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USAID Kenya Financial Inclusion for Rural Microenterprises Quarterly Progress Report

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Acronyms and Abbreviations

ASCU	Agricultural Sector Coordinating Unit
BCB	Biometric Credit Bureau
CMA	Capital Markets Authority
CBA	Commercial Bank of Africa
CBK	Central Bank of Kenya
DCA	Development Credit Authority
DTM	Deposit-Taking Microfinance
EADD	East African Dairy Development
ERC	Electricity Regulatory Commission
FIRM	Financial Inclusion for Rural Microenterprises
FMA	Fund Managers Association
FSA	Financial Services Associations
FSD	Financial Sector Deepening
FTF	Feed the Future
GPS	Global Positioning System
IFAD	International Fund for Agricultural Development
IRA	Insurance Regulatory Authority
JOYWO	Joyful Women's Organization
KCISI	Kenya Credit Information Sharing Initiative
KCB	Kenya Commercial Bank
KENDBIP	Kenya National Domestic Biogas Program
KFIE	Kenya Feed the Future Innovation Engine
KHCP	Kenya Horticulture Competitiveness Program
K-LIFT	Kenya Livestock Finance Trust
KMT	Kenya Market Trust
KRA	Kenya Rainwater Association
KWFT	Kenya Women's Finance Trust
M&E	Monitoring and Evaluation
MCL	Molyn Credit Limited
MFI DTM	Microfinance Institution Deposit-Taking Microfinance
MFI NGO	Microfinance Institution Non-Government Organization
MFS	Milango Financial Services
MFT	Microfinance Trust
MRR	Microenterprise Results Reporting
MKG	Mt Kenya Gardens
NESC	National Economic and Social Council
SHoMaP	Small Holder Horticulture Marketing Program
SISDO	Smallholder Irrigation Development Organization
SMEP	Small and Medium Enterprise Program
STTA	Short-Term Technical Assistance
TTS	Taka Taka Solutions
USAID	United States Agency for International Development
YEDF	Youth Enterprise Development Fund

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I. EXECUTIVE SUMMARY

Qualitative Impact

The qualitative impact continues to grow as FIRM deepens achievements from current partnerships and the network of relationships expands, especially outside traditional financial institutions, such as banks, DTMs and MFIs.

The cumulative effects of leveraging and compounding have significantly contributed to the impact FIRM has on the financial sector.

Currently, FIRM has over 150 partnerships in the following areas:

- Commercial Banks
- MFI DTMs
- NGO MFIs
- SACCOs (Credit Unions)/Specialized Providers
- Government of Kenya Agencies
- Donor Projects/Associations
- Business Service Providers with the addition of new clean and renewable energy enterprises.
- Value Chain Businesses
- County Governments

FIRM works throughout the country with a network of financial service providers and their nation-wide branch locations but the project is focused on USAID's designated FTF zones.

During this reporting period, FIRM produced a total of 118 deliverables and released 4 RFPs for new areas of support. Those deliverables are discussed in the Key Achievement section and the documents are itemized by month in the Annex.

Quantitative Impact

The quantitative reporting this month demonstrates FIRM's continued impact and breadth. Importantly, FIRM has already reached the annual target for number of farmers applying new technology as a result of USG assistance (Indicator 4.5.2-5); number of people with a savings account or insurance policy as a result of USG assistance (Indicator 4.5.2-25); number of producer organizations and community-based organizations receiving USG assistance (Indicator 4.5.2-27); number of MSMEs, including farmers, receiving USG assistance to access bank loans (Indicator 4.5.2-30); and number of MSMEs, including farmers, receiving business development services from USG sources (Indicator 4.5.2-37). These findings are detailed in the Performance Monitoring section of the report on page 20.

Project Administration

FIRM is still waiting for COR approval on our resubmitted PMP from early 2014 to incorporate proposed new indicators. The new indicators will be incorporate into the quarterly and annual reporting as proposed once approved. We are currently operating in accordance with the submitted work plan

Next Quarter's Work Plan

FIRM continues to meet progress on the original work plan to increase access to finance and build the capacity of our partner counties. Per the contract, FIRM's Year 5 annual workplan was submitted to USAID in January Dec 2015 and we are awaiting approval.

II. KEY ACHIEVEMENTS (Qualitative Impact)

Access to Finance

Joyful Women Organization (JOYWO): FIRM conducted Business Process Improvement (BIP) workshops designed to review JOYWO's process maps and operational manuals through interactive discussion sessions with 17 departmental representatives. The workshops themes covered: credit and table banking; marketing and livelihood projects; finance; HR and training; internal audit; and ICT. The BIP exercise will enhance efficiency, achieve standardization, compliance and build a culture of continuous process improvement all aimed at supporting JOYWO's operations framework. FIRM's objective is to make JOYWO a sustainable and well-structured institution able to serve the masses excluded from mainstream banking.

Skyline SACCO: FIRM supported Skyline SACCO to develop a three-year strategic marketing plan and also to develop and refine its products. In the strategy, the SACCO targeted to grow its client base from 33,657 to 82,695. A month into the strategy implementation, the SACCO has opened 1,400 new accounts and seeks to deepen its outreach within the current branch network as well as add new branches. This has been enabled by intensified and targeted marketing as per the plan.

Crescent Takaful SACCO (CTS): Guided by its strategy for expansion to Kenya's Northern region on a Sharia based platform and market due diligence conducted with FIRM's support, CTS is getting into partnerships to set up operations in Wajir County. Mercy Corps, through DFID's BRACE project, and Kenya Market Trust (KMT) have come on board and will provide input for market development and liquidity particularly for livestock value chain finance. Neema Slaughterhouse has been identified as a terminal market from which a payment system will be developed to enable transactions between the traders and the SACCO.

Gakindu Dairy Cooperative: FIRM assisted Gakindu dairy develop a 3-year business plan. Key among the success factors was to facilitate access to finance as a strategy to increase milk production by farmers and as the Cooperative's value proposition to grow membership. The Cooperative commenced a financial services activity at the start of the month of June which will initially be managed as a department of the dairy and will provide credit (advances and term loans) primarily to farmers and promote savings. *(Gakindu Dairy Coop is a pilot project to incubate financial activity offshoots in Cooperatives)*

Rafiki Microfinance Bank: In April 2015 FIRM partnered with Rafiki Microfinance Bank to undertake the project's first ever microinsurance assignment. The assignment will assist the institution develop a five-year microinsurance strategy that will enable it provide innovative, market-driven microinsurance products that attract micro-entrepreneurs and cushion them from financial risk. Rafiki is already uniquely positioned as an agent for microinsurance distribution as it is the 3rd largest microfinance bank in Kenya and is already providing other financial services to its over 90,000 microfinance clients. Our partnership with Rafiki will ultimately enhance access to financial services in the microfinance space and serve as a model that can be replicated to mainstream microinsurance within Kenya's financial landscape.

BRITAM Ltd: In 2005 BRITAM entered the microinsurance market, serving the bottom of the pyramid segment which had largely been ignored by providers who preferred the high-

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income urban segment. After a decade of operations, the sustainability of the products and microinsurance as a whole at BRITAM was not assured. FIRM has partnered with Britam to assist it understanding the microinsurance market. FIRM aims to yield insights that will assist BRITAM to modify some of its current microinsurance products and practices in order to achieve efficiencies, outreach and scale that will ensure sustainability and growth of the microinsurance initiative.

