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USAID'S Growth with Equity in Mindanao Program

GEM 3 Quarterly Report July 1, 2012 - September 30, 2012



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Submitted to:

**United States Agency for
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Office of the Economic Development
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Manila, Philippines

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**Subject: USAID Contract No. 492-C-00-08-00001-00
Growth with Equity in Mindanao 3 (GEM 3) Program
Quarterly Performance Report (July 1, 2012 – September 30, 2012)**

Dear Dr. Robielos:

In accordance with Section F.6 of our contract, Reports and Deliverables or Outputs, and the requirements set forth in AIDAR clause 752.242-70, Periodic Progress Reports (Oct. 2007), we are pleased to submit a CD copy and two hard copies of our Quarterly Performance Report for the period July 1 through September 30, 2012.

The report addresses the following areas:

- (a) Performance objectives/expected outputs for the quarter
- (b) Summary of major accomplishments as well as unexpected or unplanned outcomes/activities during the quarter and the fiscal year
- (c) Outstanding issues and implementation problems and options for resolving these issues and problems
- (d) Planned performance objectives for the next quarter
- (e) FY 12 OP targets and accomplishments
- (f) An administrative report covering expenditures by contract line item and status of funds to date and
- (g) Participant Training

Should you have any questions or comments regarding this report, please feel free to contact this office. Thank you and best regards.

Very truly yours,
THE LOUIS BERGER GROUP, INC.

DANIEL T. BICHANICH
Chief of Party

cc: The Contracting Officer, USAID/Philippines

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1.0 Infrastructure Development

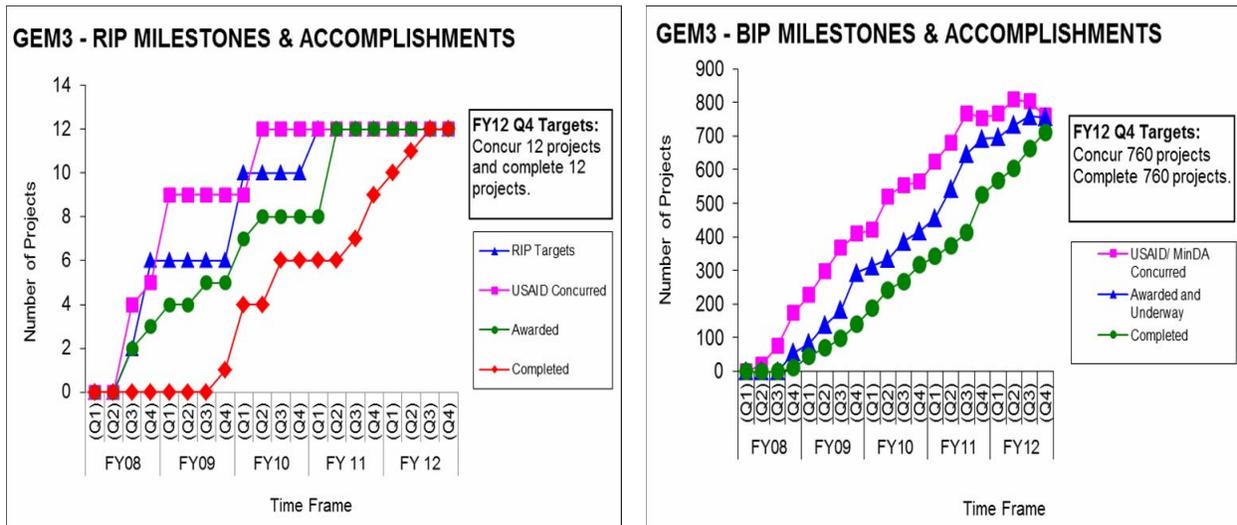
The Growth with Equity in Mindanao Program under its Infrastructure Development component will design and construct at least 760 Barangay Infrastructure Projects (BIP) such as community water systems, warehouses, solar dryers, boat landings, barangay bridges, pedestrian bridges, market centers, and farm-to-market roads, and 12 Regional Impact Projects (RIP) including airport runways, water systems, bridges, and roadway upgrades. These projects will be located predominantly in the Autonomous Region in Muslim Mindanao (ARMM) and other conflict-affected areas of Mindanao (CAAM), and will be undertaken in partnership with national government agencies, the ARMM regional government, provincial and local governments, community groups, and cooperatives. The per-project cost of Barangay Infrastructure Projects will generally range from \$5,000 to \$50,000. The cost of Regional Impact Projects, which are larger and designed to help accelerate regional economic growth, generally range from over \$50,000 to \$1 million, although some RIPs exceed \$1 million.

1.1 Performance objectives/expected outputs for 4th Qtr. FY2012:

During the 4th quarter of the Fiscal Year 2012, GEM completed 49 subprojects for a total of 712 completed BIPs to date.

Below are graphs showing targets and accomplishments through the end of the reporting period for the BIP and RIP infrastructure components.

Figure 1.1: RIP and BIP Accomplishments



RIPs

The 5th year work plan targeted the completion of the 12th RIP. To date, 12 RIP subprojects have received concurrence from the United States Agency for International Development (USAID) and Mindanao Development Authority (MinDA), and construction is completed on all of them. The RIP program has 13 subprojects concurred by USAID and MinDA; however, one project (Lunot Bridge in Basilan), which previously received concurrence on December 5, 2008, was dropped from the RIP program with USAID approval due primarily to funding limitations at the time it was being considered.

The 12 completed RIPs are listed below in Table 1.1:

Table 1.1: Status of RIP Subprojects

No	RIP No.	Name of Project	Location	Bene-ficiaries	Date Completed
1207 RIPs					
1	R-01	Jolo Water Supply Upgrading	Jolo, Sulu	70,000	23-Oct-09
2	R-02	Sanga-Sanga Airport Runway Improvement	Bongao, Tawi-Tawi	322,317	23-Sep-09
3	R-03	Jolo Airport Runway Improvement	Jolo, Sulu	619,688	27-Dec-09
4	R-04	Tawi-Tawi Bridge/Road Partnership Project	Bongao, Tawi-Tawi	200,000	15-Aug-11
1210 RIPs - Liguasan Marsh Initiative					
5	R-10	Midsayap-Datu Piang National Highway Upgrading (Midsayap Section)	Midsayap, North Cotabato	113,000	30-Apr-12
6	R-11	Buluan-Pandag-Paglat-SK Pendatun Road Upgrading	Buluan, Pandag, Paglat & SK Pendatun, Maguindanao	87,000	30-Mar-12
7	R-12	Ladtingan-Silik Road Upgrading	Pikit, North Cotabato	21,000	29-Dec-11
Other RIPs					
8	R-05	Ladia-Raguisi-Pinaring Road Upgrading	Sultan Kudarat, Maguindanao	7,026	14-May-11
9	R-06	Baños Bridge	Lantawan, Basilan	134,000	27-May-10
10	R-07	Busay Bridge	Isabela City, Basilan	121,000	24-May-10
11	R-09	Ngan Spillway Overflow Structure	Compostela Valley	7,202	5-Nov-09
12	R-13	Paglat Spur Road Upgrading	Pandag & Paglat, Maguindanao	10,800	15-Oct-11

BIPs

To date, USAID and MinDA concurrences have been received for 761 active BIPs, excluding 110 previously concurred BIPs that were cancelled and removed for various reasons, primarily the inability of the LGU to provide a counterpart contribution and technical infeasibility, and those that will no longer be pursued due to the program close-out. Seven hundred sixty-one subprojects have been approved for bidding, of which 755 subproject subcontracts have been awarded. Forty three BIPs are underway and 712 subprojects have been completed.

Table 1.2 below provides the details of BIP status during the 3rd and 4th Quarters of FY2012.

Table1.2: BIP Status

Activities	Q3 FY2012	Q4 FY2012	Change
	April 2012-June 2012	July 2012 – September 2012	
Concurred BIPs	803	761	(42)
Approved to bid BIPs	776	761	(15)
Awarded BIPs	760	755	(5)
Completed BIPs	663	712	49
Ongoing BIPs	97	43	(54)

The Infrastructure Construction Team continues to exert every effort and initiated several activities to meet program targets.

During this quarter, GEM performed value-engineering modifications on several BIPs that were recently started or about to start construction because of changes in the program requirements due to adjustments in the budget. Projects were de-scaled, adjusted and repackaged to suit available budget and time for construction. Contracts worked closely with affected subcontractors to coordinate changes of subcontracts. Project recipients in the local government units were informed of these actions. Additionally, several inactive projects have been terminated with remaining work to be rebid or implemented under direct administration and procurement.

GEM is also continuing to address potential delays due to LGU counterpart issues on a number of subprojects. The Program has worked closely with MinDA to resolve counterpart issues where the LGU has been reluctant to comply.

Infrastructure Construction field staff continue to work closely with and meet with subcontractors having problems with providing adequate equipment and manpower to urge them to explain how they will improve their performance, and advise them of the potential termination of their subcontracts as a result of unacceptable delays. The latter action continues to produce positive results.

The following provides a discussion of performance objectives and outputs that are scheduled to be completed per GEM's FY2012 5th Year work plan.

1.1.1 General:

- Preparation and submittal of Monthly Infrastructure Construction Progress and Expenditures reports – a contract requirement. Reports are due the 10th of the following month.
- Provide assistance for USAID/USG visits to RIP and BIP projects, and help organize various activities and events including turn-over ceremonies, launchings and inaugurations, and project inspections.

1.1.2 Barangay Infrastructure Projects (BIPs) Targets:

- Submit requests for USAID/MinDA preliminary concurrence for a cumulative 760 BIPs by the end of the final quarter of Fiscal Year 2012.
- Complete a cumulative total of 760 BIPs by 30 September 2012, the end of the FY12. The remaining forty-three BIPs active in October will be completed before the end of November 2012.

1.1.3 Regional Impact Projects (RIPs) Targets:

- Continue to monitor, track and report outstanding counterpart activities on completed RIP subprojects.

1.1.4 Beneficial Use Monitoring (BUM) Targets:

- Conduct visits to additional completed GEM-3 BIPs and RIPs (before 6th month and 11th month after completion/turn-over) during the reporting period and revisits to “old” BIPs and RIPs.
- Continuing follow-up remedial actions (by phone calls or actual visits) to “red” and “yellow” projects and focus efforts by the BUM staff to convince LGUs to provide specific maintenance action and budget.
- Submittal of monthly BUM summary reports from July through September 2012. The September 2012 BUM BIP and BUM RIP Reports are due the last week of October 2012.

1.2 Summary of major accomplishments during the quarter as well as other outcomes/activities during the quarter:

Major outcomes achieved during the quarter are described briefly below:

1.2.1 General:

- As required by the contract, GEM submitted Monthly Infrastructure Progress and Expenditures reports for July and August 2012 by the 10th of the following month. The September 2012 Monthly Report, along with the FY2012 Fourth Quarterly Report, are due on October 10, 2012.
- GEM provided assistance for USAID/USG visits to RIP and BIP projects, and helped organize various activities and events including turn-over ceremonies and inaugurations.

1.2.2 BIPs:

- GEM has submitted and received USAID/MinDA preliminary concurrences for a cumulative total of 761 active BIPs. This number excludes 110 previously concurred BIPs which have been dropped by GEM due to design issues or counterpart non-compliance with contribution commitments, as well as the re-classification of the Ngan Overflow Bridge (R-09) subproject

in Compostela Valley from a BIP to a RIP due to costs. This number also excludes projects that will no longer be pursued due to program close-out.

- During this quarter 49 subprojects were completed for a cumulative total of 712 completed, 755 awarded, with 43 subprojects that are still ongoing construction.
- By the end of this reporting period, 755 BIP Environmental Screening Reports (ESRs) of the 761 active BIPs have been approved by USAID. The remaining 6 active subproject ESRs have been submitted to USAID and are pending approval. A total of 712 completed BIPs have been monitored and reported satisfactory compliance performance of construction safety, health and environmental protection measures by the GEM Subcontractors. At present, there are 43 active BIPs undergoing environmental compliance monitoring through to construction completion.
- The following Figure and Tables showing progress to date.

Figure 1.2 - BIP Accomplishments, as of 4th Qtr. of FY2012.

Table 1.3 - BIP Accomplishments vs Milestones, as of 4th Qtr. of FY2012.

Table 1.4 - BIPs Awarded (Cumulative), as of September 30, 2012.

Table 1.5 – BIPs Completed, as of September 30, 2012.

FIGURE 1.2
BIP Accomplishments, as of 4th Qtr. FY2012

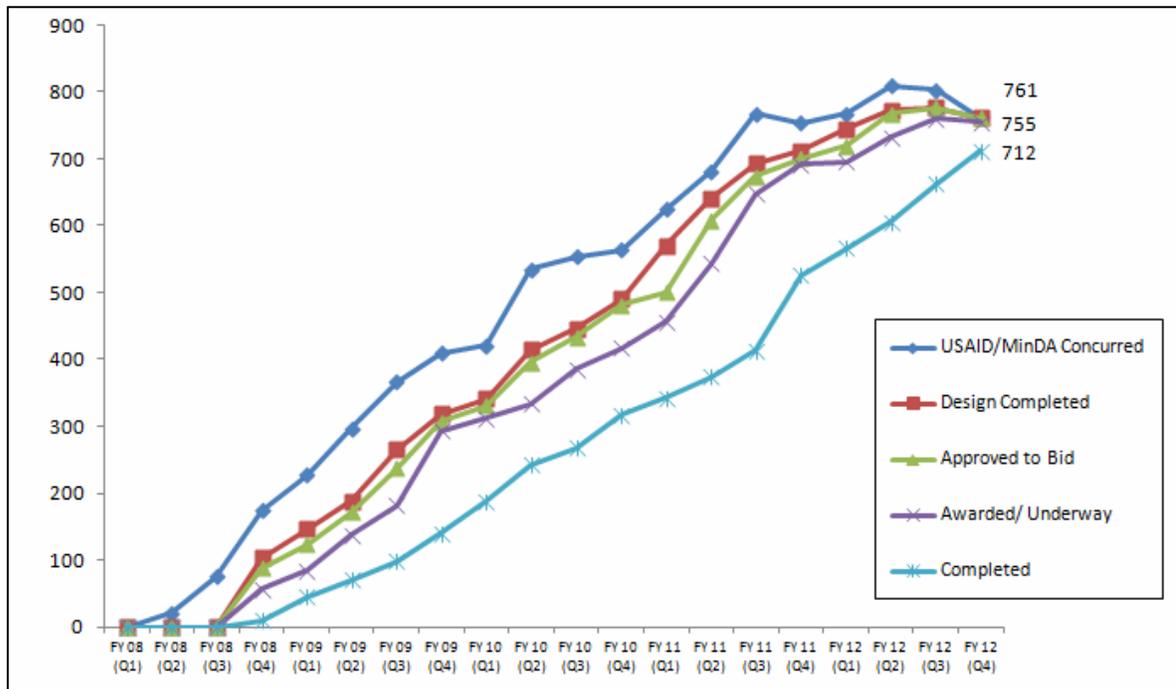


TABLE 1.3
BIP Cumulative Accomplishments vs. Milestones, as of 4th Qtr. FY2012

TASK		FY 2012, 4th Quarter		
		July	August	September
USAID/MinDA Concurred	Milestone	760	760	760
	Actual	755	761	761
	Submitted	755	761	761
USAID Approval to Bid	Milestone	760	760	760
	Actual	755	755	761
	Submitted	755	755	761
Total # of Subprojects Awarded	Milestone	760	760	760
	Actual	755	75	755
Total # of Subprojects Completed	Planned	760	755	760
	Actual	675	696	712

TABLE 1.4
BIPs Awarded (Cumulative), as of September 30, 2012

Types of Projects	No. of Projects	Lengths (in km)/ Area (in sq.m.)	No. of Beneficiaries
Roads	51	41.08	211,880
Boat Landing	66	3.71	320,019
Water System	18	51.25	48,168
Pedestrian Footbridge	80	5.99	423,585
Barangay Bridge/Overflow Bridge	253	15.71	961,044
Drainage	7	1,926	28,814
Irrigation	21	15.61	14,703
Others (handpumps, prod'n facilities etc.)	14	not applicable	211,170
Grains Warehouse/Grains Warehouse & Solar Dryer	8	2,304	924
Seaweed Warehouse & Solar Dryer	3	222	1,922
Seaweed Solar Dryer	7	1,170	749
Grains Solar Dryer	121	37,680	10,504
Trading Center	106	16,111	673,466
TOTAL	755		2,906,948

TABLE 1.5
BIPs Completed, as of September 30, 2012

Types of Projects	No. of Projects	Lengths (in km)/ Area (in sq.m.)	No. of Beneficiaries
Roads	47	39.20	195,008
Boat Landing	53	3.09	237,308
Water System	15	38.52	41,238
Pedestrian Footbridge	76	5.42	409,556
Barangay Bridge/Overflow Bridge	243	15.13	930,755
Drainage	7	1.93	28,814
Irrigation	19	13.99	14,341
Others (handpumps, prod'n facilities etc.)	12	not applicable	194,608
Grains Warehouse/Grains Warehouse & Solar Dryer	7	2,064	818
Seaweed Warehouse & Solar Dryer	2	186	1,722
Seaweed Solar Dryer	7	1,170	749
Grains Solar Dryer	121	37,680	10,504
Trading Center	103	15,508	649,878
TOTAL	712		2,715,299

1.2.3 RIPs:

- During the quarter, counterpart activities on completed RIP subprojects were continued to be tracked and monitored. Counterpart status is reported in Section 1.2.4.

1.2.4 Counterpart Status and Delivery of RIPs:

1.2.4.1 Jolo Water Supply System Upgrading (R-01)

The counterpart commitment of LWUA and JMWD for this subproject was 51% of total project cost (project cost of PhP 31 Million) and fully completed in September 2009.

1.2.4.2 Sanga-Sanga Airport Runway Improvement (R-02)

The counterpart commitment of DOTC and CAAP for this subproject is 52% of total project cost. Work is proceeding.

With data inputs from Program staff and from Tawi-Tawi Chamber members, the improved runway has attracted two airlines, namely, Airphil Express (daily flight using 77-seater turboprop Bombardier Q400) and Cebu Pacific Airways (three-day a week flight using A-319 aircraft) to provide transport service for the Zamboanga-Sanga Sanga route since September 2010 and October 2011, respectively. The Zamboanga-Sanga Sanga air route connects via several airlines to Cebu, Davao and Manila.

Completed

- Concreting (PCC) of 316.m runway section was completed on April 25, 2009 at a project cost of PhP 33 Million.

- Runway shoulder grade correction, runway strip clearing and grading, drainage improvement and fencing completed by DOTC contractor on July 25, 2011 at a total cost of PhP43 Million.
- Construction of perimeter fence (continuation): DOTC contractor completed in April 2011 section of the perimeter fence at the runway extension area with project cost of PhP5 Million. Sections for fencing assigned to the Municipal Government of Bongao (with PhP 5 Million funding) and to the Provincial Government of Tawi-Tawi (with PhP 5 Million funding) under an individual Memorandum of Agreement with DOTC were also completed in July 2011.

Not yet complete

- Construction of new passenger terminal, with funding support of PhP 20 Million from the Priority Development Assistance Fund (PDAF) facilitated by Tawi-Tawi Congressman Jaafar, was bided but pending award because of ownership issue on the lot (Lot No. 73) where the new terminal building will be built. MinDA wrote a letter and is discussing with the Provincial Government and DOTC to address the issue and other infrastructure requirements of the airport such as: expansion of apron and taxiway (partial), complete navigational equipment, additional fire truck, additional perimeter and security fences, vehicle parking area and drainage system for the runway area.

1.2.4.3 Jolo Airport Runway Improvement (R-03)

The counterpart commitment of DOTC and CAAP for this subproject is 35.5% of total project cost. Work is proceeding.

The improved runway attracted Airphil Express to provide air transport service for Zamboanga-Jolo route for three-day a week using 77-seater turboprop Bombardier A400 aircraft since October 2010. The Zamboanga-Jolo route connects via several airlines to Cebu, Davao and Manila.

Completed

- Preparation of Airport Master Plan and Pre-Feasibility Study, completed in June 2009 at a project cost of PhP 9 Million.
- Runway shoulder grade correction, runway strip clearing and grading, drainage improvement and fencing by DOTC contractor completed in April 25, 2011 at a total cost of PhP53 Million.

Not yet complete

- Relocation of Philippine Air Force and civilian houses and structures in the runway safety zone: The fund amounting to PhP 16 Million for the relocation of civilian houses was transferred by DOTC to the Provincial Government of Sulu in April 2010 based on a Memorandum of Understanding for the latter to manage and execute the relocation work. The Program staff conducted research on resettlement procedure from NHA- Region 9 and sent this to the Sulu Provincial Planning and Development Office in August for their ready reference. In March 2012, MinDA together with a Program staff were informed that the Provincial Government has compensated PhP 20,000 each to the affected 200 families. The families cannot relocate because the Provincial Government has yet to execute site clearing and leveling but hesitant to do it claiming of possible technical complication for not owning

the land but DOTC's. To address the issue, MinDA will organize a meeting among DOTC, Sulu Governor, PPDO, MinDA and GEM in Manila to agree on the various action steps. On the PAF building relocation, the Governor is still waiting for the PAF official's counter proposal since they did not agree with the original site identified by the Provincial Relocation Committee. MinDA will also facilitate a meeting between Provincial officials and DND-AFP also in Manila to resolve outstanding issues. The schedule of both meetings has yet to be arranged by MinDA staff.

1.2.4.4 Tawi-Tawi Bridge-Road Partnership Project (R-04)

The counterpart commitment for this subproject is 82.4% by DPWH-Central and 1.8% by DPWH-ARMM, of total project cost. Work is proceeding.

Completed

- Geotech study and detailed engineering design of 3 bridges and link road completed in March 2009 by DPWH-Central at a total cost of PhP 1.5 Million.
- Supply of Steel Bridge materials (from the Salam Bridge Program and valued at PhP 155 Million) delivered and stockpiled at the project site by DPWH-ARMM.
- Construction of Bridges, Phase 1 (PhP 100 Million budget): Scope of work includes construction of Bridge 1 substructure, installation of Bridge 1 superstructure, and construction of one abutment and two piers of Bridge 2. The construction work in this phase was completed on August 18, 2011.
- Construction of Bridges, Phase 2 (Additional Budget of PhP97 Million): Scope of work includes construction of one remaining abutment for Bridge 2, construction of approaches for the 3 bridges (partial only for Bridge 3), installation of superstructure of Bridge 2 and clearing of the short roadway (900 m) on the Bakhaw Dakula islet located between Bridges 2 and 3. Construction work in this phase was completed on May 24, 2012.
- Upgrading of the Lapid-Lapid- Panglima Sugala Road Section (partial): concreting of about 1 km two-lane section with funding of PhP 20 Million from DPWH-ARMM and implemented through a Memorandum of Agreement (MOA) with the Provincial Government.

Not yet complete

- Construction of Bridges, Phase 3 (Additional Budget of PhP100 Million) Scope of work includes full construction of the substructure and superstructure of Bridge 3, full construction of two-lane gravel roadway (900 m) on the islet located between Bridges 2 and 3 and the short roadway between Bridge 1 and 2, and construction of bridge approach road connections on the Tawi-Tawi Island side and the Sanga-Sanga Island side (at the end of the GEM-assisted road project) by DPWH contractor (JD Legaspi). As of September 21, 2012, the actual work on this phase is reportedly at 98.82% versus revised target of 99.7% (behind schedule by 0.88%). The revised estimated project completion is on October 3, 2012 which is not attainable due to frequent rain in the project area and unavailable minor parts of the steel bridge; revised target completion is on the first week of November. Abutment A and B completed including concrete pile caps and back-filling during the month. Remaining major work include: driving of H-piles fence enclosure at Abutment A and B, installation of steel bridge superstructure in coordination with the engineers of the Presidential Bridge Program, road embankment (4,800 cubic meter of fill) and construction of concrete Jersey barrier. See photos below.

- Concreting of various road sections between the bridges and those connecting them to the Tawi-Tawi Island side and the Sanga-Sanga Island side (connection to the GEM-assisted road project), and installation of guardrails and signage (Phase 4) amounting to PhP80 Million which is being considered in DPWH's 2013 budget.
- Continuation of concreting of the road on the Tawi-Tawi Island side (i.e., Lapid Lapid-Panglima Sugala Road) by DPWH-ARMM with an allocation of PhP 100 Million to be implemented jointly with the Provincial Government under a Memorandum of Agreement (MOA).

Photos (taken by GEM staff on September 20, 2012):

DPWH road construction from the end of the USAID-GEM road project (foreground). Note that road is already open to vehicular traffic.



Bridge 3 construction showing concrete pile cap on each abutment.



1.2.4.5 Ladia-Raguisi-Pinaring Road Upgrading (R-05)

The original counterpart commitment of the project proponent (Bangsamoro community) for this subproject is 25% of the project cost. An equivalent of 14.5% of the project cost was delivered and was appropriately considered as acceptable counterpart delivery of the proponent as of August 2010 because USAID viewed this particular project as having a special and unusual potential for contributing to the consolidation of peace, especially in supporting the peace process with the Moro Islamic Liberation Front (MILF).

Repair and rectification of punch list items as observed by the RIG auditor in July 2011, were fully and satisfactorily completed by end of February 2012. Final Inspection was conducted with USAID Engineer on February 28, 2012. The Municipal Government failed to send a representative to the final inspection, even though they confirmed their participation prior to the activity. Barangay officials and local MNLF unit in the area found the repair work and the completed project satisfactory.

1.2.4.6 Bañas Bridge (R-06)

The counterpart commitment of DPWH for this subproject (i.e., asphaltting of 1.46 km section of the national highway) was 50% of the project cost, and fully completed in December 2009.

1.2.4.7 Busay Bridge (R-07)

The counterpart commitment for this subproject (i.e., asphaltting of 1.40 km section of the national highway) was 49.35% of project cost by DPWH and 1.98% by the Provincial Government of Basilan together with the Isabela Water District (ISAWAD), and are all fully completed in May 2010.

1.2.4.8 Ngan Spillway (Overflow) Structure (R-09)

The counterpart commitment of the Provincial Government of Compostela Valley for this subproject amounting to PhP 2.3 Million was 42.6% of the project cost and fully completed in November 2009.

1.2.4.9 Midsayap-Datu Piang National Highway Upgrading (Midsayap Section)-R-10

The counterpart of DPWH for the subproject is 49.7% of total project cost. Work is proceeding.

Completed

- Supply of Mabey-Johnson Bridging Kit for use as superstructure for Olandang 3 Bridge Reconstruction (valued at PhP 9 Million): Bridging kits supplied by the President's Bridge Program were delivered and stockpiled at the DPWH-Cotabato Second Engineering District yard in Midsayap.
- Retrofit and repair of foundations and abutment protection of Olandang Bridges 1, 2 and 4 with combined budget of to PhP 32 Million under individual Program of Work for each bridge. Winning contractors namely, Sunstone Construction (Olandang 1 and 2) and J-One Construction (Olandang 4) executed the work since March 2012. All works for the 3 bridges were completed in July 2012.

Not yet complete

- Reconstruction of the Damaged Olandang 3 Bridge (Construction of Substructure; PhP 42.7 Million was released but short of the original fund request of PhP 49 Million). Marcus Construction was awarded the construction contract on December 20, 2011 and has since accomplished about 64% of the work as of September 25, 2012. Construction is slated for completion on November 16, 2012 when DPWH would have issued a change order for adjustment of pile foundation of Abutment A to suit actual site condition. The revised completion date is not attainable due to frequent rain and local security problem ("rido") in the project area causing stoppage of work for about 20 days (August 16- September 05); adjusted target completion is in the early part of December 2012. See project photos.
- Construction of PCCP amounting to PhP 41.8 Million on the existing deteriorated gravel road section between Olandang Bridge 4 and Datu Sajid Piang Bridge (1.752 km road section across the Liguasan Marsh) has proceeded since the award of the contract to Must/Llaban (Joint Venture) in February 2012. The contractor has thus far accomplished about 64% of the work finishing 640 m PCCP section and about 1,200 m road embankment; with contract expiring on November 05, 2012 (revised contract end is on December 27, 2012). Work was suspended for about 2 weeks in July due to continuous rain and for about 20 days in August due to security problem ("rido") in the project area. See project photos.

Photos (taken by GEM staff on September 12, 2012):

Olandang Bridge 3 construction (additional span) showing sheet pile caisson used in constructing Pier 1.



Road concreting (after Olandang Bridge 4 going to Datu Piang) showing completed PCCP section.



1.2.4.10 Buluan-Pandag-Paglat-SK Pendatun Provincial Road Upgrading (R-11)

The counterpart of the Maguindanao Provincial Government (supply of materials at the quarry source) and the Second Maguindanao Congressional District (subsequent separate concreting under the Priority Development Assistance Fund) to the subproject is 26% of total project cost. Work is proceeding.

Completed

Supply of materials at the approved sources for embankment (130,000 cubic meter loose truck volume) and gravel wearing course (20,600 cubic meter loose truck volume) in accordance to the internal memo in March 2012 of the Provincial Governor re-aligning the quantities of counterpart materials (but without change in related cost) and sub-base course (4,410 cubic meter loose truck volume). Total estimated value of counterpart contribution is PhP 28.1 Million:

Not yet complete

Subsequent separate PCC construction of critical road junctions and in front of schools and important establishments by the Maguindanao Second Congressional District Office, with an estimated value of PhP 3.75 Million, under the Priority Development Assistance Fund (PDAF) of the national government. Request to access the Fund, available for the endorsed projects of members of the House of Representatives, has yet to be made by the said office.

1.2.4.11 Ladtingan-Silik Road Upgrading (R-12)

The counterpart of the Cotabato Provincial Government is about 25% of total project cost and was fully completed in December 2011. These include the following:

- Supply of Limestone Materials at Approved Source(s) for Embankment (42,000 cubic meters), for Sub-base (750 cubic meters) and for Surfacing (19,250 cubic meters). Materials extracted from Batulawan Quarry were already paid by the Provincial Government. Additional materials extracted from Dalingawen Quarry has been fully put in place and slated for payment by the Provincial Government in March 2012. Total value of counterpart is estimated at PhP10 Million.

- Clearing of obstructing electric posts, trees and other structures within the construction limit. Obstructing electric posts, trees and other structures were fully cleared with the assistance of the provincial government and the respective barangay officials in the area.

1.2.4.12 Paglat Spur Road Upgrading (R-13)

Counterpart materials consisting of embankment materials and aggregates for base and surfacing are components of the Buluan-Pandag-Paglat-SK Pendatun Road Upgrading(R-11) as negotiated with the Provincial Government since the Paglat Spur Road is an important municipal road connected to the former.

The counterpart commitment of the Provincial Government of Maguindanao and the Maguindanao Second Congressional District for this particular project is 27.6% of total project cost. Work is in progress.

Completed

Acquisition and making available on site by the Provincial Government of Maguindanao loose trucked volume of approximately 18,000 m³ embankment materials, 9,000 m³ gravel wearing course materials and 400 m³ of gravel sub-base course for PCCP work. Total estimated value of counterpart contribution is PhP 5.0 Million and fully completed in August 2011.

Not yet complete

Subsequent separate PCC construction of critical road junctions and in front of schools and important establishments by the Maguindanao Second Congressional District Office, with an estimated value of PhP 1.25 Million, under the Priority Development Assistance Fund (PDAF) of the national government, which has yet to be requested by the said office.

Table 1.6 summarizes the status and delivery of RIP counterparts.

Table 1.6: Status of RIP counterparts.

NO.	RIP No.	Name of Project	Counterpart Cost	Completed	%
1	R-01	Jolo Water Supply Upgrading	Php31,000,000	Php31,000,000	100%
2	R-02	Sanga-Sanga Airport Runway Improvement	Php111,000,000	Php91,000,000	82%
3	R-03	Jolo Airport Runway Improvement	Php78,000,000	Php62,000,000	79%
4	R-04	Tawi-Tawi Bridge/Road Partnership Project	Php563,500,000	Php373,500,000	66%
5	R-05	Ladia-Raguisi-Pinaring Road Upgrading	Php4,000,000	Php4,000,000	100%
6	R-06	Baños Bridge	Php6,608,860	Php6,608,860	100%
7	R-07	Busay Bridge	Php6,447,467	Php6,447,467	100%
8	R-09	Ngan Spillway Overflow Structure	Php2,326,175	Php2,326,175	100%
9	R-10	Midsayap-Datu Piang National Highway Upgrading	Php125,500,000	Php41,000,000	33%
10	R-11	Buluan-Pandag-Paglat-SK Pendatun Road Improvement	Php31,850,000	Php28,100,000	88%
11	R-12	Ladtingan-Silik Road Upgrading	Php10,000,000	Php10,000,000	100%
12	R-13	Paglat Spur Road Upgrading	Php6,250,000	Php5,000,000	80%

1.2.5 Beneficial Use Monitoring (BUM)

- Four hundred forty BUM visits to BIPs were conducted for the period (July to September 2012), focusing on projects that were newly-completed and turned-over under GEM-3 making sure that two visits are conducted during the one-year warranty period, as well as those last visited more than a year ago and those that have utilization and maintenance issues. Meetings were conducted with local authorities, Provincial, Municipal and Barangay Government officials to emphasize the importance of proper operation and maintenance to sustain long-term beneficial use of completed projects. Thus far, 1516 projects out of 1,526 completed BIPs (as of August 2012), and all 52 completed RIPs, have been visited. First time visit to 4 newly completed GEM-3 RIPs and 95 newly completed BIP subprojects was conducted during the quarter. Information from reliable local informants was also gathered to know and determine the condition of usage and maintenance of GEM-2 projects that could not be visited due to security concerns in the project areas.
- By the end of August 2012, there were 57“yellow” and 3“red” projects out of the 1,434 monitored BIPs, i.e., of monitored projects, 4.0 % are “yellow” and 0.2 % are “red”; due to inadequate maintenance and others with institutional problems, peace and order issues and damage caused by flood; also, 1,377 projects (95.8 % of those monitored) were “green” which means they were properly utilized and maintained. The number of monitored projects excludes 23 GEM-2 BIPs that have exceeded their useful life or were totally damaged by *force majeure* event and the respective LGU cannot afford the cost of rehabilitation.
- Prepared and submitted monthly BUM Reports for July and August 2012. The September 2012 Report is due the last week of October 2012.

1.2.5.1 BUM-BIP

A total of 119 visits to BIPs are reported in the August 2012 summary report. Priority visits were conducted to newly completed and turned-over BIPs before the expiry of the one-year warranty period, and to which 21 first-time visits were performed this month. Re-visits were also made to projects tagged “yellow” or “red” from the previous month’s visits.

The results of the visits are reflected in the BUM-BIP Summary Matrix as of 31 August 2012. The cumulative total of BIPs visited by BUM staff to date is 1,460 out of 1,526 completed BIPs (as of 31 August 2012). The total number of delisted projects is now 23 BIPs with the addition of 5 newly delisted projects in August. The roster of monitored projects therefore is reduced to a total of 1,437 BIPs for this month.

The newly-delisted projects include two red-tagged seaweed solar dryers and one red-tagged seaweed warehouse/solar dryer in the Municipality of Luuk, Sulu Province that have fully deteriorated as they have served their useful lives for more than 6 years from the time of their construction, and rehabilitation cost possibly would be as much as the original cost. Also, two GEM-2 deep-lift hand pumps tagged “red” in the Municipality of Sibuco, Zamboanga del Norte Province, even though functional, but their poor water condition had caused non-utilization of the facilities for domestic activities. The water reportedly has deteriorated in quality (due to possible change in groundwater condition) with presence of suspended solid particles and high corrosive compounds causing water colourisation. These two projects were likewise included in the delisted BIPs in this month’s report.

The 65 projects tagged “yellow” and “red” in last month’s report, now 60 projects after delisting 5 red-tagged projects, were further reduced by one project (changing tag from “yellow” to “green”) when the LGU conducted clearing of the silt and obstruction on the New Bugasong Barangay Bridge in the Municipality of Matalam, North Cotabato Province (B-0474). However, one footbridge visited for the first time in the Municipality of Kiamba, Sarangani Province (B-0544, Datu Dani Footbridge) was tagged “yellow” due to several significant large cracks noted mostly at the riprap of approach B. The number of “yellow” and “red” tagged projects this month finally becomes 60 (or 4.2%) out of the 1,437 monitored BIPs, consisting of 57 “yellow” projects (4.0%) and 3 “red” projects (0.2%).

During the revisits conducted in September 2012, the seaweed warehouse (B-0172, Seaside Seaweed Warehouse) located in the Municipality of Alicia, Zamboanga Sibugay Province will change tag from “yellow” to “green” since the facility is now utilized by members of the Cooperative and the Coop Manager assured that they are already coordinating with the subcontractor for the repair on the damaged portions in the warehouse (under one year warranty). But on the other hand, the four yellow-tagged seaweed solar dryers in the Municipality of Jose Dalman, Zamboanga Sibugay Province (C-139, C-140, C-141, C-142) are not anymore going to be repaired due to political problems with the Municipal Mayor. Despite the intercessions of the Municipal Engineer’s Office and the Sangguniang Bayan, the Municipal Mayor did not approve the proposed budget for rehabilitation works because the four dryers were initiated and implemented under the watch of the former mayor who is a political rival of the incumbent mayor. These projects are recommended to be tagged “red” in the September 2012 report.

The municipalities with “yellow” and “red”-tagged BIPs which have not executed remedial actions were normally not considered for further assistance. The 60 “yellow” and “red” projects are located in 46 municipalities/cities, of which, 12 municipalities have not received additional projects or have been temporarily excluded in receiving any BIP. Thirty-four municipalities and cities, however, even though there are outstanding BUM issues on their completed BIPs, were given consideration because the concerned municipal and city governments have positively responded to address outstanding maintenance or utilization issues related to their facilities. These municipalities/cities have executed or are in the process of executing remedial actions to the BUM issues, including those ones temporarily excluded, and were then later given favourable consideration. Also a few of the projects with maintenance issues were previously arranged directly with cooperatives or with barangay governments as the counterpart entities and not with the municipalities or cities and thus, the latter could not be penalized for the problems of the projects they did not initiate nor identify. The concerned LGUs, however, were continuously urged to assist the respective barangays and/or cooperatives and provide them technical assistance and funding for repair of problematic facilities.

Inadequate maintenance (67%) remains the primary reason for the “yellow” and “red” tags of visited projects. This is prevalent in the seaweed solar dryers (17 out of the 60 “red” and “yellow” projects) mostly located in the Zamboanga Peninsula where facilities could not be fully repaired by the recipient cooperatives due to lack of maintenance funds brought about by failure of their seaweed production. These areas have been affected by seaweed disease for the last 7 years. In Sacol Island of Zamboanga City, in Luuk, Sulu and in the Tawi-Tawi Province, wooden seaweed dryers built in 2003 through 2005 under GEM-2 were totally deteriorated by natural decay as they already outlived their useful lives. A total of nine seaweed solar dryers, such as the three located in Sacol Island, Zamboanga City, three in the Municipality of Luuk, Sulu and another three in Panglima Sugala, Tawi-Tawi, have already been delisted. The concerned LGUs and seaweed growers’ associations lack funds to rehabilitate the facilities and were advised to

bring their request for assistance to national government agencies and other donors. Other seaweed growers also shifted to municipal fishing and trading and therefore would have no need for solar dryer.

Inadequate maintenance is also the main issue in problematic boat landings (7 out of the 60 “red” and “yellow” projects) which mostly include wooden boat landings in Tawi-Tawi and Sulu exceeding their useful lives and in some cases were eaten by marine worms. The condition of some structures was aggravated when big waves (force majeure event) hit the facilities in 2007. So far, three “red” tagged boat landings (one in Sacol Island, Zamboanga City and two in Bongao, Tawi-Tawi) have been delisted from the roster of monitored projects. Four other damaged wooden boat landings in the Municipality of Bongao, Tawi-Tawi however, have short components or sections still standing and are being used by residents. For these particular cases, the municipal government was advised to seek assistance from the provincial government, the ARMM regional governor or from other donors to rehabilitate the facilities.

Because of the many problems experienced in seaweed solar dryers, GEM has only undertaken few seaweed solar dryers in GEM-3 and only for good cooperatives with proven track records. Likewise, the design for boat landings and seaweed solar dryers had been revised using pre-cast and cast in-place concrete components as much as possible in lieu of wooden components which easily deteriorate and are being eaten by marine worms.

Also, 8 water supply projects (including one hand pump project) have O&M issues and other institutional problems which were discussed with the respective local officials for appropriate remedial action. Particular to the Municipality of Alicia (Zamboanga Sibugay), the LGU requested to relocate and re-use to another site the GEM-2 Bagong Buhay Hand Pump and was given approval by the Program Office with condition that a municipal council resolution be passed to relocate/re-use the facility as one whole unit and to place appropriate USAID marking or signage at the new site. Two “red” tagged water supply systems located each in Balabagan, Lanao del Sur and in Sumisip, Basilan have been in disrepair and their pipe components either stolen or vandalized, and rehabilitating them would be costly. Because of the serious issues, the water systems were both delisted. Also, two deep-lift water hand pumps built under GEM-2 located in Sibuco, Zamboanga del Norte were also delisted since they have been out of use after they operated for less than year (soon after they were completed and turned-over to the recipient-LGU in 2007) since water coming out of the pumps deteriorated in quality (presence of suspended solid particles and high corrosive compound causing colorization of water). Although still in fair condition, the facilities have not been used by residents because of poor quality water that is not fit for domestic usage. It is possible that the groundwater formation has deteriorated resulting to poor quality water being extracted from it by the hand pumps. Residents gather potable water from nearby municipal and barangay water systems. Rehabilitation of the groundwater formation in order to produce good quality water is not possible because of unavailable technology to do it at present.

In the case of trading centers, the maintenance issues were mostly caused by delayed action of LGUs to do minor repairs and regular cleaning. Some of the newly-completed and turned over trading centers have utilization issues pending the approval of operational policies by the respective local legislative council.

Starting the month of December 2010, the BUM Team reported on the post-construction monitoring indicators included in the Environmental Mitigation and Monitoring Plan (EMMP) of visited infrastructure projects. In August 2012, out of the total 119 BIP visits during the month, 101 BIPs are GEM-3 projects (33% of which are barangay bridges) and 18 BIPs are GEM-2

projects (34% of which are grains and/or seaweed warehouse/solar dryers) mostly with no major environmental issue noted. Generally, the project proponents have complied with their environmental management responsibilities where they: allocated regular O&M budgets, kept the facility and its surroundings clean, and maintained suitable and safe access by residents and users to the facility. There were re-visits conducted to 3 BIPs tagged 'yellow' or 'red' with existing O&M concerns and pending remedial action by the proponent LGUs (of which one project changed tag from 'yellow' to 'green' as mentioned earlier). The O&M concerns that have environmental management implications include debris obstruction in waterways of culverts or barangay bridges and unclean surroundings.

Table 1.7 below shows the summary of BUM visits to BIPs.

SUMMARY TABLE OF BUM BIP TAGS																				
PERIOD:		Aug-12																		
Project Status	Percentage		Factors Cited for "Yellow" and "Red" Tagged Projects																	
	Prior Month	This Month	Prior Month Number Percentage	This Month Number Percentage																
RED	0.6% (8)	0.2% (3)	Inadequate maintenance	46 71%																
YELLOW	4.0% (57)	4.0% (57)	Damaged by floods and heavy rainfall	8 12%																
GREEN	95.4% (1,351)	95.8% (1,377)	Incomplete or poor workmanship of project counterpart	0 0%																
Cum.Total No. of Projects Tagged	1,416	1,437	Others (institutional issues, security, etc.)	11 17%																
Total No. of Delisted Projects	18	23																		
Note: <table border="1" style="width: 100%;"> <tr> <td>1) Total number of "red" projects from previous visits that were tagged "green" this month</td> <td>0</td> </tr> <tr> <td>2) Total number of "red" projects from previous visits that were tagged "yellow" this month</td> <td>0</td> </tr> <tr> <td>3) Total number of "yellow" projects from previous visits that were tagged "green" this month</td> <td>1</td> </tr> <tr> <td>4) Total number of "red" projects from previous month's report that remained "red" this month</td> <td>3</td> </tr> <tr> <td>5) Total number of "yellow" projects from previous month's report that were tagged "red" this month</td> <td>0</td> </tr> <tr> <td>6) Total number of "yellow" projects from previous month's report that remained "yellow" this month</td> <td>56</td> </tr> <tr> <td>7) Total number of newly tagged "red" projects this month</td> <td>0</td> </tr> <tr> <td>8) Total number of newly tagged "yellow" projects this month</td> <td>1</td> </tr> </table>					1) Total number of "red" projects from previous visits that were tagged "green" this month	0	2) Total number of "red" projects from previous visits that were tagged "yellow" this month	0	3) Total number of "yellow" projects from previous visits that were tagged "green" this month	1	4) Total number of "red" projects from previous month's report that remained "red" this month	3	5) Total number of "yellow" projects from previous month's report that were tagged "red" this month	0	6) Total number of "yellow" projects from previous month's report that remained "yellow" this month	56	7) Total number of newly tagged "red" projects this month	0	8) Total number of newly tagged "yellow" projects this month	1
1) Total number of "red" projects from previous visits that were tagged "green" this month	0																			
2) Total number of "red" projects from previous visits that were tagged "yellow" this month	0																			
3) Total number of "yellow" projects from previous visits that were tagged "green" this month	1																			
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5) Total number of "yellow" projects from previous month's report that were tagged "red" this month	0																			
6) Total number of "yellow" projects from previous month's report that remained "yellow" this month	56																			
7) Total number of newly tagged "red" projects this month	0																			
8) Total number of newly tagged "yellow" projects this month	1																			

1.2.5.2 BUM-RIP

A total of 7 BUM visits to RIPs are reported at the end of July 2012 (including one project visit in June that was not reported earlier). These include 2 first-time visits to newly completed and turned over GEM-3 RIPs in the Province of Maguindanao namely, Buluan-Pandag-Paglat-SK Pendatun Road Upgrading (R-11) and Paglat Spur Road Upgrading (R-13). Both projects are properly utilized and in fairly good condition and were tagged "green".

Three GEM-2 RIPs tagged "yellow" in previous months' visits remained "yellow" in this month's report. These include the Calsada Bailey-Type Bridge (Sultan Kudarat, Maguindanao) which was last re-visited in January 2012 and whose maintenance concerns have not yet been addressed by the Municipal Government as of the reporting period. The two box culverts which are part of the project are in bad condition. Damage of the slope protection at the culverts' wingwalls was noted. However, no deposited debris and other obstructing materials at both culverts were seen. There are cracks at the abutment slope protection that may have been caused by strong action of floating debris during recurrent flooding in the area which is in the floodplain of the Matampay River, a tributary of the Rio Grande de Mindanao. Another "yellow" project is the Bumbaran Road (Bumbaran, Lanao del Sur) which has not been acted upon by DPWH-ARMM, up to this time, to repair minor damage (surface hairline cracks) on a few blocks

of the concreted roadway. One footbridge located in Banga, South Cotabato, the Lamba Footbridge, is still tagged “yellow” since after the finding in March 2012 that the footbridge was showing signs of deterioration, i.e., some wooden floor planks have evidence of decay and not being repaired or protected from natural elements. Also, some sections of the cyclone wire side railing were damaged and remained unrepaired. Notwithstanding, the bridge is still passable and pedestrians and motorcycles continue to use it despite the maintenance issues which were brought to the attention of barangay and municipal officials for remedial action.

The total number of projects visited is 50 out of the 52 completed RIPs as of July 2012. The Ladia-Raguisi-Pinaring Road (R-04) in Sultan Kudarat, Maguindanao, which was substantially completed in May 2011 but rectification work to damaged sections only completed in February 2012 has not been visited yet. The Midsayap-Datu Piang National Highway, Midsayap Section (R-10) in Midsayap, North Cotabato which was completed in April 2012, has yet to be scheduled for first monitoring visit. Of the total 50 projects visited, no RIP was tagged “red”.

1.3 Outstanding issues and implementation problems and options for resolving these issues and problems.

1.3.1 BIP Implementation

Over the last three months, GEM performed value-engineering modifications on several BIPs that were recently started or about to start construction because of changes in the program requirements due to adjustments in the budget. Projects were de-scaled, adjusted and repackaged to suit available budget and time for construction. Contracts worked closely with affected subcontractors to coordinate changes of subcontracts. Project recipients in the local government units were informed of these actions. Additionally, several inactive projects have been terminated with remaining work to be rebid or implemented under direct administration or procurement. Delays in BIP implementation continued due to non-compliance by LGUs on counterpart commitments, inadequate subcontractor equipment and workers, and bad weather.

GEM is also continuing to address potential delays due to LGU counterpart issues on a number of subprojects. The Program also enlisted MinDA to assist in counterpart issues where the LGU has been reluctant to comply.

1.4 Planned performance objectives for the final quarter:

Performance objectives to be met during the last quarter include the following:

1.4.1 BIPs

- A cumulative total of 760 BIP subprojects will be completed by end of November 2012.
- Conduct final review and inspection of all subprojects and ensure all subcontract and counterpart deliverables are complete and properly documented. Notify all stakeholders of GEM’s final completion date.
- Ensure print and electronic copies of all construction documents are complete and ready for delivery to LBGU, USA.

- Implement the demobilization schedule of expatriate personnel and local staff. Demobilize most of the Infra field staff gradually over the quarter.
- Coordinate with Administration for inventory and turn-over of all Infrastructure equipment and survey materials.
- Conduct a final meeting of all Infrastructure Construction staff.
- Warrantees will be transferred to USAID.

1.4.2 RIPs

- Counterpart activities on completed RIP subprojects will continue to be tracked, monitored and reported in the Infrastructure monthly and final quarter reports.

1.4.3 BUM

1) BUM Records

All Site Visit Reports (SVR) of BIPs, RIPs and CLIC will continue to be converted to portable document format (pdf) files and be archived into the program's Data Management System (DMS). This will include the SVRs submitted by the BUM monitors for their last visits during the month of September 2012. A copy of the archived data files with proper indexing will be turned-over to the Mindanao Development Authority (MinDA) for reference in their own subsequent project monitoring activities.

2) Post-Construction Warranty Monitoring Responsibility

BIPs that will complete construction after August 2012 will not anymore be covered by any BUM visit, which terminates by end of September 2012, to check on defects and compliance to specs during their one-year warranty period. Also, BIPs and RIPs that were completed after March 2012 will still have a few remaining months of warranty coverage after the end of GEM-3 Program in December 2012. Thus, the responsibility to perform post-construction warranty monitoring to concerned BIPs and RIPs will rest on USAID to whom all construction documents including project warranties (surety bonds) will be submitted at the end of the Program.

3) Last Reminder to LGUs with "Red" and "Yellow" Tagged Projects

Project recipients and LGUs with "red" and "yellow" tagged projects will be issued a closed-out letter (cc MinDA) reminding them for the last time to perform remedial action so that they will have a chance to be considered for future assistance in USAID's and other donor's programs in Mindanao. They will also be advised to report to MinDA any subsequent remedial action they performed so that this can be put into record.

1.5 Attainment of Operational Plan (OP) Targets

SUMMARY of INFRASTRUCTURE DEVELOPMENT OP TARGETS Fiscal Year 2012

OP Indicators		Total GEM FY 2012 Target	Q1			Q2			Q3 ¹		Q4 ¹		TOTAL FY 2102
			RIP	BIP	TOTAL	RIP	BIP	TOTAL	BIP	TOTAL	BIP	TOTAL	
1	No. of people with access to improved drinking water as a result of USG assistance.	25,000		11,819	11,819		3,084	3,084	1,625	1,625	14,581	14,581	31,109
4	Kilometers of transportation infrastructure constructed or repaired through USG assistance.	63.3	8.90	4.27	13.17	5.84	11.67	17.51	6.60	6.60	30.02	30.02	67.30
5	Total public and private \$ leveraged with USG support for transport infrastructure projects.	\$4,880,000	\$499,569	\$526,824	\$1,026,392	\$460,409	\$631,952	\$1,092,361	\$728,719	\$728,719	\$2,202,529	\$2,202,529	\$5,050,000
6	No. of people benefiting from USG-sponsored transportation infrastructure projects.	706,274	51,317	108,109	159,426	46,170	134,211	180,381	164,174.00	164,174.00	181,463	278,923	782,904
	Male	343,046	25,145	51,739	76,884	22,623	66,545	89,168	79,175.02	79,175.02	87,647	131,882	377,110
	Female	363,228	26,171	56,370	82,542	23,547	67,666	91,213	84,998.98	84,998.98	93,816	147,041	405,794
8	Number of vulnerable households benefiting directly from USG assistance.	95,145		8,363	8,363		4,326	4,326	6,874	6,874	22,652	22,652	42,214
9 ²	Number of producers associations, water users associations, trade and business organizations, and community-based organizations receiving USG assistance.	58		7	7		4	4	10	10	17	17	38

Notes:

1: RIP subprojects were all completed in Q2 FY2012.

2: Number of Cooperatives/Communities provided with post harvest facilities (grains solar dryers, trading centers, production facilities and water systems).

2.0 Business Growth

GEM continued working to triple the foreign exports and domestic out-shipments of high-value fruit, vegetable and aquaculture commodities through strategic production and supply chain interventions. These interventions ranged from assisting growers, including former combatants, in improving production and finding domestic buyers, to helping producers expand their reach into international markets. GEM also worked closely with business support organizations to bring about a better business environment more supportive of economic growth and sustainable peace and development in Mindanao.

Based on updated but still incomplete government data for the sector, the total export and domestic out-shipment value of GEM targeted commodities from Mindanao through three quarters of fiscal year 2012 was \$56 million. The government fourth quarter figures may not be available until March 2013. We anticipate that when complete data are available, the final figures for the 2010, 2011 and 2012 value of exports and domestic out-shipments of GEM targeted commodities will be higher, as will the percentage achievement towards the targeted life of project (LOP) sales. Using linear regression projection model, we estimate that exports/out-shipments will reach at least \$79.8 million for FY 2012 (96% of target)

Based on sales transactions data compiled by GEM in the fourth quarter of fiscal year 2012, GEM helped facilitate an additional \$6.9 million in sales of international exports and domestic out-shipments, of selected fresh and processed fruit products, vegetables, and seafood commodities during this fiscal year. Total facilitated sales from project inception in 2008 to the end of this quarter were \$92.9 million. The total sales represent a more than 20-fold increase in sales from the first year of the project. These increases – to which GEM assistance can be directly linked – provide solid, quantitative evidence of GEM's positive impact on sales in the targeted commodity sectors.

GEM provided successful local and international marketing support by facilitating the participation of key producers in trade fairs, in partnership with the private sector and government agencies. This fiscal year, GEM assistance enabled Mindanao producers to participate in two locally-held international trade shows (in Manila) and 13 international trade shows of which two were held during this quarter: Hong Kong Food Expo 2012 (August 16 to 18) and the Asian Seafood Show 2012 (September 11 to 13). Since project inception, GEM assistance to producers' participation in 33 foreign and eight Manila-based international trade shows has resulted in a total of more than \$40.7 million in actual sales and \$143 million in booked sales.

Three Mindanao companies are expected to obtain their HACCP (Hazard Analysis and Critical Control Point) certification by end of September 2012. These three Mindanao companies comprised the fourth batch of companies assisted through GEM's HACCP Certification Assistance Project (H-CAP), bringing the total number of GEM-assisted H-CAP companies to 27 since H-CAP was launched in 2009. Nineteen of these companies that were certified with GEM assistance have achieved a collective increase in sales of \$29 million in the 36 months following certification. They attributed this increase directly to their access to new markets resulting from their GEM-assisted certification.

GEM assistance to specific growers' groups this quarter included providing them with seedstock and improved technologies for producing and marketing cardaba and lakatan banana, papaya, grouper, abalone, shrimp, milkfish, and various high-value vegetables. These activities help to raise the growers' incomes and, by showing them "how it can be done," encourage other growers in the area to improve production and diversify into higher-value agriculture and

aquaculture as well. The growers' groups assisted included cooperatives composed of former combatants of the Moro National Liberation Front (MNLF), located in six provinces and two cities in the Sulu Archipelago and Central Mindanao.

This fiscal year, assistance was also provided to growers' association in establishing supply agreements with international and domestic buyers, including large-scale fruit and vegetable trading companies, supermarket concessionaires, and food processing companies.

GEM continues to provide technical assistance in aquaculture to selected growers' groups and mariculture parks. GEM aided them in acquiring hatchery-bred grouper and abalone spat, thereby promoting sustainable, profitable aquaculture while helping to conserve stocks in the wild. This quarter, GEM's marketing assistance to 120 growers resulted in sales of 24 metric tons (MT) of high-value aquaculture (HVA) commodities, valued at about \$270,000.

GEM has helped create economies of scale and reliable product delivery volumes by assisting selected groups of growers to acquire consolidation and packing facilities. During the third quarter of this fiscal year, GEM continued to provide technical assistance to these producers' groups complete their respective consolidation and marketing support facilities. Two of these facilities are now fully operational: 1) Greenland Asparagus Producers Multi-purpose Cooperative's packing house with semi-processing and cold storage facility in General Santos City and (2) the vegetable consolidation and packing center of Caraga High Value Vegetable Council and its member, Crossing Beawan-Luna Esperanza Multi-purpose Cooperative, in Agusan del Norte.

Among GEM's major partners helping to realize its economic growth objectives are business support organization (BSOs), which include selected chambers of commerce and producer associations. GEM assisted these BSOs to co-fund, design and co-facilitate strategic planning workshops and investment promotion events, deliver improved services to their members, and attract more investment to their respective geographic areas.

During this fiscal year of 2012, the BSO Team supported more than 59 activities, including business-related seminars, forum, trade fairs showcasing the products of local micro-, small- and medium-scale Enterprises (MSMEs), and regional policy consultations with industry stakeholders. More than 4,726 Mindanao businesspersons, including small- and medium-scale entrepreneurs, attended these events.

The total Performance Targets and Expected Results achieved by the end of FY 2012 by GEM's Business Growth components are summarized in the table below. During FY 2012, GEM has expanded support to the chambers (targets 1 & 2) to include assisting them to help their respective local government units (LGUs) increase revenue collection. GEM efforts were directed to enhancing the sustainability of other chambers (target 3), producer associations (target 4), and key growth sectors (target 5). Based on incomplete government data for the sector, the total export and out-shipment value and volume through the first three quarters of FY 2012 was attained at \$56.14 million (target 6) and 44,331 metric tons (MT) (target 7), respectively, or an estimated \$79.8 million (96%) and 62,804 MT (67%) for FY 2012, if based on a linear regression projection model to complete the fiscal year. Work with the tourism industry (target 9) has been discontinued, and completed with regard to BPO facilities in CAAM (target 10). GEM assisted one additional mining company and associated communities (target 11). Assistance to 50 former MNLF combatant groups/communities in the Sulu Archipelago (target 12) has been completed. This quarter, assistance to 9 former MNLF combatant groups/communities (target 13) and an additional 5 communities were provided with pre/post-harvest facilities (target 14).

Table 2.0 Progress Towards Business Growth 2012 Targets
(September 2012: month 60 of 60 – 100% project completion)

Area	Project	LOP	Total through September 2012		Progress (%) to LOP Target	Status of Activities
BSO	1 Identify new Chambers in CAAM for Institutional Support (# of chambers)	6	6		100	Completed
	2 Chambers of Commerce in CAAM assisted to develop capability to advocate improved LGU performance in tax revenue collection (# of chambers)	6	6		100	Completed
	3 Help BSOs plan and implement specific "events" (# of BSOs helped)	25	25		100	Completed
	4 Producer associations assisted to improve the competitiveness of their products (# of associations)	20	20		100	Completed
	5 Key Growth Sector BSOs established (# of BSOs established)	5	5		100	Completed
TCEP	6 Triple value from 2007 baselines of \$30.7 million	\$82 M	FY 2012 Q1, Q2, Q3 (Actual) \$56.14 M	w/ Q4 of FY 2012 Projected \$79.8 M	96%	Close to 4% of the Targeted Result if Q4 is projected*
	7 Triple volume from 2007 baseline of 33,000 MT	90,000 MT	44,331	62,804 MT	67%	Close to 33% of the Targeted Result if Q4 is projected*
	8 Expansion of warehousing, cold storage and VHT facilities	1	2		200	Completed 2 facilities
Exploratory Investments	9 Tourist resort in CAAM	0	0		0	Discontinued
	10 BPO facility in CAAM	4	4		100	Completed
	11 Community outreach programs - mining firms	4	4		100	Completed
FCR	12 MNLF groups/communities in the Sulu Archipelago	50	50		100	Completed
	13 MNLF groups/communities in Central Mindanao and in the Sulu Archipelago	79	79		100	Completed
	14 MNLF co-op/communities pre/post harvest facilities	50	50		100	Completed

*using linear regression projection model

2.1 Planned performance objectives/expected results for the fourth quarter of FY 2012 (Annex 2-1).

2.2 Summary of FY 2012 4th quarter major activities and accomplishment.

2.2.1 Targeted Commodity Expansion Project (TCEP)

2.2.1.1 Progress Towards Volume and Value Targets

Target: Tripling (measured by both volume and value) of international export and domestic out-shipment to Philippine markets outside Mindanao of GEM "targeted commodities."

