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CENTRAL ASIAN REPUBLICS

CENTRAL ASIAN REPUBLICS REGIONAL ECONOMIC COOPERATION PROJECT

**QUARTERLY PROGRESS REPORT
OCTOBER - DECEMBER 2012**



JANUARY 2013

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**Cover photo: Round Table on Practical Issues of Implementing Foreign
Economic Activities in Uzbekistan, Tashkent, December, 2012.**

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TABLE OF CONTENTS

EXECUTIVE SUMMARY	Error! Bookmark not defined.	5
ACTIVITY 1: EXPORT PARTNERSHIP INITIATIVE (EPI)		6
ACTIVITY 2: EVALUATE THE EXPORT POTENTIAL OF KAZAK AND UZBEK FIRMS AND INDUSTRIES THROUGH MARKET RESEARCH.....		8
ACTIVITY 3: SUPPLYING TO THE U.S. DOD.....		10
ACTIVITY 4: 2012 VOLUNTARY VISITOR PROGRAM		12
ACTIVITY 5: TAJIKISTAN IN WTO ACCESSION		12
ACTIVITY 6: PRO-TRADE POLICIES, REGULATIONS AND PROCESSES.....		14
COMMUNICATIONS AND OUTREACH.....		14
PERFORMANCE MONITORING AND EVALUATION PLAN		15
ANNEXES.....		25

ACRONYMS

CAR	Central Asian Republics
CATF	Central Asian Trade Forum
CATRC	Central Asian Tax Research Center
CENTCOM	Central Command
DLA	Defense Logistics Agency
DOD	U.S. Department of Defense
EBRD	European Bank for Reconstruction and Development
EPI	Export Partnership Initiative
EPG	Export Partnership Group
FIEC	Fund for Integration of Ecological Culture
CED	Center for Economic Development
CCI	Chamber of Commerce and Industry
GSA	General Services Administration
GIZ	Germany Agency for International Cooperation
GOU	Government of Uzbekistan
IVLP	International Visitors Leadership Program
JTSCC	Joint Theater Support Contracting Command
KLDP	Kyrgyzstan Local Development Project
MOU	Memorandum of Understanding
NDN	Northern Distribution Network
PMEP	Performance Monitoring and Evaluation Plan
PV	Prime Vendor
REC	Regional Economic Cooperation Project
RTLCL	Regional Trade Facilitation and Customs project
STTA	Short-Term Technical Advisor
TAFA	Trade and Accession Facilitation for Afghanistan project
TMC	Technology Management Company
TWI	Theodore Wille Intertrade
VETCOM	US Army Veterinary Command

EXECUTIVE SUMMARY

The USAID Central Asian Republics Regional Economic Cooperation Project (REC) has been operating in Central Asia since October 2011. This is the fifth Quarterly Report of the Project and it covers the period of October to December 2012. The purpose of the REC Project is to improve the environment for cross-border trade among Central-Asian countries, Afghanistan, and larger trading partners.

During this reporting period, REC's main achievements and activities were:

- Built the capacity of the existing Export Partnership Groups (EPGs) through developing the CAR Organic Market survey and organizing three EPG meetings in Uzbekistan on Export to the Customs Union states, Export to the Russian Federation and Supplying to the DOD.
- Completed two international assignments to conduct research on KazNexInvest's priority issues: industries-based export strategies development and development of the export of services industry.
- Finalized the How to Export to the Department of Defense Manual through the Northern Distribution Network (NDN) for Kazakhstan and Uzbekistan.
- Completed the ISO 22000 certification for Tsesna-Astyk, a DOD pilot firm in Kazakhstan.
- Launched the REC Grants Program by announcing two Requests for Applications (RFAs) for VolVis graduates and strengthening women-owned textile businesses in CAR.
- Continued to strengthen REC's presence and operations in Uzbekistan by organizing EPG events, hosting a round-table meeting on practical issues of implementation of external trade operations in Uzbekistan; and signing a Memorandum of Cooperation with the American Chamber of Commerce (AmCham) in Uzbekistan, and with the Federation of Accountants and Auditors of Uzbekistan.
- Developed the REC Year 2 Work plan and prepared for year 2 activities in the region.

To achieve these results, REC has established strong relationships with key export stakeholders from the region, including private companies, Central Asian government agencies, associations, chambers of commerce, international organizations, the U.S. Government, the DOD, the Defense Logistics Agency's (DLA) prime vendors, and other USAID projects such as the Kyrgyzstan Local Development Program (KLDP) and the Trade and Accession Facilitation for Afghanistan (TAFA).

REC operations and all of its regional activities are managed from its Almaty office. The project is currently in the process of formalizing its presence in Uzbekistan to become a valid counterpart to the government in order to continue improving local firms' export potential.

COMPONENT 1: EXPORT PARTNERSHIP INITIATIVE (EPI)

During the reporting period October to December 2012, Component 1 activities focused on supporting the existing Export Partnership Groups (EPG) through workshops, focus group discussion, and technical assistance within the framework of the EPG Action Plans.

Support to Existing Export Partnership Groups (EPGs)

Organic Farming Export Partnership Group

In order to increase capacity of Organic EPG member companies, REC engaged the Organic Center of Kazakhstan to conduct CAR organic market research on Organic Exports in Central Asia, which aimed to issue recommendations for exports of organic products and services in Central Asia. The preliminary findings of the survey were presented at the Central Asia Trade Forum (CATF) in September 2012 as well as disseminated among Organic EPG members and REC website.¹ Key findings of the survey include the following:

- China may become a key importer of CAR organic products, including fruits and vegetables, meat and fish items, cotton and agricultural crops;
- Marketing should meet international premium segment requirements, and include attending organic fairs and exhibitions, such as Biofach (Germany), Organic Marketing Forum (Poland), Natural Products Expo Asia 2012 (Hong Kong);
- Central Asia has neither standard procedures for organic production, nor legislative framework regulating organic production requirements and implementation rules.

There is a need for regional Organic Centers to coordinate activities of government agencies, foreign investors, public organizations, industry associations, distributors, mass media, suppliers and consumers throughout Central Asian region. Organic market is emerging and requires consolidated and comprehensive support of all stakeholders involved.

Textile Export Partnership Group

REC announced a Request for Applications (RFA) for implementation of its \$250,000 grant for a non-U.S. non-governmental organization (NGO) to strengthen women-owned textile businesses in Central Asia. The purpose of the grant is to strengthen the textile industry's regional economic trade and linkages by increasing opportunities for women entrepreneurs. REC seeks to fund a non-U.S. NGO that can develop a textile industry incubator, which provides an environment that supports and advances the skills and capacity of women entrepreneurs working in the industry. This initiative will also seek to further develop regional and international textile and apparel value chains and supply chain linkages, with an eye towards increasing opportunities for other women entrepreneurs within that chain. REC expects to award this grant in early

¹ www.car-rec.net

2013. The organization awarded this grant will be expected to coordinate closely with the Textile EPG.

Export to Customs Union Partnership Group

In November 2012, REC organized a workshop on Effective Work with Retail Chains in Russia in Tashkent, Uzbekistan. This workshop was specifically requested by EPG members, based on common interest and opportunity to trade with Russian retail chains. Dmitry Kuznetsov, an experienced trainer and consultant from Moscow, provided an efficient and interactive workshop to Uzbek exporters. He provided an in-depth review and assessment of the existing and high-potential Russian retail chains from the Central Asian perspective.

