AIRGRAM

DEPARTMENT OF STATE

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TO - AID/W TOAID A 44

1972 DEC 27 PM 4 45

PD-AAB-644-A1

A.I.D. COMM BR

DATE SENT December 20, 1972

FROM - RDO DAKAR

SUBJECT - Project Appraisal Report
Project No. 625-11-150-600 - Regional Grain Stabilization.

REFERENCE -

1. ADO/Dakar forwards PAR in subject for printing and distribution by AID/W. Please forward ADO 25 copies of printed PAR, as soon as possible.

2. Based on Mission review of project, we see following actions among others, necessary:

(a) $125,000 available for contract/PASA technicians from FY 1972 funds already obligated in FY 72 Grant Agreement.

(b) Current estimate is that three technicians will be required at outset, in addition to Project Manager Edwards.

(c) Discussions and analysis underway will lead to writing of PIO/T's in fourth quarter of FY 73.

(d) Total funds required for those three technicians estimated $135,000. Thus, considering (a) above, request authority to obligate, in Grant Agreement, in third Quarter FY 73, $10,000 for technicians. This grant agreement will stipulate that OMVS and/or host countries will provide local costs for technicians (hopefully for area travel per diem, housing, utilities, etc) from local currency generated from grain sales (PL 480).

(e) Including (d) above, FY 73 OYB of $215,000 is requested (DH-50; contract -10; locals -10; PIO/P-45; PIO/C-60; other -40).

CLARK

PAGE 1 OF PAGES 1

DRAFTED BY	OFFICE	PHONE NO.	DATE	APPROVED BY:
D. Fredrick/ab	Program		Dec.20/72	D. McAdams, RDO

AID AND OTHER CLEARANCES

P. Saenz, PRM

J.R. Ellis, ARDO

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AID-5-40 (9-62) W/O HECTO (Do not type below this line) PRINTED 6-65

Dec, 78 (13)

PAR

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REGNERGON & WERNER, INC., WASHINGTON, D. C.

AID 1020-28 (10-71)

REPORT 11-66

PROJECT APPRAISAL REPORT (PAR)

PAGE 1

1. PROJECT NO.	2. PAR FOR PERIOD:	3. COUNTRY	4. PAR SERIAL NO.
625-11-150-600	June 1972 TO Nov. 1972	AID/Dakar	73-2

5. PROJECT TITLE

OMVS Regional Grain Stabilization

6. PROJECT DURATION: Began FY 72 Ends FY 74	7. DATE LATEST PROP	8. DATE LATEST PIP	9. DATE PRIOR PAR
	March 24, 1971	None	None

10. U.S. FUNDING	a. Cumulative Obligation Thru Prior FY: $ 125,000	b. Current FY Estimated Budget: $ 215,000	c. Estimated Budget to completion After Current FY: $ 1,000,000

11. KEY ACTION AGENTS (Contractor, Participating Agency or Voluntary Agency)

a. NAME	b. CONTRACT, PASA OR VOL. AG. NO.
None to Date	

I. NEW ACTIONS PROPOSED AND REQUESTED AS A RESULT OF THIS EVALUATION

A. ACTION (X) USAID	AID/W	HOST	B. LIST OF ACTIONS	C. PROPOSED ACTION COMPLETION DATE
x		x	1. Determination of qualifications and assignments of technicians	1. January 30, 1973
x	x		2. Preparation of PIO/Ts and recruitment of technicians	2. June 30, 1973
x		x	3. Implementation of Mali demonstration program	3. Continuous
x			4. Development of base line data on production and member country agricultural budgets.	4. June 30, 1973
x			5. Preparation of PAR (In order to establish proper time cycle)	5. March, 1973
x		x	6. Preparation of PIP	6. June-July, 1973
x			7. Revision of PROP	7. Aug-Sept, 1973
		x	8. Full deposits to counterpart accounts for grain received	8. March 31, 1973

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AID 1070-25 (10-70) PACS 2 PAR	PROJECT NO. 625-11-150-600	PAR REPORT PERIOD: June 1972 TO Nov. 1972	COUNTRY CMR Regional	PAR SERIAL NO. 73-2

II. PERFORMANCE OF KEY INPUTS AND ACTIVITIES

A. INPUT OR ACTION AGENT	B. PERFORMANCE [illegible]							C. [illegible] ACHIEVEMENT [illegible]				
CONTRACTOR, PARTICIPATING AGENCY OR VOLUNTARY AGENCY	UNSATISFACTORY 1	2	SATISFACTORY 3	4	5	STANDING 6	7	LOW 1	2	MEDIUM 3	4	HIGH 5
1.												
2.												
3.												

