

FD-1041-745

UNCLASSIFIED

J.C.D.

# Annual Budget Submission

FY 1988

## ROCAP



July 1986

**Agency for International Development  
Washington, D.C.**

UNCLASSIFIED

**THIS BUDGET SUBMISSION HAS BEEN  
PREPARED BY THE A.I.D. FIELD MISSION.**

**IT IS PREPARED ANNUALLY AND USED  
FOR PLANNING PURPOSES IN THE FIELD  
AND IN WASHINGTON.**

**IT DOES NOT REPRESENT  
OFFICIAL AGENCY POLICY.**

FY 1988 ANNUAL BUDGET SUBMISSION  
 TABLE I - LONG RANGE PLAN BY APPROPRIATION ACCOUNT (\$000)  
Country ROCAP

	FY	FY	--FY 1987--	FY	--PLANNING PERIOD--			
	1985 ACTUAL	1986 ESTIMATE	CP ESTIMATE	1988 AAPL	1989	1990	1991	1992
<u>1. Agriculture, Rural Dev. and Nutrition</u>								
Totals	12103	15200	20612	12225	10000	10000	10000	10000
Grants	5303	5600	12225	12225	10000	10000	10000	10000
Loans	6,800	9600	8387	-	-	-	-	-
<u>2. Health</u>								
Totals	11350	2425	2575	1075	3000	3000	3000	3000
Grants	11350	2425	2575	1075	3000	3000	3000	3000
Loans	-	-	-	-	-	-	-	-
<u>3. Education</u>								
Total	800	2400	2125	1275	2000	2000	2000	2000
Grants	800	2400	2125	1275	2000	2000	2000	2000
Loans	-	-	-	-	-	-	-	-
<u>4. Selected Dev. Activities</u>								
Total	8632	3800	9150	19900	21975	19475	19475	19475
Grants	3432	3800	9150	11900	10000	10000	10000	10000
Loans	5200	-	-	8000	11975	9475	9475	9475
<u>5. Total DA Account</u>								
Total	32885	23825	34462	34475	36975	34475	34475	34475
Grants	20885	14225	26075	26475	25000	25000	25000	25000
Loans	12000	9600	8387	8000	11975	9475	9475	9475
<u>6. Economic Support Funds</u>								
Total	46120	200	33500	45000	48500	50500	50500	50500
Grants	46120	200	13500	9000	18500	20500	20500	20500
Loans	-	-	20000	36000	30000	30000	30000	30000

	<u>FY</u> <u>1985</u>	<u>FY</u> <u>1986</u>	<u>—FY 1987—</u> <u>CP</u>	<u>FY</u> <u>1988</u>	<u>—PLANNING PERIOD—</u>			
	ACTUAL	ESTIMATE	ESTIMATE	AAPL	1989	1990	1991	1992

7. DA and ESF  
Total

Total	79005	24025	67962	79475	85475	84975	84975	84975
Grants	67005	14425	39575	35575	43500	45500	45500	45500
Loans	12000	9600	28387	44000	41975	39475	39475	39475

## FOCAP

FY 1988 ANNUAL BUDGET SUBMISSION  
(in thousands of dollars)

TABLE IV - PROJECT BUDGET DATA

PROJECT NUMBER AND TITLE	G L	OBLIGATION DATE		TOTAL COST		OBLIG THRU	FY 85 PIPE-	---FY 1986---		MORTGAGE	---FY 1987---		---FY 1988---		
		INIT	FIN	AUTH	PLAN	FY 85	LINE.	OBLIG- ATIONS	EXPEND- ITURES	END OF FY 86	OBLIG- ATIONS	EXPEND ITURES	PROPOSED		
AGRICULTURE, RURAL DEV. AND NUTRITION															
5960000.3		Program Development and Support	G	75	C	-	-	8867	20	350	350	-	225	225	225
5960083		Small Farm Production Systems (CATIE)	G	79	85	8155	8155	8155	284	-	284	-	-	-	-
5960089		Fuelwood and Alternative Energy Sources (CATIE, ICAITI)	G	79	85	8800	8800	8800	1544	-	1000	-	-	544	-
5960090		Coffee Rust and Pest Control (IICA)	G	81	85	3500	3500	3500	1620	-	1000	-	-	258	-
5960094		Central American AG Secretariat (IICA)	G	81	83	850	850	850	533	-	533	-	-	-	-
5960104		Regional Nutrition Tech. Outreach (INCAP)	G	81	82	792	792	792	100	-	100	-	-	-	-
5960106		Watershed Management (CATIE)	G	83	87	2000	2000	-	-	-	-	2000	2000	2000	-
5960108		Agricultural Export Support	G	86	89	8000	8000	-	-	2000	1000	6000	2000	1500	2000

PROJECT NUMBER AND TITLE	G L	OBLIGATION DATE		TOTAL COST		OBLIG THRU FY 85	FY 85 PIPE- LINE.	---FY 1986---		MORTGAGE END OF FY 86	---FY 1987---		---FY 1988-- PROPOSED
		INIT	FIN	AUTH	PLAN			OBLIG- ATIONS	EXPEND- ITURES		OBLIG- ATIONS	EXPEND ITURES	
5960109	L	82	84	11400	8000	11400	3400	-	-	-	-	-	-
5960110	G	84	88	6750	6750	1700	1101	1550	1500	3500	1500	2000	1500
5960114	L	85	88	9800	9800	6800	6800	3000	3000	-	-	4000	-
5960117	G	85	89	9000	9000	1195	1195	1700	1000	6105	3000	2000	4500
5960123	L	86	87	-	14987	-	-	6600	2000	8387	8387	6000	-
5960127	G	86	89	-	10000	-	-	-	-	-	3500	2000	4000
5960129(A)	G	85	92	200	200	200	200	-	150	-	-	50	-
APPROPRIATION													
				69247	90834	52259	16797	15200	11767	25992	20612	20577	12225
				48047	58047	34059	6597	5600	6767	17605	12225	10577	12225
				21200	32787	18200	10200	9600	5000	8387	8387	10000	-





