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**The Foundation For The
Peoples Of The South Pacific**

**1988
ANNUAL REPORT**

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US Headquarters

200 West 57th St., Suite #410
New York, N.Y. 10019

Tel: (212) 397-5270

Telex: WUI 62895

Facsimile: (212) 586-0085

Cable: FOSOPAC New York

Patricia A. Monahan
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Fiscal Officer

National Development Office California

FSP/Friends of the South Pacific
14th Floor/North Tower
3200 Wilshire Blvd.

Los Angeles, CA 90010-1300

Tel. (213) 383-9400

FAX: (213) 451-9354

Stanley W. Hosie
FSP Liaison

REPORT FROM THE PRESIDENT



Dear Friends of the Peoples of the South Pacific:
A very busy 1988.

- In January I was in Australia for the inauguration of Dr. Bernard Hosie as Executive Director of Australian Foundation for the Peoples of the South Pacific.

After thirteen years with FSP/US headquarters, first as Program Director, then as Director of our California program, then as Pacific Islands Regional Evaluator, and finally as founder and first Director of the FSP Regional Program Office in Fiji, Bernard left US/FSP to accept an invitation from the board of directors of FSP/Australia to run the Australian program

FSP is grateful to Dr. Hosie for his years of dedicated service and his cheerful readiness to travel anywhere in the Pacific Basin at a moment's notice on the business of FSP.

- In February I was in California with the FSP Los Angeles Advisory Committee to welcome the Deputy Assistant Administrator of the U.S. Agency for International Development, Thomas A. McKay, as our keynote speaker at a luncheon to launch the FSP National Development Office in Los Angeles.
- In April I was back in Los Angeles for the California Committee's Annual fundraiser, this year at the Hollywood Roosevelt Hotel.
- June saw us in New York deep in Strategic Planning workshops with Dr. David Korten — intense days that helped FSP focus its forward planning and clarify its relations with its Pacific Islands partners.
- September we carried all this planning to Fiji and met with our program directors from Papua New Guinea, Solomon Islands, Kiribati, Vanuatu, Tonga, Fiji and the Fiji Regional Office, to broaden the base of our Strategic Assessment workshops.

Our FSP workshop was back to back with the annual meeting of Peace Corps Directors, private voluntary organizations and the Director and staff of the South Pacific Regional Development Office of USAID. The meeting centered on the 1990-1994 Country Development Strategy State-

ment of USAID and was ably chaired by the new USAID Director, John Woods.

Our young FSP professional field staff made me proud as they described FSP at work. The GROW program in Papua New Guinea brings village families to a training center where they join in food garden programs emphasizing traditional foods and growth techniques, share workshops about balanced diets and think through the problems of transport and marketing of surplus food.

On a regional scale our maternal and infant nutrition program is doing the same kind of training in five Pacific nations.

Most of all it was encouraging to hear firsthand of the progress in evolving the FSP program administration to local management under our local Trust partners as FSP continues to move forward with its plan to localize all of its program activities.

After such a typical torrent of FSP activities over the last twelve months, it is hard to believe that we began our twenty-fifth anniversary year on January 27, 1989.

We launched our anniversary celebration in February '89 with a memorable EVENING WITH MARIETTE HARTLEY at the Los Angeles Hilton & Towers. Mariette honored us with a sneak preview of her new one-woman show which was simply spectacular.

We will be turning back to you — all of our friends through the years — as we plan a series of 25th anniversary events to culminate in New York in October 1990.

Twenty-five years. Looking back it does not seem that long.

Elizabeth B. Silverstein
President

The Year in Brief

Nineteen eighty-eight was a year of both continuity and change for FSP as we renewed commitments to existing programs and took some steps in modifying our organizational structure and our strategies.

The year got off to a brisk beginning. With the help of USAID's Office of Private and Volunteer Cooperation we reorganized our headquarters management through the recruitment of directors for operations, finance, programs and development.

In January FSP/FIJI/KANA launched the Pacific Island Regional Training, or PIRT, program, through which four indigenous NGOs (in Tonga, Kiribati, Fiji, and Vanuatu) will operate first as FSP partners, then as autonomous institutions. An FSP adviser to each NGO will give training in project management and bookkeeping, offer services in program development and donor identification, and foster the exchange of experiences and technologies. The program is managed by four boards of directors (one from each country), and is funded by West Germany's MISEREOR.

