

PD-AAW-729
ISN 53014

REPORT
on the
ACTIVITIES
of the
LOGISTICS CONSULTANT

for the
UGANDA RURAL ECONOMIC RECOVERY PROJECT
A.I.D. No. 617-0108-A-00-7001-00

June, 1987

by

B. Umesh Mally
Agricultural Cooperative Development International
50 F Street, N.W., Suite 900
Washington, D.C. 20001
USA

Best Available Document

1

RURAL ECONOMIC RECOVERY PROJECT
LOGISTICS CONSULTANT: B. UMESH MALLY

APRIL 24 - MAY 28, 1987

LOGISTICS REPORT

As stipulated in ACDI's Rural Economic Recovery Project (RER) proposal the logistics consultant is responsible for making project logistical arrangements and for providing adequate support for the team leader and other team members under this project. Specific responsibilities are cited below:

- a. Arrange for housing and furniture.
- b. Arrange for office space and office supplies.
- c. All other necessary support to assist team members to become established in Kampala.

A. Housing and Furniture:

It was a real challenge to find appropriate housing suitable for occupancy by our expatriate technicians. In Kampala, considering adequate security measures and required repairs to bring housing to U.S. standards coupled with the exchange rate shs 1400 to US \$ 1, three to four bedroom houses rent on the average for \$2,500 to \$3,500 a month. Three to five year housing leases could be made, provided at least one year's rent was paid in U.S. dollars in advance. I learned there were Real Estate brokers in Kampala as well as several Asians who were renting their houses, although none of the houses were in suitable condition for immediate occupancy. Denny Frederickson, ACDI team leader, indicated that he would prefer staying at a Mbuya Flat apartment if I were able to negotiate with USAID/Kampala for one. I successfully negotiated an agreement with USAID, relative to team leader housing requirements, ACDI's short-term consultant needs and DPI needs, ACDI's subcontractor under the RER project, which has one long term advisor. A copy of the signed agreement is attached to this report. The agreement also included arrangements for furniture & household appliances for Marshall Ferrin, DPI procurement and distribution advisor. (Exhibit A)

A complete inventory of household items available through AID was completed; a list of needed appliances to be procured from the U.S. is listed below. All electrical appliances

available in Nairobi cost premium prices. For example, a mid size refrigerator in Nairobi costs US \$4,500. Therefore, it is cheaper to purchase appliances and ship them from the U.S. rather than purchasing them in Nairobi. Please see documentation regarding the tax exempt status of project personnel. (Exhibit B)

Appliances required for the Uganda project are 220 volts. The appliances required from the U. S. for Frederickson and Ferrin include:

- One 30" Electric range (glass in oven door)
- Two vacuum cleaners with two dozen spare bags each.
- Two 1500 watt transformers.
- Four 500 watt transformers.

ACDI/W also needs to order radio's for project staff use in vehicles and houses. USAID/Kampala advised me that Mr. Bud Parker at the State Department handles radio communication requirements for the project. The following specifications were given to me relative to radio communications equipment for the RER project.

- One HN 56 radio with charger and residential antenna cable etc.
- Two PE 66 handheld radios with chargers, microphones and antennas.
- One Phoenix SX mobile radio with high gain antenna and installation kit.
- One spare battery pack.

The above mentioned items are needed as soon as possible since most day to day communications are conducted by radio. Although there are telephones in the ACDI project office they frequently do not work; Mbuya Flat apartments do not have operational telephones.

B. Office:

I met with Fourways Property Services managers, Mr. Philip Kidamba and Paul Kasirye regarding office space availability; they showed me an entire floor which far exceeded our office space requirement. The quoted price was exorbitant and Fourways was not willing to break up the floor space into smaller sections. ACDI's contact at the Bank of Uganda, Mr. J.F. Kahenano, advised that the Bank of Uganda does not have sufficient office space for their own staff and indeed their offices looked overcrowded.

A meeting with Mr. Pius Batarinyebwa, Commissioner for Cooperative Development, and Mr. S.B. Rutege, Permanent Secretary of Ministry of Cooperatives and Marketing resulted in our obtaining adequate office space at the Farmers House on the 6th floor. The office needs considerable repair work and requires security steel bars (burglar proofing), partitions, painting etc. We requested bids for the repairs and received six bids. Repair quotations ranged from US \$10,000 to \$15,000. Mr. Frederickson, team leader, will make a decision regarding the office repair bids shortly. In the absence of a computer, a typewriter was urgently required for office use. I looked at several typewriters in Nairobi and received three quotations; considering quality and cost, I purchased an IBM Super Selectric typewriter, model 6746. There were some problems obtaining export permits from the Central Bank of Kenya although permission was granted and the typewriter is now in our office in Kampala.

Marshall Ferrin, DPI representative, accompanied me to Nairobi to obtain furniture, office supplies and vehicles for the project. Sudhir Raythatha of Kenya Export Services spent a week with Marshall Ferrin and I, providing information regarding potential furniture dealers, office suppliers and vehicle dealers.

Documentation is enclosed regarding the tax free status of Dennis Frederickson and Marshall Ferrin. (Exhibit B)

Mr. Raythatha introduced me to appropriate Barclays Bank officials to expedite my efforts in establishing an external account in Nairobi. Ms. Laura McGhee, REDSO Contract Officer, provided me with a letter supporting my application for this account. Laura was also very helpful in answering AID procurement policy questions raised by Ferrin.

In consultation with Mr. Frederickson I have secured the office furniture needs and have contracted Sudhir Raythatha of Kenya Export Services to process and deliver the goods to Kampala. We expect the goods to arrive in Kampala during the first week of July. (Exhibits C and D)

In addition to office furniture, Kenya Export Services will procure and transport some miscellaneous items such as light bulbs, gerry cans, oil drums, etc. to Kampala. Kenya Export Services will draw up the list of commodities that I have finalized while in Nairobi. All copies of furniture quotations are attached to the report. (Exhibit C).

