



**USAID** | **KYRGYZ REPUBLIC**  
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# USAID BGI Project

## Activity Monitoring and Evaluation Report

### First Year Annual Report

October 30, 2015

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# **USAID BGI Project Activity Monitoring and Evaluation Report First Year Annual Report**

USAID BGI PROJECT  
CONTRACT NUMBER: AID-176-I-11-00005  
TASK ORDER NUMBER: AID-176-TO-14-00001

DELOITTE CONSULTING, LLP

October 30, 2015

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## The BGI AMEP Framework

USAID places significant importance on reporting the results produced from the delivery of its technical assistance programs. Implementing partners must, therefore, produce effective Performance Monitoring Plans (AMEPs) to evidence the impact that program activities have on producing long-term, sustainable results. Consequently, BGI has developed an AMEP framework that builds on the *causal model* that USAID has adopted for results monitoring and reporting. In this model, program activities are designed to produce a series of project outputs and deliverables, which, in turn, generate a series of project *outcomes* and *intermediary project results*. These project outcomes and results, taken collectively, are designed to generate results that have high-level impact on economic growth and, ultimately, to produce “a democratic, well-governed and prosperous Kyrgyz Republic,” which is USAID’s primary goals of its Country Development Cooperation Strategy (CDCS).

### 1.1 The BGI Results Framework

The following table reflects that portion of the CDCS’s Development Objective 3, Accelerated Growth of a Diversified and Equitable Economy that pertains to BGI’s objectives and work plan:

BGI Results Framework		
Development Objective 3: Accelerated Growth of a Diversified and Equitable Economy		
DO 3.a: Growth in Targeted Sectors		
Intermediate Result 3.1 Expanding Human Capital	Intermediate Result 3.2 Improved Enabling Environment for Private Sector Growth	Intermediate Results 3.3 Improved Competitiveness of Key Economic Sectors
IR 3.1.a: Number of individuals trained under KREG Activities	IR 3.2.a: Average number of hours spent by TVC enterprises in meeting regulatory requirements	IR 3.3.a: Number of target value chain enterprises adopting new technologies and/or processes
IR 3.1.b: Organizational capacity of assisted organizations		
IR 3.1.c: Number of target value chain private enterprises assisted		

### 1.2 BGI Activity Monitoring and Evaluation Plan (AMEP)

The BGI Activity and Monitoring Plan are located on pages 3-5. It identifies the AMEP indicators, the definition, the data source and frequency of collection, the unit of measurement and disaggregation by type, the baseline date collected and the baseline value, and targets for 2015 and 2016. Since many BGI baselines were not collected until October 2015 due the relevant timing of activity launch, many targets have not been set for 2015. BGI will report against these baselines when submitting our AMEP report for 2016.

### 1.3 BGI Activity Monitoring and Evaluation Plan Report for FY 2015

BGI’s summary AMEP Report for 2015 is located on pages 6-8. Disaggregated data not summarized in this table is presented in the following pages by indicator number. These following pages provide substantially more data and justification of the source of the data reported in the AMEP Report.

## BGI Activity Monitoring and Evaluation Plan

	Indicator	Definition	Data Source Collection Method Frequency	Unit of Measure Disaggregation	Baseline Date Baseline	Targets	
						2015	2016
BGI-1	Number of training courses delivered with USG assistance	<ul style="list-style-type: none"> <li>Total number of training courses delivered as a result of BGI assistance each year</li> </ul>	<ul style="list-style-type: none"> <li>BGI Records</li> <li>BGI Reporting</li> <li>Quarterly</li> </ul>	<ul style="list-style-type: none"> <li>Number,</li> <li>Value chains, areas of business environment, gender</li> </ul>	Oct 2014 0	27	112
BGI-2	Number of individuals trained with USG assistance (disaggregated by sectors, gender, government and non-government) (USAID PMP)	<ul style="list-style-type: none"> <li>Total number of individuals trained as a result of BGI assistance each year</li> </ul>	<ul style="list-style-type: none"> <li>BGI Records</li> <li>Attendance Records</li> <li>Quarterly</li> </ul>	<ul style="list-style-type: none"> <li>Number</li> <li>Value chains, areas of business environment, gender</li> </ul>	Oct 2014 0	754	2,405
BGI-3	Number of policy reforms/regulations/administrative procedures drafted and passed/approved as a result of USG assistance	<ul style="list-style-type: none"> <li>Total number of policies, regulations, and administrative procedures drafted and passed/approved as a result of BGI assistance each year</li> </ul>	<ul style="list-style-type: none"> <li>BGI Records</li> <li>BGI Reporting</li> <li>Quarterly</li> </ul>	<ul style="list-style-type: none"> <li>Number</li> <li>Area, type and status of policy, law, regulation, admin procedure</li> </ul>	Oct 2014 0	7	41
BGI-4	Number of target value chain enterprises assisted (USAID PMP)	<ul style="list-style-type: none"> <li>Total number of private value chain organizations assisted through direct BGI technical assistance each year (not including training courses attended)</li> </ul>	<ul style="list-style-type: none"> <li>BGI Records</li> <li>BGI Reporting</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Number</li> <li>Value chain, gender of firm director</li> </ul>	Oct 2014 0	50	90
BGI-5	Number of target value chain enterprises adopting new technologies or processes (USAID PMP)	<ul style="list-style-type: none"> <li>In Apparel, total number of firms that have redesigned factory floors, purchased additional equipment or adopted other measures to increase productivity. In Tourism, total number of firms (guest houses, tour operators) that have adopted or upgraded web sites. In Construction Materials, TBD.</li> </ul>	<ul style="list-style-type: none"> <li>Survey of TVC enterprises with which BGI is providing firm level assistance</li> <li>BGI Reporting</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Number</li> <li>Value chain</li> </ul>	Oct 2015 0	N/A	30
BGI-6	Percentage increase in the average number of tourism overnights as a	<ul style="list-style-type: none"> <li>Increase in the average number of tourism overnights</li> </ul>	<ul style="list-style-type: none"> <li>Tourists in destinations</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Destination location</li> </ul>	Oct 2015 Total:	N/A	10% 3,853

