



Olive Oil Without Borders II: *Expanding Cross-Border Collaboration in the Olive Sector*



NEAR EAST FOUNDATION

Partners for Community Development since 1915

Quarterly Report

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Cover Photo: Peer-to-peer training session in Nablus.

ABBREVIATIONS AND ACRONYMS

GIMI	Galilee International Management Institute
IOOC	Israeli Olive Oil Council
MoA	Ministry of Agriculture (Palestinian Authority)
NEF	Near East Foundation
NGO	Non-Governmental Organization
OOWB	Olive Oil Without Borders
PCARD	Palestinian Center for Agriculture Researches and Development
POOC	Palestinian Olive Oil Council
PCP	Peres Center for Peace
PTU	Palestine Technical University
ToT	Training of Trainers
USAID	United States Agency for International Development
USG	United States Government
WB	West Bank

I. EXECUTIVE SUMMARY

The Olive Oil Without Borders II Project is continuing to make important progress towards fostering economic collaboration and opportunity among Palestinians and Israelis in the olive sector. This report summarizes the activities and impact during the project's seventh quarter, from April 1, 2016 – June 30, 2016.

Key accomplishments and impacts during the reporting period include the following:

- The Israeli and Palestinian Olive Oil Councils continue to meet quarterly to discuss areas of mutual concern and share strategies for promoting olive oil production and sales. This quarter, members met with the Civil Administration Agricultural Staff Officer in the West Bank to discuss topics of mutual interest—including the importance of joint activities and plans for meetings with project champions.
- Three of the four research activities approved for funding by the Joint Olive Oil Advisory Committee launched. These activities focus on: the use of olive cake as a growing medium; possible treatments for Peacock Spot Disease; and the identification of and characterization of a newly emerging olive disease. The joint actions will contribute to the sharing of research findings and learning between Israeli and Palestinian olive oil actors.
- 41 Palestinian women participated in a peer-to-peer session in Nablus. These sessions promote the sharing of new practices learned by lead farmers and champions.
- Preparatory activities launched at the 4 Farmer Field School (FFS) locations in Arrabeh, Deir Sharaf, Aqqaba, and Asira. Through these FFS's, farmers will learn about supplementary irrigation and the application of natural fertilizers.
- 24 mill owners attended a two-day training in Nablus focused on improving olive oil production to meet local, regional, and international demands. Mill owners will continue to be supported in upgrading facilities and management practices.
- 52 Palestinian and Israeli youth participated in two-day business management trainings in Nazareth. This joint, cross-border activity focused on conflict management, entrepreneurship, and business development. Interested participants will be coached and supported in launching small, joint businesses in targeted support fields.

The project continues to implement activities as outlined in its implementation plan and is having an important impact.

II. PROGRAM OVERVIEW

The Olive Oil Without Borders II: Palestinian-Israeli Olive Oil Project works to build relationships of trust, mutual understanding, and collaboration through economic cooperation. Building on the success and momentum of the USAID-funded Olive Oil without Borders (OOWB) project, NEF aims to strengthen linkages between Israeli and West Bank olive industry leaders and to expand to new communities and regions. The project will work with 1,500 olive farmers in 58 communities in the West Bank and Israel to (1) build working relationships between business, policy, and academic leaders through cross-border workshops and joint initiatives; (2) expand economic cooperation to farmers, mill owners, and distributors in 34 current villages and in 24 new villages; and (3) develop 50 ancillary businesses, including cross-border collaboration between women's fair-trade associations.

The Olive Oil Without Borders II project is based on the hypothesis that cross-border economic cooperation offers a structured depoliticized process for building trust, relationships, mutual understanding, and capacity for collective action in pursuit of shared economic interests. NEF takes a value chain approach to strengthen the olive oil sector in Israel and the West Bank through cooperation at many levels. Our hypothesis is based on the understanding that economic cooperation and social/political reconciliation are parallel processes. Economic cooperation depends on and builds trust, communication, and sustained relationships. Building trust and social capital depends on (1) understanding common interests and constraints, (2) identifying opportunities for collaborative, mutually beneficial activities, and (3) repeating interactions over time. Value chain development is based on stakeholders working together to strengthen a sector as a whole; the win-win solutions that emerge help build lasting trust and social capital. Economic cooperation has spillover effects in other spheres of social and political life. Strengthening business relationships lays the groundwork for four necessary components of reconciliation: (1) the structural environment becomes more conducive to exchange and cooperation; (2) new narratives emerge about the ‘problems’ and ‘the other side’ that are more conducive to collaboration and trust; (3) there is movement away from positional bargaining toward interest-based negotiation; and (4) heightened emotional reactions to conflicts in an economic sector are replaced with more rational and deliberative forms of expression.

III. ACTIVITIES AND ACCOMPLISHMENTS

A. Objective 1: Strengthen cross-border cooperation and leadership development through joint marketing and applied research.

Activity 1.1. Build capacity for collaboration between Palestinian and Israeli Olive Oil Councils.

Joint meeting between the Palestinian and Israeli Olive Oil Councils: Quarterly joint meetings between the two councils play an important role in promoting the sharing of information and experience. During this quarter’s meeting, held April 3, 2016, Dr. Mazen Ali, a member of the IOOC, and two POOC members, Fayad Fayad and Fares Al Jabi, met with the Civil Administration Agricultural Staff Officer, Samir Muadi, at Al-Junaidi Nursery. During the meeting, participants discussed the importance of the joint activities for both Palestinian and Israeli olive farmers and how they benefit from training sessions and activities. The participants also discussed plans to conduct a meeting with the project champions in the coming months.

