

PD-AAR-246
 15A 39797

I. PROJECT IDENTIFICATION

1. PROJECT TITLE TECHNICAL ASSISTANCE METHODOLOGY DEVELOPMENT (Abbreviated Title: TA Methodology Development)		APPENDIX ATTACHED <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
3. RECIPIENT (specify) <input type="checkbox"/> COUNTRY <u>Technical Assistance Bureau</u> <input type="checkbox"/> REGIONAL <input checked="" type="checkbox"/> INTERREGIONAL		2. PROJECT NO. (M.O. 1025.2) 931-11-995-960
4. LIFE OF PROJECT BEGINS FY <u>1970</u> continuing ENDS FY _____		5. SUBMISSION <input type="checkbox"/> ORIGINAL <input checked="" type="checkbox"/> REV. NO. <u>1</u> DATE <u>2/5/73</u> CONTR./PASA NO. _____

II. FUNDING (\$000) AND MAN MONTHS (MM) REQUIREMENTS

A. FUNDING BY FISCAL YEAR	B. TOTAL \$	C. PERSONNEL		D. PARTICIPANTS		E. COMMODITIES \$	F. OTHER COSTS \$	G. PASA/CONTR.		H. LOCAL EXCHANGE CURRENCY RATE: \$ US _____ (U.S. OWNED)		
		(1) \$	(2) MM	(1) \$	(2) MM			(1) \$	(2) MM	(1) U.S. GRANT LOAN	(2) COOP COUNTRY (A) JOINT (B) BUDGET	
1. PRIOR THRU ACTUAL FY	136											
2. OPRN FY 72	213											
3. BUDGET FY 73	158											
4. BUDGET +1 FY 74	120											
5. BUDGET +2 FY 75	12											
6. BUDGET +3 FY 76	95											
7. ALL SUBQ. FY												
8. GRAND TOTAL												

9. OTHER DONOR CONTRIBUTIONS

(A) NAME OF DONOR	(B) KIND OF GOODS/SERVICES	(C) AMOUNT
SID, UNDP	Funds	\$25,000

III. ORIGINATING OFFICE CLEARANCE

1. DRAFTER B. Hirsch/M. Mozynski	TITLE	DATE
2. CLEARANCE OFFICER James Green	TITLE	DATE

IV. PROJECT AUTHORIZATION

1. CONDITIONS OF APPROVAL

2. CLEARANCES

BUR/OFF.	SIGNATURE	DATE	BUR/OFF	SIGNATURE	DATE
TA/PM	Frank D. Correl	2/8/73	TA/RUR	JKMcDermott	2/8/73
TA/PM	David G. Mathiasen	2/9/73			

3. APPROVAL BY OR OFFICE DIRECTORS SIGNATURE: <u>Joel Bernstein</u> DATE: <u>2/20/73</u> TITLE: AA/TA	4. APPROVAL AID (See M.O. 1025.1 V C) SIGNATURE: _____ DATE: _____ ADMINISTRATOR, AGENCY FOR INTERNATIONAL DEVELOPMENT
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Sub-Activity Statement

1. Project Title and sub-activity: Technical Assistance Methodology Development (Role Interrelationships between Technical Assistance Advisor-Experts and their Host Country Colleagues.)
Amendment No. 1
- Contractor for Sub-Activity: Undetermined as yet.
- Duration: About one (1) year.
- Total Estimated Cost: \$45,000.
- Project Manager: TA/PM/M, James W. Green

This PROP is being amended to approve \$45,000 for the second phase of a long-term, three phase activity on the role relationships between the technical assistance advisor experts and their host-country counterpart colleagues. This activity can be funded within the FY 1973 level for T.A. Methodology Development and therefore, no additional funds are required this fiscal year. The original PROP included this activity in terms of staff time only, and provided no GTS funds as it was felt that Research funds would be used beginning in FY 73. It has now been determined that before a Research project can be implemented, GTS funds are needed to finance further preliminary work by an outside contractor.