Perhaps the year's most exciting event was September's four-day strategic planning workshop in Fiji. In reaching a consensus on the kind of organization FSP would like to be by the year 2000, the 15 participants renewed FSP's commitments to:

- Help the Peoples of the South Pacific meet their own self-defined needs
- Work with and through partner institutions controlled and managed by Pacific Islanders
- Serve as a development catalyst, undertaking temporary interventions for sustainable development programs.

The participants also defined four priority sectors for FSP programs operating through the 1980s: natural resources development, food self-sufficiency, small business development, and health. They concluded, however, that FSP's concentration on these areas should be balanced with enough flexibility to take advantage of changes in local conditions

Last year also marked the beginning of plans for a 1989 workshop on creating FSP/International, envisaged as a regional organization incorporated in the Pacific Islands. FSP/International will be responsible for project management and will serve as the channel for all funding from metropolitan FSP organizations to programs of FSP Pacific member or partner organizations.

FSP's Program Strategies

Over the years FSP's priorities have evolved in

response to the South Pacific islands' changing needs. We currently emphasize five areas: family food production, income generation, health, women's development, and institution-building. Some of our programs focus on more than one of these sectors; all of them are guided by respect and concern for the physical and social environment in which they operate.

Family Food Production

In advocating rural families' increased access to food as a source of income, we look at products harvested from the sea as well as the ground. We therefore work not only with farmers but also with fishermen — as, for example, in Papua New Guinea's recently initiated Canoe Development Program. The project brings together modern technology and traditional village canoe-building skills to build and test a series of small fishing and transport boats that are lighter, faster, and capable of carrying a larger load than local village canoes of similar size. Each canoe is designed for use in a particular area: inside coral reefs, outside reefs, around coral islands, or on the open sea.

On the agricultural side, we emphasize those regions where geography makes cultivation difficult — Kiribati, for example. That nation consists of 33 atolls (an atoll is a coral island consisting of a reef surrounding a lagoon), and is therefore dependent on imported food. To help residents get the most from their marginal land FSP's Family Food Production Program trains community development workers in mixed gardening techniques. And in response to a recent survey showing that most people know little about which foods are healthful, nutrition training — recipes, cooking demonstrations, and posters — is now being offered. Likewise, in Fiji, whose land is more productive, we're training community workers in nutrition, home vegetable gardening, and financial management.

But poor diet is not limited to Kiribati and Fiji. Nutritional problems abound in the South Pacific islands, especially among two population groups: young children, and adults. Though breastfeeding is common, proper weaning is not; most mothers do not know the right way to start children on solid food. At the same time, obesity, diabetes, and high blood pressure are on the rise among adults — the result of a growing fondness for imported foods that often contain unhealthy amounts of sugar, salt and fat. To help people understand the relationship between good health and the food they harvest, FSP's five-country Village Food and Nutrition Program is integrating nutrition into all FSP's agricultural activities in those countries.



Preparing nutritious lunch from the "fruits" of their gardens.
Village Food and Nutrition Project. PNG



Food for the Family, (Not the Pigs) Constructing a line fence to protect vegetable gardens from foraging animals.

Income Generation

"Small business for small islands" could be the motto for FSP's efforts to help rural peoples of the South Pacific participate in the cash economy - for example:

- In the Solomon Islands, the FSP office operates such small-scale enterprises as lumbering, producing charcoal, and crushing cans for sale to Australia.
- Papua New Guinea's Grassroots Opportunities for Work project (GROW) teaches the rural poor how to plant and protect their mixed-crop gardens, and how to market their surplus.
- Villagers in Oro Province, Papua New Guinea are being trained to build Red Snapper canoes, which are suitable for use by a crew of 2 to 3 fisherman needing a craft strong enough to fish outside the reef using specially modified gear and simple techniques. In Manus Province, several designs are being tested ranging from ultra-light one-man canoe (specially suited to atoll islands where trees for making canoes and fuel for outboard motors are short in supply), to the "Mon" or large monohull craft without outrigger, to the largest of the series, the Kemandra, designed especially for long distance transport on the open sea.
- In Vanuatu, farm managers are receiving practical and theoretical training in running church - and government-owned agri-businesses.



GROW trainee and future farmer.

Health

Foremost among our health programs is the South Pacific Alliance for Family Health (SPAFH), which represents member countries' family planning interests regionally and worldwide. SPAFH's priorities are threefold:

(1) formulating national family planning services, (2) improving and expanding family life, education and family planning services, and (3) increasing health ministries' emphasis on family health. In 1988, SPAFH held a workshop for nurses (Solomon Islands), worked with government officials to develop a national population policy (Papua New Guinea), and prepared and disseminated educational materials on AIDS (Tonga).