POOC Capacity Building: The project had planned to provide computers and office equipment to the POOC to strengthen its operating capacity. This support has been delayed to the next quarter as the POOC’s new board of directors is formed. Elections for the board will be held in July, and the planned support will be provided in August. The project team continues to provide coaching to the POOC.

Activity 1.2. Promote joint branding and marketing initiatives among cooperatives and private businesses.

The project continues to promote joint branding and marketing initiatives through joint meetings between the POOC and IOOC (see Activity 1.2) and Joint Advisory Committee meetings that

promote collaborative research activities (see Activity 1.3). These joint meetings and actions help in strengthening relationships and building trust between Palestinian and Israeli actors.

Activity 1.3. Promote collaborative studies and activities to improve productivity, certification, and quality of West Bank and Israeli olive oil.

Joint Olive Advisory Committee Meeting: During the quarter, the four selected research projects officially signed agreements to launch their work. The project is providing payment based on the achievement of milestones; three projects received 30% of their grant amount (\$1050):

Research Project Title	Methodology	Researcher
Potential use of olive cake as soilless growing media	In this study, olive cake, or the Olive Mill Solid Waste, is tested as a growing medium for seedling and crop production. This promotes a use for this byproduct, and a benefit to regional agricultural development. In the test, several olive cake treatments mixed with PittMoss are used as a soilless culture media for the cultivation of eggplants in open fields. Eggplants were cultivated in plastic pots (7 liters) on May 9, 2016. One plant was grown in each pot. Plant growth and performance and soil characteristics will be monitored during the growing period. The final results of the research will be presented in September 2016.	Mahmoud Rhayel
Identification and characterization of newly emerging leaf yellowing disease on olives in the West Bank	This project will prepare biological and molecular tests for the identification of an apparent virus that has been reported to be infecting olive trees in Palestine. Field surveys will be implemented to monitor and collect samples from different sites where trees are exhibiting the same viral symptoms. The research results will be finalized in March 2017.	Raed Koni
Possibilities for biological control of Peacock spot disease spot caused by spiloceaea oleagina on olives through the use of bacteria	Olive trees (about 5 years old) infected with peacock eye disease were chosen for field application of bacteria. Each tree was sprayed with a bacterial suspension until run off. Infected and non-infected olive leaves (50 leaves from each tree) were collected before and after spraying with bacteria, and monitored each week. Three constitutive sprays were conducted. The research results will be finalized in September 2016. Salman's research is covered by the IEE and by the procurement regulations and policies.	Mazen Salman

The Advisory Committee is monitoring the implementation and progress of studies, and looks forward to sharing results.

B. Objective 2: Expand grassroots, cross-border economic cooperation between Israelis and Palestinians in the West Bank.

Activity 2.3. Conduct cross-border workshops to train 40 Palestinians from the West Bank and Israeli lead farmers in technical and conflict management skills.

Lead Farmers Training: In Quarter 7, the project team planned to hold a one-day training in the field for the lead farmers. Due to Ramadan, this event was postponed to the next quarter.

Activity 2.4. Expand participation in cross-border olive oil activities in 24 new communities in the West Bank and Israel; establish 4 Farmer Field Schools.

Establishing Four Farmer Field Schools: The project has established four Farmer Field Schools of 10 dunum each in Asira, Arrabeh, Aqqaba, and Deir-Sharaf. During the reporting period, olive trees in the four farms were marked with two different colors to differentiate between the trees that

will be treated with supplementary irrigation and natural fertilizers from the trees that will not be treated (used as the control group).

Fares Al Jabi, Khaled Al Junaidi, and Ghasan Zuhud conducted field visits with the farms to test a sample of the olive fruit and determine the optimal time for initiating the irrigation process. The goal of this process is to induce olive trees to produce larger fruit by increasing the olive flesh size, not the olive pit size, in order to positively affect the quantity of the olive oil produced. Al Jabi, Al Junaidi, and Zuhud determined that supplementary irrigation is optimal during the three-month period from mid-July to mid-September.

Mill Owners Training: On May 31st and June 1st, the project held a 2-day training session for mill owners in Nablus with the participation of 24 individuals from the West Bank. ([Appendix 2: Training Agenda](#))

During the first training day, Taghreed Shehadeh, the head of the national team for olive oil tasting and an international judge in the jury of the olive oil competition TerraOlivo (2013-present), discussed the characteristics of national and international olive oil, olive oil chemical and sensory characteristics, and the desired attributes of olive oil (fruity, bitter, pungent, peppery sensation).

During the second day, participants talked about best practices in the mill, including cleaning the olives, grinding the olive into a paste, mixing the paste, separating the oil from the vegetable water and solids, racking, and filtering. Also, it was very important to talk about bottling and storing the olive oil, as the bottle, size, shape, color, material and closure can appreciably affect quality during storage time.

Dr. Fat-hi Abdel Hadi, who created the Israeli Olive Oil Tasting Panel, participated in the second day of training and talked about the olive sector in the world, olive production, marketing, and the challenges that face the olive sector. Participants discussed the role of a mill owner, especially in relation to the farmers and olive oil sellers.