PROJECT NUMBER AND TITLE	G L	OBLIGATION DATE		TOTAL COST		OBLIG THRU FY 85	FY 85 PIPE- LINE.	----FY 1986----		MORTGAGE END OF FY 86	---FY 1987---		---FY 1988-- PROPOSED		
		INIT	FIN	AUTH	PLAN			OBLIG- ATIONS	EXPEND- ITURES		OBLIG- ATIONS	EXPEND ITURES			
SELECTED DEVELOPMENT ACTIVITIES															
5960000.06		Program Development and Sup.	G	75	C	-	-	2152	1099	750	950	-	750	950	750
5960095		Regional Indust. Energy Efficiency (ICAITI)	G	82	88	5850	5850	3950	1684	1000	1000	900	900	900	-
5960106		Watershed Management (CATIE)	G	83	92	4000	14000	3100	2497	900	1300	1000	-	1000	2650
5960114		Reg. Economic Recovery (CABEI)	L	85	88	5200	5200	5200	5200	-	2000	-	-	2500	-
5960128		Ind. Quality Control, Productivity and Management (ICAITI)	G	87	89	-	6000	-	-	-	-	-	3000	1000	2000
5960143		C.A. Shelter and Urban Development (CABEI)	G	87	89	-	4000	-	-	-	-	-	1000	500	2000
5960145		Tech. Consultancies and Training	G	86	88	-	6000	-	-	1000	-	5000	3500	2000	1500
5960144		Trade and Development Corp.	L	88	90	-	22500	-	-	-	-	-	-	-	8000
5960144		Trade and Development Corp.	G	88	90	-	5000	-	-	-	-	-	-	-	2000
5960124		Export Management Training (INCAE)	G	86	88	1150	1150	-	-	150	-	1000	-	-	1000

PROJECT NUMBER AND TITLE	G L	OBLIGATION DATE		TOTAL COST		OBLIG THRU	FY 85	---FY 1986---		MORTGAGE	---FY 1987---		---FY 1988---
		INIT	FIN	AUTH	PLAN	FY 85	PIPE- LINE.	OBLIG- ATIONS	EXPEND- ITURES	END OF FY 86	OBLIG- ATIONS	EXPEND ITURES	PROPOSED
APPROPRIATION													
TOTAL				16200	69700	14400	10480	3800	5250	7900	9150	8850	19900
GRANT				11000	42000	9200	5280	3800	3250	7900	9150	6350	11900
LOAN				5200	27700	5200	5200	-	2000	-	-	2500	8000
FUNCTIONAL ACCOUNT													
TOTAL				104697	181284	78163	38542	23825	22592	37142	34462	37077	34475
GRANT				78297	120797	54763	23142	14225	15592	28755	26075	24577	26475
LOAN				26400	60487	23400	15400	9600	7000	8387	8387	12500	8000

PROJECT NUMBER AND TITLE	G L	OBLIGATION DATE		TOTAL COST		OBLIG THRU FY 85	FY 85 PIPE- LINE.	---FY 1986---		MORTGAGE END OF FY 86	---FY 1987---		---FY 1988-- PROPOSED		
		INIT	FIN	AUTH	PLAN			OBLIG- ATIONS	EXPEND- ITURES		OBLIG- ATIONS	EXPEND ITURES			
ECONOMIC SUPPORT FUND															
5960000		Program Development and Support	G	75	C	-	-	1695	1270	200	775	-	500	650	-
5960114		Regional Economic Recovery (CABEI)	G	85	88	35000	35000	35000	35000	-	25000	-	-	10000	-
5960123		Export Agribusiness Dev. and Promotion (LAAD)	L	86	88	-	10000	-	-	-	-	10000	10000	2000	-
5960129 (A)		Reg. Agric. Higher Educ. (CATIE)	G	85	87	6800	6800	4000	4000	-	3200	2800	2800	3600	-
5960129 (B)		Reg. Agric. Higher Educ. (EARTH)	G	85	92	(26400)	(26400)	(7000)	(7000)	-	-	(19400)	2200	-	5000
5960134		Central America Energy Resources (Los Alamos)	G	85	88	10200	20200	10200	8859	-	7000	-	3500	3000	3500
5960143		C.A. Shelter and Urban Development (CABEI)	L	87	89	-	30000	-	-	-	-	-	10000	2000	10000
5960144		Trade and Dev. Corp.	L	88	90	-	22500	-	-	-	-	-	-	-	6000
5960147		Regional Industrial Expansion (CABEI)	L	88	90	-	49000	-	-	-	-	-	-	-	20000
596-0147		Regional Industrial Expansion (CABEI)	G	88	89	-	1000	-	-	-	-	-	-	-	500
596-0146		C.A. Rural Electrification Support (NRECA)	G	87	87	-	5000	-	-	-	-	-	5000	-	-

PROJECT NUMBER AND TITLE	G L	OBLIGATION DATE		TOTAL COST		OBLIG THRU FY 85	FY 85 PIPE- LINE.	---FY 1986---		MORTGAGE END OF FY 86	---FY 1987---		---FY 1988-- PROPOSED
		INIT	FIN	AUTH	PLAN			OBLIG- ATIONS	EXPEND- ITURES		OBLIG- ATIONS	EXPEND ITURES	
APPROPRIATION													
TOTAL				45000	186700	57695	55929	200	35955	12800	33500	21250	45000
GRANT				45000	75200	57695	55929	200	35955	2800	13500	17250	9000
LOAN				-	111500	-	-	-	-	10000	20000	4000	36000
COUNTRY TOTAL													
TOTAL				149697	367984	135858	94471	24025	58547	49942	67962	58327	79475
GRANT				123297	195997	112458	79071	14425	51547	31555	39575	41827	35475
LOAN				26400	171987	23400	15400	9600	7000	18387	28387	16500	44000

AID PROGRAM IN FY 1987  
ANNUAL BUDGET SUBMISSION  
TABLE V - PROPOSED PROGRAM RANKING

DECISION UNIT

596 ROCAP

RANK	PROJECT	TITLE	NEW CONT	LOAN/ GRANT	PROGRAM FUNDING (\$000)		
					APPROP	INCR	CUM
1	0108	Agricultural Export Support	0	G	FN	2000	2000
2	0123	Export Agribusiness Dev. (LAAD)	0	L	FN	8387	10387
	0123	Export Agribusiness Dev. (LAAD)	0	L	ES	10000	20387
3	0110	Pest Management (CATIE)	0	G	FN	1500	21887
4	0117	Tree Crop Production (CATIE)	0	G	FN	2000	23887
5	0106	Watershed Management (CATIE)	0	G	FN	2000	25887
6	0116	Food Assistance Support (INCAP)	0	G	HE	700	26587
7	0115	ORT, Growth Monitoring and Education (INCAP)	0	G	HE	800	27387
8	0124	Export Mgt. Training (INCAE)	0	G	EH	2125	29512
9	0095	Regional Indust. Energy Efficiency (ICAITI)	0	G	SD	900	30412
10	0001	Central America Peace Scholarships	0	G	ES	(1600)	
11	0129	Reg. Agric. Higher Education (A) (CATIE)	0	G	ES	2800	33212
12	0145	Tech. Consultancies and Training	0	G	SD	3500	36712
13	0129	Reg. Agric. Higher Education (B) (CATIE)	0	G	ES	2200	38912

