

INSA - DEVELOPMENT EDUCATION PROJECT REVIEW  
PROJECT YEAR IV      JANUARY 1, 1986 - DECEMBER 31, 1986

I. NARRATION

A. Evaluation of primary goals and objectives

INSA envisions the second phase of the DEP, beginning in 1986, to be a three-year effort to 1) expand local and state service organization activities to the national level, 2) develop a city-wide model for development education efforts, 3) replicate activities with other cities and national service organizations, and 4) produce two development education activity manuals to serve as models for efforts in other U.S. cities and national service organizations.

Goal: As a result of this project, participants will have a factual basis for understanding the global implications of hunger and poverty in developing countries on political stability and peace, economic productivity and development, the survival of children and the well-being of families. Moreover, participants will understand 1) the effects of these problems on their own lives and 2) the impact of their personal action. The desired result is personal participation in international development projects on an informed basis.

Objectives: The objectives for the fourth year of this project (1986) are to:

- 1) Develop additional personal participant involvement from the level of awareness to action.
  - a. A total of 20 Girl Scout and Brownie Troops in Georgia learned about the role of goats for nutrition and income in Haiti and contributed to INSA's Haitian Goat Improvement Project. In 1986, 27 Haitian farmers participated in a two-day goat workshop and each received a pregnant doe. In September 1986, over 300 "goat update newsletters" were mailed to Girl Scout Troops and to other interested individuals and groups that have participated in INSA's DEP Action Projects.
  - b. The University of Florida Agriculture School donated 1,500 Rhizomes of perennial peanuts to be planted as goat fodder in Haiti.

c. INSA was the only non-Girl Scout group with a display at the International Festival sponsored by the Northwest Georgia Council of Girl Scouts in March, 1986. Over 5,000 Girl Scouts viewed exhibits of Global Understanding Projects and participated in international activities. The girls contributed 435 personal care kits for Haiti and 37 embroidery kits for Burkina Faso on the day of the festival.

d. INSA initiated development project partnerships between American Girl Scouts and international Girl Guides.

-Haiti-

- 1) Girl Guide Child Care Center 500 personal care kits, 120 literacy kits, and recreational supplies.
- 2) Girl Scouts are putting together first aid kits for the Child Care Center and 20 Girl Guide Troops (Fall 1986).

-India-

15 troops made ORT puppet sets and mailed them to Girl Guides in Bangalore, India for community nutrition education.

-Burkina Faso-

- 1) Beginning October 1986, troops will have a nutrition study unit about Burkina Faso including the preparation of traditional foods. Completion of this unit qualifies the girls to participate in a Burkina Faso Guide Patch exchange.
- 2) Scouts contribute embroidery kits so Guides can learn to produce and sell needlework to finance their local kitchen garden program.
- 3) A new initiative is the construction of a community center in Tampay for nutrition, health education, and income generation. Through a grant from the United Methodist Committee on Relief, INSA is providing \$4,500 for a well and pump at the center. Scouts will contribute to the well project and the other projects at the center.

e. For the second year, INSA spearheaded Atlanta's participation in the World Food Day National Teleconference at Mercer University.

f. For the third year, INSA staff are serving on the education committee for the Annual Metro Atlanta Hunger Walk. An INSA staff member developed an informative slide show to promote the Walk.

2) Cultivate and expand joint grassroots PVO development education efforts through the Atlanta International Development Council (AIDC) and other collaborative efforts.

a. Meetings of AIDC will continue to be held every four months to update council members on international development programs and events of the member organizations and to coordinate activities of common interest.

b. The following activities represent local collaborative efforts for 1986:

-Sponsorship, display, and program presentation at the Second National Hunger and Poverty Symposium of the Martin Luther King First National Birthday Celebration;

-Representation on the Atlanta Campaign for Child Survival (CCS) Steering Committee and participation at the National CCS Planning Meeting in New York and the Atlanta Launch Activities;

-Planning and presentation of a 4-day "Perspective on international health issues" Workshop for Georgia educators and representatives of the CCS Model Cities. Co-sponsored by INSA, the Carter Center, Emory University Master of Public Health Program, and the Atlanta Campaign for Child Survival.