Mill owners training.

At the end of the second day, participants completed a predesigned evaluation form. Participants indicated that the training was useful and that they will use the knowledge they acquired from the training to produce higher quality olive oil.

Peer-to-Peer Sessions: 41 Palestinian women farmers participated in a peer-to-peer session on April 7, 2016. During the session, Fares Al Jabi discussed the health benefits of olive oil, the annual consumption of olive oil per person, and olive oil storage. Participants were interested in the training topics, and appreciated the interactive nature of the session as they were offered the opportunity to ask questions and discuss points in small groups.

C. Objective 3: Strengthen value chains structurally by supporting the creation of networks of service providers and value-added businesses.

Activity 3.1. Establish 30 microenterprises to provide support services to olive farmers.

The project hosted two 2-day business trainings on May 23-24, 2016 for a total of 52 participants (Group 1: 13 participants from the West Bank and 15 from Israel; Group 2: 18 participants from the West Bank and 6 from Israel). 79% of the total participants were females. ([Training agenda: Appendix 3](#))

The Galilee International Management Institute (GIMI) guided the two cross-border trainings in Nazareth. The training began with icebreaking activities to help establish a positive environment and provide an opportunity for participants to get to know one another. Then, trainers focused on conflict management, including ways of dealing with conflicts within a group, conflict management styles, and factors affecting conflict. The training also focused on the importance of women's role in the community and addressed barriers to women's economic independence.

During the training, trainers focused on the significance of starting a business, and the difference between being employed and having a business. They also discussed the skills needed for the person who wants to start up a business. Participants were encouraged to form small groups and brainstorm new start-up ideas.

In the coming quarter, the training will be continued and will focus more on technical skills such as budgeting, financial planning, marketing and pricing strategies. After the training, participants will be supported in developing professional business plans.



Microenterprise training.

Activity 3.2. Establish 20 women's cooperative microenterprises for value added olive products.

This joint activity has been shifted to the next quarter due to Ramadan; cross-border field visits are planned for September.

D. Crosscutting Areas

Communications

The Olive Oil Without Borders project was mentioned in an article in the Olive Oil Times (<http://www.oliveoiltimes.com/olive-oil-business/africa-middle-east/jerusalem-hosts-7th-terraolivo-competition/51824>).

IV. PROGRESS AGAINST WORKPLAN

The Olive Oil Without Borders II project has made progress as projected against its second year implementation plan. A chart measuring progress can be found in [Appendix 1](#).

V. CHALLENGES, REMEDIAL ACTIONS, AND LESSONS LEARNED

Permit requests: Waits in obtaining permits result in challenges and delays in arranging several of the joint activities. Activity 3.1 was planned for May 9-10, 2016; however, the activity was canceled, as permits were not issued. The project also faced several challenges in receiving permits for overnight stays.

VI. PROJECT INDICATORS & IMPACT

Chart: Summary of Project Indicators, Targets and Impact

#	Indicator	CURRENT QUARTER	END OF YEAR 2 TARGET	PROJECT (ACTUAL)
PI 1	Percentage of targeted participants who agree that they have better understanding of the others that helped in changing their attitude positively.	-	35%	-
PI 1.1	Number of US funded events, trainings, or activities designed to build support for peace or reconciliation on a mass scale	6	70	51
PI 1.2	Number of people participating in USG-supported events, trainings, or activities designed to build mass support for peace and reconciliation.	103	775	817
PI 1.2a	Number of women participating in USG-supported events, trainings, or activities designed to build mass support for peace and reconciliation.	74	240	209
PI 1.2b	Number of youth participating in USG-supported events, trainings, or activities designed to build mass support for peace and reconciliation.	31	255	148
PI 1.2c	Number of participants from Israel in USG-supported events, trainings, or activities designed to build mass support for peace and reconciliation.	21	387	150
PI 1.2d	Number of participants from West Bank in USG-supported events, trainings, or activities designed to build mass support for peace and reconciliation.	78	388	667
PI 2.1	Number of private enterprises, trade/ business associations, or community-based organizations that applied new technologies or management practices.	-	5	2
PI 2.2	Percentage of direct participants expressing support for cross-border economic collaboration.	-	35%	-
PI 3.1	Number of micro, small and medium enterprises receiving business development services from USG assisted sources.	-	30	-
PI 3.2	Proportion of female participants in USG-assisted programs designed to increase access to productive economic resources.	-	15/30	-

Purpose: Palestinians and Israelis have improved perceptions of the other and trust by working together in the olive sector.

PI 1. Percentage of participants who indicate that they have an increased positive perception about “the other.”

INDICATOR	Year 2 Target	Current Quarter	Project Actual
Percentage of targeted participants who agree that they have better understanding of the others that helped in changing their attitude positively.	35%	N/A	-

This indicator will be measured at the end of Year 2.

Output I: Cross-border cooperation and leadership is strengthened between Palestinian and Israeli participants.

PI 1.1 Number of USG-funded events, trainings, or activities designed to build support for peace or reconciliation on a mass scale.

INDICATOR	Year 2 Target	Current Quarter	Project Actual
Number of USG-funded events, trainings, or activities designed to build support for peace or reconciliation on a mass scale.	70	6	51

During the quarter, six activities were held: one peer-to-peer session, one IOOC-POOC meeting, one training session for mill owners, two business management trainings for youth, and the contract signing for the 3 research projects.