RANK	PROJECT	TITLE	NEW CONT	LOAN/ GRANT	PROGRAM FUNDING (\$000)		
					APPROP	INCR	CUM
14	0143	C.A. Shelter and Urban Development (CABEI)	N	G	ES	1000	39912
	0143	C.A. Shelter and Urban Development (CABEI)	N	L	ES	10000	49912
15	0128	Ind. Technology, Quality Control and Productivity (ICAITI)	N	G	SD	3000	52912
16	0127	Agric. Technology Networks	N	G	FN	3500	56412
17	0117	Tree Crop Production (Amendment) (CATIE)	N	G	FN	1000	57412
18	0134	C.A. Energy Resources (Amendment) (Los Alamos)	N	G	ES	3500	60912
19	0110	Pest Management (Amendment) (CATIE)	N	G	HE	1000	61912
20	0146	C.A. Rural Electrification Support (NRECA)	N	G	ES	5000	66912

AID PROGRAM IN FY 1988  
ANNUAL BUDGET SUBMISSION  
TABLE V - PROPOSED PROGRAM RANKING

DECISION UNIT		596 ROCAP		PROGRAM FUNDING				
RANK	PROJECT	TITLE	NEW CONT	LOAN/ GRANT	APPROP	(\$000)		
						INCR	CUM	
1	0108	Agricultural Export Support	0	G	FN	2000	2000	
2	0143	C.A. Shelter and Urban Development (CABEI)	0	G	SD	2000	4000	
	0143	C.A. Shelter and Urban Development (CABEI)	0	L	ES	10000	14000	
3	0117	Tree Crop Production (CATIE)	0	G	FN	4500	18500	
4	0110	Pest Management (CATIE)	0	G	FN	1500	20000	
	0110	Pest Management (amendment) (CATIE)	0	G	HE	1000	21000	
5	0124	Export Mgt. Training (INCAE)	0	G	EH	1275	22275	
	0124	Export Mgt. Training (INCAE)	0	G	SD	1000	23275	
6	0145	Tech. Consultancies and Training	0	G	SD	1500	24775	
7	0127	Agric. Technology Networks	0	G	FN	4000	28775	
8	0128	Ind. Technology, Quality Control and Productivity (ICAFTI)	0	G	SD	2000	30775	
9	0001	Central America Peace Scholarships	0	G	SD	(1600)	-	
10	0129	Reg. Agric. Higher Educ. (B) (EARTH)	0	G	ES	5000	35775	

RANK	PROJECT	TITLE	NEW CONT	LOAN/ GRANT	PROGRAM FUNDING (\$000)		
					APPROP	INCR	CUM
11	0134	C.A. Energy Resources (Los Alamos)	0	G	ES	3500	39275
12	0147	Regional Industrial Expansion (CABEI)	N	L	ES	20000	59275
	0147	Regional Industrial Expansion (CABEI)	N	G	ES	500	59775
13	0144	Trade and Dev. Corp.	N	L	SD	8000	67775
	0144	Trade and Dev. Corp.	N	G	SD	2000	69775
	0144	Trade and Dev. Corp.	N	L	ES	6000	75775
14	0106	Watershed Management	N	G	SD	2650	78425

TABLE VIII - FY 1986  
OPERATING EXPENSE SUMMARY

EXPENSE CATEGORY	F.C.	O.C.	DOLLAR BUDGET	TRUST FUNDED	TOTAL BUDGET	UNITS	UNIT COSTS
U.S. DIRECT HIRE	U100	xxx		0.0			
U.S. CITIZENS BASIC PAY	U101	110	885.8	0.0	885.8	16.0	55.4
PT/TEMP U.S. BASIC PAY	U102	112	18.1	0.0	18.1	1.0	18.1
DIFFERENTIAL PAY	U103	116	122.0	0.0	122.0		
OTHER AID/W FUNDED O.C. 11	U104	119	3.8	0.0	3.8		
OTHER MISSION FUNDED O.C. 11	U105	119	15.0	0.0	15.0		
EDUCATION ALLOWANCES	U106	126	25.0	0.0	25.0	14.0	1.8
RETIREMENT - U.S.	U107	120	75.4	0.0	75.4		
LIVING ALLOWANCES	U108	128	0.0	0.0	0.0		
OTHER AID/W FUNDED O.C. 12	U109	129	19.6	0.0	19.6		
OTHER MISSION FUNDED O.C. 12	U110	129	7.5	0.0	7.5		
POST ASSIGNMENT - TRAVEL	U111	212	12.5	0.0	12.5	4.0	3.1
POST ASSIGNMENT - FREIGHT	U112	22	36.0	0.0	36.0	4.0	10.0
HOME LEAVE - TRAVEL	U113	212	10.5	0.0	10.5	8.0	1.3
HOME LEAVE - FREIGHT	U114	22	6.0	0.0	6.0	8.0	.8
EDUCATION TRAVEL	U115	215	2.4	0.0	2.4	3.0	.8
R AND R TRAVEL	U116	215	7.0	0.0	7.0	7.0	1.0
ALL OTHER CODE 215 TRAVEL	U117	215	5.0	0.0	5.0	4.0	1.3
FOREIGN NATIONAL DH	U200			0.0			
BASIC PAY	U201	114	167.7	0.0	167.7	18.5	10.5
OVERTIME, HOLIDAY PAY	U202	115	8.0	0.0	8.0	1.0	8.0
ALL OTHER CODE 11 - FN	U203	119	3.0	0.0	3.0		
ALL OTHER CODE 12 - FN	U204	129	19.0	0.0	19.0		
BENEFITS FORMER FN PERS.	U205	13	3.0	0.0	3.0		
CONTRACT PERSONNEL	U300						
PASA TECHNICIANS	U301	258	0.0	0.0	0.0	0.	0
U.S. PSC - SALARY/BENEFITS	U302	113	2.1	0.0	2.1	0.3	7.
ALL OTHER U.S. PSC COSTS	U303	255	0.0	0.0	0.0		
F.N. PSC SALARY/BENEFITS	U304	113	68.6	0.0	68.6	23.2	3
ALL OTHER F.N. PSC COSTS	U305	255	3.8	0.0	3.8		
MANPOWER CONTRACTS	U306	259	57.4	0.0	57.4	10.8	5.
JCC COSTS PAID BY AID/W	U307	113	0.0	0.0	0.0	0	0
HOUSING	U400						
RENT	U401	235	21.1	0.0	21.1	1.3	16
UTILITIES	U402	235	5.6	0.0	5.6		
RENOVATION AND MAINT.	U403	259	3.0	0.0	3.0		
QUARTERS ALLOWANCE	U404	127	128.3	0.0	128.3	14.7	8
PURCHASES RES. FURN/EQUIP.	U405	311	0.0	0.0	0.0		
TRANS./FREIGHT-CODE 311	U406	22	0.0	0.0	0.0		
SECURITY GUARD SERVICES	U407	259	3.6	0.0	3.6		
OFFICIAL RESIDENCE ALLOW.	U408	254	1.2	0.0	1.2		
REPRESENTATION ALLOWANCE	U409	252	1.0	0.0	1.0		