	Indicator	Definition	Data Source Collection Method Frequency	Unit of Measure Disaggregation	Baseline Date Baseline	Targets	
						2015	2016
	result of USG assistance	in assisted destinations	<ul style="list-style-type: none"> <li>Formal survey</li> <li>Annually</li> </ul>		3,503 Aav: 1.8		
BGI-7	Percentage increase in the number of tourists as a result of USG assistance	<ul style="list-style-type: none"> <li>Increase in the number of tourists per year in assisted destinations</li> </ul>	<ul style="list-style-type: none"> <li>DMO records</li> <li>Informal survey of DMO members</li> <li>Quarterly</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Destination location</li> </ul>	Oct 2015 6,476	N/A	10% 7,124
BGI-8	Percentage increase in average tourist expenditures as a result of USG assistance	<ul style="list-style-type: none"> <li>Increase in the average daily tourist expenditures in assisted destinations</li> </ul>	<ul style="list-style-type: none"> <li>Tourists in destinations</li> <li>Formal survey</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Destination location</li> </ul>	Oct 2015 \$64	N/A	10% \$70.40
BGI-9	Percentage increase in quality of services delivered as a result of USG assistance	<ul style="list-style-type: none"> <li>Increase in the average aggregated results of series of indicators of the level of satisfaction of customers with tourist product or services</li> </ul>	<ul style="list-style-type: none"> <li>Tourists in destinations</li> <li>Formal survey</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Destination location</li> </ul>	Oct 2015 3.83/5	N/A	5% 4.02/5
BGI-10	Percentage increase in number of employees in USG assisted firms (apparel)	<ul style="list-style-type: none"> <li>Cumulative increase in number of full- and part-time employees in BGI assisted firms each year of front-runner and leader firms in apparel and TBD in construction materials</li> </ul>	<ul style="list-style-type: none"> <li>Records of assisted firms</li> <li>Informal survey of assisted firms</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Value chain, gender</li> </ul>	Oct 2015  Front Runners: 525/838  Leaders: 695/896	N/A	10% 578 FR 795 L
BGI-11	Percentage increase in revenues of target value chain enterprises as a result of USG assistance	<ul style="list-style-type: none"> <li>Cumulative increase in revenues of apparel firms determined to be "front runners" and construction materials firms TBD</li> </ul>	<ul style="list-style-type: none"> <li>Records of assisted firms</li> <li>Informal survey of assisted firms</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Value chain</li> </ul>	Dec 2014 \$8,76 MM 7 Front Runners	N/A	25% \$10.95MM
BGI-12	Percentage increase in productivity of apparel participating firms	<ul style="list-style-type: none"> <li>Average aggregated increase in productivity of apparel firms determined to be "front-runners," based on standard minutes per type of article of clothing produced</li> </ul>	<ul style="list-style-type: none"> <li>Records of assisted firms</li> <li>Informal survey of assisted firms</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Value chain</li> </ul>	TBD*	N/A	10%

	Indicator	Definition	Data Source Collection Method Frequency	Unit of Measure Disaggregation	Baseline Date Baseline	Targets	
						2015	2016
BGI-13	Number of loans granted under BGI financial product assistance programs, disaggregated by value chains, gender of borrower	<ul style="list-style-type: none"> <li>Cumulative number of loans granted by participating financial institutions in BGI financial product assistance programs each year</li> </ul>	<ul style="list-style-type: none"> <li>Records of participating banks</li> <li>Required data submission for participation</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Number</li> <li>Value chain, region, gender</li> </ul>	Oct 2015 TBD	N/A	20
BGI-14	Value of loans granted under BGI financial product assistance programs, disaggregated by value chains, gender of borrower	<ul style="list-style-type: none"> <li>Cumulative value of loans granted by participating financial institutions in BGI financial product assistance programs each year</li> </ul>	<ul style="list-style-type: none"> <li>Records of participating banks</li> <li>Required data submission for participation</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Dollar value</li> <li>Value chain, region, gender</li> </ul>	Oct 2015 TBD	N/A	\$500,000
BGI-15	Percentage decrease in the average number of hours spent by target value chain enterprises in meeting regulatory requirements (USAID PMP)	<ul style="list-style-type: none"> <li>Average aggregated hours spent by VAT payers for completing and submitting VAT reports to the government, based on VAT payers surveyed, regardless of sector/value chain</li> </ul>	<ul style="list-style-type: none"> <li>VAT payers</li> <li>Survey of VAT payers</li> <li>Annually (when relevant)</li> </ul>	<ul style="list-style-type: none"> <li>Number, percentage</li> <li>Sector of firm (value chain)</li> </ul>	Dec 2014 190.9 hours	N/A	TBD 10% 171 hours
BGI-16	Number and percentage increase in number of individual taxpayers filing universal tax declarations	<ul style="list-style-type: none"> <li>Total increase in number of individual tax payers filing universal tax declarations each year as result of public education campaign</li> </ul>	<ul style="list-style-type: none"> <li>State Tax Service</li> <li>Informal survey</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Region</li> </ul>	May 2015 331,920	N/A	10% 365,112
BGI-17	Average percentage increase in organizational capacity of assisted organizations (to be measured through CYPRESS model on the scale from 1 to 12) or Private Sector Firm Business Practices Survey	<ul style="list-style-type: none"> <li>TBD</li> </ul>	<ul style="list-style-type: none"> <li>TBD</li> </ul>	<ul style="list-style-type: none"> <li>TBD</li> </ul>	TBD	N/A	10%

