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January 18, 1984

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U.S. AID Representative
to Burma
Rangoon (ID)
Department of State
Washington, D.C. 20520

Subject: Semiannual Report of Procurement Services,
Burma Maize and Oilseeds Production Project.
Contract ASB-0005-C-00-2045-00

Reference: AIDPR 7-7.5501-13

Dear Sir:

The semiannual report of procurement services performed under the subject contract during the six month period ending 31 December is enclosed.

Sincerely yours,
MANRING CORPORATION

A. B. Manning
President

ABM: jc
Enclosures

cc: Office of Development Information and Utilization,
Bureau for Development Support, AID

M/SER/CM, M/SER/COM, M/SER/COM/NEA, M/SER/COM/CPS,
M/SER/COM/SE, ASIA/PTB.

Mr. Peter Howley, Regional Contracting Officer
U.S. AID Office/Bangkok

CONTRACT ASB-0005-C-00-2045-00

BURMA MAIZE AND OILSEEDS

PRODUCTION PROJECT

SEMIANNUAL REPORT OF PROCUREMENT SERVICES

December 31, 1983

Manring Corporation
1811 - 130th Avenue N.E.
Bellevue, Washington 98005

Third Report

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STATUS OF WORK UNDER CONTRACT

PROGRESS

Procurement action for all PIO/Cs issued under the contract has been initiated and all bids have been evaluated and acted upon by Director Maize and Oilseed Production Project (MOPP) and U.S. AID Representative to Burma.

Two extended visits were made to Burma during the period 1 July-31 December.

Trip Three, July 14 - July 30

The bids and evaluations for four major PIO/Cs were reviewed and award recommendations confirmed.

Technical specifications for items to be obtained under eight new PIO/Cs were reviewed or developed with staff MOPP and AID. PIO/Cs for these groups were drafted.

Trip Four, December 1 - December 9

Reviewed bid evaluations and confirmed award recommendations for seven PIO/Cs/ Resolved questions regarding shipment of sunflower seeds from Australia, and worked out improved methods for communications and transmission of information regarding shipments to Burma.

Nine separate contract shipments have arrived at Rangoon.

It is anticipated that all commodities for which PIO/Cs have been issued will be received, inspected, packed and shipped to Burma by the end of May, 1984.

Savings resulting from negotiated ocean and inland freight costs have amounted to \$27,660.65 to date.

PLANS

As a result of discussions in Burma in December, it is anticipated that two additional PIO/Cs will be issued under the contract: one for a small number of miscellaneous consumer items for the farms and one for seven pickup trucks. Detailed information and specifications for the trucks with two liter engines have been furnished MOPP staff.

During the fourth PSA visit it was recommended and agreed, that in future shipments, spare parts would be packaged for long term storage in Burma. It was recognized that this will increase costs of contracts already awarded.

RECOMMENDATIONS

1. Goods be cleared and moved from the port as quickly as possible after arrival in Rangoon. This is required to facilitate accounting, assembly and safe keeping of purchases, and to prevent loss or damage which could occur in long temporary storage in the waterfront or airport area.
2. A central staging area in Rangoon under control of MOPP staff be used for inventory and assembly of project equipment. The facility should provide security and weather protection of newly received material.
3. A plan for control, storage and issue of spare parts be developed by MOPP staff. This was discussed with MOPP staff and AID during visit three. The intention of MOPP staff is to initially keep spares cataloged and stored at a central location in Rangoon. MOPP staff plans a procedure that can be responsive to farm parts requirements and may deposit certain spares at each farm for rapid access by equipment operators.

During the fourth visit the idea of marking and packaging spares for long term storage was discussed. MANCOR was asked to supply specifications for plastic bags and a heat sealing device for purchase under a future PIO/C. This would be used by MOPP personnel in packaging spares received or shipped to date.

4. It has been requested that MOPP staff notify the PSA when shipments arrive in Rangoon and when they are cleared from customs and are in the possession of the MOPP. This notification is to be made by telex.

Due to several delays in procurement and the large number of additional items purchased, it has been determined that the costs the PSA expects to incur in the performance of the contract will exceed the estimated costs. This was discussed with the contracting officer, Mr. Charles D. Ward, during the fourth visit of the PSA and written notification with request for an additional 6½ person months of work was submitted December 23, 1983. It is recommended that this request be acted upon quickly in order not to delay processing and shipment of commodities under the contract.

