

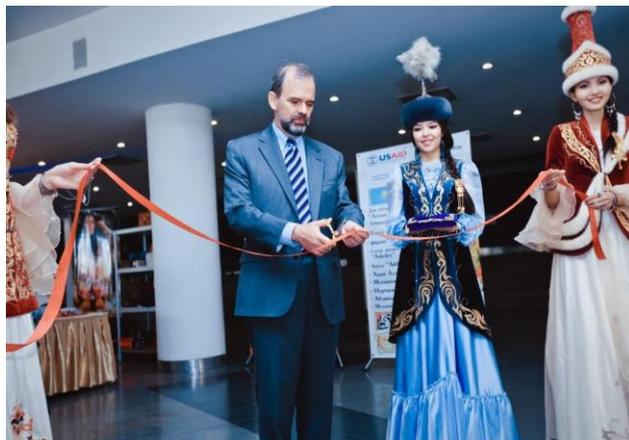


**USAID**  
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**CENTRAL ASIAN REPUBLICS**

# CENTRAL ASIAN REPUBLICS REGIONAL ECONOMIC COOPERATION PROJECT

**QUARTERLY PROGRESS REPORT  
APRIL - JUNE 2013**



Cover photos: (l) Central Asian Crafts Fair opened by the U.S. Ambassador Mr. Kenneth J. Fairfax, in partnership with REC grantee Raisa Fashion House, Astana, June 2013; (r) May 2013, New product development training for craftswomen, within REC grantee Community Connections, Metar village, Soghd region, Tajikistan, May 2013.

This report was prepared by Chemonics International for review by the United States Agency for International Development (USAID).

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**Contract No. AID-176-I-11-00003  
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## ACRONYMS

ADB	Asian Development Bank
CAR	Central Asian Republics
CATF	Central Asian Trade Forum
CCI	Chamber of Commerce and Industry
CENTCOM	Central Command
C-JTSCC	CENTCOM-Joint Theater Support Contracting Command
DLA	Defense Logistics Agency
DOD	Department of Defense
EPG	Export Partnership Group
EPI	Export Partnership Initiative
GOK	Government of Kazakhstan
GSA	General Services Administration
HO	Home Office
ISO	International Organization for Standardization
IVLP	International Visitor Leadership Program
JTSCC	Joint Theatre Support Contracting Command
KLDP	Kyrgyzstan Local Development Program
MOC	Memorandum of Cooperation
NDN	Northern Distribution Network
PV	Prime Vendor
REC	Regional Economic Cooperation project
RFA	Request for Application
STTA	Short-Term Technical Assistant
TAFA	Trade and Accession Facilitation for Afghanistan
TMC	Technology Management Company
TWI	Theodor Wille Intertrade
USAID	United States Agency for International Development
VolVis	Voluntary Visitors Program of the U.S. State Department
WB	World Bank



## EXECUTIVE SUMMARY

The USAID Central Asian Republics (CAR) Regional Economic Cooperation Project (REC) has been operating in Central Asia since October 2011. This is the sixth Quarterly Report of the Project covering the period of April to June 2013. The purpose of the REC Project is to improve the environment for cross-border trade among Central Asian countries, Afghanistan, and larger trading partners.

During this reporting period, the project team accomplished the following:

- REC conducted 15 public events in Kazakhstan and Uzbekistan to strengthen the export capacity of the Export Partnership Groups (EPGs) and companies. The total number of Central Asian firms receiving project-supported capacity-building assistance is 605 (cumulative); the number of participants in project-supported trade and investment capacity building trainings is 1336 (cumulative).
- The manuals on exporting to the DOD from Kazakhstan and Uzbekistan were posted on REC's website and disseminated in both Russian and English language among REC EPG members and DLA stakeholders in Kazakhstan and Uzbekistan. The Project has received positive feedback on the manuals from Kazakhstan and Uzbek companies including Kazspo, Kazelectromontazh, Buran boiler, JMP, and Marwin Brands.
- Two grants were awarded ( [REDACTED] ) to a private company in Kazakhstan and an NGO in Tajikistan.
- REC has held six public (cumulative) events (two during this quarter), and Tajikistan World Trade Organization (WTO) negotiations have been moving forward in cooperation with Tajikistan's Ministry of Economic Development and Trade, led by REC's Senior WTO advisor Jovan Jekic in Dushanbe and Geneva.
- Two short-term technical assignments were implemented for Kaznex Invest Kazakh Trade Promotion Agency: one focusing on evaluation-based export strategies for machinery exporters; and development of a curriculum for a Training of Trainers for Kaznex personnel and 30 exporters, who were all trained in topics ranging from Basic Exporting, Advanced Exporting and Trade Shows. The ToT and accompanying basic and advanced training curricula were created for KazNex to implement on its own going forward.
- Two Business to Business (B2B) Trade Missions were organized by REC in both Almaty and Kabul, to match-make Kazakh-Afghan entrepreneurs and facilitate trade between the two countries.

## COMPONENT 1: EXPORT PARTNERSHIP INITIATIVE (EPI)

During the reporting period, Component 1 activities focused on development of trade relations with Afghanistan, supporting the existing EPGs, and technical assistance within the framework of the EPG Action Plans.

### 1.1. Organic Farming Export Partnership Group

Based on the success of the February 2013 workshop on EU Requirements for Organic Apricot Farming implemented by Sugdagroserv, an Organic EPG member, half of the participants of that workshop began cultivating apricots using organic principles they learned from the workshop, covering a total area of 37 hectares. Additionally, a representative from Barakat processing plant, an EPG member, launched the first stage of the certification procedure related to processing organic crops under the European Commission №834/2007 standard by engaging the Swiss certification body IMO.

Also based on the positive outcomes from that organic training, REC started the process of organizing the second phase of training the extended group of 30 organic farmers and representatives of Associations of Farmers from Tajikistan, Uzbekistan and Afghanistan. REC organized an event to cover the next steps in the organic farming process, including training on the timing and methods of harvesting, drying and application of GlobalGap standards, risks in the pre-harvest and harvest activities, and calculation of economic efficiency of an organic harvest.

#### Other EPG Member Highlights: Export Development of Darital Shoes

In the beginning of 2013, Darital Shoes, a member of Export to Russian Federation EPG entered an agreement with [REDACTED]

This past May, based on the signed memorandum of cooperation with the Center of Agro Information-Innovation of Uzbekistan, REC initiated the approval process for organizing a similar Organic Farming workshop in regions of Uzbekistan.

### 1.2. New Export Partnership Group: Carpet Making

Following the USAID Seminar on the development of carpet making in Central Asia and Afghanistan, which was attended by 30 rug- and carpet-makers from Kazakhstan, Afghanistan, Uzbekistan and Tajikistan, REC developed a new Carpet Making EPG and an associated Action Plan.

In the context of this plan, along with the National Association of Small and Medium Business of Tajikistan, REC began working on delivering a series of master classes on the revival of production of hand-made carpets and yarn manufacturing from local raw materials in Shahrituz, Jilikul, Khorog and Dushanbe.

### **1.3. EPI Internship**

To leverage resources for increasing the export potential of Uzbek companies, and based on the positive results from last year's Internship Program, REC is planning to initiate the Internship Program for 2013 in Uzbekistan. This program targets Uzbek export-oriented enterprises and senior students from leading educational institutions of Uzbekistan. As a partner for conducting the Internship Program, REC will be engaging Professional Ravnaq, a consulting company that possesses rich experience in working with Uzbek exporters and educational institutions.