PI 1.2 Number of people participating in USG-supported events, trainings, or activities designed to build mass support for peace and reconciliation.

	End of Year 2	Current Quarter	Project
INDICATOR	TARGET	ACTUAL	ACTUAL
1.2 Number of people participating in USG-supported events, trainings, or activities designed to build mass support for peace and reconciliation.	775	103	817
1.2 a Number of women participating in USG-supported events, trainings, or activities designed to build mass support for peace and reconciliation.	240	74	209
PI 1.2b Number of youth participating in USG-supported events, trainings, or activities designed to build mass support for peace and reconciliation.	255	31	148
PI 1.2c Number of participants from Israel in USG-supported events, trainings, or activities designed to build mass support for peace and reconciliation.	387	21	150
PI 1.2d Number of participants from West Bank in USG-supported events, trainings, or activities designed to build mass support for peace and reconciliation.	388	82	667

This includes the unique participants at peer-to-peer sessions, the IOOC-POOC meeting, the mill owners training, two business management trainings for youth, and the participants in the research activities.

Output 2: Expanded grassroots, cross-border economic cooperation between Israelis and Palestinians in the West Bank.

PI 2.1 Number of private enterprises, trade/ business associations, or community-based organizations that applied new technologies or management practices.

INDICATOR	End of Year 2 Target	Current Quarter	Project Actual
Number of private enterprises, trade/ business associations, or community-based organizations that applied new technologies or management practices.	5	0	2

PI 2.2 Percentage of direct participants expressing support for cross-border economic collaboration.

INDICATOR	Year 2 Target	Current Quarter	Project Actual
Percentage of direct participants expressing support for cross-border economic collaboration.	35%	-	-

This indicator will be measured at the end of Year 2.

Output 3: Strengthened cross-border structure of value chains.

PI 3.1 Number of policy initiatives undertaken jointly by Palestinian and Israeli institutions.

INDICATOR	Year 2 Target	Current Quarter	Project Actual
Number of micro, small and medium enterprises receiving business development services from USG assisted sources.	30	-	-

This indicator will be measured after grants distribution.

PI 3.2 Percentage of female participants in USG-assisted programs designed to increase access to productive economic resources.

INDICATOR	Year 2 Target	Current Quarter	Project Actual
Percentage of female participants in USG-assisted programs designed to increase access to productive economic resources.	50%	-	-

VII. UPCOMING ACTIVITIES

A. Objective 1: Strengthen cross-border cooperation and leadership development through joint marketing and applied research.

Activity 1.1. Build capacity for collaboration between Palestinian and Israeli Olive Oil Councils.

POOC Capacity Building: The project team was planning to support the POOC by providing computers and office equipment. This support has been delayed slightly to the next quarter until the formation of the new board of directors.

Activity 1.2. Promote joint branding and marketing initiatives among cooperatives and private businesses.

Joint meeting between the Palestinian and Israeli Olive Oil Councils: During the next quarterly meeting, the IOOC and POOC will share experiences, discuss news and problems in the olive sector, and discuss expectations for the upcoming season.

In addition, the project will support the POOC and IOOC in issuing an invitation to approximately 3 to 5 American olive oil companies and distributors for a short trade tour to the West Bank and Israel. The aim of this tour is to see the potential of the farmers and olive oil producers in Israel and West Bank, test the olive oil quality, and discuss the possibilities of importing olive oil from both sides.

Activity 1.3. Promote collaborative studies and activities to improve productivity, certification, and quality of West Bank and Israeli olive oil.

Joint Olive Advisory Committee Meeting: The committee will meet in the coming quarter and will follow up on the research activities, providing any support needed in their completion and the sharing of results.

B. Objective 2: Expand grassroots, cross-border economic cooperation between Israelis and Palestinians in the West Bank.

Activity 2.3. Conduct cross-border workshops to train 40 Palestinians from the West Bank and Israeli lead farmers in technical and conflict management skills.

Lead Farmers Training: A one-day field training activity was planned to be held for lead farmers in Quarter 7, but because of the overlap in timing with the month of Ramadan (between June 6th and July 5th), the project team decided to reschedule the activity in the field for August.

Activity 2.4. Expand participation in cross-border olive oil activities in 24 new communities in the West Bank and Israel; establish 4 Farmer Field Schools.

Establishing Four Farmer Field Schools: The supplementary irrigation process will begin in mid-July and will continue through mid-September. Each tree will be irrigated by an average of 200 liters of water per week.

Mill Owners Training: Another two training days will be conducted for mill owners, and then the mill owners will submit an application for mill renovation. The project team will form a committee to select the mills to be renovated by the project.

Peer-to-Peer sessions: Peer-to-Peer sessions offer the farmers the opportunity to meet and share knowledge and experience with each other. The project team will continue to hold these sessions in different project locations, with a particular focus on female and Israeli participants during the next quarter. Lead farmers play an important role in guiding these sessions.

C. Objective 3: Strengthen value chains structurally by supporting the creation of networks of service providers and value-added businesses.

Activity 3.1. Establish 30 microenterprises to provide support services to olive farmers.

The project team plans additional training sessions focused on budgeting, financial planning, marketing and pricing strategies, feasibility studies, and creating a full business plan. After the training, participants will be supported in developing professional business plans. Based on business plans, 20 participants out of 52 will receive a grant to start their own micro-enterprises (average grant amount: \$1500).

