



USAID EAST AFRICA TRADE AND INVESTMENT HUB

QUARTERLY PROGRESS REPORT

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USAID East Africa Trade and Investment Hub

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The authors' views expressed in this report do not necessarily reflect the views of the United States Agency for International Development or the United States Government.

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ACRONYMS AND ABBREVIATIONS

AAFA	American Apparel and Footwear Association
ACTESA	Alliance For Commodity Trade in Eastern and Southern Africa
ACTIF	African Cotton & Textile Industries Federation.
AGOA	African Growth Opportunity Act
CCA	Corporate Council on Africa
CMS	Common Market Scorecard
COMESA	Common Market for Eastern and Southern Africa
EAC	East African Community
EAC+	East African Community plus Mauritius, Madagascar, Seychelles and Ethiopia.
EAGC	East Africa Grain Council
EATH	East Africa Trade Hub
EATIH	East Africa Trade and Investment Hub
FNSP	EAC Food and Nutrition Security Policy
GOK	Government of Kenya
Ken Invest	Kenya Investment Promotion Agency
KEPSA	Kenya Private Sector Alliance
NTB	Non-Tariff Barriers
PMP	Performance Monitoring Plan
PVH	Phillips-Van Heusen
TICB	Trade and Investment Capacity Building Steering Group.
TMEA	Trade Mark East Africa
USAID	United States Agency for International Development
USTDA	U.S. Trade and Development Agency
USTR	Office of the United States Trade Representative
WCO	World Customs Organization
WRS	Warehouse Receipt System
WTO	World Trade Organization
WRAP	Worldwide Responsible Accredited Production
YALI	Young African Leaders Initiative

I. EAST AFRICA TRADE AND INVESTMENT HUB EXECUTIVE SUMMARY

Qualitative Impact

The New East Africa Trade and Investment Hub is on the Ground!



On Monday, November 11, 2014 Kenya President Uhuru Kenyatta (center) and U.S. Ambassador to Kenya Robert F. Godec (behind President Kenyatta) officially opened the Nairobi Origin Africa Trade Expo and launched the USAID East Africa Trade and Investment Hub.

More than 400 buyers, investors, and exhibitors traveled to Nairobi, Kenya to attend the [Origin Africa Trade Expo](#), hosted by [ACTIF](#) (African Cotton and Textile Industries Federation), the [USAID East Africa Trade and Investment Hub](#), and the [Export Processing Zones Authority of Kenya](#). Kenyan President Uhuru Kenyatta provided opening remarks, stating that his Government "was keen to position Kenya as the continent's manufacturing and technology hub." Buyers are equally keen for such a hub. "We are looking to Africa for trusted suppliers who can deliver big volumes and take advantage of AGOA," said Globetex India buyer, Ashwajeet Garg.

Quantitative Impact

The M&E department is currently reviewing documents collected during initial EATIH activities, including Origin Africa and the Madagascar AGOA strategy sessions. Since the EATIH M&E system was not set up at the time of these activities, protocols for data collection were not outlined and uniform data collection tools were not available. The M&E department is now going back and collecting all supporting documents to make a determination as to if these can be counted. Instead of hurriedly and possibly erroneously reporting these numbers in this quarterly report, the M&E department will fully investigate. If it is found that these data conform to the requirements of the indicator, they will be reported in the next quarterly report, with a note of the late submission and reasons why. In the meantime, the M&E department is also working to set up the EATIH M&E system and rolling out M&E tools that will capture all needed data for reporting in future, with protocols to ensure consistency and parameters of collection.

Subsequent Quarter's Work Plan

We do not currently envision any changes to the below subsequent quarter activities.

