

PD-AAU-278
47119



AGENCY FOR INTERNATIONAL DEVELOPMENT

UNITED STATES AID MISSION TO PERU

C/O AMERICAN EMBASSY

LIMA, 1 PERU

TELEPHONE: 286200

CABLE: USAID/LIMA

June 27, 1986

Mr. Gustavo García Mundaca
President
Organización Nacional Agraria
Jr. A. Miroquesada 327-8 piso
Lima, Perú

Eng. Hernando Guerra Garcia Cueva
General Manager
Organización Nacional Agraria
Jr. A. Miroquesada 327-8 piso
Lima, Perú

Subject: ONA - Statistical and Economic Analysis
Project No. 527-0000 (0166), Amendment Four

Dear Mr. García Mundaca and Eng. Guerra García:

Pursuant to the authority contained in the Foreign Assistance Act of 1961, as amended, the Agency for International Development (hereinafter referred to as "A.I.D." or "Grantor") hereby grants to the Organización Nacional Agraria (hereinafter referred to as "ONA" or "Grantee") the additional amount of \$88,000 to continue to support and expand activities as more fully described in the Letter of Agreement, dated December 28, 1984 as amended with Attachments 1, 2, 3 and 4 thereto (Attachment A for purposes of this amendment), and the Revised Schedule which is attached and made a part hereof (Attachment B, for purposes of this amendment). This additional increment of \$88,000 supplements the \$82,000 previously provided for a cumulative total of \$170,000 (the "Grant").

This grant, increment is effective and obligation is made as of the date of this letter and shall apply to commitments made by the Grantee in furtherance of program objectives during the period beginning with the effective date and ending on July 31, 1987.

This Grant is made to ONA on the condition that the funds will be administered in accordance with the terms and conditions as set forth in the Letter of Agreement dated December 28, 1984, as amended (Attachment A), and the "Revised Schedule" (Attachment B), which have been agreed to by your organization.

Please sign all five copies of this letter to acknowledge your concurrence with the above modifications and return four copies to A.I.D.

Sincerely yours,


John Sanbrailo
Director

ATTACHMENTS:

A. Letter of Agreement dated December 28, 1984, as amended (with attachments 1, 2, 3 and 4, thereto)

B. "Revised Schedule"

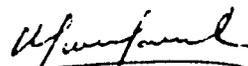
ACKNOWLEDGED AND AGREED TO:

ORGANIZACION NACIONAL AGRARIA

BY: 
Mr. Gustavo Garcia Mundaca

TITLE: President

DATE: June 27, 1986

BY: 
Eng. Hernando Guerra Garcia

TITLE: General Manager

DATE: June 27, 1986

FISCAL DATA:

Appropriation	: 72-1161021
Budget Plan Code	: LDAA-86-25527-AG13
Project Number	: 527-0000 (0166)
Total Estimated Amount	: \$170,000
Obligation to date	: \$82,000
Total This Obligation	: \$88,000
Funding Source	: USAID/Peru

REVISED SCHEDULE

A. Purpose of Grant.

The purpose of this Grant is to continue to provide support to the grantee to improve and expand the activities of the Statistical and Economic Analysis Center.

During the second year of activities, starting on July 31, 1986, the Economic and Statistical Analysis Center will: a) continue and expand on-going activities thereby doubling the number of crops analyzed b) initiate an agro-economic training activity for ONA farmer members in basic production costs, farm records, returns analysis, farm management and farm planning techniques; c) initiate a separate technical communication media development and information dissemination activity to reach a larger number of farmer members with relevant information collected and generated for ONA, (e.g., output and input price and market data, harvesting intentions and advances, credit availability and requirements, etc.); d) carry out a feasibility study for a private technical assistance program sponsored by ONA, with possible involvement of the Agrarian Bank, Universities and/or other relevant technical institutions, as well as a feasibility study and proposal for a certified seed private sector production and marketing system for potatoes, and pulses, and possibly other crops.