Activity 3.2. Establish 20 women's cooperative microenterprises for value added olive products.

Women's Cooperative Training: Because of the overlap in timing with the holy month of Ramadan (between June 6th and July 5th), the project has rescheduled the activity to August.

APPENDIX I: PROGRESS AGAINST WORKPLAN- YEAR 2

Objective I: Strengthen cross-border cooperation and leadership development through joint marketing and applied research.

Principal Activities	Specific activity	Number of Beneficiaries	Sub-Activities/ Description	Assumptions (alternatives if necessary)	Deliverables	Predecessor and links	Level of effort from program & financial staff for activities	Responsibility	Output Indicators	Outcomes	Impact Expected	Location	Timing	10	11	12	1	2	3	4	5	6	7	8	9	Status of Achievement			
Activity 1.1: Capacity building with POOC.	1.1a Provide training to POOC	10 POOC members	2 training sessions (Q5&7)	<ul style="list-style-type: none"> POOC willing to engage in project activities Security situation remains stable 	10 trained POOC members	Activity 1.2	Medium-program staff and financial staff	NEF, PCARD, partners	<ul style="list-style-type: none"> # of organizations that applied new technologies/management practices. 	<ul style="list-style-type: none"> Increase POOC capacity to mobilize olive oil stakeholders throughout the value chain and regulate the industry Enable POOC to organize mutually beneficial joint action with IOOC 	POOC expanded capacity and effectiveness is established	West Bank	Training Q5 and Q7; coaching ongoing														2 training sessions completed for POOC		
	1.1b Provide coaching to POOC		Ongoing coaching sessions to take place during the joint meetings										Activity 1.2	Medium-program staff	NEF, PCARD, partners	Ongoing													
	1.1c Coordinate with POOC to develop standards marking	Work with POOC to study procedures for issuing a sticker (or something similar) indicating quality of olive oil	Activity 1.2		Medium-program staff	NEF, PCARD, partners	Ongoing																						
Activity 1.2: Promote joint branding and marketing among cooperatives and businesses.	1.2a Host quarterly joint IOOC/ POOC meetings		Sharing of common challenges & discuss potential cooperation	<ul style="list-style-type: none"> IOOC and POOC willing to engage in meetings Security situation remains stable 	Quarterly cross-border workshops	Activity 2.1 and Activity 2.3	High- program staff and financial staff	NEF, PCARD, Peres	<ul style="list-style-type: none"> % of participants who indicate increased positive perception about "the other." # of people participating in events, trainings, activities designed to build support for peace & reconciliation. # of Cross-Border 	Develop the Olive Sector market in both sides by mutual sharing of information.	Network to share market information ; cross-border marketing facilitated	Israel and West Bank	Quarterly														3 joint quarterly meeting held		
	1.2b Establish cross-border market network	Methods to pass market information to the community through champions and their trained peers (linked to activity 2.1).	Market network established		Medium-program staff		NEF, PCARD, partners	Israel and West Bank				Duration of project activities																	Spain study tour completed; ongoing support provided
	1.2c Support cross-border marketing activities	10	Support participation of 10 Israeli and Palestinian stakeholders at international trade show in Spain		6 joint market access events	NEF, PCARD, partners	Spain	Dec.																					

Principal Activities	Specific activity	Number of Beneficiaries	Sub-Activities/Description	Assumptions (alternatives if necessary)	Deliverables	Predecessor and links	Level of effort from program & financial staff for activities	Responsibility	Output Indicators	Outcomes	Impact Expected	Location	Timing	10	11	12	1	2	3	4	5	6	7	8	9	Status of Achievement
	1.2d International Olive Oil Festival		First international olive oil festival held in West Bank		Olive Oil festival held		High- program staff and financial staff	NEF, PCARD, partners	Branding, Marketing, and research planning activities.	Develop the Olive Sector market in both sides by mutual sharing of information.		Hebron	Oct.													Harvesting event held
Activity 1.3: Promote collaborative studies and activities to improve productivity, certification, and quality of West Bank and Israeli olive oil.	1.3a Host quarterly meetings of Joint Olive Oil Industry Advisory Committee		<ul style="list-style-type: none"> Bring together key research and academic specialists to establish Joint Olive Industry Advisory Committee Committee advises and monitors a two-year collaborative study and development plan for a unified Israeli and West Bank olive industry. 	<ul style="list-style-type: none"> Security situation remains stable Participants willing to engage 	4 quarterly meetings hosted		Medium-program staff and financial staff	NEF, PCARD, Volcani, Peres	<ul style="list-style-type: none"> # of events and # of people participating events, trainings, or activities designed to build support for reconciliation. # of Cross-Border Branding, Marketing, and research planning activities 	Support a unified Israeli and West Bank olive industry		Israel and West Bank	Quarterly													Quarterly meeting of committee held; selection of 4 projects; 3 projects launched
	1.3b Selection of 4 cross-border research projects				4 cross-border research projects selected and underway																					

Objective 2: Expand grassroots, cross-border economic cooperation between Israelis and Palestinians in the West Bank.