-Representation on the Decatur, Georgia-Bousse, Burkina Faso Sister Cities Committee to strengthen the international link. (INSA organized meetings with various visitors including the Minister of Health, Vice Chancellor of the University of Ouagadougou, Dean of the Medical School, Chief Nursing Officer, and the U.S. Ambassador to Burkina Faso).

-INSA initiated a water supply, sanitation, and health education project in collaboration with the Sister Cities Committee of Bousse, Burkina Faso. (INSA is receiving US\$ 39,000 from the United Methodist Committee on Relief toward the project).

-INSA-DEP staff member represented INSA and the Atlanta World Food Day Committee and made a presentation at the annual National World Food Day meeting, January 1986, New York.

- c. In 1986, INSA received television coverage for our Indian ORT Puppet Project (CNN) and our Goat Improvement Project in Haiti (Georgia Public Television).
- 3) Develop a public resource base through the integration of reference units into Atlanta public libraries, schools, and service organizations.
  - a. INSA is developing library reference packets in Metro Atlanta for the third consecutive year in conjunction with the World Food Day Activities.
  - b. INSA is providing hunger facts and information packets again for the Metro Atlanta Hunger Walk recruiters (300).
  - c. INSA has completed a draft version of an international child health curriculum, Healthy Children/Healthy World, to be used with middle school students in a variety of subject areas. The final version will be completed and professionally printed in 1987.
- 4) Promote self-sustaining DEP programs to institutionalize education activities through the networks of national organizations including 4-H, Girl Scouts, and social science councils.
  - a. INSA presented a program and had a display at the Southeastern Regional Conference of the National Council for the Social Studies, Charleston, South Carolina.
  - b. INSA-DEP staff participated on the National Planning Committee for the development of a national 4-H International Projects Curriculum. Ten states are represented on the Committee. This Committee will meet again in December in Chicago.
  - c. INSA is contributing unit content and action project opportunities for this national 4-H curriculum.
  - d. In collaboration with the Atlanta Center for Puppetry Arts and a local television producer, INSA has developed an instructional manual and videotape for the Indian ORT Puppet Project. This package will be distributed nationally to Scout troops, 4-H clubs, schools, and other interested service organizations.

B. INSA's Strengths

All of INSA's development education programs and activities provide opportunities for actual personal participation in international development projects. In addition to receiving factual information, INSA-DEP participants learn by experience and feel a personal sense of accomplishment.

The INSA staff has established strong networks with PVO's and other groups working in international development to accomplish the ultimate purpose of development education. INSA obtains support and information from its Technical Advisory Board as well as from knowledgeable individuals at neighboring Centers for Disease Control and Emory University.

INSA has developed creative approaches to enable participants to make a positive difference in international development regardless of their level of international understanding.

C. INSA's Areas for Further Development

We need to re-evaluate our past program activities and focus on those that have specific application for national impact and replication.

We need to collaborate with groups that have national recognition in the field of education for better curriculum development and national distribution.

D. DEP Benefits to INSA

- Financial base for outreach to Americans
- National credibility
- Strengthens collaboration with national PVO's and service organizations
- Increased media coverage locally, nationally, and internationally
- Increased international understanding and contributions by the private sector
- Expanded program potential and responsiveness through increased cadre of staff and volunteers.

E. INSA-DEP Benefits to AID

- Local, national, and international publicity
- Creative, flexible, tangible international development activities with maximum benefit at minimal cost
- Model development projects suitable for replication
- Successful health and development projects implemented on a people-to-people basis
- A more educated constituency to support future AID initiatives
- INSA conducts a successful DEP program in an area of the country traditionally known for conservative isolationism and for having few international development organizations based in the region.

## II. WORK PLAN - 1987

During the fifth year of this project (1987), INSA will expand fourth year initiatives and emphasize national level activities with the Girl Scouts and the 4-H Council. During the sixth year of this project (1988), INSA will concentrate on the development and testing of two development education activity manuals for DEP replication. The above activities will sustain DEP programs in a cost effective and credible manner.