At the village level, FSP/Papua New Guinea's innovative Marisin Meri program (the term means "medicine women" in pidgin) is working to combat malnutrition by training local women to be primary health care workers. PNG's patriarchal society makes it desirable to include men in planning their own village's health services — a strategy that has contributed to the program's success, not only in providing basic health care but also in empowering women and the rural poor and in serving as a catalyst for development.

Women's Development

Although the status of women varies by South Pacific country, it is fair to make one generalization: whereas women have traditionally directed their energies to home and family, they are becoming increasingly interested — and involved in their community's activities. It is in this area that FSP is offering assistance:

- The Solomon Islands Women's Interest Program brings together leaders of women's clubs and holds workshops on a variety of topics — agriculture, nutrition, and such income-generating activities as the sale of artifacts and handicrafts.
- In Papua New Guinea, the GROW project trains wife-and-husband teams in techniques that can make their labor and land more efficient.
- In villages on a group of outer islands in Tonga, a grassroots women's community organization expanded its sanitation project to encompass a water supply project. Now the villages boast not only a fresh water supply but also protected gardens, durable houses, and knowledge about becoming — and staying — healthy.

Women learning together: Planting seeds for vegetable seedlings.





GROW Project Director demonstrating tripod and plumb line device for determining level ground.

Institution-Building

Since FSP's beginning, the creation of in-country partner NGOs has been a top priority. These organizations initially receive management assistance from the FSP country office, with the aim of eventually managing all the FSP programs operating there. Now, thanks to PIRT (the Pacific Island Regional Training Program), of FSP/FIJ/KANA, we are able to strengthen four of these trusts:

- The FSP/Pirt Adviser Trainer plans to hold one to two day development education workshops to assist the Nasonal Komuniti Development Trust Staff (NKDT-Vanuatu) understand the fuller meaning of development education. Some members of the Solomon Islands Development Trust's Administration who have done this type of work will travel to Vanuatu and conduct the workshop.
- In Kiribati we're helping to upgrade the administrative and financial expertise of local Catholic and Protestant women's clubs.
- A Tonga Trust is being re-organized as an FSP

program, and staff are being trained in writing proposals and reports, negotiating funding, and managing finances.

- We're helping our local counterpart in Fiji improve its research and training in health, agriculture, and small business development.

Another approach to institution-building has evolved in Vanuatu, where a self-help alliance, the Plantation Support Association, is bringing together mid-level local managers who have been trained in running a plantation. PSA is directed by these trainees, who teach each other to cope with day-to-day farming problems and how to recognize the need for and how to access expert help. Current plans are for PSA to continue operating until a generation of experienced managers has been established in Vanuatu.

Similarly in Tonga, the Fishermen's Association is being developed to represent the views and needs of individual fishermen to Government and its fisheries department.



TOP: Women's Program — Vanuatu Family Health and good eating practices.

MIDDLE: Village Women's Program — Tonga Women working together to improve the village environmental sanitation.

BOTTOM: Women's Program Vanuatu — Replenishing the earth through composting.



