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Annual Budget Submission

FY 1986

ECUADOR

JUNE 1984

Agency for International Development
Washington, D.C. 20523

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E C U A D O R

ANNUAL BUDGET SUBMISSION

FY - 1986

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MISSION ACTION PLAN

A. Strategy Recap

The Mission program will assist the incoming GOE administration of León Febres Cordero to carry out a program of structural adjustment and economic revitalization that will restore sustainable economic growth and promote equitable distribution. The elements of USAID's program strategy are mutually reinforcing and complimentary; they will:

- Assist in implementing appropriate market oriented policies and corresponding public sector institutional reforms;

- Stimulate the private productive and employment generation sector by assisting its expansion and diversification into activities more consistent with Ecuador's factor endowments and comparative advantages. Emphasis will be on increased food production, the productive utilization of natural resources, and on private sector initiatives involving agri-business, non-traditional export promotion, small scale enterprise, and human resource development at the managerial as well as technical skills levels.

- Improve the efficiency, cost effectiveness and coverage of social programs directed at the poor. Emphasis will be on housing, health, and population; and

- Increase the mobilization of domestic resources.

B. Self-Appraisal of Benchmark Achievements

- Better equipped institutions. USAID has selected and recruited an agricultural economist under the Joint Career Corp program to assist and advise the Ministry of Agricultre in policy development/implementation. Funds have been reserved for long term participant training in agricultural economics (check). The information service subproject under the RTTS is well underway with the contracts of a technical advisor. The technical assistance and training contract for helping with the decentralization of the Ministry of Health continues on schedule. The National Health Council has initiated policy/program studies on August, 1983, with A.I.D. funding. Short term training and observational travel was carried out for key housing sector officials to learn about innovative low cost housing approaches.

- Model Service Delivery. The IRD-Agriculture project has improved its pace of implementation. A detailed progress evaluation is being completed that will enable decisions for greater expediting. The primary health care component of the Integrated Rural Health Delivery Systems project is proceeding on schedule. The Solanda HG low incoming housing programs moving ahead, after a series of delays. The community development component of Solanda, being carried out by a local PVO, is moving ahead very satisfactorily, with all technical assistance activities in place or identified.

- Fiscal Improvement. USAID's pilot program in Revenue Generation is proceeding on schedule. In the first five months of 1984 GOE tax revenues increased 60 percent over previous years in normal terms. Training in the hydrocarbon and energy sectors is proceeding satisfactorily; long term participants have been selected for training under the S&T Conventional Energy program. Also, a training program has been designed for improving the capacity of GOE personnel that provide the financial management and monitoring of the petroleum exploration agreements with international firms.

- Strengthened Producer Associations. Delays in identifying and recruiting the PSC Private Sector Advisor has prevented the development of new activities in this area. However, under the Disaster Rehabilitation Project, the initial technical assistance in crop protection has been provided to a coastal association of short cycle oil crop producers. In addition, USAID has been instrumental in the training in Hawaii of a group of leaders from the Shrimp Producers Association, on the subject of fresh water shrimp development.

- Skills Training and Managerial Preparation. Through Ecuadorean private (non-profit) development institutions USAID is financing four technical skills--vocational--job oriented training program in: (a) Industrial training (Benemérita Sociedad Filantrópica del Guayas); (b) Industrial and agricultural training (Centro Juvenil San Patricio); (c) Training for the commercial and services sector (Chamber of Commerce of Guayaquil); and (d) Training for the banking sector (Instituto de Prácticas Bancarias y Financieras). All of these programs are testing new technologies and approaches in the areas of curriculum development, establishment of resources centers, development of didactic materials and teacher training. The Graduate Management Training Project has been delayed because of policy issues raised at the Country Team level, mainly dealing with the real potential for support to the Project on the part of the local business community. This issue seems to have been favorably resolved now with the formation by leading businessmen from Guayaquil of a

Private Foundation that would eventually implement this project. In fact the Foundation members have made a commitment to financially support the activity in the amount of US $200,000, per annum for a period of ten years. With this development it is expected that this project could get underway in FY 1985.

- Promotion of Export-Oriented Enterprises. USAID has encountered delays in obtaining PID approval for its anticipated new project in this area. A revised PID is currently under consideration.

- Increased use of PVOs. USAID has eleven (11) Operational Program Grants in implementation status, principally with Ecuadorean PVOs. The level of effort is approximately $4.0 million.

- Development of Growth Poles. The first phase of the urban-rural linkages study for the Ambato market area has been completed. Arrangements have been made with S&T to continue Clark University's participation into the second phase. After substantial negotiating delays due to GOE indecision, the Implementation Agreement for the Secondary Cities HG program was signed.

- Small Scale Enterprise. USAID has approved an OPG with a U.S. PVO (AITEC) to support a project of employment generation, technical assistance and credit to benefit small enterprises (micro-enterprises) in the informal sector.

- Population. Significant progress has been achieved in the population area, both in the delivery of F.P. services as well as in the awareness campaign through private sector organizations. The 1982 Census showed a 2.8 percent population growth rate as opposed to 3.4 percent in the mid 70s.

C. Forward Plan

The benchmarks set forth in the FY 1985 ABS and commented on above will have to be revised to reflect the FY 1986 CDSS. Moreover, the installation of a new GOE administration with a strong market orientation principals will provide new opportunities for important program initiatives. Accordingly, USAID expects that before the end of FY 1984, the A.I.D. levels for Ecuador will be reconsidered.

The forward plan discussed below is based on levels planned prior to the election and is broken down by productive and social sector as discussed in the FY 1986 CDSS. Programmative benchmarks for each sector are set forth in the CDSS. The USAID's short term operational objectives provided herein are in terms of implementation targets and new project development scheduling. Programmatic objectives and progress will be discussed in future ABS exercises, as the new administration begins to implement its development program.

D. Productive Sector

1. Agriculture and National Resources. The principal portfolio components are the Rural Technology Transfer System (0032-RTTS) project, the Integrated Rural Development (0012-IRD) Agriculture project together with the companion Campesino Training project financed by S&T, and the Forestry Sector Development project. A substantial share of staff time in USAID's Agricultural Office will be dedicated to expediting implementation of these project. Only one, the RTTS project, can be considered a problem at this time. Discussions with members of the incoming administration indicate interest in expediting this project by moving ahead with development and execution of new subprojects, most likely in areas to support priorities in food reserves management, including the storage and marketing of basic staples. The IRD evaluation will be completed shortly; this will permit identification of ways to expedite project implementation. An extension of 18 to 24 months is currently planned. Progress on the Forestry Sector Development project is satisfactory and the remaining long term technical assistance will be contracted before the end of FY 1984. Emphasis will be given to expediting subproject prioritization and preparation. Funding for the subprojects should be fully subobligated by the end of FY 1986.

Finally, Ecuador has been chosen as the country to be included in the S&T Coastal Resources Management Project. Some preliminary work has been completed. Actual project implementation will begin in the first quarter of FY 1985.

New project development will focus largely on an early FY 1985 Agriculture Policy Planning and Management activity (0039) that would improve the agricultural policy analysis and program management capability of both the public and private sectors. This project has been discussed with and is supported by the incoming administration. Additional new activities in this sector will be planned during the first quarter of FY 1985 based on the priorities of the new administration. Also, it is likely that a PL-480 Title II program will be requested by the new government. The development of such as program, including the integration of local currency counterpart generations into overall sector strategy needs, will be a priority activity of the Mission if the forthcoming request is approved.

USAID staffing to carry out the level of activities envisaged is largely in place. The Joint Career Corp agricultural economist will arrive to post in the next few weeks and will have responsibilities for the FY 1985 policy and program management project. A new position must be found for USAID's IDI forester once he leaves IDI status.

2. Private Sector. A new project is Non-Traditional Agricultural Exports (0019) will be obligated in FY 1984 and will constitute a principal component in USAID's new thrust to stimulate greater private sector participation in development activities. A second new project start up in this sector, planned for FY 1985, is for Advanced Management Training (0035) in the private sector. Short range objectives for both proposed projects are successful negotiation and obligation, fulfillment of conditions precedent, and initiation of disbursements. A recently approved OPG for Micro-Enterprise Development (0040) has begun disbursing and will be completed by the end of FY 1985.

USAID has recruited a private sector advisor who will be on board (PSC) before the end of FY 1984. During the first half of FY 1985, the advisor will identify and begin development of additional new private sector activities for the CDSS period.

3. Energy Sector. USAID plans to review with the new GOE administration ways in which to expedite the implementation of this lagging project by the end of the first quarter of FY 1985. Given the likelihood of more rational energy pricing, it may be possible, for example, to increase the energy conservation component of the project quickly. (INSERT comment on expected benchmarks for hydrocarbon sector training).

E. Social Sector

1. Health and Population. USAID's near term objectives are to continue the satisfactorily implementation of the Integrated Rural Health Delivery Systems (0015) and the Population and Family Planning (0026) projects with disbursements levels of US$11.6 million and US$2.8 million respectively expected by the end of FY 1985. Nutrition concerns will receive added emphasis through: (a) support to increased plannning and analysis efforts; (b) continued improvements in the management of the maternal-child health feeding program of the Ministry of Health and care; and (c) improvements in the nutrition impact of CRS programs, including a new OPG to CRS planned for early FY 1985.

USAID will also initiate a pilot activity to test a private sector approach to health. The effort will begin in early FY 1985 and may involve private health insurances plans and/or community health care operations.

2. Housing. USAID's short range operational objectives are to complete the Solanda and the Secondary Cities HG's before the end of FY 1986. The housing sector will be a high priority for the León Febres Cordero Administration. Discussions are already taking place in possibilities for supporting thus priority through substantially

expanded HG programs for Ecuador. Before the end of FY 1984, USAID expects to be able to have reached agreement with the new administration on the level and nature of new A.I.D. supported activities in the housing sector for FY 1985-86.

3. Resource Mobilization. The incoming GOE administration has confirmed its strong interest in continuing the pilot revenue generation efforts under project 0036. This project will be completed on schedule during the second quarter of FY 1985. Given constraints on funding levels, however, a follow on activity is not scheduled until FY 1986.

Moreover, preliminary discussions with the incoming administration indicate interest in a much broader effort, including customs administration, public sector management, and applied research/ technical assistance for increasing domestic resource mobilization through improved financial market operations. Unless increased program levels can be obtained, USAID will face serious resource constraints in being able to respond adequately and timely to the GOE's important policy and program initiatives.

As a result of these discussions with the Ministry of Finance, a team of experts identified weaknesses in the Dirección General Técnica Petrolera and a two phased training program in petroleum financial administration has been designed. The first phase will consist of six months of training in Spanish in Ecuador for the entire Petroleum Directorate Professional Staff in such areas as petroleum accounting and quantitative methods. The second phase of the training would be conducted through the Conventional Energy Training Program and will consist of short-term academic courses and practical internships at U.S. petroleum companies approximately three months. The total cost of this program is US$312,000.00.

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APPENDIX B
EVALUATION PLAN

The USAID Program in Ecuador is presently undergoing a transition period caused by the recent presidential elections and the upcoming inauguration of a new Government in August 10, 1984.

As expressed above, USAID is housing a continued dialogue with the President Elect's Transition Team, in order to interpret their "food, shelter and employment" exemping platform and translate it into what will constitute their "development package" as outlined in section A above, particularly in the area of private sector development.

