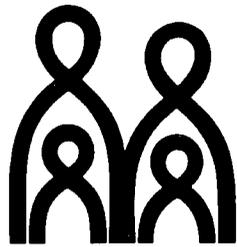


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The Pathfinder Fund

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ANNUAL REPORT TO AGENCY FOR INTERNATIONAL DEVELOPMENT

FISCAL YEAR 1987

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## I. EXECUTIVE SUMMARY

The Pathfinder Fund is a public non-profit foundation established in 1957 to encourage innovative solutions to population problems. The foundation was in operation more than a decade before the availability of U.S. foreign assistance money, providing funds, technical assistance, and contraceptive supplies to family planning programs throughout the world.

Pathfinder's objectives are:

- to introduce and expand the availability of effective family planning services,
- to thereby improve the welfare of families in developing countries,
- to assist developing countries in implementing population policies favorable to national development, and
- to provide this assistance with concern for human rights, for the status and role of women, and for the family planning client's perspective.

Since 1967 The Pathfinder Fund has received regular and increasing support from AID through a series of funding agreements. Pathfinder currently has a Cooperative Agreement with AID Washington with a ceiling of \$60 million, to support family planning activities over the five-year period beginning August 30, 1985. Pathfinder also receives support from U.S. AID missions in Brazil, Nigeria, Peru, and Bangladesh. Through FY 1987, buy-ins have been executed for Zimbabwe, The Gambia, and Turkey. Pathfinder has participated in the Design Phase for Nigeria under FHI II; and is also a partner with Management Sciences for Health in a worldwide contract for family planning management training (FPMT). Finally, Pathfinder receives substantial support from private individuals and foundations as a result of an aggressive fundraising program.

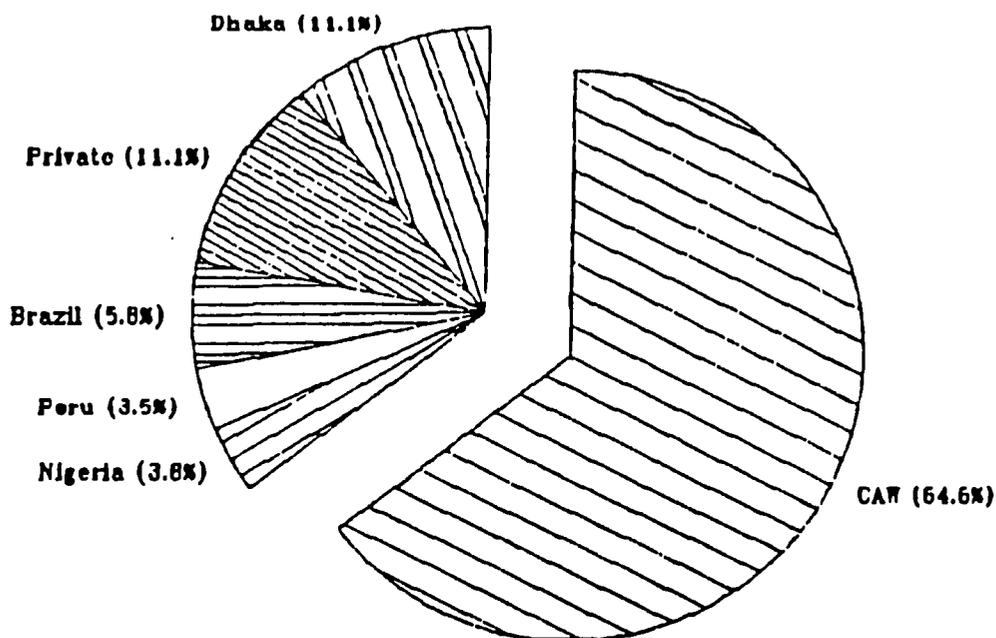
Pathfinder's greatest strengths are an experienced and highly motivated headquarters staff and an equally qualified and experienced international staff. All of the latter are senior professionals native to their areas of geographic responsibility who have established and maintained effective working relationships with senior decision makers in both the government and private institutions, national and international.

**II. PROJECT OVERVIEW**  
**COOPERATIVE AGREEMENT WASHINGTON**

Fiscal year 1987 was a year of significant growth for The Pathfinder Fund. Two additional Cooperative Agreements -- with the USAID Missions in Brazil and Peru -- were awarded to Pathfinder, bringing to five the total number of agreements with AID that Pathfinder is managing. With the addition of these two agreements, an aggressive private fundraising program, and a substantial increase in project commitments under the agreement with Nigeria, the value of project commitments in FY 1987 increased 23% over FY 1986. The following chart shows the breakdown of commitments by funding source.

**FY 1987 Commitments by Funding Source**

\$ 7,892,586



The Cooperative Agreement Washington (CAW) represented 65% of total Pathfinder Commitments in FY 1987. One hundred and three projects were funded during the year for a value of slightly over \$5 million. Seventy-eight new projects were funded and 25 existing projects were renewed.

Sub-Saharan Africa claimed 59% of all CAW funds, followed by Latin America with 25%, the Middle East with 9%, and the Asia region with 6%. Zimbabwe and Nigeria each received over \$1 million, and accounted for three-quarters of all commitments in Africa. In addition, Kenya and Liberia received over \$100,000 each.

Eight countries in Latin America received project funding under the CAW. The largest amount of funds went to Mexico, Peru, and Brazil, all of which received slightly over \$250,000.

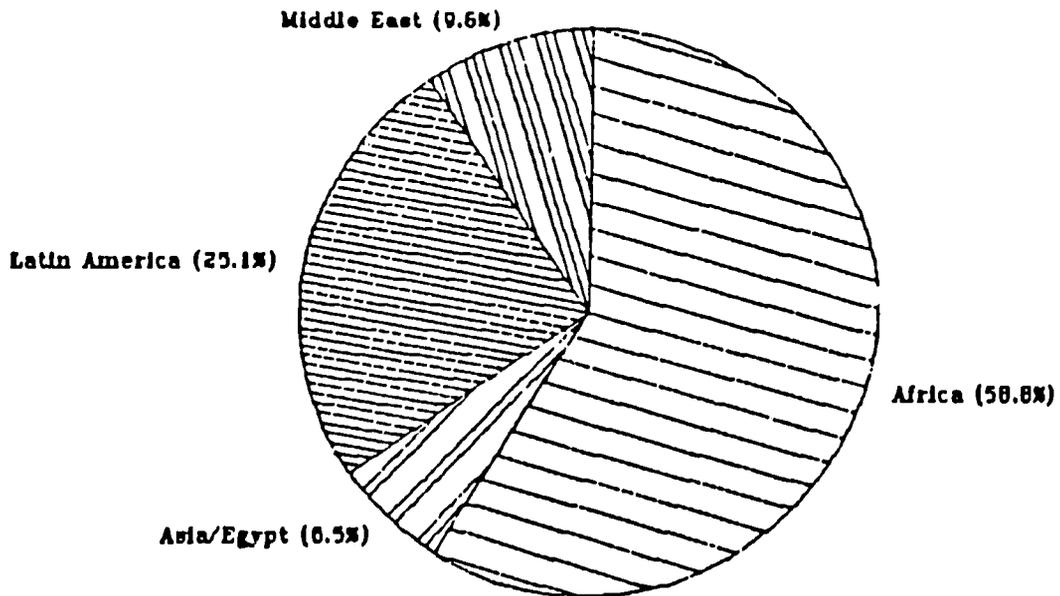
Funds for Asia went primarily to Indonesia and Pakistan. In previous years, projects had been supported from this agreement in Bangladesh; however in FY 1987 all project support came from either the Cooperative Agreement with the Dhaka Mission or private funds.

The only country in the Middle East which received funds was Turkey. Nearly \$500,000 was committed to projects in Turkey during FY 1987.

The following chart summarizes the CAW commitment breakdown by region.

### FY 1987 CAW Commitments by Region

\$ 5,101,748



The average size of CAW-funded projects has been increasing over the years. In FY 1987, 81% of CAW funds was expended for projects with a value of \$50,000 or greater, compared to 67% in FY 1986. Pathfinder continues, however, to find the small grant rapid-response mechanism useful and efficient, although it accounts for a very small proportion of funds, 3% in both FY 1987 and FY 1986. There were 38 small grant projects in FY 1987 that enabled Pathfinder to respond quickly to training requests and one-shot emergency needs in the field.

In sum, Pathfinder has been experiencing a period of growth through development of new sources of funding and aggressive private fundraising. The geographic reallocation of support is being achieved as planned with significant increases in support to African projects. Finally, Pathfinder is moving to support larger projects with greater potential for impact, while retaining the organization's long-valued ability to react promptly to needs in the field.

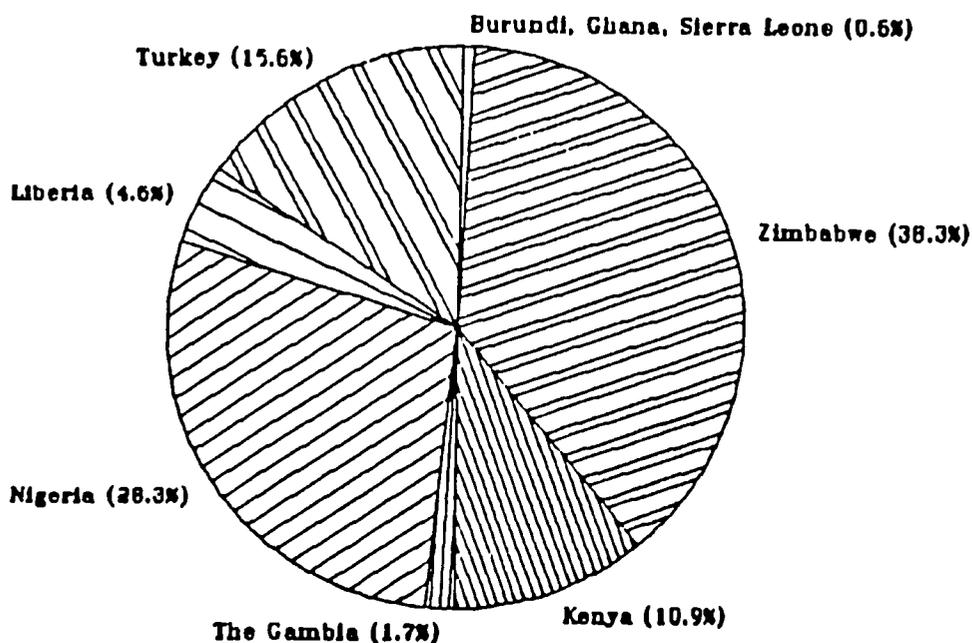
**III. REGIONAL REPORTS**  
**COOPERATIVE AGREEMENT WASHINGTON**

**A. AFRICA/MIDDLE EAST**

Thirty-eight projects were funded in the Africa/Middle East region during FY 1987. The following chart summarizes the commitments by country.

**FY 1987 CAW Commitments Africa**

\$ 3,440,907



**Sub-Saharan Africa**

Throughout Sub-Saharan Africa, The Pathfinder Fund continued cooperative efforts with grantees to expand the acceptance, availability, and accessibility of family planning services to the African people. There were two areas of focus for CAW projects during FY 1987: population and family planning policy initiatives, and family planning clinical services and community-based distribution (CBD) programs.

### Population and Family Planning Policy Initiatives

Institutional support continued to the National Population Commission (NPC) in Sierra Leone. The Commission was assisted in drafting a population policy document to be submitted to the Government for adoption and implementation. Emphasis was placed on increasing the public's awareness of population growth and its impact on socioeconomic development, and on strengthening the infrastructure of the NPC.

Pathfinder's policy initiatives in Africa were further strengthened by two workshops/seminars for policymakers and population officials. The Workshop on Community-Based Distribution and Alternative Delivery Systems in Sub-Saharan Africa (co-sponsored by the Center for Population and Family Health/Columbia University, the Zimbabwe National Family Planning Council, IPPF, and Pathfinder) convened 120 policymakers from 40 African nations to generate awareness of CBD programs and to formulate plans for the adoption and expansion of these programs in the participants' respective countries (CAW/AFR:TIN 010). The Safe Motherhood Conference in Nairobi gathered 100 senior officials and experts from international, national, public, and private institutions. Strategies were developed and initiatives launched to reduce maternal mortality and morbidity and to promote women's health through stronger family planning services (CAW/AFR:TIN 011).

### Family Planning Clinical Services/Community-Based Distribution

A very successful community-based distribution family planning services and IE&C project was initiated with the Family Planning Association of Liberia (CAW/LIB:004-1). More than 4,000 active users have been served through 60 volunteer distributors, and plans to expand these numbers are being implemented.

Pathfinder's collaboration in Uganda with the Busoga Multi-Sectoral Rural Development Program (MSRDP) of the Church of Uganda also continued during FY 1987. The aim of this project is to equip each of the 45 Aid Posts of the MSRDP to include family planning among its health care services. One trained nurse-midwife for each facility will manage the family planning clinics and will supervise a cadre of volunteer community-based distribution agents who will provide family planning education, counseling and re-supply of contraceptives.

A new initiative in Zimbabwe is strengthening the institutional capacity of the Zimbabwe National Family Planning Council. The Council is undergoing extensive management development which includes training approximately 300 staff members, technical assistance, and logistical support for each of the Council's programs. These activities will enable the Council to substantially expand its coverage of family planning information and services (CAW/ZIM:002-1).

## Kenya

Based on the Government of Kenya's strong support for programs which establish and expand the community-based distribution model of family planning services, CBD projects were the primary focus of Pathfinder's work in Kenya during FY 1987.

There was much activity in the private sector for the advancement of CBD programs as well as clinic-based delivery of services. A project initiated in 1979 with Maendeleo ya Wanawake (MYWO), the largest women's organization in Kenya, continued to increase community-based distribution of family planning services in six districts (CAW/KEN:001-6). Most recently, technical assistance has been provided to develop a Management Information System to improve recordkeeping and accounting systems for the program (CAW/KEN:022-1).

A project with the Kenya Medical Association has recruited 200 private physicians in six major urban areas and trained them to include family planning services in their practices free of charge. The physicians attend "Contraceptive Update" seminars which instruct them in the contraceptive methods to be offered, and their nurse-aides receive additional training to become competent assistants to the physicians (CAW/KEN:005-2).

A number of Kenyan family planning health professionals received funds for short-term training courses based in the United States. The courses concentrated on management, supervision, and evaluation techniques for family planning programs. Trainees supported by Pathfinder included an official from the National Council on Population and Development, and Project Directors and Coordinators from several Pathfinder-supported programs.

## Nigeria

Projects in Nigeria are funded under the Cooperative Agreement Washington and the Cooperative Agreement Nigeria (CAN). Activities supported by the CAN will be discussed in a separate section.

Pathfinder is continuing its efforts to increase the availability and accessibility of family planning services through Nigeria's teaching universities and hospitals. The long-term strategy is to develop clinical services for the public which will also function as training resources for medical and nursing students and provide in-service training opportunities for family planning practitioners. Currently, the following institutions are establishing and/or expanding their family planning programs through Pathfinder-supported projects:

- University of Ilorin Teaching Hospital (six clinics and training programs for nurse-midwives, medical students, allied health professionals)
- Ife University Teaching Hospital (six IUTH clinics, eight satellite clinics, and a clinical training program for resident physicians and medical students)
- Fertility Research Unit, University College Hospital, Ibadan (in-service training program for nurse-midwives)
- University of Benin Teaching Hospital (UBTH clinic, six satellite clinics, and training program for nurse-midwives)
- Ahmadu Bello University Teaching Hospital (ABUTH clinical services and pre-service training program for medical and nursing students)
- Jos University Teaching Hospital (five clinics and in-service training program for police, air force, and army nurses)
- University of Port Harcourt Teaching Hospital (clinic and training program for medical/nursing students and MDH personnel)

With technical assistance from the American College of Nurse-Midwives, Pathfinder is supporting the development and incorporation of a family planning component into the basic curriculum of Schools of Midwifery in Nigeria. The new curriculum will be piloted in two selected school sites, and representatives from the Federal Ministry of Health are being prepared to assist with nationwide implementation of the new curriculum (CAW/NIR:017-1).

A family life education program has been developed in ten secondary schools in Aba, the largest city of Imo State (CAW/NIR:013-1 and CAW/NIR:013-2). Topics addressed include sexual, psychological, and health problems associated with uninformed decision-making among the secondary students of Aba. The program's aim is to offer these youths the appropriate tools to make responsible decisions about their sexuality.

Pathfinder and the Planned Parenthood Federation of Nigeria (PPFN) are producing 500,000 booklets for distribution to 30 PPFN branches throughout Nigeria. The booklets include information on the pill, IUDs, and condoms, and are being printed in the four major languages of the country. The format is geared primarily toward illiterate family planning clients and features pictures and simple captions (CAW/NIR:021-1).

In Oyo State, Pathfinder has collaborated with Columbia University's Center for Population and Family Health to promote community-based delivery of family planning services. This is the first CBD effort established in Nigeria under government auspices and with direct government participation. The current phase of the project, committed in FY 1986, includes the continuation of services in the initial area and the expansion to four new zones in Oyo State. The quality of health services available to the rural population of Oyo State has increased significantly.

## Turkey

Pathfinder's primary objective in Turkey is to increase the contraceptive prevalence rate through the establishment and expansion of family planning services. Turkey is a country in which acceptance of and desire for modern contraceptive methods is high. The problem continues to be the insufficient supply of clinical facilities and trained family planning practitioners, and the lack of community-based distribution programs to meet the public's demand for child spacing methods. During FY 1987, Pathfinder addressed these needs in both the private and public sectors.

### Private Sector

TURK-IS, the Confederation of Turkish Trade Unions, continued its family planning and child education services at workplace health facilities in Adana and Diyarbakir Provinces (CAW/TUR:004-2). This project represents an innovative approach to family planning service delivery and will help to determine the usefulness of workplace family planning programs where the workforce is predominantly male. Bozkurt Menuscat Factory, employing over 2,000 workers, also collaborated with Pathfinder in establishing family planning clinical services within its health and education units. Factory workers and spouses attended education/information sessions on the benefits of family planning and available methods prior to receiving services.

In 1986, Pathfinder supported the establishment of the Turkish Family Health and Planning Foundation, a private sector organization created by prominent businessmen and dedicated to population and family planning activities. During FY 1987, the Foundation worked with Pathfinder to initiate family planning clinical services for 20,000 workers in 15 factories located in five provinces (CAW/TUR:015-1). Clinics were established within the already operating health units of each factory. In addition to contraceptive services, employees are given information, education, and counseling sessions on the benefits of family planning and the proper use of each available method.

### Public Sector

In-service training in family planning service delivery was provided to 60 physicians and 60 midwives in Sivas Province through Sivas Cumhuriyet University. This training project significantly increased the contraceptive and reproductive health services in the region, which is known to have a high fertility rate. A second training program is ongoing at Karadeniz University in Trabzon Province where 60 physicians and 60 midwives from the area's health centers will be selected to undergo theoretical and practical training in all aspects of family planning service delivery. It is estimated that 8,000 women will have access to modern contraceptive methods as a result of this project (CAW/TUR:016-1).

Comprehensive family planning services and maternal and child health care are being offered to a low socioeconomic migrant population of Istanbul City through the University of Istanbul's Institute of Child Health. Baseline and periodic data on the contraceptive knowledge, attitudes and practices of this population are being collected. These statistics will provide a body of research for analysis of the impact of service delivery upon the contraceptive prevalence rate of this targeted group (CAW/TUR:014-1).

The Ministry of Health and Social Assistance is working with Pathfinder to revise educational systems to include family planning in the curriculum of health care students. A family planning curriculum for the Schools of Midwifery has been prepared, pretested and implemented in 17 government schools of midwifery. Ongoing activities for the project, which was committed in FY 1986, include expanding the integration of the new curriculum to 22 schools and training the schools' tutors in family planning education methodology.

The following grants were awarded under the CAW during FY 1987. The funding amounts listed are the original project commitments.

#### AFRICA

PROJECT IDENTIFICATION NUMBER: CAW/AFR:TIN 010

TITLE: Workshop on CBD and Alternative Delivery Systems in Sub-Sahara Africa

GRANTEE: Center for Population and Family Health

DATES: 11/01/86 - 01/31/87

AMOUNT: \$ 62,270

This purpose of this workshop, convened in Harare, Zimbabwe in November 1986 and attended by 120 policymakers from 40 African nations, was to generate an awareness of CBD programs and alternative service delivery systems, and to formulate plans for the adoption and expansion of these programs.

PROJECT IDENTIFICATION NUMBER: CAW/AFR:TIN 011

TITLE: Safe Motherhood Conference

GRANTEE: Family Care International

DATES: 02/10/87 - 02/13/87

AMOUNT: \$ 20,270

This conference, hosted by the Government of Kenya, was attended by 100 senior officials and experts from international, national, public, and private institutions. Strategies were developed and initiatives launched to reduce maternal mortality and morbidity and to promote women's health.

### GAMBIA

PROJECT IDENTIFICATION NUMBER: CAW/GAM:002-1

TITLE: GFPA Program Management Workshop

GRANTEE: Gambia Family Planning Association (GFPA)

DATES: 06/01/87 - 09/30/88 AMOUNT: \$ 35,645

A three-week workshop for 21 management staff and volunteers of the GFPA has been scheduled. Its objective is to upgrade the management and supervisory skills of the organization's mid-level staff and to improve the planning and programming capabilities of its volunteers.

### KENYA

PROJECT IDENTIFICATION NUMBER: CAW/KEN:001-6

TITLE: Consolidation of MYWD Community-Based Distribution of FP Services

GRANTEE: Maendeleo Ya Wanawake Organization (MYWO)

DATES: 03/01/87 - 06/30/87 AMOUNT: \$ 70,581

PROJECT IDENTIFICATION NUMBER: CAW/KEN:022-1

TITLE: Management Information System for MYWD FP CBD Project

GRANTEE: Thunder & Associates Inc.

DATES: 07/01/87 - 06/30/88 AMOUNT: \$ 35,732

The MYWD project, initiated in 1979, provides community-based family planning services in Murang'a and Kakamega Districts with extended service delivery into four additional districts: Nyeri, Bungoma, Kirinyaga, and South Nyanza. An additional grant was awarded to establish a management information system to improve the quality and

timeliness of family planning information provided to management, field service workers, and government and donor agencies.

PROJECT IDENTIFICATION NUMBER: CAW/KEN:005-2

TITLE: FP Services through Private Medical Practitioners

GRANTEE: Kenya Medical Association

DATES: 04/01/87 - 09/30/88

AMOUNT: \$ 172,658

This grant allows for the promotion and provision of family planning services through private practitioners which will increase the availability and accessibility of family planning services to the general public. Two hundred physicians are being trained to provide family planning services, and 4,000 new acceptors are anticipated.

PROJECT IDENTIFICATION NUMBER: CAW/KEN:020-1

TITLE: Public Radio Program Introducing FP in Rural East Africa

GRANTEE: Delta Media Productions

DATES: 01/01/87 - 05/31/87

AMOUNT: \$ 7,500

Funding has been provided to assist in the creation of two national public radio programs which will focus on family planning in rural East Africa villages and tribes.