In June, REC announced the Internship Program through websites, social networks and the universities of Uzbekistan. A database of potential interns and potential companies was updated. The Internship Program will officially start at an Internship Round Table in Tashkent in July.

The students will conduct their internships in July and August and be able to work with the companies during the summer.

### **1.4. Trade Development with Afghanistan**

In April, in order to develop trade with Afghanistan in the context of the "New Silk Road", REC's chief of party and the EPG Component leader visited Kabul, Afghanistan, to establish contacts with representatives of the public and private sectors as well as NGOs involved in export and trade. They attended meetings with stakeholders, including the Ministry of Commerce and Industries (MOCI), Export promotion Agency of Afghanistan, Afghanistan Investment Agency, Afghanistan Custom Department (ACD), Afghanistan National Standard Authority (ANSA); Afghanistan Chamber of Commerce and Industries (ACCI), Carpet Guild Association, Dried Fruit Association, and the Association of Brokers of Afghanistan.

Based on the results of these productive meetings in Afghanistan, REC and the Kabul-based USAID-funded project, Trade and Accession Facilitation for Afghanistan (TAFA), decided to organize B2B events in both Almaty (June 27-28) and Kabul (July 2-3) with the participation of leading Afghan and Kazakh entrepreneurs. These events are aimed at streamlining export of Afghan products to Kazakhstan (B2B in Almaty) and Kazakh products to Afghanistan (B2B in Kabul). Both B2B events were planned to include presentations by relevant ministries and agencies; introductions of exporting products and their qualities; as well as lectures on transportation, logistics and export-import regulation issues, trade politics, and other relevant topics. Finally, in the framework of bilateral negotiations, interested companies could negotiate trade cooperation and pilot delivery of their goods.

The Almaty B2B event involved nine Afghan producers of marble, carpet and dried fruits and nuts, 28 Kazakh companies interested in Afghan products, representatives from KazNex Invest, Atameken and others. REC organized site visits for Afghan companies to Metro Cash&Carry, Wholesale Market Barlyk Sauda, Marble Processing Plant Spartak-Amal, Carpet Gallery Firoz and Carpet Salon Karavan-Sarai.



As a result of the B2B event in Almaty, Afghan companies became acquainted with the specifics of importing to Kazakhstan, transportation corridors, and logistic issues. The companies presented their products and discussed the demands of the Kazakh market. Several Kazakh companies expressed interest in Afghan products and are planning to pay a return visit to Afghanistan to continue their negotiations.

For example, Marble Processing Plant Spartak-Amal plans to visit marble enterprises in Kabul in August and Carpet Salon Karavan-Sarai is planning to meet carpet making companies in Afghanistan - Hali Weavers and Nejat.

### 1.5. Upcoming Activities (Next Quarter)

Date	Location	Activity
July 2-3	Kabul, Afghanistan	Kazakhstan-Afghanistan B2B meeting round table
July 3-11	Isfara, Tajikistan	Second Phase of training on EU Requirements for Organic Apricot Farming
July 12	Tashkent, Uzbekistan	Internship Round Table
July-September	Tajikistan	Training on the revival of production of hand-made carpets and yarns manufacturing from local raw materials in Shahrituz, Jilikul, Khorog, and Dushanbe
September	Samarkand, Uzbekistan	Drip Irrigation Training jointly with Business Association of Samarkand
October 9-10	Almaty, Kazakhstan	Central Asian Trade Forum III

## COMPONENT 2: EVALUATE THE EXPORT POTENTIAL OF KAZAKH AND UZBEK FIRMS AND INDUSTRIES THROUGH MARKET RESEARCH

Component 2 activities are supporting all of the other REC components through market research, EPG technical assistance, international expertise, and capacity building activities. Under this component, REC also builds the capacity of the government export promotion agencies, namely KazNexInvest in Kazakhstan. Capacity building activities include providing short-term technical advisors on priority areas of activities, organizing and participating in the trade promotion public events, export development training sessions as well as overall coordination and support.

## 2.1. Market Research on Retail Chains of Russian Federation

REC EPG members for Export to the Russian Federation and Export to Customs Union States expressed interest in entering the retail chains market of the Russian Federation's Siberian region, as identified through multiple focus group discussions and in their EPG Development Action Plan. In May, REC supported the development and implementation of a survey of the retail chain market in this region, and provided more than 30 EPG members with a map of the major participants in the retail sector in the Siberian region interested in cooperating with Central Asian producers; an assessment of the legislative and business environment in the Siberian region, relevant for foreign producers; efficient logistical and transportation routes from Kazakhstan, Uzbekistan and Tajikistan to the Siberian region; and recommendations on the best options given existing logistics.

The Survey confirmed the attractiveness and potential of the Siberian market for Central Asian suppliers. Central Asian products are competitive due to privileged Russia border-crossing modes, and Customs Union terms for Kazakhstan. At the same time, the incoming price of the targeted Central Asian products (such as food products, paints and varnish, textiles, and footwear) is too high to compete with analogous products from China, Southeast Asia, Latin America, and Europe. Another challenge of sustainable business is the ability to supply a significant volume of products to the large retail chains. Product marketing, warehousing, finance flexibility, transportation, ability to meet distributors' requirements, logistics and shipment, certification, and customs clearance all require capital and human investments of Central Asian suppliers. However, each of the targeted industries has high potential in the Siberian region.

## 2.2. REC Gender Assessment

During this quarter, REC supported a gender assessment of existing and potential REC activities by international gender expert [REDACTED], which aimed to identify activities and embed gender principles into every REC Component. The gender assessment included analysis of interviews with REC EPG members, Kaznex Invest, women-led NGOs and the REC team.

The following illustrative activities under the gender assessment included:

- **Component 1:** organize borrowers' preparedness or ways to access capital training for female EPG members; identify specific capacity building need and address at Central Asian Trade Forum.
- **Component 2:** incorporate best practices in gender into STTA assignments with the trade promotion agencies; incorporate gender considerations into market research SOW; review REC exporters' database by sex.
- **Component 3:** increase REC outreach to female-owned firms by involving them in DOD supply awareness events; create a list of female-owned firms with the capacity to meet DOD requirements and communicate to DOD vendors and trade promotion agencies.
- **Component 4:** conduct an access to credit training to members of the textile hub; build the capacity of VoVis returnees in gender and trade to form the

core of an expert group to review trade policies, recommendations and practices.

- **Component 5:** conduct a gender impact analysis of Tajik WTO accession; establish a mechanism to ensure that women champions participate in drafting the post-accession action plan.
- **Component 6:** establish a working group on gender and trade experts to review policies, regulations and processes for gender impact and recommendations; build the capacity of trade-related associations to represent and advocate on behalf of female members.

These suggested activities will be discussed and reviewed during the upcoming REC annual work planning session in August 2013, with input from Chemonics HO, USAID COR and REC field teams.

### 2.3. Capacity Building for KazNexInvest Trade Promotion Agency

REC continued its cooperation and technical assistance to KazNexInvest during this quarter, including providing Kaznex Invest with technical assistance provided by short-term technical advisors in two areas. Igor Artemiev traveled to Astana, Almaty, and Karaganda to establish market linkages between Kazakh suppliers and potential international buyers, increasing Kazakh export sales. REC also engaged 2020 Development Company (2020 DC), a U.S.-based company experienced with training and curriculum development, to deliver a training-of-trainers on basic and advanced exports for Kaznex employees.