Activity	Jan-15	Feb-15	Mar-15
Investment and ICT			
Activity 1: High-Impact Sector Assessment Validation			
Activity 2: U.S. Tools and Incentives & New Tools			
Activity 3: Partnership Fund			
Activity 5: Opportunity Assessment and Transaction Pipeline Creation			
Activity 6: Chokepoints and Intervention Strategies			
Activity 9: Information Outreach			
Activity 10: Communications			
Agriculture and Agribusiness			
Activity 1: Promotion of structured trading system			
Activity 2: Enhance access to financial services			
Activity 3: Implementation of the Staple Foods Quality Standards			
Activity 4: Further Investment in Regional Food Balance Sheet			
Activity 5: EAC Trade Facilitation Instrument & Policy Awareness Raising			
Activity 6: Support enhancement of SPS capacity in the EAC region			
Activity 7: Implementation of EAC Food and Nutrition Security Policy			
Activity 8: Seed Systems in Eastern and Southern Africa			
Activity 9: Support market and trade information systems			
Trade Promotion and AGOA			
Activity 1: AGOA Information Dissemination			
Activity 2: Develop AGOA Strategies			
Activity 3: Build Capacity of National Export Promotion Agencies			
Activity 4: Deliver AGOA Workshops and Seminars			
Activity 5: Foster Greater Linkages Between Key Business Groups			
Activity 6: Targeted Grants to Support Increased Value Chain Competitiveness			
Activity 7: Trade Shows and Buyer Missions			
Activity 8: Firm-level Technical Assistance			
Activity 9: Uganda Cotton Value Chain Study			
Trade Policy and Regulatory Reform			
Activity 1: Strengthening the Enabling Environment-Identification of Key Chokepoints and Establishment of Policy and Regulatory Networks			
Activity 2: Implementation of Selected Policies and Regulations for Selected Sectors and Commodities			
Activity 3: Advancing Regional Trade and Investment Agreements and their Support Institutions			
Activity 4: Advancing Regional Trade and Investment Through Implementation of Key Elements of the EAC Common Market Scorecard			

II. KEY ACHIEVEMENTS (QUALITATIVE IMPACT)

USAID East Africa Trade and Investment Hub supports Origin Africa Trade Expo in Nairobi – Nov. 10 – 12

U.S. Ambassador Robert F. Godec joined President Uhuru Kenyatta to launch the Expo and Trade Africa's new \$65 million East Africa Trade and Investment Hub. More than 400 buyers, investors, government officials, and exhibitors attended the Expo to make business connections and look for sourcing opportunities in Sub-Saharan Africa.



"Origin Africa was THE expo for me to come to. I found exactly what I was looking for in terms of high-level contacts in the industry. Origin Africa helped me to understand the dynamics of doing business in Africa," Christopher Griffin, President of Sourcing at MAGIC (one of the largest trade expos in the U.S.)

Kenya pro-investment discussion

East Africa Trade and Investment Hub director of investment and ICT, Kanini Mutooni, met with Kenya President Uhuru Kenyatta, U.S. Ambassador to Kenya Robert F. Godec, Cabinet Secretary for the Kenyan Ministry of Industrialization and Enterprise Adan Mohammed, and major buyers and investors in the East African textile and apparel industry to discuss President Kenyatta's desire to "position Kenya as the continent's manufacturing and technology hub."



Trade Expo

"I was pleased with the business atmosphere of the Expo, which was also appreciated by President Kenyatta and the First Lady." "The quality of the products presented by the women organizations was very high." "The First Lady came back to shop," Skander Negasi, CEO of Trade Fair East Africa.

B2B (Business to Business) – Nov. 12, 2014

The East Africa Trade and Investment Hub facilitated a series of private meetings to introduce East African manufactures to U.S. buyers. East African manufactures had an opportunity to present their products and provide company profiles. The idea was to create as many market linkages as possible.

Manufacturer highlights: **Ethiopia**, Maa Garments (second largest vertically-integrated textile and apparel company in Ethiopia); **Kenya**, EPZ companies – Alltex, UAL, Africa Apparel, and Mombasa Apparel (all textile and apparel companies), and accessory company Sandstorm; **Rwanda**, Glo Designs; and **Mauritius**, Enterprise Mauritius

Buyer highlight: Alvaro Larrain, Senior Vice President Global Sourcing for OneStopPlus (a \$1 billion catalogue company based in NYC). “This is my first visit to a trade show in Africa. It was well organized and I learned a lot in those two days. I achieved a lot in two days.” Mr. Larrain collected company profiles and ordered samples.