\* Baseline to be established by Jan 1, 2016

## BGI Activity Monitoring and Evaluation Report – October 1, 2014 – September 30, 2015

	Indicator	Definition	Data Source Collection Method Frequency	Unit of Measure Disaggregation	Baseline Date	Target	Actual
					Baseline	2015	2015
BGI-1	Number of training courses delivered with USG assistance	<ul style="list-style-type: none"> <li>Total number of training courses delivered as a result of BGI assistance each year</li> </ul>	<ul style="list-style-type: none"> <li>BGI Records</li> <li>BGI Reporting</li> <li>Quarterly</li> </ul>	<ul style="list-style-type: none"> <li>Number,</li> <li>Value chains, areas of business environment, gender</li> </ul>	Oct 2014 0	27	Apparel: 7 Tourism: 11 Human Cap: 2 Tax Policy: 8 Tax Dec: 12 Inspections: 1 Mining: 20 <b>Total: 51</b>
BGI-2	Number of individuals trained with USG assistance (disaggregated by sectors, gender, government and non-government) (USAID PMP)	<ul style="list-style-type: none"> <li>Total number of individuals trained as a result of BGI assistance each year</li> </ul>	<ul style="list-style-type: none"> <li>BGI Records</li> <li>Attendance Records</li> <li>Quarterly</li> </ul>	<ul style="list-style-type: none"> <li>Number</li> <li>Value chains, areas of business environment, gender</li> </ul>	Oct 2014 0	754	M: 834 W: 748 <b>Total: 1,582</b>
BGI-3	Number of policy reforms/regulations/administrative procedures drafted and passed/approved as a result of USG assistance	<ul style="list-style-type: none"> <li>Total number of policies, regulations, and administrative procedures drafted and passed/approved as a result of BGI assistance each year</li> </ul>	<ul style="list-style-type: none"> <li>BGI Records</li> <li>BGI Reporting</li> <li>Quarterly</li> </ul>	<ul style="list-style-type: none"> <li>Number</li> <li>Area and status of policy, law, regulation, admin procedure</li> </ul>	Oct 2014 0	7	Stage 1: 1 Stage 2: 2 Stage 3: 18 Stage 4: 0 Stage 5: 18 <b>Total: 39</b>
BGI-4	Number of target value chain enterprises assisted (USAID PMP)	<ul style="list-style-type: none"> <li>Total number of private value chain organizations assisted through direct BGI technical assistance each year (not including training courses attended)</li> </ul>	<ul style="list-style-type: none"> <li>BGI Records</li> <li>BGI Reporting</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Number</li> <li>Value chain, gender of firm director (See table)</li> </ul>	Oct 2014 0	50	Apparel: 22 M:7, W:15 Tourism: 27 M:13, W:14 <b>Total: 49</b>
BGI-5	Number of target value chain enterprises adopting new technologies or processes (USAID PMP)	<ul style="list-style-type: none"> <li>In Apparel, total number of firms that have redesigned factory floors, purchased additional equipment or adopted other measures to increase productivity. In Tourism, total number of firms (guest houses, tour operators)</li> </ul>	<ul style="list-style-type: none"> <li>Survey of TVC enterprises with which BGI is providing firm level assistance</li> <li>BGI Reporting</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Number</li> <li>Value chain</li> </ul>	Oct 2014 0	N/A	3 Apparel Front Runners

	Indicator	Definition	Data Source Collection Method Frequency	Unit of Measure Disaggregation	Baseline Date	Target	Actual
					Baseline	2015	2015
		that have adopted or upgraded web sites. In Construction Materials, TBD.					
BGI-6	Percentage increase in the average number of tourism overnights as a result of USG assistance	<ul style="list-style-type: none"> <li>Increase in the average number of tourism overnights in assisted destinations</li> </ul>	<ul style="list-style-type: none"> <li>Tourists in destinations</li> <li>Formal survey</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Destination location (See table)</li> </ul>	Oct 2015 6,476	N/A	Oct 2015 6,476
BGI-7	Percentage increase in the number of tourists as a result of USG assistance	<ul style="list-style-type: none"> <li>Increase in the number of tourists per year in assisted destinations</li> </ul>	<ul style="list-style-type: none"> <li>DMO records</li> <li>Informal survey of DMO members</li> <li>Quarterly</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Destination location (See table)</li> </ul>	Oct 2015 3,503	N/A	Oct 2015 3,503
BGI-8	Percentage increase in average tourist expenditures as a result of USG assistance	<ul style="list-style-type: none"> <li>Increase in the average daily tourist expenditures in assisted destinations</li> </ul>	<ul style="list-style-type: none"> <li>Tourists in destinations</li> <li>Formal survey</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Destination location (See table)</li> </ul>	Oct 2015 \$64	N/A	Oct 2015 \$64
BGI-9	Percentage increase in quality of services delivered as a result of USG assistance	<ul style="list-style-type: none"> <li>Increase in the average aggregated results of series of indicators of the level of satisfaction of customers with tourist product or services</li> </ul>	<ul style="list-style-type: none"> <li>Tourists in destinations</li> <li>Formal survey</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Destination location (See table)</li> </ul>	Oct 2015 3.83/5	N/A	Oct 2015 3.83/5
BGI-10	Percentage increase in number of employees* in USG assisted firms	<ul style="list-style-type: none"> <li>Cumulative increase in number of full- and part-time employees in BGI assisted firms each year of front-runner and leader firms in apparel and TBD in construction materials</li> </ul>	<ul style="list-style-type: none"> <li>Records of assisted firms</li> <li>Informal survey of assisted firms</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Value chain, gender (See table)</li> </ul>	Oct 2015 Front Runners: 525/838 Leaders: 695/896	N/A	Oct 2015 Front Runners: 525/838 Leaders: 695/896
BGI-11	Percentage increase in revenues of target value chain enterprises as a result of USG assistance	<ul style="list-style-type: none"> <li>Cumulative increase in revenues of apparel firms determined to be "front runners" and construction materials firms TBD</li> </ul>	<ul style="list-style-type: none"> <li>Records of assisted firms</li> <li>Informal survey of assisted firms</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Value chain (Apparel)</li> </ul>	Dec 2014 \$8,76 MM 7 Front Runners	N/A	Dec 2014 \$8,76 MM 7 Front Runners
BGI-12	Percentage increase in productivity of apparel participating firms	<ul style="list-style-type: none"> <li>Average aggregated increase in productivity of apparel firms determined to be "front-runners," based on standard minutes per type of article of</li> </ul>	<ul style="list-style-type: none"> <li>Records of assisted firms</li> <li>Informal survey of assisted firms</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Value chain</li> </ul>	Oct 2015 TBD*	N/A	N/A

