUTHORIZING OFFICE SYMBOL	17. ACTION DATE			18. ACTION REFERENCE (Optional)	ACTION REFERENCE DATE		
		MM	DD	YY		MM	DD	YY

PROJECT AUTHORIZATION AND REQUEST FOR ALLOTMENT OF FUNDS

PART II

ENTITY: Bureau for Development Support
PROJECT: Agribusiness RSSA
PROJECT NO: 931-1398

I hereby authorize an increase of \$60,000 in FY 1980 grant funds totaling \$254,000 for one year from October 1, 1980 to September 30, 1981 of technical services in agribusiness under a program development and support RSSA with the U.S. Department of Agriculture (USDA).



Tony Babb
Deputy Assistant Administrator
For Food and Nutrition
Bureau for Development Support

Date: 6.22.80

Clearance:

DS/AGR/AB:WLRodgers	<u>WLR</u>	Date	<u>6/10/80</u>
DS/AGR:SEngberg	<u>SEB</u>	Date	<u>6/18/80</u>
DS/AGR:M Mozynski	<u>Moz for WLM</u>	Date	<u>6/18/80</u>
DS/AGR:RSolem	<u>RS</u>	Date	<u>6/18/80</u>
DS/PO:ASilver	<u>AS</u>	Date	<u>6/14/80</u>
DS/PO:BChapnick	<u>BChapnick</u>	Date	<u>6/19/80</u>

References:

- Project Paper/Work Plan for "Agribusiness RSSA" (attached)
- Project Review Summary dated 1/17/80

JUN 18 1980

ACTION MEMORANDUM FOR THE DEPUTY ASSISTANT ADMINISTRATOR
FOR FOOD AND NUTRITION, BUREAU FOR DEVELOPMENT SUPPORT

FROM: DS/AGR, Ray Solem

Problem: Your authorization is required to increase the funds in the one year of program development and support services on agribusiness during the period from October 1, 1980 to September 30, 1981; required is an increase in FY 1980 funds of \$60,000, for a total of \$254,000.

Discussion: Since the current emphasis on agribusiness is a new effort in AID, expanded services by DS/AGR to the field are needed. USDA has the experience and resources readily available that can be drawn upon to supply the input. As a fund of knowledge is developed in this area, field Missions need to be advised. Missions will need additional help in determining areas to develop, focusing on those areas which are a constraint to development of agribusiness in the rural areas. Help in project design is another point where specialized professionals are needed. The USDA component will provide these needed inputs, especially in the economic and policy constraints of agribusiness projects.

Generation of specific development projects presents a formidable problem. The need for assistance at the professional level is clearly evident. Experienced USDA resources can contribute experienced agribusiness project developer/designers to solve problems faced by Missions and LDC in this area.

The USDA/RSSA which will implement this project will provide one highly specialized PHD agricultural economist with extensive background in agribusiness, plus several experts on short time TDY to meet needs of the field. This provides flexibility in response to requests in that experts used can be selected for particular problem areas. The increment of the RSSA by \$60,000 is to obtain through the USDA the services of Steven Smith to assist in the design of new agribusiness projects, the development of a management system for the proposed intermediary agribusiness organization, and the design organization and conduct of conferences and seminars related to agricultural and agribusiness development in LDCs. In addition to these responsibilities, he will assist the director of DS/AGR in developing a long term strategy for fulfilling AID's needs for hiring and training agricultural officers for international development. See attached revised budget and scope of work for this RSSA.

Recommendation: That you approve the attached PAF to authorize the increase of \$60,000 in funding for the Agribusiness program development and support services.

Clearance:

DS/AGR/REE:WLRodgers	<u>WLR</u>	Date	<u>6/10/80</u>
DS/AGR:M Mozynski	<u>Moz</u>	Date	<u>6/10/80</u>
DS/PO:ASilver	<u>AS</u>	Date	<u>6/11/80</u>
DS/PO:BChapnick	<u>BC</u>	Date	<u>6/11/80</u>