At the same event, REC conducted a focus group with the members of the Export to Customs Union Partnership Group. The objective of the meeting was development of a 2013 Action Plan for the EPG. As a result of the focus group, the EPG increased its membership, adding three new Uzbek companies Paxtauteks-Konsalting, Muruvvat-Teks, and Simex Progress.

Export Development in Uzbekistan

REC signed a one-year Memorandum of Cooperation with AmCham Uzbekistan, which aimed to coordinate and support both AmCham and USAID REC activities in Uzbekistan. Under this MOC, AmCham and REC will conduct joint activities aiming to promote trade and export in Uzbekistan.

REC, in partnership with the Federation of Accountants and Auditors of Uzbekistan, organized a round-table meeting on *Practical Issues of Implementation of External Trade Operations in Uzbekistan* in December. More than 65 participants from Uzbek businesses; the Ministry of Foreign Economic Relations, Investments and Trade of Uzbekistan; the State Customs Committee; Ministry of Finance; Cabinet of Ministers; AmCham; USAID; and other international organizations met to discuss the legal environment of foreign trade, customs regulations, pricing, and taxation of export and imports. Based on the results of the discussion, REC is preparing and will distribute the round table minutes to all participants.

Development of New Export Partnership Groups

The workshop on *Effective Work with Retail Chains in Russia*, conducted in November in Tashkent, served as a means for identifying members for a new export partnership group focused on exporting to the Russian Federation. Members of the Customs Union EPG, AmCham, and other representatives of Uzbek and Kazakh businesses participated in a focus group for the creation of this new EPG.

Upcoming Activities

- January 2013: Announcement of internship program with exporting companies and university students in Uzbekistan;
- January 2013: Evaluation and selection of Textile grantee;
- February 2013: Workshop for Organic EPG members in Khudjand, Tajikistan;

- February 2013: Training on “Basics of trading with Customs Union” in Dushanbe, Tajikistan;
- Investigation of the potential for establishing an EPG on carpet production in CAR;
- Implementation of the REC EPG Action Plans.

COMPONENT 2: EVALUATE THE EXPORT POTENTIAL OF KAZAK AND UZBEK FIRMS AND INDUSTRIES THROUGH MARKET RESEARCH

Component 2 supports all other REC activities through market research, EPG technical assistance, international expertise, and capacity building activities. Under this activity, REC also builds the capacity of the government export promotion agencies, namely KazNexInvest in Kazakhstan and Uztadbirkorexport and Chamber of Trade and Commerce in Uzbekistan. Capacity building activities during this quarter included completing short-term technical advisors on priority issues, organizing and participating in public trade promotion events, export development training sessions, as well as overall coordination and support.

Market Research on CAR Organic Export

In order to increase the capacity of Organic EPG member companies, REC engaged the Organic Center of Kazakhstan to conduct market research on organic exports in Central Asia, which issued recommendations for the export of organic products and services in Central Asia. Preliminary findings of the survey were presented at the CATF in September 2012 as well as disseminated among Organic EPG members and on the REC website. The key findings of the survey (discussed above) included information relevant to companies in the CAR region, especially related to China as a potential importer of organic products. Survey results also indicated that marketing efforts will need to meet international requirements so that CAR region companies sell their products in markets such as Germany, Poland, and Hong Kong.

Technical Assistance to DOD Pilot Companies

Earlier in the year, REC supported one of the DOD pilot companies, Tsesna-Mak, a producer of grain, wheat flour, and macaroni based in Astana, to obtain pre-certification training and audit services to position itself to apply for ISO certification. Tsesna-Mak successfully received the ISO 22000:2005 certificate in November 2012, which will be valid for three years. This certification provides Tsesna-Mak with the same level of required compliance and audit specifications as a DLA Prime Vendor to supply to DOD in Afghanistan. In late December, TWI began its audit in the Tsesna-Mak facilities, one step further in the complete audit process. The next stages in the process include VETCOM audit, and, if successful, the contract would be signed between Tsesna and TWI for shipments to Afghanistan.

Capacity Building Activities for CAR Trade Promotion Agencies

Both Kazakhstan and Uzbekistan governments have extensive and high-quality information that they use to promote export and attract investors. However,

government agencies still need support to update their market knowledge and improve their services to local firms. This quarter, REC worked directly with agencies in both countries (outlined below) to provide specific support and resources.

KazNexInvest, JSC

REC cooperation and technical assistance to KazNexInvest was implemented within the Memorandum of Cooperation, which is valid through the end 2013.

Developing industries-based export strategies. During this quarter, international marketing and trade expert Mr. Igor Artemiev completed his assignment with KazNexInvest, which resulted in the development of industries-based export strategies for heavy machinery and metallurgy enterprises. Mr. Artemiev visited enterprises selected by KazNex in the machinery and metallurgy sectors in the eastern and northern regions of Kazakhstan in order to assess and identify up to ten firms that were in need of industry-based export strategies. Mr. Artemiev presented the findings and recommendations to the KazNex Board of Directors and the REC project team.

Potential to export services. During this quarter, international export of services expert Ms. Linda Schmid completed her short-term assignment with KazNexInvest, which assessed Kazakhstan's potential to export services and issued recommendations for government support of this new priority area of export. Based on her recommendations and assessment, KazNexInvest will prioritize development of export of services in the areas of construction, information technologies, geological services, tourism, and transport.

International Visitor Leadership Program (IVLP)

REC initiated, designed and facilitated a study tour to the U.S. on the topic of Central Asian Trade Promotion Agencies Development from October 22 to November 9, 2012. Nine representatives from the CAR trade promotion agencies were nominated through REC to this annual program of the U.S. State Department. The delegation included four officials from KazNexInvest, three Uzbek trade consultants and experts, one Kyrgyz representative of e-commerce, and one Tajik entrepreneur. The intensive program earned appreciation and received positive feedback from the participants and covered the following areas:

- Institutional system of export promotion in the USA and stakeholders' interaction;
- Financial support of agricultural products exporters and other government support programs;
- U.S. National export initiative implementation;
- NGO sector initiatives in export promotion;
- Training and education programs provided to maintain international business;
- Export of tourist services and mechanism of attracting tourists.

REC in Uzbekistan

Uztadbirkorexport is one of the national development institutions that supports small businesses in Uzbekistan, and aims to promote enterprises' export capacity through selling their products via direct export contracts, as well as trade houses established abroad. The agency also promotes the export of Uzbek products through pre-export funding, assists in attracting large foreign investors and purchasing companies to Uzbekistan, supports small businesses with certification of exported products, conducts advertising activities, as well as organizes and participates at international fairs and exhibitions. The Chamber of Commerce of Uzbekistan unifies medium and large-size businesses and is tasked to promote the Uzbek exports, and UzInfoInvest is tasked to attract foreign investment to the country. REC is working diligently to establish long-term relationships with these Uzbek organizations and expects to provide concrete support in year 2.