Project Summary

Phase I consisted of one and one-half years of staff work including production of a comprehensive descriptive bibliography,

exploratory study of dyads in two LDCs by 2 consultants, and the formulation of alternative study designs.

Phase II, which is being proposed now, will produce (1) a number of in-depth case studies of the progressive development of the relationship between the members of dyads, each of which is composed of a foreign technical assistance advisor-expert (FAE) and his principal host-country colleague (HCC); (2) models of this progressive relationship derived from the case studies; (3) a measure of the productivity of the dyad; (4) hypotheses of the most significant factors affecting productivity; and (5) design of a follow-on study to test these hypotheses.

Phase III will be a research project to test the hypotheses.

Expanded Narrative Statement and justification of GTS funding of Phase II

1. Phase II will produce the following products needed for the Research design:

a. Approximately twenty-five in-depth case studies of the progressive interactional relationships between members of dyads each composed of a foreign technical assistance advisor-expert (hereafter referred to as FAE) and his principal host-country colleague (hereafter referred to as HCC) whom he is advising and assisting. (These two, the advisor-expert and the host-country colleague with whom he is working, will be known as the dyad).

b. A model of the development of dyad interactional relationships, as derived from the case studies, showing the several (possibly three to six) alternative patterns of interaction which may develop.

c. A composite measure of the productivity of a dyad, to be derived from the case studies, applicable literature, and such other data as it may be necessary to gather.

d. Specification of important independent variables, as indicated by the literature and the case studies, and formulation of the most significant hypotheses of relationship between the independent variable and the productivity measure.

e. A design (theoretical base, methodology, work plan, budget, etc.) for a larger study to be conducted by one or more LDC behavioral science institutions, with the assistance of a U.S. institution, of the interactional relationship between FAEs and their HCCs to produce:

(1) A sufficient number (perhaps 50 to 75) of additional in-depth progressive case studies described in para. a above to validate the model described in para. b above.

(2) Application of the productivity measure referred to in para. c above to test the hypothesis described in para. d above.

(3) Formulation and tests of revised hypotheses with data and in a manner to be specified by the contractor.

(4) A plan for utilization of the results of the research, including proposed changes in Agency personnel policies and programs, contracting procedures, and LDC assistance agreements all designed to increase the productivity of advisor-counterpart relationships. Such changes may involve new selection procedures and training programs of both direct-hire and contract personnel of AID and the LDCs, the production of training manuals to maximize transmittal of the research results, new provisions in project agreements, and the like.

2. Systematic investigation of the literature and preliminary field studies of advisor/colleague relationship have been conducted for the last two years, under this project. The scope of this investigation now must be widened and the pace accelerated in order to produce a design for a full-scale research project.

Output

A research design for a project to study the role relationships between technical assistance advisor/experts and their host country colleagues. The design will dwell particularly on the dyadic

character of the relationship, and will be appropriate for a project of two to three years duration including empirical research to examine these relationships in their LDC settings.

Inputs

1. A contract with a qualified organization.
2. Staff time.

Output Indicators

FY 74 - a preliminary and a final report which comprehensively lay out the research format.

Budget and Schedule

FY 73: \$45,000
Travel - \$10,000
Services - 16 man-months @ \$2,000 = \$32,000
Misc. - \$3,000

Assumptions Underlying Production of Outputs

A suitable organization can undertake the systematic investigations on which the design work for the larger research project (to be funded subsequently from research funds) will be produced, and completed by the end of FY 74.

Assumption about Management of Inputs

Sufficient staff time will be available to monitor the work of the contractor closely.

NOTE: This project component can be funded with the FY 73 OYB level, by adjusting other elements of this project, and postponing others to FY 74.

This PROP revision also eliminates the staff time now identified with this activity under K. Staff Activities, and allots 2 man/mos. of staff time to this activity.