The initial project level activities for potential A.I.D. support that will eventually result from the concepts that are presently being discussed between USAID and the Transition Team will obviously not get into a full implementation mode until mid to late FY 1985 and early FY 1986. Accordingly, Evaluation Plan contained in Table VII below will not reach yet a point of being able to measure the progress or impact of the new private sector emphasis and other priorities of the new Administration. Thus, the Evaluation Plan will, through FY 1986, continue to look into progress, achievements and impact of the ongoing project portfolio developed in FY 1980 through FY 1983.

USAID will, therefore, look into the specific accomplishments, constraints, weaknesses and strengths of the institution building and technology transfer efforts in areas such as: Integrated Rural Development, Rural Technology Transfer, Forestry, Health, Integrated Urban Development, Alternative Energy Sources, Family Planning, PVO development, including the nutritional impact of PL-480 Title II activities, and the Emergency Rehabilitation activities.

During the course of FYs 1985 and 1986, the Mission will continue to implement a series of formative as well as summative (impact) evaluations with the objective of:

1. Measuring project progress against their internal scope and objectives.

2. Establishing the strengths and weaknesses of the implementing agencies.

3. Making changes in implementation procedures and/or adjustments in project design, when and if needed.

4. Using information from formative and summative evaluations to improve project design for new projects in the future.

5. Measuring the impact of the ongoing portfolio against the four priority themes in A.I.D.: policy dialogue, institution building, technology transfer, and private sector development.

The Evaluation Plan, as presented in Table VII, contemplates a total of 26 evaluations to be carried out and sent to AID/W during FYs 1985 and 1986 (16 formative evaluations and 10 final, summative evaluations). In spite of the fact that the Mission is confident that this high level of evaluation activity can be achieved, USAID will review the plan during the second quarter of FY 1985 in order to determine if there is need for changes or adjustments particularly in projects where Project Managers are projecting a formative evaluation in FY-1985 and a summative evaluation in FY 1986. The results of this review will be incorporated in the FY 1987 ABS exercise.

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FY 1986 ANNUAL BUDGET SUBMISSION
TABLE I - LONG RANGE PLAN BY APPROPRIATION ACCOUNT ($000)

	FY 1983 ACTUAL	FY 1984 ESTIMATE	—FY 1985— CP	FY 1985 ESTIMATE	FY 1986 AAPL	——PLANNING PERIOD—— 1987	1988	1989	1990
AGRICULTURE, RURAL DEVELOPMENT AND NUTRITION									
TOTAL	4749	5471		7496	5181	5700	6500	14300	13500
GRANTS	2024	3471		3496	4181	2700	2500	8300	6500
LOANS	2725	2000		4000	1000	3000	4000	6000	7000
POPULATION PLANNING									
TOTAL	1518	839		550	1100	1100	1000	2150	1400
GRANTS	1518	839		550	1100	1100	1000	2150	1400
LOANS	--	--		--	--	--	--	--	--
(Cent.Proc.Commod.)		268		279	289	326	328	355	377
HEALTH									
TOTAL	147	239		680	549	1000	1000	1150	1000
GRANTS	147	239		680	549	1000	1000	1150	1000
LOANS	--	--		--	--	--	--	--	--
EDUCATION									
TOTAL	1200	1189		3349	3170	3000	3400	4500	5200
GRANTS	1200	1189		3349	3170	2000	1400	1500	1200
LOANS	--	--		--	--	1000	2000	3000	4000
SELECTED DEVELOPMENT ACTIVITIES									
TOTAL	1548	1173		1025	4000	3900	3500	4600	6900
GRANTS	1548	1173		1025	2000	1900	1500	1600	2900
LOANS	--	--		--	2000	2000	1000	3000	4000
INTERNATIONAL DISASTER ASSISTANCE									
TOTAL	12000	11000		--	--	--	--	--	--
GRANTS	6000	1000		--	--	--	--	--	--
LOANS	6000	10000		--	--	--	--	--	--
TOTAL DA ACCOUNT*									
TOTAL	21162	11911		13100	1400	14700	15400	26700	28000
GRANTS	12437	7911		8900	11000	8700	8400	14700	13000
LOANS	8725	12000		4000	3000	6000	7000	12000	15000
PL-480 TITLE II		(713)		(673)	(660)	(650)	(625)	(600)	(580)
HOUSING GUARANTIES		(25000)		(25000)	(25000)	(25000)	(25000)	(25000)	(25000)
TOTAL PERSONNEL									
USDH WORKYEARS		14.75		13.5	13	15	15	17	18
FNDH WORKYEARS		18		17	16	16	16	18	18

* No ESF resources are included at this time

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TABLE IV - PROJECT BUDGET DATA

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PROJECT NUMBER AND TITLE	G L	OBLIG DATE INIT	OBLIG DATE FIN	-TOTAL COST- AUTH	-TOTAL COST- PLAN	OBLIG THRU FY 83	FY 83 PIPE-LINE	ESTIMATED U.S. DOLLAR COST ($000) ---FY 1984--- OBLIG-ATIONS	---FY 1984--- EXPEN-ITURES	---FY 1985--- OBLIG-ATIONS	---FY 1985--- EXPEND-ITURES	---FY 1985--- FUNDED THRU	---FY 86--- AAPL	---FY 86--- FUNDED THRU	PEACE CORPS VY84	PEACE CORPS VY85	ITEM No
AGRICULTURE, RURAL DEVELOPMENT AND NUTRITION																	
518-0005 Program Development and Support - PN	G	79	C	--	--	644	265	472	395	246	180	0985	250	1286	--	--	9825
518-0012 Integrated Rural Development, Agriculture	G	80	86	2000	2000	1100	818	900	700	--	518	1286	--	--	--	--	11469
	L	80	86	9800	9800	9800	8730	--	2000	--	3000	1286	--	--	--	--	11470
518-0018 Rural Youth Development Fundacion 4-F - OPG	G	78	87	448	448	448	307	--	100	--	100	0987	--	--	8	12	11474
518-0019 Non Traditional Ag. Exports	G	84	86	--	1700	--	--	500	--	500	500	--	700	0687	--	--	11475
	L	84	86	--	4000	--	--	2000	--	2000	800	0986	--	--	--	--	10475
518-0023 Forestry and Natural Resources Conservation	G	82	88	1600	1600	400	328	850	60	350	120	0388	--	--	--	--	9826
	L	82	88	6500	6500	6500	6407	--	800	--	1500	0388	--	--	2	2	11478
518-0032 Rural Technology Transfer System	G	80	87	5300	5300	2869	1822	600	1000	1000	1700	0985	831	0987	--	--	9829
	L	80	87	5000	5000	5000	4988	--	500	--	2000	0987	--	--	--	--	11484
518-0033 OPG - Strenghthening Community Organization	G	83	86	500	500	426	396	74	160		170	0586	--	--	--	--	12536
518-0039 Agriculture Policy Planning and Management	G	85	86	--	3000	--	--	--	--	1000	400	--	2000	1287	--	--	9831
	L	85	86	--	3000	--	--	--	--	2000	400	--	1000	1287	--	--	9828
518-0047 Private Sector Development - OPG	G	84	85	75	75	--	--	75	40	--	35	0985	--	--	--	--	--
518-XPVO Private and Voluntary Organizations - OPGs	G	78	C	--	--	--	--	--	--	400	280	--	400	1287	4	4	12658
APPROPRIATION TOTAL				31223	42923	27187	24061	5471	5755	7496	11703	--	5181	--	--	--	
GRANT				9923	14623	5887	3936	3471	2455	3496	4003	--	4181	--	--	--	
LOAN				21300	28300	21300	20125	2000	3300	4000	7700	-	1000	--	--	--	
POPULATION PLANNING																	
518-0013 Program Development and Support - PN	G	79	C	--	--	99	17	20	35	50	70	0985	50	1286	--	--	9834
518-0026 Population and Family Planning	G	81	86	5600	5600	2751	1706	819	1320	500	1625	--	1050	0687	--	--	11479

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PROJECT NUMBER AND TITLE	G L	OBLIG DATE INIT	OBLIG DATE FIN	-TOTAL COST- AUTH	-TOTAL COST- PLAN	OBLIG THRU FY 83	FY 83 PIPE-LINE	---FY 1984--- OBLIG-ATIONS	---FY 1984--- EXPEN-ITURES	--------FY 1985-------- OBLIG-ATIONS	--------FY 1985-------- EXPEND-ITURES	--------FY 1985-------- FUNDED THRU	---FY 86----- AAPL	---FY 86----- FUNDED THRU	PEACE CORPS VY84	PEACE CORPS VY85	ITEM No.
				ESTIMATED U.S. DOLLAR COST ($000)													
POPULATION PLANNING (cont.)																	
APPROPRIATION TOTAL				5600	5600	2850	1723	839	1355	550	1695	--	1100	--	--	--	
GRANT				5600	5600	2850	1723	839	1355	550	1695	--	1100	--	--	--	
LOAN				--	--	--	--	--	--	--	--	--	--	--	--	--	
HEALTH																	
518-0009 Program Development and Support - HE	G	79	C	--	--	222	56	169	120	150	150	0985	149	0387	8/2 wks.	1VM	9835
518-0015 Integrated Rural Health Delivery System	G	81	86	1130	1130	930	733	70	200	130	300	1286	--	--	5VM	6VM	11471
	L	81	86	7235	7235	7235	5680	--	2000	--	2500	1286	--	--	12	12	11472
518-XPVO Private and Voluntary Organizations - OPGs	G	78	C	--	500	--	--	--	--	400	200	--	400	0987	--	--	9836
APPROPRIATION TOTAL				8365	8365	8387	6469	239	2320	680	3150	--	549	--	--	--	
GRANT				1130	1130	1152	789	239	320	680	650	--	549	--	--	--	
LOAN				7235	7235	7235	5680	--	2000	--	2500	--	--	--	--	--	
EDUCATION AND HUMAN RESOURCES																	
518-0016 Program Development and Support - EH	G	79	C	--	--	213	19	350	60	200	95	0985	200	0387	--	--	9837
518-0017 Training for Development	G	80	86	1300	1300	930	923	--	250	--	550	--	370	0687	--	--	11473
518-0035 Advanced Management Training	G	85	86	--	5000	--	--	--	--	2000	180	--	2000	0988	--	--	9838
518-0036 Revenue Generation for Development	G	83	85	1000	1000	675	675	325	575	--	425	0285	--	--	--	--	11485
518-0038 Vocational Education Development OPG	G	82	85	328	328	328	268	--	96	--	120	0985	--	--	--	--	12547
518-0041 Private Sector Technical Skills Training OPG	G	84	--	--	388	--	--	200	20	188	100	0985	--	--	--	--	--
518-0043 Environmental Education OPG	G	83	87	635	635	370	370	114	150	151	210	1287	--	--	--	--	4989