C. External Account:

The possibility of establishing two external accounts, one in Kenya and one in Uganda, was explored. It was difficult

establishing an external account in Kampala. During the process I collected all required documents from AID and concerned ministries. All copies of the documents are attached. (Exhibit E) I was advised the processing of the account would require an additional two weeks. Mr. Frederickson has the required documentation and hopes to finalize the process in the immediate future. (Exhibit E). Monetary reform was introduced in Uganda on May 20, 1987. Long lines of people cued up at banks to exchange old shillings for new shillings. The new shilling rate is 60 to one U.S. dollar. Reform created considerable confusion in the market place; when exchanging old shillings or purchasing goods in old shillings a 30 percent surcharge is levied. Shopkeepers also raised prices by 30 percent even when items are purchased in new shillings.

In regard to the Kenya external account, I followed up with Mr. C. J. Kamata, external accounts officer of Barclay's Bank, Nairobi. On my return trip to the U.S. Mr. Kamata informed me that the application was being processed by the Central Bank of Kenya and should be approved sometime around the first week in June. Sudhir Raythatha will inform Mr. Frederickson when the account is approved so that he can go to Nairobi to complete the process.

D. Warehouse Space:

A sound contract for warehouse space was negotiated with Mr. Jaspal Singh in the Industrial section of Kampala. The Singh family owns saw mills, warehouse space and rental houses. The warehouse is well secured with high concrete walls and steel doors. The warehouse has guards; several NRA soldiers with AK rifles guard the facility. The Singh family is also interested in obtaining the office repair contract mentioned earlier. Mr. Jaspal Singh submitted his tender for the repairs along with five other bidders. ACDI's team leader, Denny Frederickson, advised he will make a decision in the next couple of days regarding the office repair contract. It appears to me that the Singh family might be the best contractor. The warehouse rent could be negotiated down, provided they are awarded the office repair contract and other business opportunities connected with the RER project. During a separate discussion with Jaspal Singh, he indicated he expects a minimum of \$2,400 per month rent for the warehouse; our budget allows only \$1,000 per month for the first year with the second year being paid in shillings.

E. Transportation:

A private car and driver were obtained following my arrival in Kampala at a negotiated rate of \$60 per day. The car was rented from a Makerere University Veterinary doctor named Dr. Lonzy Ojok. The daily rate for the temporary transportation

included gas and driver; the rental car was used on a six day a week basis. The car owner was paid from the project expense advance of \$10,000 which I carried with me in American Express Travellers checks. The initial payment covered a period of 18 days starting April 30th and ending May 30th.

Mr. Ferrin is making progress securing a project vehicle off the shelf from General Machinery people in Kampala. We hope to get the vehicle registered early next week. Marshall Ferrin has given a purchase order to Kenya Export Services Ltd. to procure and deliver four Suzuki vehicles from Nairobi. It is expected the vehicles will be delivered to Kampala on or around the 20th of June. Automobile tax exempt documentation is located in Exhibit B. It is anticipated the operator of our rental car Sundeey Balugahale may be employed as the operator of the RER project vehicle. He has a basic knowledge of car repairs, is trustworthy and is a safe driver.

Other Comments:

The RER project has received high visibility in Uganda; it is often referred to as a "Presidents Project". We were told Mr. Musaveni has personally instructed the concerned ministries to rapidly implement this program. Mr. Lawrence Odele, AID project officer on the RER project is very cooperative. Mr. Fred Winch, acting AID Mission Director has had several meetings with Mr. Frederickson to discuss his views on the Ugandan cooperative system. We also had a good briefing session with the U.S. Ambassador.



**Agricultural Cooperative
Development International**

50 F Street, N.W. • Suite 900 • Washington, D.C. 20001

Telephone: (202) 638-4661
Cable: AGCODEV
Telex: 160923

Exhibit A

Donald H. Thomas
President

Ronnie G. Gollehon
Executive Vice President

May 26, 1987

Mr. Floyd Spears
Executive Officer
USAID/Kampala
Uganda

Dear Mr. Spears:

Agricultural Cooperative Development International (ACDI) hereby respectfully requests USAID mission in Kampala acceptance of the following arrangements relative to housing, furnitures and household appliances for the use of ACDI project staff under RER project #108.

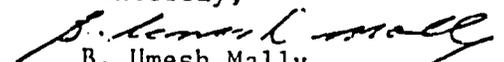
1) Sublease the house at Mackenzie cloves to project #108, which is currently occupied by Mr. Lewis Clark, ACDI team leader of project #102. It is our understanding this house will be made available to RER project #108 on or around September 15, 1987. In addition the existing household furniture and appliances that were purchased by ACDI under project #102 will be loaned to project #108 for the duration of project.

2) ACDI would like to maintain two apartments at Mbuya Flats under project #108. Apartment "B" will be occupied by Mr. Dennis Frederickson, ACDI team leader as his principal residence. Apartment "D" will be used for ACDI short term consultants coming under RER project #108. Both of these apartments at present are charged to ACDI project #102. ACDI would like to continue similar arrangements with USAID/Kampala under the RER project.

3) All existing furnitures at apartments "B" and "D" will be loaned to project #108. USAID/Kampala will inform Mr. Frederickson the appropriate date of availability of apartment "D".

We hope the above mentioned arrangements are acceptable to USAID/Kampala.

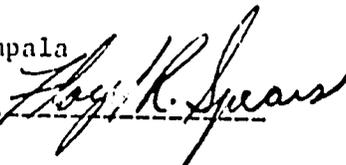
Sincerely,


B. Umesh Mally
ACDI

Approved:

USAID/Kampala

Signature



c.c. Mr. Dennis Frederickson

Chairman of the Board

Dixie L. Riddle
CENEX

Vice Chairman

Robert W. Bryan
Southern States
Cooperative, Inc.

Secretary

A.M. Feland, III
Southern Farmers
Association

Treasurer

Clifford E. Busekist
Farm Credit Banks
of Springfield

6

UNITED STATES OF AMERICA
AGENCY FOR INTERNATIONAL DEVELOPMENT
U.S.A.I.D. MISSION TO UGANDA

UNITED STATES POSTAL ADDRESS
USAID/KAMPALA
AGENCY FOR INTERNATIONAL DEVELOPMENT
WASHINGTON, D.C. 20520

INTERNATIONAL POSTAL ADDRESS
P. O. BOX 7007
KAMPALA, UGANDA.