Maintaining CAR Exporters Database

REC finalized and began regular maintenance and updates of the new CAR Exporters Database, which provides data on counterparts, exporters and REC activities. This is and will continue to be an efficient tool to generate necessary reports and record accumulated over the life of the REC project.

Upcoming Activities

- CAR Gender assessment aimed to identify focus and activities within the REC program;
- January 2013: Research for Export to the Russian Federation EPG on the retail market of the Siberian region of Russia;
- January 2013: Stakeholder Mapping in Uzbekistan and Kazakhstan (for Component 6);
- Identify joint activities with the Uzbek government (Chamber of Trade and Commerce);
- Identify further joint activities with KazNexInvest as requested.

COMPONENT 3: SUPPLYING TO THE U.S. DOD

Afghanistan is one of the recent high-potential export destinations for the CAR region. The DOD has started sourcing goods for its military through the Northern Distribution Network (NDN). Component 3 focuses on increasing exports to the U.S. DOD in Afghanistan from Kazakhstan and Uzbekistan and has established strong collaboration with CENTCOM JTCCS, Defense Logistics Agency (DLA) representatives in Central Asia, and prime vendors such as Seven Seas, Supreme Food, TWI, and Government Export Promotion Agencies. New DLA and C-JTSCC representatives in Kazakhstan were appointed in November 2012. REC and USAID representatives regularly meet C-JTSCC and DLA representatives in Uzbekistan and Kazakhstan to discuss issues related to export to DOD in Afghanistan.

During this quarter, REC conducted surveys, provided training, seminars, consulting, round tables, and other relevant activities.

Identification and evaluation of firms with the potential to sell to DOD

In October, REC identified and evaluated new Uzbek firms that have the greatest potential to meet the requirements for contracting with the DOD and other U.S. government agencies. The selected Uzbek companies were recommended as potential suppliers to DLA, C-JTSCC representatives in Uzbekistan, and to the prime vendors TWI and Seven Seas. (See the list of potential suppliers attached as Annex A). All selected companies now participate in the Supplying to the DOD EPG as well as all Component 3 activities and events.

Supplying to the DOD EPG Action Plan Development

During this quarter, REC supported selected companies through providing technical assistance, subcontracting, training and grants, as stipulated in the Supplying to the DOD EPG Action Plan, which will be finalized by January 2013.

REC conducted a seminar for these EPG members in December 2012 in Tashkent. Participants included representatives from the USAID CAR Mission, C-JTSCC and DLA representatives in Uzbekistan, Prime Vendors TWI and Seven Seas representatives. The seminar included in-depth explanations of DOD procedures and requirements, particularly on food production. The seminar also included a session on further sustainable development of the EPG as well as new export opportunities in humanitarian procurement presented by KazNexInvest Almaty office Director Mr. Sabit Narbayev.

Development of the DOD Pilot Firms

The REC Team finalized its support to the Kazakhstan pilot firm (Tsesna-Mac) in November 2012, and the firm was expected to pass the PV TWI audit by the end December 2012. REC will monitor the process of the TWI audit and further VETCOM audit.

REC has been supporting pilot firms in negotiations with DOD and prime vendors. Under the contract between FAYZ, an Uzbek wood processing firm, and TWI, the shipment of heat-treated lumber was completed in October 2012. REC supported the firm through each critical step, from post-harvest handling and packaging to final delivery and inspection. All stages of contracting, execution of the contract, and shipment are reflected and used for case studies development, for use in related knowledge-sharing sessions for other EPG meetings. For example, REC presented the FAYZ Case Study at the December Supplying to DOD EPG meeting in Tashkent for pilot firms and other potential DOD local suppliers. REC will continue to develop case studies in close cooperation with Tsesna-Mac as well, once they successfully pass VETCOM audit, tentatively by February 2013.

REC also finalized the “How to Export to the DOD” Manual, which will be released by February 2013.

Closing and fulfilling orders to DOD

During this quarter, REC supported pilot firms in negotiations with NDN prime suppliers and DOD prime vendors. As a result of business ties established by REC during the “Industry Days” event held in September 2012 in Tashkent and during the CATF in September in Almaty, EPG firm FAYZ from Uzbekistan and PV Seven Seas signed a combined four contracts for selling lumber to the DOD. These four contracts totaled approximately \$1.5 million.

Upcoming Activities

- February 2013: REC will deliver a Supplying to the DOD Workshop in Tajikistan, as requested by the Deputy Minister of Economic Development of Tajikistan;
- Implement Action Plan for the Supplying to the DOD EPG.

COMPONENT 4: 2012 VOLUNTARY VISITOR PROGRAM

Small Grants Program

In August 2012, twelve women representing private businesses and non-government organizations from Kazakhstan, Uzbekistan, Kyrgyzstan, Tajikistan, Turkmenistan and Afghanistan participated at the “Women Entrepreneurs in Central Asia and Afghanistan Network” (WE CAAN) Voluntary Visitors Program. REC is now supporting graduates of this Program by awarding and managing a small grants program. An RFA was announced in November and four applications were received. Grants are expected to be awarded in February 2013.

The VolVis grants program is focused on benefiting a wide number of beneficiaries to help Central Asian and Afghan firms build skills, make connections and increase their capability to trade. The objective of the grants is to cultivate networks of women-owned and women-managed businesses and organizations to improve their firms’ capacity, increase exports and/or improve the ability of their organizations to help their beneficiaries.

Upcoming Activities

During the next quarter, REC will hire a short term gender assessment expert to develop a baseline and design a gender strategy. The consultant will prepare, apply and analyze a survey of EPG and Component 3 vendors to understand the impact of REC activities on men and women, and propose specific solutions to balance trade opportunities for them. The analysis will include quantitative and qualitative questions, review of secondary information such as the USAID CAR Gender Assessment. Also, it will provide detailed recommendations such as using multiple channels of communications to promote the project activities, reaching to men and women equally.

COMPONENT 5: TAJIKISTAN WTO ACCESSION

In January 2013 REC will commence its technical assistance to Tajikistan through developing laws and regulations to facilitate compliance with WTO agreements, thus making post-accession efficient. Although there were no specific activities implemented under Component 5 during this quarter, the REC project began meetings with Mr. Jovan Jekic, a renowned WTO accession expert, who will begin work with the project in the next quarter. This quarter also found the REC team conducting internal research and preparing for implementation of these activities.

To date, the project has found that key laws have been replaced or amended to achieve WTO compliance, and REC expects that there will be WTO related legislative work during the duration of the project, most notably drafting the implementing regulations for the adopted laws. In addition, any draft of the new or amended trade related legislation will have to be reviewed for WTO compliance. This effort will continue during the life of the project.

Preliminary meetings with Mr. Jekic, revealed that Tajikistan very recently completed nearly all its WTO accession procedures; only national ratification procedures remain. It is expected that Tajikistan will complete all the procedures by summer 2013. Mr. Jekic prepared a draft post-accession plan for Tajikistan, which is currently under review.

The Project has started preparation WTO awareness events for the SMEs, and is planning to start the presentations in February 2013.