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PROJECT NUMBER AND TITLE	G L	OBLIG DATE INIT	OBLIG DATE FIN	-TOTAL COST- AUTH	-TOTAL COST- PLAN	OBLIG THRU FY 83	FY 83 PIPE-LINE	FY 1984 OBLIG-ATIONS	FY 1984 EXPEN-ITURES	FY 1985 OBLIG-ATIONS	FY 1985 EXPEND-ITURES	FY 1985 FUNDED THRU	FY 86 AAPL	FY 86 FUNDED THRU	PEACE CORPS VY84	PEACE CORPS VY85	ITEM No.
						ESTIMATED U.S. DOLLAR COST ($000)											
EDUCATION & HUMAN RESOURCES (cont.)																	
518-0044 Technical Training-San Patricio OPG	G	84	--	--	480	--	--	200	--	280	120	0985	--	--	--	--	--
518-XPVO Private and Voluntary Organizations - OPGs	G	78	C	--	--	--	--	--	--	530	180	--	600	0687	--	--	12659
APPROPRIATION TOTAL				3263	9131	2516	2255	1189	1151	3349	1980	--	3170	--	--	--	
GRANT				3263	9131	2516	2255	1189	1151	3349	1980		3170	--	--	--	
LOAN				--	--	--	--	--	--	--	--	--	--	--	--	--	
SELECTED DEVELOPMENT ACTIVITIES																	
518-0004 Special Development Activities	G	79	C	--	--	359	--	100	100	100	100	0985	100	0986	15	15	9840
518-0011 Program Development and Support - SD	G	79	C	--	--	1259	683	500	480	250	540	0985	300	0687	--	--	9841
518-0021 Integrated Community Development OPG	G	82	85	366	366	366	277	--	100	--	150	1285	--	--	--	--	11476
518-0022 Integrated Shelter and Urban Development	G	83	85	630	630	430	126	--	126	200	200	0985	--	--	--	--	11477
518-0028 Secondary City Housing	G	83	85	300	300	100	99	135	200	65	99	1285	--	--	1	--	11480
518-0029 Alternative Energy Sources	G	81	86	800	800	700	588	100	210	--	249	0986	--	--	--	--	11481
	L	81	86	1900	1900	1900	1832	--	550	--	722	0986	--	--	--	--	11482
518-0040 Micro Enterprise Development - OPG	G	84	85	460	460	--	--	200	40	260	100	--	--	--	--	--	--
518-0042 Improved Fiscal Revenue Generation	G	86	--	--	2000	--	--	--	--	--	--	--	1000	0987	--	--	--
	L	86	--	--	4000	--	--	--	--	--	--	--	2000	0987	--	--	9804
518-0045 Special Education Resource CTRS (OPG)	G	83	85	50	50	50	50	--	30	--	20	0385	--	--	--	--	9843
518-XPVO Private and Voluntary Organizations - OPGs	G	78	C	--	--	--	--	138	10	150	60	--	600	0987	--	--	12660
APPROPRIATION TOTAL				4506	10506	5164	3655	1173	1846	1025	2240	--	4000	--	--	--	
GRANT				2606	4606	3264	1823	1173	1296	1025	1518	--	2000	--	--	--	
LOAN				1900	5900	1900	1832	--	550	--	722	--	2000	--	--	--	

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TABLE IV - PROJECT BUDGET DATA 518 - ECUADOR

PROJECT NUMBER AND TITLE		G L	OBLIG DATE INIT	OBLIG DATE FIN	-TOTAL COST- AUTH	-TOTAL COST- PLAN	OBLIG THRU FY 83	FY 83 PIPE-LINE	ESTIMATED U.S. DOLLAR COST ($000) ---FY 1984--- OBLIG-ATIONS	---FY 1984--- EXPEN-ITURES	--------FY 1985------- OBLIG-ATIONS	--------FY 1985------- EXPEND-ITURES	--------FY 1985------- FUNDED THRU	---FY 86----- AAPL	---FY 86----- FUNDED THRU	PEACE CORPS VY84	PEACE CORPS VY85	ITEM No.
DISASTER RELIEF REHABILITATION AND RECONSTRUCTION																		
518-0046 Disaster Relief Rehabilitation and Reconstruction		G	83	84	7000	7000	6000	6000	1000	6000	--	1000	0985	--	--	--	--	--
		L	83	84	16000	16000	6000	6000	10000	6000	--	10000	0985	--	--	--	--	--
APPROPRIATION	TOTAL				23000	23000	12000	12000	11000	12000	--	11000	--	--	--	--	--	
	GRANT				7000	7000	6000	6000	1000	6000	--	1000	--	--	--	--	--	
	LOAN				16000	16000	6000	6000	10000	6000	--	10000	--	--	--	--	--	
COUNTRY	TOTAL				75957	99525	58104	50163	19911	24427	13100	31768	--	14000				
	GRANT				29522	42090	21669	16526	7911	12577	9100	10846	--	11000				
	LOAN				46435	57435	36435	33637	12000	11850	4000	20922	--	3000				

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518- ECUADOR
FY-86 ABS
PROJECT NARRATIVE

Project No. and Title: 518-0042, Improved Fiscal Revenue Generation

Functional Account: SD

Funding:	FY-86	LOP
Loan	2000	2000
Grant	1000	4000
TOTAL	3000	6000

I. Project Purpose

This project's purpose is to increase central government fiscal revenues through the institutionalization and expansion of more effective administrative and legal mechanisms, improved organization in the Ministry of Finance, and support for selected changes in tax policy.

II. Project Description

Ecuador's success in achieving economic adjustment in the latter 1980s will depend in part on increased domestic resource mobilization. This includes improved revenue generation by the public sector to reduce deficits, increase the resources available to the private sector and help maintain the basic services and productive infrastructure projects which the GOE has undertaken in recent years.

This project will support this adjustment process by addressing the institutional, technological, and policy constraints which limit the capacity of the Ministry of Finance to generate tax revenues. This project will build upon the one-year pilot efforts of Project No. 518-0036-1. Under the current project, AID is working with the Directorate of Revenues (DGR) in the Ministry to design more effective procedures for identifying non-compliance in the reporting and payment of income and sales taxes. These procedures addition, the pilot project supports development of a more efficient system for processing tax returns, short-term training in tax administration, and a reorganizational study of the Directorate of Revenues. The strategy of the pilot project is to demonstrate the immediate effectiveness of improved administration, while at the same time, identifying key institutional and policy factors which limit the potential gains from the administrative improvements.

This project would expand the pilot institution building activities, and promote policy dialogue with the GOE regarding a basic reform and restructuring of the Ecuadorean tax code, including a functional reorganization of the Directorate of Revenues.

This follow on project will have three components. The first component will support the institutionalization and expansion of the pilot activities within the DGR. This component will provide short-term training at the U.S. Internal Revenue Service (IRS) as well as bring IRS advisors on site in Ecuador to up-grade skills and professionalize a cadre of approximately 50 revenue officers and 50 fiscal officers (auditors). In addition, the Centro Interamericano de Administradores Tributarios (CIAT), an AID sponosored private organization, will provide technical assistance in automating the GOE tax returns processing procedures to enhance the efficiency of the DGR. The project will loan finance equipment, including data processing equipment, to bring about more efficient processing of tax returns. The project will also provide technical assistance to implement a reorganization of the Directorate, based on the pilot projects recommendations, to better address revenue generation problems. A final activity under this component will be to provide management training at all supervisory levels, strengthen the planning division, and to develop and implement within the Directorate, an internal inspector general service to set standards and maintain professional integrity.

The second component of the project will address Ecuadorean tax policy and legislation which are major obstacles to the efficient collection of taxes. Grant funds will finance a thorough policy analysis, focusing on the key problem areas identified in the pilot project. This analysis will recommend how the tax code can be modified to provide a more simplified legal basis and structure to facilitate tax administration, while preserving the progressive nature of the present code.

The third component will support administrative improvements in other high potential areas not addressed under the pilot project. Under this component, grant funds will finance technical assistance to both the Ecuadorean customs service and the Petroleum Directorate in the Ministry of Finance . Both of the units are weak and inefficient and are crucial in generating revenues from exports (and imports). Drawing on resources available from ST/EY and the LAC Training Inititatives project, USAID has already undertaken activities to strengthen the analytical skills of the important Petroleum Directorate. This project will take advantage of the strengthened human resource base in the unit to implement activities specifically directed at improving revenues.

III. Beneficiaries

The beneficiaries of this project will be all Ecuadoreans, but especially middle and lower income segments of Ecuadorean society who will benefit from a government that can develop a more stable source of revenues to finance necessary government services, and productive infrastructure projects.

IV. Implementing Agency

The implementing units within the Ministry of Finance will be the Directorate of Revenues, the Customs Service, and the Petroleum Directorate.

518 - ECUADOR
FY-1986 ABS
PROJECT NARRATIVE

Project Number and Title: 518-HG-007, Private Sector Program

Functional Account: SD

Funding: HG-Loan 25,000,000
Grant 200,000

I. Project Purpose

To support Private Sector Shelter Entities expand the supply of low cost shelter solutions as a new and feasible activity for them. The program would assist the different Privates Sector Entities improve their institutional capacity to design and develop low-cost shelter programs. This program supports the Mission's approved CDSS that would involve the private sector in order to direct its administrative, financial, technical and social resources towards key development programs.

II. Project Description

This program will improve, and where necessary establish, working relationships between private and public sector shelter institutions to expand the absorptive capacity of the institutions involved and to expand the supply of low-cost shelter. The program will work closely with the public sector shelter institutions to improve and to open lines of credit and support to private sector entities. This work will build on efforts initiated in the Secondary Cities Program, HG-006. The program will work closely with private sector entities to improve their ability to address and analyze low-income family needs and to develop responsive low cost shelter programs.

Technical Assistance and Research Activities to be carried out as part of this Program will concentrate on institutional building developing the outreach programs, generation of savings where appropriate, new credit lines, and loan and recuperation procedures.

III. Beneficiaries

The program will serve urban families earning below the national median income.

IV. Implementing Agencies

The implementing agencies will be the public sector housing institutions (a new Housing Ministry is being proposed by the President Elect) in conjunction with Mutual Savings and Loan associations, private developers, builders, etc.)

TABLE VII LIST OF PLANNED EVALUATIONS
FY 1986 ANNUAL BUDGET SUBMISSION
COUNTRY/OFFICE 518 - ECUADOR

Project List (Project No. & Title)	Last Eval Completed (Mo./Yr.)	FY 1985 Start (Qtr)	FY 1985 To AID/W (Qtr)	FY 1986 Start (Qtr)	FY 1986 To AID/W (Qtr)	Reasons/Issues	Funding Source	Funding ($000)	USAID Person Days	Collateral Assistance
0023 Forestry and Natural Resources - ARDN	NA	1	2	NA	NA	PACD: 3/88. A formative evaluation focusing on how the project is being implemented. Primary attention will be devoted to how PRONAF is performing with the objective of identifying ways and means to improve implementation of activities.	Proj. Funds	5	30	S&T/FNR assistance in recruitment of consultant in institution development.
0032 Rural Technology Transfer System (Title XII)-ARDN	6/83	3*	4*	2	3	PACD: 9/87 Assess project progress and recommend changes as needed.	Proj. Funds	20	30	Two person weeks of BIFAD assistance. Four person weeks IQC contractors.
0026-3 Social Security-PN	NA	3	4	4	FY87 1	PACD: 12/85. Mid-term formative and final evaluation to measure fulfillment of objectives.	Proj. Funds	25	15	LAC/DR/POP Five person days.
0026-4 INEC - PN	NA	3	4	4	1	PACD: 12/85. Mid-term formative and final evaluation to measure fulfillment of objectives.	Proj.	25	15	LAC/DR/POP Five person days.
0028 Secondary Cities Development - SD	NA	3*	4*	NA	NA	PACD: 12/85. To evaluate the use of the grant funds for project development.	Proj. Funds	4	5	PRE/HUD RHUDO/LA 5 person days
0047 Private Sector Development (OPG) - ARDN	NA	4	NA	NA	1	Assess project progress and recommend changes as needed.	PD&S	10	10	None

Mission Evaluation Officer: Patricio Maldonado, Program Officer (15% annual time devoted to evaluation work)

* Indicates that the current estimate for FY 1985 is different from the FY 1985 Evaluation Plan.