### A. Target Groups

- 1) National Youth Service Organizations: INSA-DEP staff will work with representatives from 4-H, Girl Scouts, and other youth groups (ages 7 through 21) at the local, state, and national level.
- 2) Professional Educators and Students: For this group the fifth year activities will emphasize the production and dissemination of the new curriculum guide, Healthy Children/Health World, and the evaluation of the use of the existing INSA-DEP curriculum guide, The Role of Food and Hunger in the Developing World.
- 3) Adult Service Organizations: The project staff will work with service organizations including Sister Cities International and the Pilot Club International (for business women).
- 4) The Public at Large: The DEP staff will reach a broad cross section of the general public in collaboration with the Atlanta International Development Council through library displays, public library reference units, conferences, newspapers, radio and television programs, and organizational newsletter.

Criteria for selecting these target groups include their outreach capabilities, the effectiveness of their internal communication networks, and their integrity and credibility in their communities.



III. Publications and Resource Material Produced by  
INSA Development Education Project  
P.O. Box 15086, Atlanta, GA 30333

Books and Pamphlets

1. Brochure for Girl Scouts:  
"INSA Suggests Global Understanding Projects on Hunger, Health Care, Literacy, Natural Resources and Cultural Heritage," 1986.  
One page brochure, one copy free.
2. Brochure for Educators:  
"Development Education Action Projects," 1986.  
One page brochure, one copy free.
3. Brochures on Hunger:  
The Hunger Issue in Ten Points  
Become Informed  
Become Involved  
Three separate one page brochures provide factual information on the hunger issue; a reading list; and suggestions for getting involved.  
Each brochure one page, one copy free.
4. Goat Brochure:  
Designed for all ages. Factual information on goats and INSA's Goat Improvement Project in rural Haiti. Details on how to "adopt" a goat through INSA.  
One page brochure with insert, one copy free.
5. "A SELF-LEARNING MANUAL ABOUT GOATS FOR YOUNG PEOPLE." A simple book of line drawings with text that teaches about the advantages of goats and how to care for them. Younger children may want to color the pages.  
  
Target audience: Young people ages 6-12.  
Number of pages: 13.  
Cost: free, one copy.
6. "A SCRIPT ON ORAL REHYDRATION THERAPY: DARSHAN AND SUJATHA."  
The script for children's puppet theatre and the accompanying directions for making simple hand puppets are available to groups wishing to make puppets for use in India. American youngsters are encouraged to put on a performance for their friends and families before mailing the puppets to India.  
  
Target audience: Youth groups, ages 10 and up.  
Number of pages: Six, plus instructions.  
Cost: Script is free; contact office regarding cost of sample puppet and directions.
7. Manual and Videotape to accompany A SCRIPT ON ORAL REHYDRATION THERAPY currently being developed. Available after January 1, 1987. Contact INSA office for further information.

Books and Pamphlets, con't.

8. "TEACHING ABOUT DEVELOPING NATIONS: THE ROLE OF FOOD AND HUNGER." This curriculum guide uses a factual approach to understanding the global implications of hunger and poverty in developing countries. The seven units include: (1) Personal Nutrition, (2) Facts about Hunger, (3) Haiti: A Developing Nation, (4) Water, Water, Everywhere, (5) Follow-up, (6) Resources, and (7) Evaluation. Materials may be duplicated. Each of these seven units and their activities may be used independently or as a whole unit of instruction. Units offer optional activities for further study.

Target audience: Grades 6 and up.  
Number of pages: 138.  
Cost: \$6.00 per copy.

9. "HEALTHY CHILDREN / HEALTHY WORLD. A five unit curriculum guide that provides an overview of four simple strategies that can save the lives of over 20,000 children each day. Lessons on growth monitoring, oral rehydration therapy, breastfeeding and immunization. Suggestions for ways to become involved in both international and local efforts to aid in child survival. Resource Section includes names and addresses of national and local members of the Child Survival Campaign and listing of available print and non-print media related to the issues raised in the five unit study.

Target audience: Grades 6 and up. Suggestions for older students in each unit.  
Number of pages: 50.  
Cost: \$3.00 per copy.

10. Fact sheets and maps on Burkina Faso, India and Haiti: Current information on geography, climate, people, language, economy, history and government with map on reverse side.

Target audience: all ages.  
Number of pages: one, front and back.  
Cost: free.

11. African Famine Task Force Speakers Bureau Brochure: List of groups in the Atlanta area that are willing to provide informed presentations to stimulate thought, discussion and concern about hunger in the world--especially in Africa.