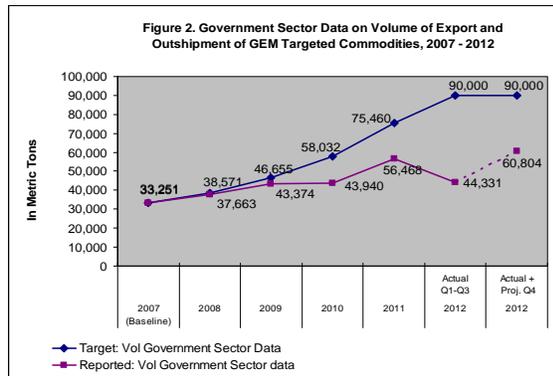
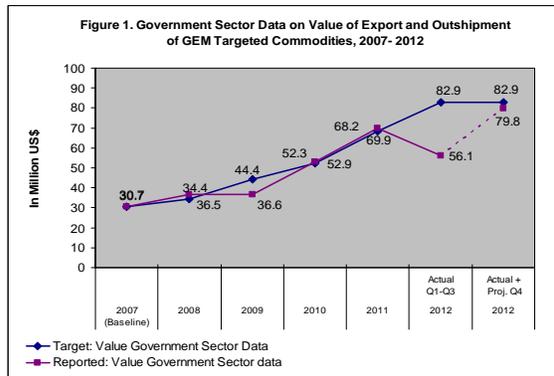
GEM's Business Growth component includes a broad range of activities and initiatives designed, in their aggregate, to help expand selected sectors of the region's economy, thereby helping to create new jobs and to increase farmer productivity and incomes.

Results of assistance to targeted commodity sectors:

Acceleration of International Export and Domestic Out-shipment of Commodities. GEM's target of tripling the value and volume of exports and out-shipments of these commodities is being attained in progressive increments, with higher values and volumes targeted during each of the five years of the program. A baseline on the volume and value of each targeted commodity was established in 2007. Progress towards these targets is monitored annually in synchrony with Government reporting of sector value and volume data. This is shown in Table 2.1¹ and Annexes 2-2a to 2-2b.

¹ See Annex 2-2 for complete details of the GEM Targeted Commodities Export and Domestic Out-shipment Baseline, Results and Projected Target (Volume and Value) for FY 2008 to FY 2012

Based on updated but still incomplete government data for the sector, the total export and domestic out-shipment value of GEM targeted commodities from Mindanao through three quarters of fiscal year 2012 was \$56 million (Figure 1). The government fourth quarter figures may not be available until March 2013. We anticipate that when complete data are available, the final figures for the 2010, 2011 and 2012 value of exports and domestic out-shipments of GEM targeted commodities will be higher, as will the percentage achievement towards the targeted life of project (LOP) sales. Based on a linear regression projection model, we estimate that exports/out-shipments will reach at least \$79.8 million for FY 2012 (96% of target).



The shortfall between the targeted and actual volume (Figure 2), must take the following factors into consideration: First, the shortfall between targeted and actual volumes was anticipated due to the severe drought in 2010, which destroyed many agri-production areas and reduced overall output from 2010 until 2011. Rehabilitation of many drought-affected areas continued until early 2012. Second, the ensuing power-outages that hit Mindanao in 2010 and lingered until 2011 seriously crippled the production capacities of most processing plants in Mindanao, resulting in lower export volumes. Third, the consecutive La Niñas in 2010 and 2011 reduced sardine catches. Finally, the sharp appreciation of the peso versus the dollar starting in 2011 has eroded the competitive position of Mindanao food exporters in the international market, limiting their market expansion.

Table 2.1 GEM Targeted Commodities Export and Domestic Out-shipment Baseline, Results and Projected Target for FY 2008-2012 (In USD)

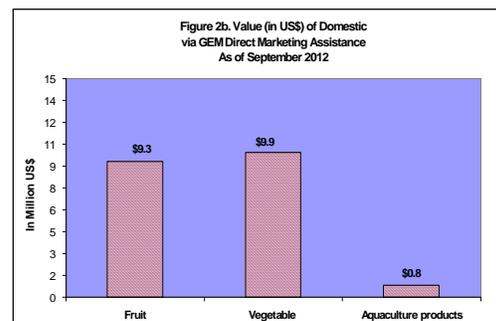
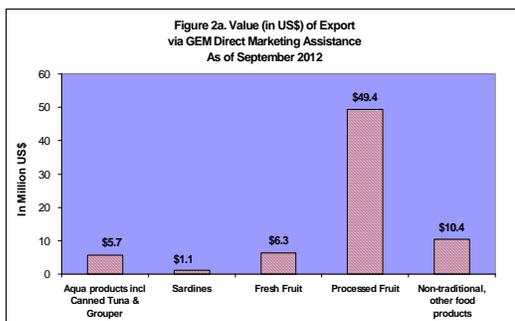
Total Export and Domestic Outshipment	Baseline 2007	FY 2008		FY 2009		FY 2010		FY 2011		FY 2012		Actual Q1-Q3; Projected Q4
		Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual Q1-Q3	
		30,700,010	34,388,056	36,459,970	44,424,909	36,640,834	52,337,225	52,900,793	68,280,577	69,942,753	82,970,484	
Targeted Export Priority Commodities	23,401,902	26,287,156	28,048,025	34,014,095	25,602,885	39,849,144	28,713,905	51,897,404	37,734,867	63,246,466	30,382,054	40,853,714
Fresh Fruit	3,592,770	4,041,866	3,545,931	4,609,710	2,834,229	4,467,020	1,091,491	6,700,530	2,041,245	9,709,895	889,427	1,150,249
Fresh Mango	3,592,770	4,041,866	3,545,931	4,609,710	2,834,229	4,467,020	1,091,491	6,700,530	2,041,245	9,709,895	889,427	1,150,249
Dried/Dehydrated Fruits	1,150,754	1,294,599	1,787,856	2,052,932	2,524,100	2,840,040	3,252,699	3,201,478	6,421,953	3,110,052	6,526,783	8,810,505
Dried Mango	982,244	1,105,025	1,471,092	1,706,467	2,079,104	2,256,298	3,161,402	2,549,617	6,031,794	2,654,633	5,743,986	7,850,722
Dried Papaya	105,330	118,496	139,650	167,580	19,295	37,783	15,108	105,793	57,531	284,667	42,925	45,003
Dried Pineapple	63,180	71,078	177,114	178,885	425,701	545,959	76,189	546,068	332,628	170,752	739,872	914,780
Fruit Juice/Puree	1,261,580	1,419,278	1,501,913	1,851,536	2,918,482	2,899,773	677,863	3,273,537	781,687	3,409,572	884,282	1,141,743
Mango Juice	792,305	891,343	701,602	947,163	1,628,527	1,533,800	580,868	1,871,236	545,088	2,141,300	388,348	511,892
Other Tropical Fruit Juices	52,542	59,113	385,603	385,989	395,222	160,387	20,314	160,547	133,507	142,009	95,477	197,445
Mango Puree	416,730	468,821	414,708	518,385	894,733	1,205,586	76,681	1,241,753	103,092	1,126,263	400,457	432,406
Frozen Fruits	413,506	466,187	428,154	565,163	1,192,822	1,181,320	1,796,812	1,233,353	2,306,044	1,117,550	2,411,610	3,250,115
Frozen Mango	413,506	466,187	356,154	470,123	625,822	645,052	394,812	696,656	818,044	1,117,550	80,993	195,861
Frozen Banana			72,000	74,160	567,000	536,268	1,402,000	536,697	1,488,000	0	2,330,617	3,054,253
Other Horticulture Products¹	37,496	41,621	6,640	13,147	-	16,600	-	43,160	1,766	101,337	0	0
Fresh and Processed Ginger	37,496	41,621	6,640	13,147	-	16,600	-	43,160	1,766	101,337	0	0
Aquaculture²	244,810	271,739	369,146	431,544	668,908	540,392	5,380,022	612,066	2,967,863	661,629	4,385,704	5,952,694
Abalone	30,345	33,683	178,297	178,475	30,408	188,619	-	189,940	738,268.63	82,011	1,096,081	1,401,866
Sea Cucumber	71,649	79,530	32,731	49,097	54,968	66,080	-	66,080	11,011	193,640	1,381	3,825
Groupers	142,816	158,526	158,118	203,972	583,532	351,772	5,313,942	422,127	2,218,584	385,977	3,288,242	4,547,003
Sardines (Bottled/Club can)	16,700,986	18,751,867	20,408,385	24,490,062	15,464,344	27,904,000	16,515,018	36,833,280	23,214,309	45,136,431	15,284,247	20,548,407
Targeted Domestic Out-shipment Commodities³	7,298,108	8,100,900	8,411,945	10,410,814	11,037,949	12,488,081	24,186,888	16,383,173	32,207,886	19,724,018	25,766,060	38,969,864
Fresh Bananas & Mango⁴	3,130,435	3,474,783	4,803,643	5,620,263	5,711,534	6,382,391	7,705,706	7,722,693	9,924,378	8,460,379	8,359,633	11,462,422
Tropical and semi-temperate vegetables⁵	668	\$377,750	3,599	\$4,719,153	7,948	\$22,854,556	6,749	\$23,981,327	\$1,054	\$20,974,846	20,018	\$72,907,632
High Value Aquaculture⁶	285,890	317,338	761,934	777,172	1,567,459	705,079	10,555,833	775,587	13,273,325	772,652	9,128,469	15,304,886

As of this reporting period, the end of FY 2012 results included a projection for the last quarter to complete the fiscal year. GEM anticipates that when available, this final figure on 2012 actual volume and value of sales will increase, as will the percentage achievement towards the targeted 2012 sales. Historically, third and fourth quarter fiscal year exports are higher than the first two quarters. Thus, our straight line projection for the fourth quarter is probably an underestimate.

Based on transactions data compiled by GEM, Table 2.2 and Figures 2a-2c below presents the recorded value of international export and domestic out-shipments achieved through GEM's direct marketing assistance.

Table 2.2 Total Volume² and Value of International Exports³ and Domestic Out-shipments Resulting from GEM Direct Marketing Assistance, As of September 2012

Out-shipment Destination	FY - 2008		FY - 2009		FY - 2010		FY - 2011		FY - 2012		Cumulative FY 2008 to FY 2012	
	Volume (in MT)	Value (in US\$)	Volume (in MT)	Value (in US\$)	Volume (in MT)	Value (in US\$)	Volume (in MT)	Value (in US\$)	Volume (in MT)	Value (in US\$)	Volume (in MT)	Value (in US\$)
Domestic Markets	2,500	\$923,799	8,061	\$2,715,266	10,010	\$3,723,380	8,628	\$5,263,599	\$7,827	\$7,406,644	37,026	\$20,032,688
Export Markets	668	\$377,750	3,599	\$4,719,153	7,948	\$22,854,556	6,749	\$23,981,327	\$1,054	\$20,974,846	20,018	\$72,907,632
Total	3,168	\$1,301,549	11,660	\$7,434,419	17,958	\$26,577,936	15,377	\$29,244,926	\$8,881	\$28,381,490	57,044	\$92,940,320



² Data on volume is incomplete due to non-disclosure of information by some GEM partner-firms on actual sales transactions.

³ Export data include sales generated from (1) international and local trade events, (2) GEM-assisted sales from non-trade event activities, and (3) additional sales generated as a result of GEM H-CAP intervention.

During the fourth quarter of FY 2012, GEM helped facilitate an additional \$6.9 million in sales of fresh and processed fruit products, vegetables, and seafood commodities to these markets. Total facilitated sales from 2008 to the end of this quarter were \$92.9 million. Details of these transactions are presented in Annexes 2-3 to 2-7. These increases, which are directly linked to GEM assistance, strongly indicate the major impact that GEM assistance is having on the sector, and counterbalance weaknesses that might be perceived if only the Government-reported sector data are considered.

We expect that as additional negotiated sales are completed, and as shipments from previous agreements continue, the cumulative value and volume of GEM-facilitated transactions from these past sales agreements will increase substantially.

Results of assistance to key firms:

In addition to providing support to commodity sectors to increase out-shipments and exports, usually through producer associations, GEM also provides direct assistance to a number of firms and producer groups that are well positioned to increase exports and out-shipments. Value chain analysis is used to determine where (in production, logistics, processing, etc) interventions are most needed, and also to identify individual firms or groups that can benefit from and possibly contribute to the development of the value chain or its improvement.

GEM Value Chain Approach to Strategic Intervention in International Export and Domestic Out-shipment of Targeted Commodities. To enable Mindanao producers to expand foreign exports and domestic out-shipments to existing markets, and to identify potentially lucrative new markets, GEM analyzes value chains to determine key points that require intervention. This allows GEM to develop appropriate strategies and activities that would benefit producers in increasing productivity and the competitiveness of their products, leading to increased market access and rural incomes. These activities include participating in consultations with business groups, marketing events, market introductions and referrals through e-mail, and reconnaissance of key demand markets. They also include organizing visits by smallhold growers and producer groups to processing plants and production sites, in order to encourage them to adapt improved growing, handling and distribution technologies, and to consolidate their production volumes in order to meet market supply requirements.

2.2.1.2 Export Marketing and HACCP Certification Assistance Project (H-CAP)

GEM provides technical and/or co-funding support to activities that help Mindanao companies to promote their products in new markets. These activities include: facilitating participation in trade fairs; organizing meetings between Mindanao food exporters and potential buyers; and collaborating with government and private sector partners to provide technical and funding support. These activities are also designed to generate sales through booked orders and negotiated sales of Mindanao food commodities.

This fiscal year, GEM assistance enabled Mindanao producers to participate in two locally-held international trade shows (in Manila) and 13 international trade shows, two of which were held during this quarter: Hong Kong Food Expo 2012 (August 16 to 18) and the Asian Seafood Show 2012 (September 11 to 13). Since project inception, GEM assistance to producers' participation in 33 foreign and eight Manila-based international trade shows has resulted in a total of more than \$40.7 million in actual sales and \$143 million in booked sales. Details on sales generated from GEM-assisted trade events are presented in Annex 2-7.

GEM also supported a promotional campaign with major international supermarket chain Carrefour in Taiwan, showcasing Mindanao and other Philippine food products. The establishment of the Philippine Food Corner in the biggest hypermarket chain in Taiwan is a focused, in-store promotion for selected food products. Eleven Philippine companies, including six companies based in or sourcing products from Mindanao, participated in the promotion project, which will run from September to December 2012. Among the commodities to be showcased at Carrefour are dried fruit (mango, papaya, pineapple), fruit juices, other processed fruits (jams, jellies and marmalade) banana chips, bottled milkfish, bottled sardines, coconut juice, coffee, biscuits, condiments and Filipino delicacies (e.g. *tablea* chocolate, *polvoron*).

Among the Mindanao-based or -sourcing companies are Prime Fruits, Sarangani Aquaculture Corporation, Hi-Las Marketing, Mapagmahal Foods, Amarich Corporation and Fruits of Life, Inc (FOLI). The Philippine Food Corner project is a collaboration of the GEM Program, Philippine Exporters Confederation (Philfoodex) and International Marketing Concepts (IMC), a Taiwan-based market promotion consultancy firm.

GEM provided co-funding to set up the booth display for the Philippine Corner, and for promotional materials and activities, as well as part of the management fee of the market consultancy firm IMC.

Trade event highlights during this quarter:

GEM assisted participation in two international food expositions this quarter: Hong Kong Food Expo 2012 (August 16 to 18) and the Asian Seafood Show 2012 (September 11 to 13). The participating Mindanao companies from both events reported generating \$1.4 million in booked sales. These trade events provided excellent opportunities to showcase Mindanao food products, gauge the receptivity of target markets, observe product trends and establish marketing links with buyers. GEM oversaw the delegation from the Philippines at these shows. More than 9 companies were able to participate at these two shows, through cost-sharing support from GEM and the Department of Agriculture (DA). All of the participating companies either were based in Mindanao or purchased their raw materials from Mindanao through buying stations.

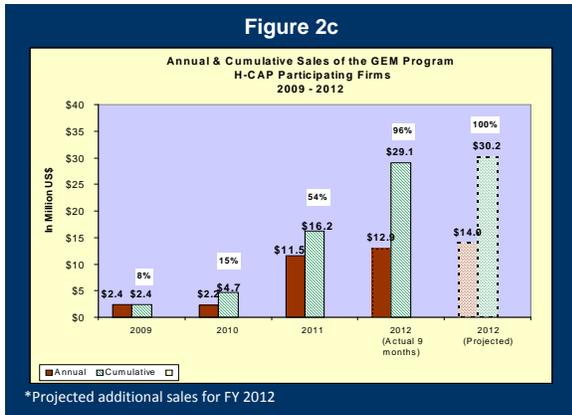
The GEM-3 HACCP Certification Assistance Project (H-CAP) is part of the overall strategy to promote more exports of targeted Mindanao commodities, including selected fruit, vegetables, fish and high-value aquaculture products, to foreign markets. Under H-CAP, GEM provides technical and co-funding assistance to Mindanao companies exporting these targeted commodities, to enable them to acquire HACCP (hazard analysis and critical control point) certification, a requirement in key markets.



In June 2012, 10 Mindanao companies assisted through GEM H-CAP received certificates at a ceremony in Cagayan de Oro attended by U.S. Ambassador to the Philippines Harry K. Thomas, USAID/Philippines Mission Director Gloria Steele and Mindanao Development Authority Chair Luwalhati Antonino.

To date, the GEM Program has successfully assisted 27 companies to obtain certification in HACCP or ISO 17025 (for food testing laboratories) since the launching of its H-CAP project in 2009. Collectively, these companies have invested about \$630,000 (or an average of about \$25,000 per company) in upgrading their facilities and equipment to comply with certification requirements. More than 360 employees and raw material contract suppliers of these H-CAP-assisted companies have attended seminars and workshops on Food Safety and Good Manufacturing Practices, conducted by GEM certification consultants.

All 27 companies procure their raw materials from Mindanao sources, including grower-suppliers in CAAM, and six⁴ of these companies have established processing plants and laboratory facilities in CAAM, providing employment and livelihood for more than 300 residents and raw material suppliers in surrounding areas.



Nineteen companies from the first, second and third batch of companies assisted under H-CAP reported a collective increase in sales totaling \$29 million, or 96% of its targeted cumulative sales, by end of FY 2012. They attributed this increase to the improved access to new markets resulting from their HACCP certification.

Three additional Mindanao food companies participating in H-CAP Batch 4 are expected to be certified by end of September 2012. These companies are: (1) Kablon Farms, fruit

processors-exporters based in Tupi, South Cotabato; (2) Lola Luz Best Goodies, which produces banana chips in Jimenez, Misamis Occidental; and (3) Tree Life, which specializes in the production of coconut-based/derived food products such as coconut sugar. A summary on sales generated by each company is attached as Annex 2-3. The list of companies assisted under H-CAP initiative is attached as Annex 2-8.

2.2.1.3 High-Value Horticulture

GEM provided technical support to various grower associations in negotiating and establishing regular supply arrangements with foreign buyers and with domestic buyers outside Mindanao, including food processors, exporters, supermarket concessionaires, and traders or consolidators for institutional markets. GEM also provided smallhold growers with technology training and assistance in penetrating new markets.

During this fiscal year, GEM assisted an association of fruit growers from Tupi, South Cotabato, to ship 116 metric tons of export-grade pineapples and solo papayas valued at \$30,000 and \$5,921, respectively, to the Middle East.

Supply linkages were also established, between grower associations South Cotabato Banana Creations, Inc (SCBCI) and Northern Mindanao Vegetable Producers Association (NorminVeggies), and supermarket operators in malls such as KCC and Gaisano in key cities of South Cotabato, Digos City in Davao del Sur, and Robinson's Supermarket and SaveMore branches in Cagayan de Oro. GEM also continued to assist UBM Corporation, a major supermarket concessionaire in Luzon, by referring UBM to prospective growers and suppliers in Mindanao.

GEM supported the trading operations of the Mindanao Agricultural Producers Multi-purpose Cooperative (MAG-MPC) and a newly-created producers group – Cagayan de Oro Vegetable Growers Federation (CDO Veggies), by helping these two groups to establish supply and market linkages. MAG-MPC has also participated in GEM-supported events such as the market forum in Lanao del Norte and market encounter with buyers held in Cebu last June, to help

⁴ (1) Well Delight (General Santos City), (2) Perfectly Natural Herbs (Iligan City), (3) Philexport Laboratory (General Santos City), (4) MAGIRCO (Magpet, North Cotabato), (5) Kablon Farms (Tupi, South Cotabato), and (6) Tree Life (Carmen, North Cotabato).

ensure the sustainability of the co-op's weekly out-shipments of 880 metric tons of vegetables to markets in Luzon and Visayas.

With co-funding support from GEM, DA Region 10 and the city government of Cagayan de Oro, CDO VEGGIES underwent training on the operation and maintenance of a trading center, in partnership with Cagayan de Oro Bagsakan Marketing, to help the vegetable group manage the trading stalls allotted to them by the city government.

Earlier this year, the GEM Program helped create a production and marketing mechanism for the five association members of CDO Veggies. GEM and partner seed companies such as Allied Botanical and East-West provided technical training and guidance in establishing a fruit and vegetable technology demonstration farm in Barangay Canitoan. The demonstration farm will serve to educate farmers on new and improved techniques in fruit and vegetable production, to increase productivity and generate additional income for CDO Veggies members.

CDO Veggies, with an estimated 290 indirect members residing in the five key vegetable-producing barangays in Cagayan de Oro City, will eventually become members of NorminVeggies and contribute to the over-all increase in domestic out-shipment of high-value vegetables to markets within and outside Mindanao.

This fiscal year, GEM, in coordination with the local government units, DA/DAF-ARMM offices, and agricultural input providers such as seed and fertilizer companies, helped producer groups improve their vegetable production through the establishment of farming demonstration sites (500 to 1,000 sq meters) that serve to illustrate innovative yet affordable production technologies, including the use of plastic rain shelter facilities, new and improved vegetable seed varieties, plastic mulching, organic fertilizer (vermiculture) and integrated pest and disease management.

Highlights during this quarter:

South Cotabato Growers Initiate Asparagus Exports to Japan and South Korea.

In September 2012, the GAP-MPC, through a toll packing arrangement with Marsman-Drysdale, shipped out a total of 600 kilograms of asparagus (valued at \$2,500) to Japan, and 400 kilograms (valued at \$1,666) to South Korea. The asparagus shipments marked the cooperative's first export sales since 2009. Following GEM's assistance in 2012 in improving and expanding production, as well as its provision to GAP-MPC of post-harvest facilities, the co-op expects to harvest at least 1,000 to 1,500 kilograms of fresh asparagus daily to support its increasing export market requirements.



Potential buyers from Japan observing GAP-MPC operation

GEM continues to work with the Co-op and DA on ensuring the sustainability of the co-op's asparagus production and marketing operation, as well as the impending vegetable semi-processing arrangement with a local tuna canning corporation.

Davao Norte Vegetable Association Revives Marketing Network With Institutional Food Service Provider.

Mang Kiko Catering Services, a Manila-based food service company supplying the food requirements of various government institutions, including the National Penitentiary and the Davao Penal Colony (DAPECOL), recently renewed its service contract and has requested the Dynamic Vegetable Growers Association (DVGA) of Davao del Norte to revive its supply arrangements with the company to fill their vegetable requirements for

DAPECOL and penitentiaries in Muntinlupa and Palawan. DVGA's linkage with caterers like Mang Kiko resulted from GEM's assistance to the association in improving their production programming and commodity clustering, which has enabled them to sustain deliveries of vegetables to more lucrative markets within and outside of Mindanao.

Davao Norte Vegetable Growers Now Supplying Newly-Opened Hotel in Tagum City.

DVGA began its deliveries of 400 kilograms of assorted semi-temperate and tropical variety vegetables, valued at about \$1,900 monthly, to the newly-opened Big 8 Corporate Hotel in Tagum City, Davao del Norte. DVGA sources its vegetables from more than 200 affiliate growers in nine different municipalities of Davao del Norte.

Since December 2009, GEM has extended marketing support assistance to 57 producer-associations (Annex 2-9) by providing them with improved packaging materials, mainly food-grade plastic crates for display and loading, as well sorting tables, mobile packing tents, weighing scales and harvesting pads to help them effectively handle, transport, and sell perishable fresh fruits and vegetables to various retail outlets and to Luzon and Visayas markets. Some of these producer-associations were also provided with rain shelter facilities, nurseries, plastic bagging materials (for banana) and materials for vermiculture production as an alternative source of (organic) fertilizer.



Post-harvest materials and equipment provided to GEM-assisted growers and suppliers of fruit and vegetables.

2.2.1.4 Sustainable Aquaculture and Fisheries Effort (SAFE)

The objective of the Sustainable Aquaculture and Fisheries Effort (SAFE) is to provide support to the Mindanao fisheries and aquaculture sectors to help them achieve sustainability while increasing their contribution to the local economy. The target of SAFE is to triple exports and domestic out-shipments of selected aquatic products. To achieve this objective, the value chain of each selected commodity has been assessed to determine which interventions along the value chain would be the most effective in helping to increase exports and out-shipments.

This fiscal year, GEM continued to address key issues in High-Value Aquaculture development in Mindanao, namely, sustainability in seedstock production and sustainability in the operations of existing aquaculture cooperatives. Efforts include enhancements to the Tawi-Tawi High-Value Multi-species Hatchery to increase grouper fingerling production, assistance to recently established grouper nurseries, advanced practical training of growers in modern culture techniques (such as using 100% formulated feed diet and other practices to improve fish health and quality of stock) improved profits, and continued marketing assistance to growers.

Highlights under this effort include:

Assistance to the Tawi-Tawi High-Value Multi-Species Hatchery. This fiscal year, significant progress was made towards attaining commercial production at the Tawi-Tawi High-Value Multi-species Hatchery. The combined technical improvements recommended by the two hatchery consultants commissioned by GEM enabled the hatchery to reach target production levels of 36,000 young per month (from a monthly production of 32,000 in the previous quarter). The current rate of larval survival has also increased from 2% to 5%. When spawning volumes started decreasing in February-March 2012, particularly from the tiger grouper (*E. fuscoguttatus*) broodstock, GEM was able to arrest further decline and correspondingly increase

spawning rates, by procuring additional tiger grouper spawners and helping the hatchery find more.

This quarter, assistance to the Tawi-Tawi Hatchery focused on helping it to increase its market base within the province and beyond. A significant factor in the increased sales of juveniles was GEM's facilitation of purchases by recently established aquaculture nurseries, as well as by growers' groups in Mindanao. This was in addition to regular purchases made by Tawi-Tawi – based MNLF cooperatives and other producer associations.

Increase in Grouper Fingerling Production. Grouper fingerling production increased from 32,000 to 36,000 this quarter as a result of various GEM interventions to address the diminishing productivity of existing broodstock at the Hatchery. The tiger grouper broodstock that were procured by GEM and delivered to the hatchery in March 2012 spawned and produced 380,000 larvae, effectively enabling the hatchery to resume its production of this highly priced grouper species. Meanwhile, the existing green grouper (*E. coioides*) broodstock spawned 350,000 larvae in April. Collectively, the spawned larvae contributed to the production of 36,000 fingerlings to increase the facility's monthly production rate. The spawning of the tiger grouper broodstock, which occurred sooner than anticipated, can be partly attributed to recommendations made by the GEM consultant, who introduced measures to accelerate broodstock conditioning and readiness.



GEM consultant Caroline Tejero, assisted by hatchery staff, tests grouper broodstock for fertility before being activated for spawning.

Tawi-Tawi Hatchery Featured in Magazines and Websites. As part of its marketing assistance, GEM facilitated linkages between the Tawi-Tawi Hatchery and international seafood magazines and aquaculture web sites, to advertise the hatchery. This resulted in a number of inquiries and orders from buyers outside the province, and from other countries

Assistance to the MOAP Hatchery and development of nurseries.

Part of SAFE's strategy in seedstock sustainability is to increase the number of sources of juveniles of target high-value species. The MOAP (Misamis Occidental Aquamarine Park) Hatchery, a province-owned and -operated facility, is part of the envisioned network of hatcheries and nurseries in Mindanao supplying fingerlings to growers. The MOAP Hatchery operated from 2008 to 2011 under the ownership and management of the provincial government and is currently inoperative due to fiscal constraints it faces in maintaining commercial hatchery operations. Through GEM intervention, the province acknowledged that the most feasible way to ensure the continued and successful operation of the MOAP Hatchery would be to allow the private sector to manage it in a commercial capacity. GEM developed a business plan for the provincial government's use in seeking investors for the hatchery. GEM also cost-shared in the provincial government's on-going rehabilitation of the hatchery.

Nurseries were conceived as the next "ring" in the High-Value Aquaculture economic model. GEM is establishing nursery stations in strategic areas in Mindanao for the distribution of juveniles to grow-out areas outside the current distribution sphere of hatcheries. To date, all three nurseries—the KGMC (Kahugpungan sa Gagmayng Mangingisda sa Conception) Nursery in Zamboanga Sibugay, RM Nursery in Agusan del Norte, and ITADFI (Integrated Tawi-Tawi Aquaculture Development Foundation, Inc.) Nursery in Sibutu, Tawi-Tawi – are operational and growing hatchery-bred fry to fingerling size. Both the KGMC and RM nurseries have commenced selling their reared fingerlings to growers, while the ITADFI nursery is currently in

the rearing phase. Since the start of their operations in June-July, KGMC has sold a total of 11,000 fingerlings, while RM has sold 5,000.

MOA Signed for Joint Public-Private Partnership to Develop MOAP Hatchery. GEM presented an initial draft of the business plan for the MOAP Grouper Hatchery to the provincial government of Misamis Occidental. The business plan, which was developed by a GEM consultant, details the necessary capital requirements to achieve commercial production, and would be used by the province to market the facility to interested investors for private management. GEM likewise signed a Memorandum of Agreement on the “Joint Undertaking for the Promotion of Public-Private Partnership to Develop High-Value Aquaculture in Misamis Occidental” with the Misamis Occidental government. This MOA supports the rehabilitation of the hatchery to enable it to resume operations, while undertaking measures that would generate private investment in the hatchery.

KGMC Nursery, Fish Consolidation and Training Center Established. Through the recommendation of GEM’s TCEP-SAFE Team, the Barangay Infrastructure Project (BIP) Team approved KGMC’s request for a boat landing facility and a fish consolidation and training center building to replace KGMC’s existing facility. With counterpart funding from KGMC and the local government of Kabasalan, construction is expected to be completed by end-September 2012. These facilities will contribute to the sustainability of the high-value aquaculture industry in Mindanao, as GEM-assisted aquaculture groups and other growers would now be able to undergo on-site training with KGMC and replicate the association’s success in their respective areas.

GEM’s earlier interventions included the provision of live fish holding tanks, trial feeding demonstration on commercialized pellets, and marketing assistance which helped the KGMC generate \$470,000 from sales of grouper.

Assistance to Grow-out. SAFE continues its technical assistance to high-value aquaculture growers by introducing modern and sustainable farming methods. This quarter, the focus has been on promoting multiple-cycle production to increase productivity.

Seedstock Distribution. GEM facilitated the stocking of 53,000 grouper and abalone juveniles to 365 growers this quarter. Total distribution for this fiscal year is 124,000 and cumulative total is around 600,000. This is an on-going activity.

GEM expands grouper production in key areas in Mindanao.

Basic Grouper Production Systems Established. To expand grow-out production, GEM assisted 8 new clusters through the provision of fish cage materials and feeds. The first three cluster-recipients are located in Misamis Occidental: (1) Gata Daku Multi-Purpose Cooperative; (2) Colupan Bajo Integrated Livelihood Association (COBILA); and (3) Nangkaan Fish Farmers Association. Other production clusters are located in Tawi Tawi: (4) Tugalan Fish Growers Association; (5) Siapas Seaweed Growers Association; (6) Lakit Tungal Fisherfolk Association; and (7) Basbas Likud Fisherfolk Association. The assisted cluster in Nasipit, Agusan, is the Carmen Fish Growers Association.

Intensification of grouper production in existing GEM-assisted clusters in Mindanao.

Multi-cycle Grouper Production Systems Established. This fiscal year, GEM delivered fish cage materials and feeds to expand the grouper production of 10 clusters. Three cluster-recipients are located in Zamboanga Sibugay: (1) Baluno Coastal Development Association in

Naga; (2) Kapunungan sa Gagmayng Mangingisda sa Lumbayao (KGML) in Kabasalan; and (3) Panagsu-on Fisherman's Association in Siay. Other production clusters are located in Tawi Tawi: (4) Kampo Muslim Multi-Purpose Cooperative in Languyan and (5) Batumanaga Seaweed Growers Association in Panglima Sugala. Other assisted clusters include (6) Misamis Occidental Aquaventures Corporation (MOAVEC) and (7) Zampen Aquamarine Ventures in Misamis Occidental; (8) Ranao Utara Integrated Multi-Purpose Cooperative in Kolambugan, Lanao del Norte; (9) 11 Islands Neighborhood Association in Brgy. Dita, Zamboanga City; and (10) Basilan Integrated Aquamarine Multi-Purpose Cooperative in Brgy. Tabuk, Isabela, Basilan.

Kolambugan Mariculture Project Continues High-Value Fish Exports To Hong Kong. On July 17th, a total of 18.5 MT of harvestable green and tiger grouper, valued at about \$20,000, were shipped off to Hong Kong via the Red Sidon Group live fish carrier boat. The groupers, under the joint technical supervision of Red Sidon and GEM, were cultured in fishcages at the Kolambugan Mariculture Project site in Lanao del Norte. The initial cropping cycle of the Kolambugan grouper project generated approximately 23.5 MT, with estimated total revenue of \$270,000. The second cropping cycle will be under the technical supervision of Red Sidon, with the provincial government of Lanao del Norte and people's organizations from different municipalities taking part in the operation. GEM referred Red Sidon to the Tawi-Tawi Hatchery in Bongao for the acquisition of green grouper seedstock.

Technology Demonstration.

To promote sustainable aquaculture through the use of formulated feed pellets, GEM has been providing commercial feeds to various growers groups for feed trials and demonstration production using a 100-percent formulated feed diet. This fiscal year, GEM has conducted on-site training and distributed commercial feeds to 18 growers associations. On-site training is an on-going activity.

Assistance to the Tuna Industry and Sardine Industry.

GEM's earlier assistance to the tuna industry in the preparation of position papers to further Philippine interests in the regional management of tuna resources paid dividends this fiscal year, when the Western and Central Pacific Fisheries Management Commission voted to create a 'special management zone' in international waters open only to Philippine tuna vessels. This decision allows access to 36 RP vessels, which will result in an additional 40,000 MT of landings in General Santos City. More importantly, the decision rectifies over-fishing in the Sulawesi Sea spawning grounds, which resulted from the closure of purse seine fishing in international waters in 2010.

Three Zamboanga City sardine fishing companies continued to expand their use of fish pumps and modernized fish holds, as advised by GEM, resulting in more canned product suitable for international markets. Mega Fishing Corporation has now outfitted all 15 of their catcher vessels with pumps, and has revamped their carrier vessel fish holds. Despite poor fishing years in 2010 and 2011 (caused by La Niña), the value of canned sardine exports has increased over the 2007 baseline. If sardine stocks rebound during 2013, as expected in an El Niño year, sardine processors will be well-positioned to increase exports.

Assistance in Export Marketing and Promotion.

GEM's TCEP-SAFE Team, in collaboration with the Export Market Team, oversaw delegations from the Philippines in 5 international seafood expositions during this fiscal year. Two of these

expositions were held during this quarter. Since 2008, GEM has assisted more than 30 seafood companies in the promotion and selling of their products to local and international markets. Total value of booked sales generated by these seafood companies since GEM inception has reached \$50 million. All of the participating companies either were based in Mindanao or purchased their raw materials from Mindanao through buying stations.

Kingdom Prize Seafood Corporation joined 3 other seafood companies at the 2012 Asian Seafood Expo in Wanchai, Hong Kong, last September 11-13, 2012. Kingdom Prize is a Mindanao-based live fish exporter that has been sourcing its grouper from GEM-assisted fish grower groups, such as KGMC, GDMPC, and MOAVEC. Through this, Kingdom is expected to boost its exports of live grouper, and consequently increase its purchase of market-size fish from the growers groups

2.2.1.5 Expansion of Warehousing, Cold Storage and Vapor Heat Treatment Facilities in Mindanao

GEM assisted producer groups to acquire facilities necessary for the expansion of foreign exports and domestic out-shipment of priority commodities.

In 2011, GEM began assisting three growers' groups in designing and sourcing co-funding from the DA for the establishment of trading and consolidation facilities: (1) The Greenland Asparagus Producers Multi-purpose Cooperative's (GAP-MPC) consolidation and packing facility in General Santos City, (2) the Caraga High Value Vegetable Cluster. Inc. (CHiVVeCI) trading center in Butuan City, and (3) the CHiVVeCI grower-members' consolidation facility in Crossing Beawan-Luna in Esperanza, Agusan del Norte.

As of September 2012, the GAP-MPC asparagus packing house and the Crossing Beawan-Luna Esperanza facility are fully operational. As of September, construction of the CHiVVeCI vegetable trading center is about 50% complete. The facility is expected to be completed by November 2012.

Highlights during this quarter:

Crossing Beawan-Luna Esperanza MPC's Consolidation and Packing Facility Now Operational. The co-op is currently using the facility to consolidate 20 to 25 metric tons of assorted vegetables weekly and prepare the commodities for out-shipment through various traders to Surigao City, Cebu and other markets in Eastern Visayas.

GAP-MPC Diversifies Into Toll Packing and Processing of Semi-cut Vegetables. The establishment of the co-op's packing house and cold storage facility in General Santos City was a collaborative project involving Greenland; the DA and National Agribusiness Corporation (NABCOR), which jointly constructed the facility; and GEM, which provided post-harvest equipment and materials. To further assist the group, GEM helped prepared the Co-op's letter of intent to DA-PHILMEC (DA's Philippine Center for Post-harvest Development and Mechanization) for a refrigerated van and additional equipment (i.e. flaker machine and storage crates). GEM also provided GAP-MPC with supplementary post-harvest materials and equipment, including heavy-duty plastic crates and pallets, chillers, stainless sorting tables and a digital platform weighing scale to complement its toll-processing and packing activities with GenTuna, a tuna cannery located in General Santos City.

2.2.1.6 Support to Producer Groups

GEM continued working with major producer-associations, to strengthen the fruit, vegetable, aquaculture and fishery industries through the expansion of stakeholder networks and an events-based strategy to provide fora for dealing with common issues and concerns. GEM technical support, in addition to co-funding activities, includes event design, stakeholder mobilization, secretariat support, buyers-suppliers meeting facilitation, and managing the conference resolutions development process.

This fiscal year, GEM continued to partner with private companies, municipal government units and the DA to organize 10 major commodity-specific events, such as regional conferences and marketing fora, to increase farm-level productivity and promote local out-shipment of fruit, vegetable and aquaculture products from Mindanao. To equip growers with skills crucial to the expansion of their production and out-shipment marketing and sales, GEM organized 65 training sessions and workshops this year for various producer groups in Mindanao, including former MNLF combatants, on: new pre- and post-harvest technologies; quality improvements; commodity clustering; and, assessing new markets and marketing trends for fruit, vegetables and aquaculture products.

Highlights during this quarter:

10th National Vegetable Congress, July 25 to 26. The CARAGA High Value Vegetable Cluster, Inc (CHiVVeCI) in collaboration with the Philippine Vegetable Industry Development Board (PVIDB) organized the 10th National Vegetable Congress in Butuan City, which had as its theme: “Strengthening and Sustaining Safe and Quality Vegetable Production for Market Competitiveness Amidst Climate Change.” GEM, DA-Caraga, and other government line agencies provided co-funding and technical support to the private sector-led initiative, which aimed to foster public-private partnership that’s to advance sustainable vegetable farming and competitiveness. More than 550 growers, agri-technicians, and local government representatives witnessed the presentation of the Congress Resolutions (Annex 2-10) to DA Secretary Proceso Alcala.

5th Mindanao Vegetable Congress, August 14 to 15. To support local producers’ groups in their industry development and advocacy efforts, GEM assisted the Vegetable Industry Council of Southern Mindanao (VICSMIn, Inc.) to organize the 5th Mindanao Vegetable Congress, in Davao City. About 330 officers and members of key vegetable producers associations in Mindanao, agri-technicians, and officials from various municipalities attended the event.

Northern Mindanao Banana Industry Forum, August 23. The Banana Industry Development Association (BIDA), in collaboration with another GEM-assisted organization, the Chamber of Agriculture Fisheries and Food Industry of Northern Mindanao (CAFFINORMIN), organized the Northern Mindanao Banana Industry Forum in Cagayan de Oro City. DA-Region 10 and GEM provided co-funding and technical support to the event which aims to revitalize the banana industry sector group in Northern Mindanao. About 80 participants from the province of Misamis Oriental and Lanao areas attended the forum.

Zamboanga del Norte Fruit and Vegetable Growers Attend Seminar-Workshop on Organizational Strengthening and Financial Management, August 22 to 25. GEM facilitated a workshop on Organizational Strengthening and Financial Management for the Zamboanga del Norte Fruit and Vegetable Growers Association, a sub-group and marketing arm of the Hi-Green Program of the provincial government of Zamboanga del Norte. The workshop was aimed at strengthening the organizational capability of the association, which is composed of producer groups in more than 100 barangays of Zamboanga del Norte. The event drew 150 participants, including 23 agricultural technicians.

14th National Tuna Congress, September 5 to 6. The 14th National Tuna Congress organized by the Soccsargen Federation of Fishing and Allied Industries, Inc. (SFFAI) brought together more than 500 tuna industry stakeholders, including corporations, investors, representatives from national and local government agencies, donor organizations and academic institutions from the Philippines and abroad. A significant number of foreign delegates, from Indonesia, Palau, Solomon Island, Papua New Guinea, Hawaii, Spain, France, Thailand, Korea, Taiwan, Australia and the USA were also present. The conference focused on industry challenges and opportunities specific to the global halal food industry, management conservation measures for tuna in the Western and Central Pacific, assessment of handline fisheries in the Philippines, as well as tuna industry-related programs of the DA's Bureau of Fisheries and Aquatic Resources (DA-BFAR). USAID Deputy Mission Director Reed Aeschliman spoke at the opening ceremony on USAID's partnership, through GEM, with SFFAI, DA-BFAR and other industry stakeholders engaged in strengthening the industry.

Highlighting the event was the presentation to the national government of the 14th National Tuna Congress Policy Resolutions (Annex 2-11). Copies of the resolutions were endorsed to the Senate Committee on Agriculture and Food and the Congressional Oversight Committee on Agriculture and Fisheries Modernization (COCAFAM) for appropriate legislative action.

Training To Improve Production and Marketing. During this quarter, more than 1,300 smallhold growers and producers (excluding producer groups of former MNLF combatants) were trained in production technology, commodity clustering, and quality improvement for fruit, vegetable and aquaculture products.

Since FY 2008, in collaboration with various producer groups and local governments, GEM has conducted 484 major commodity-related conference and training workshops benefiting more than 27,722 agricultural technicians, traders, small- to medium-scale food processors and manufacturers, and smallhold growers, including producers groups of former MNLF combatant communities assisted under the Former Combatant Reintegration subcomponent of GEM-3. A summary of these activities appears in Annex 2-12.

2.2.2 Exploratory Investments in Key Industries

2.2.2.1 Business Process Outsourcing

Targets have been met for investment in Business Process Outsourcing, and further activities have been discontinued.

2.2.2.2 Tourism

This subcomponent has been discontinued. Conflict in central and western Mindanao, power shortages, the Maguindanao massacre in November 2009, and the hostage-taking incident in Metro Manila in August 2010 involving a busload of tourists from Hong Kong heightened the perception of risk in Mindanao and in the rest of the Philippines. The perception of increased instability poses major challenges to promoting tourism investment in the project area.

2.2.2.3 Mining

In line with its objective to establish socially responsible, productive "community outreach programs" by mining companies that benefit their host communities, GEM engaged in activities aimed at strengthening the collaborative efforts of mining companies, host communities and

other industry stakeholders in the Caraga Region and Zamboanga del Norte to help develop sustainable and self-reliant mining communities. GEM is currently working with four international mining companies: (1) Taganito Mining Corporation, (2) Taganito HPAL Nickel Corporation, (3) TVI Resource Development (Phils), Inc., and (4) Philsaga Mining Corporation.

Highlights during this quarter:

No significant highlights reported during this quarter.

2.2.3 Former Combatant Reintegration

A detailed report on the status of FCR projects is attached as Annexes 2-13 to 2-15.

2.2.3.1 Support to Producer Groups of Former MNLF Combatants in Sulu Archipelago

Since the inception of GEM-3, the following FCR activities were implemented in the Sulu Archipelago:

- **Fifty** MNLF cooperatives in the provinces of Basilan, Sulu, and Tawi-Tawi were assisted by GEM in producing and selling new high-value agriculture and aquaculture commodities.
- With GEM technical assistance and inputs, more than **1,980** co-op members began producing higher valued commodities.
- More than **1,817** co-op members were trained in the production and marketing of higher valued agricultural commodities.

Highlights during this quarter are:

No significant highlights reported during this quarter.

2.2.3.2 Support to Producer Groups of Former MNLF Combatants in Central Mindanao:

Since the inception of GEM-3, the following FCR activities were implemented in Central Mindanao:

- GEM assistance to 79 MNLF cooperatives in producing and selling high-value agricultural and aquaculture commodities has been fully implemented.
- These co-ops are in predominantly Muslim communities in, or close to, sensitive areas including the Liguasan Marsh.
- As a result of GEM assistance, 2,572 co-op members in these communities are now producing high-value agriculture and aquaculture commodities.
- Some 2,606 co-op members have been trained in production and marketing of various high-value agriculture and aquaculture commodities.

Highlights during this quarter are:

Community Development activities implemented during this quarter period:

- One (1) vegetable production activity in Pandag, Maguindanao
- Two (2) high value fish production activities in Pikit, Maguindanao
- One (1) high value fish production activity in Paglat, Maguindanao
- One (1) high value fish production activity in Malapatan, Sarangani

- Three (3) skills enhancement training activities in rubber tapping and bark management in Carmen, North Cotabato
- One (1) skills enhancement training activity in rubber tapping and bark management in Makilala, North Cotabato

Former Rebels Improve Livelihood through Sustainable Fish Farming in Mindanao. GEM has expanded livelihood opportunities for more than 1,900 former Moro National Liberation Front (MNLF) combatants by training them in the production of higher-value agriculture and aquaculture. The 35-member Illana Bay Fishermen Multi-purpose Cooperative, following assistance by GEM in sustainable grouper farming, has reaped four harvests totaling about \$7,000 since December 2011, and expects to earn about \$8,000 more from grouper by end-2012, in addition to income from other agriculture activities. By using hatchery-bred young in their farms, MNLF co-ops are helping to conserve grouper stocks in the wild.

2.2.3.3. FCR Pre/Post-harvest Facilities

Since the inception of GEM-3, the following FCR post-harvest facilities and activities were implemented in the Sulu Archipelago and Central Mindanao:

- **50** post-harvest facilities completed, benefiting 3,803 community members engaged in producing and selling agriculture and aquaculture commodities.
- Some 1,072 community members trained in agriculture and aquaculture production, post-harvest handling, and the operation and maintenance of post-harvest facilities.

The following facilities were completed during this quarter period:

Grain Solar Dryers

- Two (2) solar grain dryers in Polomolok, South Cotabato
- One (1) solar grain dryer in Carmen, North Cotabato

Live Fish Transport Facility

- One (1) live fish consolidation and transport facility in Parang, Maguindanao

Harvest and Packing Facility

- One (1) milkfish and prawns harvest packing facility in Ipil, Zamboanga Sibugay

2.2.4 Business Support Organization (BSO) Development

The objective of the Business Support Organization (BSO) Development sub-component of GEM is to assist the establishment of BSOs that can offer useful services to their members, and to provide selective technical and financial assistance to improve the organizational and managerial capacity of existing BSOs. The aim of this capacity-building assistance is to strengthen each BSO's self-sufficiency and the ability of its members to contribute to economic growth in Mindanao.

2.2.4.1 Support to New Chambers of Commerce

The GEM Program continues to conduct "coaching and mentoring sessions" for chamber board members and management staff, to enhance these chambers' business services, resource generation, team building, and membership recruitment and retention. Chambers that benefited from these mentoring sessions include the Surigao, Pagadian, Iranon, Sarangani, Maranaw and Metro Kidapawan chambers. In four years, increases in membership of GEM-3 assisted

chambers grew from 188 in 2007 to 672 in 2012 (Annex 2-16).

GEM also initiated technical support to these chambers of commerce to strengthen their ability to advocate improved governance, particularly in relation to enhanced local government revenue generation, i.e. streamlining the processing of business permits issued by the local government.

One of the objectives of the GEM BSO Development Program is to help BSOs in Mindanao become self-sustaining. Early on in the course of GEM's assistance, planning sessions were held with the BSOs to identify activities designed to attain this objective. These activities included training on board governance, bookkeeping and financial reporting, business management, the organizing of income-generating major events such as annual business and industry conferences, and technical forums. Financial and technical support was also provided for the organization and management of local and international fairs and exhibits.

The success in attaining self-sufficiency is reflected in the financial reports of the BSOs is presented on Annex 2-16.

Highlights during this quarter:

Pagadian Business Week, July 6 to 12. The GEM-assisted Pagadian City Chamber of Commerce, in coordination with the city government, helped implement this year's Pagadian Business Week activities, which included (1) a trade exhibit; (2) a seminar on pest and disease management; (3) *Di Ko'g Plastik* (No To Plastic) Forum; (4) a forum on 2015 ASEAN integration; (5) a job fair; (6) seminar on entrepreneurship; (7) a livelihood seminars; among other activities.

Workshop on Meal Management and Food Handling, July 17. The Metro Kidapawan Chamber of Commerce and Industry Foundation, Inc., with support from GEM and the Department of Science & Technology (DOST) Food and Nutrition Research Institute, conducted a Seminar-Workshop on Meal Management and Food Handling attended by entrepreneurs from the food service sector in North Cotabato.

Training on Bamboo Nursery and Plantation Management, July 20. The Metro Kidapawan Chamber of Commerce, in collaboration with the Department of Trade and Industry-North Cotabato, the Integrated Rural Development Foundation, and the Philippine Bamboo Foundation, organized a two-days training on bamboo nursery and plantation management with 59 participants, including the Board of Directors and officers of the Cotabato Bamboo Industry Development Council.

Workshop on Google Mapping, July 23 & 27. A workshop on Google mapmaking was organized by the chamber of commerce in Sarangani (July 23) and Pagadian City (July 27). The workshop trained business owners on how to utilize Google in generating maps for tourism and investment planning. The Pagadian chamber succeeded in updating information on more than a hundred establishments using the online map and is planning to offer Google mapping services to their members. The Sarangani chamber, in coordination with the Sarangani Tourism and Investment Promotion Center and the Provincial Planning and Development Center, will conduct similar workshops in each municipality in Sarangani province, as part of its Tourism Development Project.

Forum on Economic Direction of Iranon Development Council Areas, August 28. The Iranon Chamber of Commerce and Industry, in cooperation with the Parang municipal

government, organized a public-private dialogue/forum on the economic development of the Iranon Development Council (IDC) areas, which include the municipalities of Parang, Matanog, Buldon and Barira. The Forum provided a venue for the IDC to present potential investment opportunities that can be explored or developed in the identified areas (i.e. coffee production and processing). Issues and concerns raised by the participants were responded to by the mayor of Parang and the DTI-ARMM Secretary.

Seminar on Women’s Entrepreneurship, August 29. The Iranon Chamber of Commerce and Industry (ICCI) with support from GEM and the Parang municipal government organized a seminar to strengthen the entrepreneurial skills of women, help them identify livelihood opportunities, and establish and promote their own businesses. Resource persons were from the ARMM Department of Science and Technology and Department of Trade and Industry. The forum also recognized women business leaders responsible for attracting investments to the area.

Ibayong (Eco-Bag) Advocacy Forum, August 30. The Iranon chamber, in cooperation with the municipal government and with GEM support, organized the Ibayong (Eco Bag) Advocacy Forum on August 30, 2012, at the municipal hall of Parang, Maguindanao. The forum promoted the recycling of plastic in order to reduce waste and protect the environment. The activity is part of the Chamber’s efforts to involve community groups in environmental protection.

Cotabato Coffee Forum, September 20. The Metro Cotabato Chamber of Commerce and Industry Foundation, Inc., with support from GEM and the city government, organized the Coffee Forum held in Cotabato City on September 20, 2012. The event was designed to create awareness of business and livelihood opportunities in the coffee production and processing.

Chamber Business Magazines. GEM helped ten⁵ chambers of commerce in the conceptualization, design and publication of a chamber business magazine highlighting their respective areas’ competitiveness and business opportunities. The magazines also included the cost of doing business and the investment incentives in each area. GEM provided co-funding support for the printing of the magazines.



Chamber Magazines printed with co-funding support from USAID’s GEM Program.

Support to Previously-Assisted (GEM-2) Chambers of Commerce

GEM continued its technical support to six previously-assisted (GEM 2) chambers of commerce to strengthen their ability to advocate improved governance, particularly in relation to local government revenue generation. These chambers are: Autonomous Basilan Islamic Chamber of Commerce and Industry, Inc. (ABICCI); Metro Cotabato Chamber of Commerce and Industry Foundation (MCCCIF); Sulu Chamber of Commerce (SCCI); Tawi-Tawi Chamber of Commerce (TCCI); Muslim Chamber of Commerce of Kutawato, Inc. (MCCIKI); and Chamber of Commerce and Industry Foundation of Iligan (CCIFI).

The BSO team-supported six (6) chambers of commerce actively engaged their local government partners to attain streamlined manual systems, computerized revenue generation operations and conduct effective information, education and communication campaigns, all

⁵ (1) Pagadian-ZDS Chamber of Commerce and Industry Foundation, Inc, (2) . Surigao Chamber of Commerce and Industry, (3) Metro Kidapawan Chamber of Commerce and Industry, (4) Sarangani Chamber of Commerce and Industry, (5) Metro Cotabato Chamber of Commerce and Industry, (6) Davao City Chamber of Commerce and Industry, (7) General Santos City Chamber of Commerce and Industry, (8) Cagayan de Oro Chamber of Commerce and Industry Foundation, Inc, (9) Zamboanga City Chamber of Commerce and Industry Foundation, Inc, and (10) Butuan Chamber of Commerce and Industry.

geared towards increasing locally sourced revenue. Various training activities relevant to this effort were provided directly by the Team, or in partnership with other agencies such as the National Computer Center, Coffey International/Ramses, and observation of revenue systems successfully implemented by model LGUs nationwide. Revenues generated by the six LGUs increased from PhP352 million in 2006 to PhP423 million in 2011. Only partial data has been collected for 2012. See Annex 2-17 for the Summary of Revenue Generated.

A key source of revenue for local governments is the annual issuance of business permits (Annex 2-17), for which a fee is charged. The annual permit processing season is from January 2 to 20, although some local government units extend the permit processing season to February or March. Business establishments that fail to file within this period their applications for new permits or renewal of existing permits are meted penalties.

During this fiscal year, the twelve Program-assisted chambers of commerce (GEM-2 and GEM-3) have been tasked with actively advocating for the improvement of their local governments' generation of locally-sourced revenue through the issuance of business permits (Annex 2-17). Previously, only the six chambers assisted beginning in GEM-2 were handling that activity. The chambers assisted for the first time in helping to streamline the issuance of permits are: Sarangani Chamber of Commerce and Industry; Iranon Chamber of Commerce and Industry; Metro Kidapawan Chamber of Commerce and Industry; Maranaw Chamber of Commerce and Industry; Pagadian Chamber of Commerce and Industry; and Surigao Chamber of Commerce and Industry. BSOs in this category also conducted activities that are indirectly related to the enhancement of LGU revenue generation efforts (i.e. through the number of business permits issued), including advocacies for improved governance, and the promotion of local investment and public-private partnership.

Highlights during this quarter:

Surigao Chamber's Briefing on Business Regulatory Requirements, July 5. A total of 65 Chamber members attended a briefing on the business regulatory requirements during the Surigao Chamber of Commerce's 2nd General Membership Assembly. Guest speakers from the Surigao Metropolitan Water District, PhilHealth and the Department of Labor and Employment (DOLE) were invited to update the business community on their respective programs. A special follow-up activity has been proposed, on city watershed preservation.

Iligan Chamber, GEM Co-fund Revenue Collection Software Training for Key City Staff. The Iligan Chamber, with co-funding support from GEM, enabled two Software Programmers and the Head of the Information Communication Technology Center of the city government of Iligan to attend a three-week training program on Enhanced Tax Revenue Assessment and Collection System (ETRACS), an integrated software system that automates the collection of revenues in the local government units.

Once ETRACS has been fully implemented, the city government can safely allow portions of its data to be accessed by third parties such as the Iligan Chamber of Commerce, which handles the Iligan Business Registry Project (IBRP). With ETRACS, the Iligan Chamber will no longer need to invest in a server to host the database. Additional modules needed by the IBRP can be developed by the city government, in partnership with the Iligan Chamber.

Developing Iligan City's Tourism Sector: The Value Chain Approach, August 30 to 31. The Iligan Chamber of Commerce, with support from GEM, organized a forum on the development of Iligan City's tourism industry. Officers of the Iligan Hotel and Restaurant/Resorts Association (IHARRA), Iligan City Travel and Tours Association (ICTATA), and Iligan City Council of

Women, as well as representatives from the three Tourism Triangle Barangays and Iligan City Tourism Office attended the event. An executive order for the re-activation of the Tourism Council was recommended for approval by the Mayor. The Iligan Chamber of Commerce will co-chair the Council with the City Tourism Office as secretariat.

2.2.4.3 Support to Event-Specific BSOs

Since 2008, GEM has assisted 103 major events (i.e. conferences, policy consultations, fora, trade fairs and exhibits) and 139 organizational capability-strengthening workshops and business skills enhancement seminars, attended by more than 17,131 participants. During this quarter, the BSO Team supported 23 major events, business seminars and workshops attended by about 2,500 Mindanao-based businesspersons, mainly small- and medium- scale entrepreneurs.

Highlights during this quarter:

IDEA: Innovation and Drive for Excellence in ASEAN, July 12 to 13. Anticipating ASEAN integration in 2015, the Philippine Chamber of Commerce and Industry (PCCI), in partnership with GEM, organized and facilitated a workshop called “IDEA: Innovation and Drive for Excellence in ASEAN”. The workshop was designed to engage the private sector in creating strategies, action plans and policy recommendations to help the Philippines face the challenges of regional integration. The workshop drew 18 professionals from various chambers of commerce in Luzon, Visayas and Mindanao, as well as the PHILEXPORT Group and representatives from academe. Policy recommendations focused on ASEAN as a single market and production base, its role in the global economy, and subregional cooperation through the Brunei Darussalam-Indonesia-Malaysia-Philippines East ASEAN Growth Area. Inputs were provided by the ASEAN Business Advisory Council, PCCI International Trade Relations Committee and the Mindanao Development Authority (MinDA).

8th Zamboanga Peninsula Business Conference (ZAMPENBIZCON), July 18 to 19. The Oroquieta City Chamber of Commerce and Industry, in cooperation with Ozamis City Chamber of Commerce and Industry Foundation, Inc. and the local government organized the 8th ZAMPENBIZCON in Oroquieta City. More than 125 participants witnessed the presentation of six policy resolutions (See Annex 2-17) prepared by the chambers after region-wide consultations with chamber members, trade and professional associations, local governments and civic leaders. Copies of the conference resolutions were sent to the Office of the President, Department Secretaries and other concerned government agencies for appropriate action.

21st Mindanao Business Conference, August 2 to 4. More than 500 businesspersons and key government officials participated in the 21st Mindanao Business Conference, held in Butuan City. Plenary sessions covered public-private partnerships, “green” jobs, rubber industry opportunities, ASEAN integration, challenges facing the wood and mining industries, and small and medium enterprise development.

Since 2009, MinDA and PCCI have been increasingly involved in area consultations and the monitoring of updates on annual policy resolutions. This year, the Butuan Chamber of Commerce and Industry, Inc., in coordination with PCCI and with assistance from the GEM BSO Development Team, managed the policy recommendation development process of the 21st Mindanao



(Left) Deputy Mission Director Aeschliman with (l-r) Omar Andaya, President of the Butuan Chamber of Commerce and Industry, Juanito Mendoza, PCCI Regional Governor for Eastern Mindanao, Ricky Juliano, PCCI Vice President for Mindanao, Mayor Amante, Atty. Varela, and Sen. Teofisto Guingona III. (Right) scenes from the 21st MinBizCon.