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TABLE VII - LIST OF PLANNED EVALUATIONS
FY 1986 ANNUAL BUDGET SUBMISSION
COUNTRY/OFFICE 518 - ECUADOR

Project List (Project No. & Title)	Last Eval Completed (Mo./Yr.)	FY 1985 Start (Qtr)	FY 1985 To AID/W (Qtr)	FY 1986 Start (Qtr)	FY 1986 To AID/W (Qtr)	Reasons/Issues	Funding Source	Funding ($000)	USAID Person Days	Collateral Assistance
0026-1 Integrated MCH Program (MOH) - HE	NA	4	NA	NA	1	PACD: 12/85. Formative qualitative evaluation to identify constraints in project implementation.	Proj. Funds	25	15	LAC/DR/POP Five person days.
HG-005 - SD	NA	4*	NA	NA	1	A final evaluation of the four stages of construction of Solanda, the selection process and the social support programs carried out by the BEV/JNV/FMJ, Municipio de Quito.	PRE/ HUD		10	RHUDO/LA
0026 Cooperative Agreement (IPPF/WHR)-PN	12/82	NA	NA	1	2	PACD: 12/85. Final Cooperative Agreement evaluation to measure fulfillment of objectives.	Proj. Funds	30	10	LAC/DR/POP 10 person days
0046 Emergency Rehabilitation Disaster Relief	NA	NA	NA	1	2	PACD: 3/85. The project provides assistance for rehabilitation, repair, and reconstruction of economic and social infrastructure damaged by floods in 1983. It is a high profile project for which accomplishments and problems should be clearly documented.	Proj. Funds and PD&S	15	30	IQC 15 person days
0036 Revenue Generation for Development-EH	NA	NA	NA	2	3	PACD MOF: 2/85 BEDE: 2/85 Evaluation of this pilot project will focus on both the MOF and BEDE's pilot programs effectiveness in generating additional revenues at both the central and municipal levels.	Proj. Funds	15	20	None

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TABLE VII LIST OF PLANNED EVALUATIONS
FY 1986 ANNUAL BUDGET SUBMISSION
COUNTRY/OFFICE 518 - ECUADOR

Project List (Project No. & Title)	Last Eval Completed (Mo./Yr.)	FY 1985 Start (Qtr)	FY 1985 To AID/W (Qtr)	FY 1986 Start (Qtr)	FY 1986 To AID/W (Qtr)	Reasons/Issues	Funding Source	Funding ($000)	USAID Person Days	Collateral Assistance
0022 Integrated Shelter and Urban Development (Solanda)-SD	NA	NA	NA	2	3	PACD: 9/84. The evaluation will review the use of the grant funds to determine their impact on Solanda and on the overall policy and program development of the institution involved.	PD&S	8	10	PRE/HUD RHUDO/LA 10 person days
HG-006 - SD	NA	NA	NA	2	3	To measure program progress interims of institutional ability to implement.	Proj. Funds	8	10	PRE/HUD RHUDO/LA 10 person days
0015 Integrated Rural Health Delivery System - HE	NA	NA*	NA*	2	3	PACD: 12/86. A periodic evaluation to measure progress on achieving overall project objectives and monitor achievement of reprogramming directions and recommendations made after FY 84 mid-term evaluation.	PD&S and Proj. Funds	25	10	Consultant recruitment, LAC/DR/HN
0018 Fundación 4-F Rural Youth Development-ARDN	NA	NA	NA	3	4	PACD: 9/87. To determine whether further assistance is needed and nature of that assistance beyond 9/87.	Proj. Funds	6	20	None
0026-2 (Ministry of Defense Subproject)-PN	2/83	NA	NA	3	4	PACD: 12/85. Final evaluation to measure fulfillment of objectives.	Proj. Funds	30	10	LAC/DR/POP Five person days.
0038 Vocational Education Development (BSFG) OPG (2nd)-EH	NA	NA	NA	3	4	PACD: 9/85. To conduct a summative evaluation to measure impact on beneficiaries.	Proj. Funds	20	40	None

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TABLE VII - LIST OF PLANNED EVALUATIONS
FY 1986 ANNUAL BUDGET SUBMISSION
COUNTRY/OFFICE 518 - ECUADOR

	Project List (Project No. & Title)	Last Eval Completed (Mo./Yr.)	FY 1985 Start (Qtr)	FY 1985 To AID/W (Qtr)	FY 1986 Start (Qtr)	FY 1986 To AID/W (Qtr)	Reasons/Issues	Funding Source	Funding ($000)	USAID Person Days	Collateral Assistance
0043	Environmental Education (OPG) Fundacion Natura (2nd.)-EH	NA	NA*	NA*	3	4	PACD: 12/87. To study and determine the efficiency of the institutional vehicle (Ministry of Education) as the formal environmental education part of the project.	Proj.	15	30	LAC/DR 10 person days
0045	Special Education Resource Centers (INNFA) OPG-SD	NA	NA	NA	3	4	PACD: 3/85. The evaluation will focus on INNFA's ability to institutionalize a functioning resource center for the handicapped.	PD&S	5	7	None
PL-480, Title II (CRS)		6/83	NA	NA	3	4	PACD: Evaluate progress on implementing FY 85-89 CRS Operational Plan, which is aimed at representing PL-480 to more developmental program.	OPG and FFP/FVA	20	3PM	AID/W; FFP/FVA; IPM
0033	Strengthening Community Organizations (OPG).	NA	NA*	NA*	4	1	PACD: 5/86. Assess progress of project objectives.	Proj. Funds	5	10	None
0017	Training for Development	NA	NA*	NA*	4	FY87 1	PACD: 12/86. Project has only recently begun to be implemented. Evaluation will focus on the effectiveness of the National Training System established by this Project.	Proj. Funds	25	10	None

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TABLE VII - LIST OF PLANNED EVALUATIONS
FY 1986 ANNUAL BUDGET SUBMISSION
COUNTRY/OFFICE 518 - ECUADOR

	Project List (Project No. & Title)	Last Eval Completed (Mo./Yr.)	FY 1985 Start (Qtr)	FY 1985 To AID/W (Qtr)	FY 1986 Start (Qtr)	FY 1986 To AID/W (Qtr)	Reasons/Issues	Funding Source	Funding ($000)	USAID Person Days	Collateral Assistance
0029	Alternative Energy Sources	NA	NA*	NA*	4	FY87 1	PACD: 12/85. Due to changes in government and the administration of INE expected during FY 85, we anticipate extending the PACD to the end of CY 86. Therefore, any final project evaluation would not likely be planned until new project completion. The evaluation will look at project success in energy policy, energy conservation and demonstration of alternative energy sources.	PD&S Proj.	15 10	10	AID/W TDY of ST/EY person for 15 days

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TABLE VIII - FY 1984

ORGANIZATION USAID/Ecuador
(Including RIG Costs if Applicable)

EXPENSE CATEGORY	F.C.	O.C.	DOLLAR FUNDED	TRUST FUNDED	TOTAL BUDGET	UNITS
U.S. DIRECT HIRE	U100				1066.3	xxxxx
U.S. CITIZENS BASIC PAY	U101	110			720.0	14.75*
PT/TEMP U.S. BASIC PAY	U102	112			9.5	.50
DIFFERENTIAL PAY	U103	116			108.0	xxxxx
OTHER AID/W FUNDED O.C. 11	U104	119				xxxxx
OTHER MISSION FUNDED O.C 11	U105	119				xxxxx
EDUCATION ALLOWANCES	U106	126			55.5	17
RETIREMENT - U.S.	U107	120			50.5	xxxxx
LIVING ALLOWANCES	U108	128			18.8	xxxxx
OTHER AID/W FUNDED O.C. 12	U109	129			12.2	xxxxx
OTHER MISSION FUNDED O.C.12	U110	129				xxxxx
POST ASSIGNMENT - TRAVEL	U111	212			6.5	4.
POST ASSIGNMENT - FREIGHT	U112	22			38.0	4.
HOME LEAVE - TRAVEL	U113	212			11.0	8.
HOME LEAVE - FREIGHT	U114	22			4.0	8.
EDUCATION TRAVEL	U115	215			6.0	8
R AND R TRAVEL	U116	215			22.8	16
ALL OTHER CODE 215 TRAVEL	U117	215			3.5	8.
FOREIGN NATIONAL DH	U200				188.0	xxxxx
BASIC PAY	U201	114			160.0	18
OVERTIME, HOLIDAY PAY	U202	115			4.0	5
ALL OTHER CODE 11 - FN	U203	119			24.0	xxxxx
ALL OTHER CODE 12 - FN	U204	129				xxxxx
BENEFITS FORMER FN PERS.	U205	13				xxxxx
CONTRACT PERSONNEL	U300				302.9	xxxxx
PASA TECHNICIANS	U301	258				
U.S. PSC - SALARY/BENEFITS	U302	113			185.5	4
ALL OTHER U.S. PSC COSTS	U303	255				xxxxx
F.N. PSC - SALARY/BENEFITS	U304	113			65.6	4
ALL OTHER F.N. PSC COSTS	U305	255				xxxxx
JCC COSTS PAID BY AID/W	U306	113			51.8	1
HOUSING	U400				187.4	xxxxx
RENT	U401	235				
UTILITIES	U402	235			6.0	xxxxx
RENOVATION AND MAINT.	U403	259			2.0	xxxxx
QUARTERS ALLOWANCE	U404	127			153.7	14.25
PURCHASES RES. FURN/EQUIP.	U405	311			12.3	xxxxx
TRANS./FREIGHT - CODE 311	U406	22			3.0	xxxxx
SECURITY GUARD SERVICES	U407	254			7.2	xxxxx
OFFICIAL RESIDENCE ALLOW.	U408	254			1.5	xxxxx
REPRESENTATION ALLOWANCE	U409	252			1.7	xxxxx

* Includes 1.75 IDI FTE

TABLE VIII - FY 1984

ORGANIZATION USAID/Ecuador
(Including RIG Costs if Applicable)

EXPENSE CATEGORY	F.C.	O.C.	DOLLAR FUNDED	TRUST FUNDED	TOTAL BUDGET	UNITS
OFFICE OPERATIONS	U500				944.4	xxxxx
RENT	U501	234			242.2	xxxxx
UTILITIES	U502	234			13.0	xxxxx
BUILDING MAINT./RENOV.	U503	259			31.0	xxxxx
OFFICE FURN./EQUIP.	U504	310				xxxxx
VEHICLES	U505	312			11.8	xxxxx
OTHER EQUIPMENT	U506	319				xxxxx
TRANSPORTATION/FREIGHT	U507	22			2.0	xxxxx
COMMUNICATIONS	U508	230			37.2	xxxxx
SECURITY GUARD SERVICES	U509	254			40.0	xxxxx
PRINTING	U510	24			38.0	xxxxx
RIG/II OPERATIONAL TRAVEL	U511	210				
SITE VISITS - IN COUNTRY	U512	210			48.0	90
SITE VISITS - OTHER	U513	210			29.0	15
INFORMATION MEETINGS	U514	210				
TRAINING ATTENDANCE	U515	210			16.0	6
CONFERENCE ATTENDANCE	U516	210			7.0	4
OTHER OPERATIONAL TRAVEL	U517	210				
SUPPLIES AND MATERIALS	U518	26			101.0	xxxxx
FAAS	U519	257			30.0	xxxxx
CONSULTING SVCS - CONT.	U520	259				xxxxx
MGT./PROF. SVCS. - CONT.	U521	259				xxxxx
SPEC. STUDIES/ANALYSES CONT.	U522	259				xxxxx
ALL OTHER CODE 25	U523	259			298.2	xxxxx
TOTAL O.E. BUDGET					2689.0	xxxxx
RECONCILIATION	Washington Budget				952.0	xxxxx
	F.A.A.S.				30.0	
OPERATING ALLOWANCE REQUEST				(*)	1707.0	xxxxx

OTHER INFORMATION:

Dollar requirement for local currency costs	682.8
Exchange rate used (as of May 1, 1984)	88.05

(*) No further purchase NXP is possible in this F.Y. due to budget limitation established in STATE 36981.