Creating a better business environment in Kenya

The East Africa Trade and Investment Hub and buyers met with Cabinet Secretary for the Kenyan Ministry of Industrialization and Enterprise Adan Mohammed for a substantive discussion on doing business in Kenya. CS Mohammed outlined the Government of Kenya’s plan for attracting investment in the textile and apparel industry, including the development of a future textile “city” in Nairobi. Buyers were invited to ask questions and CS Mohammed invited comments/suggestion on how to make business in Kenya easier. Participating buyers included H&M, Otto Group, PVH, and Vanity Fair.

Seminars

The East Africa Trade and Investment Hub hosted a series of seminars detailing different aspects of doing business in Africa, opportunities and challenges.

Highlights included a presentation on WRAP (World-Wide Responsible Apparel Production), which certifies factories for social compliance. WRAP gave a special presentation on the importance of social compliance to U.S. companies and their customers.

Another seminar highlighted the opportunity for greater productivity and value addition in African cotton. Dr. Margaret Karembu, Director of ISAAA Africenter discussed the importance of BT Cotton in increasing the productivity and thus competitiveness of African cotton.

Fashion Show



Muhoho Kenyatta (center in photo at left) won emerging designer award. He now has the opportunity to participate in an internship at Panah, a high-end garment manufacturer in Karen, Kenya.

The fashion show had more than 200 attendees.

AGOA-export company Mombasa Apparel adds 3,000 new Kenyan jobs with launch of fourth factory – Nov. 8, 2014

Mombasa Apparel launched its fourth textile factory on the coast of Kenya. Its output is apparel destined for the U.S. through the African Growth and Opportunity Act (AGOA). The larger Mombasa Apparel investor group employs more Kenyans than Standard Charter, Barclays, East African Breweries, and Safaricom combined (Kenya’s most visible companies). Over the past few years, the USAID East Africa Trade and Investment Hub has introduced six U.S. apparel buyers to Mombasa Apparel, helping to create the demand for more investment in factories. Mombasa Apparel will employ 14,000 Kenyans in the coastal region by the end of 2015, positively impacting the livelihoods of nearly 100,000 Kenyans.

Madagascar African Growth and Opportunity Act (AGOA) workshop – Nov. 17 – 20, 2014

In June 2014, President Obama reinstated Madagascar as an AGOA-eligible country, recognizing the nation’s return to democratic rule and its commitment promote transparency and the rebuilding of Madagascar’s economy. On November 16, the East Africa Trade and Investment Hub’s Trade Promotion team traveled to Madagascar to re-engage the Malagasy public and private sector on



AGOA. The team led a technical workshop on, “Preparing Madagascar for the Return of Trade Benefits under AGOA,” which was opened by U.S. Charge Stephen Anderson and Madagascar Minister of Trade Narson Rafidimanana. The 85 attendees learned about opportunities for export to the U.S. under AGOA, with a particular emphasis on the apparel, specialty foods, and home décor and fashion accessories sectors.

While on the island, the EATIH team also briefed the U.S. Charge and Embassy staff on the project’s objectives and goals; attended an AGOA Committee meeting of government officials, chaired by the Minister of Trade; met with the new Presidential Advisor on AGOA; and conducted interviews with key AGOA stakeholders in the public and private sectors in preparation for a National AGOA Strategy to be undertaken with assistance from Trade Hub. It is anticipated that a full return to AGOA will elevate Madagascar back to its pre-2009 position as a top exporter to the U.S. under AGOA.

Corporate Council on Africa (CCA) business delegation, Kenya, Uganda and Rwanda, Dec. 3 - 9

The East Africa Trade and Investment team joined a 15-company business delegation on a CCA-organized East Africa trade mission. The goal of the trade mission was to promote commercial opportunities throughout Africa and to foster partnerships between African and American businesses.

