

9320029-②
 PD-446-253-B1

932002900
 1001

PROJECT APPRAISAL REPORT (PAR)

PAGE 1

PROJECT NO. 932-13-950-029	2. PAR FOR PERIOD: 7/1/75 TO 12/31/76	3. COUNTRY Interregional	4. PAR SERIAL NO.
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5. PROJECT TITLE
 Technoserve, Inc. Small Enterprise Assistance Grant

6. PROJECT DURATION: Began FY 1972 Ends 6/30/77	7. DATE LATEST PROP 11/9/71	8. DATE LATEST PIP	9. DATE PRIOR PAR 12/18/75
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10. U.S. FUNDING	a. Cumulative Obligation Thru 6/30/77 \$545,000	b. Current FY Estimated Budget: \$ 0	c. Estimated Budget to completion After Current FY: \$ 365,000
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11. KEY ACTION AGENTS (Contractor, Participating Agency, or Voluntary Agency)

a. NAME	b. CONTRACT, PASA, OR VOL. AG. NO.
TECHNOSERVE, INC. (TNS)	Vol. Ag.

I. NEW ACTIONS PROPOSED AND REQUESTED AS A RESULT OF THIS EVALUATION

A. ACTION (X)			B. LIST OF ACTIONS	C. PROPOSED ACTION COMPLETION DATE
MISSION	A.I.D./W	HOST		
	X	TNS	Process budget to obtain CORE funds for coming year, if available	1/77
	X	TNS	Targets for output indicators should be updated in light of extended grant period e.g. (CY 77 Jobs: 2,200; income: \$2,100,000; Local Investment: \$1,350,000; Sales Volume: \$3,500,000; Population Effectuated: 240,000; U.S. Funds Raised: \$500,000.	

REPLANNING REQUIRES

REVISED OR NEW: PROP PIP PROAG PIO/T PIO/C PID/P

E. DATE OF MISSION REVIEW

PROJECT MANAGER: TYPED NAME, SIGNED INITIALS, AND DATE
 Charles Donald Parker *CDP* 2/22/77

MISSION DIRECTOR: TYPED NAME, SIGNED INITIALS, AND DATE

Cleo F. Shook *CFS*

AID 1020-251(10-70)	PROJECT NO. 932-13-950-029	PAR FOR PERIOD: TO 7/1/75 12/31/76	COUNTRY Interregional	PAR SERIAL NO.
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II. PERFORMANCE OF KEY INPUTS AND ACTION AGENTS

A. INPUT OR ACTION AGENT CONTRACTOR, PARTICIPATING AGENCY, OR VOLUNTARY AGENCY	B. PERFORMANCE AGAINST PLAN							C. IMPORTANCE FOR ACHIEVING PROJECT PURPOSE (X)					
	UNSATISFACTORY		SATISFACTORY			OUT-STANDING		LOW	MEDIUM		HIGH		
	1	2	3	4	5	6	7		1	2		3	4
1. TECHNOSERVE, INC. (TNS)							X						
2.													
3.													

Comment on key factors determining rating.

Grantee's performance is rated above average in light of achieving or surpassing annual targets for CY 76 by the end of the third quarter.

4. PARTICIPANT TRAINING	1	2	3	4	5	6	7	1	2	3	4	5
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Comment on key factors determining rating.

N/A

5. COMMODITIES	1	2	3	4	5	6	7	1	2	3	4	5
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Comment on key factors determining rating.

N/A

6. COOPERATING COUNTRY	a. PERSONNEL	1	2	3	4	5	6	7	1	2	3	4	5
	b. OTHER				X								

Comment on key factors determining rating.

Grant purpose anticipated some marginal personnel inputs from host governments. Internal problems of some host gov'ts had a limited adverse affect on ability of such personnel to collaborate fully with TNS staff. Attainment of grant purposes does require "other" inputs from host country gov'ts, i.e., capital inputs from the governments, their agencies and parastatal banks and legislative changes favorable to enterprise development. In El Salvador, the para-statal entity CONAPLAN funded approximately 40% of Technoserve's 1976 expenditures. In Nicaragua, the Central Bank has contributed \$32000 toward TNS' approximate 1976 expenditures of \$66,000 in support of its program in Nicaragua.

7. OTHER DONORS	Churches, Foundations, etc	1	2	3	4	5	6	7	1	2	3	4	5
						X						X	

(See next page for comments on Other Donors.)

AID 1020-25(10-70)	PROJECT NO.	PAR FOR PERIOD	COUNTRY	PAR SERIAL NO.
PAGE 3 PAR				

II. 7. Continued: Comment on key factors determining rating of Other Donors

Rating was determined taking into account that TNS has projected such donor participation. It should be noted, however, that in spite of an increased shortage of donor availability during rating period, TNS was able to far surpass its target.