CHRONOLOGY OF SIGNIFICANT EVENTS

July - December 1983

- 1 July The airshipped portion of seeds under PIO/C 20027 arrived Rangoon.
- 14-30 July A. B. Manring made third working visit to Burma. During this visit worked with U.S. AID Staff, MUCIA Team and MOPP Staff to review bids and define additional commodities to be purchased.
- Awards were approved for IFB 5046-8 through 15, PIO/C 20025, Intensive Township equipment.
- IFB 5046-16, PIO/C 20026, Farm Equipment.
- IFB 5046-1, PIO/C 20029, Pumps and well systems for test wells at Sebin and Chaungmagyi farms.
- Quantities and specifications were set out for the following:
- 130 KW diesel electric generators
 - Seed farm equipment for Kyaungsu and Thitcho farms
 - Pump and well systems for Kyaungsu and Thitcho farms
 - Push planters for townships
 - Flat bed trucks
 - Milling machine tools for ARI Yezin
 - Miscellaneous tools and equipment
 - 11 KV Transformer for ARI Yezin
- 23 July Shipped harvesting equipment, PIO/C 20019
- 27 July The air shipped U.S. seed shipment, PIO/C 20027 was cleared, inspected and accepted.
- 10 August Issued contracts for goods under PIO/C 20028, 20028.
- Ocean seed shipment under PIO/C 20027 arrived Rangoon.
- 26 August Issued last purchase order for goods under PIO/C 20025.
- Issued contract for goods under PIO/C 20029.
- 28 August Harvesting equipment, PIO/C 20019 arrived Rangoon.
- 31 August Shipped sunfola seeds from Australia, PIO/C 20030.
- 8 September Bid opening for diesel electric generator sets, PIO/C 20032

12 September Shipped goods under PIO/C 20025, Intensive Townships.

14 September Bid opening for transformer, PIO/C 20035.

8 October Shipped part of farm equipment under PIO/C 20026, Lab equipment under PIO/C 20028, Pump and well systems under PIO/C 20029.

18 October Bid opening for flatbed trucks, PIO/C 20034.

27 October Shipped intercom system under PIO/C 20025 from Japan.

9 November Bid opening on Farm Equipment, PIO/C not yet issued.

14 November Bid opening on Milling Machine Tools, PIO/C 20037.

17 November Bid opening on Pump and Well Systems, PIO/C 20036.

21 November Following shipments arrived Rangoon:
Rhizobium Lab Equipment, PIO/C 20020
Intensive Townships, PIO/C 20025

1-9 December A. B. Manring made fourth working visit to Burma. Accompanied for portion of visit by Lee Eklund, Project Buyer.

Reviewed with MOPP staff and U.S. AID bids and award recommendations for flatbed trucks PIO/C 20034, Transformer PIO/C 20035, Pump and Well Systems PIO/C 20036 and Farm Equipment (PIO/C number not yet assigned). Questions were discussed and resolved for PIO/C 20030 - Sunfola seeds, PIO/C 20037 - Milling Machine Tools, PIO/C 20038 - Miscellaneous Tools, and PIO/C 20028 - Lab/Shop equipment for ARI Yezin.

Learned of difficulties MOPP staff has in clearing incoming goods through customs. This matter requires coordination between Ag Corp and Customs, and arrangements for payment of duty. The matter of security and accounting of goods cleared or waiting clearance was discussed with all concerned.

Discussed contract time extension with Contracting Officer.

5 December Pump and Well Systems, PIO/C 20029 arrived Rangoon.

11 December Farm equipment, PIO/C 20026, and Lab Equipment, PIO/C 20028 arrived Rangoon.

- 23 December Submitted request for contract extension to Contracting Officer under clause #8, General Provisions, of the contract.
- 31 December Shipped push planters under PIO/C 20033.

SUMMARY OF PROCUREMENT COMMITMENTS

Commodity	PIO/C#	IFB#	Line Items	PIO/C Value	Estimated CIF Value	Actual CIF Value
Vans	20017	5046-2	1	57,069.00	Closed Out	57,069.00
Harvesting Equip.	20019	5046-4	5	109,179.00	Closed Out	109,179.00
Rhizobium Lab Equip.	20020	5046-3	32	69,600.00	60,000.	--
Pump & Well Systems	20029	5046-1	19	101,063.00	Closed Out	101,063.00
U.S. Seeds	20027	5046-7	11	7,000.00	Closed Out	6,976.22
Intensive Township Equip.	20025	5046 8-15	67	70,000.00	64,571.30	--
Other Farm Equip.	20026	5046-16	102	600,000.00	484,213.00	--
A.R.I. Yezin Lab/Shop Equip.	20028	5046-17	64	80,000.00	78,549.39	--
Sunflower Seed	20030	5046-20	1	20,000.00	Closed Out	16,346.00
Diesel Generators	20032	5046-18	1	70,000.00	57,553.00	--
Flatbed Trucks	20034	5046-19	1	364,000.00	287,235.00	--
Misc. Tools & Seed Farm Equip.	20038	5046-21	239	60,000.00	60,000.00	--
Push Planters	20033	5046-22	2	55,000.00	55,000.00	--
Transformer	20035	5046-23	1	15,000.00	7,000.00 *	--
Milling Machine Tools	20037	5046-24	128	21,500.00	20,644.81	--
Pump & Well Systems	20036	5046-25	18	88,000.00	86,465.00	--
Seed Farm Equip.	20041	5046-26	102	540,000.00	540,000.00	--

* Expect increase in cost for additional items desired. See MANCOR letter of 22 December 1983.