Northern Rangeland Trust (NRT): The assignment to assist NRT identify an appropriate operational model and scale up its microcredit operations led to FIRM presenting the situational analysis and operational framework options available to the management of NRT. Based on the proposed models, NRT decided to formally register as a SACCO - Northern Rangelands Savings and Credit Cooperative Society Limited with its area of operation being the NRT conservancies. In June, County Cooperatives Officers in Isiolo County conducted a sensitization session where the SACCO concept was explained to NRT's rangeland coordinators, conservancy managers, and select chairmen of the morans. This resulted in acceptance of the proposed Northern Rangelands SACCO, election of Interim Officials for the purpose of registration and development of By Laws for the SACCO.

Current DCA Facilities/Enhancements

Development Credit Authority:

Current Facilities/Enhancements

	Partner Financial Institution	Start	End	Sector	Value (\$)	Utilization %	Claims (\$)	Total no. of loans	Subsidy (\$)
1.	BOA/Faulu Kenya DTM	9/08	9/16	Health	5,000,000	100%	0	1	250,000
2.	Equity Bank	9/08	9/15	Micro	1,012,270	100%	0	4	0
3.	K-Rep Bank	9/08	9/19	Water	4,004,614	91%	24,194	31	365,500
4.	Oikocredit	9/08	9/18	Micro	8,987,730	70%	578,511	14	0
5.	KCB	9/10	9/17	SME	5,750,000	100%	78,895	835	499,100
6.	Acumen Fund/M-Kopa	3/12	9/17	Energy	1,000,000	100%	0	1	90,200
7.	KCB	9/12	9/18	Ag	15,000,000	7%	0	163	370,500
8.	KCB	9/12	9/22	Water	5,500,000	1.3%	0	10	493,350
9.	KWFT DTM	9/12	9/19	Ag/Energy	5,000,000	100%	0	27,000	120,000
10.	Micro Africa	9/12	9/19	Ag/Energy	2,000,000	23%	0	121	48000
11.	SMEP DTM	9/12	9/19	Ag/Energy	4,000,000	95%	0	7,407	96,000
12.	Multi-Party Reserve	9/12	9/19	Ag/Energy	2,000,000	-	-	-	-
13.	Rafiki DTM	9/13	9/18	Ag	2,500,000	0	0	0	135,500
14.	Housing Finance	9/13	9/25	Water	6,000,000	16%	0	1	420,000
15.	AGF/Jamii Bora	9/13	9/18	SME	12,000,000	100%	0	1	-
16.	KCB/General Electric	9/13	9/23	Health	10,000,000	0	0	0	660,000
17.	Chase Bank	9/14	9/21	Agriculture	10,000,000	0	0	0	495,000
18.	Stima SACCO	9/14	9/20	Energy	7,500,000	0	0	0	291,750
Totals					107,254,614		681,600	35,589	4,334,900

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Clean/Renewable Energy

Kenya Renewable Energy Association: FIRM's partnership with KERECA aimed to increase the number of qualified Solar PV technicians. The training saw 140 technicians trained across 6 institutes, namely: Nairobi Technical Training Institute, Ramogi Institute of Advanced Technology, Kitale Training Institute, Kisiwa Training Institute, Riwika Training Institute and Wote Training institute.

Viability Africa: FIRM contracted Viability Africa to identify and develop specified renewable energy generation projects towards financial close. Over the last quarter, Viability worked across four counties – Bomet, Meru, Homa Bay and Taita Taveta - supporting various renewable energy generation projects. Each of these projects have been described in depth under the county support section.

County Support

Bomet County:

Cooperatives: FIRM is working in partnership with Bomet County to assist it model the Multipurpose Cooperatives through which county seeks to promote investment at the ward level. The cooperatives are expected to provide credit, inputs, value addition and marketing of produce closer to the residents of Bomet. FIRM assisted the county conduct an appraisal of the functioning multipurpose cooperative units and based on the findings developed a viable Multipurpose cooperative model as per the needs of their members and incorporating County government's support. The appraisal also enabled identification of financial and technical needs that need successful development of the Cooperatives, which FIRM intends to support.

Renewable Energy: FIRM continued its support on Iria Maina site in Bomet County, whose topography and hydrology study began in April 2015. The study revealed that the site had the potential to produce 2.4Mw of hydro power. An information memorandum is being produced to avail information on the site to potential investors.

Monitoring and Evaluation: FIRM conducted training for 25 officers from the monitoring and evaluation interdepartmental teams. The objective of this training was to equip the officers with requisite skills to monitor and evaluate the County Integrated Development Plan (CIDP) and the Strategic Investment Plan (SIP). Performance indicators, critical milestones and how to report the findings were emphasized at the training as these are aspects also crucial for measuring impact of interventions for both the county and FIRM.

Cooperatives Rules and Regulations: FIRM has completed the assignment to assist Bomet County in the development of the county cooperatives legal framework comprising of Policy, Cooperatives Bill, Rules and Regulations for Cooperatives and SACCOs. A validation workshop involving the Cooperatives development department was conducted in the month June and the bill is ready for County Assembly's enactment.

Communications: FIRM's communications team conducted a two-day training session in Bomet County in response to a request from the county's communications department to

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support them develop a practical plan for shaping their overall communications strategy as stipulated in the county's Strategic Investment Plan.

The 11 participants were selected from relevant departments responsible for public engagement and information dissemination including Public Complaints, Civil Education and Public Awareness, Governor's Press Service and Communications. The training involved seminar facilitation and practical sessions that enabled participants to identify the county's main communication needs, key messages, appropriate and available media tools, and key communications champions. Through this training USAID FIRM aided to jumpstart and aligns the county's broader agenda of developing an effective communications strategy to support the SIP and the county's overall communications needs.

Meru County:

Investment Documentary: FIRM assisted Meru County to develop a 15-minute documentary for the Meru County Investment Conference held from 25th to 27th June 2015. Through the documentary, FIRM supported Meru County show case itself as an attractive, competitive and viable business destination to both local and international investors, including the increasingly influential diaspora community. The documentary brings out the unique commercial and business attributes of Meru County such as the future that the Vision 2030 infrastructure projects portends for business and commerce in Meru County, opportunities in Agriculture value addition, Tourism and hospitality industry, Energy and Real Estate and infrastructure.

Clean renewable energy: FIRM visited Meru County to document possible opportunities to invest in generation of renewable energy. The visited sites were included in the investors handbook that was distributed at the investment conference held from 25th-27th of June and are on the market for investors who wish to generate electricity. The sites and their potential were: Gitwiki Falls on Kathita River - 1.5 Mw, Kamachege Falls on Kithinu River - 2.5Mw, Thingithu River - 0.3Mw and Kangeta Hills (Wind energy potential) - 50Mw. These visits also informed the production of the video documentary mentioned above.

Nairobi City County:

Wakulima Market PPP: FIRM's partnership with Nairobi City County (NCC) currently focuses on assisting the county scout for a Private Public Partnership (PPP) to manage and operationalize the market. FIRM facilitated a meeting with NCC at the National Treasury on the proposed PPP structure and it was agreed that the PPP process commence at the earliest as the PPP agreement needs to be finalized prior to completion of market construction in Mid-2016. NCC has filled in the modified PPP template and is seeking guidance on the template and financials from FIRM prior to presentation of the same to National Treasury PPP Committee.

Machakos County

Vision 2020 Launch: On June 11, 2015, Machakos County officially launched their Vision 2020 Strategic Plan. The plan, developed with USAID FIRM's support, articulates Machakos County's strategy to promote a healthy and economically vibrant county by 2020. The plan is anchored in strategies around the 3 pillars of Kenya's Vision 2030 document, namely

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Economic, Social, and Governance areas. The plan further develops strategies and priorities for the key sectors in Machakos County. The Vision 2020 Strategic Plan was launched by Machakos County Governor H.E. Dr. Alfred Mutua and the event was attended by US Ambassador Godec, USAID Kenya Mission Director Karen Freeman, as well as representatives from the US Chamber of Commerce and the Kenyan private sector. Next, FIRM will work with Machakos County to identify and develop the key investment opportunities that the county should pursue to achieve this ambitious plan.