III. KEY OUTPUT INDICATORS AND TARGETS

A. QUANTITATIVE INDICATORS FOR MAJOR OUTPUTS		TARGETS (Percentage/Rate/Amount)					END OF PROJECT
		CUMULATIVE PRIOR FY	CURRENT CY		CY 77	FY	
			TO DATE	TO END			
Jobs Created/Sustained*	PLANNED		9/30/76	1600	2200		
	ACTUAL PERFORMANCE	2120	12064				
	REPLANNED						
Local Investment Generated (\$000) *	PLANNED			1000	1350		
	ACTUAL PERFORMANCE	1021	1791				
	REPLANNED						
Sales Generated (\$000) *	PLANNED			1400	3500		
	ACTUAL PERFORMANCE	3060	3313				
	REPLANNED						
U.S. Funds Raised (\$000) (Includes contributions from sources in other developed countries)	PLANNED			350	500		
	ACTUAL PERFORMANCE	643	500				
	REPLANNED						
B. QUALITATIVE INDICATORS FOR MAJOR OUTPUTS		COMMENT: New projects have potential impact on larger numbers of low-income farmers such as Malakisi where 10,600 members of cooperative have an income of \$50 per family per year from cotton (virtually the only source of cash), and food projects in El Salvador involving cooperative ownership base.					
1. Target-Population							
2. Local Institution Building		COMMENT: Over \$80,000 of host country financial support and local project reimbursements have been received through the 3rd quarter. The entire staff of the new El Salvador program are either Salvadoran or other Latin Americans. Formal and informal institution building has made important progress in the past year.					
3. Low-Cost Technical Assistance Delivery System		COMMENT: Through centralized assistance to large cooperatives, TNS is benefiting larger numbers of low-income people with greater cost effectiveness.					

*Figures include redefinition of outputs taking into account assistance to ongoing enterprises

AID 1020-25 (10-70) PAGE 4 PAR	PROJECT NO.	PAR FOR PERIOD:	COUNTRY	PAR SERIAL NO.
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IV. PROJECT PURPOSE

A. 1. Statement of purpose as currently envisaged. 2. Same as in PROP? YES NO

- A) To enable TNS, a private non-profit agency providing technical and capital assistance to local medium scaled enterprises, to increase substantially the scale of its program.
- B) To assist TNS maintaining a permanently higher level of private support, with or without continued AID support.

B. 1. Conditions which will exist when above purpose is achieved.	2. Evidence to date of progress toward these conditions.
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End of Project Status:

- | | |
|--|--|
| <ul style="list-style-type: none"> A) TNS providing continuing in-depth consulting services to a limited number of major enterprises rather than an "in - and - out" relationship with a larger number of small enterprises. B) With a short-term continuation of AID CORE support, TNS will be in a position to operate on a "partnership" basis with AID in FY 78. | <ul style="list-style-type: none"> A) As of the end of the 3rd quarter TNS has investigated 97 projects for 1976, assisted five new projects with 12 projects receiving on going assistance; five additional projects have received limited assistance, three projects terminated and none have become self-sustaining. The ratio of Profitable Projects/Projects Operating 1 year or more is 5/16. B) Funding from churches and foundations has increased from 114000 in CY 1972 to approximately 504,000 earned during CY 1976; \$135,000 in support from host country governments and project reimbursements is expected for CY 1976. |
|--|--|

V. PROGRAMMING GOAL

A. Statement of Programming Goal Area of Concentration --primary emphasis on Agriculture and Rural Development. Project Goal:

- A) To contribute to the growth of the industrial and agri-business sectors in selected LDC's through technical and small-scale capital assistance to viable, locally beneficial enterprises. (cont. P.5)

B. Will the achievement of the project purpose make a significant contribution to the programming goal, given the magnitude of the national problem? Cite evidence.

The quantitative and qualitative indices above demonstrate that the project purpose, having been satisfactorily achieved, contributed significantly to TNS's programming goal. The satisfactory results of TNS's program are consistent with meeting national needs in the countries in which TNS operates. This was demonstrated by national government approval three formal international agreements, one of which will be renegotiated for more government financial support) and major interest and collaboration in TNS's program to: (cont. P.5)

AID 1020-25 (10-70)	PROJECT NO.	PAR FOR PERIOD:	COUNTRY	PAR SERIAL NO.
PAGE 5 PAR cont				

V. Programming Goal (cont.)

- B) To benefit thereby the local communities through increased provision of basic needed commodities (particularly food, clothing and shelter) and through increased employment and income.
- C) To assist in making the above processes locally self-sustaining by training counterparts to eventually replace expatriate advisors as small enterprise stimulators.

B) (cont.)

increase food production
create jobs and expand income distribution
increase and improve government technical and capital assistance in favor of the target population (see above)
build indigenous capability to institutionalize and expand TNS type program.

AID 1350-1X
(7-71)

PIO/T

9320024-3
DEPARTMENT OF STATE
AGENCY FOR
INTERNATIONAL DEVELOPMENT
PD-AA6-253-C1
PROJECT IMPLEMENTATION
ORDER/TECHNICAL
SERVICES

1. Cooperating Country
Interregional
2. PIO/T No. **932-13-950-029-73-3245018**
4. Project/Activity No. and Title **932-13-950-029 Technoserve Small Enterprise Assistance Grant**

Page 1 of 1 Pages
3. Original or 1 Amendment No.

