

938013100 CP

PROGRAM: CENTRALLY FUNDED

ACTIVITY DATA SHEET

CP 81-05 (8-79)

TITLE Institute for International Development, Inc. (IIDI) Matching Grant		FUNDS Agriculture, Rural Development and Nutrition	PROPOSED OBLIGATION (In thousands of dollars)		LIFE OF PROJECT 998
NUMBER 938-0131	NEW <input type="checkbox"/>	PRIOR REFERENCE	FY 81 346	ESTIMATED FINAL OBLIGATION	ESTIMATED COMPLETION DATE OF PROJECT
GRANT <input checked="" type="checkbox"/> LOAN <input type="checkbox"/>	CONTINUING <input checked="" type="checkbox"/>	FY 80 Annex V Centrally Funded, p. 54	FY 79	FY 81	FY 82

**Purpose:** To foster small- and medium-size businesses in the LDCs which provide demonstrable local benefits to the rural people.

**Background and Progress to Date:** IIDI began its program of entrepreneurial development in 1971. Its efforts to involve U.S. businessmen directly in small projects in the LDCs, both with the investment of dollars and technical assistance, have met with success. Since 1971, IIDI has broadened the scope of its activities considerably and has added substantial importance to its programs by initiating two new but related activities; improvement of management and business skills through specialized, intensive training; and creation of an investment/loan fund to assist in the financing of projects. The fund has committed more than \$600,000 to loans or equity shares in small enterprises which do not meet the criteria for local bank loans.

In FY 79, A.I.D. provided a matching grant to assist IIDI in mounting their expanded and more integrated enterprise development program with a five fold thrust: (a) agricultural/integrated rural community development, (b) small industry development, (c) human resource development, (d) appropriate technology, and (e) resource mobilization in North America. To date, some 60 LDC businesses are operating as a result of IIDI's catalytic role. Approximately 40 projects are being actively developed by IIDI field directors. Over half of the LDC businesses operating as a result of IIDI's assistance are agri-business-type projects, involving the growing of crops or animal husbandry, and by definition located in rural areas. The remaining projects represent a variety of small manufacturing and service-type enterprises, such as a general retail store in Colombia, an auto repair in Brazil, and a mixed farming and laundry in Indonesia.

**Host Country and Other Donors:** U.S. and host country PVOs and host country governments provide specialists to assist in the training of entrepreneurs. U.S. Businessmen provide technical advice and financial assistance to LDC businessmen. Private funding support totalling \$600,000 in FY 80 will come from U.S. corporations, individuals and foundations.

**Beneficiaries:** Small agri-businessmen who attend training sessions at the Entrepreneurial Training Centers benefit directly. The ultimate beneficiaries are the rural people who will obtain employment through the creation of new businesses and improved management of existing businesses.

**FY 81 Program:** IIDI will establish an Entrepreneurial Training Center in Kenya, continue its active development of small business projects, and further the institutionalization of the three established Training Centers in Honduras, Colombia, and Indonesia.

**Major Outputs:** All years, 100 small- and medium-size enterprises established; four new entrepreneurial training program centers established; and through the provision of credit, technical knowledge, and small business management expertise, the creation of both new and expanded enterprises offering income-earning opportunities for rural people. A.I.D. is one of several sources of funding for this program. Specific components are not attributable in advance to individual donors.

<b>A.I.D. Financed Inputs:</b>	(\$ thousands)
	FY 81
Program administration	68
Program development	125
Program implementation	153
<b>TOTAL</b>	<b>346</b>

U.S. FINANCING (In thousands of dollars)				PRINCIPAL CONTRACTORS OR AGENCIES
	Obligations	Expenditures	Unliquidated	
Through September 30, 1979	317	237	80	
Estimated Fiscal Year 1980	335	330		
Estimated through September 30, 1980	652	567	85	
		<b>Future Year Obligations</b>	<b>Estimated Total Cost</b>	
Proposed Fiscal Year 1981	346	-	998	Institute for International Development, Inc.

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