May 21, 1987

Secretary to the Treasury
Ministry of Finance
P.O. Box 8147
Kampala

Dear Sir:

Under the Uganda Rural Economic Recovery Project No. 617-0108, the U.S. Agency for International Development (USAID) has agreed to provide technical assistance to support the rehabilitation of rural income generating activities by making available to residents of war-damaged areas, both necessary commodities and credit. USAID has recently signed a cooperative Agreement (Contract) with Agriculture Cooperative Development International (ACDI) of Washington, D.C. to provide this technical assistance.

To implement this program Mr. Dennis Frederickson and Mr. Marshall Ferrin recently arrived in Uganda. In order to provide adequate logistical support to the ACDI team that will permit them to perform their required duties, USAID has provided funds under the project and Cooperative Agreement to permit ACDI to purchase and bring into Uganda two types of imported goods:

1. Household and personal effects, office furnishings, appliances and equipment including one motor vehicle per staff.
2. Project commodities such as agricultural inputs, supplies tools and improved seeds. Grant inputs such as iron sheets, cement and building materials. When the needs assessment mentioned in the agreement has been completed, a comprehensive list of the commodities will be compiled.

Under the terms of the U.S. Agency for International Development - Uganda Bilateral Agreement (effected by an exchange of notes on December 3 and 11, 1971) which is still in effect; the import of such items mentioned above, when funded by the U.S. Government, are exempt from taxation by the Government of Uganda. This applies to personal effects of the employees, including the personal automobiles of the employees.

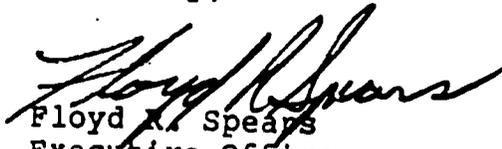
UNITED STATES OF AMERICA

INTERNATIONAL DEVELOPMENT

ACDI has already purchased and shipped some of the furnishings, appliances, equipment and personal effects from the U.S. which will be arriving in Uganda in the near future. It will also be necessary that some of the items be purchased and shipped from Kenya. Since the process of bringing these items to Uganda will involve obtaining the necessary Customs clearances at several customs posts and in order to expedite implementation of this technical assistance it would be appreciated if you and your staff would see that the necessary customs and clearance forms are prepared and approved with the least possible delay.

Your cooperation and assistance in this matter is appreciated.

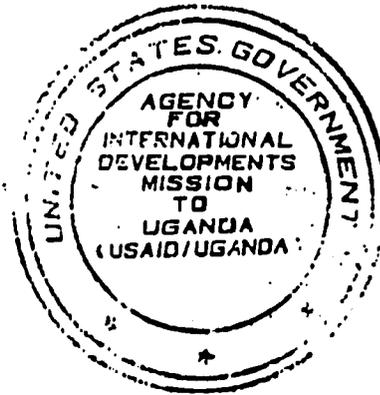
Sincerely,



Floyd R. Spears
Executive Officer
USAID/Kampala

cc: Director General of Customs

Encl.: Coop. Agreement



UNITED STATES OF AMERICA

AGENCY FOR INTERNATIONAL DEVELOPMENT

U.S.A.I.D. MISSION TO UGANDA

UNITED STATES POSTAL ADDRESS
USAID/KAMPALA
AGENCY FOR INTERNATIONAL DEVELOPMENT
WASHINGTON, D.C. 20520

INTERNATIONAL POSTAL ADDRESS
P. O. BOX 7007
KAMPALA, UGANDA.

April 30, 1987

The Commissioner of Customs
Ministry of Finance
P.O. Box 8147
Kampala

Dear Sir:

Under the Uganda Rural Economic Recovery Project No. 617-0108, the U.S. Agency for International Development (USAID) has agreed to provide technical assistance to support the re-habilitation of rural income generating activities by making available to residents of war-damaged areas, both necessary commodities and credit. USAID has recently signed a cooperative Agreement (Contract) with Agriculture Cooperative Development International (ACDI) of Washington, D.C. to provide this technical assistance.

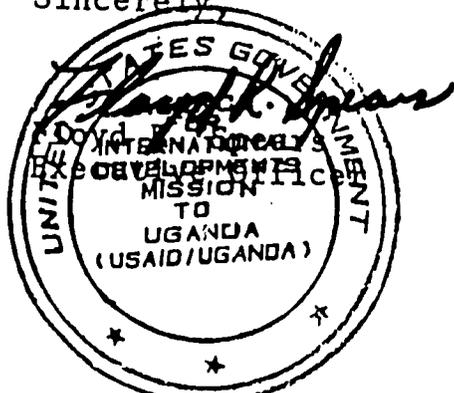
To implement this program Mr. Dennis Frederickson; Mr. Marshall Ferrin; and Mr. Umesh Mally recently arrived in Uganda. In order to provide adequate logistical support to the ACDI team that will permit them to perform their required duties, USAID has provided funds under the project and Cooperative Agreement to permit ACDI to purchase and bring into Uganda the necessary household effects, office furnishing and appliances/equipment.

Under the terms of the U.S. Agency for International Development - Uganda Bilateral Agreement (effected by an exchange of notes on December 3 and 11, 1971) which is still in effect; the import of such items mentioned above, when funded by the U.S. Government, are exempt from taxation by the Government of Uganda. This applies to personal effects of the employees, including the personal automobiles of these employees.

ACDI has already purchased and shipped some of the furnishings, appliances, equipment and personal effects from the U.S. which will be arriving in Uganda in the near future. It will also be necessary that some of the items be purchased and shipped from Kenya. Since the process of bringing these items into Uganda will involve obtaining the necessary Customs clearances, and in order to expedite implementation of this technical assistance, it would be appreciated if you and your staff would see that the necessary customs and clearance forms are prepared and approved with the least possible delay.

Your cooperation and assistance in this matter is appreciated.

Sincerely,



MINISTRY OF FINANCE,
CUSTOMS AND EXCISE
DEPARTMENT,
P.O. BOX 444,
KAMPALA.

Ref: UC/DTY/4

5th May, 1987.

The Principal Collector,
MALABA.

RE: EXTERNAL ASSISTANCE UNDER RECOVERY
PROJECT NO. 617-0108 OF USAID

Mr. Dennis Frederickson, Mr. Marshall Ferrin and Mr. Umesh Mally arrived in Uganda under the captioned arrangement between Uganda Government and USAID.

