

UNCLASSIFIED

**Annual Budget
Submission**

FY-1992

JORDAN

JULY 1990



**Agency for International Development
Washington, D.C. 20523**

BEST AVAILABLE

UNCLASSIFIED

TABLE OF CONTENTS

	<u>Page Number</u>
Table I, Long Range Plan by Appropriation Account	1
Table IV, Project Budget Data	2-4
1) Table IVa, Activity Code/Special Interest Summary	5-14
New Project Narratives	
1) Horticultural Export Promotion (278-0289)	15-17
2) Jordan Enterprise Resources and Services Help (Jerash) 278-0290	18-19
Table V, Proposed Project Ranking	20
Table VI, Expenditures of Local Currency Local Currency Use Plan	21-22 23
Table VII, List of Planned Evaluations	24-25
Table VIII, Summary Data on Overseas Operating Expenses	26-31
VIII(a): Narrative-Operating Expenses	32
(b): Information on U.S. PSC Costs	33
: Information on FN PSC Costs	34-37
(c): Manpower Contract Detail	38
(d): Contractual Services/Special Studies-Other Code 25 Detail	39
Table IX, Workforce Summary in Work years and Dollars.	40-42
Table IXC, Project Management in Work Years.	43-45
Table X, Micro-Small Scale and Small Farm Enterprises. Privatization Plan.	46-47 48-49

JORDAN (272 780)

FY 1992 ANNUAL BUDGET SUBMISSION
TABLE I - LONG RANGE PLAN BY APPROPRIATION ACCOUNT (\$000)

	FY 1989	FY 1990	--FY 1991--	FY 1992	-----PLANNING PERIOD-----				
	ACTUAL	ESTIMATE	CP ESTIMATE	REQUEST	1993	1994	1995	1996	
ECONOMIC SUPPORT FUND									
TOTAL	15,000	34,850	35,000	35,000	35,000	35,000	35,000	35,000	
DA AND RSF									
TOTAL	15,000	34,850	35,000	35,000	35,000	35,000	35,000	35,000	
PL480									
TITLE I									
TITLE II, SECTION 206									
TITLE III									
TITLE II									
OPERATING EXPENSES									
	932	1,347	-	2,509	2,349	2,600	2,900	2,900	3,100
TRUST FUNDS U.S \$									
	1,387	1,350	-	128	-	-	-	-	-
HOUSING GUARANTIES									
	19,300 *	-	-	25,000	15,000	10,000	15,000	-	-
SECTION 416									
	27,000	27,000		27,000	27,000	27,000	-	-	-

* Total actual FY 89 authority in the pipeline is \$ 19.3 million (\$ 20 million for HG 001/003 and \$ 25 million for HG 004, of which \$ 25.7 million have been borrowed).

TABLE IV - PROJECT BUDGET DATA

-----ESTIMATED U.S. DOLLAR COST (\$000)-----										
FUNDING SOURCE	OBLIG DATE		--TOTAL COST--		OBLIG THRU	----FY 1990----		-----FY 1991-----		FY 1992 REQUEST
	INIT	FINAL	AUTH	PLAN	FY 1989	OBLIG ATIONS	EXPEND ITURES	OBLIG ATIONS	EXPEND ITURES	
PROJECT NUMBER: 2780234 TITLE: ZARQA RUSKIFA WATER AND WASTEWATER PROJ/WON PROJ IND.: PA DPRP IND.: NO										
KS G	82	83	5,000	5,000	5,000		447			
KS L	82	83	10,000	10,000	10,000		1,936			
PROJECT TOTAL:			15,000	15,000	15,000		2,383			
PROJECT NUMBER: 2780255 TITLE: LOAN GUARANTEE/SHALL ENTERP. PROJ/WON PROJ IND.: PA DPRP IND.: NO										
KS G	88	92	10,000	10,000	7,000		6,039	500	3,000	3,000
PROJECT NUMBER: 2780259 TITLE: WATER SYSTEMS AND SERVICES MANAGEMENT PROJ/WON PROJ IND.: PA DPRP IND.: NO										
KS G	84	88	4,000	4,000	4,000		263			
KS L	84	88	17,175	17,175	17,175		726			
PROJECT TOTAL:			21,175	21,175	21,175		989			
PROJECT NUMBER: 2780261 TITLE: MANAGEMENT DEVELOPMENT PROJ/WON PROJ IND.: PA DPRP IND.: NO										
KS G	84	84	5,000	5,000	5,000		956	564		
PROJECT NUMBER: 2780264 TITLE: NATIONAL AGRICULTURAL DEVELOPMENT PROJ/WON PROJ IND.: PA DPRP IND.: NO										
KS G	85	91	20,500	20,500	14,700	1,700	5,500	4,100	2,500	
KS L	85	91	7,000	7,000	7,000		4,500		750	
PROJECT TOTAL:			27,500	27,500	21,700	1,700	10,000	4,100	3,250	
PROJECT NUMBER: 2780265 TITLE: INDUSTRIAL DEVELOPMENT PROJ/WON PROJ IND.: PA DPRP IND.: NO										
KS G	86	93	9,500	12,000	9,500	1,300	3,134	1,535	1,200	
PROJECT NUMBER: 2780266 TITLE: TECH SERVICES AND FEASIBILITY STUDIES V PROJ/WON PROJ IND.: PA DPRP IND.: NO										
KS G	86	91	16,000	16,000	14,053		1,526	1,947	2,500	
PROJECT NUMBER: 2780267 TITLE: DEVELOPMENT ADMIN TRAINING IV PROJ/WON PROJ IND.: PA DPRP IND.: NO										
KS G	86	90	7,500	7,500	6,500	1,000	1,500	1,500		
PROJECT NUMBER: 2780270 TITLE: PRIMARY HEALTH CARE NURSING DEVELOPMENT PROJ/WON PROJ IND.: PA DPRP IND.: NO										
KS G	86	87	6,500	6,500	6,500		1,124	1,200		
PROJECT NUMBER: 2780271 TITLE: AMMAN NA'UR DEAD SEA ROAD PROJ/WON PROJ IND.: PA DPRP IND.: NO										
KS G	86	87	25,000	25,000	25,000		3,835	3,000		
PROJECT NUMBER: 2780272 TITLE: PRIVATE SERVICES SECTOR DEVELOPMENT PROJ/WON PROJ IND.: PA DPRP IND.: NO										
KS G	87	91	10,000	10,000	7,900		2,935	2,100	3,000	
PROJECT NUMBER: 2780274 TITLE: AGRICULTURAL MARKETING DEVELOPMENT PROJ/WON PROJ IND.: PA DPRP IND.: NO										
KS G	88	90	5,000	5,000	4,000	1,000	1,524	1,100		
PROJECT NUMBER: 2780275 TITLE: MARKETING OF BIRTH SPACING PROJ/WON PROJ IND.: PA DPRP IND.: NO										
KS G	88	92	5,000	5,500	5,000		623	958	500	500
PROJECT NUMBER: 2780276 TITLE: SCHOOL CONSTRUCTION III PROJ/WON PROJ IND.: PA DPRP IND.: NO										
KS G	85	85	30,000	30,000	30,000		2,976	1,823		

TABLE IV - PROJECT BUDGET DATA

		-----ESTIMATED U.S. DOLLAR COST (\$000)-----									
FUNDING SOURCE	OBLIG DATE		--TOTAL COST--		OBLIG THRU	----FY 1990----		-----FY 1991-----		FY 1992 REQUEST	
	INIT	FINAL	AUTH	PLAN	FY 1989	OBLIG ATIONS	EXPEND ITURES	OBLIG ATIONS	EXPEND ITURES		TR END MORTGAGE
PROJECT NUMBER:	2780277		TITLE: PRIVATE ENTERPRISE TECH RESOURCES ASST I			PROJ/WON	PROJ IND.: PA	DPRP IND.: NO			
KS G	86	89	10,000	11,000	11,000		2,326		3,400		
PROJECT NUMBER:	2780284		TITLE: EXPORT TRADE AND PRODUCTIVE INVESTMENT			PROJ/WON	PROJ IND.: PA	DPRP IND.: NO			
KS G	90	93		10,000		2,500	60	3,853	2,000	3,647	
PROJECT NUMBER:	2780285		TITLE: TRAINING FOR PRIVATE SECTOR DEVRP			PROJ/WON	PROJ IND.: PA	DPRP IND.: NO			
KS G	91	93		7,500				1,500	60	6,000	
PROJECT NUMBER:	2780286		TITLE: VOCATIONAL & TECHNICAL TRAINING REFORM			PROJ/WON	PROJ IND.: PA	DPRP IND.: NO			
KS G	91	92		5,000				1,000	75	4,000	
PROJECT NUMBER:	2780287		TITLE: FAMILY HEALTH SERVICES			PROJ/WON	PROJ IND.: PA	DPRP IND.: NO			
KS G	90	93		9,000		1,500		1,500	100	6,000	
PROJECT NUMBER:	2780288		TITLE: ENVIRONMENTAL SERVICES DEVELOPMENT			PROJ/WON	PROJ IND.: PA	DPRP IND.: NO			
KS G	91	94		5,000				1,000	50	4,000	
PROJECT NUMBER:	2780289		TITLE: HORTICULTURAL EXPORTS PROMOTION			PROJ/WON	PROJ IND.: PA	DPRP IND.: NO			
KS G	92	93		5,000						5,000	
PROJECT NUMBER:	2780290		TITLE: JORDAN ENTERPRISE RESOURCES & SELF HELP			PROJ/WON	PROJ IND.: PA	DPRP IND.: NO			
KS G	92	94		12,000						12,000	
PROJECT NUMBER:	278K643		TITLE: COMMODITY IMPORT PROGRAM			PROJ/WON	PROJ IND.: GI	DPRP IND.: NO			
KS G	85	91	165,549	165,549	165,549		11,510				
PROJECT NUMBER:	278K646		TITLE: EXPORT DEVELOPMENT SECTOR SUPPORT			PROJ/WON	PROJ IND.: PA	DPRP IND.: NO			
KS G	90	92		62,000		25,850	15,000	18,000	18,000	18,150	
REPORT TOTAL:			368,724	488,224	354,877	34,850	68,436	35,000	49,615	63,497*	

* Due to system error new starts in FY 92 are reflected as mortgage in total for FY 91. Total mortgage at end of FY 91 should be adjusted accordingly.

TABLE IV - PROJECT BUDGET DATA

FUNDING SOURCE	OBLIG DATE		-----ESTIMATED U.S. DOLLAR COST (\$000)-----							FY 1992 REQUEST
	INIT	FINAL	--TOTAL COST-- AUTH PLAN	OBLIG THRU FY 1989	----FY 1990----		-----FY 1991-----		YR END MORTGAGE	
				OBLIG ACTIONS	EXPEND ITURES	OBLIG ACTIONS	EXPEND ITURES			

APPROPRIATION SUMMARY

ES	34,850	68,436	35,000	49,615	63,497	35,000
REPORT TOTAL:	34,850	68,436	35,000	49,615	63,497	35,000

AC/SI SUMMARY REPORT

		FY 1990 ESTIMATE	FY 1991 ESTIMATE	FY 1992 REQUEST
PROJECT NUMBER:	278-0255			
TITLE:	LOAN GUARANTEE/SMALL ENTERP.			
PEBD BUSINESS DEVELOPMENT PROMOTION				
SI CODE:	DOM	10 %		240
SI CODE:	EXP	10 %		240
SI CODE:	INS	40 %		960
SI CODE:	RUR	20 %		480
SI CODE:	WDI	20 %		480
TOTAL AC CODE:		80 %		2,400
PEFM FINANCIAL MARKETS				
SI CODE:	NSP	100 %		450
SI CODE:	RDV	10 %		45
SI CODE:	ROR	10 %		45
SI CODE:	SPR	5 %		22
SI CODE:	TIC	75 %		337
TOTAL AC CODE:		15 %		450
PSMG ADMINISTRATION AND MANAGEMENT				
SI CODE:	NSP	100 %		150
SI CODE:	RDV	25 %		37
SI CODE:	ROR	25 %		37
SI CODE:	TIC	25 %		37
SI CODE:	TTE	25 %		37
TOTAL AC CODE:		5 %		150
PROJECT TOTAL		100 %		3,000

PROJECT NUMBER: 278-0264 TITLE: NATIONAL AGRICULTURAL DEVELOPMENT

AGMP AGRICULTURAL MANAGEMENT, PLANNING AND POLICY				
SI CODE:	INS	100 %	170	410
SI CODE:	NSP	100 %	170	410
SI CODE:	PBL	20 %	34	82
SI CODE:	TPU	100 %	170	410
TOTAL AC CODE:		10 %	170	410
AGTD AGRICULTURAL TECHNOLOGY DEVELOPMENT AND DIFFUSION				
SI CODE:	AEX	50 %	340	820
SI CODE:	ALI	20 %	136	328
SI CODE:	INS	100 %	680	1,640
SI CODE:	NSP	100 %	680	1,640