Upcoming Activities

- Translation of WTO Agreements into Tajik language. Under the applicable legislation of Tajikistan, any legal act adopted by the Parliament, Government or any other state authority must be in the Tajik language. All international agreements, including WTO Agreements and the Accession Package, must be translated into Tajik in order to be ratified by the Parliament. The Government does not have enough resources to undertake such a task within a reasonable time frame. Therefore, REC will help translating documents and engage a local lawyer to review the accuracy of the translation.
- Publication of key WTO agreements in Tajik language. According to local data, only 13 percent of the population in Tajikistan has access to the Internet and online services. Furthermore, some ministries and agencies do not have Internet access at all and their officials use their private e-mail addresses for official communication. Therefore, it is critical to provide the translation of the key WTO Agreements in a hard copy format, which will be distributed by the Project to ministries and state agencies, academia, libraries and the private sector. The publication will contain information on the donor and will be the lasting legacy of the U.S. Government assistance and the Project's efforts.
- Assist in drafting the post-Accession Action Plan. Although a great success for Tajikistan, accession to the WTO does not by itself bring any improvement for the economy or the population. All the new laws must be properly implemented and all commitments taken during the accession process must be fulfilled. In addition, many of the existing institutions will have to be reformed and/or restructured. Therefore, it is critical to prepare a comprehensive action plan, which would cover the period of 3-4 years after the accession and list all the activities (legislative and

those related to reforms of the institutional framework) deemed necessary to implement WTO rules.

COMPONENT 6: PRO-TRADE POLICIES, REGULATIONS AND PROCESSES

REC will consult and partner with national and regional businesses, NGOs, and other trade-related organizations to determine the status of the region's trade regime and create national and regional action plans to facilitate and improve trade, trade policy and transport corridor activities in Central Asia and Afghanistan. During this quarter, the project focused on preparing the foundation for Component 6 activities.

Performance of Central Asia's transport corridors improved; trade between Central Asia and Afghanistan increased.

REC has started to engage and build close relationships with other donors and projects, especially with the Central Asian Regional Economic Cooperation (CAREC) project funded by the ADB and other donors, which is the main framework for transport corridor development, trade policy, trade facilitation, and energy in the region.

Near the end of the quarter, REC hired Ms. Umida Khaknazar, a trade policy expert who has previously worked on trade projects in the region, to conduct a stakeholder mapping assignment in Uzbekistan and Kazakhstan, and propose practical steps on the Project's cooperation with other donors. This assessment will be completed in the next quarter.

The project has started to cooperate with the Association of Development of Business Logistics in Uzbekistan and the Chamber of Commerce and Industry of Uzbekistan to develop and implement a survey on logistics and transportation needs and recommendations in Uzbekistan and Central Asia. The Project will specifically target CAREC corridors 5 and 6 development for private producers and suppliers, including New Silk Way perspective development. Survey results will be published online and presented to key stakeholders.

The project initiated a cooperative relationship with the USAID-funded Trade and Accession Facilitation for Afghanistan (TAFA) project and will organize joint events supporting trade with Afghanistan partnership development, including logistics and transportation development perspectives.

COMMUNICATIONS AND OUTREACH

REC strives to fulfill its communication strategy objectives, namely to create a positive image of the project, create and maintain a positive attitude toward the project among target audiences, provide information, and promote the activities and initiatives implemented by the project. During this quarter, REC encouraged awareness and understanding of its mission, objectives, activities and initiatives, as well as promoted project results and successes. With this purpose, REC shared the information about its work with stakeholders and the public at large.

During this quarter, five press releases and four announcements were released and posted on the project website:

Press Releases:

- Round Table on Practical Issues of Implementing Foreign Economic Activities in Uzbekistan;
- Signing Memorandum of Cooperation (MOC) with Amcham Uzbekistan;
- Signing MOC with Federation of Accountants, Auditors and Consultants of Uzbekistan;
- Signing MOC with Kaznex Invest.

Announcements:

- Seminar on supplying to US DOD in Afghanistan;
- Training on effective work with retail chains in Russia;
- RFA for VolVis graduates;
- Textile RFA.

In addition to posting press-releases on REC's website, some press-releases, namely those pertaining to the Round Table in Tashkent, were also disseminated to Uzbek mass media. As a result, twelve Uzbek media outlets published information and articles about the Round Table in Tashkent. REC works closely with its counterparts AmCham UZ and FAAC UZ to publish joint press releases on their corporate websites.

REC performs its activities in strict compliance with USAID branding guidelines, as well as with its Branding and Marking plan. For all REC's events organized during the reporting period, the project used appropriate branding materials on banners, flags, and training materials.

Each member of the REC team carries responsibility for building external relations to strengthen, maintain and increase REC's profile. REC speaks with one voice, and ensures that all communications carry integrated messages.

REC updates its website and Facebook account on a regular basis, posting relevant regional news, photos from REC's events, training materials, and reports.

PERFORMANCE MONITORING AND EVALUATION PLAN

The scope of REC's performance monitoring plan covers monitoring and evaluation deemed necessary for efficient project operations and USAID's needs. Monitoring and evaluation (M&E) of this nature ensures progress is being made toward program targets and objectives. Please see Exhibit 1, which provides the list of consolidated indicators and targets and Annex B, which provides the Indicator Reference Sheets. At the bottom of each indicator reference sheet, we have included actuals and notes related with the specific indicator's progress.

Exhibit 1. Consolidated List of Indicators and Targets

Proposed Indicator	Definition	Disaggregation	Source of Data/ Collection Frequency	Cumulative Results			
				Baseline	Y1 (11-12)	Y2 (12-13)	Y3 (13-14) / Completion
Project Objective. Improved cross-border trade among Central Asian countries, Afghanistan, and larger trading partners							
Value of export sales increased by project-supported firms	Export sales value based on what is invoiced to the client; value of executed contracts for EPI and EPG firms	Women-owned or -managed businesses By sector By country	Project survey, focus groups, interviews with EPI, EPG, Textiles and Gender firms, supplemented by financial statements when possible Project reports (as validated by firms) Semi-annually	\$15,350,334 ²	5%	10%	10% increase in export value
Number of new contracts between local producers and DOD prime vendors to export products increased	Number of firms that fulfill the order and receive DOD/General Services Administration payment for the transaction	Women-owned or -managed businesses	DOD/Centcom PV report and firms' invoice to DLA Ongoing	0	1	3	Four sales closed and fulfilled to U.S. DOD
Value of new contracts between local producers and DOD prime vendors to export products increased	Value of orders received from DOD/General Services Administration/Centcom	Women-owned or -managed businesses	DOD/Centcom PV report and firms' invoice to DLA Ongoing	0	\$ 150,000	\$450,000	\$500,000

² Includes textiles EPG, Organic EPG, CU EPG and Supplying to DOD EPG.