Under S.I. 154 and 155, the above personnel are exempted from taxes on household and personal effects, office furnishings, equipment and appliances. They are also exempt from taxes on one motor vehicle per staff.

Please allow direct entry into home use except motor vehicles whose procedure can only be complied with at the Headquarters.



H.K. TIBASIIMABWOLI
for: DIRECTOR GENERAL OF CUSTOMS AND EXCISE

CUSTOMERS ORDER/QUOTATION

To.



K.J. OFFICE SUPPLIES (K) LIMITED

SIGN OF QUALITY
OFFICE EQUIPMENT
AND
FURNITURE

Bruce House - Kaunda Street - Nairobi - Kenya
P.O. Box 44215 - Phone 29632 - 28934 - 26734 - 25139 - 338549
NAIROBI BRANCHES

Re-Insurance Plaza-Taifa Road Phone: 339098
Hamilton House-Wabera Street Phone: 336292

MOMBASA BRANCHES
P.O. Box 90010-Mombasa
Ambalal House-Nkrumah Avenue Phone: 316600
Re-Insurance Plaza-Aga-Khan Road, Phone: 316900

NAIROBI... 16... 1987

F No 004724

From DEVELOPMENT PROCUREMENT
INTERNATIONAL BOX MAMPARA

SALES AND SERVICE

PLEASE SUPPLY the following and charge to our account:

	K.SHS
1- 1/2 SHAPE SEC DESK 60x30 MASON	7000-00
6- D/P DESKS 60x30 " C 6500-	39,000-00
4- S/P " " " C 5500-	22,000-00
2- SEC CHAIR ROUND PVC BROWN	1295-00
4- REVOLVING CHAIRS REF. 227H PVC	8000-00
10- CHAIRS WITH ARMS 227H (C. 700) PVC BROWN	7950-00
2x 4 DRAWER FILED COMMON METAL	9000-00
2x 3 " " " " " "	7700-00
1x 2 " " " " " "	3100-00
1- STEEL CUPBOARD 40x36x18	3300-00

K.SHS 108,345-00

LESS SPECIAL DISCOUNT 30%

32,503-50

K.SHS 75,841-50

KJ SERIES STEEL OFFICE DESKS & CHAIRS

- OKAMURA — Safes & Data Safes
- OKAMURA — Shredders
- OKAMURA — Visible Recorders
- OKAMURA — Executive Wooden Furniture

- CANON — Plain Paper Copiers
- CANON — Electronic Typewriters
- CANON — Calculators

Canon PLAIN PAPER COPIERS

17

CUSTOMER ~~ORDER~~ / QUOTATION



THE COPY CAT LTD

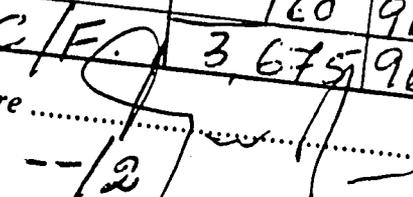
P.O. Box 39371
 Phones: 26701 & 26844
 Telex 25103 COPY CAT
 Nairobi Kenya

Date, MAY 19TH 1997

Name U.P.'S DEVELOPMENT PROCUREMENT INTERNATIONAL
 Address KAMPALA

QTY	PARTICULARS	PER UNIT	TOTAL	
			Shs.	Cts.
FOUR	Skoda Wood Top 60x30 D/P		1,150	68
TWO	Skoda Wood Top 60x30 S/P		461	65
ONE	Skoda Wood Top Secretaria		347	97
ONE	Bahamas Typist P.V.C.		73	05
FOUR	Boston Exec. Chair Pvc		685	31
TWO	Buffalo Jr. Exec. Chair Pvc.		265	10
SIX	Vintor's Chairs w/Armo Pvc		293	69
ONE	H.D.R. Filing Cabinet metal		247	56
ONE	S.D.R. Filing Cabinet metal		160	96
			3,675	96

No. - 1471

C/F. 
 Signature
 -/27

CUSTOMER ORDER/QUOTATION



THE COPY CAT LTD

P.O. Box 39371
 Phones: 26701 & 26844
 Telex 25103 COPY CAT
 Nairobi Kenya

Date, MAY 19TH 1987

Name M/S DEVELOPMENT PROCUREMENT INTERNATIONAL
 Address KAMPALA

ITEMS	PARTICULARS	PER UNIT	TOTAL
One	Full size Cupboard 72x36x18	B/E	US\$ 3675-96
One	Half size Cupboard 36x36x18		225 78
			142 90
	Packing charges.		4,044 64
			202 23
		NET TOTAL US\$	4,246 97

No. 1472

Signature [Handwritten Signature]



Biashara Bank
of Kenya Limited

Date 19/5/87

CREDIT (NAME OF ACCOUNT) Cop-1 C.A.I. L.A. Account No. 10.073.001
K.Shs 23,885/70 (Kenya Shillings)

Twenty three thousand
eight hundred eighty five cents seventy only
due to proceeds of U.S. \$ 1500 @ 15.9518