Business Conference, and the design and facilitation of the pre-event policy forum sessions. A total of 147 businesspersons and representatives from government line agencies attended the regional policy consultations held in Zamboanga City (April 18), Cagayan de Oro City (April 24), and General Santos City (May 8).

GEM also assisted PCCI and the MinDA Policy Team to conduct roundtables with Cabinet Secretaries and other senior officials on Mindanao mining, energy, agriculture, and transport and logistics. The roundtables, held in Manila, were venues for the final drafting of priority issues for the 2012 Mindanao Business Policy Agenda (See Annex 2-16). The 2012 Mindanao Business Policy Agenda was presented by PCCI to the Office of the President through MinDA.

2012 Mindanao Trade Expo, August 13 to 16. The Mindanao Trade Expo Foundation, Inc., with GEM support, organized and held the MTE 20102 at the Abreeza Mall in Davao City from August 13 to 16. About 100 exhibitors participated, from the Zamboanga Peninsula, Northern Mindanao, Davao, SOCCSKSARGEN and Caraga subregions, and from the Visayas region. As reported by the foundation, the four-day exhibit/selling period of MTE 2010 generated total sales of \$520,000, including booked orders and sales under negotiation.

2.2.4.4 Support to Key Sector BSOs

Highlights during this quarter:

No significant highlights reported during this quarter.

2.3 Outstanding issues and implementation problems and options for resolving these issues and problems

Conflict in central and western Mindanao continued to give rise to perceptions of risk in all of Mindanao, both as an investment destination and as a supplier of commodities. The recent diplomatic row between the Philippines and China have given rise to a trade dispute between the two countries which effectively limited entry to the China market of many Philippine products including food exports from Mindanao. The continuing financial crisis in Europe, combined with long-standing negative perceptions of security still pose challenges for GEM initiatives especially in accessing more export markets. The security situation also delayed support in some areas of planned assistance under the FCR component. Weather events and related developments that are not within the control of the project, such as extended drought, storms and flooding, and power and water outages, as well as large-scale fluctuations in market demand and pricing, may affect overall annual sales volumes and values, as reflected in Government-compiled data on the agribusiness sector.

2.4 Planned performance objectives for the next quarter

No additional activities are planned for the next quarter.

2.5 Attainment of Operational Plan (OP) Targets

OP Indicators		BG FY2012 Targets	Completed				Actual TOTAL FY 12
			Qtr 1	Qtr 2	Qtr 3	Qtr 4	
			Oct. 11 - Dec. 11	Jan. 12- March 12	April 12- June 12	July 12 - Sept 12	
7	% change in value of intra-regional exports of targeted agricultural commodities as a result of USG assistance.	26% ^(a)	26%	25%	46%	-	46%
8	Number of vulnerable households benefiting directly from USG assistance.	500	131	184	268	241	824
9	Number of producers associations, water users associations, trade and business organizations, and community-based organizations receiving USG assistance.	50	17	8	15	10	50
10	Number of individuals who have received USG-supported short-term agri-sector productivity training (M/F)	2,400	314	808	1067	599	2788
	Male	1,560	226	509	642	450	1827
	Female	840	88	299	425	149	961
11	Number of new members in private business associations as result of USG assistance.	32	31	49	16	33	129
12	Number of business associations and trade unions that are at least 50% self-funded as a result of USG assistance.	3	2	1	0	1	4

(a) Based on Government data reported at the end of the fiscal year

(b) Note on OPI #7 percentage growth computation is based on updated export/out-shipment figures: Q1 of FY 2012 over Q1 of FY 2011. OPI#7 Q2 computation - Cumulative result of Q1 and Q2 of FY2012 over cumulative result of Q1 and Q2 of FY 2011. Data for Q3 is not yet fully completed, hence Q4 of FY2012 cannot be computed as actual.

3.0 Workforce Preparation

The Workforce Preparation component of GEM-3 includes five sub-components:

1. *Computer Literacy and Internet Connection (CLIC)* that provides computers and high speed internet connections to schools in GEM's target areas and —per the original design of the project—subsumes four “variants” as follows:¹
 - “Standard CLIC,” which will, over the course of GEM 3, provide up to ten computers and internet connections to up to 200 high schools in conflict-affected areas;
 - “Computers only CLIC,” which provides additional computers to up to 200 high schools that have previously received CLIC “packages”;
 - “Internet only CLIC,” which provides high speed internet connections to up to 200 high schools that have received computers from the GRP or other donors;
 - “Teacher CLIC,” which provides two computers, high speed internet connections and teacher training to up to 300 elementary schools in conflict-affected areas.
2. *Education Matching Grant Project (EMGP)*, formerly known as EASE, which provides 800 education matching grants to the PTAs of elementary or high schools in conflict-affected areas of Mindanao;
3. *Investments in Vocational, Elementary, Secondary and Tertiary Studies (INVESTS)* that was designed to provide up to 150 secondary, vocational, elementary and college/university students with the financial support required for them to take advantage of desirable, employment-related training opportunities or to remain in school;
4. *Productive Internships in Dynamic Enterprises (PRIDE)* that was designed to provide up to twenty-five recent college graduates per year with 3-5 month internships in national or international corporations;
5. *Job Enabling English Proficiency (JEEP) Project*, which was intended to assist up to twenty colleges and universities in Mindanao to augment English language instruction programs, thus assuring that selected graduating students have sufficient ability in the language to compete successfully for employment in those areas that require high degrees of English proficiency as a condition of employment.

3.1 Performance objectives/expected outputs for the quarter

The performance objectives and outcomes for the fiscal year, relative to each of the initiatives delineated are presented below:

¹ Per agreement with USAID, since virtually all eligible high schools within GEM's target areas have been connected, CLIC ceased providing resources in March, 2011, and GEM's Annual Work Plan for Fiscal Year 2011 does not include targets for activities in these areas. A few “Standard CLIC” schools was connected this year, since conditions at some schools have changed, making them eligible for CLIC.

3.1.1 Computer Literacy and Internet Connection (CLIC) Project

The expected outputs and the accomplishments for the quarter relative to each output are presented below:

General:

- Resolve connection, hardware and software issues at GEM 2 schools, as Identified by the Beneficial Use Monitoring (BUM) reports;
- Provide continuous technical support to CLIC schools through the *CLIC Technical Forum* that enables laboratory managers at CLIC schools to interact directly with CLIC technical specialists.
- Monthly emails and “status checks” of all partner schools – Monthly emails are sent by the CLIC Manager to all schools.
- Information dissemination regarding the end of the program.
- Review the final draft report of CLIC Impact assessment study.

3.1.2 Education Matching Grant Project

The Education Matching Grant Project—which was designed and implemented during GEM 2 and continued under GEM 3—is intended to mobilize community resources to improve educational services. The objective is accomplished through the provision of matching grants, which provide PTAs of participating schools with peso-for-peso grants that match funds raised by the PTAs. Funds may be used to improve the quality of existing programs or facilities or to establish new programs or facilities.

The target is 295 completed matching grants by the end of the fiscal year.

The objective for the quarter was to complete implementation of one hundred eighteen (118) Education Matching Grants.

Objectives for the fiscal year are described below:

- Submit 295 approval requests for SAF funding;
- Sign Letters of Undertaking (LOU) for 295 EMGs;
- Collect cost-share documents 295 EMG partner schools;
- Procure materials to implement 295 EMGs;
- Complete implementation of 295 EMGs.

3.1.3 INVESTS

The Investments in Vocational, Elementary, Secondary and Tertiary Studies (INVESTS), which was designed and implemented during GEM 3, provides secondary, vocational, elementary and college/university students with financial support required for them to take advantage of desirable, employment-related training opportunities or to remain in school.

INVESTS' target is to support up to 150 secondary, vocational, elementary and college/university students.

The performance objectives for the quarter are presented below:

- Submit SAF to USAID for the funding of the cost for Summer Classes (SY2011-2012) and 1st Semester Classes (for SY 2012-2013) of two Mining Engineering Scholars and one BSIT Major Multimedia and Computer Animation Scholar;
- Submit SAF to USAID for the funding of the cost for the Pre-board exam review and board examination of the thirteen INVESTS Mining Engineering graduates;
- Provide support for the funding of the cost of the pre-board exam review and board examination of the thirteen INVESTS Mining Engineering graduates;
- Continue to provide support for the funding of the cost for the first semester classes of the two remaining Mining Engineering and the BSIT Major in Multimedia and Computer Animation scholars.
- Conduct visits to colleges and universities where the GEM INVESTS scholars are enrolled, to monitor and follow-up scholars' academic performances and school standings.

Objectives for the fiscal year are described below:

- Submit SAF to USAID for the funding of the cost for Summer Classes (SY2011-2012) and 1st Semester Classes (for SY 2012-2013) of the two Mining Engineering Scholars and the BSIT Major Multimedia and Computer Animation Scholar;
- Submit SAF to USAID for the funding the cost for the Pre-board exam review and board examination of the thirteen INVESTS Mining Engineering graduates;
- Collect cost-share documents from three partner-schools of INVESTS for the secondary studies;
- Provide support for funding of the cost of the pre-board exam review and board examination of the thirteen INVESTS Mining Engineering graduates;
- Continue to provide support for the funding the first semester classes of the 2 remaining Mining Engineering and 1 BSIT Major in Multimedia and Computer Animation scholars.
- Conduct visits to colleges and universities where the GEM INVESTS scholars are enrolled to monitor and follow-up scholars' academic performances and school standing.

3.1.4 PRIDE

Productive internships in Dynamic Enterprises (PRIDE), provides 3-5 month internships in large national and international corporations to recent college graduates from Mindanao.

The PRIDE objective for the quarter was to deploy nine interns to at least three companies.

3.1.5 JEEP

The JEEP objectives for the quarter were as follows:

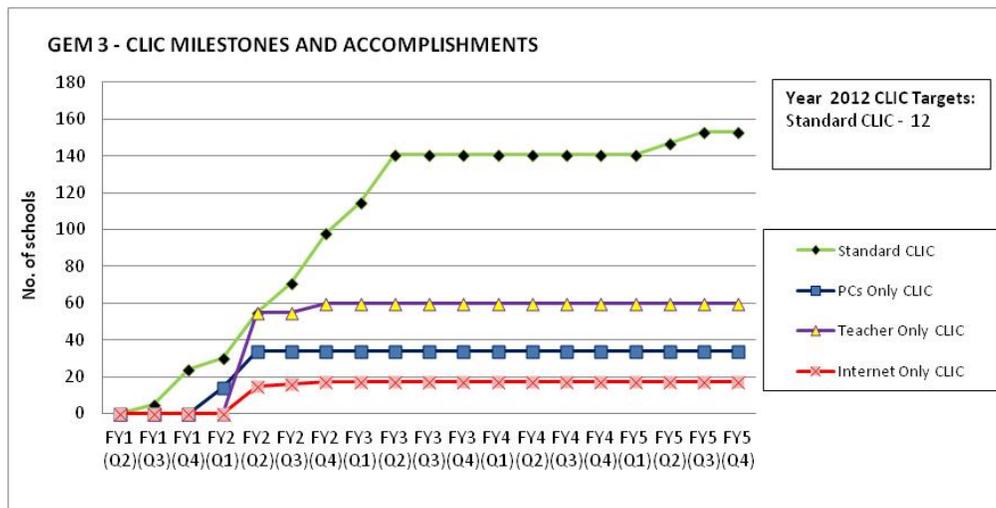
- Planning for and conduct of the JEEP Presidents' Conference.
- Revision of the second semester JEEP Accelerate Curriculum Outlines for English Maritime Services, Nursing and Allied Health Services, Travel and Tourism, BPO, and International Employment.
- Planning for the Group 4 JEEP Accelerate Teacher Training.
- Finalize the SAFs and procurement processes for Group 5 partner colleges and universities.
- Monitoring and site visits to Group 5 partner colleges.
- Monitoring and site visits to Group 4 partner colleges and initiation of preparation for JEEP Accelerate implementation.
- Monitor the File Transfer Protocol (FTP) server to allow partners to access the updated course outlines, forms, software patches and updates.
- Test, review and implement customer relationship management of resolution of various software and hardware issues. This will also serve as the foundation for a JEEP technical knowledge base to be developed in the next 2 quarters.
- Preparation of draft of a JEEP Implementation Manual.
- Implementation of the next phase of the Tracer Study.
- Orientation and deployment of two new JEEP Team members.

Per instructions from USAID, all JEEP-related activities were suspended effective July, 2012, with the exception of data collection activities relative to the Tracer Study.

3.2 Summary of major accomplishments and unexpected or unplanned outcomes/ activities during the quarter

3.2.1 CLIC

The chart presented below illustrates the number of CLIC partner schools added by Quarter since the inception of GEM 3.



During the 4th quarter, the CLIC team focused on maintaining and troubleshooting computers and Internet connections at CLIC partner schools. The performance objectives and outcomes relative to each of the initiatives delineated for the quarter are as follows:

- Monitored performance of new and GEM 2 CLIC-assisted schools, both through site visits and via the *CLIC Technical Forum*, which is available, via the internet, to all CLIC laboratory managers, school/PTCA officials, PC suppliers and Internet Service Providers. Approximately 475 CLIC partner schools utilized the Forum during the quarter.
- The CLIC Team continued to send monthly emails and follow-up emails to all CLIC partner schools. The average response rate per month was approximately 73%, which does not represent the total percentage of schools connected, since not all connected schools respond every month.
- The CLIC Team sent letters to all CLIC partner schools, informing administrators and PTA officers of GEM's intention to cease providing services given the demobilization of staff and the ending of the program in December, 2012.

3.2.2 Education Matching Grant Project

The Education Matching Grant Project—which was designed and implemented during GEM 2 and continued during GEM 3—is intended to mobilize community resources to improve educational services. The objective is accomplished through the provision of matching grants, which provide Parent-Teacher Associations (PTAs) of participating schools with peso-for-peso grants that match funds raised by the PTAs. Funds may be used to improve the quality of existing programs or facilities or to establish new programs or facilities.

The Target is to complete 295 matching grants by the end of the fiscal year.

By the end of the 4th quarter, the EMGP Team had slightly exceeded its target.

Key activities completed during the quarter is the:

- Delivery and complete implementation of one hundred eighteen (118) Education Matching Grants – One hundred twenty were completed during the quarter, representing 101% of the completion target.

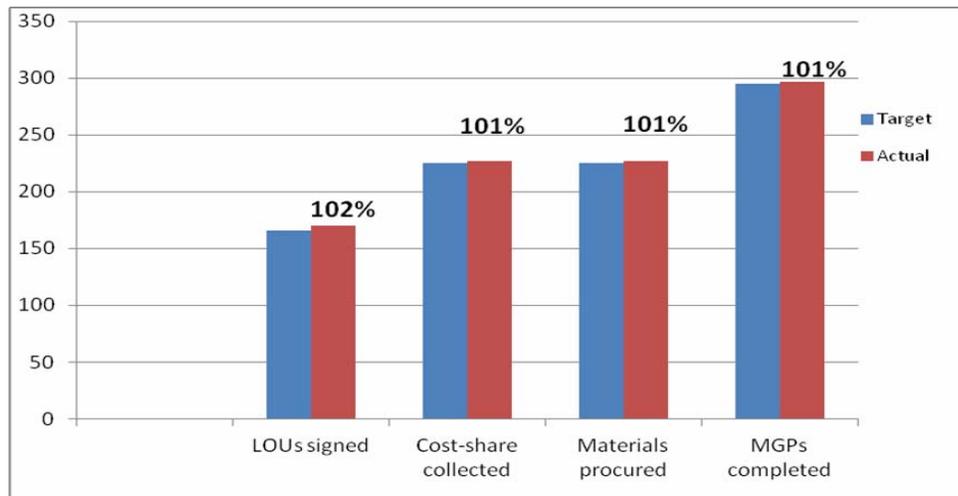
Performance relative to Fiscal year objectives is summarized below:

	Annual Target	Accomplishment	Percentage
SAFs submitted	119	288	242%
LOUs signed	166	170	102%
Cost-share collected	225	227	101%
Materials procured	225	227	101%
EMGs completed	295	297	101%

The objectives for the fiscal year were as follows:

- Submit 119 SAF funding approval requests – Two hundred eighty-eight requests for approval were submitted during the fiscal year, which is 242% of the targeted number. This number includes cancelled SAFs;
- Sign Letters of Undertaking (LOU) for 166 Education Matching Grants – Letters of undertaking were signed for 170 matching grants, which is 102% of the targeted number;
- Collect cost-share documents for 225 Education Matching Grant schools – Documentation was collected from 227 schools, which is 101% of the targeted number;
- Procure materials to implement 225 Education Matching Grants – Procurements were undertaken for 227 schools, which is 101% of the targeted number;
- Deliver and complete implementation of two hundred ninety five Education Matching Grants – Two hundred ninety-seven were completed during the fiscal year, representing 101% completion.

In GEM 3, a total of 802 completed matching grants were completed, which slightly exceeds the life-of-project target of 800.



3.2.3 INVESTS

Major accomplishments for the quarter are summarized below:

- Conducted visits to colleges and universities where the GEM INVESTS scholars are enrolled to monitor and follow-up scholars' academic performances and school standings.
- Continued to provide support to two students, enrolled in programs leading to the degree of Bachelor of Science in Mining Engineering. The institutions at which they are studying are: the Cebu Institute of Technology (CIT) and the University of the Philippines Diliman.

- Continued to provide support to one student enrolled in a program leading to a degree of Bachelor of Science in Information Technology Specializing in Multimedia Arts and Computer Animation at the Ateneo de Zamboanga University.
- Provided support to thirteen Mining Engineering graduates, including the two Muslim women, enrolled in a pre-licensure examination review course and provide support in their licensure examination.
- Collected cost-share documents from three partner schools for the secondary studies.

Thirteen of the fifteen Mining Engineering students supported by USAID received their degrees, and received subsequent support for enrollment in a pre-licensure review course, as well as the payment of examination fees. All Mining Engineering graduates supported by USAID passed the licensure examination, with two of them placing among the top ten of all those taking the examination.

3.2.4 PRIDE

Major accomplishments for the quarter are described below:

- Nine new interns were deployed during the quarter: four in We Are IT; one in Pacific Strategies and Assessments (PSA); and, four in Casa Leticia Boutique Hotel. This makes a total of 100 interns deployed since inception, thus meeting the contractual target.
- One new company participated in the PRIDE project during the quarter: Casa Leticia Boutique Hotel. This makes a total of 27 companies hosting interns since inception.

Performance relative to Fiscal year objectives is summarized below:

	1 st Quarter	2 nd Quarter	3 rd Quarter	4 th Quarter	TOTAL
Target	16	20	12	5	53*
Actual	7	4	33	9	53

Performance relative to Program objectives is summarized below:

	Year1	Year 2	Year 3	Year 4	Year 5	TOTAL
Target	10	30	28	30	2*	100
Actual	0	3	17	27	53	100

* The fiscal year target is 53 interns. This is derived from the balance of the cumulative total of Years 1 to 4.

3.2.5 JEEP

All JEEP activities—aside from the continuation of the Tracer Study—were discontinued, on instructions received from USAID—in July, 2012. The information presented below is based on information collected prior to the cancellation, and on unsolicited information received from some colleges and universities.

Major accomplishments for the quarter are described below:

- There are now twenty-six JEEP partner schools:

Group 1 – four;
Group 2 – seven;
Group 3 – four.
Group 4 – three
Group 5 - eight

- JEEP is operating as follows in these institutions:

Group 1 – JEEP Start (3rd cohort) JEEP Accelerate (2nd cohort);
Group 2 – JEEP Start (2nd cohort); JEEP Accelerate (1st cohort cont.)
Group 3 – JEEP Start (2nd cohort). JEEP Accelerate (1st cohort)
Group 4 – JEEP Start (1st cohort cont)
Group 5 – JEEP Start (1st cohort)

- JEEP enrolments continue to grow as partner colleges and universities mandate JEEP. The enrolment for Academic Year 2011-12 (Semester 1) is approximately 16,000, based on unsolicited, anecdotal information received from participating colleges and universities.

3.3 Outstanding issues and implementation problems and options for resolving these issues and problems

Two issues, power interruptions and/or intermittent conflicts hampered virtually all Workforce Preparation components as follows:

1. Power interruptions delayed, but did not prevent, computer installations at EMGP schools. Because of the voltage spikes associated with such interruptions, components of some computers at CLIC and JEEP laboratories were damaged (and ultimately required replacement), and some WeAreIT Internet installations at CLIC schools were postponed.
2. Intermittent conflicts, particularly in and around Sulu, Maguindanao, and Cotabato delayed the completion of some EGMP Grants. Conflict in other areas delayed several monitoring visits to CLIC schools in the area in and around Cotabato province. Again however, while such conflicts did prompt deviations from some schedules, the visits and installations were rescheduled, and all installations were completed.

3.3.1 CLIC

CLIC has met its life-of-project targets and experienced no major problems during the quarter.

3.3.2 EMGP

EMGP has met its life-of-project targets and experienced no major problems during the quarter.

3.3.3 INVESTS

INVESTS has met its life-of-project targets and experienced no major problems during the quarter.

3.3.4 PRIDE

PRIDE has met its life-of-project targets and experienced no major problems during the quarter.

3.3.5 JEEP

JEEP was discontinued by USAID during the first month of the quarter, and no project activities—other than those related to the Tracer Study—were undertaken. However, JEEP's life-of-project targets were met prior to the cancellation.

3.4 Planned performance objectives for the next quarter

All Workforce Preparation activities have met or slightly exceeded their contractual life-of-project targets, and most staff were demobilized at the end of the quarter. Thus, no additional activities other than completion of the JEEP Tracer Study, are planned.

3.5 Summary of accomplishments for the fiscal year

3.5.1 CLIC

- Visited 75 GEM 2 CLIC-assisted schools identified mostly as “red” or “yellow” in BUM reports, *and met the target of maintaining at least 90% connectivity.*
- Monitored the performance of new and GEM 2 CLIC-assisted schools, both through site visits and via the *CLIC Technical Forum*, which is available, via the internet, to all CLIC laboratory managers, school/PTCA officials, PC suppliers and Internet Service Providers. Approximately 475 CLIC partner schools utilized the Forum during the quarter.
- Delivered computers and computer peripherals and installed Internet connections at 12 new CLIC partner schools.
- Receive and review final draft of the CLIC Impact Assessment conducted by ISFI, an Institute of the Ateneo University of Davao.

3.5.2 EMGP

- Met one hundred one per cent (101%) of the target completing 297 Education Matching Grants during the fiscal year.
- Exceeded all other targets, including: number of SAFs submitted; LOU's signed with partner schools and number of cost share contributions verified.

3.5.3 INVESTS

- Supported the studies of 278 students: 15 Mining Engineering Students; 1 student in Multimedia Arts and Animation at Ateneo De Zamboanga; 130 high school students, 110 students for Medical Transcription and 22 Vocational Upgrading Course students.
- 13 Mining Engineering students completed the course and recently passed the licensure examination.

- 4 of the 13 Mining Engineers that were supported by INVESTS are now employed in mining companies in the Philippines.

3.5.4 PRIDE

Exceeded the target set deploying 53 interns to 12 companies during the fiscal year, thus meeting the life-of-project target of providing 100 internships.

3.5.5 JEEP

- JEEP met the target of implementation in twenty six partner colleges and universities: Group 1 – four colleges; Group 2 seven colleges; Group 3 – four colleges, Group 4 – 3 colleges, Group 5 – 8 colleges.
- JEEP met the target of training the Group 3 and 4 partner personnel in the JEEP Accelerate Courses.
- 451 Monitoring visits were made to partner sites for the provision of technical support and documentation.
- Training on both JEEP Start and JEEP Accelerate was provided to JEEP Teachers and IT personnel :
- JEEP Accelerate courses (Semester 1) were revised for Travel and Tourism, Business Process Outsourcing (BPO), Maritime Services, Nursing and English for International Employment.

3.6 Attainment of Operational Plan (OP) Targets

Fiscal Year 2012 OP Targets and Accomplishments

OP Indicators		Workforce Targets	Workforce Development				Actual TOTAL FY 12
			Completed				
			Qtr 1 Oct 11- Dec 11	Qtr 2 Jan 12 - Mar 12	Qtr 3 Apr 12- June 12	Qtr 4 Jul 12 - Sep 12	
2	No. of people with access to internet service as a result of USG assistance	4,320	0	1,806	5,693	0	7,499
3	Total public and private \$ leveraged by USG for communications projects	\$345,868	\$124,734	\$71,963	\$106,783	\$24,903	328,383
8	Number of vulnerable households benefiting directly from USG assistance*	83,600	31,043	27,308	20,146	2,769	81,266
13	Number of persons participating in USG funded workforce development.	13,695	15,423	15,789	34	287	31,533

Note:

* *Improvement to education thru assistance provided under CLIC, EMGP, JEEP and PRIDE projects.) 1 student/intern = 1 household*

** *No of school PTAs assisted by CLIC and EMGP projects. 1 school = 1 PTA.*

4.0 Governance Improvement

Governance activities during the quarter concentrated heavily on the monitoring of the status of the amendment of the revenue code/market code of the five additional LGUs, coordination with the Infrastructure Team for the completion of the major incentives for the LGUs that met their targets in 2011, and preparations for the delivery and turn-over of the major incentives to the LGUs.

Efforts also focused on the activities leading to the completion of the internship of the four interns assigned in the Senate of the Philippines, completion of the major activities related to combined 13th and 14th batches of the CIPYML and preparations for the round table discussion between the CIPYML graduates and DCM Leslie Basset in Buluan, Maguindanao, with Ambassador Harry Thomas Jr. in Cagayan de Oro, with Joshua DuBois and other USAID officials in Zamboanga City and with Deputy Chief of Mission Brian L. Goldbeck also in Zamboanga City.

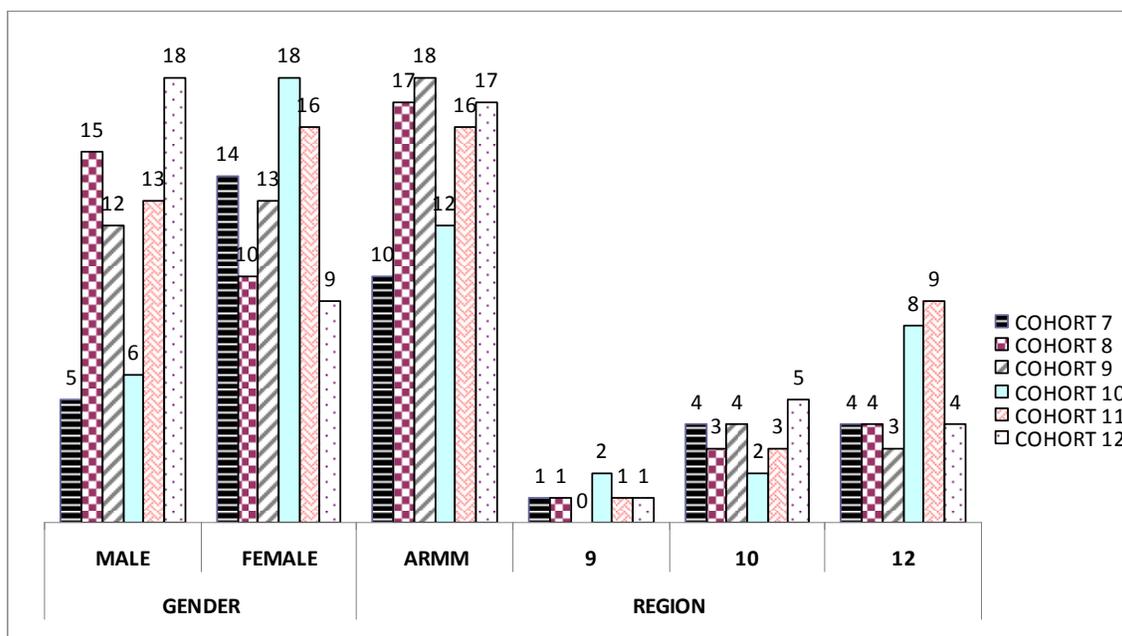
CIPYML Objectives and Beneficiaries

Through the internships and more formal academic exposure offered in the program, CIPYML is designed to create a pool of young professionals from the “underserved” communities in the conflict-affected areas of Mindanao committed to the establishment and development of democratic institutions. To achieve this objective, CIPYML recruits college graduates from the universities and colleges in the conflict-affected areas, under 30 years old, to participate in the program. A two tiered selection process is implemented, the first – selecting at least the top thirty to thirty five from among the applicants and sending them to the Mindanao State University (MSU) Marawi campus to participate in a three week training on local governance. Toward the end the third week, another selection is conducted and the top twenty five to thirty are sent to Manila to continue training on Policy Development and Advocacy at the University of the Philippines National College of Public Administration and Governance and the internship at the Congress of the Philippines.

As of this quarter, twelve (12) cycles of CIPYML, six (6) which began in GEM 2, have been completed with 273 interns from conflict-affected areas in Mindanao “graduating” from the program, including 149 during GEM 3, as summarized in the table and figure presented below:

COHORT	GENDER		REGION			
	MALE	FEMALE	ARMM	9	10	12
COHORT 7	5	14	10	1	4	4
COHORT 8	15	10	17	1	3	4
COHORT 9	12	13	18	0	4	3
COHORT 10	6	18	12	2	2	8
COHORT 11	13	16	16	1	3	9
COHORT 12	18	9	17	1	5	4

Figure 4.1 GEM 3 CIPYML GRADUATES' GENDER AND REGIONAL REPRESENTATION



Another group of 52 interns are now in Manila for the final phase of the internship at the House of Representatives which will end on October 3, 2012.

Revenue Enhancement and Progress (REAP) Project Objectives and Beneficiaries

Throughout the Philippines and especially in the Autonomous Region in Muslim Mindanao, approximately 90% of the revenues expended by local governments are derived from the national government through Internal Revenue Allotments (IRA). In most cases, funds received are insufficient to provide minimally acceptable standards of service from the local governments.

The Local Government Code of the Philippines however, gives local government units—particularly cities and municipalities—broad latitude in the imposition and collection of local revenue sources, including property and business taxes. The major objective of REAP is to work with up to twelve local government units from conflict-affected areas, on the development and implementation of aggressive local revenue enhancement plans, which will result in significant increases in locally-generated revenues that will be expended to improve specific, predetermined local services.

REAP is an incentive-based project that provides local governments with “rewards” for the achievement of key milestones. Unlike most other projects of this nature, technical assistance is quite limited (“TA-lite”). Initial milestones—such as adoption by the Sangguniang Bayan of the Revenue Generation Action Plan, and the approval of a budget for its implementation, the revision/updating of local revenue and market codes—are non-financial. Achievement of these milestones precipitate the award, by GEM, of small incentives—referred to in the project as “teaser incentives”—that enhance the capacity of the local governments to implement revenue generation plans. Such incentives include, for example, two to three computers and software to facilitate updating tax revenue databases, printers, and tax campaign materials. REAP also

provides limited short-term technical assistance to local government units, usually in the context of a workshop, that facilitates the latter's capacity to design viable revenue enhancement plans, update tax maps, and to revise local tax codes.

Major incentives, in the form of physical infrastructure, motorcycles for tax collectors, materials and equipment for a community library - are provided to local governments once predetermined, significant revenue targets have been achieved and validated with the Bureau of Local Government Finance. Per recent guidance from USAID, the value of major incentive that any LGU can receive will not exceed Php 2.5 Million.

Other Governance Activities

On MinDA's request, GEM continues to provide services to MinDA in its role as Secretariat of the Mindanao Development Forum (formerly know as the Mindanao Working Group). GEM assistance in this area included analyses of proposals, plans and procedures developed by the MWG, liaison with partner agencies, suggest improvements to these documents, and logistical support for the preparation of presentation materials used during the meetings. On MinDA's request, GEM also sends a senior staff to attend MDF meetings.

4.1 Performance objectives/expected outputs for the quarter

Governance activities for this quarter focused on critical work plan tasks. Specific activities relating to each sub-program area are summarized below:

4.1.1 Revenue Enhancement and Progress (REAP) Project for selected LGUs:

Under the REAP Project, up to twelve LGUs in the ARMM and CAAM will be provided assistance to realize sizeable and sustainable increases in the collection of local revenues, including real property taxes, business taxes, and other fees and charges. In year one, four LGUs in the ARMM and CAAM have received assistance under the project, and are now implementing fiscal revenue measures designed to improve and increase the collection of local revenues. In year two, two additional LGUs enrolled in the project and were provided limited technical assistance to improve local revenue generation. In year three, another LGU enrolled in the project and is now implementing measures to improve collection of local revenues, and in year four, five additional LGUs participated in the project. In year five, additional LGUs were screened to determine its eligibility to participate in REAP "lite" activities – technical assistance to improve the LGUs revenue generation program, preparation/revision of revenue generating ordinances and rates of fees and charges.

The objectives for this quarter are described below while the accomplishments relative to the objectives are described in Section 4.2;

- Monitor the performance of the twelve (12) enrolled LGUs and provide additional assistance when needed;
- Validate annual report of the twelve (12) LGUs with BLGF to determine who met the target increase;

- Discuss the major incentives to LGUs that meet target incentives
- Monitor status of completion of the major incentives for Pigcawayan, Norala, Banga, and Parang LGUs
- Monitor performance of the last five LGUs implementing REAP “lite” activities.

4.1.2 Congressional Internship Program for Young Mindanao Leaders (CIPYML)

Objectives for this quarter are described below:

- Monitor implementation of the combined 13th and 14th groups of CIPYML
- Discuss and address implementation issues that may arise
- Prepare for the completion of the 13th and 14th batches of CIPYML
- Monitor “graduates”, what they are doing, where employed, etc.

4.1.3 “Other” Governance Activities

GEM provides direct technical assistance to the Mindanao Development Authority (MinDA) in its capacity as Secretariat to the Mindanao Development Forum (MDF) formerly known as the Mindanao Working Group (MWG). The Philippines Development Forum (PDF) is a group of donor and multilateral institutions working in the Philippines. The MDF has, among others, focused on the creation of a common Monitoring and Evaluation Framework to be followed by all project implementers in Mindanao, and on the formulation of a “Mindanao 2020 Peace and Development Framework Plan.” Mindanao 2020 is intended to serve as a guide to all program implementers in Mindanao, thus helping Mindanao to achieve its development vision by the year 2020.

GEM’s assistance in this area included analyses of plans and procedures developed by the MWG, and suggestions for the improvement of the draft documents, and logistical support in the preparation of presentation materials used during MDF meetings.

When requested, GEM continues to provide services as required to the Mindanao Development Authority (MinDA) in its role as Secretariat for the Mindanao Development Forum. On MinDA’s request, GEM provided inputs and comments to the proposed MindaNOW: Nurturing Our Waters Program, Mindanao Knowledge Research and Policy Center, and the Investment Facilitation Program for Mindanao.

As noted, support to MinDA is provided “on request” as needs are identified. Thus, there are no predetermined, quantifiable objectives associated with this activity.

4.2 Summary of major accomplishments as well as unexpected or unplanned outcomes/activities during the quarter and the fiscal year

4.2.1 Revenue Enhancement and Progress (REAP) Project

Performance during the quarter as well as performance for the fiscal year can be categorized into three areas: 1) activities and accomplishments related to the first four enrolled REAP LGUs; 2) activities and accomplishments related to the additional three enrolled LGUs; 3) activities related to the five LGUs that participated in REAP in 2010; and the five LGUs that requested assistance to improve the tax generating ordinances in 2012.

Activities and accomplishments related to the first four enrolled LGUs

- The first four LGUs enrolled in REAP are Buug in Zamboanga Sibugay, Molave and Dumingag in Zamboanga del Sur, and Lamitan in Basilan.
- The four LGUs started implementing their Revenue Generation Action Plans in January, 2009. For this year, all the four LGUs implementing REAP met their targets. Major incentives were provided to these LGUs as follows: Street Lights for Buug, Welcome Arch for Lamitan, Multipurpose Training Center for Dumingag, and Welcome Arch and Street Lights for Molave.
- These LGUs continued to implement REAP in 2010. All the LGUs increased their own-source revenue collection for the year but none was able to meet the target revenue increase as stated in the Memorandum of Understanding.
- In 2011, these LGUs continued to implement the program and continued to increase their own-source revenue collection. Molave met its target for 2011 and will be entitled to receive a major incentive. The SAF request for Molave's major incentives will be submitted to USAID for approval.
- Below is the comparative performance of the four LGUs for 2010 and 2011

<i>LGU</i>	<i>2010</i>	<i>2011</i>	<i>% Increase</i>
<i>Buug</i>	<i>Php 12.19M</i>	<i>Php12.91M</i>	<i>6%</i>
<i>Dumingag</i>	<i>Php 8.51 M</i>	<i>Php8.96M</i>	<i>5%</i>
<i>Lamitan</i>	<i>Php7.01M</i>	<i>Php8.63M</i>	<i>19%</i>
<i>Molave</i>	<i>Php21.41M</i>	<i>Php32.45M</i>	<i>53%</i>

The increase in revenue collection can attributed to the following: intensive collection efforts, establishment of new businesses in the municipality, full utilization of municipal enterprises, reasonable adjustment in rates for regulatory and user fees to reflect current market conditions, continuous information and education campaign on why taxes should be paid; appropriate support to tax collectors; and multi-sectoral approach in tax advocacy

The increased collection in 2009 and 2010 were utilized by the LGUs to improve delivery of basic services to the constituents (municipal and farm to market road upgrading, construction of social service, health, and agricultural facilities, waste management disposal, scholarship to deserving constituents, and support to women initiatives in the LGU). The additional collection in 2011 will be used to augment the funds allotted to implement the said activities.

For the quarter, BLGF confirmed the revenue reports of the four LGUs and confirmed that Molave met its targets for the second time. By way of incentives, Molave opted for medical equipment and supplies for the Health Unit that will be used by 6,407 residents of the municipality. Procurement of the medical equipment is in process and expected to be delivered to Molave by October 18, 2012.

Monitoring of performance of the other three LGUs were also made to ensure that they are implementing the revenue enhancement measures that were taught to them by GEM.

Activities and accomplishments relative to the second set of REAP LGUs

The second set of REAP LGUs are Upi and Datu Paglas in Maguindanao Province and Alabel in Sarangani.

For the fiscal year, GEM continued to provide mentoring to the three LGUs so that they will continue to implement the fiscal improvements that were taught by GEM. As a result of these initiatives, all the three LGUs increase collection of their own-source revenues.

For the quarter, BLGF confirmed that all the three LGUs registered increases in own-source revenue collection in 2011 compared to its collection in 2010. However, none of the three LGUs were able to meet their target increase.

GEM also monitored the use of the major incentive provided to Datu Paglas and Upi. The incentives of Datu Paglas consisting of 1 unit air conditioner, 1 multifunction printer/copier, 3 sets of computers with licensed software, peripherals, and accessories for the internet connection have been delivered to the LGU last March 13, 2012. The residents of Datu Paglas are now enjoying the incentives which were placed in the Municipal Library/Research Center.

The major incentive of Upi consisting of multimedia equipment which were installed in the Municipal Hall of Upi. These equipment will improve transparency in the municipality because all proceedings can now be viewed by the residents through Upi's community channel and community radio.

Below is the comparative revenue collection performance of the three LGUs in the third quarter of 2011 compared with same period in 2010.

<i>LGU</i>	<i>2010</i>	<i>2011</i>	<i>% Increase</i>
<i>Datu Paglas</i>	<i>Php 2.07M</i>	<i>Php2.59M</i>	<i>25%</i>
<i>Upi</i>	<i>Php 4.20M</i>	<i>Php5.39M</i>	<i>28%</i>
<i>Alabel</i>	<i>Php 25.56M</i>	<i>Php27.78M</i>	<i>9%</i>

The increase in revenue collection in 2011 can be attributed intensive efforts of the LGU officials to improve tax collection, update its tax records, massive advocacy and information campaign, and adjustment in rates of regulatory fees and user charges to payers to settle their taxes.

Activities and accomplishments related to next five LGUs

The next five LGUs to participate in REAP are Banga and Norala in South Cotabato, Malapatan in Sarangani, Parang in Maguindanao, and Pigcawayan in North Cotabato.

For the fiscal year, GEM continued to monitor performance of the five LGUs to make sure that they have implemented the revenue measures that were taught during the workshops. All the five LGUs registered revenue increases as compared with their target. Below is their revenue performance for 2011 compared with their target revenue collection per MOU.

LGU	Net Target Increase	Target (Php M)	Gross Target Increase	2011 (Php M)	Increase/ Decrease
Banga	35%	11.08	51.0%	13.07	18%
Norala	40%	7.36	57.8%	8.03	9%
Malapatan	35%	8.31	47.3%	7.10	(15%)
Parang	30%	9.35	71.8%	9.42	0.7%
Pigcawayan	30%	6.51	45.1%	6.93	6%

*Target increase is the sum of the baseline (average five years revenue), increase, 30%-50%, inflation rate, and population growth rate

These reports were validated by the Regional Office of BLGF and as validated, four of these LGUs have met their targets. Each of the LGUs have identified their preferred incentive which were approved by USAID.

For this quarter, activities were concentrated on coordination with the Infrastructure Team to ensure that the construction of the preferred incentives are completed. Below is the status of the construction of the preferred incentives of the four LGUs:

LGU	Amount of Incentive	Preferred Incentive	Status
Banga	Php 1,505,757	Trading Center	Construction on-going, 35% completed
Norala	Php 839,745.71	Public Pavillon and 4 units desktop computer and printer	Construction resumed, 1% completed; computers and printers delivered

Parang*	Php 562,312.62	Fruit Trading Center	Subcontract completed. Flooring on-going under Admin
Pigcawayan	Php 539,487.99	2 units Solar Drier	100% completed
Molave*	Php 2,143,860.00	Medical equipment for the two municipal health units	Delivery scheduled October 18, 2012

Activities related LGUs implementing REAP “lite” activities

For the fiscal year -

GEM provided technical assistance consisting for a workshop/writeshop to help five additional LGUs in the CAAM review their Local Revenue Code and other revenue generating ordinance and amend/revise the same to reflect updated charges and rates.

The LGUs that participated in this activity are Kiamba and Maasim in Sarangani, President Roxas in North Cotabato, Aurora in Zambonaga del Sur, and Calamba in Misamis Occidental. Calamba was included because it has been affected by the activities of the NPA as certified to by the military. Due to time constraints, the milestones that can trigger the release of incentives consisting of a two desktop computers is the approval of the revised Revenue Code by the local council and concurrence by the Provincial Council.

The technical assistance for Maasim, President Roxas and Kiamba were made on January 31-February 3, 2012 in General Santos. Another consultation was necessary for Kiamba to make the revision ready for submission to the Sangunian Bayan. The technical assistance/workshop for Aurora and Calamba were done on March 6-9, 2012 in Cagayan de Oro. Of the five LGUs, Calamba met the target stated in the MOU – amendment of the Local Revenue Code and approval thereof by the Sanggunian Pambayan and concurrence by the Sanggunian Panlalawigan.

For this quarter, GEM got USAID’s approval for the grant of the incentives to Calamba in accordance with the MOU. The said incentives consisting of two desktop computers with license software were delivered to the LGU on August 1, 2012.

GEM also continued to monitor performance of the other four LGUs and provide additional assistance that may be necessary to complete amendment/revision of their Revenue Code/Market Code.

4.2.2 Congressional Internship Program for Young Mindanao Leaders

Accomplishments for this quarter are delineated below:

- GEM continued to implement the last batch of the CIPYML consisting of 52 young Mindanaoans who completed their academic training at the University of the Philippines National College of Administration and Governance last September 24, 2012. The internship at the House of Representatives will end on October 2, 2012 to

be followed by a Completion Ceremony to be held at the Century Hotel on October 3, 2012.

- In addition to the CIPYML “graduates” appointed by ARMM Governor Mujiv Hataman to work in the Regional Government, another “graduate” Amir Mawallil recently assumed office as Deputy Executive Director of the ARMM’s Bureau of Public Information. Another “graduate” Hanz Bud, formerly the Executive Director of the Bangsamoro Youth Development Agency, was given a more responsible position in the Regional Government – General Manager of the ARMM’s Regional Ports Management Authority. Bud will be responsible for the operations of all ports under the supervision and management of the ARMM Regional Government.
- Four graduates of CIPYML who “interned” at the Senate of the Philippines completed their six months internship last August 23, 2012. The Senate Interns were assigned to the COA Transparency Project under the office of Senator Teofisto Guingona III. They were taught how to interpret COA reports, identify recurring exceptions and recommend strategies to address these exceptions.
- Below is a table on where the “graduates” of CIPYML are as of this quarter:

Number of Completers by Batch		Number of Completers by Representation		CIPYML ALUMNI EMPLOYMENT UPDATES		
Batch	Completers	Representation/Province	No. of Completers	Graduates Working in:	No. of Completers	% Percentage
1	10	Lanao del Sur	35			
2	20	Lanao del Norte	26	Government Sector	83	30%
3	20	Marawi City	50	Academe	34	12%
4	21	North Cotabato	4	Pursuing Studies	23	8%
5	24	Maguindanao	24	Employed by other sectors	88	32%
6	29	Sultan Kudarat	7	Job Hunting	45	16%
7	19	South Cotabato	3			
8	25	Cotabato City	23	TOTAL	273	100%
9	25	Zamboanga del Sur	3			
10	24	Zamboanga del Norte	0			
11	29	Zamboanga City	18			
12	27	Zamboanga Sibugay	1			
Total	273 as of Sep 2012	Sarangani	13			
		General Santos City	10			
		Basilan Province	15			
		Sulu Province	11			
		Tawi-tawi Province	30			
		Total	273 as of September 2012			

Number of Completers by Gender	
Batch	Gender
1	Female: 4, Male: 6
2	Female: 11, Male: 9
3	Female: 11, Male: 9
4	Female: 8, Male: 13
5	Female: 9, Male: 15
6	Female: 12, Male: 17
7	Female: 14, Male: 5
8	Female: 10, Male: 15
9	Female: 13, Male: 12
10	Female: 18, Male: 6
11	Female: 16, Male: 13
12	Female: 9, Male: 18
Total	female: 135
	male: 138

GEM 2 = 124
GEM 3 = 149

4.2.3 Other Governance Activities

On request, GEM provides assistance to the Mindanao Development Authority (MinDA), in its capacity as Secretariat to the Mindanao Working Group (MWG), which is a sub group of the Philippines Development Forum—a group of all donor and multilateral institutions working in the Philippines. The MWG has focused on the creation of a common Monitoring and Evaluation Framework to be followed by all project implementers in Mindanao, and on the formulation of a “Mindanao 2020 Peace and Development Framework Plan.” Mindanao 2020 is intended to serve as a guide to all program implementers in Mindanao, thus helping Mindanao to achieve its development vision by the year 2020.

GEM’s assistance in this area included analyses of plans and procedures developed by the MWG, and suggestions for the improvement of the draft documents.

No request from MinDA was received by GEM for this quarter.

4.3 Outstanding issues and implementation problems and options for resolving these issues and problems:

No issue to resolve for the quarter.

4.4 Planned performance objectives for the next quarter:

4.4.1 Revenue Enhancement and Progress (REAP) Project

- Monitor construction of the major incentives for Parang, Norala, and Banga
- Complete delivery of the major incentive of Molave consisting of hospital equipment for its two rural health units
- Monitor the performance of the 5 LGUs implementing REAP “lite” activities
- Prepare completion report for REAP

4.4.2 Congressional Internship Program for Young Muslim Leaders

- Complete implementation of the combined batches of CIPYML
- Prepare completion report for CIPYML

4.4.3 Other Governance Activities

- Continue to respond promptly to MinDA’s requests for additional technical assistance;
- Promptly forward any MinDA’s requests for additional financial assistance to USAID.
- Prepare completion report for these activities.

4.5 Attainment of the Operational Plan (OP) Targets

OP Indicators		Total GEM Targets	Governance					Actual TOTAL FY 12
			Governance Targets	Completed				
				Qtr 1 Oct 11- Dec 11	Qtr 2 Jan. 12 - Mar 12	Qtr 3 Apr12- Jun 12	Qtr 4 Jul 12 - Sept 12	
8	Number of vulnerable households benefiting directly from USG assistance. *	95,145	10,000			6,000	4,000	10,000

Note:

* ***"Vulnerable" households are households that fall below poverty line. Twenty percent of population of 5 municipalities that met their targeted revenue increases.***

5.0 Special Projects

“Special Projects/Other Activities” was included in GEM 3 by USAID to ensure that GEM and/or USAID had the capability to respond quickly to emerging challenges that were either undefined or unanticipated at the onset of the program. Targets and performance objectives therefore, are determined as challenges and opportunities emerge.

Proposed activities under “Special Projects/Other Activities” are usually initiated by requests from USAID and/or MinDA, and are sometimes identified by the GEM Team.

5.1 Performance objectives/expected outputs for the quarter

5.1.1 Provide support to Mindanao Development Authority (MinDA)’s Mindanao Peace and Development Initiatives’ (MPAD) Project Monitoring Unit.

5.1.2 Complete Activities Pertaining to the CLIC Impact Assessment

5.2 Summary of major accomplishments as well as unexpected or unplanned outcomes/activities during the quarter and the fiscal year

Many of the activities and sub-programs covered under “Special Projects/Other Activities” continue from initiatives proposed originally during the previous fiscal year. The past accomplishments which, in many cases, serve as the context for the accomplishments of this quarter and this fiscal year are presented below:

5.2.1 Provide support to Mindanao Development Authority (MinDA)’s MPAD Project Monitoring Unit

GEM has, with USAID concurrence, continued to pay the salary and related benefits of one staff assigned to the MPAD project monitoring unit. In addition, GEM has provided a vehicle and driver for the full-time use of the MinDA staff conducting monitoring and assessment visits to selected project sites. *This support was discontinued on October 1, 2012* as the SAF that defrayed the expenses of this position expired and no additional funds to continue providing the support are available.

The MPAD staff provided assistance to MinDA to do the following:

- Provided support to MinDA in consolidating issues and concerns for the consideration of the Steering and Management Committee
- Provided support to the new MinDA Chair during technical briefings involving the different projects covered by the MPAD.
- Conducted regular monitoring and evaluation of activities in the MPAD covered area in coordination with the different Project Management Offices of the MPAD covered projects.
- On a continuing basis, update the inventory of MPAD projects using inputs from the different MPAD implementing agencies.
- Prepared reports for submission to the National Economic Development Authority.

- Reviewed proposed list of sub-projects submitted to MinDA for evaluation and approval.
- Identify implementation issues and concerns and recommend appropriate action to further enhance MPAD support to the target areas.

5.2.2 Complete Activities Pertaining to the CLIC Impact Assessment

The study was conducted by ASFI, an institute associated with Ateneo de Davao University. The study has been completed and the report has been submitted.

5.3 Outstanding issues and implementation problems and options for resolving these issues and problems:

No outstanding issue/problem to address during the quarter.

5.4 Planned performance objectives for the next quarter:

No additional activities are planned given the imminent end of the GEM Program.

6.0 Support Activities

6.1 Facilitation Services

GEM provides a range of support services to other USAID projects and activities, and for the U.S. Embassy.

During the quarter, GEM provided assistance to **8** official visits and activities of USG officials (plus **8** USAID Monitoring visits), including Deputy Chief of Mission Brian L. Goldbeck, USAID Mission Director Gloria D. Steele and USAID Deputy Mission Director Reed Aeschliman to various USAID/USG-supported projects and other activities in Mindanao (see table 6.1). For these visits GEM usually prepared scene setters and schedules, provided logistical and security arrangements, arranged media coverage, arranged meetings with local business people and government officials, provided GEM briefings, arranged travel and hotel accommodation and/or prepared talking points for resource/guest speakers.



GEM provided logistical arrangements for Dr. James Soukamneuth, Enterprise Officer, USAID who attended the ASEAN Competition in Surigao City and the U.S. Embassy team headed by Mr. Daniel Bischof, who hosted two Grand Iftar Receptions in Zamboanga City. GEM also provided logistical assistance and helped arrange meetings for the visit of Mr. Lee Forsythe, USAID's Mindanao Team Leader, to the Davao Region and the visit of the U.S. Pacific Command Case Study team to Zamboanga City.

On August 2nd, Deputy Mission Director Reed Aeschliman traveled to Butuan City to visit USAID projects beneficiaries and attended the 21st Mindanao Business Conference. He was an honored guest at the Mindanao Business Conference, an annual event supported by USAID's GEM Program. DMD Aeschliman delivered the keynote address during the Conference.



On September 5th, Joshua Dubois, Special Assistant to U.S. President Barack Obama and Executive Director of the White House Office of Faith-based and Neighborhood Partnerships traveled to Zamboanga City together with J. Mark Brinkmoeller, Director, Center for Faith-Based and Community Initiatives, USAID-WA and Veronica Zeitlin, Human Trafficking and Gender Adviser, USAID-WA. They were accompanied by USAID-PH Mission Director Gloria D. Steele.

Their visit included an Interfaith Campus Challenge with students at the Ateneo de Zamboanga University, a breakfast Meeting with Zamboanga City Mayor Celso Lobregat and meetings with members and officers of the Philippine Council for Islam and Democracy and the alumni of USAID's Congressional Internship Program for Young Mindanao Leaders (CIPYML) and other U.S. Embassy scholars.



On September 6th-7th, USAID Deputy Mission Director Reed Aeschliman participated in the Opening Ceremonies of the National Tuna Congress; an annual event supported by USAID's GEM Program in General Santos City. He also graced the Tuna Culinary Contest, one of the activities held during the Congress. He was also a guest of honor at the Turn-over Ceremony of Kalkam Barangay Bridge where he met with local officials and beneficiaries of the project.

On September 27th-28th, the new U.S. Deputy Chief of Mission, Brian L. Goldbeck visited Zamboanga City and Basilan to participate in USG and USAID activities. He was briefed on the Operations and Intelligence in the region by JSOTF-P and visited the PNP facilities in Zamboanga and Basilan. He also visited the Philippine Coconut Authority Research Center. During his visit, he met with various local civic and government officials including Lt. General Caballes, Zamboanga City Mayor Lobregat, Isabela City Mayor Cherrylyn Santos-Akbar, Basilan Governor Jum Akbar, National Commission on Muslim Filipinos leaders, AFP partners, and USG Alumni. He was also an honored guest at the Turn-over Ceremony of Upper Pasonanca Footbridge where he had the opportunity to meet with local officials and beneficiaries.



To date, GEM 3 has facilitated **240 (47 for this fiscal year)** visits/activities of USG, USAID and GRP officials.

GEM's activities in this area are summarized in the following table.

**Table 6.1
(Visits/Activities July 1 – September 30, 2012)**

No.	DATE	PLACE	VISITOR	ACTIVITIES
1	July 12-14, 2012	Surigao City	DR. JAMES SOUKAMNEUTH, Enterprise Officer, USAID MA. TERESA ROBIELOS, Development Assistance Specialist, OEDG-USAID	ASEAN COMPETITION: Innovation & Drive for Excellence in the ASEAN Logistics and Vehicle Assistance
2	August 2-3, 2012	Butuan City	REED AESCHLIMAN, Deputy Mission Director, USAID / Philippines	<ol style="list-style-type: none"> 1. Visit to Banza Church Ruins 2. Visit to Caraga State University 3. Attend the 21st Mindanao Business Conference 4. Visit to Butuan National Museum 5. Visit to Balangay Site 6. Visit to Balangay Museum
3	August 16-18, 2012	Zamboanga City	DANIEL BISCHOF DENNY ROBERTSON ROSALYN ESTOR CAITLIN SHERMAN FATIMA VERSOZA ROBIN DIALLO NEIL PACAMALAN SARAH CAYETUNA PRECIOUS BERNARDO U.S. Embassy	Grand Iftar Reception Logistics and Vehicle Assistance
4	September 4-7, 2012	Davao City, Davao del Sur, Davao del Norte and Compostela Valley	LEE FORSYTHE MELCHOR ANCLA MA. TERESA ROBIELOS	<ol style="list-style-type: none"> 1. GEM Briefing 2. Site visit to Goma Barangay Bridge 3. Site visit to Astorga Barangay Bridge 4. Site visit to Pindasan Boat Landing 5. Site visit to Purok Duranta Barangay Bridge 6. Site visit to Maming Barangay Bridge 7. Site visit to Poblacion Malinawon Water Supply Expansion 8. Site visit to Salvacion Barangay Bridge 9. Site visit to Lapu-Lapu Barangay Bridge 10. Site visit to Elizalde Suspension Footbridge

5	September 5, 2012	Zamboanga City	JOSHUA DUBOIS Special Assistant Pres. Obama and Exec. Dir. of the White House Office of Faith-based and Neighborhood Partnerships J. MARK BRINKMOELLER, Director, Center for Faith-Based and Community Initiatives, USAID VERNICA ZEITLIN, Human Trafficking and Gender Adviser, USAID GLORIA D. STEELE, Mission Director, USAID / Philippines	<ol style="list-style-type: none"> 1. Meeting with Zamboanga City Mayor 2. Student Forum on "Interfaith Campus Challenge" 3. Meeting with the Philippine Council for Islam and Democracy (PCID) members and officers 4. Roundtable Discussion with Congressional Internship Program for Young Mindanao Leaders (CIPYML) Alumni
6	September 6-7, 2012	General Santos City and South Cotabato	REED AESCHLIMAN, Deputy Mission Director, USAID / Philippines	<ol style="list-style-type: none"> 1. Turn-over Ceremony of Kalkam Barangay Bridge and Dialogue with local officials and beneficiaries 2. Opening Ceremonies of the Tuna Congress
7	September 18, 2012	Zamboanga City	PACOM CASE STUDY TEAM TIM KING WILL LUKA KATHERINE YOUNKER DAVID BENDANA KAREN SMITH, USAID	<ol style="list-style-type: none"> 1. Meeting with JSOTF leadership and local leaders 2. Site visit to Taluksangay Bridge 3. GEM Briefing
8	September 27-28	Zamboanga City	BRIAN L. GOLDBECK, Deputy Chief of Mission, U.S. Embassy	<ol style="list-style-type: none"> 1. Operations and Intelligence Briefing 2. Office Call with Lt. General Coballes 3. Visit to Philippine Coconut Authority Research Center 4. Meeting with National Commission on Muslim Filipinos and Muslim Leaders 5. Office Call with Mayor Lobregat 6. Visit to PNP Forensics Crime Lab 7. Roundtable Discussion with USG Alumni 8. Meeting with Key AFP Partners 9. Basilan Update Briefing 10. Visit to PNP Training Facility in Basilan 11. Meeting with Isabela City Mayor Cherry Lyn Santos-Akbar 12. Meeting with Basilan Governor Jum Akbar 13. Visit to Malamawi Elementary School 14. Turn-over Ceremony of Upper Pasonanca Footbridge

Aside from supporting USG visits and events, GEM also provided logistical support to 158 USAID monitoring visits to GEM Infrastructure, Business Growth and Workforce Preparation projects since 2008. These visits involved the preparation of itineraries, hotel and security arrangements as well as a driver and vehicle.

GEM also shares information and guidance regarding the security situation in various areas in Mindanao to staff of USAID and other USAID-supported projects as well as other foreign donors through an email-based "listserve". Security reports provide information and guidance on trouble spots to avoid, possible emerging threats, preferred routes to take when traveling, etc. In GEM 3, we have shared **83** security advisories to members of the "listserve".

6.2 Communications

Between July and September 2012, GEM produced **6** press releases comprised of news and feature articles and photos with captions. A total of **186** placements were generated, including **73** in Mindanao newspapers, **42** in national newspapers and **71** in the Web (Table 1).

**Table 1 (quarterly)
GEM-Produced Releases and Placements (FY 2012)**

Output	Oct-Dec 2008	Jan-Dec 2009	Jan-Dec 2010	Jan-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012*	TOTAL
GEM Produced Articles and Photo Releases	57	192	164	150	26	40	6	635
Local/ Provincial Print Placements	152	540	405	410	58	60	73	1698
National Print Placements	90	398	275	240	35	44	42	1124
On-Line Placements	127	653	540	595	98	102	71	2186
International Placements	3	17	12	11	1	-	-	44

**Table 2 (monthly)
GEM-Produced Releases and Placements (GEM-3)**

Output	Jan-Dec 2008	Jan-Dec 2009	Jan-Dec 2010	Jan-Dec 2011	Jan 2012	Feb 2012	Mar 2012	Apr 2012	May 2012	Jun 2012	Jul 2012	Aug 2012	Sep* 2012	TOTAL
GEM Produced Articles and Photo Releases	193	192	164	150	6	5	15	4	22	14	3	2	1	771
Local/ Provincial Print Placements	376	540	405	410	11	20	27	26	15	19	40	33	-	1922
National Print Placements	252	398	275	240	9	8	18	17	14	13	22	16	4	1286
On-Line Placements	406	653	540	595	18	34	46	42	30	30	42	24	5	2465
International Placements	3	17	12	11	1	-	-	-	-	-	-	-	-	44

* As of 26 September 2012

From the inception of GEM 3 in January 2008, the Communications Team has generated **771** stories and photo releases about Mindanao and USAID's assistance to the region. A total of **5,717** placements were obtained in national broadsheets, Mindanao newspapers, magazines, news and information websites, and international publications.