DISTRIBUTION

5. Appropriation Symbol

7. Obligation Status
 Administrative Reservation Implementing Document
9.A. Services to Start (Mo., Day, Yr.)
Between 4/1/75 and _____

6.A. Allotment Symbol and Charge

6.B. Funds Allotted to:
 A.I.D./W Mission
8. Funding Period (Mo., Day, Yr.)
From 4/1/75 To 6/30/75
9.B. Completion date of Services (Mo., Day, Yr.) 6/30/75

10.A. Type of Action
 A.I.D. Contract Cooperating Country Contract Participating Agency Service Agreement Other **Grant**
10.B. Authorized Agent

Estimated Financing		(1)	(2)	(3)	(4)
		Previous Total	Increase	Decrease	Total to Date
\$1.00=					
11. Maximum A.I.D. Financing	A. Dollars	182,000			182,000
	B. U.S.-Owned Local Currency				
12. Cooperating Country Contributions	A. Counterpart				
	B. Other				

13. Mission References

14. Instructions to Authorized Agent

The purpose of this PIO/T Amendment is to extend Grant AID/csc-3393 to June 30, 1975.

15. Clearances - Show Office Symbol, Signature and Date for all Necessary Clearances.

A. The specifications in the scope of work are technically adequate
Maurice D. Kohan, PHA/PVC/OPNS

B. Funds for the services requested are available
Minnie W. Hooper, PHA/PVC/PSS

C. The scope of work lies within the purview of the initiating and approved Agency Programs
Cleo F. Shook, PHA/PVC/OPNS

D.
Penelope Farley, PHA/PVC

E.
John A. Ulinski, Jr., PHA/PVC

F.
William Aili, PHA/PRS

16. For the cooperating country: The terms and conditions set forth herein are hereby agreed to

Signature and date: _____
Title: _____

17. For the Agency for International Development

/s/ C. D. McMakin
Signature: C. David McMakin
Title: **Acting Chief, PHA/PRS**

18. Date of Signature

MAY 3 1975

STATE - A.I.D. - USIA ROUTING SLIP				DATE 5/30/75		
TO:	Name or Title	Urgen. Symbol	Room No.	Bldg.	Initials	Date
1.	DIT					
2.	WA	OK				
3.						
4.						
5.						
Approval		For Your Information		Note and Return		
As Requested		Initial for Clearance		Per Conversation		
Comment		Investigate		Prepare Reply		
File		Justify		See Me		
For Correction		Necessary Action		<input checked="" type="checkbox"/> Signature		
REMARKS OR ADDITIONAL ROUTING						
<p>This just extends time by 3 mos to allow them to use up their of unexpended balance. Please let me have it back when you're done.</p> <p>21894</p>						
FROM: (Name and Org. Symbol)			ROOM NO. & BLDG.		PHONE NO.	
WA						

STATE - A.I.D. - USIA
ROUTING SLIP

DATE
5/29/75

TO:	Name or Title	Urgen. Symbol	Room No.	Bldg.	Initials	Date
1.	Mr. Kohan					
2.	Mr. Shook					
3.	Mr. Ulinaki					
4.	Mr. Farley					
5.	Mr. [unclear] PHA/PRS 3492AS					

<input type="checkbox"/> Approval	<input type="checkbox"/> For Your Information	<input type="checkbox"/> Note and Return
<input type="checkbox"/> As Requested	<input type="checkbox"/> Initial for Clearance	<input type="checkbox"/> Per Conversation
<input type="checkbox"/> Comment	<input type="checkbox"/> Investigate	<input type="checkbox"/> Prepare Reply
<input type="checkbox"/> File	<input type="checkbox"/> Justify	<input type="checkbox"/> See Me
<input type="checkbox"/> For Correction	<input type="checkbox"/> Necessary Action	<input type="checkbox"/> Signature

REMARKS OR ADDITIONAL ROUTING

~~6. Mrs. Hooper PHA/PIC/PRS~~

~~6. Mr. [unclear] PHA/PRS 3916AS~~

7. Mrs. Minnie Hooper PHA/PRS

Amend 1 to Technoserve
P10/T - made at request
of the Contract office to
allow them to complete
disbursement.

FROM: (Name and Org. Symbol) ROOM NO. & BLDG. PHONE NO.

MDKohaw: jr PHA/PIC/PRS 3720 AS 21451

932-029 K. S. P. 4/1/76 for

DEPARTMENT OF STATE
AGENCY FOR INTERNATIONAL DEVELOPMENT
WASHINGTON D.C. 20523

GENERAL SUPPORT GRANT

FEB 25 1976

Mr. Edward P. Bullard
President
Technoserve, Inc
36 Old Kings Highway South
Darien, Connecticut 06820

Subject: Letter Amendment No. 1 to
Grant No. AID/pha-G-1098
PIO/T No. 932-13-950-029-73-3269230

Dear Mr. Bullard:

Pursuant to the authority contained in the Foreign Assistance Act of 1961, as amended, the Agency for International Development (hereinafter referred to as "AID" or "Grantor") hereby grants Technoserve, Inc. (hereinafter referred to as "Technoserve" or "Grantee") an additional sum of \$97,000 in support of the program in self-help enterprise development as described in the attachment to this Grant entitled "Purpose and Implementation of Grant". The total amount obligated under the Grant is now \$187,000. Subject to their availability, additional funds may be granted to Technoserve at a later date.

