

Agency for International Development

FY2013 Small Business Procurement Scorecard

A

111.81%

FPDS-NG Prime Contracting Data as of Feb. 19, 2014

eSRS Subcontracting Data as of Mar. 14, 2014

Prime Contracting Achievement:			95.20%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	11.99%	11.00%	15.10% (\$217.6 M)
Women Owned Small Business	4.36%	5.00%	5.02% (\$72.4 M)
Small Disadvantaged Business	7.13%	5.00%	9.44% (\$136.1 M)
Service Disabled Veteran Owned Small Business	1.37%	3.00%	2.22% (\$32.1 M)
HUBZone	0.70%	3.00%	1.26% (\$18.1 M)

Subcontracting Achievement:			6.74%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	20.10%	26.50%	23.70%
Women Owned Small Business	5.60%	5.00%	4.50%
Small Disadvantaged Business	1.40%	5.00%	1.70%
Service Disabled Veteran Owned Small Business	0.30%	3.00%	0.20%
HUBZone	0.10%	3.00%	0.20%

Success Factors		9.87%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7		Peer Review Score
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.		0.97
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.		1.00
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.		0.97
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.		0.97
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.		1.00
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).		1.00
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).		1.00
<u>Prime and Subcontracting Grading Scale:</u> A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%		Total
		6.91

Comments:

Graded Agency:

In FY2013, USAID continued to implement its comprehensive procurement reform strategy. One of its key objectives is to increase competition and expand the use of small businesses (SB) on direct contract awards. Our FY2013 SB achievements illustrate the continuing success of these reforms. USAID increased its dollars and percentages obligated in all of the five prime SB contract categories and achieved three of its five goals: the overall SB goal, the small disadvantaged business goal and, for the first time, the women owned small business goal. In FY2014, we are focused on continuing to increase overall awards to SBs with a special emphasis on improving in the SDVOSB and HUBZone categories. We also continue to make every effort to balance SB goals with the agency's obligations in support of its Global Health (GH) Bureau. GH procurements represent approximately 60% of the agency's total domestic obligated dollars. The vast majority of funds are in support of the President's Emergency Plan for AIDS Relief (PEPFAR). PEPFAR commodity buys were competitively awarded to a consortium of 16 large organizations. For the follow-on procurement, USAID aggressively sought to identify opportunities for small business. The result was the inclusion of an estimated \$300M total SB set-aside and several partial SB set-asides in the overall acquisition package.