AC/SI SUMMARY REPORT

		FY 1990 ESTIMATE	FY 1991 ESTIMATE	FY 1992 REQUEST
SI CODE: RAG	50 %	340	820	
SI CODE: TPU	100 %	680	1,640	
SI CODE: XII	100 %	680	1,640	
TOTAL AC CODE:	40 %	680	1,640	
INOC CONSTRUCTION (EXCLUDING CONSTR. ACTIVITIES N.E.C.)				
SI CODE: AEX	100 %	850	2,050	
SI CODE: INS	100 %	850	2,050	
SI CODE: NSP	100 %	850	2,050	
SI CODE: RAG	100 %	850	2,050	
TOTAL AC CODE:	50 %	850	2,050	
PROJECT TOTAL	100 %	1,700	4,100	
PROJECT NUMBER: 278-0265 TITLE: INDUSTRIAL DEVELOPMENT				
EDEI HUMAN RES DVLPMNT FOR EDUCATIONAL INSTITUTIONS				
SI CODE: INS	30 %	39		
SI CODE: NSP	100 %	130		
SI CODE: TAC	80 %	104		
SI CODE: TTE	20 %	26		
SI CODE: UNV	100 %	130		
TOTAL AC CODE:	10 %	130		
EDID HUMAN RESOURCE DEVELOPMENT FOR INDIVIDUALS				
SI CODE: NSP	100 %	325		
SI CODE: PNF	40 %	130		
SI CODE: PRT	70 %	227		
SI CODE: TIC	25 %	81		
SI CODE: TUS	75 %	243		
SI CODE: UNV	100 %	325		
TOTAL AC CODE:	25 %	325		
MNFG MANUFACTURING (NOT AGRICULTURALLY RELATED)				
SI CODE: DOM	80 %	416		
SI CODE: NSP	100 %	520		
SI CODE: PRT	90 %	468		
SI CODE: PSD	100 %	520		
SI CODE: SPR	30 %	156		
SI CODE: TPV	30 %	156		
TOTAL AC CODE:	40 %	520		
PEBD BUSINESS DEVELOPMENT PROMOTION				

AC/SI SUMMARY REPORT

		FY 1990 ESTIMATE	FY 1991 ESTIMATE	FY 1992 REQUEST
SI CODE: DOM	75 %	243		
SI CODE: INS	50 %	162		
SI CODE: NSP	100 %	325		
SI CODE: PSD	100 %	325		
SI CODE: SPR	30 %	97		
SI CODE: TAC	20 %	65		
SI CODE: TIC	20 %	65		
TOTAL AC CODE:	25 %	325		
PROJECT TOTAL	100 %		1,300	

PROJECT NUMBER: 278-0266 TITLE: TECH SERVICES AND FEASIBILITY STUDIES V

PSMG ADMINISTRATION AND MANAGEMENT

SI CODE: CIT	100 %	1,947
SI CODE: DCO	10 %	194
SI CODE: INS	70 %	1,362
SI CODE: PBL	100 %	1,947
SI CODE: PSD	15 %	292
SI CODE: RBE	26 %	506
SI CODE: RPS	3 %	58
SI CODE: SPR	10 %	194

TOTAL AC CODE: 100 % 1,947

PROJECT TOTAL 100 % 1,947

PROJECT NUMBER: 278-0267 TITLE: DEVELOPMENT ADMIN TRAINING IV

PEBD BUSINESS DEVELOPMENT PROMOTION

SI CODE: NSP	100 %	340
SI CODE: TFE	25 %	85
SI CODE: TIC	15 %	51
SI CODE: TMA	75 %	255
SI CODE: TTE	100 %	340
SI CODE: TTH	10 %	34
SI CODE: TUS	75 %	255

TOTAL AC CODE: 34 % 340

PSMG ADMINISTRATION AND MANAGEMENT

SI CODE: NSP	100 %	660
SI CODE: TAC	40 %	264
SI CODE: TFE	25 %	165
SI CODE: TIC	5 %	33
SI CODE: TMA	75 %	495

AC/SI SUMMARY REPORT

		FY 1990 ESTIMATE	FY 1991 ESTIMATE	FY 1992 REQUEST
SI CODE: TTE	60 %	396		
SI CODE: TTH	15 %	99		
SI CODE: TUS	100 %	660		
TOTAL AC CODE:	66 %	660		
PROJECT TOTAL	100 %	1,000		

PROJECT NUMBER: 278-0272 TITLE: PRIVATE SERVICES SECTOR DEVELOPMENT

PKBD BUSINESS DEVELOPMENT PROMOTION

SI CODE: INS	50 %		787	
SI CODE: NSP	100 %		1,575	
SI CODE: PRT	100 %		1,575	
SI CODE: PSD	100 %		1,575	

TOTAL AC CODE: 75 % 1,575

PETI TRADE AND INVESTMENT PROMOTION

SI CODE: NSP	100 %		525	
SI CODE: PRT	100 %		525	
SI CODE: PSD	100 %		525	

TOTAL AC CODE: 25 % 525

PROJECT TOTAL 100 % 2,100

PROJECT NUMBER: 278-0274 TITLE: AGRICULTURAL MARKETING DEVELOPMENT

AGMK AGRICULTURAL MARKETING

SI CODE: INS	20 %	200		
SI CODE: NSP	100 %	1,000		
SI CODE: PBL	85 %	850		
SI CODE: PRT	15 %	150		
SI CODE: PSD	40 %	400		
SI CODE: ROR	25 %	250		
SI CODE: TTE	10 %	100		

TOTAL AC CODE: 100 % 1,000

PROJECT TOTAL 100 % 1,000

PROJECT NUMBER: 278-0275 TITLE: MARKETING OF BIRTH SPACING

HECS CHILD SPACING/HIGH RISK BIRTHS

SI CODE: CHS	50 %		175	
SI CODE: NSP	100 %		350	

AC/SI SUMMARY REPORT

		FY 1990 ESTIMATE	FY 1991 ESTIMATE	FY 1992 REQUEST
SI CODE: PRT	80 %			280
SI CODE: TTE	3 %			10
SI CODE: TTH	3 %			10
TOTAL AC CODE:	70 %			350
PEBD BUSINESS DEVELOPMENT PROMOTION				
SI CODE: CIT	40 %			30
SI CODE: NSP	100 %			75
SI CODE: PRT	80 %			60
SI CODE: TTE	3 %			2
SI CODE: TTH	3 %			2
TOTAL AC CODE:	15 %			75
PNSD FAMILY PLANNING SERVICE DELIVERY				
SI CODE: NSP	100 %			75
SI CODE: PBL	60 %			45
SI CODE: TTE	20 %			15
SI CODE: TTH	20 %			15
TOTAL AC CODE:	15 %			75
PROJECT TOTAL	100 %			500
PROJECT NUMBER: 278-0284 TITLE: EXPORT TRADE AND PRODUCTIVE INVESTMENT				
PEFM FINANCIAL MARKETS				
SI CODE: DOM	20 %	200	308	160
SI CODE: EXP	80 %	800	1,232	640
SI CODE: INS	90 %	900	1,387	720
SI CODE: MON	20 %	200	308	160
SI CODE: NSP	100 %	1,000	1,541	800
SI CODE: PBL	20 %	200	308	160
SI CODE: PRT	80 %	800	1,232	640
SI CODE: PSD	100 %	1,000	1,541	800
SI CODE: TFE	5 %	50	77	40
SI CODE: TIC	10 %	100	154	80
SI CODE: TMA	15 %	150	231	120
SI CODE: TTE	20 %	200	308	160
SI CODE: TUS	10 %	100	154	80
TOTAL AC CODE:	40 %	1,000	1,541	800
PETI TRADE AND INVESTMENT PROMOTION				
SI CODE: EXP	100 %	1,500	2,311	1,200
SI CODE: FEY	10 %	150	231	120

AC/SI SUMMARY REPORT

		FY 1990 ESTIMATE	FY 1991 ESTIMATE	FY 1992 REQUEST
SI CODE: INS	10 %	150	231	120
SI CODE: NSP	100 %	1,500	2,311	1,200
SI CODE: PBL	10 %	150	231	120
SI CODE: PRT	90 %	1,350	2,080	1,080
SI CODE: PSD	100 %	1,500	2,311	1,200
SI CODE: TFE	5 %	75	115	60
SI CODE: TIC	10 %	150	231	120
SI CODE: TMA	15 %	225	346	180
SI CODE: TTE	20 %	300	462	240
SI CODE: TUS	10 %	150	231	120
TOTAL AC CODE:	60 %	1,500	2,311	1,200
PROJECT TOTAL	100 %	2,500	3,853	2,000

PROJECT NUMBER: 278-0285 TITLE: TRAINING FOR PRIVATE SECTOR DEVEP

PEBD BUSINESS DEVELOPMENT PROMOTION

SI CODE: NSP	100 %		1,005	1,340
SI CODE: TFE	25 %		251	335
SI CODE: TIC	15 %		150	201
SI CODE: TMA	75 %		753	1,005
SI CODE: TTE	100 %		1,005	1,340
SI CODE: TTH	5 %		50	67
SI CODE: TUS	80 %		804	1,072

TOTAL AC CODE: 67 % 1,005 1,340

PSMG ADMINISTRATION AND MANAGEMENT

SI CODE: NSP	100 %		495	660
SI CODE: TAC	60 %		297	396
SI CODE: TFE	25 %		123	165
SI CODE: TIC	15 %		74	99
SI CODE: TMA	75 %		371	495
SI CODE: TTE	40 %		198	264
SI CODE: TTH	5 %		24	33
SI CODE: TUS	80 %		396	528

TOTAL AC CODE: 33 % 495 660

PROJECT TOTAL 100 % 1,500 2,000

PROJECT NUMBER: 278-0286 TITLE: VOCATIONAL & TECHNICAL TRAINING REFORM

EDEI HUMAN RES DVLPMNT FOR EDUCATIONAL INSTITUTIONS

SI CODE: INS	100 %		500	1,425
SI CODE: NSP	100 %		500	1,425

AC/SI SUMMARY REPORT

		FY 1990 ESTIMATE	FY 1991 ESTIMATE	FY 1992 REQUEST
SI CODE: PBL	80 %		400	1,140
SI CODE: SPR	20 %		100	285
SI CODE: TTE	20 %		100	285
TOTAL AC CODE:	50 %		500	1,425
PEBD BUSINESS DEVELOPMENT PROMOTION				
SI CODE: NSP	100 %		500	1,425
SI CODE: PSD	100 %		500	1,425
SI CODE: TTE	100 %		500	1,425
TOTAL AC CODE:	50 %		500	1,425
PROJECT TOTAL	100 %		1,000	2,850
PROJECT NUMBER: 278-0287 TITLE: FAMILY HEALTH SERVICES				
HECS CHILD SPACING/HIGH RISK BIRTHS				
SI CODE: CHS	60 %	180	180	240
SI CODE: NSP	100 %	300	300	400
SI CODE: PBL	80 %	240	240	320
SI CODE: PVL	20 %	60	60	80
SI CODE: TTE	10 %	30	30	40
TOTAL AC CODE:	20 %	300	300	400
HEMH WOMEN'S HEALTH				
SI CODE: NSP	100 %	225	225	300
SI CODE: PBL	80 %	180	180	240
SI CODE: PVL	20 %	45	45	60
SI CODE: TTE	10 %	22	22	30
TOTAL AC CODE:	15 %	225	225	300
HESD HEALTH SYSTEMS DEVELOPMENT				
SI CODE: NSP	100 %	525	525	700
SI CODE: PBL	60 %	315	315	420
SI CODE: PRT	40 %	210	210	280
SI CODE: SPR	50 %	262	262	350
SI CODE: TTE	10 %	52	52	70
TOTAL AC CODE:	35 %	525	525	700
PNCN FAMILY PLANNING CONTRACEPTIVES				
SI CODE: NSP	100 %	150	150	200
SI CODE: PBL	80 %	120	120	160
SI CODE: PVL	20 %	30	30	40
TOTAL AC CODE:	10 %	150	150	200
PNSD FAMILY PLANNING SERVICE DELIVERY				

AC/SI SUMMARY REPORT

		FY 1990 ESTIMATE	FY 1991 ESTIMATE	FY 1992 REQUEST
SI CODE: NSP	100 %	300	300	400
SI CODE: PBL	80 %	240	240	320
SI CODE: PVL	20 %	60	60	80
SI CODE: PVU	10 %	30	30	40
TOTAL AC CODE:	20 %	300	300	400
PROJECT TOTAL	100 %	1,500	1,500	2,000
PROJECT NUMBER: 278-0288		TITLE: ENVIRONMENTAL SERVICES DEVELOPMENT		
HEWH WATER QUALITY HEALTH				
SI CODE: NSP	100 %		200	400
SI CODE: PBL	50 %		100	200
SI CODE: PRT	50 %		100	200
SI CODE: TPU	3 %		6	12
SI CODE: TPV	2 %		4	8
SI CODE: TTE	5 %		10	20
TOTAL AC CODE:	20 %		200	400
NRHW HAZARDOUS WASTE				
SI CODE: NSP	100 %		300	600
SI CODE: PBL	30 %		90	180
SI CODE: PRT	70 %		210	420
SI CODE: TPU	6 %		18	36
SI CODE: TPV	4 %		12	24
SI CODE: TTE	10 %		30	60
TOTAL AC CODE:	30 %		300	600
NRWQ WATER QUALITY IMPROVEMENT				
SI CODE: NSP	100 %		400	800
SI CODE: PBL	40 %		160	320
SI CODE: PRT	60 %		240	480
SI CODE: TPU	7 %		28	56
SI CODE: TPV	3 %		12	24
SI CODE: TTE	10 %		40	80
TOTAL AC CODE:	40 %		400	800
NRWR WATER RESOURCES MANAGEMENT				
SI CODE: NSP	100 %		100	200
SI CODE: PBL	50 %		50	100
SI CODE: PRT	50 %		50	100
SI CODE: TPU	10 %		10	20
SI CODE: TTE	10 %		10	20
TOTAL AC CODE:	10 %		100	200
PROJECT TOTAL	100 %		1,000	2,000