Target audience: all ages.  
Number of pages: one.  
Cost: free in quantity through INSA.

## Slides and Tapes

12. "INSA: PEOPLE AND PROJECTS IN HAITI." An introduction to INSA and its various programs, highlighting development education projects in Atlanta and rural Haiti. Details life in Haiti and exchanges between youth in Haiti and Atlanta. The Haitian Goat Improvement Project is described along with factual information about goats.

Target audience: Ages 10 and up. Particularly suited for youth groups, classes and Scout groups.

Time: About 15-20 minutes. 50 color slides and script.

Cost: Free loan by mail. Can be duplicated.

13. "HAITI: A DEVELOPING NATION." Describes the cultural and historical background of Haiti including information on people, religion, food and water, agriculture and other aspects of Haitian life.

Target audience: Ages 12 and up. Suitable for classroom use.

Time: About 30 minutes. 80 color slides and script.

Cost: Free loan by mail. Can be duplicated.

(INSA's curriculum guide contains a unit on Haiti that can be used with either of the slide presentations described above. The curriculum guide is described in the "Books and Pamphlets", section.

14. "INSA/INDIA, BEYOND THE GRANDEUR OF INDIA." Highlights the country and people of India and INSA's permanent health worker training program in South India. Includes description of a unique puppet exchange program between U.S. and Indian students. Directions for making these simple hand puppets and a script on Oral Rehydration Therapy are also available from INSA.

Target Audience: Ages 10 and up.

Time: 13 minutes, 80 color slides and tape cassette narration.

Cost: Free loan by mail. Can be duplicated.

15. "INSA Overview: Committed to Self Help." A comprehensive presentation on INSA's work in Haiti, India and Burkina Faso. Describes INSA's International Health Program at Georgia State University and its Development Education Project which serves as a link between INSA's overseas projects and Americans.

Target Audience: Ages 10 and up.

Time: 15 minutes, 70 color slides and tape cassette narration.

Cost: Free loan by mail. Can be duplicated.

For information on the materials listed above contact:



INSA Development Education Project

RECENT PUBLICITY

- "Agency Sees Haiti's Goats as Key to Better Nutrition." Atlanta Journal/Constitution, May 11, 1985. Circ: 539,835.
- "Atlanta Agency Joins Haitians in Effort to Boost Health Care." Atlanta Journal/Constitution, December 25, 1983. Circ: 539,835.
- "Atlanta's Kids Learn of Hunger." Front Lines, Vol. 22, No. 6, June 1983, p. 13.
- "Atlanta's World Food Day Committee: From Burn-Out to Reconstruction." Written by Patricia Harrell, distributed nationally by National Committee for World Food Day. Summer, 1984. Circ: 1000.
- "CDC Takes Look at World's Nutrition on World Food Day." Dateline: CDC. Vol. 16, No. 2, February, 1984. Circ: 3000.
- "DeKalb-Based International Nursing Services Celebrates 10 Years of Giving Health Care." DeKalb News/Sun. January 18, 1984. Circ: 60,000.
- "Development Education: About Kids and Goats." International Health News. September, 1985. Circ: 10,000.
- "Directory List Agencies That Offer Help for Needy." Atlanta Journal/Constitution, November 10, 1984. Circ: 539,835.
- "Food Drive Targets Hunger Around Globe: World Food Day Focuses Efforts to Ease Problem." Atlanta Journal/Constitution, October 8, 1983. Circ: 428,595.
- "From Baby Gowns to Goats." Girl Scouts Update, Northwest Georgia Girl Scout Council. Summer, 1984. Circ: 1,200.
- "Georgia School Helps Haiti with Food." Atlanta Journal/Constitution, November 13, 1983. Circ: 539,835.
- "Girl Scout/Girl Guide International Exchanges." Girl Scout Update, Northwest Georgia Girl Scout Council. March, 1985. Circ: 1200.

RECENT PUBLICITY, con't.