Proposed Indicator	Definition	Disaggregation	Source of Data/ Collection Frequency	Cumulative Results			
				Baseline	Y1 (11-12)	Y2 (12-13)	Y3 (13-14) / Completion
Number of activities to improve trade policies, regulations, and processes implemented in Central Asian countries and Afghanistan supported by the REC project	Activities include technical assistance, capacity-building; workshops; focus groups; diagnostic studies; analytical reports; assessments; official translations or revisions of legislation; seminars; grants; symposiums; public-private dialogue; technical discussions; and roundtables on WTO-related topics, transport corridors, and improvement of customs services' performance	By type of activity	REC project activity reports Ongoing	0	N/A	8	12/16
PIR 1. Trade partnership groups built and supported							
KRA 1.1. Demonstrated significant growth or development among EPI group members							
Value of export sales by project-supported firms increased	Export sales value based on what is invoiced to the client; value of executed contracts for EPI and EPG firms	Women-owned or -managed businesses By sector By country	Project survey, focus groups, interviews with EPI, EPG firms, supplemented by financial statements when possible Project reports (as validated by firms) Semi-annually	\$15,350,334 ³	5%	10%	10% increase in export value
Number of firms receiving project-supported capacity-building assistance to increase exports	Any firm participating in any export partnerships activities (EPI training, EPG members, or participants in the Central Asian Trade Forum)	Women-owned or -managed businesses	Project reports (as validated by firms) On-going	0	80	180	300

³ Includes textiles EPG, Organic EPG, CU EPG and Supplying to DOD EPG.

Proposed Indicator	Definition	Disaggregation	Source of Data/ Collection Frequency	Cumulative Results			
				Baseline	Y1 (11-12)	Y2 (12-13)	Y3 (13-14) / Completion
Number of participants in project- supported trade and investment capacity building trainings	Any individual participating in any export partnerships activities (EPI training, EPG members, or participants in the Central Asian Trade Forum)	Women-owned or -managed businesses	Project records (including training sign-in sheets) On-going	0	250	400	600
Value of exports by women-owned textile businesses in Central Asia increased	Based on increase of the value of sales of firms involved in Task 1	Women-owned or -managed businesses By sector By country	Project survey, focus groups, interviews with textile women-owned firms, supplemented by financial statements when possible Project reports (as validated by firms) Semi-annually	TBD, survey to participants	N/A	3%	6% increase in export value
PIR 2. Export potential of Central Asian firms and industries evaluated through market research							
KRA 2.1. Internal and external obstacles to firms identified, potential firms for supplying the DOD identified, and cost-benefit analysis for policy and regulatory reforms performed							
Number of technical assistance and capacity-building activities provided to firms and trade promotion agencies	Market research, short-term technical assistance to government and/or private-sector beneficiaries, EPG members' study tours and international trade fairs/exhibitions, exporter training sessions, and other REC Component 1 and 3 beneficiary capacity-building activities.		Project records Ongoing	0	4	8	12
PIR 3. Barriers to export along the export chain tested through selected pilots							
KRA 3.1 Closed and fulfilled sales to DOD by four producers of food products – one from Kazakhstan and three from Uzbekistan.							

Proposed Indicator	Definition	Disaggregation	Source of Data/ Collection Frequency	Cumulative Results			
				Baseline	Y1 (11-12)	Y2 (12-13)	Y3 (13-14) / Completion
Value of new contracts between local producers and DOD prime vendors to export products increased	Value of orders received from DOD/General Services Administration/Centcom	Women-owned or -managed businesses	DOD/Centcom PV report and firms' invoice to DLA Ongoing	0	\$ 150,000	\$450,000	\$500,000
Number of new contracts between local producers and DOD prime vendors to export products increased	Number of firms that fulfill the order and receive DOD/General Services Administration payment for the transaction	Women-owned or -managed businesses By sector By country	DOD prime vendors Ongoing	0	1	3	Four sales closed and fulfilled with U.S. government support
"How to Export to DOD" manual written	A written report on "How to Export to the DOD"		"How to Export to DOD" manual	N/A	Draft manual developed	Final manual disseminated	Final manual disseminated
PIR 4. Regional workshop organized for returnees of the Department of State summer 2012 Voluntary Visitors Program and business-related grants provided and managed							
KRA 4.1. Meeting arranged and executed, and grants implemented							
Number of REC-sponsored technical support aimed at engaging Central Asian and Afghan women to the economy	Technical support includes, technical assistance provided, events organized, research papers, business training, etc.)	By sector	Project records Ongoing	TBD	N/A	3	3
PIR 5. Tajikistan assisted in WTO accession							
KRA 5.1 Milestones in Tajikistan's accession plan/paths reached							
Number of activities supporting WTO-related activities	Activities include technical assistance, capacity-building; workshops; diagnostic studies; analytical reports; assessments; official translations or revisions of legislation; seminars; public-private dialogue; technical discussions; and roundtables on WTO-related topics	By type of activity	REC project activity reports Ongoing	0	N/A	4	4
PIR 6. Pro-trade policies, regulations and processes implemented in Central Asian countries							
KRA 6.1. Performance of Central Asia's transport corridors improved and Central Asian and Afghanistan trade increased							

Proposed Indicator	Definition	Disaggregation	Source of Data/ Collection Frequency	Cumulative Results			
				Baseline	Y1 (11-12)	Y2 (12-13)	Y3 (13-14) / Completion
Number of activities to improve trade policies, regulations, and processes implemented in Central Asia and Afghanistan supported by the REC project	Activities include workshops, focus groups, diagnostic studies, analytical reports, assessments, official translations or revisions of legislation, seminars, grants, symposiums, public-private dialogue, technical discussions, training, courses, on-the-job training, roundtables	By type of activity	REC project activity reports Ongoing	0	N/A	4	8/12

ANNEXES

Annex A. Evaluation of UZ companies that were visited during business trip to Tashkent by REC representatives

	Company	Contacts	Address	Products	Comments
1	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
■	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
■	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED] Supreme.
4	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
■	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

		[REDACTED]			[REDACTED]
6	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
■	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
■	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

ANNEX B. Indicator Reference Sheets

Project Goal: Improved Cross-Border Trade Among Central Asian Countries, Afghanistan, and Larger Trading Partners PIR 1. Trade partnership groups built and supported KRA 1.1. Demonstrated significant growth or development among EPI group members			
Performance Indicator Reference Sheet			
Indicator 1. Value of export sales by project-supported firms increased			
DESCRIPTION			
Precise Definition(s): Export sales value based on what is invoiced to the client; value of executed contracts Unit of Measure: U.S. dollars Disaggregated by: Country of origin, commodity sector and women-owned business Justification & Management Utility: Internationally accepted indicator on short-term impact level that measures the growth of the project supported firm's potential in exporting activities.			
PLAN FOR DATA ACQUISITION			
Data Collection Method: Project survey, focus groups, interviews with EPI, EPG firms, supplemented by financial statements when possible. Project reports (as validated by firms) Method of Data Acquisition by the Project: Comparative table with data received from firms on value of trade, disaggregated by country and sector, also copies of signed contracts will be requested from the project Data Source(s): Confirmation letters will be requested from these companies Frequency/Timing of Data Acquisition: Semi-Annually Estimated Cost of Data Acquisition: N/A Responsible Individual(s) at the Project: PMEP Specialist, component leaders			
DATA QUALITY ISSUES			
Date of Initial Data Quality Assessment: April 2013 Known Data Limitations and Significance (if any): Contracts signed between firms are a subject of confidentiality, including financial data Actions Taken or Planned to Address Data Limitations: We will spot check by comparing data from various sources to identify inconsistencies. Date of Future Data Quality Assessments: December 2014 Procedures for Future Data Quality Assessments: Same as above			
PLAN FOR DATA ANALYSIS, REVIEW, & REPORTING			
Data Analysis: Time trends by PMEP specialist Presentation of Data: Narrative, graphics, spreadsheets Review of Data: Quarterly Reporting of Data: Quarterly			
OTHER NOTES			
Notes on Baselines/Targets: Baseline = \$ 15,350,334 (2011 Annual Turnover from all EPG members) Other Notes:			
PERFORMANCE INDICATOR VALUES			
Year	Cum. Target	Actual	Notes
2012	5%	4%	
2013	10%		
2014	10%		
2015	10%		
THIS SHEET LAST UPDATED ON: December 13, 2012			

