

AGENCY FOR INTERNATIONAL DEVELOPMENT  
WASHINGTON, D.C. 20523

APR 19 1988

ACTION MEMORANDUM FOR THE AGENCY DIRECTOR FOR FOOD AND AGRICULTURE

FROM: S&T/N, Nicolaas Luykx *Nicolaas Luykx*

SUBJECT: Host Country Government Owned Organizations as Suppliers of Services Under Project: "Nutrition: Improvement of Maternal and Infant Diets" (931-1010)

Problem: Your approval is requested to amend the Project Authorization to permit the sub-contracting of services provided by selected cooperating country government owned organizations.

Discussion: The "Nutrition: Improvement of Maternal and Infant Diet" project was authorized in June 1979. At that time the possible sub-contracting of services with host-country government owned organizations was overlooked, but it has recently become an issue.

One of the contractors under this project, Manoff International, requires the services of the Ministry of Health in Ghana in the conduct of its weaning practices project. The selection of host country specialists is justified because of their language and cultural knowledge, the substantial cost savings to the USG and the unique logistic and institutional support offered by a Ministry of Health. Manoff International, a small business competitively selected to undertake this social marketing work, cannot maintain a staff large enough to ensure expertise in each language and culture where these programs are undertaken. Furthermore, the subject contract does not provide for resident Manoff International staff in each country where activities are undertaken. Therefore services must often be procured locally to assist with the implementation and monitoring of in-country social marketing campaigns. The private sector is not always able to help meet project needs.

For example, in Ghana no U.S. based host country marketing firms have adequate personnel or support to undertake the proposed weaning practices assessment for social marketing work. Ghana is a country in which Manoff International plans to procure services from the Ministry of Health. In the case of Ghana, the Ministry of Health is well qualified and uniquely positioned to provide communications, transport, and qualified personnel support services.

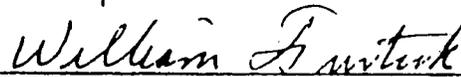
Recommendation: That you approve the use of cooperating country government owned organizations as suppliers of services for the Nutrition: Improvement of Maternal and Infant Diet project (931-1010) by signing the attached Project Authorization.

Project Authorization

Name of Country: Worldwide  
Name of Project: Nutrition: Improvement of  
Maternal and Infant Diet  
Project Number: 931-1010

1. Pursuant to Sections 103 and 104 of the Foreign Assistance Act of 1961, as amended, the Nutrition: Improvement of Maternal and Infant Diet project which is centrally funded was amended on May 10, 1980. That authorization is hereby amended as follows:

- a. Host country government owned organizations are eligible to be suppliers of services.
  
2. The authorization cited above remains in force except as hereby amended.



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William Furtick  
Agency Director  
for Food and Agriculture  
Bureau for Science and Technology

12

PROJECT DATA SHEET

1. TRANSACTION CODE:

- A = Add
- C = Change
- D = Delete

Amendment Number

DOCUMENT CODE

3

2. ENTRY/ENTITY

Worldwide

3. PROJECT NUMBER

931-1010

5. PROJECT TITLE (maximum 40 characters)

Nutrition: Improvement of Maternal and Infant Diet

4. BUREAU/OFFICE

S&T/Nutrition

6. PROJECT ASSISTANCE COMPLETION DATE (PACD)

MM DD YY  
1 23 11 8 9

7. ESTIMATED DATE OF OBLIGATION (Under "B." below, enter 1, 2, 3, or 4)

A. Initial FY 79 B. Quarter 4 C. Final FY 88

8. COSTS (\$000 OR EQUIVALENT \$1 = )

A. FUNDING SOURCE	FIRST FY			LIFE OF PROJECT		
	B. FX	C. L/C	D. Total	E. FX	F. L/C	G. Total
AID Appropriated Total						
(Grant)	( 869 )	( )	( 869 )	( 19,977 )	( )	( 19,977 )
(Loan)	( )	( )	( )	( )	( )	( )
Other U.S.						
Host Country						
Other Donor(s)						
<b>TOTALS</b>	<b>869</b>		<b>869</b>	<b>19,977</b>		<b>19,977</b>

9. SCHEDULE OF AID FUNDING (\$000)

A. APPROPRIATION	B. PRIMARY PURPOSE CODE	C. PRIMARY TECH. CODE		D. OBLIGATIONS TO DATE		E. AMOUNT APPROVED THIS ACTION		F. LIFE OF PROJECT	
		1. Grant	2. Loan	1. Grant	2. Loan	1. Grant	2. Loan	1. Grant	2. Loan
(1) FN				4,586				4,586	
(2) HE				6,993				12,391	
(3) CS								3,000	
(4)									
<b>TOTALS</b>								<b>19,977</b>	

10. SECONDARY TECHNICAL CODES (maximum 6 codes of 3 positions each)

11. SECONDARY PURPOSE CODE

12. SPECIAL CONCERNS CODES (maximum 7 codes of 4 positions each)

A. Code

B. Amount

13. PROJECT PURPOSE (maximum 480 characters)

Improve and expand LDC programs for breastfeeding promotion, improved infant feeding practices and maternal nutrition.

14. SCHEDULED EVALUATIONS

Interim MM YY MM YY Final MM YY

15. SOURCE/ORIGIN OF GOODS AND SERVICES

000  241  Local  Other (Specify)

16. AMENDMENTS/NATURE OF CHANGE PROPOSED (This is page 1 of a \_\_\_\_\_ page PP Amendment.)

This amendment authorizes government owned organizations for suppliers of services.

17. APPROVED BY

Signature: *Nicolaas Luykx*  
Nicolaas Luykx  
Executive Director (Acting)  
Office of Nutrition

Date Signed MM DD YY  
4 19 88

18. DATE DOCUMENT RECEIVED IN AID/W, OR FOR AID/W DOCUMENTS, DATE OF DISTRIBUTION

MM DD YY  
3