US\$ 1500 @ 15.9518 = 23927/70

postage = - 30/-
Stamp = - 12/-

CERTIFIED FOR
ON 19/5/87
FOR Biashara Bank
CD 3 FROM NO. 017739
MANAGER
24250/37

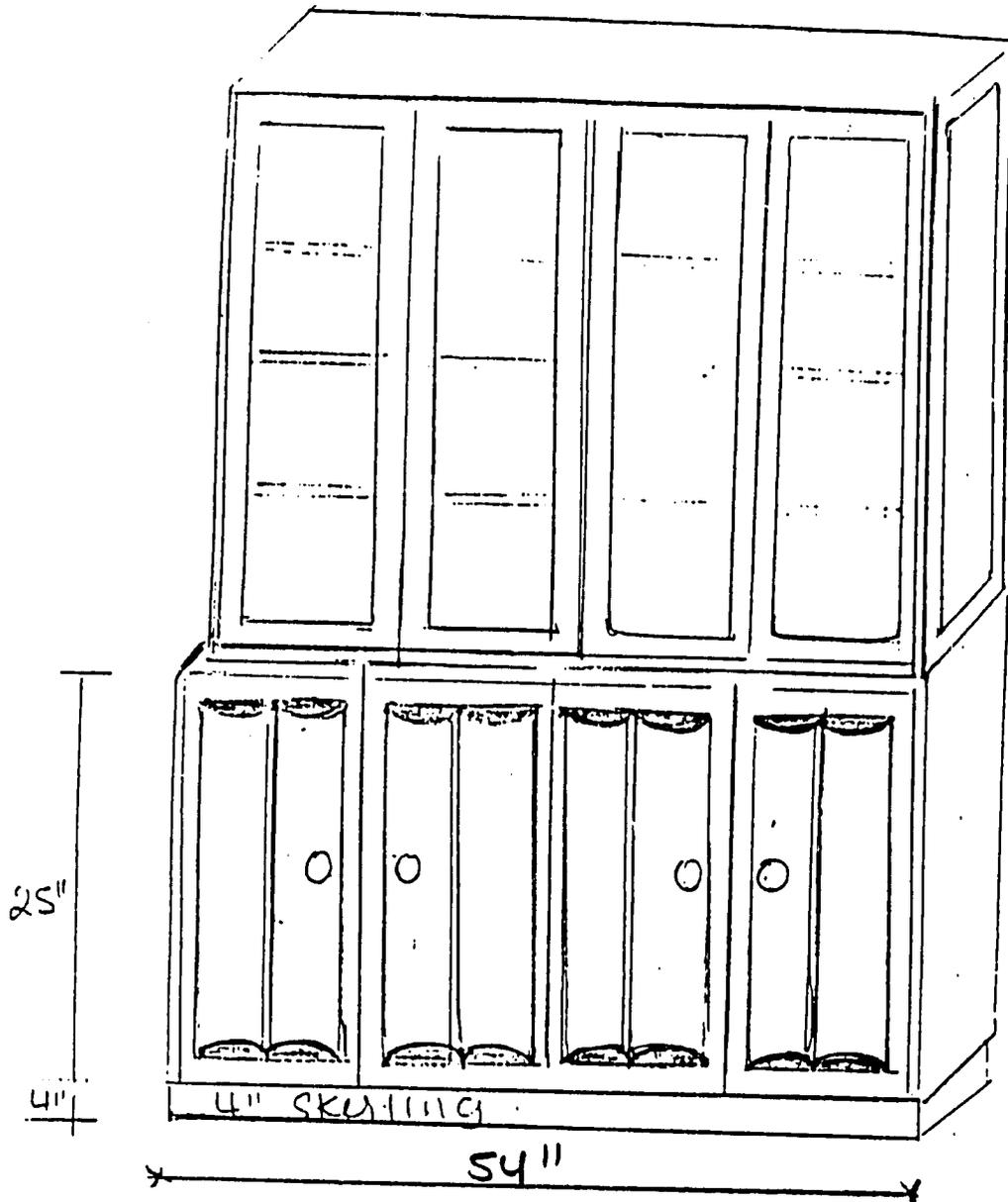
084 FN 003

Best Available Document

Exhibit C

AMERICAN STYLE
CHINA CABINET

Exhibit C



Bottom cabinet-

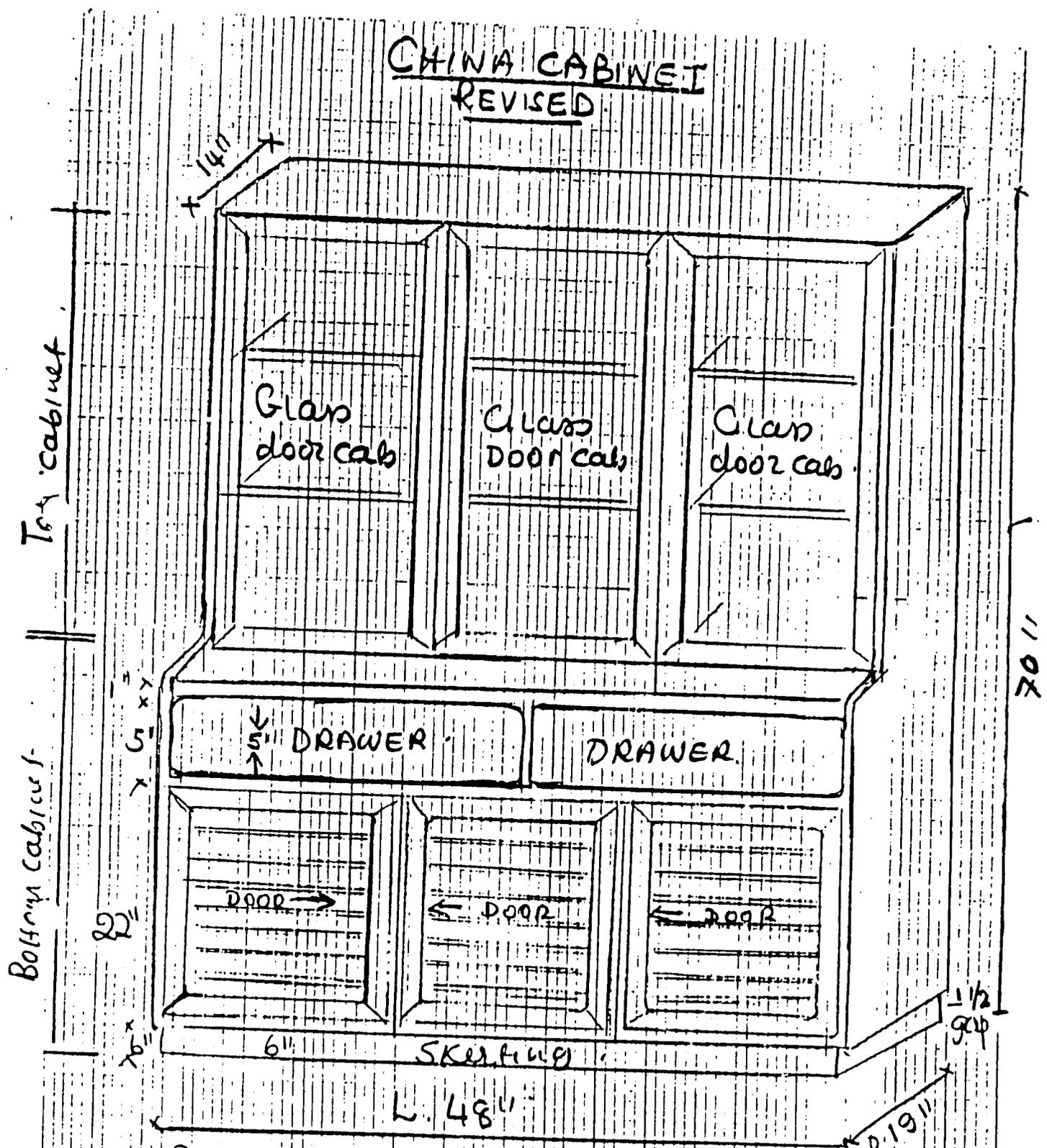
Total H. 29" X L 54" X W 15"