Project Goal: Improved Cross-Border Trade Among Central Asian Countries, Afghanistan, and Larger Trading Partners			
PIR 1. Trade partnership groups built and supported			
KRA 1.1. Demonstrated significant growth or development among EPI group members			
Performance Indicator Reference Sheet			
Indicator 2. Number of firms in project supported receiving project supported capacity building assistance to increase exports			
DESCRIPTION			
Precise Definition(s): Any firm participating in any export partnerships activities (EPI training, EPG members, or participants in the Central Asian Trade Forum)			
Unit of Measure: Number of firms			
Disaggregated by: Women-owned or -managed businesses and country			
Justification & Management Utility: This is output level standard indicator that used in assessing of project efforts in capacity building of project targeted firms			
PLAN FOR DATA ACQUISITION			
Data Collection Method: Project reports (as validated by firms). We will collect the data when the activity is taking place and add it to REC's system within the following 10 days			
Method of Data Acquisition by the Project: Project reports including list of firms that received technical support or training compiled from various resources and verified by lists or visited/participated firms			
Data Source(s): Training reports, lists of participants, field notes from site visits conducted by component leaders, Quarterly reports submitted by component leaders, reports submitted by outsourced technical advisors			
Frequency/Timing of Data Acquisition: On-going			
Estimated Cost of Data Acquisition: N/A			
Responsible Individual(s) at the Project: Component 1 leader and PMEP specialist			
DATA QUALITY ISSUES			
Date of Initial Data Quality Assessment: April 2013			
Known Data Limitations and Significance (if any): Having participants to complete sign-in sheets			
Actions Taken or Planned to Address Data Limitations: We will spot check by comparing data from various sources to identify inconsistencies.			
Date of Future Data Quality Assessments: December 2014			
Procedures for Future Data Quality Assessments: Same as above			
PLAN FOR DATA ANALYSIS, REVIEW, & REPORTING			
Data Analysis: Time trends by PMEP specialist			
Presentation of Data: Narrative, graphics, spreadsheets			
Review of Data: Quarterly			
Reporting of Data: Quarterly			
OTHER NOTES			
Notes on Baselines/Targets: Baseline = N/A			
Other Notes:			
PERFORMANCE INDICATOR VALUES			
Year	Cum. Target	Actual	Notes
2012	80	154	49 firms + 105 companies participated in CATF: 25 - Organic and DOD EPGs that received capacity building assistance; 1 - Tsesna-Mac received technical assistance on development and implementation of ISO 22000; 23 - twenty three companies from EPI training received support from REC Internship Programme and 105 companies from CA and Afghanistan participated in II CATF on September 25, 2012
2013	180		
2014	300		
2015	300		

THIS SHEET LAST UPDATED ON: December 13, 2012

Project Goal: Improved Cross-Border Trade Among Central Asian Countries, Afghanistan, and Larger Trading Partners

PIR 1. Trade partnership groups built and supported

KRA 1.1. Demonstrated significant growth or development among EPI group members

Performance Indicator Reference Sheet

Indicator 3. Number of participants in project-supported trade and investment capacity-building trainings

DESCRIPTION

Precise Definition(s): Any individual participating in any export partnerships activities (EPI training, EPG members, or participants in the Central Asian Trade Forum)

Unit of Measure: Individuals

Disaggregated by: Women-owned or -managed businesses

Justification & Management Utility: This is output level standard indicator that used in assessing of project efforts in capacity building of project targeted firms

PLAN FOR DATA ACQUISITION

Data Collection Method: Training participation list, training evaluation survey of capacity-building project activity

Method of Data Acquisition by the Project: Monthly reports and training reports submitted by component leaders

Data Source(s): Project records (including training sign-in sheets)

Frequency/Timing of Data Acquisition: On-going

Estimated Cost of Data Acquisition: N/A

Responsible Individual(s) at the Project: Component 1 leader and PMEP specialist

DATA QUALITY ISSUES

Date of Initial Data Quality Assessment: April 2013

Known Data Limitations and Significance (if any): Having participants to complete sign-in sheets

Actions Taken or Planned to Address Data Limitations: We will spot check by comparing data from various sources to identify inconsistencies.

Date of Future Data Quality Assessments: December 2014

Procedures for Future Data Quality Assessments: Same as above

PLAN FOR DATA ANALYSIS, REVIEW, & REPORTING

Data Analysis: Time trends by PMEP specialist

Presentation of Data: Narrative, graphics, spreadsheets

Review of Data: Quarterly

Reporting of Data: Quarterly

OTHER NOTES

Notes on Baselines/Targets: Baseline = N/A

Other Notes:

PERFORMANCE INDICATOR VALUES

Year	Cum. Target	Actual	Notes
2012	250	411	Number of participants trained is 411, including: 56 (from EPI training, March 29-31, April 27-29, May 29-31, 2012, Almaty); 12 (from the training on Organic Farming April 24-May 2 and June 25-July 3, 2012, Batken), 12 (from the training on EPG Supplying to DOD June 12-13, 2012, Tashkent); 31 (from the training "How to export to the Customs Union countries", July 19, 2012, Tashkent); 30 (from the training "How to export horticultural product", August, 23, 2012, Namangan), 270 participants in CATF on September 2012.
2013	400		
2014	600		
2015	600		

THIS SHEET LAST UPDATED ON: December 13, 2012

Project Goal: Improved Cross-Border Trade Among Central Asian Countries, Afghanistan, and Larger Trading Partners			
PIR 1. Trade partnership groups built and supported			
KRA 1.1. Demonstrated significant growth or development among EPI group members			
Performance Indicator Reference Sheet			
Indicator 4. Value of exports by women-owned textile businesses in Central Asia increased			
DESCRIPTION			
Precise Definition(s): Based on increase of the value of sales of firms involved in Task 1			
Unit of Measure: U.S. dollars			
Disaggregated by: Country of origin, commodity sector and women-owned business			
Justification & Management Utility: This output level standard indicator is used in assessing project efforts in capacity building of project targeted firms			
PLAN FOR DATA ACQUISITION			
Data Collection Method: Project survey, focus groups, interviews with textile women-owned firms, supplemented by financial statements when possible, as well as project reports (as validated by firms)			
Method of Data Acquisition by the Project: Project surveys, interviews, project reports			
Data Source(s): Women-owned textile firms who receive project assistance			
Frequency/Timing of Data Acquisition: Semi-annually			
Estimated Cost of Data Acquisition: N/A			
Responsible Individual(s) at the Project: Component 1 leader and PMEP specialist			
DATA QUALITY ISSUES			
Date of Initial Data Quality Assessment: April 2013			
Known Data Limitations and Significance (if any): Contracts signed between firms are a subject of confidentiality, including financial data			
Actions Taken or Planned to Address Data Limitations: N/A			
Date of Future Data Quality Assessments: December 2014			
Procedures for Future Data Quality Assessments: N/A			
PLAN FOR DATA ANALYSIS, REVIEW, & REPORTING			
Data Analysis: Time trends by PMEP specialist			
Presentation of Data: Narrative, graphics, spreadsheets			
Review of Data: Quarterly			
Reporting of Data: Quarterly			
OTHER NOTES			
Notes on Baselines/Targets: Baseline = TBD, survey to participants			
Other Notes:			
PERFORMANCE INDICATOR VALUES			
Year	Target	Actual	Notes
2012	N/A		
2013	3%		
2014	6%		
2015	6%		
THIS SHEET LAST UPDATED ON: December 13, 2012			