#### Industry-Based Export Strategies Development

Igor Artemiev is an international trade and business development specialist with more than 20 years of professional experience in private sector development, business appraisal, and enterprise restructuring in the countries of former Soviet Union. A Ph.D. economist, Mr. Artemiev has been evaluating the development of exports in Central Asia and former Soviet Union countries focusing on construction, chemicals, power distribution, forestry, agribusiness, textiles, garments, and metal industry sector.

The overall goal of the assignment was to assist KazNex Invest to establish market linkages between Kazakh suppliers and potential international buyers, increasing Kazakh export sales, with an emphasis on the machinery and metallurgy industries. The target markets of focus include Germany, Turkey, China, and Russia.

Mr. Artemiev worked with Kaznex Invest to develop export strategies for ten Kazakh suppliers in machinery and metallurgy, identify 50 potential buyers and 15 distribution companies for those ten companies, and facilitate 10 trips of Kazakh companies to meet with potential buyers as well as five visits of potential buyers to Kazakhstan.

The results of each company's evaluation are summarized in the table below.

**Table 1. Summary of Due Diligence of Selected Machinery and Metal Companies in 2013: export status and assessment of export potential**

Company	Sector	Status of Export Activities	Export Potential
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

Company	Sector	Status of Export Activities	Export Potential

**Kazakh Government Capacity Building in Exporters' Training & Education**

2020 Development Co. LLC<sup>1</sup> was invited to implement a Training of Trainers (TOT) for Kaznex Invest employees in Astana and an exporters' training in Almaty, in June. The overall objective of the assignment was to engage an international expert for the development and implementation of new approaches in educating exporters to improve the quality of services provided by KazNex Invest in training of Kazakh exporters; develop the skills of KazNex Invest staff in training of Kazakh exporters; and support the increase in export capacity of Kazakh enterprises by emphasizing specific skill development targeting key export needs in Kazakhstan. At least 10 employees of Kaznex Invest were trained on "How to start exporting," the beginner exporters program; "Keys to successful exporting," the active exporters program; and "Tradeshows and Sales Missions." Similar modules were delivered for 30 exporters in Almaty, attended by representatives from companies producing beverages, dairy products, machinery equipment, medical appliance confectionery, among others.



**June 2013, Astana, Almaty:** 2020DC conducting the Export Training & Education for Kaznex Invest and 30 Kazakh exporters.

<sup>1</sup> [www.2020DC.com](http://www.2020DC.com)

### International Volunteer Leadership Program

Following the successful implementation of the IVLP<sup>2</sup> on Central Asian Trade Promotion Agencies Development in 2012, REC and Kaznex have submitted an application for an IVLP on Improving Export Potential for Kazakh Companies. The program narrative has been developed for 2014 implementation, and eight candidates from Kaznex Invest were identified and submitted to Public Affairs Section of the U.S. Embassy in Astana. In addition, REC suggested eight candidates for an IVLP on Intermodal Logistics and Silk Road Economic/ Transportation Integration from its counterpart database, as requested by USAID.

## 2.4. Exporters Education in Uzbekistan

During the quarter, REC sponsored a roundtable on Training and Certification of Export Consultants in Uzbekistan, Tashkent. For the event, 28 representatives of the Federation of Accountants, Auditors and Consultants of Uzbekistan, the Association of Business Logistics, Customs Brokers Association, international experts, Kaznex Invest and government agencies discussed the necessary platform for establishing a training and certification program for export consultants. The current experience of foreign trade training has been reviewed and compared to international export training and certification programs. At the conclusion of the roundtable, REC pledged to collect and summarize participants' feedback and come up with the most appropriate export training and certification model.



**April 16, 2013:** Round-Table on Training and Certification of Export Consultants in Uzbekistan, Tashkent.

## 2.5. Exporters Database

CAR exporters are continuously being tracked in REC Access-based database of the companies and used as an internal tool for exporters' training recruitment, public outreach and REC deliverables dissemination. As of June, the database includes over 700 companies, from all Central Asian states, Afghanistan, India and Pakistan.

## 2.6. Upcoming Activities (Next Quarter)

<sup>2</sup> <http://exchanges.state.gov/ivlp/index.html>

Date	Activity
July 18	Kazakhstan-Uzbekistan Trade Forum, in Almaty, within Component 6 activities (Trade Facilitation, Corridor 6). 50 Kazakh and Uzbek businesses expected.
August/September	Second part of the industries-based export evaluations strategies for Kazakh machinery enterprises with Kaznex Invest (STTA Igor Artemiev).

### **COMPONENT 3: SUPPLYING TO THE U.S. DEPARTMENT OF DEFENSE**

REC Component 3 continues working in close collaboration with U.S. DOD contracting agencies C - JTCCS, Defense Logistics Agency (DLA) representatives in Kazakhstan and Uzbekistan, the Prime Vendors Seven Seas, Supreme Food and TWI, Government Export Promotion Agencies, and local exporters. REC selects firms in Kazakhstan and Uzbekistan with the potential to supply to the DOD, and provides support to these firms in exporting their goods and services. REC prepared practical guides explaining how to export to the U.S. DOD in Afghanistan from Central Asia for local companies and exporters.

In support of U.S. Central Command Policy Letter #40 (Central Asian States Procurement Initiative), the DLA, C-JTSC, and GSA source many of their products closer to Afghanistan in Central Asian States, including Kazakhstan, Kyrgyzstan, Tajikistan, and Uzbekistan. These agencies' local sourcing benefits U.S. Forces in Afghanistan several ways:

- Sourcing products closer to Afghanistan significantly reduces shipping time and cost.
- Local sourcing strengthens U.S. economic cooperation with the nations providing access to the critical supply routes of the Northern Distribution Network (NDN).
- Business skills and regional trade relationships developed in these countries resulting from local purchase are enduring assets that encourage the long-term stability of the region.

During this quarter, REC achieved Component 3 milestones through providing training, seminars, consulting and other relevant activities as detailed below.

### **3.1. How to Supply to DOD in Afghanistan Manual**

To facilitate better understanding of the DOD's doing business environment, REC developed the practical guide, "On Exporting and Delivering Commodities from Uzbekistan/Kazakhstan to the U.S. Department of Defense in Afghanistan." Manuals in English and Russian languages were finalized and approved by USAID and posted on the REC website in English.<sup>3</sup> Electronic versions of the manuals were distributed to members of the Supplying to DOD EPG, which includes associations and companies. REC printed pilot copies of the Manuals and distributed them among stakeholders for feedback and requests for additional copies.

### **3.2. Supplying to DOD EPG Development and Action Plan**

REC continues implementing the "Supplying to DOD" EPG Action Plan:

In accordance with action plan, the roundtable on "Strengthening the production and export capacities of Uzbek manufacturers: issues of import of raw materials, components, equipment" was held in Tashkent on April 26 with participants of the Supplying to DOD EPG. The agenda of the roundtable included insurance of export transactions and processing of foreign raw materials and export of the finished product (tolling procedures).

REC also distributed its Annual Program Statement among the members of the Supplying to DOD EPG and other companies and associations on May 27. EPG members are eligible to apply for small grants through REC, focusing on activities such as sustainability of associations or organizations providing research and guidance for organizations looking to sell to the U.S. Department of Defense; as well as for private sector companies to develop their capacity and certification to sell to the DOD.

The electronic catalogue of the "Suppliers to DOD" EPG companies was finalized and posted on the REC website.