TABLE VIII - FY 1986  
OPERATING EXPENSE SUMMARY

EXPENSE CATEGORY	F.C.	O.C.	DOLLAR BUDGET	TRUST FUNDED	TOTAL BUDGET	UNITS	UNIT COSTS
<u>OFFICE OPERATIONS</u>	U500						
RENT	U501	234	59.6	0.0	59.6		
UTILITIES	U502	234	15.4	0.0	15.4		
BUILDING MAINT/RENOV.	U503	259	13.0	0.0	13.0		
OFFICE FURN/EQUIP.	U504	310	2.5	0.0	2.5		
VEHICLES	U505	312	0.0	0.0	0.0		
OTHER EQUIPMENT	U506	319	21.0	0.0	21.0		
TRANSPORTATION/FREIGHT	U507	22	3.0	0.0	3.0		
FURN/EQUIP/VEHICLE REPAIR/MAINT.	U508	259	28.0	0.0	28.0		
COMMUNICATIONS	U509	230	36.2	0.0	36.2		
SECURITY GUARD SERVICES	U510	259	23.0	0.0	23.0		
PRINTING	U511	24	11.0	0.0	11.0		
RIG/II OPERATIONAL TRAVEL	U512	210	0.0	0.0	0.0	0	0
SITE VISITS-MISSION PERS.	U513	210	54.1	0.0	54.1	50.0	1.1
SITE VISITS-AID/W PERS.	U514	210	16.0	0.0	16.0	12.0	1.3
INFORMATION MEETINGS	U515	210	19.2	0.0	19.2	36.0	.5
TRAINING ATTENDANCE	U516	210	4.7	0.0	4.7	2.0	2.4
CONFERENCE ATTENDANCE	U517	210	8.0	0.0	8.0	12.0	.8
OTHER OPERATIONAL TRAVEL	U518	210	2.0	0.0	2.0	1.0	2.0
SUPPLIES AND MATERIALS	U519	26	60.0	0.0	60.0		
FAAS	U520	257	30.0	0.0	30.0		
CONSULTING SVCS - CONT.	U521	259	0.0	0.0	0.0		
MGT/PROF.SVCS - CONT.	U522	259	0.0	0.0	0.0		
SPEC.STUDIES/ANALYSIS CONT.	U523	259	0.0	0.0	0.0		
ALL OTHER CODE 25	U524	259	0.0	0.0	0.0		
TOTAL O.E. BUDGET			2,154.8	0.0	2,154.8		
RECONCILIATION			1,154.8	0.0	1,154.8		
OPERATING BUDGET REQUIREMENTS			1,000.0	0.0	1,000.0		
636C REQUIREMENTS	U600	32	0.0	0.0	0.0		
TOTAL ALLOWANCE REQUIREMENTS	U000		1,000.0	0.0	1,000.0		
<u>LOCAL COST SUPPORT COST DATA</u>							
F.N. PSC - SALARY/BENEFITS	U304	113	68.6	0.0	0.0		
ALL OTHER F.N. PSC COSTS	U305	255	3.8	0.0	0.0		
MANPOWER CONTRACTS	U306	259	56.0	0.0	0.0		
SITE VISITS - RIG PERSONNEL	U512	210	0.0	0.0	0.0		
SITE VISITS - MISSION PERSONNEL	U512	210	70.0	0.0	0.0		

OTHER INFORMATION:

Dollar requirement for local currency costs (Guatemala) \$460.0  
Exchange rate used (as of February 28, 1986) (Guatemala) Q2.70 to US\$1.00  
Dollar requirement for local currency costs (Costa Rica) \$38.3  
Exchange rate used (as of February 28, 1986) (Costa Rica) Col 55.5 to US\$1.00

Estimated Wag. Increases -FY 1985 to FY 1986 20%  
Estimated Price Increases -FY 1985 to FY 1986 10% to 20%

TABLE VIII - FY 1987  
OPERATING EXPENSE SUMMARY

EXPENSE CATEGORY	F.C.	O.C.	DOLLAR BUDGET	TRUST FUNDED	TOTAL BUDGET	UNITS	UNIT COSTS
<u>U.S. DIRECT HIRE</u>	U100	xxx		0.0			
U.S. CITIZENS BASIC PAY	U101	110	901.9	0.0	901.9	16.4	55.0
PT/TEMP U.S. BASIC PAY	U102	112	18.1	0.0	18.1	1.0	18.1
DIFFERENTIAL PAY	U103	116	118.0	0.0	118.0		
OTHER AID/W FUNDED O.C.11	U104	119	3.8	0.0	3.8		
OTHER MISSION FUNDED O.C. 11	U105	119	15.0	0.0	15.0		
EDUCATION ALLOWANCES	U106	126	38.1	0.0	38.1	22.0	1.7
RETIREMENT - U.S.	U107	120	76.5	0.0	76.5		
LIVING ALLOWANCES	U108	128	0.0	0.0	0.0		
OTHER AID/W FUNDED O.C. 12	U109	129	19.9	0.0	19.9		
OTHER MISSION FUNDED O.C. 12	U110	129	11.7	0.0	11.7		
POST ASSIGNMENT - TRAVEL	U111	212	12.0	0.0	12.0	3.0	4.0
POST ASSIGNMENT - FREIGHT	U112	22	36.0	0.0	36.0	3.0	12.0
HOME LEAVE - TRAVEL	U113	212	21.0	0.0	21.0	15.0	1.4
HOME LEAVE - FREIGHT	U114	22	14.3	0.0	14.3	15.0	.9
EDUCATION TRAVEL	U115	215	3.0	0.0	3.0	3.0	1.0
R AND R TRAVEL	U116	215	17.4	0.0	17.4	15.0	1.2
ALL OTHER CODE 215 TRAVEL	U117	215	5.0	0.0	5.0	4.0	1.3
<u>FOREIGN NATIONAL DH</u>	U200			0.0			
BASIC PAY	U201	114	226.6	0.0	226.6	19.0	11.9
OVERTIME, HOLIDAY PAY	U202	115	11.0	0.0	11.0	1.0	11.0
ALL OTHER CODE 11 - FN	U203	119	4.0	0.0	4.0		
ALL OTHER CODE 12 - FN	U204	129	26.3	0.0	26.3		
BENEFITS FORMER FN PERS.	U205	13	0.0	0.0	0.0		
<u>CONTRACT PERSONNEL</u>	U300						
PASA TECHNICIANS	U301	258	0.0	0.0	0.0	0.0	0.0
U.S. PSC - SALARY/BENEFITS	U302	113	0.0	0.0	0.0	0.0	0.0
ALL OTHER U.S. PSC COSTS	U303	255	0.0	0.0	0.0		
F.N. PSC SALARY/BENEFITS	U304	113	168.2	0.0	168.2	27.0	6.2
ALL OTHER F.N. PSC COSTS	U305	255	3.8	0.0	3.8		
MANPOWER CONTRACTS	U306	259	46.0	0.0	46.0	10.8	4.3
JCC COSTS PAID BY AID/W	U307	113	0.0	0.0	0.0		
<u>HOUSING</u>	U400						
RENT	U401	235	15.0	0.0	15.0	1.0	15.0
UTILITIES	U402	235	6.7	0.0	6.7		
RENOVATION AND MAINT.	U403	259	3.6	0.0	3.6		
QUARTERS ALLOWANCE	U404	127	159.0	0.0	159.0	15.0	10.6
PURCHASES RES.FURN/EQUIP.	U405	311	21.8	0.0	21.8		
TRANS./FREIGHT-CODE 311	U406	22	4.4	0.0	4.4		
SECURITY GUARD SERVICES	U407	259	28.3	0.0	28.3		
OFFICIAL RESIDENCE ALLOW.	U408	254	1.2	0.0	1.2		
REPRESENTATION ALLOWANCE	U409	252	1.0	0.0	1.0		