Taita Taveta County

Clean renewable energy: FIRM began the energy mapping process for Taita-Taveta County in April 2015. The energy mapping exercise identified two potential sites for further development. The first is a wind energy site in Voi at Izera, a 20,000-acre, privately owned ranch carved off the larger community-owned Sagala Ranch, the site has a potential to produce 50Mw. The second site, Funju Hills in Shagha, a potential wind site on county-owned land with an energy potential of 20Mw. FIRM will be developing the project prospectuses once the final energy asset map is approved in consultation with the County Government in July 2015.

Transform Taita Taveta 2020: FIRM in collaboration with Africa LEAD undertook a review of the County Integrated Development Plan (CIDP) at the request of the Governor, Executives and the Members of the County Assembly. The exercise led to a categorization of projects under six sectors, each incorporating the eleven departments that form the County Executive. The CIDP review is leading to the formulation of a Strategic Plan for Transform Taita-Taveta 2020, a unit under the auspices of the Governor's Economic Advisor.

FIRM will be supporting the development of the Strategy and the County Investment portfolio, taking into account 20 projects across six sectors: Water Resources and Irrigation; Agriculture, Livestock and Fisheries; Lands and Mining; Health Services; Tourism, Environment and Natural Resources and Public Works, Energy and ICT. The planning process is expected to culminate at the end of August 2015 with a validation workshop carried out with various stakeholders.

Brokered partnership with Red Cross: FIRM brokered a relationship between the County Government of Taita-Taveta and the Red Cross. Through this engagement, the Red Cross will finance the revamping of the Nakuruto Borehole by Lake Chala. This is a Vision 2030 project that has stagnated over the last three years. The Red Cross will provide KES 100 million (USD 1 Million) for the revamp and a further KES 100 million (US\$ 1 Million) for its execution and management. The Nakuruto Borehole will serve approximately 30,000 people in the Taveta region and will assist in the County's irrigation efforts.

The Red Cross will take an integrated approach, beginning by addressing WASH needs in Taveta, but will then look at linkages (and county budgets) to health, irrigation, etc. to develop a more holistic approach. Ayaz Manji (the Red Cross WASH Head) will go to Taita in July to review the Nakuruto borehole project and others with the plan to start work in October.

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SACCO Assessment: On request from the County Government of Taita Taveta, FIRM undertook a scoping and assessment of some of the SACCO's operating in the county. The assessment aimed to assist the county regain its foothold as the largest producer of agricultural products for the larger coastal region by way of ensuring increased quality agricultural production, high quality products, value addition and marketing. Cooperatives will be used to improve access to financial services and bring together farmers to realize efficiencies of scale along the key value chains that the county is interested in promoting namely Horticulture, Dairy, Livestock and Ranching and Mining.

Homa Bay County:

County Investment Portfolio: In June 2015, the FIRM team visited the county to scope investment opportunities and assist the county concretize its investment portfolio. The team visited several project sites and got an on-the-ground feel of the county's ongoing activities, a number of which are investment ready. Most of these opportunities were in the agriculture, trade and energy sectors. FIRM is currently working to develop a Strategic Investment Plan that will provide the County with a blue print for marketing and positioning the investment opportunities and will include the investment portfolio as a key chapter.

Clean Renewable Energy: FIRM visited the proposed Hydro electricity generation site along river Awach in Homa Bay County. The river has a potential to produce 1.5Mw. The site will be included in the county investment portfolio.

Lessons Learned

FIRM's quantitative results continue to grow year-on-year.

The growing achievements are due to the following conditions in Kenya and the approach utilized by FIRM:

- Kenya is the economic and financial hub of East and Central Africa; it has the largest GDP in the region.
- Kenya is the leader in mobile money and ICT (worldwide).
- In Kenya, USAID owns the largest DCA portfolio measured by number of transactions and diversity. It now stands at more than \$100 million
- Kenya has a population of over 40 million and 90% of Kenyans live in rural areas.
- FIRM has over 100 partnerships with financial institutions from the largest banks to DTM MFIs to NGO MFIs, SACCOs, etc.
- FIRMs approach is driven by partnerships grounded in TA and consulting.
- Partnership developed early in the project cycle drive results later due to leveraging and compounding.
- DAI has been continuously active in the financial sector for 20 years in Kenya and, as a result, the company is well-known and respected; DAI did not have to introduce itself, build trust and create networks – that was already done.

These factors, taken together, have driven FIRM's growing success year-on-year. Results will continue to increase.

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III. PROGRAM PROGRESS (Quantitative Impact)

The indicator data tables further below provide basic information to assess FIRM's progress toward achievement of our Development Objectives. The format is designed to collect data in a consistent manner for each reporting period. FIRM indicators require data collection on a quarterly basis and contain unaudited results. In subsequent quarterly reports, FIRM may update the reported data based on data quality assessments and audits as well as receiving additional information from partners.

Impact on Youth:

Although not part of our PMP, USAID requested that FIRM attempt to disaggregate beneficiary data by youth. FIRM requested partners to compute and report what figures of their beneficiaries were small holders, as per the indicator description. The figures obtained from 15 partners this quarter show that 79% of the beneficiaries reached were small holder farmers, a modest increase of about 9% from last quarter's figure. This percentage increase demonstrates FIRM's progress in rural reach.

Small Holder Farmers Estimates

FIRM continues to track and report the number of small holder farmers reached by the project as requested by USAID Kenya. In this reporting period, 70% of the beneficiaries reached are small holder farmers. This is data extracted from 22 partners that responded to the data call on this section. This compares well to the past quarters where FIRM has been able to reach 80% small holder farmers. It is expected that in the second and third quarters, the data shall stabilize at 80-85% as more partners increase operations.

The smallholder indicator table is below. It is important to note that this indicator is not in our approved PMP and there is no target for it. Like in the past quarters, the data provided here is an approximation from data submitted by FIRM partners.

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Indicator 4.5.2 – 5: Number of farmers and others who have applied new technologies or management practices as a result of USG assistance Baseline 0: FTF indicator

DISAGGREGATE	FY 2011	FY 2012		FY 2013		FY 2014		FY 2015				Annual Target	
<i>-Gender(M/W) -New/Continuing Clients</i>		Q1 – Q4		Q1 – Q4		Q1 – Q4		Q1 Oct – Dec 2014	Q2 Jan – Mar 2015	Q3 Apr – Jun 2015	Q4 Jul – Sep 2015		TOTAL (Q1 – Q4)
		Target	Actual	Target	Actual	Target	Actual	Actual	Actual	Actual	Actual		
GENDER	N/A	10,000	36,523	104,700	296,710	189,400	584,528	201,133	183,914	172,384			279,900
M			28,006	52,350	149,948	85,230	386,303	134,039	129,942	119,010			111,960
W			8,517	52,350	146,762	104,170	198,225	67,094	53,972	53,374			167,940
NEW/ CONTINUING	N/A	10,000	36,523	104,700	296,710	189,400	584,528	201,133	183,914	172,384			279,900
New Clients			36,523	70,000	296,710	90,000	584,528	201,133	183,914	172,384			100,000
Continuing Clients			-	34,700	-	99,400		-	-	-			179,000