### **3.3. Cooperation with U.S. DOD Agencies**

[REDACTED]

[REDACTED]

<sup>3</sup> [http://en.car-rec.net/project\\_resources/](http://en.car-rec.net/project_resources/)

that will take place in July and August. It should also be noted that the president of Kyrgyzstan, Almazbek Atambaev, signed the law on denunciation of agreements between the Government of Kyrgyzstan and the U.S. Government on cooperation concerning the Transit Center at Manas on June 26.

### 3.4. Development of DOD Pilot Firms

As noted in the previous quarterly report, the pilot food companies in Kazakhstan and Uzbekistan were audited by PV Quality Assurance Teams (TWI & Supreme Food). In Uzbekistan, Supreme Food completed audits at three Uzbek companies' facilities; however, as a result of the Supreme Food audit, the selected companies were not able to enter in the list of companies for Public Health Command (PHC – formerly VETCOM) audit for the reasons given below.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

In May, the resolution of the Eurasian Economic Board Commission on cancellation of the ban for export of several kinds of lumber to third countries entered en force in Kazakhstan, where the ban has been in effect since 2005 and included goods from rough wood to woodworker constructions. After adoption of the new regulations, REC identified four Kazakh companies matching DLA requirements for heat-treated

lumber, and recommended them to DLA accordingly: Favorit in Ziryenovsk (East Kazakhstan oblast), Semipalitinsky Woodworking in Semipalitinsk, Lesprom in Shymkent, Kazles in Akkol.

**Table 2. List of selected companies in Kazakhstan for Wood production**

Companies	Contacts	Products
[REDACTED]	[REDACTED]	[REDACTED]

REC's Component 3 leader met with Pakistan Embassy representatives in Uzbekistan and Indian Embassy representatives in Kazakhstan to introduce REC project activities and discuss the possibility of involving Pakistani and Indian companies operating in Uzbekistan and Kazakhstan in REC activities.

### 3.5. Upcoming Activities (Next Quarter)

Date	Activity
July	Meeting with stakeholders in Kazakhstan: DLA representative in Kazakhstan, KAZNEX INVEST, EBRD representatives for discussion of further activities under Component 3.
Ongoing	Selection and recruitment of new pilot companies in Kazakhstan and Uzbekistan.

## COMPONENT 4: 2012 VOLUNTARY VISITOR PROGRAM

### 4.1. Small Grants Program

In August of last year, 12 women representing private businesses and non-government organizations from Kazakhstan, Uzbekistan, Kyrgyzstan, Tajikistan, Turkmenistan and Afghanistan participated at the "Women Entrepreneurs in Central

Asia and Afghanistan Network” (WE CAAN) Voluntary Visitors Program. REC supports alumnus of this Program through awarding and managing small grants.

[REDACTED]

[REDACTED] On June 12, Raisa conducted a Central Asian Crafts Fair in Astana in partnership with Kazakhstan Association of Business Women, and the U.S. Ambassador to Kazakhstan, Mr. Kenneth J. Fairfax, attended. In the same month, Raisa also conducted a Crafts Fair and master class for designers in Pavlodar, with a roundtable of business women to discuss women’s entrepreneurship and best practices development for Central Asia. The program of the Trade Crafts Fair in Astana also included a fashion show of ethnic clothes and a master class on music using a national musical stringed instrument, the kobyz.

In Pavlodar, in addition to the Trade Crafts Fair, Raisa conducted a master class on ethnic fashion design and a roundtable on women’s entrepreneurship. The master class was led by well-known Central Asian designer Dilbar Ashimbai from Kyrgyzstan. The audience at the master class included women artisans, sewers, designers and students, the future designers. At the roundtable, women from Central Asia shared their experience and best practices on exporting goods. In the framework of the roundtable, a Memorandum of Understanding was signed by the Uzbekistan Association of Business Women, KURAK Women’s Foundation from Kyrgyzstan and the Pavlodar Branch of the Kazakhstan Association of Business Women. The MOU lays out the basis for further cooperation of women-entrepreneurs in Central Asia.



The event allowed participants to network and the total worth of sales in the Crafts Fairs in the two cities was approximately [REDACTED]. The number of beneficiaries from the two events was around 500 people.

In addition to the Crafts Fairs in Astana and Almaty, the grant with Raisa Fashion House included the procurement of an embroidery machine. For this, REC developed an RFQ and implemented all the required procedures (solicitation, evaluation, selection, signing a contract with a provider of the equipment). As a result, the equipment was delivered to Raisa Fashion House in May.

During this quarter, REC also finalized and began disbursing a grant to Community Connections (Istaravshan, Tajikistan). The total grant value [REDACTED], to be disbursed for activities related to the development of Women’s Handicraft

Entrepreneurship in Northern Tajikistan between April and October 2013. The grant also includes a plan to train 75 women from five locations of Northern Tajikistan are to improve the quality of their craft items and increase their sales.



The grantee has also opened premises for selling craft items in a trade center in Khudjant, Tajikistan. In addition, the grantee is developing a website on promoting and selling craft items.<sup>5</sup> It is also planned to establish a partnership of Afghan and Tajik craftswomen.

## COMPONENT 5: TAJIKISTAN WTO ACCESSION

Tajikistan continued to participate in WTO activities as a full-fledged WTO member, most notably during the first week of June.

Deputy Minister of Economic Development and Trade (MEDT), Saidrahmon Nazriev, accompanied by the Senior WTO advisor Jovan Jekic, travelled to WTO headquarters in Geneva for a week in June to participate in activities related to accession of Kazakhstan included the following:

- Meeting with WTO Accession Director Chiedu Osakwe to discuss status of current accessions where Tajikistan joined the respective Working Parties (Kazakhstan, Afghanistan, Uzbekistan, Azerbaijan, Belarus and Iran);
- Participation in the Working Parties' meeting on the accession of Kazakhstan, where the critical issues of prohibition for foreign natural persons to register as individual entrepreneurs and the length of stay of Tajik citizens in Kazakhstan without registration have been raised again, because of the inadequate reply of Kazakhstan to the first set of questions;
- Bilateral negotiations with the delegation of Kazakhstan to discuss the above issues and find a way to resolve them;
- Participation in the Multilateral Meeting on Agriculture, to discuss systemic issues related to Kazakhstan's agriculture support and export subsidies;

- Participation in the Multilateral Meeting on SPS in order to review the section “Sanitary and Phytosanitary Measures” of the Draft Working Report;
- During the stay in Geneva Deputy Minister Nazriev and Senior WTO advisor Jekic met with [REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]

In addition, further activities to streamline the work of the WTO Section within Tajikistan’s diplomatic mission in Geneva have taken place. The first trainee, Mr. [REDACTED], who attends trainings at the WTO Institute (funded by [REDACTED]), and at the same time works on WTO issues and reports directly to MEDT, has established himself as a valuable contact point and source of information on all WTO matters. During the stay in Geneva, Senior WTO advisor Jekic provided on-site training for Mr. Nazarov on bilateral and multilateral negotiations, international relations and other relevant matters.

#### Legislative Developments

The work on drafting the Post-WTO Accession Action Plan has continued. The final draft has been prepared and presented to relevant ministries and agencies on June 20th.

#### Translation of WTO Agreements

The work on translation of WTO Agreements into Tajik continues, and an additional translator has been hired in order to expedite the work.

#### WTO Information Website for MEDT

Activities related to establishing a website containing WTO relevant information under the auspices of the MEDT have commenced. A draft term of reference for developing the website has been prepared.