This Grant of additional funds is effective as of the date of this letter and is applicable to commitments made by the Grantee in furtherance of program objectives during the period 7/1/75 - 9/30/76.

The Grant is made to Technoserve, Inc., on condition that the funds will be administered in accordance with the terms and conditions as

CERTIFIED A TRUE COPY THIS
39th DAY OF March 76
BY R.O. Gundata

set forth in Attachment A entitled "Purpose and Implementation of Grant", Attachment B entitled "Standard Provisions", and Attachment C entitled "Payment Provisions".

The subject grant is hereby amended as follows:

1. Original grant Cover Letter - In the second paragraph, delete the phrase "specified in the Budget of Attachment A" and in lieu thereof insert "7/1/75 - 9/30/76".

2. Attachment A - Delete Section "E" in its entirety and in lieu thereof, insert the following:

"E. Estimated Budget

<u>Category</u>	<u>FR: 07/01/75</u> <u>TO: 09/31/76</u>
1. U.S. Operating Expenses	
a. Salaries & Benefits	\$ 90,000
b. Office Operations	74,000
c. Meetings & Dues	22,000
d. Evaluation	23,000
e. Training	<u>10,000</u>
	\$ 219,000

2. Overseas Expenses

a. Preparations	\$ 18,000
b. Travel: In Country	72,000
c. Travel: U.S. & International	55,000
d. Lodging & Living Expenses Expenses	50,000
e. Overseas Office Expense	73,000
f. Home Office Support	168,000
g. Central American Office Support	36,000
h. Wages	425,000
i. Other	<u>27,000</u>
Subtotal	\$ 924,000
GRANT TOTAL	\$1,143,000

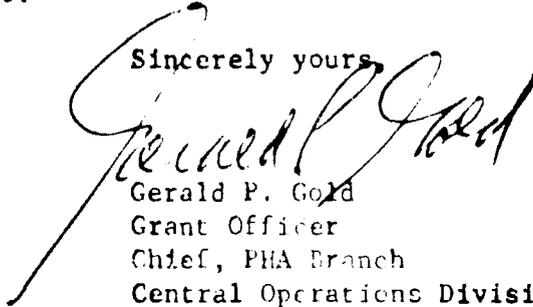
Adjustments between line items is unrestricted."

Except as expressly herein amended the subject grant is in all respects ratified, confirmed, and continued in accordance with its terms.

Please sign the original and seven (7) copies of this letter to acknowledge your acceptance of the conditions under which these additional funds have been granted. Please return the Statement of Assurance of

Compliance and the original and six (6) copies of this Grant to the Office of Contract Management.

Sincerely yours,



Gerald P. Gold
Grant Officer
Chief, PHA Branch
Central Operations Division
Office of Contract Management

ACCEPTED:

TECHNOSERVE, INC.

BY: E. P. Bullard

PRINTED NAME: Edward P. Bullard

TITLE: President

DATE: 3-5-76

DEPARTMENT OF STATE
AGENCY FOR INTERNATIONAL DEVELOPMENT
WASHINGTON, D.C. 20521

932-029
JUN 19 1976

Mr. Edward P. Bullard
President
Technoserve, Inc.
36 Old Kings Highway South
Darien, Connecticut 06820

JUN 24 1976

Subject: Amendment No. 2 to
Grant No. AID/pha-G-1098

Dear Mr. Bullard:

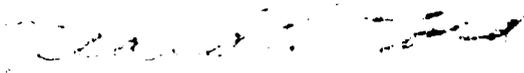
Pursuant to the authority contained in the Foreign Assistance Act of 1961,
as amended, the subject Grant is hereby further amended as follows:

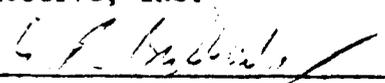
Attachment B - Standard Provisions

1. Add the attached "Standard Provisions - General Support Grant (Index)".
2. Delete Standard Provision "l" thru "r" and substitute the attached Standard Provisions "l" thru "x".

Please sign the original and seven (7) copies of this letter to acknowledge your acceptance and return the original and six (6) copies of this amendment to the Office of Contract Management.

Sincerely yours,


Gerald P. Gold
Grant Officer
Chief, PHA Branch
Central Operations Division
Office of Contract Management

A
Technoserve, Inc.
BY: 
PRINTED NAME: Edward P. Bullard, IV
TITLE: President
DATE: June 29, 1976

CERTIFIED A TRUE COPY THIS
13th DAY OF July 76
BY R. C. M. [Signature]

Standard Provisions - General Support Grant

(INDEX)

- a. Allowable Costs
- b. Accounting, Audit and Records
- c. Refunds
- d. Ineligible Countries
- e. Equal Opportunity
- f. Termination
- g. Officials Not to Benefit
- h. Covenant Against Contingent Fees
- i. Amendment
- j. Grant Agreement
- k. Notices
- l. Procurement of Equipment, Vehicles, Supplies, Materials, and Services
- m. Salaries
- n. International Travel and Allowances
- o. Excess or Near-Excess Currency
- p. Publications
- q. Patents
- r. Subordinate Agreements
- s. Voluntary Participation (Title X)
- t. Liability (Title X)
- u. Subgrantee Audit and Records
- v. GSA Procurement (Title X)
- w. Book Procurement
- x. Title To and Use of Property