	Indicator	Definition	Data Source Collection Method Frequency	Unit of Measure Disaggregation	Baseline Date	Target	Actual
					Baseline	2015	2015
		clothing produced					
BGI-13	Number of loans granted under BGI financial product assistance programs, disaggregated by value chains, gender of borrower	<ul style="list-style-type: none"> <li>Cumulative number of loans granted by participating financial institutions in BGI financial product assistance programs each year</li> </ul>	<ul style="list-style-type: none"> <li>Records of participating banks</li> <li>Required data submission for participation</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Number</li> <li>Value chain, region, gender</li> </ul>	TBD	N/A	N/A
BGI-14	Value of loans granted under BGI financial product assistance programs, disaggregated by value chains, gender of borrower	<ul style="list-style-type: none"> <li>Cumulative value of loans granted by participating financial institutions in BGI financial product assistance programs each year</li> </ul>	<ul style="list-style-type: none"> <li>Records of participating banks</li> <li>Required data submission for participation</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Dollar value</li> <li>Value chain, region, gender</li> </ul>	TBD	N/A	N/A
BGI-15	Percentage decrease in the average number of hours spent by target value chain enterprises in meeting regulatory requirements (USAID PMP)	<ul style="list-style-type: none"> <li>Average aggregated hours spent by VAT payers for completing and submitting VAT reports to the government, based on VAT payers surveyed, regardless of sector/value chain</li> </ul>	<ul style="list-style-type: none"> <li>VAT payers</li> <li>Survey of VAT payers</li> <li>Annually (when relevant)</li> </ul>	<ul style="list-style-type: none"> <li>Number, percentage</li> <li>Sector of firm (N/A)</li> </ul>	Dec 2014 190.9	N/A	Dec 2014 190.9
BGI-16	Number and percentage increase in number of individual taxpayers filing universal tax declarations	<ul style="list-style-type: none"> <li>Total increase in number of individual tax payers filing universal tax declarations each year as result of public education campaign</li> </ul>	<ul style="list-style-type: none"> <li>State Tax Service</li> <li>Informal survey</li> <li>Annually</li> </ul>	<ul style="list-style-type: none"> <li>Percentage</li> <li>Region (See table)</li> </ul>	May 2015 331,920	N/A	May 2015 331,920
BGI-17	Average percentage increase in organizational capacity of assisted organizations (to be measured through CYPRESS model on the scale from 1 to 12) or Private Sector Firm Business Practices Survey	<ul style="list-style-type: none"> <li>TBD</li> </ul>	<ul style="list-style-type: none"> <li>TBD</li> </ul>	<ul style="list-style-type: none"> <li>TBD</li> </ul>	TBD	N/A	N/A

\* Baseline to be established by Jan 1, 2016.

## BGI 1 and BGI 2: Number of Training Courses and Number of People Trained

Component			BGI Event	Men	Women	Total
Apparel	1	T	December 9, 2014 - John Haycock training of BGI Value Chain and Skills Demand/Supply subcontractors on key structure of the apparel sector	9	7	16
	2	T	May 13, 2015: Workshop on Business Plan Writing and Applications	6	27	33
	3	T	May 20, 2015: Workshop on Business Plan Writing and Applications	10	19	29
	4	T	May 27, 2015: Question and Answer Session on Business Plans and Applications	9	29	38
	5	T	June 4, 2015: Workshop on Innovation Center	9	12	21
	6	T	August 12, 2015: Training on Ironing and Pressing	10	22	32
	7	T	August 20, 2015: Innovation Club Meeting	13	19	32
<b>Apparel: 7 Courses</b>				<b>66</b>	<b>135</b>	<b>201</b>
Tourism	8	T	February 25: Launch of Destination Management Program	61	59	120
	9	T	February 27, 2015: Destination Management Roadshow in Talas	39	31	70
	10	T	March 2, 2015: Destination Management Roadshow in Osh	45	24	69
	11	T	March 3, 2015 Destination Management Roadshow in Naryn	23	9	32
	12	T	March 4, 2015: Destination Management Roadshow in Jalalabad	14	9	23
	13	T	March 5, 2015: Destination Management Roadshow in Batken	15	8	23
	14	T	March 6, 2015: Destination Management Roadshow in Karakol	22	25	47
	15	T	DM Training in Burana	5	4	9
	16	T	DM Training in Osh	3	8	11
	17	T	August 4, 2015: DM Training in Jyrgalan	5	4	9
	18	T	August 5, 2015 DM Training in Karakol	7	5	12
<b>Tourism: 11 Courses</b>				<b>239</b>	<b>186</b>	<b>425</b>
Human Capital	19	T	June 15-August 18, 2015: Startup Boot Camp Training in Market Research, Design, Promotion Techniques, Entrepreneurial Skills, Financial Planning, Product Development, Business Modelling, Bishkek	21	0	21
	20	T	June 15-Aug18, 2015 Bootcamp, BCCA, series of training sessions on starting up a business	66	49	115
<b>Human Capital: 2 Courses</b>				<b>87</b>	<b>49</b>	<b>136</b>
Tax Policy and Administration	21	T	December 9-11, 2014 – VAT Conference. Moscow	3	1	4
	22	T	December 1,2,4,5, 2014 – Seminars for Taxpayers “Changes of VAT administration in 2015” Bishkek	2	110	112
	23	T	May 20,21,22 2015 - Training for tax inspectors on VAT procedures in Bishkek	31	37	68
	24	T	June 15, 2015 - Training for tax inspectors on VAT procedures in Naryn	8	9	17
	25	T	June 16, 2015 - Training for tax inspectors on VAT procedures in Cholpon-Ata	10	10	20
	26	T	June 12, 2015 - Training for tax inspectors on VAT procedures in Talas	2	14	16
	27	T	June 8, 2015 - Training for tax inspectors on VAT procedures in Osh	2	29	31
	28	T	June 9, 2015 - Training for tax inspectors on VAT procedures in Djalal-Abad	2	15	17
<b>Tax Policy and Administration: 8 Courses</b>				<b>60</b>	<b>225</b>	<b>285</b>
Universal Tax Declaration	29	T	February 10, 2015 – One day Training for regional STS officials on UTD. Bishkek.	7	15	22
	30	T	February 13, 2015 - One day Training for regional STS officials on UTD. Bishkek.	14	10	24
	31	T	February 16-20, 2015 – Five day Training for STS officials on UTD (Headquarter). Bishkek.	13	9	22
	32	T	February 12, 2015 – One day Training for regional STS officials on UTD. Naryn.	8	9	17
	33	T	March 2, 2015 – One day Training for regional STS officials on UTD. Cholpon-Ata.	6	16	22
	34	T	March 5, 2015 – One day Training for regional STS officials on UTD. Osh.	20	5	25
	35	T	March 6, 2015 – One day Training for regional STS officials on UTD. Djalal-Abad.	15	1	16
	36	T	March 11, 2015 – One day Training for regional STS officials on UTD. Talas.	9	7	16