The trade mission gave the East Africa Trade and Investment Hub an opportunity to experience working with CCA and to establish ties with its private sector and public sector network.

Kenya

Networking opportunities included a reception at the Kempinski Hotel in Nairobi hosted by CFC Stanbic and KEPSA (Kenya Private Sector Alliance). Key note speakers were John Ngumi, investment banking head CFC Stanbic and Vimal Shah, chair of KEPSA and CEO of Bidco Oil Refineries, East Africa's largest industrial producer of sunflower oils. Stephen Hayes, president of CCA and Diane Wilkens, CCA board member attended as panel speakers. Vimal Shah: "We need the financial services sector in East Africa to work with Industry to facilitate investment as there are sufficient numbers of bankable deals in the region." "The EAC is a double digit-return region, the investment opportunities are endless."

Rwanda

Investment and Technology Director Kanini Mutooni briefed Rwanda President Paul Kagame on the East Africa Trade and Investment Hub (photo below). The President was receptive to EATIH’s and CCA’s plan to increase trade and investment in the region. The Rwanda Minister of Finance and 15 other private sector companies were also in attendance.



Also in Rwanda

EATIH's Director of Investment and Technology attended a CCA delegation meeting hosted by U.S. Ambassador to Rwanda Donald W. Koran at the U.S. Embassy. The meeting included private sector companies from Rwanda and the U.S., as well as the USAID mission staff. Notable attendees from the private sector included Symbion Power, KPMG, Bank of Kigali and Acrow Bridges.

EATIH helped organize a private sector meeting for USAID mission staff and Assistant Administrator Eric Postel, December 11

The breakfast meeting brought together 16 representatives from the U.S. Government and East African private sector for a high-level discussion on trade and investment in East Africa.

Lessons Learned

EATIH is discovering ways to integrate its components to best achieve project goals while both promoting and taking advantage of various USAID/USG stakeholder investment and presidential initiatives. For example, EATIH has been working to synthesize Feed the Future with its larger goals of trade and investment facilitation. EATIH reformulated part of its communications strategy to specifically address Feed the Future needs, which will include greater emphasis on information sharing at a local level and behavior change around established best practices in agricultural standards and trade.

III. ACTIVITY PROGRESS (QUANTITATIVE IMPACT)

During the reporting period, EATIH hired a consultant to provide short term technical assistance (STTA) in developing the Performance Management Plan (PMP). He worked with the technical team at EATIH during the work plan process, and a draft of the PMP was submitted to USAID in November 2015. Following submission, a meeting was held with USAID to discuss revisions to the document.

The following table represents the draft indicator list EATIH will propose in the Feb 10th submission of the updated Performance Management Plan (PMP). The updated PMP will include the project's development hypothesis, and results framework (RF) with critical assumptions, a finalized set of performance indicators in the performance indicator reference sheets (PIRS), including descriptions of data collection and analysis methods. A performance data table (PDT) that includes baseline and expected values for each project year, will also comprise the contents of the PMP as well as an evaluation plan, and a Performance Management Task Schedule that highlights special studies, and surveys the project will undertake in support of its robust M&E system.

In future reports, project data will be presented, as requested, in the reporting templates.

Result	Result Level	Indicators
Expanded trade and investment	Goal	1. Foreign Trade Index (X+M) as a percentage of GDP
		2. Value of African Growth and Opportunity Act (AGOA) exports from AGOA-eligible countries to the United States as a result of project assistance
		3. Value of new private sector investment in the agricultural sector or food chain leveraged by EATIH implementation
		4. Value of new private sector investment in the non-agriculture sector, leveraged by USAID implementation
Increased regional value chain competitiveness	Intermediate objective 1	5. Number of non-ag sector private enterprises, producers organizations, women's groups, trade and business associations and community-based organizations (CBOs) that applied new technologies or management practices as a result of USG assistance
		6. Percent change in sales of assisted firms
		7. Number of firms that are more profitable due to USG assistance
		8. Number of technologies or management practices in one of the following phases of development in Phase III: made available for transfer as a result of USG assistance
Increased intra-regional trade in staple foods	IR 1	9. Percentage change in value of intra-regional trade in targeted agricultural and non-agricultural commodities
		10. Number of food security private enterprises (for profit), producers organizations, water users associations, and community based organizations (CBOs) receiving USG assistance
Increased global trade in non-staple foods	IR 5	11. Percentage change in value of trade in targeted non-agricultural and agricultural commodities
Increased global export competitiveness	IR 2	12. Score on the Global Competitiveness Index
		13. Trade Performance Index ranking
		14. Percent change in number of non-agricultural sector assisted firms meeting international standards
Increased intra-regional export	IR 6	15. Level of compliance with regional trade agreements

