

PD-424-921-F1

MB

AID 100-2511070

REPORT U-446

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PROJECT APPRAISAL REPORT (PAR)

5200200-10

4p.

PROJECT NO. 520-15-150-200-2	START DATE 7/1/72	END DATE 6/30/74	COUNTRY GUATEMALA	PAR SERIAL NO. 74-10
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COOPERATIVE DEVELOPMENT (Agriculture)

A. PROJECT DURATION Start: 7/1/72 End: 6/30/73	B. DATE LAST PH 6/7/73	C. DATE PH BEGAN
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D. BUDGET BY FISCAL YEAR FY 72: 761,000 FY 73: 382,000	E. Estimated Budget to completion After Current FY: \$ 359,000
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F. CONTRACT, PASA OR VOL. AG. NO.

Agricultural Cooperatives Development International (ACDI) AID/csd-2219; T.O. 13

GENERAL ACTION PROPOSED AND RECOMMENDED AS A RESULT OF THIS EVALUATION

A. ACTION PROPOSED	B. RECOMMENDED	C. PROPOSED ACTION COMPLETION DATE
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REVISIONS
 COMMENTS
 APPROVALS
 SIGNATURES
 DATE OF MISSION REVIEW: **June 14, 1974**
 TYPED NAME, SIGNED INITIALS AND DATE
Daniel A. Chal **Edward W. Coy, Director**

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II. PERFORMANCE OF KEY INPUTS AND ACTION AGENTS

A. INPUT OR ACTION AGENT CONTRACTOR, PARTICIPATING AGENCY OR VOLUNTARY AGENCY	B. PERFORMANCE AGAINST PLAN							C. IMPORTANCE FOR ACHIEVING PROJECT PURPOSE (X)					
	UNSATISFACTORY		SATISFACTORY			OUT-STANDING		LOW	MEDIUM			HIGH	
	1	2	3	4	5	6	7	1	2	3	4	5	
1. Agricultural Cooperatives Development International					X								X
2.													
3.													

Comment on key factors determining rating

See U-1425/1 prepared in June 1974.

4. PARTICIPANT TRAINING	1	2	3	4	5	6	7	1	2	3	4	5
				X								X

Comment on key factors determining rating

Two participants were sent for training in Argentina. While course was not as good as that of prior year it was beneficial for project.

5. COMMODITIES	1	2	3	4	5	6	7	1	2	3	4	5
							X					X

Comment on key factors determining rating

Work by contracts and supply office continues to be exceptionally good. Commodities have been procured despite exceedingly difficult supply situations.

6. COOPERATING COUNTRY	a. PERSONNEL	GOG	1	2	3	4	5	6	7	1	2	3	4	5
	b. OTHER	FECCOAR				X								X

Comment on key factors determining rating

- a. Chartering process and general relations with MinAg Coop. department has greatly improved. Delays in negotiation of Loan 520-L-024 by GOG prevents higher rating, however.
- b. Federation manager is excellent and other Federation personnel and cooperative managers are generally of very high caliber and performing well. Lack of emphasis on participation of voluntary leaders limits rating, however.

7. OTHER DONORS	1	2	3	4	5	6	7	1	2	3	4	5
PEACE CORPS				X						X		

(See Next Page for Comments on Other Donors)

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II. 7. Continued: Comment on key factors determining rating of Other Donors

Performance by Peace Corps Volunteers has varied from exceptionally good to poor. They have furthered project objectives, however, and the recently arrived second PCV group has gotten off to a good start.

III. KEY OUTPUT INDICATORS AND TARGETS

A. QUANTITATIVE INDICATORS FOR MAJOR OUTPUTS		TARGETS (Percentage/Rate/Amount)					
		CUMU- LATIVE PRIOR CY	CURRENT CY		CY 75 FY	CY 76 FY	END OF PROJECT CY 76
			TO DATE	TO END			
1. Education Courses	PLANNED	60	98	107	162	217	217
	ACTUAL PERFORMANCE	60	97				
	REPLANNED				-	-	-
2. Cooperatives loan portfolio for production credit (thousands of dollars)	PLANNED	352	452	1373	3098	5571	5571
	ACTUAL PERFORMANCE	352	603				
	REPLANNED				-	-	-
3. Fertilizer sold (cwts. in thousands)	PLANNED	90	270	291	614	1066	1066
	ACTUAL PERFORMANCE	90	164				
	REPLANNED			212	535	987	987
4. Produce marketed (Based on ag. year of April 1 year indicated to March 31 following year) (cwts in thousands)	PLANNED	119	119	349	790	1491	1491
	ACTUAL PERFORMANCE	119	119				
	REPLANNED			(xxx)	-	-	-
B. QUALITATIVE INDICATORS FOR MAJOR OUTPUTS		COMMENT					
1. Participants trained	Planned	7	10	13	23	-	33
	Actual Performance	7	8				
	Replanned			10	13	-	17
2. Qualitative Indicators for Major Outputs		COMMENT					
1. Publications and public relations activities	Monthly bulletins by each regional cooperative and bi-monthly newsletters by FECOAR are contributing substantially to strengthen image. PR contacts by FECOAR manager are now having effect and an increase in their frequency is planned.						
2. Stage of development of regional agricultural cooperatives.	Formation of sixth regional cooperatives was delayed by election year and shortage of agricultural inputs. Analysis of areas for this regional is now being carried out, however. All other regional cooperatives are on schedule.						

(xxx) Scarcity of fertilizer will decrease this projection; it is, as yet, impossible to project the replanning figure.

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IV. PROJECT PURPOSE

A. 1. Statement of purpose as currently envisaged.

2. Same as In PROP? YES NO

To develop a viable, effective Guatemalan agricultural cooperatives system, including not less than six regional cooperatives integrated into a federation.

B. 1. Conditions which will exist when above purpose is achieved.	2. Evidence to date of progress toward these conditions.
1. Self-sufficient federation.	1. Ahead of schedule. Despite fertilizer shortages, the high margins on fertilizer have maintained income levels. Also, credit demand should exceed projections due to farmer requirements to meet high price of fertilizer.
2. Self-sufficient regional cooperatives.	2. Also ahead of schedule - see above.
3. Affiliated member families 20,100.	3. Behind schedule. Shortage of supplies required a moratorium on the promotion of members. If fertilizer were available membership would have surpassed projections by 15% at this stage.
4. Local groups organized - 375.	4. On schedule, 205 currently organized.
5. Regional cooperatives providing full line of services - 6.	5. On schedule. Formation of sixth regional delayed by shortages, however.
6. Federation providing full line of services in marketing, credit and purchase and sale of ag. inputs.	6. Full-line of services provided by 1974 as scheduled.

V. PROGRAMMING GOAL

A. Statement of Programming Goal

Net increase in income and participation in development of low income, rural highlands population.

B. Will the achievement of the project purpose make a significant contribution to the programming goal, given the magnitude of the national problem? Cite evidence.

Achievement of the project purpose will make a significant contribution to the programming goal through the provision of those services which the Highlands farmer needs most to increase productivity and profitability. A comprehensive evaluation of this project is scheduled for CY-74, emphasizing the effect on farmer income. This project is still in its organizational stage and is being severely affected by the world-wide fertilizer shortage, but should apply during the 1974 crop cycle over 120,000 cwts. of fertilizer and nearly \$1,200,000 in production credit. It is expected that the return to the farmer will be two to three times the cost of the inputs financed by this credit.