

AGENCY FOR INTERNATIONAL DEVELOPMENT

UNITED STATES OF AMERICA AID MISSION TO HONDURAS

AMERICAN EMBASSY
TEGUCIGALPA HONDURAS

PD AAP-843

5980622
191-35762

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May 18, 1984

Mr. John A. Chater
Coordinator of Honduran Activities
Partners of the Americas - Vermont and Honduras, Inc.
Tegucigalpa, D.C.

Subject: No. 598-0622

Dear Mr. Chater:

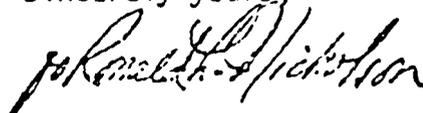
Pursuant to the authority contained in the Foreign Assistance Act of 1961, as amended, the Agency for International Development (hereinafter referred to as "A.I.D." or "Grantor"), hereby grants to the Partners of the Americas - Vermont and Honduras, Inc. (hereinafter referred to as "Partners" or "Grantee"), the sum of \$43,000 to provide support for a training program for twenty cooperative members of the Honduran Industrial Cooperatives Federation (FEHCIL) and Cooperative Development Office (DIFOCOOP), as described in the Schedule of this grant and the Attachment 2, entitled "Program Description."

This grant is effective and obligation is made as of the date of this letter and shall apply to commitments made by the Grantee in furtherance of program objectives during the period beginning with the effective date and ending September 30, 1984.

This grant is made to the Partners of the Americas - Vermont and Honduras Inc., on condition that the funds will be administered in accordance with the terms and conditions set forth in Attachment 1, the Schedule, Attachment 2 entitled "Program Description;" and Attachment 3, entitled "Standard Provisions;" which have been agreed to by your organization.

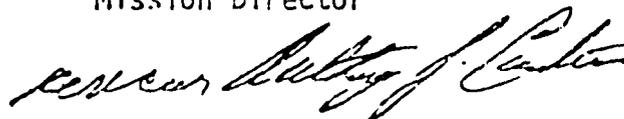
Please sign the original and seven (7) copies of this letter to acknowledge your receipt of the grant, and return the original and six (6) copies to the Office of Contract Management.

Sincerely yours,



Anthony J. Cauterucci
Mission Director

Attachments:



1. Schedule
2. Program Description
3. Standard Provisions

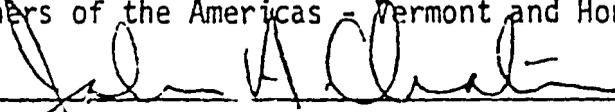
CONFORMED COPY

Mr. John A. Chater

May 18, 1984

ACKNOWLEDGED:

Partners of the Americas - Vermont and Honduras, Inc.

By: 

Title: Coordinator of Honduran Activities

Date: 23 May 84

FISCAL DATA:

Appropriation:	72-1141021
Budget Plan Code:	LDAA-84-25522-AG12
PIO/T:	N/A
Project No.:	598-0622, LAC Training Initiatives
Total Estimated Amount:	\$43,000
Total Obligated Amount:	\$43,000
Funding Source:	AID/W

PA-522-84-025
Reservation Control A401255

ATTACHMENT 1

SCHEDULE

A. Purpose of Grant

The purpose of this Grant is to provide a variety of learning opportunities to cooperative members selected from FEHCIL and DIFOCOOP to increase their knowledge of business management, as more specifically described in Attachment 2 to this Grant entitled "Program Description."

B. Period of Grant

The effective date of this Grant is June 1, 1984. The expiration of this Grant is September 30, 1984.

2. Funds obligated hereunder are available for program expenditure for the estimated period June 18, 1984 to September 30, 1984 as shown in the Financial Plan below.

C. Amount of Grant and Payment

1. A.I.D. hereby obligates the amount of \$43,000 for program expenditures during the period set forth in B.2. above and as shown in the Financial Plan below.

2. Payment shall be made to the Grantee in accordance with procedures set forth in Attachment 3, Standard Provision 11, entitled "Payment -- Periodic Advances."

D. Financial Plan

The following is the Financial Plan for this Grant, including local cost financing items, if authorized. Revision to this Plan shall be made in accordance with Standard Provision of this Grant, entitled "Revision of Financial Plans."

	<u>Partners</u>	<u>AID</u>	<u>Total</u>
Room and Board		\$ 7,800	\$ 7,800
Domestic Travel		3,500	3,500
Tuition and Training Fee		31,700	31,700
Insurance & International Travel	\$11,250		11,250
TOTAL	\$11,250	\$43,000	\$54,250

E. Reporting and Evaluation

(a) Partners will be required to submit a final report documenting the areas of training.

F. Special Provisions

This Grant authorizes reimbursement to the Partners for authorized costs incurred in the training of twenty participants. Funds will be advanced to the Partners in accordance with the Standard Provisions Attachment 3. The following Standard Provisions do not apply: 2, 8, 10, 12, 13, 14, 16, 17, 19, 20, 21, 22, 24, 25, 26, 27, 28.

G. Overhead Rate

N/A

H. Title to Property

N/A

I. Authorized Geographic Code

The authorized geographic code for procurement of goods and services under this grant is 000.

ATTACHMENT 2

PROGRAM DESCRIPTION

The Peace Corps is actively involved in the industrial cooperative movement in Honduras. A.I.D. has also been a supporter of these programs and the Partners of the Americas has a developing interest. Presently there are two Peace Corps volunteers assigned to FECHIL cooperatives and eight to DIFOCOOP industrial cooperatives and pre-cooperatives. Included in the cooperatives are weavers, knitters, bag makers, and woodworkers. Most of the members' businesses are small. Problems faced by the small businesses belonging to these cooperatives include high operational costs, excessively small operations, poor quality control, low level of education of employees, limited technology and lack of marketing capability.

Twenty cooperative members will visit counterpart small factories, raw material dealers, marketing facilities and administrative offices in the U.S. for a period of two weeks in order to become acquainted with and learn from cooperatives and businesses that share characteristics similar to their own. Of specific interest during the observation tour will be product design, marketing, quality control and raw materials; utilized management systems; accounting systems, cash flow and break even analysis; and production control systems. Training will be supplemented by visits to small industries where participants will have the opportunity to see and try out the techniques employed by the specific industry.

Roles and Responsibilities of Participating Parties

The Partners of the Americas, Vermont and Honduras, will (a) make all the contacts and arrangements with U.S. institution(s) that the USAID considers capable of providing the necessary training; and (b) participate through their international training program by providing funding for the participants' insurance and international travel.

The USAID will provide assistance in the selection of the candidates through the Peace Corps.

Drafted:ACentenoK.

Cleared: HRD:KLMartin (in draft)
HRD:RAWitherell (in draft)
CONT:PRAMOS (in draft)
PCR:MFLikar (in draft)