### Upcoming Activities (Next Quarter)

Date	Activity
July 22	Continue to provide on-site support for activities in WTO headquarters in Geneva, Switzerland - participation in the WP meetings on accession of Kazakhstan.
Ongoing	Continue the work on finalization of the Post Accession Action Plan; Continue work on translation of WTO Agreements; Draft laws/regulations as may be required.



**3-9 June 2013:** Deputy Minister of Economic Development and Trade, Saidrahmon Nazriev, accompanied by the Senior WTO advisor Jovan Jekic, travelled to WTO headquarters in Geneva.

## **COMPONENT 6: PRO-TRADE POLICIES, REGULATIONS AND PROCESSES**

REC assists Central Asian countries to implement pro-trade policies, regulations and processes through consulting and partnering with national and regional businesses, NGOs, and other trade-related organizations to determine the status of trade facilitation, trade policy, and transport corridor performance, and create national and regional action plans to facilitate and improve trade, trade policy and transport corridor activities in Central Asia and Afghanistan.

On April 26, REC organized a roundtable on strengthening the production and export capacity of Uzbek producers: the issues of import of raw materials, spare parts and equipment. The roundtable was attended by 59 representatives of Kazakh and Uzbek government officials (Ministry of Foreign Economic relations, Investments and Trade, State Customs Committee, Uztadbirkorexport, Trade Policy Center under the Ministry of Economic Development and Trade of Kazakhstan), National Economy Chamber ATAMEKEN, Union of Grain Processors, private businesses, and international organizations. They met to discuss the findings of the survey, including customs and trade problems of trading between Kazakhstan and Uzbekistan. As a result of this networking event, at least five cross-regional trade deals are being negotiated and are expected to value hundreds of thousands of dollars when completed.



**April 26, 2013:** Strengthening the production and export capacity of Uzbek producers: the issues of import of raw materials, spare parts and equipment roundtable (Tashkent, Uzbekistan).

The roundtable on “Uzbekistan’s Legal Reforms to Trade in 2013 and Practical Implications” was hosted by REC and AmCham Trade and Investment Committee on June 21. The event was attended by 40 representatives of trade organizations, AmCham member companies, embassies and diplomatic missions. Representatives of the Customs Committee highlighted three specific changes to legislation affecting trade that have occurred in 2013:

1. [Resolution of the Cabinet of Ministers # 139](#): a change came into force on 1 April, which sought to improve the mechanism for confirming the value of goods by requiring proof of the value of goods at the time of export.
2. [Resolution of the Cabinet of Ministers # 63](#): this resolution outlines in detail the documentation each importer must have when bringing goods into Uzbekistan via rail, air, water, or ground transportation.
3. [Resolution of the Cabinet of Ministers # 127](#): the resolution requires certain goods being imported into Uzbekistan to have labeling printed in Uzbek language directly on the packaging of the product from the point of manufacture. A full list of products that must exhibit this Uzbek labeling is available in the text of the resolution. The policy will be enforced at the borders starting from 1 July.

Presentation of these three changes was followed by an interactive question and answer session. These changes to Uzbek legislation regarding import procedures will complicate labeling, as an excise tax has been introduced to Kazakh wheat flour and grain – both affect overall imports and cross-border trade.

### Upcoming Activities (Next Quarter)

<b>Date</b>	<b>Activity</b>
July 18	Kazakhstan-Uzbekistan Trade Forum, in Almaty Resort, within Component 6 activities (Trade Facilitation, Corridor 6). 50 Kazakh and Uzbek businesses expected.
September	Uzbek-Afghan roundtable in Termez, Uzbekistan, for entrepreneurs, government authorities and NGOs, aimed to facilitate Uzbek-Afghan trade.

## COMMUNICATIONS AND OUTREACH

During this quarter, public relations support was provided to all of REC's events. For example, REC provided media and outreach support to the Crafts Fairs conducted by REC grantee Raisa Fashion House in Astana and Pavlodar in June. The events in both cities were widely covered in media, and REC assisted the grantee with inviting print media, TV, radio, information agencies and Internet portals. As a result broadcast several interviews were broadcast in the media featuring the events and the fact that the events were made possible due to the aid from the American people.



**June 14-15:** Representatives from REC grantee Raisa Fashion House speak with the media for events in Astana and Pavlodar.

Additionally, REC always performs its activities in strict compliance with USAID branding guidelines, in accordance with its Branding and Marking plan. For all of REC's events organized during the reporting period, the Project used appropriate branding materials such as banners, flags, and training materials.

REC updates its website and Facebook account on a regular basis, posting relevant regional news, photos from REC's events, training materials, reports, and related materials.

## PERFORMANCE MONITORING PLAN

To track the project's progress and manage it successfully, REC developed life-of-project indicators for impact and outcome levels that measures achievements and expected results. There are indicators for each component objective, as well as indicators that respond to the program goal.

Below is the List of Indicators and Targets and PMP REC Progress Annual Report is attached separately. Supporting baseline documents for the REC reports (surveys, lists of participants, etc.) are available upon request.

## ANNEX 1: Consolidated List of Indicators and Targets

Proposed Indicator	Definition	Disaggregation	Source of Data/ Collection Frequency	Cumulative Results			
				Baseline	Y1 (11-12)	Y2 (12-13)	Progress to Date June 30, 2013
<b>Project Objective. Improved cross-border trade among Central Asian countries, Afghanistan, and larger trading partners</b>							
Value of export sales increased by project-supported firms	Export sales value based on what is invoiced to the client; value of executed contracts for EPI and EPG firms	Women-owned or -managed businesses By sector By country	Project survey, focus groups, interviews with EPI, EPG, Textiles and Gender firms, supplemented by financial statements when possible  Project reports (as validated by firms)  Semi-annually	\$ 17,323,334 <sup>6</sup>	5%	10%	<b>Export sales increased 33%; Women owned - 17 %;</b>
Number of new contracts between local producers and DOD prime vendors to export products increased	Number of firms that fulfill the order and receive DOD/General Services Administration payment for the transaction	Women-owned or -managed businesses	DOD/Centcom PV report and firms' invoice to DLA Ongoing	0	1	3	<b>5</b>
Value of new contracts between local producers and DOD prime vendors to export products increased	Value of orders received from DOD/General Services Administration/Centcom	Women-owned or -managed businesses	DOD/Centcom PV report and firms' invoice to DLA Ongoing	0	\$ 150,000	\$450,000	<b>\$ 1.900.000</b>

<sup>6</sup> Includes:

1. Textiles EPG,
2. Organic EPG,
3. CU EPG,
4. Supplying to DOD EPG,
5. Export to Russian Federation,
6. EPG Carpets Making

Proposed Indicator	Definition	Disaggregation	Source of Data/ Collection Frequency	Cumulative Results			
				Baseline	Y1 (11-12)	Y2 (12-13)	Progress to Date June 30, 2013
Number of activities to improve trade policies, regulations, and processes implemented in Central Asian countries and Afghanistan supported by the REC project	Activities include technical assistance, capacity-building; workshops; focus groups; diagnostic studies; analytical reports; assessments; official translations or revisions of legislation; seminars; grants; symposiums; public-private dialogue; technical discussions; and roundtables on WTO-related topics, transport corridors, and improvement of customs services' performance	By type of activity	REC project activity reports Ongoing	0	N/A	8	9
<b>PIR 1. Trade partnership groups built and supported</b>							
<b>KRA 1.1. Demonstrated significant growth or development among EPI group members</b>							
Value of export sales by project-supported firms increased	Export sales value based on what is invoiced to the client; value of executed contracts for EPI and EPG firms	Women-owned or -managed businesses By sector By country	Project survey, focus groups, interviews with EPI, EPG firms, supplemented by financial statements when possible  Project reports (as validated by firms)  Semi-annually	\$ 17,323,334 <sup>7</sup>	5%	10%	33 %