AGENCY FOR INTERNATIONAL DEVELOPMENT PROJECT AUTHORIZATION AND REQUEST FOR ALLOTMENT OF FUNDS PART I				1. TRANSACTION CODE <input type="checkbox"/> A ADD <input type="checkbox"/> C CHANGE <input type="checkbox"/> D DELETE		PAF					
3. COUNTRY ENTITY DS/AGR/AB Type e. Program Development & Support				4. DOCUMENT REVISION NUMBER <input type="text" value="1"/>							
5. PROJECT NUMBER (7 digits) <input type="text" value="931-1398"/>		6. BUREAU/OFFICE A SYMBOL B CODE DSB <input type="text" value="10"/>		7. PROJECT TITLE (Maximum 40 characters) <input type="text" value="Agribusiness RSSA"/>							
8. PROJECT APPROVAL DECISION <input type="checkbox"/> A APPROVED <input type="checkbox"/> D DISAPPROVED <input type="checkbox"/> DE DEAUTHORIZED				9. EST. PERIOD OF IMPLEMENTATION (For 1-year extension) YRS. <input type="text" value="0"/> <input type="text" value="1"/> QTRS <input type="text" value="0"/>							
10. APPROVED BUDGET AID APPROPRIATED FUNDS (\$000)											
A. APPROPRIATION		B. PRIMARY PURPOSE CODE		PRIMARY TECH. CODE		E. thru 9/30/79		K1st FY 80		K2nd FY 81	
				C GRANT	D LOAN	F GRANT	G LOAN	I GRANT	J LOAN	L GRANT	M LOAN
(1)	EN	190	0521	-	130	-	194	-	0	-	
(2)											
(3)											
(4)											
TOTALS				130	-	194	-	0	-		
A. APPROPRIATION		N. 3rd FY		O. 4th FY		LIFE OF PROJECT		11. PROJECT FUNDING AUTHORIZED		A. GRANT B. LOAN	
		D. GRANT	P. LOAN	R. GRANT	S. LOAN	T. GRANT	U. LOAN	(ENTER APPROPRIATE CODE(S)) 1 - LIFE OF PROJECT 2 - INCREMENTAL LIFE OF PROJECT			
(1)	0	-	0	-	324	-			1	-	
(2)											
(3)											
(4)											
TOTALS		0	-	0	-	324	-			8	0
12. INITIAL PROJECT FUNDING ALLOTMENT REQUESTED (\$000)								13. FUNDS RESERVED FOR ALLOTMENT NA			
A. APPROPRIATION NA		B. ALLOTMENT REQUEST NO. _____						TYPED NAME (Chief, SP, R, FM, FSD) SIGNATURE DATE			
		C. GRANT		D. LOAN							
(1)											
(2)											
(3)											
(4)											
TOTALS											
14. SOURCE/ORIGIN OF GOODS AND SERVICES								<input type="checkbox"/> 000 <input type="checkbox"/> 341 <input type="checkbox"/> LOCAL <input type="checkbox"/> OTHER _____			
15. FOR AMENDMENTS, NATURE OF CHANGE PROPOSED											

This amendment extends the life of project by 1 year (from October 1, 1980 to September 30, 1981) requiring funds totaling \$194,000 which thereby increases the total life-of-project costs from \$130,000 to \$ 324,000

FOR DOC/PILL	16. AUTHORIZING OFFICE SYMBOL	17. ACTION DATE MM DD YY	18. ACTION REFERENCE (Optional)	ACTION REFERENCE DATE MM DD YY
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PROJECT AUTHORIZATION AND REQUEST FOR ALLOTMENT OF FUNDS

PART II

ENTITY: Bureau for Development Support
PROJECT: Agribusiness RSSA
PROJECT NO: 931-1398

I hereby authorize FY 1980 grant funds totaling \$194,000 for one year from October 1, 1980 to September 30, 1981 of technical services in agribusiness under a program development and support RSSA with the U.S. Department of Agriculture (USDA).



Tony Babb
Deputy Assistant Administrator
For Food and Nutrition
Bureau for Development Support

Date: 7.10.80

Clearance:

DS/AGR/AB:WLRodgers WLR Date 2/10/80

DS/AGR:SEngberg SEngberg Date 2/12/80

DS/AGR:MMozynski MMozynski Date 2/12/80

DS/AGR:RSolem RSolem Date 2/26/80

DS/PO:ASilver ASilver Date 4/27/80

DS/PO:EBChapnick EBChapnick Date 3/1/80

References:

- Project Paper/Work Plan for "Agribusiness RSSA" (attached)
- Project Review Summary dated 1/17/80