Per Level established
in STATE 036981

TABLE VIII - FY 1985

ORGANIZATION USAID/Ecuador
(Including RIG Costs if Applicable)

EXPENSE CATEGORY	F.C.	O.C.	DOLLAR FUNDED	TRUST FUNDED	TOTAL BUDGET	UNITS
U.S. DIRECT HIRE	U100				1067.4	xxxxx
U.S. CITIZENS BASIC PAY	U101	110			746.5	13.5*
PT/TEMP U.S. BASIC PAY	U102	112			18.0	1.0
DIFFERENTIAL PAY	U103	116			112.0	xxxxx
OTHER AID/W FUNDED O.C. 11	U104	119				xxxxx
OTHER MISSION FUNDED O.C 11	U105	119				xxxxx
EDUCATION ALLOWANCES	U106	126			55.5	17.0
RETIREMENT - U.S.	U107	120			53.1	xxxxx
LIVING ALLOWANCES	U108	128			5.0	xxxxx
OTHER AID/W FUNDED O.C. 12	U109	129			13.2	xxxxx
OTHER MISSION FUNDED O.C.12	U110	129				xxxxx
POST ASSIGNMENT - TRAVEL	U111	212			2.5	1.0
POST ASSIGNMENT - FREIGHT	U112	22			10.0	1.0
HOME LEAVE - TRAVEL	U113	212			16.1	12.0
HOME LEAVE - FREIGHT	U114	22			6.0	12.0
EDUCATION TRAVEL	U115	215			6.0	8
R AND R TRAVEL	U116	215			18.0	6
ALL OTHER CODE 215 TRAVEL	U117	215			5.5	8
FOREIGN NATIONAL DH	U200				218.0	xxxxx
BASIC PAY	U201	114			184.0	17.0
OVERTIME, HOLIDAY PAY	U202	115			6.0	.5
ALL OTHER CODE 11 - FN	U203	119			28.0	xxxxx
ALL OTHER CODE 12 - FN	U204	129				xxxxx
BENEFITS FORMER FN PERS.	U205	13				xxxxx
CONTRACT PERSONNEL	U300				309.8	xxxxx
PASA TECHNICIANS	U301	258				
U.S. PSC - SALARY/BENEFITS	U302	113			185.5	4
ALL OTHER U.S. PSC COSTS	U303	255				xxxxx
F.N. PSC - SALARY/BENEFITS	U304	113			72.3	4
ALL OTHER F.N. PSC COSTS	U305	255				xxxxx
JCC COSTS PAID BY AID/W	U306	113			52.0	1
HOUSING	U400				180.4	xxxxx
RENT	U401	235				
UTILITIES	U402	235			6.0	xxxxx
RENOVATION AND MAINT.	U403	259			2.0	xxxxx
QUARTERS ALLOWANCE	U404	127			162.0	14.0
PURCHASES RES. FURN/EQUIP.	U405	311				xxxxx
TRANS./FREIGHT - CODE 311	U406	22				xxxxx
SECURITY GUARD SERVICES	U407	254			7.2	xxxxx
OFFICIAL RESIDENCE ALLOW.	U408	254			1.5	xxxxx
REPRESENTATION ALLOWANCE	U409	252			1.7	xxxxx

* Includes .5 IDI FTE

Per level established
in STATE 036981

TABLE VIII - FY 1985

ORGANIZATION USAID/Ecuador
(Including RIG Costs if Applicable)

EXPENSE CATEGORY	F.C.	O.C.	DOLLAR FUNDED	TRUST FUNDED	TOTAL BUDGET	UNITS
OFFICE OPERATIONS	U500				1049.2	xxxxx
RENT	U501	234			278.0	xxxxx
UTILITIES	U502	234			15.0	xxxxx
BUILDING MAINT./RENOV.	U503	259			35.0	xxxxx
OFFICE FURN./EQUIP.	U504	310				xxxxx
VEHICLES	U505	312				xxxxx
OTHER EQUIPMENT	U506	319				xxxxx
TRANSPORTATION/FREIGHT	U507	22				xxxxx
COMMUNICATIONS	U508	230			37.2	xxxxx
SECURITY GUARD SERVICES	U509	254			40.0	xxxxx
PRINTING	U510	24			38.0	xxxxx
RIG/II OPERATIONAL TRAVEL	U511	210				
SITE VISITS - IN COUNTRY	U512	210			48.0	90
SITE VISITS - OTHER	U513	210			29.0	15
INFORMATION MEETINGS	U514	210				
TRAINING ATTENDANCE	U515	210			16.0	6
CONFERENCE ATTENDANCE	U516	210			7.0	4
OTHER OPERATIONAL TRAVEL	U517	210				
SUPPLIES AND MATERIALS	U518	26			126.0	xxxxx
FAAS	U519	257			30.0	xxxxx
CONSULTING SVCS - CONT.	U520	259				xxxxx
MGT./PROF. SVCS. - CONT.	U521	259				xxxxx
SPEC. STUDIES/ANALYSES CONT.	U522	259			350.0	xxxxx
ALL OTHER CODE 25	U523	259				xxxxx
TOTAL O.E. BUDGET					2824.8	xxxxx
RECONCILIATION Washington Budget					994.8	xxxxx
FAAS					30.0	
OPERATING ALLOWANCE REQUEST BY MISSION					(*) 1800.00	xxxxx

OTHER INFORMATION:

Dollar requirement for local currency costs	720.000
Exchange rate used (as of May 1, 1984)	88.05
Estimated Wage Increases - FY 1984 to FY 1985	5%
Estimated Price Increases - FY 1984 to FY 1985	5%

(*) No N X P possible under preliminary limitation established per STATE 036981 for F.Y. 1985.

TRAINING	No. of Participants	Esti. Total Costs
1) Project Implementation Course (Includes 2 participants in Costa Rica and one participant in Washington, D.C.)	3	$ 6600
2) Development Studies Program	1	
3) ADP Training	3	
4) Government Acquisition Principles and Procedures	1	

TABLE VIII - FY 1985

ORGANIZATION USAID/Ecuador
(Including RIG Costs if Applicable)

MINIMUM FUNDING LEVEL REQUIRED

EXPENSE CATEGORY	F.C.	O.C.	DOLLAR FUNDED	TRUST FUNDED	TOTAL BUDGET	UNITS
U.S. DIRECT HIRE	U100				1170.7	xxxxx
S. CITIZENS BASIC PAY	U101	110			778.9	13.5
/TEMP U.S. BASIC PAY	U102	112			13.2	.8
FFERENTIAL PAY	U103	116			116.8	xxxxx
HER AID/W FUNDED O.C. 11	U104	119				xxxxx
HER MISSION FUNDED O.C 11	U105	119				xxxxx
UCATION ALLOWANCES	U106	126			52.8	16
TIREMENT - U.S.	U107	120			55.4	xxxxx
VING ALLOWANCES	U108	128			17.0	xxxxx
HER AID/W FUNDED O.C. 12	U109	129			14.3	xxxxx
HER MISSION FUNDED O.C.12	U110	129				xxxxx
ST ASSIGNMENT - TRAVEL	U111	212			3.9	2
ST ASSIGNMENT - FREIGHT	U112	22			20.0	2
ME LEAVE - TRAVEL	U113	212			43.1	21
ME LEAVE - FREIGHT	U114	22			29.5	21
UCATION TRAVEL	U115	215			9.0	12
AND R TRAVEL	U116	215			8.1	6
L OTHER CODE 215 TRAVEL	U117	215			7.2	3
HILDREN SEPARATED PARENTS	U117	215			1.5	2
FOREIGN NATIONAL DH	U200				206.9	xxxxx
ASIC PAY	U201	114			160.5	17.0
VERTIME, HOLIDAY PAY	U202	115			4.8	.5
LL OTHER CODE 11 - FN	U203	119			37.6	xxxxx
LL OTHER CODE 12 - FN	U204	129				xxxxx
ENEFITS FORMER FN PERS	U205	13			4.0	xxxxx
CONTRACT PERSONNEL	U300				352.2	xxxxx
ASA TECHNICIANS	U301	258				
.S. PSC - SALARY/BENEFITS	U302	113			216.2	5
LL OTHER U.S. PSC COSTS	U303	255				xxxxx
.N. PSC - SALARY/BENEFITS	U304	113			84.0	4
LL OTHER F.N. PSC COSTS	U305	255				xxxxx
JCC COSTS PAID BY AID/W	U306	113			52.0	1
HOUSING	U400				265.1	xxxxx
RENT	U401	235				
UTILITIES	U402	235			6.0	xxxxx
RENOVATION AND MAINT.	U403	259			2.0	xxxxx
QUARTERS ALLOWANCE	U404	127			171.6	13.5
PURCHASES RES. FURN/EQUIP	U405	311			52.4	xxxxx
TRANS./FREIGHT - CODE 311	U406	22			21.7	xxxxx
SECURITY GUARD SERVICES	U407	254			8.2	xxxxx
OFFICIAL RESIDENCE ALLOW.	U408	254			1.5	xxxxx
REPRESENTATION ALLOWANCE	U409	252			1.7	xxxxx

TABLE VIII - FY 1985

MINIMUM FUNDING LEVEL REQUIRED

ORGANIZATION USAID/Ecuador
(Including RIG Costs if Applicable)

