

training centers on which this project will build. ICMB estimates the cost of spreading one acre yearly at about 200,000 FCFA, or slightly more than 200,000 for one year of training. Cost per adult participant (excluding children) is about 100,000 per year. This new project proposed below, as removed from the original proposal will run about \$1,000 per family or \$250 per adult participant. It is somewhat difficult to break down the project cost because project staff will be involved both in extension service and training. Therefore, their costs as well as part of the project cost must be allocated partly to extension work and partly to training.

As a basis of comparison, a recent seminar in Education in Rural Development was held at Bure. For one week of seminar training, the cost was about \$2,000 per participant. Experience with the Center for Project Design and Management (CPDM) shows that training costs for a six-week seminar are about \$1,500 per participant. While these examples are not directly relevant since they are spent mostly for higher level government officials, we believe that they are at least indicative that the costs in this project as proposed are well within reasonable bounds.

4. It should be also added, unlike the examples above, this project is quite specifically aimed at assisting and working with poor farm families. It attempts to reach through that "impermeable barrier" of absolute poverty through which nothing can trickle, as described by Administrator Becker. In attempting to produce projects that correspond to the new AID directions it is much easier to say that we will help the rural poor than it is to develop a project which does so. If we are quite honest in analyzing the projects in this area such as our institutional projects (UPitt, Southern University and Harvard University) one must admit that with the exception of the ICMB Livestock Project, they are not directly related to assisting the rural poor. They, hopefully, have an indirect relationship. But, almost all expenses go for salaries, housing, travel etc. of our technicians or for per diem, travel and costs for relatively high level government officials.

This project will be the first which works directly with the poor farmers and where to some extent the funds will be spent at a level closer to them than in other projects. It is in this optic that we submit this project for consideration.

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Aug 28, 1976

San Francisco

APR/RR/AMMOR, Brian Thompson

Letter for Training Fair Facilities Project Committee Meeting Minutes
and attachments

Project Committee met Friday Aug 28, 1976

Present: APR/RR/AMMOR, Brian Thompson
M/RS, Scott Stanger
APR/RR, John Stanger
AP/RR, Steve Price
APR/RR, Robert Fawcett/Free
M/RR/RR, Charles Lewis
APR/RR/RR, Bruce Darr
AP/RR, Sergio Wilson

Summary: There are still a lot of loose ends on this OPS Project.

Sergio Wilson has already sent a cable to Geneva to clarify the various commitments issues related to F.I.C.R. A copy of this cable will be distributed to Project Committee members.

The F.I.C.R. issue has to be clarified. Would have SER/WILSON could get together with Ted Lee APR/RR/AMMOR right away on this.

Basically there is a further from GINE regarding their responsibility to the project. This should be researched to make sure it is accurate and up to date.

The Committee is still concerned about the costs of the project - as related to equipment supplies. Ted Stanger and Ted Lee will attempt to clarify this. A committee article from the published for spread articles about the costs of the new meeting input package. (See page 10 of 11).

There are issues related to the source and origin of articles concerning and equipment. These can be easily resolved, however they need to be addressed more consistently as to timing of use of restrictions and other equipment. The OP would like to know. Again the major source of these articles at the meeting was the products which related to the equipment and the timing this could affect on the responsibility and the timing of development the GINE would have to make for the project to continue.

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I have given any notes received from Project Committee members to Ted Lee for review.

Two or three people at the meeting commented that the paper was very well written. However, I felt that there was a general unspoken but uneasy feeling about the project. I don't know that much about the project's history but remember the same uneasy feeling existed twelve to eighteen months ago.

When the specific problems noted herein as well as those on Committee notes are resolved and/or fully delineated I will recommend that this project be reviewed at the ICPR. We cannot let a project fester, things get stale, people leave, etc. These problems must be resolved or defined within two weeks so a new ICPR can be held.

Distribution:

AJR/WR/CAW/RAP, Ted Lee
AJR/CMA, Robert Friedline
AJR/CP, Dwight Wilson
AJR/WR, Woodrow Leale
GC/AJR, Steve Tisa
SER/NER, Palmer Stearns
PMA/ITC/THNS, Irwin Wendt
PXC/UPRI, John Shannon ✓
AJR/WR, Princeton Lyman

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OUTGOING
TELEGRAM

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IN FORM AND SUBSTANCE SATISFACTORY TO A.I.D., UNDER WHICH GURC AGREES TO PROVIDE SPECIFIED INPUTS ON AN AGREED SCHEDULE. THIS CONDITION PRECEDENT WILL, OF COURSE, BE SET FORTH IN GRANT AGREEMENT TO BE NEGOTIATED WITH IUCW.

GRANT AGREEMENT SHOULD ALSO INCLUDE REQUIREMENT THAT GURC AGREE IN GURC/IUCW AGREEMENT TO PROVIDE ALL FUNDS AND PERSONNEL NECESSARY TO OPERATE AND MAINTAIN PROJECT FACILITIES AFTER PROJECT IS COMPLETED.