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TABLE VIII - FY 1987  
OPERATING EXPENSE SUMMARY

EXPENSE CATEGORY	F.C.	O.C.	DOLLAR BUDGET	TRUST FUNDED	TOTAL BUDGET	UNITS	UNIT COSTS
OFFICE OPERATIONS	U500						
RENT	U501	234	59.6	0.0	59.6		
UTILITIES	U502	234	18.5	0.0	18.5		
BUILDING MAINT/RENOV.	U503	259	21.6	0.0	21.6		
OFFICE FURN/EQUIP.	U504	310	57.1	0.0	57.1		
VEHICLES	U505	312	24.0	0.0	24.0		
OTHER EQUIPMENT	U506	319	7.0	0.0	7.0		
TRANSPORTATION/FREIGHT	U507	22	6.2	0.0	6.2		
FURN/EQUIP/VEHICLE REPAIR/MAINT.	U508	259	42.0	0.0	42.0		
COMMUNICATIONS	U509	230	55.3	0.0	55.3		
SECURITY GUARD SERVICES	U510	259	33.6	0.0	33.6		
PRINTING	U511	24	13.2	0.0	13.2		
RIG/II OPERATIONAL TRAVEL	U512	210	0.0	0.0	0.0	0.0	0.0
SITE VISITS-MISSION PERS.	U513	210	65.0	0.0	65.0	70.0	.9
SITE VISITS-AID/W PERS.	U514	210	16.0	0.0	16.0	12.0	1.3
INFORMATION MEETINGS	U515	210	23.0	0.0	23.0	39.0	.6
TRAINING ATTENDANCE	U516	210	8.0	0.0	8.0	4.0	2.0
CONFERENCE ATTENDANCE	U517	210	10.0	0.0	10.0	15.0	.7
OTHER OPERATIONAL TRAVEL	U518	210	12.0	0.0	12.0	15.0	.8
SUPPLIES AND MATERIALS	U519	26	90.0	0.0	90.0		
FAAS	U520	257	30.0	0.0	30.0		
CONSULTING SVCS - CONT.	U521	259	0.0	0.0	0.0		
MGT/PROF.SVCS - CONT.	U522	259	0.0	0.0	0.0		
SPEC.STUDIES/ANALYSIS CONT.	U523	259	0.0	0.0	0.0		
ALL OTHER CODE 25	U524	259	9.2	0.0	9.2		
TOTAL O.E. BUDGET			2,639.9	0.0	2,639.9		
RECONCILIATION			1,168.1		1,168.1		
TOTAL ALLOWANCE REQUIREMENTS			1,471.8		1,471.8		
OTHER INFORMATION:							
Dollar requirement for local currency costs		(Guatemala)	\$656.0				
Exchange rate used (as of February 28, 1986)		(Guatemala)	Q2.70 to US\$1.00				
Dollar requirement for local currency costs		(Costa Rica)	\$46.0				
Exchange rate used (as of February 28, 1986)		(Costa Rica)	Col 55.5 to US\$1.00				
Estimated Wage Increases	-FY 1986 to FY 1987			20%			
Estimated Price Increases	-FY 1986 to FY 1987			10% to 20%			