competitiveness		
Improved regional trade and investment environment	Intermediate Objective 2	16. Trading Across Borders rank
Efficient/cost effective movement of traded goods across borders	IR 3	17. Cost to trade goods across borders/or along corridors as a result of Trade Hub assistance
		18. Time required to trade goods across borders and along corridors as a result of Trade Hub assistance
Advancing regional trade and investment agreements and their support institutions	IR 4	19. Level of compliance with the WTO Bali Trade Facilitation agreements
		20. Number of policies/Regulations/Administrative procedures in each of the following stages of development as a result of USG assistance in each stage: Stage 1: Analyzed Stage 2: Drafted and presented for public/stakeholder consultation Stage 3: Presented for legislation or decree Stage 4: Passed/approved Stage 5: Passed for which implementation has begun
		21. Number of AGOA strategies developed or updated
		22. Person hours of training completed in trade and investment enabling environment supported by USG assistance
Cross-cutting	Output	23. Number of (full-time and part-time) jobs created
		24. Proportion of female participants in USG-assisted programs designed to increase access productive economic resources (assets, credit, income or employment)
		25. Number of public-private partnerships formed as a result of USG assistance
		26. Number of buyer/seller linkages established in export capacity in targeted sectors as a result of Trade Hub assistance
		27. Number of trade missions completed
		28. Person hours of training completed in trade and investment capacity building supported by USG assistance
		29. Number of firms receiving USG capacity building assistance to export

IV. CONSTRAINTS AND OPPORTUNITIES

EATIH has dramatically increased its staffing over the last quarter. Still, filling senior technical staff positions has been a challenge. The pool of available candidates who have the appropriate skills and experience is limited. Furthermore, when we do identify qualified staff, our ability to meet their salary demands has been restricted by our budget and contract. The USAID approval / disapproval process has added further delays to the hiring process.

The EATIH network is already quite extensive and will continue to grow as we build on the partnerships developed over the fifteen-plus years of USAID investment in the East African Trade Hub facilities. As we advance in our work plan, we look forward to further U.S. Government (USG) engagement and remain concerned regarding the number of approvals necessary to proceed. The EATIH project is both constrained by the number of invested USG players who would like input on activities and inspired by possible gains through collaboration and partnership.

EATIH selected centrally located commercial office space as advised by USAID. The goal was to provide an appropriate professional environment for a trade and investment hub. After extensive market research, the space selected as most suitable was substantially more expensive than the previous hub offices. The previous hub was located in residential space in a suburb and the commercial real estate market in Nairobi is considered by many to be very tight giving landlords significant leverage in negotiations. This cost was unexpected and represents a significant increase in lease costs over the life of project. Costs for temporary office space were similarly expensive for the same reasons.

EATIH had anticipated receiving one to two project vehicles from the past hub project via disposition from USAID. After communication about further extensive delays in receiving a vehicle from USAID, EATIH is moving forward with the procurement of one project vehicle that will likely be operational by the end of February. This has resulted in slightly higher than anticipated travel and taxi costs.

V. PERFORMANCE MONITORING

During the reporting period, EATIH supported the Origin Africa show through ACTIF. As part of this support, EATIH organized and conducted several seminars. Currently the M&E department is reviewing the attendance forms collected by ACTIF for these seminars, the topics covered, and hours of these seminars, to determine if these can be counted within EATIH indicators (specifically under “person hours of training completed in trade and investment capacity building supported by USG assistance”).