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Indicator 4.5.2 – 11: Number of food security private enterprises (for profit), producer organizations, water users associations, women’s groups, trade and business associations, and community-based organizations receiving USG assistance													
Baseline 0: FTF indicator													
DISAGGREGATE	FY 2011	FY 2012		FY 2013		FY 2014			FY 2015				
- Type of Organization -New / Continuing clients		Q1 – Q4		Q1 – Q4		Q1 – Q4		Q1 Oct – Dec 2014	Q2 Jan – Mar 2015	Q3 Apr - Jun 2015	Q4 July – Aug 2015	TOTAL Q1 – Q4	Annual Target
		Target	Actual	Target	Actual	Target	Actual	Actual	Actual	Actual	Actual		
TYPE OF ORG.	N/A	N/A	313	400	372	450	331	110	38	76			450
Private Enterprises			36	50	51	60	60	8	1	-			60
Producer Orgs			12	20	12	25	89	-	-	-			25
Water Users Assoc.			21	40	35	45	71	36	36	36			45
Women’s Groups			241	270	262	285	1	-	-	-			285
Trade & Business Assoc.			3	10	11	20	40	66	1	40			20
Community-Based Orgs			-	10	1	15	129	-	-	-			15
NEW/CONTINUING	N/A	N/A	313	400	372	450	331	110	38	76			450
New			313	-	59	-	-	8	2	40			-
Continuing			-	-	313	-	-	102	36	36			-

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Indicator 4.5.2 – 13: Number of rural households benefiting directly from USG interventions													
Baseline 0: FTF indicator													
DISAGGREGATE	FY 2011	FY 2012		FY 2013		FY 2014		FY 2015					
-Gendered H/H Type - New/Continuing Clients		Q1 – Q4		Q1 – Q4		Q1 – Q4		Q1 Oct – Dec 2014	Q2 Jan – Mar 2015	Q3 Apr – Jun 2015	Q4 Jul – Sep 2015	TOTAL (Q1 – Q4)	Annual Target
		Target	Actual	Target	Actual	Target	Actual	Actual	Actual	Actual	Actual	Actual	
HOUSEHOLD TYPE	N/A	245,000	212,000	300,000	642,863	730,000	666,094	207,181	195,623	183,273			850,000
WNM				150,000	314,603	209,000	246,134	68,930	59,593	60,105			270,000
MNW				150,000	323,614	171,000	419,146	137,317	135,393	122,678			180,000
M&W	N/A			-	4,646	-	814	934	637	490			-
CNA				-	-	-	-	-	-	-			-
NEW / CONTINUING		245,000	212,000	300,000	642,863	380,000	666,094	207,181	195,623	183,273			450,000
New				-	642,863	-	666,094	207,181	195,623	183,273			-
Continuing				-	-	-	-	-	-	-			-

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Indicator 4.5.2 – 25: Number of people with a savings account or insurance policy as a result of USG Assistance													
Baseline 0: FTF indicator													
DISAGGREGATE	FY 2011	FY 2012		FY 2013		FY 2014		FY 2015					
<i>-Type of A/C-Policy -Gender of A/C- Policy Holder</i>		Q1 – Q4		Q1 – Q4		TOTAL Q1 – Q4		Q1 Oct – Dec 2014	Q2 Jan – Mar 2015	Q3 Apr – Jun 2015	Q4 Jul – Sep 2015	TOTAL (Q1 – Q4)	Annual Target
		Target	Actual	Target	Actual	Target	Actual	Actual	Actual	Actual	Actual	Actual	
TYPE OF A/C POLICY	N/A	N/A	49,772	75,000	217,567	85,000	320,960	505,733	347,497	394,865			90,000
Savings			46,750	37,500	208,944	42,500	275,187	476,928	313,188	375,572			45,000
Insurance			3,022	37,500	8,623	42,500	45,773	28,805	34,309	19,293			45,000
GENDER OF OWNER	N/A	N/A	49,772	75,000	217,567	85,000	320,960	505,733	347,497	394,865			90,000
M			27,378	37,500	90,246	38,250	129,893	193,354	139,721	144,646			39,600
W			22,394	37,500	127,321	46,750	191,067	312,381	207,777	250,219			50,400

FINANCIAL INCLUSION FOR RURAL MICROENTERPRISES

Indicator 4.5.2 – 27: Number of members of producer organizations and community-based organizations receiving USG assistance													
Baseline 0: FTF indicator													
DISAGGREGATE	FY 2011	FY 2012		FY 2013		FY 2014		FY 2015					Annual Target
-Type of Organization -Gender		Q1 – Q4		Q1 – Q4		Q1 – Q4		Q1 Oct – Dec 2014	Q2 Jan – Mar 2015	Q3 Apr – Jun 2015	Q4 Jul - Sep 2015	TOTAL (Q1 – Q4)	
		Target	Actual	Target	Actual	Target	Actual	Actual	Actual	Actual	Actual	Actual	
TYPE OF ORG.	N/A		113,228	200,000	232,966	250,000	484,068	164,200	168,162	154,292			300,000
Producer Orgs.			30,728	80,000	174,141	125,000	483,793	163,842	167,875	2,280			180,000
CBOs			82,500	120,000	58,825	125,000	275	358	287	152,012			120,000
GENDER OF MEMBER	N/A		113,228	200,000	232,966	250,000	484,068	164,200	168,162	154,292			300,000
M			88,845	100,000	155,483	112,500	361,632	122,944	125,834	115,120			120,000
W			24,383	100,000	77,483	137,500	122,436	41,256	42,328	39,172			180,000

FINANCIAL INCLUSION FOR RURAL MICROENTERPRISES

DISAGGREGATE	FY 2011	FY 2012		FY 2013		FY 2014		FY 2015					
-Type of Loan Recipient -Gender of recipient		Q1 – Q4		Q1 – Q4		Q1 – Q4		Q1 Oct – Dec 2014	Q2 Jan – Mar 2015	Q3 Apr – Jun 2015	Q4 Jul - Sep 2015	TOTAL (Q1 – Q4)	Annual Target
		Target	Actual	Target	Actual	Target	Actual	Actual	Actual	Actual	Actual	Actual	
TYPE OF LOAN RECIPIENT		225M	103M	250M	259,766,580	375M	287,288,115	51,464,239	21,167,196	20,108,757			500M
Producers		-	-	150M	140,273,953	243.75 M	98,313,588	291,101	401,943	554,481			350M
Local Traders/Assemblers		-	-	50M	-	75M	-	-	-	-			125M
Wholesalers/Processors		-	-	25M	-	37.5M	-	-	-	-			25M
Others		-	-	25M	119,492,627	18.75M	188,975,527	51,173,138	20,765,253	19,554,276			-
GENDER OF RECIPIENT		225M	103M	250M	259,766,580	375M	287,288,115	51,464,239	21,167,196	20,108,757			500M
M		146.25 M	51.68M	150M	84,793,588	187.5M	217,638,188	17,346,928	8,123,039	6,605,806			200M
W		78.75M	51.32M	100M	174,669,762	187.5M	68,645,581	33,018,347	12,559,801	13,215,716			300M
Joint A/C			-	-	303,230	-	1,004,106	1,098,964	484,356	287,235			-