TABLE VIII - FY1988  
OPERATING EXPENSE SUMMARY

EXPENSE CATEGORY	F.C.	O.C.	DOLLAR BUDGET	TRUST FUNDED	TOTAL BUDGET	UNITS	UNIT COSTS
<u>U.S. DIRECT HIRE</u>	U100	xxx		0.0			
U.S. CITIZENS BASIC PAY	U101	110	895.3	0.0	895.3	16.2	55.3
PT/TEMP U.S. BASIC PAY	U102	112	18.1	0.0	18.1	1.0	18.1
DIFFERENTIAL PAY	U103	116	112.2	0.0	112.2		
OTHER AID/W FUNDED O.C.11	U104	119	3.8	0.0	3.8		
OTHER MISSION FUNDED O.C. 11	U105	119	15.0	0.0	15.0		
EDUCATION ALLOWANCES	U106	126	41.7	0.0	41.7	22.0	1.9
RETIREMENT - U.S.	U107	120	75.7	0.0	75.7		
LIVING ALLOWANCES	U108	128	0.0	0.0	0.0		
OTHER AID/W FUNDED O.C. 12	U109	129	20.0	0.0	20.0		
OTHER MISSION FUNDED O.C. 12	U110	129	7.1	0.0	7.1		
POST ASSIGNMENT - TRAVEL	U111	212	8.0	0.0	8.0	2.0	4.0
POST ASSIGNMENT - FREIGHT	U112	22	24.0	0.0	24.0	2.0	12.0
HOME LEAVE - TRAVEL	U113	212	13.0	0.0	13.0	10.0	1.3
HOME LEAVE - FREIGHT	U114	22	6.8	0.0	6.8	10.0	.7
EDUCATION TRAVEL	U115	215	3.0	0.0	3.0	3.0	1
R AND R TRAVEL	U116	215	9.6	0.0	9.6	16.0	.6
ALL OTHER CODE 215 TRAVEL	U117	215	5.0	0.0	5.0	4.0	1.3
<u>FOREIGN NATIONAL DH</u>	U200			0.0			
BASIC PAY	U201	114	271.9	0.0	271.9	19.0	14.3
OVERTIME, HOLIDAY PAY	U202	115	10.0	0.0	10.0	1.0	10.0
ALL OTHER CODE 11 - FN	U203	119	4.0	0.0	4.0		
ALL OTHER CODE 12 - FN	U204	129	31.0	0.0	31.0		
BENEFITS FORMER FN PERS.	U205	13	0.0	0.0	0.0		
<u>CONTRACT PERSONNEL</u>	U300						
PASA TECHNICIANS	U301	258	0.0	0.0	0.0	0.0	0.0
U.S. PSC - SALARY/BENEFITS	U302	113	0.0	0.0	0.0	0.0	0.0
ALL OTHER U.S. PSC COSTS	U303	255	0.0	0.0	0.0		
F.N. PSC SALARY/BENEFITS	U304	113	201.8	0.0	201.8	27.0	7.5
ALL OTHER F.N. PSC COSTS	U305	255	3.8	0.0	3.8		
MANPOWER CONTRACTS	U306	259	55.2	0.0	55.2	10.8	5.1
JCC COSTS PAID BY AID/W	U307	113	0.0	0.0	0.0		
<u>HOUSING</u>	U400						
RENT	U401	235	15.0	0.0	15.0	1.0	15.0
UTILITIES	U402	235	8.1	0.0	8.1		
RENOVATION AND MAINT.	U403	259	4.3	0.0	4.3		
QUARTERS ALLOWANCE	U404	127	158.5	0.0	158.5	15.2	10.4
PURCHASES RES.FURN/EQUIP.	U405	311	16.7	0.0	16.7		
TRANS./FREIGHT-CODE 311	U406	22	3.3	0.0	3.3		
SECURITY GUARD SERVICES	U407	259	34.0	0.0	34.0		
OFFICIAL RESIDENCE ALLOW.	U408	254	1.2	0.0	1.2		
REPRESENTATION ALLOWANCE	U409	252	1.0	0.0	1.0		

OPERATING EXPENSE BUDGET  
FISCAL YEAR 1988

EXPENSE CATEGORY	F.C.	O.C.	DOLLAR BUDGET	TRUST FUNDED	TOTAL BUDGET	UNIT	UNIT COSTS
OFFICE OPERATIONS	U500						
RENT	U501	234	59.6	0.0	59.6		
UTILITIES	U502	234	22.2	0.0	22.2		
BUILDING MAINT/RENOV.	U503	259	25.9	0.0	25.9		
OFFICE FURN/EQUIP.	U504	310	23.8	0.0	23.8		
VEHICLES	U505	312	0.0	0.0	0.0		
OTHER EQUIPMENT	U506	319	0.0	0.0	0.0		
TRANSPORTATION/FREIGHT	U507	22	4.8	0.0	4.8		
FURN/EQUIP/VEHICLE REPAIR/MAINT.	U508	259	50.4	0.0	50.4		
COMMUNICATIONS	U509	230	66.5	0.0	66.5		
SECURITY GUARD SERVICES	U510	259	40.3	0.0	40.3		
PRINTING	U511	24	15.8	0.0	15.8		
RIG/II OPERATIONAL TRAVEL	U512	210	0.0	0.0	0.0	0.0	0.0
SITE VISITS-MISSION PERS.	U513	210	65.0	0.0	65.0	70.0	.9
SITE VISITS-AID/W PERS.	U514	210	16.0	0.0	16.0	12.0	1.3
INFORMATION MEETINGS	U515	210	23.0	0.0	23.0	39.0	.6
TRAINING ATTENDANCE	U516	210	8.0	0.0	8.0	4.0	2.0
CONFERENCE ATTENDANCE	U517	210	10.0	0.0	10.0	15.0	.7
OTHER OPERATIONAL TRAVEL	U518	210	12.0	0.0	12.0	15.0	.8
SUPPLIES AND MATERIALS	U519	26	108.0	0.0	108.0		
FAAS	U520	257	30.0	0.0	30.0		
CONSULTING SVCS - CONT.	U521	259	0.0	0.0	0.0		
MGT/PROF.SVCS - CONT.	U522	259	0.0	0.0	0.0		
SPEC.STUDIES/ANALYSIS CONT.	U523	259	0.0	0.0	0.0		
ALL OTHER CODE 25	U524	259	11.1	0.0	11.1		
TOTAL O.E. BUDGET			2,670.5	0.0	2,670.5		
RECONCILIATION			1,155.1		1,155.1		
TOTAL ALLOWANCE REQUIREMENTS			1,515.4		1,515.4		

OTHER INFORMATION:

Dollar requirement for local currency costs (Guatemala) \$858.7  
Exchange rate used (as of February 28, 1986) (Guatemala) Q2.70 to US\$1.00  
Dollar requirement for local currency costs (Costa Rica) \$56.0  
Exchange rate used (as of February 28, 1986) (Costa Rica) Col 55.5 to US\$1.00

Estimated Wage Increases -FY 1987 to FY 1988 20%  
Estimated Price Increases -FY 1987 to FY 1988 10% to 20%

OPERATING EXPENSE NARRATIVE

SECTION A

MANAGEMENT IMPROVEMENTS

During FYs 1985 and 1986 the overall program levels of both USAID and ROCAP more than quadrupled. The configuration of the staff, plant and equipment needed to implement activities over FYs 1987 and 1988 is already fully determined and mostly in place. A concerted effort has been made to improve both the efficiency and effectiveness of Mission management while controlling the expansion of personnel levels and physical facilities. Productivity in the work place will be enhanced through better space utilization of existing facilities and improved word processing and telecommunications. Specific programs are outlined below:

- (1) An extensive training program for all secretaries and drafters in basic and advanced word processing and for technicians courses in Lotus and D-Base. This training will increase the productivity of all personnel. It will also provide the Agency with a group of computer-literate Americans at a cost approximately one-fourth of what similar training would average in the U.S.
- (2) Computerization of the non-expendable property records to help control an inventory of \$1,517,434. This program will provide three cost savings benefits: A. Allow daily balancing of inventory rather than the current annual reconciliation. This will permit us to quickly pinpoint any pilferage and so contain losses. B. Highlight when stocks are getting low or in excess permitting us to order more or sell surplus to keep inventory at minimal levels. C. Save approximately three workmonths a year formerly required to do manual reconciliation of 8,816 pieces of property assigned to 246 people/locations.
- (2b) Computerization of the expendable property records. This program will have three cost saving features: A. Generate in minutes orders based on six month useage figures rather than the days it now takes to manually inspect each stock card and handwrite orders. B. Print reports of items no longer being requested so they can be disposed of generating cash and freeing warehouse space. C. Allow secretaries to order supplies through the computer and after GSO approval and issuance automatically debit the issuances from stock thus eliminating two manual posting.
- (2c) Computerization of vital personnel records particularly for FSNs and contractors to allow the disposal of inactive files and reduction of files cabinets. Records for American employees will also be computerized, not to duplicate the RAMPS system, but to provide better service on passport and visa renewals and requests for such information as state of residence, etc.