Component			BGI Event	Men	Women	Total
	37	T	February 20, 2015 –Round Table Discussion UTD Forms. Business and Government agencies	9	11	20
	38	T	February 27, 2015 – Master Class for Mass media Representatives on using UTD calculator.	3	4	7
	39	T	March 4, 2015 –Press-cafe on UTD. Mass media Representative and Government agencies	4	7	11
	40	T	April 13-17, 2015 – Training for Trainers on UTD, Bishkek	17	11	28
<b>Universal Tax Declaration: 12 Courses</b>				<b>125</b>	<b>105</b>	<b>230</b>
<b>Business Inspections</b>	41	T	September 09, 2015 - Training Workshop on Inspection procedures for business entities in the field of technical and ecological safety in Ala-Buka rayon, Jalal-Abad oblast	25	8	33
<b>Business Inspections: 1 Course</b>				<b>25</b>	<b>8</b>	<b>33</b>
<b>Mining</b>	42	T	April 9, 2015: "Training on License Case Description for students of the Institute of Mining and Mining Technologies", Bishkek	11	1	12
	43	T	June 4, 2015: "Effective Instruments of Project Management", Bishkek	11	5	16
	44	T	July 21, 2015 - Seminar on Mining issues in Panfilov rayon,	25	8	33
	45	T	July 22, 2015 - Seminar on Mining issues in Talas oblast	26	6	32
	46	T	July 23, 2015 - Seminar on Mining issues in Naryn oblast	16	6	22
	47	T	July 24, 2015 - Seminar on Mining issues in Issyk Kul oblast	19	2	21
	48	T	July 27, 2015 - Seminar on Mining issues in Batken oblast	33	6	39
	49	T	July 28, 2015 - Seminar on Mining issues in Kadamjai rayon, Batken oblast	23	2	25
	50	T	July 29, 2015 - Seminar on Mining issues in Osh oblast	40	1	41
	51	T	July 30, 2015 - Seminar on Mining issues in Jalalabad oblast	28	3	31
<b>Mining Policy: 10 Courses</b>				<b>232</b>	<b>40</b>	<b>272</b>
<b>Total</b>				<b>834</b>	<b>748</b>	<b>1582</b>

## BGI 3: Number of Policy Reforms/Regulations/Administrative Procedures Drafted and Passed/Approved

**Stage 1:** Analysis/ review of existing policy/regulation/ administrative procedures and/or proposal of new measures

**Stage 2:** Public debate and/or consultation with stakeholders

**Stage 3:** Presented for legislation/decreet to improve the enabling environment

**Stage 4:** Official approval (legislation or decreet) by relevant authority

**Stage 5:** Undergoing implementation by relevant authority

### BGI 3: Summary of Stages of Reform

	Stage 1	Stage 2	Stage 3	Stage 4	Stage 5	Total
<b>Business Regulations</b>			4			4
<b>Business Inspections</b>		2	7*		8*	17
<b>Tax Policy/Administration</b>	1		7		3	11
<b>Access to Finance</b>					1	1
<b>Civil Aviation</b>					1	1
<b>Mining Policy</b>					3	3
<b>Geology Agency HICD</b>					2	2
<b>Total</b>	<b>1</b>	<b>2</b>	<b>18</b>		<b>18</b>	<b>39</b>

\* Per checklist

### Detail of Policy Reforms/Regulations/Administrative Procedures Drafted and Passed/Approved

Key Events	Name of Law/Regulation	Stage	Notes
<b>Business Regulations – Licensing and Permitting</b>			
	Draft Law on making Amendments and Additions to the following Legal Acts of the KR: <ul style="list-style-type: none"> <li>• Law on Licensing and Permitting System</li> <li>• Law on Electric and Postal Service</li> </ul>	Stage 3	The draft law is with the PM's office and is expected to be considered at the Cabinet of Minister's meeting in late October 2015. Upon approval by the Cabinet, the draft law will be submitted to the new Parliament for review
	Draft Regulation on Licensing of Certain Types of Activities	Stage 3	Awaiting new draft law adoption
	Draft Regulation on Licensing Control	Stage 3	
	Draft Regulation on Procedures for Keeping a Register of Licenses and Permits	Stage 3	
<b>Business Inspections</b>			
	Draft Law on Radiation Safety along with the required legal package including Draft Government Resolution, Justification Letter, RIA and a Comparative table and the Kyrgyz version of the whole package	Stage 2	Draft law underwent public debate, being posted to the Parliament web site. Due to the Parliament dissolution, was sent to the MoE for review and initiation.
	Draft Law on Ecological Safety along with the required legal package including Draft Government Resolution, Justification Letter, RIA and a Comparative table, 5 special assessment conclusions, and the Kyrgyz version of the whole package	Stage 2	
	Draft Law to Make Amendments and Additions to the Law on Procedures of Conducting Inspections, No. 72	Stage 3	Approved by the Government Resolution No. 506 dated July 20 and submitted to the Parliament for review and passage
	Finalized Draft Methodology for Conducting Inspections of Businesses (Government Resolution # 533)	Stage 3	The draft methodology is at the MoE, awaiting submission to the Government once the document is translated into the Kyrgyz language
	Finalized new Methodology for Sampling Water, Air and Soil to Measure the Level of Environmental Pollution	Stage 3	The draft methodology is at the MoE, awaiting submission to the Government

