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# USAID ENERGY POLICY PROGRAM

## MONTHLY PROGRESS REPORT NOVEMBER 2014

COMMERCIAL ADVISORY SUPPORT FOR  
LNG PROCUREMENT

**December 2014**

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Contract No: AID-EPP-I-00-03-00004

Order No: AID-391-TO-12-00002

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# FGE NOVEMBER 2014 MONTHLY PROGRESS REPORT

During the month of November, FGE worked on one task orders as follows:

- I. Ongoing LNG Support to the Government of Pakistan
  - a. Qatari meeting planning and strategy for mid-November Doha visit with Jim Hicks, Alberto Alvarez, Heike Trischman, Robert Smith and PSO delegation. Meeting occurred in Doha on November 16, 2014.
  - b. Government to Government negotiations and discussions: FGE is liaising with Petronas to help the Government of Pakistan establish a G to G relationship. The Petronas meeting was planned for and did occur in Islamabad on December 1-2, 2014. G2G relationship seems to nearly be there, though it has yet to be confirmed.
  - c. Ongoing strategic discussions and planning with AEAI and the Government of Pakistan stakeholders with efforts directed towards LNG procurement.
  - d. Further MSA reviews with WFW and further development of the RFP process while persuading the government that independently posting the MSA on PSO's website and separate from tender is not in Pakistan's best interest.
  - e. Planning, drafting, and explaining further negotiation points for the Minister of MNPR to take to Doha with him during a December 2, 2014 visit.
  - f. Further efforts to encourage the GoP to keep PSO involved and aware of the entire LNG procurement and import process. The same has been tried with Engro and Excelerate, but has been a delicate process at best.

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