### LIBERIA

PROJECT IDENTIFICATION NUMBER: CAW/LIB:004-1

TITLE: Urban CBD Family Planning Services in Monrovia

GRANTEE: Family Planning Association of Liberia (FPAL)

DATES: 11/01/86 - 04/30/88

AMOUNT: \$ 153,505

Sixty CBD volunteer distributors are being trained and supervised by FPAL, and the project coordinator has attended Columbia University's "Family Planning, Nutrition, and Primary Health Care for Africa: Program Design, Management, and Evaluation" workshop. More than 4,000 active users have been served through the distributors.

NIGERIA

PROJECT IDENTIFICATION NUMBER: CAW/NIR:001-3

TITLE: FP Services and Training, Ife University Teaching Hospital

GRANTEE: University of Ife Teaching Hospital

DATES: 09/01/86 - 08/31/87

AMOUNT: \$ 30,933

This project, funded for a fourth year, trains resident physicians and medical and nursing students in all aspects of clinical family planning service delivery. Over 100 doctors, nursing and medical students, and other health professionals have completed training. Clinical services are provided at six university clinics and eight satellite clinics in and around Ife township.

PROJECT IDENTIFICATION NUMBER: CAW/NIR:002-4

TITLE: FP Training for Nurse/Midwives at University College Hospital, Ibadan

GRANTEE: Fertility Research Unit, University College Hospital

DATES: 06/01/87 - 05/31/88

AMOUNT: \$ 146,241

The UCH Fertility Research Unit is providing training in all aspects of family planning service delivery to nurse-midwives from all parts of Nigeria. Since 1981, more than 1,300 nurse-midwives and other medical practitioners have been trained. Currently, 150 are obtaining the necessary skills required to become competent family planning service providers. Upon return to their respective states and institutions, they will strengthen service delivery to existing clinics and also establish new clinics.

PROJECT IDENTIFICATION NUMBER: CAW/NIR:005-4

TITLE: FP Services and Training, University of Ilorin Teaching Hospital

GRANTEE: University of Ilorin Teaching Hospital

DATES: 08/01/86 - 01/31/88

AMOUNT: \$ 123,152

This is a five-year ongoing service delivery project with the University of Ilorin Teaching Hospital and outreach sites, University Health Services clinic, army barracks' clinic at Sobi, and Kwara State police command clinic at Ilorin. Clinical skills

training is provided to nurse-midwives, medical students, and allied health professionals.

PROJECT IDENTIFICATION NUMBER: CAW/NIR:013-1

TITLE: Pilot Family Life Education Program for Aba Secondary Schools

GRANTEE: Association of Women Volunteers

DATES: 09/01/86 - 01/31/87 AMOUNT: \$ 19,826

PROJECT IDENTIFICATION NUMBER: CAW/NIR:013-2

TITLE: Pilot Family Life Education Program for Aba Secondary Schools

GRANTEE: Association of Women Volunteers

DATES: 03/01/87 - 05/31/88 AMOUNT: \$ 43,387

A five-year pilot family life education program has been undertaken in ten secondary schools in Aba, the capital city of Imo State. This project, which has been renewed, addresses sexual, psychological, and health problems associated with uninformed decision-making among the secondary students of Aba and provides the students with the means to make responsible decisions about their sexuality.

PROJECT IDENTIFICATION NUMBER: CAW/NIR:014-1

TITLE: University of Port Hartcourt Teaching Hospital FP Services

GRANTEE: University of Port Hartcourt Teaching Hospital (UPHTH)

DATES: 03/01/87 - 02/29/88 AMOUNT: \$ 17,317

A family planning clinic is being established at UPHTH. Medical and nursing students as well as MOH health care personnel are being trained as family planning service providers to establish a cadre of family planning-trained personnel.

PROJECT IDENTIFICATION NUMBER: CAW/NIR:015-1

TITLE: Processing of Questionnaires - Benin University

GRANTEE: Ms. Marida Hollos

DATES: 03/01/87 - 08/31/87 AMOUNT: \$ 1,365

Funds were provided for the computer processing of questionnaires from a survey on contraceptive attitudes and practices administered to students at the University of Benin.

**PROJECT IDENTIFICATION NUMBER:** CAW/NIR:016-1

**TITLE:** Preparation of Documents in Support of Islam and FP

**GRANTEE:** University of Maryland Foundation

**DATES:** 05/01/87 - 03/31/88

**AMOUNT:** \$ 23,612

Traditions and teachings unique to the Maliki School of Islam were researched for exact references relating to the recognition and acceptance of positive aspects of birth spacing and family planning. Final documents are available as source manuals for Muslim scholars, teachers, and the educated public.

**PROJECT IDENTIFICATION NUMBER:** CAW/NIR:017-1

**TITLE:** Implementation of FP Component into Nigerian Midwifery Curriculum

**GRANTEE:** American College of Nurse-Midwives (ACNM)

**DATES:** 07/01/87 - 06/30/88

**AMOUNT:** \$ 216,889

This project is the second phase of a collaboration with the American College of Nurse-Midwives to develop and integrate a family planning component into the basic curriculum of schools of midwifery throughout Nigeria. Technical assistance is being provided in pilot implementation of the new curriculum in two school sites. Representatives will be prepared to assist other midwifery schools with nationwide curriculum integration.

**PROJECT IDENTIFICATION NUMBER:** CAW/NIR:018-1

**TITLE:** Zonal Workshop on FP Awareness for Local Government Women Councilors

**GRANTEE:** Federal Ministry of Health

**DATES:** 03/02/87 - 06/30/87

**AMOUNT:** \$ 35,469

Four zonal workshops focused on developing an awareness of the need for family planning in local government areas, understanding the role of the State Family Planning Coordinators, and improving programmatic linkages between local programs at the State Ministries of Health.

PROJECT IDENTIFICATION NUMBER: CAW/NIR:021-1

TITLE: Reprinting and Distribution of FP Information Booklets

GRANTEE: Planned Parenthood Federation of Nigeria (PPFN)

DATES: 04/01/87 - 03/31/88

AMOUNT: \$ 58,077

Booklets on the pill, IUD, and condom will be distributed in Nigeria's four major languages of Hausa, Ibo, Yoruba, and pidgin English. Since the booklets are geared primarily toward illiterate family planning clients, pictures and simple captions will be utilized.

PROJECT IDENTIFICATION NUMBER: CAW/NIR:022-1

TITLE: Expansion of FP/Child Spacing Services in Gongola State

GRANTEE: The Government of Gongola State

DATES: 07/01/87 - 03/31/88

AMOUNT: \$ 53,492

This project supports the integration of family planning/child spacing services into health programs in Gongola State. The State Ministry of Health will strengthen its family planning operations by conducting family planning/child spacing awareness seminars for 123 state and local government officials and health professionals; training 11 family planning trainers, 45 motivators, and 4 service providers; conducting an IE&C campaign; and overseeing delivery of family planning services.

#### TURKEY

PROJECT IDENTIFICATION NUMBER: CAW/TUR:004-2

TITLE: Expansion of Workplace FP and Child Education and Services

GRANTEE: TURK-IS

DATES: 11/01/86 - 10/31/88

AMOUNT: \$ 89,648

Female workers and wives of male workers have received family planning and childcare services at workplace health facilities in Adana and Diyarbakir Provinces. This project represents an innovative approach to family planning service delivery and

demonstrates the usefulness of workplace family planning programs where the workplace is predominantly male.

**PROJECT IDENTIFICATION NUMBER:** CAW/TUR:005-2

**TITLE:** Distribution of 200,000 Booklets to Newlyweds

**GRANTEE:** Children's Home Foundation of Turkey

**DATES:** 03/01/87 - 02/28/89 **AMOUNT:** \$ 65,639

A booklet explaining contraceptive methods and listing available service delivery locations is being prepared for newlyweds for distribution to all couples registering at marriage bureaus throughout the 67 provinces of Turkey.

**PROJECT IDENTIFICATION NUMBER:** CAW/TUR:014-1

**TITLE:** Impact of Comprehensive FP & MCH Program in Squatter Area

**GRANTEE:** Institute of Child Health, University of Istanbul

**DATES:** 08/01/86 - 05/31/89 **AMOUNT:** \$ 53,493

Comprehensive family planning and maternal and child health care is being provided to the low socio-economic level, rural-to-urban migrant population of Istanbul City. Baseline data on contraceptive knowledge, attitudes, and practices of this population are gathered and reviewed against surveys conducted throughout the service delivery period. This research will provide an analysis of the impact of service delivery upon family planning use and overall health care.

**PROJECT IDENTIFICATION NUMBER:** CAW/TUR:015-1

**TITLE:** Provision of FP Services and Information in 15 Workplaces

**GRANTEE:** Turkish Family Health and Planning Foundation

**DATES:** 11/01/86 - 10/31/88 **AMOUNT:** \$ 189,230

Family planning clinics are being established within the already operating health units of 14 factories to provide family planning services and information to 20,000 workers. Trained nurse-midwives and consulting OB/GYN physicians will staff the clinics.

**PROJECT IDENTIFICATION NUMBER:** CAW/TUR:016-1

**TITLE:** Physicians & Non-Physicians Training in FP Services, Trabzon

**GRANTEE:** Department of OB/GYN, Karadeniz University

**DATES:** 06/01/87 - 11/01/88

**AMOUNT:** \$ 91,448

Sixty health centers in Trabzon Province will send a team of one physician and one midwife to receive training in family planning service delivery. Upon completing training, these practitioners will return to their health center posts where family planning services will be easily accessible to 8,000 women of reproductive age in Trabzon.

### ZIMBABWE

**PROJECT IDENTIFICATION NUMBER:** CAW/ZIM:001-1

**TITLE:** Support for ZNFPC Evaluation Research Unit

**GRANTEE:** The Pathfinder Fund

**DATES:** 01/01/87 - 12/31/88

**AMOUNT:** \$ 198,525

This project provides financial support to a resident evaluation and research advisor to the Zimbabwe National Family Planning Council (ZNFPC) for two years in order to continue the development of the Evaluation and Research Unit and direct its activities. The overall objective is to assist the Council in developing the institutional capability to undertake evaluation and research activities within its programs and to assist in the transition of a Zimbabwe citizen into the position of Chief of the Evaluation and Research Unit.

**PROJECT IDENTIFICATION NUMBER:** CAW/ZIM:002-1

**TITLE:** Institutional Support for Zimbabwe National FP Program

**GRANTEE:** Ministry of Health, Zimbabwe

**DATES:** 03/01/87 - 02/28/89

**AMOUNT:** \$ 1,081,592

This two-year project will expand the coverage of family planning information and services. The ZNFPC will undergo extensive management development, including staff training of approximately 300 persons, and will receive technical assistance and logistical support for each of the Council's programs. These activities will enable the ZNFPC to improve its performance to achieve an estimated 360,000 couple-years of protection by the end of the project.

The following travel and training grants were awarded in FY 1987:

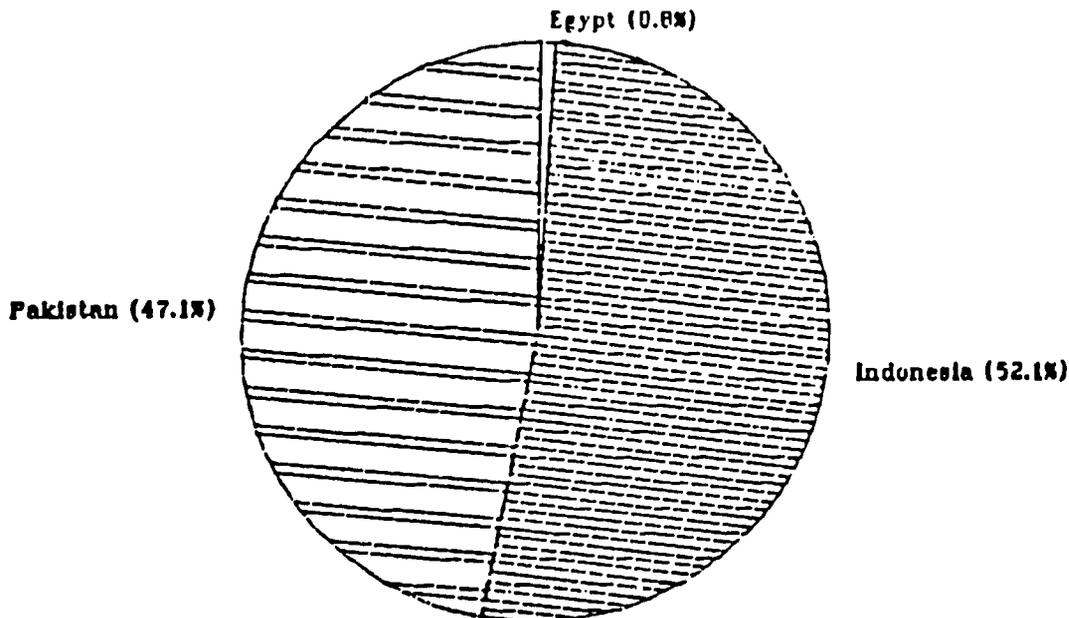
CAW/BUD:TIN 002	FP Orientation Tour to Zimbabwe for Four Senior Level Burundian Officials (\$7,000)
CAW/GAM:TIN 001	Training Support for Mr. Burange Goree-Ndiaye and Mrs. Mina Williams (\$19,855)
CAW/GHA:TIN 001	Support for Mrs. Olive Frimpong to CEDPA (\$7,462)
CAW/KEN:TIN 012	Support for Mrs. J. Ndegwa to INCENPH (\$5,745)
CAW/KEN:TIN 013	Support for Sister Andere to Univ. of Connecticut (\$10,790)
CAW/KEN:TIN 014	Support for Rogo, Luvuste, Makhanu for Training in San Diego (\$39,840)
CAW/NIR:TIN 004	Support for Dr. Giwa-Osagie to XII World Congress on Fertility & Sterility (\$5,829)
CAW/NIR:TIN 006	Training Support for Mary Sarki to Attend FP Policies (\$7,426)
CAW/NIR:TIN 007	Support for Mrs. Ambe to Univ. of Connecticut (\$10,790)
CAW/NIR:TIN 008	Support for Mrs. Tonade & Mrs. Olugbode to CEDPA (\$16,230)
CAW/SIE:TIN 001	Support for Mr. Gerald John to INCENPFH (\$6,605)

## B. ASIA

This was a year for new initiatives in programming for the Asia Region. It began with a meeting in Indonesia of the Regional Director and the three Country Representatives which provided an opportunity to exchange experiences and develop ideas for new programming directions. Many of the projects which were developed during the year are a direct reflection of this trip. All projects supported by AID funds in Bangladesh were charged to the Dhaka Grant, which will be described in a separate section. Pathfinder's project activities in Egypt concluded after a final travel and training grant. Fifteen projects were funded under the CAW: the following chart summarizes the breakdown by country.

### FY 1987 CAW Commitments Asia

\$ 331,551



## Indonesia

A hallmark of Pathfinder's work in Indonesia has been the development of innovative ways to serve people who have unusual or specific requirements. For example, floating clinics reach people who live in villages located along rivers or on islands in the sea. Pathfinder purchases a locally built boat and refurbishes it with waiting and examining rooms. The staffs of local health centers make regular trips on the boats, providing clinical family planning services for new clients, and follow-up and valuable MCH services for other residents. During FY 1987 Pathfinder supported two river projects, one in South Sumatra (CAW/IND:019-2) and one in Central Sulawesi (CAW/IND:033-1). After two years of Pathfinder financial and technical support, these operations will be maintained by local governments.

Bringing family life education to young people in conservative Muslim communities in an effective and unobjectionable manner poses a problem in Indonesia. At the Flamboyan Clinic in Madiun, Pathfinder supports a program that may serve as a demonstration project for others who work with young people. The Flamboyan Clinic has produced a self-teaching display in a public area on the ground floor of the clinic, and has a speakers bureau available to provide outreach and education. This is an effective way to reach young people and will help couples to plan their families (CAW/IND:031-1).

The IPHA Urban Family Planning Clinics provide services to urban middle-income couples. In a recent contraceptive prevalence survey, these couples were identified as an under-served group, because they prefer not to go to the free government clinics, but cannot afford to go to private physicians for care. Model clinics have been established in Jakarta, Surabaya, and Medan to test a number of hypotheses about how best to provide services to these clients (CAW/IND:032-1).

Pathfinder sponsored a series of local seminars to examine regional cultural and social values which encourage early marriage and childbearing. The proceedings of those seminars have been published in order to make the findings more accessible throughout Indonesia (CAW/IND:035-1).

One of the difficulties in conducting activities has been the lack of opportunity for project directors to develop good management skills. Pathfinder has helped to establish the Melati Foundation as a training and research institution (CAW/IND:025-2) and supports a series of regional training programs that Melati conducts in family planning management for women managers (CAW/IND:029-2).

## Pakistan

Pathfinder has developed three models for community-based services which are being implemented in Pakistan. The Family Planning Association of Pakistan (FPAP) uses a community development approach to involve community leaders in the family planning program and to gain community acceptance in Malir (CAW/PAK:001-1). Clinical services are provided by a Lady Health Visitor who works out of a small clinic donated by the community. In Lahore, traditional birth attendants are trained by FPAP to provide education and conventional family planning methods and to refer clients to local family planning clinics (CAW/PAK:004-1). Finally, in the northern area of Pakistan around Gilgit, local leaders of both sexes who have had some paramedic training are trained by FPAP to educate their neighbors about family planning and to provide contraceptives to them (CAW/PAK:005-1).

Pakistan's training needs for developing and providing family planning services have been addressed in two ways. Pathfinder supported the Urdu translation and publication of a Family Planning Handbook for fieldworkers (CAW/PAK:007). The handbook was written by Pathfinder's Country Representative, Mrs. Imtiaz Kamal, and is the first publication of its kind in Pakistan. The handbook is used in training institutions in Pakistan.

Pathfinder is also working with the Non-Governmental Organization Coordinating Council for Family Planning (NGOCC) to conduct project development workshops in the four provinces of Pakistan. These workshops target the heads of NGOs who intend to work in family planning with the NGOCC (CAW/PAK:006-1).

## Egypt

Pathfinder sponsored Dr. Hafez Youssef's participation at the XII World Congress on Fertility and Sterility, Singapore. This trip enabled him not only to participate in this important meeting, but also to visit Pakistan and Peking to study family planning services. Dr. Youssef's trip to China, arranged by the Egyptian Embassy, was the first visit to China made by a specialist from Egypt.

The following grants were awarded under the CAW during FY 1987. The funding amounts listed are the original project commitments.

## INDONESIA

PROJECT IDENTIFICATION NUMBER: CAW/IND:019-2

TITLE: Family Planning Floating Clinic, South Sumatra

GRANTEE: Provincial BKKBN South Sumatra

DATES: 09/01/86 - 08/31/87

AMOUNT: \$ 10,427

PROJECT IDENTIFICATION NUMBER: CAW/IND:033-1

TITLE: Family Planning Floating Clinic, Central Sulawesi

GRANTEE: Provincial BKKBN Central Sulawesi

DATES: 10/01/86 - 12/31/87

AMOUNT: \$ 15,744

These floating clinics have been established to serve villages which are accessible only by boat. The villages are visited two to three times per month by floating clinics which offer family planning and MCH services, and health and nutrition education. The floating clinic model is being replicated throughout the country.

PROJECT IDENTIFICATION NUMBER: CAW/IND:025-2

TITLE: Melati Foundation Core Support

GRANTEE: Melati Foundation

DATES: 01/01/87 - 12/31/87

AMOUNT: \$ 4,262

PROJECT IDENTIFICATION NUMBER: CAW/IND:029-2

TITLE: Melati Training for Women in Management of FP Programs

GRANTEE: Melati Foundation

DATES: 05/01/87 - 04/30/88

AMOUNT: \$ 28,054

Pathfinder funding provided start-up and core support for this non-profit women's organization to provide technical assistance in program development/management, training, and research. Reduced support has been provided this year as the organization becomes self-sufficient. Pathfinder also supported the Foundation's development and implementation of training courses for women in the design, management, monitoring, and evaluation of CBFP family planning programs.

PROJECT IDENTIFICATION NUMBER: CAW/IND:031-1

TITLE: Flamboyan Family Planning Services

GRANTEE: Yayasan Flamboyan Pujiastuti

DATES: 08/01/86 - 07/31/87

AMOUNT: \$ 9,075

A Family Life Education Center was established within the existing facilities of the Flamboyan Clinic in Madiun. Visual displays, films, and group meetings provide information and education in subjects related to reproductive health.

PROJECT IDENTIFICATION NUMBER: CAW/IND:032-1

TITLE: IPHA Urban Family Planning Clinics

GRANTEE: Indonesian Public Health Association (IPHA)

DATES: 05/01/87 - 07/31/89

AMOUNT: \$ 80,782

This project will establish comprehensive MCH and family planning clinics serving middle-income urban couples in three major cities in Indonesia: Jakarta, Medan, and Surabaya. Clinic activities will include extensive publicity and outreach plans for marketing the clinics and their services. The clinics will operate on a fee-for-service basis, with the intent of generating sufficient income after two years to cover operating expenses.

PROJECT IDENTIFICATION NUMBER: CAW/IND:034-1

TITLE: Urban IAKMI Family Planning Clinic, Ujung Pandang

GRANTEE: IPHA

DATES: 02/01/87 - 07/31/87

AMOUNT: \$ 1,418

The South Sulawesi Branch of IPHA has established a free clinic in Ujung Pandang which provides all contraceptive services, including surgical contraception, at no cost to the client. Pathfinder support included equipment and services.

PROJECT IDENTIFICATION NUMBER: CAW/IND:035-1

TITLE: Publication of Seminar Papers

GRANTEE: Pathfinder/Jakarta

DATES: 01/01/87 - 06/30/87

AMOUNT: \$ 4,431

This project will enable Pathfinder to publish 38 papers presented at the National Seminar on the Effects of Early Pregnancy and Childbearing on Young Women, which was held in 1981 under Pathfinder sponsorship.

PAKISTAN

PROJECT IDENTIFICATION NUMBER: CAW/PAK:001-2

TITLE: Family Planning with Community Involvement

GRANTEE: Family Planning Association of Pakistan (FPAP)

DATES: 06/01/87 - 05/31/88 AMOUNT: \$ 5,500

This project involves community leaders in the planning and implementation of family planning activities, in order to build local acceptance and support for the project. The community also contributes building space and labor for the clinics, where family planning services are available to residents from the project's Lady Health Visitor.

PROJECT IDENTIFICATION NUMBER: CAW/PAK:004-1

TITLE: Community-Based Services, Lahore

GRANTEE: FPAP

DATES: 05/01/87 - 10/30/88 AMOUNT: \$ 61,458

PROJECT IDENTIFICATION NUMBER: CAW/PAK:005-1

TITLE: Community-Based Services in Northern Pakistan

GRANTEE: FPAP

DATES: 05/01/87 - 10/30/88 AMOUNT: \$ 59,248

Two CBS programs have been introduced, one near Lahore and one in Northern Pakistan around Gilgit. In Lahore, 120 fieldworkers, many of them traditional birth attendants, are being trained to provide family planning motivation and contraceptive services through home visits, with back-up support from mobile clinics, family welfare centers, and the model clinic in Lahore. The project in Northern Pakistan will train and equip 130 Health Guards to improve contraceptive use in the area.

PROJECT IDENTIFICATION NUMBER: CAW/PAK:006-1

TITLE: Four Training Workshops on Project Development

GRANTEE: NGO Coordinating Council

**DATES:** 04/01/87 - 03/31/88

**AMOUNT:** \$ 22,382

Pathfinder has begun a series of four 3-day workshops to improve the project development and proposal writing skills of mid-level managers of the numerous NGOs.