(C) PP, PAGE 16, SECOND PARA UNDER 2, INDICATES THAT WHILE SETTING UP R.C.C. CAN BE FAIRLY PRECISELY TIMED, ESTABLISHMENT OF C.T.F.F.'S WILL DEPEND UPON RESULTS OF FUTURE STUDIES/EVALUATIONS BY R.C.C. STAFF. IN THIS CONNECTION, COMMITTEE WISHES POINT OUT THAT A.I.D. WILL BE FUNDING THIS PROJECT ON YEAR-TO-YEAR BASIS AND RESERVE THE RIGHT TO REVISE ANNUAL OBLIGATION AMOUNTS DOWNWARD TO REFLECT ACTUAL FINANCIAL REQUIREMENTS. COST INCREASE ABOVE DOLLARS, PER LIFE-OF-PROJECT A.I.D. FUNDING WILL, OF COURSE, BE FOR IUCW ACCOUNT.

(C) NOTE THAT PRELIMINARY PLANNING AND COST ESTIMATES FOR CONSTRUCTION HAVE BEEN REVIEWED BY REDSO/ABIDJAN ENGINEER IN COMPLIANCE WITH FAA SECTION 411 (A) ONLY FOR FIRST-YEAR CONSTRUCTION. GRANT AGREEMENT WILL REQUIRE A.I.D. REVIEW OF PRELIMINARY PLANS AND COST ESTIMATES FOR REMAINDER OF CONSTRUCTION BEFORE ADDITIONAL FUNDS FOR SUCH CONSTRUCTION ARE OBLIGATED. GRANT AGREEMENT WILL ALSO REQUIRE THAT IF, UPON SUCH SUBSEQUENT REVIEW OF PLANS/COST ESTIMATES FOR REMAINDER OF CONSTRUCTION, MORE FUNDS WILL BE REQUIRED FOR PROPOSED CONSTRUCTION THAN ARE NOW ALLOCATED IN GRANT (PP) FOR THAT PURPOSE, A.I.D. FUNDS WILL NOT BE OBLIGATED FOR SUCH CONSTRUCTION UNTIL IUCW INDICATES FROM WHERE THE ADDITIONAL FUNDING NEEDED FOR CONSTRUCTION WILL COME.

5. FOLLOWING TECHNICAL QUESTIONS AROSE IN COMMITTEE MEETING. REQUEST IUCW AND ROD/Y COMMENTS.

(A) PP INDICATES LAND IN PROJECT AREA IS 100 PERCENT CULTIVATED. UNLESS OXEN NOT USED TO INCREASE LAND AREA, IS THERE A LABOR CONSTRAINT DURING LAND PREPARATION OR DOES IT OCCUR DURING WEEDING PERIOD?

(B) YIELD INCREASES CLAIMED FOR GRADUATES APPEAR VERY HIGH AND ATYPICAL OF OTHER PROGRAMS INVOLVING SUBSISTENCE FARMERS IN WEST AFRICA. IF LAND ALREADY 100 PERCENT CULTIVATED, ADDITIONAL INCOME WOULD NOT BE DERIVED FROM EXTENDING LAND AREA. PLEASE CLARIFY WHY SUCH HIGH YIELDS CAN BE EXPECTED.

(C) IN OTHER WEST AFRICAN AREAS, OXEN ARE TURNED OVER TO PASTORALISTS FOR CARE DURING DRY SEASON WHILE PP INDICATES THAT OXEN ARE TO BE RETAINED ON PROJECT AREA FARMS FOR ENTIRE YEAR. IS THIS PRACTICE TYPICAL IN CAMEROON, PARTICULARLY NORTH CAMEROON?

(D) AT TODAY'S COST, IS FERTILIZER USE ECONOMICALLY FEASIBLE FOR SORGHUM, MILLET AND COTTON PRODUCTION? IS FERTILIZER AVAILABLE FOR PURCHASE IN AREAS FARMED BY IUCW-TRAINED FARMERS? EXPERIENCE HAS SHOWN THAT IT GENERALLY IS NOT AVAILABLE.

(E) PP PAGE 18, THIRD PARA STATES GURC WILL INCLUDE GTFF CONCEPT IN FOURTH FIVE-YEAR PLAN DUE TO BE PROMULGATED DURING 1976. WE KNOW NEW PLAN PROMULGATED BUT NOT WHETHER C.T.F.F. CONCEPT INCLUDED. PLEASE ADVISE WHETHER IT IS INCLUDED AND, IF NOT, YOUR ASSESSMENT OF HOW THAT AFFECTS THE PROJECT.

(F) PP FACESHEET, BLOCK 13. WE MOVING "952" ON LINE 1 AND TOTALS LINE FROM BLOCK "U" TO BLOCK "T".

(G) PP PAGE 9, FIFTH PARA. WE CHANGING LAST SENTENCE TO REFLECT THAT SEED MULTIPLICATION PROJECT HAS BEEN STARTED.