B. Period of the Grant:

1. The effective date of this Grant is December 28, 1984. The expiration date of this Grant is July 31, 1987.

2. Funds obligated hereunder are available for program expenditures as shown in the Financial Plan below for the period beginning on December 28, 1984 and ending on July 31, 1986.

C. Amount of Grant and Payment:

1. The total estimated amount of this Grant for the period shown in B.1 above is \$170,000, of which an additional \$88,000 is obligated herein, for a total obligation to date of \$170,000.

2. A.I.D. by Letters of Agreement dated December 28, 1984 obligated and June 17, 1986, obligated US\$72,000 and US\$10,000 and hereby obligates the additional amount of \$88,000 for program expenditures during the period set forth in B.2 above and as shown in the Financial Plan below.

3. Advances and payments shall be made to the Grantee in accordance with procedures set forth in Attachment 4 - "Optional Standard Provision" No. 1 entitled "Payment-Periodic Advance".

D. Financial Plan:

The following is the Budget for this Grant, including local cost financed items. Local cost financing up to the full amount of the Grant is hereby authorized. Revisions to this Grant Budget shall be made in accordance with Mandatory Standard Provision 4 of this Grant, entitled "Revision of Grant Budget".

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ILLUSTRATIVE BUDGET SUMMARY

- O N A STATISTICS AND ECONOMIC ANALYSIS CENTER -

(US DOLLARS EQUIVALENT)

	<u>Prior Obligation</u> <u>12/28/84-9/30/86</u>	<u>This Obligation</u> <u>10/1/86-7/31/86</u>	<u>Total Amount</u> <u>12/28/84-7/31/87</u>
1. Center Establishment & Dev.	\$19,400	—	\$19,400
2. Information Collection & Analysis (secondary sources)	7,100	3,500	10,600
3. Primary cost of production data collection & analysis	21,000	15,000	36,000
4. Farm records/Farm management data, collection & analysis	25,000	16,000	41,000
5. Farmers basic economic training program	2,500	22,500	25,000
6. Information dissemination & communication development	2,000	18,000	20,000
7. Special policy and agri- business studies			
-Private technical assistance	—	8,000	8,000
- Others	5,000	5,000	10,000
Total Grant Budget	\$82,000	\$88,000	\$170,000

Detailed Grant Proposed Budget
O N A

	<u>Prior Obligation</u> 12/28/84-9/30/86	<u>This Obligation</u> 10/1/86-7/31/87	<u>Total Amount</u> 12/28/84-7/31/87
A. Salaries and Wages			
1. Coordinator (part time \$200/month)	\$ 2,800	\$ 2,000	\$ 4,800
2. Technical Director (Full time)	21,000	14,200	35,200
3. Agricultural Economist (Full time)	13,400	6,800	20,200
4. Statistician	6,860	4,290	11,150
5. Assistants (2) (Full time)	720	3,580	4,300
6. Secretary (1) (Full-Time)	3,500	2,500	6,000
7. Accountant (Part-time)	1,000	630	750
8. Students (half time)	5,000	2,500	7,500
Sub-Total (A)	(\$53,400)	(\$36,500)	(\$89,900)
B. Equipment			
1. PC & Office Equipment	10,000	—	10,000
2. Projection equipment (Overhead projector, ecran)	—	2,000	2,000
Sub-Total (B)	(\$10,000)	(\$ 2,000)	(\$12,000)
C. Other Direct Costs			
1. International Consultants	\$ 6,100	\$ 5,500	\$11,600
2. Travel in Peru	3,000	9,000	12,000
3. Office Supplies and materials (*Soc.Security)	4,500*	4,000	8,500
4. Publication & dissemination	—	5,000	5,000
5. US short training for 2 people (4 weeks/each, fees, travel and per diem) & Obs. travel	5,000	10,000	15,000
6. Local consulting services	—	11,000	11,000
Sub-Total (C)	(\$18,600)	(\$44,500)	(\$63,100)
D. Contingencies			
	—	5,000	5,000
Total Grant	US\$82,000	US\$88,000	US\$170,000