FINANCIAL INCLUSION FOR RURAL MICROENTERPRISES

Indicator 4.5.2 – 30: Number of MSMEs, including farmers, receiving USG assistance to access bank loans													
Baseline 0: FTF indicator													
DISAGGREGATE	FY 2011	FY 2012		FY 2013		FY 2014		FY 2015					Annual Target
-Size of MSME -Gender of Owner		Q1 – Q4		Q1 – Q4		Q1 – Q4		Q1 Oct – Dec 2014	Q2 Jan – Mar 2015	Q3 Apr – Jun 2015	Q4 Jul - Sep 2015	TOTAL (Q1 – Q4)	
		Target	Actual	Target	Actual	Target	Actual	Actual	Actual	Actual	Actual	Actual	
SIZE OF MSME	N/A		158,175	200,000	189,168	250,000	597,048	207,127	194,554	184,416			300,000
Micro			158,175	100,000	189,168	150,000	-	-	-	1,770			200,000
Small			-	50,000	-	62,500	558,975	188,734	187,971	178,872			80,000
Medium	N/A		-	50,000	-	37,500	38,073	18,393	6,583	3,774			20,000
GENDER OF OWNER			158,175	200,000	189,168	250,000	597,048	207,127	194,554	184,416			300,000
M			79,847	100,000	37,174	112,500	364,966	137,265	135,719	123,887			120,000
W			78,328	100,000	150,966	137,500	231,529	68,930	58,199	60,039			180,000
Joint A/C			-	-	1,028	-	553	932	636	490			-
N/A			-	-	-	-	-	-	-	-			-

FINANCIAL INCLUSION FOR RURAL MICROENTERPRISES

Indicator 4.5.2-37 Number of MSMEs, including farmers, receiving business development services from USG assisted sources													
Baseline 0: FTF indicator													
DISAGGREGATE	FY 2011	FY 2012		FY 2013		FY 2014		FY 2015					Annual Target
-Size of MSME -MSME Type -Gender of Owner		Q1 – Q4		Q1 – Q4		Q1 – Q4		Q1 Oct – Dec 2014	Q2 Jan – Mar 2015	Q3 Apr – Jun 2015	Q4 Jul – Sep 2015	TOTAL (Q1 – Q4)	
		Target	Actual	Target	Actual	Target	Actual	Actual	Actual	Actual	Actual	Actual	
SIZE OF MSME	N/A		38	50	53	65	241	110	38	76			65
Micro			3	25	4	45	89	-	1	40			50
Small			22	15	31	15	146	110	37	36			10
Medium	N/A		13	10	18	5	6	-		-			5
TYPE OF MSME			38	50	53	65	241	110	38	76			65
Ag Producers			12	20	12	30	212	66	-	-			35
Input Suppliers			-	10	-	15	-	-	-	-			15
Traders			-	5	-	10	2	-	2	40			10
Output Processors			-	5	-	5	-	-	-	-			5
Non-Agricultural			-	-	-	-	4	-	-	-			-
Other			26	10	41	5	23	44	36	36			-
GENDER OF OWNER			38	50	53	65	241	110	38	76			65
M			1	5	1	10	-	-	-	-			20
W			1	15	1	25	-	-	-	-			30
Joint			-	10	-	15	-	-	-	-			15
N/A			36	20	51	15	241	110	38	76			-

FINANCIAL INCLUSION FOR RURAL MICROENTERPRISES

Indicator / Disaggregation	Baseline Year	Baseline Value	2013		2014		2015						
			Target	Actual	Target	Actual	Q1	Q2	Q3	Q4	Total	Target	
			PPR										
FTF 01(): Estimated number of FTF beneficiaries holding 5 hectares or less of arable land or equivalent units of livestock	0	0			19,170.00	129,052.00	27,638	15,122	12,062				30,000
FTF 01(): Estimated percentage of FTF beneficiaries holding 5 hectares or less of arable land or equivalent units of livestock	0	0			50%	80%	70%	79%	96%				80%
Land													
Estimated number of beneficiaries	0	0											
Estimated percentage of all beneficiaries	0	0											
Livestock													
Estimated number of beneficiaries	0	0			19,170.00	129,052.00	27,638	15,122	12,062				30,000
Estimated percentage of all beneficiaries					50%	80%	70%	79%	96%				80%

*This number of farmers is from the agricultural and rural loans (4.5.2-29). As per the guidelines, we report the farmers in Livestock segment only since the small-holders herein reported fall under land and livestock.

IV. PERFORMANCE MONITORING

Performance Monitoring

Partners were required to submit data collection forms, duly dated and signed, showing aggregate values specific to the reporting period stated, and spreadsheet to back up the values reported on the data collection form. The reporting and data collection process improved this quarter. The data-flow process has been streamlined to ensure timeliness, accuracy and validity of data from partners.

In this reporting period, FIRM supported Bomet County in developing M&E frameworks for internal and external reporting. FIRM also continued with extending support to the rural partners on reporting procedures. These included Bomet Saccos, and EADD SACCOs in the Rift Valley Counties. The M&E team also continued to provide needed information to MSI Kenya to assist in FIRM's project evaluation process.

V. PROGRESS ON LINKS TO OTHER USAID PROGRAMS

FIRM continues to partner with Africa LEAD II to collaborate and coordinate counties in which partnerships overlap. This has primarily happened in Bomet, where LEAD is utilizing the findings of the SIP to provide capacity building and leadership training to county staff. A similar collaboration is in the pipeline for Taita Taveta County as well.

VI. PROGRESS ON LINKS WITH GOK AGENCIES

Linkages with GOK agencies remain unchanged from the previous period.

VII. PROGRESS ON USAID FORWARD

During this quarter, FIRM continued to incrementally sustain progress on USAID Forward objectives.

In its partnership with financial institutions, FIRM supports an array of agriculture activities under Feed the Future and in clean/renewable energy and water. Financial institutions appetite for consulting services will remain strong and consistent overtime. FIRM's role in this area is two-pronged.

First, the project seeks to increase each institution's profitability while demonstrating the value provided by the local consulting industry (i.e. the financial institution grows while increasing profits). After FIRM concludes, these financial institutions are expected to source Kenyan consultants and companies to support ongoing business needs – all forms of technical assistance and capacity building but across increasing levels of sophistication.

Second, FIRM sources Kenyan consultants on behalf of financial institutions to demonstrate the value offered by the local industry. In cases gaps exist in the market for services, FIRM works with local consultants or companies to build the missing capacities and capabilities. In the Kenyan marketplace, the greatest challenge is the over reliance placed on an owner/operator to complete multiple, ongoing, high-quality assignments. In most, if not all cases, these companies are small and entirely dependent on the technical skills and managerial abilities of the owner/operator. If the company has too many assignments at the same time, it does not have the personnel able to fill in for the owner/operator. The key challenge calls for assisting these high-quality individuals build their companies in order to handle multiple assignments while meeting acceptable standards.

VIII. SUSTAINABILITY AND EXIT STRATEGY

FIRM's sustainability and exit strategy is grounded on USAID Forward objectives. While seeking to achieve contractual objectives under the Task Order, the project works to enable financial and non-financial service providers to enter new markets and increase profitability. In time, these businesses will source services from the Kenyan consulting industry. Likewise, the local consulting industry will reach of level of technical and managerial capacity necessary to meet the increasing sophistication of Kenya's businesses.

IX. NEXT QUARTER'S WORK PLAN

FIRM does not anticipate any deviations or setbacks to the project workplan submitted in 2014. In fact, the growth of new opportunities outpaces original planning forecasts. Current partners continue to request new support to position and prepare for new business opportunities (that are fully aligned with the Feed the Future goals).

X. FINANCIAL INFORMATION

XI. PROJECT ADMINISTRATION

Constraints and Critical Issues

FIRM is also within the final year of the contract and has already started closedown planning, and we await possible extension. .

FIRM also continues to face challenges with the VAT reimbursement process. As indicated below, FIRM currently has a significant portion of funds tied up in the VAT reimbursement process. This has limited the amount of funds available for project activities.

Personnel

During this quarter FIRM's contracts specialist, Lillian Aketch and County Support Partnership Specialist, Lucy Kimani resigned from their positions. FIRM will not be replacing these positions.