1. Procurement of Equipment, Vehicles, Supplies, Materials, and Services.

(1) Except as may be specifically approved or directed in advance by the Grant Officer, or as provided in paragraphs (2), or (3), or (4) below, all equipment, vehicles, materials, supplies, and services, the costs of which are to be attributed to this Grant and which will be financed with United States dollars, shall be purchased in and shipped from the United States. In addition, for any U.S. purchase transaction in excess of \$2,500, the Grantee shall notify the seller that the item(s) must be of U.S. source and production and comply with the componentry limitations and other requirements applicable to suppliers under AID Regulation 1; and that the supplier must execute and furnish Form AID 282 "Suppliers Certificate and Agreement with the Agency for International Development."

(2) Exceptions to the foregoing are as follows (for Title X Grants only):

Grantee may permit a subgrantee (or the Grantee on his behalf) to procure commodities already in its country (with the exception of contraceptives, drug products, pharmaceuticals, and motor vehicles) in an amount not exceeding a total cost of \$5,000 per subgrantee per annum without regard to limitations, rules, and procedures applicable to commodity transactions financed by AID. Such commodities shall not be considered "already in its country" within the meaning of the aforementioned exception if the commodities have been imported or otherwise brought into the country at the request of the Grantee or subgrantee. A subgrantee's own country for this purpose shall in no event include any of the following: Australia, Austria, Belgium, Canada, Denmark, France, Germany, Spain, Italy, Japan, Luxembourg, Monaco, Netherlands, New Zealand, Norway, South Africa, Sweden, Switzerland and United Kingdom. The Grantee shall take all reasonable precautions to ensure that the subgrantee does not procure any commodity which has as its country of origin any of the following countries: Albania, Bulgaria, China (Mainland and other Communist-controlled areas), including Manchuria, Inner Mongolia, the provinces of Tsinghai and Sikang, Sinkiang, Tibet, and former Kwantung Leased Territory, the present Port Arthur Naval Base Areas, and Liaoning Province, Cuba, the German Democratic Republic, Hungary, North Korea, North Vietnam, Outer Mongolia, Poland, Rumania, and the Union of Soviet Socialist Republics.

(3) Printed or audio visual teaching materials may, to the extent necessary, be purchased outside the United States when:

(a) Effective use of the materials depends on their being in the local language, and

(b) Other funds including U.S. owned and controlled local currencies are not readily available for procurement of such material.

The order of preference as to countries in which such purchases outside the United States are made shall be:

- 1 The AID receiving country.
- 2 Countries falling within AID Geographic Code 901.
- 3 Other countries falling within AID Geographic Code 899.

AID Geographic Codes are defined in AIDPR 7-6.5201.1.

(4) Procurements in the country in which an activity is being undertaken, and which are less than \$2,500, and are for materials (regularly available and normally sold on the local market) which are to be consumed or expended during the period of this grant, are exempt from the conditions of Paragraph (1) above, provided that the origin of such materials and supplies and the component parts thereof is a free world country as described in AID Geographic Code 935.

(5) All international air shipments made by the Grantee, the costs of which are to be attributed to this Grant, shall be made on U.S. flag carriers unless shipment would, in the judgement of the Grantee, be delayed an unreasonable time awaiting a U.S. carrier, either at the point of origin or transshipment, provided that the Grantee certifies to the facts in the documents retained as part of his Grant records for post audit by AID. All international ocean shipment made by the Grantee, the costs of which are to be attributed to this Grant, shall be made on U.S. flag vessels. Where U.S. flag vessels are not available, or their use would result in a significant delay, the Grantee may obtain a release from this requirement from the Transportation Support Division, Office of Commodity Management, AID, Washington, D.C. 20523, as appropriate, giving the basis for the request.

(6) The Grantee shall obtain competition to the maximum extent possible for any procurement the cost of which is to be attributed to this Grant. Procurement by the Grantee without consideration of more than one source must be approved by the Grant Officer. In no event will any procurement be on a cost-plus-a-percentage-of-cost basis. The Grantee shall take all reasonable steps necessary to insure that subgrantees procuring in accordance with Paragraph (2) obtain competition to the extent possible. In addition to the foregoing, for purchases made in the United States, the cost of which is to be attributed to this Grant, the Grantee shall comply with the following requirements: To permit AID in accordance with the Small Business Provisions of the Mutual Security Act, to give United States Small Business firms an opportunity to participate in supplying commodities and services procured under this Grant, the Grantee, shall, to the maximum extent possible, provide the following information to the Office of Small Business, AID, Washington, D.C. 20523 at least 45 days prior to placing any order or contract in excess of Five Thousand (\$5,000) Dollars, except where a shorter time is requested of, and granted by the Office of Small Business:

(a) Brief general description and quantity of commodities or services.

(b) Closing date for receiving quotations or bids.