AC/SI SUMMARY REPORT

		FY 1990 ESTIMATE	FY 1991 ESTIMATE	FY 1992 REQUEST
PROJECT NUMBER: 278-0289		TITLE: HORTICULTURAL EXPORTS PROMOTION		
AGAB AGRIBUSINESS				
SI CODE: INS	20 %			100
SI CODE: NSP	100 %			500
SI CODE: PRT	60 %			300
SI CODE: PSD	80 %			400
SI CODE: TTE	50 %			250
TOTAL AC CODE:	50 %			500
AGMK AGRICULTURAL MARKETING				
SI CODE: INS	20 %			100
SI CODE: NSP	100 %			500
SI CODE: PRT	60 %			300
SI CODE: PSD	80 %			400
SI CODE: TTE	50 %			250
TOTAL AC CODE:	50 %			500
PROJECT NUMBER: 278-0290		TITLE: JORDAN ENTERPRISE RESOURCES & SELF HELP		
PDAS PROJECT DEVELOPMENT AND SUPPORT				
SI CODE: NSP	100 %			225
SI CODE: PSD	100 %			225
TOTAL AC CODE:	15 %			225
PEBD BUSINESS DEVELOPMENT PROMOTION				
SI CODE: NSP	100 %			930
SI CODE: PRT	100 %			930
SI CODE: PSD	100 %			930
SI CODE: PVL	10 %			93
SI CODE: PVU	10 %			93
TOTAL AC CODE:	62 %			930
PETI TRADE AND INVESTMENT PROMOTION				
SI CODE: NSP	100 %			345
SI CODE: PRT	100 %			345
SI CODE: PSD	100 %			345
TOTAL AC CODE:	23 %			345
PROJECT TOTAL	100 %			1,500

AC/SI SUMMARY REPORT

		FY 1990 ESTIMATE	FY 1991 ESTIMATE	FY 1992 REQUEST
PROJECT NUMBER: 278-K646		TITLE: EXPORT DEVELOPMENT SECTOR SUPPORT		
PEBD BUSINESS DEVELOPMENT PROMOTION				
SI CODE: MNF	10 %	1,551	1,080	1,089
SI CODE: NSP	100 %	15,510	10,800	10,890
SI CODE: PRT	100 %	15,510	10,800	10,890
SI CODE: PSD	100 %	15,510	10,800	10,890
SI CODE: TPV	10 %	1,551	1,080	1,089
TOTAL AC CODE:	60 %	15,510	10,800	10,890
PETI TRADE AND INVESTMENT PROMOTION				
SI CODE: MNF	5 %	517	360	363
SI CODE: NSP	100 %	10,340	7,200	7,260
SI CODE: PRT	100 %	10,340	7,200	7,260
SI CODE: PSD	100 %	10,340	7,200	7,260
SI CODE: TPV	10 %	1,034	720	726
TOTAL AC CODE:	40 %	10,340	7,200	7,260
PROJECT TOTAL	100 %	25,850	18,000	18,150
REPORT TOTAL		34,850	35,000	35,000

NEW PROJECT NARRATIVES

1. Horticultural Exports Promotion Project (278-0289)

Project Funding: \$1.0 million - FY 1992 Grant

Life of Project Costs: \$5.0 million - Grant (5 years)

Appropriation: ESF - \$5.0 million - Grant

OBJECTIVE:

The Purpose of this project is to facilitate expansion and strengthening of the Jordanian private sector in the production and export of high-value fruits and vegetables, primarily to the EEC and upscale Gulf markets, where tremendous export opportunities are now available. A key focus in this effort is the promotion of U.S.-Jordanian joint-venture investments in agribusiness. Technical assistance will be provided to private producers and exporters in the areas of postharvest handling, grading, packaging, storage, and transportation. Seed money will be provided for agribusiness capital investment (e.g., for cold storage and grading lines). A small amount of technical assistance and other support, not to exceed 15 percent of total project costs, will be directed toward the Agricultural Marketing Organization (AMO), the public sector entity charged with development and promotion of fruit and vegetable exports, as well as with improvements to the domestic and export marketing system in general (e.g., grades and standards, marketing information, and postharvest handling). Assistance to AMO will support its market information and intelligence system, its policy review and analysis activities, and marketing extension work.

Background and Problems:

Under its Agricultural Marketing Development Project (1987-92), USAID Jordan has successfully assisted in the development of fruit and vegetable exports to the EEC and Gulf markets. This effort has consisted primarily of (a) direct postharvest handling and marketing assistance to private sector producers and exporters of fruits and vegetables; and (b) technical assistance and training to the Agricultural Marketing Organization (AMO). As a result of the project, fruit and vegetable exports to Europe have more than tripled since 1988; and institution building at AMO has also been quite successful, with only a modest amount of additional assistance beyond 1992 required for it to become a comparatively effective marketing service organization.

Although Jordan has demonstrated that it can produce quality fruits and vegetables for the European market, the production and marketing system lacks the necessary discipline that will lead to sustainable export expansion. Buyers in Europe, linked to a sophisticated food distribution system, demand supply predictability (quantity, quality, price, and timing) to meet their customers' needs. Jordan lacks this predictability on the production or supply side.

Modern agribusinesses integrate production and marketing operations under single operational management, and use the latest cooling, grading, and packing techniques. Although integration can easily be undertaken by very large farms, it is most frequently done through contract farming, whereby lead entrepreneurs or "market channel captains", with selling commitments to European importers, contract with growers to plant specified varieties of crops at designated times, in agreed amounts, and grown, cooled, graded, packed, and transported in specified ways to meet European buyers' demands. If Jordan is to expand its exports, it must transform its present disjointed production/marketing system into something approximating a modern, integrated export-oriented production system.

The project will assist in this transformation in two ways. First, the project will support US-Jordanian joint-ventures, wherein US technical and managerial expertise combines with Jordanian capital to establish and operate modern integrated export-oriented enterprises. Specifically, the project will finance the preparation of agribusiness investment profiles that will alert US and Jordanian investors to the opportunities in Jordan; will assist prospective Jordanian partners in making prerequisite capital investments (e.g., in cold storage and pre-cooling equipment) to attract outside joint-venture investors; and will fund travel of US and Jordanian investors as they explore joint-venture possibilities and finalize their agreements. Second, the project will support specific technical assistance and requisite capital investment directed toward current Jordanian agribusiness entrepreneurs who are already approaching the desired level of technical and managerial expertise to operate integrated enterprises, generally following the model of the US-Jordanian joint-ventures. The project finally will provide support to AMO whose technicians will work closely with the foreign agribusiness consultants in order to become knowledgeable about these modern farming systems and to disseminate this knowledge to other producer-exporters and potential "market channel captains".

PID APPROVAL AUTHORITY:

USAID/Jordan is a full-service mission, including a Regional Economist and a Regional Legal Advisor. The mission also has solid experience and expertise in agricultural development, export promotion, and joint-venture investment promotion. Thus, the mission has the capacity and capability to approve the PP at post.

NEW PROJECT NARRATIVE2. Jordan Enterprise Resources And Self Help (JERASH) Project

Project Funding: \$1.5 Million - FY 1992 Grant
Life of Project Costs: \$12 Million - Grant
Appropriation: ESF - \$12 Million - Grant

Objective:

The goal of the project is to assist the Jordanian private sector to be the driving force behind increased income, exports, and employment growth. The purpose is to encourage and support the development of private sector income generating activities in Jordan. This project will provide a flexible mechanism which can respond quickly to new private sector initiatives with high potential impact.

Background, Problem, and Means:

Prior to 1982, the Jordanian economy was growing at an annual rate of 10%, fueled by workers remittances and huge foreign grants in aid. The slump in world oil prices directly impacted on the remittances from Jordanian workers in the Gulf and on the grants from the Gulf States. By 1988 the Jordanian economy showed negative growth, a massive budget deficit (24% of GDP), and an unsustainable debt burden.

Beginning in August 1988 the Government of Jordan introduced a comprehensive package of new measures to improve the operating environment for industry. These included the abolition of investment licensing, the elimination of import bans, and the strengthening of institutional support for the production of exports. The policy reforms included in the IBRD's adjustment loan for trade and industry build on those measures taken in the past eighteen months to improve the competitiveness of industry and trade as the two sources of growth for the Jordanian economy.

The three most serious economic issues now facing Jordan are its rapidly increasing unemployment, its imbalance in trade and high debt service. The development of the private sector offers the only viable promise for sustainable growth in income, exports, and employment. To support the private sector USAID/Jordan authorized the PETRA Project (278-0277) in 1986, to begin the assistance process under which the private sector could take the lead in addressing these problems. It provided PD&S-type funds to design new private sector projects; it provided loan funds

for innovative private initiatives; it created a business advisory assistance program for new and expanding micro and small businesses; it has encouraged the development of professional, producer, and trade associations; it has sponsored trade missions; and it supports income generating activities of PVOs. The PETRA Project ends in 1991.

The JERASH Project will continue the type of support begun under the PETRA Project to the private sector, PVOs, and in planning the Mission's private sector program. The Mission's strategy is to work directly with the private sector to empower it to expand its incomes, exports, and employment, as well as increase its voice in policy decisions. The JERASH Project will provide a source of funds to design new private sector initiatives; to support the development of PVO income generating activities; to expand development of professional, trade and producer associations which support increased business voice; and to conduct feasibility and other private sector support studies. Additionally, direct assistance will be provided on a cost sharing, highly leveraged basis to innovative, high return, private enterprise initiatives that create employment, earn foreign exchange and have a high financial return.

Target Beneficiaries:

The JERASH Project targets the broad range of individuals and firms in the private sector as its beneficiaries. In the business community it specifically targets business associations to increase their voice. Assistance will also reach micro and small businessmen and women and firms and some medium and large firms. The PVO support activities will tend to support mostly women owned and/or operated small activities, but will also include support to a broad range of other PVO income generating activities. Beneficiaries will also include the society at large, since more employment opportunities will be derived from growth in the private sector, and all consumers will benefit from improved and less expensive products.

PID Approval Authority:

USAID/Jordan is a full service mission, including a regional legal advisor and a large and experienced private sector support office. Thus it has the capacity and the reliability to approve this PID at post. The Mission also has considerable experience in private sector development activities in Jordan. Therefore, USAID/Jordan requests AID/W to provide PP approval authority.

JORDAN (272780)
FY 1992 ANNUAL BUDGET SUBMISSION

TABLE V - PROPOSED PROGRAM RANKING

RANK	PROJECT	TITLE	PROGRAM FUNDING (\$000)	
			APPROP	INCR
MCC LEVEL				
	278-0255	LOAN GUARANTEE/SMALL ENTERP.	ES	2,000
	278-0275	MARKETING OF BIRTH SPACING	ES	500
	278-0284	EXPORT TRADE AND PRODUCTIVE INVESTMENT	ES	2,000
	278-0285	TRAINING FOR PRIVATE SECTOR DEVEP	ES	2,000
	278-0286	VOCATIONAL & TECHNICAL TRAINING REFORM	ES	2,850
	278-0287	FAMILY HEALTH SERVICES	ES	2,000
	278-0288	ENVIRONMENTAL SERVICES DEVELOPMENT	ES	2,000
	278-K646	EXPORT DEVELOPMENT SECTOR SUPPORT	ES	16,400
		TOTAL MCC REQUEST		29,750
INCREMENT LEVEL				
	278-0255	LOAN GUARANTEE/SMALL ENTERP.	ES	1,000
	278-0289	HORTICULTURAL EXPORTS PROMOTION	ES	1,000
	278-0290	JORDAN ENTERPRISE RESOURCES & SELF HELP	ES	1,500
	278-K646	EXPORT DEVELOPMENT SECTOR SUPPORT	ES	1,750
		TOTAL INCREMENT REQUEST		5,250
		TOTAL REQUEST		35,000

FY 1992 Annual Budget Submission
 Table VI: Expenditures of Local Currency Generations
 (all in U.S. dollar equivalents, and in \$ Millions)