Changes in the Project

There were no significant changes to the project this quarter.

VAT Reimbursement Status

In this quarter we have received 11 VAT exemptions from USAID / KRA.

FIRM is currently awaiting 219 VAT exemptions submitted from January 2011 to June 30 2015 amounting to \$297,027.70

Also related to VAT, FIRM currently using the new USAID VAT guidelines on DA-1 submission requirements that took effect from October 1, 2014. FIRM has put in place new procedures to meet the new timelines; however, FIRM will note that we have had challenges in receiving sufficient DA-1 forms to process invoices and may seek USAID guidance in the future.

Contract Modifications and Amendments

There were no modifications or amendments to the contract during this quarter.

Annexes

Annex I: Quarterly Deliverables

FIRM Deliverables paid from April - June 2015

Date paid	Vendor	Deliverables paid in April 2015	Ksh	USD
9-Apr-15	Viability Africa	Del# 7 - Debt Term Sheets (Northern Energy Biomass) - Assignment - To progress to financial close for viable renewable energy generation projects		
9-Apr-15	Gilbert Vidolo Ambani	Del#7 - Monthly report; February 2015 - Assignment - Coordinate infrastructure management and quality assurance		
9-Apr-15	Summit for African SACCO & Cooperatives (SASCO)	PO-244 - Deliverable#3 - Report on developed and refined products based on market research findings. - Assignment - Assist Skyline SACCO develop/refine products, develop Strategic marketing plan and conduct training		
9-Apr-15	Summit for African SACCO & Cooperatives (SASCO)	PO-244 - Deliverable#4 - Delivery and acceptance of a draft 3-year strategic marketing plan - Assignment - Assist Skyline SACCO develop/refine products, develop Strategic marketing plan and conduct training		

9-Apr-15	Summit for African SACCO & Cooperatives (SASCO)	PO-244 - Deliverable#5 - Workshop report on products and the draft strategic marketing plan - Assignment - Assist Skyline SACCO develop/refine products, develop Strategic marketing plan and conduct training		
9-Apr-15	Summit for African SACCO & Cooperatives (SASCO)	PO-244 - Deliverable#6 - Comprehensive 3-year strategic marketing plan - Assignment - Assist Skyline SACCO develop/refine products, develop Strategic marketing plan and conduct training		
9-Apr-15	Summit for African SACCO & Cooperatives (SASCO)	PO-244 - Deliverable#7 - A training delivery report on marketing and product management - Assignment - Assist Skyline SACCO develop/refine products, develop Strategic marketing plan and conduct training.		
9-Apr-15	HOMA BAY AGRICULTURAL TRAINING CENTRE	Balance payment- Meeting expenses during Homa Bay strategic investment plan trip on Departmental workshops from 03/23/2015 - 03/28/2015		
9-Apr-15	Musoni Kenya Limited	PO-173 Del#5 - Progress report - Dec. 2014 & Feb. 2015. Assign. -Financial and operational assistance to Musoni MFI to set up a branch in Kisii		
9-Apr-15	Musoni Kenya Limited	Unmet Deliverables - PO-173 Del#5- Assign. -Financial and operational assistance to Musoni MFI to set up a branch in Kisii		
9-Apr-15	Eco scout Kenya Ltd	Group lending training curriculum		
9-Apr-15	Eco scout Kenya Ltd	A TOT report		

9-Apr-15	Eco scout Kenya Ltd	TOT roll out plan-for implementation, monitoring and evaluation		
14-Apr-15	Consolata Mbalwa Akumu	Deliverable#6 - March 2015 report detailing tasks accomplished during the month as captured in the SOW.		
15-Apr-15	Betty Wamaitha	Deliverables # 1 as outlined in contract no: FIRM-ICA-043 for the month of March 2015.		
9-Apr-15	Essence International Ltd	PO-238 - Deliverable # 2 - Report on the current products based on the field /market research - Assignment - Review/Develop products, comprehensive system manuals and process maps		
9-Apr-15	Essence International Ltd	PO-238 - Deliverable # 3 - Workshop report with recommendations on the proposed products - Assignment - Review/Develop products, comprehensive system manuals and process maps		
9-Apr-15	Essence International Ltd	PO-238 - Deliverable # 4 - report indicating which manuals have been reviewed /developed - Review/Develop products, comprehensive system manuals and process maps		
9-Apr-15	Essence International Ltd	PO-238 - Deliverable # 5 - Report on the new process maps - Assignment - review/Develop products, comprehensive system manuals and process maps		

9-Apr-15	Essence International Ltd	PO-238 - Deliverable # 6 - Workshop to present final products, manuals and process maps and a comprehensive report - Assignment - Review/Develop products, comprehensive system manuals and process maps		
7-Apr-15	Sixty Seven Airport Hotel	Meeting expenses with Machakos county officials, 31 persons		
17-Apr-15	Council of Governors	Conference fee on Devolution conference from 04/20/2015 - 04/24/2015 - Sam Kona		
17-Apr-15	Council of Governors	Conference fee on Devolution conference from 04/20/2015 - 04/24/2015 - Linda Kagota		
17-Apr-15	Council of Governors	Conference fee on Devolution conference from 04/20/2015 - 04/24/2015 - Emmy Chepkemoi, Bomet County		
17-Apr-15	Council of Governors	Conference fee on Devolution conference from 04/20/2015 - 04/24/2015 - Benard Siele, Bomet County		
17-Apr-15	Council of Governors	Conference fee on Devolution conference from 04/20/2015 - 04/24/2015 - Paul Towett, Bomet County		
17-Apr-15	Council of Governors	Conference fee on Devolution conference from 04/20/2015 - 04/24/2015 - Kilelson Mutai, Bomet County		
17-Apr-15	Council of Governors	Conference fee on Devolution conference from 04/20/2015 - 04/24/2015 - Wesley Sigei, Bomet County		

17-Apr-15	Council of Governors	Conference fee on Devolution conference from 04/20/2015 - 04/24/2015 - Renny Mutai, Bomet County		
17-Apr-15	Kenya Renewable Energy Association	PO-220 - Deliverable# 2 - List of trained practitioners for the September 2014 semester - Assignment - Increase access to renewable energy and facilitate compliance with regulatory development		
17-Apr-15	Kenya Renewable Energy Association	PO-220 - Deliverable# 3 - Training report on the training conducted during the September 2014 - Assignment - Increase access to renewable energy and facilitate compliance with regulatory development		
22-Apr-15	Winifred Nyanguthie Isika	Monthly report for month of March 2015, Outlining achievements for the month and signed by the executive director		
22-Apr-15	VOI Wildlife Lodge	Meeting expenses during final energy-related field visits with Viability, Meeting with Biogas Taita-Taveta and CEC on 04.14.15		
23-Apr-15	DORCAS MWANGI	Deliverable#4 Final documentary & delivery of inputs collected - Develop a narrative that covers the experience, activities and achievements of DAI's work in the access to finance area		
24-Apr-15	Consolata Mbalwa Akumu	Deliverable#7 - April 2015 report detailing tasks accomplished during the month as captured in the SOW.		
27-Apr-15	Ultimate Limited	PO-231 - Del# 2 - Detailed Organizational model - Assignment - Assist Sky SACCO develop an operational model, system manuals and deliver training for Management and Staff		
27-Apr-15	Ultimate Limited	PO-231 - Del# 3 - Comprehensive Operational manuals- Assignment - Assist Sky SACCO develop an operational model, system manuals and deliver training for Management and Staff		