**PROJECT IDENTIFICATION NUMBER:** CAW/PAK:007-1

**TITLE:** Family Planning Handbook, Printing and Distribution

**GRANTEE:** Pathfinder/Karachi

**DATES:** 05/01/87 - 12/31/87

**AMOUNT:** \$ 7,500

A reference guide about family planning has been made available for fieldworkers. This book will be distributed through public health schools, FPAP, family planning NGOs, and physicians.

The following travel and training grants were awarded in FY 1987:

CAW/EGY:TIN 001      Support for Dr. Hafez Youssef to XII World Conference on Fertility and Sterilization in Singapore (\$2,660)

CAW/IND:TIN 009      Support for Two Participants to Univ. of Connecticut Training Course (\$18,610)

### C. LATIN AMERICA

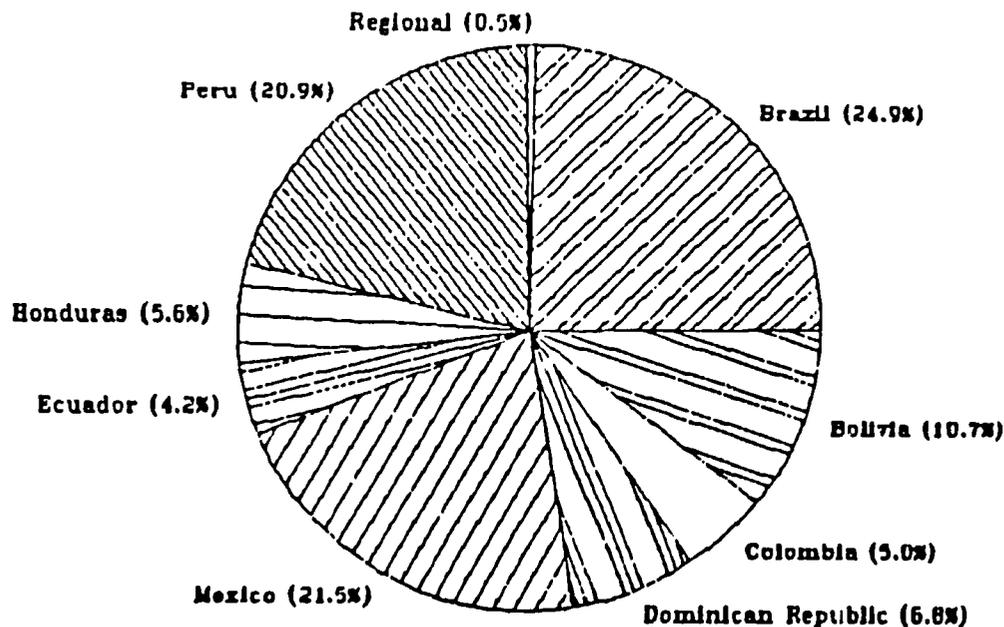
During FY 1987, Pathfinder consolidated its involvement in the Latin America Region, and specified Brazil, Colombia, Mexico, and Peru as priority countries. Two-thirds of the total population of Latin America reside in these four countries, and despite the increase in contraceptive prevalence rates, there are regions without access to contraception.

Although the majority of resources are concentrated in the referenced countries, Pathfinder continues to sustain modest activities in countries such as Ecuador, Bolivia, and the Dominican Republic.

Fifty projects were funded under the CAW in FY 1987: the following graph summarizes the breakdown by country.

#### FY 1987 CAW Commitments Latin America

\$ 1,232,292



### Regional Activities

The Academia Mexicana de Investigacion en Demografia Medica, A.C. (AMIDEM) organized a meeting in Guayaquil, Ecuador for a group of well-known Latin American family planning leaders who belong to private organizations such as ABEPF, CPAIMC, and BEMFAM (Brazil), Centro Regional de Poblacion (Colombia), APROFE (Ecuador) and IMSS (Mexico). This group of specialists explored the viability of establishing a Latin American organization of population/family planning experts who could share their knowledge and experience, and offer technical assistance to organizations and countries in the area (CAW/LAR:TIN 007).

### Brazil

Projects in Brazil are funded under the Cooperative Agreement Washington and the Cooperative Agreement Brazil (CAB). Activities supported by the CAB will be discussed in a separate section.

Pathfinder's main activities in Brazil focused on medical school programs (training, service delivery, and curriculum development); programs for high risk young adults (outreach, education, and postnatal services); support of private family planning organizations; policy development; CBD; and work with women's groups.

In addition, travel and training grants enabled Brazilian leaders and project personnel to visit other programs, participate in meetings and conferences, and share ideas and experiences.

### Medical School Programs

Several medical schools in Brazil continued to receive support from Pathfinder for service programs in University Hospitals, where students, interns, and residents were in contact with patients requesting family planning services (CAW/BRA:001-3). All medical schools benefited from the preparation and distribution of "A Guide for Faculty Staff in Family Planning," a manual in which modern contraception techniques are reviewed and criteria is given for proper counseling of patients. The manual is complemented by a set of 200 slides to be used by faculty when teaching subjects related to contraception (CAW/BRA:048-1).

### High Risk Young Adults

Ample support was maintained for two maternity hospitals in the northeast states to continue their programs for post-partum young women. These projects at the Hospital de Maternidades Tsylla Balbino and Encruzilhada Maternity Hospital meet the contraceptive needs of women who have been discharged following a delivery, often corresponding to an unwanted pregnancy (CAW/BRA:015-3,

CAW/BRA:025-3). At the hospital, both adults and young women receive information and counseling services for contraceptive use.

#### Support to Private Family Planning Organizations

The Brazilian Association of Family Planning Entities (ABEPF) and the Centro de Pesquisas de Asistencia Integrada a Mulher e a Crianca (CPAIMC) continued to receive support from Pathfinder. The ABEPF Technical Information Center gathers and distributes material on various population-related subjects to its affiliates and a selected group of policy makers in the country (CAW/BRA:028-2). ABEPF also conducted its VIII Annual Meeting, an event which brought members together to discuss achievements in family planning, unify criteria, and schedule activities for improved quality and increased coverage of services (CAW/BRA:TIN 013).

Support was also provided to private institutions such as the Brazilian Federation of OB/GYN Associations (FEBRASGO) to upgrade their programs and maintain their participation in activities being carried-out by affiliates.

#### Policy Development

During FY 1987, the political climate was very tense, due to the debates for a new Constitution to be adopted by the legislative power in Brazil. Funds provided by Pathfinder to the Centro de Estudos de Politicas de Populacao e Desenvolvimento during FY 1986 continued to be used to prepare basic comprehensive analyses of population information for policy makers. Funds to the Centro de Estudos have also helped to establish a forum for the discussion of population issues among technicians and policy makers. These efforts, combined with continuing attempts to convene Brazilian social scientists and politicians to discuss the effects of population growth on development, are expected to result in an increased awareness of the need for a national population policy and family planning program.

#### CBD Program

The CBD programs initiated with the cooperation of BEMFAM during FY 1986 were affected by the current political situation prevailing in Brazil. It is anticipated that the climate for CBD programs will improve as the political difficulties brought about by the proposal for a new Constitution subside. Future programs will focus on the Northeast region in particular, where individuals traditionally have had little access to contraceptive services.

#### Women's Groups

Women's groups continued to receive considerable support this year. Exchanges of experiences were particularly emphasized through visits

by women's leaders to places and projects in other states or Latin American countries.

## Colombia

### Private Sector

During FY 1987, The Pathfinder Fund made important contributions to the Asociacion Colombiana para el Bienestar de la Familiar (PROFAMILIA) to develop a contraceptive social marketing program in Antioquia, the most populated state in the country (CAW/COL:023-1). Numerous rural and semi-urban communities were visited by PROFAMILIA staff members to introduce the distribution of contraceptives (pill, condoms, and vaginal tablets) that are available without a medical prescription at subsidized prices in small drugstores and shops.

Family planning activities funded in FY 1986 continued in the low-prevalence and underserved areas of Florencia, Riohacha, Quibdo, and Tumaco.

### Public Sector

The Universidad del Valle School of Nursing received a grant to gather MCH faculty from various nursing schools in the southwest region in order to increase their interest in family planning and contraception, and explore strategies for the inclusion of these subjects in the schools' curricula (CAW/COL:026-1).

Pathfinder also continued to develop activities undertaken jointly with the Colombian Ministry of Health to train registered nurses in IUD insertion.

### Other Activities

The Hospital Infantil Universitario, "Lorencita Vellegas de Santos," offers post-partum family planning services to adolescents in the young women's unit which was funded by Pathfinder in FY 1986. Preparations have been made to deliver talks on family life and responsible parenthood to teenage youths enrolled in over ten schools in the hospital area.

A consultant was contracted to study the characteristics of the project's target population. The evaluation revealed that the young mothers who delivered at the Hospital were not using contraceptives, that their pregnancy had been accidental, and that students had no knowledge of subjects related to reproduction and sexuality but wanted to become better informed.

## Mexico

### Private Sector

FEMAP, the Mexican Federation of Private Family Planning Associations, was the largest recipient of Pathfinder assistance in Mexico during FY 1987. Support was provided to improve FEMAP's data processing equipment and systematization of administrative procedures (CAW/MEX:024-1).

Another portion of funds was disbursed by FEMAP to affiliates in cities such as Nogales, Tapachula, Monterrey, and Ciudad Juarez (CAW/MEX:003-4, CAW/MEX:001-3). Family planning was offered to low-income populations through clinical and community-based services. Other activities were undertaken to protect high risk young adults from unwanted pregnancies through educational efforts and referrals (CAW/MEX:025-1).

MEXFAM, the Mexican IPPF affiliate, continued to offer Pathfinder-supported family planning services in the states of Morelos and Guerrero, which are located south of Mexico City (CAW/MEX:009-2). MEXFAM also maintained activities previously funded in FY 1986 in Nezahualcoytl, a populous sector of Mexico City, and in the State of Mexico.

### Public Sector

The Secretariat of Health initiated a project aimed to increase contraceptive prevalence among the impoverished populations of San Luis Potosi and the Yucatan (CAW/MEX:026-1).

Additionally, the central level of the Secretariat of Health's family planning program benefited from a travel and training grant for one top-level official to attend a short course on Public Health at Boston University.

### Other Activities

The Pathfinder Fund staff in Latin America participated in a successful workshop on the Exchange of Experiences in the Design, Implementation and Evaluation of CBD and Clinic Family Planning Programs. Workshop participants had the opportunity to thoroughly examine the development of the MEXFAM project in the State of Morelos (CAW/MEX:009-2), which served as an example for analyses of the design, implementation, and evaluation of a project.

## Peru

Projects in Peru are funded under the CAW and the Cooperative Agreement Peru (CAP). Activities supported by the CAP will be discussed in a separate section.

With the growth of the Latin America (South) regional office in Lima, Pathfinder's involvement in this important region substantially increased, as did the number of projects and contributions to countries such as Peru, Ecuador, and Bolivia. Projects were funded mostly in the private sector.

INPPARES, the Peru IPPF affiliate, received funds for a joint program with ten municipalities in major cities to include family planning in the services offered through their health centers (CAW/PER:012-1). Family planning organizations in cities such as Ica, Lima, Ilo, and Cusco continued to increase education activities in the area of family planning, and make contraceptive services more accessible (CAW/PER:006-2, CAW/PER:008-1, CAW/PER:007-5).

#### Services for High Risk Young Adults

Young people in Peru account for an important segment of the total population. The risk of early pregnancies and the resulting continuation of high fertility rates have determined the need for organizations to initiate programs to increase adolescent knowledge of reproductive health and family planning. The Centro de Estudios para el Desarrollo Regional (CEDER) in Arequipa is implementing a project which aims to improve the training of parents, teachers, and students in issues pertaining to family life, reproductive health, and contraception (CAW/PER:018-1).

#### Bolivia

The Centro Medico Cruz del Sur, a private organization in the city of Cochabamba, received funds to undertake an ambitious service and education project (CAW/BOL:013-1). In addition, support was given to the Centro de Investigaciones Sociales in La Paz to continue its training of private physicians in family planning techniques in order to increase the availability of contraceptive services throughout the country (CAW/BOL:001-4).

#### Dominican Republic

PROFAMILIA, the IPPF affiliate in the Dominican Republic, received funds to continue a CBD program in rural and marginal regions of Santo Domingo (CAW/DOR:003-9).

During FY 1987, preparations were made to evaluate the education and service activities implemented over the last nine years. Studies are also under way to determine the possibility of expanding the sex education and reproductive health activities which PROFAMILIA and the Secretariat of Public Education have successfully implemented.

Ecuador

In addition to the continued support of a successful CBD program, the Ecuador IPPF affiliate APROFE received funds to remodel its clinic in Guayaquil to accommodate a larger number of patients (CAW/ECU:005-1). APROFE officials also received grants to participate in continuing education activities in other Latin American countries.

Contacts were made in preparation for a key project with CEMOPLAF, a private family planning organization covering the Andes provinces. This project would permit increased service coverage and offer various family planning methods.

Honduras

The Instituto Hondureno de Seguridad Social (IHSS) continued its education and service activities at a clinic which serves low-income inhabitants in Tegucigalpa neighborhoods. The success of this project has contributed to IHSS's decision to include family planning as a regular health activity, and to offer services to non-affiliates for the first time (CAW/HON:001-3).

Due to a gradual phase out of involvement in Honduras, this was Pathfinder's final project.

The following grants were awarded under the CAW during FY 1987. The funding amounts listed are the original project commitments.

BOLIVIA

PROJECT IDENTIFICATION NUMBER: CAW/BOL:001-4

TITLE: FP Training for Private Physicians

GRANTEE: Centro de Investigaciones Sociales (CIS)

DATES: 08/01/86 - 11/30/87

AMOUNT: \$ 39,880

This project supports a family planning training program carried out by CIS at the Clinica Mexico in La Paz for physicians from rural border areas, small cities, and suburban areas of La Paz province.

PROJECT IDENTIFICATION NUMBER: CAW/BOL:003-2

TITLE: Family Planning Medical Center

GRANTEE: Centro Medico Familiar

DATES: 08/15/86 - 08/14/87

AMOUNT: \$ 8,486

Funds were provided to start a family planning center in the city of Cochabamba to offer modern family planning methods and counseling.

PROJECT IDENTIFICATION NUMBER: CAW/BOL:013-1

TITLE: FP Services and Education in Cochabamba

GRANTEE: Centro Medico Cruz Del Sur

DATES: 06/15/87 - 06/14/88

AMOUNT: \$ 52,985

Through the provision of family planning services and education, this project addresses the problems of unwanted pregnancies, high incidence of abortion and multiparity affecting 200,000 women of fertile age in the Cochabamba region. The educational program is carried out through talks and seminars for associations, teachers, students, mother's clubs, and workers.

#### BRAZIL

PROJECT IDENTIFICATION NUMBER: CAW/BRA:001-3

TITLE: Alagoas FP Teaching and Services at Santa Monica Maternity Hospital

GRANTEE: The School of Medical Sciences of Alagoas

DATES: 12/01/86 - 11/30/87

AMOUNT: \$ 16,230

Formal theoretical and practical family planning is offered to medical students and interns of the School of Medical Sciences of Alagoas, and also to physicians from the Casa Maternal Santa Monica, a hospital that serves the needy population of Maceio, capital of Alagoas.

PROJECT IDENTIFICATION NUMBER: CAW/BRA:015-3

TITLE: Bahia, FP Services at Maternity Hospital Tsylla Balbino

GRANTEE: Maternidade Tsylla Balbino

DATES: 05/01/87 - 04/30/88

AMOUNT: \$ 26,006

This grant funds a family planning clinic for adult patients at the Maternity Hospital Tsylla Balbino. Services are provided to women from the maternity wards and from the community.

PROJECT IDENTIFICATION NUMBER: CAW/BRA:025-3

TITLE: FP Services at Encruzilhada Maternity Hospital

GRANTEE: Maternidade Encruzilhada

DATES: 09/01/86 - 11/30/87

AMOUNT: \$ 26,264

Family planning services have been provided for clients from low-income areas who come to the Encruzilhada Maternity Hospital for delivery and post-abortion care.

PROJECT IDENTIFICATION NUMBER: CAW/BRA:028-2

TITLE: ABEPF Technical Information Center

GRANTEE: Associacao Brasileira de Entidades de Planejamento Familiar (ABEPF)

DATES: 03/01/87 - 02/29/88

AMOUNT: \$ 31,106

This project supports the establishment of an ABEPF Technical Information Center which will serve as a clearinghouse for technical and scientific information and for articles on family planning which appear in the national press.

PROJECT IDENTIFICATION NUMBER: CAW/BRA:046-1

TITLE: Coalition of FP Leaders in Brazil

GRANTEE: The Pathfinder Fund

DATES: 07/15/86 - 08/14/86

AMOUNT: \$ 5,487

Four meetings of leaders and directors of the principal family planning institutions in Brazil were held in order to facilitate discussions of common problems and create common solutions that will benefit family planning programs as a whole.

PROJECT IDENTIFICATION NUMBER: CAW/BRA:047-1

TITLE: Improvement of Education & Counseling Resources at FP Organizations

GRANTEE: The Pathfinder Fund

DATES: 05/01/87 - 04/30/88

AMOUNT: \$ 6,000

This grant supports the acquisition and distribution of fifteen 16mm copies of the first Brazilian-made family planning film, which will improve the education and counseling resources of family planning organizations in Brazil.

PROJECT IDENTIFICATION NUMBER: CAW/BRA:048-1

TITLE: FEBRASGO Production of FP Teaching Material for Physicians & Students

GRANTEE: The Pathfinder Fund

DATES: 09/01/87 - 02/28/88 AMOUNT: \$ 73,946

This project provides funds for FEBRASGO to create a committee of OB/GYN professors from Brazilian medical schools to prepare teaching materials to use in family planning courses for medical students, physicians, residents, and fellows.

PROJECT IDENTIFICATION NUMBER: CAW/BRA:049-1

TITLE: CISCO Community Center for Information on Reproductive Health & FP in Londrina

GRANTEE: Conselho Londrinense de Assistencia a Mulher

DATES: 08/01/87 - 01/31/89 AMOUNT: \$ 52,590

A Community Center for Information on Sexuality will be formed to improve the quality and the accessibility of family planning care, and to establish successful outreach and educational models for the population of Londrina.

#### COLOMBIA

PROJECT IDENTIFICATION NUMBER: CAW/COL:023-1

TITLE: Mini-Market Community Program in State of Antioquia

GRANTEE: Asociacion Pro-Bienestar de la Familia Colombiana (PROFAMILIA)

PROJECT DATES: 01/01/87 - 12/31/87 AMOUNT: \$ 50,000

PROFAMILIA is testing an extended community-based distribution project, referred to as a mini-market, in Antioquia, the largest and second most populous state in Colombia.

PROJECT IDENTIFICATION NUMBER: CAW/COL:026-1

TITLE: Nursing Schools Curriculum Development and Faculty Training in Family Planning

GRANTEE: Universidad del Valle School of Nursing

DATES: 05/01/87 - 04/30/88 AMOUNT: \$ 10,220

Twenty instructors and ten MCH nurses in southwest Colombia are attending workshops to enable them to systematically incorporate materials on family planning and human sexuality into their curricula and training.

#### DOMICAN REPUBLIC

PROJECT IDENTIFICATION NUMBER: CAW/DDR:003-9

TITLE: Nationwide Consolidation of the CBD Program

GRANTEE: Asociacion Dominicana Pro-Bienestar de la Familia, Inc. (PROFAMILIA)

DATES: 01/01/87 - 12/31/87 AMOUNT: \$ 82,795

PROFAMILIA provides the only CBD program for the low-income and rural population in the Dominican Republic. This year PROFAMILIA will combine their traditional approach with the 1986 approach based on collaboration with existing institutional resources at the community level.

#### ECUADOR

PROJECT IDENTIFICATION NUMBER: CAW/ECU:005-1

TITLE: Increased Service Capacity of APROFE Clinic #1

GRANTEE: Asociacion Pro-Bienestar de la Familia Ecuatoriana (APROFE)

DATES: 08/01/87 - 02/01/89 AMOUNT: \$ 44,671

APROFE's Clinic #1, established 22 years ago in Guayaquil, is being remodeled and expanded to handle 50,000 consultancies per year.

HONDURAS

PROJECT IDENTIFICATION NUMBER: CAW/HON:001-3

TITLE: Establishing an IHSS FP Clinic in Tegucigalpa

GRANTEE: Instituto Hondureno de Seguridad Social (IHSS)

DATES: 09/01/86 - 08/31/87 AMOUNT: \$ 68,510

Activities were initiated at the IHSS's Sante Fe Clinic to provide contraceptive services to non-IHSS affiliates residing in the clinic's area of influence.

MEXICO

PROJECT IDENTIFICATION NUMBER: CAW/MEX:001-3

TITLE: Community Outreach Services for Young Couples in Ciudad Juarez

GRANTEE: Centro Materno Infantil y de Planificacion (MIPFAC)

DATES: 01/01/87 - 12/31/87 AMOUNT: \$ 44,701

MIPFAC is continuing its information and orientation program for young couples, now in its third year. Priorities included following up on high risk pregnancies identified in the clinic and training teachers to provide sex education.

PROJECT IDENTIFICATION NUMBER: CAW/MEX:003-4

TITLE: Nogales Family Planning Program

GRANTEE: Federacion Mexicana de Asociaciones Privadas (FEMAP)

DATES: 01/01/87 - 12/31/87 AMOUNT: \$ 23,095

The Centro Socio-Cultural de Nogales provides services, including CBD, clinical consultations, and IE&C, to low-income populations.

PROJECT IDENTIFICATION NUMBER: CAW/MEX:009-2

TITLE: MEXFAM/DIF FP Program in the State of Morelos

GRANTEE: Fundacion Mexicana para la Planificacion Familiar, A.C.  
(MEXFAM)

**DATES:** 12/01/86 - 11/30/87

**AMOUNT:** \$ 64,386

This project continued to emphasize community promotion by encouraging the participation of volunteers from the communities themselves. The second year was marked by the consolidation of the program's activities and the opening of ten new peripheral health care posts.

**PROJECT IDENTIFICATION NUMBER:** CAW/MEX:023-1

**TITLE:** Jocotepec Women's Development Center

**GRANTEE:** Jocotepec Women's Development Center

**DATES:** 08/01/86 - 10/31/87

**AMOUNT:** \$ 4,368

The Jocotepec Women's Development Center, an integrated family planning, health, and educational services facility, is expanding its outreach to two new neighborhoods and villages.

**PROJECT IDENTIFICATION NUMBER:** CAW/MEX:024-1

**TITLE:** FEMAP Computerized Service Statistics and Evaluation System

**GRANTEE:** Federacion Mexicana de Asociaciones Privadas de Planificacion Familiar, A.C. (FEMAP)

**DATES:** 10/15/86 - 10/14/87

**AMOUNT:** \$ 23,633

FEMAP's projected growth between 1985 and 1990 includes the creation of over 30 new local affiliates. Therefore, FEMAP is developing a computerized service and evaluation system.

**PROJECT IDENTIFICATION NUMBER:** CAW/MEX:025-1

**TITLE:** Family Life Education Manual

**GRANTEE:** Pro-Superacion Familiar Neoleonesa, A.C.

**DATES:** 11/01/86 - 10/31/87

**AMOUNT:** \$ 22,299

Support has been provided for the final design and production of a sex education manual and development of a teacher's guide to be used in the 232 public secondary schools of Nuevo Leon.