(H) 1. NOT CLEAR FROM PP HOW MANY VEHICLES TO BE A.I.D. FINANCED, OR WHAT SCHEDULE OR FOR WHAT DOLLAR AMOUNTS EACH TYPE: (A) PP PAGE 12 LISTS AS INPUT 2 TOYOTA STATION WAGONS, 9 MOTOYCLETTES, 14 MOTORCYCLES; (B) PAGE 17 INDICATES 3 SMALL MOTORCYCLES, EITHER SUZUKI 125 OR PUCHOT 80, ARE REQUIRED FOR TYPICAL C.T.F.F.; (C) PAGE 27 LISTS 2 TOYOTA

WAGONS DOLLARS, 000 AND 2 MOTORCYCLES DOLLARS, 000 FOR A.I.D. FINANCING; (D) ANNEX I, PAGE 4 LISTS 2 EACH 4-WHEEL DRIVE VEHICLES, 14 MOTORCYCLES AND 8 MOTOYCLETTES FOR A.I.D. FINANCING; (E) ANNEX VII IS PROPOSED SOURCE/ORIGIN WAIVER FOR 2 MOTORCYCLES AND 2 TOYOTA LANDCRUISERS AT APPROXIMATE TOTAL COST DOLLARS, 000. PLEASE CLARIFY FOREGOING AND CABLE PRECISE COMMERCIAL DESCRIPTION AND C.I.F. COST OF EACH VEHICLE TO BE A.I.D. FINANCED OVER LIFE OF PROJECT. ALSO NEED PRECISE COMMERCIAL DESCRIPTION OF EACH VEHICLE TO BE INCLUDED IN WAIVER PER ANNEX VII AND APPROXIMATE C.I.F. COST OF EACH.

2. NOTE THAT AUTHORIZED SOURCE/ORIGIN FOR PROCUREMENT UNDER A.I.D. GRANT-FUNDED PROJECTS IS U.S. AND HOST COUNTRY EXCEPT WHEN WAIVERS OBTAINED. ONLY WAIVER REQUESTED FOR C.T.F.F. PROJECT INVOLVES NON-U.S. VEHICLES. WE THEREFORE ASSUME IUCW UNDERSTANDS THAT EXCEPT FOR VEHICLES, A.I.D. FUNDS MAY BE USED ONLY FOR U.S. AND LOCAL (CAMEROON) PROCUREMENT.

(I) COMMITTEE NOTES PP OMMITS REPORTING REQUIREMENTS AND SUGGESTS THESE BE WORKED OUT BETWEEN IUCW AND ROD/Y TO WHOM OPG REPORTS ARE NORMALLY SUBMITTED. BOTH PROGRAM AND FISCAL REPORTS ARE NORMALLY REQUIRED AT INTERVALS APPROPRIATE TO THE PROJECT IN QUESTION; FOR C.T.F.F. PROJECT, AID/W WOULD RECOMMEND SUBMISSION OF SUCH REPORTS NOT LESS THAN QUARTERLY. WHILE WE HAVE NO SUGGESTIONS

AS TO CONTENT AND FORMAT OF PROGRAM REPORT, SUGGEST REFERENCE TO HANDBOOK 13, CHAPTER 4 RE FISCAL REPORTS. IN ANY EVENT, REQUEST CABLED TEXT OF PROJECT REPORTING REQUIREMENTS WITHOUT WHICH INFO P10/T TO INITIATE GRANT PROCESSING CANNOT MOVE FORWARD.

(J) WHILE PP TREATS EVALUATION REQUIREMENTS MOST COMMENDABLY, PARTICIPATION BY A.I.D. IS NOT EXPRESSLY PROVIDED FOR. PER HANDBOOK 3, APPENDIX 7A, ANNEX 2, BOTH ROUTINE AND IN-DEPTH EVALUATIONS SHOULD BE CONDUCTED JOINTLY BY IUCW AND GURC. IN SOME CIRCUMSTANCES, HOWEVER, "A.I.D. AND/OR A THIRD PARTY MAY WANT TO PARTICIPATE AS A TEAM MEMBER IN A CERTAIN EVALUATION". PROVISION MUST, THEREFORE, BE INCLUDED IN PP (SAY, ON PAGE 46) AND GRANT AGREEMENT TO AUTHCRIZE A.I.D., AT ITS OPTION, TO PARTICIPATE IN ANY EVALUATION AND, WHERE EVALUATIONS MAY BE CONDUCTED BY A THIRD PARTY, TO APPROVE THE PARTY SELECTED. REQUEST IUCW AND ROD/Y VIEWS RE THIS MATTER AND CABLED TEXT OF IMPLEMENTATION LANGUAGE TO BE INSERTED IN PP.

6. FOLLOWING RECEIPT OF IUCW AND ROD/Y REPLIES THIS MESSAGE, PROJECT APPROVAL DOCUMENTATION WILL BE FINALIZED AND SUBMITTED TO AA/AFR SOONEST. P10/T PROCESSING WILL PROCEED CONCURRENTLY TO EXTENT NECESSARY DAY IS FORTHCOMING AS REQUESTED PARA 2D ABOVE.

HARTMAN

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