Comment on key factors determining rating

No personnel under contract during period.

4. PARTICIPANT TRAINING	1	2	3	4	5	6	7	1	2	3	4	5

Comment on key factors determining rating

No participant training during period.

5. COMMODITIES	1	2	3	4	5	6	7	1	2	3	4	5
			X								X	

Comment on key factors determining rating To date Mali and Senegal have each received 35,000 MT of grain under the program. All of which has been distributed. The GOM has made a full deposit totaling 327,million MF for the 1971 delivery but is delinquent on 1972 deposits having deposited only 50 million MF out of 153 million MF. The GOS to date has deposited only 100 million CFA out of a total of 146 million CFA for the 1971 delivery and has made no deposits to the counterpart account toward the 72 million CFA

6. COOPERATING COUNTRY		1	2	3	4	5	6	7	1	2	3	4	5
	a. PERSONNEL				X								X (cont.)
	b. OTHER												

Comment on key factors determining rating

The Government of Mali has performed satisfactorily in assigning apparently qualified personnel totaling 6 agricultural technicians and 60 extension agents to the demonstration program in the fifth region although it is too early to properly assess their performance. All American technicians except the project officer are to be under direct contract with OMVS. To date OMVS has not played on aggressive role in the program and must soon take an effective part in planning and implementing project activities.

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AID 1300-1 (7-65) CONTINUATION SHEET	DEPARTMENT OF STATE AGENCY FOR INTERNATIONAL DEVELOPMENT	☐ Worksheet ☒ Issuance	[illegible]
		1. Cooperating Country RMO/Bangkok	[illegible]
FORM SYMBOL	TITLE OF FORM	2.b. Effective Date	☐ Original ☐ Amendment
		3. Project/Activity No. and Title Grain, Stabilization -625-11-150-600	
Indicate block numbers.	Use this form to complete the information required in any block of a PIO or PA/PIL form.		

due for the 1972 delivery. However since the programs which are to use these funds are not fully underway the failure to make the deposits on time has not delayed project implementation to date.

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AID 1020-25(10-70) PAGE 3 PAR	PROJECT NO. 625-11-150-600	PAR FOR PERIOD: June 1972 - Nov72	COUNTRY CMR Regional	PAR SERIAL NO. 73-2

II. 7. Continued: Comment on key factors determining setting of Other Donors Relationships with WFP who is responsible for the grain commodity input in Mauritania has been excellent including agreement to also participate in the Mali program. A recent IBRD review team has recommended a two-year continuation totaling approximately $10 million for the agricultural credit program in Senegal to encourage increased production of peanuts, sorghum and millet. The current IBRD program totaled $9,5 million over 3 years and itself was a continuation of 5-year FED program worth $19,6 million. We are presently discussing cooperation with ongoing FAC and Caisse Centrale programs and will also coordinate plans with the IBRD-funded program. Planning in Mauritania must also take into account a major IBRD program (cont.)

III. KEY OUTPUT INDICATORS AND TARGETS

A. QUANTITATIVE INDICATORS FOR MAJOR OUTPUTS		TARGETS (Percentage/Rate/Amount)					
		CUMULATIVE PRIOR FY	CURRENT FY TO DATE	CURRENT FY TO END	FY____	FY____	END OF PROJECT
To be developed in discussions with OMVS and cooperating members countries.	PLANNED						
	ACTUAL PERFORMANCE						
	REPLANNED						
	PLANNED						
	ACTUAL PERFORMANCE						
	REPLANNED						
	PLANNED						
	ACTUAL PERFORMANCE						
	REPLANNED						
	PLANNED						
	ACTUAL PERFORMANCE						
	REPLANNED						

B. QUALITATIVE INDICATORS FOR MAJOR OUTPUTS	COMMENT:
1.	
2.	COMMENT:
3.	COMMENT:

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AID 1500-1 (7-69) CONTINUATION SHEET	DEPARTMENT OF STATE AGENCY FOR INTERNATIONAL DEVELOPMENT	☐ Worksheet ☒ Issuance	PAGE 3 OF 4 PAGES
		1. Cooperating Country RDO/Dakar	2a. Code No.
FORM SYMBOL	TITLE OF FORM	2b. Effective Date	2c. ☐ Original OR Amendment No.
		3. Project/Activity No. and Title Grain Stabilization 625-11-150-600	

Indicate block numbers.