**PROJECT IDENTIFICATION NUMBER:** CAW/MEX:026-1

**TITLE:** Coverage Extension Strategy for Family Planning in the States of San Luis Potosi and Yucatan

**GRANTEE:** Desarrollo e Investigacion de Planificacion Familiar (DIPLAF)

**DATES:** 06/01/87 - 05/31/88

**AMOUNT:** \$ 55,000

DIPLAF, the implementing agency of the Ministry of Health, will increase the number of family planning users and improve the quality of health care service by training community health auxiliaries and physicians in contraceptive methods and family planning.

PERU

**PROJECT IDENTIFICATION NUMBER:** CAW/PER:006-2

**TITLE:** Ica Integrated FP and Educational Services

**GRANTEE:** Asociacion Pro-Desarrollo y Bienestar Familiar de Ica

**DATES:** 09/01/86 - 11/30/87

**AMOUNT:** \$ 55,772

**PROJECT IDENTIFICATION NUMBER:** CAW/PER:015-1

**TITLE:** Evaluation of Education Program on Reproductive Health for Young Men and Women of Ica

**GRANTEE:** University of Lima

**DATES:** 02/01/87 - 07/31/87

**AMOUNT:** \$ 3,000

Funds were provided for a second year to an educational program on reproductive health in the province of Ica. Efforts are being made to expand family planning services through the opening of two new clinics in peripheral areas of Ica. Community involvement should also increase due to the participation of local municipalities and cooperatives. An evaluation was conducted to assess the impact of the educational program on the schoolchildren of Ica.

**PROJECT IDENTIFICATION NUMBER:** CAW/PER:007-5

**TITLE:** Family Planning Services for Cuzco Urban Marginal Areas

**GRANTEE:** PLANIFAM

**DATES:** 12/01/86 - 06/30/87

**AMOUNT:** \$ 25,936

This is the fifth year of funding to the CBD program in the districts of Huanchac, San Sebastian, and Santiago. The program

will be expanded to the areas of Los Incas, Uchillo Alto, and Huarac Punco in the district of Cuzco, and to additional areas in San Sebastian.

PROJECT IDENTIFICATION NUMBER: CAW/PER:008-1

TITLE: Family Planning Education and Services in Ilo

GRANTEE: Asociacion Civil LABOR

DATES: 04/01/87 - 06/30/88

AMOUNT: \$ 28,407

This project offers OB/GYN and family planning services, as well as a community education program, to the low-income population in the province of Ilo. Services are provided in the Asociacion Civil LABOR's clinic and two health posts of the Ministry of Health.

PROJECT IDENTIFICATION NUMBER: CAW/PER:012-1

TITLE: Family Planning Services Through Ten Municipalities

GRANTEE: Instituto Peruano de Paternidad Responsable (INPPARES)

DATES: 08/15/86 - 01/14/88

AMOUNT: \$ 63,295

Ten family planning service facilities will be established in collaboration with municipalities located in poor urban areas in the provinces of Lima, Cajamarca, Piura, and Lambayeque. INPPARES will sign a cooperative agreement with the ten selected municipalities to implement these services. During the ten-month operation phase, the project is expected to provide services to a total of 10,000 new users, and to provide information to 50,000 potential users.

PROJECT IDENTIFICATION NUMBER: CAW/PER:013-1

TITLE: Supply of Commodities for Pathfinder Projects in Peru

GRANTEE: INPPARES

DATES: 08/15/86 - 08/14/87

AMOUNT: \$ 6,734

INPPARES handles the importation, clearing, warehousing, and distribution of commodities -- both equipment and contraceptives -- for all Pathfinder projects in Peru.

PROJECT IDENTIFICATION NUMBER: CAW/PER:014-1

TITLE: Course on Human Reproduction and Family Planning

GRANTEE: Instituto de Estudios de Poblacion

DATES: 11/01/86 - 01/31/87

AMOUNT: \$ 1,976

The Institute of Population Studies of Cayetano Heredia University organized and implemented a thirty-hour refresher course, covering topics on demography, human reproduction, and theory and practice of family planning methods.

PROJECT IDENTIFICATION NUMBER: CAW/PER:016-1

TITLE: Publication of Special Issues in the Magazine LA TORTUGA

GRANTEE: Asociacion Cultura La Tortuga

DATES: 02/01/87 - 02/28/87

AMOUNT: \$ 2,100

The magazine "LA TORTUGA" published a special report on population problems which was funded and distributed by UNFPA. This grant supported the printing of 1,777 additional copies of the report.

PROJECT IDENTIFICATION NUMBER: CAW/PER:017-1

TITLE: Seminar on Social Workers and the New Population Policy

GRANTEE: Colegio de Asistentas Sociales del Peru

DATES: 04/20/87 - 06/20/87

AMOUNT: \$ 1,500

Funds were provided for a three-day seminar for 500 social workers to discuss the demographic reality of Peru as well as the implications of family planning.

PROJECT IDENTIFICATION NUMBER: CAW/PER:018-1

TITLE: Training and Research in Reproductive Health for Young Adults

GRANTEE: Centro de Estudios para el Desarrollo Regional (CEDER)

DATES: 07/01/87 - 02/28/89

AMOUNT: \$ 50,895

CEDER will initiate a study and an educational program in human reproduction for young adults in the main high school of Arequipa, which is the second largest city in Peru. An agreement has been signed with the educational authorities which will permit CEDER to reach over 4,000 persons (students, parents and teachers).

The following travel and training grants were awarded in FY 1987:

CAW/BOL:TIN 002	Preparatory Activities for FP Services for Bolivian Mines (\$7,444)
CAW/BOL:TIN 003	Educational Visits to Observe FP Programs in Colombia (\$4,902)
CAW/BRA:TIN 009	FEBRASGD IV National Meeting on Sexology (\$10,226)
CAW/BRA:TIN 010	Travel of 3 Brazilian Doctors to MOH in Brasilia (\$825)
CAW/BRA:TIN 011	Travel for E. Gutman & Fatima Paes Costa to FEBRASGD Sexology Meeting (\$831)
CAW/BRA:TIN 012	Travel to Conferencia Brasileira de Saude in Brasilia (\$696)
CAW/BRA:TIN 013	Travel of 108 Participants to VIII Annual Meeting of ABEPF (\$18,540)
CAW/BRA:TIN 014	Travel of 5 Brazilians to LA Management of OB/GYN (\$1,358)
CAW/BRA:TIN 015	Travel of Dr. Snel to Mexico (\$3,134)
CAW/BRA:TIN 016	Travel of Dr. Aguinaga to Brasilia (\$233)
CAW/ECU:TIN 002	Support for E. Landivar to Development Associates CBD Workshop (\$1,400)
CAW/ECU:TIN 003	Workshop for CBD Administrators (\$5,022)
CAW/LAR:TIN 007	Amidem Latin America Private FP Organizations Meeting in Guayaquil (\$5,600)
CAW/MEX:TIN 011	Travel for John Jeavons to "Menos Y Mejores" Program (\$770)
CAW/MEX:TIN 012	Naomi Ehrenfeld & Ester Corona to Congress in Heidelberg (\$4,820)
CAW/MEX:TIN 013	Dra Echanove in BU Certificate Program (\$6,593)
CAW/PER:TIN 004	Travel for Julia Jordan -- ADIM (\$650)

#### IV. REPORTS FOR OTHER FUNDING SOURCES

##### COOPERATIVE AGREEMENT NIGERIA

The Cooperative Agreement Nigeria (CAN) was awarded in 1984 to assist in increasing the delivery of health and family planning services in Nigeria through technical assistance, including training in the management and planning of family planning programs; initiating a program of community-based distribution of contraceptives; training nurses and midwives in clinical family planning skills, oral rehydration therapy, and immunization; developing IE&C materials; and standardizing medical forms.

The initial work (Phase I) for the integration of a family planning component into the curriculum of Schools of Midwifery in Nigeria was funded under the CAN. Two workshops were held to formalize the family planning elements to be incorporated into the basic midwifery curriculum. Participants were principals and tutors from 66 midwifery schools throughout Nigeria. Specific plans for implementation of the new curriculum were designed, and two schools were selected as pilot sites (CAN 011). Phase II is an ongoing project under the Cooperative Agreement Washington.

Pathfinder collaborated with the Federal Ministry of Health in an ambitious program to introduce a management information system into family planning programs at all levels in Nigeria (CAN 012). A two-week workshop in Bauchi State gathered state family planning coordinators from all 19 States, the Federal Capital Territory Abuja, the Armed Forces, four universities, and the Planned Parenthood Federation of Nigeria. Training was aimed at familiarizing the participants with MIS and management techniques necessary for the implementation and supervision of the new system. Plans were made to provide additional technical support to the state coordinators and to refine the system so that it will become better integrated into the infrastructure of existing state family planning programs.

A magazine for family planning practitioners continues to be published by the Fertility Research Unit of University College Hospital, Ibadan (CAN 013). This magazine responds to a need expressed by practitioners for a reference guide to inform them about recent advances in contraceptive technology, sexually transmitted diseases (including AIDS), management techniques for the provision and delivery of family planning services, IE&C program design, etc. The magazine is highly acclaimed for its relevance and quality. It is distributed to family planning professionals and students in schools of medicine, nursing, and health technology.

Pathfinder supported the training of 15 nurse-midwives from Gongola State to the seven-week family planning course at the University College Hospital, Ibadan (CAN 015). Gongola has been one of the

last states in Nigeria to integrate a program for family planning into its health system. This training project increased the number of trained service personnel who can now participate in the state's family planning training-of-trainers program and can provide family planning services within the primary health care system.

The expansion of family planning services in Ogun State, funded under the CAN in FY 1986, continued to respond to the urgent need for more family planning clinics in rural areas and for the training of health care professionals in the competent delivery of family planning services (CAN 009). Nurse-midwives from both the State Ministry of Health and the Local Government Areas received training in all aspects of service delivery. The Ogun State Family Planning School (the first of its kind in Nigeria) was utilized for all training components. The project also made impressive gains in expanding clinical facilities, and the number of clinics in the State has been doubled by this program.

The following grants were awarded under the CAN during FY 1987. The funding amounts listed are the original project commitments.

PROJECT IDENTIFICATION NUMBER: CAN 007-2

TITLE: FP for National Youth Service Corps Members

GRANTEE: National Youth Service Corps (NYSC)

DATES: 09/01/86 - 08/31/87

AMOUNT: \$ 37,667

NYSC members were educated about family planning methods during their orientation exercises and prior to commencement of their year-long tours of duty. The objective was to increase the awareness and practice of family planning among this sexually active young population.

PROJECT IDENTIFICATION NUMBER: CAN 008

TITLE: FP Orientation Tour for Nursing and Midwifery Council

GRANTEE: American College of Nurse-Midwives (ACNM)

DATES: 04/01/86 - 05/31/86

AMOUNT: \$ 28,980

PROJECT IDENTIFICATION NUMBER: CAN 011

TITLE: Workshop & Curriculum Development to Implement FP Training for Midwifery Schools

GRANTEE: ACNM

DATES: 06/01/86 - 04/30/87

AMOUNT: \$ 79,324

These two projects are part of a collaboration with the American College of Nurse-Midwives to develop and integrate a family planning component into the basic curriculum of schools of midwifery throughout Nigeria.

PROJECT IDENTIFICATION NUMBER: CAN 012

TITLE: Planning & Management Information Workshop for State Family Planning Coordinators

GRANTEE: Federal Ministry of Health/Directorate of National Health Planning

DATES: 07/01/86 - 02/28/87

AMOUNT: \$ 90,181

A two-week workshop in Bauchi State was conducted to assist State Family Planning Coordinators in acquiring sufficient skills to manage MIS systems in their programs.

PROJECT IDENTIFICATION NUMBER: CAN 013

TITLE: Nigeria Family Planning Magazine

GRANTEE: University College Hospital, Ibadan

DATES: 01/01/87 - 12/31/87

AMOUNT: \$ 28,302

The Family Planning Unit of the University College Hospital publishes a semi-annual family planning magazine which is distributed to family planning practitioners and to schools of medicine, nursing, midwifery, and health technology. Funding has been provided to enable publication of additional issues of the magazine.

PROJECT IDENTIFICATION NUMBER: CAN 014

TITLE: Printing of MIS Forms for State FP Coordinators

GRANTEE: The Pathfinder Fund

DATES: 01/01/87 - 01/31/87

AMOUNT: \$ 3,000

State Family Planning Coordinators were trained in the use of these MIS forms in July 1986 through the Pathfinder-sponsored MIS workshop in Bauchi State.

PROJECT IDENTIFICATION NUMBER: CAN 015

TITLE: Training for 15 Nurse-Midwives from Gongola State

GRANTEE: Fertility Research Unit, University College Hospital,  
Ibadan

DATES: 01/26/87 - 03/31/88

AMOUNT: \$ 16,130

This project supports the training of 15 nurse-midwives in a seven-week theoretical and clinical course covering all aspects of family planning service delivery.

The following travel and training grants were awarded during FY 1987.

CAN 016	Support for Mrs. Oludin & Mrs. Oshin to CEDPA (\$16,230)
CAN 017	Support for Mary Sarki to Univ. of Connecticut Project Management Course (\$8,055)
CAN 018-1	Support for Six Nigerian FP Managers to CEDPA (\$46,470)

## BANGLADESH COOPERATIVE AGREEMENT

The purpose of the Dhaka Mission Cooperative Agreement, signed in April 1981, is to enable Pathfinder/Dhaka to give financial and advisory support to municipalities and NGOs in order to provide family planning/maternal and child health services and to develop new approaches to client motivation and service utilization.

The seventh and eighth amendments to the Grant added \$2,500,000 for a cumulative total of \$4,600,000. As of FY 1987, all project activity supported by USAID funds was charged to the Dhaka Grant. This move essentially standardized the administration of the community-based family planning services and clinical services.

### Community-Based Family Planning Services (CBFPS)

Pathfinder's main involvement in service delivery continues to be the CBFPS projects, where female fieldworkers provide contraceptive services at women's doorsteps. Two new CBFPS projects were developed this year, bringing the total to 27.

One of these new projects is with Swanirvar Bangladesh, a large rural development NGO serving all of Bangladesh. During the first year family planning work will be integrated with the work of Swanirvar branches in twelve upazilas (administrative governmental units); the plan is to serve 48 upazilas after 4 years (PIN 2089-1). This is Pathfinder's first opportunity to work in rural areas and it opens the way for further collaboration between the Government of Bangladesh and Pathfinder in developing services for rural men and women.

### Coordination of Services

Pathfinder continues to play a leading role in coordinating the delivery of family planning services. An NGO Workshop was held in Dhaka so that NGO representatives and government officials could discuss overlap in Dhaka services and then prepare and implement strategies for better coordination (PIN 2092).

The Country Representative for Pathfinder chairs a committee of USAID-funded Cooperating Agencies in Dhaka. Common problems and concerns are jointly identified and addressed at the sub-committee of the Family Planning Council of Voluntary Organizations. Through this committee, Pathfinder continues to administer a technical assistance program for upgrading the training of CBFPS field staff (PIN 2086). This year a syllabus was developed for management training, trainers were trained, and training was conducted under the supervision of a master trainer. In addition, plans were made for the physical expansion of training facilities.

The following grants were awarded under the Bangladesh Cooperative Agreement in FY 1987. The funding amounts listed are the original project commitments.

PROJECT IDENTIFICATION NUMBER: 2046-2

TITLE: CBFPS, Mongla

GRANTEE: Port of Chalna Authority

DATES: 10/01/86 - 09/30/87 AMOUNT: \$ 26,670

PROJECT IDENTIFICATION NUMBER: 2052-2

TITLE: CBFPS, Chittagong

GRANTEE: President, Progressive Welfare Association

DATES: 10/01/86 - 09/30/87 AMOUNT: \$ 27,092

PROJECT IDENTIFICATION NUMBER: 2060-4

TITLE: CBFPS, Khalishpur

GRANTEE: Social Welfare Trust of Rotary Club of Khulna North

DATES: 07/01/87 - 06/30/88 AMOUNT: \$ 25,092

PROJECT IDENTIFICATION NUMBER: 2065-5

TITLE: CBFPS, Bagerhat

GRANTEE: Sukhi Paribar

DATES: 07/01/87 - 06/30/88 AMOUNT: \$ 24,931

PROJECT IDENTIFICATION NUMBER: 2066-4

TITLE: CBFPS, Noakhali

GRANTEE: PROSHANTI

DATES: 07/01/87 - 06/30/88 AMOUNT: \$ 29,616

PROJECT IDENTIFICATION NUMBER: 2067-5

TITLE: CBFPS, Thakurgaon

GRANTEE: Thakurgaon Pourashava

DATES: 07/01/87 - 06/30/88 AMOUNT: \$ 25,882

PROJECT IDENTIFICATION NUMBER: 2069-5  
TITLE: CBFPS, Rajshahi  
GRANTEE: Tilottoma Voluntary Women's Organization  
DATES: 10/01/86 - 09/30/87 AMOUNT: \$ 30,050

PROJECT IDENTIFICATION NUMBER: 2070-4  
TITLE: CBFPS, Rajbari  
GRANTEE: Voluntary Paribar Kallyan Association  
DATES: 11/01/86 - 10/31/87 AMOUNT: \$ 27,947

PROJECT IDENTIFICATION NUMBER: 2071-3  
TITLE: CBFPS, Srimangal  
GRANTEE: Srimangal Pourashava  
DATES: 11/01/86 - 10/31/87 AMOUNT: \$ 18,116

PROJECT IDENTIFICATION NUMBER: 2073-3  
TITLE: CBFPS, Satkhira  
GRANTEE: Anannaya Mohila Samity  
DATES: 11/01/86 - 10/31/87 AMOUNT: \$ 26,600

PROJECT IDENTIFICATION NUMBER: 2075-6  
TITLE: CBFPS, Saidpur  
GRANTEE: Jano Sheba Poribar Parikalpana  
DATES: 12/01/86 - 11/30/87 AMOUNT: \$ 24,134

PROJECT IDENTIFICATION NUMBER: 2076-3  
TITLE: CBFPS, Mohanganj  
GRANTEE: Mohanganj Pourashava  
DATES: 04/01/87 - 03/31/88 AMOUNT: \$ 15,312

PROJECT IDENTIFICATION NUMBER: 2077-6  
TITLE: CBFPS, Habiganj

GRANTEE: Habiganj Pourashava

DATES: 05/01/87 - 04/30/88

AMOUNT: \$ 16,843

PROJECT IDENTIFICATION NUMBER: 2078-4

TITLE: CBFPS, Bogra

GRANTEE: Bogra Poribar Kallyan Mohila Samity

DATES: 06/01/87 - 05/30/88

AMOUNT: \$ 24,712

PROJECT IDENTIFICATION NUMBER: 2079-5

TITLE: CBFPS, Ishwardi

GRANTEE: Ishwardi Pourashava

DATES: 05/01/87 - 04/30/88

AMOUNT: \$ 22,835

PROJECT IDENTIFICATION NUMBER: 2080-6

TITLE: CBFPS, Pabna

GRANTEE: Pabna Pourashava

DATES: 05/01/87 - 04/30/88

AMOUNT: \$ 28,298

PROJECT IDENTIFICATION NUMBER: 2081-4

TITLE: CBFPS, Perojpur

GRANTEE: Perojpur Pourashava

DATES: 06/01/87 - 05/31/88

AMOUNT: \$ 20,338

PROJECT IDENTIFICATION NUMBER: 2082-4

TITLE: CBFPS, Narail

GRANTEE: Chitra Mohila Samity

DATES: 06/01/87 - 05/31/88

AMOUNT: \$ 19,664

PROJECT IDENTIFICATION NUMBER: 2083-4

TITLE: CBFPS, Kishorganj

GRANTEE: Kishorganj Pourashava

DATES: 06/01/87 - 05/31/88

AMOUNT: \$ 20,978

PROJECT IDENTIFICATION NUMBER: 2083-4  
TITLE: CBFPS, Madaripur  
GRANTEE: Madaripur Female Welfare Association  
DATES: 06/01/87 - 05/31/88 AMOUNT: \$ 29,155

PROJECT IDENTIFICATION NUMBER: 2087-1  
TITLE: CBFPS, Bangladesh Railways  
GRANTEE: Bangladesh Railway/Ministry of Communications  
DATES: 08/01/86 - 06/30/87 AMOUNT: \$ 22,847

PROJECT IDENTIFICATION NUMBER: 2088-1  
TITLE: CBFPS, Chuadanga  
GRANTEE: Chuadanga Pourashava  
DATES: 11/01/86 - 10/31/87 AMOUNT: \$ 19,681

PROJECT IDENTIFICATION NUMBER: 2089-1  
TITLE: Swanirvar Family Planning Services Project  
GRANTEE: Swanirvar Bangladesh  
DATES: 01/01/87 - 12/31/87 AMOUNT: \$ 79,586

PROJECT IDENTIFICATION NUMBER: 2090-7  
TITLE: CBFPS, Bhola  
GRANTEE: Bhola Pourashava  
DATES: 10/01/86 - 09/30/87 AMOUNT: \$ 19,028

PROJECT IDENTIFICATION NUMBER: 2093-7  
TITLE: CBFPS, Moulvibazar  
GRANTEE: Moulvibazar Pourashava  
DATES: 11/01/86 - 10/31/87 AMOUNT: \$ 28,741

PROJECT IDENTIFICATION NUMBER: 2094-6  
TITLE: CBFPS, Rangpur

**GRANTEE:** Women For Improved Family

**DATES:** 11/01/86 - 10/31/87

**AMOUNT:** \$ 39,052

**PROJECT IDENTIFICATION NUMBER:** 2095-6

**TITLE:** CBFPS, Faridpur

**GRANTEE:** Voluntary Family Welfare Association

**DATES:** 12/01/86 - 11/30/87

**AMOUNT:** \$ 24,594

Since 1979, Pathfinder has supported the initiation and on-going development of community-based family planning services in urban areas. These 27 projects enable clients to receive family planning information and contraceptive supplies in their homes, and also allow for clinical referrals related to contraception and MCH. Services are provided by trained fieldworkers and lady health visitors. The combination of regular home visits and attention to client-perceived needs is expected to result in increased contraceptive acceptance and continuation. Recent attention has been focused on strengthening supervision. Projects are sponsored by women's organizations, social welfare agencies, local municipalities, and parastatal institutions.

In January 1987, Pathfinder initiated its largest single effort and first rural project, in conjunction with Swanirvar Bangladesh, a large voluntary services organization. The project enlists and trains Swanirvar workers to inform, educate, and provide community-based family planning service delivery.

**PROJECT IDENTIFICATION NUMBER:** 2064-2

**TITLE:** CBS Project Supplies

**GRANTEE:** The Pathfinder Fund

**DATES:** 01/01/87 - 12/31/88

**AMOUNT:** \$ 20,000

This project provides funds for bulk purchasing of supplies and equipment for use in Pathfinder CBFPS projects.

**PROJECT IDENTIFICATION NUMBER:** 2091-1

**TITLE:** Population and FP Education for Social Work Teachers

**GRANTEE:** Institute of Social Welfare and Research

**DATES:** 07/01/87 - 06/30/88

**AMOUNT:** \$ 21,167

Through this project, 250 social work teachers will be trained at Dhaka and Rajshahi Universities in population/family planning studies. The teachers will acquire the knowledge, skills, and materials necessary to teach population and family planning at the college level.