Principal Activities	Specific activity	Number of Beneficiaries	Sub-Activities/Description	Assumptions (alternatives if necessary)	Deliverables	Predecessor and links	Level of effort from program & financial staff for activities	Responsibility	Output Indicators	Outcomes	Impact Expected	Location	Timing	10	11	12	1	2	3	4	5	6	7	8	9	Status of Achievement				
Activity 2.1 Develop "Champions" network to scale up community participation in cross-border cooperation in olive sector.	2.1a Provide ongoing support to 9 project champions	9 beneficiaries	Support and coaching for champions		Champions coached and supported	Activity 2.2 and Activity 2.3	Low-program staff	NEF, PCARD, Peres		Strengthen community-level leadership for cross-border engagement and reconciliation	Scale up community participation in cross-border cooperation	Israel and West Bank	Ongoing												Ongoing					
2.3 Conduct Cross-Border Training for 40 Lead Farmers	2.3a Participant selection	20 farmers	Selection using methods from OOWB I (standard grants manual)	<ul style="list-style-type: none"> Security situation remains stable Participants willing to engage 	20 farmers selected	Activity 2.4	Medium-program staff	NEF, PCARD, Champions	<ul style="list-style-type: none"> # of people participating in events, trainings, activities designed to build support for reconciliation. 	Improve quality, decrease production costs, and facilitate links to new market opportunities in collaboration with individuals and firms across the border	Network is developed to scale up community participation in cross-border cooperation; Networks among participants strengthened and expanded	Israel and West Bank	Q6												Lead farmers trained					
	2.3b Conduct Training of Trainers workshops	40 farmers	Joint three-day workshop		40 farmers trained		Medium-program staff	NEF, PCARD, Champions					Q6																	
	2.3c Follow-up joint workshops for YI farmers	20 farmers	Joint follow-up workshops		20 farmers supported		Medium-program staff	NEF, PCARD, Champions					Q7&8																	
2.4 Expand participation in cross-border olive oil activities in 24 new communities in the West Bank and Israel; establish 4 Farmer Field Schools.	2.4a Four farmer field schools established		Farmer field schools established				Activity 2.3	Medium-program staff					NEF, PCARD, Peres, Champions				Israel and West Bank	Quarterly												4 Farmer Field schools selected
	2.4b Farmers trained by lead farmers	575 farmers trained by lead farmers	Training by lead farmers/use of FFS	575 farmers supported		Medium-program staff	Ongoing																						P2P trainings for farmers	
	2.4c Training workshop for mill owners	20 mill owners	20 mill owners trained (10 Palestinian and 10 Israeli)	20 mill owners		Medium-program staff	Q6																							Completed
	2.4d In kind grants for mill owners	7 mill owners	Application and selection of in-kind grants	7 mill owners		Medium-program staff and financial staff	Q7/8																							

Objective 3: Strengthen value chains structurally by supporting the creation of networks of service providers and value-added businesses.

Principal Activities	Specific activity	Number of Beneficiaries	Sub-Activities/Description	Assumptions (alternatives if necessary)	Deliverables	Predecessor and links	Level of effort from program & financial staff for activities	Responsibility	Output Indicators	Outcomes	Impact Expected	Location	Timing	10	11	12	1	2	3	4	5	6	7	8	9	Status of Achievement		
3.1 Establish 30 Microenterprises).	3.1a Host training workshops	30	Joint training workshops, focused on technical aspects, business, conflict management		30 youth trained		Medium-program staff	NEF, PCARD, Peres					Q5												2-day training for 50+ participants			
	3.1b Award 20 start-up fund grants	20	Grantees selected based on evaluation of business plans		Start-up grants awarded		Medium-program staff and financial staff	NEF		Microenterprises provide support services to olive farmers	Essential support services are initiated and opportunities for ancillary business development are created	Israel and West Bank	Q6/7															
	3.1c Provide follow-up technical assistance/support		Hire external coach Technical support to the women.		Support visits to entrepreneurs		Medium-program staff and financial staff	NEF, PCARD					Ongoing															
3.2 Establish 20 Women-run cooperative microenterprises	3.2a Cross-border visits for women's association leaders	20 women	Organize 2 Visits for the 20 women		6 cross-border field visits		High-program staff and financial staff		<ul style="list-style-type: none"> #of women participating in events, trainings, or activities designed to build mass support for peace and reconciliation. % of female participants in programs designed to increase access to productive economic resources. 	Facilitate both understanding and collaboration between Israeli and West Bank counterparts, as well as access to new markets	Essential support services are initiated and opportunities for ancillary business development are created	Israel and West Bank															To be held in next quarter	
	3.2c Provide business management training to women		Six days of business training		20 women trained		High-program staff and financial staff	NEF, PCARD, Peres					Q6															
	3.2c Selection of 10 grant recipients	20 women	Selection committee selects 10 grant recipients		10 grants distributed		High-program staff and financial staff						Q7/8															

Principal Activities	Specific activity	Number of Beneficiaries	Sub-Activities/Description	Assumptions (alternatives if necessary)	Deliverables	Predecessor and links	Level of effort from program & financial staff for activities	Responsibility	Output Indicators	Outcomes	Impact Expected	Location	Timing	10	11	12	1	2	3	4	5	6	7	8	9	Status of Achievement					
Monitoring and Evaluation	Track and document project outputs, indicators, and impact		Finalize Performance Monitoring Plan		Performance Monitoring Plan	High-program staff and financial staff	NEF, with PCARD, Peres Center	<ul style="list-style-type: none"> Outputs, outcomes, and impact data collected. Project model and best practices disseminated 				Israel and West Bank	Ongoing													Ongoing					
			Collect baseline information as defined in the performance monitoring plan		Baseline information documented								Q6/7																		
			Progress Assessment		Assessment report								Q8																		
Environmental Compliance	Ensure project meets all environmental compliance requirements		Prepare and follow Environmental Mitigation and Monitoring Plan		EMMP		NEF																								