4 Doors.

Top cabinet-

Total Height 49" X L 54" X W 13"

CHINA CABINET REVISED



BOTTOM CABINET: H 34" x W 48" x 19" Total

3 cupboard - 2 drawers - Equally divided

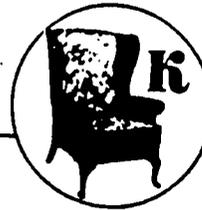
TOP CABINET: - H 36" x W 48" x 14" Total

3 glass doors cabinet with 2 shelves

PROFORMA INVOICE No. KK **1734**

NAIROBI 15 / MAY 1937

Kurji Karsanji THE HOUSE



OF FURNITURE

P.O. BOX 42651
NAIROBI, KENYA
TELEPHONES: 20622 & 25610

CHESTER HOUSE
LOITA STREET

M. KENYA EXPORT SERVICES.
NAIROBI

NO.	QUANTITY	DESCRIPTION OF GOODS	SHS.	CTS.
	ONE	x 3 Pcs Sofa Set + 2 Seater W/wood Stole Style Covered in Ruxex 245/BLACK 35 GREY	37500	00
	ONE	x 5 Pcs Komo Style Coffee Table Set. In M/o.	5500	00
	ONE	4 1/2' WALL UNIT IN M/O	14500	00
	ONE	ROUND Dining Table 5' Ø + 8 Komo Style Chairs In W/FINISH.	23300	00 ✓
	ONE	Tea Trolley IN W/FINISH	3750	00
	ONE	6' SIDE BEDS STD IN W/FINISH.	8000	00 ✓
	ONE	5' DIVAN, MATTRESS + Padded 4/3 In M/O.	12675	00
	ONE	5' " " " + Wooden 4/3 In M/O	6440	00
	TWO	3' " " " " " "	8180	00
	FIVE	BED SIDE TABLES. STD.	5500	00
2/15	THREE	CHEST OF DRAWER IN M/O.	8000	00.
	ONE	AMIR STYLE DRESSING TABLE. In M/O	6000	00.
	TWO	KOMO STYLE SINGLE Padded Dressing table	7500	00.
	THREE	Standard Dressing Stool In M/O	2700	00
✓	ONE	Telephone Table	2500	00
✓ 2	ONE	Sun Bed + Cushions white painted	3600	00
✓ 8	FOUR	Armchair + " " " " Garden	7620	00.
✓ 2	ONE	White painted Table for garden.		

165565 00.
33113 00
132452 00.

DELIVERY TIME: _____
TERMS OF PAYMENT: _____
VALIDITY: — —

PROFORMA INVOICE

Exhibit C

No. **707**

M/S. Agricultural Cooperative Development International
Washington Dc 20091.

NAIROBI, 15/5/1989

Bought of.

JOINT DESIGNS

MR. MALLEY
 EXECUTIVE ASSISTANT
 UGANDA PROJECT

P.O. BOX 45065 TELEPHONE 743661

CODE NUMBER	PARTICULAR	QTY	RATE	SHS.		COMPUTER POST	
				SHS.	CTS.	SHS.	CTS.
DINING ROOM	Round D/Table sft	1	6540/-	6540	00		
	Maliba chairs	6	1385/-	8310	00		
	Sideboard 70"	1	10000/-	10000	00		
	China Cabinet (skate)	1	14000/-	14000	00		
LIVING ROOM	Terry 3-seater sofa	1	15710/-	15710	00		
	Terry 2-seater sofa	1	11100/-	11100	00		
	Terry Chair	1	7200/-	7200	00		
	Foundation C/tables	1	4415/-	4415	00		
	SOLEK table 2x2 1/2	2	2300/-	4600	00		
MASTER / B/ROOMS	Fior double sft Bed	2	6600/-	13200	00		
	Spring mattress sft	2	2505/-	5010	00		
	Fior single sft Bed	2	5350/-	10700	00		
	Spring mattresses sft	2	1560/-	3120	00		
	Fior Bedside tables	6	1050/-	6300	00		
	Dressing table - long						
	Mirror - 60"	1	4800/-	4800	00		
	Chest of double/Drawers	3	9500/-	28500	00		
E.G.O.E.	<u>SHS 153505/-</u>			<u>153505/-</u>			

PROFORMA INVOICE

No. 708

M/S Agricultural Cooperative
 Development International
 Washington DC 20091

NAIROBI, 15/5/1982

Bought of:

A/C No. _____

JOINT DESIGNS

P.O. BOX 45065 TELEPHONE 743661

CODE NUMBER	PARTICULAR	QTY	RATE	SHS.		CTS.		COMPUTER POST	
								SHS.	CTS.
Cont-B/ Rooms	Carfanda D/tables with mirror sun Dressing stools	2	7400/-	14800	00				
	Dressing stool - small for small D/table	2	1260/-	2520	00				
	1. 900/-	1	900/-	900	00				
PATIO FURNITURE	Round 3ft Table Chair - Bucket type With Cushions - Fibre glass Sun Chair	1	1800/-	1800	00				
	4	1200/-	4800	00					
	1	3600/-	3600	00					
	(Sh. 28420/-)			28,420	00				
	wood: solid new oak / Camphor - well seasoned & treated. Fabric: Imported Dayton/Tweed. High quality Finish / Joinery work - Excellent. All furniture Hand made. Delivery 6 week.								
O.E.	Terms of Payment 50% on firm order. & 50% balance								

With the Compliments of

JOINT DESIGNS

P.O. Box 45065, Nairobi, Kenya

SUMMARY

Proposed Inv: $\frac{707}{708}$

KShs 153,505/-

KShs 28,420/-

KShs 181,925/-



Showroom
Sarit Centre
1st Floor
Westlands

Tel: 743661/747422

22

MECOL LIMITED

P. O. BOX 49861 NAIROBI KENYA

Exhibit C



TELEPHONES: 557055, 557879, 557114
 TELEX: 25591 MECOL
 TELEGRAPHIC ADDRESS: MECOL
 FACTORY: COMMERCIAL STREET

MANUFACTURERS OF STEEL OFFICE & INSTITUTIONAL FURNITURE, LIBRARY, DISPLAY & STORES SHELVING & BINNING
 HOSPITAL FURNITURE, VERTICAL LOUVRE BLINDS, FLOOR COVERING, ROOM DIVIDERS.