<u>Source/Purposes</u>	<u>1989</u> <u>ACTUAL</u>	<u>1990</u> <u>EST.</u>	<u>1991</u> <u>PLANNED</u>	<u>1992</u> <u>REQ.</u>
I. <u>ECONOMIC SUPPORT FUND</u> (CIP)				
A. Public Development Activities				
B. Private Sector Programs				
C. Public Sector Recurrent Budget	18.3	11.9	6.4	4.9
D. A.I.D. Operating Expenses (Trust Funds)				
E. Local Currency Monitoring (Trust Funds)				
<hr/>				
SUBTOTAL OF ESF LC EXPENDITURES	18.3	11.9	6.4	4.9
(UNEXPENDED ESF LC BALANCE AT END OF EACH YEAR, i.e. THE PIPELINE)	7.4	-0-	-0-	-0-
<hr/>				
II. <u>DEVELOPMENT ASSISTANCE AND</u> <u>DEVELOPMENT FUND FOR AFRICA</u>				
A. Public Development Activities				
B. Private Sector Programs				
C. Public Sector Recurrent Budget				
D. A.I.D. Operating Expenses (Trust Funds)				
E. Local Currency Monitoring (Trust Funds)				
<hr/>				
SUBTOTAL OF DA or DFA LC EXPENDITURES				
(UNEXPENDED DA LC BALANCE AT END OF EACH YEAR, i.e. THE PIPELINE)				

Table VI: Expenditures of Local Currency Generations
(All in U.S. dollar equivalents and in \$ millions)

<u>Source/Purposes</u>	<u>1989 ACTUAL</u>	<u>1990 EST.</u>	<u>1991 PLANNED</u>	<u>1992 REQ.</u>
III. <u>Section 416</u>				
A. Public Development Activities				
1. Agricultural Development (416)	-	10.0	18.0	20.0
2. Rural Development (416)	-	2.0	2.0	5.0
B. Public Sector Recurrent Budget	-	-	-	-
C. Trust Funds (if any) for PL 480 Monitoring and Implementation	-	-	-	-
SUBTOTAL OF Section 416 LC EXPENDITURES		12.0	20.0	25.0
(UNEXPECTED Section 416 LC BALANCE AT END OF EACH YEAR (i.e. PIPELINE))	3.0	11.0	12.0	8.0
GRAND TOTAL ALL LC EXPENDITURES		12.0	20.0	25.0
(GRAND TOTAL ALL UNEXPENDED LC BALANCES (i.e. THE PIPELINE))	3.0	11.0	12.0	8.0

LOCAL CURRENCY USE PLAN

1. CIP Generated Local Currency

In FY 1988, a formal consulting mechanism was established with the GOJ, through the Ministry of Planning, to negotiate uses of the ESF Commodity Import Program (CIP) local currency generations. A schedule of disbursements was formally agreed to for CYs 1987, 1988 and 1989. For CY90, negotiations still in process are expected to be concluded by June 1990.

In reviewing impact during CY 1988, USAID realized that there was a possibility that counterpart funds in 1989 might not be budgeted for USAID supported projects given GOJ budget stringencies. Accordingly, in 1989 negotiations USAID has obtained GOJ acceptance to support USAID projects at levels required to ensure timely project implementation. The only remaining negotiations for CY 1990 uses is to conclude agreement on which multidonor projects are to be supported and in what amounts. USAID will negotiate an agreement to assure counterpart funds support USAID projects.

Trust Fund expenditures, which assist in financing USAID Operating Expense costs, will be fully expended in FY90.

In addition to USAID projects, programming of local currency does support IBRD activities in water and sewerage, health education and training. USAID and the GOJ continue to assess progress of IBRD activities in these areas during reviews of the disbursement of local currency generations.

2. In FY 1990 another section 416 program totalling \$27.0 Million was signed with the GOJ. The local currency generated from the sale of the resultant commodities will be used only for development activities in the agricultural sector and irrigations activities. We have completed negotiations of the uses of the generation from the 1989 program and are negotiating the uses of the generations from the 1990 program which will be disbursed in 1991.

It is anticipated that section 416 will continue at the same annual level of \$27.0 Million through FY93. Accordingly, Mission will continue to negotiate with the GOJ the use of the generation on a yearly basis to ensure that (1) generations are used for development activities in the agricultural field and are in accordance with terms of the agreement.

USAID will continue to monitor the reporting and actual uses of the above local currency to ensure that they are in accordance with agreements.

TABLE VII LIST OF PLANNED EVALUATIONS
 FY 1992 ANNUAL BUDGET SUBMISSION
 COUNTRY/OFFICE: USAID/Jordan

PROJECT LIST (Project # & Title)	LAST EVAL COMPLETED (Mo./Yr.)	FY 1991		FY 1992		REASONS/ISSUES	FUNDING SOURCE (\$000)	USAID PERSON DAYS	COLLATERAL ASSISTANCE
		START (Qtr)	TO AID/W (Qtr)	START (Qtr)	TO AID/W (Qtr)				
278-0274 Ag. Marketing Dev.	---	2nd	2nd			Mid-project eval. Assess progress to date. Allow for Mid-Project corrections; progress towards attainment of Goals & Objectives	Project Budget 75,	54 days contract 16 days Aid/W 5 days USAID	
278-0255 Loan Guarantee Small Enterprise Development	---	4th	1st			Mid-term Evaluation Assess project imple- mentation. Mid-project corrections Beneficiary Analysis.	Project Budget 75,	54 days contract 10 days USAID	
278-0277 Private Enterprise & Technical Resources Assistance	4/88	4TH	1st			Final proj. Evaluation Achievement of Goals & Objectives; lessons learned for possible follow-on ac- tivity. Beneficiary Analysis.	Project Budget 75, OE	54 days contract and AID/W 10 days USAID	
278-0265 Development Admin- istration Training IV	10/87	1st	1st			Assess project management process both USAID and GOJ. Assess attainment of Goals & Objectives Beneficiary Analysis. Follow-up returned participants over L.O.P.	Project Budget 65,	56 days contract 10 days USAID	

Mission Evaluation Officer
 Robert Hansen - 20%

TABLE VII LIST OF PLANNED EVALUATIONS
 FY 1992 ANNUAL BUDGET SUBMISSION
 COUNTRY/OFFICE: USAID/Jordan

PROJECT LIST (Project # & Title)	LAST EVAL. COMPLETED (Mo./Yr.)	FY 1991		FY 1992		REASONS/ISSUES	FUNDING SOURCE (\$000)	USAID PERSON DAYS	COLLABORAL ASSISTANCE
		START (Qtr)	TO AID/W (Qtr)	1st	1st				
278-HG-004 Low-Cost Housing Policy Support				1st	1st	Mid-term Evaluation Assess reform progress on implementing Housing Policy reform Recommend mid-project policy changes additions if applicable.	Project ISFS 65,	36 days contract and R4UD0 Tunis 5 days USAID	
278-0271 Amman Jia'ur Dead Sea Rd.				1st	2nd	Completion of Project Evaluation. Assess Road use and Goals & Objectives attainment.	Project ISFS 60,	36 days contract and AID/W 5 days USAID.	
278-0261 Management Development	2/89			1st	2nd	Final Project Evaluation. EOPs, attainment of goals & objectives beneficiary analysis	Project Budget 65	36 days contract 5 days USAID	
278-0276 School Construction III	Audit Eval. 9/87			2nd	3rd	End of Project Evaluation. Did project meet goals & objectives? Beneficiary analysis.	Project 40,	24 days contract & AID/W 10 days USAID	

TABLE VIII: SUMMARY DATA ON OVERSEAS OPERATING EXPENSES

		FY 1989 ACTUAL (\$000)					FY 1990 ESTIMATE (\$000)				
		DOLLARS	TRUST FUNDS	TOTAL	\$ OBLIG FOR LC	UNITS	DOLLARS	TRUST FUNDS	TOTAL	\$ OBLIG FOR LC	UNITS
U.S. DIRECT HIRE	0100	309.4	0.0	309.4	0.0		428.7	0.0	428.7	147.3	
OTHER MISSION FUNDED CODE 11	105	3.0	0.0	3.0	0.0		0.0	0.0	0.0	0.0	
* EDUCATION ALLOWANCES	106	100.5	0.0	100.5	0.0	15.0	125.5	0.0	125.5	0.0	18.0
COST OF LIVING ALLOWANCES	108	33.3	0.0	33.3	0.0		0.0	0.0	0.0	0.0	
OTHER MISSION FUNDED CODE 12	110	0.0	0.0	0.0	0.0		10.4	0.0	10.4	0.0	
* POST ASSIGNMENT TRAVEL	111	31.3	0.0	31.3	0.0	9.0	55.0	0.0	55.0	26.0	13.0
* POST ASSIGNMENT FREIGHT	112	103.2	0.0	103.2	0.0	9.0	160.5	0.0	160.5	73.0	13.0
* HOME LEAVE TRAVEL	113	3.9	0.0	3.9	0.0	2.0	6.0	0.0	6.0	4.8	5.0
* HOME LEAVE FREIGHT	114	2.5	0.0	2.5	0.0	2.0	5.0	0.0	5.0	4.0	5.0
* EDUCATION TRAVEL	115	2.0	0.0	2.0	0.0	1.0	9.3	0.0	9.3	0.0	5.0
* R & R TRAVEL	116	22.7	0.0	22.7	0.0	30.0	22.0	0.0	22.0	22.0	22.0
* OTHER CODE 215 TRAVEL	117	7.0	0.0	7.0	0.0	5.0	35.0	0.0	35.0	17.5	6.0
FOREIGN NATIONAL DIRECT HIRE	0200	0.8	371.5	372.3	0.0		220.5	287.0	507.5	220.5	
* F.N. BASIC PAY	201	0.0	268.0	268.0	0.0	14.0	0.0	225.1	225.1	0.0	11.3
* OVERTIME/HOLIDAY PAY	202	0.0	8.0	8.0	0.0	0.1	0.0	8.3	8.3	0.0	2.0
ALL OTHER CODE 11 - F.N.	203	0.8	1.8	2.6	0.0		0.0	13.5	13.5	0.0	
ALL OTHER CODE 12 - F.N.	204	0.0	33.9	33.9	0.0		0.0	40.1	40.1	0.0	
BENEFITS - FORMER F.N. PERS.	205	0.0	59.8	59.8	0.0		220.5	0.0	220.5	220.5	
CONTRACT PERSONNEL	0300	54.5	394.7	449.2	0.0		26.7	545.9	572.6	0.0	
* P.A.S.A TECHNICIANS	301	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
* U.S. PSC SALARIES/BENEFITS	302	46.4	0.0	46.4	0.0	0.8	26.7	0.0	26.7	0.0	1.0
ALL OTHER U.S. PSC COSTS	303	2.0	0.0	2.0	0.0		0.0	0.0	0.0	0.0	
* F.N. PSC SALARIES/BENEFITS	304	6.1	392.0	398.1	0.0	31.3	0.0	541.9	541.9	0.0	33.7
ALL OTHER F.N. PSC COSTS	305	0.0	2.7	2.7	0.0		0.0	4.0	4.0	0.0	
* MANPOWER CONTRACTS	306	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
HOUSING	0400	3.4	233.6	237.0	0.0		15.7	206.0	221.7	12.5	
* RESIDENTIAL RENT	401	0.0	163.0	163.0	0.0	17.2	12.5	134.4	146.9	12.5	18.0
RESIDENTIAL UTILITIES	402	0.0	54.1	54.1	0.0		0.0	48.2	48.2	0.0	
MAINTENANCE & RENOVATION	403	1.2	16.5	17.7	0.0		0.0	23.4	23.4	0.0	
* QUARTERS ALLOWANCES	404	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
* SECURITY GUARD SERVICES	407	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OFFICIAL RESIDENCE ALLOWANCE	408	0.0	0.0	0.0	0.0		1.0	0.0	1.0	0.0	
REPRESENTATION ALLOWANCE	409	2.2	0.0	2.2	0.0		2.2	0.0	2.2	0.0	