Project Goal: Improved Cross-Border Trade Among Central Asian Countries, Afghanistan, and Larger Trading Partners

PIR 2. Export potential of Central Asian firms and industries evaluated through market research

KRA 2.1. Internal and external obstacles to firms identified, potential firms for supplying the DOD identified, and cost-benefit analysis for policy and regulatory reforms performed

Performance Indicator Reference Sheet

Indicator 5. Number of technical assistance and capacity-building activities provided to firms and trade promotion agencies

DESCRIPTION

Precise Definition(s): Market research, short-term technical assistance to government and/or private-sector beneficiaries, EPG members' study tours and international trade fairs/exhibitions, exporter training sessions, and other REC Component 1, 3, 4, 5,6 beneficiary capacity-building activities.

Unit of Measure: Number of technical assistance and capacity-building activities

Disaggregated by: N/A

Justification & Management Utility: This indicator is used to assess project efforts in providing assistance to firms and trade promotion agencies.

PLAN FOR DATA ACQUISITION

Data Collection Method: Project records

Method of Data Acquisition by the Project: Project records, information collected from field

Data Source(s): Project reports, member sign-in sheets, training session evaluations, reports from short-term technical advisors, component 1 leader reports

Frequency/Timing of Data Acquisition: On-going

Estimated Cost of Data Acquisition: N/A

Responsible Individual(s) at the Project: Component 1 leader and PMEP Specialist

DATA QUALITY ISSUES

Date of Initial Data Quality Assessment: April 2013

Known Data Limitations and Significance (if any): N/A

Actions Taken or Planned to Address Data Limitations: N/A

Date of Future Data Quality Assessments: December 2014

Procedures for Future Data Quality Assessments: N/A

PLAN FOR DATA ANALYSIS, REVIEW, & REPORTING

Data Analysis: Time trends by PMEP specialist

Presentation of Data: Narrative, graphics, spreadsheets

Review of Data: Quarterly

Reporting of Data: Quarterly

OTHER NOTES

Notes on Baselines/Targets: Baseline = 0

Other Notes:

PERFORMANCE INDICATOR VALUES

Year	Target	Actual	Notes
2012	0	4	<ul style="list-style-type: none"> • KazNex Invest STTA on export services research and analysis, • KazNex Invest STTA on heavy machinery research and, • organic market research, • organic STTA on-site trainings
2013	4		
2014	8		
2015	12		

THIS SHEET LAST UPDATED ON: December 13, 2012

Project Goal: Improved Cross-Border Trade Among Central Asian Countries, Afghanistan, and Larger Trading Partners

PIR 3. Barriers to export along the export chain tested through selected pilots

KRA 3.1 Closed and fulfilled sales to DOD by four producers of food products – one from Kazakhstan and three from Uzbekistan.

Performance Indicator Reference Sheet

Indicator 6. Value of new contracts between local producers and DOD prime vendors to export products increased

DESCRIPTION

Precise Definition(s): Value of orders received from DOD/General Services Administration/Centcom

Unit of Measure: U.S. dollars

Disaggregated by: Women-owned or -managed businesses

Justification & Management Utility: Internationally accepted indicator on short-term impact level that measures the growth of project-supported firms' potential in exporting activities addressed to DOD/Afghanistan needs.

PLAN FOR DATA ACQUISITION

Data Collection Method: DOD/Centcom PV report and firms' invoice to DLA

Method of Data Acquisition by the Project:

Comparative table with data received from firms on value of trade, disaggregated by women-owned or -managed copies of the signed contracts will be requested from the project

Data Source(s): Copy of the contracts signed by project supported firms on export to DOD, confirmation letter from project firms

Frequency/Timing of Data Acquisition: Ongoing

Estimated Cost of Data Acquisition: N/A

Responsible Individual(s) at the Project: Component leaders and PMEPP Specialist

DATA QUALITY ISSUES

Date of Initial Data Quality Assessment: April 2012

Known Data Limitations and Significance (if any): Contracts signed between firms and DOD prime vendors is a subject of confidentiality

Actions Taken or Planned to Address Data Limitations: Requesting letters from the companies instead of contracts Copies.

Date of Future Data Quality Assessments: Q4 2013

Procedures for Future Data Quality Assessments: N/A

PLAN FOR DATA ANALYSIS, REVIEW, & REPORTING

Data Analysis: Time trends by PMEPP specialist

Presentation of Data: Narrative, graphics, spreadsheets

Review of Data: Quarterly

Reporting of Data: Quarterly

OTHER NOTES

Notes on Baselines/Targets: Baseline = 0

Other Notes:

PERFORMANCE INDICATOR VALUES

Year	Target	Actual	Notes
2012	\$150,000	400,000	FAYZ firm from Uzbekistan signed the agreement with PV TWI
2013	\$450,000		
2014	\$500,000		
2015	\$500,000		

THIS SHEET LAST UPDATED ON: December 13, 2012

PIR 3: Barriers to export along the export chain tested through selected pilots KRA 3.1 Closed and fulfilled sales to DOD by four producers of food products – one from Kazakhstan and three from Uzbekistan.			
Performance Indicator Reference Sheet			
Indicator 7. Number of new contracts between local producers and DOD prime vendors to export products increased			
DESCRIPTION			
Precise Definition(s): Number of firms that fulfill the order and receive DOD/General Services Administration payment for the transaction Unit of Measure: Contracts signed between DOD prime vendors and local firms Disaggregated by: Country of origin, commodity sector and women-owned business. Justification & Management Utility: This is an indicator that will reflect the readiness of local produces/firms to supply to DOD prime vendors			
PLAN FOR DATA ACQUISITION			
Data Collection Method: DOD prime vendors Method of Data Acquisition by the Project: Data base of project participants Data Source(s): Site visit/interview notes, copies of letters confirming the contracts signed Frequency/Timing of Data Acquisition: Ongoing Estimated Cost of Data Acquisition: N/A Responsible Individual(s) at the Project: Component 3 leader and PMP Specialist			
DATA QUALITY ISSUES			
Date of Initial Data Quality Assessment: Q3 2012 Known Data Limitations and Significance (if any): Contracts signed between firms and DOD prime vendors is a subject of confidentiality Actions Taken or Planned to Address Data Limitations: Requesting letters from the companies instead of contracts Copies Date of Future Data Quality Assessments: December 2014 Procedures for Future Data Quality Assessments: N/A			
PLAN FOR DATA ANALYSIS, REVIEW, & REPORTING			
Data Analysis: Time trends by PMP specialist Presentation of Data: Narrative, graphics, spreadsheets Review of Data: Quarterly Reporting of Data: Quarterly			
OTHER NOTES			
Notes on Baselines/Targets: Baseline = N/A Other Notes:			
PERFORMANCE INDICATOR VALUES			
Year	Target	Actual	Notes
2012	1	1	FAYZ firm from Uzbekistan signed the agreement with PV TWI
2013	3		
2014	4 sales closed and fulfilled with U.S. government support		