AGRICULTURAL COOPERATIVE
 DEVELOPMENT, INTERV.
 c/o KENYA EXPORT SERVICE
 P.O. BOX 45629
 NAIROBI.

QUOTATION

NO: 2167

YOUR REF.

DATE 19.5.87

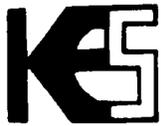
ITEM	QTY	DESCRIPTION	NETT UNIT PRICE	NETT TOTAL
1	1	H/L Secretarial Desk	10,625/-	10,625/-
2	6	1600 H/L D/P desk	8,975/-	53,850/-
3	4	" " S/P desk	6,750/-	27,000/-
4	1	OC. 21 Typist Chair	2,115/-	2,115/-
5	4	OAC. 220 Clerical Chair	2,840/-	11,360/-
6	10	OAC. 5 Arm Chair	1,650/-	16,500/-
7	2	4 Drawer filing Cabinet 6/12	5,280/-	10,560/-
8	2	3 Drawer filing Cabinet 6/12	4,175/-	8,350/-
9	1	3 foot Cupboard 6/12	2,925/-	2,925/-
				142,935/-
		Less 30% Disc.		42,865.50

TERMS OF PAYMENT:	C O D
ESTIMATE/DELIVERY/COLLECTION:	3-4 WEEKS.
SIGNATURE:	<i>[Signature]</i>

PETER KIRAGU.

TOTAL	100,019/50
SALES TAX	—
INSTALLATION	—
GRAND TOTAL	100,019/50





Kenya Export Services Ltd.

Exhibit C

P.O. Box 45689
NAIROBI
KENYA

15th Floor
City Hall Annex
Muiruri Mbingu Street

Telephones: 332259 & 337429
Telex: 23130 KENEXPO
Cables: EXPOSERVICE, NAIROBI

12TH JUNE, 1987

B. UMESH MALLY, ESQ.,
AGRICULTURAL COOPERATIVE DEVELOPMENT INTERNATIONAL,
50 F STREET, N.W.
SUITE 900
WASHINGTON, D.C. 20091

DEAR *Umesh.*

I WOULD LIKE TO REFER TO YOUR VISIT TO OUR OFFICES REGARDING PURCHASE OF OFFICE/GARDEN FURNITURE FOR UGANDA.

I QUOTE AS FOLLOWS:

EX K.J. OFFICE SUPPLIES LTD

	QTY	UNIT	TOTAL
L-SHAPED SECRETERIAL DESK	1	7000/-	7000/-
DOUBLE PEDESTAL DESK	6	6500/-	39000/-
SINGLE PEDESTAL DESK	4	5500/-	22000/-
SECRETERIAL CHAIR PVC	2	1295/-	2590/-
EXECUTIVE REVOLVING CHAIRS	4	2000/-	8000/-
VISITORS CHAIRS WITH ARMS	10	795/-	7950/-
4 DR. FILING CABINET METAL	2	4500/-	9000/-
3 DR. FILING CABINET METAL	2	3850/-	7700/-
2 DR. FILING CABINET METAL	1	3100/-	3100/-
HALF SIZE METAL CUPBOARD	1	3300/-	3300/-

109640/-
32892/-

LESS 30% SPECIAL DISCOUNT

76,748.00

EX KURJI KARSANJI

TELEPHONE TABLE	1	2800/-	2800/-
WHITE PAINTED SUN BED+CUS.	2	3600/-	7200/-
SET OF ONE WHITE PAINTED) GARDEN CHAIR AND FOUR WHITE) PAINTED CHAIRS WITH CUSIONS)	2	9620/-	19240/-

29240/-
5848/-

LESS 20% DISCONNT

23,392.00

TOTAL 100,140.00
=====

24

KENYA EXPORT SER. LTD
P.O.Box 45629
NAIROBI

Date 18/5/87
Exhibit C

Textile Colour : DEEP SEA BLUE

	EHG CODE	QTY	UNIT PRICE	PRICE KShs.
BEDROOM FURNITURE				
Table Lamp (Without Shade)	LA 001	4	300	1200
Standard Lamp (Without Shade)	LA 002	2	600	1200
DINING ROOM FURNITURE				
Dining Table (Large)	TA 113	1	2400	2400
Dining Chair	CH 002	8	480	3840
Sideboard	SB 531	2	2520	5040
OTHER ITEMS				
SHADES (TABLE LAMP)		4	100	400
SHADES (STANDARD LAMP)		2	300	600
NUMBER OF ITEMS		23		
EX-FACTORY TOTAL				14680
20% EXPORT CRATING .				2936
17% SALES TAX				2496
TOTAL KShs.				20112
				17,616.

APPROXIMATE VOLUME

a) Packed for local supply	3.5m ³
b) Packed for airfreight export	3.7m ³
c) Packed for road/sea export	4.8m ³

VALIDITY OF QUOTE : (30/60/90/120 Days)

\$1,101

25

ALL PRICES ARE IN KENYA SHILLINGS.
TRANSPORT/FREIGHT CHARGES EXTRA AT COST.
PROCUREMENT FEE WILL BE CHARGED LATER.
DELIVERY: AS SOON AS READY FROM THE SUPPLIERS.

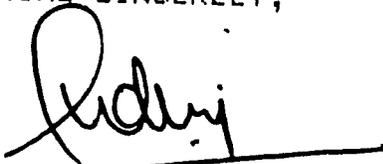
PLEASE ARRANGE TO REMIT THE ABOVE AMOUNT TO OUR BANKERS:
BARCLAYS BANK OF KENYA LTD,
QUEENSWAY HOUSE BRANCH,
P.O. BOX 30011,
NAIROBI.
A/C 1811698
TITLE OF ACCOUNT: KENYA EXPORT SERVICES LTD.