<sup>7</sup> Includes:

1. Textiles EPG,
2. Organic EPG,
3. CU EPG,
4. Supplying to DOD EPG,
5. Export to Russian Federation,
6. EPG Carpets Making

Proposed Indicator	Definition	Disaggregation	Source of Data/ Collection Frequency	Cumulative Results			
				Baseline	Y1 (11-12)	Y2 (12-13)	Progress to Date June 30, 2013
Number of firms receiving project- supported capacity- building assistance to increase exports	Any firm participating in any export partnerships activities (EPI training, EPG members, or participants in the Central Asian Trade Forum)	Women-owned or -managed businesses	Project reports (as validated by firms) On-going	0	80	180	<b>605</b>
Number of participants in project- supported trade and investment capacity building trainings	Any individual participating in any export partnerships activities (EPI training, EPG members, or participants in the Central Asian Trade Forum)	Women-owned or -managed businesses	Project records (including training sign-in sheets) On-going	0	250	400	<b>1336</b>
Value of exports by women- owned textile businesses in Central Asia increased	Based on increase of the value of sales of firms involved in Task 1	Women-owned or -managed businesses By sector By country	Project survey, focus groups, interviews with textile women-owned firms, supplemented by financial statements when possible  Project reports (as validated by firms)  Semi-annually	TBD, survey to participants	N/A	3%	<b>33 %</b>

Proposed Indicator	Definition	Disaggregation	Source of Data/ Collection Frequency	Cumulative Results			
				Baseline	Y1 (11-12)	Y2 (12-13)	Progress to Date June 30, 2013
<b>PIR 2. Export potential of Central Asian firms and industries evaluated through market research</b>							
<b>KRA 2.1. Internal and external obstacles to firms identified, potential firms for supplying the DOD identified, and cost-benefit analysis for policy and regulatory reforms performed</b>							
Number of technical assistance and capacity-building activities provided to firms and trade promotion agencies	Market research, short-term technical assistance to government and/or private-sector beneficiaries, EPG members' study tours and international trade fairs/exhibitions, exporter training sessions, and other REC Component 1 and 3 beneficiary capacity-building activities.		Project records Ongoing	0	4	8	9
<b>PIR 3. Barriers to export along the export chain tested through selected pilots</b>							
<b>KRA 3.1 Closed and fulfilled sales to DOD by four producers of food products – one from Kazakhstan and three from Uzbekistan.</b>							
Value of new contracts between local producers and DOD prime vendors to export products increased	Value of orders received from DOD/General Services Administration/Centcom	Women-owned or -managed businesses	DOD/Centcom PV report and firms' invoice to DLA Ongoing	0	\$ 150,000	\$450,000	<b>\$ 1,900,000</b>
Number of new contracts between local producers and DOD prime vendors to export products increased	Number of firms that fulfill the order and receive DOD/General Services Administration payment for the transaction	Women-owned or -managed businesses By sector By country	DOD prime vendors Ongoing	0	1	3	<b>5 (Contracts signed between PV "TWI and Seven Seas" and Uzbek FAYZ company)</b>

Proposed Indicator	Definition	Disaggregation	Source of Data/ Collection Frequency	Cumulative Results			
				Baseline	Y1 (11-12)	Y2 (12-13)	Progress to Date June 30, 2013
"How to Export to DOD" manual written	A written report on "How to Export to the DOD"		"How to Export to DOD" manual	N/A	Draft manual developed	Final manual disseminated	<b>Manuals "How to Export to DOD from Kazakhstan/Uzbekistan" posted on REC website and disseminated</b>
<b>PIR 4. Regional workshop organized for returnees of the Department of State summer 2012 Voluntary Visitors Program and business-related grants provided and managed</b>							
<b>KRA 4.1. Meeting arranged and executed, and grants implemented</b>							
Number of REC-sponsored technical support aimed at engaging Central Asian and Afghan women to the economy	Technical support includes, technical assistance provided, events organized, research papers, business training, etc.)	By sector	Project records Ongoing	TBD	N/A	3	<b>2 grants awarded (total sum is 53 205 \$) by KZ and TJ private companies NGO and 1 suspended in Turkmenistan due to Chemonics contract modification and TK National Legislation</b>

Proposed Indicator	Definition	Disaggregation	Source of Data/ Collection Frequency	Cumulative Results			
				Baseline	Y1 (11-12)	Y2 (12-13)	Progress to Date June 30, 2013
<b>PIR 5. Tajikistan assisted in WTO accession</b>							
<b>KRA 5.1 Milestones in Tajikistan's accession plan/paths reached</b>							
Number of activities supporting WTO-related activities	Activities include technical assistance, capacity-building; workshops; diagnostic studies; analytical reports; assessments; official translations or revisions of legislation; seminars; public-private dialogue; technical discussions; and roundtables on WTO-related topics	By type of activity	REC project activity reports Ongoing	0	N/A	4	<b>6 Technical assistance and public events on WTO and the results of TJ WTO negotiations</b>
<b>PIR 6. Pro-trade policies, regulations and processes implemented in Central Asian countries</b>							
<b>KRA 6.1. Performance of Central Asia's transport corridors improved and Central Asian and Afghanistan trade increased</b>							

Proposed Indicator	Definition	Disaggregation	Source of Data/ Collection Frequency	Cumulative Results			
				Baseline	Y1 (11-12)	Y2 (12-13)	Progress to Date June 30, 2013
Number of activities to improve trade policies, regulations, and processes implemented in Central Asia and Afghanistan supported by the REC project	Activities include workshops, focus groups, diagnostic studies, analytical reports, assessments, official translations or revisions of legislation, seminars, grants, symposiums, public-private dialogue, technical discussions, training, courses, on-the-job training, roundtables	By type of activity	REC project activity reports Ongoing	0	N/A	4	3 (Analytical report on this component is completed)+1(Uzbek-Kazakh Round table "Strengthening the production and export capacity of Uzbek producers: the issues of import of raw materials, components, equipment")+1(Round table together with AmCham Uzbekistan's Legal Reforms to Trade in 2013 and Practical Implications)

Annex 2  
 USAID REGIONAL ECONOMIC COOPERATION PROJECT  
 Data per Activity

Updated: As of March 28, 2013

N	Activity	Location	Partner	Indicators	Source of data	Frequency of reporting	Monitoring Updates, Number, \$	Date of Update	Next Report Due	Notes, Comments	
<b>PIR 1</b>											
1	EPG Organic Farming	Almaty, Batken	Public Fund Bio service	1.	EPG members info	When agreement is signed	\$ 658 834	January 2012			
						project records	Annually	\$ 5144 000	June 2013	December 2013	Increased by \$ 4 385 166 compared to baseline
						project records	Annually				
2	EPG Textile	Almaty		1.	EPG members info	When agreement is signed	\$ 11 975 500	February 2012			
						project records	Semi-annually	\$ 12 111 500 (Increased by \$ 136 000)	August 2012	January 2013	
						project records	Semi-annually	\$ 12 750 500	June 2013	December 2013	Increased by \$ 775 000 compared to baseline
						project records	Semi-annually				
4	EPG How to Export to the Customs Union Countries	Tashkent		1.	EPG members info	When agreement is signed	\$ 2 716 000	July 2012			
						project records	Semi -annually	\$ 3 017 000	June 2013	December 2013	Increased by \$ 401 000 compared to baseline
						project records	Semi-annually				