Events Coverage and Assistance

Since 2008, **99** USG and USAID visits and events under GEM 3 have been covered by the Communications Team in Mindanao and Manila. **181** events and other activities have been photo-documented, **56** of which were supplemented with video-documentation. **59** PowerPoint presentations have been produced and submitted to USAID. Media coverage was organized for **65** USG, USAID visits, GEM events and other activities.

Following is a summary of events covered and assisted by the Communications Team from July to September 2012.

USG Visits

Visit of USAID/Philippines Deputy Mission Reed Aeschliman to USAID Projects in Butuan City from August 2 to 3, 2012. The GEM Communications Team organized media coverage and provided photo and video documentation. A PowerPoint slideshow and Monthly Highlights were produced and submitted to USAID highlighting the following activities: Visit to CARAGA High Value Vegetable Cluster Inc. (CHIVVECI) Vegetable Demo Farm which was assisted by USAID through GEM's Targeted Commodity Expansion Project (TCEP); 21st Mindanao Business Conference, which was supported by USAID through GEM's Business Support Organization (BSO) component; Visit to Banza Church Ruins; and Visit to the CARAGA National Museum.

Visit of Special Assistant to U.S. President Barack Obama and Executive Director of the White House Office of Faith-Based and Neighborhood Partnerships Joshua Dubois and USAID Mission Director Gloria Steele to USG Projects in Zamboanga City on September 4 to 6, 2012. The GEM Communications Team provided photo documentation. A PowerPoint slideshow and Monthly Highlights were produced and submitted to USAID.

Visit of USAID/Philippines Deputy Chief of Mission Brian L. Goldbeck to USAID Projects in Zamboanga City from September 27 to 28, 2012. The GEM Communications Team provided photo and video documentation. A PowerPoint slideshow, and Monthly Highlights were produced and submitted to USAID, highlighting the following activities: Visit to Philippine Coconut Authority Research; Lunch with National Commission on Muslim Filipinos and Leaders; Courtesy Call on Zamboanga City Mayor Celso Lobregat; Visit to PNP Forensics Crime Laboratory and Walk Through with General Napoleon Estilles; American Corner Youth USG Alumni Roundtable; Dinner at the Garden Orchid Hotel with Key AFP Partners; Visit to PNP Training Facility; Meeting with Isabela City Mayor Cherry Lyn Santos-Akbar; Meeting with Basilan Governor Jum Akbar; Visit to Malawi Elementary School; and Turnover of Upper Pasonanca Footbridge.

Completion Ceremony for the 13th Cycle of the Congressional Internship Program for Young Mindanao Leaders (CIPYML), October 3, 2012, Century Park Hotel, Manila. The event was attended by U.S. Ambassador Harry K. Thomas, Jr., USAID/Philippines Mission Director Gloria D. Steele, USAID-OEDG Acting Chief Kevin Sharp, USAID/Philippines

Development Assistance Specialist Ma. Teresa Robielos, Mindanao Development Authority (MinDA) Chairperson Sec. Luwalhati Antonino, members of the House of Representatives of the Philippines, Mindanao State University, University of the Philippines-National College of Public Administration and Governance. The Communications Team provided photo documentation and organized tri-media coverage.

GEM-Assisted Activities and Events

Innovation and Drive for Excellence in the ASEAN (IDEA), Surigao City, July 12 to 15, 2012. The GEM Communications Team provided photo documentation.

21st Mindanao Business Conference, Butuan City, August 2 to 4, 2012. The GEM Communications Team provided photo and video documentation and organized national and local tri-media coverage as requested by the Pagadian Chamber of Commerce and Industry. Extensive pre-event support was also arranged for the Chamber and Butuan LGU which included a press conference in Butuan City on July 18, a press conference in Cebu on July 19, a press conference in Manila on July 20, TV appearance of Butuan Mayor Ferdinand Amante, Jr. in NBN's Metro One and radio guesting in DZRJ Manila.

8th Mindanao Vegetable Congress, Davao City, August 13 to 14, 2012. The GEM Communications Team provided photo and video documentation and organized tri-media coverage at the opening ceremonies. Public relations support included a pre-event TV appearance on GMA's morning show "Una ka Bai" and a press conference at Marco Polo Club 888 on July 18, a radio guesting on DXRP Radyo ng Bayan and TV appearance on ABS-CBN's morning show "Maayong Buntag Mindanao" on July 19, a press conference on August 13 at Grand MenSeng Hotel and a post-event press conference at Marco Polo Club 888 on August 22.

Mindanao Trade Expo, Davao City, August 13 to 14, 2012. The GEM Communications Team provided tri-media coverage, photo and video documentation during the opening ceremonies at Abreeza Mall. Assistance was also provided at the press conference in Apo View Hotel.

Other Communication and Public Relations Activities

- Production of the GEM Communications Quarterly Matrix
- Drafting of USAID Highlights
- Editorial assistance to other GEM Teams
- Preparation of the GEM Final Report Magazine
- Photo banking and archiving through the Data Management System (DMS)
- After the successful production of an audio-visual presentation entitled *USAID in Mindanao: A Commitment to Gender Equality* in February, the Communication Team began filming the video feature on CIPYML interns' contribution to Mindanao's economic growth. Location shooting commenced in March and post production continued through September.

- Public Relations support was provided to all GEM teams throughout the life of the program. In the last five years, **37** Press Conferences and Media Fora, **52** Media Briefings by GEM staff, partners and beneficiaries, and **10** Mindanao Familiarization Trips for the national and international media were organized and implemented by GEM.
- GEM was also able to communicate its message of peace and development through the broadcast media. **88** broadcast placements have been recorded, including **47** TV appearances and **41** radio exposures by GEM/USAID staff, partners, and beneficiaries.

Web and Graphics Support

Graphics and web support were provided to all GEM Teams. Specific activities from July to September are described below.

- Scanning, digital imaging and photo manipulation, file conversion, PowerPoint slide layout and animation.
- Maintenance and monitoring of the GEM Facebook page and the GEM website, www.mindanao.org; *upload* of procurement documents, notices and amendments, News and Features.
- Information materials and a variety of communication collateral were produced, reproduced, updated, and reformatted for all GEM Teams. This involved the preparation of streamers, backdrops, wall and panel displays and presentation materials for USG visits to GEM project sites and GEM-supported events in Mindanao and Manila.
- Reports were compiled, formatted and reproduced, including the GEM Final Report Magazine, JEEP Monitoring and Evaluation Report and Infrastructure Report.
- In addition to the communication and graphics assistance provided by GEM to Chambers of Commerce and Industry in Mindanao in the preparation of promotional magazines, other communication collateral were also designed such as a tarpaulin photo display showing GEM's Business Support Organization activities.

7.0 Administrative Report

7.1 Financial Status of the Contract

Contract Period : January 1, 2008 through December 31, 2012
 Reporting Period : January 1, 2008 through September 30, 2012

The GEM 3 Budget ¹

BUDGET BREAKDOWN	
Total Contract Budget (US\$)	99,248,063
Total Obligation	99,248,063
Total Expenditures to Date	95,876,148
Expenses as % of Budget	96.60%
Expenses as % of Obligation	96.60%

CONTRACT DATA	
Expenses (July 1, 2012 – September 30, 2012)	4,031,706
Cumulative Expenses to Date	95,876,148
Remaining Unexpended Balance (Budget)	3,371,915
Remaining Unexpended Balance(Obligation)	3,371,915

BREAKDOWN BY CLIN								
	CLIN 1A Non 1207 Infra	CLIN 1B 1207 Infra	CLIN 1C 1210 Infra	CLIN 2 Business Dev	CLIN 3 Workforce Prep	CLIN 4 Gov Activities	CLIN 5 Other Activities	TOTAL
Obligated	47,001,697	10,000,000	8,865,000	12,847,309	13,490,345	4,991,445	2,052,267	99,248,063
Expenses (Jan. 1, 2008 – Sep. 30, 2012)	45,363,368	10,000,000	8,865,000	12,380,740	13,274,927	4,367,395	1,624,717	95,876,148
Expenses as % of Obligation	96.51%	100%	100%	96.37%	98.40%	87.50%	79.17%	96.60%
Remaining Unexpended Balance (Obligation)	1,638,329	-	-	466,569	215,418	624,050	427,550	3,371,915

¹ Details of expenditures are reported monthly to USAID under a separate submission and cover titled *Invoice*.

7.2 Contracts

As of September 30, 2012

I. INFRASTRUCTURE

A. BIPS:

- a. 809 BIPs have been concurred by AID
- b. 782 BIPs have been approved (by AID) for bidding
- c. 761 BIPs subcontracts have been awarded by GEM to various subcontractors

B. RIPS:

1. Completed RIPS:

Subcontractor

- | | |
|--|--------------------------|
| • Sanga-Sanga Airport Runway Improvement | HR Const. |
| • Jolo Water Supply System Improvement | Mamsar Const. |
| • Ngan Overflow Structure Bridge Construction | Rano's Const. |
| • Jolo Airport Runway Improvement Project | CS Santiago Const. |
| • Bañas Bridge Construction | Alraf Const.& Enterprise |
| • Busay Bridge Construction | Basilan C&J Const. |
| • Ladia Road Upgrading Project | KA Builders & Supply |
| • Tawi-Tawi Bridge/Road Partnership Project | HR Construction |
| • Paglat Spur Road Upgrading Project | PL Sebastian |
| • Ladtingan-Silik Road Upgrading | Must Const. |
| • Midsayap-DatuPiang National Highway Upgrading (Midsayap Section) | PL Sebastian |
| • Buluan-Pandag-Paglat-SkPendatun Provincial Road Upgrading | PL Sebastian |

II. EASE

- Procurement of various Education Matching Grant Projects (EMGPs) to establish/improve mini-libraries, multimedia resource centers, audio-visual and home economics rooms, computer and science laboratories for **120** PTCA schools in Central, Northern and Western Mindanao and other conflict affected areas in Mindanao, making the total number of completed EMGPs to **802**.

III CIPYML

- Completed the procurement of Venue and Facilities for the CIPYML Completion Ceremonies on October 3, 2012 at Century Park, Manila.
- Completed the procurement of 52 copies of End of Poverty Book for CIPYML Interns.
- Completed the procurement of supplies and materials for CIPYML Interns.
- Completed the procurement of Venue and Facilities for the Senate Interns' presentation of final report at Century Park, Manila on August 22, 2012.
- Completed the procurement of catered heavy snacks for the round table discussion on September 4 to 6, 2012 at the House of Representatives, Quezon City.

- Completed the procurement of van rental services to transport CIPYML interns to the: 1) Provincial Capitol of Bulacan on September 7, 2012; 2) DSWD Quezon City and Makati Local Government Unit (LGU) on August 10, 2012; and 3) Senate of the Philippines, Manila on August 1, 2012.
- Completed the procurement of catered AM heavy snacks for the consultation activity of CIPYML interns with House of Representatives Officials on July 26, 2012.
- Ongoing procurement for the Van Rental Services to transport CIPYML interns to Century Park, Manila for their Completion Ceremonies on October 3, 2012.

IV. PRIDE

- Completed the procurement of healthcare coverage for ten (10) PRIDE Interns.
- Completed the procurement of car rental services for PRIDE interns on August 3, 2012 in Calaca, Batangas.

V. REAP

- Completed the procurement of Medical Supplies and Equipment, Dental Chair and Clinic Appliances under the Major Incentives for Molave, Zamboangadel Sur. Delivery date is on October 18, 2012.
- Completed the procurement desktop computers and printers for Molave LGU, Zamboangadel Sur. Delivery Date is on October 18, 2012.
- Ongoing procurement for the supply and delivery of Surgical Supplies and Equipment. Proposed delivery date is on October 18, 2012.
- Ongoing procurement for the provision of delivery services to transport appliances for Molave LGU, Zamboangadel Sur on October 18, 2012.

X. BDT

A. Targeted Commodity Expansion Project (TCEP) on vegetable, fruits and other high-value horticulture products.

- Completed procurement of services, which include venue and facilities, packaged meals and lecturers for the conduct of the following training:
 1. Northern Mindanao Banana Regional Forum, on August 23, 2012 in Cagayan de Oro City;
 2. Vegetable Processing and other pre-cut/ mixed vegetables on August 8-9, 2012 in Brgy. San Jose, General Santos City;
 3. Vegetable Post Harvest, Quality Improvement and GAP tips on August 2, 2012 in Brgy. San Jose, General Santos City;
 4. Banana Quality Improvement on July 18, 2012 in Claveria, Misamis Oriental; and,
 5. Organic Banana Processing-Food Safety and GMP Training On July 18, 2012 in Tupi, South Cotabato.

- Procurement of materials, which include packing tents, plastic crates, seedling trays, weighing scales, chopping boards, wood strapping machines for Mindanao- wide vegetable growers.
- Awarded a subcontract to TUV SUD PSB Philippines, Inc. and Quicksolve System Network for the Third Party Hazard Analysis and Critical Point (HACCP) Certification for three (3) Food Companies **1) Kablon Farms 2) Treelife Coco Sugar 3) Lola Luz Best Goodies Incorporated** based in Mindanao for the Target Commodity Expansion Program-Business Development Component.

B. Targeted Commodity Expansion Program- Former Combatants Reintegration (TCEP-FCR)

- Completed procurement of materials and services which include materials for solar grain dryers, Live fish transporters, milkfish and prawns packing facility and rubber tapping tools in Central and Western Mindanao for the following twelve (12) former combatants associations:
 1. Sitio Lake Farmers Association
 2. Maputi Farmers and Fisheries Producers Cooperative
 3. PurokMakabangin Farmers Association
 4. KALIPi Women's Organization
 5. Kibayao People's Organization
 6. Sarok-Sarok Seaweed Growers Association
 7. Baluno Coastal Development Association
 8. Campo Islam Fishermen Association
 9. Kibayao Farmers Association
 10. United Rubber Growers of Poblacion Carmen
 11. Lacobe Farmers Association
 12. Nasapian Community Association for Sustainable Development
- Completed procurement of services for the conduct of skills training on rubber tapping and bark management for the following former MNLF combatant communities in North Cotabato: **1) Kibayao Farmers Association 2) United Rubber Growers of Poblacion Carmen 3) Lacobe Farmers Association 4) Nasapian Community for sustainable Development**

C. Business Support Organization

- Completed procurement of services which include venue and facilities, hotel accommodation for the following chamber training:
 - 1) Organizational Strengthening and Financial Management Seminar/Workshop on August 22-25, 2012 for Hi-Green Program of Zamboanga del Norte
 - 2) Seminar on Reporting Business in Mindanao on August 1, 2012 in Butuan City
 - 3) Regional Policy Consultation on July 20, 2012 in Manila
 - 4) Regional Policy Consultation Press Conference on July 19, 2012 in Cebu City
 - 5) Innovation and drive for excellence in the ASEAN on July 14, 2012 in Siargao City
 - 6) Innovation and drive for excellence in the ASEAN on July 12 – 13, 2012 in Surigao City
 - 7) Top-Level Policy Round Table Discussion on July 3 -4, 2012 in Manila

D. Export Market Team

- Completed procurement of supplies and services which include printing of brochures, Mindanao exhibitors directory, booth rental and other amenities for the following International Food Shows:
 - 1) Asian Seafood Show in Hongkong, Hongkong on September 11-13, 2012; and,
 - 2) Food Expo Hongkong 2012, in Hongkong, Hongkong on August 16-20, 2012.
- Completed procurement of services for the conduct of in-store market promotion campaign for the Philippine food Products in several outlets in Carrefour in Taiwan in Taipei, Taiwan.

E. Sustainable Aquaculture and Fisheries Effort (SAFE)

- Completed procurement of materials which include fish feeds, airblowers, oxygen tanks, generator sets and fishpen construction materials for the establishment of nurseries, hatcheries and fish cages for the following twenty four (24) aquaculture groups with a total of 1,351 members:
 - 1.) GataDakuMulti Purpose Cooperative
 - 2.) CobilaFisherfolk Association
 - 3.) MOAP Locators
 - 4.) Nangkaan Fish Farmers Association
 - 5.) Zampen Aquamarine Ventures
 - 6.) Baluno Coastal Development Association
 - 7.) Panagsuon Fisherman's Association
 - 8.) KapunungansamgaGagmayMangingisdasaLumbayaw
 - 9.) Tugala Fish Growers Association
 - 10.) Siapas Seaweed Growers Association
 - 11.) Lakit Tunggal Fisherfolk Association
 - 12.) Basbas Likud Fisherfolk Association
 - 13.) Kampo Muslim MPC
 - 14.) Batumanga Seaweed Growers Association
 - 15.) Ranao Utara Integrated Aquamarine Multi Purpose Cooperative
 - 16.) Basilan Integrated Aquamarine Multi Purpose Cooperative
 - 17.) 11 Islands Neighborhood Association
 - 18.) Carmen Fish Growers Association
 - 19.) Upper PahutFisherfolk Association
 - 20.) Pababag Seaweed Growers Association
 - 21.) Matarrang Community Organization
 - 22.) BihaMulti Purpose Cooperative
 - 23.) AbisangaSipangkot-Seaweed Farmers Association
 - 24.) KapunungansamgaGagmayMangingisdasa Concepcion

7.3 Special Activities Fund

From January 1, 2008 to September 30, 2012, **\$7,872,960** of the obligated **\$9,117,822 (net of fee)** SAF budget has been approved for **1,804** special activities.

8.0 Participant Training

During the quarter, GEM initiated 8 training programs (77 in this fiscal year), across a broad range of subjects. The details of each of the programs, and the training participants are provided in the table presented on the following pages.

No.	Title of Activity	Duration		Description	PARTICIPANTS		
					M	F	Total
1	Mobilization, training and support of intern for Pacific Strategies and Assessments	7/9/2012	7/9/2012	The training aims to orient the intern on the nature of their host company and discuss the details of the Intern Handbook.	0	1	1
2	Mobilization, training and support for two PRIDE intern placements with We Are I.T., Phils.	7/18/2012	7/18/2012	The training aims to orient the intern on the nature of their host company and discuss the details of the Intern Handbook.	2	0	2
3	Mobilization, training and support for four PRIDE intern placements with Casa Leticia Boutique Hotel	8/28/2012	8/28/2012	The training aims to orient the intern on the nature of their host company and discuss the details of the Intern Handbook.	0	4	4
4	Mobilization, training and support for two PRIDE intern placements with We Are I.T., Phils.	9/1/2012	9/2/2012	The training aims to orient the intern on the nature of their host company and discuss the details of the Intern Handbook.	2	0	2
5	Training on Rubber Tapping and Bark Management	7/11/2012	7/12/2012	The training participants are mostly rubber tappers and rubber tree owners and members of the association. The training was conducted in two parts: (1) A comprehensive classroom-type lecture on the first day and (2) hands-on technology demonstration on rubber tapping on the second day	50	5	55
6	Training on Rubber Tapping and Bark Management	7/25/2012	7/25/2012	The training participants are mostly rubber tappers and rubber tree owners and members of the association. The training was conducted in two parts: (1) A comprehensive classroom-type lecture on the first day and (2) hands-on technology demonstration on rubber tapping on the second day	51	5	56
7	Training on Rubber Tapping and Bark Management	8/1/2012	8/2/2012	The training participants are mostly rubber tappers and rubber tree owners and members of the association. The training was conducted in two parts: (1) A comprehensive classroom-type lecture on the first day and (2) hands-on technology demonstration on rubber tapping on the second day	36	4	40

8	Training on Rubber Tapping and Bark Management	8/15/2012	8/16/2012	The training participants are mostly rubber tappers and rubber tree owners and members of the association. The training was conducted in two parts: (1) A comprehensive classroom-type lecture on the first day and (2) hands-on technology demonstration on rubber tapping on the second day	90	0	90
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Summary (July 1, 2012 – September 30, 2012):

Total Number of Training Activities Conducted: 8

Total Number of Male Participants: 231

Total Number of Female Participants: 19

Total Number of Participants: 250

Summary Participant Training to date from start of GEM 3:

Total Number of Training Activities Conducted: 416

Total Number of Male Participants: 10,287

Total Number of Female Participants: 6,393

Total Number of Participants: 16,680

9.0 Fiscal Year 2012 OP Targets and Accomplishments

OP Indicators		GEM FY 12 Targets	Total GEM Actual FY12
1	No. of people with access to improved drinking water as a result of USG assistance	25,000	31,109 ^a
2	No. of people with access to internet service as a result of USG assistance	4,320	7,499
3	Total public and private \$ leveraged by USG for communications projects	\$ 346,868	\$ 328,383 ^b
4	Kilometers of transportation infra constructed or repaired through USG assistance	63.3	67.30 ^c
5	Total public and private \$ leveraged with USG support for transportation infra projects.	\$ 4.88M	\$ 5.05M
6	No. of people benefiting from USG-sponsored transportation infrastructure projects.	706,274	782,904
	Male	343,046	377,110
	Female	363,228	405,794
7	% change in value of intra-regional exports of targeted agricultural commodities as a result of USG assistance.	26%	46%
8	Number of vulnerable households benefiting directly from USG assistance.	95,145	134,304
9	Number of producers associations, water users associations, trade and business organizations, and community-based organizations receiving USG assistance.	58	88
10	Number of individuals who have received USG-supported short-term agri-sector productivity training (M/F)	2,400	2,788
	Male	1,560	1,827
	Female	840	961
11	Number of new members in private business associations as result of USG assistance.	32	129
12	Number of business associations and trade unions that are at least 50% self-funded as a result of USG assistance.	3	4
13	Number of persons participating in USG-funded workforce development	13,695	31,533

^a 14,581 of the 31,109 will benefit from GEM water systems that will be completed by December 2012, the end of the project.

^b Since JEEP was terminated prematurely, the target of \$ leverage was not met.

^c 3.56km of the 67.30km will be completed by December 2012, the end of the project.

ANNEXES

Annex 2-1

2.1 Planned Performance Objectives/Expected Results for the Fourth Quarter of FY 2012

2.1.1 Targeted Commodity Expansion Project (TCEP)

2.1.1.1 Export Market Development

- Continue to support the participation of Mindanao exhibitors in three more international trade shows, namely: Food Expo HK, Asian Seafood Show and Asia Fruit Logistica.
- Visit companies which have not provided sales updates following GEM assistance for HACCP Certification and trade show participation.
- Revisit HACCP-certified companies assisted by GEM to monitor their adherence to their agreement with certifying agency TUV-SUD and/or to the policies of TUV-SUD.
- Continue assistance to Mindanao companies included in the 4th Batch of HACCP Certification.
- Meet with partner agencies and supported companies for formal declaration of GEM's closing and for acquisition of documents which they have not yet submitted to GEM for proper closing of SAF Report.
- Proper turn-over of documents to the Administrative Division.

2.1.1.2 Domestic Out-shipments

Fruit:

- Continue to assist SOCSKSARGEN (South Cotabato, Sultan Kudarat, Sarangani, and General Santos City) growers in supplying fresh fruit to local buyers and exporters;
- Provide technical assistance to Caraga and Northern Mindanao growers to expand fruit supply linkages with Cebu buyers and processors;
- Continue to facilitate supply linkages between Davao and SOCSKSARGEN growers and institutional buyers;
- Strengthen supply linkages between Davao, SOCSKSARGEN, Northern Mindanao fruit growers and Mindanao fruit processors;
- Provide post-harvest and marketing support equipment and materials to key fruit grower associations in Northern Mindanao, Caraga and SOCSKSARGEN; and
- Conduct session among key regional fruit grower associations to share experiences in quality improvement and market linkage.

Vegetables and Other High-Value Horticulture:

- Continue to provide techno-transfer, market linkage and commodity assistance to new vegetable grower groups, i.e. Mindanao Agri-Producers' Multi-Purpose Cooperative (MAG-MPC) and Cagayan de Oro Vegetable Producers Federation (CDO Veggies);
- Provide technical advice to NorminVeggies in its vegetable marketing activities especially linkages with institutional buyers in Visayas;
- Provide technical assistance to Greenland Asparagus Producers Multi-Purpose Cooperative (GAP-MPC) in its asparagus production expansion and export marketing activities;
- Assist GAP-MPC in finalizing linkage with a General Santos City-based tuna cannery for supply of assorted pre-cut vegetables;

- Continue to provide technical and on-field advice to selected growers involved in onion and other vegetable production in SOCSKSARGEN, and in the provinces of Maguindanao and Lanao del Sur;
- Continue technical assistance in vermiculture projects to selected sites in SOCSKSARGEN, Northern Mindanao and ARMM provinces of Lanao del Sur and Maguindanao; and
- Conduct session among key regional vegetable grower associations to share experiences in quality improvement and market linkage.

2.1.1.3 Sustainable Aquaculture and Fisheries Effort

- Deliver and install cage modules for 19 target beneficiaries.
- Completed procurement for MOAP rehabilitation.
- Complete MOAP Business Plan.
- Sign MOA for MOAP Hatchery.
- All 3 grouper nurseries operational, with 2 nurseries selling fingerlings to growers.
- Conduct study tour on multiple-cycle production.
- Coordinate Philippine booth at the Asian Seafood Exposition to be held in September 2012
- Conduct Benefits Assessment survey.

2.1.1.4 Expansion of Warehousing, Cold Storage and VHT Facilities in Mindanao

Target: Help create a sizable expansion of warehousing, cold storage and vapor heat treatment (VHT) facilities for increased export and out-shipment of targeted commodities.

- Continue to provide technical assistance to GAP-MPC in the full operation and maintenance of its asparagus packing house, including training on food safety;
- Assist Esperanza Vegetable growers in developing a sustainable operation plan for its vegetable packing house funded by the DA; and
- Monitor progress of the DA-funded packing house and consolidation center for the Caraga vegetable grower group

2.1.1.5 Support to Producer Groups

Target: Assist 15 producer-associations (previously supported by GEM) to improve competitiveness.

- Continue technical assistance to at least five previously-assisted producers associations in the conduct of their events and activities:
 - a. The Minfruit Industry Council will organize the 8th Mindanao Fruit Industry Conference, which will be held in Koronadal City from July 17 to 18, 2012
 - b. The Caraga High Value Vegetable Cluster Inc. (CHiVVeCI) will host and organize the 10th National Vegetable Congress, which will be held in Butuan City from July 24 to 26, 2012.
 - c. The Vegetable Industry Council of Southern Mindanao (VICSMIN, Inc) will organize the 8th Mindanao Vegetable Congress, which will be held in Davao City, from August 15 to 16, 2012.
 - d. The SOCCSKSARGEN Federation of Fishing and Allied Industries, Inc will organize the 14th National Tuna Congress, which will be held in General Santos City in September 2012.

- e. The Northern Mindanao Vegetable Producers Association, Inc (NorminVeggies) will organize the 2012 Northern Mindanao Vegetable Expo in Cagayan de Oro City on September 2012.
- Organize exit conference for GEM Program-assisted Producers Associations.

2.1.2 Exploratory Investments in Key Industries: BPO, Tourism, and Mining

2.1.2.1 Business Process Outsourcing

Target has been met for Investment in Business Process Outsourcing. The GEM Program will continue to provide necessary technical assistance and support to key Mindanao-wide industry groups promoting the BPO sector.

2.1.2.2 Tourism

This subcomponent has been discontinued. Conflict in central and western Mindanao, power shortages, the Maguindanao massacre in November 2009, and the hostage-taking incident in Metro Manila in August 2010 involving a busload of tourists from Hong Kong heightened perception of Mindanao and the rest of the Philippines as a high-risk area. The perception of instability poses major challenges to promoting tourism investment in Mindanao.

2.1.2.3 Community Outreach in Mining

Target: Assist at least five mining firms to establish and implement “community outreach” projects in their areas to showcase a responsible mining industry in Mindanao.

Target: Assist at least five mining firms to establish and implement “community outreach” projects in their areas to showcase a responsible mining industry in Mindanao.

- Work with the Mindanao Business Council and Chamber of Mines of the Philippines for the conduct of a Mindanao Mining Congress. GEM shall provide technical assistance in the program design and policy paper formulation;
- Presentation to the Secretary of DENR of the CTWG Manual of Operations formulated with GEM assistance (the GEM Program expects the DENR Secretary to issue a Memorandum Circular that will require the full implementation of the CTWG Manual nationwide);
- Continue providing technical assistance to Taganito Mining, HPAL Mining Corporation and Toronto Ventures, Inc (TVI) in conducting a 2011 Performance Assessment of their Social Development Management Programs;
- Monitor mining firms’ Enterprise Development Projects, e.g. vegetable production for Taganito Mining and TVI. These projects were introduced as part of the sustainable effort to maximize resources coming from the SDMP funds;
- Provide technical assistance to Caraga Chamber of Mines and the Chamber of Mines of the Philippines in conducting periodic assessments, through roundtable discussions, of the status of policy issues discussed with key national government agencies, including the departments of environment and natural resources, finance, and interior and local government, and the National Commission on Indigenous People; and
- Conduct preliminary work with Philsaga Mining Corporation in the scan review of their company’s SDMP and explore introduction of CTWG model for possible replication.

2.1.3 Former Combatant Reintegration

2.1.3.1 Support Producer Groups of Former MNLF Combatants In Sulu Archipelago To Produce Higher-Value Commodities

Target: Assist 50 communities of former MNLF combatants in the Sulu Archipelago to produce higher-value commodities.

Target has been met for Sulu Archipelago areas. However, the FCR Team will periodically conduct project site monitoring to evaluate the progress and achievements of the following GEM-assisted production and marketing activities in the Sulu Archipelago:

- Milkfish, prawn, tilapia, and catfish production
- High-value vegetable and cassava production
- Live fish transport facility
- Abalone and marine fish production
- Integrated rice and fish production
- *Cardaba* banana production
- *Gracillaria* production

2.1.3.2 Support Producer Groups of Former MNLF Combatants in Central Mindanao to Produce Higher-value Commodities

Target: Assist 75 groups in Central Mindanao produce and sell higher-value commodities. Proposed projects and location for the next quarter are as follows:

- One (1) vegetable production activity in Pandag, Maguindanao
- Two (2) high value fish production activities in Pikit, Maguindanao
- One (1) high value fish production activity in Paglat, Maguindanao
- One (1) high value fish production activity in Malapatan, Sarangani
- Three (3) skills enhancement training activities in rubber tapping and bark management in Carmen, North Cotabato
- One (1) skills enhancement training activity in rubber tapping and bark management in Makilala, North Cotabato

2.1.3.3 FCR Pre/Post-harvest Facilities

Target: Provide 50 former MNLF combatant communities with pre- and post harvest facilities for profitable farming/fishing. Proposed projects and location for the next quarter are as follows:

- One (1) live fish consolidation and transport facility in Parang, Maguindanao
- One (1) milkfish and prawns harvest packing facility in Ipil, Zamboanga Sibugay
- Two (2) grain solar dryers in Polomolok, South Cotabato
- One (1) grain solar dryer in Carmen, North Cotabato

2.1.4 Business Support Organization (BSO) Development

2.1.4.1 Support to New Chambers of Commerce

Target: Identify and provide institutional development support to 6 chambers of commerce in conflict-affected areas which have not previously received GEM assistance.

- Continue technical assistance to the Sarangani Chamber and Metro Kidapawan Chamber of Commerce in the conduct of:
 - Capability-building and business training activities and seminars (i.e. Seminar on Accounting for Non-Accountants, Local and National Government Taxation, Meal Management Training, Solid Waste Management Seminar, Investment Forum, etc);
 - Skills development, entrepreneurial training activities, and other revenue-generating activities for Small to Medium Enterprises (SMEs) and young entrepreneurs (i.e. Organization of Young Entrepreneurs Society, Disaster Preparedness Forum, etc);
- Provide technical and co-funding support to the Metro Kidapawan Chamber of Commerce in conducting the 1st Regional Rubber Industry Congress, which will be held in Kidapawan City on August 22, 2012;
- Provide technical and funding assistance to the Sarangani Chamber of Commerce in conducting the USWAG Business Summit and Trade Fair in July 2012;
- Provide technical assistance to the Pagadian Chamber of Commerce in conducting Pagadian City's Business Week, and continue GEM support to the Chamber's advocacy effort on environment protection;
- Continue technical assistance to the Maranaw Chamber of Commerce's advocacy effort for a cleaner and greener Marawi City through co-funding of its print campaign and installation of billboards in support of Republic Act 9003 or the "Ecological Solid Waste Management Act of 2000";
- Continue technical assistance to the Iranon Chamber of Commerce in the conduct of the following activities:
 - 1st Ramadan Trade Fair and Padang-Padang Trade Exhibit (July to August);
 - Advocacy on the Formulation of Investment Promotion Board;
 - Public Dialogue with LGUs on the Economic Direction of Parang (August); and
 - Establishment of the Iranon Chamber's Investment Center (September).
- Continue technical and co-funding support to the Surigao Chamber of Commerce's planned activities from June to September 2012:
 - Business Forum on Business Regulatory Requirements (June);
 - Provincial Economic Workshop (July);
 - Surigao Business Week (July); and
 - Continuing activities on strengthening the municipal chambers in the province of Surigao.
- Conduct final performance review and SAF closing preparation for all GEM-assisted chamber management staff during the month of August. Document GEM Program-provided equipments for official turn-over to the Chambers; organize terminal conference with all partner chambers of commerce.

2.1.4.2 Support to Previously-Assisted (GEM 2) Chambers of Commerce

Target: Identify 6 previously-assisted (GEM-2) chambers of commerce deemed most likely to succeed in their advocacy efforts to improve LGU performance and in assisting local schools to improve the quality of education offered.

- Continue providing assistance to Chamber of Commerce & Industry of Iligan for the conduct of the following projects:
 - Training of chamber and LGU IT staff on upgrading Iligan City's computer-based revenue system to E-TRACS (Enhanced Tax Revenue Assessment and Collection System), (ongoing, to be completed first week of July)
 - Assessing the IT Infrastructure of Iligan City's BPLS (August)
 - Trade Fair (August)

- Launching of Chamber Business Center (last quarter)
- Consultations on Lanao Business Conference(August)
- Public market information system (August)
- Tourism Development Workshop (last quarter)
- Seminar Workshop on city branding: 'I Love Iligan' (last quarter)
- Business Learning Series: (a) Marketing 101 for Small Business, (b) Accounting Seminar for Non-Accountants, and (c) Seminar on Business Plan Preparation) (last quarter)
- Assist Metro Cotabato Chamber of Commerce in the conduct of two major activities during the last quarter:
 - Training series on Halal Value Chain Components, leading to the operationalization of the Cotabato City's Halal Abattoir
 - Operationalization of computerized business permit and licensing system of Cotabato City;
- Provide technical and financial support to the Muslim Chamber of Commerce & Industry of Kutawato in the conduct of the 2012 Ramadan Trade Fair from July 20 to August 20, 2012;
- Assist the Autonomous Basilan Islamic Chamber of Commerce & Industry in the conduct of the following activities:
 - Financial Management Training for Micro, Small and Medium Enterprises (July),
 - Youth Leadership Training (last quarter);
 - Lamitan City Business Forum (August), and
 - Preparations for partnership with the Department of Science & Technology (DOST) through its Small Enterprise Technology Upgrading (SET-UP) *Program*.
 - On-site BPLS training by the National Computer Center
- Assist the Tawi-Tawi Chamber of Commerce & Industry in the conduct of the following activities:
 - Joint inspection of business establishments in Bongao;
 - Focus Group Discussion on Streamlining Bongao's Business Permit Licensing System (last quarter), and
 - Bongao 2nd Business Forum
 - On-site BPLS training by the National Computer Center
- Assist the Sulu Chamber of Commerce in the conduct of on-site BPLS training by the National Computer Center.
- Conduct final performance review/SAF closing preparation for all chamber management staff during the month of August. Document GEM Program-provided equipments for official turn-over to the Chambers; organize terminal conference with all partner chambers of commerce.
- Conduct with the Category 2 GEM-assisted Chambers, joint exit meeting with all partner Local Government Units.

2.1.4.3 Support to Event-Specific BSOs

Target: Work with approximately 20 BSOs in implementing strategic "events" important to the growth of business in their areas or sectors.

- Coordinate with partner organizations in the conduct of work planning sessions in preparation for the following events:
 - Top-Level Roundtable Discussion (July) with the Philippine Chamber of Commerce and Industry (PCCI) and the Mindanao Development Authority (MinDA) to finalize the 2012 Mindanao Business Policy Agenda;

- 21st Mindanao Business Congress in Butuan City (August 2012). To be organized and hosted by the Butuan City Chamber of Commerce and Industry Foundation, Inc.
- 8th Zamboanga Peninsula Business Conference in Oroquieta City, Misamis Occidental (July 2012) to be organized and hosted by the Oroquieta Chamber and Ozamis Chamber of Commerce and Industry
- 2012 Mindanao Trade Expo in Davao City (August 2012). To be organized by the Mindanao Trade Expo Foundation
- 1st Cagayan de Oro Business Conference and 2012 Oro Best Expo in Cagayan de oro City (September 2012). Both events will be organized by the Oro Chamber of Commerce and Industry.
- Coordinate with the GEM-assisted chambers of commerce listed below for the production of the Chamber Magazine which is scheduled for final printing in July 2012.
 - Davao City Chamber of Commerce and Industry
 - General Santos City Chamber of Commerce and Industry
 - Cagayan de Oro Chamber of Commerce and Industry Foundation, Inc.
 - Butuan City Chamber of Commerce and Industry Foundation, Inc.
 - Zamboanga Chamber of Commerce and Industry

2.1.4.4 Support to Key Sector BSOs (ICT, Tourism and Aqua)

Target: Provide institutional development support to five (5) BSOs working in the tourism, business process outsourcing (BPO), and aquaculture sectors, which have good potential for contributing substantially to the growth of their sectors.

- Provide technical and financial support to the ARMM Tourism Council for the conduct of its regional tourism strategic planning in July or August 2012.

Annex 2-2a

GEM Targeted Commodities Export and Domestic Out shipment Baseline, FY 2008-2012 Results and Projected Targets for FY 2008-2012

Total Exports and Domestic Outshipment	2007 Baseline		Total for FY 2008		Total for FY 2009		Total for FY 2010		Total for FY 2011		Total for FY12* (Q1-Q3 Actual)		Total for FY12** (Q1-Q3 Actual; Q4 is projected)		Projected Target for FY 2008		Projected Target for FY 2009		Projected Target for FY 2010		Projected Target for FY 2011		FY 2012 Target	
	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)
	33,251	30,700,010	37,663	36,459,979	43,374	36,640,835	43,940	52,900,793	56,468	69,942,753	44,331	56,148,114	60,804	79,823,577	38,571	34,388,055	46,655	44,424,910	58,032	52,337,225	75,460	68,280,577	88,834	82,970,484
Targeted Export Priority Commodities																								
Fresh Fruit	1,992	3,592,770	2,307	3,545,931	2,056	2,834,229	788	1,091,491	1,451	2,041,245	809	889,427	1,053	1,150,249	2,311	4,041,866	2,884	4,609,710	2,503	4,467,020	3,755	6,700,530	5,322	9,709,895
Fresh Mango	1,992	3,592,770	2,307	3,545,931	2,056	2,834,229	788	1,091,491	1,451	2,041,245	809	889,427	1,053	1,150,249	2,311	4,041,866	2,884	4,609,710	2,503	4,467,020	3,755	6,700,530	5,322	9,709,895
Dried/Dehydrated Fruits	242	1,150,754	336	1,787,856	390	2,524,100	467	3,252,699	827	6,421,953	846	6,526,783	1,130	8,810,505	281	1,294,598	397	2,052,932	459	2,840,040	552	3,201,478	647	3,110,052
Dried Mango	163	982,244	234	1,471,092	290	2,079,104	439	3,161,402	741	6,031,794	682	5,743,986	932	7,850,722	189	1,105,025	276	1,706,467	329	2,256,298	395	2,549,617	435	2,654,633
Dried Papaya	57	105,330	60	139,650	5	19,295	12	15,108	15	57,531	22	42,925	23	45,003	66	118,496	75	167,580	12	37,783	38	105,793	152	284,667
Dried Pineapple	22	63,180	43	177,114	95	425,701	17	76,189	72	332,628	142	739,872	176	914,780	26	71,078	46	178,885	118	545,959	118	546,068	59	170,752
Fruit Juice/Puree	2,258	1,261,580	2,466	1,501,913	5,840	2,918,482	1,064	677,863	1,157	781,687	998	884,282	1,339	1,141,743	2,619	1,419,278	3,023	1,851,537	6,046	2,899,773	6,482	3,273,537	6,033	3,409,572
Mango Juice	1,857	792,305	1,613	701,602	4,243	1,628,527	967	580,868	837	545,088	543	388,348	665	511,892	2,154	891,343	2,097	947,163	4,597	1,533,800	5,011	1,871,236	4,961	2,141,300
Other Tropical Fruit Juices	99	52,542	628	385,603	684	395,222	35	20,314	144	133,507	81	95,477	249	197,445	115	59,113	629	385,989	245	160,387	267	160,547	264	142,009
Mango Puree	302	416,730	225	414,708	913	894,733	62	76,681	176	103,092	375	400,457	426	432,406	350	468,821	297	518,385	1,204	1,205,586	1,204	1,241,753	807	1,126,263
Frozen Fruits	204	413,506	242	428,154	725	1,192,822	1,335	1,796,812	1,300	2,306,044	2,205	2,411,610	2,847	3,250,115	237	466,187	289	565,163	773	1,181,320	927	1,233,353	545	1,117,550
Frozen Mango	204	413,506	170	356,154	158	625,822	158	394,812	340	818,044	68	80,993	121	195,861	237	466,187	213	480,123	210	645,052	336	696,656	545	1,117,550
Frozen Banana			72	72,000	567	567,000	1,177	1,402,000	960	1,488,000	2,137	2,330,617	2,725	3,054,253			76	85,040	563	536,268	591	536,697		
Other Horticulture Products ¹	34	37,496	13	6,640	-	-	-	-	1.86	1,766.00	-	-	-	-	39.44	41,620.56	36.00	13,147.00	23	16,600	47	43,160	91	101,337
Fresh and Processed Ginger	34	37,496	13	6,640	-	-	-	-	1.86	1,766.00	-	-	-	-	39.44	41,620.56	36.00	13,147.00	23	16,600	47	43,160	91	101,337
Aquaculture ²	97	244,810	148	369,146	273	668,908	907	5,380,022	749	2,967,863	673	4,385,704	935	5,952,694	113	271,739	150	431,544	159	540,392	177	612,066	259	661,629
Abalone	11	30,345	57	178,297	8	30,408	-	-	186.25	738,268.63	168	1,096,081	221	1,401,866	13	33,683	57	178,475	60	188,619	60	189,940	29	82,011
Sea Cucumber	53	71,649	1.5	32,731	11	54,968	6	66,080	2	11,011	0.42	1,381	0.57	3,825	61	79,530	3	49,097			0		142	193,640
Grouper	33	142,816	89	158,118	254	583,532	901	5,313,942	561	2,218,584	505	3,288,242	713	4,547,003	38	158,526	90	203,972	99	351,772	117	422,127	88	385,977
Sardines (Bottled/Club can)	11,207	16,700,986	12,986	20,408,385	9,984	15,464,344	10,221	16,515,018	15,804	23,214,309	9,346	15,284,247	12,744	20,548,407	13,000	18,751,867	15,973	24,490,062	18,200	27,904,000	24,570	36,833,280	29,941	45,136,431
Total	16,034	23,401,902	18,499	28,048,025	19,268	25,602,885	14,783	28,713,905	21,290	37,734,867	14,877	30,382,054	20,048	40,853,714	18,599	26,287,155	22,752	34,014,095	28,164	39,849,144	36,509	51,891,404	42,837	63,246,466

Sources of raw data: National Statistics Office (NSO) for fresh mango, dried/dehydrated fruits, fruit juice/puree, frozen mango, fresh and processed ginger and sardines; Bureau of Customs (BOC)-District Ports of Zamboanga and Davao City for abalone, sea cucumber and grouper; and Sagrex Foods Inc. (SFI) for frozen banana; Bureau of Customs- Davao for FY 2012

* Actual figures for the period of October 2011-June 2012; ** Actual figures for 1st-3rd quarter and computed for 4th quarter

^{1/} Used 2006 export figures for baseline in lieu of 2007 figures

^{2/} High value aquaculture (HVA) exports (1) Includes 10% of frozen marine products for FY 2010; (2) Includes "fresh/frozen fish" for FY 2009; Includes "frozen marine products" for FY 2010

Annex 2-2...Continued

GEM Targeted Commodities Export and Domestic Out shipment Baseline, FY 2008-2012 Results and Projected Targets for FY 2008-2012

Targeted Domestic Out shipment Commodities ¹	2007 Baseline		Total for FY 2008		Total for FY 2009		Total for FY 2010		Total for FY 2011		Total for FY12* (Q1-Q3 Actual)		Total for FY12** (Q1-Q3 Actual; Q4 is projected)		Projected Target for FY 2008		Projected Target for FY 2009		Projected Target for FY 2010		Projected Target for FY 2011		FY 2012 Target	
	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)	Volume (MT)	Value (USD)
Fresh Bananas & Mango via RoRo and other improved logistic system ²	14,400	3,130,435	16,941	4,803,652	19,216	5,711,534	22,779	7,705,706	26,928	9,924,378	22,464	8,359,633	30,568	11,462,422	16,704	3,474,783	20,837	5,620,263	24,095	6,382,391	32,047	7,722,693	38,471	8,460,379
NorMinVeggies, Davao del Norte and South Cotabato groups vegetable outshipment ³	2,704	3,881,783	2,078	2,846,368	4,767	3,758,956	5,882	5,925,349	7,710	9,010,183	6,538	8,277,959	9,505	12,202,557	3,137	4,308,779	2,888	4,013,379	5,600	5,400,611	6,664	7,884,893	7,224	10,490,988
High Value Aquaculture ⁴	113	285,890	145	761,934	123	1,567,459	496	10,555,833	540	13,273,325	452	9,128,469	683	15,304,886	131	317,338	177	777,172	452	705,079	240	775,587	302	772,652
Total	17,217	7,298,108	19,164	8,411,954	24,106	11,037,949	29,157	24,186,888	35,178	32,207,886	29,454	25,766,060	40,756	38,969,864	19,972	8,100,900	23,903	10,410,814	29,868	12,488,081	38,951	16,383,173	45,997	19,724,018

Sources or raw data: Industry for fruits; Normin Vegetables Consolidation Center (NVCC), Davao Norte Vegetable Council and Vegetable Industry Council of South Cotabato (VICSCo), ZANORTE for Visayas for vegetables; Office of the City Agriculturist (OCA)-Zamboanga for high value aquaculture

^{1/} Domestic out-shipment values were converted using the following PhP to US\$ foreign exchange rate: (a.) 46.1484 PhP to US\$ for FY 2008; (b.) 48.44 PhP to US\$ for October-December 2008; (c) 47.75 PhP to US\$ for January-March 2009 (d) 47.88 PhP to US\$ for April-June 2009; (e) 48.15 PhP to US\$ for July-September 2009; (f) 46.77 PhP to US\$ for October-December 2009; (g) 46.03 PhP to US\$ for January-March 2010; (h) 45.51 PhP to US\$ for April-June 2010; (i) 45.27 PhP to US\$ for July-September 2010; (j) 43.63 PhP to US\$ for October-December 2010; (k) 44.13 PhP to US\$ for January-March 2011; (l). 43.25 PhP to US\$ for April-June 2011; (m). 42.75 PhP to US\$ for July-September 2011; (n) 43.45 PhP to US\$ for October-December 2011;. Source: Monthly Average Exchange Rate, www.nscb.gov.ph/stats/pesodollar.asp

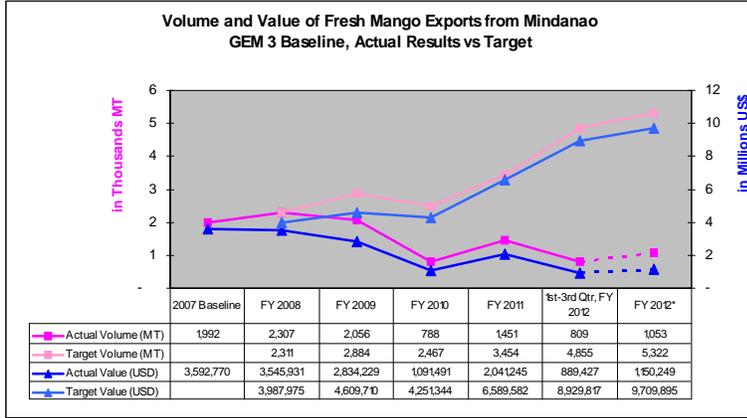
^{2/} Out-shippments for 2nd quarter of FY 2012 will be available by the end of June

^{3/} Includes out shipment of tropical and semi-temperate vegetables from: (a). Northern Mindanao Vegetable Producers Association, Inc. (FY 2008-2012); (b). Dynamic Vegetable Growers Association (from Jul. 2008); (c). Vegetable Industry Council of South Cotabato - San Jose Vegetable Growers and Fruit V International (from Dec. 2010); (d). ZANORTE Fruit and Vegetable Industry Development Council (from Sep. 2009); (e) Caraga High Value Vegetable Council, Inc. (from Jul. 2010); (f) Used the average exchange rate for Jan-Mar 2012 for the Apr-Jun 2012 out-shipment conversion

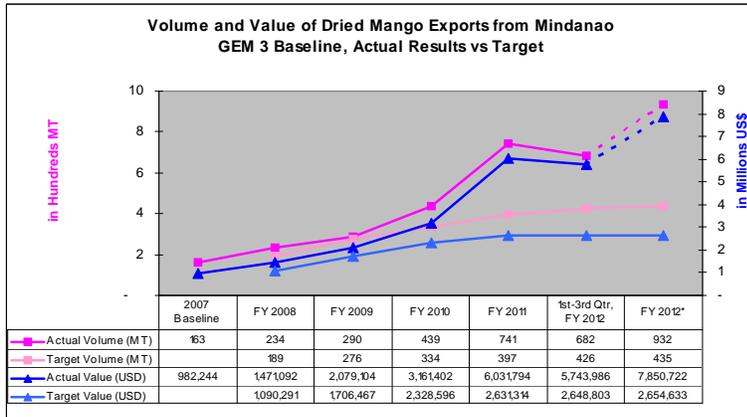
^{4/} High value aquaculture (HVA) out shipment value was computed by: (1) Subtracting exports (BoC) value from total shipments (LGU data) value for first to third quarter FY 2008 and (2) Multiplying the OCA's domestic out-shipment volume by BOC's computed price per metric ton per HVA commodity for 4th quarter FY 2008. OCA data merely reflects volume, thus, by applying BOC values, we are able to come up with market values relatively proximate to those declared by government agencies; Date Includes actual production procured directly from growers/producers, but are not reflected in OCA data as these do not pass through the Zamboanga City ports. Actual partial figures for FY 2009. August-September OCA data is unavailable.

Annex 2-2b

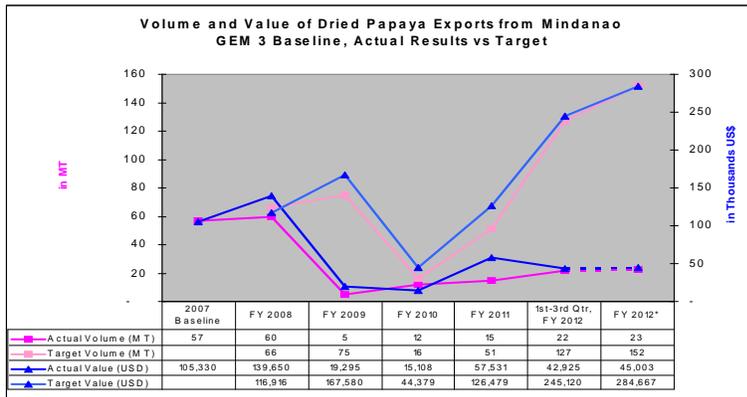
I. Volume and Value of Mindanao Exports of GEM Priority Commodities 2007, FY 2008-2012¹ Actual Result and Targets



Fresh Mango Exports. Relative to Baseline figures, FY 2012 actual (Q1 to Q3) volume and value decreased by 59% and 75%, respectively.



Dried Mango Exports. Relative to Baseline figures, FY 2012 actual (Q1 to Q3) volume and value increased by 318% and 485%, respectively.

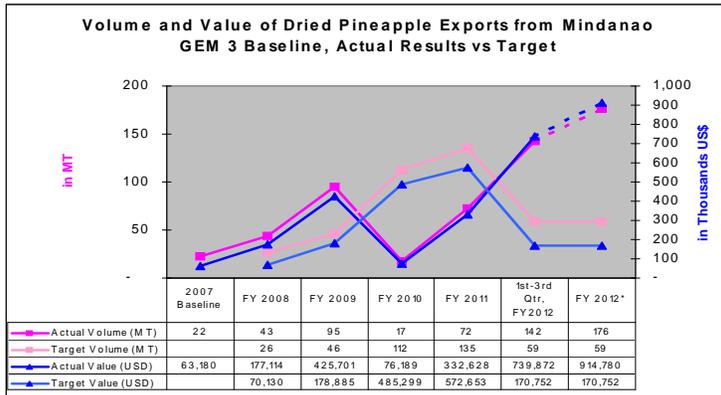


Dried Papaya Exports. FY Relative to Baseline figures, FY 2012 actual (Q1 to Q3) volume and value decreased by 62% and 59%, respectively.

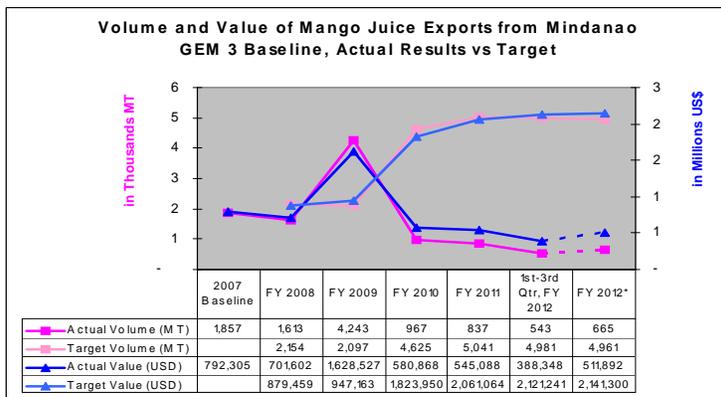
¹ Actual figures for FY 2012 Q1-Q3. To complete fiscal year 2012, a Linear Regression Projection model was applied to establish Q4.

Annex 2-2b...Continued

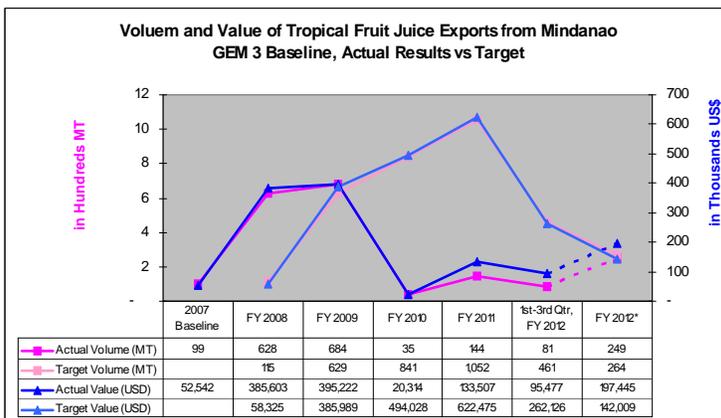
I. Volume and Value of Mindanao Exports of GEM Priority Commodities
2007, FY 2008-2012² Actual Result and Targets



Dried Pineapple Exports. Relative to Baseline figure, FY 2012 actual (Q1 to Q3) volume and value has increased by 547% and 1071%, respectively.



Mango Juice Exports. Relative to Baseline figures, FY 2012 actual (Q1 to Q3) volume and value has decreased by 71% and 51%, respectively.

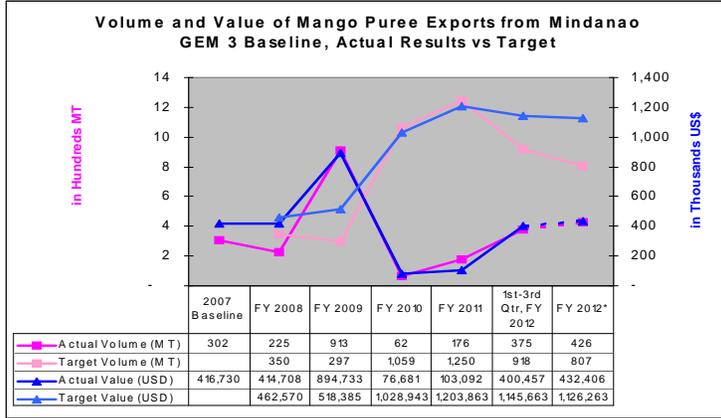


Tropical Fruit Juices Exports. Relative to Baseline figures, FY 2012 actual (Q1 to Q3) volume has decreased by 18% and value increased by 82%.

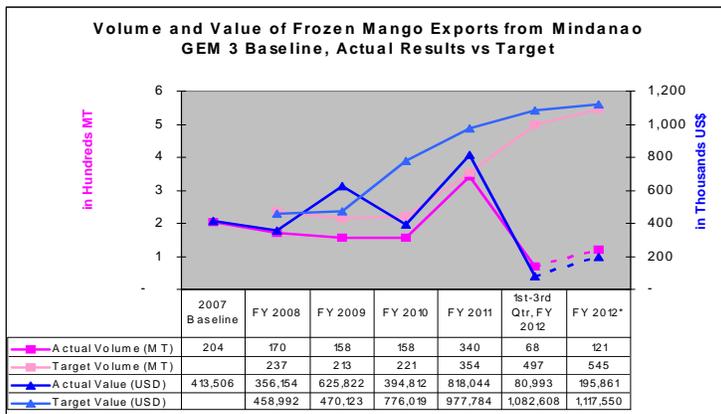
² Actual figures for FY 2012 Q1-Q3. To complete fiscal year 2012, a Linear Regression Projection model was applied to establish Q4.

Annex 2-2b...Continued

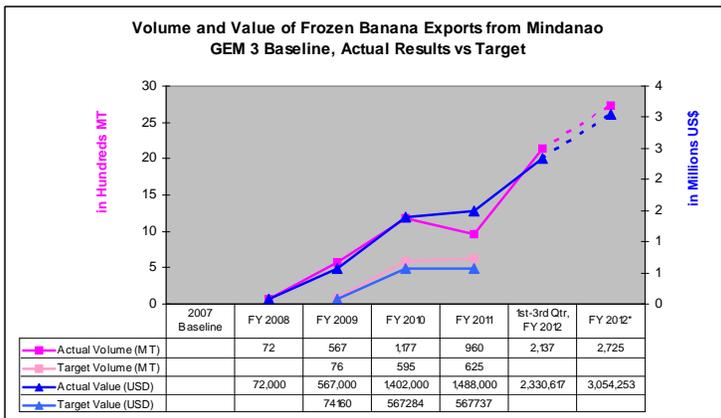
I. Volume and Value of Mindanao Exports of GEM Priority Commodities
2007, FY 2008-2012³ Actual Result and Targets



Mango Puree Exports. Relative to Baseline figures, FY 2012 actual (Q1 to Q3 only) volume has increased by 24% and value decreased by 4%.



Frozen Mango Exports. Relative to Baseline figures, FY 2012 actual (Q1 to Q3 only) volume and value has decreased by 67% and 80%, respectively.



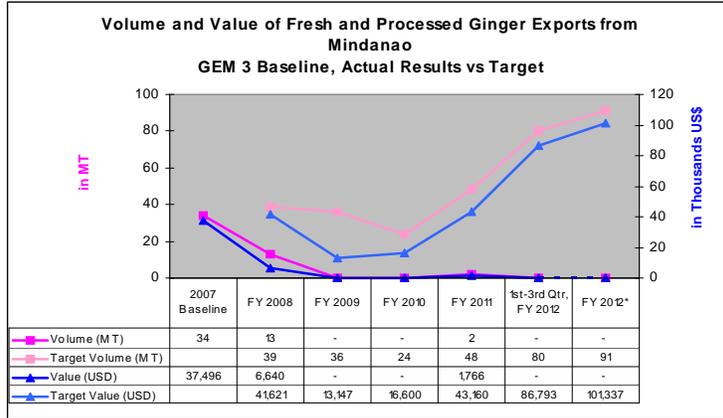
Frozen Banana Exports. Relative to Baseline figures (2008), FY 2012 actual (Q1 to Q3 only) volume and value has increased by 2868% and 3137%, respectively.