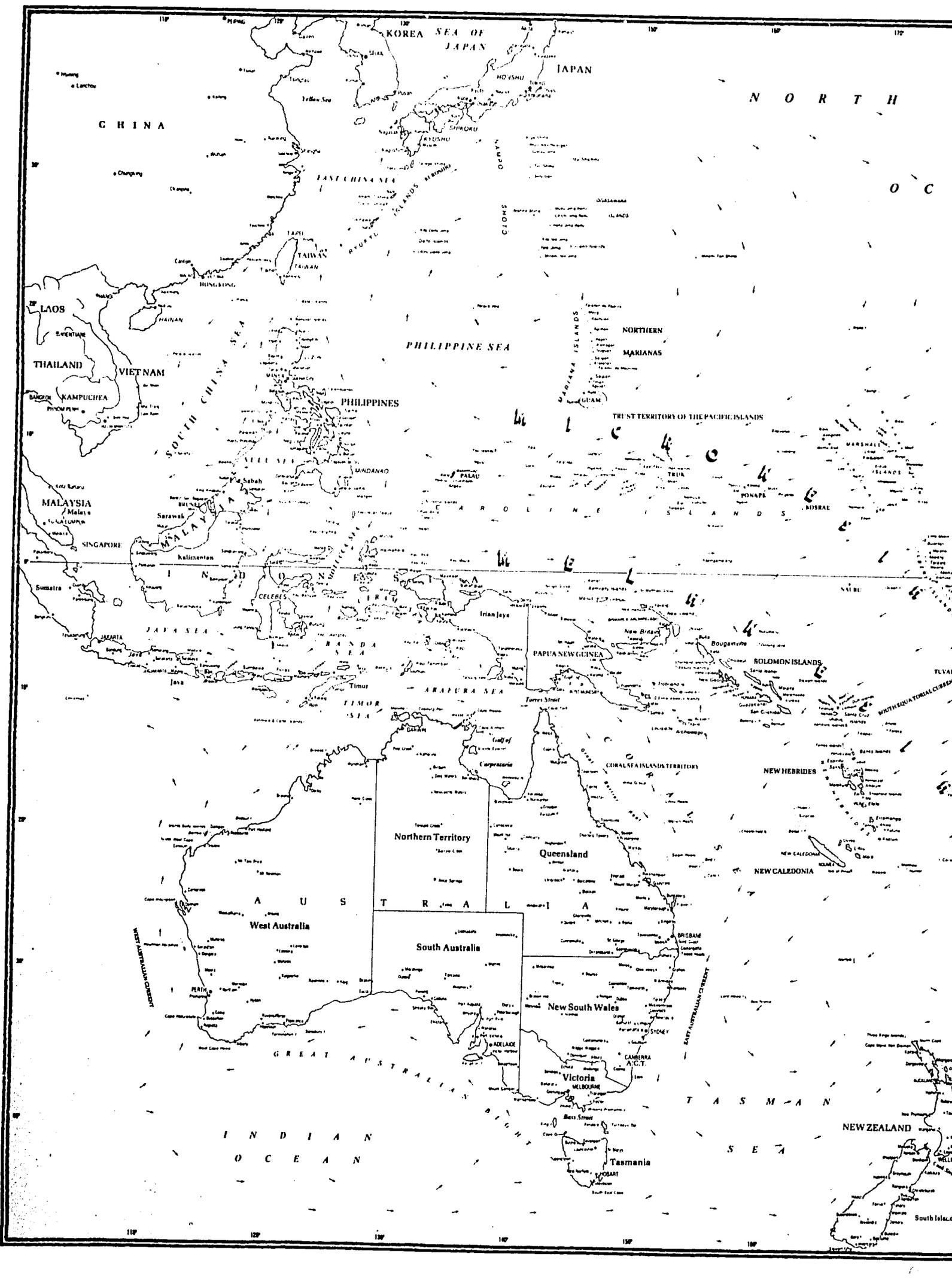


PNG Canoe Development Program: U.S. Agency for International Development Regional Director, John Woods, gets a test ride in the Red Snapper Canoe in Port Moresby Harbor.

Left to right: David Cook, Senior Technical Officer, Department of Fisheries and Marine Resources; Robert Winship, Economic Officer, American Embassy; John Woods; Stephen Ume, builder of the canoe.