- "Girl Scouts Work on Puppet Exchange with India." Center for Puppetry Arts News, Vol. 3, No. 2, Winter/Spring, 1985. Circ: 18,000.
- "A Goat for Christmas? Northside Girl Scout Troop Thinks It's a Perfect Gift to Send to Haiti." Northside Neighbor, December 21, 1983. Circ: 60,000.
- "Hunger and Poverty Education Project: Awareness to Action." INSA Newsletter. Vol. II, No. 1, Easter, 1984. Circ: 9000.
- "IHM Helps Haitians Help Themselves." The Georgia Bulletin of the Catholic Archdiocese of Atlanta, April 28, 1983. Circ: 27,300.
- "IHM Students Learn About Haiti in 6-Month Program." Dekalb Extra of the Atlanta Journal/Constitution, May 19, 1983. Circ: 539,835.
- "Many People are Hungry." Weekly Reader Edition 1, Vol. 61, Issue II, November 18, 1983. Circ: 1,000,000.
- "Methodist Women Meet." Multi County Star, June 5, 1984. Circ: 1,200.
- "Students Sponsor Goats for Haiti." The Georgia Bulletin, April 18, 1985. Circ: 27,300.
- "UMC Continues Haitian Relief." Hattiesburg (Mississippi) AMERICAN, February 8, 1986. Circ: 12,000.
- "West African Trip a Melange of Ceremony, Sights of Awesome Needs for Decatur Group." DeKalb News/Sun, October 30, 1985. Circ: 60,000.

To receive copies of any of the above articles, contact:  
INSA, P.O. Box 15086, Atlanta, GA 30333--Phone 404:634-5748.

IV. LIST OF ATTACHMENTS

- Attachment #1 Article - Social Education Jan. '86
- Attachment #2 NCSS Southeastern Regional Conference schedule
- Attachment #3 Letter of Thanks
- Attachment #4 Florida Dairy Conference Schedule
- Attachment #5 Healthy Children/Healthy World Curriculum Guide
- Attachment #6 GOBI August Workshop announcement
- Attachment #7 INSA/Burkina Faso Delegation Meeting agenda
- Attachment #8 N.W. Ga. Girl Scout International Festival information
- Attachment #9 Announcement of N.W. Ga. Girl Scout Council special award and presentation
- Attachment #10 Atlanta Council for International Visitors luncheon announcement
- Attachment #11 Television Program announcement
- Attachment #12 Newspaper articles Burkina Faso Delegation
- Attachment #13 Response Magazine article - March 1986
- Attachment #14 Response generated letters
- Attachment #15 News article The Georgia Bulletin May 1986
- Attachment #16 Letter Honorable Andy Young
- Attachment #17 DEP Technical Advisory Board agenda April 1986
- Attachment #18 Carter Center Workshop schedule
- Attachment #19 PATH letter
- Attachment #20 INSA Newsletter, Summer 1986
- Attachment #21 Haitian Goat Improvement Project Update, Fall 1986
- Attachment #22 Atlanta/Africa Symposium and Strategy Meeting--Program
- Attachment #23 Third Metro Atlanta Hunger Walk--Flyer
- Attachment #24 Atlanta Int'l Development Council--Agenda/Participants
- Attachment #25 Healthy Children/Healthy World Reviews
- Attachment #26 L'Association Nationale des Guides D'Haiti Newsletter
- Attachment #27 4-H International Projects Curriculum Outline