TABLE VIII: SUMMARY DATA ON OVERSEAS OPERATING EXPENSES

		FY 1989 ACTUAL (\$000)					FY 1990 ESTIMATE (\$000)				
		DOLLARS	TRUST FUNDS	TOTAL	\$ OBLIG FOR LC	UNITS	DOLLARS	TRUST FUNDS	TOTAL	\$ OBLIG FOR LC	UNITS
OFFICE OPERATIONS	U500	389.2	351.1	720.3	0.0						
OFFICE RENT	501	0.0	48.9	48.9	0.0						
OFFICE UTILITIES	502	0.0	29.2	29.2	0.0						
BUILDING MAINT/RENOVATION	503	0.0	7.2	7.2	0.0						
FURN/EQUIP/VEH REPAIR/MAINT	508	10.8	59.4	70.2	0.0						
COMMUNICATIONS	509	0.4	69.9	70.3	0.0						
* SECURITY GUARD SERVICES	510	0.0	80.0	80.0	0.0	6.0				6.0	
PRINTING	511	0.0	1.6	1.6	0.0						
* SITE VISITS - MISSION	513	9.7	5.8	15.5	0.0	49.0				55.0	
* SITE VISITS - AID/W	514	59.1	0.0	59.1	0.0	17.0				12.0	
* INFORMATION MEETINGS	515	3.1	0.0	3.1	0.0	5.0				7.0	
* TRAINING ATTENDANCE	516	38.3	2.4	40.7	0.0	24.0				11.0	
* CONFERENCE ATTENDANCE	517	9.3	0.0	9.3	0.0	6.0				6.0	
* OTHER OPERATIONAL TRAVEL	518	0.0	11.2	11.2	0.0	60.0				121.0	
SUPPLIES AND MATERIALS	519	44.0	22.3	66.3	0.0						
FAAS	520	173.6	0.0	173.6	0.0						
* CONTRACT CONSULTING SERVICES	521	0.0	0.0	0.0	0.0	0.0				0.0	
* CONTRACT MGMT./PROP. SERVICES	522	0.0	0.0	0.0	0.0	0.0				0.0	
* SPECIAL STUDIES/ANALYSES	523	0.0	0.0	0.0	0.0	0.0				0.0	
ADP HARDWARE LEASES/MAINT.	525	0.0	0.0	0.0	0.0						
ADP SOFTWARE LEASES/MAINT.	526	0.0	0.0	0.0	0.0						
TRANS/FREIGHT - ALL U500	598	11.0	0.0	11.0	0.0						
ALL OTHER CODE 25	599	9.9	13.2	23.1	0.0						
HIP PROCUREMENT	U600	194.3	35.7	230.0	0.0						
* VEHICLES	601	59.1	0.0	59.1	0.0	0.0				1.0	
RESIDENTIAL FURNITURE	602	68.5	6.5	75.0	0.0						
RESIDENTIAL EQUIPMENT	603	0.0	0.0	0.0	0.0						
OFFICE FURNITURE	604	54.1	29.2	83.3	0.0						
OFFICE EQUIPMENT	605	0.0	0.0	0.0	0.0						
OTHER EQUIPMENT	606	0.0	0.0	0.0	0.0						
ADP HARDWARE PURCHASES	607	0.0	0.0	0.0	0.0						
ADP SOFTWARE PURCHASES	608	0.0	0.0	0.0	0.0						
TRANS/FREIGHT - ALL U600	698	12.6	0.0	12.6	0.0						
TOTAL OPERATING EXPENSE BUDGET:		931.6	1,386.6	2,318.2	0.0						
RECONCILIATION (FAAS):		(173.6)	(0.0)	(173.6)		(119.2)	(0.0)	(119.2)			
MISSION OPERATING REQUIREMENTS:		758.0	1,386.6	2,144.6	0.0						
EXCHANGE RATE USED IN CALCULATIONS:		0.552				0.674					
ESTIMATED INFLATION RATE (PERCENT):		0.0				0.0					

* UNIT DATA MUST BE PROVIDED

TABLE VIII: SUMMARY DATA ON OVERSEAS OPERATING EXPENSES

		FY 1991 PLANNED (\$000)				
		DOLLARS	TRUST FUNDS	TOTAL	\$ OBLIG FOR LC	UNITS
U.S. DIRECT HIRE	U100	437.0	0.0	437.0	147.9	
- OTHER MISSION FUNDED CODE 11	105	0.0	0.0	0.0	0.0	
* EDUCATION ALLOWANCES	106	175.7	0.0	175.7	0.0	25.0
COST OF LIVING ALLOWANCES	108	0.0	0.0	0.0	0.0	
- OTHER MISSION FUNDED CODE 12	110	8.2	0.0	8.2	0.0	
* POST ASSIGNMENT TRAVEL	111	38.0	0.0	38.0	19.5	9.0
* POST ASSIGNMENT FREIGHT	112	117.0	0.0	117.0	47.0	9.0
* HOME LEAVE TRAVEL	113	17.0	0.0	17.0	13.6	13.0
* HOME LEAVE FREIGHT	114	18.0	0.0	18.0	14.4	13.0
* EDUCATION TRAVEL	115	4.5	0.0	4.5	2.3	3.0
* R & R TRAVEL	116	43.6	0.0	43.6	43.6	37.0
* OTHER CODE 215 TRAVEL	117	15.0	0.0	15.0	7.5	4.0
FOREIGN NATIONAL DIRECT HIRE	U200	322.6	0.0	322.6	322.6	
* F.N. BASIC PAY	201	208.3	0.0	208.3	208.3	11.0
* OVERTIME/HOLIDAY PAY	202	8.6	0.0	8.6	8.6	2.0
ALL OTHER CODE 11 - F.N.	203	7.0	0.0	7.0	7.0	
ALL OTHER CODE 12 - F.N.	204	38.9	0.0	38.9	38.9	
BENEFITS - FORMER F.N. PERS.	205	59.8	0.0	59.8	59.8	
CONTRACT PERSONNEL	U300	720.6	0.0	720.6	659.6	
* P.A.S.A TECHNICIANS	301	0.0	0.0	0.0	0.0	0.0
* U.S. PSC SALARIES/BENEFITS	302	61.0	0.0	61.0	0.0	1.3
ALL OTHER U.S. PSC COSTS	303	0.0	0.0	0.0	0.0	
* F.N. PSC SALARIES/BENEFITS	304	655.6	0.0	655.6	0.0	36.7
ALL OTHER F.N. PSC COSTS	305	4.0	0.0	4.0	655.6	
* MANPOWER CONTRACTS	306	0.0	0.0	0.0	4.0	0.0
HOUSING	U400	103.4	127.6	231.0	100.2	
* RESIDENTIAL RENT	401	28.1	127.6	155.7	28.1	18.0
- RESIDENTIAL UTILITIES	402	51.1	0.0	51.1	51.1	
MAINTENANCE & RENOVATION	403	21.0	0.0	21.0	21.0	
* QUARTERS ALLOWANCES	404	0.0	0.0	0.0	0.0	0.0
- * SECURITY GUARD SERVICES	407	0.0	0.0	0.0	0.0	0.0
OFFICIAL RESIDENCE ALLOWANCE	408	1.0	0.0	1.0	0.0	
REPRESENTATION ALLOWANCE	409	2.2	0.0	2.2	0.0	

TABLE VIII: SUMMARY DATA ON OVERSEAS OPERATING EXPENSES

		FY 1991 PLANNED (\$000)				
		DOLLARS	TRUST FUNDS	TOTAL	\$ OBLIG FOR LC	UNITS
OFFICE OPERATIONS	0500	784.0	0.0	784.0	448.0	
OFFICE RENT	501	41.5	0.0	41.5	41.5	
OFFICE UTILITIES	502	28.4	0.0	28.4	28.4	
BUILDING MAINT/RENOVATION	503	4.7	0.0	4.7	4.7	
FURN/EQUIP/VEN REPAIR/MAINT	508	23.3	0.0	23.3	23.3	
COMMUNICATIONS	509	72.8	0.0	72.8	72.8	
* SECURITY GUARD SERVICES	510	69.6	0.0	69.6	69.6	6.0
PRINTING	511	2.9	0.0	2.9	2.9	
* SITE VISITS - MISSION	513	23.9	0.0	23.9	16.5	51.0
* SITE VISITS - AID/W	514	33.9	0.0	33.9	0.0	0.0
* INFORMATION MEETINGS	515	5.9	0.0	5.9	2.9	7.0
* TRAINING ATTENDANCE	516	35.2	0.0	35.2	17.6	11.0
* CONFERENCE ATTENDANCE	517	13.6	0.0	13.6	6.8	7.0
* OTHER OPERATIONAL TRAVEL	518	19.1	0.0	19.1	19.1	60.0
SUPPLIES AND MATERIALS	519	86.5	0.0	86.5	14.2	
FAAS	520	137.1	0.0	137.1	0.0	
* CONTRACT CONSULTING SERVICES	521	0.0	0.0	0.0	0.0	0.0
* CONTRACT MGMT./PROP. SERVICES	522	0.0	0.0	0.0	0.0	0.0
* SPECIAL STUDIES/ANALYSES	523	0.0	0.0	0.0	0.0	0.0
ADP HARDWARE LEASES/MAINT.	525	58.0	0.0	58.0	0.0	
ADP SOFTWARE LEASES/MAINT.	526	0.0	0.0	0.0	0.0	
TRANS/FREIGHT - ALL 0500	598	0.0	0.0	0.0	0.0	
ALL OTHER CODE 25	599	127.6	0.0	127.6	127.7	
EXP PROCUREMENT	0600	278.3	0.0	278.3	31.6	
* VEHICLES	601	38.0	0.0	38.0	0.0	2.0
RESIDENTIAL FURNITURE	602	74.0	0.0	74.0	2.0	
RESIDENTIAL EQUIPMENT	603	26.5	0.0	26.5	0.0	
OFFICE FURNITURE	604	72.4	0.0	72.4	21.4	
OFFICE EQUIPMENT	605	10.7	0.0	10.7	5.0	
OTHER EQUIPMENT	606	3.2	0.0	3.2	3.2	
ADP HARDWARE PURCHASES	607	15.0	0.0	15.0	0.0	
ADP SOFTWARE PURCHASES	608	5.5	0.0	5.5	0.0	
TRANS/FREIGHT - ALL 0600	698	33.0	0.0	33.0	0.0	
TOTAL OPERATING EXPENSE BUDGET:		2,645.9	127.6	2,773.5	1,709.9	
RECONCILIATION (FAAS):		(137.1)	(0.0)	(137.1)		
MISSION OPERATING REQUIREMENTS:		2,508.8	127.6	2,636.4	1,709.9	
EXCHANGE RATE USED IN CALCULATIONS:		0.674				
ESTIMATED INFLATION RATE (PERCENT):		6.0				

* UNIT DATA MUST BE PROVIDED

TABLE VIII: SUMMARY DATA ON OVERSEAS OPERATING EXPENSES

		FY 1992 MINIMUM CARRYING COST (\$000)					FY 1992 INCREASES AT REQUEST LEVEL (\$000)				
		DOLLARS	TRUST FUNDS	TOTAL	\$ OBLIG FOR LC	UNITS	DOLLARS	TRUST FUNDS	TOTAL	\$ OBLIG FOR LC	UNITS
U.S. DIRECT HIRE	0100	321.6	0.0	321.6	93.3		0.0	0.0	0.0	0.0	
OTHER MISSION FUNDED CODE 11	105	0.0	0.0	0.0	0.0		0.0	0.0	0.0	0.0	
* EDUCATION ALLOWANCES	106	160.3	0.0	160.3	0.0	25.0	0.0	0.0	0.0	0.0	0.0
COST OF LIVING ALLOWANCES	108	0.0	0.0	0.0	0.0		0.0	0.0	0.0	0.0	
OTHER MISSION FUNDED CODE 12	110	5.7	0.0	5.7	0.0		0.0	0.0	0.0	0.0	
* POST ASSIGNMENT TRAVEL	111	11.0	0.0	11.0	5.5	2.0	0.0	0.0	0.0	0.0	0.0
* POST ASSIGNMENT FREIGHT	112	26.0	0.0	26.0	13.0	2.0	0.0	0.0	0.0	0.0	0.0
* HOME LEAVE TRAVEL	113	33.5	0.0	33.5	4.8	28.0	0.0	0.0	0.0	0.0	0.0
* HOME LEAVE FREIGHT	114	35.0	0.0	35.0	28.0	28.0	0.0	0.0	0.0	0.0	0.0
* EDUCATION TRAVEL	115	3.0	0.0	3.0	2.4	2.0	0.0	0.0	0.0	0.0	0.0
* R & R TRAVEL	116	32.1	0.0	32.1	32.1	25.0	0.0	0.0	0.0	0.0	0.0
* OTHER CODE 215 TRAVEL	117	15.0	0.0	15.0	7.5	3.0	0.0	0.0	0.0	0.0	0.0
FOREIGN NATIONAL DIRECT HIRE	0200	385.0	0.0	385.0	385.0		0.0	0.0	0.0	0.0	
* F.N. BASIC PAY	201	231.3	0.0	231.3	231.3	11.0	0.0	0.0	0.0	0.0	0.0
* OVERTIME/HOLIDAY PAY	202	9.5	0.0	9.5	9.5	2.0	0.0	0.0	0.0	0.0	0.0
ALL OTHER CODE 11 - F.N.	203	6.0	0.0	6.0	6.0		0.0	0.0	0.0	0.0	
ALL OTHER CODE 12 - F.N.	204	43.1	0.0	43.1	43.1		0.0	0.0	0.0	0.0	
BENEFITS - FORMER F.N. PRS.	205	95.1	0.0	95.1	95.1		0.0	0.0	0.0	0.0	
CONTRACT PERSONNEL	0300	787.2	0.0	787.2	737.2		0.0	0.0	0.0	0.0	
* P.A.S.A TECHNICIANS	301	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
* U.S. PSC SALARIES/BENEFITS	302	50.0	0.0	50.0	0.0	1.2	0.0	0.0	0.0	0.0	0.0
ALL OTHER U.S. PSC COSTS	303	0.0	0.0	0.0	0.0		0.0	0.0	0.0	0.0	
* F.N. PSC SALARIES/BENEFITS	304	733.2	0.0	733.2	733.2	36.5	0.0	0.0	0.0	0.0	0.0
ALL OTHER F.N. PSC COSTS	305	4.0	0.0	4.0	4.0		0.0	0.0	0.0	0.0	
* MANPOWER CONTRACTS	306	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
HOUSING	0400	243.8	0.0	243.8	240.6		0.0	0.0	0.0	0.0	
* RESIDENTIAL RENT	401	165.0	0.0	165.0	165.0	18.0	0.0	0.0	0.0	0.0	0.0
RESIDENTIAL UTILITIES	402	54.2	0.0	54.2	54.2		0.0	0.0	0.0	0.0	
MAINTENANCE & RENOVATION	403	21.4	0.0	21.4	21.4		0.0	0.0	0.0	0.0	
* QUARTERS ALLOWANCES	404	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
* SECURITY GUARD SERVICES	407	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OFFICIAL RESIDENCE ALLOWANCE	408	1.0	0.0	1.0	0.0		0.0	0.0	0.0	0.0	
REPRESENTATION ALLOWANCE	409	2.2	0.0	2.2	0.0		0.0	0.0	0.0	0.0	