Use this form to complete the information required in any block of a PIO or PA/PR form.

aimed at increasing production of sorghum, millet and peanuts in the southeastern region and a similar FAC program planned for southwestern Mauritania. At present there are no known comparable programs by FAC, FED or IBRD intended to improve cereal production in Mali.

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McGREGOR & WERNER, INC., WASHINGTON, D. C.

AID 1020-28 (10-70) PAGE 4 PAR	PROJECT NO. 625-11-150-600	PAR FOR PERIOD: June 72-Nov.72	COUNTRY CILR Regional	PAR SERIAL NO. 73-2

IV. PROJECT PURPOSE

A. 1. Statement of purpose as currently envisaged. 2. Same as in PROP? ☐ YES ☐ NO

To develop pilot areas in each member country in which production and marketing policies and techniques can be tested and evaluated in order to evolve suitable grain marketing systems in each country compatible with the regional program and to train cooperating country technicians in the skills required to implement these systems and programs in the future.

B. 1. Conditions which will exist when above purpose is achieved.	2. Evidence to date of progress toward these conditions.
1. Existence of functional, operating grain authorities in each country	Too early in project - most actions not yet underway.
2. Operational grain marketing policies which are internally consistent and feasible and compatible with regional objectives.	
3. Basic infrastructure elements will be sufficiently developed to provide farmers with reasonable price incentives to produce and commercialize cereal grains.	

V. PROGRAMMING GOAL

A. Statement of Programming Goal

To increase domestic food supplies commensurate with population growth and particularly to attain a degree of self-sufficiency in food grain consistent with comparative economic advantage. Also to reduce wide annual fluctuation in local food supplies and to increase rural income.

B. Will the achievement of the project purpose make a significant contribution to the programming goal, given the magnitude of the national problem? Cite evidence.

In as much as 85-95% of the population in each member country is dependent on agriculture and on cereal grains for nearly the entirety of their diet, improvements in the availability of cereal grains will necessarily contribute to the program goal. Thus, if the basic assuption that improved marketing efficiency coupled with price and production incentives will lead to increased production and commercialization of cereal grain is valid, then attainment of project purpose would be a major and essential step toward the program goal.

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A.I.D. COMM CENTER

DATE SENT 12/21/72

35 copies MAL Room

Cy to S Peck (ONL) K Burke (ONL) C. Cook (ONL) H. O'Reilly (ONL) LICHT (ONL)

FROM. RDO/DAKAR

SUBJECT. Grain Stabilization Project (625-11-150-600) Project Design Summary - Logical Framework

REFERENCE.

from L Licht

1. Attached are three copies of the Logical Framework used for preparation of subject PAR (pouched this week).

2. This Logical Framework will be working draft for subsequent programming for subject project.

3. Comments welcome.

CLARK

Attachment (see above)

PAGE 1 OF 1 PAGES

DRAFTED BY	OFFICE	PHONE NO.	DATE	APPROVED BY:
D. Fredrick/ab	Program			D. McAdams, RDO

AID AND OTHER CLEARANCES

P. Szonz, PRM

R. Edwards, PGPO

J.R. Ellis, /RDO

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AID 1020-1 (12-71) ATTACHMENT TO TOAID A-46 from Dakar

PROJECT DESIGN SUMMARY
LOGICAL FRAMEWORK

Life of Project
From FY _____ to FY _____
Total U.S. Funding _____
Date Prepared: _____

Project Title: GRAIN STABILIZATION (625-11-150-600)