INSA-DEP, BUDGET 1987  
DIRECT COSTS

	TOTAL \$	AID \$	INSA \$	INSA/OTHERS (In-kind)
1. Personnel				
1.1 Project Staff				
Project Director (30%)	12,407	-----	12,407	-----
Manager, Training & Dev. (100%)	32,158	12,158	-----	-----
Manager, Info. & Media (50%) 20,099	(16,079)	(15,079)	-----	-----
Secretary (50%) 62.5%	6,869	-----	6,869	-----
Admin Assist. (5%)	902	-----	902	-----
-----	-----	-----	-----	-----
Subtotal Salaries and Wages 72,435	(68,415)	(48,237)	20,178	-----
		52,257		
1.2 FICA & Fed. and State Unemployment Tax on Salaries (10.2%) of 68,415	7,388			
Insurance, Health Life, Disability and Workmen's Comp.	(6,978)	(3,210)	3,768	-----
		3,620		
	4,173	-----	4,173	-----
-----	-----	-----	-----	-----
Subtotal Fringes	(11,151)	(3,210)	7,941	-----
	11,561	3,620		
1.3 Technical Advisory Board 18 members at \$30/hr consulting average	18,000	-----	-----	18,000
1.4 Presenters & Consultants Service Organization Staff, Corp. Exec., Guest experts, educators, PVO reps (84 prep/ presentation days x \$160/person/day)	(13,440)	3,000	-----	13,440
	16,440			
-----	-----	-----	-----	-----
Subtotal non-staff support	(31,440)	3,000	-----	31,440
	34,440			
Subtotal Personnel	(111,006)	(51,447)	28,119	31,440
	118,436	58,877		
2. Transportation				
2.1 Reimbursable local travel	749	374	-----	375
2.2 Domestic air fare				
Atlanta--D.C. 4RT x \$455 6RT	(1,819)	(1,070)	749	-----
Reimburse consultants/ presenters (5RT-Boston, D.C. 6RT N.Y., L. A.--\$588 avg.)	2,729	1,980		
	(2,942)	(588)	482	1,872
2.3 Staff air fare to confs. (4RT-U.S. cities--\$588 avg.)	3,530	1,174		
	2,354	1,177	1,177	-----
2.4 International air fare Nigeria 25% DEP of \$5,350-2RT Haiti 100% of \$1,990-4RT, other Caribbean countries 100% of \$1,284-2RT (DEP proj. dev.)	4,611	-----	4,611	-----
-----	-----	-----	-----	-----
Subtotal Transportation	(12,475)	(3,209)	7,019	2,247
	13,973	4,707		
3. Telecommunications				
3.1 Domestic telephone calls	1,605	-----	1,605	-----
3.2 International (telex, cable calls)	535	-----	535	-----
-----	-----	-----	-----	-----
Subtotal Telecommunications	2,140	-----	2,140	-----

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INSA-DEP, BUDGET 1987  
DIRECT COSTS, con't.

	TOTAL	AID	INSA	INSA/OTHERS
	\$	\$	\$	(In-kind)
4. Per diem, and reimbursable misc.				
4.1 Domestic per diem				
conference/collaboration	(1,605)	(802)	803	-----
30 (20) days x \$80/day	2,400	1,597		
Domestic misc. (20) days 30				
x \$27 day	(535)	(267)	268	-----
4.2 International per diem-India				
52 days x \$64/day	810	542		
International misc.	3,338	-----	3,338	-----
52 days x \$16/day	835	-----	835	-----
Subtotal Per Diem and Misc.	(6,313)	(1,069)	5,244	-----
	7,383	2,139		
5. Workshops, presentations, evaluations, materials, equipment				
5.1 Training facilities--				
Workshop rooms 40 X \$100 day	4,000	-----	-----	4,000
conference rooms, 40 x \$60/day	2,400	-----	-----	2,400
5.2 Working meals/refreshments	780	-----	-----	780
5.3 Education & A-V materials		2,105		
production and purchase	9,595 (9,095)	(1,605)	3,210	4,280
5.4 Development, evaluation and test training modules	7,350 (5,350)	3,070 (1,070)	2,140	2,140
5.5 Visual displays	2,426 (1,926)	1,035 (535)	749	642
5.6 Purchase A-V equipment	1,070	-----	1,070	-----
5.7 Shipping & postage (domestic)	2,498 (1,498)	1,535 (535)	535	428
5.8 Shipping & postage (international)	2,675	-----	1,605	1,070
5.9 Office equipment	1,712	-----	642	1,070
Subtotal Workshops, Materials	(30,506)	(3,745)	9,951	16,810
	34,506	7,745		
6. DEP action projects support funds	27,120 (17,120)	-----	(7,490)	9,630
			17,490	
Subtotal project support	(17,120)	-----	(7,490)	9,630
	27,120		17,490	
DIRECT COST TOTALS	(179,560)	(59,470)	(59,963)	60,127
	203,558	73,468	69,963	
ADMINISTRATION OVERHEAD COSTS AT 13%	(15,526)	(1,731)	(7,195)	-----
	18,646	9,551	9,095	
1987 GRAND TOTALS	(195,086)	(67,201)	(127,885)	
FROM FEBRUARY 1985 PROPOSAL	\$222,204	AID \$83,019	INSA & OTHERS \$139,185	

1987 (Project Year 5 estimated 7% increase) Grand Total \$195,086--(AID Portion \$67,201).  
(See chart and rationale, pgs. 5 & 7 of February 1985 proposal.)

