

## Monthly Report Template for COMPETE Grantees

**Grantee:** Sustainable Harvest at Origin/Africa Ltd

**Report for the month of:** March 2011

Based on your grant agreement implementation timeline, please highlight the activities you have accomplished over the past month.

<b>Activities</b> Activities should be directly in-line with your grant agreement	<b>Activity Status</b> If the activity has been accomplished, please give results. If the activity has not been accomplished, please provide an explanation.
To link input suppliers with producers and producers with buyers	This month, Slow Food – a global association of farmers promoting the food industry ( <a href="http://www.slowfood.com/">http://www.slowfood.com/</a> ) requested a sample of Kilicafe’s coffee from Sustainable Harvest, with an interest in marketing their produce from the coming harvest. Three members of Slow Food also came to visit Mese/ngarony washing station, one of the 2010 RITS groups, on March 26th with an interest in supporting Kilicafe and a few selected farmer business groups within the association.
To conduct trainings on: -Quality management training workshops -Wet mill management workshops -RFID/cell phone use workshops -RITS system workshops for dry mill managers and cuppers	<p>From March 21st–23rd Sustainable Harvest held the first 3 day computer training for 6 new users at the Sustainable Harvest Moshi office; 2 members each from Kishisha, Pendo and Mlimani Ngarashi farmer business groups from Kilicafe Northern chapter. We were also joined by 2 of the 2010 users who came to help with the computer trainings.</p> <p>Monday 21st and Tuesday 22nd were dedicated to basic computer skill building, however on Wednesday 23rd our agronomists Boss Farijallah and Andre Almeida did some wet mill management training in how to run the wet mill efficiently and also in green coffee analysis; how to recognise defects and separate the green coffee carefully in order to ensure the best quality coffee for export.</p> <p>Furthermore, at the beginning of March and with support from the Director of Kilicafe, Sustainable Harvest decided to extend the RITS program to one of the southern chapters of Kilicafe; Mbinga. Because we want RITS to be a successful tool for Kilicafe as a whole, this move made sense for all parties involved. From March 26th–31st, Sustainable Harvest’s agronomists travelled to Mbinga region to meet with 8 farmer business groups. At the beginning of April, 3 farmer business groups will chosen to take part in the RITS pilot in 2011. 2 members from each of these groups will travel to the Sustainable Harvest office in April for training.</p>

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Collection, bulking, cleaning, sorting, drying, storage of RITS tracked coffee at the dry mill	Due to the fact that the harvest officially closed in January 2011, there has been no data associated with processing Kilicafe coffee recorded in the RITS system during the month of March. The harvest is due to commence again in May 2011.

**Additional comments or results:**

On March 28th, Sustainable Harvest staff welcomed Nathan from Frontline SMS to Moshi, Tanzania. Frontline SMS is a UK based social-enterprise with an office in Nairobi that are interested in collaborating with us to set up a mobile phone payment system whereby payments of cherry deliveries at the washing station level would be sent to individual producer's mobile phone from the FrontlineSMS computer database, most probably via a popular local mobile payment scheme called M-Pesa. Producers can then go to an agent and remove hard cash in any amount from their M-Pesa accounts. We took Nathan to visit Amkeni washing station, one of the RITS 2010 pilot groups, where the idea of using mobile phone payments was well received. Everyone agreed it would reduce the need to keep large amounts of hard cash at the washing station and reduce security costs and transport costs linked to regular trips to the bank in Moshi town. Furthermore, it could allow producers to store their money safely and may even encourage saving schemes to develop. At Kilicafe headquarters the idea was also well received and we envisage the Frontline SMS database and RITS being about to 'talk' to each other in the future. The trip was successful and collaboration will continue into the month of April.

In further news, the new payment section to RITS, which can make single and multiple payments to coffee producers for their deliveries at the washing station and also generate receipts for both delivery and payment, was completed in March and presented to Kilicafe. Staff were very pleased with this new function and gave some great feedback regarding how to add marketing and sales and final payment sections to the system, which would render RITS completely sustainable in the future. One model of printer has also been purchased at Sustainable Harvest headquarters in Portland and is currently undergoing testing for efficiency and durability with regards to printing receipts at the field level.