Total estimated commitment: \$ 2,091,864.72
 This total includes actual amount when known, and cost estimates for items not yet shipped.

Reference Number	Description	Status	PIO/C Document Reference	Initial Specs. Received	Specs. Edited IFB/RFQ Drafted	Specs. & IFB/RFQ Approved	Procurement Type	Date Advertised	PIO/C Received	IFB/RFQ Issued	Bid/Quote Opening	Award Begon. Made to Rangoon	AID/AC Approval Received	PO/Contract Issued	Projected Ship Date	Date Shipped	Arrived Rangoon	Goods Inspected Accepted	Notes
5046-1	Pump and Well Equipment		20029	10/14	2/29	4/2	IFB	4/7	4/8	5/25	6/20	7/19	7/29	8/26	10/1	10/8	12/5		
5046-2	Chevrolet Suburbans		20017	10/11	10/15	2/2	Small Value	Waived	11/12	10/21	10/29	11/1	11/10	11/22	3/4 or before	3/6	4/28	6/24	
5046-3	Lab Equipment, Rhizobium		20020	11/12	12/1	12/20	IFB	12/15	2/28	12/28	2/11	3/15	3/29	5/6	8/12	9/12	11/21		
5046-4	Harvesting Equipment		20019	11/12	12/1	12/20	IFB	12/15	2/28	12/28	2/11	3/15	3/29	5/4	7/15	7/23	8/28		
5046-6	Drum Truck		20025	11/12	12/21	3/29	Small Value	N/R	4/1	5/23	N/A	7/1	7/20	7/11	9/30	9/12	11/21		
5046-7	Seed		20027	12/2	3/24	3/28	Small Value	N/R	4/8	5/23	N/A	5/11	5/16	5/16	6/24	6/23 6/28	7/1 8/10	7/25	
5046-8	Audio/Visual		20025	11/9	2/22	3/29	Small Value	N/R	4/1	5/23	N/A	7/1	7/20	7/12	9/10	9/12	11/21		
5046-9	Batteries/Chargers		20025	11/9	12/20	3/29	Small Value	N/R	4/1	5/23	N/A	7/1	7/20	7/11	9/10	9/12	11/21		
5046-10	Intercom System		20025	11/9	12/20	3/29	Small Value	N/R	4/1	N/A	N/A	N/A	N/A	5/31	10/14	10/27	11/21		
5046-11	Calculators		20025	11/9	12/20	3/29	Small Value	N/R	4/1	5/23	N/A	7/1	7/20	8/26	9/24	partial 9/12	11/21		
5046-12	Typewriters		20025	11/9	2/22	3/29	Small Value	N/R	4/1	5/23	N/A	7/1	7/20	8/26 7/11	1/5/84 9/10	9/12	11/21		
5046-13	Ag Equipment		20025	11/9	2/22	3/29	Small Value	N/R	4/1	5/23	N/A	7/1	7/20	7/12	9/10	9/12	11/21		
5046-14	Drafting Equipment		20025	11/9	2/22	3/29	Small Value	N/R	4/1	5/23	N/A	7/1	7/20	7/12	9/10	9/12	11/21		
5046-15	Office Equipment		20025	11/9	12/20	3/29	Small Value	N/R	4/1	5/23	N/A	7/1	7/20	7/12	9/10	9/12	11/21		
5046-16	Other Farm Equipment		20026	3/15	3/29	4/2	IFB	4/7	4/8	5/25	6/20	7/19	7/29	8/10	10/15	2/5 10/8	12/11		
5046-17	Lab Equip. ARI Yezin		20028	3/15	3/29	4/2	IFB	4/7	4/8	5/25	6/20	7/18	7/29	8/10	10/15	2/5 10/8	12/11		
5046-18	Diesel Electric Generators		20032	6/16	6/22	7/29	IFB	7/7	7/29	8/8	9/8	10/4	11/25	11/25	3/15				

EXPENDITURES

PSA Services for Socialist Republic of the Union of Burma Contract
ASB 0005-C00-2045-00.

Maize and Oilseeds Production Project 482-0005.

<u>Category</u>	<u>Budget Amount</u>	<u>Total to 31 December, 1983</u>
Salaries and Wages	\$ 70,105.00	\$ 70,082.00
Fringe Benefits	9,578.00	9,044.23
Travel & Transportation	15,792.00	9,613.64
Overhead and GA	33,007.00	33,036.68
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TOTAL	\$ 128,392.00	\$121,776.61
Fixed Fee	\$ 9,948.00	\$ 8,455.80
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	TOTAL:	\$130,232.41

NOTE: Reimbursement of costs in excess of budget amounts
has not been claimed pending approval of MANCOR's
letter of 23 December, 1983.

PERSONNEL EMPLOYED

Key Personnel

Project Coordinator	A. B. Manning
Project Buyer	Lee Eklund
Contract Administration	June Christopherson

Level of Effort

44.22 person months