TABLE VIII: SUMMARY DATA ON OVERSEAS OPERATING EXPENSES

		FY 1992 MINIMUM CARRYING COST (\$000)				FY 1992 INCREASES AT REQUEST LEVEL (\$000)					
		DOLLARS	TRUST FUNDS	TOTAL	\$ OBLIG FOR LC	UNITS	DOLLARS	TRUST FUNDS	TOTAL	\$ OBLIG FOR LC	UNITS
OFFICE OPERATIONS	0500	683.6	0.0	683.6	196.6		0.0	0.0	0.0	0.0	
OFFICE RENT	501	4.5	0.0	4.5	4.5		0.0	0.0	0.0	0.0	
OFFICE UTILITIES	502	0.0	0.0	0.0	0.0		0.0	0.0	0.0	0.0	
BUILDING MAINT/RENOVATION	503	0.0	0.0	0.0	0.0		0.0	0.0	0.0	0.0	
FURN/EQUIP/VEH REPAIR/MAINT	508	12.9	0.0	12.9	12.9		0.0	0.0	0.0	0.0	
COMMUNICATIONS	509	77.2	0.0	77.2	77.2		0.0	0.0	0.0	0.0	
* SECURITY GUARD SERVICES	510	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PRINTING	511	3.0	0.0	3.0	3.0		0.0	0.0	0.0	0.0	
* SITE VISITS - MISSION	513	25.3	0.0	25.3	18.1	51.0	0.0	0.0	0.0	0.0	0.0
* SITE VISITS - AID/W	514	36.0	0.0	36.0	0.0	8.0	0.0	0.0	0.0	0.0	0.0
* INFORMATION MEETINGS	515	6.3	0.0	6.3	3.1	7.0	0.0	0.0	0.0	0.0	0.0
* TRAINING ATTENDANCE	516	37.3	0.0	37.3	18.9	11.0	0.0	0.0	0.0	0.0	0.0
* CONFERENCE ATTENDANCE	517	14.4	0.0	14.4	7.2	6.0	0.0	0.0	0.0	0.0	0.0
* OTHER OPERATIONAL TRAVEL	518	20.2	0.0	20.2	10.1	60.0	0.0	0.0	0.0	0.0	0.0
SUPPLIES AND MATERIALS	519	88.1	0.0	88.1	14.5		0.0	0.0	0.0	0.0	
FAAS	520	266.3	0.0	266.3	0.0		0.0	0.0	0.0	0.0	
* CONTRACT CONSULTING SERVICES	521	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
* CONTRACT MGMT./PROP. SERVICES	522	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
* SPECIAL STUDIES/ANALYSES	523	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
ADP HARDWARE LEASES/MAINT.	525	65.0	0.0	65.0	0.0		0.0	0.0	0.0	0.0	
ADP SOFTWARE LEASES/MAINT.	526	0.0	0.0	0.0	0.0		0.0	0.0	0.0	0.0	
TRANS/FREIGHT - ALL 0500	598	0.0	0.0	0.0	0.0		0.0	0.0	0.0	0.0	
ALL OTHER CODE 25	599	27.1	0.0	27.1	27.1		0.0	0.0	0.0	0.0	
EXP PROCUREMENT	0600	193.7	0.0	193.7	8.2		0.0	0.0	0.0	0.0	
* VEHICLES	601	42.0	0.0	42.0	0.0	2.0	0.0	0.0	0.0	0.0	0.0
RESIDENTIAL FURNITURE	602	74.0	0.0	74.0	3.5		0.0	0.0	0.0	0.0	
RESIDENTIAL EQUIPMENT	603	16.5	0.0	16.5	0.0		0.0	0.0	0.0	0.0	
OFFICE FURNITURE	604	6.5	0.0	6.5	1.5		0.0	0.0	0.0	0.0	
OFFICE EQUIPMENT	605	1.5	0.0	1.5	0.0		0.0	0.0	0.0	0.0	
OTHER EQUIPMENT	606	3.2	0.0	3.2	3.2		0.0	0.0	0.0	0.0	
ADP HARDWARE PURCHASES	607	18.0	0.0	18.0	0.0		0.0	0.0	0.0	0.0	
ADP SOFTWARE PURCHASES	608	10.0	0.0	10.0	0.0		0.0	0.0	0.0	0.0	
TRANS/FREIGHT - ALL 0600	698	22.0	0.0	22.0	0.0		0.0	0.0	0.0	0.0	
TOTAL OPERATING EXPENSE BUDGET:		2,614.9	0.0	2,614.9	1,660.9		0.0	0.0	0.0	0.0	
RECONCILIATION (FAAS):		(266.3)	(0.0)	(266.3)			(0.0)	(0.0)	(0.0)		
MISSION OPERATING REQUIREMENTS:		2,348.6	0.0	2,348.6	1,660.9		0.0	0.0	0.0	0.0	
EXCHANGE RATE USED IN CALCULATIONS:		0.674									
ESTIMATED INFLATION RATE (PERCENT):		6.0									

* UNIT DATA MUST BE PROVIDED

TABLE VIII (a)
Narrative

1. Reasons for Decrease - FY 91

USAID/Jordan's O.E. Budget reflects a decrease from FY-91 to FY-92 primarily due to one time building restoration costs which will be incurred in FY-91 (after vacating rented building).

2. Funding Shortages in FY 1991 and/or FY 1992

USAID/Jordan's total O.E. levels are projected to decrease in FY-1991; however, due to exhaustion of Trust Funds (no additional trust funds will be provided) virtually all of FY-1991 and all of FY-1992 O.E. funds will have to be provided from appropriated dollar funds. Consequently dollar requirements increase dramatically over FY-1990.

3. Workforce

Workforce projections relate to (a) program funding levels which are expected to remain essentially the same in FY-91 and 92 as in FY-90, and (b) the nature of the unique private sector focused USAID program activities. Workforce levels are forecast to remain the same in FY-91 and 92 as in FY-90 for US and Foreign National direct-hire categories. For U.S. and Foreign National PSCs the only change anticipated is a potential increase of one FSN/PSC for financial analysis beginning in FY-91 due to increasing project financial tracking requirements. At the end of FY-92 to be effective the following year, a decrease of 2 USDH may occur, if program requirements permit.

4. Trust Funds

All Trust Funds provided under the 1986 agreement will have been expended by the first quarter of FY-1991. The source of these Trust Funds was the Commodity Import Program (CIP) which is virtually completed. No new CIP program or other such program which would generate local currency is anticipated in the near future. Based on the absence of a USAID Program generated source and the current and projected budget levels of the Government of Jordan (GOJ) preclude the provision of any Trust Funds from GOJ resources; therefore, we do not project any additional O.E. Trust Funds in Jordan.

Organization USAID/JORDAN

Page 1 of 1

TABLE VIII(b)
Information on U.S. PSC Costs

<u>Job Title/Description</u>	<u>FY 1989</u>	<u>FY 1990</u>	<u>FY 1991</u>	<u>FY 1992</u>
- PRIVATE SEC ADVISOR Dollars	\$6.8 10/1/88 to 01/15/89			
- SECRET SERV./DIR. & PRG OFF. Dollars		\$16.0 04/1/90 11/30/90	\$26.0 12/1/90 11/30/91	\$26.0 12/1/91 11/30/92
- FINANCIAL & ADMIN OFF. Dollars	\$25.4 6/25/89 8/26/89		\$35.0 6/01/91 9/01/91	\$24.0 6/25/92 8/25/92
- LEGAL ADVISOR Dollars	\$12.1 5/3/89 6/21/89			
- INTERN FOR PR/PD Dollars	\$4.1 6/16/89 9/10/89			
- PRJ DEV OFF SERV/PRPD OFF Dollars		\$10.7 11/20/89 3/24/90		
	----- \$48.4 -----	----- \$26.7 -----	----- \$61.0 -----	----- \$50.0 -----

Organization USAID/JORDAN

Page 1 of 4

TABLE VII(b)
Information on F.N. PSC Costs

<u>Job Title/Description</u>	<u>FY 1989</u>	<u>FY 1990</u>	<u>FY 1991</u>	<u>FY 1992</u>
- ADMIN-TRANS SPEC Trust Fund	\$4.1 10/1/88 to 12/31/88			
- CHAUFFEUR Trust Fund FY89&90/dollars FY91&92	\$8.1 10/1/88 to 9/30/89	\$9.8 10/1/89 to 9/30/90	\$10.4 10/1/90 to 9/30/91	\$11.8 10/1/91 to 9/30/92
- MAIL CLERK HRS./KXE OFF Trust Fund FY89&90/dollars FY91&92	\$8.8 10/1/88 to 9/30/89	\$11.9 10/1/89 to 9/30/90	\$12.5 10/1/90 to 9/30/91	\$13.9 10/1/91 to 9/30/92
- BUDGET ANALYST/CONT OFF Trust Fund FY89&90/dollars FY91&92	\$14.6 10/1/88 to 9/30/89	\$19.7 10/1/89 to 9/30/90	\$21.4 10/1/90 to 9/30/91	\$24.4 10/1/91 to 9/30/92
- SECRETARY/KXE OFF Trust Fund FY89&90/dollars FY91&92	\$9.1 10/1/88 to 9/30/89	\$10.8 10/1/89 to 9/30/90	\$10.4 10/1/90 to 9/30/91	\$11.8 10/1/91 to 9/30/92
- CONTRACT OFF/KXE OFF Trust Fund 90/dollars FY91&92		\$3.4 7/1/90 to 9/30/90	\$15.6 10/1/90 to 9/30/91	\$17.4 10/1/91 to 9/30/92
- PROGRAM SPEC/CIP Trust Fund	\$13.8 10/1/88 to 5/84/89			
- PROGRAM SPEC/CIP Trust Fund FY89&90/dollars FY91&92	\$3.4 8/1/89 to 9/30/89	\$16.7 12/10/89 to 9/30/90	\$21.4 10/1/90 to 9/30/91	\$12.1 10/1/91 to 9/30/92
- PRG SPEC ASSIST/WPH OFF Trust Fund FY90/dollars FY91&92		\$6.3 5/15/90 to 9/30/90	\$19.6 10/1/90 to 9/30/91	\$22.3 10/1/91 to 9/30/92
- PARTIC TRG.ASSIST/PDO OFF Trust Fund FY89&90/dollars FY91&92	\$12.5 10/1/88 to 9/30/89	\$16.1 10/1/89 to 9/30/90	\$16.8 10/1/90 to 9/30/91	\$19.1 10/1/91 to 9/30/92

Organization USAID/JORDAN

Page 3 of 4

TABLE VIII(b)
Information on F.N. PSC Costs

<u>Job Title/Description</u>	<u>FY 1989</u>	<u>FY 1990</u>	<u>FY 1991</u>	<u>FY 1992</u>
- VOUCHER EXAMINER/CONT OFF Trust Fund FY89&90/dollars FY91&92	\$14.1 10/1/88 to 9/30/89	\$17.4 10/1/89 to 9/30/90	\$18.6 10/1/90 to 9/30/91	\$21.0 10/1/91 to 9/30/92
- FIN. ADVISOR/PD OFF Trust Fund	\$8.2 10/1/88 to 1/28/89			
- FIN. ADVISOR/PD OFF Trust Fund FY89&90/dollars FY91&92	\$10.3 6/1/89 to 9/30/89	\$34.3 10/1/89 to 9/30/90	\$37.2 10/1/90 to 9/30/91	\$40.9 10/1/91 to 9/30/92
- SECRETARY/PD OFF Trust Fund FY89&90/dollars FY91&92	\$7.6 10/1/88 to 9/30/89	\$8.2 10/1/89 to 9/30/90	\$9.2 10/1/90 to 9/30/91	\$10.5 10/1/91 to 9/30/92
- SECRETARY/DIR OFF Trust Fund FY89&90/dollars FY91&92	\$8.2 10/1/88 to 9/30/89	\$9.3 10/1/89 to 9/30/90	\$9.7 10/1/90 to 9/30/91	\$11.2 10/1/91 to 9/30/92
- ECONOMIST/DIR OFF Trust Fund FY89&90/dollars FY91&92	\$22.0 10/1/88 to 9/30/89	\$24.7 10/1/89 to 9/30/90	\$26.5 10/1/90 to 9/30/91	\$29.1 10/1/91 to 9/30/92
- PRG ASSIST AYA/PRG OFF Trust Fund FY89&90/dollars FY91&92	\$13.0 10/1/88 to 9/30/89	\$17.1 10/1/89 to 9/30/90	\$18.4 10/1/90 to 9/30/91	\$20.7 10/1/91 to 9/30/92
- ASSIT FINAN ANL/CONT OFF Dollars			\$13.1 1/1/91 to 9/30/91	\$21.9 10/1/91 to 9/30/92
- PROG SPEC./NPN OFF Trust Fund FY89&90/dollars FY91&92	\$13.6 10/1/88 to 9/30/89	\$17.1 10/1/89 to 9/30/90	\$19.7 10/1/90 to 9/30/91	\$22.6 10/1/91 to 9/30/92
- INT. DEV. ADV/PD OFF Trust Fund FY89&90/dollars FY91&92	\$33.8 10/1/88 to 9/30/89	\$36.6 10/1/89 to 9/30/90	\$37.7 10/1/90 to 9/30/91	\$42.0 10/1/91 to 9/30/92
- FINANCIAL ANALYSIS/CONT OFF Trust Fund FY89&90/dollars FY91&92	\$24.5 10/1/88 to 9/30/89	\$27.0 10/1/89 to 9/30/90	\$29.1 10/1/90 to 9/30/91	\$32.3 10/1/91 to 9/30/92