Note: No 2007 baseline figure available for Frozen Bananas. FY 2008 figure derived from an industry informant. Frozen Banana and Frozen Mango will contribute to the tripling of Frozen Fruits by FY 2012.

³ Actual figures for FY 2012 Q1-Q3. To complete fiscal year 2012, a Linear Regression Projection model was applied to establish Q4.

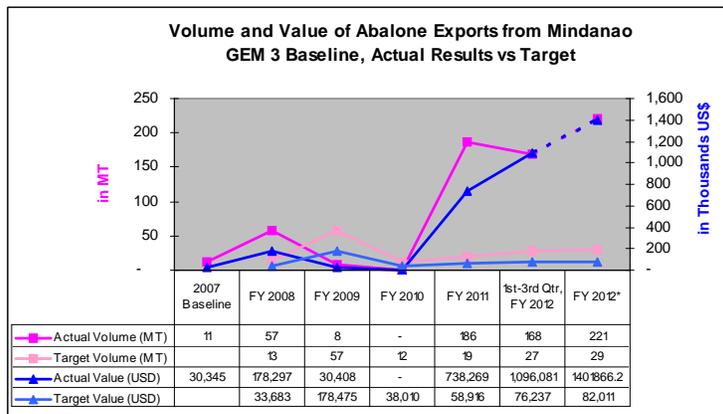
Annex 2-2b...Continued

I. Volume and Value of Mindanao Exports of GEM Priority Commodities
2007, FY 2008-2012⁴ Actual Result and Targets

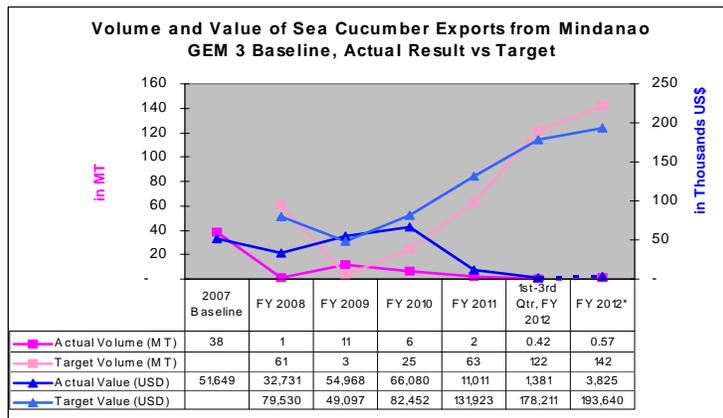


Fresh and Processed Ginger Exports. Relative to Baseline figures, FY 2012 actual (Q1 to Q3 only) volume and value has both decreased by 100%.

GEM has stopped monitoring this commodity due to no available data from NSO.



Abalone Exports. Relative to Baseline figures, FY 2012 actual (Q1 to Q3 only) volume and value has increased by 1430% and 3512%, respectively.

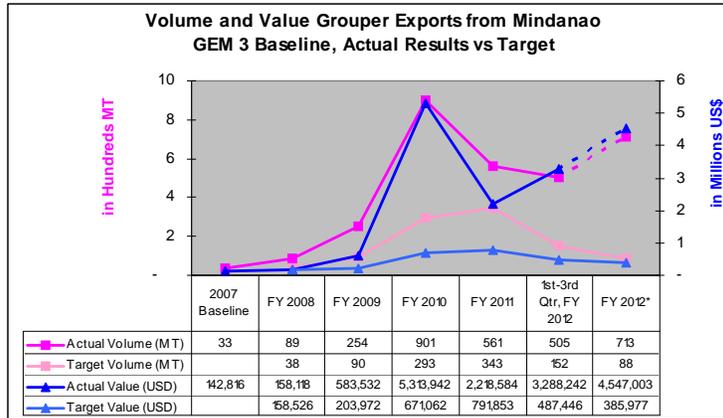


Sea Cucumber Exports. Relative to Baseline figures, FY 2012 actual (Q1 to Q3 only) volume and value has decreased by 99% and 98%, respectively.

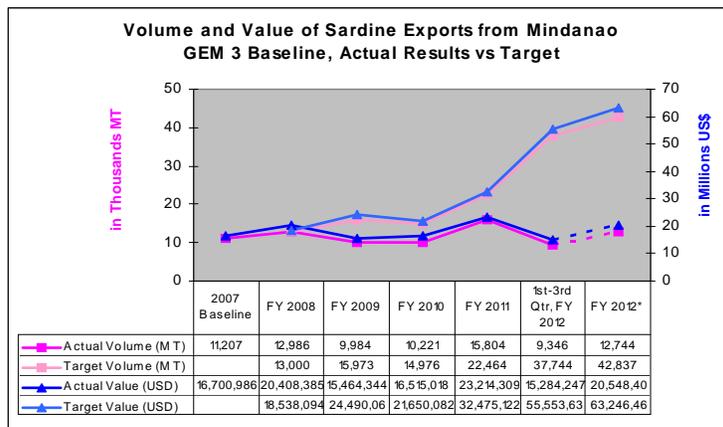
⁴ Actual figures for FY 2012 Q1-Q3. To complete fiscal year 2012, a Linear Regression Projection model was applied to establish Q4.

Annex 2-2b...Continued

I. Volume and Value of Mindanao Exports of GEM Priority Commodities
2007, FY 2008-2012⁵ Actual Result and Targets



Grouper Exports. Relative to Baseline figures, FY 2012 actual (Q1 to Q3 only) volume and value has increased by 1430% and 2202%, respectively.

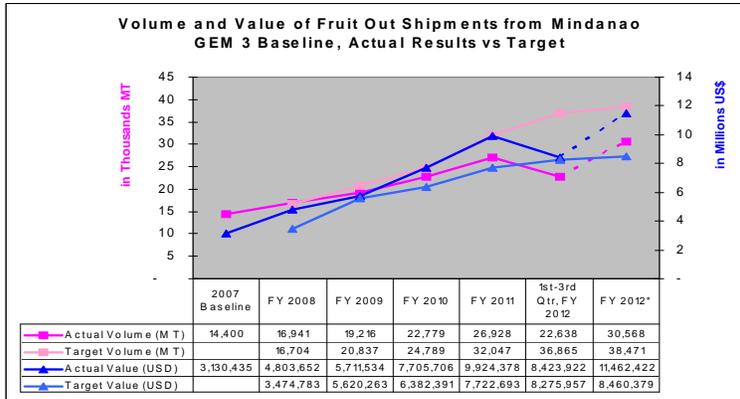


Sardine Exports. Relative to Baseline figures, FY 2012 actual (Q1 to Q3 only) volume and value has decreased by 17% and 8%, respectively.

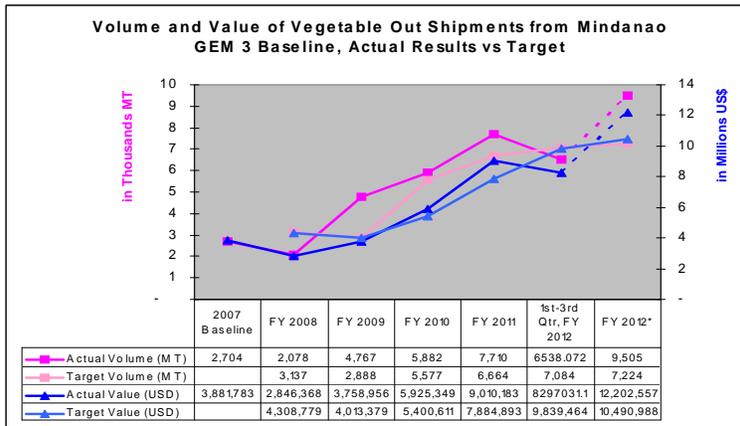
⁵ Actual figures for FY 2012 Q1-Q3. To complete fiscal year 2012, a Linear Regression Projection model was applied to establish Q4.

Annex 2-2b...Continued

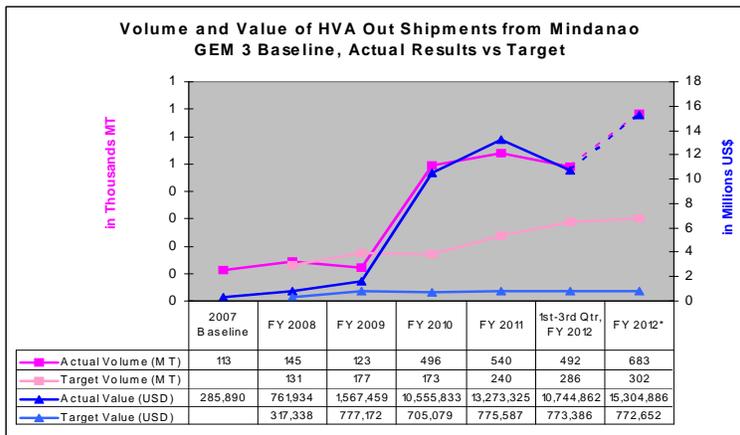
II. Volume and Value of Mindanao Domestic Out-shipments of GEM Priority Commodities
2007, FY 2008-2012⁶ Actual Result and Targets



Fruit Domestic Out-shipments. Relative to Baseline figures, FY 2012 actual (Q1 to Q3 only) volume and value has increased by 56% and 167%, respectively.



Vegetables Domestic Out-shipments. Relative to Baseline figures, FY 2012 actual (Q1 to Q3 only) volume and value has increased by 142% and 113%, respectively.



High Value Aquaculture Domestic Out-shipments. Relative to Baseline figures, FY 2012 actual (Q1 to Q3 only) volume and value has increased by 300% and 3093%, respectively.

⁶ Actual figures for FY 2012 Q1-Q3. To complete fiscal year 2012, a Linear Regression Projection model was applied to establish Q4.

Annex 2-3
GEM PROGRAM Direct Marketing Assistance – Export Market

Sales Generated Through GEM Direct Market Linkage Assistance from Non-Trade Events and Activities
Commodity: Fruit & Vegetables

No.	Supplier	Product/Variety	Buyer	Export Market	Volume & Frequency of Delivery	Date Started	Date Ended	Status	Total Volume (MT) as of September 2012	Total Value (US\$) as of September 2012	GEM Assistance
1.0	Agri-Nurture Inc	FRUIT - Fresh Mango	Buyer in Hong Kong	Hong Kong Korea, Singapore, Canada & New Zealand	Regular delivery of fresh mango to Hong Kong	Oct-09	Dec-09	CURRENT STATUS UNKNOWN/INACTIVE As of December 31, 48MT of Mindanao sourced mangoes were shipped to Hong Kong.	128	\$165,714	Arranged market encounter for ANI in Central and Southern Mindanao; Assisted in the establishment of fruit buying station/warehouse in Davao City; Identified mango farms for ANI's direct mango production financing assistance.
2.0	Agri-Nurture Inc	FRUIT - Fresh Mango	Buyer in Korea	Korea	New export market to Korea Note: Delivery from Oct 29-Nov 30 @ 6 tons/day and 4 tons/day respectively [Buying price @ Php40/kilo and US\$ rate @ 1=42]	Oct-09	Dec-09	CURRENT STATUS UNKNOWN/INACTIVE As of December 31, 48MT of Mindanao sourced mangoes were shipped to Korea.	18	\$17,143	Arranged market encounter for ANI in Central and Southern Mindanao; Assisted in the establishment of fruit buying station/warehouse in Davao City; Identified mango farms for ANI's direct mango production financing assistance.
3.0	Paul Gabunada banana cluster	Cavendish Bananas	ANI	China	Negotiation for 10 vans weekly starting February 2011			TRIAL/INITIAL SHIPMENT Samples	120	\$120,000	Assisted New Fruit Exporter (ANI) expand Mindanao supply hub for fresh fruit export
4.0	Tupi Papaya Growers Association	Solo Papaya		Hong Kong	2 tons shipped as samples	May-11	May-11	TRIAL/INITIAL SHIPMENT Samples	2	\$419	GEM assistance in training on improved production practices, provision of production inputs; Marketing assistance
5.0	Sagrex Foods Incorporated	Banana variants	Phil-Em Ent. for Al Jadeed Trading	Middle East (Bahrain, Qatar, Dubai, Kuwait)		Nov-08	Nov-08	TRIAL/INITIAL SHIPMENT: Product samples for market testing Samples sent: Nov. 2008	1	\$2,195	Assisted Al Jadeed Trading during IFEX 2008 -VIB Market Encounter GEM directly referred PhilEm to Mindanao-based processors.
6.0	Tupi Papaya & Guava Growers Association	Solo Papaya	INOVAT Corp	Middle East (Dubai)	Two trial shipments to Dubai. Each shipment contain 6.5MT of solo papayas valued at PhP65,000 per shipment	Jul-11	Aug-11	TRIAL/INITIAL SHIPMENT in July and August 2011	13	\$2,826	Facilitated site visit and meetings with growers and DA-LGU of Tupi; Assisted growers in phytosanitary requirements, packaging.
7.0	Tupi Pineapple growers /SAMAKA	Pineapples	INOVAT Corp	Middle East (Dubai)	Weekly shipment of 15MT fresh pineapples (MG3 variety)	Nov-11	Dec-11	Shipment until December 2011	90	\$30,000	Facilitated site visit and meetings with growers and DA-LGU of Tupi; Assisted growers in phytosanitary requirements, packaging.
8.0	MJ Fruits	Pineapples	Royal Trading	China, Singapore	Weekly shipment of 30MT fresh pineapples (MG3 variety) for 3 weeks	Jan-12	Jan-12	SHIPMENT FOR 3 WEEKS	90	\$47,143	Provided post-harvest tools and materials; Raw material consolidation with other growers groups; Recommended post-harvest protocols
9.0	Matutum Tropical Fruits Corporation (formerly TUPPAGA)	Green Papaya	Diamond Star Agriventures	Japan	30 MT shipped in 2011	Jan-11	Dec-11	Deliveries on a per order basis	30	\$21,429	Provided post-harvest tools and materials; Raw material consolidation with other growers groups; Recommended post-harvest protocols
10.0	Cebuano Integrated /FA/SAMAKA	Dried Hot/ Chili Pepper	Soyuz Foods Corp	Korea	Three Trial Deliveries	Dec-11	Dec-11	Trial deliveries of total of 6 kgs	0	\$120	Arranged for site visit to Introduce Soyuz Food buyers to CIVFA and SAMAKA
11.0	Matutum Tropical Fruits Corporation (formerly TUPPAGA)	Pineapples	Eva Fruits	China	Deliveries on a per order basis	Apr-12	Apr-12	Deliveries on a per order basis	26	\$6,783	Provided post-harvest tools and materials; Raw material consolidation with other growers groups; Recommended post-harvest protocols
12.0	Matutum Tropical Fruits Corporation (formerly TUPPAGA)	Pineapples	Eva Fruits	Singapore	Deliveries on a per order basis	Apr-12	Apr-12	Deliveries on a per order basis	12	\$3,130	Provided post-harvest tools and materials; Raw material consolidation with other growers groups; Recommended post-harvest protocols
13.0	Greenland Asparagus MPC	Asparagus	TFT Food Core Trading Corporation	South Korea	Trial Shipment	Sep-12	Sep-12	Trial delivery	0.4	\$1,666	Provided post-harvest tools and materials, improvement of facility, facilitated project proposals for funding support
14.0	Greenland Asparagus MPC	Asparagus	Yagihashi Company, Ltd.	Japan	Trial Shipment	Sep-12	Sep-12	Trial delivery	0.6	\$2,500	Provided post-harvest tools and materials, improvement of facility, facilitated project proposals for funding support
									531	\$ 421,067	

**Annex 2-3
GEM PROGRAM Direct Marketing Assistance – Export Market**

Sales Generated Through GEM Direct Market Linkage Assistance from Non-Trade Events and Activities...Continued
Commodity: Seafood/Aquaculture

No.	Supplier	Commodity Sector	Product/Variety	Buyer	Export Market	Volume & Frequency of Delivery	Date Started	Date Ended	Status	Total Volume (MT) as of September 2012	Total Value (US\$) as of September 2012	GEM Assistance
1.0	Frescomar Seahelm Corporation	AQUA, Frozen Fresh	Fresh tuna loin and big eye loin	Bayville Rum Trading Inc.	Japan	Regular delivery of fresh tuna loin and big eye loin to ready market including a chain of retail stores on a weekly basis 1.5MT/wk. Shipment as of September = 4weeks)	Sep-08	Sep-08	TRIAL/INITIAL SHIPMENT: Result of Japan's certification analysis on sample products from Frescomar Seahelm Corp was favorable. An initial shipment of 214 kg (114 kg tuna loin, 100 kg blue marlin) at US\$2,350 was carried out on Sept. 11, 2008.	0.21	\$2,350	Arranged business meetings between four (4) GSC-based seafood companies and representatives of Bayville Rum Trading Inc. on August 1-2 & 4, 2008
2.0	Initiative for Tawi-Tawi Area Development Foundation, Inc	AQUA, Frozen Fresh	Grouper	Roy Fong (Taiwanese trader)	Hong Kong		Jan-10	Jan-10	SHIPMENT ONGOING	55	\$1,566,000	Assistance in training on improved production practices, provision of production inputs
3.0	Initiative for Tawi-Tawi Area Development Foundation, inc	AQUA, Frozen Fresh	Grouper	Roy Fong (Taiwanese trader)	Hong Kong	Regular market on quarterly basis. The need for Malaysia market depends on the urgent need for investment capital	Sep-11	Sep-11	SHIPMENT ONGOING	8	\$277,743	Assistance in training on improved production practices, provision of production inputs
4.0	Initiative for Tawi-Tawi Area Development Foundation, inc	AQUA, Frozen Fresh	Grouper	Roy Fong (Taiwanese trader)	Hong Kong	Regular market on quarterly basis. The need for Malaysia market depends on the urgent need for investment capital	Feb-12	Feb-12	SHIPMENT ONGOING	3	\$107,143	Assistance in training on improved production practices, provision of production inputs
5.0	UMT Kasulitan	AQUA, Frozen Fresh	Various High Value Aqua products	Roy Fong (Taiwanese trader)	Hong Kong				TRIAL/INITIAL SHIPMENT: High-Value Aquaculture (HVA) products; transport via Live Fish carrier	0	\$19,111	GEM assistance in training on improved production practices, provision of production inputs; Marketing assistance
6.0	Tandubanak Taungoh Fishermen Association	AQUA, Frozen Fresh	Various High Value Aqua products	Roy Fong (Taiwanese trader)	Hong Kong	High-Value Aquaculture (HVA) products; transport via Live Fish carrier				1	\$43,000	GEM assistance in training on improved production practices, provision of production inputs; Marketing assistance
7.0	Tugalan Fish Growers Asso.	AQUA, Frozen Fresh	Grouper	Roy Fong (Taiwanese trader)	Hong Kong	Regular market on quarterly basis	Sep-11	Sep-11	SHIPMENT ONGOING	2	\$56,936	Technical assistance on transport and consolidation of produce
8.0	Tugalan Fish Growers Asso.	AQUA, Frozen Fresh	Grouper	Roy Fong (Taiwanese trader)	Hong Kong	Regular market on quarterly basis	Feb-12	Feb-12	SHIPMENT ONGOING	2	\$60,714	Technical assistance on transport and consolidation of produce
9.0	KGMC	AQUA, Frozen Fresh	Grouper	GC Marine Products	Hong Kong	Regular market on quarterly basis	Jun-12	Jun-12	SHIPMENT ONGOING	4	\$40,476	GEM assistance in training on improved production practices, provision of production inputs; Marketing assistance
10.0	Kolambagan Mariculture Project	AQUA, Frozen Fresh	Grouper	Red Sidon	Hong Kong	Regular market on quarterly basis	May-12	Jun-12	SHIPMENT ONGOING	20	\$285,714	GEM assistance in training on improved production practices, provision of production inputs; Marketing assistance
11.0	Kolambagan Mariculture Project	AQUA, Frozen Fresh	Grouper	Red Sidon	Hong Kong	Regular market on quarterly basis	Sep-12	Sep-12	SHIPMENT ONGOING	20	\$220,238	GEM assistance in training on improved production practices, provision of production inputs; Marketing assistance
										115	\$ 2,679,425	

Annex 2-3
GEM PROGRAM Direct Marketing Assistance – Export Market...Continued

Additional Sales Generated by Select Mindanao Firms Post-GEM H-CAP Intervention

No.	Company	Certification	Product	Est. Cost of Investment during HACCP preparation	Annual Sales Oct '09 - Dec '09 3 months	Annual Sales Jan '10 - Dec '10 12 months	Annual Sales Jan '11 - Dec '11 12 months	Annual Sales Jan '12 - Sept '12 12 months	Cumulative Oct '09 - Sept '12 36 months
Batch 1									
1.0	Amley Food	October 2009	Processed Fruit -Dried Mango	\$ 110,156	\$ 1,200,000	\$ 536,600	\$ 5,000	\$ -	\$ 1,741,600
2.0	KF Nutrifoods	October 2009	Processed Fruit -Banana Chips	\$ 2,222	\$ 360,000	\$ 1,293,000	\$ 1,129,523	\$ 1,260,096	\$ 4,042,619
3.0	Boom Marine	October 2009	Frozen Seafood Products	\$ 20,000	\$ 180,000	\$ -	\$ -	\$ -	\$ 180,000
4.0	Sagrex	October 2009	Processed Fruit - Frozen Bananas	\$ 15,822	\$ 700,000	\$ 322,000	\$ -	\$ -	\$ 1,022,000
Batch 1 Total = 4 companies				\$ 148,200	\$ 2,440,000	\$ 2,151,600	\$ 1,134,523	\$ 1,260,096	\$ 6,986,219
Batch 2									
1.0	BG Fruits & Nuts	October 2010	Processed Fruit - Banana Chips	\$ 23,810	\$ -	\$ -	\$ 2,121,429	\$ 2,213,566	\$ 4,334,995
2.0	Motherland	October 2010	Processed Fruit - Fruit Concentrates	\$ 20,640	\$ -	\$ 62,500	\$ 88,884	\$ 206,056	\$ 357,440
3.0	Four Seasons	October 2010	Processed Fruit - Banana Chips	\$ 82,857	\$ -	\$ -	\$ 2,706,186	\$ -	\$ 2,706,186
4.0	Prime Xynergies	October 2010	Processed Fruit - Banana Chips	\$ 100,000	\$ -	\$ -	\$ 1,500,000	\$ 1,266,000	\$ 2,766,000
5.0	Soyuz Foods	January 2011	Processed Fruit - Calamansi Extracts	\$ 5,814	\$ -	\$ -	\$ 39,275	\$ 141,730	\$ 181,005
6.0	Snapsnax	January 2011	Processed Fruit - Banana Chips	\$ 34,884	\$ -	\$ -	\$ 3,959,105	\$ 4,145,831	\$ 8,104,936
Batch 2 Total = 6 companies				\$ 268,004	\$ -	\$ 62,500	\$ 10,414,878	\$ 7,973,183	\$ 18,450,561
Batch 3a									
1.0	Well Delight Network Corp	August 2011	Frozen Seafood Products	\$ 8,333	\$ -	\$ -		\$ 2,478,971	\$ 2,478,971
2.0	See's International	August 2011	Processed Fruit - Banana Chips	\$ 9,273				\$ 300,000	\$ 300,000
3.0	Southern Philippines Fresh Fruits Corp.	December 2011	Fresh Mango	\$ 18,523				\$ 500,000	\$ 500,000
4.0	Perfectly Natural Herbs	February 2012	Vegetable-based products	\$ 9,524				\$ 70,081	\$ 70,081
5.0	Lucilles Food Products	May 2012	Processed Fruit - purees and juices	\$ 10,234				\$ 3,881	\$ 3,881
6.0	Philexport - GSC	March 2012	Laboratory services	\$ 5,238				\$ 0	\$ -
7.0	VJANDEP	April 2012	Cream and fruit-filled buns	\$ 92,408				\$ 226,478	\$ 226,478
8.0	MAGIRCO	May 2012	Processed Fruit - Banana Chips	\$ 5,392				\$ 1,370	\$ 1,370
Batch 3a Total = 8 companies				\$ 158,925	\$ -	\$ -	\$ -	\$ 3,580,781	\$ 3,580,781
Batch 3b									
1.0	MARTSONS Food, Inc	February 2012	Processed Fruit - Tropical Fruits	\$ 7,995					\$ -
2.0	FAST LAB - CDO	March 2012	Laboratory services	\$ 16,619					\$ -
3.0	Renova	May 2012	Processed Fruit - Banana Chips	\$ 12,226					\$ -
4.0	San Isidro Fruits and Producers Corporation	May 2012	Processed Fruit - First-fry banana chips	\$ 11,071					\$ -
5.0	Lao Integrated	May 2012	Coco-based/derived products (syrup, su	\$ 4,761				\$ 81,916	\$ 81,916
6.0	Magsillum ARC Cooperative	May 2012	Seafood Products	\$ 4,530				\$ 4,166	\$ 4,166
Batch 3b Total = 6 companies				\$ 57,202	\$ -	\$ -	\$ -	\$ 86,082	\$ 86,082
Batch 4									
1.0	Kablon Farms	September 2012	Processed Fruit - Tropical Fruits						\$ -
2.0	Lola Luz Best Goodies, Inc	September 2012	Processed Fruit - Banana Chips						\$ -
3.0	Tree Life Coco Sugar	September 2012	Coco-based/derived products (syrup, sugar, oil)						\$ -
Batch 4 Total = 3 companies				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Grand Total				\$ 632,331	\$ 2,440,000	\$ 2,214,100	\$ 11,549,401	\$ 12,900,142	\$ 29,103,643

SUMMARY OF GEM-ASSISTED EXPORT SALES FROM NON-TRADE EVENTS & ACTIVITIES (As of September 2012)		Volume in MT	Value in USD
I. GEM-ASSISTED SALES GENERATED THROUGH LOCAL & INTERNATIONAL TRADE EVENTS		19,095	\$ 40,703,887
II. SALES GENERATED THROUGH GEM DIRECT MARKET LINKAGE ASSISTANCE FROM NON-TRADE EVENT ACTIVITIES		646	\$ 3,100,493
III. ADDITIONAL SALES GENERATED BY MINDANAO FIRMS WHICH BENEFITED FROM GEM HACCP CERTIFICATION ASSISTANCE PROJECT		280	\$ 29,103,643
TOTAL		20,021	\$ 72,908,023

* Incomplete data on volume

Annex 2-4
GEM PROGRAM Direct Marketing Assistance – Domestic Market
Commodity – Fruits

No.	Supplier	Product/Variety	Buyer	Transaction Details			Total Out-shipment As of September 2012		GEM Assistance
				Volume & Delivery Frequency	Date Started	Date Ended	Volume (MT)	Value in US\$ (PHP42:1USD)	
1.0	Iligan Papaya Growers Association	Fresh papaya	Asian Vegetables, Cebu City	1MT per week; Deliveries made from May 2008 until Dec 2008.	2nd week of May 2008	Dec-08	35.00	16,667	Arranged/facilitated Market Recon in Cebu; Assisted in negotiations with buyer resulting to weekly shipments
2.0	Iligan Papaya Growers Association	Fresh papaya	Local retailers in Iligan City	1MT per week; Deliveries to local retailers stopped in June 2010. Farmers deliver to Del Monte	1st week November 2009	Jun-10	36.00	4,714	Technical Assistance and monitoring from pre- to post-harvest; Assisted in negotiating with buyers; Market Recon
3.0	Iligan Papaya Growers Association	Fresh papaya, ("cavite" and "red lady" variety)	Del Monte Philippines	10MT per week; Regular weekly deliveries to Del Monte	Jan-10	Mar-10	120.00	12,857	Conducted Quality Improvement Training upon request of growers to increase market value of the product.
4.0	Iligan Papaya Growers Association	Fresh papaya, ("cavite" and "red lady" variety)	Del Monte Philippines	6MT per week; Weekly delivery reduced to 6MT per week starting April 2010	Apr-10	Sep 2010	162.00	17,357	Conducted Quality Improvement Training upon request of growers to increase market value of the product.
5.0	Iligan Papaya Growers Association	Fresh papaya, ("cavite" and "red lady" variety)	Del Monte Philippines	8 MT per week; Weekly deliveries increased from 6 to 8 MT until Nov 2011. Delivery stopped due to typhoon.	Oct-10	Nov-11	496.00	64,952	Conducted Quality Improvement Training upon request of growers to increase market value of the product.
6.0	Durian Industry Council of Region XI ¹	Fresh, various	Wholesalers & retailers in Davao City; Shippers & consolidators for Manila markets	3.31 MT per week; Durian peak selling season is Aug-Nov (fruiting season from June to November 2008)	Aug-08	Nov-08	50.00	47,619	Conducted Quality Improvement Training to durian growers to increase market value of the product.
7.0	Durian Industry Council of Region XI ¹	Fresh, various	Wholesalers & retailers in Davao City; Shippers & consolidators for Manila markets	5 MT per week; Durian season started in Aug 2009 and will peak on Oct 2009	Aug-09	Nov-09	110.00	104,762	Conducted Quality Improvement Training to durian growers to increase market value of the product.
8.0	Farmers' Market ²	Fresh, various	Metro Manila Consumers	4MT per week; Sales will depend on Mindanao's fruit season. Direct retailing during Mindanao Fruit festival at Quezon City Circle Aug-Nov 2008.	Aug-08	Nov-08	24.00	57,143	Co-funded travel expenses of Minfruit staff to Mindanao Fruit Festival in QC Circle; Co-drafted Minfruit's proposal for additional funding from key government agencies
9.0	Farmers' Market ²	Fresh, various	Metro Manila Consumers	0.7MT per week; Shipment continued in February to March 2009 with 0.7MT per week	Feb-09	Mar-09	5.60	13,333	Co-funded travel expenses of Minfruit staff to Mindanao Fruit Festival in QC Circle; Co-drafted Minfruit's proposal for additional funding from key government agencies
10.0	Farmers' Market ²	Fresh, various	Metro Manila Consumers	2MT per week; Shipping of fruit in Manila only during peak season	Aug-09	Oct-09	26.00	61,905	Co-funded travel expenses of Minfruit staff to Mindanao Fruit Festival in QC Circle; Co-drafted Minfruit's proposal for additional funding support from key gov't agencies
11.0	Farmers' Market ²	Fresh, various	Metro Manila Consumers	4MT per week	Aug-10	Sep-10	32.00	7,619	Co-funded travel expenses of Minfruit staff to Mindanao Fruit Festival in QC Circle; Co-drafted Minfruit's proposal for additional funding support from key gov't agencies
12.0	Malaya Farms and other Davao & North Cotabato Passion Fruit Growers	Fresh, passion fruit	Profood International, Toril, Davao City	5MT per week; Deliveries temporarily suspended due to low production brought about by the dry spell	Jun-08	Dec-09	405.00	96,429	Co-funded Minfruit staff's travel expenses to organize supply clusters for passion fruit; Co-organized Quality Improvement training
13.0	Esperanza Calamansi Growers Association	Fresh, calamansi	Lito Vitualla (Consolidator for Manila Market)	3.64MT per week; Weekly deliveries continuing . Averaging 3.6MT	May-08	Jun-11	666.12	169,000	Marketing assistance;; Techno-training to suppliers
14.0	Integrated Cultural Livelihood MPC (MNLFC Community)	Fresh, banana (cardaba variety)	Ca Cucamonga Banana Chip Factory	2.25MT bi-weekly; Bi-weekly deliveries continued until November 2008	Jul-08	Nov-08	15.75	2,250	Marketing assistance to growers; Assisted in price negotiation; Arranged schedule of delivery and recommended protocols to lessen post-harvest losses.
15.0	Integrated Cultural Livelihood MPC (MNLFC Community)	Fresh, banana (cardaba variety)	MAGIRCO Banana Chips Factory	0.5MT per week; Regular weekly deliveries temporarily stopped in April 2010 due to export market concerns of MAGIRCO	Jun-09	Apr-10	23.50	2,357	Conducted Quality Improvement Training on Cardaba Banana in partnership with MAGIRCO to members of the cooperative
16.0	Integrated Cultural Livelihood MPC (MNLFC Community)	Fresh, banana (cardaba variety)	MAGIRCO Banana Chips Factory	Delivery to MAGIRCO temporary suspended due to marketing problems of first fry banana chips of MAGIRCO	Mar 2011	Jun-12	238.00	23,800	Market linkage to MAGIRCO; provided post harvest materials
17.0	Tulunana Banana Cluster	Fresh, banana (cardaba variety)	MAGIRCO Banana Chips Factory	Delivery to MAGIRCO temporary suspended due to marketing problems of first fry banana chips of MAGIRCO	Jan 2011	Jun-12	259.00	21,700	Provide market linkage assistance

Annex 2-4 ...Continued
GEM PROGRAM Direct Marketing Assistance – Domestic Market
Commodity – Fruits

No.	Supplier	Product/Variety	Buyer	Transaction Details			Total Out-shipment As of September 2012		GEM Assistance
				Volume & Delivery Frequency	Date Started	Date Ended	Volume (MT)	Value in US\$ (PHP42:1USD)	
18.0	Limbalod MPC (MNLF Community)	Fresh, banana (cardaba variety)	Ca Cucamonga Banana Chip Factory	2.25MT bi-weekly; Bi-weekly deliveries continued until November 2008	Jul-08	Nov-08	15.75	2,250	Marketing assistance; Assisted the farmers in price negotiation; Arranged schedule of delivery and recommended protocols to lessen postharvest losses.
19.0	Limbalod MPC (MNLF Community)	Fresh, banana (cardaba variety)	MAGIRCO Banana Chips Factory	0.5MT per week; Regular weekly deliveries temporarily stopped in April 2010 due to export market concerns of MAGIRCO	Jun-09	Apr-10	22.00	3,143	Conducted Quality Improvement Training on Cardaba Banana in partnership with MAGIRCO to members of the cooperative
20.0	Buena Vida MPC	Fresh, banana (cardaba variety)	Ca Cucamonga Banana Chip factory	2.5MT bi-weekly; Bi-weekly deliveries continued until November 2008	Jul-08	Nov-08	17.50	2,500	Marketing assistance; Assisted the farmers in price negotiation; Arranged schedule of delivery and recommended protocols to lessen postharvest losses.
21.0	Buena Vida MPC	Fresh, banana (cardaba variety)	MAGIRCO Banana Chips Factory	4.0MT per week; Deliveries continued until last week of April 2010. MAGIRCO temporarily suspended buying of banana	Jun-09	Apr-10	232.00	33,143	Conducted Quality Improvement Training on Cardaba Banana in partnership with MAGIRCO to members of the cooperative
22.0	SOCSKARGEN Mango Contractors Association	Fresh, mango (process grade)	Profood Int'l in Cebu City, Profood Davao and other shippers and buyers	30MT per week; Delivery started on Feb 2008 to 2nd week of Nov 2008. Deliveries resumed on January 2009	Feb-08	Dec-09	2,790.00	1,550,000	Co-funded and co-organized Production Skills Enhancement Training and Training on GAP and Best Farming Practices on Mango for farm workers in SOCSKARGEN
23.0	SOCSKARGEN Mango Contractors Association	Fresh, mango (process grade)	Profood Int'l in Cebu City, Profood Davao and other shippers and buyers	10MT per week; Delivery started in January 2010 at lower volume and lower prices	Jan-10	Jun-10	240.00	114,286	Co-funded and co-organized Production Skills Enhancement Training and Training on GAP and Best Farming Practices on Mango for farm workers in SOCSKARGEN
24.0	SOCSKARGEN Mango Contractors Association	Fresh, mango (process grade)	Profood Int'l in Cebu City, Profood Davao and other shippers and buyers	20MT per week; Delivery started to peak in July (off season in Visayas and Luzon)	Jul-10	Dec-10	460.00	273,810	Co-funded and co-organized Production Skills Enhancement Training and Training on GAP and Best Farming Practices on Mango for farm workers in SOCSKARGEN
25.0	SOCSKARGEN Mango Contractors Association	Fresh, mango (process grade)	Profood Int'l in Cebu City, Profood Davao and other shippers and buyers	40 MT per month; Delivery reduced to 10 MT per week due to insufficient supply till June 2012; Assoc ventured into mango retailing in local markets	Jan-2011	Jun-12	740.00	440,476	Co-funded and co-organized Production Skills Enhancement Training and Training on GAP and Best Farming Practices on Mango for farm workers in SOCSKARGEN
26.0	SOCSKARGEN Mango Contractors Association	Fresh, mango (process grade)	Truly Natural Fruits Corp, Polomolok, South Cotabato	10MT per week; Delivery started October 2010	Oct-10	Mar-11	500.00	357,143	Facilitated meeting with TNFC and SOCSKARGEN Mango Contractors
27.0	Chiquita-Unifrutti Philippines	Fresh, pineapples	Profood International, Toril, Davao City	10MT per week; Weekly deliveries of 10MT per week from Jan 2008 to May 2009	Jan-08	May-09	740.00	77,876	Introduced and facilitated meetings between Unifrutti and Profood
28.0	Chiquita-Unifrutti Philippines	Fresh, pineapples	Profood International, Toril, Davao City	75MT per week; Resume deliveries to Profood starting mid- August 2009	Aug-09	Dec-09	1,425.00	135,714	Introduced and facilitated meetings between Unifrutti and Profood
29.0	Chiquita-Unifrutti Philippines	Fresh, pineapples	Profood International, Toril, Davao City	20MT per week; Weekly deliveries reduced to 20MT/week due to low production of process-grade pineapples	Jan-10	Mar-10	240.00	28,571	Introduced and facilitated meetings between Unifrutti and Profood
30.0	Chiquita-Unifrutti Philippines	Fresh, pineapples	Asian Vegetables, Cebu City	0.3MT per week; Deliveries made from October 2008 to December 2009	Oct-08	Dec-09	15.75	7,500	Provided Unifrutti contact persons and number of buyer; arranged meeting
31.0	Chiquita-Unifrutti Philippines	Fresh, papaya	Asian Vegetables, Cebu City	0.12MT per week; Deliveries made from Oct 2008 to Dec 2008	Oct-08	Dec-08	1.68	800	Provided Unifrutti contact persons and number of buyer; arranged meeting
32.0	Chiquita-Unifrutti Philippines	Fresh, papaya	Angelland Marketing, Cebu City	0.3MT per week; Weekly deliveries made from Oct 08 to Jun 09	Oct-08	Jun-09	15.30	7,286	Provided Unifrutti contact persons and number of buyer; arranged meeting
33.0	Chiquita-Unifrutti Philippines	Fresh, papaya	Angelland Marketing, Cebu City	0.12MT per week; Deliveries made from Oct 2008 to Jan 2009	Oct-08	Jan-09	2.28	1,086	Provided Unifrutti contact persons and number of buyer; arranged meeting
34.0	Chiquita-Unifrutti Philippines	Fresh, pineapples	UBM (Consolidator of Robinsons & other major supermarkets)	0.12MT per week; Weekly deliveries made from Oct 08 to Jun 09	Oct-08	Jun-09	15.30	7,286	Provided Unifrutti contact persons and number of buyer; arranged meeting
35.0	Chiquita-Unifrutti Philippines	Fresh, papaya	UBM (Consolidator of Robinsons & other major supermarkets)	0.12MT per week; Weekly deliveries made from Oct 08 to January 09	Oct-08	Jan-09	2.28	1,086	Provided Unifrutti contact persons and number of buyer; arranged meeting

Annex 2-4 ...Continued
GEM PROGRAM Direct Marketing Assistance – Domestic Market
Commodity – Fruits

No.	Supplier	Product/Variety	Buyer	Transaction Details			Total Out-shipment As of September 2012		GEM Assistance
				Volume & Delivery Frequency	Date Started	Date Ended	Volume (MT)	Value in US\$ (PHP42:1USD)	
36.0	Chiquita-Unifrutti Philippines	Fresh, pineapples	Metro Gaisanao - Cebu	0.54MT per week; Deliveries made from October 2008 to December 2009	Oct-08	Dec-09	27.54	13,114	Provided Unifrutti contact persons and number of buyer; arranged meeting
37.0	Chiquita-Unifrutti Philippines	Fresh, papaya	Metro Gaisanao - Cebu	0.12MT per week; Deliveries made from Oct 2008 to Jan 2009	Oct-08	Jan-09	2.28	1,086	Provided Unifrutti contact persons and number of buyer; arranged meeting
38.0	Chiquita-Unifrutti Philippines	Fresh, pineapples	Lemuel Tan (fruit distributor in Cebu)	0.36MT per week; Weekly deliveries made from Oct 08 to June 09.	Oct-08	Jun-09	18.36	8,743	Provided Unifrutti contact persons and number of buyer; arranged meeting
39.0	Chiquita-Unifrutti Philippines	Fresh, papaya	Lemuel Tan, Cebu	0.12MT per week; Deliveries made from Oct 2008 to Jan 2009	Oct-08	Jan-09	2.28	1,086	Provided Unifrutti contact persons and number of buyer; arranged meeting
40.0	Kidapawan City Banana Farmers Association	Fresh, banana (lakatan variety)	Consolidated Craft Int'l Corp./Lemuel Tan Trading (Major concessionaire in Cebu)	8MT per week; Weekly deliveries increased to 20 MT	Jul-08	Dec-12	1,008.00	456,000	Provided Quality Improvement Training; Production monitoring; facilitated negotiations between farmers and buyers
41.0	Kidapawan City Banana Farmers Association	Fresh, banana (lakatan variety)	Consolidated Craft Int'l Corp./Lemuel Tan Trading (Major concessionaire in Cebu)	20 MT per week until June 2012	Jan-12	Jun-12	760.00	182,857	Provided post harvest materials including mobile packing tent, banana harvesting pads, loading crates, harvesting crates
42.0	Kidapawan City Banana Farmers Association	Fresh, banana (lakatan variety)	Consolidated Craft Int'l Corp./Lemuel Tan Trading (Major concessionaire in Cebu)	Delivery increased to 30MT per week due to increase production and improved quality that can meet Cebu quality demands	Jul-12	Sep-12	420.00	160,000	Provided post harvest materials including mobile packing tent, banana harvesting pads, loading crates, harvesting crates
43.0	Kidapawan City Banana Farmers Association	Fresh, banana (lakatan variety)	Bong Lim Trading (Iloilo Wholesaler and supplier to SM and Robinsons Concessionaires)	2.5 MT per week; Weekly deliveries ongoing	Sep-10	Sep-10	5.00	2,381	Co-funded freight cost of initial shipment
44.0	Kidapawan City Banana Farmers Association	Fresh, banana (lakatan variety)	Bong Lim Trading (Iloilo Wholesaler and supplier to SM and Robinsons Concessionaires)	7.0 MT per week until June 2012	Oct-10	Jun-12	602.00	387,000	Co-funded freight cost of initial shipment
45.0	Kidapawan City Banana Farmers Association	Fresh, banana (lakatan variety)	Bong Lim Trading (Iloilo Wholesaler and supplier to SM and Robinsons Concessionaires)	Deliveries increased to 10MT per week due to increased supply and improved quality that can meet Iloilo quality requirements	Jun-12	Sep-12	860.00	327,619	Co-funded freight cost of initial shipment
46.0	Kidapawan City Banana Farmers Association	Fresh, banana (lakatan variety)	UBM Manila (Concessionaire of major Malls and Supermarkets in Metro Manila)	3.5 MT per week; Regular shipment of 100 crates (3.5 MT) Class AB lakatan to Manila	Oct 2010	Oct 2010	21.00	14,000	GEM linked UBM to Kidapawan City Banana Growers Association; provided technical assistance on proper harvesting and packaging as required by UBM
47.0	Kidapawan City Banana Farmers Association	Fresh, banana (lakatan variety)	UBM Manila (Concessionaire of major Malls and Supermarkets in Metro Manila)	5.25 MT per week; One delivery of 150 crates to UBM due to increase demand	Nov 2010	Nov 2010	5.25	3,500	GEM linked UBM to Kidapawan City Banana Growers Association; provided technical assistance on proper harvesting and packaging as required by UBM
48.0	Kidapawan Banana Growers (Garcia Cluster)	Fresh, banana (lakatan variety)	DF Trading, Iloilo City (Concessionaire of Hospitals and Call Centers)	2.625 MT/wk; Two deliveries made in November 2010. Deliveries to continue on Jan 2011 since demand for local fruits slowed during christmas season	Nov 2010	Nov 2010	5.25	3,437	GEM linked supplier to DF Trading. DF Trading is one of the buyers met by GEM during their market reconnaissance activity in Iloilo City in Sep 2010
49.0	Kidapawan Banana Growers (Garcia Cluster)	Fresh, banana (lakatan variety)	UBM, Cebu City (Concessionaire of Malls and Supermarkets in Cebu)	0.35 MT per week; Trial delivery of 10 crates (350 kgs) to determine quality acceptance	Nov 2010	Nov-10	0.35	208	GEM facilitated initial negotiations of supplier and UBM
50.0	Kidapawan Banana Growers (Garcia Cluster)	Fresh, banana (lakatan variety)	UBM Manila (Concessionaire of major Malls and Supermarkets in Metro Manila)	1.75 MT per week; Trial shipment to Manila to determine quality acceptability. Regular deliver to start on Jan 2011	Nov 2010	Nov-10	1.75	1,167	GEM facilitated initial negotiations of supplier and UBM
51.0	Melon Growers in South Cotabato and Sultan Kudarat ³	Fresh, melons (cantaloupe variety)	Dole Philippines, Polomolok, South Cotabato	4MT per week ; March to July 2008 and October to second week of December 2008.	Mar-08	Dec-08	132.00	37,714	Co-funded/organized training on Proper Pre/ Post-Harvest Handling for Melons; Introduced growers to seed suppliers.
52.0	Melon Growers in South Cotabato and Sultan Kudarat ³	Fresh, melons (honey dew variety)	Dole Philippines, Polomolok, South Cotabato	6MT per week; March to July 2008 and October to second week of December 2008.	Mar-08	Dec-08	198.00	108,429	Co-funded/organized training on Proper Pre/ Post-Harvest Handling for Melons; Introduced growers to seed suppliers.

Annex 2-4 ...Continued
GEM PROGRAM Direct Marketing Assistance – Domestic Market
Commodity – Fruits

No.	Supplier	Product/Variety	Buyer	Transaction Details			Total Out-shipment As of September 2012		GEM Assistance
				Volume & Delivery Frequency	Date Started	Date Ended	Volume (MT)	Value in US\$ (PHP42:1USD)	
53.0	Pineapple growers of Sarangani	Fresh, pineapples (process-grade)	Philippine FRUIT Int'l, Davao City	30MT per week ; Weekly deliveries continued until December 2009	Oct-08	Dec-09	1,890.00	213,750	Facilitated farmers meeting for supply-delivery arrangements between growers and buyer
54.0	Pineapple growers of Sarangani	Fresh, pineapples (process-grade)	Philippine FRUIT Int'l, Davao City	10MT per week ; Weekly deliveries starting January 2010 at lower volumes	Jan-10	Dec 2010	500.00	58,810	Facilitated farmers meeting for supply-delivery arrangements between growers and buyer
55.0	Papaya growers of Sarangani and South Cotabato	Fresh, papaya (Yellow variety)	Philippine FRUIT Int'l, Davao City	4MT per week; Weekly deliveries continued until December 2010 only.	Nov-08	Dec-10	420.00	40,000	Facilitated farmers meeting for supply-delivery arrangements between growers and buyer. Suppliers include GEM FCR group.
56.0	FruitGems Agricultural Corporation	Fresh, papaya (Red Lady variety),	Asian Vegetables, Cebu City	0.8MT per week; Deliveries continued until last week of Dec 2008. Improved packaging system (plastic crates) utilized in shipment	Nov-08	Dec-08	17.60	8,381	Market linkage; facilitated initial shipments for product sampling and determine logistic requirements
57.0	FruitGems Agricultural Corporation	Fresh, papaya (Red Lady variety),	Kathy Diccican (concessionaire for Makro Cebu)	0.5MT per week; Deliveries made from Nov 08 to Jun 09	Nov-08	Jun-08	16.50	7,857	Market linkage; facilitated initial shipments for product sampling and determine logistic requirements
58.0	Melon Growers of Maguindanao	Fresh, melons (cantaloupe variety)	Angelland Marketing, Cebu City	0.5 MT per week ; Initial harvest 0.5MT on first production run; Regular 0.5MT/week deliveries to continue once production programmed by grower.	Dec-08	Jan-09	2.50	2,083	Marketing assistance; Confirmed supply arrangements for the trial shipment; Conducted techno training to ensure consistent volume and quality of supply.
59.0	Melon Growers of Maguindanao	Fresh, melons (honeydew variety)	Angelland Marketing, Cebu City	1.0 MT of honeydew ⁵ ; Initial harvest on first production run; Regular deliveries started in December 2008	Dec-08	Dec-08	5.00	5,357	Marketing assistance; Confirmed supply arrangements for the trial shipment; Conducted techno training to ensure consistent volume and quality of supply.
60.0	Big Island Trading Company	Bananas (Lakatan), fresh	Asian Veg, Angelland, Metro Gaisano, Robbies Trading	2.6MT per week	3rd week of January 2009	Dec 2010	262.60	131,300	Facilitated market reconnaissance in Cebu City and initiated meetings with different buyers
61.0	South Cotabato papaya growers (thru Carol de Leon Trading Co)	Fresh, papaya (solo variety)	ANI Agriventures	5MT per week; Regular deliveries made from Feb 09 to June 09	Feb-09	Jun-09	110.00	26,190	Facilitated meeting of ANI and Carol del Leon; provided quality improvement training to TUPi papaya growers
62.0	Tupi Papaya Growers Association	Fresh, papaya (solo variety)	Divisoria Wholesale Outlet and QC Retail outlet	18MT per week	Feb-09	Dec 2010	1,998.00	261,643	Provided Techno-Training to farmers; Assist Production monitoring; co-fund trial shipment of papaya through alternative logistics
63.0	Tupi Papaya & Guava Growers Association	Fresh guapple	Divisoria Wholesale Outlet and QC Retail outlet	1MT per week; Weekly deliveries on going	Oct 2010	Sep-12	101.00	24,048	Provided Techno-Training to farmers; Assist Production monitoring; co-fund trial shipment of papaya through alternative logistics
64.0	Tupi Papaya & Guava Growers Association	Fresh papaya	UBM Manila (Concessionaire of major Malls and Supermarkets in Metro Manila)	4MT per week	Apr-11	Sep 2011	96.00	25,143	Provided Techno-Training to farmers; Assist Production monitoring; co-fund trial shipment of papaya through alternative logistics
65.0	Tupi Papaya & Guava Growers Association	Fresh, other fruits in season	UBM Manila (Concessionaire of major Malls and Supermarkets in Metro Manila)	1.2MT per week	Apr-11	Sep-11	28.80	27,429	Provided Techno-Training to farmers; Assist Production monitoring; co-fund trial shipment of papaya through alternative logistics
66.0	South Cotabato papaya growers (thru Carol de Leon Trading Co)	Fresh, papaya (solo variety)	Landors Corporation	10MT per week; Weekly deliveries made from Feb 09 to July 09	Feb-09	Jul-09	260.00	61,905	Facilitated meeting of different suppliers and Carol del Leon; provided quality improvement training to TUPi papaya growers
67.0	South Cotabato pineapple growers (thru Carol de Leon Trading Co)	Pineapples, fresh	Landors Corporation	9MT per week; Weekly delivery on-going	Aug-09	Jun-11	900.00	192,857	Facilitated meeting of different suppliers and Carol del Leon
68.0	Kidapawan City Banana Farmers Association	Fresh, banana (cardaba variety)	MAGIRCO	15MT per week; Weekly deliveries made until April 2010	Feb-09	Apr-10	885.00	98,333	Co-organized Kidapawan City Banana Market forum where MAGIRCo and suppliers from made their business transactions.