(c) Address where invitations or specifications may be obtained.

(7) Funds provided under this Grant shall not be used to procure any commodity or commodity-related services furnished by any supplier whose name appears on the List of Ineligible Suppliers under AID Regulation 8, "Suppliers of Commodities and Commodity-Related Services Ineligible for AID Financing," published monthly by AID. Grantee agrees to review said list prior to undertaking any procurement the cost of which is to be attributed to this Grant. AID will provide Grantee with this list.

m. Salaries (Oct. 1974)

All salaries, wages, fees, and stipends, the costs of which will be attributed to this Grant, shall be paid in accordance with the Grantee's usual policy and practice as reviewed and approved in writing by the Grant Officer. In the absence of an approved policy, costs of salaries, wages, fees, and stipends shall be attributed to this Grant in accordance with Subpart 7-15.205-6 of the Agency for International Development Procurement Regulations (AIDPR).

n. International Travel and Allowances (Oct. 1974)

International travel and allowances, the costs of which are to be attributed to this Grant, shall be undertaken in accordance with the policy and practice of the Grantee, as reviewed and approved by the Grant Officer. In the absence of an approved policy, the Grantee shall follow the regulations contained in the Federal Travel Regulations (FTR).

o. Excess or Near-Excess Foreign Currency (Oct. 1974)

All expenditures of the Grantee in excess or near excess currency countries, including per diem (subsistence) expenses, which will be attributed to this Grant, shall be funded from U.S.-owned foreign currency, unless otherwise authorized in writing by the Grant Officer. The conversion of U.S. dollars for foreign currencies shall be made by the Grantee either through the U.S. Treasury Department in Washington, D.C., the U.S. Disbursing Officer, U.S. Embassy, or the USAID Mission Controller, unless otherwise authorized in writing by the Grant Officer.

p. Publications (Oct. 1974)

(1) If it is the Grantee's intention to identify AID's contribution to any publication resulting from this Grant, the Grantee shall consult with AID on the nature of the acknowledgement prior to publication.

(2) The Grantee shall provide the Project Manager with one copy of all published works developed under the Grant. The Grantee shall provide the Project Manager with lists of other written work produced under the Grant.

(3) In the event Grant funds are used to underwrite the cost of publishing, in lieu of the publisher assuming this cost as is the normal practice, any profits or royalties up to the amount of such cost shall be credited to the Grant.

(4) The Grantee is permitted to secure copyright to any publication produced or composed under this Grant; provided, however, the Grantee agrees to and does hereby grant to the Government a royalty-free, nonexclusive, and irrevocable license throughout the world to use, duplicate, disclose, or dispose of such publications in any manner and for any purpose, and to permit others to do so.

q. Patents (Oct. 1974)

(1) Grantee agrees to notify the Grant Officer, in writing, of any invention or discovery conceived or first actually reduced to practice in the course of or under this Grant. The Grant Officer will determine the patent rights to be afforded to the Grantee in accordance with the Presidential Memorandum and Statement of Government Patent Policy 36 FR 16887.

(2) Nothing contained in this clause shall imply a license to the Government under any patent or be construed as affecting the scope of any license or other right otherwise granted to the Government under any patent.

r. Subordinate Agreements (Oct. 1974)

The placement of subordinate agreements, (e.g. leases options, etc.) grants, or contracts with other organizations, firms, or institutions; and the provisions of such subordinate agreements are subject to prior written consent of the Grant Officer if they will result in costs which will be attributed to this Grant. In no event shall any such subordinate agreement, grant, or contract be on a cost-plus-a-percentage-of-cost basis. Subordinate contractors (including suppliers) shall be selected on a competitive basis to the maximum practicable extent consistent with the obligations and requirements of this Grant.

s. Voluntary Participation (Title X) (Oct. 1974)

Grantee shall take steps satisfactory to the Grantor to ensure that funds will not be used to coerce any individual to practice methods of family planning inconsistent with such individuals' moral, philosophical, or religious beliefs. Further, Grantee acknowledges that it will conduct its activities in a manner which safeguards the rights, health, and welfare of all individuals who take part in the program.

t. Liability (Title X) (Oct. 1974)

The parties hereto understand that the terms and conditions set forth herein are solely to enable Grantor to fulfill the responsibilities in making and funding this Grant required of it by law and its policy, and in no way imply that Grantor accepts responsibility for Grantee's use of commodities procured under this Grant in carrying out the program. The parties hereto further understand that the terms and conditions set forth herein in no way imply any responsibility or liability on the part of the Grantor with regard to any form of injury or death to third parties through use of commodities procured, held, or made available under this Grant by the Grantee. As part of the understanding recited in this section, Grantee agrees to hold Grantor, its officers, and employees harmless should any third party assert any claims for liability against the United States Government or any agency or department, officer, or employee thereof.

u. Subgrantee Audit and Records (Oct. 1974)

(1) The Grantee shall require subgrantees to maintain books, records, documents and other evidence and accounting procedures and practices sufficient to reflect properly that any funds provided by the Grantee were expended exclusively for the purposes of the subgrant. Such records shall be maintained for three years following the expiration of the subgrant.