Organization USAID/JORDAN

Page 4 of 4

TABLE VII(b)
Information on F.N. PSC Costs

<u>Job Title/Description</u>	<u>FY 1989</u>	<u>FY 1990</u>	<u>FY 1991</u>	<u>FY 1992</u>
- AGRONOMIST/ARD OFF Trust Fund FY89&90/dollars FY91&92	\$20.1 10/1/88 to 9/30/89	\$23.4 10/1/89 to 9/30/90	\$25.5 10/1/90 to 9/30/91	\$28.3 10/1/91 to 9/30/92
- JANITOR-NRS/EXE OFF Trust Fund FY89&90/dollars FY91&92	\$6.0 10/1/88 to 9/30/89	\$7.5 10/1/89 to 9/30/90	\$7.6 10/1/90 to 9/30/91	\$8.5 10/1/91 to 9/30/92
- SECRETARY/PD OFF Trust Fund FY89&90/dollars FY91&92	\$6.8 10/1/88 to 9/30/89	\$8.9 10/1/89 to 9/30/90	\$9.4 10/1/90 to 9/30/91	\$10.7 10/1/91 to 9/30/92
- CHAUFFEUR/EXE OFF Trust Fund FY89&90/dollars FY91&92	\$7.1 10/1/88 to 9/30/89	\$9.8 10/1/89 to 9/30/90	\$9.2 10/1/90 to 9/30/91	\$10.4 10/1/91 to 9/30/92
- SECRETARY/PD OFF Trust Fund FY89&90/dollars FY91&92	\$5.5 10/1/88 to 9/30/89	\$5.2 10/1/89 to 09/30/90	\$6.9 10/1/90 to 9/30/91	\$9.0 10/1/91 to 9/30/92
- SECRETARY/PD OFF Trust Fund FY89&90/dollars FY91&92	\$2.0 4/16/89 to 9/30/89	\$6.4 10/1/89 to 9/30/90	\$6.9 10/1/90 to 9/30/91	\$8.2 10/1/91 to 9/30/92
- TEL OPP/EXE OFF Trust Fund FY89&90/dollars FY91&92	\$3.8 4/9/89 to 9/30/89	\$8.3 10/1/89 to 9/30/90	\$10.0 10/1/90 to 9/30/91	\$10.8 10/1/91 to 9/30/92
- ENGINEER/EXE OFF. Trust Fund 90/dollars FY91&92		\$18.2 03/11/90 to 9/30/90	\$35.5 10/1/90 to 9/30/91	\$38.5 10/1/91 to 9/30/92
- AGR SPEC./ARD OFF. Trust Fund 90/dollars FY91&92		\$17.6 03/11/90 to 9/30/90	\$34.2 10/1/90 to 9/30/91	\$38.2 10/1/91 to 9/30/92
- PRG DEV SPEC/PRG OFF Trust Fund 90/dollars FY91&92		\$17.7 03/11/90 to 9/30/90	\$35.0 10/1/90 to 9/30/91	\$39.3 10/1/91 to 9/30/92
- PRG ASSIT JERUSALEM DOLLARS	\$6.1 2/1/88 to 8/1/89			
	----- \$400.8 -----	----- \$545.9 -----	----- \$659.6 -----	----- \$737.2 -----

Organization USAID/JORDAN

Page 1 of 1

TABLE VIII(c)
Manpower Contract Detail

<u>Description</u>	<u>FY 1989</u>	<u>FY 1990</u>	<u>FY 1991</u>	<u>FY 1992</u>
--------------------	----------------	----------------	----------------	----------------

(NOT APPLICABLE)

NO FUNDS ARE BUDGETED FOR FUNCTION CODE U306

Organization USAID/JORDAN

Page 1 of 1

TABLE VIII(d)
Contractual Services/Special Studies/All Other Code 25 Detail

<u>Description</u>	<u>FY 1989</u>	<u>FY 1990</u>	<u>FY 1991</u>	<u>FY 1992</u>
- VALUE OF ALL OTHER ITEMS (BELOW \$ 5,000) FOR VARIOUS PURCHASE ORDERS AND CONTRACTUAL SERVICES	\$23.1	\$35.8	\$42.7	\$27.1
- INDIVIDUAL CONTRACT (RESTORATION OLD OFFICE BUILDING)			\$70.0	
- INDIVIDUAL CONTRACT (MOVING TO NEW OFFICE BUILDING)			\$15.0	
- INDIVIDUAL CONTRACT (MODIFY NEW OFF. BUILD.(NOB))		\$85.0		
	----- \$23.1 -----	----- \$120.8 -----	----- \$127.7 -----	----- \$27.1 -----

TABLE IX: MISSION MANAGEMENT IN WORKYEARS AND DOLLARS
 FY 1990: ESTIMATE
 (FTE in Workyears; Dollars in Thousands)

	TOTAL USDN		-----FNDH-----		-----USPSC-----		-----PR-----		-----OR-----		-----FNSC-----	
	FTE	\$	FTE	\$	FTE	\$	FTE	\$	FTE	\$	FTE	\$
WORKFORCE FOR JORDAN (272780)												
MISSION MANAGEMENT												
KIRC DIRECTION & MGT	2.0	2.0										
PROGRAM PLANNING & BUD	3.4	2.0		0.5	13					0.9	24	
PROGRAM ASSSS. & EVAL.	0.2	0.1								0.1	2	
PROJECT DESIGN & DEV.	1.0	0.5		0.2	5					0.3	9	
PROJECT REVIEW & O'SIGHT												
INFORMATION SYSTEM MGT	1.5									1.5	31	
FINANCIAL MANAGEMENT	7.0	1.0		2.0	58					4.0	81	
CONTRACT MANAGEMENT	1.0	0.3		0.1	1					0.6	11	
SUPPORT: CLERICAL	12.3	1.0		1.0	10		0.7	16		9.6	78	
OFFICE OPS	8.0			3.0	23					5.0	47	
RESIDENTIAL OPS												
MAINT./CUSTODIAL												
ALL OTHER MANAGEMENT	6.9	2.3		0.9	13					3.7	63	
MISSION MGMT SUBTOTAL	43.3	9.2		7.7	123		0.7	16		25.7	346	
PROJECT MANAGEMENT												
PROJECT MANAGEMENT	20.1	7.9		3.3	92		0.3	11		0.8	40	
MISCELLANEOUS PROGRAMS MANAGEMENT												
HOUSING GUARANTEES	0.7	0.7										
DISASTER												
FOOD AID	0.4	0.2		0.1	3					0.1	3	
LOCAL CURRENCY												
CENTRAL/REGIONAL PROJECTS	0.7	0.4		0.2	7					0.1	3	
NUMBER OF PROJECTS:	0											
MISC. PROGRAMS SUBTOTAL												
MISC. PROGRAMS SUBTOTAL	1.8	1.3		0.3	10					0.2	6	
TOTAL:	65.2	18.4		11.3	225		1.0	27		0.8	40	
										33.7	542	

TABLE IX: MISSION MANAGEMENT IN WORKYEARS AND DOLLARS
 FY 1991: PLANNED
 (FTE in Workyears; Dollars in Thousands)

	TOTAL		FNDH		USPSC		PR		FNPSC	
	FTE	USDH	FTE	USDH	FTE	USDH	FTE	USDH	FTE	USDH
MISSION MANAGEMENT										
EXEC DIRECTION & MGT	2.0	2.0								
PROGRAM PLANNING & BOD	3.7	2.3								
PROGRAM ASSISS. & EVAL.	0.6	0.5								
PROJECT DESIGN & DEV.	1.1	0.6	0.2	5						
PROJECT REVIEW & O-SIGHT										
INFORMATION SYSTEM MGT	1.5									
FINANCIAL MANAGEMENT	8.0	1.0	3.0	76	0.3	35				
CONTRACT MANAGEMENT	2.0	0.9	0.1	2						
SUPPORT: CLINICAL	13.0	1.0	1.0	10	1.0	26				
OFFICE OPS	8.0		3.0	24						
RESIDENTIAL OPS										
MAINT./CUSTODIAL										
ALL OTHER MANAGEMENT	7.7	2.8	0.9	13						
MISSION MGMT SUBTOTAL	47.6	11.1	8.2	130	1.3	61				
PROJECT MANAGEMENT	20.5	7.1	2.7	74						
MISCELLANEOUS PROGRAMS MANAGEMENT										
HOUSING GUARANTEES	1.2	1.2								
DISASTER										
FOOD AID	0.5	0.2								
LOCAL CURRENCY										
CENTRAL/REGIONAL PROJECTS	0.2	0.1	0.1	4						
NUMBER OF PROJECTS:	0									
MISC. PROGRAMS SUBTOTAL	1.9	1.5	0.1	4						
TOTAL:	70.0	19.7	11.0	208	1.3	61	1.3	80	36.7	656

JORDAN (272780)

FY 1992 ANNUAL BUDGET SUBMISSION

TABLE IX: PROJECT MANAGEMENT IN WORK YEARS
FY 1990: ESTIMATE

PROJECT NUMBER	TITLE	OSDR		--FADH--		--USPSC--		--FNPSC--		OTHER OSC/HOW INST		--MPPR CTRCT--	
		OK	TF	OK	TF	OK	TF	OK	TF	OK	TF	OK	TF
278-0234	ZARQA ROSSIFA WATER AND WASTEW	0.1	0.0	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-0235	LOAN GUARANTEE/SMALL ENTERP.	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.0	0.0	0.0
278-0239	WATER SYSTEMS AND SERVICES MA	0.1	0.0	0.1	0.0	0.0	0.0	0.2	0.0	0.0	0.0	0.0	0.0
278-0261	MANAGEMENT DEVELOPMENT	0.6	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-0264	NATIONAL AGRICULTURAL DEVELOP	0.4	0.0	0.6	0.0	0.0	0.0	0.0	0.5	0.0	0.0	0.0	0.0
278-0265	INDUSTRIAL DEVELOPMENT	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.0	0.0	0.0
278-0266	TECH SERVICES AND FEASIBILITY	1.1	0.0	0.6	0.2	0.0	0.0	0.2	0.0	0.9	0.0	0.0	0.0
278-0267	DEVELOPMENT ADMIN TRAINING IV	0.2	0.0	0.9	0.0	0.0	0.0	0.0	0.9	0.0	0.0	0.0	0.0
278-0270	PRIMARY HEALTH CARE URSING DE	0.4	0.0	0.0	0.0	0.0	0.0	0.0	1.2	0.0	0.0	0.0	0.0
278-0271	ANMAN BA'IR DEAD SEA ROAD	0.3	0.0	0.3	0.0	0.0	0.0	0.0	0.2	0.0	0.0	0.0	0.0
278-0272	PRIVATE SERVICES SECTOR DEVELO	0.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-0274	AGRICULTURAL MARKETING DEVELOP	0.4	0.0	0.0	0.0	0.0	0.0	0.0	1.0	0.0	0.0	0.0	0.0
278-0275	MARKETING OF BIRTE SPACING	0.5	0.0	0.0	0.0	0.0	0.0	0.6	0.0	0.0	0.0	0.0	0.0
278-0276	SCHOOL CONSTRUCTION III	0.2	0.0	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-0277	PRIVATE ENTERPRISE TECH RESOUR	0.9	0.0	0.2	0.0	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0
278-0284	EXPORT TRADE AND PRODUCTION IN	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-0285	TRAINING FOR PRIVATE SECTOR DE	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-0286	VOCATIONAL & TECHNICAL TRAININ	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-0287	FAMILY HEALTH SERVICES	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.0	0.0	0.0	0.0
278-0288	ENVIRONMENTAL SERVICES DEVELOP	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-0289	HORTICULTURAL EXPORTS PROMOTIO	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-0290	JORDAN ENTERPRISE RESOURCES &	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-K643	COMMODITY IMPORT PROGRAM	0.8	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.0	0.0	0.0
278-K646	EXPORT DEVELOPMENT SECTOR SUPP	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FY8 TOTALS		7.9	0.0	3.3	0.3	0.0	0.8	0.0	7.8	0.0	0.0	0.0	0.0