PROJECT IDENTIFICATION NUMBER: 2092-1

TITLE: NGO Workshop on Family Planning in Dhaka

GRANTEE: The Pathfinder Fund

DATES: 11/01/86 - 04/30/87

AMOUNT: \$ 12,942

PROJECT IDENTIFICATION NUMBER: 2096-1

TITLE: Supplement to NGO Workshop on FP in Chittagong

GRANTEE: The Pathfinder Fund

DATES: 12/01/86 - 12/31/86

AMOUNT: \$ 2,307

Pathfinder has assumed a major role in the coordination of family planning efforts. Workshops were held to improve coordination among NGOs and between NGO and Government of Bangladesh representatives.

PROJECT IDENTIFICATION NUMBER: 2097-B

TITLE: Family Planning Services for Industrial Workers

GRANTEE: Ministry of Labor and Manpower

DATES: 03/01/87 - 02/29/88

AMOUNT: \$ 26,485

During the eighth year of this clinical services project, 1,100 new acceptors will be provided with VSC and 650 clients will be provided with IUD services. Other modern contraceptives will be distributed to those attending the clinics for family planning services and also to clients rejected for sterilization or IUD. In addition, selected MCH and immunization will be provided to women of child-bearing age.

PROJECT IDENTIFICATION NUMBER: 2098-B

TITLE: Metropolitan Dhaka FP Satellite Clinics

GRANTEE: Ministry of Health and Family Planning

DATES: 03/01/87 - 02/29/88

AMOUNT: \$ 59,023

Renewed support has been given for the operation of the Metropolitan Dhaka Satellite Clinics, which provide a full range of contraceptive and family planning services for persons living in or near Dhaka. The clinics, now in their eighth year, are located in Mirpur, Bashabo, and Narayanganj.

PROJECT IDENTIFICATION NUMBER: 2099

TITLE: Conference for Field Staff

GRANTEE: The Pathfinder Fund

DATES: 02/01/87 - 02/28/87

AMOUNT: \$ 7,500

A conference was held in Dhaka on February 12, 1987 in conjunction with the celebration of the 30th anniversary of The Pathfinder Fund. The celebration, which was attended by GOB and NGO family planning officials as well as Pathfinder staff, presented an opportunity to review family planning progress, and to recognize the importance of Pathfinder field staff, grantees and Technical Committee members.

COOPERATIVE AGREEMENT BRAZIL

On July 1, 1986, USAID/Brasilia awarded a grant in the amount of \$585,000 to The Pathfinder Fund. The objective of this grant is to fund programs which will strengthen the bridge between the public and private sectors for the provision of family planning services. Pathfinder hopes to improve the efficiency and quality of family planning services by promoting a transfer of technology from established private institutions to public agencies which presently lack the training capability and service delivery expertise for an efficient program.

During FY 1987 priority was given to providing technical assistance and training to public health personnel by using the experience and expertise of private organizations such as Sociedade Civil Bem-Estar Familiar No Brasil (BEMFAM). BEMFAM organized training courses in integrated family planning and health services for employees of various State Secretariats of Health in northeastern Brazil (CAB 003). Supervisors, technicians, and physicians were trained under this project. BEMFAM also conducted a study of the quality of existing maternal and child health care provided by the Secretariats of Health in Maranhao and Sergipe (CAB 004). The results of the the questionnaire, which was distributed to all levels of personnel, indicated the need for personnel training. BEMFAM organized a course schedule which covered the areas identified in the study and also focused on integrated maternal and child health and family planning.

During FY 1987, Pathfinder also supported the VIII Annual Meeting of the Brazilian Association of Family Planning Entities (ABEPF). In keeping with the Mission Grant's objective, ABEPF's 1986 meeting brought together government decision makers and private entities to discuss the coordination, effectiveness, and accessibility of family planning activities throughout Brazil (CAB 005).

The following grants were awarded under the CAB in FY 1987. The funding amounts listed are the original project commitments.

PROJECT IDENTIFICATION NUMBER: CAB 003-1

TITLE: Training Courses in Integrated FP and Health Services for Employees

GRANTEE: BEMFAM

DATES: 07/01/86 - 10/31/87

AMOUNT: \$ 49,813

This project organized courses in integrated family planning and health services for employees of various state Secretariats of Health in order to increase the availability of trained public

health personnel and build a bridge between the public and private sectors in family planning service provision.

**PROJECT IDENTIFICATION NUMBER: CAB 004-1**

**TITLE:** Promotion of MCH Care Quality Improvement in States of Maranhao and Sergipe

**GRANTEE:** BEMFAM

**DATES:** 01/01/87 - 12/31/87

**AMOUNT:** \$ 99,462

BEMFAM has implemented a study of the quality of existing maternal and child health care, provided by the Secretariats of the States of Maranhao and Sergipe, in an effort to advance the implementation of the new state integrated maternal/child health and family planning program, PAISM.

**PROJECT IDENTIFICATION NUMBER: CAB 005**

**TITLE:** VIII Annual Meeting of Brazilian Association of FP Entities

**GRANTEE:** ABEPF

**DATES:** 11/30/86 - 12/02/86

**AMOUNT:** \$ 28,460

This grant supported ABEPF's VII Annual National Meeting held in Rio de Janeiro from November 30 to December 2, 1986. Discussions focused on political, technical, and educational aspects of family planning.

**PROJECT IDENTIFICATION NUMBER: CAB 006**

**TITLE:** CENPLAFAM Improvement of Training Resources

**GRANTEE:** Confederacao Nacional de Centros de Planejamento Natural da Familia (CENPLAFAM)

**DATES:** 03/01/87 - 02/29/88

**AMOUNT:** \$ 2,019

CENPLAFAM signed an agreement with the social security system to train health personnel of government agencies designated to provide family planning. This project supported the acquisition of audio-visual material for CENPLAFAM's training.

**PROJECT IDENTIFICATION NUMBER: CAB 007**

**TITLE:** FP Integrated into Women's Health Care Program in Santarem

GRANTEE: Fundacao Esperanca

DATES: 11/01/87 - 10/31/88

AMOUNT: \$ 62,000

Family planning service and education is being integrated into a women's health care program, which will be offered at Fundacao Esperanca's Medical Clinic and ten health posts in the municipality of Santarem.

### COOPERATIVE AGREEMENT PERU

On August 15, 1986, The Pathfinder Fund signed a Cooperative Agreement with the USAID Mission in Lima, Peru to manage a Private Sector Family Planning Project (SPF). The purpose of the project is to increase contraceptive coverage by expanding and strengthening the Peruvian private voluntary organizations (PVOs); to improve the population policy as it relates to the private sector; and to create a Peruvian Coordinating Agency (PCA) for the private sector agencies. The Cooperative Agreement Peru (CAP) is worth a total of \$10,055,000, and will be in effect from October 1, 1987 to September 30, 1992.

In October 1986 a four person core team consisting of a Chief of Party, a Financial Specialist, a Training/IE&C Specialist, and a Management Specialist met with Pathfinder staff in Boston to review the scope of work and prepare the work plan for the first project year. The professional staff subsequently expanded with the addition of a physician.

Initial project activities included organizing and inaugurating the SPF office and developing lines of communication with Pathfinder/Boston, the USAID mission in Lima, other donor agencies, and the PVOs. In November, the SPF began monthly coordination meetings with the executive directors of the PVOs and representatives of the public sector to provide the opportunity to collaborate and prevent duplication of family planning efforts. One direct result of these monthly meetings has been the zonification of Lima into three major areas, so that one PVO is responsible for service delivery in each particular zone. In addition, from January to March 1987, three training activities were designed and implemented by the SPF for the PVOs:

- a seminar/workshop on the "Design and Selection of Proposals and Projects" for senior administrative staff;
- a seminar/workshop on "Administrative and Financial Norms for the Preparation of Budgets" for accountants and financial managers; and
- a seminar/workshop on "Logistics Management of Contraceptives" for staff involved with commodities.

By April 1987 the SPF's efforts focused on developing, processing, and undertaking projects designed to coordinate family planning activities through the PVOs. The SPF gave priority to five geographical areas: Lima/Callao, Cuzco, Arequipa, Trujillo, and Chiclayo; and a package of fourteen projects was compiled which represents nine PVOs. There are eleven service delivery projects, two IE&C projects and one project for permanent investigation and evaluation.

The SPF has been directly involved in providing technical support to each project, which has allowed The Pathfinder Fund to participate significantly in the provision of technical assistance, an interest we expect to expand in future years.

The following grants were awarded under the CAP during FY 1987. The funding amounts listed are the original project commitments.

PROJECT IDENTIFICATION NUMBER: CAP 001-1

TITLE: Refresher Training and Integration Workshop for Volunteer Field Workers of Family Planning

GRANTEE: Instituto Peruano De Paternidad Responsable (INPPARES)

DATES: 11/16/86 - 11/16/86 AMOUNT: \$ 2,833

Four PVDs that provide CBD -- INPPARES, PROFAMILIA, APROSAMI, and SMMISA -- sponsored a refresher training and integration workshop to 400 field workers.

PROJECT IDENTIFICATION NUMBER: CAP 003-1

TITLE: Bridge Support for AMIDEP

GRANTEE: Asociacion Multidisciplinaria de Investigacion y Docencia en Poblacion (AMIDEP)

DATES: 01/01/87 - 06/30/87 AMOUNT: \$ 14,080

Funding for this project provided continuity to AMIDEP activities previously funded by AID: publication of three issues of the AMIDEP bulletin, implementation of a seminar/workshop on "Communication in Population," and distribution of the conclusions drawn from a meeting on population.

PROJECT IDENTIFICATION NUMBER: CAP 004-1

TITLE: Bridge Funding for ATLF -- Natural Family Planning

GRANTEE: Asociacion de Trabajo Laico Familiar (ATLF)

DATES: 01/01/87 - 06/30/87 AMOUNT: \$ 41,843

The purpose of this project was to develop a family planning program which advocates the practice of natural family planning methods as part of primary health care and as a way to promote greater harmony within the family.

PROJECT IDENTIFICATION NUMBER: CAP 005-1

TITLE: Bridge Funding for FP Among the Sugar Cooperatives

GRANTEE: Federacion Nacional de Cooperativas Agrarias Azucareras  
(FENDECAAP)

DATES: 01/01/87 - 06/30/87 AMOUNT: \$ 9,946

Five physicians were trained in family planning in order to expand delivery of family planning services to approximately 350,000 members of 12 different organizations affiliated with FENDECAAP.

PROJECT IDENTIFICATION NUMBER: CAP 006-1

TITLE: Seminar/Workshop on Design, Development, and Preparation  
of Proposals

GRANTEE: The Pathfinder Fund

DATES: 01/26/87 - 01/30/87 AMOUNT: \$ 3,100

PROJECT IDENTIFICATION NUMBER: CAP 008-1

TITLE: Seminar on Accounting Procedures, Budget Preparation,  
Financial Norms, and Administration

GRANTEE: The Pathfinder Fund

DATES: 02/23/87 - 02/27/87 AMOUNT: \$ 2,005

PROJECT IDENTIFICATION NUMBER: CAP 009-1

TITLE: Seminar/Workshop on Statistics

GRANTEE: The Pathfinder Fund

DATES: 03/23/87 - 03/27/87 AMOUNT: \$ 4,000

The goal of these three projects was to strengthen the institutional capabilities of the PVDs through training in proposal development; finance and administration; and the standardization of procurement, storage, and control of contraceptives and other commodities.

PROJECT IDENTIFICATION NUMBER: CAP 007-1

TITLE: Fee Payment for Workshop "Use of Video for Training  
Activities"

GRANTEE: The Pathfinder Fund

DATES: 02/16/87 - 04/17/87

AMOUNT: \$ 180

The communication specialist from INPPARES attended a workshop at the University of Lima on the use of videos as training tools.

PROJECT IDENTIFICATION NUMBER: CAP 010-1

TITLE: Meetings on Health, Population, and FP in the South of Lima

GRANTEE: INPPARES

DATES: 05/17/87 - 06/21/87

AMOUNT: \$ 2,514

PROJECT IDENTIFICATION NUMBER: CAP 014-1

TITLE: Meetings of Health, Population and FP in the North of Lima

GRANTEE: APROSAM

DATES: 05/24/87 - 05/24/87

AMOUNT: \$ 1,165

These projects provided technical and financial assistance for meetings on health and family planning in the north and south of Lima, which were attended by professionals from the Ministries of Health and Education.

PROJECT IDENTIFICATION NUMBER: CAP 011-1

TITLE: FP Services to Armed Forces and Police Department

GRANTEE: INPPARES

DATES: 07/01/87 - 06/30/88

AMOUNT: \$ 12,783

Information, education, and contraceptive services are being provided to males in the Armed Forces and Police Department. Project targets include reaching 40,000 troop personnel and offering contraceptive services to the troop family members in the institution's clinics.

PROJECT IDENTIFICATION NUMBER: CAP 012-1

TITLE: CBD Program in Northeast Lima

GRANTEE: INPPARES

DATES: 07/01/87 - 06/30/88

AMOUNT: \$ 54,561

The purpose of this project is to improve the quality of services in Lima according to the zonification plan of Lima/Callao established by the principal PVDs and coordinated and implemented by the SPF to serve a total of 27,000 new users.

PROJECT IDENTIFICATION NUMBER: CAP 013-1

TITLE: Itinerant Medical Service and Expansion of the CBD Program

GRANTEE: PROFAMILIA

DATES: 07/01/87 - 06/30/88

AMOUNT: \$ 71,783

PROJECT IDENTIFICATION NUMBER: CAP 015-1

TITLE: Itinerant Medical Service and Expansion of CBD Program in Trujillo

GRANTEE: CENPROF/TRUJILLO

DATES: 09/01/87 - 08/31/88

AMOUNT: \$ 33,424

These projects aim to expand existing limited CBD programs which provide clinical family planning services by integrating a model clinic and an itinerant medical/clinical service network of high efficiency and low cost.

PROJECT IDENTIFICATION NUMBER: CAP 021-1

TITLE: FP Training for Crew Leaders from the PAIT Program

GRANTEE: APRDSAMI

DATES: 06/17/87 - 06/27/87

AMOUNT: \$ 329

Family planning sex education and responsible parenthood training were given to crew leaders and promoters from the national program for support to temporary workers.

The following travel and training grants were awarded in FY 1987:

CAP TIN 001	Educational Visit to Observe Experience on FP Programs in Colombia (\$3,869)
CAP TIN 002	Travel to Bogota for 5 CBD Coordinators (\$7,990)

### PRIVATE FUNDS

In FY 1987 Pathfinder provided more support to privately funded projects than ever before. Thirty-six new projects received funds, and the total value of commitments during the year was \$875,703.

Almost half of private funds went to Latin America. Brazil received over \$200,000 for five projects, and was the country with the largest amount of private support.

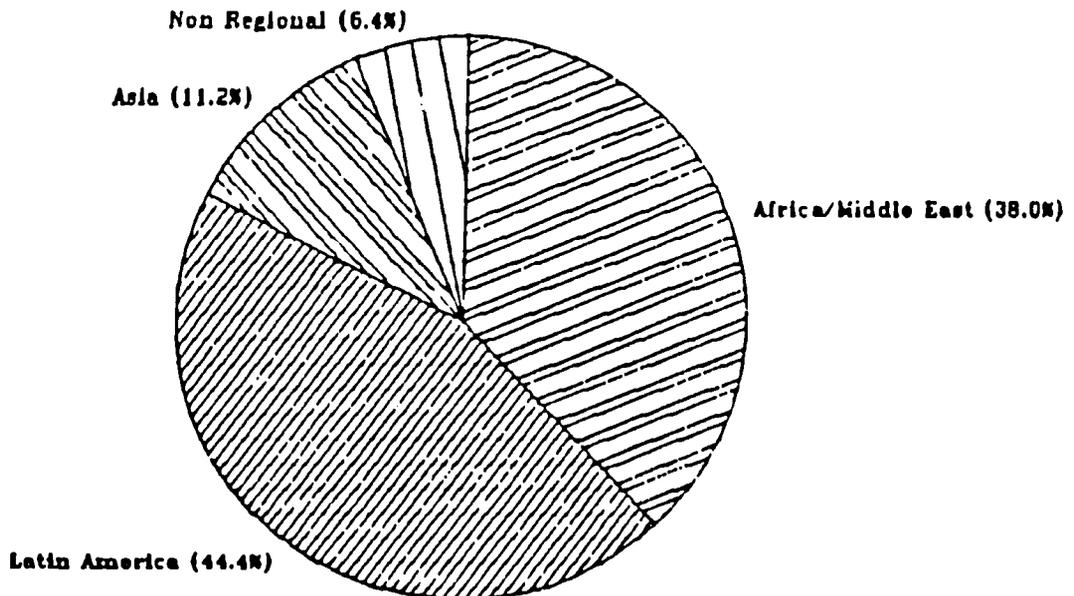
Africa and the Middle East received a third of the private funds commitment. Tanzania received over \$160,000 for five projects, the most support to any country in Africa.

The Asia region received 11% of the funds for six projects. An additional three non-regional projects were supported with the remaining funds.

The following table shows the breakdown of commitments by region.

#### FY 1987 Private Funds Commitments

\$ 875,703

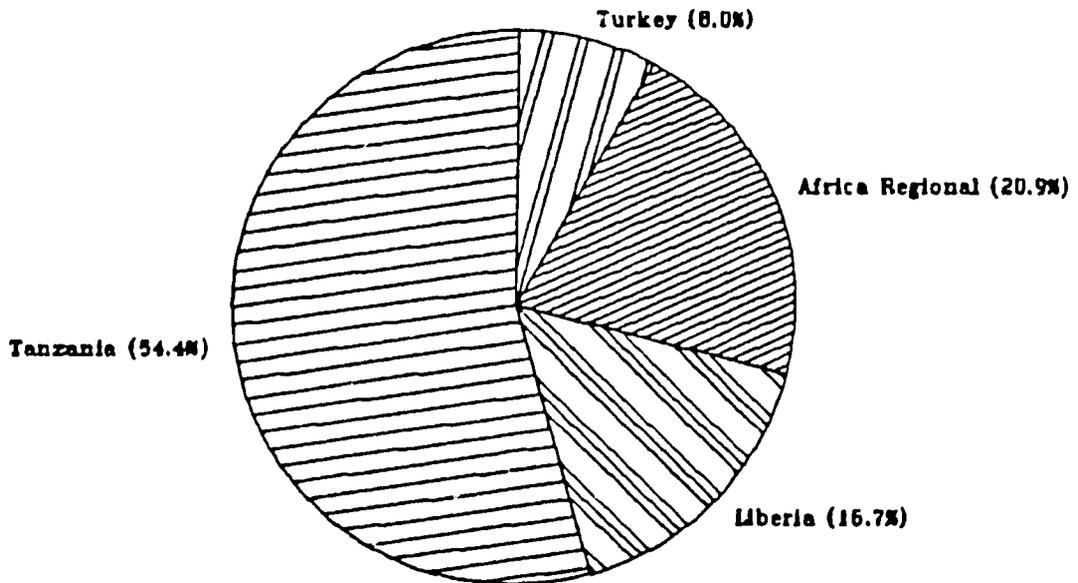


### AFRICA/MIDDLE EAST

There were three areas of focus for privately funded projects in FY 1987: adolescent fertility, population and family planning policy initiatives, and family planning clinical services. The following table shows the breakdown of the ten project commitments by country.

#### FY 1987 Private Funds Africa

\$ 275,573



#### Adolescent Fertility

The problem of adolescent fertility in Sub-Sahara Africa received serious attention by Pathfinder during FY 1987. Several research projects were funded to gather data on the knowledge, perceptions, and practices of the adolescent population (ages 12-24) regarding sexual and reproductive health issues. A project with Development through Self-Reliance, a private U.S. organization, produced a film shot in Zimbabwe which focuses on adolescent fertility and the consequences of unwanted pregnancy. The target audience is sexually active teenagers throughout Africa (PF/AFR:007-2).

In Tanzania, collaboration with The Family Planning Association of Tanzania (UMATI) produced an ambitious survey of adolescent fertility patterns in three zones (the Coast, the Northeast, and the

Lake). The resulting information is being utilized by policy makers and leaders of youth institutions to design effective education and service programs for adolescents. In another collaborative effort with Pathfinder, UMATI has established a youth center for schoolgirls forced to discontinue education due to pregnancy. Family planning counseling and services, family life classes, academic education, and vocational training are provided. The youth center is intended to present a model to Tanzanian policymakers and planners demonstrating that pregnant schoolgirls are capable of finishing their education after childbirth, and that family planning services for sexually active adolescents can prevent both repeat and first-time unwanted pregnancies (PF/TAN:006-1).

Also during FY 1987, publication continued of a five-volume monograph series on adolescent fertility in four selected Sub-Saharan countries -- Nigeria, Kenya, Sierra Leone, and Liberia. The monographs address the underlying causes of recent trends in teenage sexuality and fertility and discuss their social and health implications (PF/AFR:003-2).

#### Policy Initiatives

Private support for policy initiatives in Sub-Saharan Africa was directed primarily through three projects -- one in Liberia and two in Tanzania. Technical assistance was given to the Liberian Ministry of Planning and Economic Affairs to establish a National Population Commission charged with preparing a population policy statement for presentation to the Government (PF/LIB:002-2). Task forces were established to research various areas of the population question. A draft policy document and White Paper outlining recommendations for implementation of the new national policy were submitted to the Government, which subsequently approved and adopted the statement.

In Tanzania, a Workshop on Community-Based Distribution and Alternative Delivery Systems in Sub-Saharan Africa was co-sponsored by the Pathfinder Fund, the Center for Population and Family Health/Columbia University, the Zimbabwe National Family Planning Council, and the International Planned Parenthood Federation (PF/TAN:008-1). This project convened 120 policy makers from 40 African nations to generate awareness of CBD programs and to formulate plans for the adoption and expansion of these programs in the participants' respective countries. Also in Tanzania, a three-day seminar was held for members of the Chama Cha Mapinduzi, the governing political party of Tanzania (PF/TAN:009-1). The party leaders were informed, through in-depth briefings, on the role of population policy in Tanzania and its relation to economic growth.

#### Clinical Family Planning Services

Clinical family planning services were provided in Tanzania through a grant to the Seventh Day Adventist Church Health Services

(PF/TAN:002-2). Pathfinder helped this grantee to consolidate its family planning activities. Nonprescription contraceptives were distributed through a network of community-based distribution volunteers, 27 health facilities, and four pilot centers. Selected urban areas also received these services, thereby improving the health of mothers and children in these areas. Attention was paid to improving the program's management information system to strengthen the monitoring and supervision of services.

In Turkey, two research grants were awarded which will contribute to the development of clinical family planning services programs. A survey project was conducted to assess and define the family planning practices and needs of the rural/urban migrant population in the three major cities of Istanbul, Ankara, and Izmir (PF/TUR:005-1). The survey covered 1,720 rural/urban migrant women and will be utilized in the development of family planning service delivery programs which will bring modern contraceptives to this population. In addition, a study tour to Mexico was conducted for the wife of the Turkish Prime Minister, Mrs. Ozal, and her assistant. The participants observed a family planning/MCH project site and studied the development and implementation mechanisms necessary for the successful management of a family planning/MCH program in Turkey (PF/TUR:007-1).

The following private funds grants were awarded in FY 1987. The funding amounts listed are the original project commitments.