V. Continued

Budget Rationale

The October 1986 budget revisions for Project Year 5 (1987) are highlighted in yellow. The total requested from AID is \$83,019. The increases in line items reflect our need for more personnel time, educational materials, and travel to meet our objectives on a national scale. In particular, the projected involvements with the Girl Scouts of the U.S.A. and the National 4-H Council require more staff time and more travel throughout the United States.

During 1987, INSA will be producing and distributing an ORT puppet-making video, a puppet-making handbook, and a child health curriculum guide all on a national scale. These efforts will require more staff time, more production funds, and more distribution funds.

VI. SUMMARY COMMENTS

During Project Year (1987) the INSA-DEP will continue many projects initiated in 1986 or requested for 1987. At the local level, the staff will continue to serve in resource or advisory capacities to maintain local initiatives. In 1987, the project emphasis will expand so that expenditures of time, energy, and resources will be directed toward the establishment and maintenance of nationwide people-to-people development education activities. Our major national target groups will be the Girl Scouts of the U.S.A. and the National 4-H Council and corresponding state and local affiliates.

We want to express our appreciation to AID for giving us the us the opportunity to work as a multi-year grantee. This arrangement has given us the capability to establish long-term projects and to collaborate with organizations on a multi-year basis.

RCD, PSH, EHW  
10/86

INSA - DEP

Project Year IV, Quarters I and II

1/1/86 - 6/30/86

<u>Budget Item</u>	<u>AID \$</u>	<u>INSA \$</u>	<u>INSA/In-Kind</u>
Personnel	\$23,540.82	\$10,825.39	\$ 2,028.75
Tech. Adv. Bd.	--	--	885.00
Presentors/Consultants	--	--	3,914.00
Local Travel	602.30	--	--
Domestic Air Fare	543.00	--	--
International Airfare	--	253.50	2,032.00
Domestic Telephone	336.88	210.18	--
International Communications	--	--	--
Domestic Per Diem	631.46	--	80.00
International Per Diem		1,910.48	1,827.07
Training Facilities	--	400.00	--
Wkg. Meals		72.01	--
Ed. Mat/Wkshps	1,950.51	1,227.34	1,236.38
Dom. Postage	287.25	--	--
Int'l Postage	--	2.16	--
Office Furniture, Equipment	61.36		1,400.00
<hr/>			
Direct Cost Totals	\$27,953.58	14,901.06	13,403.20

AID \$27,953.58 X 13% = \$3,633.96 AID overhead  
 INSA \$14,901.06 X 13% = \$1,937.14 INSA overhead

<u>AID total:</u>	<u>\$31,587.54</u>
<u>INSA total:</u>	<u>\$30,241.42</u>

RCD/bf  
 10/6/86

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INSA - DEP

Project Year IV, Quarter II

4/1/86 - 6/30/86

<u>Budget Item</u>	<u>AID \$</u>	<u>INSA \$</u>	<u>INSA/In-Kind</u>
Personnel	\$12,290.82	\$ 4,564.41	\$ 1,350.00
Tech. Adv. Bd.	—	—	885.00
Presentors/Consultants	—	—	3,405.00
Local Travel	479.00	—	—
Domestic Air Fare	168.00	—	—
International Airfare	—	—	—
Domestic Telephone	48.52	210.18	—
International Communications	—	—	—
Domestic Per Diem	289.01	—	—
International Per Diem	—	—	1,827.07
Training Facilities	—	400.00	—
Wkg. Meals	—	—	—
Ed. Mat/Wkshps	1,344.60	453.58	270.00
Dom. Postage	147.49	—	—
Int'l Postage	—	2.16	—
Office Furniture, Equipment	61.36	—	1,400.00
<hr/>			
Direct Cost Totals	\$14,828.80	5,630.33	9,137.07

AID \$14,828.80 X 13% = \$1,927.74 AID overhead  
 INSA \$5,630.33 X 13% = \$731.94 INSA overhead

<u>AID total:</u>	<u>\$16,756.54</u>
<u>INSA total:</u>	<u>\$15,499.34</u>

RCD/bf  
 10/6/86