Since the EATIH M&E system was not set up at the time of these activities, protocols for data collection were not outlined and uniform data collection tools were not available and as a result, there are some data quality issues. The M&E department is now going back and collecting all supporting documents to make a determination as to if these can be counted. Instead of hurriedly and possibly erroneously reporting these numbers in this quarterly report, the M&E department will fully investigate. If it is found that these data conform to the requirements of the indicator, they will be reported in the next quarterly report, with a note of the late submission and reasons why. In the meantime, the M&E department is also working to set up the EATIH M&E system and rolling out M&E tools that will capture all needed data for reporting in future, with protocols to ensure consistency and parameters of collection.

VI. PROGRESS ON GENDER STRATEGY

EATIH integrates gender considerations into both its strategic approach and specific activities to ensure that women and youth are engaged both as beneficiaries and decision-makers. The team is currently working to complete an analysis of gender for the project and develop a **Gender Strategy for Women’s Business Empowerment**. The strategy will ensure EATIH is inclusive in its processes and provides targeted, tailored support to women beneficiaries and partners. This will include identification of key stakeholders to ensure that women are represented as decision-makers in EATIH’s private sector network and working groups. The strategy will help the project understand and overcome obstacles to successfully engaging women in training and capacity building and will identify where additional support, such as mentoring, is needed. The project will capitalize on successful women in the EATIH sectors by promoting them as role models, demonstrating their positive impact to both male and female peers. The project will also link these women to other EATIH partner women and women’s organizations to promote networking. This document will be submitted following the EATIH components’ sector assessments, on March 31, 2015.

VII. PROGRESS ON ENVIRONMENTAL MITIGATION AND MONITORING

EATIH activities to date have not had any environmental compliance implications. The grants and activities that are currently being developed or that are under consideration also do not have any environmental compliance implications per the IEE that currently covers the EATIH program. EATIH

will continue to evaluate every activity for environmental impact considerations as part of our standard activity evaluation practices.

VIII. PROGRESS ON LINKS TO OTHER USAID PROGRAMS

EATIH is in the process of creating a stakeholder matrix to include all USAID programs in the East African region, including those based out of Washington. We currently engage with these stakeholders through our newsletter, Twitter, and Facebook. This has helped create a dialogue between projects that lends itself toward collaboration when appropriate. We are currently exploring including YALI fellows as interns on our project. We have also already engaged with several USAID Feed the Future programs to gather lessons learned and fine tune our work plan.

IX. PROGRESS ON LINKS WITH EAC GOVERNMENT AGENCIES

EATIH has already solidified strong relationships with EAC government agencies, in particular the Government of Kenya. EATIH has had pro-investment discussions with Kenya President Uhuru Kenyatta, Cabinet Secretary for the Kenyan Ministry of Industrialization and Enterprise Adan Mohammed, and major buyers and investors in the East African textile and apparel industry to discuss President Kenyatta's desire to "position Kenya as the continent's manufacturing and technology hub."

EATIH has also met directly with Rwanda President Paul Kagame. The President was receptive to EATIH and CCA's plan to increase trade and investment in the region.

X. PROGRESS ON USAID FORWARD

Because we are still in the beginning stages of our project, one of our main focuses is hiring. A major consideration in our hiring process is determining candidates who could step up in responsibility as the project progresses. For example, we are currently trying to hire Alfred K'Ombudo as the Deputy Senior Economic Policy Advisor. Our goal is to have Mr. K'Ombudo transition to the Senior Economic Policy Advisor position as the project progresses. The transition from the current non-CCN Component 4 lead to a CCN staff member is a good example of USAID Forward.

XI. SUSTAINABILITY AND EXIT STRATEGY

EATIH is currently focusing on hiring the best possible Kenyan and regional professionals. These professionals are dynamic individuals who will most likely carry on trade and investment facilitation after the life of the project, using the network and experience they gained from the project.