EXPENSE CATEGORY	F.C.	O.C.	DOLLAR FUNDED	TRUST FUNDED	TOTAL BUDGET	UNITS
OFFICE OPERATIONS	U500				1349.7	xxxxx
RENT	U501	234			277.3	xxxxx
UTILITIES	U502	234			15.0	xxxxx
BUILDING MAINT./RENOV.	U503	259			31.0	xxxxx
OFFICE FURN./EQUIP.	U504	310			33.5	xxxxx
VEHICLES	U505	312			37.5	xxxxx
OTHER EQUIPMENT	U506	319			52.5	xxxxx
TRANSPORTATION/FREIGHT	U507	22			29.4	xxxxx
COMMUNICATIONS	U508	230			49.8	xxxxx
SECURITY GUARD SERVICES	U509	254			56.9	xxxxx
PRINTING	U510	24			44.0	xxxxx
RIG/II OPERATIONAL TRAVEL	U511	210				
SITE VISITS - IN COUNTRY	U512	210			60.0	90
SITE VISITS - OTHER	U513	210			36.3	15
INFORMATION MEETINGS	U514	210				
TRAINING ATTENDANCE	U515	210			20.0	6
CONFERENCE ATTENDANCE	U516	210			8.7	4
OTHER OPERATIONAL TRAVEL	U517	210				
SUPPLIES AND MATERIALS	U518	26			132.0	xxxxx
FAAS	U519	257			35.0	xxxxx
CONSULTING SVCS - CONT.	U520	259				xxxxx
MGT./PROF. SVCS. - CONT.	U521	259				xxxxx
SPEC. STUDIES/ANALYSES CONT.	U522	259				xxxxx
ALL OTHER CODE 25	U523	259			430.8	xxxxx
TOTAL O.E. BUDGET					3344.6	xxxxx
RECONCILIATION Washington					1030.6	xxxxx
FAAS					35.0	
OPERATING ALLOWANCE REQUEST by Mission					2279.0	xxxxx

OTHER INFORMATION:

Dollar requirement for local currency costs	911.6
Exchange rate used (as of May 1, 1984)	88.05
Estimated Wage Increases - FY 1985 to FY 1986	5%
Estimated Price Increases - FY 1985 to FY 1986	5%

Training	No. of Participants	Est. Total Costs
1) Project Implementation Course (Includes 2 participants in Costa Rica and 1 participant in Washington, D.C.	3	$ 6600
2) Development Studies Program	1	
3) ADP Training	3	

TABLE VIII - FY 1986

ORGANIZATION USAID/Ecuador
(Including RIG Costs if Applicable)

EXPENSE CATEGORY	F.C.	O.C.	DOLLAR FUNDED	TRUST FUNDED	TOTAL BUDGET	UNITS
U.S. DIRECT HIRE	U100				1132.1	xxxxx
U.S. CITIZENS BASIC PAY	U101	110			767.5	13.0
PT/TEMP U.S. BASIC PAY	U102	112			13.6	.8
DIFFERENTIAL PAY	U103	116			115.1	xxxxx
OTHER AID/W FUNDED O.C. 11	U104	119				xxxxx
OTHER MISSION FUNDED O.C 11	U105	119				xxxxx
EDUCATION ALLOWANCES	U106	126			59.4	18
RETIREMENT - U.S.	U107	120			54.7	xxxxx
LIVING ALLOWANCES	U108	128			12.6	xxxxx
OTHER AID/W FUNDED O.C. 12	U109	129			14.1	xxxxx
OTHER MISSION FUNDED O.C.12	U110	129				xxxxx
POST ASSIGNMENT - TRAVEL	U111	212			4.8	2
POST ASSIGNMENT - FREIGHT	U112	22			22.0	2
HOME LEAVE - TRAVEL	U113	212			7.5	5
HOME LEAVE - FREIGHT	U114	22			11.0	5
EDUCATION TRAVEL	U115	215			9.0	12
R AND R TRAVEL	U116	215			31.4	20
ALL OTHER CODE 215 TRAVEL	U117	215			7.9	3
Children separated parents	u117	215			1.5	2
FOREIGN NATIONAL DH	U200				217.3	xxxxx
BASIC PAY	U201	114			166.4	16.0
OVERTIME, HOLIDAY PAY	U202	115			6.0	.5
ALL OTHER CODE 11 - FN	U203	119			39.9	xxxxx
ALL OTHER CODE 12 - FN	U204	129				xxxxx
BENEFITS FORMER FN PERS.	U205	13			5.0	xxxxx
CONTRACT PERSONNEL	U300				372.6	xxxxx
PASA TECHNICIANS	U301	258				
U.S. PSC - SALARY/BENEFITS	U302	113			228.4	5
ALL OTHER U.S. PSC COSTS	U303	255				xxxxx
F.N. PSC - SALARY/BENEFITS	U304	113			90.7	4
ALL OTHER F.N. PSC COSTS	U305	255				xxxxx
JCC COSTS PAID BY AID/W	U306	113			53.5	1
HOUSING	U400				269.3	xxxxx
RENT	U401	235				
UTILITIES	U402	235			7.0	xxxxx
RENOVATION AND MAINT.	U403	259			3.0	xxxxx
QUARTERS ALLOWANCE	U404	127			173.7	13
PURCHASES RES. FURN/EQUIP.	U405	311			50.8	xxxxx
TRANS./FREIGHT - CODE 311	U406	22			22.0	xxxxx
SECURITY GUARD SERVICES	U407	254			9.0	xxxxx
OFFICIAL RESIDENCE ALLOW	U408	254			1.8	xxxxx
REPRESENTATION ALLOWANCE	U409	252			2.0	xxxxx

TABLE VIII - FY 1986

ORGANIZATION USAID/Ecuador
(Including RIG Costs if Applicable)

EXPENSE CATEGORY	F.C.	O.C.	DOLLAR FUNDED	TRUST FUNDED	TOTAL BUDGET	UNITS
OFFICE OPERATIONS	U500				1588.5	xxxxx
RENT	U501	234			321.0	xxxxx
UTILITIES	U502	234			16.8	xxxxx
BUILDING MAINT./RENOV.	U503	259			37.0	xxxxx
OFFICE FURN./EQUIP.	U504	310			14.5	xxxxx
VEHICLES	U505	312			30.0	xxxxx
OTHER EQUIPMENT	U506	319			152.0	xxxxx
TRANSPORTATION/FREIGHT	U507	22			31.4	xxxxx
COMMUNICATIONS	U508	230			56.0	xxxxx
SECURITY GUARD SERVICES	U509	254			65.1	xxxxx
PRINTING	U510	24			48.6	xxxxx
RIG/II OPERATIONAL TRAVEL	U511	210				
SITE VISITS - IN COUNTRY	U512	210			72.0	100
SITE VISITS - OTHER	U513	210			43.5	16
INFORMATION MEETINGS	U514	210				
TRAINING ATTENDANCE	U515	210			25.5	8
CONFERENCE ATTENDANCE	U516	210			9.0	4
OTHER OPERATIONAL TRAVEL	U517	210				
SUPPLIES AND MATERIALS	U518	26			151.8	xxxxx
FAAS	U519	257			40.0	xxxxx
CONSULTING SVCS - CONT.	U520	259				xxxxx
MGT./PROF. SVCS. - CONT.	U521	259				xxxxx
SPEC. STUDIES/ANALYSES CONT.	U522	259				xxxxx
ALL OTHER CODE 25	U523	259			474.3	xxxxx
TOTAL O.E. BUDGET					3579.8	xxxxx
RECONCILIATION — Washington Budget					1018.5	
RECONCILIATION — FAAS					40.0	xxxxx
OPERATING ALLOWANCE REQUEST by Mission					2521.3	xxxxx

OTHER INFORMATION:

Dollar requirement for local currency costs	1008.5
Exchange rate used (as of May 1, 1984)	88.5
Estimated Wage Increases - FY 1985 to FY 1986	5%
Estimated Price Increases - FY 1985 to FY 1986	5%

Number of Participants

Training

1. Development Studies Program 1

2. ADP Training 3

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FY-1986 ABS
TABLE VIII - OPERATING EXPENSES NARRATIVE

Section A Management Improvements

The improvements that are planned for the Office Information System as outlined in the attached Information Technology Narrative should provide for maximum use and efficiency of the existing ADP equipment for only a minimal additional cost.

With the cooperation of another USAID, the Mission was able to obtain three weeks of Word Processing and ADP training for over 40 secretaries and professionals. This training was provided at minimal costs and resulted in a much improved understanding and utilization of the Office Information System.

Through the issuance of a complete set of updated Mission specific policy guidelines, Mission Management will be able to maintain affirmative control of all costs relating to Operating Expenses.

By actively pursuing a competitive environment in the administrative costs for a $240,000 support services and Maintenance Contract, an estimated 6% cost reduction was realized on the overall contract. Also, a potential savings of $10,000 was identified by competing the Mission rental contract for copy machines.

With the arrival of the Joint Career Corps member in the Rural Development Office, the Mission expects to receive new perspectives and many additional managerial benefits are anticipated from this program.

To meet the Mission's new focus on the Private Sector, a new office is being created to coordinate all the efforts in this sector and insure a strong foundation.

SECTION B JUSTIFICATION FOR FUNDING CHANGES

Funding increases of 20 percent or more are only apparent in the function codes that deal with Non-expendable Property (NXP). These increases are of a relative amount greater than 20 percent generally due to the almost complete suspension of NXP procurement in FY/84. These amounts are based on conservative replacement costs, security enhancements and scheduled Office Automation Improvements.

SECTION C TRUST FUNDS

USAID/Ecuador does not presently have a trust fund agreement with the Government of Ecuador (GOE), nor is such an agreement now being negotiated. If the Mission is allocated Economic Support Funds at some time in the future, a trust fund arrangement will be pursued with the GOE.

TABLE VIII (a) - Information on U.S. PSC Costs
(Function Codes U302 and U304)

ORGANIZATION: USAID/Ecuador

Job Title/Posn. Description	FY 1984	FY 1985	FY 1986
U.S. PSC - U302			
Engineering Advisor	$ 64,500 (9/84-8/85)	$ 68,000 (9/85-8/86)	$ 71,400 (9/86-8/87)
Financial Analist		$ 12,000 (10/84-9/85)	$ 14,000 (10/85-9/86)
Librarian	$ 21,800 (4/84-3/85)	$ 23,000 (4/85-3/86)	$ 24,150 (4/86-3/87)
Administrative Assistant	$12,700 (4/84-9/84)	$ 26,000 (10/84-9/85)	$ 27,300 (10/85-9/86)
Nutrition Advisor	($ 86,500 (2/84-1/85)	$ 87,225 (2/85-1/86)	$91,600 (2/86-1/87)
TOTAL:	US$185,500	(*) $216,225	$228,450
F.N. PSC - U304			
Program Advisor	$ 27,000 (3/84-11/84)	$ 38,000 (12/84-11/85)	$ 40,000 (12/85-11/86)
Contract Specialist	$ 15,000 (2/85-12/85)	$ 19,000 (1/86-12/86)	$ 21,000 (1/87-12/87)
Finance Project Specialist	$ 11,800 (8/84-6/85)	$ 14,000 (7/85-6/86)	$ 15,400 (7/86-6/87)
Project Specialist RDO	$ 11,800 (2/84-1/85)	$ 13,000 (2/85-1/86)	$ 14,300 (2/86-1/87)
TOTAL	US$ 65,600	(*)$ 84,000	$ 90,700

(*) Figures match with Table VIII, FY/1985 "Minimum Required Funding Level"

TABLE VIII (b) - All Other Code 25 Detail
(Function Code U523)