The Family Working Together GROW Village Extension



CHINA

KOREA SEA OF JAPAN
JAPAN

NORTH

OCEAN

PHILIPPINE SEA

SOUTH CHINA SEA

VIETNAM

PHILIPPINES

NORTHERN MARIANAS

TRUST TERRITORY OF THE PACIFIC ISLANDS

THAILAND

MALAYSIA

SINGAPORE

SUMATRA

INDONESIA

JAKARTA

IRIAN JAYA

PAPUA NEW GUINEA

TIMOR

ARAUCA SEA

Northern Territory

Queensland

South Australia

New South Wales

Victoria

Tasmania

AUSTRALIA

CAROLINE ISLANDS

MARSHALL ISLANDS

ROLOMON ISLANDS

NEW HEBRIDES

NEW CALEDONIA

NEW ZEALAND

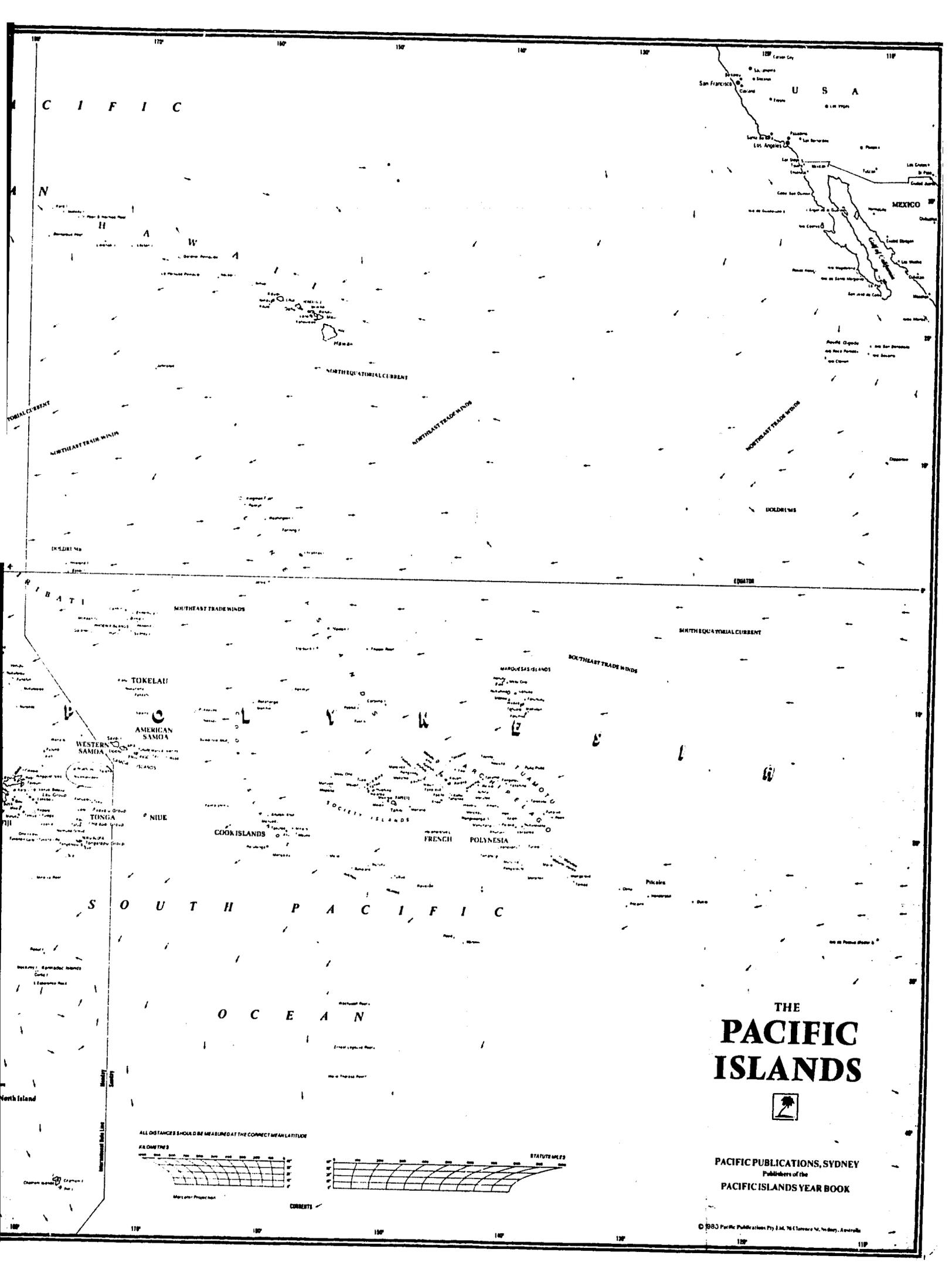
GREAT AUSTRALIAN BIGHT

INDIAN OCEAN

TASMAN SEA

NEW ZEALAND

SEA

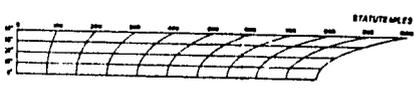
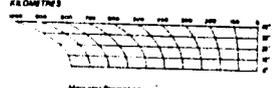


THE PACIFIC ISLANDS



PACIFIC PUBLICATIONS, SYDNEY
Publishers of the
PACIFIC ISLANDS YEAR BOOK

ALL DISTANCES SHOULD BE MEASURED AT THE CORRECT MEAN LATITUDE



THE FOUNDATION for the PEOPLES of the SOUTH PACIFIC, INC.

BALANCE SHEETS

September 30, 1988 and 1987

ASSETS:	<u>1988</u>	<u>1987</u>
Cash, including certificates of deposit of \$401,507 and \$379,182, respectively (Note 2)	\$ 770,260	\$ 739,356
Grants receivable (Note 5)	2,547,911	1,200,727
Prepaid expenses	4,260	4,225
Travel and employee advances	5,695	5,962
Miscellaneous receivables	31,749	20,764
Security deposits	5,810	6,165
Furniture, fixtures and equipment, at cost, less accumulated depreciation (Note 3)	9,889	15,263
Deferred leasing costs (Note 4)	<u>11,366</u>	<u>12,594</u>
Total assets	<u>\$3,386,940</u>	<u>\$2,005,056</u>
LIABILITIES and FUND BALANCE:		
Accounts payable and accrued expenses	\$ 56,200	\$ 41,000
Grants payable (Note 1)		35,490
Deferred support (Note 6)	3,022,624	1,576,665
Due to related party		12,000
Income tax payable		<u>12,700</u>
Total liabilities	<u>3,078,824</u>	<u>1,677,855</u>
Contingencies and commitments (Note 8)		
Fund balance	<u>308,116</u>	<u>327,201</u>
Total liabilities and fund balance	<u>\$3,386,940</u>	<u>\$2,005,056</u>