Key Events	Name of Law/Regulation	Stage	Notes
	<ol style="list-style-type: none"> <li>1. Checklist applicable to ecological security</li> <li>2. Checklist applicable to radiological security</li> <li>3. Checklist applicable to industrial security and mines inspectorate</li> <li>4. Checklist applicable to architecture and construction on construction objects</li> <li>5. Checklist applicable to fire security</li> <li>6. Checklist applicable to protection of labor</li> <li>7. Checklist applicable to land conservation</li> <li>8. Checklist applicable to electrical safety</li> </ol>	Stage 5	Approved into action by the Order of the MoE No. 210 dated 24 November 2014 and Order of the State Agency for Ecological and Technical Safety No. 703 dated 09 October 2014
Due to the Government Resolution on new chemical norms, these four checklists had to be amended in line with new norms	Revised Checklists for Industrial Safety and Mining Oversight; Ecological Safety, Fire Safety and Labor Protection.	Stage 3	The revised checklists were submitted to the State Agency and MoE for approval
<b>Fiscal and Tax Policy</b>			
Package of amendments to the Tax Code and Other Laws to improve VAT administration procedures was approved by Government through its Resolution dated 25 May 2015	<p>Draft Law to Make Amendments to the following Legislative Acts:</p> <ol style="list-style-type: none"> <li>1. KR Tax Code of the KR</li> <li>2. KR Code on Administrative Responsibility</li> <li>3. KR Criminal and Procedural Code</li> <li>4. KR Criminal Code</li> </ol>	Stage 3	Passed in the 1 <sup>st</sup> reading by the Parliament on June 26, 2015
Submitted to the STS management for approval	Draft Guidelines on VAT Administration including procedures in CU	Stage 3	Guidelines will be approved by the Order of the Tax Chairman for mandatory use by tax officers once the VAT amendments are passed
BGI supported the STS efforts in improving and simplifying the UTD forms.	Government Resolution to Make Amendments to Government Resolution "On approval of the forms of the Uniform Tax Declaration and Instructions on their Completion"	Stage 3	The new and revised forms are expected to be approved by the Government at the end of the year, by the time the deadline for the next UTD submission comes.
	New UTD Form STI 104 (a simplified form) for individuals who do not have taxable income (pensioners, housewives, people living on social benefits)	Stage 3	

Key Events	Name of Law/Regulation	Stage	Notes
	Amended UTD Form STI 100 for individuals not engaged in entrepreneurial activity	Stage 3	
	Amended UTD Form STI 101 for organizations	Stage 3	
	Amended UTD Form STI 102 for individuals engaged in entrepreneurial activity	Stage 3	
BGI supported the development of the Fiscal Policy Concept	National Fiscal Policy Concept for 2015-2020 and Action Plan for its Implementation	Stage 5	Approved by Government Resolution No. 455 dated July 07, 2015
This package of amendments to 10 relevant laws was developed with the USAID REFORMA grant support to improve and simplify the registration and liquidation procedures for businesses and individual entrepreneurs. The proposed package underwent the entire approval process and was subsequently approved by the Government, Parliament and signed into law by the President.	<p>Law to Make Amendments to the following Legal Acts:</p> <ol style="list-style-type: none"> <li>1. Tax Code of the KR</li> <li>2. Civil Code of the KR</li> <li>3. Law on State Tax Service of the KR</li> <li>4. Law on State Support to Small Entrepreneurship</li> <li>5. Law on the Social Fund of the Kyrgyz Republic</li> <li>6. Law on Accounting</li> <li>7. Law on State Registration of Legal Entities and Subsidiaries</li> <li>8. Law on State Statistics</li> <li>9. Law on Economic Partnerships and Societies</li> </ol>	Stage 5	Passed by the Parliament on April 23, 2015 and signed by the KR President into law No. 115 on May 22, 2015,
Following the adoption of the law No. 115 above, BGI helped STS in devising the mechanism for taking over the registration of	Concept for Implementation of the Mechanism of State Registration, Re-registration and Termination of the Activity of Individual Entrepreneurs and Farmers' Societies by the State Tax Service	Stage 5	Approved by the management of the National Statistics Committee and of the State Tax Service into work
	Regulation on the Procedure for State Registration of Citizens engaged in Entrepreneurial Activity as Individual Entrepreneurs	Stage 1	The working group with the BGI support drafted the Regulation. This work was subsequently

Key Events	Name of Law/Regulation	Stage	Notes
individual entrepreneurs			suspended by USAID request.
<b>Access to Finance</b>			
This regulation makes introduction of Purchase Order Financing and other short-term lending products more attractive to commercial banks.	Resolution of the KR National Bank to Make Amendments and Additions to Certain NBKR Regulations to introduce Purchase Order Financing	Stage 5	Approved into action through the №31\2 dated 10 June 2015
<b>Civil Aviation</b>			
Draft Air Code was approved by the Government Resolution 356 dated June 12, 2015	The Air Code of the Kyrgyz Republic	Stage 5	Passed by the Parliament by its Resolution No. 5432-v on June 29, 2015 and signed into law No. 219 by KR President on August 6 2015.
<b>Mining Policy</b>			
	Medium- and Long-Term Development Strategy for the Mining Sector for 2015-2035	Stage 5	Approved by the KR Cabinet of Ministers on February 20, 2015
BGI supported the nation-wide public campaign to	Order of Prime Minister of the Kyrgyz Government for support of public awareness campaign on mining	Stage 5	Order of Prime Minister as of July 07, 2015, #15-29596
BGI was involved in drafting of the regulation as part of the working group	Regulation on Individual Artisanal Gold Mining in the Kyrgyz Republic	Stage 5	Approved on July 23, 2015 by resolution of the Government KR #524
<b>Geology Agency HICD</b>			
Under its HICD Database Development Program, BGI helped the Geology Agency to	Guidelines for scanning process and working with the data base for Geology Agency	Stage 5	Approved on August 4, No. 177 by Order of the Director of the State Geology Agency