AFRICA REGIONAL

PROJECT IDENTIFICATION NUMBER: PF/AFR:003-2

TITLE: Reprint of Adolescent Fertility in SSA

GRANTEE: The Pathfinder Fund

DATES: 03/01/87 - 12/31/88

AMOUNT: \$ 7,515

This five-volume monograph series addresses the underlying causes of recent trends in teenage sexuality and fertility in four Sub-Saharan countries (Nigeria, Kenya, Sierra Leone, and Liberia), and discusses their social and health implications.

PROJECT IDENTIFICATION NUMBER: PF/AFR:007-2

TITLE: African Adolescent Pregnancy Film, Phase II

GRANTEE: Development Through Self Reliance

DATES: 01/01/87 - 12/31/87

AMOUNT: \$ 50,000

During Phase I of this project, research was conducted to assess adolescents' knowledge, attitudes, and practices regarding reproductive health and contraception and to define the kinds of messages most influential to an adolescent audience. Subsequently, a 60 minute color film about an unwanted teenage pregnancy was shot in Zimbabwe, and is being pretested in Kenya and Nigeria for release by the end of 1987.

LIBERIA

PROJECT IDENTIFICATION NUMBER: PF/LIB:002-2

TITLE: Population Policy Development Support and Assistance to the National Population Commission

GRANTEE: Ministry of Planning and Economic Affairs

DATES: 10/01/86 - 09/30/87 AMOUNT: \$ 46,035

During this phase of support, a draft national population policy statement and White Paper were submitted to the government for approval. Other activities included the training of two nationals in population and development planning, training of ten Liberians in the use of micro-computers, and the RAPID presentation (in collaboration with The Futures Group).

TANZANIA

PROJECT IDENTIFICATION NUMBER: PF/TAN:002-2

TITLE: Seventh Day Adventist FP Services

GRANTEE: Seventh Day Adventist Church Health Services

DATES: 12/01/86 - 11/30/87 AMOUNT: \$ 54,414

Services were provided through a network of 31 Seventh Day Adventist health facilities in conjunction with community-based distribution of nonprescription contraceptives. The monitoring of services was strengthened due to improved MIS systems.

PROJECT IDENTIFICATION NUMBER: PF/TAN:006-1

TITLE: Dar-Es-Salaam Youth Center

GRANTEE: Family Planning Association of Tanzania (UMATI)

DATES: 09/01/86 - 08/31/87 AMOUNT: \$ 70,925

Pathfinder and UMATI are establishing a youth center primarily for schoolgirls forced to discontinue education because of pregnancy. Vocational training, academic education, and family planning counseling and services are provided. The youth center will ultimately be presented as a model to Tanzanian policymakers and planners.

PROJECT IDENTIFICATION NUMBER: PF/TAN:007-1

TITLE: Preparation of Management Case Study on Arumeru Project

GRANTEE: The Pathfinder Fund

DATES: 10/15/86 - 12/15/86

AMOUNT: \$ 2,401

A management case study was prepared based on the implementation of the Arumeru population planning project, AID/TAN:PIN 7085.

PROJECT IDENTIFICATION NUMBER: PF/TAN:008-1

TITLE: Workshop on CBD and Alternative Delivery Systems in Sub-Sahara Africa

GRANTEE: Center for Population and Family Health

DATES: 11/01/86 - 01/31/87

AMOUNT: \$ 3,666

This workshop, held in November 1986 in Zimbabwe, brought together national policymakers and family planning managers from 40 African nations to generate awareness of CBD programs and to formulate plans for the adoption and expansion of these programs in the participants' countries.

PROJECT IDENTIFICATION NUMBER: PF/TAN:009-1

TITLE: Chama Cha Mapinduzi Seminar on Population Policy

GRANTEE: Department of Economic Affairs and Planning

DATES: 11/26/86 - 12/28/86

AMOUNT: \$ 18,552

This three-day seminar provided the governing political party leaders with an in-depth briefing on the role of population policy in Tanzania and its relation to economic growth.

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TURKEY

PROJECT IDENTIFICATION NUMBER: PF/TUR:005-1

TITLE: Survey on Fertility Behavior and Contraceptive Use Among Rural to Urban Migrants

GRANTEE: Bilgi-Inceleme Arastirma A.S.

DATES: 10/01/86 - 03/31/87

AMOUNT: \$ 7,484

Surveys on contraceptive knowledge and practices were distributed among 1,720 migrant women in squatter sections of the three metropolitan areas of Istanbul, Izmir and Ankara. The results were analyzed and a report prepared which will help family planning service providers in Turkey to design their programs according to the specific needs of different population groups.

PROJECT IDENTIFICATION NUMBER: PF/TUR:007-1

TITLE: Mrs. Ozal's Visit to Mexico to Observe MCH/FP Project

GRANTEE: The Pathfinder Fund

DATES: 01/14/87 - 01/30/87

AMOUNT: \$ 14,581

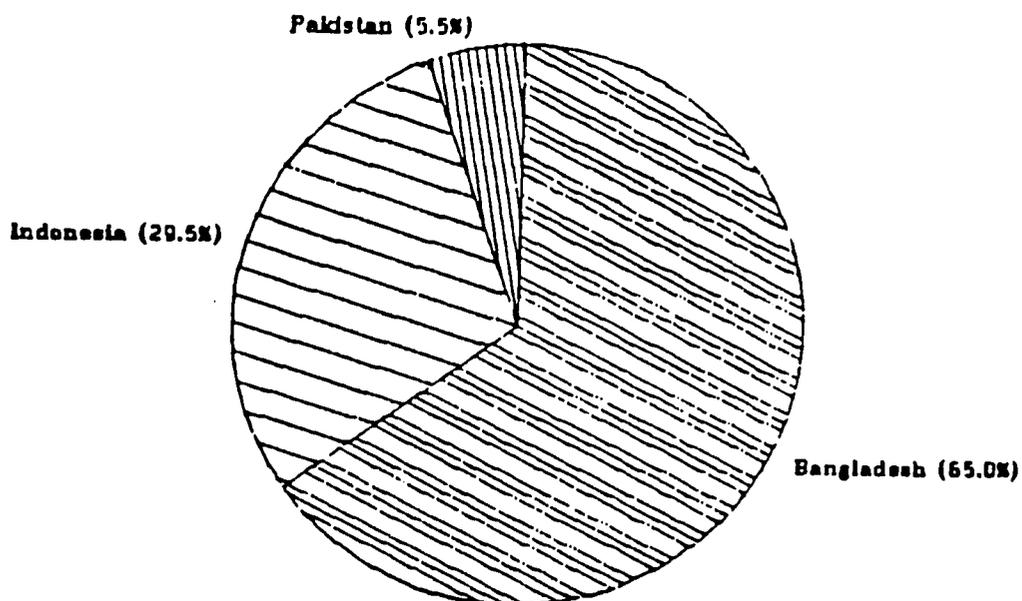
An observation tour of a FEMAP maternal child health and family planning project in Mexico was conducted for the wife of the Prime Minister of Turkey, Mrs. Ozal. She was oriented in defining the roles of volunteers, staff, and consultants, and determining the organizational capacity for MCH/FP projects. A similar project will be designed by Mrs. Ozal for sponsorship by a Turkish voluntary organization.

## ASIA

There were six private funds projects in the Asia region during FY 1987. The following chart shows the breakdown by country.

### FY 1987 Private Funds Commitments Asia

\$ 96.045



#### Bangladesh

In celebration of the first National Population Day, Pathfinder brought two couples from each of the 64 districts to Dhaka. These couples, who had limited their family size to two children, were awarded certificates and honored at a reception hosted by the Vice President. This event generated a great deal of publicity and will be repeated annually in order to highlight the contribution that each couple can make in order to achieve Bangladesh's population goals (PF/BAN:006-1).

At the local level, Pathfinder is supporting a project which makes the two-child family a role model for young people. Selected

couples, those who have two children and do not intend to have any more, host young single men at their homes, where trained family planning educators make presentations and lead discussions about the benefits of delaying marriage, spacing childbirth, and using family planning. It is hoped that these meetings will influence fertility behavior by targeting young people who have not yet begun their families (PF/BAN:007-1).

Indonesia

The National Meeting on Population and Urbanization, convened by the Ministry of Population and Environment, brought together national policy makers, planners, and academics to discuss issues of urbanization in light of developments in East and Southeast Asia. This is one of a series of meetings that will lead to the formulation of comprehensive population policies for Indonesia (PF/IND:011-1).

Bethesda Hospital in Yogyakarta is the leading provider of voluntary surgical contraception services in the country. In addition to providing services and training for providers at the hospital, Bethesda has operated a mobile clinic for the past eight years. In order to support the important work of this clinic, Pathfinder replaced the two old mobile clinics with new trucks (PF/IND:012-1).

The following grants were awarded in FY 1987 with private funds. The funding amounts listed are the original project commitments.

BANGLADESH

PROJECT IDENTIFICATION NUMBER: PF/BAN:006-1

TITLE: Reception for Two-Child Families on National Population Day

GRANTEE: Pathfinder/Dhaka

DATES: 12/01/86 - 12/31/87

AMOUNT: \$ 10,323

A Reception for Two-Child Families was held on National Population Day (January 2, 1987) in order to promote social acceptance of family planning and the small family norm.

PROJECT IDENTIFICATION NUMBER: PF/BAN:007-1

TITLE: Promotion of Small Family Norm Among Young Population

GRANTEE: Family Development Services and Research

DATES: 07/01/87 - 06/30/88

AMOUNT: \$ 49,600

This project is targeted towards those males who do not attend school and who become involved in high fertility dynamics without preparing for a planned family. The benefits of delayed marriage, delayed and spaced pregnancies, and of the small two-child family will be conveyed to these young men. Group meetings, coordinated by "host families" who have two children and are currently using family planning, will be the central focus of the project.

PROJECT IDENTIFICATION NUMBER: PF/BAN:008-1

TITLE: Sutures for Post Graduate Hospitals

GRANTEE: Institute of Post Graduate Medicine and Research

DATES: 05/27/87 - 05/27/87

AMOUNT: \$ 2,510

Funds have been provided to purchase sutures for use in re-canalization surgery for voluntary surgical contraception clients who require restoration of fertility.

#### INDONESIA

PROJECT IDENTIFICATION NUMBER: PF/IND:011-1

TITLE: National Meeting on Population and Urbanization

GRANTEE: Ministry of Population and Environment

DATES: 09/22/86 - 09/26/86

AMOUNT: \$ 20,000

Pathfinder supported this conference convened by the Ministry of Population and Environment as a follow-up to the International Conference on Urbanization in Bali, December 1985.

PROJECT IDENTIFICATION NUMBER: PF/IND:012-1

TITLE: Bethesda Hospital Mobile Clinics

GRANTEE: Rumah Sakit Bethesda

DATES: 03/01/87 - 02/28/88

AMOUNT: \$ 8,318

The Bethesda Hospital Mobile Clinics were established in 1979 in order to transport sterilization equipment and personnel to rural locations. Support has been provided to pay for 50% of the cost of new cars.

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PAKISTAN

PROJECT IDENTIFICATION NUMBER: PF/PAK:002-1

TITLE: Medical Supplies for Health Guards

GRANTEE: Family Planning Association of Pakistan

DATES: 05/01/87- 10/30/88

AMOUNT: \$ 5,294

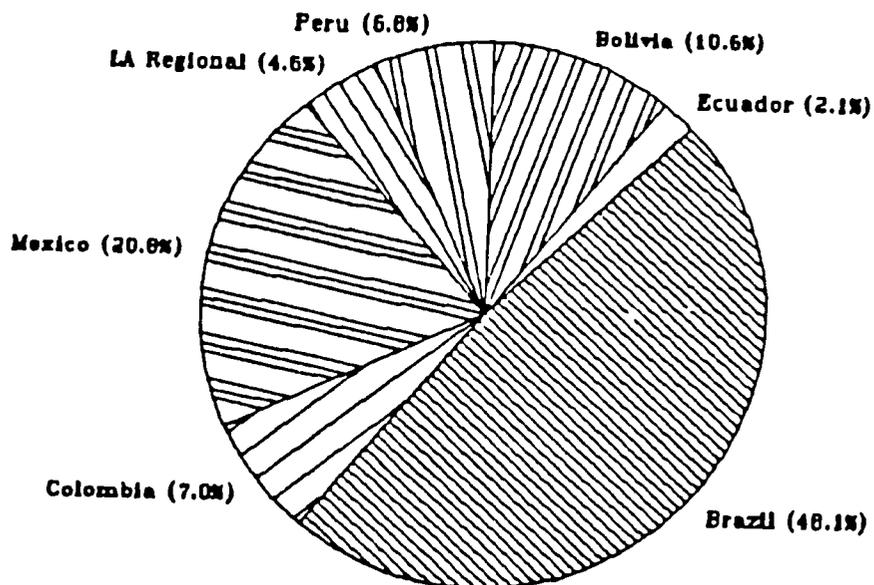
Funds were provided to purchase medicines for Health Guards working in the northern areas of Pakistan under CAW/PAK:005-1. The Health Guards will provide these medicines to clients at cost, and use the proceeds to restock their inventories.

## LATIN AMERICA

Seventeen projects were privately funded during FY 1987. The following chart shows the breakdown of commitments by country.

### FY 1987 Private Funds Latin America

\$ 438,934



### Bolivia

The Consejo Nacional de Poblacion received a grant to analyze and disseminate the findings of a study on the participation of Bolivian urban women in economic levels of fertility. This project will provide vital information to the National Population Council, and will significantly further their efforts to prepare a strategy for the introduction of family planning as a regular health activity (PF/BOL:011-1).

COBREH, a private entity in La Paz, received funds to carry out preparatory work for a project which will deliver family planning information and services to mine employees and workers in the mining region of the Bolivian highlands (PF/BOL:010-1).

## Brazil

### Policy Development

BEMFAM received a grant to support a print media campaign which targets opinion leaders in Brazil and will reinforce the messages that family planning is a basic right, that it makes a contribution to the well-being of Brazilians, and that private family planning organizations are instrumental in the provision of information and services. This campaign has been conducted by a major Brazilian publicity group throughout the constitutional drafting process (PF/BRA:039-1).

### Work with Women's Groups

The two main recipients of support for women's groups were the State Secretary of Labor and Social Welfare (SETRABES) in Manaus and the Centro de Estudos Interdisciplinarios para o Setor Publico (ISP).

SETRABES has organized an orientation center for young women who are pregnant or who have recently given birth (PF/BRA:028-1). ISP, the technical arm of the Federal University of Bahia, has sponsored a six-week course on project planning for 30 women with high-level positions in women's organizations in the State of Bahia. The training included analyses of program content, social context, project elaboration, and leadership development (PF/BRA:034-1).

## Colombia

Pathfinder provided support for the Asociacion Salud con Prevencion, a private institution involved in work with adolescents, to select five to ten institutions interested in conducting IE&C activities with youths in the area of Bogota. This work will be complemented with the eventual initiation of specialized adolescent services offered at the institutions (PF/COL:008-1).

## Mexico

Private funds projects in Mexico primarily focused on adolescent fertility, and the two main recipients were the Centro de Orientacion al Adolescentes (CORA) in Mexico City and the Mexican Association of Sex Education (AMES). CORA is in the process of preparing six videos of plays that are written, produced, and staged by groups of Mexican adolescents, and address a variety of adolescent fertility issues (PF/MEX:005-1).

In addition to implementing a post-partum program in one of the hospitals in the southern area of Mexico City, AMES has received funds to organize an outreach program for youths who reside in

low-income neighborhoods. Counseling on reproduction and family planning will be provided (PF/MEX:006-1).

These projects complement the FEMAP activities in the cities of Ciudad Juarez and Monterrey which aim to protect youths and avoid unwanted pregnancies.

### Peru

Pathfinder has been supporting the Technical Secretariat of the Presidential Commission on Population in its efforts to expedite the formulation of a Population Program through the year 2000 (PF/PER:009-1). This year, the President of the Republic created the Presidential Population Committee to advise the government on the implementation of the Population Program.

The following grants were awarded in FY 1987 with private funds. The funding amounts listed are the original project commitments.

### BOLIVIA

PROJECT IDENTIFICATION NUMBER: PF/BOL:010-1

TITLE: Bridge Funding for COBREH

GRANTEE: Consultora Boliviana de Reproduccion Humana (COBREH)

DATES: 04/01/87 - 09/30/87                      AMOUNT: \$ 8,000

COBREH has developed a large family planning services and education project in the mines of three Bolivian cities. Pathfinder funded the staff's travel and administrative expenses while the project was finalized and approved by AID/Washington.

PROJECT IDENTIFICATION NUMBER: PF/BOL:011-1

TITLE: Analysis and Dissemination of Findings of Study on Urban Women

GRANTEE: Consejo Nacional de Poblacion

DATES: 06/01/87 - 12/31/87                      AMOUNT: \$ 38,720

The National Population Council, housed within the Ministry of Planning and Coordination, has undertaken a series of in-depth analyses on the publication and dissemination of information gathered during a previous project in the cities of La Paz, Cochabamba, and Santa Cruz.

BRAZIL

PROJECT IDENTIFICATION NUMBER: PF/BRA:028-1

TITLE: Orientation Center for Young Women in Manaus

GRANTEE: State Secretary of Labor and Social Welfare (SETRABES)

DATES: 08/01/87 - 10/31/88 AMOUNT: \$ 31,598

SETRABES will provide 90 young women ages 12 - 19 with services that will facilitate their entrance into occupational training programs of employment. The project is geared towards women who are pregnant or who have recently given birth.

PROJECT IDENTIFICATION NUMBER: PF/BRA:033-1

TITLE: Brazilian Adaptation of "Our Bodies, Ourselves"

GRANTEE: Sao Luis Women's Group

DATES: 10/01/86 - 09/30/87 AMOUNT: \$ 12,766

The Sao Luis Women's Group will coordinate the first phase of the adaptation and translation of this feminist reference book on women's health.

PROJECT IDENTIFICATION NUMBER: PF/BRA:034-1

TITLE: Women's Issues and Project Planning Course for Women's Organizations

GRANTEE: Centro de Estudos Interdisciplinarios para o Setor Publico

DATES: 11/15/86 - 11/14/87 AMOUNT: \$ 31,345

A six-week training course has been arranged for 30 women with high level positions in women's organizations. The course emphasizes analyses of program content, project elaboration, and leadership development, and will include guidelines for how to design, implement and evaluate women's programs.

PROJECT IDENTIFICATION NUMBER: PF/BRA:035-1

TITLE: Family Planning and Brazilian Constituent Assembly

GRANTEE: Inter-American Parliamentary Group on Population and Development

DATES: 03/01/87 - 11/30/87

AMOUNT: \$ 34,500

This project is assisting in the development of the family planning theme within the soon-to-be-drafted Brazilian constitution. Members of the Brazilian Parliamentary Group on Population and Development are given technical briefings on family planning issues. A lawyer, a researcher, and an intern have been engaged to monitor any family planning discussions within the Constituent Assembly.

PROJECT IDENTIFICATION NUMBER: PF/BRA:039-1

TITLE: Public Relations Campaign in Support of Family Planning

GRANTEE: BEMFAM

DATES: 06/01/87 - 12/31/87

AMOUNT: \$ 100,772

This project supports a print media campaign which targets opinion leaders in Brazil and will reinforce the message that family planning is a basic right, that it makes a contribution to the well-being of Brazilians, and that private family planning entities have a role to play in providing information and services.

#### COLOMBIA

PROJECT IDENTIFICATION NUMBER: PF/COL:005-1

TITLE: Contribution for Centro de Informacion y Recursos para la Mujer

GRANTEE: Centro de Informacion y Recursos para la Mujer

DATES: 07/28/86 - 07/28/86

AMOUNT: \$ 500

The grantee is an educational and service institution that concentrates on reproductive health and family planning. This contribution will help support the organization's effort to become financially self-sufficient.

PROJECT IDENTIFICATION NUMBER: PF/COL:006-1

TITLE: Purchase of Copper Ts for Hospital General de Medellin

GRANTEE: Hospital General de Medellin

DATES: 04/01/87 - 04/30/87

AMOUNT: \$ 380

Four hundred Copper Ts were purchased for use in a research study sponsored by Family Health International.

PROJECT IDENTIFICATION NUMBER: PF/COL:008-1

TITLE: Improving Reproductive Health Among the Young Population of the Metropolitan Area

GRANTEE: Asociacion Salud con Prevencion

DATES: 08/01/87 - 02/28/88 AMOUNT: \$ 30,000

The purpose of the project is to identify, educate and motivate those organizations which assemble the young population of the "Distrito Especial," and which have the potential to undertake education and service activities in family planning. The project is expected to directly reach 2,000 adolescents per project year during its service phase.

ECUADOR

PROJECT IDENTIFICATION NUMBER: PF/ECU:004-1

TITLE: APROFE Sterilization Clinic. Quito

GRANTEE: APROFE

DATES: 07/01/86 - 12/31/86 AMOUNT: \$ 9,020

This grant was used to pay salaries of personnel of APROFE's female sterilization clinic in Quito while it was in the process of increasing its caseload.

LATIN AMERICA REGIONAL

PROJECT IDENTIFICATION NUMBER: PF/LAR:003-2

TITLE: Spanish Translation of The Health Provider's Guide to Contraception

GRANTEE: Asociacion Colombiana para el Estudio de la Poblacion (ACEP)

DATES: 05/01/87 - 04/30/89 AMOUNT: \$ 10,000

These funds provide a loan to cover the second printing and distribution of the translation of The Health Provider's Guide to Contraception completed by ACEP under PF/LAR:003-1 in 1985.

PROJECT IDENTIFICATION NUMBER: PF/LAR:008-1

TITLE: Feminist Women and Health Meeting in Costa Rica

DATES: 05/22/87 - 05/28/87

AMOUNT: \$ 10,000

This grant supported the attendance of eight Latin American feminists to the "Feminist Women and Health Meeting," an annual conference which focuses on reproductive rights and women's health.

MEXICO

PROJECT IDENTIFICATION NUMBER: PF/MEX:003-2

TITLE: CEE Madres Educadoras Project

GRANTEE: Centro Educadores Project

DATES: 09/01/86 - 08/31/88

AMOUNT: \$ 8,378

This project provides day care services to low income women who would not otherwise have access to affordable services. Other activities include training women to become pre-school teachers and to run small businesses which support the day care center.

PROJECT IDENTIFICATION NUMBER: PF/MEX:005-1

TITLE: Adaptation of Six Adolescent Mini-Plays to Instructional Videocassettes

GRANTEE: Centro de Orientacion para Adolescentes, A.C. (CORA)

DATES: 02/01/87 - 01/31/88

AMOUNT: \$ 47,487

CORA will adapt six adolescent mini-plays to instructional videocassettes for use with Mexican adolescent groups and with providers in CORA's training courses. Adolescents currently involved with CORA programs will be recruited to perform the selected plays.

PROJECT IDENTIFICATION NUMBER: PF/MEX:006-1

TITLE: "Alternatives" -- An Educational and Service Center for Young Women

GRANTEE: Asociacion Mexicana de Educacion Sexual, A.C. (AMES)

DATES: 06/01/87 - 05/31/88

AMOUNT: \$ 35,468

This project will support a center for young women which provides female role orientation, barrier contraceptives, and family planning referrals. The center will be closely associated with the Hospital Manuel Gea Gonzalez where young people will be referred for family planning services.