(2) The Grantee shall ensure that after each twelve months of a subgrant an audit is conducted on the subgrantee's records by an independent public accountant with a national certification similar or equivalent to a certified public accountant. If the Grantee determines that an audit is not possible or feasible he shall submit to the Grant Officer the reasons why such audit is not possible or feasible, and present for the approval of the Grant Officer alternatives which will achieve the objective set forth in this General Provision. The Grantee shall include in each subgrant hereunder a clause by which the Grantee asserts the right to audit if the independent audit does not take place or is unacceptable. The Grantee shall also require that the subgrantee shall make available any further information as requested by the Grantee with respect to questions concerning the audit. The report of independent audit shall be submitted to the Grantee and retained by him in accordance with the General Provision entitled "Accounting, Audit, and Records."

(3) The purpose of the audit shall be to determine the propriety and necessity of the subgrantee's expenditures in terms of the purposes for which the funds were made available, and to determine the adequacy of the subgrantee's financial management.

v. GSA Procurement (Title X) (Oct. 1974)

Certain commodities are required to be purchased through the General Services Administration (GSA). The Grantee will be advised of these items at the time of execution of this Grant. The Grantee agrees to comply with purchasing procedures established by AID and GSA. The Grantee is authorized to use the GSA for procurement of other commodities, the costs of which are attributable to this Grant.

w. Book Procurement (Oct. 1974)

For purchase of English language books, the costs of which are attributable to this Grant, the Grantee is authorized to use the current AID contractors providing purchasing services at discount prices. The procedures to be followed when using these services, and pertinent provisions of the contracts, will be provided the Grantee.

x. Title To and Use of Property (Oct. 1974)

Title to all property purchased with funds to be attributed to this Grant shall vest in the Grantee, subject to the following conditions:

(1) The Grantee shall not, under any Government contract or subcontract thereunder, or any Government grant, charge for any commodities depreciation, amortization, or use of any property title to which remains in the Grantee under the clause.

(2) The Grantee agrees to use and maintain the property for the purposes of the Grant.

(3) With respect to items having an acquisition cost of \$1,000 or more, title to which vests in the Grantee, the Grantee agrees:

(a) to report such items to the Grant Officer from time to time as they are acquired and to maintain a control system which will permit their ready identification and location.

(b) to transfer title to any such items to the Government in accordance with any written request therefor issued by the Grant Officer at any time prior to final payment under the Grant.

Exceptions to this clause will be as approved by the Grant Officer.

932-029

DEPARTMENT OF STATE
AGENCY FOR INTERNATIONAL DEVELOPMENT
WASHINGTON, D.C. 20523

APR 27 1977

Mr. Edward P. Bullard
President
Technoserve, Inc.
36 Old Kings Highway South
Darien, Connecticut 06820

Subject: General Support Grant
Amendment No. 4 to
Grant AID/pha-G-1098

Dear Mr. Bullard:

Pursuant to the authority contained in the Foreign Assistance Act of 1961, as amended, the subject Grant, as amended, is hereby further amended as follows:

Attachment A - Purpose and Implementation of Grant

Add Paragraph "E" as follows:

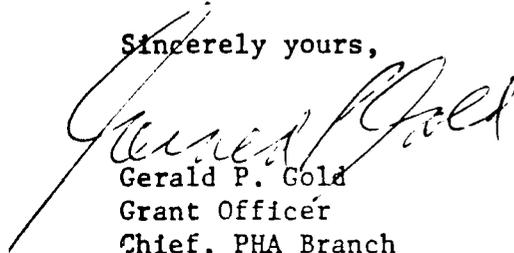
"E. Commissary privileges for Grantee employees in Ghana shall be made available at the discretion of the U.S. Mission Director in Ghana".

There are no additional funds provided by this amendment.

Please acknowledge your understanding and acceptance of this amendment by signing the original and all copies in the space

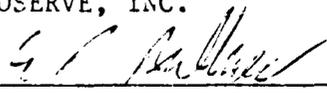
provided below. Please return the original and five (5) copies to this office.

Sincerely yours,



Gerald P. Gold
Grant Officer
Chief, PHA Branch
Central Operations Division
Office of Contract Management

ACKNOWLEDGED:
TECHNOSERVE, INC.

BY: 

PRINTED NAME: Edward P. Ballard IV

TITLE: President

DATE: 5/2/77

STATE - A.I.D. - USIA ROUTING SLIP				DATE 4/16/75		
TO:	Name or Title	Urgen. Symbol	Room No.	Bldg.	Initials	Date
1.	Frank Lindsay, FM/CSD		608	8A-12		
2.	Denise Colbert, CM/SD/SUP		707	PP		
3.	Russ Anderson, CM/SD/PHA		767	PP		
4.						
5.						
Approval		For Your Information			Note and Return	
As Requested		Initial for Clearance			Per Conversation	
Comment		Investigate			Prepare Reply	
File		Justify			See Me	
For Correction		Necessary Action			Signature	
REMARKS OR ADDITIONAL ROUTING:						
<p>PIO/T 932-13-950-029-73-3259034 - Core Support Grant to Technoserve, Inc.</p> <p>Prior Notification submitted to hill April 7, 1975.</p>						
FROM: (Name and Org. Symbol)			ROOM NO. & BLDG.		PHONE NO.	
Elda C. Ellis, PHA/PVC/PBS			3732 NS		21894	