27-Apr-15	Ultimate Limited	PO-231 - Del# 4 - Training curriculum and materials - Assignment - Assist Sky SACCO develop an operational model, system manuals and deliver training for Management and Staff		
27-Apr-15	Ultimate Limited	PO-231 - Del# 5 - Training report - Assignment - Assist Sky SACCO develop an operational model, system manuals and deliver training for Management and Staff		
27-Apr-15	BRIGID OTIATI	Deliverables as outlined in contract no: FIRM-ICA-044 for the month of April 2015.		
30-Apr-15	Laura Chao Mwangola	Deliverable No. 4 - March 31-2015 - Assignment -provide ongoing technical support to the Council of Governors through diversifying the resource base for county-led development programming and stakeholder liaison.		
		Total deliverables paid in April 2015		
Deliverables for May 2015				
5-May-15	Evans Ouma Ochieng	Deliverables as outlined in contract no: FIRM-ICA-047 for the month of April 2015.		
8-May-15	BIG FIVE AFRICA LIMITED	PO-271 - Deliverable# 5 - Delivery and acceptance of an assignment workplan - Assignment - To support Bomet County with water sector strategic planning, governance, gender and financing proposal development for new investments		
8-May-15	Betty Wamaitha	Deliverables # 2 as outlined in contract no: FIRM-ICA-043 for the month of April 2015.		

13-May-15	Fairview Hotel Ltd	Meeting expenses during a meeting with partners from 02/09/15 to 02/10/15		
13-May-15	Fairview Hotel Ltd	Meeting expenses during USAID - Crescent Takaful Sacco on 03/26/15		
19-May-15	Viability Africa	Del# 8 - Debt Term Sheets (AM Ventures Hydro) - Assignment - To progress to financial close for viable renewable energy generation projects		
21-May-15	Poa Place Resort (Sixty four centre Limited)	Meeting expenses during AMFI financial literacy TOT for 31 participants from 05/14/15 to 05/16/15		
22-May-15	Brevan Hotel & Conference Centre Ltd	Balance on meeting expenses during Bomet cooperative policy workshop from 05/05/15 to 05/06/15		
26-May-15	MAPINFOTEK GEOMATIKS LIMITED	PO -280 - Deliverable 1 - Work plan and a brief initial reconnaissance trip report of the site findings - Assignment - Conduct a Topographical Survey For The 2.34mw Iria Maina Small Hydropower Project, Bomet County		
26-May-15	BRIGID OTIATI	Deliverables as outlined in contract no: FIRM-ICA-044 for the month of May 2015.		
26-May-15	BIG FIVE AFRICA LIMITED	PO-271 - Deliverable# 3 - Delivery and acceptance of an assignment workplan - Assignment - To support Bomet County with water sector strategic planning, governance, gender and financing proposal development for new investments		
28-May-15	Gilbert Vidolo Ambani	Del#8 - Monthly report; March 2015 - Assignment - Coordinate infrastructure management and quality assurance		

28-May-15	Consolata Mbalwa Akumu	Deliverable#8 - May 2015 report detailing tasks accomplished during the month as captured in the SOW.		
28-May-15	LET IT GROW	PO-289 - Deli# 1 - Recce visit to Meru to meet with the County Team and also visit some of the sites for filming - Assignment - Meru County Investment Conference Documentary		
29-May-15	Hotel Cathay LTD	Meeting expenses for day 1 for 30 pax, May 11 2015 during AMFI financial literacy training.		
29-May-15	Hotel Cathay LTD	Meeting expenses for day 2 for 26 pax, May 12 2015 during AMFI financial literacy training.		
29-May-15	Hotel Cathay LTD	Meeting expenses for day 3 for 26 pax, May 13 2015 during AMFI financial literacy training.		
29-May-15	SAROVA SALT LICK GAME LODGES	Conference package for 40 delegates during Taita-Taveta CIDP Unpacking Exercise with Africa Lead on 29th April 2015		
29-May-15	SAROVA SALT LICK GAME LODGES	Conference package for 30 delegates during Taita-Taveta CIDP Unpacking Exercise with Africa Lead on 30th April 2015		
28-May-15	LET IT GROW	PO-277 - Del#1 & 2- Delivery and acceptance of a functioning website and a Digital Strategy - Assignment - Assist the Credit Factory Ltd in designing, launching and implementation of the company's website and digital strategy		
28-May-15	FR LET IT GROW	VAT on PO-277 - Assignment - Assist the Credit Factory Ltd in designing, launching and implementation of the company's website and digital strategy		

		Total deliverables paid in May 2015		
Deliverables for June 2015				
2-Jun-15	Sunshine Hotels Ltd	75% part payment on half day conference for 16 persons during EADD FSAs Operational plans development assistance, M&E data issues handling Meetings on 06/03/2015		
2-Jun-15	The Noble Hotel and conference Centre	75% part payment on half day conference package for 32 persons during EADD FSAs Operational plans development assistance, M&E data issues handling Meetings on 06/04/2015		
3-Jun-15	Evans Ouma Ochieng	Deliverables as outlined in contract no: FIRM-ICA-047 for the month of May 2015.		
3-Jun-15	Martin Murigi Mburu	ICA-051 - Del#1 - Delivery and acceptance of inception report - Assignment - provide Homa Bay County with technical assistance to lead the development of a strategic investment plan.		
3-Jun-15	Martin Murigi Mburu	ICA-051 - Del#2 - A report summarizing the facilitation of initial workshop with Homa Bay County - Assignment - provide Homa Bay County with technical assistance to lead the development of a strategic investment plan.		
3-Jun-15	Martin Murigi Mburu	ICA-051 - Del#3 - Delivery and acceptance of a report summarizing the 10 departmental information sessions - Assignment - provide Homa Bay County with technical assistance to lead the development of a strategic investment plan.		

3-Jun-15	Peter Mutuku Lewa	ICA-050 - Del# 1 Delivery and acceptance of inception report - Assignment - provide Homa Bay County with technical assistance to lead the development of a strategic investment plan.		
3-Jun-15	Peter Mutuku Lea	ICA-050 - Del#2 A report summarizing the facilitation of initial workshop - Assignment - provide Homa Bay County with technical assistance to lead the development of a strategic investment plan.		
3-Jun-15	Peter Mutuku Lea	ICA-050 - Del#3 Delivery and acceptance of a report summarizing the 10 departmental information sessions - Assignment - provide Homa Bay County with technical assistance to lead the development of a strategic investment plan.		
3-Jun-15	Viability Africa	Del# 9 - Site Visit to Meru County , Energy Asset Map (Bomet county), Monthly County Summary Report - Assignment -To progress to financial close for viable renewable energy generation projects		
4-Jun-15	Michael Wainaina	ICA-055 - Del# 1 Delivery and acceptance of a reconnaissance report - Assignment - To conduct a hydrological assessment study for the 2.34 mw Iria Maina small hydropower project, Bomet County.		
4-Jun-15	Viability Africa	Del# 10 - Project Prospectus (County #Bomet county), technical Supplier Proposals (Project #4), Monthly County Summary Report - Assignment - To progress to financial close for viable renewable energy generation projects		
4-Jun-15	Nation Media Group	Newspaper advertisement on financial support for solar PV technical training courses		
4-Jun-15	Eric Tiff Adams	ICA-052 - Del#1 Delivery and acceptance of an Integrated Water Project Concept document - Assignment - To support the Taita-taveta county team on conceptualizing the integrated bulk water project.		