## Annex 2

## USAID REGIONAL ECONOMIC COOPERATION PROJECT

## Data per Activity

N	Activity	Location	Partner	Indicators	Source of data	Frequency of reporting	Monitoring Updates, Number, \$	Date of Update	Next Report Due	Notes, Comments
5	EPG Export to Russian Federation	Tashkent	Amcham UZ	1	project records	When memorandum was signed	\$ 909000	November 2012		
					project records	Semi-annually		June 2013	December 2013	On this EPG group there were not any changes in export sales to RF
6	EPG Carpets Making	Almaty	Aigul Line, LLP	1	EPG members info	When agreement is signed 20 March, 2013	\$ 1 064 000	March 13, 2013		3 transactions during the Carpets workshop on March 19-20: total amount is \$340. 2 entrepreneurs from Karakalpakstan (2 carpets on \$110) and 1 Afghanistan for \$230
						Semi -annually			September 2013	
						semi -annually				
	Total PIR 1						baseline \$ 17 323 334	As for June 30, 2013 the sum is \$ 22 884 500		Export sales on EPGs Comp 1 increased by 33 % for the whole period (cumulative)
	PIR 2									
7	Organic market research	Batken , KG		2		Semi annually	1	September 2012		
8	Organic STTA on-site trainings	Batken , KG		2		Semi annually	1	July 2012		
9	KazNex Invest STTA on export services research and analysis	Astana	KAZNEX INVEST	2	Project records	Semi annually	1	October 2012		
10	KazNex Invest STTA on heavy machinery research	Astana	KAZNEX INVEST	2	Project records	Semi annually	1	October 2012		

## Annex 2

## USAID REGIONAL ECONOMIC COOPERATION PROJECT

## Data per Activity

N	Activity	Location	Partner	Indicators	Source of data	Frequency of reporting	Monitoring Updates, Number, \$	Date of Update	Next Report Due	Notes, Comments
11	<b>Short-term technical assistance to DOD pilot company &amp; EPG member Tsesna Mac.</b> REC co-funding to obtain pre-certification training and audit, for further applying to get the certification. On November 7, 2012 «Tsesna-Mak» successfully received the ISO 22000:2005 certificate valid until November 7, 2015.	Astana		2	Project records	Semi annually	1	December 2012		
12	<b>Technical assistance to government study tours.</b> REC initiated, designed and facilitated IVLP on «Central Asian Trade Promotion Agencies Development» on October 22 – November 9, 2012 in the USA.	KZ, UZ, TJ, KG	State Gov.	2	Project records		1	December 2012		Nine (9) representatives of the CAR trade promotion agencies have been nominated through REC to this annual program of the US State Department. Delegation included four officials of the KazNexInvest, three Uzbek trade consultants and experts, one Kyrgyz representative of e-commerce and one Tajik entrepreneur. Intense program gained highest appreciation and feedback of the participants and covered the following areas: Governance and development strategies; Export Promotion; Supply chain integration.
10	<b>STTA on industry-based export strategies development</b>	KZ	Kaznex Invest	2	project records		1	May 2013	September 2013	to be finalized in September 2013; STTA Igor Artemiev evaluated 10 Kazakh enterprises in machinery sector and developed export strategies

## Annex 2

## USAID REGIONAL ECONOMIC COOPERATION PROJECT

## Data per Activity

N	Activity	Location	Partner	Indicators	Source of data	Frequency of reporting	Monitoring Updates, Number, \$	Date of Update	Next Report Due	Notes, Comments
11	Market Research on Retail Chains Market in Siberian Region of Russian Federation	KZ, UZ, KG, TJ	Export to Russian Federation EPG; Export to Customs Union EPG	2	project records		1	May 2013		market survey has been requested by REC EPG members to enter retail chains market of Siberian Region of Russian Federation
12	STTA on export training-of-trainers	KZ	Kaznex Invest	2	project records		1	June 2013		2020DC has been hired to train Kaznex employees on Basic Exports, Advanced Exports and Trade Shows in Astana; 30 exporters trained in Almaty
Total PIR 2							9			
10	EPG Supplying to DOD	Tashkent, Almaty	Amcham, DLA, JTSCC in Uzbekistan. PV	3	EPG members info	When agreement is signed	0	July 2012		
					DOD prime vendors contracts	Semi -annually	\$ 400 000	September 2012		Two contracts were signed between TWI and Uzbek FAYZ Holding in July - August 2012
					DOD prime vendors contracts	semi -annually	\$ 1 500 000	December 2012		Four contracts were signed between PV Seven seas and Uzbek company FAYZ in October -November 2012 Total sum of contracts is \$ 1500 000
								June 2013	December 2013	On this EPG group there were not any changes in export sales to DOD in
Total PIR 3							baseline \$ 0	fact \$ 1 900 000		
PIR 4										
13	VolVis Small Grants Program	Pavlodar, KZ	Raisa Fashion House	4	grantee's reports & REC monitoring	quarter	\$39000	June 2013		Grant awarded to deliver Central Asian Craftsfair in Astana, Pavlodar, and purchase of embroidery machine, with \$7167 grantee contribution; crafts have been sold for \$100000 during these events
14	VolVis Small Grants Program	Istaravshan, TJ	Community Connection	4	grantee's reports & REC monitoring	monthly	\$14205	June 2013		Grant awarded to deliver 5 business training sessions for 75 craftswomen in Rasulovsky, Spitamensky, Ashtsky, Pendzhikentsky, Aininsky raions of Sughd province in Tajikistan. Grantee contributed \$2220
Total PIR 4							\$ 53205			9 events on these grants

## Annex 2

## USAID REGIONAL ECONOMIC COOPERATION PROJECT

## Data per Activity

N	Activity	Location	Partner	Indicators	Source of data	Frequency of reporting	Monitoring Updates, Number, \$	Date of Update	Next Report Due	Notes, Comments
<b>PIR 5</b>										
15	Seminar for Tajik entrepreneurs	Kurgan Tyube , TJ	Entrepreneurs	5	project records		1	March 2013		Presentation on results of Tajikistan's WTO negotiations
16	Seminar for Tajik entrepreneurs How to Supply to the US DOD	Dushanbe	Entrepreneurs	5	project records		1	February 14		In cooperation with DOD representative REC conducted the seminar with MEDT of TJ for TJ Entrepreneurs
17	On-site technical assistance in WTO meetings in the period 18-24 March 2013.	Geneva	TJ Government	5	project records		1	March 18-24, 2013		Support TJ Government on WTO issues in Geneva
18	Presentation on WTO and results of Tajikistan's WTO negotiations	Dushanbe, TJ	Faculty of Commerce in Dushanbe.	5	project records		1	March 2013		Presentation on results of Tajikistan's WTO negotiations
19	<b>WTO meetings</b>	Geneva	TJ Government	5	project records		1	<b>June 2013</b>		<b>Support TJ Government on WTO issues in Geneva related to accession of KZ to WTO</b>
20	<b>Legislation. Post WTO Accession Action Plan prepared and presented to relevant ministries</b>	Dushanbe, TJ	TJ Government	5	project records		1	<b>June 2013</b>		<b>The final draft has been prepared and presented to relevant ministries and agencies on June 20</b>
<b>Total PIR 5</b>							<b>6</b>			
<b>PIR 6</b>										
13	<b>Short-term technical advisor on Stakeholder Mapping for Activity 6</b> "Helping Central Asian Countries implement pro-trade policies, regulations and processes"	KZ, UZ	REC	6			1	<b>March 2013</b>		Inventory review to design REC activities within new Component 6