(3) Accommodate more people and computer equipment within existing office space by reducing size of offices and eliminating unnecessary files and file cabinets. Adding additional office space is prohibitive in cost because of the need for security enhancements, extra guards and expansion of phone and computer systems.

(4) Installation of a telex system which will help relieve the overburdened switchboard, reduce international long distance charges, and provide a written record of the voluminous business conducted by Procurement with U.S. suppliers.

USAID/ROCAP cannot reduce FAAS services as we are now receiving only basics: cable and pouch service, health room, security features and the Washington mandated FSN personnel classification and compensation plan assistance.

By increasing the effectiveness and productivity of employees, and providing better communications via telex and an improved telephone system, we believe we can cope with the program demands generated by the Central American Initiative within the workforce ceilings described in the Action Plan. Undoubtedly it will be necessary to contract on a short term basis for various specialists.

OPERATING EXPENSE NARRATIVE  
SECTION B  
JUSTIFICATION FOR FUNDING CHANGES BETWEEN  
FISCAL YEAR OF 10% OR MORE

FY86-87

FUNCTION CODE

- U 200      Foreign National DH - Increase of 33% from FY86 to FY 87 primarily due to two (2) factors: (1) an estimated salary increase of 20%, and (2) the hiring of 3 employees at the end of FY86, which caused an increase of 2.8 units of FNDH workyears.
- U 300      Contract Personnel - Costs increase of 65.2% from FY86 to FY87 caused by: (1) the 20% salary increase as with U200 above, (2) the addition of five (5) PSC'S at the end of FY86, and (3) the loss of forward funding gained by the devaluation of the Quetzal utilized for amendments to existing contracts.
- U400      Housing - Costs increase by 47.2% from FY86 to FY87 primarily due to an increase in rental and utility costs, and the new requirement to provide residential security to Mission personnel.
- U500      Office Operations - Costs increase of 47.9% from FY86 to FY87 caused by the procurement of NXP (and related costs), the 20% estimated proce increase, and the office space added during the second and third quarters of FY86.

FY87-88

FUNCTION CODE

- U200      Foreign National DH - Costs increase of 19.5% due to estimated salary increase of 20%.
- U300      Contract Personnel - Increase of 19.7% from FY87 to FY88 also due to estimated salary increase of 20%.

OPERATING EXPENSE NARRATIVE  
SECTION C

Trust Funds. Due to the Regional nature of the ROCAP program, the probability of obtaining Trust Funds is non-existent.

TABLE VIII (a)  
INFORMATION ON U.S. PSC COSTS

POSITION TITLE/DESCRIPTION	FY 1986	FY 1987	FY 1988
Inventory Clerk	1.4	0	0
Inventory Clerk	.7	0	0

TABLE VIII (b)  
ALL OTHER CODE 25 DETAIL - FY 85 - 87

NONE

TABLE VIII(c)  
OBLIGATIONS FOR ACQUISITION, OPERATION  
AND USE OF INFORMATION TECHNOLOGY SYSTEMS  
(\$000)

<u>ITEM AND EXPLANATION</u>	<u>FY 1986</u>	<u>FY 1987</u>	<u>FY 1988</u>
<b>I. Capital Investment</b>			
<b>A. Purchase of Hardware</b>			
Purchase of automation equipment by the Mission; such as WANG VS mini-computer, WANG OIS System, WANG WP equipment and micro-computers and their associated workstations and terminals, printers and telecommunications modems. List on one line, each item of equipment separately, by vender name, name of item and model number. Show cost of acquisition under appropriate fiscal year.	1.1	19.5	19.5
<b>B. Purchase of Software</b>			
Purchase of software by the Mission to operate existing or new automation equipment (hardware) such as CP/M, Multiplan, DBASE and Microstat, LOTUS 1-2-3, etc. List on one line, each item of software separately, by vender name, name of item and brief description. Show cost of acquisition under appropriate fiscal year.	0.4	1.0	1.0
<b>C. Site Facility</b>			
Cost of proposed site construction to prepare for setting up a WANG VS or WANG OIS automation system, such as raised floors, walls, air conditioning and un-interruptible power sources.	4.4	0.8	0.4
<b>SUBTOTAL</b>	<u>5.9</u>	<u>21.3</u>	<u>20.9</u>

**2. Personnel**

Mission will provide requirements below for personnel involved in the information technology functions, such as systems development and operation, and the percentage of management and secretarial personnel also involved. Personnel that use systems will not be included

<b>A. Compensation, Benefits and Travel</b>	19.9	23.9	28.7
<b>B. Workyears</b>	<u>2.4</u>	<u>2.4</u>	<u>2.4</u>

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(Continued)

<u>ITEM AND EXPLANATION</u>	<u>FY 1986</u>	<u>FY 1987</u>	<u>FY 1988</u>
<b>3. <u>Equipment Rental, Space and Other Operating Costs</u></b>			
<b>A. <u>Lease of Equipment</u></b> Obligations for lease and maintenance of non-government owned equipment (rented equipment).	-	-	-
<b>B. <u>Space</u></b> Obligations for lease of space to house automation equipment, office space for personnel (direct-hire and contractor) involved in the information technology function (See 2A & 2B) including basic utilities and house-keeping services.	0.6	0.6	0.6
<b>C. <u>Supplies and Other Material</u></b> Obligations for supplies and software rental (not included in a rental contract for equipment).	8.9	10.7	12.8
<b>D. <u>Non-Commercial Training</u></b> Obligations for planning and conducting government operated training to prepare users to make effective use of resources.	-	-	-
<b>SUBTOTAL</b>	<u>9.5</u>	<u>14.3</u>	<u>13.4</u>
<hr/>			
<b>4. <u>Commercial Services</u></b> This includes obligations for services where payments are made to private industry.			
<b>A. <u>Computer Time</u></b> Obligations to fund contracts with a private firm to provide computer time to the Mission.	-	-	-
<b>B. <u>Leased Telecommunications Services</u></b> Obligations for leased telephone lines and other telecommunications services to obtain data from other computers or to transmit data. For Missions, where applicable include, but identify separately, the lease of local telephone lines and modems to reach the American Embassy's Office of Communications for the purpose of transmission of data to and from AID/W.	0.5	1.5	2.0