ORGANIZATION: USAID/Ecuador

Description of Services	FY 1984	FY 1985	FY 1986
Support Services and Maintenance Contract	$240,000 (10/83-9/84)	$352,304 (10/84-9/85)	$385,622 (10/85-9/86)
WANG Maintenance Contract	$ 25,000 (10/83-9/84)	$ 27,000 (10/84-9/85)	$ 30,000 (10/85-9/86)
All other with an annual cost less than $25,000	$ 33,200 (10/83-9/84)	$ 51,500 (10/84-9/85)	$ 58,700 (10/85-9/86)
TOTALS:	$298,200	$430,804	$474,322

TABLE VIII(c)
OBLIGATIONS FOR ACQUISITION, OPERATION
AND USE OF INFORMATION TECHNOLOGY SYSTEMS

Item and Explanation	Fiscal Years ($000) 1984	1985	1986
1. Capital Investment			
A. Purchase of Hardware Purchase of automation equipment by the Mission; such as WANG VS mini-computer, WANG OIS System, WANG WP equipment and micro-computers and their associated workstations/terminals, printers and telecommunications modems.	0	65.5	173
B. Purchase of Software Purchase of software by the Mission to operate an existing or new automation equipment (hard ware) such as CP/M, Multiplan, DBASE II and Microstat, LOTUS 1-2-3, etc.	0	0	10
C. Site and Facility Cost of proposed site construction to prepare for setting up a WANG VS or WANG OIS automation system, such as raised floors, walls, air conditioning and uninterruptible power sources.	0	1	5
SUBTOTAL	0	66.5	188

TABLE VIII(c) (continued)

Item and Explanation	Fiscal Years ($000) 1984	1985	1986
2. Personnel Mission will provide requirements below for personnel involved in the information technology functions, such as systems development and operation, and the percentage of management and secretarial personnel also involved. Personnel that use systems will not be included.			
A. Compensation, Benefits and Travel	9	10	12
B. Workyears	(1)	(1)	(1)
3. Equipment Rental, Space and Other Operating Costs			
A. Lease of Equipment Obligations for lease and maintenance of non-government owned equipment (rented equipment)	0	0	0
B. Space Obligations for lease of space to house automation equipment, office space for personnel (direct-hire and contractor) involved in the information technology function (See 2A&B) including basic utilities and house keeping services.	4	5	6

TABLE VIII(c) (continued)

Item and Explanation	Fiscal Years ($000) 1984	1985	1986
C. Supplies and Other Obligations for supplies and software rental (not included in a rental contract for equipment)	5	7	9
D. Non-Commercial Training Obligations for planning and conducting government operated training to prepare users to make effective use of automation resources.	3	4	5
SUBTOTAL	12	16	20
4. Commercial Services This includes obligation for services where payments are made to private industry.			
A. Computer Time Obligations to fund contract with a private firm to provide computer time to the Mission.	0	0	0
B. Leased Telecommunications Services Obligations for leased telephone lines and other telecommunication services to obtain data from other computers or to transmit data. For Missions, where applicable include, but identify separately, the lease of local telephone lines and modems to reach the American Embassy's, Office of Communications for the purpose of the transmission of data to and from AID/W.	0	0	5
C. Operations and Maintenance (1) Operations Include funds to be obligated for contractor services to operate a WANG VS computer or an OIS System (system administrator and staff, not workstation operators).	0	0	0

TABLE VIII(c) (continued)

Item and Explanation	Fiscal Years ($000) 1984	1985	1986
C. (2) Maintenance Include obligations for contracts to maintain government-owned equipment (hardware) and software that is currently in place and that is to be acquired in 1A and 1B above.	23	27	30
D. Systems Analysis and Programming Obligations for contractor services to design and program new ADP or OIS application systems and to maintain existing systems.	0	0	0
E. System Design and Engineering (Do not complete - OMB requirement not applicable to AID.)	XXXX	XXXX	XXXX
F. Studies and Other Obligations for management and feasibility studies, requirement definitions, and commercial training.	0	2	4
SUBTOTAL	23	29	34
5. TOTALS Total Obligations	44	121.5	254
Workyears (From item 2A)	(1)	(1)	(1)
6. Special Breakout A. Amounts included in Mission allowances for existing systems. (Includes 2A, 3, and 4) (Services for equipment in place only.)	44	55	66
B. Amounts included in Mission allowances for new or expanded systems. (Includes 1, 2A, 3 and 4.) (Equipment and services for new efforts beginning during the fiscal year.)	0	66.5	188

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INFORMATION TECHNOLOGY NARRATIVE

I. Present System

The Mission has received and installed the following hardware and software to date:

Hardware	Software
OIS 130A (2 systems with a total of 3 Disk Drives 10 Megabytes each)	Word Processing
Daisy Printers (7 ea.)	Microstat
Matrix Printer (1)	OIS Basic
CRTs (17 ea. standard)	Control Functions
CRTs (2 eac. archiving)	Volume Utilities
Wise Unit C/PM	Supervisory Functions
Twin Sheet Feeders (7 ea.)	File utilities
Multiplan Spread Sheet	dBASE II
Basic 80	

II. Utilization

The function that is being utilized the most on the system is word processing. However, with the recent installation of CPM, dBASE II, Multiplan and WISE, a wide range of possible additional uses has been presented. Systems that will allow for automation of financial analysis, personnel management, contract administration, property management, and monitoring of project implementation activities are all being initiated using this added capability.

III. Future Plans to Upgrade Existing Equipment

The Mission is experiencing overload problems on the System Disk with both systems averaging 70%-85% full at all times. This is now largely due to limited archiving facilities. At the same time, the number of current applications which must be kept on-line is steadily expanding, and this trend is expected to continue as new applications are developed in the coming years.

Also the existing system has only 5 peripheral ports still available. Additional peripherals, especially CRTs will be needed as applications expand beyond word processing and professional staff become more direct, active users of the automated systems in their daily work.

The continuing growth of the USAID portfolio and staff will place further strains on the capacity of the existing system over the next few years.

To deal with these problems, the following course of action has been selected to be accomplished in two phases:

A. Phase One

The purpose of this phase is to facilitate the system's capacity to archive and purge the system disk on a daily basis by all offices in accordance with the established filing system (as stated in the recently issued USAID/Quito Office Information Mission Order), and to allow for expeditious output.

By converting 9 standard workstations to archiving workstations, there will be sufficient archiving capacity (2 archiving workstations per floor) to insure that only active documents will be left on the system disks.

Also, by purchasing 3 additional printers, the output from the system will be expedited. This would allow 2 printers per floor (one with a Twin Sheet Feeder for finals and one with Continuous form for drafts).

By purchasing 2 WANG PCs the Mission will be given greater flexibility of using the PCs after hours as stand alones and increasing the overall capacity of the system at only marginal additional cost of the purchase of OIS workstations. The PCs will facilitate the use of more powerful software (e.g., large Fortran programs for engineering) than the OIS with CP/M can support. These PCs will also allow for the possibility of professionals with their own microcomputers to work at home and be able to immediately transfer data directly to the system disk in the Office.

This phase is the least costly and most expeditious means of responding to the immediate needs, and uses the capabilities of the existing system to the maximum extent possible.

B. Phase Two

At the end of Phase One the OIS 130A will have maximized its productivity and efficiency.

The purpose of this second phase will be to expand the capability of the system so that it can meet all anticipated automation demands of the Mission for the foreseeable future.

By trading in the OIS/130A and purchasing a VS-85, the disk memory will be greatly expanded and capability-increased, which will

allow for wide access to many useful systems now being initiated at various posts and in AID/W; i.e. Mission Accounting and Control System (MACS), Participant Training System, DIU systems, Telcom Link, etc. Also, the number of peripheral parts could be doubled to allow for expansion.

Eight additional WANG PCs would also be procured and placed on every floor to use as workstations or stand-alone PCs after hours and on weekends. These PCs would allow sufficient flexibility to accomplish required work around the clock while limiting access to the VS-85 to regularized hours to allow for adequate operation, maintenance, and down time.

FY 85, 86, 87

NXP PROCUREMENT PLAN

FUNCTIONAL CODE: U504

Extended Object Class: 310

I. REPLACEMENT PROPERTY REQUIREMENTS

QTY	ITEM	UNIT COSTS	EXTEND COSTS	PACKING SHIPP.	TOTAL
2	Desk, Sec.	350	700	200	900
2	Chair, Typist	75	150	45	195
4	Desk, Office	300	1,200	350	1,550
4	Chair, Off. Rotary	80	320	95	415
8	Chair, Straight	65	520	150	670
4	Credenza	150	600	180	780
4	Stand, Off. Mach.	110	440	130	570
2	Bookcase	90	180	50	230
2	Stor. Cab.	200	400	120	520
3	Calculators	375	1,125	330	1,455
3	Typewriters	1,400	4,200	400	4,600
*	Subtotal Replacement FY/85		9,835	2,050	11,885
*	Subtotal Replacement FY/86		10,300	2,150	12,450
*	Subtotal Replacement FY/87		10,800	2,250	13,050

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* 5% inflation added to each year after FY/85, based on 10 year replacement cycle.

II. NEW PROPERTY

QTY	ITEM	UNIT COSTS	EXTEND COSTS	PACKING SHIPP.	TOTAL
**1	Vehicle Arrest System (Hydraulic Barricade) (Delta TT-201)	10,000	10,000	3,000	13,000
**5	SSB Radios	1,400	7,000	500	7,500
**2	Wet-Dry Industrial Vaccum Cleaner	1,300	2,600	700	3,300
	Carpeting		4,000	1,200	5,200
	Subtotal New FY/85		23,600	5,400	29,000
**	Subtotal New FY/86		4,200	1,250	5,450
***	Subtotal New FY/87		4,400	1,300	5,700

** Sum for FY/85 only

*** 5% Inflation added to each year after FY/85

III. TOTAL 310 ASSOCIATED REQUIREMENTS FOR:

	EXTEND COSTS	PACKING SHIPP.	TOTAL
A. FY/85	33,435	7,450	40,885
B. FY/86	14,500	3,400	17,900
C. FY/87	15,200	3,550	18,750

FY 85, 86, 87

NXP PROCUREMENT PLAN

FUNCTIONAL CODE: U405

Extended Object Class: 311

I. REPLACEMENT PROPERTY REQUIREMENTS

QTY	ITEM	UNIT COSTS	EXTEND COSTS	PACKING SHIPP.	TOTAL
2	3 Bedroom Set Residential Furniture	19,000	38,000	18,000	56,000
2	Stove	700	1,400	400	1,800
2	Refrigerator	1,000	2,000	500	2,500
2	Freezer	750	1,500	450	1,950
2	Washer	550	1,100	350	1,450
2	Dryer	380	760	200	960
6	Heater	150	900	250	1,150
5	Vacuum Cleaner	225	1,125	300	1,425
2	Water Heater	200	400	120	520
8	Voltage Regulator	150	1,200	350	1,550
	Subtotal Replacement FY/85		48,385	20,920	69,305
*	Subtotal Replacement FY/86		50,800	22,000	72,800
*	Subtotal Replacement FY/87		53,300	23,100	76,400

* 5% inflation added to each year after FY/85, based on 8 year replacement cycle.