Key Events	Name of Law/Regulation	Stage	Notes
streamline the data population processes through adoption of internal regulations	Regulation on Management of Licensing Case Files with signed Decree	Stage 5	Approved on June 18, 2015 No. 136 by Order of the Director of the State Geology Agency

## BGI 4: Number of Target Value Chain Enterprises Assisted

### Names of Firms and Type of Firm-Level Assistance Provided

Component		Name of Firm		Type of Firm/Assistance
Apparel	1	Zorin	M	Front-Runner Firm. Substantial, customized assistance as demonstration firm.
	2	Lila Style	W	Front-Runner Firm. Substantial, customized assistance as demonstration firm.
	3	Fedor Panin	M	Front-Runner Firm. Substantial, customized assistance as demonstration firm.
	4	R & I	M	Front-Runner Firm. Substantial, customized assistance as demonstration firm.
	5	Olga Classic Style	W	Front-Runner Firm. Substantial, customized assistance as demonstration firm.
	6	Nazik	M	Front-Runner Firm. Substantial, customized assistance as demonstration firm.
	7	Dilbar	W	Front-Runner Firm. Substantial, customized assistance as demonstration firm.
	8	Larissa	W	Leader Firm. Capacity development, exhibition assistance, and other assistance.
	9	Bermet	W	Leader Firm. Capacity development, exhibition assistance, and other assistance.
	10	E-Line Moda	W	Leader Firm. Capacity development, exhibition assistance, and other assistance.
	11	Aktis	W	Leader Firm. Capacity development, exhibition assistance, and other assistance.
	12	City B	W	Leader Firm. Capacity development, exhibition assistance, and other assistance.
	13	Barkhat	W	Leader Firm. Capacity development, exhibition assistance, and other assistance.
	14	Ardamina	W	Leader Firm. Capacity development, exhibition assistance, and other assistance.
	15	Credo Fashion	W	Leader Firm. Capacity development, exhibition assistance, and other assistance.
	16	Inesse	W	Leader Firm. Capacity development, exhibition assistance, and other assistance.
	17	Mona Liza	M	Leader Firm. Capacity development, exhibition assistance, and other assistance.
	18	Aziar	M	Leader Firm. Capacity development, exhibition assistance, and other assistance.
	19	Shek	M	Leader Firm. Capacity development, exhibition assistance, and other assistance.
	20	Nissi	W	Leader Firm. Capacity development, exhibition assistance, and other assistance.
	21	Modniki	W	Leader Firm. Capacity development, exhibition assistance, and other assistance.
	22	Svetlanka	W	Leader Firm. Capacity development, exhibition assistance, and other assistance.
<b>Total Apparel</b>	<b>22</b>			
Tourism	1	Osh Travel	W	DM Osh Member: Tour Operator – Lead Member
	2	Zhukov Guest House	M	DM Osh Member: Guest House in Osh
	3	Aigul Guest House	W	DM Osh Member: Guest house in Sary Tash
	4	Kyrkol Guest House	W	DM Osh Member: Guest house on the road to Sary Tash
	5	Gulcha Kurmanjan Datka Museum	W	DM Osh Member: Museum
	6	Central Asia CSR Association	W	DM Burana Member: Training Firm – Lead Member
	7	Burana Tower Complex	W	DM Burana Member: Government body in cultural sector

	8	Youth Committee under Burana aiyl okmotu	M	DM Burana Member: Local Government Body
	9	“Sham” Initiative	W	DM Burana Member: Guest House
	10	Advantour Travel	W	DM Burana Member: Tour Operator
	11	Alakol Jyrgalan	M	DM Jyrgalan Member: Guest House – Lead Member
	12	Alakol Karakol	W	DM Jyrgalan Member: Guest House
	13	I Relax in KG	M	DM Jyrgalan Member: Tour Operator
	14	Jyrgalan Aiyl Okmoti	M	DM Jyrgalan Member: Local Government
	15	Riverside Guest House	M	DM Karakol Member: Guest House – Lead Member
	16	Local Economic Development Dept of Karakol City	M	DM Karakol Member: Local Government
	17	Tourist Information Center	W	DM Karakol Member: NGO
	18	Hotel Madanur	W	DM Karakol Member: Hotel
	19	Jamilya Guest House	W	DM Karakol Member: Guest House
	20	Hostel Nice	M	DM Karakol Member: Hostel
	21	Lingua Languages	W	DM Karakol Member: NGO
	22	Ayil Kamy	M	DM Karakol Member: NGO
	23	Novi Nomad	M	Tour Operator. Assistance in Travel Exhibition.
	24	Edelweiss Travel	M	Tour Operator. Assistance in Travel Exhibition.
	25	Tien Shan Travel	M	Tour Operator. Assistance in Travel Exhibition.
	26	Ak Sai Travel	W	Tour Operator. Assistance in Travel Exhibition.
	27	Kyrgyz Association of Tour Operators	M	Business Association. Assistance in Travel Exhibition.
<b>Total Tourism</b>	<b>27</b>			

## BGI 6-9: Tourism Sector Baseline Indicators 2015

### Survey of Destination Tourists Completed by Siar Research

#### BGI 6 and 7: Number of Tourists and Average Number of Tourism Overnights in BGI Destinations (Baseline)

DMO	Guest House Members	Number of Tourists	Number of Nights	Average Nights per Tourist
Osh	Zhukov Guest House	256	759	3.0
	Aigul Guest House	143	157	1.1
	Kyrkol Guest House	603	820	1.4
<b>Subtotal Osh</b>		<b>1,002</b>	<b>1,736</b>	<b>1.8</b>
Karakol	Nice Hostel	200	370	1.9
	Jamilya Guest House	900	1720	1.9
	Riverside Guest House	350	710	2.0
	Madinur Guest House	841	1590	1.9
<b>Subtotal Karakol</b>		<b>2291</b>	<b>4390</b>	<b>1.9</b>
Jyrgalan	Alikol Jyrgalan Guest House	210	350	1.7
<b>Subtotal Jyrgalan</b>		<b>210</b>	<b>350</b>	<b>1.7</b>
<b>Total</b>		<b>3,503</b>	<b>6,476</b>	<b>1.845</b>

All figures for destination guest houses represent the 2015 tourist season. For the Burana Museum Complex, figures represent the actual number of tourist tickets sold/distributed in 2014.