THE FOUNDATION for the PEOPLES of the SOUTH PACIFIC, INC.

STATEMENT of CHANGES in FINANCIAL POSITION

for the year ended September 30, 1988

Source of cash:		
Excess of expenses over support and revenue		(\$ 19,085)
Add, Items not requiring cash:		
Depreciation		6,322
Amortization		<u>1,229</u>
Cash used for operations		(11,534)
Decrease in travel and employee advances		267
Decrease in security deposits		355
Increase in deferred support	\$1,445,959	
Less, Related increase in grants receivable	<u>1,347,184</u>	98,775
Increase in accounts payable and accrued expenses		<u>15,200</u>
		103,063
Uses of cash:		
Increase in prepaid expenses		35
Increase in miscellaneous receivables		10,986
Additions to fixed assets		948
Decrease in due to related party		12,000
Decrease in income tax payable		12,700
Decrease in grants payable		<u>35,490</u>
Increase in cash		<u>72,159</u>
		30,904
Cash at beginning of year		<u>739,356</u>
Cash at end of year		<u>\$770,260</u>

THE FOUNDATION for the PEOPLES of the SOUTH PACIFIC, INC.
 STATEMENT of SUPPORT, REVENUE and EXPENSES, and CHANGES in FUND BALANCES
 for the year ended September 30, 1988
 with comparative totals for the year ended September 30, 1987

	<u>Unrestricted</u>	<u>Restricted</u>	<u>Total All Funds</u>	
			<u>1988</u>	<u>1987</u>
Support and revenue:				
Grants:				
Agency for International Development		\$ 946,384	\$ 946,384	\$ 939,641
Others		589,256	589,256	335,348
Donor contributions	\$150,555		150,555	148,506
Donated services	158,500		158,500	140,950
Revenue from Cancare Project	41,769		41,769	26,107
Interest income	34,149		34,149	11,422
Rental income				43,650
Other				966
Total support and revenue	<u>384,973</u>	<u>1,535,640</u>	<u>1,920,613</u>	<u>1,646,590</u>
Expenses:				
Program services:				
AID-supported-country programs		952,415	952,415	980,636
PACT-supported programs		60,474	60,474	72,773
Others	<u>114,343</u>	<u>531,647</u>	<u>645,990</u>	<u>450,402</u>
	<u>114,343</u>	<u>1,544,536</u>	<u>1,658,879</u>	<u>1,503,811</u>
Supporting services:				
General and administrative	202,996		202,996	288,886
Fund raising	<u>77,823</u>		<u>77,823</u>	<u>15,349</u>
	<u>280,819</u>		<u>280,819</u>	<u>304,235</u>
Total expenses	<u>395,162</u>	<u>1,544,536</u>	<u>1,939,698</u>	<u>1,808,046</u>
Excess of expenses over revenue	(10,189)	(8,896)	(19,085)	(161,456)
Gain from sale of building, net of expenses including income taxes of \$12,700				334,350
Fund balances - beginning of year	327,201		327,201	154,307
Interfund transfers	<u>(8,896)</u>	<u>8,896</u>		
Fund balances - end of year	<u>\$308,116</u>	<u>\$ -</u>	<u>\$ 308,116</u>	<u>\$ 327,201</u>

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THE FOUNDATION for the PEOPLES of the SOUTH PACIFIC, INC.