932-029

STATE - A.I.D. - USIA ROUTING SLIP					DATE	
TO:	Name or Title	Urgen. Symbol	Room No.	Bldg.	Initials	Date
1.	<i>Mr. Helms</i>					
2.	<i>Mr. Helms</i>					
3.	Mr. Helms					
4.	Mr. Helms					
5.	<i>Mr. Ellis</i>					<i>to Hold until</i>
Approval		For Your Information		Note and Return		
As Requested		Initial for Clearance		<i>WJ</i> Conversation		
Comment		Investigate		Prepare Reply		
File		Justify		See Me		
For Correction		Necessary Action		Signature		
REMARKS OR ADDITIONAL ROUTING						
<p><i>OK Prior notification to Hill on <u>Apr. 8</u></i></p> <p style="text-align: center; font-size: 2em;"><i>WA</i></p> <p style="margin-top: 20px;"><i>L / 4 / 15</i></p>						
FROM: (Name and Org. Symbol)				ROOM NO. & BLDG.	PHONE NO.	

AID 1350-1X (7-71)	DEPARTMENT OF STATE AGENCY FOR INTERNATIONAL DEVELOPMENT	1. Cooperating Country WORLDWIDE	Page 1 of 1 Pages
		2. PIO/T No. 932-13-950-029-73-3259034	3. <input checked="" type="checkbox"/> Original or Amendment No. _____
PIO/T	PROJECT IMPLEMENTATION ORDER/TECHNICAL SERVICES	4. Project/Activity No. and Title 932-13-950-029 Core Support Grant to Technoserve, Inc.	

DISTRIBUTION	5. Appropriation Symbol 72-11X1027	6.A. Allotment Symbol and Charge 427-32-099-00-76-51	6.B. Funds Allotted to: <input type="checkbox"/> A.I.D./W <input type="checkbox"/> Mission																																								
	7. Obligation Status <input checked="" type="checkbox"/> Administrative Reservation <input type="checkbox"/> Implementing Document		8. Funding Period (Mo., Day, Yr.) From 4/1/75 To 3/31/76																																								
	9.A. Services to Start (Mo., Day, Yr.) Between 4/1/75 and _____		9.B. Completion date of Services (Mo., Day, Yr.) 3/31/76																																								
	10.A. Type of Action <input type="checkbox"/> A.I.D. Contract <input type="checkbox"/> Cooperating Country Contract <input type="checkbox"/> Participating Agency Service Agreement <input checked="" type="checkbox"/> Other																																										
	10.B. Authorized Agent AID/W																																										
	<table border="1"> <thead> <tr> <th colspan="2">Estimated Financing</th> <th>(1)</th> <th>(2)</th> <th>(3)</th> <th>(4)</th> </tr> <tr> <th colspan="2"></th> <th>Previous Total</th> <th>Increase</th> <th>Decrease</th> <th>Total to Date</th> </tr> </thead> <tbody> <tr> <td>\$1.00=</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td rowspan="2">11. Maximum A.I.D. Financing</td> <td>A. Dollars</td> <td>-0-</td> <td>90,000</td> <td></td> <td>90,000</td> </tr> <tr> <td>B. U.S.-Owned Local Currency</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td rowspan="2">12. Cooperating Country Contributions</td> <td>A. Counterpart</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>B. Other</td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>				Estimated Financing		(1)	(2)	(3)	(4)			Previous Total	Increase	Decrease	Total to Date	\$1.00=						11. Maximum A.I.D. Financing	A. Dollars	-0-	90,000		90,000	B. U.S.-Owned Local Currency					12. Cooperating Country Contributions	A. Counterpart					B. Other			
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	B. Other																																										

13. Mission References	14. Instructions to Authorized Agent AID/CM is requested to please negotiate a Core Support Grant Agreement with Technoserve, Inc. to replace Grant Number AID/csd-3393 or to amend by amendment the current grant, AID/csd 3393. In either event you are requested to replace the standard grant provisions originally negotiated with the current provisions. Appendix A, Program Description should be modified as attached.
------------------------	---

15. Clearances - Show Office Symbol, Signature and Date for all Necessary Clearances.	
A. The specifications in the scope of work are technically adequate <i>[Signature]</i> Michael K. Kohla, PHA/PVC/OPNS	B. Funds for the services requested are available Minnie Hooper, PHA/PSS
C. The scope of work lies within the purview of the initiating and approved Agency Programs Cleo F. Shook, PHA/PVC/OPNS	D. <i>[Signature]</i> Penelope Farley, PHA/DVC
E. John A. Uliniski, Jr. PHA/PVC	F. <i>[Signature]</i> David Melnikin, PHA/DVC

16. For the cooperating country: The terms and conditions set forth herein are hereby agreed to	17. For the Agency for International Development	18. Date of Signature
Signature and date: _____	Signature: Allan R. Furman	
Title: _____	Title: Associate Asst. Administrator PHA	