4-Jun-15	Eric Tift Adams	ICA-052 - Del#2 A 3-4 page marketing overview for potential partners/donors/Del#3 - A 2-4 page concepts for high impact project- Assignment - To support the Taita-taveta county team on conceptualizing the integrated bulk water project.		
5-Jun-15	ROM Enterprises Ltd	Invitation cards for Machakos strategic investment launch		
5-Jun-15	Royal Court Hotel	Meeting expenses for 36 persons during 3 days TOT financial literacy training in Mombasa from 5/28/5-5/30/5		
8-Jun-15	Meru Slopes Hotel	Meeting expenses during AMFI financial literacy TOT in Meru for 26 persons on 05/21/15		
8-Jun-15	Meru Slopes Hotel	Meeting expenses during AMFI financial literacy TOT in Meru for 36 persons on 05/20/15		
8-Jun-15	Meru Slopes Hotel	Meeting expenses during AMFI financial literacy TOT in Meru for 24 persons on 05/22/15		
9-Jun-15	GELIAN INVESTMENT LTD (Gelien Hotel-Machakos)	75% payment on meeting expenses for 200 persons during Machakos strategic investment Launch on 06/11/2015		
9-Jun-15	Brevan Hotel & Conference Centre Ltd	2 days conference expenses for 16 pax during Bomet County Communications Training from 06/03/2015 - 06/04/2015 - Michael Manyibe		
9-Jun-15	Brevan Hotel & Conference Centre Ltd	3 days conference expenses for 28 persons during Bomet County Communications Training from 06/02/2015 - 06/05/2015		
12-Jun-15	Betty Wamaitha	Deliverables # 3 as outlined in contract no: FIRM-ICA-043 for the month of May 2015.		

12-Jun-15	Godmin Geoservices	PO-284 Del# 1 -Time lined work plan - Assignment - Conduct a Geological and Geotechnical Survey for the Development of the 1.44 MW Kapkateny Falls Small Hydro Power Project, Bungoma County, for AM Ventures Limited - professional Fees		
12-Jun-15	Godmin Geoservices	PO-284 Del# 1 - Time lined work plan - Assignment - Conduct a Geological and Geotechnical Survey for the Development of the 1.44 MW Kapkateny Falls Small Hydro Power Project, Bungoma County, for AM Ventures Limited – Logistics		
12-Jun-15	Laura Chao Mwangola	Deliverable No. 5 - April 30-2015 - Assignment -provide ongoing technical support to the Council of Governors through diversifying the resource base for county-led development programming and stakeholder liaison.		
15-Jun-15	LET IT GROW	PO-289 - Deli# 2 - Delivery and acceptance of the raw footage - Assignment - Meru County Investment Conference Documentary		
15-Jun-15	LET IT GROW	PO-290 - Del#2 - Draft script for the photo/video shoot - Assignment - Assist the Credit Factory develop a visual identity that potential clients can easily identify with and connect with through a series of photo and video shoots		
15-Jun-15	LET IT GROW	PO-290 - Del#3 - Credit Factory branded merchandise - Assignment - Assist the Credit Factory develop a visual identity that potential clients can easily identify with and connect with through a series of photo and video shoots		
15-Jun-15	LET IT GROW	PO-290 - Del#4 - Edited Photo album and Video clips - Assignment - Assist the Credit Factory develop a visual identity that potential clients can easily identify with and connect with through a series of photo and video shoots		
15-Jun-15	LET IT GROW	PO-290 - Del#5 - Final Photo album/Video clips - Assignment - Assist the Credit Factory develop a visual identity that potential clients can easily identify with and connect with through a series of photo and video shoots		

16-Jun-15	CREDIT FACTORY LIMITED	Del#7 - Quarterly Progress Reports; March 2015 to May 2015 .Assignment - Nyanza Lending pilot support to The Credit Factory		
18-Jun-15	BEAMA CLASSIC DECO	Meeting expenses, tents during Machakos County Strategic Investment Launch on 06/11/15		
18-Jun-15	Gilbert Vidolo Ambani	Del#9 - Monthly report; April 2015 - Assignment - Coordinate infrastructure management and quality assurance		
19-Jun-15	The Alba Hotels Limited	PO-289 - Logistics cots for let it grow staff, Kevin Nzioka and Chris Horvath during Meru County Investment Conference Documentary		
25-Jun-15	Graeme Watson Associates	PO-28 - Del#1 Time lined work plan (Logistics)- Assignment - Conduct two grid interconnection studies: Garissa and Bungoma County		
25-Jun-15	Graeme Watson Associates	PO-28 - Del#1 Time lined work plan (Professional fees)- Assignment - Conduct two grid interconnection studies: Garissa and Bungoma County		
19-Jun-15	CHEZ PROMOTIONS LIMITED	PO--295 - Del# 1 - MIPB Investor Handbook A5 - Assignment - Machakos Vision 2020 SIP Launch Promotional Materials		
19-Jun-15	CHEZ PROMOTIONS LIMITED	PO--295 - Del# 2 - MIPB Brochures with UV finish (sample of quality available in our office) - Assignment - Machakos Vision 2020 SIP Launch Promotional Materials		

19-Jun-15	CHEZ PROMOTIONS LIMITED	PO--295 - Del# 3 - Branded Pens (USAID Kenya, MIPB and the Court of Arms seal) - Assignment - Machakos Vision 2020 SIP Launch Promotional Materials		
19-Jun-15	ROM Enterprises Ltd	PO-300 - Del#1 - Designed, formatted and printed Machakos County SIP Booklets - Assignment - Machakos Vision 2020 SIP Launch Promotional Materials		
19-Jun-15	ROM Enterprises Ltd	PO-300 - Del#2 - Designed, formatted and printed Machakos County SIP Summary Booklets. - Assignment - Machakos Vision 2020 SIP Launch Promotional Materials		
19-Jun-15	ROM Enterprises Ltd	PO-300 - Del# 5 - USAID FIRM Folders (A4 size - Assignment - Machakos Vision 2020 SIP Launch Promotional Materials		
19-Jun-15	ROM Enterprises Ltd	PO-300 - Del#6 - Branded Key Ring - Assignment - Machakos Vision 2020 SIP Launch Promotional Materials		
19-Jun-15	ROM Enterprises Ltd	PO-300 - Del#7 - Branded Mugs - Assignment - Machakos Vision 2020 SIP Launch Promotional Materials		
22-Jun-15	SAROVA SALT LICK GAME LODGES	Meeting expenses 45 persons during Taita Taveta Cooperatives Assessment, MCA's CIDP from 05/17/2015 - 05/23/2015		
29-Jun-15	Consolata Mbalwa Akumu	Deliverable#9 - June 2015 report detailing tasks accomplished during the month as captured in the SOW.		

29-Jun-15	BRIGID OTIATI	Deliverables as outlined in contract no: FIRM-ICA-044 for the month of June 2015.		
30-Jun-15	LET IT GROW	PO-289 - Deli# 3 - Delivery and acceptance of final DVD of the documentary - Assignment - Meru County Investment Conference Documentary		
30-Jun-15	LET IT GROW	Logistics costs during - Meru County Investment Conference Documentary		
30-Jun-15	Erickson International	PO-261 - Deliverable#3 - Delivery and acceptance of a workshop report with comments and recommendations from Century MFB - Assignment - Product Refinement and Development for Century MFB		
30-Jun-15	Cubiq Print	Road/Hanging banners for the Machakos Vision 2020 Launch (co - branded) Standard size		
30-Jun-15	Cubiq Print	Machakos County and USAID - FIRM co -branded Vision 2020 round neck Launch Tshirts		
30-Jun-15	Cubiq Print	Round Hats co-branded with USAID Kenya and Machakos County Logos		
30-Jun-15	Cubiq Print	Roll up banners for MIPB with broad base stand		

		Total deliverables paid in June 2015		
Total Deliverables Payments for the Quarter				