GEM PROGRAM Direct Marketing Assistance – Domestic Market Commodity – Fruits

No.	Supplier	Product/Variety	Buyer	Transaction Details			Total Out-shipment As of September 2012		GEM Assistance
				Volume & Delivery Frequency	Date Started	Date Ended	Volume (MT)	Value in US\$ (PHP42:1USD)	
69.0	Del Rio Farm	Fresh, calamansi	Jojo's Food	1MT per week; Weekly delivery of 1MT up to 80 tons as stated in the marketing contract of Del Rio and Jojo's	Aug-09	Sep-09	9.00	5,357	Facilitated market linkage and signing of marketing contract between Del Rio and Jojo's
70.0	Del Rio Farm	Calamansi, fresh	Jojo's Food	4MT per week; Weekly delivery increase to 4MT from October to December 2009	Oct-09	Dec-09	60.00	35,714	Facilitated market linkage and signing of marketing contract between Del Rio and Jojo's
71.0	Del Rio Farm	Calamansi, fresh	Jojo's Food	2MT per week; Weekly delivery reduce to 2MT up to end of January 2010	Jan-10	Jan-10	24.00	14,286	Facilitated market linkage and signing of marketing contract between Del Rio and Jojo's
72.0	MAGIRCO Banana Chip Factory	Processed, Banana chips (first fry)	KF Nutri Foods	5MT per week; Regular deliveries continued from March 09 to June 09. Thereafter, deliveries being made on a per-order basis by KF	Mar-09	Jun-09	90.00	79,286	Facilitated market linkage and signing of marketing agreement between MAGIRCO and KF Nutrifoods.
73.0	MAGIRCO Banana Chip Factory	Processed, Banana chips (first fry)	KF Nutri Foods	MAGIRCO resume deliveries to KF starting Jan 2012 till April 2012. KF orders to China temporarily stopped	Jan-12	Apr-12	60.00	52,857	Facilitated market linkage and signing of marketing agreement between MAGIRCO and KF Nutrifoods.
74.0	MAGIRCO Banana Chip Factory	Processed, Banana chips (first fry)	Prime Fruits	8MT per week; Weekly delivery on-going until March 2010. Subsequent deliveries still being verified	May-09	Mar-10	1,184.00	1,043,048	Facilitated market linkage and signing of marketing agreement between MAGIRCO and KF Nutrifoods.
75.0	Lala Calamansi Consolidators/ Farmers Association	Fresh, calamansi	KLT Fruits, Inc	3MT; Trial delivery to test quality of calamansi after 2 days travel	May-09	May-10	3.00	2,636	Facilitated meeting with farmers and trial shipment
76.0	Lala Calamansi Consolidators/ Farmers Association	Fresh, calamansi	KLT FRUIT Inc	6MT; 2nd delivery scheduled in Sept '09.. Regular deliveries expected thereafter given compliance with buyer's specs	Sep-09	Sep-09	6.00	5,271	Facilitated meeting with farmers and shipment
77.0	Lala Calamansi Consolidators/ Farmers Association	Fresh, calamansi	KLT FRUIT Inc	5MT/week; Delivery made per order basis	Dec-09	Dec-09	20.00	8,571	Facilitated meeting with farmers and shipment
78.0	Lala Calamansi Consolidators/ Farmers Association	Calamansi, fresh	Cebu City Vendors Association	5.0 MT per week	Jun-10	Jun 11	140.00	50,000	GEM provided Quality Improvement Training to farmers; assisted consolidators during market recon; provided consolidation center thru BIP trading post
79.0	Lala Calamansi Consolidators/ Farmers Association	Fresh, calamansi	Wholesalers for Cagayan de Oro, Cebu and Manila Markets	Minimum of 12 MT of calamansi transacted at the GEM-BIP trading post; weekly transactions on going	Jun-11	Sep-12	648.00	154,286	Co-fund consolidation center thru GEM-BIP Trading Post Project
80.0	South Cotabato Banana Creations Inc	Fresh, banana	Robinson's Mall & Supermarket in General Santos City	0.3MT per week	Oct-09	May 2011	27.00	10,286	Provided plastic crates for consolidation of different fruit and vegetable commodities
81.0	South Cotabato Banana Creations Inc	Fresh, assorted fruits	Robinson's Mall & Supermarket in General Santos City	volume increased from 300 kgs to 800 kgs per week; weekly delivery on going	Jun-11	Sept 2011	12.00	7,143	Provided plastic crates for consolidation of different fruit and vegetable commodities
82.0	South Cotabato Banana Creations Inc	Fresh, assorted fruits	Robinson's Mall & Supermarket in General Santos City	Volume increased to 3 mt per week with the increase number of commodities	Oct 2011	Nov 11	39.00	23,214	Provided plastic crates for consolidation of different fruit and vegetable commodities
83.0	South Cotabato Banana Creations Inc	Fresh, assorted fruits and vegetables	Robinson's Mall & Supermarket in General Santos City	Volume increased to 5 mt per week with the increase of sales and inclusion of vegetables in the data	Dec-11	Sept 2012	210.00	125,000	Provided additional plastic crates and linkage to suppliers of fruits and vegetables
84.0	South Cotabato Banana Creations Inc	Fresh, banana	Ace Supermart, Koronadal City	0.3MT per week; Weekly delivery on-going	Oct 2010	May 2011	11.40	4,343	Provided additional plastic crates and linkage to suppliers of fruits and vegetables
85.0	South Cotabato Banana Creations Inc	Fresh, assorted fruits	Ace Supermart, Koronadal City	0.5MT per week; volume increased from 300 to 500 kgs per week; weekly deliveries on going	Jun-11	Sept 2011	7.50	4,464	Provided additional plastic crates and linkage to suppliers of fruits and vegetables
86.0	South Cotabato Banana Creations Inc	Fresh, assorted fruits	Ace Supermart, Koronadal City	Volume increased to 1.5 MT per week	Oct 2011	Nov-11	37.50	22,321	Provided additional plastic crates and linkage to suppliers of fruits and vegetables

Annex 2-4 ...Continued

GEM PROGRAM Direct Marketing Assistance – Domestic Market Commodity – Fruits

No.	Supplier	Product/Variety	Buyer	Transaction Details			Total Out-shipment As of September 2012		GEM Assistance
				Volume & Delivery Frequency	Date Started	Date Ended	Volume (MT)	Value in US\$ (PHP42:1USD)	
87.0	South Cotabato Banana Creations Inc	Fresh, assorted fruits and vegetables	Ace Supermart, Koronadal City	Volume increased to 2.0 MT per week	Dec 11	Sep-12	84.00	50,000	Provided additional plastic crates and linkage to suppliers of fruits and vegetables
88.0	South Cotabato Banana Creations Inc	Fresh, assorted fruits and vegetables	Gaisano Grand, Koronadal City	0.5 MT per week; deliveries on going	Dec 11	Sep-12	21.00	12,500	Provided additional plastic crates and linkage to suppliers of fruits and vegetables
89.0	South Cotabato Banana Creations Inc	Fresh, assorted fruits and vegetables	Gaisano Grand, Digos City	750 kgs per week; deliveries on going	Dec 11	Mar-12	12.00	7,143	Provided additional plastic crates and linkage to suppliers of fruits and vegetables
90.0	South Cotabato Banana Creations Inc	Fresh, assorted fruits and vegetables	Gaisano Grand, Digos City	Volume increased to 1.0 MT per week	Apr-12	Sept 2012	26.00	15,476	Provided additional plastic crates and linkage to suppliers of fruits and vegetables
91.0	South Cotabato Banana Creations Inc	Fresh, assorted fruits and vegetables	Tacurong Fit Mart	Initial sales of 0.5 MT per week for SCBCIs 5th outlet which opened on April 26, 2012	Apr-12	Sept 2012	12.00	7,143	Provided additional plastic crates and linkage to suppliers of fruits and vegetables
92.0	Matutum Tropical Fruits Association	Peeled langka	KLT FRUIT Inc	Weekly delivery of 250 kgs of peeled langka	Nov 2011	Dec 11	1.25	2,381	Provided additional plastic crates and linkage to suppliers of fruits and vegetables
93.0	Tulunana Calamansi Cluster	Fresh, calamansi	Soyuz Foods	Trial delivery	Nov 2011	Nov 2011	0.60	200	Provided additional plastic crates and linkage to suppliers of fruits and vegetables
94.0	Kaayuhan sa Kaumahan MPC	Fresh, passion fruit	Soyuz Foods	Trial delivery	Nov 2011	Nov 2011	0.15	29	Provided additional plastic crates and linkage to suppliers of fruits and vegetables
95.0	Operiano Farms	Cardaba Banana, fresh	MAGIRCO	9MT/week; Weekly delivery on-going	3rd week of Nov '09	Jun-11	774.00	136,373	Facilitated meeting of Operiano and MAGIRCO re supply delivery and agreement
96.0	Lucrative MPC	Fresh, banana (lakatan variety)	Wholesalers in Cotabato City	5MT/week	May-08	Dec 2010	665.00	380,000	Technical assistance in the establishment and maintenance of farm in Maguindanao
97.0	Lucrative MPC	Fresh, banana (lakatan variety)	Wholesalers in Cotabato City	2 MT/wk; Deliveries reduced on Jan due to pest and disease problem. Farm rehab started in Feb 2011 thus deliveries to buyers stopped beginning Feb	Jan 2011	Jan 2011	8.00	3,810	Technical assistance in the establishment and maintenance of farm in Maguindanao
98.0	Rising Star MPC	Fresh, banana (cardaba variety)	Celebes Agriventures	5MT/week	Jan-10	Dec 2010	250.00	26,786	Technical assistance in farm monitoring; provided quality improvement training to members who are into banana production
99.0	Rising Star MPC	Fresh, banana (cardaba variety)	Celebes Agriventures	3MT/week; Volume reduce due to low raw mat requirements of exporters	Jan 2010	Jun-11	42.00	3,000	GEM assisting the group to link with other markets such as Cebu
100.0	Tupi Banana Growers	Fresh, banana (cardaba variety)	Greenville Agroventures	5MT/week; Weekly deliveries until March 2010. Buyer temporarily stopped buying due to market concerns	Jan-10	Mar-10	130.00	15,476	Technical assistance in farm monitoring; provided quality improvement training to members who are into banana production
101.0	South Cotabato pineapple growers	Fresh, pineapples	FruitGems Agriventures Inc	8MT/week	May-10	Dec 2010	200.00	23,810	Market assistance
102.0	Chiquita-Unifrutti Philippines	Pineapples, fresh	Linkage Foods, Tibungco, Davao City	Trial delivery			10.00	1,786	Introduced Chiquita representative to Linkage and assisted in the negotiation to determine supply arrangements
103.0	Chiquita-Unifrutti Philippines	Pineapples, fresh	Nakashin, Tibungco, Davao City	Trial delivery			10.00	2,857	Introduced Chiquita representative to Nakashin and assisted in the negotiation to determine supply arrangements
104.0	Lala Calamansi Consolidators/ Farmers Association	Calamansi, fresh	UBM (Consolidator of Robinsons & other major supermarkets)	0.26MT at P3,500 ⁴ ; Trial Delivery	Aug-08	Aug-08	0.26	83	Identified buyer and facilitated negotiation between buyer and supplier; Participated in a GEM co-funded technology training
105.0	Lala Calamansi Consolidators/ Farmers Association	Calamansi, fresh	Asian Vegetables, Cebu City	0.78MT at P10,500; Trial Delivery	Aug-08	Aug-08	0.70	250	Identified buyer and facilitated negotiation between buyer and supplier; Participated in a GEM co-funded technology training
106.0	Lala Calamansi Consolidators/ Farmers Association	Calamansi, fresh	Beso Marketing	1MT; Trial delivery to test quality of calamansi after 2 days travel	Sep-09	Sep-09	1.00	310	Facilitated meeting with farmers during 2nd Minfruit Market Encounter and monitor trial shipment

Annex 2-4 ...Continued

GEM PROGRAM Direct Marketing Assistance – Domestic Market Commodity – Fruits

No.	Supplier	Product/Variety	Buyer	Transaction Details			Total Out-shipment As of September 2012		GEM Assistance
				Volume & Delivery Frequency	Date Started	Date Ended	Volume (MT)	Value in US\$ (PHP42:1USD)	
107.0	Claveria Land Care Farmers Association	Banana (lakatan), fresh	Linda Carrido (CDO based fruit Consolidator for Manila & Cebu markets)	0.5MT at P10,000; Trial shipment to Manila in July 2008. Regular monthly delivery to be scheduled	Jul-08	Jul-08	0.50	238	Identified buyer and facilitated negotiation between buyer and supplier; Participated in a GEM co-organized/funded improved production technology training
108.0	Matalam Pummelo Growers Association	Pummelos, fresh	D' Farmers Market, Davao City	1.0MT at P45,000; Trial delivery to local market and possible outshipment to Manila. Delivery scheduled every harvest season 2x/year			1.00	1,071	Identified buyer and facilitated negotiation between buyer and supplier; Participated in a GEM co-organized/funded improved production technology training
109.0	Matalam Calamansi Growers Association	Calamansi, fresh	Landors Trading Corporation (via local GSC consolidator)	0.28MT at P3,500; Trial delivery of calamansi for shipment to Manila (280kgs @ P3,500)			0.28	83	Identified buyer and facilitated negotiation between buyer and supplier; Participated in a GEM co-organized/funded improved production technology training
110.0	Tupi Papaya Growers Association	FRUIT-Fresh solo papayas	UBM	0.39MT; Initial delivery of 390 kilos of solo papaya for Manila market	Jan-09	Jan-09	0.39	114	Provide quality improvement training to farmers. Introduced farmers to UBM and facilitated trial delivery on January 2009.
111.0	Malaya Farms and other Davao & North Cotabato Passion Fruit Growers	FRUIT-Fresh Passion fruit for puree	Linkage Food Ventures, Tibungco, Davao City	30MT; Initial delivery			30.00	9,286	Co-funded Minfruit staff's travel expenses to organize supply clusters for passion fruit; Co-organized Quality Improvement training
112.0	Lourdes Faustino	FRUIT - Lakatan Banana	UBM (Consolidator of Robinsons & other major supermarkets)	0.12MT; Trial delivery			0.12	54	Market linkage. Facilitated delivery to UBM
113.0	Mrs. Susan Namoc	FRUIT - Lakatan Banana	UBM (Consolidator of Robinsons & other major supermarkets)	0.18MT; Trial delivery			0.18	81	Market linkage. Facilitated delivery to UBM
114.0	Sarangani Agricultural Company, Inc	FRUIT- Fresh Mango	Manny Bartocillo, Mindanao Wholesale Buyer	22MT; Fresh mango "all-in"; Delivery to buyers will be on a "bidding" basis			22.00	12,048	GEM assisted SACI in inviting buyers to participate in the bidding
115.0	Moro United MPC	Fresh, mango	Del Rio Farms	20MT; One time delivery only. Good for one harvest season	Mar-10	Mar-10	20.00	7,619	GEM facilitated on-field monitoring and negotiation between growers and buyer. Provided technology and post-harvest training
116.0	Moro United MPC	Fresh, mango	Del Rio Farms	7 MT; One time delivery only. Good for one harvest season	Oct-10	Oct-10	7.00	6,667	GEM facilitated on-field monitoring and negotiation between growers and buyer. Provided technology and post-harvest training
117.0	Carmen Mango Growers	Fresh, mango	Del Rio Farms	20MT; One time delivery only. Good for one harvest season	Mar-10	Mar-10	80.00	30,476	GEM facilitated on-field monitoring and negotiation between growers and buyer. Provided technology and post-harvest training
118.0	PALMA HVCC Association	FRUIT- Fresh Mango	Diamond Star Agro-industries, Inc	30MT; Fresh mango "all-in"; Trial delivery			30.00	16,429	Marketing Assistance; Techno-training on quality improvement for export quality mangoes
119.0	Maguindanao Fruit Growers	FRUIT- Fresh Pummelo	UBM Manila	0.5 MT; Trial Shipment of 500 kgs to determine quality acceptability	Nov 2010		0.50	476	GEM linked supplier with UBM
120.0	Maguindanao Fruit Growers	FRUIT- Fresh Pummelo	UBM Manila	2MT; Commercial shipment of 2T	Dec 2010	Dec 2010	2.00	1,905	GEM linked supplier with UBM
121.0	Misamis Occidental Fruit Growers	FRUIT- Fresh Pummelo	Lemuel Tan (fruit concessionaire in Cebu)	0.3 MT; weekly deliveries on going	2nd week Nov 2010	Dec 2010	1.80	1,071	GEM linked supplier with Lemuel Tan Trading
122.0	Pigcawayan HVCC Growers Association	FRUIT- Fresh Pummelo	Manila wholesaler (Allan Torres)	5.0 MT; weekly delivery on going	Oct 2010		125.00	178,571	GEM co-fund trial shipment of pummelo to Manila
123.0	Pigcawayan HVCC Growers Association	FRUIT- Fresh Pummelo	Beso Marketing	1.0 MT; Trial delivery of 1MT of Class C pum	Nov 2010		1.00	476	GEM linked supplier with Beso Marketing during 2nd Minfruit Market Encounter
124.0	Lantapan Banana Growers	FRUIT- Banana Lakatan variety	UBM Manila	2.45 MT; Trial delivery of 2.45 MT to determine quality acceptability. Quality did not pass supermarket requirements thus need for quality improvement	Nov 2010		-	0	GEM linked to UBM
125.0	Tupi Calamansi Cluster	Fruit - Calamansi	Soyuz Foods	Trial delivery	Dec 11	Dec 11	2.60	929	GEM linked Soyuz to suppliers
126.0	SEARCA Beneficiaries of Balingasag	Fruit - Lakatan Banana	Vicmar Trading for Manila Markets	1.5 MT per week; delivery started 2nd week of December 2011 weekly deliveries on	'Dec 11		60.00	22,857	GEM linked SEARCA beneficiaries to Vicmar
127.0	Tupi Passion Fruit Cluster	Passion fruit	Soyuz Foods	trial delivery	'Dec 11	'Dec 11	1.00	190	GEM linked Soyuz to suppliers
128.0	Bansalan KK Producers Association	Passion fruit	Soyuz Foods	Trial delivery	Dec 11	Dec 11	0.20	48	GEM linked Soyuz to suppliers
129.0	Esperanza Calamansi Growers Association	Fruit - Calamansi	Soyuz Foods	trial delivery	Jan 2011	Jan 2011	0.50	95	GEM linked Soyuz to Esperanza Calamansi suppliers
130.0	Matutum Tropical Fruits Association	Fruit Guyabano and Avocado	UBM Manila (Concessionaire of major Malls and Supermarkets in Metro Manila)	trial delivery	Feb 11	Feb 11	2.00	905	GEM linked MATROFA to UBM
					TOTAL FOR FRUITS		26,965.30	\$9,291,029	

COMMODITY SECTOR	Total Number of Transaction	MARKET DESTINATION				MARKET TYPE			
		Luzon (%)	Visayas (%)	Mindanao (%)	Combination of Areas	A (Inst'l Markets)	B (W/R Markets)	C RM/Processed	D Frozen
FRUITS	130	25%	21%	52%	2%	42%	16%	42%	1%

Annex 2-5
GEM PROGRAM Direct Marketing Assistance – Domestic Market
Commodity – Vegetables

Supplier	Product/Variety	Buyer	Transaction Details			Total Out-shipment As of Sept 15, 2012		GEM Assistance	
			Volume & Delivery Frequency	Date Started	Date Ended	Volume (MT)	In US\$ (PhP42:1USD)		
1.0	VEGS/Buenas Swerte	Carrots, Potato, Eggplant, Pole Sitao	General Tuna Corp,General Santos City	Average 10 Mt weekly	Jan 2012		220.00	130,952	Training on Post-harvest and Quality Imprvt; Provided post-harvest tools; Link with suppliers
2.0	VEGS/Buenas Swerte	Assorted vegetables	Manila-based consolidators	Average 10 Mt weekly	Feb 2012		170.00	83,333	Training on Post-harvest and Quality Imprvt; Provided post-harvest tools; Link with suppliers
3.0	Dynamic Vegetable Growers, Ass.n	Tropical type vegetables	Manila-based Consolidator	1 metric ton weekly on the average	Jan 2012		30.00	22,619	Training on Post-harvest and Quality Imprvt; Provided post-harvest tools; Link with suppliers
4.0	Mindanao Agri Growers, MPC(MAGMPC)		Eastern Visayas-Tacloban Vegetable Consolidator	Supplied some 13 mt. for assorted vegetables such as carrot, chayote, cabbage and onion	Mar 2012		25.00	22,619	Market linkage, provision of post-harvest equipment; trainings on quality improvement and post-harvest technology; co-fund market recon activities
5.0	Mindanao Agri Growers, MPC(MAGMPC)		SoCoBiC/Consolidators	Delivered some 3MT carrots and some cabbage for the period July-Sept 15, 2012	Mar 2012		5.00	4,048	Market linkage, provision of post-harvest equipment; trainings on quality improvement and post-harvest technology; co-fund market recon activities
6.0	CEMVIDEC	Tropical type vegetables	SoCoBiC/Consolidators	delivered some 3 mt of assorted vegetable that includes tomato, pole sitao, squash, sweet pepper, etc	Jan 2012		12.00	8,333	Market linkage, provision of post-harvest equipment; trainings on quality improvement and post-harvest technology; co-fund market recon activities
7.0	Caraga High Value Vegetables Council, Inc	Pinakbet-types	Consolidators for Cebu and Eastern Visayas	On-going deliveries: 130 MT metric tons delivered for the July-Sept, 2012 period	Sept 2010		730.00	440,476	Training on Clustering; Market linkage; Assist in preparation of proposal for DA support; provision of some post-harvest and consolidation center equipment/materials
8.0	NorminVeggies	Scorpio cabbage, salad-type tomato, cucumber, onion, etc	KFC Commissary for Cebu, Dumaguete, Bohol, Tacloban and CDO outlet requirements	Average 800 kilos weekly for the month period July-Sept 15; On-going	Mar 2011		60.00	71,429	Co-funded Market Reconnaissance; Quality monitoring/meeting with buyer; Market Linkage; provision of post harvest equipment
9.0	NorminVeggies	Same as above	Pizza Hut Cebu outlets (Bistro, SM, Ayala, CountryMall, Fuente)	Average 600 kilos weekly; On-going Regular weekly	Mar 2011		50.00	61,905	Same as above
10.0	NorminVeggies	Various semi-temperate vegetables	Metro Gaisanao - Cebu	Average of 2-3MT per week for the period July-Sept 2012	3rd week of May '08		900.00	602,857	Same as above
11.0	NorminVeggies	Various semi-temperate vegetables	Angelland Marketing, Cebu City (caters to supermarket, hotels, and	Delivery to Angelland average weekly during the July-Sept 2012 period at 300	Oct 2008		108.00	121,429	Training on Good Agricultural Practices and IPM; Co-fund follow-up meetings with buyer
12.0	NorminVeggies	Various semi-temperate vegetables	Asian Vegetables, Cebu City	Weekly delivery to Asian Veggies ongoing. Ave 200kgs for July-Sept 2012	Oct 2008		88.00	71,429	Same as above
13.0	NorminVeggies	Various semi-temperate vegetables	Robert Chua (Cebu based fruit and vegetable consolidator);	Weekly delivery on-going. 500 kilos average July-Sept 2012 period	Apr 2009		73.00	66,667	Training on Good Agricultural Practices and IPM; Co-fund follow-up meetings with buyer
14.0	Betina Farms/ NorminVeggies(Valley Fresh/Balaki)	Various semi-temperate vegetables and Honeydew melons	Angelland Marketing, Cebu City	Weekly delivery ongoing	Jan 2009		90.00	148,810	Co-fund Market recon; Arranged meetings with buyers; Co-fund production structure improvements for melon
15.0	Betina Farms/ NorminVeggies (Valley Fresh/Balaki)	Various semi-temperate (Bellpepper) vegetables	Asian Vegetable	On-going direct delivery	Jan 2009		47.50	71,429	Co-fund Market reconaissance and arrange meetings and visit of buyers
16.0	ZANORTE Hi-Green Vegetable Producers	Assorted vegetables	Consolidator in Cebu Carbon Market, Dumaguete	Some 55 MT of assorted tropical vegetables (tomato, squash, etc) were delivered July-Sept, 2012	Jun 2009		640.00	314,286	Provide market contacts; Conduct clustering and quality enhancement consultation; co-funded market forums; Provide post harvest materials (Crates, sorting table)
17.0	NorminVeggies	Assorted vegetables	Manila-based consolidator Nene Jose. Century Tuna	For the March-June 2012 period 15,000 kilos delivered	Oct 2009		140.00	195,238	Market linkage/Market recon, Training on Quality Improvement
18.0	NorminVeggies	Assorted vegetables	Manila-based consolidator Nene Jose. Laguna	Delivered 7 metric tons for the period July-Sept, 2012)	Oct 2009		53.00	90,476	Market linkage/Market recon
19.0	NorminVeggies	Assorted semi-temperate vegetables	UBM Manila	1 MT weekly. Weekly delivery of semi-temperate vegetables	Sept 2010		103.00	97,619	Market Linkage; Arrange buyer-producer meeting; Production monitoring
20.0	NorminVeggies	Assorted semi-temperate vegetables	UBM Manila	Weekly delivery 600 kilos	Jan 2011		50.00	46,667	Same as above
21.0	Vegetable Enthusiasts & Growers Society/GAP-MPC	Asparagus	UBM & ANI	On-going delivery	Dec 2010		26.75	16,624	Market Linkage, Provided Training on Quality Improvement; Follow-up with DA for infra support; provision of some post-harvest and processing equipment
22.0	Vegetable Enthusiasts & Growers Society/GAP-MPC	Asparagus	Consolidators in Cebu and Manila	On-going regular deliveries	Dec 2010		143.00	489,286	Market Linkage, Provided Training on Quality Improvement; Follow-up with DA for infra support; provision of some post-harvest and processing equipment

Annex 2-5...Continued

GEM PROGRAM Direct Marketing Assistance – Domestic Market Commodity – Vegetables

Supplier	Product/Variety	Buyer	Transaction Details			Total Out-shipment As of Sept 15, 2012		GEM Assistance	
			Volume & Delivery Frequency	Date Started	Date Ended	Volume (MT)	In US\$ (Php42:1USD)		
23.0	Vegetable Enthusiasts & Growers Society /VICSCO	Dalisay Sweets/Fruit V and other buyers	Ongoing delivery	Dec 2010		430.00	497,619	Provided sorting table, crates; linkage with SOCSARGEN producers	
24.0	NorminVeggies/Valley Fresh Farm	Bellpepper and other salad-type vegetables	Regular weekly deliveries/shipment	Dec 2010		28.00	42,857	Training on Production and Post-harvest; Market recon; Arrange meetings	
25.0	NorminVeggies	Fresh, various semi-temperate	KFC/Pizza Outlet CDO and Davao	Average 500 kilos/weekly July-Sept, 2012	Dec 2010	45.00	45,238	Same as above	
26.0	Davao Del Norte Vegetable Industry Development	Fresh, various tropical vegetables	Retailers and Wholesalers in EASTERN VISAYAS	Weekly Delivery. Total volume delivered July-Sept, 2012 - 207 MT. Buyers	Jul 2008	3,035.00	2,571,429	Market Recon in Cebu; Arranged meeting with buyers; Training on Production; Provision of some post-harvest	
27.0	Vegetable Industry Council of South Cotabato or VICSCO/CEMVIDEC	Fresh, Sweet pepper and Carrots	General Tuna Corporation, General Santos City	On-going delivery made through GSC-based consolidators, some 279 MT valued at Php 18.55 million were	Feb 2008	454.00	1,660,714	Marketing assistance; Arranged meetings; Workshop on Supply Clustering Strengthening.	
28.0	VICSCO/CEMVIDEC	Assorted vegetables, tropical, fresh	Davao based consolidators for Visayas Markets	Delivery ongoing. Some 190MT delivered for the period July-Sept 2012	Dec 2008	1,340.00	1,159,524	Training on Quality Improvement: Monitoring; facilitated negotiations; Co-fund market forum; Post harvest materials	
29.0	Davao Del Norte Vegetable Industry Development	Fresh, various tropical vegetables	Mang Kiko Catering serves penitentiaries in Muntinlupa, Iwahig	Deliveries made directly by DVEGA producing clusters in adjacent Panabo,	Apr 2011	68.00	30,833	Market Linkage, facilitate trial shipment, Training on clustering to expand production capabilities; Quality	
30.0	VICSCO/CEMVIDEC/VEGS	Assorted vegetables	Manila-based consolidator, concessionaire, buyers	Some 82 Mt delivered for the month March-June, 2012	Sept 2009	442.30	426,190	Market linkage; Market Recon; Techno-training; Provision of post harvest materials (crates, tents)	
31.0	VICSCO/CEMVIDEC	Assorted semi-temperate vegetables (sweet pepper and carrots), fresh	Toto Peralles Vegetable Consolidator for Cebu/Tuna Canneries and Manila buyers	Volumes consolidated in item entry 21	Mar 2009	44.00	25,000	Introduce vegetable growers of VICSCO (i.e., Ned Lake Sebu group) to consolidator; Provision of packing tent for consolidation of produce	
32.0	VICSCO	Squash, Fresh	Truly Natural Foods Corporation	Delivered some 10MT squash at P4/kilo ave. for March-June, 2012	May 2011	34.00	3,238	Market linkage; Training on Quality Improvement	
33.0	Giati Vegetable Growers Association	Fresh, bulb onions	Cotabato Supermarket	70 kgs sold at P70/kg. / Regular supply	Jan 2011	Jan 2011	0.07	117	Guidance from production to post-harvest for succeeding delivery; Market linkage to Cot. Supermarket
34.0	VICSCO/CEMVIDEC/NED Landcare	Fresh, bulb onions	SoCoBiC/Consolidators	915 kilos white onion delivered Feb-March	Feb 2012	0.92	952	Facilitate with DA supply of seeds to Lake Sebu producers, market linkage and other production/mktg tips	
35.0	Davao Del Norte Vegetable Industry Development Association	Fresh, various tropical vegetables	Marco Polo Hotel in Davao and other hotels in Davao del Norte	All deliveries to Marco Polo for the period June-Aug 2011 were taken cared of by NorminVeggies	Jun 2010	7.50	8,968	Market Linkage; Facilitated trial shipment; Quality monitoring; Facilitate follow up meetings;	
36.0	NorminVeggies	Various semi-temperate vegetables	Marco Polo Hotel Davao	500kgs weekly avevarious vegetables. No deliveries made since Oct '10 due to change in purchasing system.	Jan 2010	Oct 2010	22.90	44,107	Market linkage; facilitated initial shipments (samples); Determine logistic requirements; Quality monitoring; Follow-up meetings
37.0	NorminVeggies	Assorted vegetables	MAVIS-AGRO Bacolod F&V Consolidator for Bacolod and Iloilo public markets	No deliveries made yet in 2011	Nov 2009	17.70	9,139	Market linkage, Market Reconnaissance, Techno-training	
38.0	Upl, Shariff Kabunsuan Ginger Producers	Fresh, Ginger (young)	NOPA FOODS, Davao City	No deliveries made January to June 2011	Dec 2010	3.20	607	Arranged meetings with buyer; Helped establish demo farm; Training on Production Techniques	
39.0	NorminVeggies	Broccoli	ANI Agri-ventures	0.2MT. No succeeding delivery made as ANI underwent personnel assignment	Nov 2009	2.00	2,381	Market linkage; Facilitated the trial delivery in Nov '09	
40.0	NorminVeggies	Sweet pepper	Nene Jose	No deliveries after initial delivery to GENTUNA. Succeeding stocks delivered to a Manila instead.	Nov 2009	4.00	3,810	Market Linkage	
41.0	NorminVeggies	Assorted vegetables	Bacolod Fruit and Vegetable Consolidator Rev. Visitacion	Initial delivery made 2nd week of Nov. 2009	Nov 2009	2.00	1,071	Same as above	
42.0	CARAVeggies	Assorted vegetables	Eastern Visayas-Tacloban Market	3MT. Trial marketing	Nov 2009	3.00	1,071	Same as above	
43.0	VICSMIN	Assorted vegetables	Apo View Hotel	Trial deliver of salad type vegetables		0.20	357	Arranged meeting between VICSMIN and Apo View Hotel	
44.0	ZANORTE Hi-Green Vegetable Producers	Tomato, table variety, Fresh	Chiumen Sildura - Carbon Market Cebu City Vegetable Consolidators for wet market	3MT. Made a follow up delivery of 4 MT in July		7.00	2,500	Workshop on Org'l Dev't.; Good Agricultural Practices; Clustering, Guidance in succeeding deliveries.	
45.0	ZANORTE Hi-Green Vegetable Producers	Tomato, table variety, Fresh	Dumaguete based vegetable consolidator	1MT. No delivery made June-Sep		1.00	357	Workshop on Org'l Dev't.; Good Agricultural Practices; Clustering, Guidance in succeeding deliveries.	
46.0	NorminVeggies	Various semi-temperate vegetables	Nutri-Asia.	2-3MT per month. No deliveries made since April '09 when Nutri-Asia went organizational re-structuring.	Oct 2008	Mar 2009	13.00	23,833	Market assistance; Training on Quality Improvement; Supply Clustering
47.0	NorminVeggies	Assorted vegetables	Bohol Quality Supermarket	No deliveries made in June-Aug2011	Mar 2009	5.60	4,893	Market Linkage; Facilitated the trial delivery on March 7, 2009	
48.0	NorminVeggies	Assorted vegetables	Ms. Jennifer Chiu - for Dumaguete Supermarket Chains	0.2 MT per week. No deliveries made since November 2009	Mar 2009	Nov 2009	2.00	1,429	Same as above
49.0	NorminVeggies	Various semi-temperate vegetables, Lettuces	Basic Necessity, Lyndon Tan	0.25MT/wk. No deliveries made March2011-May2011	Oct 2009	5.80	13,810	Market linkage/Market recon; Assisted NorMin in follow-ups	
50.0	NorminVeggies	Various semi-temperate vegetables	4SYTES Trading (June Tolentino/Wilbert Ang - consolidator for supermarkets and hotels in Cebu)		June 2008	Feb 2011	94.95	164,699	Market Linkage; Training; CO-fund NorminVeggies follow-up meetings with buyers in the Visayas. NorminVeggies took over direct supply to KFC, Metro Gaisano and Pizza Hut as former suppliers focus on other business venture
TOTAL FOR VEGETABLES						9,877	\$9,925,272		

COMMODITY SECTOR	Total Number of Transaction	MARKET DESTINATION				MARKET TYPE			
		Luzon (%)	Visayas (%)	Mindanao (%)	Combination of Areas	A (Inst'l Markets)	B (W/R Markets)	C RM/Processed	D Frozen
VEGETABLES	50	26%	38%	26%	10%	54%	40%	12%	0%

Annex 2-6
GEM PROGRAM Direct Marketing Assistance – Domestic Market
Commodity – Aquaculture

Supplier	Product/Variety	Buyer	Transaction Details			Total Out-shipment As of September 2012		GEM Assistance
			Volume & Delivery Frequency	Date Started	Date Ended	Volume (MT)	in US\$ (PHP42:1USD)	
1.0 Margos sa Tubig Fisherfolk Assoc.	Green Grouper, Live	Jimmy Tan	Regular Delivery	Aug-09	Mar-11	0.87	5,381	Training workshop to potential investors of the mariculture park; Fingerlings sourcing; Market linkage
2.0 Gata Daku MPC-Sinacaban, Mis. Occ.	Green Grouper, Live	Manila-based buyer-Glenn Chua/Jimmy Tan.	Regular Delivery	Nov-09	Mar-11	1.27	9,607	Introduced new buyer - Zamboanga City-based Marine Dragon Products who will buy fish at farm site
3.0 BACODEAS-Baluno Coastal Dev. Ass.	Green Grouper, Live	Unimarine Products-Glenn Chua.	Regular Delivery. Stocked 600 green grouper in Oct. 2010	Oct-09	Jun-11	0.91	6,886	Market linkage; Sampling and Sorting of groupers; Facilitate access to Kabasalan Growers Postharvest equipment
4.0 BACODEAS	green grouper	Glenn Chua. Regular Delivery	Regular Delivery	Jul-11	Aug-11	0.20	1,310	Technical assistance on grouper production and marketing of produce
5.0 Illana Bay Fishermen MPC	Green Grouper	Davao City Traders and Restaurant owners	Series of deliveries	2010		0.43	4,629	FCR Training on grouper production and post-harvest, Fingerling procurement, and marketing of produce
6.0 Burias Muslim Fisherfolks	Milkfish	General Santos City Traders	Series of deliveries	April 2012		1.70	3,643	FCR Training on grouper production and post-harvest, Fingerling procurement, and marketing of produce
7.0 Sultan Kudarat Descendants MPC	Milkfish Fingerlings	Fishpond Operators in Anabel, Sarangani	Series of deliveries	April 2012			7,619	FCR Training on grouper production and post-harvest, Fingerling procurement, and marketing of produce. Sold to fishpond operators in the area.
8.0 Kahugpungan sa Gagmayng Mangingisda sa Conception (KGMC)	Green Grouper, Live	Uni Aquamarine Products- Glenn Chua	Series of deliveries	Jun-12	Aug-12	5.70	54,286	Assisted KGMC in marketing and tapping the group in sourcing fingerlings to supply growers engaged in grouper culture/GEM conducted demo culture on green grouper at KGMC fed with commercial Tateh grouper feed.
9.0 Zampen Aquamarine Ventures	Green Grouper, Live	Glenn Chua	Regular Delivery	Apr-12	May-12	0.53	6,929	Technical assistance on grouper production and marketing of produce
10.0 Tubigan MPC	Grouper	Yeung Marine Products.	Regular Delivery	Sep-09		0.88	12,714	Assistance in sourcing fingerlings; Canvassed various buying stations; Supervised actual shipment; Utilized community-owned transport boat that also had GEM input on equipment counterpart, design, and training on proper usage
11.0 Tubigan MPC	Grouper	Yeung Marine Products. Regular Delivery	Sporadic harvest since February 2008. Delivery on-going	Feb-08		0.26	3,339	GEM developed the market linkage with this buyer, thus, enabling regular transactions
12.0 Sibukkot Seaweed/ fish growers Assoc.	Grouper	Uni Aquamarine, Bongao.	Regular Delivery			0.23	2,738	Assistance in sourcing fingerlings; Canvassed various buying stations; Supervised actual shipment; Utilized community-owned transport boat that also had GEM input on equipment counterpart, design, and training on proper usage
13.0 Sibukkot Seaweed/ fish growers Assoc.	Grouper	Uni Aquamarine, Bongao. Regular Delivery	Sporadic harvest since Feb. 2008. Delivery on-going	Feb-08		0.23	2,738	GEM developed the market linkage with this buyer, thus, enabling regular transactions
14.0 Sibukkot Seaweed/ fish growers Assoc.	Grouper	Uni Aquamarine, Bongao. Regular Delivery	Sporadic harvest since Feb. 2008. Delivery on-going	Feb-08		0.12	1,643	GEM developed the market linkage with this buyer, thus, enabling regular transactions
15.0 Pahut 1 Seaweed Growers Assoc.	Grouper	Johnny Dua	Regular Delivery			0.10	1,310	Assistance in sourcing fingerlings; Canvassed various buying stations; Supervised actual shipment; Utilized community-owned transport boat that also had GEM input on equipment counterpart, design, and training on proper usage
16.0 Pahut 1 Seaweed Growers Assoc.	Grouper	Uni Aquamarine, Bongao. Regular Delivery	Sporadic harvest since Feb. '08. Delivery on-going	Feb-08		0.10	1,310	GEM developed the market linkage with this buyer, thus, enabling regular transactions
17.0 Pahut 1 Seaweed Growers Assoc.	Grouper	Uni Aquamarine, Bongao. Regular Delivery	Sporadic harvesting since Feb. '08. Delivery on-going	Feb-08		0.10	1,429	GEM developed the market linkage with this buyer, thus, enabling regular transactions
18.0 Pahut 2 Seaweed Growers Assoc.	Grouper	Uni Aquamarine	Regular Delivery			0.10	1,310	Assistance in sourcing fingerlings to increase production targets; Canvassed various buying stations; Supervised actual shipment to ensure proper farm to market handling protocols were observed; Utilized community-owned transport boat that also had GEM
19.0 Pahut 2 Seaweed Growers Assoc.	Grouper	Uni Aquamarine, Bongao. Regular Delivery	Sporadic harvesting since Feb. '08. Delivery on-going	Feb-08		0.10	1,310	GEM developed the market linkage with this buyer, thus, enabling regular transactions

Annex 2-6...Continued
GEM PROGRAM Direct Marketing Assistance – Domestic Market
Commodity – Aquaculture

	Supplier	Product/Variety	Buyer	Transaction Details			Total Out-shipment As of September 2012		GEM Assistance
				Volume & Delivery Frequency	Date Started	Date Ended	Volume (MT)	in US\$ (PHP42:1USD)	
20.0	Pahut 2 Seaweed Growers Assoc.	Grouper	Uni Aquamarine, Bongao. Regular Delivery	Sporadic harvesting since Feb. '08. Delivery on-going	Feb-08		0.90	1,286	GEM developed the market linkage with this buyer, thus, enabling regular transactions
21.0	Sumbilang Seaweed Growers Assoc.	Grouper	Uni Aquamarine	Regular Delivery			0.10	1,310	Assistance in sourcing fingerlings to increase production targets; Canvassed various buying stations; Supervised actual shipment to ensure proper farm to market handling protocols were observed; Utilized community-owned transport boat that also had GEM
22.0	Kahugpungan sa Gagmayng Mangingisda sa Conception (KGMC)	Green Grouper, Live	Uni Aquamarine Products- Glenn Chua	1.284kgs/month. Monthly harvest of 700 kgs of live green groupers since Jan. 2009.	Jan-09	Jun-11	17.35	129,204	Assisted KGMC in marketing and tapping the group in sourcing fingerlings to supply growers engaged in grouper culture/GEM conducted demo culture on green grouper at KGMC fed with commercial Tateh grouper feed.
23.0	KGMC	Green Grouper, Live	Uni Aquamarine Products- Glenn Chua	2.4 MT/month.	Dec-11	Mar-12	113.35	232,061	Assisted KGMC in marketing and tapping the group in sourcing fingerlings to supply growers engaged in grouper culture/GEM conducted demo culture on green grouper at KGMC fed with commercial Tateh grouper feed; technical and material (feeds, nursery) assi
24.0	KGMC	green grouper	Glenn Chua. Regular Delivery	Regular Delivery	Jul-11	Sep-11	8.50	55,655	Technical assistance on grouper production and marketing of produce
25.0	Batumanga Seaweed/ Fish Growers Assoc.	Grouper	Johnny Dua. Regular Delivery	Delivery on-going			0.12	2,667	GEM developed the market linkage with this buyer, thus, enabling regular transactions
26.0	Batumanga Seaweed/ fish growers Assoc.	Grouper	Johnny Dua. Regular Delivery	Sporadic harvesting since Feb. 2008. Delivery on-going	Feb-08		0.15	3,929	GEM developed the market linkage with this buyer, thus, enabling regular transactions
27.0	Sumbilang Seaweed Growers Assoc.	Grouper	Uni Aquamarine, Bongao. Regular Delivery	Sporadic harvesting since Feb. 2008. Delivery on-going	Feb-08		0.10	1,310	GEM developed the market linkage with this buyer, thus, enabling regular transactions
28.0	Sumbilang Seaweed Growers Assoc.	Grouper	Bongao-based consolidator. Regular Delivery	Sporadic harvesting since Feb. 2008. Delivery on-going	Feb-08		0.50	595	Assistance has been in initial assistance in production inputs and technical training; periodic supervision on production activities
29.0	Pinggan-pinggan	Grouper	Bongao-based consolidator. Regular Delivery	Sporadic harvesting since Feb. 2008. Delivery on-going	Feb-08		0.90	1,333	Assistance has been in initial assistance in production inputs and technical training; periodic supervision on production activities
30.0	Balimbing Proper Assoc.	Grouper	Bongao-based consolidator. Regular Delivery	Sporadic harvesting since Feb. 2008. Delivery on-going	Feb-08		0.60	857	Assistance has been in initial assistance in production inputs and technical training; periodic supervision on production activities.
31.0	Biha Cluster	Grouper	Bongao-based consolidator. Regular Delivery	Sporadic harvesting since Feb. 2008. Delivery on-going	Feb-08		0.13	1,702	Assistance has been in initial assistance in production inputs and technical training; periodic supervision on production activities
32.0	Dulindang Cluster	Grouper	Bongao-based consolidator. Regular Delivery	Sporadic harvesting since Feb. 2008. Delivery on-going	Feb-08		0.10	2,714	Assistance has been in initial assistance in production inputs and technical training; periodic supervision on production activities
33.0	Salisit Cluster	Grouper	Bongao-based consolidator. Regular Delivery	Sporadic harvesting since Feb. 2008. Delivery on-going	Feb-08		0.90	1,179	Initial assistance in production inputs and technical training; periodic supervision on production activities
34.0	Siapas Cluster (transferred to Languyan)	Grouper	Bongao-based consolidator. Regular Delivery	Sporadic harvesting since Feb. 2008. Delivery on-going	Feb-08		0.65	774	Initial assistance in production inputs and technical training; periodic supervision on production activities
35.0	MOAVEC	Green Grouper, Tiger, Live	Manila-based buyer-Gilbert Diaz. Regular Delivery	Regular Delivery			1.88	15,706	In initial assistance in production inputs and technical training; periodic supervision on production activities
36.0	MOAVEC	Green Grouper, Tiger, Live	Gilbert Diaz, Jimmy Tan, Kingdom Prize Seafoods	Regular Delivery	Feb-10	Jun-11	3.73	28,194	Technical and Marketing assistance
37.0	KMMPC	tiger grouper	Uni-Aquamarine. Regular Delivery	Regular Delivery	Jul-11	Sep-11	1.50	19,643	Technical and Marketing assistance
38.0	11 Island Neighborhood Asso.	green grouper	Marine Dragon. Regular Delivery	Regular Delivery	Jul-11	Aug-11	0.40	2,619	Technical and Marketing assistance
39.0	Matarrang Community Organization (MCO)	tiger grouper	Yeung. Regular Delivery	Regular Delivery	Jul-11	Aug-11	0.80	10,476	Technical and Marketing assistance

Annex 2-6...Continued
GEM PROGRAM Direct Marketing Assistance – Domestic Market
Commodity – Aquaculture

	Supplier	Product/Variety	Buyer	Transaction Details			Total Out-shipment As of September 2012		GEM Assistance
				Volume & Delivery Frequency	Date Started	Date Ended	Volume (MT)	in US\$ (PHP42:1USD)	
40.0	Matarrang Community Organization (MCO)	abalone	MFC. Regular Delivery	Regular Delivery	Sep-11	Sep-11	0.20	2,381	Technical and Marketing assistance
41.0	Panabo MP	green grouper	Kingdom Prize Seafood	Regular Delivery	Jul-11	Sep-11	3.00	19,643	Technical and Marketing assistance
42.0	Zampen Aquamarine Ventures	green grouper	Glenn Chua. Regular Delivery	Regular Delivery	Jul-11	Mar-12	0.90	7,976	Technical assistance on grouper production and marketing of produce
43.0	KGMC	Grouper	GC Marine	Trial Delivery	Oct-11	Dec-11	6.80	68,000	Technical assistance on grouper production and marketing of produce
44.0	Bacodeas	Grouper	GC Marine	Trial Delivery	Oct-11	Dec-11	0.17	1,729	Technical assistance on grouper production and marketing of produce
45.0	Batumanga Seaweed/ fish growers Assoc.	Grouper	Johnny Dua and Uni- Aquamarine. Trial delivery	Trial Delivery			0.12	2,667	Canvassed various buying stations; Supervised actual shipment to ensure proper farm to market handling protocols were observed. Utilized community-owned transport boat that also had GEM input on equipment counterpart, design, and training on proper usag
46.0	Batumanga Seaweed/ fish growers Assoc.	Grouper	Johnny Dua and Uni- Aquamarine. Trial delivery	Trial Delivery			0.12	2,667	Same as above
47.0	MOAP	Green Grouper, Live	Marine Dragon Zamboanga/Jimmy Tan. Regular Delivery	Trial Delivery	Jan-09	Mar-11	0.72	5,664	GEM has been assisting MOAVEC in terms of production training, sourcing for fingerlings and marketing
48.0	MOAVEC	Green Grouper, Live	Manila-based buyer-Gilbert Diaz. Trial Delivery	Trial Delivery			1.77	14,750	GEM has been assisting MOAVEC in terms of production training, sourcing for fingerlings and marketing
49.0	Matarrang Community Organization (MCO)	Abalone, Live	MFC, local.	Trial Delivery	May-10		0.02	262	GEM has been assisting the fisherfolks at Rizal Mariculture park in terms of sourcing fingerlings and marketing
50.0	Rizal Fisherfolk Ass. (BFAR-MP) Zamboanga del Norte	Green Grouper, Live	Dipolog Based buyer Jun Sugang. Trial delivery	Trial Delivery			0.11	819	GEM has been assisting the fisherfolks at Rizal Mariculture park in terms of sourcing fingerlings and marketing.
51.0	Rizal Fisherfolk Ass. (BFAR-MP) Zamboanga del Norte	Green Grouper, Live	Dipolog Based buyer Jun Sugang. Trial delivery	Trial Delivery	Aug-09		0.35	2,667	GEM has been assisting the fisherfolks at Rizal Mariculture park in terms of sourcing fingerlings and marketing
52.0	Bhala Badah MPC Luuk, Sulu	Green Grouper, Live	Marine Dragon Zamboanga. Trial delivery	Trial Delivery	Oct-09		0.16	3,452	GEM assisted the cluster in the market of their tiger grouper harvest to Marine Dragon Products in Zamboanga
53.0	Zampen Aquamarine Ventures	Green Grouper, Live	Glenn Chua. Trial Delivery	Trial Delivery	May-10	Mar-11	0.35	3,750	Technical assistance on grouper production and marketing of produce
54.0	Zampen Aquamarine Ventures	Grouper	GC Marine	Trial Delivery	Oct-11	Dec-11	1.20	14,857	Technical assistance on grouper production and marketing of produce
55.0	PDC Samal Village Multi-sectoral Ass.	Akaara, Green	Glenn Chua. Trial Delivery	Trial Delivery	Feb-10	Jun-11	0.24	2,333	Technical assistance on grouper production and marketing of produce
56.0	AMR	Grouper	GC Marine	Trial Delivery	Oct-11	Dec-11	0.80	8,000	Technical assistance on grouper production and marketing of produce
57.0	Tugalan Fish Growers Association	Grouper	Dyna Pearl & Aqua Marine	Trial Delivery	Dec-11	Jan-12	0.32	11,429	Technical assistance on grouper production and marketing of produce
TOTAL FOR AQUACULTURE							184	\$ 816,387	

COMMODITY SECTOR	Total Number of Transaction	MARKET DESTINATION				MARKET TYPE			
		Luzon (%)	Visayas (%)	Mindanao (%)	Combination of Areas	A (Inst'l Markets)	B (W/R Markets)	C RM/Processed	D Frozen
HIGH VALUE AQUACULTURE	57	30%	-	65%	5%	4%	89%	-	7%

Annex 2-7

GEM PROGRAM Direct Marketing Assistance – Export Market Actual, Booked and Negotiated Sales from International and Local Trade Events

I. International Trade Events		Booked Sales (in US\$)	Sales Under Negotiation (in US\$)	Total Booked Sales and Sales under Negotiation (in US\$)	Total (Cumulative) Actual Sales Generated as of September 2012 (in US\$)
1	Hong Kong Food Expo 2008, 14-18 August	3,892,985	0	3,892,985	5,263,215
2	Seoul Food & Hotel 2009, 13-16 May	1,470,000	0	1,470,000	1,562,866
3	Taipei International Food Show 2009, 23-26 June	6,701,596	0	6,701,596	1,156,000
4	Hong Kong Food Expo 2009, 13-17 August	1,892,450	0	1,892,450	62,390
5	Anuga 2009, 10-14 October	6,707,807	0	6,707,807	15,066,018
6	International Boston Seafood Show 2010, 12-14 March	0	5,268,700	5,268,700	796,000
7	Singapore Food & Hotel Asia, 20-23 April 2010	390,328	861,998	1,252,326	176,886
8	Seoul Food & Hotel 2010, 12-15 May	2,519,307	13,440,376	15,959,683	1,707,400
9	SIAL China 2010, 19-21 May	1,133,038	3,563,094	4,696,132	0
10	56th Summer Fancy Food Show, 27-29 June 2010	1,760,000	3,356,000	5,116,000	2,416,165
11	Hong Kong Food Expo 2010, 12-16 August	7,071,290	1,646,533	8,717,823	1,612,088
12	World Food Moscow 2010, 14-17 September	0	19,586,900	19,586,900	0
13	China Fisheries and Seafood Expo 2010, 2-4 November	111,600	7,560,000	7,671,600	0
14	FOODEX (Japan) 2011, 1-5 March 2011	4,365,655	7,011,665	11,377,320	404,625
15	2011 International Boston Seafood Show, 20-22 March 2011	167,000	10,800,000	10,967,000	0
16	Seoul Food & Hotel 2011, 26-29 April 2011	1,606,325	2,768,860	4,375,185	368,418
17	2011 European Seafood Exposition, 3-5 May, 2011	2,120,650	17,370,450	19,491,100	0
18	2011 Taipei International Food Show, 22-25 June 2011	3,096,072	11,451,098	14,547,170	583,080
19	2011 Hong Kong Food Show, 11-15 August 2011	2,550,000	4,332,025	6,882,025	0
20	2011 Asian Seafood Expo, 6-8 September 2011	2,000,000	0	2,000,000	0
21	ANUGA 2011, 8-12 October 2011	11,353,153	17,825,391	29,178,543	0
22	16TH Annual China Fisheries & Seafood Expo 2011	677,612	15,416,002	16,093,614	0
23	Kosher Festival, 8-9 November 2011	1,020,000	1,270,000	2,290,000	0
24	Busan Seafood Show, 17-19, November 2011	986,545	2,599,000	3,585,545	0
25	FOODEX (Japan) 2012, 1-5 March 2012	8,742,893	6,701,141	15,444,034	0
26	International Boston Seafood Show 2012, 11-13 March	16,355,000	0	16,355,000	0
27	European Seafood Show, 24-25 April 2012	27,355,400	15,758,850	43,114,250	0
28	SIAL China 2012, 09-11 May	4,561,035	9,177,681	13,738,716	0
29	THAIFEX: World of Food Asia 2012, 23-27 May 2012	1,283,393	2,338,648	3,622,041	965,621
30	58th Summer Fancy Food Show, 17-19 June 2012	963,496	1,910,727	2,874,223	0
31	22nd International Taipei Food Show, 27-30 June 2012	3,125,982	10,978,770	14,104,752	0
32	2012 Hong Kong Food Expo, 16-18 August 2012	827,809	1,027,000	1,854,809	0
33	2012 Asian Seafood Show, 11-13 September 2012	610,000	490,000	1,100,000	0
Total Sales From International Trade Events		\$ 127,418,420	\$ 194,510,908	\$ 321,929,328	\$ 32,140,772
II. Local (Philippines) Trade Events		Booked Sales (in US\$)	Sales Under Negotiation (in US\$)	Total Booked Sales and Sales under Negotiation (in US\$)	Total (Cumulative) Actual Sales Generated as of September 2012 (in US\$)
1.0	IFEX 2008, 16-18 May	2,313,746	0	2,313,746	4,881,775
2.0	8th PhilFoodExpo 2009, 5-8 March	2,748	0	2,748	2,110
3.0	IFEX 2009, 15-17 May	12,605,339	0	12,605,339	3,529,046
4.0	9th PhilFoodExpo 2010, 25-28, February	3,978	0	3,978	270
5.0	10th PhilFoodExpo 2011, 24-27, February	1,254	26,718	27,972	10,080
6.0	2011 IFEX 12-14 May 2011	607,363	725,250	1,332,613	127,128
7.0	AGRILINK 2011, 6-8 October 2011	0	0	-	1,014
8.0	11th PHILFOODEX 2012, 23-26 February	6,190	1,012,549	913,897	11,693
Total Sales Local (Philippines) Trade Events		\$ 15,540,619	\$ 1,764,517	\$ 17,200,294	\$ 8,563,116
Total Sales from Local and International Trade Events		\$ 142,959,039	\$ 196,275,426	\$ 339,129,622	\$ 40,703,887

Annex 2-8
Directory of GEM-3 H-CAP Assisted Companies

1. **AMLEY FOOD CORPORATION**
Main Office/Processing Plant: PHIVIDEC Industrial Estate, Sta. Ana, Tagoloan, Misamis Oriental, 9001 Philippines
T: [63+88] 567-0028; F: [63+88] 567-0348
Contact Person: Ms. Hayley Kathleen L. Yu, Export Manager
E-mail: Hayley Yu (hayley@amleyfood.com); (amy@amleyfood.com)
Website: www.amleyfood.com
2. **KF NUTRI FOODS INT'L. INC.**
Main Office: Villamor Street, Bo. Obrero, Davao City, Philippines
Processing Plant: Upper Limonso, Padada, Davao del Sur 8007
T: [63+82] 300-5494, 300-5495; F: [63+82] 221-1528; Cp: 0917-5486459
Contact Person: Ms. Marilou Fernandez, Export Manager
E-mail: Marilou Fernandez (mariloufernandez72@yahoo.com.ph)
Website: www.kfnutrifoods.com
3. **BOOM MARINE CORPORATION**
Main Office/Processing Plant: PHIVIDEC Industrial Estate, Sta. Ana, Tagoloan, Misamis Oriental, 9001 Philippines
T: [63+88] 890-1147; F: [63+88]-670-425
Contact Person: Mr. Wilson Amad, Export Manager
E-mail: Wilson Amad (wilson.amad@yahoo.com)
Website: *None*
4. **SAGREX FOODS CORPORATION**
Main Office/Processing Plant: Km. 8 TCG Compound, Sasa, 8000 Davao City, Davao Del Sur, Philippines
T: [63+82] 234-0963; F: [63+82] 234-6678
Contact Person: Mr. Gregory Marañon, President
E-mail: (sagrexfood@gmail.com);
Website: www.sagrexfoods.com
5. **FOUR SEASONS FRUITS CORPORATION**
Durian Avenue, Barangay Apokon, Tagum City, Davao del Norte, Philippines
T: [63+84] 218-6778; F: [63+84] 400-3637
Contact Person/s: Mr. Ian Neo, General Manager
E-mail: (fs_fruit@yahoo.com)
Website: www.fourseasonsfruits.com
6. **B-G FRUITS & NUTS MFTG CORP**
Main Office: 621-624 Bldg. 6, Sirloin Rd, Food Terminal Complex Complex, Taguig Metro Manila, Philippines
Processing Plant: Danao Patag Opol, Misamis Oriental
T: [63+2] 837-0378, 837-7806; F: [63+2] 838-4563; Cp: [63+920] 913-7486,
Contact Person: Ms. Charisse Godoy, Vice-president
E-mail: (bg@info.com.ph)
Website: www.bgfruits.com
7. **PRIME XYNERGIES FOOD CORPORATION**
Main Office: 4th Floor STK Tower, 681 Aurora Boulevard, New Manila, Quezon City, Philippines 1112
Processing Plant: Zone IV, Sitio San Jose, Bitaug, Sta Cruz, Davao del Sur, Philippines
T: [63+2] 722-7327; F: [63+2] 727-9098
Contact person: Mr. Eric Legaspi, Plant Manager
E-mail: (sales@primexcoco.com)
Website: www.primexcoco.com
8. **MOTHERLAND FOOD PRODUCTS**
Main Office/Processing Plant: Balongis, Balulang, Cagayan De Oro City, Misamis Oriental, Philippines
T: [63+88] 350-3675; F: [63+8822] 732-660
Contact Person: Ms. Remy de Pano, Export Manager
E-mail: (motherland_foods@hotmail.com)
Website: *None*
9. **SNAPSNAX VENTURE INC**
Main Office: Door 1 Eldec Realty Bldg., J.P. Cabaguio Avenue, Davao City, Philippines
Processing Plant: Sitio Northern Binugao, Toril District, Davao City, Davao Del Sur, Philippines
T: [63+82] 291-2458, 291-2542; F: [63+82] 291-2458
Contact Person: Mr. John Duy, President
E-mail: (duy.john@snapsnax.com)
Website: www.snapsnax.com
10. **SOYUZ FOODS INTERNATIONAL**
Main Office: Unit 726, Cityland Megaplaza Building, ADB Avenue corner Garnet Road, Ortigas Centre, Pasig City Philippines
Processing Plant: Ma-a, Davao City, Philippines
T: [63+2] 687-4014; F: [63+2] 687-4369
Contact Person: Ms. Helen Del Rosario, President
E-mail: (soyuz@mozcom.com); (hr@soyuzfoods.com.ph)
Website: www.soyuzfoods.com
11. **SEE'S INTERNATIONAL FOOD MANUFACTURING CORPORATION**
Main Office: 66 Imperial Street, Cubao, Quezon City, Metro Manila, Philippine
Processing Plant: Km. 22 Bunawan, Davao City
T: [63+2] 709-3024; [63+82] 236-0634; Cp: [63+918] 936-2159
Contact Person: Ms. Henny See, General Manager
E-mail: (sales@seesintl.com)
Website: www.goldchips-foods.com
12. **WELL-DELIGHT NETWORK CORPORATION**
Main Office/Processing Plant: China Building, Refrigeration Plant B, GSC Fish Port, General Santos City
T: [63+83] 552-1126; F: [63+83] 554-1127; Cp: [63+917] 633-2971
Contact person: Ms. Emma F. Garay, General Manager
E-mail: Emma Garay (emmagaray2@aol.com)
Website: *None*
13. **SOUTHERN PHILIPPINES FRESH FRUITS CORPORATION**
Main Office: Door #7 Far East Cereals Bldg., Sta. Ana Avenue, Davao City
Processing Plant: FECC Compound, Km. 16 National Highway Ilang, Davao City
T: [63+82] 233-0573; 286-9170; 238-0676; F: [63+82] 238-0593; Cp: [63+922] 854-1135
Contact Person: Christine Joyce P. Legaspi, Assistant Manager
E-mail: (spffcdvo@gmail.com)
Website: www.spffc.com

14. PERFECTLY NATURAL HERBS, INC
Main Office: 58 A Bonifacio Avenue, Tibanga Highway, 9200 Iligan City, Philippines
Processing Plant: Tablon, Digkilaan, 9200 Iligan City
Cp: [63+918] 906-9294; [63+906] 732-6448
Contact Person/s: Thomas O' Brien, General Manager
E-mail: (sales@perfectlynaturalherbs.com)
Website: www.perfectlynaturalherbs.com
15. MARTSONS FOOD CORPORATION
Main Office/Processing Plant: Tambacan, Lizada, Toril, Davao City, Philippines,
P.O. Box 81323
T: [63+82] 291-0670, 291-0161; F: [63+82] 244-0453
Contact Person: Mr. Isidro Ang, President
E-mail: (sales@martsonsfoodcorp.com)
Website: www.martsonsfoodcorp.com
16. PHILEXPORT 12 LABORATORY
Main Office/Laboratory: Fishport Complex, General Santos City, Philippines
T/F: [63+83] 553-1709
Contact Person: Mr. Ismael Salih, Executive Director of PhilExport SOCSARGEN Chapter; General Manager, Fish Control Quality Laboratory
Email: Ismael Salih (ismaelsalih@yahoo.com); (philexport12@yahoo.com); (philexportsocsargen@pltdsl.net)
Website: www.philexport.ph
17. FIRST ANALYTICAL SERVICES AND TECHNICAL (FAST) COOPERATIVE LABORATORY
Main Office/Laboratory: 2/F Asia United Bank Building CM Recto St. corner Camp Alagar Road, Brgy. Lapasan, Cagayan de Oro City Philippines 9000
T: [63+88] 852-4846; F: [63+88] 309-1937
Contact Person: Mr. Ray Kangleon, General Manager
E-mail: (fast.laboratories@gmail.com)
Website: www.fastlaboratories.com.ph
18. VJANDEP Food Corporation
Main Office/Processing Plant: Zone 2, Bulua, Cagayan de Oro City
T: [63+88] 858-4027; F: [63+88] 858-8632 Cp: [63+917] 706-9753
Contact Person: Eleanor P. Jose, General Manager
E-mail: (vjandep_bakeshop@yahoo.com)
Website: *None*
19. LUCILLE'S FOOD PRODUCTS
Main Office/Processing Plant: No. 55 Sison Subdivision, Tagum, Davao del Norte
T: [63+84] 399-5033, 218-1653; Cp: [63+917] 714-7755
Contact Person: Ms. Lucille Rubinos, President
E-mail: lucilles88@yahoo.com
Website: www.lucillesfood.wordpress.com
20. SAN ISIDRO FRUITS AND PRODUCERS CORPORATION
Main Office/Processing Plant: Barangay Manikling, Davao Oriental
Cp: [63+929] 120-0916
Contact Person: Mr. Joey Lim, Plant Manager
E-mail: (salesrls@seesintl.com)
Website: *None*
21. RENOVA FOODS MANUFACTURING CORPORATION
Main Office/Processing Plant: Km. 11, Lilia Village, Sasa, Davao City
- Cp: [63+918] 936-2159
Contact Person: Ruben L. See, President
E-mail: (sales@seesintl.com)
Website: *None*
22. MAGPET AGRO-INDUSTRIAL RESOURCE COOPERATIVE (MAGIRCO)
Main Office/Processing Plant: Barangay Gubatan, Magpet, Kidapawan City
Cp: [63+912] 912-1380, [63+922] 890-6428
Contact Person: Mr. Emmanuel Zamoras, General Manager
E-mail: botZamoras@yahoo.com
Website: *None*
23. LAO INTEGRATED FARMS
Main Office: Unit 10C Atherton Place, Roces Ave., Morato Ave., Quezon City, Philippines 1550
Processing Plant: Barangay Marber, Bansalan, Davao del Sur
T: [63+2] 925-5767; Cp: [63+907] 775-8721
Contact Person: Mr. Benjamin Lao, President/CEO
E-mail: laointegratedfarm@yahoo.com
Website: www.donnabelle.weebly.com
24. MAGSILLUM AGRARIAN REFORM COOPERATIVE
Main Office/Processing Plant : Barangay Mitacas, Baliangao, Misamis Occidental
Cp: [63] 916-4960-499
Contact Person: Mr. Edwin Mejos, Chairman
E-mail: cmej@yaho.com.ph
Website: *None*
25. TREELIFE COCO SUGAR
Sitio Kilambay, Baragay Kibudtungan, North Cotabato
T: [63+64] 248-2788; Cp: [63+928] 503-3479
Contact Person: Mr. Jerry John Taray, General Manager
E-mail: Jerry John Taray (jerryjohntaray@yahoo.com); philcanada@abacus.com.ph
Website: www.treelifecocosugar.com
26. LOLA LUZ BEST GOODIES, INC
Main Office/Processing Plant: Nacional, Jimenez Misamis Occidental
T: [63+88] 272-3269; Cp: [63+918] 634-5555; [63+939] 916-3306
Contact Person: Fe Lusze Delos Santos-Abata, General Manager
E-mail: lolaluzbest@yahoo.com
Website: www.lolaluzbestgoodies.blogspot.com
27. KABLON FARMS FOOD PRODUCTS, INC
Main Office/Processing Plant: Barangay Kablon Tupi, South Cotabato
T/F: [63+83] 226-2819
Contact Person : Mr. Jun Pantua, General Manager/Proprietor
E-mail: kablon.farm@gmail.com
Website: www.kablonfarms.com

Annex 2-9

No. of Producer Associations & Production Cluster Groups Who Received Production and Post-harvest Support Materials & Equipments from the GEM TCEP – High Value Horticulture Team in Mindanao/CAAM December 2009 to September 2012

Producer Associations & Production Cluster Groups	No. of Group-Recipients	No. of Groups in CAAM 1/	CAAM Distribution (%)	City/Province	Commodity	Production and Post-harvest Support Materials
Total	57	41	100%			
Region 9	2	2	5%			
ZANORTE Hi-Green Fruit & Vegetable Growers Association in Dipolog City, Zamboanga del Norte	1	1		Zamboanga del Norte	Vegetables	Sorting tables, plastic crates
Tungawan Vegetable producers in Tungawan, Zamboanga Sibugay	1	1		Zamboanga Sibugay	Vegetables	Sorting tables, plastic crates
Region 10	12	1	2%			
Baikingon Farmers Association, Cagayan de Oro City	1			Cagayan de Oro City	Vegetables	Knapsack sprayers
Greater Northern Mindanao Mango Association in Cagayan de Oro	1			Cagayan de Oro City	Mango	Plastic crates
Cagayan de Oro Vegetable Producers Federation of Cooperatives	1			Cagayan de Oro City	Vegetables	Mobile Packing Tent, weighing scales
Mindanao Agricultural Producers Multi-purpose Cooperative (MAP-MPC), Cagayan de Oro City	1			Cagayan de Oro City	Fruit & Vegetables	Sorting tables, weighing scale, plastic crates
Northern Mindanao Vegetable Producers Association, Inc Vegetable Consolidation Center in Cagayan de Oro	1			Cagayan de Oro City	Vegetables	Sorting tables, chiller
Pagatpat Cagayan de Oro Farmers Association, Inc	1			Cagayan de Oro City	Vegetables	Knapsack sprayers, seedling trays, plastic sheets
Northern Mindanao Vegetable Producers Association, Inc/ Balingasag Ampalaya growers in Balingasag, Misamis Oriental	1			Misamis Oriental	Vegetables	Plastic crates
Misamis Oriental Shippers in Balingasag, Misamis Oriental	1			Misamis Oriental	Banana	Mobile packing tent
Self-Reliant Team Cooperative in Claveria, Misamis Oriental	1			Misamis Oriental	Vegetables	Mobile packing tent
Northern Mindanao Vegetable Producers Association, Inc/ Imbayao production cluster in Malaybalay City, Bukidnon	1			Bukidnon	Vegetables	Plastic crates
Northern Mindanao Vegetable Producers Association, Inc/ KANIB Foundation, Bukidnon	1			Bukidnon	Vegetables	Plastic crates
Rising Star Multi-purpose Cooperative	1	1		Iligan City	Papaya	Mobile packing tent, sorting table, plastic crates
Region 11	4	0	0%			
Bansalan-Matanao-Magsaysay Zonal Marketing Federation, Davao del Sur	1			Davao del Sur	Fruit & Vegetables	Plastic Crates
Dynamic Vegetable Growers Association of Davao del Norte/ Asuncion vegetable clusters	1			Davao del Norte	Vegetables	Mobile Packing Tent, weighing scales
Dynamic Vegetable Growers Association of Davao del Norte / Kapalong vegetable clusters	1			Davao del Norte	Vegetables	Sorting tables
Dynamic Vegetable Growers Association of Davao del Norte in Tagum City -Retail Outlet	1			Tagum City	Vegetables	Weight scale, sorting table

Annex 2-9...Continued

No. of Producer Associations & Production Cluster Groups Who Received Production and Post-harvest Support Materials & Equipments from the GEM TCEP – High Value Horticulture Team in Mindanao/CAAM December 2009 to September 2012

Producer Associations & Production Cluster Groups	No. of Group-Recipients	No. of Groups in CAAM 1/	CAAM Distribution (%)	City/Province	Commodity	Production and Post-harvest Support Materials
Total	57	41	100%			
Region 12	27	27	66%			
Vegetable Enthusiasts and Growers Society/Buenas-Suerte Trading	1	1		General Santos City	Vegetables	Sorting tables, plastic crates and a weighing scale
Vegetable Enthusiasts and Growers Society/CVD Trading	1	1		General Santos City	Fruit & Vegetables	Sorting tables, plastic crates
Greenland Asparagus Producers Multi-purpose Cooperative - San Jose, General Santos City (Main)	1	1		General Santos City	Asparagus	Sorting tableS, Mobile packing tent, platform weighing scale, chillers, plastic crates, slicing machines
Vegetable Enthusiasts and Growers Society	1	1		General Santos City	Fruit & Vegetables	Sorting tables
Cebuano Integrated Farmers Vegetables Association of Tupi	1	1		South Cotabato	Vegetables	Sorting tables and plastic crates
Greenland Asparagus Producers Multi-purpose Cooperative - Brgy. Miasong Asparagus Producer-groups, South Cotabato	1	1		South Cotabato	Asparagus	Plastic crates
Central Mindanao Vegetable Industry Development Council Consolidation Center	1	1		South Cotabato	Various Vegetables	Plastic crates
Central Mindanao Vegetable Industry Development Council/EJ Diversified Farm	1	1		South Cotabato	Various Vegetables	Sorting tables, Mobile packing tent, weighing scale, plastic crates
Central Mindanao Vegetable Industry Development Council/Midland Farm	1	1		South Cotabato	Various Vegetables	Plastic crates
Matutum Tropical Fruits Association (MATROFA)	1	1		South Cotabato	Fruit	Plastic crates
Samahan ng Magsasaka sa Kablon (SAMAKA)	1	1		South Cotabato	Vegetables	Plastic crate
SOCCSKSARGEN Mango Contractors Association	1	1		South Cotabato	Mango	Plastic crates
South Cotabato Banana Creations, Inc - Tampak group	1	1		South Cotabato	Fruit	Harvesting pads
South Cotabato Banana Creations, Inc - General Santos City	1	1		South Cotabato	Banana	Sorting tables, plastic seed trays, plastic sheets, plastic crates
Sumbakil Multi-purpose Cooperative	1	1		South Cotabato	Vegetables	Sorting tables, plastic crates
Tupi-Balangon Banana Growers Association (TUBAGA)	1	1		South Cotabato	Banana	Plastic crates, harvesting pads, plastic trays
Alabel Vegetable Producers Association	1	1		Sarangani	Vegetables	Plastic crates; analog weighing scale
Vegetable Enthusiasts and Growers Society /TBB Producers in General Santos City and Malungon, Sarangani	1	1		Sarangani	Fruit & Vegetables	Mobile Packing Tent, weighing scales, plastic crates
Esperanza Calamansi Growers Association	1	1		Sultan Kudarat	Calamansi	Plastic crate
Cabaruyan Vegetable Growers Association	1	1		North Cotabato	Vegetables	Plastic crates
Kidapawan City Banana Growers Association	1	1		North Cotabato	Banana	Mobile Packing Tent, harvesting pads, plastic crates
Magpet Agricultural Resources Cooperative, Inc (MAGIRCO)	1	1		North Cotabato	Banana Chips	Mobile packing tent
Magpet Banana Growers Association	1	1		North Cotabato	Banana	Harvesting pads
Miang Pummelo Growers Association	1	1		North Cotabato	Fruits	Plastic crates
Moro United Multi-purpose Cooperative	1	1		North Cotabato	Mango	Sorting tables
Tulunan Vegetable Growers Association	1	1		North Cotabato	Fruit & Vegetables	Plastic crates
Ulamian Vegetable Growers Association	1	1		North Cotabato	Vegetables	Vermicast, Vermi Tea Brewer

Annex 2-9...Continued

No. of Producer Associations & Production Cluster Groups Who Received Production and Post-harvest Support Materials & Equipments from the GEM TCEP – High Value Horticulture Team in Mindanao/CAAM
December 2009 to September 2012

Producer Associations & Production Cluster Groups	No. of Group-Recipients	No. of Groups in CAAM 1/	CAAM Distribution (%)	City/Province	Commodity	Production and Post-harvest Support Materials
Total	57	41	100%			
ARMM	11	11	27%			
Banga Farmers and Watershed Development Cooperative	1	1		Lanao del Sur	Vegetables	Plastic crates
Modern Farmers Multi-purpose Cooperative in Ganassi	1	1		Lanao del Sur	Fruit & Vegetables	Vermicast
MNLF Tugaya Farmers Multi-purpose Cooperative	1	1		Lanao del Sur		Vermi-cast
Itillians Farmers Association	1	1		Lanao del Sur	Vegetables, Banana	Vermi-cast
Kormatan Farmers Cooperative	1	1		Lanao del Sur	Vegetables, Banana	Vermi-cast
Ulama and Professionals Farmers Association	1	1		Lanao del Sur	Vegetables, Banana	Vermi-cast
BDA Iranon	1	1		Maguindanao	Banana	Sorting tables
Central Mindanao Vegetable Industry Development Council/Cotabato and Maguindanao producers-groups	1	1		Maguindanao	Vegetables	Plastic crates, weighing scale
IslamCris Sultan Mastura Communal Irrigators Association, Inc. in Barangay Tapayan, Sultan, Mastura	1	1		Maguindanao	Vegetables, Banana	Vermi-cast
Lucrative Multi-purpose Cooperative in Maguindanao	1	1		Maguindanao	Banana	Sorting tables, plastic crates
Vegetable growers in Cotabato City & Maguindanao	1	1		Maguindanao	Vegetables	Plastic crates
Region XIII	1	0	0%			
Caraga High Value Vegetable Cluster, Inc (CHIVVeCl) / Crossing Beawan-Luna Multi-purpose Cooperative	1			Agusan del Norte	Vegetables	Plastic crates, Analog and platform weighing scales
Total	57	41	100%			

Annex 2-10

10th National Vegetable Congress Resolutions and Response from the Department of Agriculture, Butuan City, July 24 to 26, 2012

Resolution No. 1: Resolution urging the Department of Agriculture and other government agencies concerned to strictly implement quarantine procedures in all importation of vegetables and that the enforcement of phyto-sanitary and quarantine procedures should start in the country of origin.