II. NEW PROPERTY

QTY	ITEM	UNIT COSTS	EXTEND COSTS	PACKING SHIPP.	TOTAL
**20	20-Liter Table Top Water Filter & Replacement Filters	200	4,000	800	4,800
	Subtotal New FY/85		4,000	800	4,800
	Subtotal New FY/86		0	0	0
	Subtotal New FY/87		0	0	0

** Sum for FY/85 only

III. TOTAL 311 ASSOCIATED REQUIREMENTS FOR:

	EXTEND COSTS	PACKING SHIPP.	TOTAL
A. FY/85	52,385	21,720	74,105
B. FY/86	50,800	22,000	72,800
C. FY/87	53,300	23,100	76,400

FY 85

FUNCTIONAL CODE: U505

Extended Object Class: 312

I. REPLACEMENT VEHICLES

QTY	TYPE	UNIT COSTS	EXTEND COSTS	PACKING SHIPP.	TOTAL	TO RETIRE
2	Blazers	16,000	32,000	8,000	40,000	SN129944 (AT-117) SN203548 (AT-353)

II. NEW VEHICLES

QTY	ITEM	UNIT COSTS	EXTEND COSTS	PACKING SHIPP.	TOTAL
1	Messenger/Delivery Vehicle - 3 wheel	5,500	5,500	1,000	6,500

III. TOTAL 312 ASSOCIATED REQUIREMENTS THIS FY:

		EXTEND COSTS	PACKING SHIPP.	TOTAL	TO RETIRE
A.	Extend costs	37,500			
B.	Est. PKG/SHPG		9,000		
C.	CIF (Destination)			46,500	

FY 86

FUNCTIONAL CODE: U505

Extended Object Class: 312

I. REPLACEMENT VEHICLES

QTY	TYPE	UNIT COSTS	EXTEND COSTS	PACKING SHIPP.	TOTAL	TO RETIRE
2	Station Wagon	15,000	30,000	7,000	37,000	SN233678 (AT-354) SN132970 (AT-115)

II. NEW VEHICLES

N/A

III. TOTAL 312 ASSOCIATED REQUIREMENTS THIS FY:

		EXTEND COSTS	PACKING SHIPP.	TOTAL	TO RETIRE
A.	Extend Cost	30,000			
B.	Est. PKG/SHPG		7,000		
C.	CIF (Destination)			37,000	

FY 87

FUNCTIONAL CODE: U505

Extended Object Class: 312

I. REPLACEMENT VEHICLES

QTY	TYPE	UNIT COSTS	EXTEND COSTS	PACKING SHIPP.	TOTAL	TO RETIRE
2	Sedan	17,500	35,000	10,000	45,000	SN132971 (AT-109) SN132968 (AT-116)

II. NEW VEHICLES

N/A

III. TOTAL 312 ASSOCIATED REQUIREMENTS THIS FY:

		EXTEND COSTS	PACKING SHIPP.	TOTAL	TO RETIRE
A.	Extend Cost	35,000			
B.	Est. PKG/SHPG		10,000		
C.	CIF (Destination)			45,000	

FY 85

FUNCTIONAL CODE: U506

Extended Object Class: 319

I. REPLACEMENT PROPERTY REQUIREMENTS

N/A

II. NEW PROPERTY

QTY	TYPE	UNIT COSTS	EXTEND COSTS	PACKING SHIPP.	TOTAL	TO RETIRE
3	Daisy Printer	6,000	18,000	4,000	22,000	
9	Standard CRT Upgrade to Archiving	2,500	22,500	6,500	29,000	
2	WANG PC with Compatibility	6,000	12,000	2,500	14,500	

III. TOTAL 319 ASSOCIATED REQUIREMENTS THIS FY:

		EXTEND COSTS	PACKING SHIPP.	TOTAL	TO RETIRE
A.	Extend Cost	52,500			
B.	Est. PKG/SHPG		13,000		
C.	CIF (Destination)			65,500	

FY 86

FUNCTIONAL CODE: U506

Extended Object Class: 319

I. REPLACEMENT PROPERTY REQUIREMENTS

N/A

II. NEW PROPERTY

QTY	TYPE	UNIT COSTS	EXTEND COSTS	PACKING SHIPP.	TOTAL	TO RETIRE
1	VS-85 Trade in conversion from 2 OIS-130A systems including CRTs.		60,000	10,000	70,000	
4	VS-Archiving CRTs	10,000	40,000	6,000	46,000	
2	WANG PC's with compatibility	6,500	52,000	5,000	57,000	

III. TOTAL 319 ASSOCIATED REQUIREMENTS THIS FY:

		EXTEND COSTS	PACKING SHIPP.	TOTAL	TO RETIRE
A.	Extend Cost	152,000			
B.	Est. PKG/SHPG		21,000		
C.	CIF (Destination)			173,000	

FY 87

FUNCTIONAL CODE: U506

Extended Object Class: 319

I. REPLACEMENT PROPERTY REQUIREMENTS

N/A

II. NEW PROPERTY

QTY	TYPE	UNIT COSTS	EXTEND COSTS	PACKING SHIPP.	TOTAL	TO RETIRE
1	Telcom Link	15,000	15,000	3,000	18,000	
1	Disk Drive	12,000	12,000	3,000	15,000	
1	Graphics Hardware Compatibility	10,000	10,000	3,500	13,500	

III. TOTAL 319 ASSOCIATED REQUIREMENTS THIS FY:

		EXTEND COSTS	PACKING SHIPP.	TOTAL	TO RETIRE
A.	Extend Cost	37,000			
B.	Est. PKG/SHPG		9,500		
C.	CIF (Destination)			46,500	

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TABLE XIII

PL 480 TITLE II

I. Country ECUADOR

Sponsor's Name CATHOLIC RELIEF SERVICES

A. Maternal and Child Health ..... Total Recipients 6,000

No. of Recipients by Commodity	Name of Commodity	KGS (Thousands)	Dollars (Thousands)
6,000	SFRO	144	59.47
-	RICE	144	59.47
	VO (.05 CANS)	36	36.90
TOTAL MCH		324	155.84

B. School Feeding ..... Total Recipients 11,000

No. of Recipients by Commodity	Name of Commodity	KGS (Thousands)	Dollars (Thousands)
11,000	SFRO	110	45.43
11,000	NFDM	110	12.1
11,000	RICE	110	41.80
11,000	PEAS	110	35.75
11,000	VO	55	56.37
TOTAL SCHOOL FEEDING		495	191.45

C. Other Child Feeding ..... Total Recipients 10,000

No. of Recipients by Commodity	Name of Commodity	KGS (Thousands)	Dollars (Thousands)
10,000	SFRO	110	45.43
10,000	NFDM	110	12.10
10,000	RICE	110	41.80
10,000	PEAS	110	35.75
10,000	VO	55	56.37
TOTAL OTHER CHILD FEEDING		495	191.45

D. Food for Work ..... Total Recipients 4,000

No. of Recipients by Commodity	Name of Commodity	KGS (Thousands)	Dollars (Thousands)
4,000	SFRO	96.00	39.65
4,000	NFDM	-	-
4,000	RICE	115.2	43.77
4,000	PEAS	96.0	31.20
4,000	VO	20.0	20.50
TOTAL FOOD FOR WORK		327.2	135.12

GRAND TOTAL 673.86

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PL 480 TITLE II NARRATIVE

Ecuador's Title II program is currently implemented through CARE and Catholic Relief Services (CRS). CARE supplies the Ministry of Health (MOH) with soy flour, which the Ministry blends, in its own processing plant, with rice and milk to produce Leche-Arroz, a supplementary food distributed to mothers and children in health centers nationwide. USAID believes that MCH feeding, if well managed, can play an important role in alleviating malnutrition among mothers and children. However, we also believe that these programs cannot continue in a state of indefinite dependency on foreign donations. We have, therefore, informed the MOH and CARE that soy donations to the Ministry's program will end after FY-84, and USAID will not seek commodities for that program in FY-85 or thereafter. We will, however, use approved Title II Outreach funds, bilateral health funds and a grant from FVA/PPE to improve the program's management and measure its impact in three model provinces during FY 84-85. This will provide the MOH with a basis for national-level strengthening of the program in the future.

Although USAID will not support the Ministry's MCH program with soy oats after FY-84, it will maintain a small, independent MCH program with CRS from FY-84 through FY-89. Title II will be used in this program to stimulate the production of weaning foods by the CRS mothers clubs set up under the old program with the MOH. A new OPG to CRS to assist this effort and to support other, economically productive enterprises by these clubs will be designed in FY-84 to come on stream in FY-85. Thus, at the time Title II support to the MOH ends with a strengthened government MCH program, we will begin to develop a low-cost, decentralized alternative to that program to eventually provide MCH feeding to persons not served by the Ministry of Health.

In addition to MCH, CRS also imports Title II commodities for SF, OCF, and FFW programs. As noted in a recent A.I.D.-sponsored evaluation of CRS's programs, the SF and OCF programs have provided on-going subsidies for the operation of day-care centers, orphanages, reformatories, and hospitals for a number of years. The evaluation suggested that the best way to make more effective use of food in these programs would be to increase and improve complementary inputs to make food distribution points more effective centers for the development of Ecuador's human capital. USAID plans to pursue this goal via an Outreach Grant to CRS. In SF, we will seek to increase nutrition education offered in schools, intimately involve students in ordering, preparing, serving food, and promote school gardens and greater parental support. These last two points are intended to lead to a substantial reduction, if not a complete phase

out, of the SF program by the end of FY-89. In OCF we will, in conjunction with an AID/W grant to High/Scope International, improve the quality of pre-primary education in urban day-care centers, extend day-care services to selected rural areas and promote greater parental involvement and support, leading to a reduction or phase out of this component as well as by the end of FY-89. We will terminate OCF subsidies to hospitals and reformatories in FY-85, but will retain support to about 35 orphanages for humanitarian reasons.

The OPG and Outreach programs noted above will be designed during FY-84 for implementation from FY-85 through FY-89. A prerequisite for their approval will be CRS's and Promoción Humana's hiring of additional staff to oversee their implementation.

Re FFW, this currently small program will be modestly expanded in FY-85 and integrated within CRS's over-all community development strategy. That strategy emphasizes the organization and support of community groups to examine their problems and to plan and implement successively more complex self-help projects to improve their socio-economic condition. FFW will be used, in conjunction with careful supervision, guidance and some physical inputs from CRS to support this community institution-building program by stimulating the organization of community groups and their initial attempts at small development projects.

A constant but relatively small amount of food will be requested for all the CRS programs noted above from FY-85 through FY-89. The written consent of each OCF institution involved (except orphanages) to participate in the program according to the developmental criteria noted above will be required prior to its receipt of food in FY-85 and thereafter. MCH centers/mother's clubs will be selected in a similar fashion, as will FFW projects. Expansion of these activities will be undertaken by 'graduating' institutions to self-sufficiency, successfully developing local weaning foods in specific MCH centers, and undertaking new FFW projects as formerly stimulated groups become organized and functional. Food resources will, in other words, be 'moved' from institution to institution or from area to area over five years, as proves feasible during program implementation. In this manner, prior success will be a condition for future expansion, and increases in Title II are, therefore, not estimated for those years. USAID views this new CRS program much like any other AID project--not as a continuous activity, but rather as a discrete effort with coordinated inputs, specific expected outcomes and an end after five years. We thus hope to use Title II as a development resource to promote local-level institution building to better enable Ecuadoreans to deal with their own problems in the future.