#### BGI 8: Average Daily Expenditure in BGI Destinations (Baseline)

Survey Question	Less than \$75	\$76 - \$150	\$151 - \$250	\$251 - \$350	N/A	Average
Avg Expenditure	<b>\$70</b>	<b>\$120</b>	<b>\$200</b>	<b>\$300</b>		
<b>Osh</b>	72%	17%	0	0	11%	89
Weighted Avg	\$3,600	\$2,040	0	0		\$63
<b>Burana (N/A)</b>	79%	19%	0	0	2%	98
	\$3,950	\$2,280	0	0		\$64
<b>Karakol</b>	88%	9%	3%		1%	100
Weighted Avg	\$4,400	\$1,080	\$900			\$64
<b>Jyrgalan (TBD)*</b>						
<b>Issyk-Kul Resort Areas</b>	82%	10%	2%	1%	5%	
Weighted Avg	\$4,400	\$1,080		\$900		\$64

\*Baselines will be collected from the Jyrgalan destination in December 2015

**BGI-9: Satisfaction of Tourists**

Survey Question	Osh	Burana	Karakol	Jyrgalan*	Average
Infrastructure	3.5	4.2	3.6		3.76
Tourism Environment	3.7	4.3	3.9		3.96
Service Level	3.3	3.9	3.6		3.6
Visit Satisfaction	4.1	4.1	4.2		4.13
Recommended Visit	4.4	4.7	4.7		4.6
Environmental Sustainability	3.3	3.7	3.2		3.41
<b>Overall Score</b>	<b>3.6</b>	<b>4.1</b>	<b>3.8</b>		<b>3.83</b>

\*Baselines will be collected from the Jyrgalan destination in December 2015

## BGI 10-12: Apparel Sector Baseline Indicators 2015

### BGI 10: Number of Employees in Apparel Firms (Baseline)

Collected June 8, 2015

Name of Company	Total Number of Employees (Year-Round)	Number of Women	Number of Men	Percent Women Employees	Number of Employees in Peak Season	Fluctuation at Peak
<b>Front-Runners</b>						
Zorin	154/154*	117	37	76%	154	0
Panin	15/89*	9	6	60%	227	212
R&I	34/34*	30	4	88%	50	16
Olga Classic Style	70/70*	65	5	93%	150	80
Nazik*	150/100*	130	20	87%	150	0
Dilbar	57/71*	57	0	100%	57	0
Lila Style	45/53*	40	5	89%	50	5
<b>Total Front-Runners</b>	<b>525/571*</b>	<b>448</b>	<b>77</b>	<b>85%</b>	<b>838</b>	<b>313</b>
<b>Leaders</b>						
Larisa	80	67	13	84%	101	21
Bermet	30	20	10	67%	75	45
Aktis	60	45	15	75%	75	15
City B	50	47	3	94%	50	0
Barhat	32	22	10	69%	32	0
Ardamina	30	25	5	83%	60	30
Credo fashion	35	33	2	94%	50	15
Inesse	5	4	1	80%	30	25
Diva style	21	16	5	76%	25	4
E-line Moda	170	137	33	81%	170	0
Aziar	24	18	6	75%	30	6
Shek	18	17	1	94%	23	5
Nissi	40	39	1	98%	70	30
Svetlanka	20	17	3	85%	30	10
Modniki	25	23	2	92%	35	10
Mona Liza	55	49	6	89%	40	-15
<b>Total Leaders</b>	<b>695</b>	<b>579</b>	<b>116</b>	<b>83%</b>	<b>896</b>	<b>201</b>

\*The first number is the number of employees reported by front-runners in June 2015, while the second is the number of employees reported in October 2015

**BGI-5 and BGI-11: Front-Runner Apparel Companies**

<b>Survey Question</b>	<b>BGI-5 Companies, who improved processes with BGI assistance October 2015</b>	<b>BGI-11 Revenue Jan-Dec, 2014</b>
<b>Dilbar</b>	No	\$512,730
<b>Lila Style</b>	No	\$843,493
<b>Nazik</b>	No	\$1,668,420
<b>Olga Classic Style</b>	Yes	\$974,703
<b>Panin</b>	Yes	\$1,080,000
<b>R &amp; I</b>	No	\$1,506,07
<b>Zorin</b>	Yes	\$217,5000
<b>Total</b>	<b>3</b>	<b>\$8,761,153</b>

## BGI 15-16: Business Environment and Tax Reform Baseline Indicators 2015

### BGI 15: Average Number of Hours Spent Meeting Regulatory Requirements

Indicators	Per Month	Per Year
Number of Hours Businesses Spend Completing VAT Reports	12.7	152.4
Number of Hours Businesses Spend Submitting VAT Reports	3.2	38.4
<b>Total Hours per Year</b>		<b>190.9 hours</b>
<b>Total Days per Year</b>		<b>23.86 days</b>

### BGI 16: Tax Declaration Submissions

Indicators	2015	Percent of Total
Total Number of Uniform Tax Declarations Submitted	331,920	100%
Bishkek	34,176	10.30%
Chui oblast	73,639	22.19%
Osh oblast	67,726	20.40%
Naryn oblast	37,112	11.18%
Talas oblast	19,913	6.00%
Batken oblast	28,669	8.64%
Djalal-Abad oblast	35,127	10.58%
Issyk-Kul oblast	35,558	10.71%

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