Response: The DA will issue a Memorandum Order (MO) to the Bureau of Plant Quarantine to review, polish and strengthen quarantine policy and system. Copy of the MO will be provided to the PVIDB Board and DA-HVCDP.

Resolution No. 2: Resolution requesting the Department of Agriculture and other concerned agencies and support institutions to enhance access to credit by small vegetable farmers.

Response: The DA will review current financial programs with the Land Bank of the Philippines, Agricultural Competitiveness Enhancement Fund (ACEF) and other DA financing program for the farmers.

Resolution No. 3: Resolution requesting the Department of Agriculture and its attached agencies, and University of the Philippines at Los Baños (UPLB) to facilitate the comprehensive trainers training on vegetable production (good agricultural practices, sustaining farming system, and other relevant intervention amidst our climatic condition).

Response: The Comprehensive Trainers Training for the Good Agricultural Practices and the Sustainable Farming System can be coordinated with the Regional Directors of the Agriculture Training Institute.

Resolution No. 4: Resolution requesting the Department of Agriculture to allocate funds in the establishment of complete demonstration farm in the conduct of organic farming system in Luzon, Visayas, and Mindanao on top of the existing demo farm conduct by each regional field units.

Response: The DA recommends establishment of a full-scale organic farming system over "trial size" demonstration sites. A budget related to organic production farming system activities has been allocated. PVIDB was advised to coordinate with the DA-HVCDP.

Resolution No. 5: Resolution requesting the department of agriculture through public-private partnership program of the government to fund the establishment of the PVIDB's one- stop-shop agri-trading center in strategic areas in the islands of Luzon, Visayas and Mindanao.

Response: The DA currently has an on-going review of 6 proposals for the establishment of Bagsakan Centers or the One-Stop-Shop Agri-trading Center in the Luzon area. The PVIDB was advised to coordinate with the DA-AMAS in identifying other priority areas for possible funding.

Resolution No. 6: Resolution requesting the Department of Agriculture to finance the Philippine Vegetable Industry Development Board (PVIDB) quarterly meeting.

Response: PVIDB was advised to submit a letter of request to the DA-HVCDP for funding assistance to hold PVIDB quarterly meetings.

Resolution No. 7: Resolution requesting the Department of Agriculture to allocate One Million Pesos to support the National Vegetable Congress annually.

Response: The DA will commit a fixed amount of Php500,000 for the annual staging of the National Vegetable Congress.

Resolution No. 8: Resolution expressing that the incumbent president of the RAFC Association of the Philippines to sit in the national marketing umbrella representing the Philippine Vegetable Industry Development Board.

Response: PVIDB was advised to submit a resolution to the DA through the office of DA-AMAS for the appointment of the incumbent RAFC Association of the Philippines to become a member of the National Marketing Umbrella representing the vegetable sector.

Resolution No. 9: Resolution requesting the Department of Agriculture to allocate funds for conducting a production and marketing survey on the volume of high value vegetable crops at the regional level.

Response: DA will issue a Memorandum Order to AMAS and BAS to directly coordinate with the PVDIB on the system of conducting the vegetable production and marketing survey.

Resolution No. 10: Resolution requesting the Department of Agriculture to allocate funds for the establishment of CARAGA Crops Consolidation Center for organically grown crops in the region.

Response: The CARAGA Vegetable group was advised to coordinate with DA Regional Field Unit 13 for the feasibility of the said proposal.

Resolution No. 11: Requesting the climate change commission to provide updates or action plans on the implementation of the National Climate Change Action Plan of the Philippines (NCCAP).¹

¹ The 11th Congress Resolution was drafted and finalized by the general assembly of the 10th National Vegetable Congress after Dr. Godillano's presentation on the National Climate Change Action Plan. The Resolution Paper will be hand-carried to the DA Central Office for the appropriate action of the DA Secretary.

Annex 2-11

14th National Tuna Congress Resolutions General Santos City, September 7, 2012

Resolution No.1: Resolution Expressing Appreciation and Gratitude for the Philippine Government's Support to the Philippine Delegation to the Western and Central Pacific Fisheries Commission Regular Session on March 26-30, 2012 in Guam Resulting to Fishing Access for Philippine Fishing Vessels Under a Special Management Arrangement

Resolution No.2: Resolution Requesting the Philippine Government to Defer the Ratification of the Torremolinos Protocol Until a Favorable Consensus Among Stakeholders Has Been Attained After an In-depth Impact Assessment and Comprehensive Consultation Process

Resolution No.3: Resolution Supporting the SOCSKSARGEN Area Development Project Office Executive Committee Resolution No. 01 Series of 2012 Entitled, "A Resolution Requesting the Department of Transportation and Communication (DOTC) to Prioritize the Preparation of a Masterplan for the General Santos City Airport and Resolve Issues on the On-Going Improvement of Airport Facilities

Resolution No.4: Resolution Supporting the SOCSKSARGEN Area Development Project Office Executive Committee Resolution No. 02 Series of 2012 Entitled, "A Resolution Requesting the Philippine Ports Authority To Facilitate the Conduct of a Feasibility Study for the Privatization of the General Santos City Makar Port," and to Include in the Study the Viability of a Public-Private Partnership Thereof

Resolution No.5: Resolution Reiterating the Request For Both Houses of Congress to Fast Track the Passage of the Law Creating the Department of Fisheries and Aquatic Resources and for the President of the Philippines to Certify Urgent the Bill Creating the Department of Fisheries and Aquatic Resources for the Sustainable Development and Competitiveness of the Philippine Fishery Sector

Resolution No. 6: Resolution Reiterating the Request for the Creation and Institutionalization of a Permanent Philippine Team to Advance Interest of the Fishing Industry by Representing and Forging Relations with Other Countries

Resolution No. 7: Resolution Reiterating the Request for the Department of Agriculture (DA) and the Department of Transportation and Communication (DOTC) to Expedite the Issuance of the Implementing Rules and Regulations (IRR) of the Republic Act 9379, Otherwise Known as "The Handline Fishing Law"

Resolution No. 8: Resolution Reiterating the Request for the Philippine Government to Rationalize the Cabotage Provisions of the Republic Act 1937 and other Related Issuances.

Resolution No. 9: Resolution Strongly Reiterating the Request to Fast Track the Efforts Towards Mutually Beneficial Arrangements on Maritime Boundaries with that of our Neighboring Countries and Strengthen Security Programs in Southern Philippine Waters for the Protection of Filipino Fishermen and Sustainable Development of the Philippine Tuna Industry

Resolution No.10: Resolution Reiterating the Expression of Support to the Aspirations of the Handline Fishing Sector for the Designation of an Exclusive Fishing Ground for Handline Fishing

Annex 2-12

Summary of GEM 3 Business Growth Assisted/Initiated Training Activities & Major Events From January 2008 to September 2012

BUSINESS GROWTH SUB-COMPONENT	Type of Commodity						No of Participants, by Gender			Type of Activity		
	Fruits	Vegetables	Aquaculture	Seaweed	* Others	Total	Male	Female	Total	Training, Workshop, and Seminars	Conference, Exhibit, and Forum	Total
1.0 BUSINESS SUPPORT ORGANIZATION	0	0	1	0	2	3	9,212	7,919	17,131	139	103	242
2.0 TARGETED COMMODITY EXPANSION PROJECT												
2.1 TCEP -Export Market Development	0	0	0	0	36	36	203	292	495	32	4	36
2.2 TCEP - Fruit, Vegetables and other HVH; Producers Groups (BSO)activities	126	124	0	0	14	264	11,532	7,597	19,129	217	47	264
2.3 TCEP - SAFE and Mariculture; Producers Groups (BSO)activities	0	0	19	3	3	25	1,353	609	1,962	20	5	25
TOTAL	126	124	19	3	53	325	13,088	8,498	21,586	269	56	325
3.0 KEY EXPLORATORY INVESTEMENT & IMPROVED MINING COMMUNITY OUTREACH												
3.1 BPO, Tourism, and Mining	0	0	0	0	0	0	264	215	479	6	1	7
Sub-total	0	0	0	0	0	0	264	215	479	6	1	7
4.0 FORMER COMBATANT REINTEGRATION												
4.1 Post harvest Facilities	6	4	14	0	4	28	811	261	1,072	28	0	28
4.2 Community Development Activities - Sulu Archipelago	4	11	30	1	4	50	1,408	409	1,817	50	0	50
4.3 Community Development Activities - Central Mindanao	21	22	24	0	17	84	1,835	771	2,606	77	0	77
Sub-total	31	37	68	1	25	162	4,054	1,441	5,495	155	0	155
Total as of September 2012	157	161	88	4	80	490	26,618	18,073	44,691	569	160	729

* "Others" refer to training or conferences dealing with multiple type of commodities in a single workshop and/or commodities other than fruit, vegetable, seaweed and high value aquaculture products i.e. rubber, tuna, and buri fiber

Annex 2-13

SUPPORT TO PRODUCER GROUPS OF FORMER MNLF COMBATANTS IN THE SULU ARCHIPELAGO
All projects completed as of September 2012

No.	Project and Proponent	GEM Assistance Provided
Completed		
1.)	Project: Milkfish Production Expansion Proponent: Al-Fathi Islamic Producers Multi-Purpose Cooperative Beneficiaries: 49 Location: Barangay Tumakid, Lamitan, Basilan	(1) Engine-driven centrifugal pump with a capacity of at least 500 gpm, and (2) training in water management, and operation and maintenance of the water pump. The cooperative provided the milkfish fingerlings (10,000 pcs.) and did the necessary pond prep
2.)	Project: Rubber Plantation Demo Farm Proponent: Kapatagan Lapid-Lapid Multi-Purpose Cooperative Beneficiaries: 35 Location: Sitio Kapatagan, Barangay Lapid-Lapid, Bongao, Tawi-Tawi	(1) Training (lecture and field visit with actual demonstration of grafting and harvesting), and (2) rubber seedlings. The cooperative provided the fencing (hog-wire to enclose the demo farm), land preparation and labor.
3.)	Project: High-Value Vegetable Demo Farm Proponent: Kasambuhan MNLF Multi-Purpose Cooperative Beneficiaries: 40 Location: Barangay Kaunayan, Patikul, Sulu	(1) Planting materials and initial organic fertilizers, (2) half inch polyethelene pipes, (3) nylon strings for trellis, and (4) training on vegetable production. The cooperative provided farm labor, other trellis and fencing materials
4.)	Project: High-Value Vegetable Demo Farm Proponent: Thailan Farmers Association Beneficiaries: 30 Location: Sitio Puok, Barangay Lakit-Lakit, Bongao, Tawi-Tawi	(1) Training, (2) hybrid vegetable seeds, and (3) hogwires to enclose its vegetable production area. JICA provided small farm tools and implements such as shovel, rake, hoe, fertilizers, and pest & disease control; cassava planting materials and a nipa h
5.)	Project: Live Fish Transport Facility Proponent: Tubigan Multi-Purpose Cooperative Beneficiaries: 40 Location: Barangay Calang-Ulih, Maluso, Basilan	(1) Twin 16hp engine and accessories, (2) training on post-harvest techniques on live fish handling, environmental protection and marketing. IFAD provided generator, pump & an aquarium tank. The cooperative provided a twin-engine powered boat.
6.)	Project: Production of High Quality Rubber Coagulum Proponent: Sampinit Agrarian Reform Beneficiaries Integrated Development Cooperative Beneficiaries: 45 Location: Brgy. Masullah, Isabela City, Basilan	(1) Materials for the construction of 10 1.20m x0.60mx0.30 m concrete coagulating tanks such as cement, steel bars, sand & gravel, and (2) funds for training venue and materials. The cooperative facilitated the training on coagulum quality improvement.
7.)	Project: Vegetable Production Proponent: Lakit-Lakit Farmers Association Beneficiaries: 30 Location: Sitio Buloboc, Barangay Lakit-Lakit, Bongao, Tawi-Tawi	(1) Hogwire for fencing to enclose the demonstration farm, (2) hybrid vegetable seeds, and (3) training on vegetable production. JICA provided small farm tools and implements such as shovel, rake, hoe, fertilizers, and pest & disease control. The associ
8.)	Project: Vegetable Production Proponent: Bakud Mahaba Farmers Association Beneficiaries: 25 Location: Barangay Tubig-Basag, Bongao, Tawi-Tawi	(1) Hogwire for fencing to enclose the demonstration farm, (2) hybrid vegetable seeds, and (3) training on vegetable production. SPOTS provided a 50-cubic meter capacity irrigation water system. The association provided the trellis materials, and labor f
9.)	Project: Vegetable and Cassava Production Proponent: Bud Datu Sali Multi-Purpose Cooperative Beneficiaries: 30 Location: Sitio Bud Datu Sali, Barangay Parangan, Panglima Sugala, Tawi-Tawi	(1) High-yielding vegetable seeds, cassava stalks and organic fertilizers, and (2) training on vegetable and cassava production. The cooperative provided the labor for land preparation and fencing, and materials for trellis and other production inputs.
10.)	Project: Abalone Production under the Existing Solar Drier Proponent: PDC Bangas Multi-Purpose Cooperative Beneficiaries: 55 Location: Barangay Bangas, Panglima Tahil. Sulu	(1) Materials for abalone production cages, abalone juveniles and feeds, (2) training on abalone production and post-harvest handling. The cooperative provided labor for cage construction and feeds.
11.)	Project: Fish Production in Cages Proponent: Bubuan Fish Growers Association Beneficiaries: 40 Location: Barangay Bubuan, Panglima Tahil. Sulu	(1) Training on fish culture, (2) nets, (3) fingerlings and (4) feeds. The association provided labor and other necessary materials to operate the fish production.

Annex 2-13...Continued

SUPPORT TO PRODUCER GROUPS OF FORMER MNLF COMBATANTS IN THE SULU ARCHIPELAGO
All projects completed as of September 2012

No.	Project and Proponent	GEM Assistance Provided
Completed		
12.)	Project: Abalone and Marine Fish Production Proponent: Basilan Aquamarine Products Multi-Purpose Cooperative Beneficiaries: 42 Location: Barangay Tabuk, Isabela City, Basilan	(1) Cages and juveniles for abalone production, fingerlings and feeds for marine fish production, and (2) training on abalone and marine fish production. The cooperative provided the materials for the abalone cages such as bamboo, lumber, drums, and twin
13.)	Project: Tilapia Production Proponent: Sta. Clara Agrarian Reform Beneficiaries Integrated Development Cooperative Beneficiaries: 50 Location: Sitio Santol, Barangay Sta. Clara, Lamitan, Basilan	(1) Materials for pond construction, tilapia fingerlings and feeds, and (2) training on freshwater fish production. The cooperative provided the labor for the construction of pond, water supply canal, checkgate structure and pond preparation, boulders, c
14.)	Project: Tilapia and Catfish Production Proponent: Basilan State College Faculty and Students Association Beneficiaries: 50 Location: Sitio Switch, Barangay Sta. Clara, Lamitan, Basilan	(1) Pond construction materials, fingerlings, feeds, and (3) training on integrated freshwater fish and rice production. The association provided the labor to construct pond, water supply and drainage canals, installation of drainage pipes and pond prepa
15.)	Project: Abalone Production Proponent: Tongsinah Multi-purpose Cooperative Beneficiaries: 30 Location: Barangay Tongsinah, Bongao, Tawi-Tawi	(1) 5-units abalone cages and 1,500 juveniles and materials for <i>Gracillaria</i> seaweed growing and (2) training . The cooperative provided the lumber and bamboo, and labor to install the cages and the preparation of the area for seaweed growing.
16.)	Project: Integrated Rice and Fish Production Proponent: Bongao Enterprises MNLF Multi-Purpose Cooperative Beneficiaries: 40 Location: Sitio Siagong, Barangay Karongdong, Bongao, Tawi-Tawi	(1) Certified rice seeds and fertilizers for rice production, (2) materials for pond construction, and (3) training on production activities. The cooperative provided bamboo and labor for land preparation and construction.
17.)	Project: Milkfish and Prawns Production Proponent: Abdulgappal Multi-Purpose Cooperative Beneficiaries: 25 Location: Barangay Balatanay, Isabela City, Basilan	(1) Pond construction materials, fingerlings, feeds for milkfish and prawns production, and (2) training on the polyculture of milkfish and prawns. The cooperative provided labor and materials such as bamboo and lumber to rehabilitate the ponds and ferti
18.)	Project: Cardaba Banana Production Proponent: Katibuukan Multi-purpose Cooperative Beneficiaries: 35 Location: Barangay Langpas, Indanan, Sulu	(1) Cardaba banana suckers and hogwire and (2) training. The cooperative provided additional materials for fencing such as bamboo, lumber, and nails; labor for land preparation and planting and fertilizers.
19.)	Project: Milkfish, Prawn, and Tilapia Production Proponent: Kumalarang Multi-Purpose Cooperative Beneficiaries: 25 Location: Purok Tulong-Tabang, Barangay Kumalarang, Isabela City, Basilan	(1) Pond operation materials, fingerlings, feeds for milkfish, prawns, and tilapia, and (2) training on milkfish, prawns and tilapia production. The cooperative provided labor and materials such as bamboo and lumber to rehabilitate the ponds, and fertiliz
20.)	Project: Vegetable and Cassava Production Proponent: Bangsamoro Federation of Sulu-MNLF Multi-Purpose Cooperative Beneficiaries: 300 Location: Barangay Bandang, Talipao, Sulu	(1) High-yielding vegetable seeds, cassava stalks and organic fertilizers, and (2) training on vegetable and cassava production. The cooperative provided the labor for land preparation and fencing, and materials for trellis such as bamboo and twines, and
21.)	Project: Cardaba Banana Production Proponent: Linggisian Multi-purpose Cooperative Beneficiaries: 35 Location: Barangay Linggisian, Talipao, Sulu	(1) Cardaba banana suckers and hogwire and (2) training. The cooperative provided additional materials for fencing such as lumber, nails and wires, labor for land preparation and planting and fertilizers.
22.)	Project: Marine Fish Production Proponent: Subah Datuh Agri-Marine Fishing Association Beneficiaries: 50 Location: Barangay Subah Datuh, Indanan, Sulu	(1) Nets, drums and feeds for production and (2) training. The association provided the lumber, additional drums, demo fingerlings and labor for the construction of the fishcages.

Annex 2-13...Continued

SUPPORT TO PRODUCER GROUPS OF FORMER MNLF COMBATANTS IN THE SULU ARCHIPELAGO
All projects completed as of September 2012

No.	Project and Proponent	GEM Assistance Provided
Completed		
23.)	Project: Marine Fish Production Proponent: Tandu Banak Taungoh Fishermen Association Beneficiaries: 120 Location: Barangay Tandu Banak, Sibutu, Tawi-Tawi	(1) Demo hatchery-bred fingerlings and formulated feeds, (2) training, and (3) technical assistance on high-value marine fish production. The association provided labor for the construction of cages and pens and other production such as feeds and operati
24.)	Project: Marine Fish Production Proponent: UMT Kasulutan Fishermen Association Beneficiaries: 46 Location: Barangay Muhtar, Sibutu, Tawi-Tawi	(1) Demo hatchery-bred fingerlings and formulated feeds, (2) training, and (3) technical assistance on high-value marine fish production. The association provided labor for the construction of fishpens and other production such as feeds and operational i
25.)	Project: Marine Fish Production Proponent: Makkam Multi-purpose Cooperative Beneficiaries: 28 Location: Barangay Bualo, Maimbung, Sulu	(1) Grouper fingerlings and (2) training. The cooperative provided the fishcages and labor for operation and maintenance. DAR-IX provided grouper feeds.
26.)	Project: Abalone Production Proponent: Bakong Integrated Livelihood Association Beneficiaries: 25 Location: Barangay Bakong, Simunul Island, Tawi-Tawi	(1) Abalone cages and juveniles and materials for <i>Gracillaria</i> seaweed growing and (2) training. The association provided bamboo, logs and labor to install the cages and the preparation of the area for seaweed growing.
27.)	Project: Abalone and Marine Fish Production in Pens Proponent: Sitio Buhangin Mahaba Seaweed Growers Association Beneficiaries: 30 Location: Sitio Buhangin Mahaba, Pagasinan, Panglima Tahil, Sulu	(1) Fishnets and abalone juveniles and (2) training. The association provided the logs, bamboos and labor for fishpen construction and feeds for abalone production.
28.)	Project: Marine Fish Production Proponent: Tongtong Seaweed Growers Association Beneficiaries: 25 Location: Barangay Tongtong, Hj. Panglima Tahil, Sulu	(1) Grouper fingerlings and (2) training. The association provided the fishcages and labor for operation and maintenance. DAR-IX provided grouper feeds.
29.)	Project: Vegetable Production Proponent: Maharaja Andung Farmers Association Beneficiaries: 25 Location: Sitio Baunoh, Brgy. Bangkal, Patikul, Sulu	(1) Vegetable seeds, nursery & water supply materials, and (2) training. The association provided the trellis and fencing materials such as bamboo, lumber posts, wires, nails and other production inputs.
30.)	Project: Vegetable Production Proponent: Km. 7 Farmers Association Beneficiaries: 25 Location: Sitio Amamali, Brgy. Tanum, Patikul, Sulu	(1) Vegetable seeds, nursery & water supply materials, and (2) training. The association provided the trellis and fencing materials such as bamboo, lumber posts, wires, nails and other production inputs.
31.)	Project: Vegetable Production Proponent: Tanah Palay Farmers Association Beneficiaries: 25 Location: Sitio Tanah Palay, Brgy. Bidin, Sibutu, Tawi-Tawi	(1) Vegetable seeds, nursery & water supply materials, and (2) training. The association provided the trellis and fencing materials such as bamboo, lumber posts, wires, nails and other production inputs.
32.)	Project: Vegetable Production Proponent: Tandubanak Farmers Association Beneficiaries: 25 Location: Brgy. Tandubanak, Sibutu, Tawi-Tawi	(1) Vegetable seeds, nursery & water supply materials, and (2) training. The association provided the trellis and fencing materials such as bamboo, lumber posts, wires, nails and other production inputs.
33.)	Project: Abalone Production Proponent: Belatan Halo Fishermen's Association Beneficiaries: 25 Location: Sitio Tandoh, Brgy. Belatan Halo, Panglima Sugala, Tawi-Tawi	(1) Cages, abalone juveniles and materials for gracillaria culture (2) training. The cooperative provided the logs, bamboos and labor for cages installation
34.)	Project: Vegetable Production Proponent: Botica sa Campo Brgy. Women's Club Multi-Purpose Cooperative Beneficiaries: 25 Location: Barangay Sanga-Sanga, Bongao, Tawi-Tawi	(1) Training and (2) vegetable seeds for demo. The UNDP's ACT for Peace Programme provided the production inputs such as plastic mulch, fertilizers, pest & disease control, PE pipes and sprinklers while the cooperative provided the materials for fencing;

Annex 2-13...Continued

SUPPORT TO PRODUCER GROUPS OF FORMER MNLF COMBATANTS IN THE SULU ARCHIPELAGO
All projects completed as of September 2012

No.	Project and Proponent	GEM Assistance Provided
Completed		
35.)	Project: Gracillaria Seaweed Production Proponent: Tonggosong Multi-purpose Cooperative Beneficiaries: 30 Location: Barangay Tonggosong, Simunul Island, Tawi-Tawi	(1) Pen materials and seedlings, and (2) training. The coop provided additional materials such as bamboo, logs, and twines, and labor to install the cages; and the preparation of the area for seaweed growing.
36.)	Project: Milkfish and Prawn Production Proponent: Kamahardikaan Farmers Multi-Purpose Livelihood Cooperative Beneficiaries: 30 Location: Brgy. Kanibongan, Lantawan, Basilan	(1) Rehabilitation of perimeter dikes and (2) training. The coop provided the labor for pond clearing and preparation, repair of 2 pond gates, canal construction, rehabilitation of caretaker's house, milkfish fingerlings and prawn fry.
37.)	Project: Tilapia Production Proponent: Kasanyangan Farmers Association Beneficiaries: 25 Location: Sitio Kasanyangan, Barangay Karongdong, Bongao, Tawi-Tawi	(1) Pond construction materials and production inputs, and (2) training. The association provided labor for pond construction, operation and maintenance.
38.)	Project: Freshwater Fish Production Proponent: Manggis Farmers Livelihood Association Beneficiaries: 25 Location: Sitio Manggis, Magsagaw, Panglima Sugala, Tawi-Tawi	(1) Tilapia fingerlings and feeds (2) training (3) materials for pond construction. The association provided the labor for the dike and canal construction, clearing, pond preparation and for pond construction.
39.)	Project: Milkfish Production Proponent: Diki Fisherfolks and Fish Processors Association Beneficiaries: 27 Location: Barangay Diki, Malamawi Island, Isabela City	(1) Demo fingerlings and feeds as demo inputs, and (2) training on the latest production technology. The Save the Children provided production inputs such as milkfish fingerlings and feeds, construction materials for fishcages such as nets and sewing mate
40.)	Project: Milkfish Production Proponent: Tampalan Fisherfolks and Fish Processors Association Beneficiaries: 27 Location: Brgy. Tampalan, Malamawi Island, Isabela City	(1) Demo fingerlings and feeds as demo inputs, and (2) training on the latest production technology. The Save the Children provided production inputs such as milkfish fingerlings and feeds, construction materials for fishcages such as nets and sewing mate
41.)	Project: Abalone and Marine Fish Production in Pens Proponent: PDC Kabukan Multi-sectoral Association Beneficiaries: 37 Location: Sitio Liong, Kabukan, Panglima Tahil, Sulu	(1) Fishnets and abalone juveniles and (2) training. The association provided the logs, bamboos and labor for fishpen construction and feeds for abalone and fish.
42.)	Project: Abalone Production Proponent: Matarrang Community Organization Beneficiaries: 29 Location: Sitio Tandoh, Brgy. Tondon, Panglima Sugala, Tawi-Tawi	(1) Fishnets and abalone juveniles (2) training. The organization provided the logs, bamboos and labor for fishpen construction and feeds for abalone production.
43.)	Project: Milkfish and Poultry Production Proponent: Bilma-Arup Multi-purpose Cooperative Beneficiaries: 25 Location: Sitio Tubig-basag Proper, Barangay Tubig-basag, Bongao, Tawi-Tawi	(1) Demonstration inputs such as milkfish fingerlings and chicks, (2) poultry & fish feeds, (3) fishnets, and (4) training. The cooperative provided the labor for fishpen construction, and for the operation and maintenance, as well as other production in
44.)	Project: Marine Fish Production Proponent: Campo Muslim MNLF Multi-purpose Cooperative Beneficiaries: 35 Location: Barangay Marang-Marang, Languyan, Tawi-Tawi	(1) Cage construction materials and production inputs, and (2) training. The UNDP's Act for Peace Programme provided fishcage construction materials such as drums, nets and sewing materials while the cooperative provided the labor for fishcage constructio
45.)	Project: Rubber Production Proponent: Farmers Association for Peace and Development Beneficiaries: 25 Location: Barangay Pamucalin, Lantawan, Basilan	(1) Training and (2) rubber seedlings. The UNDP's ACT for Peace Programme provided organic fertilizers and hogwires while the association provided the fencing, land preparation and labor

Annex 2-13...Continued

SUPPORT TO PRODUCER GROUPS OF FORMER MNLF COMBATANTS IN THE SULU ARCHIPELAGO
All projects completed as of September 2012

No.	Project and Proponent	GEM Assistance Provided
Completed		
46.)	Project: Rubber Production Proponent: Upper Sinangkapan Multi-Sectoral Association Beneficiaries: 25 Location: Barangay Upper Sinangkapan, Akbar, Basilan	(1) Training and (2) rubber seedlings. The UNDP's ACT for Peace Programme provided organic fertilizers and hogwires while the association provided the fencing, land preparation and labor
47.)	Project: Abalone Production Proponent: Guhakan Fishing Livelihood Association Beneficiaries: 25 Location: Sitio Guhakan, Brgy. Liyaburan, Panglima Sugala, Tawi-Tawi	(1) Abalone juveniles & abalone pens, and (2) training. The association provided the labor for pen construction and other production inputs such as feeds
48.)	Project: Marine Fish Production Proponent: Samal Village Multi-Sectoral Association Beneficiaries: 40 Location: Barangay Samal, Maluso, Basilan	(1) Cage construction materials and production inputs, and (2) training. The DAR IX provided the feeds while the UNDP's Act for Peace Programme provided 8 3m x 3m x 3.5m floating cages. The association provided the labor for fishcage construction, lumber and b
49.)	Project: Marine Fish Production Proponent: Upper Pahut Multi-Purpose Cooperative Beneficiaries: 25 Location: Barangay Pahut, Bongao, Tawi-Tawi	(1) Demonstration production inputs and (2) training. The cooperative provided the labor for fishcages construction, operation and maintenance.
50.)	Project: Marine Fish Production Proponent: Laum Maimbung Seaweed Farmers Association Beneficiaries: 25 Location: Brgy. Laum, Maimbung, Sulu	(1) Grouper fingerlings, materials for fish cages, and (2) training on marine fish production and marketing. The association provided the labor for fish cage construction, logs and bamboo, and feeds.

Summary:
50 Community Development Activities completed

Annex 2-14

SUPPORT TO PRODUCER GROUPS OF FORMER MNLF COMBATANTS IN CENTRAL MINDANAO
As of September 2012

No.	Project and Proponent	GEM Assistance Provided
Completed		
1.)	Project: Milkfish, Prawn, and Tilapia Production Proponent: Kiamba Inter-PDC Luy-a Farmers Alliance Beneficiaries: 30 Location: Brgy. Lagundi, Kiamba, Sarangani Province	(1) Milkfish and tilapia fingerlings, prawn fry for demonstration materials, and (2) training. The alliance provided the (1) three ponds, (2) cost of pond construction, and (3) fertilizers, lime, and labor for pond preparation
2.)	Project: Buri Weaving Proponent: Kababaihang Carmenian na Nagkakaisa Beneficiaries: 30 Location: Brgy. Kitulaan, Carmen, North Cotabato	(1) Buri leaves for demonstration materials, and (2) training. The group provided the trainors and other materials for the production of buri woven products
3.)	Project: Passion Fruit Production and Nursery Establishment Proponent: Pangí Multi-Purpose Cooperative Beneficiaries: 50 Location: Brgy. Pangí, Matungao, Lanao del Norte	(1) Passion fruit seedlings, nursery materials, and other production inputs for demonstration, and (2) training. The cooperative provided the (1) demonstration area, (2) labor for fencing, and (3) cost of land preparation
4.)	Project: Passion Fruit Production Proponent: Ranao Norte Bangsamoro Farmers Association Beneficiaries: 30 Location: Brgy. Delabayan, Kauswagan, Lanao del Norte	(1) Passion fruit seedlings and other production inputs for demonstration, and (2) training. The association provided the (1) demonstration area, (2) cost of land preparation and (3) labor for fencing
5.)	Project: Passion Fruit Production Proponent: Lower Pangí Farmers Association Beneficiaries: 30 Location: Brgy. Lower Pangí, Pantao Ragat, Lanao del Norte	(1) Passion fruit seedlings and other production inputs for demonstration, and (2) training. The association provided the (1) demonstration area, (2) cost of land preparation and (3) labor for fencing
6.)	Project: Passion Fruit Production Proponent: Bangsamoro Women's Multi-Purpose Cooperative Beneficiaries: 25 Location: Brgy. Sta. Cruz, Matungao, Lanao del Norte	(1) Passion fruit seedlings and other production inputs for demonstration, and (2) training. The cooperative provided the (1) demonstration area, (2) cost of land preparation and (3) labor for fencing
7.)	Project: Vegetable Production Proponent: Bangsamoro Farmers Association Beneficiaries: 50 Location: Brgy. Patadon, Kidapawan, North Cotabato	(1) Vegetable seeds and other production inputs for demonstration materials, and (2) training. The association provided the (1) demonstration area, (2) cost of land preparation, and (3) other materials for the operation of the demo production
8.)	Project: Peanut and Mungbean Production Proponent: West Bubong Farmers Association Beneficiaries: 30 Location: Brgy. Bubong, Tangkal, Lanao del Norte	(1) Certified peanut seeds and hybrid mungbean seeds, and (2) training. The association provided the (1) demonstration area, (2) cost of land preparation, and (3) labor for fencing and maintenance of the grains solar drier constructed by BIP
9.)	Project: Vegetable Production Proponent: Malabuaya Farmers Association Beneficiaries: 30 Location: Sitio Malabuaya, Brgy. Kayaga, Kabacan, North Cotabato	(1) Vegetable seeds, (2) materials for water supply, and (3) training. The association provided the (1) demonstration area, (2) fertilizers, agricultural lime, fencing and trellis materials, and (3) cost of land preparation,
10.)	Project: Vegetable Production Proponent: West Patadon Farmers Association Beneficiaries: 30 Location: Brgy. West Patadon, Matalam, North Cotabato	(1) Vegetable seeds, (2) materials for water supply, and (3) training. The association provided the (1) demonstration area, (2) fertilizers, agricultural lime, fencing and trellis materials, and (3) cost of land preparation,
11.)	Project: Rubber and Vegetable Production Proponent: Cadiis Farmers Association Beneficiaries: 25 Location: Brgy. Cadiis, Carmen, North Cotabato	(1) Vegetable seeds and rubber seedlings as demonstration inputs, and (2) training. The association provided (1) demonstration area, (2) fertilizers, fencing, and trellis materials, and (3) cost of land preparation
12.)	Project: Milkfish Production Proponent: Kawas Fishfarmers Association Beneficiaries: 25 Location: Purok 7, Brgy. Kawas, Alabel, Sarangani	(1) Milkfish formulated feeds, and (2) training. The association provided (1) two fishcages, (2) motorized banca, and (3) milkfish fingerlings
13.)	Project: Rubber and Vegetable Production Proponent: Alliudin Village Multi-Purpose Cooperative Beneficiaries: 25 Location: Brgy. Tambad, Carmen, North Cotabato	(1) Vegetable seeds and rubber seedlings as demonstration inputs, and (2) training. The association provided (1) demonstration area, (2) fertilizers, fencing, and trellis materials, and (3) cost of land preparation
14.)	Project: Milkfish, Prawn and Tilapia Production Proponent: MNLF Demobilized Kumanders Association Beneficiaries: 25 Location: Sitio Camp Abdurahman Jalil, Brgy. Lumatil, Maasim, Sarangani	(1) Shrimp fry, milkfish and tilapia fingerlings, and feeds as demonstration inputs, and (2) training. The association provided (1) four fishponds, (2) pond inputs, and (3) labor for pond preparation
15.)	Project: High Value Fruit Production Proponent: Highland Villagers Greenfarm Farmers Association Beneficiaries: 30 Location: Brgy. Lunen, Tupi, South Cotabato	(1) Fruit seeds and seedlings, (2) nursery materials and other production inputs for demonstration, and (3) training. The association provided the (1) demonstration area, (2) cost of land preparation, and (3) other materials for the operation of the demon
16.)	Project: Vegetable Production Proponent: Al-Ihsan Multi-Purpose Cooperative Beneficiaries: 25 Location: Brgy. Koronadal Proper, Polomolok, South Cotabato	(1) Vegetables seeds and other demonstration materials, and (2) training. The UNDP's ACT for Peace Programme provided farm tools, water supply and drainage materials, and monitoring while the cooperative provided the fencing, cost of land preparation, and
17.)	Project: Cardaba Banana Production Proponent: Sitio Tubak Farmers Association Beneficiaries: 30 Location: Brgy. Pagangan, Aleosan, North Cotabato	(1) Cardaba seedlings as demonstration input, and (2) training. The North Cotabato Provincial Government provided small farm tools such as spade, hoe, rake for each farmer-member while the association provided the (1) demonstration area, (2) other demonst
18.)	Project: Cardaba Banana and Vegetable Production Proponent: Chrislam Free Farmers Organization Beneficiaries: 31 Location: Brgy. Dualing, Aleosan, North Cotabato	(1) Cardaba seedlings and hybrid vegetable seeds as demonstration inputs, and (2) training. The North Cotabato Provincial Government provided small farm tools such as spade, hoe, rake for each farmer-member while the association provided the (1) demonsta

Annex 2-14...Continued

SUPPORT TO PRODUCER GROUPS OF FORMER MNLF COMBATANTS IN CENTRAL MINDANAO
As of September 2012

No.	Project and Proponent	GEM Assistance Provided
Completed		
19.)	Project: Cardaba Banana Production Proponent: Kalipunan ng Liping Pilipina (KALIPI) Beneficiaries: 35 Location: Brgy. Kidama, Matalam, North Cotabato	(1) Cardaba seedlings as demonstration inputs, and (2) training. The North Cotabato Provincial Government provided small farm tools such as spade, hoe, rake for each farmer-member while the association provided the (1) demonstration area, (2) other demonstr
20.)	Project: Cardaba Banana Production Proponent: Pingiaman Multi-Purpose Cooperative Beneficiaries: 34 Location: Brgy. Kitulaan, Carmen, North Cotabato	(1) Cardaba seedlings as demonstration inputs, and (2) training. The North Cotabato Provincial Government provided small farm tools such as spade, hoe, rake for each farmer-member while the association provided the (1) demonstration area, (2) other demonstr
21.)	Project: Cardaba Banana Production Proponent: Iranon Multi-Purpose Cooperative Beneficiaries: 32 Location: Sitio 29, Brgy. Malapag, Carmen, North Cotabato	(1) Cardaba seedlings as demonstration inputs, and (2) training. The North Cotabato Provincial Government provided small farm tools such as spade, hoe, rake for each farmer-member while the association provided the (1) demonstration area, (2) other demonstr
22.)	Project: Cardaba Banana Production Proponent: Manili Free Farmers Association Beneficiaries: 34 Location: Brgy. Manili, Carmen, North Cotabato	(1) Cardaba seedlings as demonstration input, and (2) training. The North Cotabato Provincial Government provided small farm tools such as spade, hoe, rake for each farmer-member while the association provided the (1) demonstration area, (2) other demonstr
23.)	Project: Cardaba Banana Production Proponent: Lower Gumaga Farmers Association Beneficiaries: 33 Location: Brgy. Lower Gumaga, Libungan, North Cotabato	(1) Cardaba seedlings as demonstration input, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
24.)	Project: Tilapia Production Proponent: Balatikan Farmers Association Beneficiaries: 30 Location: Brgy. Balatikan, Pikit, North Cotabato	(1) Fingerlings as demonstration input, (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
25.)	Project: Catfish and Tilapia Production Expansion Proponent: Sitio Bulakan Farmers Association Beneficiaries: 30 Location: Brgy. Kibines, Carmen, North Cotabato	(1) Fingerlings as demonstration inputs, (2) training. The North Cotabato provincial government provided small farm tools while the association provided the demonstration area, cost of land preparation and other materials for the operation of the demo pro
26.)	Project: Tilapia Production Proponent: Butuan Village Farmers Association Beneficiaries: 30 Location: Sitio Pulanpulan, Brgy. Balatikan, Pikit, North Cotabato	(1) Fingerlings as demonstration inputs, (2) training. The North Cotabato provincial government provided small farm tools while the association provided the demonstration area, cost of land preparation and other materials for the operation of the demo pro
27.)	Project: Freshwater Fish and Vegetable Production Proponent: MNLF Farmers Association Beneficiaries: 30 Location: Brgy. Upper Labas, Midsayap, North Cotabato	(1) Fingerlings and vegetable seeds as demonstration inputs, and (2) training. The North Cotabato provincial government provided small farm tools while the association provided the demonstration area, cost of land preparation and other materials for the o
28.)	Project: Vegetable Production Proponent: Cuyapon Farmers and Fisherfolks Organization Beneficiaries: 32 Location: Brgy. Cuyapon, Kabacan, North Cotabato	(1) Vegetable seeds as demonstration inputs, (2) training. The North Cotabato provincial government provided small farm tools while the association provided the demonstration area, cost of land preparation and other materials for the operation of the demo
29.)	Project: Vegetable Production Proponent: Brgy. Nuangan Muslim Association Beneficiaries: 31 Location: Brgy. Nuangan, Kidapawan, North Cotabato	(1) Vegetable seeds as demonstration inputs, and (2) training. The North Cotabato provincial government provided small farm tools while the association provided the demonstration area, cost of land preparation and other materials for the operation of the
30.)	Project: Rubber Culture and Management Proponent: Kibayao Farmers Association Beneficiaries: 30 Location: Brgy. Kibayao, Carmen, North Cotabato	(1) Rubber seedlings as demonstration materials, (2) training. The North Cotabato provincial government provided small farm tools while the association provided the demonstration area, cost of land preparation and other materials for the operation of the
31.)	Project: Cardaba Banana Production Proponent: Kaliintad Women Farmers Association Beneficiaries: 30 Location: Brgy. Manarapan, Carmen, North Cotabato	(1) Cardaba seedlings as demonstration inputs. The North Cotabato provincial government provided small farm tools while the association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
32.)	Project: Rubber and Cardaba Banana Nursery Proponent: Sitio Leaders and Farmers Association Beneficiaries: 33 Location: Brgy. Chua, Bagumbayan, Sultan Kudarat	(1) Cardaba seedlings as demonstration inputs, (2) training, and (3) oversee establishment of nursery. The UNDP's ACT for Peace Program provided (1) inputs & materials for seedling production, (2) fencing materials, and (3) caretaker's hut while the commu
33.)	Project: Rubber and Cardaba Banana Nursery Proponent: Esperanza Small Farmers Association Beneficiaries: 34 Location: Brgy. Illian, Esperanza, Sultan Kudarat	(1) Cardaba seedlings as demonstration inputs, (2) training, and (3) oversee establishment of nursery. The UNDP's ACT for Peace Program provided (1) inputs & materials for seedling production, (2) fencing materials, and (3) caretaker's hut while the commu
34.)	Project: Rubber and Cardaba Banana Nursery Proponent: Lagandang Taliawid Farmers Association Beneficiaries: 30 Location: Brgy. Lagandang, Isulan, Sultan Kudarat	(1) Cardaba seedlings as demonstration inputs, (2) training, and (3) oversee establishment of nursery. The UNDP's ACT for Peace Program provided (1) inputs & materials for seedling production, (2) fencing materials, and (3) caretaker's hut while the commu

Annex 2-14...Continued

SUPPORT TO PRODUCER GROUPS OF FORMER MNLF COMBATANTS IN CENTRAL MINDANAO
As of September 2012

No.	Project and Proponent	GEM Assistance Provided
Completed		
35.)	Project: Rubber and Cardaba Banana Nursery Proponent: Lake Sebu Bangsamoro Multi-purpose Cooperative Beneficiaries: 30 Location: Brgy. Takunel, Lake Sebu, South Cotabato	(1) Cardaba seedlings as demonstration inputs, (2) training, and (3) oversee establishment of nursery. The UNDP's ACT for Peace Program provided (1) inputs & materials for seedling production, (2) fencing materials, and (3) caretaker's hut while the commu
36.)	Project: Vegetable Production Proponent: Dualing Chrislam Free Farmers Association Beneficiaries: 30 Location: Brgy. Dualing, Aleosan, North Cotabato	(1) Vegetable seeds as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
37.)	Project: Vegetable Production Proponent: Sitio Bual Manili Farmers Association Beneficiaries: 30 Location: Sitio Bual, Brgy. Manili, Carmen, North Cotabato	(1) Vegetable seeds as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
38.)	Project: Vegetable Production Proponent: Bunao Muslim Association Beneficiaries: 30 Location: Brgy. Bunao, Tupi, South Cotabato	(1) Vegetable seeds as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
39.)	Project: Freshwater Fish Production Proponent: Kalkam Aquaculture and Farmers Association Beneficiaries: 33 Location: Brgy. Kalkam, Tupi, South Cotabato	(1) Fingerlings as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
40.)	Project: Vegetable Production Proponent: Bunawan Muslim and Christian Farmers Association Beneficiaries: 40 Location: Brgy. Polonuling, Tupi, South Cotabato	(1) Vegetable seeds as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
41.)	Project: Fish Production Proponent: Bentung Bangsamoro Women's Association Beneficiaries: 35 Location: Brgy. Bentung, Polomolok, South Cotabato	(1) Fingerlings as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
42.)	Project: Vegetable Production Proponent: Sitio Lake Farmers Association Beneficiaries: 32 Location: Sitio Lake, Brgy. Tambad, Carmen, North Cotabato	(1) Vegetable seeds as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
43.)	Project: Freshwater Fish Production Proponent: Lutayan Bangsamoro Farmers and Fishers Association Beneficiaries: 29 Location: Brgy. Lutayan Proper, Lutayan, Sultan Kudarat	(1) Fingerlings as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
44.)	Project: Milkfish Production Proponent: Punsad Moro Farmers and Fishersfolks Association Beneficiaries: 34 Location: Sitio Punsad, Brgy. Burias, Glan, Sarangani	(1) Fingerlings as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
45.)	Project: Freshwater Fish Production Proponent: Biasong Bangsamoro Farmers Association Beneficiaries: 28 Location: Brgy. Biasong, Lutayan, Sultan Kudarat	(1) Fingerlings as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
46.)	Project: Milkfish and Shrimp Production Proponent: Burias Muslim Fisherfolk Association Beneficiaries: 31 Location: Brgy. Burias, Glan, Sarangani	(1) Fingerlings and fry as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
47.)	Project: Freshwater Fish Production Proponent: Sumbakil Multi-purpose Cooperative Beneficiaries: 30 Location: Brgy. Sumbakil, Polomolok, South Cotabato	(1) Fingerlings as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production

Annex 2-14...Continued

SUPPORT TO PRODUCER GROUPS OF FORMER MNLF COMBATANTS IN CENTRAL MINDANAO
As of September 2012

No.	Project and Proponent	GEM Assistance Provided
Completed		
48.)	Project: Tilapia Production Proponent: Ancestral Domain Alternative Multi-Purpose Cooperative Beneficiaries: 35 Location: Brgy. Bacdulong, Lake Sebu, South Cotabato	(1) Fingerlings as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
49.)	Project: Milkfish Fingerlings Production Proponent: Sultan Kudarat Descendants Multi-purpose Cooperative Beneficiaries: 30 Location: Brgy. Kawas, Alabel, Sarangani Province	(1) Fingerlings as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
50.)	Project: Vegetable Production Proponent: Batomelong Bangsamoro Women's Association Beneficiaries: 32 Location: Brgy. Batomelong, General Santos City	(1) Vegetable seeds as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
51.)	Project: Sweet Corn Production Proponent: Aleosan Bio-Farming Cluster Beneficiaries: 50 Location: Brgy. Bagolibas, Aleosan, North Cotabato	(1) Sweet corn seeds as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
52.)	Project: Vegetable Production Proponent: Siliu Salamat Farmers Association Beneficiaries: 25 Location: Brgy. Patadon, Kidapawan City	(1) Vegetable seeds as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
53.)	Project: Grouper and Milkfish Production Proponent: Illana Bay Fishermen Multi-purpose Cooperative Beneficiaries: 35 Location: Brgy. Moro Point, Parang, Maguindanao	(1) Fingerlings as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
54.)	Project: Cardaba Banana Production Proponent: Baluntay Banana Growers Association Beneficiaries: 30 Location: Brgy. Baluntay, Alabel, Sarangani Province	(1) Cardaba banana seedlings as demonstration inputs, and (2) training. The association provided the demonstration area, and other materials for the operation of the demo production
55.)	Project: Vegetable Production Proponent: Muslim Christian Small Vegetable Growers Association Beneficiaries: 30 Location: Brgy. Lilit, Lambayong, Sultan Kudarat	(1) Vegetable seeds as demonstration inputs, and (2) training. The association provided the demonstration area, and other materials for the operation of the demo production
56.)	Project: Vegetable Production Proponent: Asosasyon ng mga Magsasaka sa Nabalawag (AMANA) Beneficiaries: 62 Location: Brgy. Nabalawag, Midsayap, North Cotabato Contact Person: <u>Abdul Karim Dubnaleg</u>	(1) Vegetable seeds as demonstration inputs, and (2) training. The association provided the demonstration area, and other materials for the operation of the demo production
57.)	Project: Catfish Production Proponent: Siliik Farmers Association Beneficiaries: 28 Location: Brgy. Siliik, Pikit, North Cotabato	(1) Fingerlings as demonstration inputs, and (2) training. The association provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
58.)	Project: Catfish Production Proponent: Chrislam Duck Raisers Marketing Cooperative Beneficiaries: 25 Location: Brgy. Katiduan, Kabacan, North Cotabato Contact Person: Jed Guibel	(1) Fingerlings as demonstration inputs, and (2) training. The cooperative provided the demonstration area, cost of land preparation and other materials for the operation of the demo production
59.)	Project: Cardaba Banana Production Proponent: Pangyan Women's Cooperative Beneficiaries: 50 Location: Brgy. Pangyan, Glan, Sarangani	(1) Cardaba banana seedlings as demonstration inputs, and (2) training. The cooperative provided the demonstration area, and other materials for the operation of the demo production
60.)	Project: Rubber Tapping and Bark Management Proponent: New Panay Farmers Multi-Purpose Cooperative Beneficiaries: 40 Location: Brgy. New Panay, Aleosan, North Cotabato	(1) Tapping knives and latex collection bowls. The cooperative provided the demonstration area, and other materials for the operation of the demo production. The University of Southern Mindanao (USM) provided the trainers
61.)	Project: Rubber Tapping and Bark Management Proponent: San Mateo Agrarian Reform Beneficiaries MPC Beneficiaries: 40 Location: Brgy. San Mateo, Aleosan, North Cotabato	(1) Tapping knives and latex collection bowls. The cooperative provided the demonstration area, and other materials for the operation of the demo production. The University of Southern Mindanao (USM) provided the trainers
62.)	Project: Rubber Tapping and Bark Management Proponent: Libungan Farmers Association Beneficiaries: 40 Location: Brgy. Cabpangi, Libungan, North Cotabato	(1) Tapping knives and latex collection bowls. The association provided the demonstration area, and other materials for the operation of the demo production. The University of Southern Mindanao (USM) provided the trainers
63.)	Project: Rubber Tapping and Bark Management Proponent: Matalam Farmers Association Beneficiaries: 40 Location: Brgy. Marbel, Matalam, North Cotabato	(1) Tapping knives and latex collection bowls. The association provided the demonstration area, and other materials for the operation of the demo production. The University of Southern Mindanao (USM) provided the trainers
64.)	Project: Handloom Weaving Proponent: Balungis Moro Women's Association Beneficiaries: 35 Location: Brgy. Tuyan, Malapatan, Sarangani	(1) Handloom weaving equipment and threads. The association provided the training, demonstration area, and other materials for the operation of the demo production. BIP constructed the trading center
65.)	Project: Fish Production Proponent: Makagkapiya Multi-Purpose Organization Beneficiaries: 30 Location: Brgy. Poblacion, Paglat, Maguindanao	(1) Feed and nets as demonstration materials, and (2) training. The organization provided the demonstration area, fingerlings and other materials for the operation of the demo production