STATEMENT of FUNCTIONAL EXPENSES

for the year ended September 30, 1988
with comparative totals for the year ended September 30, 1987

	Personnel	Training	Travel	Space*	Other	Equipment/ Alterations	Totals Before Allocation	Allocation of General and Administrative Costs	Total Expenses	
									1988	1987
Program services:										
AID-Supported-Country Programs - annexed	\$377,892	\$101,715	\$116,213	\$ 22,426	\$167,762	\$20,947	\$ 806,955	\$145,460	\$ 952,415	\$ 980,636
PACT-Supported Programs	28,614	2,568	14,565	2,517	5,114		53,378	7,096	60,474	72,773
Pacific Islands Regional Training	41,839	6,269	11,645	156	758		60,667		60,667	
European Economic Community/Danchurchaid Village Food and Nutrition	49,154	716	9,859	6,208	7,839		73,776	1,593	75,369	23,823
Danchurchaid Tonga Water Project					(105)		(105)		(105)	2,356
Kiribati Family Food Production/UNICEF	23,972	2,400	6,864	49	3,771		37,056	3,706	40,762	40,513
Solomon Islands Disaster Rehabilitation Program	26,368	8,561	11,872	3,859	82,281	2,755	135,695		135,695	105,600
Solomon Islands Housing Rehabilitation	14,895	5	7,914		15,904		38,718		38,718	22,211
Training for Agriculture and Small Business/ Coordination in Development (CODEL)	20,472	2,007	1,363	5,118	2,797	2,993	34,750	3,176	37,926	4,799
Solomon Islands Charcoal Program	4,231	875	1,975	2,037	5,792		14,910		14,910	488
Kiribati Nutrition - Raskob Foundation for Catholic Activities	334	53	1,046				1,434	143	1,577	6,485
Solomon Islands Housing Information Program	3,002	660	2,772		1,923		8,357		8,357	3,334
Nutrition and Home Gardening Project		1,429	107		524		2,059	206	2,265	9,590
Vavau Water Project	8,960	26,579			1,110		36,649	8,063	44,712	36,894
Methodist Tonga Women's Development	3,442	208	701				4,352		4,352	
Tonga Rural Development Vavau Water Supply/Australian	1,281	5,233	219		298		7,031		7,031	
Tonga Rural Development Support Vavau Water/Canadian	10,403	1,879	62		293		12,637		12,637	
Canadian High Commission/Solomon Islands	8,662	6,747	1,146		1,788	660	19,004		19,004	
Solomon Islands Government Headquarters Support	8,434		5,096		1,057		14,586		14,586	
Australian Low-cost Housing	98				8,628	4,458	13,184		13,184	
Pacific Islands Association										42,150
Ra Maternity Hospital										2,741
Food & Nutrition Program										26,593
Micronesian Newsletter										5,429
Various	43,129	21,534	4,315	8,480	36,885		114,343		114,343	117,396
Total program services	675,182	189,438	197,734	50,850	344,419	31,813	1,489,436	169,443	1,658,879	1,503,811
Supporting services:										
General and administrative	208,319		27,269	52,479	84,372		372,439	(169,443)	202,996	288,886
Fund raising	44,034		689	9,500	23,600		77,823		77,823	15,349
Total supporting services	252,353		27,958	61,979	107,972		450,262	(169,443)	280,819	304,235
Total costs	\$927,535	\$189,438	\$225,692	\$112,829	\$452,391	\$31,813	\$1,939,698	-	\$1,939,698	\$1,808,046

*Includes rental, fuel, water and security systems.

THE FOUNDATION for the PEOPLES of the SOUTH PACIFIC, INC.
 STATEMENT of FUNCTIONAL EXPENSES - AID-SUPPORTED-COUNTRY PROGRAMS
 for the year ended September 30, 1988
 with comparative totals for the year ended September 30, 1987

	<u>Personnel</u>	<u>Training</u>	<u>Travel</u>	<u>Space</u>	<u>Other</u>	<u>Equipment/ Alterations</u>	<u>Totals Before Allocation</u>	<u>Allocation of General and Admin- istrative Costs</u>	<u>Total Expenses</u>	
									<u>1988</u>	<u>1987</u>
South Pacific Alliance for Family Health	\$ 65,491	\$ 46,279	\$ 46,787	\$ 1,914	\$ 74,844	\$ 2,158	\$237,474	\$ 55,300	\$292,774	\$180,793
Multi-Project Support Grant	118,702	2,082	33,160	11,078	36,031	2,115	203,168	47,871	251,039	217,958
Solomon Islands - IHAP* Takeover	20,143		1,847	867	5,073		27,931	6,650	34,581	76,603
Vanuatu - IHAP* Takeover	34,414	737	16,685	3,797	22,451		78,084	18,592	96,676	
Papua New Guinea - IHAP* Takeover	14,176		5,843	237	23,033		43,289	10,307	53,596	83,624
Tonga										147,264
Headquarters Management Strategy	90,311	15,844					106,155		106,155	
AIP - Grow Papua New Guinea	3,747	12,357	2,201	4,526	3,947	4,253	31,030		31,030	
Fiji										226,029
Kiribati Vitamin A Deficiency Assessment										
Kingdom of Tonga - Subgrant Fisheries Development Program	<u>30,908</u>	<u>24,416</u>	<u>9,690</u>	<u>7</u>	<u>2,383</u>	<u>12,421</u>	<u>79,824</u>	<u>6,740</u>	<u>86,564</u>	<u>48,365</u>
Total AID-Supported- Country Programs	<u>\$377,892</u>	<u>\$101,715</u>	<u>\$116,213</u>	<u>\$22,426</u>	<u>\$167,762</u>	<u>\$20,947</u>	<u>\$806,955</u>	<u>\$145,460</u>	<u>\$952,415</u>	<u>\$980,636</u>