PERU

PROJECT IDENTIFICATION NUMBER: PF/PER:009-1

TITLE: Support for Technical Secretariat of Presidential Commission on Population

GRANTEE: The Pathfinder Fund

DATES: 05/15/87 - 11/15/87

AMOUNT: \$ 30,000

This project contains five phases which support the work of the Technical Secretariat of the Presidential Commission on Population. A consulting group of local experts is assisting the Commission in the preparation of plans for the Population Program through the year 2000. Overall demographic targets, IE&C strategy, and a prioritized agenda for action in 1987-88 are being prepared.

NON-REGIONAL PROJECTS

PROJECT IDENTIFICATION NUMBER: PF/NR:008-1

TITLE: Purchase of Film "Vasectomy By Ligation" to Dr. Mehta

GRANTEE: Mother and Child Hospital                      AMOUNT: \$ 130

Funds were provided for the purchase of the film "Vasectomy by Excision and Ligation" for use by Dr. P. V. Mehta of the Mother and Child Hospital in Bombay, India.

PROJECT IDENTIFICATION NUMBER: PF/NR:009-1

TITLE: Documentary Film on Population Issues Worldwide

GRANTEE: The Better World Society

DATES: 12/01/86 - 12/31/86                                      AMOUNT: \$ 25,000

The Pathfinder Fund will participate in the production of a one-hour documentary program that will address the issue of family planning assistance needs in Third World nations. The program will be produced in conjunction with the Better World Society, with additional input from IPPF, UNFPA, the Huber Foundation, Turner Broadcasting Systems (TBS), and others. Pathfinder staff will have input into the treatment and script, along with the other supporting organizations. The film will be aired on the TBS network, followed by extensive off-air showings.

PROJECT IDENTIFICATION NUMBER: PF/NR:010-1

TITLE: Supplemental Funds for Projects

GRANTEE: The Pathfinder Fund                                      AMOUNT: \$ 5,597

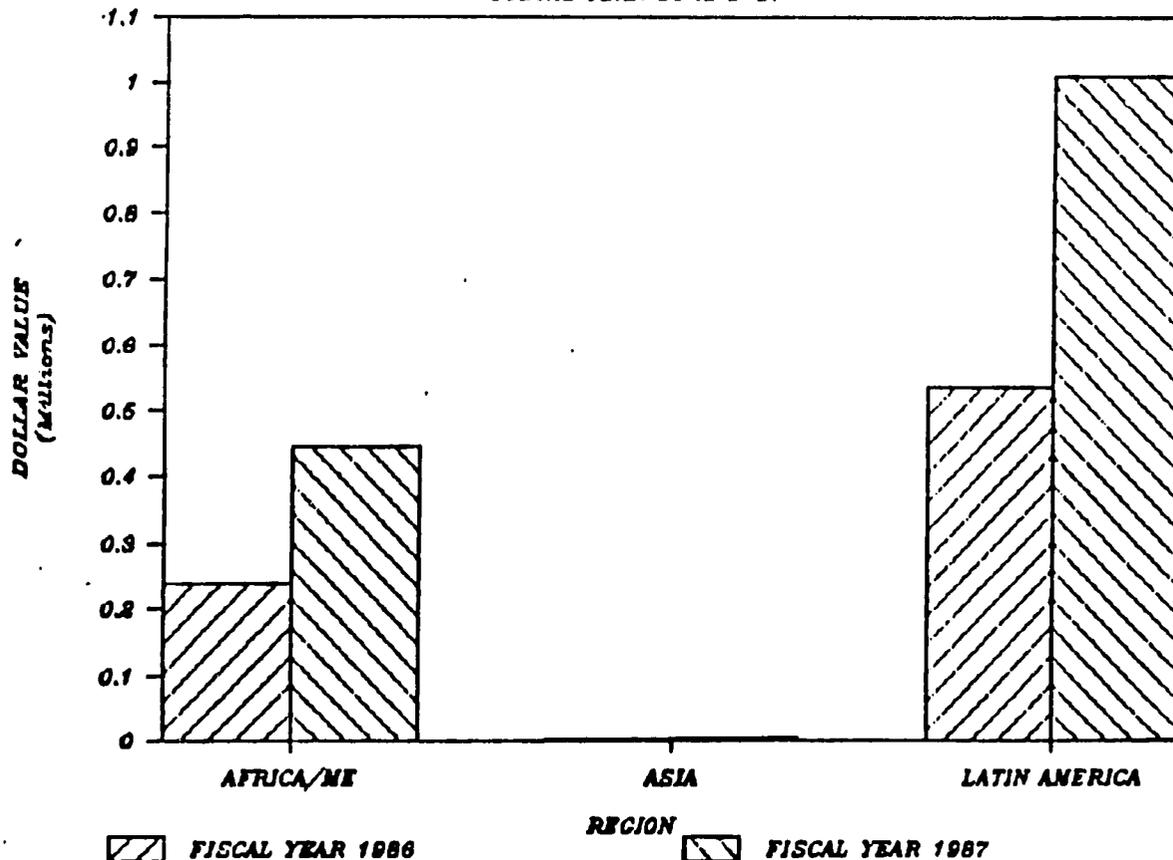
### V. COMMODITIES OVERVIEW

During FY 1987 The Pathfinder Fund Commodities Program experienced a marked increase in the volume of commodities shipped and the corresponding dollar value. The following charts show a comparison in the dollar value of the commodities program for the periods FY 1986 and FY 1987. The value of shipments was greatest in Latin America, followed by the Africa region.

Region	FY 1986	FY 1987
Africa/Middle East	\$ 237,930.71	\$ 452,188.04
Asia	2,952.60	5,200.91
Latin America	<u>533,693.99</u>	<u>1,014,629.84</u>
Totals	\$ 774,582,30	\$ 1,472,018.79

### REGIONAL DOLLAR VALUE ACTIVITY FOR

FISCAL YEAR 86 AND 87



Latin America received the largest number of shipments, although more African countries received commodities than the other two regions. Below is a summary of this activity.

**Regional Summary of Shipment Activity  
Fiscal Year 1987**

<u>Region</u>	<u>Number of Countries</u>	<u>Number of Shipments</u>
Africa/M. East	13	35
Asia	4	13
Latin America	9	43

Five shipments were made with unrestricted private funds including grants from the Mellon Foundation. Other donating organizations included the Carnegie Corporation and the Hewlett Foundation. The total value of non-AID funded commodities grants was \$21,358.96.

In 1986, an Information, Education, and Communications (IE&C) Unit was created within the Commodities Department. The IE&C Unit actively responds to queries from Field Staff for appropriate educational materials for Pathfinder projects. The accomplishments of this unit during FY 1987 include the preparation/design of an IE&C Catalogue which will provide a supplementary list of family planning related materials available through Pathfinder as well as other organizations; the creation of a distribution system for Pathfinder publications to developing country requestors (Off-the-Shelf System); the establishment of an IE&C Review Panel whose main responsibility is to review all new educational materials with potential use for our family planning programs; and the computerization of information related to family planning materials reviewed and/or used by Pathfinder-funded projects.

During the Pathfinder International Staff Strategy Meeting, ideas were exchanged regarding both the types of materials and the method of organization required to best accommodate the needs of the field. The responses will be incorporated into the IE&C Unit agenda for FY 1988. Exchanges of information and materials with other family planning donor agencies are also being initiated.

In addition, the Commodities Department has been instrumental in the areas of technical assistance and program monitoring. Efforts have been initiated at regional/national levels to set up logistics and commodities management systems. In Turkey, a project has been developed with the Turkey Family Health and Planning Foundation which will assist in the management of their commodities program through Pathfinder's provision of funds, training, and technical assistance. Joint efforts have already been initiated with JSI Family Planning Logistics Management. In Peru, coordinated efforts at the national level through the SPF project have been the catalyst for significant improvements in the importation, warehousing, distribution, and reporting of commodities. Planning has begun for FY 1988 joint efforts in Tanzania, Zimbabwe, and Brazil.

Pathfinder has three categories of commodities: in-kind contraceptives, bulk items, and miscellaneous items which are primarily medical equipment and IE&C materials.

In-kind Contraceptives

In-kind contraceptives include condoms, orals, foaming tablets, and Copper T IUDs. The following table shows the breakdown of the shipment activity per country for FY 1987. As in FY 1986, the Latin America region reflects the greatest share of the activity in terms of both dollar value and number of units distributed. It is anticipated, however, that the Africa region will increase its percentage share in the coming years. No in-kind contraceptives were shipped to the Asia region.

Regional In-Kind Contraceptive Distribution  
Dollar Value & Units Distributed for FY87

COUNTRY	IN-KIND(\$)	CONDOMS	ORALS	FOAMING TABLETS	COPPER T'S IUD
Benin	91,665.00	0	0	0	1,800
Gambia	96,882.00	24,000	44,400	0	0
Ghana	933,355.20	348,000	120,000	0	0
Jordan	9925.00	0	0	0	1,000
Kenya	91,020.30	12,000	0	4,800	60
Lesotho	91,850.00	0	0	0	2,000
Liberia	97,517.30	72,000	20,400	19,200	260
Mali	913,332.60	114,000	43,200	0	3,000
Mozambique	917,460.00	150,000	0	0	12,000
Nigeria	984,115.42	431,500	144,000	221,000	35,360
Tanzania	914,324.00	25,000	78,000	26,000	0
Turkey	929,756.05	304,500	39,000	73,200	7,000
Uganda	915,729.80	6,000	60,000	14,400	200
<b>SUB-TOTAL</b>	<b>9227,932.67</b>	<b>1,487,000</b>	<b>549,000</b>	<b>358,600</b>	<b>62,680</b>
Bolivia	94,393.38	5,400	3,600	0	3,900
Brazil	999,181.71	1,865,200	94,800	21,600	1,840
Colombia	9257,456.86	1,836,300	122,400	7,200	33,100
D. Republic	938,864.10	0	444,000	4,800	300
Ecuador	937,411.07	140,100	118,800	14,400	2,000
Honduras	918,747.00	300,000	43,600	2,000	1,800
Mexico	960,981.40	575,200	95,660	82,800	15,400
Paraguay	987.74	100	0	100	80
Peru	9224,869.00	2,491,000	515,600	264,500	21,000
<b>SUB-TOTAL</b>	<b>9741,992.26</b>	<b>7,213,300</b>	<b>1,438,460</b>	<b>397,400</b>	<b>79,420</b>

Bulk Materials

Bulk materials include diaphragms, contraceptive jelly, medical kits, contraceptive foam, and some IE&C materials. In FY 1987 Pathfinder shipped a total of \$299,660.56 in bulk items. The majority went to Latin America, where shipments set a value of \$184,508.03. The value of bulk items shipped to Africa was \$114,258.27. The value of items shipped to Asia was \$894.26.

Miscellaneous

This category includes medical equipment, audio-visual equipment, and most IE&C materials. The chart below shows the value of miscellaneous items shipped by region.

<u>Region</u>	<u>Total Dollars</u>
Africa/Middle East	\$ 109,997.10
Asia	4,306.65
<u>Latin America</u>	<u>88,129.55</u>
Total	\$ 202,433.30

CHAPTER VI.

Financial Statements  
and  
Project Commitments

THE PATHFINDER FUND

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FINANCIAL STATEMENTS

for the years ended June 30, 1987 and 1986

Coopers  
& Lybrand

certified public accountants

To the Board of Directors of  
The Pathfinder Fund:

We have examined the balance sheets of The Pathfinder Fund as of June 30, 1987 and 1986, and the related statement of support, revenue, expenses and changes in fund balances for the year ended June 30, 1987. Our examination was made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the financial statements referred to above present fairly the financial position of The Pathfinder Fund at June 30, 1987 and 1986, and its support, revenue, expenses and changes in fund balances for the year ended June 30, 1987, in conformity with generally accepted accounting principles applied on a consistent basis except for the change in 1986, with which we concur, in the method of valuing marketable securities as described in Note 2.

Our examination was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying statement of functional expenses is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the examination of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Coopers & Lybrand

Boston, Massachusetts  
September 9, 1987

THE PATHFINDER FUND  
BALANCE SHEETS  
June 30, 1987 and 1986

ASSETS	<u>1987</u>	<u>1986</u>	LIABILITIES AND FUND BALANCES	<u>1987</u>	<u>1986</u>
<b>CURRENT FUNDS</b>					
<u>Unrestricted</u>					
Current assets:			Current liabilities:		
Cash	\$ 171,666	\$ 139,536	Accounts payable and accrued expenses	\$ 245,549	\$ 260,184
Receivables, advances and deposits	219,186	196,448	Grants payable	456,599	212,841
Pledges receivable, current	200,000	200,000	Deferred revenue (Note 2)	<u>200,000</u>	<u>200,000</u>
Marketable securities (Notes 2 and 4)	1,348,474	950,234			
Due from other funds, net	102,016	428,329	Total current liabilities	<u>902,148</u>	<u>673,025</u>
Prepaid expenses	<u>31,822</u>	<u>37,188</u>			
Total current assets	<u>2,073,164</u>	<u>1,951,735</u>	Deferred revenue, long-term (Note 2)	-	200,000
			Fund balance - undesignated	<u>1,298,322</u>	<u>1,373,090</u>
Pledges receivable, long-term	-	200,000	Total unrestricted funds	<u>\$ 2,200,470</u>	<u>\$ 2,246,115</u>
Fixed assets, net (Notes 2 and 6)	<u>127,306</u>	<u>94,380</u>			
Total unrestricted funds	<u>\$ 2,200,470</u>	<u>\$ 2,246,115</u>			
			Accounts payable and accrued expenses	166,883	23,325
<u>Restricted</u>			Grants payable	5,718,892	4,689,752
Cash (principally in foreign banks, for payments to subgrantees)	468,038	340,925	Due to other funds, net	102,016	428,329
Marketable securities (Notes 2 and 4)	190,316	576,622	Deferred revenue (Notes 2 and 3)	<u>19,600,977</u>	<u>19,373,168</u>
Receivables, advances and deposits	129,085	4,555	Total restricted funds	<u>\$25,588,768</u>	<u>\$24,514,574</u>
Grants and pledges receivable (Notes 2 and 3)	23,921,972	22,512,460			
Inventories (Notes 2 and 5)	<u>879,357</u>	<u>1,080,002</u>	Fund balance	<u>334,416</u>	<u>201,416</u>
Total restricted funds	<u>\$25,588,768</u>	<u>\$24,514,574</u>	Total endowment fund	<u>\$ 334,416</u>	<u>\$ 201,416</u>
<b>ENDOWMENT FUND</b>					
Marketable securities (Notes 2 and 4)	<u>334,416</u>	<u>201,416</u>			
Total endowment fund	<u>\$ 334,416</u>	<u>\$ 201,416</u>			

The accompanying notes are an integral part of the financial statements.

**THE PATHFINDER FUND**  
**STATEMENT OF SUPPORT, REVENUE, EXPENSES**  
**AND CHANGES IN FUND BALANCES**

year ended June 30, 1987 with comparative totals for 1986

	<u>Current Funds</u>		<u>Endowment</u>	<u>Total All Funds</u>	
	<u>Unrestricted</u>	<u>Restricted</u>	<u>Fund</u>	<u>1987</u>	<u>1986</u>
<b>Support and revenue:</b>					
<b>Support:</b>					
Gifts and contributions (Note 2)	\$ 629,352	\$ 691,508		\$ 1,320,860	\$ 851,305
Nongovernment grants		71,561		71,561	56,365
U.S. Government support (Notes 2 and 3)					
Grants		11,156,310		11,156,310	9,159,584
In-kind contributions of commodities		381,374		381,374	752,828
<b>Total support</b>	<u>629,352</u>	<u>12,300,753</u>		<u>12,930,105</u>	<u>10,820,082</u>
<b>Revenue:</b>					
Investment income	95,729	36,988		132,717	132,841
Recovery of program administrative charges (Note 2)	<u>2,039,445</u>	<u>(2,039,445)</u>		-	-
<b>Total revenue</b>	<u>2,135,174</u>	<u>(2,002,457)</u>		<u>132,717</u>	<u>132,841</u>
<b>Total support and revenue</b>	<u>2,764,526</u>	<u>10,298,296</u>		<u>13,062,822</u>	<u>10,952,923</u>
<b>Expenses:</b>					
<b>Program services (Notes 2 and 3):</b>					
<b>Program grants:</b>					
Family planning	52,841	4,854,616		4,907,457	5,386,483
Training programs	39,647	1,499,848		1,539,495	262,384
Population policy	92,966	415,061		508,027	465,121
Others	43,251	608,644		651,895	347,071
<b>Program management and technical assistance</b>	<u>86,871</u>	<u>2,920,127</u>		<u>3,006,998</u>	<u>2,174,592</u>
<b>Total program services</b>	<u>315,576</u>	<u>10,298,296</u>		<u>10,613,872</u>	<u>8,635,651</u>
<b>Supporting services:</b>					
Management and general	2,261,646			2,261,646	2,127,069
Fund raising	<u>145,644</u>			<u>145,644</u>	<u>76,818</u>
<b>Total supporting services</b>	<u>2,407,290</u>			<u>2,407,290</u>	<u>2,203,887</u>
<b>Total expenses</b>	<u>2,722,866</u>	<u>10,298,296</u>		<u>13,021,162</u>	<u>10,839,538</u>
<b>Excess (deficiency) of support and revenue over expenses</b>	41,660			41,660	113,385
<b>Net unrealized gain (loss) on marketable securities (Notes 2 and 4)</b>	(16,428)			(16,428)	(1,424)
<b>Cumulative effect of change in accounting principle (Note 2)</b>				-	(21,261)
	<u>25,232</u>			<u>25,232</u>	<u>90,700</u>
<b>Net changes in fund balances</b>	(100,000)		\$100,000	-	-
<b>Endowment contribution</b>			33,000	33,000	201,416
<b>Fund balances, beginning of year</b>	<u>1,373,090</u>		<u>201,416</u>	<u>1,574,506</u>	<u>1,282,390</u>
<b>Fund balances, end of year</b>	<u>\$1,298,322</u>	<u>-</u>	<u>\$334,416</u>	<u>\$ 1,632,738</u>	<u>\$ 1,574,506</u>

The accompanying notes are an integral part of the financial statements.

## THE PATHFINDER FUND

## NOTES TO FINANCIAL STATEMENTS

1. Nature of Organization:

The Pathfinder Fund (Pathfinder) is a not-for-profit foundation organized to find, develop and promote new and efficient paths in family planning and in population-related fields. Activities are funded from private gifts, grants and contributions; from investment income; and from grants made by the United States Agency for International Development (AID) to Pathfinder to further field work in less developed countries. Under the terms to the AID grants, AID reimburses Pathfinder for program subgrants disbursed in connection with the grant plus an allocation on a specified basis of Pathfinder's management and general expenses. These reimbursements are subject to confirmation by AID audit. See Notes 3 and 8.

2. Summary of Significant Accounting Policies:Fund Accounting

In order to ensure observance of limitations and restrictions placed on the use of resources available to Pathfinder, the organization maintains its financial records for accounting and reporting purposes by funds that are classified in accordance with specified activities or objectives.

Amounts restricted by the grantor are so indicated and are distinguished from unrestricted funds over which the Board of Directors retains full control and which can be used at its discretion to achieve any of Pathfinder's purposes. Externally restricted funds may only be utilized in accordance with the purposes established by the source of such funds.

Endowment funds represent funds that are subject to restrictions of gift instruments requiring in perpetuity that the principal be invested and the income only be used. As of June 30, 1987, \$100,000 of the endowment fund balance was transferred from unrestricted funds by the vote of the Board of Directors.

Support and Revenue

All support and revenue are considered to be available for unrestricted use unless specifically restricted by the donor. Unrestricted grants and contributions are recognized as revenue when received. Donated securities are recorded at market value at the date of the gift. Commodities contributed under the provisions of AID grants are recorded in inventories and deferred revenue at the donor's cost when received.

Continued

## THE PATHFINDER FUND

## NOTES TO FINANCIAL STATEMENTS, Continued

Restricted grants and contributions are recognized as receivable when awarded (for AID grants, when the AID grant officer executes the grant and any subsequent amendments thereto), with a corresponding credit to deferred revenue. Deferred revenue is relieved and income is recognized when a subgrant, for which funding is available, is approved by Pathfinder or at the time Pathfinder incurs expenses that are reimbursable under the terms of the grant or in accordance with donor restrictions.

Pursuant to the terms of AID and other federal grants, Pathfinder is reimbursed for certain managerial and general expenses on the basis of a formula which relates such costs to expenditures for direct program costs. Such reimbursements are recognized as unrestricted revenue in the accompanying financial statements (recovery of program administrative charges) by applying this formula to expenditures during the year.

Inventories

Inventories purchased under provisions of AID grants or with private funds are stated at cost which is determined on the specific identified lot basis. In-kind donations are recorded at the donor's cost.

Program Services

Program subgrant expenses are charged to operations at the time the subgrantee is entitled to the subgrant. Entitlement to funds occurs upon approval by Pathfinder of the program subgrant.

Expenditures for certain program subgrants are made from unrestricted funds in anticipation of support from restricted gifts. These expenditures are reimbursed to the unrestricted fund.

Program management and technical assistance consist of those activities that are directly attributable to program services and are considered to be essential for achieving the specific goals of program subgrants. These activities include, but are not limited to: providing technical and managerial assistance to subgrantees; monitoring visits to project sites; and direct program management from Pathfinder headquarters and field offices.

Continued

## THE PATHFINDER FUND

### NOTES TO FINANCIAL STATEMENTS, Continued

#### Change in Valuation Method for Marketable Securities

Marketable securities received by way of contributions are recorded at market value on the date contributed. The valuation of marketable securities as of June 30, 1987 and 1986 has been determined using the lower of cost or market principle. In prior years, the valuation of marketable securities at the balance sheet date had been determined using current market values which resulted in the recognition of unrealized gains and losses in the statement of support, revenues, and expenses and changes in fund balance. The new method of valuation was adopted to stabilize the effect that market fluctuations have on the organization's results of operations since management's investment strategy is not to dispose of its investments until maturity. The effect of applying the change retroactively would be to increase the excess of current fund revenues over expenses by \$21,260 in 1986.

#### Grants and Pledges Receivable

Certain donors have pledged funds to Pathfinder over an extended time period agreed upon at the inception of the pledge with predetermined payment schedules and amounts stated. Pledges and related deferred revenues which will not be received within one year are classified as noncurrent on the balance sheet.

#### Fixed Assets

Fixed assets are stated at cost and are depreciated on a straight-line basis over their estimated useful lives. Leasehold improvements are amortized over the remaining life of the related lease.