I HOPE THE ABOVE IS TO YOUR SATISFACTION AND I LOOK FORWARD TO
HEARING FROM YOU.

IF THERE IS ANYTHING I CAN DO FOR YOU IN NAIROBI PLEASE DO LET
ME KNOW.

Kind Regards

YOURS SINCERELY,


SYDNEY

May 6, 1987

The Secretary to the Treasury
Ministry of Finance
P. O. Box 8147
Kampala, Uganda

Dear Sir:

Under the Uganda Rural Economic Recovery Project No.617-0108, the U.S. Agency for International Development (USAID) has agreed to provide technical assistance to support the rehabilitation of rural income generating activities by making available to residents of war-damaged areas, both necessary commodities and credit. USAID has recently signed a Cooperative Agreement (Contract) with Agriculture Cooperative Development International (ACDI) of Washington, D.C. to provide this agreed upon technical assistance.

The Bank of Uganda is party to the implementation of the project under section 9.2 of the Grant Agreement and R.E.R. Implementation Letter No.1.

Representatives of the Contractors (ACDI) have recently arrived in Uganda to assist in the implementation of the Rural Economic Recovery Project. In order for the ACDI team to proceed with the implementation of this project, it will be necessary for them to open an external banking account. ACDI has selected Barclay's Bank (Uganda) Ltd as the banking organization with which this external account will be established.

This communication is to request your authorization for ACDI to establish this external account. The account will be designated "Agricultural Cooperative Development International - Rural Economic Recovery Project A/C".

Your cooperation and assistance in this matter is appreciated.

Sincerely,

Fred E. Winch
Acting Mission Director

UNITED STATES OF AMERICA
AGENCY FOR INTERNATIONAL DEVELOPMENT

REGIONAL ECONOMIC DEVELOPMENT SERVICES OFFICE
FOR EAST AND SOUTHERN AFRICA (REDSO/ESA)

United States Postal Address
U.S.A.I.D.
BOX 221
APO NEW YORK 09675

International Postal Address
POST OFFICE BOX 30261
NAIROBI, KENYA

18 May 1987

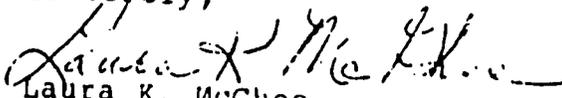
Central Bank of Kenya
P. O. Box 60000
Nairobi, Kenya

Dear Sirs:

The purpose of this letter is to confirm that Agricultural Cooperative Development International (ACDI), 50 F Street N.W., Suite 900, Washington, D.C. 20001, has been awarded Cooperative Agreement No. 617-0108-A-00-7001-00 with the United States Agency for International Development (USAID) to implement the Uganda Rural Economic Development Program. Under the terms of this agreement, ACDI will purchase a considerable amount of goods in Kenya for shipment to Uganda.

U.S.A.I.D. requests the assistance of the Central Bank of Kenya to enable ACDI to establish an external account with Barclays Bank in Nairobi. This account will be used by ACDI for the purpose of purchasing goods in Kenya for the U.S.A.I.D.-sponsored project in Uganda. We greatly appreciate your cooperation in our efforts to assist the people of Africa.

Sincerely,


Laura K. McGhee
Contracting Officer
REDSO/ESA

28



BARCLAYS

BARCLAYS BANK OF KENYA

Queensway House Branch

POBox 30011, Nairobi, Kenya

Telephone 23161 & 23176

Cables BARCLADOM NAIROBI

Telex 22210

OUR REF: E/CONTROL/CJK/pm
10th June 1987

The Contracting Officer
Agricultural Co-Operative Development International
P.O.Box 45689
NAIROBI.

Dear Sir,

AUTHORITY TO OPERATE AN EXTERNAL ACCOUNT

We are pleased to advise that Exchange Control approval has been granted for you to operate an external account, and do now enclose two specimen signature cards to be completed and signed by yourselves noting to have the signatures authenticated by your bankers.

Please call on us with some deposit to enable us open the account.

Yours faithfully


E V NAIROBI

R2/b

**BARCLAYS****BARCLAYS BANK OF KENYA**

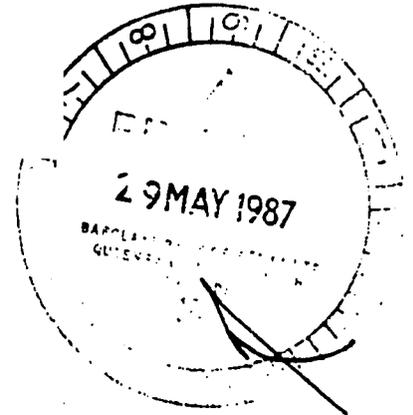
Queensway House Branch

POBox 30011, Nairobi, Kenya

Telephone 23161 & 23176

Cables BARCLADOM NAIROBI

Telex 22210

OUR REF EXCH/CONT/LDM/lwb
21st May 1987~~The Principal
Central Bank of Kenya
Exchange Control
NAIROBI~~

Dear Sir

**AGRICULTURAL COOPERATIVE DEVELOPMENT INTERNATIONAL
AUTHORITY TO OPEN AN EXTERNAL ACCOUNT**

We write to seek and obtain your permission to open an external account for Agricultural Co-operative Development International (ACDI) who have been awarded a contract by United States Agency for International Development to implement the Uganda Rural Economic Development Program to operate up to the end of 1990.

In support of this application we enclose herewith the following documents for your quick reference :-

- (a) a set of exchange control questionnaire forms in duplicate duly completed.
- (b) a letter dated 18th May 1987 from United States of America AID addressed to yourselves
- (c) a letter dated 14th May 1987 from the parent organisation in USA
- (d) copies of Articles of Incorporation and by laws together with annual report for 1986 which you will find self explanatory.

We look forward to receiving your favourable ruling in due course.

Yours faithfully


C.J. KAMATA
FOR MANAGER
C.C.
Agri. Coop. Deve. Intl.
P.O. Box 30261



30