AGENCY FOR INTERNATIONAL DEVELOPMENT

PROJECT PAPER FACESHEET

TRANSACTION CODE

A ADD
 C CHANGE
 D DELETE

PP

2. DOCUMENT CODE
3

3. COUNTRY/ENTITY DS/AGR/AB

4. DOCUMENT REVISION NUMBER

1

Type e. Program Development & Support

5. PROJECT NUMBER (7 digits)

931-1398

6. BUREAU/OFFICE

A. SYMBOL
DSB

B. CODE
 IO

7. PROJECT TITLE (Maximum 40 characters)

Agribusiness RSSA

8. ESTIMATED FY OF PROJECT COMPLETION

FY 81

9. ESTIMATED DATE OF OBLIGATION (For 1-year extension)

A. INITIAL FY 80

B. QUARTER 2

C. FINAL FY 80 (Enter 1, 2, 3, or 4)

10. ESTIMATED COSTS (\$000 OR EQUIVALENT \$) - (For 1-year extension)

A. FUNDING SOURCE	FIRST FY			LIFE OF PROJECT		
	B. FX	C. L C	D. TOTAL	E. FX	F. L C	G. TOTAL
AID APPROPRIATED TOTAL	194	-	194	194	-	194
GRANT	194	-	194	194	-	194
LOAN						
OTHER						
U.S.						
HOST COUNTRY						
OTHER DONOR(S)						
TOTALS	194	-	194	194	-	194

11. PROPOSED BUDGET APPROPRIATED FUNDS (\$000)

A. APPROPRIATION	B. PRIMARY PURPOSE CODE	PRIMARY TECH. CODE	E. thru 9/30/79		H. 1st FY 80		K. 2nd FY 81		
			C. GRANT	D. LOAN	F. GRANT	G. LOAN	I. GRANT	J. LOAN	L. GRANT
(1) FN	190	0521	-	130	-	194	-	0	-
(2)									
(3)									
(4)									
TOTALS			130	-	194	-	0	-	

A. APPROPRIATION	N. 3rd FY 82		O. 4th FY 82		LIFE OF PROJECT		12. IN-DEPTH EVALUATION SCHEDULED
	D. GRANT	P. LOAN	R. GRANT	S. LOAN	T. GRANT	U. LOAN	
(1) FN	0	-	0	-	324	-	N.A.
(2)							
(3)							
(4)							
TOTALS	0	-	0	-	324	-	

13. DATA CHANGE INDICATOR. WERE CHANGES MADE IN THE PIO FACESHEET DATA, BLOCKS 12, 13, 14, OR 15 OR IN PRP FACESHEET DATA, BLOCK 12? IF YES, ATTACH CHANGED PIO FACESHEET.

1 NO
 2 YES

14. ORIGINATING OFFICE CLEARANCE

SIGNATURE

TITLE

Ray Solem, Acting Director
Office of Agriculture

DATE SIGNED

MM DD YY

15. DATE DOCUMENT RECEIVED IN AID W/ OR FOR AID/W DOCUMENTS, DATE OF DISTRIBUTION

MM DD YY

FEB 26 1980

ACTION MEMORANDUM FOR THE DEPUTY ASSISTANT ADMINISTRATOR,
FOR FOOD AND NUTRITION, BUREAU FOR DEVELOPMENT SUPPORT

FROM: DS/AGR, Ray *W. Rodgers*

Problem: Your authorization is required for one year of program development and support services on agribusiness during the period from October 1, 1980 to September 30, 1981 and requiring FY 1980 funds totaling \$194,000.

Discussion: Since the current emphasis on agribusiness is a new effort in AID, expanded services by DS/AGR to the field are needed. USDA has the experience and resources readily available that can be drawn upon to supply the input. As a fund of knowledge is developed in this area, field Missions need to be advised. Missions will need additional help in determining areas to develop, focusing on those areas which are a constraint to development of agribusiness in the rural areas. Help in project design is another point where specialized professionals are needed. The USDA component will provide these needed inputs, especially in the economic and policy constraints of agribusiness projects.

Generation of specific development projects presents a formidable problem. The need for assistance at the professional level is clearly evident. Experienced USDA resources can contribute experienced agribusiness project developer/designers to solve problems faced by Missions and LDC in this area.

The USDA RSSA which will implement this project will provide one highly specialized PHD agricultural economist with extensive background in agribusiness, plus several experts on short time TDY to meet needs of the field. This provides flexibility in response to requests in that experts used can be selected for particular problem areas.

Recommendation: That you sign the attached PAF to authorize the one year of Agribusiness program development and support services.

Clearance:

DS/AGR/AB:WLRodgers <i>WLR</i>	Date <i>2/15/80</i>
DS/AGR:M Mozynski <i>M</i>	Date <i>2/15/80</i>
DS/PO:ASilver <i>adh</i>	Date <i>2/27/80</i>
DS/PO:BChapnick <i>B</i>	Date <i>3/2/80</i>

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