APPENDIX 2: MILL OWNER TRAINING AGENDA



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Olive Oil Without Borders II
Mill Owners' Training
Act. 2.4

Location: Nablus
 Date: May 31st - June 1st, 2016

Agenda	Schedule	Presenter/Facilitator
<i>Tuesday, May 31st</i>		
<i>Registration</i>	<i>09:00-09:10</i>	
<i>Welcome and introductory remarks</i>	<i>09:10-09:30</i>	<i>Salah Abu Eisheh</i> <i>NEF Country Director</i> <i>Fares Al Jabi</i>
<i>Olive varieties and specification</i>	<i>9:30-10:00</i>	<i>Taghreed Shehada</i>
<i>Olive Oil chemical and sensory characteristics and standards according to international and Palestinian standards.</i>	<i>10:00-11:00</i>	
<i>Olive Oil Chemical tests</i>	<i>11:00-12:30</i>	
<i>Olive Oil Sensory tests</i>	<i>12:30-14:00</i>	
<i>Lunch</i>	<i>14:00-15:00</i>	---
<i>Wednesday, June 1st</i>		
<i>Right and Wrong practices in the mill</i>	<i>9:00-11:00</i>	<i>Khaled Al Junaidi</i>
<i>The role of the mills on the quantity and quality of the produced olive oil</i>	<i>11:00-12:30</i>	<i>Dr. Fat-hi Abd Al Hadi</i>
<i>Mills Types</i>	<i>12:30-14:00</i>	<i>Fares Al Jabi</i>
<i>Lunch</i>	<i>14:00-15:00</i>	---
<i>Wrap up and closing</i>	<i>15:00-15:30</i>	<i>Fares Al Jabi</i>

APPENDIX 3: BUSINESS TRAINING AGENDA



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*Olive Oil Without Borders II
 Business Training Agenda
 Act 3.1*

Location: Nazareth
 Date: May 23-24, 2016

Schedule	Agenda	Presenter/Facilitator
Day 1: May 23, 2016		
10:00-10:30	Registration	
10:30-11:00	Opening and welcoming	
11:00-12:30	Ice breaking activities	
12:30-14:00	Lunch and hotel rooms assignment	
14:00-15:30	Women's role in the society and the importance of their economic independence	
15:30-15:45	Coffee break	
15:45-17:15	The challenges women face in the society (Gender)	
17:00-19:00	Tour at Nazareth with dinner (outside the hotel)	
19:00-20:00	Optional social evening	
Day 2: May 24, 2016		
08:00-09:00	Breakfast	
09:00-10:30	Feasibility study establishing	
10:30-10:45	Coffee break	
10:45-12:30	Feasibility study subjects	
12:30-14:00	Lunch	
14:00-15:00	Summary / Closing	
15:00	Departure	

APPENDIX 4: GEO-MIS & TRAINET

Geo-MIS/TraiNetPartner's Quarterly Update Report (Partner/ Program) Quarter 7, FY 2016

I certify that we have appropriate tools in place for data collection, verification, analysis, and storage and we have updated the Geo-MIS system and the participant training system TraiNet with the most updated information that reflects the current project implementation deliverables and achievements.

In addition, the attached list of PMP indicators are still appropriate, valid, and up to date for program performance tracking up to this quarter and those indicators are in compliance with DQA measures (Validity, Integrity, Precision, Reliability, and Timeliness) as per ADS 203.3.5.1.

1) Number of Activities Added/Updated this reporting period:

Location	Activity Status		Total
	Completed	On Going	
Abroad	1	0	1
Al 'Arrub Camp	1	0	1
Any Partner - Nablus	1	2	3
Any Partner - Ramallah	1	0	1
Arraba	1	0	1
'Asira al Qibliya	1	0	1
'Asira ash Shamaliya	5	0	5
Bani Zeid	1	0	1
Beit Furik	1	0	1
Beita	1	0	1
Birgin	1	0	1
Deir al Ghusun	0	1	1
Deir Ibzi'	1	0	1
Deir Sharaf	1	0	1
Hajja	0	1	1
Iksal	3	0	3
Israel	1	0	1
Jamma'in	1	0	1
Kafr 'Abbush	1	0	1
Kafr ad Dik	1	0	1
Kafr Ra'i	1	0	1
Kifl Haris	0	1	1
Nablus	1	3	4
Nazareth	1	2	3
Ramallah	3	0	3
Sabastiya	1	0	1
Sde Yaakov	1	0	1
Tammun	1	0	1
Tayasir	0	1	1
Wadi Ara Erea	3	0	3
Total:	36	11	47

2) Quarterly Program Updates during this reporting period:

Category	Added/Updated this reporting period	Date of last update	Comments
Overall Goals	<u>Yes / No</u>	NA	
Overall Achievements	<u>Yes / No</u>	July 26, 2016	
FY16 Goals	<u>Yes / No</u>	NA	
FY16 Achievements	<u>Yes / No</u>	July 26, 2016	
Planned Events	0 added	NA	
Success Stories	0 added	NA	
Pictures	8 added	July 26 2016	
Documents	0 added	NA	
Sub Partners	0 added	NA	
PMP Indicators FY16 Results	7 indicators updated 14 total number of indicators	July 26, 2016	

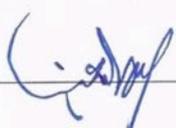
- i. PMP Indicators: Attach Current Geo-MIS PMP Matrix report (PMP & PPR indicators).
- ii. Attach list of proposed PMP indicators to be added or dropped (if any).