Annex 2-14...Continued

SUPPORT TO PRODUCER GROUPS OF FORMER MNLF COMBATANTS IN CENTRAL MINDANAO
As of September 2012

No.	Project and Proponent	GEM Assistance Provided
Completed		
66.)	Project: Fish Production Proponent: Kalilintad Fisherfolks Association Beneficiaries: 28 Location: Brgy. Poblacion 2, Parang, Maguindanao	(1) Feed and nets as demonstration materials, and (2) training. The association provided the demonstration area, fingerlings and other materials for the operation of the demo production
67.)	Project: Vegetable Production Proponent: Lindangan Peoples Organization Beneficiaries: 32 Location: Brgy. Lindangan, Pagalungan, Maguindanao	(1) Vegetable seeds and other demonstration materials, and (2) training. The organization provided the demonstration area, other materials for the operation of the demo production
68.)	Project: Vegetable Production Proponent: Sawdara MNLF Farmers Association Beneficiaries: 30 Location: Brgy. Lindangan, Pagalungan, Maguindanao	(1) Vegetable seeds and other demonstration materials, and (2) training. The association provided the demonstration area, other materials for the operation of the demo production
69.)	Project: Balangon Banana Production Proponent: Tupi Multi-Purpose Cooperative of Farmers Beneficiaries: 35 Location: Brgy. Bunao, Tupi, South Cotabato	(1) Balangon banana suckers and vermicast as demonstration materials, and (2) training. The cooperative provided the demonstration area, fingerlings and other materials for the operation of the demo production
70.)	Project: Balangon Banana Production Proponent: Elnama Polonuling Farmers Association Beneficiaries: 30 Location: Sitio Elnama, Brgy. Polonuling, Tupi, South Cotabato	(1) Balangon banana suckers and vermicast as demonstration materials, and (2) training. The association provided the demonstration area, fingerlings and other materials for the operation of the demo production
71.)	Project: Vegetable Production Proponent: Malangit MNLF Farmers Association Beneficiaries: 35 Location: Brgy. Malangit, Pandag, Maguindanao	(1) Vegetable seeds and other demonstration materials, and (2) training. The association provided the demonstration area, other materials for the operation of the demo production
72.)	Project: Rubber tapping and bark management Proponent: Kibayao Farmers Association Beneficiaries: 40 Location: Brgy. Kibayao, Carmen, North Cotabato	(1) Tapping knives, (2) latex collection bowls, and (3) training. The association provided the demonstration area, and other materials for the operation of the demo
73.)	Project: Fish Production Proponent: Talusan People's Organization Beneficiaries: 30 Location: Brgy. Damakling, Paglat, Maguindanao	(1) Feed and nets as demonstration materials, and (2) training. The organization provided the demonstration area, fingerlings and other materials for the operation of the demo production
74.)	Project: Rubber tapping and bark management Proponent: United Rubber Growers of Poblacion Carmen Beneficiaries: 40 Location: Brgy. Tacupan, Carmen, North Cotabato	(1) Tapping knives and (2) latex collection bowls. The association provided the demonstration area, and other materials for the operation of the demo
75.)	Project: Catfish Production Proponent: Group ng Nagkakaisang Residente Beneficiaries: 29 Location: Sitio Lamuak, Brgy. Katilacan, Pikit, North Cotabato	(1) Feed and nets as demonstration materials, and (2) training. The association provided the demonstration area, fingerlings and other materials for the operation of the demo production
76.)	Project: Catfish and Tilapia Production Proponent: Katilacan Farmers and Fisherfolks Association Beneficiaries: 35 Location: Sitio Proper, Brgy. Katilacan, Pikit, North Cotabato	(1) Feed and nets as demonstration materials, and (2) training. UNDP's Early Recovery and Rehabilitation in Central Mindanao (UNDP-ERRCM) provided fingerlings and feed while the cooperative provided the (1) demonstration area, (2) other materials for the
77.)	Project: Rubber tapping and bark management Proponent: Lacobe Farmers Association Beneficiaries: 40 Location: Brgy. Malabuan, Makilala, North Cotabato	(1) Tapping knives and (2) latex collection bowls. The association provided the demonstration area, and other materials for the operation of the demo
78.)	Project: Fish Production Proponent: Sarangani Bangsamoro Multi-Purpose Cooperative Beneficiaries: 30 Location: Brgy. Sapu Masla, Malapatan, Sarangani	(1) Feed and nets as demonstration materials, and (2) training. The association provided the demonstration area, fingerlings and other materials for the operation of the demo production
79.)	Project: Rubber tapping and bark management Proponent: Nasapian Community Association for Sustainable Development Beneficiaries: 40 Location: Brgy. Nasapian, Carmen, North Cotabato	(1) Tapping knives and (2) latex collection bowls. The association provided the demonstration area, and other materials for the operation of the demo

Summary:**79 Completed Central Mindanao community development activities**

Annex 2-15

FORMER COMBATANT REINTEGRATION – POST-HARVEST FACILITIES
As of September 2012

No.	Project and Proponent	GEM Assistance Provided
Completed		
1.)	Project: Live Fish Transport Facility Proponent: Batumanga Seaweed Growers Association Beneficiaries: 50 Location: Sitio Batumanga, Barangay Balimbing, Panglima Sugala, Tawi-Tawi	(1) Design of the live fish transport facility, and (2) training with hands-on demonstration on the operation of the facility. International Fund for Agricultural Development (IFAD) provided the portable power generator, submersible pump, air blower, aqu
2.)	Project: Vegetable Packing Facility Proponent: Tapucan Farmers Multi-Purpose Cooperative Beneficiaries: 139 Location: Brgy. Tapucan, Piagapo, Lanao del Sur	(1) Design of the facility, and (2) training on the operation of the vegetable packing facility. The cooperative provided the (1) construction of the access road, and (2) labor and materials for the facility.
3.)	Project: Pre-Shipment Facility for Milkfish Fingerlings Proponent: Sultan Kudarat Descendants Multi-Purpose Cooperative Beneficiaries: 50 Location: Brgy. Kawas, Alabel, Sarangani Province	(1) Design of the pre-shipment facility and (2) training with hands-on demonstration. PhilAM Foundation granted a loan to the cooperative to purchase the facility equipment and materials, and milkfish fingerlings production inputs. The cooperative provide
4.)	Project: Heavy-Duty Wooden Cart Proponent: Bakud-Mahaba Farmers Association Beneficiaries: 25 Location: Brgy. Tubig-Basag, Bongao, Tawi-Tawi	(1) Water storage and a two-wheel heavy-duty cart, and (2) training. The Spanish funded-Solar Power Technology Support (SPOTS) Project provided carabao and irrigation pipes while the association provided labor for the maintenance
5.)	Project: Vegetable and Tilapia Consolidation Facility Proponent: Manisan Multi-Purpose Cooperative Beneficiaries: 50 Location: Brgy. Polonuling, Tupi, South Cotabato	(1) Roofing materials of the facility, (2) tools and equipment such as plastic crates, styro boxes, plastic trays, weighing scale, working tables, and water pump, and (3) training for the operation and maintenance. UNDP's ACT for Peace Programme provided t
6.)	Project: Fruits and Vegetables Consolidation Facility Proponent: Sapu Masla Association for Peace and Unity (SAPU) Beneficiaries: 50 Location: Brgy. Sapu Masla, Malapatan, Sarangani	(1) Roofing materials of the facility, (2) tools and equipment such as plastic crates, plastic trays, weighing scale, working tables, and water pump, and (3) training for the operation and maintenance. UNDP's ACT for Peace Programme provided the constructi
7.)	Project: Tilapia and Vegetables Consolidation Facility Proponent: Datu Dani Moro Farmers' Multi-Purpose Cooperative Beneficiaries: 50 Location: Brgy. Datu Dani, Kiamba, Sarangani	(1) Roofing materials of the facility, (2) tools and equipment, and (3) training for the operation and maintenance. UNDP's ACT for Peace Programme provided the construction materials of the facility while the cooperative provided the (1) area where the fac
8.)	Project: Cardaba Banana and Vegetable Consolidation Facility Proponent: Samal Moro Women's Multi-Purpose Cooperative Beneficiaries: 40 Location: Sitio Lagu, Brgy. Lumatil, Maasim, Sarangani	(1) Training on the operation and maintenance of the facility, (2) harvest tools, equipment, and some construction materials. UNDP's ACT for Peace Programme co-shared the construction materials and harvest tools and equipment while the cooperative provide
9.)	Project: Fruits and Vegetable Consolidation Facility Proponent: Palian Community Workers Association Beneficiaries: 45 Location: Brgy. Palian, Tupi, South Cotabato	(1) Training on the operation and maintenance of the facility, (2) design of the post-harvest facility, and (3) harvest tools and equipment and some construction materials such as roofing, wood, and paint. UNDP's ACT for Peace Programme provided most of t
10.)	Project: Warehouse for Post-Harvest Handling of Vegetables and Fruits Proponent: Sumbakil Multi-Purpose Cooperative Beneficiaries: 50 Location: Brgy. Sumbakil, Polomolok, South Cotabato Contact Person: Sarodin Kakim Contact Number: 0916-540-3655	(1) Training on the operation and maintenance of the facility, and (2) construction materials and supervised the upgrading of the post-harvest facility. The cooperative provided the labor for upgrading works and co-fund the construction materials
11.)	Project: Post-Harvest Transport Boat and Equipment Proponent: Tuyan Muslim Farmers & Fishers Association Beneficiaries: 50 Location: Brgy. Tuyan, Malapatan, Sarangani	(1) Training on the operation and maintenance of the facility as well as the latest production technology, (2) construction materials for harvest platform and other production materials, and (3) the design of the transport boat. UNDP's ACT for Peace Program

Annex 2-15...Continued

FORMER COMBATANT REINTEGRATION – POST-HARVEST FACILITIES
As of September 2012

No.	Project and Proponent	GEM Assistance Provided
Completed		
12.)	Project: Cardaba Banana Consolidation Facility Proponent: Integrated Cultural Livelihood Assistance Multi-Purpose Cooperative Beneficiaries: 100 Location: Brgy. Manili, Carmen, North Cotabato	(1) Design of the facility, (2) harvest tool, equipment, and some construction materials, and (3) training on the operation and maintenance. UNDP's ACT for Peace Programme co-shared the construction materials and harvest tools and equipment while the asso
13.)	Project: Mobile Rice Mill Shed and Consolidation Facility Proponent: Muslim Christian Kaliintad Association Beneficiaries: 51 Location: Brgy. Pagangan, Aleosan, North Cotabato	(1) Design of the facility, (2) harvest tool, equipment, and some construction materials, and (3) training on the operation and maintenance. UNDP's ACT for Peace Programme provided the mobile rice mill and and co-shared the construction materials and harv
14.)	Project: High-quality Rubber Coagulum Tanks Proponent: Sitio Leaders and Farmers Association Beneficiaries: 255 Location: Brgy. Chua, Bagumbayan, Sultan Kudarat	(1) Design of the facility, (2) construction materials, and (3) training on the operation and maintenance. While the association provided the cost for site development and labor for the construction as well as harvest tools and equipment.
15.)	Project: Live Fish Transport Facility Proponent: Bangsamoro Farmers and Fisheries Association Beneficiaries: 50 Location: Brgy. Mamali, Lutayan, Sultan Kudarat	(1) Design of the transport boat, (2) harvest tools, equipment, and harvest platform construction materials, and (3) training on the operation and maintenance. UNDP's ACT for Peace Programme provided (1) production materials for fish cage production (2) boa
16.)	Project: Cardaba Banana and Vegetable Consolidation Facility Proponent: Lumayon Village Farmers Association Beneficiaries: 50 Location: Brgy. Manarapan, Carmen, North Cotabato	(1) Design of the facility, (2) roofing materials, (3) harvest tools and equipment, and (4) training on the operation and maintenance. UNDP's ACT for Peace Programme provided the (1) construction materials, and (2) cardaba seedlings and vegetable seeds wh
17.)	Project: Fruits and Vegetables Consolidation Facility Proponent: South Cotabato State Revolutionary Committee Zone 3 MNLF Association Beneficiaries: 65 Location: Brgy. Lamsalome, T'boli, South Cotabato	(1) Design of the facility, (2) harvest tools, equipment, and some construction materials, and (3) training on the operation and maintenance. UNDP's ACT for Peace Programme co-shared the construction materials and harvest tools and equipment while the ass
18.)	Project: Fruits and Vegetables Consolidation Facility Proponent: Polomolok Bangsamoro Women's Association Beneficiaries: 60 Location: Brgy. Bentong, Polomolok, South Cotabato	(1) Design of the facility, (2) harvest tools, equipment, and some construction materials, and (3) training on the operation and maintenance. UNDP's ACT for Peace Programme co-shared the construction materials and harvest tools and equipment while the ass
19.)	Project: Cardaba Banana Consolidation & Banana Chips Processing Proponent: Baluntay Women's Association Beneficiaries: 150 Location: Brgy. Baluntay, Alabel, Sarangani	(1) Design of the facility, (2) harvest tools, equipment, and some construction materials, and (3) training on the operation and maintenance. UNDP's ACT for Peace Programme co-shared the construction materials and harvest tools and equipment while the ass
20.)	Project: Vegetable Packaging and Processing Facility Proponent: Chrislam Free Farmers Association Beneficiaries: 310 Location: Brgy. Dualing, Aleosan, North Cotabato	(1) Design of the facility, (2) harvest tools, equipment, and some construction materials, and (3) training on the operation and maintenance. UNDP's ACT for Peace Programme co-shared the construction materials and harvest tools and equipment while the ass
21.)	Project: Cardaba Banana Consolidation Facility Proponent: Lagandang Taliawid Association Beneficiaries: 154 Location: Brgy. Lagandang, Isulan, Sultan Kudarat	(1) Design of the facility, (2) harvest tools, equipment, and some construction materials, and (3) training on the operation and maintenance. UNDP's ACT for Peace Programme co-shared the construction materials and harvest tools and equipment while the ass
22.)	Project: Cardaba Banana Consolidation Facility Proponent: Lake Sebu Bangsamoro Multi-purpose Cooperative Beneficiaries: 145 Location: Brgy. T'konel, Lake Sebu, South Cotabato	(1) Design of the facility, (2) harvest tools, equipment, and some construction materials, and (3) training on the operation and maintenance. UNDP's ACT for Peace Programme co-shared the construction materials and harvest tools and equipment while the coo
23.)	Project: Cardaba Banana Consolidation Facility Proponent: Liliongan Women's Association Beneficiaries: 130 Location: Brgy. Liliongan, Carmen, North Cotabato	(1) Design of the facility, (2) harvest tools, equipment, and some construction materials, and (3) training on the operation and maintenance. UNDP's ACT for Peace Programme co-shared the construction materials and harvest tools and equipment while the ass

Annex 2-15...Continued

FORMER COMBATANT REINTEGRATION – POST-HARVEST FACILITIES
As of September 2012

No.	Project and Proponent	GEM Assistance Provided
Completed		
24.)	Project: Agricultural Products Consolidation Facility Proponent: Biniruan Farmers Association Beneficiaries: 124 Location: Poblacion 9, Cotabato City	(1) Harvest tools, equipment, and construction materials, and (2) training. UNDP's ACT for Peace Programme co-shared the construction materials and harvest tools and equipment while the association provided the labor for the construction as well as lumbe
25.)	Project: Seed Storage and Banana Consolidation Facility Proponent: SAMAKANA Multi-purpose Cooperative Beneficiaries: 116 Location: Brgy. Bual, Isulan, Sultan Kudarat	(1) Design of the facility, (2) harvest tools, equipment, and construction materials, and (3) training on the operation and maintenance. UNDP's ACT for Peace Programme co-shared the construction materials and harvest tools and equipment while the cooperat
26.)	Project: Cardaba Banana Consolidation Facility Proponent: Tuyan Muslim Christian Farmers Association Beneficiaries: 142 Location: Brgy. Tuyan, Malapatan, Sarangani	1) Design of the facility, (2) harvest tools, equipment, and some construction materials, and (3) training on the operation and maintenance. UNDP's ACT for Peace Programme co-shared the construction materials and harvest tools and equipment while the asso
27.)	Project: Cardaba Banana Consolidation Facility Proponent: Pandaludaya Association Beneficiaries: 118 Location: Brgy. Batomelong, General Santos City	1) Design of the facility, (2) harvest tools, equipment, and some construction materials, and (3) training on the operation and maintenance. UNDP's ACT for Peace Programme co-shared the construction materials and harvest tools and equipment while the asso
28.)	Project: Cardaba Banana Consolidation Facility Proponent: Maunlad Industrial and Livelihood Cooperative Beneficiaries: 135 Location: Brgy. Sarabia, Koronadal, South Cotabato	1) Design of the facility, (2) harvest tools, equipment, and some construction materials, and (3) training on the operation and maintenance. UNDP's ACT for Peace Programme co-shared the construction materials and harvest tools and equipment while the coop
29.)	Project: Coconut Sap Processing Facility Proponent: Sapu Masla Coconut Farmers Association Beneficiaries: 120 Location: Brgy. Sapu Masla, Malapatan, Sarangani	1) Design of the facility, (2) harvest tools, equipment, and some construction materials, and (3) training on the operation and maintenance. UNDP's ACT for Peace Programme co-shared the construction materials and harvest tools and equipment while the asso
30.)	Project: Grains Solar Dryer Proponent: Carmen Agricultural Resources Development Producers Cooperative Beneficiaries: 214 Location: Brgy. General Luna, Carmen, North Cotabato	(1) Design of the facility, (2) harvest tools, equipment, and some construction materials, and (3) training on the operation and maintenance. While the cooperative provided the cost for site development and labor for the construction as well as lumber for
31.)	Project: Live Fish Consolidation and Transport System Proponent: Basilan Integrated Aquamarine Product MPC Beneficiaries: 42 Location: Brgy. Tabuk, Isabela City, Basilan	(1) Design of the facility, (2) construction materials, and (3) training on the operation and maintenance. While the cooperative provided the boat, labor for equipment installation, as well as the cage and tank construction
32.)	Project: Live Fish Consolidation and Transport System Proponent: Eleven Islands Neighborhood Association Beneficiaries: 34 Location: Brgy. Dita, Zamboanga City	(1) Design of the facility, (2) construction materials, and (3) training on the operation and maintenance. While the association provided the boat, labor for equipment installation, as well as the cage and tank construction
33.)	Project: Live Fish Consolidation and Transport System Proponent: Campo Muslim MNLF Multi-Purpose Cooperative Beneficiaries: 35 Location: Brgy. Marang-Marang, Languyan, Tawi-Tawi	(1) Design of the facility, (2) construction materials, and (3) training on the operation and maintenance. While the cooperative provided the boat, labor for equipment installation, as well as the cage and tank construction
34.)	Project: Live Fish Consolidation and Transport System Proponent: Samal Village Multi-Sectoral Association Beneficiaries: 40 Location: Brgy. Samal, Maluso, Basilan	(1) Design of the facility, (2) construction materials, and (3) training on the operation and maintenance. While the association provided the boat, labor for equipment installation, as well as the cage and tank construction

Annex 2-15...Continued

FORMER COMBATANT REINTEGRATION – POST-HARVEST FACILITIES
As of September 2012

Completed		
35.)	Project: Grains Solar Dryer Proponent: West Delabayan Farmers Association Beneficiaries: 50 Location: Brgy. West Delabayan, Bacolod, Lanao del Norte	(1) Design of the facility, (2) construction materials, and (3) training on the operation and maintenance. While the association provided the cost for site development and labor for the construction as well as lumber for the post-harvest facility.
36.)	Project: Grains Solar Dryer Proponent: Kidama Bangsamoro Farmers Association Beneficiaries: 43 Location: Purok 6, Brgy. Kidama, Matalam, North Cotabato	(1) Design of the facility, (2) construction materials, and (3) training on the operation and maintenance. While the association provided the cost for site development and labor for the construction as well as lumber for the post-harvest facility.
37.)	Project: Grain Solar Dryer Proponent: Butuan Village Farmers Association Beneficiaries: 25 Location: Sitio Polanpolan, Brgy. Balatican, Pikit, North Cotabato	(1) Design of the facility, (2) construction materials, and (3) training on the operation and maintenance. While the association provided the cost for site development and labor for the construction as well as lumber for the post-harvest facility.
38.)	Project: Concrete Rubber Coagulum Tanks Proponent: Kapatagan Lapid-Lapid Multi-purpose Cooperative Beneficiaries: 35 Location: Sitio Kapatagan, Brgy. Lapid-Lapid, Bongao, Tawi-Tawi	(1) Design of the facility, and (2) construction materials. While the cooperative provided the cost for site development and labor for the construction as well as other materials for the post-harvest facility.
39.)	Project: Live Fish Consolidation and Transport System Proponent: Matarrang Community Organization Beneficiaries: 29 Location: Brgy. Tondon, Panglima Sugala, Tawi-Tawi	(1) Design of the facility, (2) construction materials, and (3) training on the operation and maintenance. While the organization provided the land, labor for equipment installation, as well as the cage and tank construction
40.)	Project: Live Fish Consolidation and Transport System Proponent: Siapas Seaweed Growers Association Beneficiaries: 50 Location: Sitio Basong, Brgy. Marang-Marang, Languyan, Tawi-Tawi	(1) Design of the facility, (2) construction materials, and (3) training on the operation and maintenance. While the association provided the land, labor for equipment installation, as well as the cage and tank construction
41.)	Project: Grain Solar Dryer Proponent: Kapatagan Irrigators Association Beneficiaries: 30 Location: Brgy. Lapid-Lapid, Bongao, Tawi-Tawi	(1) Design of the facility, and (2) construction materials. While the association provided the cost for site development and labor for the construction as well as lumber for the post-harvest facility.
42.)	Project: Grain Solar Dryer Proponent: Sitio Lake Farmers Association Beneficiaries: 38 Location: Sitio Lake, Bgy. Tambad, Carmen, North Cotabato	(1) Design of the facility, and (2) construction materials. While the association provided the cost for site development and labor for the construction as well as lumber for the post-harvest facility.
43.)	Project: Grains Solar Dryer Proponent: Maputi Farmers and Fisheries Producers Cooperative Beneficiaries: 40 Location: Brgy. Biruar, Parang, Maguindanao	(1) Design of the facility, and (2) construction materials. While the cooperative provided the cost for site development and labor for the construction as well as lumber for the post-harvest facility.
44.)	Project: Live Fish Transporter Proponent: Baluno Coastal Development Association Beneficiaries: 60 Location: Bgy. Baluno, Naga, Zamboanga Sibugay	(1) Design of the facility, (2) construction materials, and (3) training on the operation and maintenance. While the association provided the land, labor for equipment installation, as well as the cage and tank construction
45.)	Project: Grain Solar Dryer Proponent: Kalipi Women's Organization Beneficiaries: 110 Location: Purok 3, Bgy. Rubber, Polomolok, South Cotabato	(1) Design of the facility, and (2) construction materials. While the organization provided the cost for site development and labor for the construction as well as lumber the post-harvest facility.
46.)	Project: Grain Solar Dryer Proponent: Purok Makabangin Farmers Association Beneficiaries: 60 Location: Purok 4B, Bgy. Koronadal, Proper, Polomolok, South Cotabato	(1) Design of the facility, and (2) construction materials. While the association provided the cost for site development and labor for the construction as well as lumber the post-harvest facility.
47.)	Project: Live Fish Transporter Proponent: Campo Islam Fishermen Association Beneficiaries: 50 Location: Brgy. Campo Islam, Parang, Maguindanao	(1) Design of the facility, (2) construction materials, and (3) training on the operation and maintenance. While the association provided the land, labor for equipment installation, as well as the cage and tank construction
48.)	Project: Milkfish & Prawns Packing Facility Proponent: Sarok-Sarok Seaweed Growers Association Beneficiaries: 45 Location: Bgy. Bangkerohan, Ipil, Zamboanga Sibugay	(1) Design of the facility, (2) construction materials, and (3) training on the operation and maintenance. While the association provided the land, labor for equipment installation, as well as the equipment housing
49.)	Project: Grain Solar Dryer Proponent: Kibayao Peoples Organization Beneficiaries: 40 Location: Brgy. Kibayao, Carmen, North Cotabato	(1) Design of the facility, and (2) construction materials. While the association provided the cost for site development and labor for the construction as well as lumber the post-harvest facility.
50.)	Project: Grain Solar Dryer Proponent: Purok 5 Sumbakil Multi-Purpose Cooperative Beneficiaries: 40 Location: Purok 5, Bgy. Sumbakil, Polomolok, South Cotabato	(1) Design of the facility, and (2) construction materials. While the association provided the cost for site development and labor for the construction as well as lumber the post-harvest facility.

Summary:

50 Post-harvest Facilities for MNLF Communities

Annex 2-16

Table 1

GEM-assisted Mindanao-based Chambers of Commerce Membership Growth Performance, 2007 - 2012						
Chambers of Commerce	2007	2008	2009	2010	2011	2012
Pagadian Chamber of Commerce and Industry	30	35	71	88	69	75
Surigao Chamber of Commerce and Industry	54	59	54	67	86	121
Iranon Chamber of Commerce and Industry	22	29	25	30	30	33
Maranaw Chamber of Commerce and Industry	15	18	79	212	50	97
Metro Kidapawan Chamber of Commerce and Industry	37	55	78	100	118	143
Sarangani Chamber of Commerce and Industry ^{1/}		22	24	46	52	60
Total	158	218	331	543	405	529

^{1/}2008 serves as Baseline

Note: The huge drop in Maranaw Chamber membership from 212 in 2010 to 50 members in 2011 resulted from removal of inactive members and adoption of new quality standards for admission of new members.

Table 2

Chambers of Commerce	2008	2009	2010	2011	2012
Net Income Performance					
<i>Pagadian Chamber of Commerce</i>	30,023.67	(141,054.73)	28,610.77	989,212.79	361,499.93
<i>Surigao Chamber of Commerce</i>	10,734.15	101,931.89	14,481.21	149,333.38	223,118.76
<i>Iranon Chamber of Commerce</i>	51,000.00	27,550.00	140,020.00	n.a	n.a
<i>Maranaw Chamber of Commerce</i>	900.00	n.a	4,303.00	4,303.00	14,003.00
<i>Metro Kidapawan Chamber of Commerce</i>	n.a	24,716.37	(31,395.47)	27,777.43	38,040.00
<i>Sarangani Chamber of Commerce</i>	n.a	n.a	146,319.68	n.a	72,219.39
Total	92,657.82	13,143.53	302,339.19	1,170,626.60	708,881.08
Net Worth Performance					
<i>Pagadian Chamber of Commerce</i>	237,679.56	358,968.66	348,259.04	1,009,870.00	986,887.15
<i>Surigao Chamber of Commerce</i>	207,304.95	865,479.66	840,576.54	904,685.28	911,061.63
<i>Iranon Chamber of Commerce</i>	360,000.00	427,500.00	494,300.00	261,529.91	386,853.91
<i>Maranaw Chamber of Commerce</i>	8,050.00	n.a	13,800.00	15,603.00	31,003.00
<i>Metro Kidapawan Chamber of Commerce</i>	n.a	185,195.81	153,800.34	179,120.50	143,326.83
<i>Sarangani Chamber of Commerce</i>	n.a	n.a	146,319.68	n.a	47,240.00
Total	813,034.51	1,837,144.13	1,997,055.60	2,370,808.69	2,506,372.52

n.a - not available

Annex 2-17

I. Summary of Revenue Generated Performance by Partner Local Government Units of GEM-previously assisted BSOs

BSO	LGU Partner	Local Revenue Generated (in PHP, Millions)							Remarks
		2006	2007	2008	2009	2010	2011	2012	
Basilan Chamber	Lamitan City	6.371	6.744	6.977	12.192	11.173	15.974	10.080	Up to June 2012
Iligan Chamber	Iligan City	265.986	254.064	337.725	415.858	309.634	265.105	119.033	1st Qtr 2012 data only
Metro Cotabato	Cotabato City	69.553	82.484	85.415	104.756	76.715	119.829	84.657	Up to April 2012
Muslim Kutawato	Parang, Maguindanao	2.541	0.983	2.316	7.326	3.058	10.595	0.000	2012 Data n.a.
Sulu Chamber	Jolo	8.350	8.409	7.702	7.951	7.072	7.094	4.477	Up to Jan 2012
Tawi-Tawi Chamber	Bongao	n.a	0.713	0.665	0.703	3.276	4.599	2.235	Up to May 2012
Total		352.801	353.397	440.799	548.786	410.928	423.196	220.482	

n.a. Not Available

II. Summary of Business Permits Issued by Partner Local Government Units of GEM-previously assisted BSOs

BSO	LGU Partner	Number of Business Permits Issued							Remarks
		2006	2007	2008	2009	2010	2011	2012	
Basilan Chamber	Lamitan City		663	717	676	665	773	596	Up to Aug 2012
Iligan Chamber	Iligan City	6,087	6,084	6,233	6,675	6,463	7,895	5,811	Up to Jan 2012
Metro Cotabato	Cotabato City	4,149	5,111	5,319	5,494	4,455	4,926	2,838	Up to Apr 2012
Muslim Kutawato	Parang, Maguindanao	651	695	910	776	482	487	228	Up to Mar 2012
Sulu Chamber	Jolo	n.a	736	841	819	428	540	351	Up to March 2012
Tawi-Tawi Chamber	Bongao	n.a	199	216	238	225	291	273	Up to June 2012
Total		10,887	13,488	14,236	14,678	12,718	14,912	10,097	

n.a. Not Available

Note: The extensive flood damage in Iligan city's business district brought about by Typhoon Sendong caused the decrease in 2011 revenues over the preceding year's. Substantial increases in 2011 over baseline 2007 figures are evident in other areas, except for Jolo, which was hit by a flash flood in 2011, and experienced unstable peace and order conditions.

III. Summary of Business Permits Issued by Partner Local Government Units of newly-assisted BSOs, 2006 to 2012

BSO	LGU Partner	Number of Business Permits Issued				
		2008	2009	2010	2011	2012
Sarangani CCI	Alabel	434	494	483	603	615
	Glan	527	528	522	547	n.a
	Kiamba	473	575	430	528	n.a
	Maasim	192	184	184	212	n.a
	Maitum	311	422	436	477	n.a
	Malapatan	321	296	332	572	n.a
Iranon CCI	Malungon	564	245	526	0	n.a
	Parang	n.a	581	482	601	208
Metro Kidapawan	Kidapawan City ^{1/}	n.a	1,856	1,920	1,895	n.a
Maranaw CCI	Marawi City	n.a	n.a	n.a	n.a	73
Pagadian CCI	Pagadian City	2,891	3,060	3,252	3,258	1,154
Surigao CCI	Surigao City	3,359	3,434	3,386	3,576	3,191
Total		9,072	11,675	11,953	12,269	5,241

n.a - data not available

^{1/} Used 2009 as baseline

Annex 2-18

2012 Mindanao Business Policy Agenda Butuan City, August 2 to 4, 2012

1. Address the power crisis and ensure energy security in Mindanao.
2. Create an environment that will sustain the growth of mining and ensure responsible minerals development involving multi-stakeholder participation.
3. Address critical concerns that prevent the agriculture sector from harnessing its full potential leading towards domestic and export competitiveness.
4. Provide solutions to the persistent call for lowering logistics costs and improving efficiency in the transport of goods in Mindanao.
5. Pursue initiatives and programs that will support and promote the Micro/Small and Medium Enterprises as enabler of economic development.
6. Facilitate the promotion of Mindanao tourism through compliance of regulatory industry standards.
7. Revitalization of the Wood Industry in Mindanao.

Annex 2-19

8th Zamboanga Peninsula Business Conference Resolutions Oroquieta City, July 18 to 19, 2012

Resolution No. 1: A resolution calling on the National Government through the Department of Energy (DOE) to ensure the adequate and regular supply of electricity for the Mindanao grid and small power utility grids of outlying islands;

Resolution No. 2: A resolution reiterating the commitment and support of the Zamboanga Peninsula Business Conference to the continuation of the peace process between the government of the Philippines and the Moro Islamic Liberation Front, also calling for the inclusion of all areas within Zamboanga Peninsula Region from participating in any further plebiscite resulting from any signed final peace agreement;

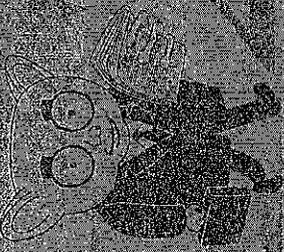
Resolution No. 3: A resolution commending the Department of Agriculture for the abrupt reduction of fees and charges on aquatic wildlife, including fees on issuance of export/re-export permit equivalent to 3% export value and 2% for local species under Food Agriculture Organization (FAO) 233 directives, while reminding the same to continue expanding its services and simplifying procedures to ensure greater access for our agriculture sector to these services and facilities;

Resolution No. 4: A resolution requesting the Department of Transportation and Communications to draft an over-all transportation and logistics plan for Zamboanga Peninsula Region, Reiterating the need for an efficient BOC system that will ensure traceability of export goods, e.g. origin of product; strict implementation of the anti-overloading act (RA 8794) which imposed on trucks and trailers for loading beyond their prescribed gross vehicle weight; provided, that no axle load shall exceed thirteen thousand five hundred kilograms (13,500kgs); and regulate freight and transportation charges in missionary routes of RO-RO vessels serviced by a single operator;

Resolution No. 5: A resolution expressing the full support of the Zamboanga Peninsula Business Council on Executive Order No. 79 issued by President Benigno S. Aquino III, especially on provisions reiterating the primacy of National Laws over local ordinances; and

Resolution No. 6: A resolution demanding the full implementation of the Barangay Micro-Business Enterprise (BMBE) Law in all LGUs throughout the country, in order for Micro, Small and Medium Enterprises to fully access the P300 million endowment fund for BMBE development.

**SELECTED NEWS CLIPPINGS
(July 2012 – September 2012)**



BusinessMirror

2010 LEADERS AWARDS

Monday, October 14, 2010



U.S. Ambassador Harry C. Thomas Jr. (right) applauds after giving the award to Gerardo Gonzalez III, who topped the 2010 and 2009 lists of the Congressional Internship Program for Hispanic Youth leaders at their graduation ceremonies in Malibu. Gonzalez, who topped the list in 2009, is shown in the photo on the left. Other in the photo are (from left) Gloria D. Steele, USAID Mission Director, and lawyer Martin B. Gap, secretary-general of the House of Representatives.

TEXT AND PHOTO COURTESY OF
USAID'S GEM PROGRAM

DAVAO CITY—On October 5, two young women will be taking their oath before the Philippine Regulation Commission to become the country's first Mindanao Muslim women licensed mining engineers.

Musarepa Insiang and Haiza Pigkaulan were both on their way home in Mindanao when the news broke that they were among the 57 Engineering graduates who had passed the board examination. Haiza ranked third among the top 10 examinees.

"My mother, who is working in the Middle East, heard about the results before I could tell her," said Haiza, the eldest among six children. "Her coworkers and friends congratulated her, everyone was so excited."

"We are not a demonstrative people, but my father hugged me tight when we found out the news while waiting for our ride to our home town. He was so proud," recalls Musarepa.

Along with 11 other students from conflict-affected areas of Mindanao, the two women were able to complete their college degrees in Mining Engineering with assistance from the U.S. Agency for International Development (USAID) through its Growth with Equity in Mindanao (GEM) Program under the oversight of the Mindanao Development Authority (MINDA).

All 13 mining engineering scholars supported by USAID passed the board examination.

KNOWLEDGE MINING

Mining is a relatively unknown academic field in the Philippines, and the few colleges that offer the subject only produce about three dozen licensed mining engineers annually, while the rapidly expanding industry requires at least a hundred per year.

The two women met as students at the University of Southern Mindanao in Karabati, North Cotabato. "There were hardly a handful of Magindanao-born women students, so naturally we

PHL's 1st Mindanao Muslim female mining engineers feted



USAID Mission Director Gloria Steele (second from right) and Secretary Luwalhati Antonio, chair of the Mindanao Development Authority, meet with Haiza Pigkaulan (far left) and Musarepa Insiang (far right), the Philippines' first Mindanao Muslim woman mining engineers. Ms. Pigkaulan and Ms. Insiang completed their degrees and passed the mining engineering board examination with assistance from USAID's Growth with Equity in Mindanao (GEM) Program.

bonded," said Haiza. "When the area experienced heavy flooding, Musarepa took her in to share her room."

They decided to apply together for mining engineering scholarships offered by USAID through the GEM Program's Workforce Preparation component, and were accepted.

"When I was in elementary school, we heard mostly negative things about mining," said Haiza. "But in high school I saw for myself how mining companies can implement mitigating measures and rehabilitate mining areas, while providing development programs that help remote communities."

"Mining does take an environmental toll, but there are ways of replenishing what has been taken away," Musarepa said.

At Pukyong National University, they encouraged each other to persevere in

how it can work for them. It can create opportunities and help the community achieve its goals," said Musarepa, who like Haiza, had taken courses in environmental science and mining law, in addition to technical engineering subjects.

Haiza grew up in Columbio, Sultan Kudarat, which she describes as a quiet, remote valley where Muslims, Christians and tribal (Indigenous peoples) now co-exist peacefully after some turbulent decades.

"To support the family, her mother had been working abroad for ten years. "I was in grade five when she left, and she returned to the Philippines only twice all this time. Her last visit was when I graduated in March of this year," Haiza said.

Once she finds steady employment as a mining professional, Haiza says, "I would like my mother to return to the Philippines so that she can rest and take care of my brothers and sisters."

Musarepa grew up in rural Davao Paglas, Maguindanao. She recalls that, as in other conflict-affected areas of Mindanao, the community had gone through hard times in the 1990s, when there was intermittent fighting.

"When we were smaller, there were times when we went hungry," she said. "But now it's a peaceful place. And as my father told me, poverty should not hinder us from succeeding."

The news of Musarepa's passing the board exam spread like wildfire through the town. "I was amazed when it was announced by Mayor Datu Mohamed Paglas at a meeting of councilors and barangay captains," she said.

She says that the process of her becoming a mining engineer was already motivating others. Two of her younger siblings plan on becoming geologists and training engineers themselves, and cousins who hadn't finished schooling want to do so now," said Musarepa.

economic development. It can create opportunities and jobs, not just in the mining companies," said Haiza. "I hope to work with a technical team and gain experience in all aspects of mining operations."

USAID'S GROWTH WITH EQUITY IN MINDANAO

She pointed out that by law all mining companies must implement a Social Development Mining Plan (SDMP) that provides host community development assistance using funds collected through the companies' reported direct mining and milling costs. The aim of the SDMP is to ensure sustainable, people-empowering and self-reliant mining communities.

"I would like to work with companies and other stakeholders on their SDMP to broaden their expectations of

By Tina Cuyugan

IN THE AUTONOMOUS REGION in Muslim Mindanao (ARMM), a quiet reform movement aimed at fostering more transparent governance is taking advantage of the technical skills and policy know-how of a new generation of leaders.

What they have in common, apart from their origins in ARMM and adjacent areas, and their relative youth—most are below 30—is their previous exposure to the inner workings of Congress and hands-on experience in the process of policymaking.

ARMM in-charge Regional Governor Mujiv Hataman was the party list representative for Anak Mindanao when he first heard of the Congressional Internship Program Young Mindanao Leaders (CIPYML).

"I noticed how output-driven and idealistic these interns were," recalls Hataman.

CIPYML is a partnership project of the Philippine House of Representatives and the US Agency for International Development (USAID), managed through USAID's Growth with Equity in Mindanao (GEM) Program.

The four-month program, which has graduated 273 interns since its inception in 2003, begins with an introductory governance course at Mindanao State University (MSU) Marawi, followed by training in policy analysis, development and advocacy provided at the University of the Philippines National College of Public Administration and Governance (UP-NCPAG).

To further hone their practical knowledge of policy, the interns are then assigned to different House committees and subcommittees, and to the offices of selected congressional representatives.

"Before, I had no clear idea of how government worked in Mindanao, or how to create sound policies from the bottom up," said former intern Norkhalila Mambuay-Campong.

At a recent CIPYML completion ceremony, House Speaker Feliciano Belmonte Jr. reminded the interns that they were "privileged in education and experience" and that they had a duty to "uphold democracy as a way of life."

Following their internships, the CIPYML graduates return to Mindanao to resume their careers, pursue new career directions, or enroll in graduate programs. Mambuay-Campong, among others, joined a civil society movement

There's a new wind blowing in the ARMM



CIPYML alumina and now ARMM regional cabinet secretary Norkhalila Mambuay-Campong, US deputy chief of mission Leslie Bassett, former intern Abdelnur Campong, now an IT specialist with the ARMM government, and USAID deputy mission director Reed Aeschliman meet in Pandag, Maguindanao (above). Bangsamoro youth affairs director Hanik Bud, another product of the CIPYML (left).

Photos by SONNY MENDOZA

that advocates for governance reforms.

"I made use of everything I learned during CIPYML," she said. "Among other things, the internship also trained us on how to advocate effectively and hold legislators' attention."

When President Aquino appointed Governor

Hataman late last year to reform ARMM governance and ensure clean elections in 2013, the alumna sensed a new wind was blowing through the region—and that the skills they had developed through CIPYML were uniquely suited to serve the new administration's goals of openness and accountability.

"We may not always agree with each other, but we have in common a mature understand-

Page 12, please

There's a new wind

From page 3

ing of how government works, and this developed out of CIPYML," said Mambuay-Campong, who was appointed ARMM Regional Cabinet Secretary, the first woman to hold this key position.

"We are on the same wave length, and so things can get done quickly," said Bangsamoro Youth Affairs director Hanie Bud.

"I wanted to play a part in the reforms being instituted," said former intern Ahmad Guro, who is now an executive assistant helping to organize ARMM Cabinet meetings, among other duties.

Close to a dozen CIPYML alumni hold posts in the regional government. In addition to Bud and Mambuay-Campong, they include Sports and Coordinating Office director Altrakee Dayan, Madaris director Aliyah Cali, and executive assistant Gaddi Alawi, who as an intern was assigned to the Congressman Hataman's office.

"I met them all through CIPYML, and I consider them assets," said Hataman. "They always give their best in both familiar and new situations, they are articulate, and they learn fast."

These alumni regularly call on other CIPYML graduates to volunteer and provide services – pro bono more often than not – to the regional government, particularly in holding consultations with different sectors.

"*Hinal kami nagku-kwentu* (We don't spare efforts to get things done)," Guro noted.

"What we learned in CIPYML is useful in formulating and managing policy reforms, working from national and region levels down to the barangay," said Nor Ayn Makakena, a community development specialist working on donor programs.

A linchpin of the current ARMM administration is its commitment to the Open Government Partnership (OGP), a multilateral initiative that has attracted at least 55 partner countries since its formal launch in September 2011.

Among the eight founding countries of OGP, the Philippines had the first regional government – in ARMM – that followed the national government in committing to fulfill the OGP aims of promoting transparency, empowering citizens, fighting corruption, and harnessing new technologies

to strengthen governance.

CIPYML alumnus Abdelnur Campong, an information technology specialist, has been tasked with revamping the ARMM government's website to make it more interactive and to ensure that vital documents, including budget allocations and laws enacted by the regional legislative assembly, are available to the public.

"It's still a work in progress, but we have already received positive feedback on the information we have uploaded," said Campong.

"People can call the attention of government to things that need to be attended to," said Bud. "You can now see democracy working at the regional level."

Another CIPYML alumnus Jehan Alangca, who has helped draft ARMM education policy and is now a legal officer at the Office of the Attorney-General, said that reforms were being put into place to prevent officials from abusing their positions and to encourage diversity.

She and other CIPYML alumni observed that more people were entering government based on their skills and experience, and not on "traditional affinities" – referring to the ethno-linguistic and clan ties that often dominate regional politics.

Mambuay-Campong says: "I'm a Maranao, the chief of staff – who is also a woman – is a Maranao-Tausug, and the executive secretary is from Maguindanao."

"The thinking before was that men and elders, or the rich and powerful, should always take the lead. CIPYML alumni have helped break through those stereotypes, including the belief that the youth are not interested in government," says Campong.

The CIPYML alumni are all too aware that the next ARMM regional elections will be held in May 2013, simultaneous with the midterm polls, which gives the transitional government less than a year to institute its reform programs.

"The time frame is a driving factor, so we are not wasting time," says Mambuay-Campong.

"I have seen more changes in the ARMM regional government in the last six months than in the last 20 years, and every day I feel I am making a difference," she adds. "And even if one is no longer working in government, one can still support reform." ■

Save Environment, Biz Leaders Told

By ALI C. MACABALANG

COPABATO CITY: Delegates to the recent largest annual gathering of business leaders from across Mindanao were urged to take active stance in helping save the island region's environment from further degradation.

At the closing of the 21st Mindanao Business Conference held in Butuan City recently, Mindanao Development Authority (MindA) chair Secretary Luwalhati Antonino sought the active participation of the business sector in setting industry standards for green technology.

Antonino asked Mindanao's key business players to sustain efforts for environmental initiatives through their corporate social responsibility (CSR) programs.

"Mindanao is host to eight of the major river basins in the country," said Antonino in a statement quoting partly her speech at the meeting's closing rites.

She said that major industries in Mindanao rely on such bodies of water for commercial and other purposes.

Mindanao's environment is facing serious challenges over decades of rampant logging, unregulated mining activities, illegal fishing practices, and unsustainable manufacturing activities by extractive industries, she said.

"Damage brought on Mindanao's rich natural environment range from moderate to severe, some of which are irreparable," said Antonino, citing state data.

Editorial

POLICY AGENDA FOR MINDANAO'S DEVELOPMENT

A POLICY agenda seeking to strengthen Mindanao's agriculture, energy, mining, tourism, transport, and small and medium enterprises, and address issues on business and investments in the region was presented to President Benigno S. Aquino III at the 21st Mindanao Business Conference (MinBizCon) in Butuan City on August 2-4, 2012. It was part of the overall recommendations of the Philippine Business Conference which was held this year.

The policy agenda was the result of year-long region-wide consultations in Mindanao, a collaboration of the Philippine Chamber of Commerce and Industry (PCCI), the Mindanao Development Authority (MinDA), and United States Agency for International Development, through its Growth with Equity in Mindanao. It called for key and strategic interventions to propel the region's socio-economic growth.

Among them, a comprehensive energy plan to address the power situation and ensure energy security in Mindanao, an environment that will sustain the growth of mining and ensure responsible minerals development, access to agricultural credit facilities, maximizing coconut production, more export markets for bananas, computerization and promotion of organic fertilizer; bigger port with adequate facilities for transportation and logistics, educational programs

to enhance the competitiveness of Mindanao's workforce in meeting global demand; a National Intermodal Transportation Master plan to lay out the location of major and minor air and sea ports, and implementation of a Tourism Master Plan for Mindanao.

The 21st MinBizCom, with the theme "Invest in Mindanao: Towards a More Inclusive, Progressive, and Greener Future" brought together local government units in Caraga region as well as the Butuan Chamber of Commerce and Industry, business chambers in Mindanao and PCCI leaders from Manila, the Aquino Administration's economic team, the chairpersons of Regional Councils in Mindanao, and officials of MinDA. Foreign investors spoke on business opportunities in power generation, agriculture, tourism, and environment.

We greet the Officials of the Philippine Government, headed by President Benigno S. Aquino III and Vice President Jejomar C. Binay, the Philippine Chamber of Commerce and Industry, led by its Chairman Sergio Ortiz-Luis Jr. and President Atty. Miguel B. Varela, and the Mindanao Development Authority, led by Chairperson Luwalhati R. Antonino, on the holding of the 21st Mindanao Business Conference in Butuan City. **CONGRATULATIONS AND MABUHAY!**

The Regions

BusinessMirror

Monday, August 13, 2012

Editor: Efecto P. Campos • news@businessmirror.com.ph

PCCI: Mindanao devt stifled by antiquated laws

By MANUEL T. CARON
Reporter

BUTUAN CITY—The much-decried e-commerce law and the drawn-out licensing and permitting process continue to be the major limiting factors that stifle the development of Mindanao, the nation's leading business group said.

"Mindanao has very high potential. Sadly, development in this part of the country has been marred by limited dynamism," said Miguel F. Varela, president of the Philippine Chamber of Commerce and Industry (PCCI).

Mindanao's agriculture sector

for instance, has difficulty taking off because of insufficient demand and limited market at the domestic level," he told the 20th Mindanao Business Conference held here from August 2 to 5.

Varela said Mindanao's strength in agriculture and agri-business has been largely untapped by the rest of the country due to the high shipping cost, a trading issue that business and political leaders in the island have been asking the national government to amend in favor of cheaper rates.

In comparison, he said, shipping a container of corn from Iwahig to Manila costs on average \$100 to \$200, while transporting from Min-

danao to Manila can cost as high as \$1,000 to \$2,000.

Citing a May report by the National Statistical Coordination Board (NSCB), he said the cheapest rice, fruits and meats are found in the markets of Mindanao, but because of the costs associated with shipping, this has not translated to better market prices once they find their way outside Mindanao.

"One area you can look into is streamlining business permits and licenses that contribute to the cost of doing business. This has been a repeated issue raised by a number of investors," he said, enumerating the other woes that continue to drag down the forward thrust of Mindanao.

He said another strength of Mindanao, mineral development, was also hindered by opposing views on its utilization from some local governments and civil society.

But power and peace and order, he said, were equally needing a major resolution to entice investments and more economic interests from outsiders.

"Power, while remaining cost-competitive versus the rest of the nation and Visayas, is unreliable especially when the summer months kick in," he said. "Ensuring peace and order remains the biggest challenge to the economy and tourism of Mindanao today. This is something that cannot change overnight."

He said, "Undoubtedly, Mindanao is an investment destination and has been in the radar screen of foreign investors, with the numbers notified by the tourism sector proving to be a testimony to the island's attraction to both business and tourism.

He said the PCCI, recently established under government officials together with business leaders and development stakeholders from Mindanao where several national government agencies committed to address the problem in power generation and transportation.

He said earlier commitments were noteworthy, including that of

Agriculture Secretary Prospero Velasco who Varela said already announced early this year that 40 percent of the department's budget would go to Mindanao.

The Department of Public Works and Highways and Transportation and Communication also promised to craft an integrated national transportation road map that will connect major roads to airports and seaports and to rehabilitate and modernize the ports in the cities of Davao, General Santos and Cagayan de Oro.

"It remains for us to be vigilant to ensure that these commitments are translated into action and concrete projects," he said.

Tuesday, August 7, 2012

15

Caraga Leads In Regional Growth

By **MIKE U. CRISMUNDO**

BUTUAN CITY — Due to mushrooming multi-billion business investments leading to more revenues and employment generation, the Caraga region in Northeastern Mindanao is seen as leading in growth among the country's 17 regions, government trade and business analyst said Monday.

The Department of Trade and Industry and business community here pointed to growth on fast-paced services, tourism, mining, agriculture and power energy investments in the region.

Such speedy growth was noted during the recently concluded three-day Mindanao Business Conference here attended by top business tycoons, foreign investors and senior government official.

In an exclusive interview, Department of Trade and Industry (DTI) in Region 10 regional director Brielgo O. Pagan said the new multi-billion peso investments on private partner-

ship project (PPP) between foreign investors and their local counterparts on hydropower and solar energy are surging in the Caraga region, especially in Agusan provinces and Butuan City.

Also seen to pick up in the Caraga region are coal-fired, biomass and wind (sea tidal wave) power energy projects in Bislig City, Cabadbaran City and Hinatuan passage in Surigao del Sur, respectively.

The property development and real estate industry are also booming in Butuan City, Surigao City, Bislig City and the three other new cities in the region, that is, Cabadbaran, Bayugan and Tandag.

In terms of agriculture, certificates of ancestral domain title (CADT) covering 400,000 hectares were recently awarded to highland people and organizations and are also awaiting potential investors, both foreign and domestic, said Pagan.

"Mining and tourism industries are already picking up in addition to the power energy sources and agriculture," he informed.

National Statistical Coordinating Board (NSCB) records last year point out that growth in Caraga region was driven by gains in its service and agriculture sectors.

The NSCB said only five of the country's 17 regions saw faster growth, and one of them being Caraga.

The agency said Caraga led with 9.6 percent growth in gross regional domestic product.

In another development, President Benigno Simeon C. Aquino III pointed out that good and conscientious governance will lead to inclusive and lasting growth for the country.

In last Saturday's culmination ceremony of the 21st Mindanao Business Conference held in one of the inland resorts, hotels and convention centers here, the President's speech, delivered by Mindanao Development Authority (MindDA) chair Sec. Luwalhati Antonino emphasized that good governance affects the lives of the people for the better, empowering them to fulfill their deepest aspirations.

Monday, August 6, 2012

15

Cooperation Enhancement

BOJUAN CITY – Key Mindanao business stakeholders and heads of various Regional Development Councils (RDCs) are joining hands in enhancing connectivity that will strengthen and boost the Brunei Darussalam-Indonesia-Malaysia-Philippines East ASEAN Growth Area (BIMP-EAGA) cooperation.

At the sideline of the country's business tycoons and leaders' 21st Mindanao Business Conference (21st MinBizCon) over the weekend here, the 6th Board Meeting was spearheaded by the Mindanao Development Authority (MinDA).

RDC chairpersons from Regions 9, 10, 11, 12, and 13, and the Regional Economic Development and Planning Board of the Autonomous Region in Muslim Mindanao (ARMM) including Senator Teofisto "Tito" Guingona and Representative Arnulfo Gu, chairperson of the House Committee on Mindanao Affairs, and key officials of public and private organizations participated in the meeting.

In the meeting, the board agreed to add more strategies that will cultivate a healthy business climate in enhancing connectivity which include transport and logistics, power, trade facilitation, and information and communications technology development in the sub-region. (Mike N. Calamundo)

Saturday, August 4, 2012

15

Partnership Program

BUENAVISTA CITY — The 2012 Mindanao Business Conference (2012 MinBizCon) underscored the importance of public-private partnership (PPP) that will push the economic development and progress in Mindanao.

Some of the resource speakers composed of foreign investors even acknowledged the importance of PPP where they said "will open the gate of more business in the region."

The city government here is currently implementing the PPP as one of the flagship programs of the Aquino administration.

The Sangguniang Panglungsod has already approved the City Ordinance dubbed PPP Code of the City.

City Mayor Ferdinand M. Amante Jr. said the PPP can help boost the economic condition of the area, saying that the local government here cannot do alone in implementing economic development in the city.

Since last year, the city government has partnered with various private institutions — both locally and internationally.

One of these undertakings is the partnership with the Tokyo University in Japan in the quest to duplicate the solid waste management program of Japan through the said university (Mike O. Cruzmanan).



U.S. Ambassador Harry K. Thomas, Jr. and USAID Mission Director Gloria Gleale turn over educational supplies and computer equipment to students at Bulua National High School in Cagayan de Oro. USAID provided the school with ten computers, a printer and related materials under the Growth with Equity in Mindanao (GEM) Computer Literacy and Internet Connection (CLIC) Program.

Responsible mining for Mindanao

BUTUAN CITY A Mindanao business chamber official expressed on Thursday his support for mining operations in the Caraga region for as long as the mining activities are done in a responsible manner.

Joseph Omar Andaya, president of the Butuan Chamber of Commerce, made this declaration during the opening of the 21st Mindanao Business Conference (MinBizCon) at the Almont Hotel Island Resort here in this city. He said that there is nothing wrong with mining for as long as operators will follow the stipulations in the mining law.

"Mining generates income for the people especially the poor here," Andaya added.

He said that the 21st MinBizCon, that will last until August 4, will also tackle a six-point agenda with specific recommendations for the mining industry with inputs solicited by the Chamber of Mines of the Philippines.

The six-point agenda are: 1) ensure responsible mining & contribution to the country's sustainable development; 2) adopt international best practices to promote good governance and integrity of the sector; 3) ensure the protection of the environment by adopting technically and scientifically sound and generally accepted methods as well as indigenous best practices; 4) enforce the primacy of national laws over local issuances and harmonize laws, policies and regula-

tion; 5) ensure fair, adequate and equitably shared economic benefit for the country and the people; and 6) deliver efficient and effective management of the mining sector, both large and small scale.

But Andaya said that big mining firms should be monitored because of their tendency to circumvent the mining law to the detriment of the small-scale miners.

The business conference is jointly organized by the Philippine Chamber of Commerce and Industry and the Butuan Chamber of Commerce, with support from the Mindanao Development Authority and the US Agency for International Development.

JULIUNISE JANWARAL

Sunday, September 2, 2012

Tawi-Tawi Bridge To Boost Economy

By **NONOY E. LACSON**

BONGAO, Tawi-Tawi — The provincial government of Tawi-Tawi expressed optimism that works on the Sanga-Sanga-Lapid-Lapid steel bridge project will be completed before the start of the 39th founding anniversary celebration of the province on September 27.

Tawi-Tawi Governor Sadikul Sahali yesterday said that once completed, the bridge will help propel the economy of the province.

As he expressed high hopes that the bridge project being undertaken by the Department of Public Works and Highways of the Autonomous Region in Muslim Mindanao (DPWH-ARMM) will be completed before the anniversary.

Sahali said President Aquino is expected to grace the inauguration

of the steel bridge-road project — one of the legacy projects of his administration.

The bridge, which has a working budget of about ₱674.2 million, is a partnership project involving the DPWH-ARMM, the provincial government, and the United States Agency for International Development's (USAID's) Growth with Equity in Mindanao (GEM) Program.

Of the amount, the US government, through the USAID-GEM, granted ₱322 million, the United Kingdom government also extended the amount of ₱245 million, while the Philippine government shared some ₱107.2 million.

DPWH-ARMM Secretary Emil Sadain said they are now fast-tracking the works on the steel bridge, in an effort to complete the project before the province's founding anni-

versary on September 27.

Once completed, Sadain said the bridge-road project will link Bongao and the other islands in Tawi-Tawi.

Sahali said the bridge-road project will facilitate the easy flow of people, goods and services throughout the province, helping to stimulate the local economy and provide better access to schools, and health and social services available only in Bongao, the capital town of the province.

The project will serve as the transport link between the municipalities of Panglima Sugata, Sapa Sapa, and Languyan.

Sahali claimed that the province's economic development lagged for decades due to its remote location in relation to the country's centers of trade and commerce, and lack of infrastructure support and facilities.

Thursday, August 2, 2012

Caraga Capital Hosts Foreign Investments

By MIKE U. CRISMUNDO

BUTUAN CITY, Caraga — Butuan City, which is the gateway to the Caraga region, continues to attract huge foreign projects, including a multi-billion solar energy facility project proposed by a Belgian company which develops solar energy projects across North America, Europe and Asia-Pacific.

A Memorandum of Agreement (MoA) was recently signed between the city government of Butuan, represented by City Mayor Ferdinand M. Amante, Jr.; Enfinity Corporation, through its local arm, Enfinity Philippines Renewable Resources, Inc. (Enfinity PRRI), represented by its president, Mr. Dennis C. Ibarra, and Agusan del Norte Electric Cooperative, Inc. (ANECCO), represented by its general manager, architect Marcial L. Santos.

The MoA, which was signed last week at the City Mayor's Office has

Enfinity PRRI committing to supply 20 megawatts of power to Butuan City by developing solar energy facility projects within the city.

The said solar energy project is divided into two phases, with Phase 1 estimated to cost 25 Million Euro or P1.3 billion pesos.

The project's target clients are the close to 500,000 residents in Butuan.

Ibarra said Enfinity will roll out its planned solar power projects in the Philippines over the next three to five years in identified target areas. "Enfinity is committed to the Philippines and was notified of another 11 sites awarded to us with focus on Mindanao," he said.

Amante yesterday said "this is a very welcome development for the city especially with the energy crisis being experienced in Mindanao."

He said adopting renewable energy is in line with his vision to make Butuan a Philippine green capital.

"This is really a big welcome development," enthused the city's Chief

Executive during an exclusive interview.

He said shared his vision of making Butuan as the "Green and Organic Capital in Mindanao," and said this is a big help for the city government's plan to put up a 500-hectare organic farming village at Barangay Salvacion here.

"These big foreign investors are now in place in Butuan and other neighboring areas and Enfinity is a big plus factor more so because foreign and domestic investors have both started to establish huge investments here," Amante said.

The city mayor also said a Japanese engineering group is proposing a multi-million hydropower project even as Malaysian group, the Malaysian Transport Division through a local partner is eyeing to invest P1.5 billion for a township project on a 55-hectare property complete with commercial center and clustered government offices. The project includes the establishment of a big convention center here.

Thursday, August 2, 2012

Mindanao Conference Opens In Butuan

BUTUAN CITY, Caraga — The three-day 2012 Mindanao Business Conference (MinBizCon) that will commence today is expected to attract more investments in the Caraga region, business analysts here said.

Butuan, which serves as gateway to the Caraga Region five provinces and growing cities, will likely be benefited because of its good and healthy business climate and because it is the region's center of commerce and trade.

All businesses and investors going to Agusan del Sur and Agusan del Norte, Surigao del Sur and Surigao del Norte, and Dinagat province all go through Butuan.

Included in the agenda to be tackled in said MinBizCon are the sustainable development agenda for the wood industry, mining, power development and agriculture, where this region is benefited because of its vast

and rich natural resources.

Along with hosts Butuan City and the Agusan del Norte local government unit as well as the Butuan Chamber of Commerce and Industry, the different business chambers in Mindanao and the Philippine Chamber of Commerce and Industry (PCCI) leadership from Manila, the Aquino administration's economic team, chairpersons of the powerful Regional Councils (RDC) in Mindanao and officials of the Mindanao Development Authority will converge here beginning today for the three-day big business confab.

Various personalities from the national and local levels in both private and public sectors, as well as foreign investors have been invited as resources speakers on power generation business opportunities, agriculture, tourism, and environment that will spur the economic development

agenda of the current administration, in immediate, medium and long-term economic development plans and programs.

Some of these foreign investors have already inked a Memorandum of Agreements and Memorandum of Understanding with officials of Butuan City, Agusan del Norte and Agusan del Sur for multi-billion peso investments.

The 21st MinBizCon will also highlight the promotion of transparency in governance.

According to Butuan City Mayor Ferdinand M. Amante, Jr. this big business confab does not only help in boosting the economic condition of the city but also in promoting transparency in governance among local chief executives in Mindanao, which is also the flagship program of the city government of Butuan. (Mike U. Chismundo)

Thursday, August 2, 2012

**VEGGIE
CONGRESS**

BDUJAN CITY, Saraga (PIA) — The 10th National Vegetable Congress was recently held at the Balanghali Hotel and Convention Center here with the theme "Strengthen and Sustain Safe and Quality Vegetable Production for Market Competitiveness Amidst Climate Change." Guest of honor and keynote speaker was Department of Agriculture Secretary Proceso B. Alcala who approved majority of the resolutions presented including the enhanced access of farmers and fisher folks to credit, the conduct of farmers' training, and the financial support of not less than P500,000 to the annual vegetable congress. Mayor Ferdinand M. Amante Jr. revealed a plan to put up a 500-hectare organic farming village in Brgy. Salvacion and shared his vision of making Butuan as the "Green and Organic Capital in Mindanao."