TABLE VIII(c) SUPPLEMENT

ROCAP

<u>1. Capital Investment</u>	<u>FY 1986</u>	<u>FY 1987</u>	<u>FY 1968</u>
<u>A. Purchase of Hardware</u>			
- 1 IOP Daughterboard from Wang Labs	0.4		
- 2 WANG PC Matrix Printers 160 CPS 132 (PC-PM016) from Wang Labs	0.7		
- 8 Workstations 4230VS 64K DP/WP from Wang Labs (both FY87 and FY88)		11.2	11.2
- 2 Wang PC's (PC-XC4-2) from Wang Labs with the following accessories (Both FY87/88):		4.3	4.3
- Keyboard UNI/KBD-WL			
- Wang Grafics Card PC-PM002			-
- Wang Monochrome Monitor PC-PM004			
- Memory Expansion card 512KB			
- World Lang. 928-Corr. 195-2840-9			
- Single Board Local Comm. PC-PM141-VS			
- Matrix Printer 160 CPS 132 PC-PM016			
- Wang/IBM Emul. Monitor Card PC-PM101			
- 2 IBM PC's XT w/360 KB Disk from Frederick Computer Products with the following Accessories (Both FY87 and FY88):		4.0	4.0
- Monochrome Monitor 310-A			
- Epson Printer FX-185			
- Hercules Board			
- AST Exp. Card, Six Pack w/640 KB Mem.			
- Parallel Cable			
SUB-TOTALS	<u>1.1</u>	<u>19.5</u>	<u>19.5</u>

TABLE VIII(c)  
(Continued)

<u>ITEM AND EXPLANATION</u>	<u>FY 1986</u>	<u>FY 1987</u>	<u>FY 1988</u>
<b>C. <u>Operations and Maintenance</u></b>			
<b>(1) <u>Operations</u></b>			
Include funds to be obligated for contractor services to operate a WANG VS computer or an OIS System (System administrator and staff, not workstation operators).	-	-	-
<b>(2) <u>Maintenance</u></b>			
Include obligations for contracts to maintain government-owned equipment (hardware) and software that is currently in place and that is to be acquired in 1A and 1B above.	28.3	34.1	37.7
<b>D. <u>Systems Analysis and Programming</u></b>			
Obligations for contractor services to design and program new ADP or OIS application systems and to maintain existing systems.	-	-	-
<b>E. <u>System Design and Engineering</u> (NOT REQUIRED BY AID MISSIONS)</b>			
<b>F. <u>Studies and Other</u></b>			
Obligations for management and feasibility studies, requirement definitions, and commercial training.	4.0	5.2	6.0
SUBTOTAL	32.8	40.8	45.7
<hr/>			
5. TOTAL DOLLARS	68.1	97.3	108.7
TOTAL WORKYEARS (From item 2A)	2.4	2.4	2.4
<hr/>			
<b>6. <u>MISSION ALLOWANCE LEVELS</u></b>			
<b>A. Amounts included in Mission allowances for existing systems (includes 2A, 3, and 4). (Services for equipment in place only.)</b>			
	48.7	59.7	68.9
<b>B. Amounts included in Mission allowances for new or expanded systems (includes 1, 2A, 3, and 4.) (Equipment and services for new efforts beginning during the FY.)</b>			
	19.4	37.6	39.8

- 1 DOC-Exchange from Systems Comp. Corp.; Transfers word processing documents be- tween Wang OIS and VS and IBM PC's and compatibles.				0.1
- 1 Sideways from GSA; Prints wide spread- sheets sideways.				0.1
	SUB-TOTALS	<u>0.4</u>	<u>1.0</u>	<u>1.0</u>

(NOTE: The above figures actually represent 40% of the purchase price, as ROCAP and AID Guatemala share all common Mission expenses, 40% ROCAP and 60% AID).

B. Purchase of Software

FY 1986

FY 1987

FY 1988

- 1 Spelling Verifier from Wang Labs

0.4

The following software will be purchased at an average cost of \$420 per program:

- 5 LOTUS 123 from GSA; provides graphics, spreadsheet, and info mgmt. in one interactive pkg.

0.5

- 1 DBASE III from GSA; Relational database and command-language applications generator

0.2

- 1 Business Graphics from Wang Labs; Stand alone graphics pkg which presents business information in graph form

0.2

- 1 Microsoft Chart from GSA; Stand alone graphics pkg. which presents business info in graph form with direct link to LOTUS 123 and DBASE III.

0.1

- 1 Harvard Project Mgr. from GSA; Project planner.

0.2

- 1 Quick-Plan from Wang Labs; Sophisticated executive project planning system. Uses CPM.

0.2

- 1 Superproject Plus from GSA; Manage people, projects, budgets and resources.

0.1

- 1 Pertmaster 1500 Events from GSA; Project planning system using PERT.

0.1

- 2 IBM Operating Systems from GSA; Operating system version 3.0 for IBM PC.

0.2

FY-86  
ROCAP (Project Funded Only)  
Gray Amendment - Mission Issued  
(October 1, 1985 - March 31, 1986)

<u>Contract No.</u>	<u>Contractor</u>	<u>Gray Amendment</u>	<u>Amount</u>
1. 0000-0-6173	I.M.C.C.	Minority	\$15,000

GRAY AMENDMENT AID/W ISSUED

NONE

TOTAL \$15,000

TOTAL PROCUREMENT FY-86 (Mission Issued)	\$400,095
GRAY AMENDMENT FY-86 (Mission Issued)	\$ 15,000 (3%)
TOTAL PROCUREMENT FY-86 (AID/W Issued)	UNKNOWN
GRAY AMENDMENT FY-86 (AID/W Issued)	\$ NONE

C. GRAY AMENDMENT

Over 10% of contract and procurement actions in FY 1984 were awarded to Gray Amendment firms. In FY 1985 ROCAP awarded 16.5% of contract and procurement actions to Gray Amendment firms. As detailed in the chart below, during the first six months of FY 1986 only one contract action has been awarded to a qualifying firm.

The utilization of Gray Amendment firms is considered in all contracting and procurement actions. ROCAP procurements are largely conducted through regional institutions as host country contracts. Project Managers frequently remind the regional institutions of our interest in contracting with contractors who would qualify under the Gray Amendment.