*International Human Assistance Program

* a full financial statement is available upon request

FSP International Affiliates

Australia

Australian Foundation for
the Peoples of the South Pacific
Pacific (AFSP)
9 Leichhardt Street
Darlinghurst, NSW, 2010
Tel: (02) 332-1036
Telex: 790-74226 (Garres 74226)

Chair:

Professor James C. Biggs

Canada

The South Pacific Peoples
Foundation of Canada (SPPF)
409-620 View Street
Victoria, B.C. VSW LJ6
Tel: (604) 381-4131

Chair:

Professor James Boutilier

Executive Director
Philip Esmonde

Fiji

Fiji Foundation for the
Peoples of the South Pacific
(FSP/FIJI/KANA)
P.O. Box 14447
Suva, Fiji
Tel: 679-300-392

Chair:

Serupepeli T. Naqase

Secretary
Sitiveni Ratuveli

Papua New Guinea

FSP/PNG
P.O. Box 6937
Boroko, NCD. Papua New Guinea

Chair:

Sir Paulias Matane
Tel: 675-25-8979

Solomon Islands

Soltrust
P.O. Box 400
Honiara, Solomon Islands
Tel: 21130

Chair:

Brown Saua

Tonga

Tonga Community
Development Trust
P.O. Box 519
Nuku'alofa, Tonga
Tel: 21494

Chair:

Dr. Sione A. Havea

United Kingdom

United Kingdom Foundation
for the Peoples of the South
Pacific (UKFSP)
Edward King House
The Old Palace
Lincoln LN2PU
Tel: Office: 44-522-528778
Home: 44-522-521932
Fax: 44-522-532501

Chair:

Sir Bernard Braine, MP

Secretary/Treasurer
Canon Rex Davis

Program Director
Dorothy McIntosh
32 Howe Park
Edinburgh EH10 7HF
Scotland
Tel: 03-444-5010
Telex: 851-295141
(Ref: MBX 313340573)

FSP Overseas Offices

Fiji

The Foundation for the
Peoples of the South Pacific
25 Thurston St.
P.O. Box 14447
Suva, Fiji
Tel: 300-392
Telex: 792-2526 (FSPFij.FJ)
Fax: 011-679-302-212

Regional Director
David Wyler

FSP Fiji Nutrition Project
P.O. Box 985
Lautoka, Fiji
Tel: 62535
Verona Lucas

Kiribati

The Foundation for the
Peoples of the South Pacific
P.O. Box 43
Bikenibeu, Tarawa
Tel: 727-77024
Fax: 21010

Country Director
Parul Fernandes

Solomon Islands

The Foundation for the
Peoples of the South Pacific
P.O. Box 400
Honiara, Solomon Islands
Tel: 23075
Telex: 769-66450 (FSPSol)
Fax: 231210

Tonga

The Foundation for the
Peoples of the South Pacific
P.O. Box 519
Nuku'alofa, Tonga
Tel: 21494
Telex: 765-66222 (CW ADM ts)
Fax: 22970

Country Director
Denis Wolff

Coordinator of South Pacific
Alliance for Family Health:
Joseph Sukwianomb

Papua New Guinea

The Foundation for the
Peoples of the South Pacific
P.O. Box 1119
Boroko, Papua New Guinea
Tel: 675-25-8470
Telex: 794-23450 SPATF:NE 23450
Fax: 475-21-2830

Country Director
David Vosseler

Vanuatu

The Foundation for the
Peoples of the South Pacific
P.O. Box 951
Port Vila, Vanuatu
Tel: 2915
Telex: 718-771-1097 ODC NH
Fax: 2910

Country Director
Kathy Fry

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FSP The Foundation for the Peoples of the South Pacific, Inc.
200 West 57th Street, New York, N.Y. 10019