NARRATIVE SUMMARY	OBJECTIVELY VERIFIABLE INDICATORS	MEANS OF VERIFICATION	IMPORTANT ASSUMPTIONS
Program or Sector Goal: The broader objective to which this project contributes: To increase domestic food supplies commensurate with population growth and particularly to attain a degree of self-sufficiency in food grain consistent with comparative economic advantage. Additional goals are to reduce the wide annual fluctuation in local food supplies and to increase rural income.	Measures of Goal Achievement: 1. Aggregate increase in farm income in real terms as a function of increased marketing of food grain. 2. Increased supplies of food grain in each member country including the development of buffer stocks adequate to meet average demands. 3. Seasonal reduction in farm grain price fluctuations over the long term	1. Official statistics of member countries. 2. Surveys conducted by CMVS/project staff.	Assumptions for achieving goal targets: 1. CMVS member countries will effectively participate in a regional program to increase production and will develop realistic trade policies allowing for local production cost advantages. 2. Growth in urban population will result in growth in demand for agricultural products which will provide a viable regional market 3. CMVS can be developed into an effective administrative organization for regional purposes.
Project Purpose: As the long term purpose of this activity is to develop an operational and economically efficient management system for regional grain supplies in the CMVS area. The present project is considered as a three-year first phase of the long term program. The purpose of this project is to develop pilot areas in each member country in which production and marketing policies and techniques can be tested and evaluated out of which will evolve suitable (cont)	Conditions that will indicate purpose has been achieved: End of project status. 1. Existence of functional, operating grain authorities in each country 2. Operational grain marketing policies which are internally consistent and feasible and compatible with regional objectives. 3. Basic infrastructure elements will be sufficiently developed to provide farmers with reasonable price incentives to produce and commercialize cereal grain.	1. Evaluation by Project/RDO CMVS AID W staff.	Assumptions for achieving purpose: The basic assumption is that improved marketing efficiency coupled with price and/or production incentives is a precondition to a successful program to increase commercialization of cereal grains. It is further assumed that increased production is possible and that this project can determine the required elements through testing and evaluation in the pilot area and trial programs.
Outputs: 1. Establishment of a national grain authority in each country. 2. Determination of changes required in agricultural policies for the establishment of national grain marketing systems including levels of price incentives, grain quantities required, supply and demand projections, storage requirements and other necessary production and marketing inputs. 3. Training completed for technicians and managers. (cont)	Magnitude of Outputs: Outputs expected are not quantifiable except for training where 45 participants are expected to complete short-term formal training and a similar number will receive in-service training. The other outputs will either be in existence, will be in preparation or will not be done and must be evaluated in subjective terms at that time.	1. RDO records 2. Evaluation by Project RDO/CMVS staff.	Assumptions for providing outputs: 1. All member countries will actively participate 2. Member countries will allocate adequate financial and human resources. 3. The regional concept of grain supply management will be politically acceptable to the member countries. 4. CMVS can effectively support and utilize the services of the contract technicians and can coordinate activities in all member countries.
Inputs: 1. Technicians: Direct hire - contract 2. Training - Executive - Middle Management and technicians - in-service 3. Commodities 4. PL 480 Grain for counterpart generation.	Implementation Target: (Type and Quantity) Man Years — Expertise 3 — Planning management coordination 15 — Pricing/Policy marketing storage Engineering Agronomy Duration — No. — Location 3-5mths — 5 country — US or ITA Dkar 1-2mths — 10 country yr — ITA Dkar 3-5days — Periodic on the job training and seminars $100,000 — Training materials vehicles and specialized equipment 25,000 MT per country	1. RDO and CMVS records.	Assumptions for providing inputs: 1. qualified personnel with sufficient capability in French can be recruited in a timely fashion by AID and will be able to establish rapport and effective relationships with counterparts in CMVS and the cooperating countries. 2. CMVS and the cooperating countries will assign capable, interested personnel to the project and will give full support to the development of effective programs. 3. The training capability in existence at ITA can be effectively utilized for the the project.

Continuation sheet

PROJECT DESIGN SUMMARY

LOGICAL FRAMEWORK

PROJECT PURPOSE: grain marketing systems in each member country compatible with the regional program and to train cooperating country technicians in the skills required to implement these systems and programs in the future.

OUTPUTS:

4. Establishment of effective sanitation program for stored grain
5. Establishment of effective crop reporting and statistics system for use in policy formulation.

R. Edwards, RGPO/ab
December 14, 1972