Indicator title	Definition	Reasons for adding or dropping
N/A		

3) Participant Training (for past quarter):

- a. All Participant Training programs have been updated in the TraiNet system: YES_X_ NO__
- b. Number of courses reported in TraiNet: 3
- c. Number of participants reported in TraiNet: 76

COP Name: Salah A. Eiseh Date: 26.7.2016

Signature: 

Program PMP Indicators Report
 Program: OOWBII Partner: NEF

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Program Component / IR	Program Element	Indicator Code and Name	Ind. Type / Ind. Result Type	Ind. Format	Baseline/ Partner's PMP Code	LOP to Date	FY15	FY16	FY17	FY18	FY19	Comment
Output 1	1.6.2 Peace and Reconciliation Processes	1.6.2-12 - 1.6.2-12 Number of USG supported events, trainings, or activities designed to build support for peace or reconciliation on a mass scale	OP_std Output	Integer	0	Planned: 115 Actual: 45	25 20	45 31	45			
Output 1	1.6.2 Peace and Reconciliation Processes	1.6.2-14 - 1.6.2-14 Number of people participating in USG-supported events, trainings, or activities designed to build mass support for peace and reconciliation.	OP_std Output	Integer	0	Planned: 1,500 Actual: 714	250 415	525 402	725			
Output 1	1.6.2 Peace and Reconciliation Processes	1.6.2-14a - 1.6.2-14a Number of men participating in USG-supported events, trainings, or activities designed to build mass support for peace and reconciliation.	OP_std Output	Integer	0	Planned: 1,040 Actual: 579	175 336	360 272	505			
Output 1	1.6.2 Peace and Reconciliation Processes	1.6.2-14b - 1.6.2-14b Number of women participating in USG-supported events, trainings, or activities designed to build mass support for peace and reconciliation.	OP_std Output	Integer	0	Planned: 460 Actual: 135	75 79	165 130	220			
Output 1	1.6.2 Peace and Reconciliation Processes	1.6.2-14c - Number of youth participating in peace building activities	Mgmt Output	Integer	0	Planned: 375 Actual: 117	100 75	155 73	120			
Output 1	1.6.2 Peace and Reconciliation Processes	1.6.2-14e - Number of Israelis participating in USG-supported events, training and activities designed to build mass support for peace and reconciliation	Mgmt Output	Integer	0	Planned: 750 Actual: 129	125 109	262 41	363			
Output 1	1.6.2 Peace and Reconciliation Processes	1.6.2-14f - Number of Palestinians participating in USG-supported events, training designed to build mass support for peace and reconciliation	Mgmt Output	Integer	0	Planned: 750 Actual: 585	125 306	263 361	362			
Output 3	1.6.2 Peace and Reconciliation Processes	1.6.2-C117 - Number of micro small and medium enterprises receiving business development services from USG assisted sources	Mgmt Outcome	Integer	0	Planned: 50 Actual: 0	n/a n/a	30	20			

Program PMP Indicators Report
 Program: **OOWBII** Partner: **NEF**

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Output 3	6.3.1 Gender	GNDR-2 - Proportion of female participants in USG-assisted programs designed to increase access to productive economic resources (assets, credit, income or employment)	OP_std Outcome	Percentage		Planned:	25/50	n/a	15/30	10/20		Change target to x/y
						Actual:	0	n/a				
Output2	1.6.2 Peace and Reconciliation Processes	1.6.2-C115 - Number of private enterprises, trade/ business associations, or community-based organizations that applied new technologies or management practices	Mgmt Output	Integer	0	Planned:	50	1	4	45		We had set target as 1 in 1 as POOC should have started using new management practices. But the POOC training was delayed and be complete Quarter 5 of project.
						Actual:	2	0	2			
Output2	1.6.2 Peace and Reconciliation Processes	1.6.2-C116 - Percentage of direct participants expressing support for cross-border economic collaboration.	Mgmt Output	Percentage	0	Planned:	60%	n/a	35%	60%		
						Actual:		n/a				
Purpose	1.6.2 Peace and Reconciliation Processes	1.6.2-C096 - Percentage of targeted participants who agree that they have better understanding of the others that helped in changing their attitude positively	OP_cust Outcome	Percentage	0	Planned:	60%	n/a	35%	60%		
						Actual:		n/a				
Purpose	1.6.2 Peace and Reconciliation Processes	1.6.2-C096a - Percentage of Male	OP_cust Outcome	Percentage		Planned:	60%		35%	60%		
						Actual:						
Purpose	1.6.2 Peace and Reconciliation Processes	1.6.2-C096b - Percentage of Female	OP_cust Outcome	Percentage		Planned:	60%		35%	60%		
						Actual:						