### 3. AID Grants:

At June 30, 1987 and 1986, restricted grants and pledges receivable were \$23,921,972 and \$22,512,460, respectively. Of these amounts, \$925,107 and \$655,550 relate to private restricted grants and pledges receivable. The activity relative to AID grants receivable was as follows:

Continued

THE PATHFINDER FUND  
NOTES TO FINANCIAL STATEMENTS, Continued

	<u>Aid Grant</u>
Receivable at June 30, 1985	\$ 6,630,742
Amendments by AID	23,202,000
Received from AID	<u>(7,975,832)</u>
Receivable at June 30, 1986	21,856,910
Amendments by AID	11,867,804
Received from AID	<u>(10,727,849)</u>
Receivable at June 30, 1987	<u>\$22,996,865</u>

At June 30, 1987 and 1986, restricted deferred revenue was \$19,600,977 and \$19,373,168 respectively. Of these amounts, \$1,112,976 and \$1,216,750 relate to private restricted deferred revenues. The activity relative to AID deferred revenue was as follows:

	<u>Cash</u>	<u>Contraceptives</u>	<u>Total</u>
Deferred revenue at June 30, 1985	\$ 3,836,812	\$473,144	\$ 4,309,956
Amendments by AID to increase grants	23,202,000	556,874	23,758,874
Commitments to program subgrants - revenues earned	<u>(9,159,584)</u>	<u>(752,828)</u>	<u>(9,912,412)</u>
Deferred revenue at June 30, 1986	17,879,228	277,190	18,156,418
Amendments by AID to increase grants	11,867,804	656,026	12,523,830
Commitments to program subgrants - revenues earned	(11,156,310)	(381,374)	(11,537,684)
Excess at termination of grant	<u>(654,563)</u>	<u>          </u>	<u>(654,563)</u>
Deferred revenue at June 30, 1987	<u>\$17,936,159</u>	<u>\$551,842</u>	<u>\$18,488,001</u>

The AID grants may be terminated for cause or convenience, in whole or in part, by either party upon written notice and subject to termination conditions and procedures to be agreed upon by both parties.

Continued

THE PATHFINDER FUND  
NOTES TO FINANCIAL STATEMENTS, Continued

Revenues earned under the AID grants during 1987 and 1986 were composed of:

	<u>1987</u>	<u>1986</u>
Program subgrants	\$ 6,349,795	\$5,237,980
Direct program support costs	2,864,045	2,037,664
Management and general expenses incurred in connection with program subgrants	<u>1,942,470</u>	<u>1,883,940</u>
	11,156,310	9,159,584
 In-kind contraceptives from AID for shipment to sub- grantees	 <u>381,374</u>	 <u>752,828</u>
	<u>\$11,537,684</u>	<u>\$9,912,412</u>

4. Marketable Securities:

Marketable securities held at June 30, 1987 and 1986 were as follows:

	<u>1987</u>		<u>1986</u>	
	<u>Cost</u>	<u>Market</u>	<u>Cost</u>	<u>Market</u>
Current unrestricted fund investments:				
U.S. Government obligations	\$ 822,203	\$ 807,954	\$ 828,406	\$ 826,982
Short-term money market instruments	<u>540,520</u>	<u>540,520</u>	<u>123,252</u>	<u>123,252</u>
	<u>1,362,723</u>	<u>1,348,474</u>	<u>951,658</u>	<u>950,234</u>
Pathfinder restricted fund investments:				
U.S. Government obligations			182,422	187,485
Short-term money market instruments	<u>190,316</u>	<u>190,316</u>	<u>394,200</u>	<u>394,200</u>
	<u>190,316</u>	<u>190,316</u>	<u>576,622</u>	<u>581,685</u>
Endowment fund investments:				
Common and preferred stocks	197,147	193,962		
Fixed income securities	56,894	57,900		
U.S. Treasury bills			193,068	193,068
Short-term money market instruments	<u>82,554</u>	<u>82,554</u>	<u>8,348</u>	<u>8,348</u>
	<u>336,595</u>	<u>334,416</u>	<u>201,416</u>	<u>201,416</u>
Total all funds	<u>\$1,889,634</u>	<u>\$1,873,206</u>	<u>\$1,729,696</u>	<u>\$1,733,335</u>

Continued

## THE PATHFINDER FUND

## NOTES TO FINANCIAL STATEMENTS, Continued

5. Inventories:

At June 30, 1987 and 1986, inventories were insured for their replacement cost and consisted of:

	<u>1987</u>	<u>1986</u>
Bulk commodities purchased under provisions of AID grants	\$381,491	\$ 279,076
Centrally-procured contraceptives donated under provisions of AID grants	<u>497,866</u>	<u>800,926</u>
Total restricted funds	<u>\$879,357</u>	<u>\$1,080,002</u>

6. Fixed Assets:

Fixed assets at June 30, 1987 and 1986 were composed of:

	<u>1987</u>	<u>1986</u>
Office equipment	\$233,461	\$195,850
Vehicles	8,578	
Leasehold improvements	<u>22,668</u>	<u>92,306</u>
	264,707	288,156
Less: accumulated depreciation	<u>(137,401)</u>	<u>(193,776)</u>
	<u>\$127,306</u>	<u>\$ 94,380</u>

7. Retirement Plan:

Pathfinder maintains a defined contribution retirement plan covering substantially all employees. Eligible participants must contribute a minimum percentage of their gross compensation and may make contributions in excess of the minimum requirement to a prescribed limit. Pathfinder's contribution to the plan is a predetermined percentage of the participant's gross compensation and, for the years ended June 30, 1987 and 1986, was approximately \$115,200 and \$102,300, respectively, which has been charged to expense.

Continued

THE PATHFINDER FUND  
NOTES TO FINANCIAL STATEMENTS, Continued

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8. Commitments and Contingency:

Direct costs and overhead expense allocations for fiscal 1984 through 1987 are subject to audit by AID. Management believes that any costs or expenses disallowed as a result of audit will not have a material adverse impact on the organization's financial position.

Pathfinder relocated their offices in the latter months of fiscal 1987 and entered into a new five-year noncancelable operating lease which expires on May 31, 1992. Rental expense in fiscal 1987 and 1986 was approximately \$145,000 and \$158,000, respectively. Future minimum rental payments of all contractual arrangements for each of the next five fiscal years are as follows:

	<u>1987</u>	<u>1986</u>
1987		\$145,516
1988	\$ 374,652	33,516
1989	374,652	33,516
1990	374,652	33,516
1991	349,516	8,379
1992	313,986	-
	<u>\$1,787,458</u>	<u>\$254,443</u>

SUPPLEMENTARY INFORMATION



**THE PATHFINDER FUND**  
**STATEMENTS OF FUNCTIONAL EXPENSES**  
for the year ended June 30, 1987 with comparative totals for 1986

	<u>Program Services</u>			<u>Supporting Services</u>			<u>Total Expenses</u>	
	<u>Current Unrestricted Funds</u>	<u>Current Restricted Funds</u>	<u>Total</u>	<u>Management and General</u>	<u>Fund Raising</u>	<u>Total</u>	<u>1987</u>	<u>1986</u>
<b>Program subgrants:</b>								
Family planning	\$ 52,841	\$ 4,854,616	\$ 4,907,457				\$ 4,907,457	\$ 5,386,483
Training programs	39,647	1,499,848	1,539,495				1,539,495	262,384
Population policy	92,966	415,061	508,027				508,027	465,121
Other	43,251	608,644	651,895				651,895	347,071
	<u>228,705</u>	<u>7,378,169</u>	<u>7,606,874</u>				<u>7,606,874</u>	<u>6,461,059</u>
<b>Salaries</b>	34,044	1,397,538	1,431,582	\$ 748,664	\$ 49,958	\$ 838,622	2,270,204	1,986,358
<b>Employee benefits and payroll taxes</b>	7,278	310,925	318,203	158,629	10,612	169,241	487,444	396,052
<b>Total employee compensation</b>	<u>41,322</u>	<u>1,708,463</u>	<u>1,749,785</u>	<u>947,293</u>	<u>60,570</u>	<u>1,007,863</u>	<u>2,757,648</u>	<u>2,382,410</u>
<b>Audit and accounting fees</b>	1,851	135,900	137,751	75,606		75,606	213,357	162,149
<b>Consultant fees</b>	3,334	206,752	210,086	57,305	983	58,288	268,374	189,334
<b>Other professional fees</b>	1,984	10,304	12,288	137,376	21,059	158,435	170,723	177,922
<b>Travel and living</b>	14,651	403,004	417,655	169,353	2,522	171,875	589,530	390,757
<b>Freight</b>	18,285	310,585	328,870	4,138		4,138	333,008	223,645
<b>Postage, printing and communications</b>		203	203	204,423	60,250	264,673	264,876	166,746
<b>Field office administration</b>		30,371	30,371	243,575		243,575	273,946	229,826
<b>Office supplies</b>		38,286	38,286	130,940		130,940	169,226	130,539
<b>Rent, warehousing and utilities</b>		40,069	40,069	117,416		117,416	157,485	175,889
<b>Other</b>	5,444	36,190	41,634	134,596	266	134,856	176,490	120,212
<b>Total expenses before depreciation</b>	<u>315,576</u>	<u>10,298,296</u>	<u>10,613,872</u>	<u>2,222,021</u>	<u>145,644</u>	<u>2,367,665</u>	<u>12,981,537</u>	<u>10,810,488</u>
<b>Depreciation</b>				39,625		39,625	39,625	29,050
<b>Total expenses</b>	<u>\$315,576</u>	<u>\$10,298,296</u>	<u>\$10,613,872</u>	<u>\$2,261,646</u>	<u>\$145,644</u>	<u>\$2,407,290</u>	<u>\$13,021,162</u>	<u>\$10,839,538</u>

### Summary of Project Commitments

Pathfinder's project database provides a complete financial record of project commitments, payments, and commodities. The following tables, derived from this database, show total commitments in FY 1987 by funding source, region, country and type.

SUMMARY OF TOTAL COMMITMENTS FOR PERIOD 07/01/86 THROUGH 06/30/87  
 ALL FUNDING SOURCES  
 INCLUDING BULK AND INKIND

Region Totals -----	Division Totals -----	Totals by Type -----
BRA 803,636.81	FP 3,280,143.92	New 5,408,276.2
LAN 151,408.18	WP 91,750.00	Renew 2,421,120.5
LAS 847,939.12	PP 466,906.05	Amend 478,063.2
LAR 16,593.15	TG 1,232,152.73	Deob -1,153,859.1
MEX 359,656.43	RR 164,833.54	FE 249,079.0
	IN 0.	Other -16,216.0
TOTAL-LA 2,179,233.69	Other 2,150,677.64	
	TOTAL 7,386,463.88	TOTAL 7,386,463.8
TUR 456,519.57		
NIR 1,068,532.27		
MEO 4,430.28		
SSA 2,186,210.38		
AFR 153,387.20		
KEN 0.		
TOTAL-AME 3,869,079.70		
BAN 948,377.37		
IND 181,935.83		
AEO 151,596.39		
ASR 0.		
TOTAL-AE 1,281,909.59		
NR 56,240.90		
TOTAL-ALL 7,386,463.88		

SUMMARY OF TOTAL COMMITMENTS FOR PERIOD 07/01/86 THROUGH 06/30/87  
FUNDING SOURCE: CA/WASH  
INCLUDING BULK AND INKIND

Region Totals -----	Division Totals -----	Totals by Type -----
BRA 254,501.62	FP 2,033,155.98	New 3,474,211.40
LAN 299,690.72	WP 19,727.82	Renew 1,530,539.66
LAS 535,335.51	PP 127,109.42	Amend 356,707.58
LAR 9,284.45	TG 999,866.42	Deob -318,535.01
MEX 272,801.01	RR 138,147.66	FE 92,776.06
	IN 0.	Other -16,216.00
TOTAL-LA 1,371,613.31	Other 1,801,476.39	
	TOTAL 5,119,483.69	TOTAL 5,119,483.69
TUR 487,592.20		
NIR 896,801.20		
MEO 925.00		
SSA 1,987,897.80		
AFR 91,808.80		
KEN 0.		
TOTAL-AME 3,445,025.00		
BAN -7,162.79		
IND 154,389.45		
AEO 155,618.72		
ASR 0.		
TOTAL-AE 302,845.38		
NR 0.		
TOTAL-ALL 5,119,483.69		

SUMMARY OF TOTAL COMMITMENTS FOR PERIOD 07/01/86 THROUGH 06/30/87  
 FUNDING SOURCE: GRANT#6  
 INCLUDING BULK AND INKIND

Region Totals -----	Division Totals -----	Totals by Type -----
BRA -75,087.90	FP -484,953.58	New 0.
LAN -180,438.54	WP -11,330.06	Renew 0.
LAS -58,033.73	PP -46,011.89	Amend 14,613.4
LAR -1,193.00	TG 0.	Deob -558,438.2
MEX -4,477.58	RR -1,529.25	FE 0.
	IN 0.	Other 0.00
TOTAL-LA -319,230.75	Other 0.00	
	TOTAL -543,824.78	TOTAL -543,824.7
TUR -65,498.63		
NIR -123,279.61		
MEO 0.00		
SSA -10,362.83		
AFR -4,277.60		
KEN 0.		
TOTAL-AME -203,518.67		
BAN -9,153.66		
IND -2,484.75		
AEO -9,316.45		
ASR 0.		
TOTAL-AE -20,954.86		
NR -120.50		
TOTAL-ALL -543,824.78		

SUMMARY OF TOTAL COMMITMENTS FOR PERIOD 07/01/86 THROUGH 06/30/87  
 FUNDING SOURCE: NIGERIA  
 INCLUDING BULK AND INKIND

Region Totals -----		Division Totals -----		Totals by Type -----	
BRA	0.	FP	171,996.37	New	316,671.77
LAN	0.	WP	0.	Renew	40,275.84
LAS	0.	PP	0.	Amend	14,424.55
LAR	0.	TG	61,844.31	Deob	-80,483.48
MEX	0.	RR	0.	FE	4,222.00
TOTAL-LA	0.	IN	0.	Other	0.00
		Other	61,270.00	TOTAL	295,110.68
		TOTAL	295,110.68		
TUR	0.				
NIR	295,110.68				
MEO	0.				
SSA	0.				
AFR	0.				
KEN	0.				
TOTAL-AME	295,110.68				
BAN	0.				
IND	0.				
AEO	0.				
ASR	0.				
TOTAL-AE	0.				
NR	0.				
TOTAL-ALL	295,110.68				

SUMMARY OF TOTAL COMMITMENTS FOR PERIOD 07/01/86 THROUGH 06/30/87  
 FUNDING SOURCE: DHAKA  
 INCLUDING BULK AND INKIND

Region Totals		Division Totals		Totals by Type	
-----		-----		-----	
BRA	0.	PP	876,385.47	New	166,029.77
LAN	0.	WP	-18,040.42	Renew	701,998.00
LAS	0.	PP	0.00	Amend	15,628.75
LAR	0.	TG	21,167.00	Deob	-94,569.70
MEX	0.	RR	2,306.77	FE	113,174.00
TOTAL-LA	0.	IN	0.	Other	0.00
		Other	20,442.00		
		TOTAL	902,260.82	TOTAL	902,260.82
TUR	0.				
NIR	0.				
MEO	0.				
SSA	0.				
AFR	0.				
KEN	0.				
TOTAL-AME	0.				
BAN	902,260.82				
IND	0.				
AEO	0.				
ASR	0.				
TOTAL-AE	902,260.82				
NR	0.				
TOTAL-ALL	902,260.82				

SUMMARY OF TOTAL COMMITMENTS FOR PERIOD 07/01/86 THROUGH 06/30/87  
 FUNDING SOURCE: BRAZIL  
 INCLUDING BULK AND INKIND

Region Totals -----		Division Totals -----		Totals by Type -----	
BRA	460,527.00	FP	280,773.00	New	460,527.00
LAN	0.	WP	0.	Renew	0.
LAS	0.	PP	0.	Amend	0.
LAR	0.	TG	149,275.00	Deob	0.
MEX	0.	RR	2,019.00	FE	0.
		IN	0.	Other	0.00
TOTAL-LA	460,527.00	Other	28,460.00		
		TOTAL	460,527.00	TOTAL	460,527.00
TUR	0.				
NIR	0.				
MEO	0.				
SSA	0.				
AFR	0.				
KEN	0.				
TOTAL-AME	0.				
BAN	0.				
IND	0.				
AEO	0.				
ASR	0.				
TOTAL-AE	0.				
NR	0.				
TOTAL-ALL	460,527.00				

SUMMARY OF TOTAL COMMITMENTS FOR PERIOD 07/01/86 THROUGH 06/30/87  
 FUNDING SOURCE: PERU  
 INCLUDING BULK AND INKIND

Region Totals -----		Division Totals -----		Totals by Type -----	
BRA	0.	FP	234,294.00	New	276,358.60
LAN	0.	WP	0.	Renew	0.
LAS	277,202.05	PP	14,080.00	Amend	1,042.31
LAR	0.	TG	0.	Deob	-198.93
MEX	0.	RR	20,838.05	FE	0.
		IN	0.	Other	0.00
TOTAL-LA	277,202.05	Other	7,990.00	TOTAL	277,202.05
		TOTAL	277,202.05		
TUR	0.				
NIR	0.				
MEO	0.				
SSA	0.				
APR	0.				
KEN	0.				
TOTAL-AME	0.				
BAN	0.				
IND	0.				
AEO	0.				
ASR	0.				
TOTAL-AE	0.				
NR	0.				
TOTAL-ALL	277,202.05				

SUMMARY OF TOTAL COMMITMENTS FOR PERIOD 07/01/86 THROUGH 06/30/87  
 FUNDING SOURCE: PRIVATE  
 INCLUDING BULK AND INKIND

Region Totals -----	Division Totals -----	Totals by Type -----
BRA 163,696.09	FP 168,492.68	New 714,477.69
LAN 32,156.00	WP 101,392.66	Renew 148,307.00
LAS 93,435.29	PP 371,728.52	Amend 75,646.56
LAR 8,501.70	TG 0.	Deob -101,633.83
MEX 91,333.00	RR 3,051.31	FE 38,907.00
TOTAL-LA 389,122.08	IN 0.	Other 0.00
	Other 231,039.25	
	TOTAL 875,704.42	TOTAL 875,704.42
TUR 34,426.00		
NIR 0.		
MEO 3,505.28		
SSA 228,675.41		
AFR 65,856.00		
KEN 0.		
TOTAL-AME 332,462.69		
BAN 62,433.00		
IND 30,031.13		
AEO 5,294.12		
ASR 0.		
TOTAL-AE 97,758.25		
NR 56,361.40		
TOTAL-ALL 875,704.42		

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Appendices

APPENDIX A

THE PATHFINDER FUND STAFF  
(6/30/87)

Headquarters Staff

Office of the Executive Director

Executive Director	Daniel Pellegroni
Associate Executive Director	Eliot Putnam
Assistant Secretary II	Sally Skillin

Personnel Department

Director of Personnel	Sharon Stevens
Employee Benefits Coordinator	Lisa Shaheen
Administrative Assistant I	Sandra Cincotta

Office of Public Affairs

Director of Public Affairs	Marilyn Edmunds
Publications Coordinator	Margaret Mulhern
Administrative Assistant I	Doris Ziskend
Administrative Secretary II	Jayne Stuart

Office of Internal Audit

Director of Internal Audit	Ronald Geary
Assistant Internal Auditor	Sharmini Davies
Administrative Secretary II	Janet Eld

Department of Finance and Administration

Director of Finance and Administration	Carol Gibbs
Director of Administrative Services	Dolores Howard
Assistant for Administrative Services	Matthew Collins
Systems Manager	Ana Usman
Program Administration Coordinator	Brigitte Humbert
Asst. Program Administration Coordinator	Jeanne-Aimee DeMarrais
Receptionist/Records Assistant	Judy DeMeo
Stockroom/Mailroom Operator	Chuck Cournoyer

Accounting Department

Director of Accounting	Joseph Zani
Supervisor of Accounting	Stephen Williams
Financial Assistant - Subgrant/Payroll	Ruth Hughes
Financial Assistant - Account Analyst	Patricia Devoe
Financial Assistant - Field Offices	Lawrence LeBlanc
Financial Assistant - Accounts Payable	Mary Killoran

Department of Project OperationsAfrica and the Middle East

Regional Director  
 Regional Project Administrator  
 Administrative Assistant I  
 Administrative Secretary II

James Crawford  
 Delvine Okereke  
 Jodi Ansel  
 Steven Pierce

Asia and Egypt

Regional Director  
 Regional Project Administrator  
 Administrative Secretary I

Karen Eng  
 Margaret Perkins  
 Patricia Collins

Latin America

Regional Project Administrator,  
 Latin America North and Mexico  
 Administrative Secretary II  
 Regional Project Administrator,  
 Latin America South and Brazil  
 Administrative Secretary II

Estelle Quain  
 Nancy Brizzolara  
 Maria Elena Blackwell  
 Joseph Chandler

Commodities Department

Director of Commodities  
 Assistant Director of Commodities  
 IEC Coordinator/Commodities Assistant  
 Commodities Assistant

Jose Mas-Jordan  
 Lucie Klein  
 Janet Perales  
 Dianne Manoles

Department of Technical Services and Planning

Director, Technical Services and Planning  
 Administrative Research Assistant  
 Deputy Director, DTSP and Evaluation  
 Evaluation Coordinator/Librarian  
 Administrative Assistant I  
 Director of Medical Services  
 Administrative Secretary I  
 Senior Policy Advisor  
 Administrative Research Assistant  
 Associates for Women's Issues

Deirdre Strachan  
 Laura Hallahan  
 Marianne Burkhart  
 Nancy MacFadyen  
 Elaine Scheier  
 Praema Raghavan-Gilbert  
 Susan Evans  
 John Paxman  
 Kathleen Demmon  
 Bonnie Shepard  
 Christina Fowler  
 Anne Jardine  
 H. Ben Hanafi  
 Ann Wickham  
 Xiomara Padial

Administrative Secretary II  
 Family Planning Advisor, FPMT  
 Peru Project Administrator  
 Administrative Secretary II

International Representatives

Africa and the Middle East

Regional Representative, Sub-Sahara Africa  
Country Representative, Nigeria  
Country Representative, Turkey

Ayorinde A. Ajayi  
Olabisi R. Olatokunbo  
Turkiz Gokgol-Kline

Latin America

Regional Director, Latin America  
Regional Representative, LA North  
Regional Representative, LA South  
Country Representative, Mexico  
Country Representative, Brazil  
Chief of Party, Cooperative Agreement Peru

Alberto Rizo  
Victor Jaramillo  
Carlos Aramburu  
Esperanza Delgado  
Jose de Codes  
Luis Aller Atucha

Asia and Egypt

Country Representative, Bangladesh  
Country Representative, Indonesia  
Country Representative, Pakistan

Mohammad Alauddin  
Does Sampoerno  
Imtiaz Kamal

**FUNCTIONAL ORGANIZATION CHART  
APPENDIX B**

**BOARD OF DIRECTORS**

**EXECUTIVE OFFICE**

**INTERNAL AUDIT**

**DEPARTMENT OF  
FINANCE & ADMINISTRATION**  
  
 Personnel  
 Administration  
 Accounting/Fiscal  
 Program Admin. Coord.  
 Management Information  
 Systems (Internal)

**DEPARTMENT OF  
PROJECT OPERATIONS**  
  
 Africa & Middle East  
 Asia & Egypt  
 Latin America  
 Commodities

**DEPARTMENT OF  
TECHNICAL SERVICES & PLANNING**  
  
Technical Services  
 Medical  
 Policy  
 Training  
 Women's Issues  
 Project Evaluation  
 Project Planning  
 Management Information Systems  
 Logistics  
  
Planning & Program Evaluation  
 Program Research & Development  
 Strategy Development  
 Global Assessment  
 Long-Range Planning

**DEPARTMENT OF  
PUBLIC AFFAIRS**  
  
 Communications  
 Constituency  
 Building  
 Liaison  
 Formation

**INTERNATIONAL STAFF**

Sub-Sahara Africa Regional Office	Indonesia Country Office
Nigeria Country Office	Latin America North Regional Office
Pakistan Country Office	Latin America South Regional Office
Turkey Country Office	Brazil Country Office
Bangladesh Country Office	Mexico Country Office