2015 4 sales closed and fulfilled with U.S. government support

THIS SHEET LAST UPDATED ON: December 13, 2012

PIR 4. Regional workshop organized for returnees of the Department of State summer 2012 Voluntary Visitors Program and business-related grants provided and managed

KRA 4.1. Meeting arranged and executed, and grants implemented

Performance Indicator Reference Sheet

Indicator 8. Number of REC-sponsored technical support aimed at engaging Central Asian and Afghan women to the economy

DESCRIPTION

Precise Definition(s): Technical support includes: technical assistance provided, events organized, research papers, business training, etc

Unit of Measure: Number of events, research papers, etc.

Disaggregated by: Commodity Sector

Justification & Management Utility: This indicator will help assess project support provided to Central Asian and Afghan women that help to engage these women in the economy

PLAN FOR DATA ACQUISITION

Data Collection Method: Project records

Method of Data Acquisition by the Project: Project reports, participant interviews, grant applicant interviews, sign-in sheets from events

Data Source(s): Event reports, lists of participants, reports submitted by component leaders and short-term technical

Frequency/Timing of Data Acquisition: Ongoing

Estimated Cost of Data Acquisition: N/A

Responsible Individual(s) at the Project: Grants and PMEP specialist

DATA QUALITY ISSUES

Date of Initial Data Quality Assessment: April 2013

Known Data Limitations and Significance (if any): N/A

Actions Taken or Planned to Address Data Limitations: N/A

Date of Future Data Quality Assessments: December 2014

Procedures for Future Data Quality Assessments: N/A

PLAN FOR DATA ANALYSIS, REVIEW, & REPORTING

Data Analysis: Time trends by PMEP specialist

Presentation of Data: Narrative, graphics, spreadsheets

Review of Data: Quarterly

Reporting of Data: Quarterly

OTHER NOTES

Notes on Baselines/Targets: Baseline = TBD

Other Notes:

PERFORMANCE INDICATOR VALUES

Year	Target	Actual	Notes
2012	N/A		
2013	3		
2014	3		

THIS SHEET LAST UPDATED ON: December 13, 2012

Project Goal: Improved Cross-Border Trade Among Central Asian Countries, Afghanistan, and Larger Trading Partners**PIR 5. Tajikistan assisted in WTO accession****KRA 5.1 Milestones in Tajikistan's accession plan/paths reached****Performance Indicator Reference Sheet****Indicator 9. Number of activities supporting WTO-related activities****DESCRIPTION**

Precise Definition(s): Activities include technical assistance, capacity-building; workshops; diagnostic studies; analytical reports; assessments; official translations or revisions of legislation; seminars; public-private dialogue; technical discussions; and roundtables on WTO-related topics

Unit of Measure: Number of activities

Disaggregated by: Activity type

Justification & Management Utility: This indicator is used to assess project efforts in assisting Tajikistan in reaching WTO accession milestones

PLAN FOR DATA ACQUISITION

Data Collection Method: Project activity reports

Method of Data Acquisition by the Project: List of activities performed

Data Source(s): Project activity reports, short-term technical advisor reports, WTO embedded advisor reports, evaluations from capacity building exercises and workshops, seminars, etc.

Frequency/Timing of Data Acquisition: On-going

Estimated Cost of Data Acquisition: N/A

Responsible Individual(s) at the Project: WTO embedded advisor and PMEP Specialist

DATA QUALITY ISSUES

Date of Initial Data Quality Assessment: April 2013

Known Data Limitations and Significance (if any): N/A

Actions Taken or Planned to Address Data Limitations: N/A

Date of Future Data Quality Assessments: December 2014

Procedures for Future Data Quality Assessments: N/A

PLAN FOR DATA ANALYSIS, REVIEW, & REPORTING

Data Analysis: Time trends by PMEP specialist

Presentation of Data: Narrative, graphics, spreadsheets

Review of Data: Quarterly

Reporting of Data: Quarterly

OTHER NOTES

Notes on Baselines/Targets: Baseline = 0

Other Notes:

PERFORMANCE INDICATOR VALUES

Year	Target	Actual	Notes
2012	N/A		
2013	4		
2014	4		
2015	4		

THIS SHEET LAST UPDATED ON: December 13, 2012

Project Goal: Improved Cross-Border Trade Among Central Asian Countries, Afghanistan, and Larger Trading Partners PIR 6. Pro-trade policies, regulations and processes implemented in Central Asian countries KRA 6.1. Performance of Central Asia's transport corridors improved and Central Asian and Afghanistan trade increased			
Performance Indicator Reference Sheet			
Indicator 10. Number of activities to improve trade policies, regulations, and processes implemented in Central Asia and Afghanistan supported by the REC project			
DESCRIPTION			
Precise Definition(s): Activities include workshops, focus groups, diagnostic studies, analytical reports, assessments, official translations or revisions of legislation, seminars, grants, symposiums, public-private dialogue, technical discussions, training, courses, on-the-job training, roundtables Unit of Measure: Number of activities Disaggregated by: Activity type Justification & Management Utility: This indicator is used to assess project efforts in improving trade policies and regulations in Central Asia and Afghanistan			
PLAN FOR DATA ACQUISITION			
Data Collection Method: Project activity reports Method of Data Acquisition by the Project: List of activities performed Data Source(s): Project activity reports, short-term technical advisor reports, diagnostic studies, evaluations from capacity building exercises and workshops, seminars, etc. Frequency/Timing of Data Acquisition: On-going Estimated Cost of Data Acquisition: N/A Responsible Individual(s) at the Project: Component 6 leader and PMP Specialist			
DATA QUALITY ISSUES			
Date of Initial Data Quality Assessment: April 2013 Known Data Limitations and Significance (if any): N/A Actions Taken or Planned to Address Data Limitations: N/A Date of Future Data Quality Assessments: December 2014 Procedures for Future Data Quality Assessments: N/A			
PLAN FOR DATA ANALYSIS, REVIEW, & REPORTING			
Data Analysis: Time trends by PMP specialist Presentation of Data: Narrative, graphics, spreadsheets Review of Data: Quarterly Reporting of Data: Quarterly			
OTHER NOTES			
Notes on Baselines/Targets: Baseline = 0 Other Notes:			
PERFORMANCE INDICATOR VALUES			
Year	Target	Actual	Notes
2012	N/A		
2013	4		
2014	8		
2015	12		
THIS SHEET LAST UPDATED ON: December 13, 2012			