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# USAID ENERGY POLICY PROGRAM

## MONTHLY PROGRESS REPORT DECEMBER 2014

COMMERCIAL ADVISORY SUPPORT FOR  
LNG PROCUREMENT

**January 2015**

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#### COMMERCIAL ADVISORY SUPPORT FOR LNG PROCUREMENT

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# FGE DECEMBER 2014 MONTHLY PROGRESS REPORT

During the month of December, FGE worked on one task orders as follows:

- I. Ongoing LNG Support to the Government of Pakistan
  - a. Explaining negotiation points on December 1, 2014 for the Minister of MNPR to take to Doha with him during a December 2, 2014 visit.
  - b. Petronas G2G meeting in Islamabad on December 1-2, 2014. G2G relationship seems to nearly be there, though it has yet to be confirmed.
  - c. Ongoing strategic discussions and planning with AEAI and the Government of Pakistan stakeholders with efforts directed towards LNG procurement.
  - d. Further MSA reviews with WFW and further development of the RFP process while persuading the government that independently posting the MSA on PSO's website and separate from tender is not in Pakistan's best interest.
  - e. Further efforts to encourage the GoP to keep PSO involved and aware of the entire LNG procurement and import process. The same has been tried with Engro and Excelerate, but has been a delicate process at best.
  - f. Encouraging the GoP to finalize its review of the PSO letter to Qatargas and send it. The letter was sent on or around December 18, 2014.
  - g. Preparation of Presentation to the Price Negotiation Committee during the week of December 21, 2014
  - h. Presentation to the Price Negotiation Committee delivered on December 29, 2014 via skype video conference.

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