TABLE IXC: PROJECT MANAGEMENT IN WORK YEARS
FY 1991: PLANNED

PROJECT NUMBER	TITLE	OSDR		--FUND--		----BSPSC----		----FNPSC----		OTHER OSG/MOE INST		-NPAR CONTRCT-	
		OE	TF	OE	TF	OE	TF	OE	TF	OE	TF	OE	TF
278-0234	ZARQA RESERVE WATER AND WASTEW	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-0235	LOAN GUARANTEE/SMALL ENTERP.	0.1	0.0	0.0	0.0	0.0	0.0	0.6	0.0	0.0	0.0	0.0	0.0
278-0239	WATER SYSTEMS AND SERVICES MA	0.0	0.0	0.0	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0
278-0261	MANAGEMENT DEVELOPMENT	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-0264	NATIONAL AGRICULTURAL DEVELOP	0.4	0.3	0.0	0.0	0.0	0.0	0.8	0.0	0.0	0.0	0.0	0.0
278-0265	INDUSTRIAL DEVELOPMENT	0.2	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.0	0.0	0.0	0.0
278-0266	TOUR SERVICES AND FEASIBILITY	0.7	0.4	0.0	0.0	0.0	0.0	0.3	0.9	0.0	0.0	0.0	0.0
278-0267	DEVELOPMENT ADMIN TRAINING IV	0.3	0.6	0.0	0.0	0.0	0.0	0.7	0.0	0.0	0.0	0.0	0.0
278-0270	PRIMARY HEALTH CARE NURSING DE	0.3	0.0	0.0	0.0	0.0	0.0	0.9	0.0	0.0	0.0	0.0	0.0
278-0271	ANWAR BA'UR DEAD SEA ROAD	0.1	0.0	0.0	0.0	0.0	0.2	0.5	0.0	0.0	0.0	0.0	0.0
278-0272	PRIVATE SERVICES SECTOR DEVELO	0.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-0274	AGRICULTURAL MARKETING DEVELOP	0.4	0.0	0.0	0.0	0.0	0.0	1.0	0.0	0.0	0.0	0.0	0.0
278-0275	MARKETING OF DIRTY SPACING	0.4	0.0	0.0	0.0	0.0	0.7	0.2	0.0	0.0	0.0	0.0	0.0
278-0276	SCHOOL CONSTRUCTION III	0.1	0.5	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0
278-0277	PRIVATE ENTERPRISE TECH RESOUR	0.9	0.0	0.0	0.0	0.0	0.0	0.3	0.8	0.0	0.0	0.0	0.0
278-0284	EXPORT TRADE AND PRODUCTIVE IN	0.7	0.0	0.0	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0
278-0285	TRAINING FOR PRIVATE SECTOR DE	0.3	0.2	0.0	0.0	0.0	0.0	0.2	0.0	0.0	0.0	0.0	0.0
278-0286	VOCATIONAL & TECHNICAL TRAININ	0.5	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-0287	FAMILY HEALTH SERVICES	0.3	0.0	0.0	0.0	0.0	0.0	0.9	0.0	0.0	0.0	0.0	0.0
278-0288	ENVIRONMENTAL SERVICES DEVELOP	0.6	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-0289	BIOTECNOLOGICAL EXPORTS PROMOTIO	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-0290	JORDAN ENTERPRISE RESOURCES &	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
278-K643	COMMODITY IMPORT PROGRAM	0.0	0.0	0.0	0.0	0.0	0.0	1.0	0.0	0.0	0.0	0.0	0.0
278-K646	EXPORT DEVELOPMENT SECTOR SUPP	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PTR TOTALS		7.1	2.7	0.0	0.0	0.0	1.3	9.4	0.0	0.0	0.0	0.0	0.0

TABLE IXC: PROJECT MANAGEMENT IN WORK YEARS
FY 1992: MINIMUM CARRYING COST

PROJECT NUMBER	TITLE	OSDN		--FND--		-----USPSC-----		-----FNPSC-----		OTHER OSG/NON INST		-NPR CONTACT-	
		OR	OE	TF	OE	TF	PR	OE	TF	PR	OE	TF	PR
270-0234	ZARQA ROSHFA WATER AND WASTEW	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
270-0255	LOAN GUARANTEE/SMALL ENTERP.	0.1	0.0	0.0	0.0	0.0	0.6	0.0	0.0	0.0	0.0	0.0	0.0
270-0259	WATER SYSTEMS AND SERVICES MAN	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
270-0261	MANAGEMENT DEVELOPMENT	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
270-0264	NATIONAL AGRICULTURAL DEVELOPE	0.3	0.3	0.0	0.0	0.0	0.0	0.8	0.0	0.0	0.0	0.0	0.0
270-0265	INDUSTRIAL DEVELOPMENT	0.2	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.0	0.0	0.0	0.0
270-0266	TECH SERVICES AND FEASIBILITY	0.6	0.7	0.0	0.0	0.0	0.1	1.2	0.0	0.0	0.0	0.0	0.0
270-0267	DEVELOPMENT ADVICE TRAINING IV	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
270-0270	PRIMARY HEALTH CARE NURSING DE	0.3	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.0	0.0	0.0	0.0
270-0271	AMMAN NA'ER DEAD SEA ROAD	0.0	0.0	0.0	0.0	0.0	0.0	0.5	0.0	0.0	0.0	0.0	0.0
270-0272	PRIVATE SERVICES SECTOR DEVELO	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
270-0274	AGRICULTURAL MARKETING DEVELOP	0.3	0.0	0.0	0.0	0.0	0.0	0.5	0.0	0.0	0.0	0.0	0.0
270-0275	MARKETING OF BIRTH SPACING	0.3	0.0	0.0	0.0	0.0	0.7	0.1	0.0	0.0	0.0	0.0	0.0
270-0276	SCHOOL CONSTRUCTION III	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
270-0277	PRIVATE ENTERPRISE TECH RESOUR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
270-0284	EXPORT TRADE AND PRODUCTIVE IN	0.7	0.0	0.0	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0
270-0285	TRAINING FOR PRIVATE SECTOR DE	0.5	0.4	0.0	0.0	0.0	0.0	0.9	0.0	0.0	0.0	0.0	0.0
270-0286	VOCATIONAL & TECHNICAL TRAININ	0.6	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
270-0287	FAMILY HEALTH SERVICES	0.4	0.0	0.0	0.0	0.0	0.0	1.1	0.0	0.0	0.0	0.0	0.0
270-0288	ENVIRONMENTAL SERVICES DEVELOP	0.1	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
270-0289	HORTICULTURAL EXPORTS PROMOTIO	0.2	0.0	0.0	0.0	0.0	0.0	0.5	0.0	0.0	0.0	0.0	0.0
270-0290	JORDAN ENTERPRISE RESOURCES &	0.9	0.0	0.0	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0
270-0643	COMMODITY IMPORT PROGRAM	0.0	0.0	0.0	0.0	0.0	0.0	0.5	0.0	0.0	0.0	0.0	0.0
270-0646	EXPORT DEVELOPMENT SECTOR SUPP	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FTA TOTALS		6.9	2.7	0.0	0.0	0.0	0.8	8.9	0.0	0.0	0.0	0.0	0.0

TABLE X**FY 1992 Annual Budget Submission****Micro-, Small-Scale and Small Farm Enterprises**

**ESF and DA
Dollar Commitments for Micro-
and Small-Scale Enterprise Programs
(U.S. Dollars Thousands)**

	FY 89 ACTUAL	FY 90 ESTIMATE	FY 91 PLANNED	FY 92 REQUEST
I. ESF Dollar Commitments				
A. For Microenterprise				
1. For Credit	-	195	932	1,153
2. For Non-Financial Assistance	857	351	482	282
B. For Small-Scale Enterprise				
1. For Credit	-	387	2481	5,572
2. For Non-Financial Assistance	502	476	707	507
C. For Small Farm				
1. For Credit	-	150	350	-
2. For Non-Financial Assistance	-	-	-	-
II. DA Dollar Commitments				
A. For Microenterprise				
1. For Credit				
2. For Non-Financial Assistance				
B. For Small-Scale Enterprise				
1. For Credit				
2. For Non-Financial Assistance				
C. For Small Farm				
1. For Credit				
2. For Non-Financial Assistance				

Please note that the majority of support to Micro and Small Enterprises at USAID/Jordan is through a \$10.0 million Loan Guarantee for Small Enterprise Development Project. Loans to micro and small enterprises under this project are made by local banks using their own resources. Thus, the use of AID funds for credit is indirect, since they are being used to support capitalization of a guarantee fund and not to directly fund Micro and Small Enterprises per se. The objective is to provide incentives and to leverage Jordanian banking sector participation in micro and small enterprise lending. It is estimated that \$13.0 million in loans will be made during LOP of this project of which the weighted average of USAID coverage will be 64 percent. The loan guarantee project credit figures reported in FY 1992 ABS are 64 percent of actual loans figures.

PRIVATIZATION PLANA. Mission Strategy

The overall goal of the Mission's privatization effort continues to be the reduction of the role of the Government in the ownership and operation of commercial, and to a lesser extent non-commercial, organizations. In contrast to previous attempts to privatize large non-shareholding companies such as the airline, telecommunications, and electricity, the focus of our efforts over the next two years will shift toward assistance for the sale of Government shares in publicly traded companies. Such efforts are supportive of two recent Government initiatives: the transfer of all its shares to the Jordan Investment Corporation a government owned investment company; and the decision to sell Government-held shares in three major hotels. In addition, we will continue the following activities: funding of seminars and observational tours for key decision makers in the public sector; the provision of the latest information and research on privatization; and on a selective basis, technical assistance to the Government for the privatization of other publicly owned organizations.

B. Progress/Opportunities

Government Shares in Publicly Traded Companies: The Government currently holds shares valued at JD 284 million (\$425 million) in some 66 publicly traded companies. In response to a request from the Minister of Finance in September 1989, an AID-financed consultant has recently completed a valuation study of the government's shares in three major hotel operations. The study suggested that the Government could proceed almost immediately with the sale of shares in two of the three companies. A decision to go ahead is considered by the Mission as the litmus test of the new (11/89) Government's commitment to privatization. Should the Government proceed, it is likely that sale of shares in other enterprises will follow and that technical assistance from AID would be required.

Fruit and Vegetable Facilities in the Jordan Valley: The Mission recently sponsored a visit of four consultants from the American Society of Agricultural Consultants (ASAC) for the purpose of developing investment profiles of agro-business ventures. One of the most promising is the joint foreign and Jordanian ownership and operation of at least one government owned facility for sorting, grading, and packing produce from the Jordan Valley. Under the Agricultural Marketing Project the Mission will continue to assist in the identification of a foreign partner.

Amman Development Corporation (ADC): In late 1989 the Government decided to dissolve the ADC, distributing its properties among its shareholders, including the Amman municipality and the privately owned Housing Bank. No further AID assistance is required.

Public Transportation Corporation (PTC): Of the three major enterprises targetted by the Government for privatization in 1986 (i.e. PTC, Royal Jordanian, and the Telecommunications Corporation), PTC has now emerged as the prime candidate among the large muwassasahs, or public establishments. AID assistance may be required in the negotiation of buy-out arrangements with various existing private operators.

Jordan Electricity Authority (JEA): In late 1989 the JEA submitted an AID-funded study on its privatization to the Office of the Prime Minister. To date no actions have been taken, although the World Bank is expected to review privatization options for the entire energy sector as part of an upcoming appraisal mission.

Royal Jordanian Airline (RJ): In the Fall of 1989 the Government appointed a new chairman and president, replacing the executive who had first introduced the idea of privatizing RJ in 1985. The immediate concern of the new management team has been to rectify RJ's dismal financial performance and position. They are considering a wide range of options including strategic alliances with foreign airlines like British Airways and Pan American. The current Minister of Finance has indicated that AID-funded technical assistance may be requested.

Telecommunications Corporation (TCC): The TCC recently negotiated a technical assistance contract with a consortium of companies led by British Telecom. The objectives of the services are: 1) the transformation of TCC into a public shareholding company with some private ownership; 2) improvements in TCC's operations; 3) revision of the telecommunications pricing system. It is unlikely that private ownership will come about in the near future or that AID assistance will be required.

Privatization Training and Observational Tours: The Mission continues to sponsor the participation of Government officials in various seminars and conference on privatization. In the past year four additional officials participated in various programs bringing the total number over the past four and one-half years to twenty-four. Another five to ten individuals are expected to be sponsored by AID in the coming year. As part of these efforts, the Mission plans to send several officials to Tunisia where significant progress is being made in the sale of state owned enterprises.

C. Timeframe and Financial Resources:

The timeframe for this plan is from now until the end of FY 1992, although we anticipate that USAID efforts will probably extend beyond these dates. We will continue to finance privatization activities through Mission sources, primarily Technical Services and Feasibility Studies (TSFS) and Development Administration Training (DAT), matched with centrally funded projects as available. Total requirements for the period are approximately \$700,000, of which \$600,000 is for technical assistance (24 person months at \$25,000 per month), and \$100,000 for seminars and observational tours (20 persons at \$5,000 per program).