XII. SUBSEQUENT QUARTER'S WORK PLAN

Identified above, no planned deviation at this time.

XIV. ACTIVITY ADMINISTRATION

Personnel

EATIH has dramatically increased its staffing over the last quarter. The team ended the quarter with thirteen staff members, with firm start dates for another five staff members and discussions underway with an additional two candidates. We are continuing to aggressively identify, recruit and seek approvals for senior technical staff who come from a very limited pool of available candidates with the appropriate skills and experience. When we do find appropriate candidates, our negotiation power has been limited by salary constraints related to EATIH's budget and contract.

	Position	Name	Start Date/Notes
1	Chief of Party	Denis Gallagher	On board
2	Director of Ops & Finance	Craig Berkenpas	On Board
3	Sr. Econ Policy Advisor	Scott Allen (STTA)	On Board
4	Deputy Sr. Econ Policy Advisor	Alfred K'Ombudo	TBD
5	Sr. Ag & Value Chain Advisor	Joan Abila	Pending USAID Approval
6	Sr. Trade Advisor	Finn Holm-Olsen	On Board
7	Sr. Investment Advisor	Kanini Mutooni	On Board
8	Partnership Fund Director	Carol Watheka	On Board
9	Procurement Manager	Grace Mwai	On Board
10	Director of Communications	Katie Moulton	On Board
11	Senior Ag Trade Expert	Protase Echessah	Jan 5 th
12	Gender Manager	Lydia Ojiambo	Jan 5 th
13	Finance Manager	Richard Omwega	Jan 5 th
14	Office Manager	Sheila Mati	On Board
15	M&E Specialist	Lukas Barake	Jan 5 th
16	IT Support Officer	Susan Mungai	On Board
17	Sr. Accountant	Abdisalan Omar	On Board
18	Procurement Officer	Hussein Kamau	On Board
19	Ag Trade Expert/Market Links Spec (illustrative title)	In Conversations w/ Candidate	
20	Knowledge Management/M&E Manager	Candidate Declined	On Hold
21	Procurement & Logistics Officer	Brian Mariuki	Jan 29 th
22	Administrative Assistant	Claude Katata	On Board

23	Investment Expert		TBD
24	M&E Assistant		TBD
25	Knowledge Management Assistant		Hold
26	Sector Specialist		To be Provided by Subcontractor
27	Sector Specialist		TBD
28	Sector Specialist		TBD
29	Agri-Business & Investment Coordinator		To be Provided by Subcontractor
30	Component Coordinator		TBD
31 -			
33	Grants & SubK Officers (3)		TBD
34	Cash Custodian/Finance Assistant	Stephen Obunga	Jan 12 th
35	Jr. Accountant		TBD
36 37	Drivers (2)		TBD
38	Ag Trade Spec		To be Provided by Subcontractor
39	Econ Policy Expert	Candidate Identified	To be Provided by Subcontractor – Start Date TBD
40	ICT Innovation Specialist		To be Provided by Subcontractor – Hiring in Progress
41	Rwanda Country Director		Advert to be Posted in Jan
42	Rwanda Coordinator		TBD
43	Uganda Director		Advert to be Posted in Jan
44	Uganda Coordinator		TBD
45	Burundi Director		Advert to be Posted in Jan
46	Burundi Coordinator		TBD
47	Tanzania Director		Advert to be Posted in Jan
48	Tanzania Coordinator		TBD

XV. GPS INFORMATION

EATHH plans to maintain a google map of its activities. The start of that initiative is [here](#).

XVI. SUCCESS STORY GUIDELINES & PREP SHEETS

Stories

We submitted a Mombasa Apparel factory highlight story to the USAID Kenya DOC. If desirable, we can adjust this to fit the transforming lives standard for next quarter.

Photographs

We have shared a CD of professional photos with the USAID/Kenya DOC. We also maintain a flickr page <https://www.flickr.com/photos/76086802@N08/>