## Annex 2

## USAID REGIONAL ECONOMIC COOPERATION PROJECT

## Data per Activity

N	Activity	Location	Partner	Indicators	Source of data	Frequency of reporting	Monitoring Updates, Number, \$	Date of Update	Next Report Due	Notes, Comments
	<b>Round table</b> "Strengthening the production and export capacity of Uzbek producers: the issues of import of raw materials, components, equipment "	KZ, UZ	Ravnaq	6			1	April 2013		Increasing export capacity of Kazakh exporters
	<b>Round table</b> Uzbekistan's Legal Reforms to Trade in 2013 and Practical Implications	KZ, UZ	Amcham	6			1	April 2013		Explanation of new import regulation in Uzbekistan
	<b>Total PIR 6</b>						<b>3</b>			

Annex 3  
 USAID REGIONAL ECONOMIC COOPERATION PROJECT  
 Trainings in Numbers

	Name	City, State, Country	Provider (Name of event: seminar, training, round table, etc.)	Start Date	End Date	Time (hours)	Attendees – Total		Attendees - Govern. Partners		Attendees -private firms		Attendees – Private		Attendees – Other		Names of Government Partner Attendees	Funding Cost to REC	Total	Cummulative	Component	
							men	women	men	women	owner men	owner women	men	women	men	women						
<b>Quarter 3</b>							<b>April 2013</b>							<b>Quarter 3</b>								
<b>April 2013</b>							<b>84</b>	<b>41</b>	<b>7</b>	<b>7</b>	<b>57</b>	<b>15</b>	<b>10</b>	<b>7</b>	<b>23</b>	<b>20</b>						<b>125</b>
1	Training/certification consultants for export” in the context of creating export-consultants certification program in Uzbekistan	Tashkent, UZ	REC & Professional Ravnaq	13 April	13 April	4	14	16	2	3	9	6	9	6	4	6	State Tax Committee of UZ, Ministry of Foreign Economic Relations and Trade of UZ, Kaznex Invest, Qualifications Upgrade Center of the Ministry	REC	30		2	
2	Round table "Strengthening the production and export capacity of Uzbek producers: the issues of import of raw materials, components, equipment."	Tashkent, UZ	REC+Ravnaq, LLP	26 April	26 April	8	41	11	4	2	30	3	1	1	11	6	State Tax Committee of Uzbekistan, Ministry of Foreign Economic relations, Investments and Trade of Uzbekistan; Center for Trade Policy Development under the Ministry of economic development and trade of RK, National Economic Chamber of Kazakhstan "Union" Atameken "	REC	52		6/3	
3	Round table Uzbekistan's Legal Reforms to Trade in 2013 and Practical Implications	Tashkent, UZ		21 June	21 June	8	29	14	1	2	18	6	0	0	8	8	State Tax Committee of Uzbekistan	REC+AmCham	43		6	
<b>May 2013</b>							<b>45</b>						<b>45</b>									<b>45</b>
4	Workshop on Marketing & Pricing: Quality Standards; New Product Development; E-Commerce	J.Rasulovskiy raion, Sughd Province, Tajikistan	REC & Community Connections (Tajikistan)	May 6	May 14	6	-	15	-	-	-	-	-	15	-	-		REC	15		4	
5	Workshop on Marketing & Pricing: Quality Standards; New Product Development; E-Commerce	Spitamensky raion, Sughd Province, Tajikistan	REC & Community Connections (Tajikistan)	May 16	May 24	6	-	15	-	-	-	-	-	15	-	-		REC	15		4	
6	Workshop on Marketing & Pricing: Quality Standards; New Product Development; E-Commerce	Ashtsky raion, Sughd Province, Tajikistan	REC & Community Connections (Tajikistan)	May 27	June 5	6	-	15	-	-	-	-	-	15	-	-		REC	15		4	
<b>June 2013</b>							<b>184</b>	<b>501</b>	<b>25</b>	<b>39</b>	<b>72</b>	<b>18</b>	<b>31</b>	<b>93</b>	<b>85</b>	<b>296</b>						<b>685</b>
7	B2B meeting of Afghanistan and Kazakh companies	Almaty, KZ	REC & TAFA	June 27	Jun 28	16	37	13	9	4	27	9	1	0	0	0	KaZNEX INVEST, Atameken, Export Promotion Agency of Afghanistan	REC & TAFA	50			
8	Workshop on Marketing & Pricing: Quality Standards; New Product Development; E-Commerce	Pendjikensky raion, Sughd Province, Tajikistan	REC & Community Connections (Tajikistan)	June 10	June 18	6	-	15	-	-	-	-	-	15	-	-		REC	15		4	

Annex 3  
 USAID REGIONAL ECONOMIC COOPERATION PROJECT  
 Trainings in Numbers

	Name	City, State, Country	Provider (Name of event: seminar, training, round table, etc. )	Start Date	End Date	Time (hours)	Attendees – Total		Attendees - Govern. Partners		Attendees -private firms		Attendees – Private		Attendees – Other		Names of Government Partner Attendees	Funding Cost to REC	Total	Cummulative	Component
							men	women	men	women	owner men	owner women	men	women	men	women					
9	Workshop on Marketing & Pricing; Quality Standards; New Product Development; E-Commerce	Aininsky raion, Sughd Province, Tajikistan	REC & Community Connections (Tajikistan)	June 21	June 29	6	-	15	-	-	-	-	-	15	-	-	-	REC	15		4
10	Export Training-of-Trainers: Basic Export; Advanced Export; Trade Shows	Astana, KZ	REC & Kaznex Invest	18 June	19 June	12	6	5	5	5	-	-	-	-	-	1	KAZNEX INVEST, Ministry of Industry and New Technologies of the RK	REC	11		2
11	Exporters Training: Basic Export; Advanced Export; Trade Shows	Almaty, KZ	REC & Kaznex Invest	24 June	25 June	12	17	13	1	2	15	9	-	-	1	1	KAZNEX INVEST, Ministry of Industry and New Technologies of the RK	REC	30		2
12	Central Asian Crafts Fair	Astana, KZ	REC & Raisa Fashion House, Business Women Association	12 June	12 June	9	54	150	5	12	17	-	17	25	32	113	USA Ambassador in KZ; Kyrgyz Ambassador in KZ; Afghan Ambassador in KZ; Czech Embassy; Supreme Court KZ	REC	204		4
13	Central Asian Crafts Fair	Pavlodar, KZ	REC & Raisa Fashion House, Regional History Museum, Department of Culture	14 June	15 June	9	70	230	5	16	13	-	13	38	52	176	Pavlodar Regional History Museum; Department of Culture of Pavlodar region; National Commission of Women's Affairs and Family-Demographic Policy under the President of KZ	REC	300		4
14	Master-class from Kyrgyz Designer Dilbar Ashimbayeva	Pavlodar, KZ	REC & Raisa Fashion House, Innovative University	15 June	15 June	3	-	35	-	-	-	-	-	-	-	5	-	REC	35		4
15	Round-Table on Development of Women's Entrepreneurship: best Central Asian practices	Pavlodar, KZ	REC & Raisa Fashion House, Business Women Association, Innovative University	15 June	15 June	2.5	-	25	-	-	-	-	-	-	-	-	-	REC	25		4