

Monthly Report Template for COMPETE Grantees

Grantee: Farm Concern International, FCI **Report for the month of:** August 2011

Overview

The CVS project being implemented by Farm concern International (FCI) supported by USAID COMPETE has continued undertaking various activities and achieving critical milestones aimed at enhancing post harvest management and storage of assorted grains within the target sites in Meru, Eastern Kenya and Jinja, Eastern Uganda. The month of August recorded significant achievements in rolling out various technologies aimed at providing diversified solutions for post harvest handling both at the communal and household levels to enable the farmers reduce post harvest losses and also increase the duration of storage period.

The knowledge and skills gained during the Training of Trainers (ToTs) conducted in partnership with the Ministry of Agriculture, Plant Protection Services Division were extensively applied in capacity building of the CoTeFs, CV leaders and CV farmers through practical trainings by the CVS staffs. Commercial Village farmers' capacity has continued being enhanced on key aspects including post harvest handling and storage, business skills, marketing, record keeping, saving and financial management.

Further, Commercial Village farmers have continued appreciating benefits accruing from enhanced post harvest management and storage including increased incomes due to high prices as a result of storing grain and selling at a higher price at a later period as well as reduced post harvest losses. The current harvest season is underway though productivity and yields were highly affected by inadequate rainfall.

Project Progress Table

Tigania East

Activities	Deliverables	Activity Status
1. Selection of commercial village stores ♦ Stores identification and negotiation ♦ Stores branding	Stores established	<ul style="list-style-type: none"> • 6 household stores were established. • 2 additional transitional stores were established; Kaguata Commercial Village and Konju commercial village • A total of 4 transitional stores and 6 model household stores established in Tigania East.
8. Conduct trainings on; Collective Marketing; Post harvest and Quality management (Marketing sub-committees, Commercial Village sub-committees and Warehouse management committees) ♦ Organize workshops and training forums	Farmers attendance	<ul style="list-style-type: none"> • 3 training workshops were conducted as follows; <ul style="list-style-type: none"> a. Kaguata commercial village attended by 42 farmers b. Marega commercial village attended by 40 farmers c. Amatu commercial village attended by 10 CV leaders • Farmers were trained on group dynamics

<p>10. Linking producers with buyers; Buyer seller forums</p> <ul style="list-style-type: none"> ◆ Organize and hold buyer seller business forums to ◆ Negotiation on trade parameters between commercial village farmers and key identified buyers 	<p>Key buyers identified and linked to commercial villages</p>	<ul style="list-style-type: none"> • 2 additional buyers have been linked and negotiations underway on produce bulked • Selling period is estimated to intensify in the month of October. • One buyer seller business forum for three CV's held in the month of August attended by 40 marketing committee leaders and CV leaders
<p>11. Link input suppliers with commercial village producers</p> <ul style="list-style-type: none"> ◆ Hold field days ◆ Collective sourcing for inputs 	<p>Number of input suppliers linkages</p>	<ul style="list-style-type: none"> • Farmers were mobilized for common input purchasing. • 3 commercial villages linked with input suppliers; <ul style="list-style-type: none"> a. Taai Agro dealers limited. b. NCPB • Input (certified seed) worth Kshs. 183,810 has been purchase during the month by commercial villages through collective input sourcing
<p>12. Grow awareness on storage infrastructures services provided by FCI and COMPETE and benefits of utilizing this infrastructures.</p> <ul style="list-style-type: none"> ◆ Courtesy calls [MOA, Provincial administration/Counties, Local NGOs, Group reps] ◆ Hold community forums / barazas and focused village meetings 	<p>Number of attendants</p>	<ul style="list-style-type: none"> • 2 forums were held with the MOA officials, DAO Tigania East and DAO of Tigania Central, to discuss on the project targets • A courtesy call was done to the provincial administration, DC of Tigania East, where the CVS project brief and update was shared.
<p>13. Collection, bulking cleaning, sorting, drying, storage</p> <ul style="list-style-type: none"> ◆ Collective bulking, sorting and quality control ◆ Increase sales ◆ Increase grain collectively bulked and stored ◆ Enhance record keeping ◆ Training on village stores management 	<p>Inventory records and grain banking passbooks</p> <p>Quantity of grain sold / stored</p> <p>Transactional documents (invoices, receipts, delivery notes</p>	<ul style="list-style-type: none"> • About 18,000 Kilo grams (Kgs) of produce was carried forward from the month of July in 3 transitional stores within Tigania East. • Approximately 3,790 Kgs of produce have been bulked in the transitional stores this month • A total of 21,790 Kgs stored in the transitional stores for speculation on pricing. • CVs & CPGs record keeping skills are being enhanced both at individual farmer level and at the collective transitional stores level

Imenti South

Activities	Deliverables	Activity Status
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<p>7. Develop training materials for trainers, farmers and buyers</p> <ul style="list-style-type: none"> Commercial village training materials 	<p>Training modules</p>	<ul style="list-style-type: none"> Developed simple training materials on Formation and management of consumer producer groups, identifying Market opportunities and importance of Buyer-seller
<p>8. Conduct trainings on; Collective Marketing; Post harvest and Quality management (Marketing sub-committees, Commercial Village sub-committees and Warehouse management committees)</p> <ul style="list-style-type: none"> Organize workshops and training forums 	<p>Farmers attendance</p>	<ul style="list-style-type: none"> Trained 172 farmers from five CVs. The following is the breakdown of the figure. Imani cpg-36 farmers(Male 23& Female 13) Marketing committees(17 male &13 females) Muguru cpg-51(15 male &36 female) Ndamene cpg (55 farmers) The following farmers were trained on EAC simplified grain standards. Imani cpg-36 farmers(Male 23& Female 13) Marketing committees(17 male &13 females) Muguru cpg-51(15 male &36 female) Ndamene cpg.(55 farmers)
<p>10. Linking producers with buyers; Buyer seller forums</p> <ul style="list-style-type: none"> Organize and hold buyer seller business forums to Negotiation on trade parameters between commercial village farmers and key identified buyers 	<p>Key buyers identified and linked to commercial villages</p>	<ul style="list-style-type: none"> One buyer seller forum held at Kanyakine Hall. Marketing committee members negotiated with Stella Karimi (Trader) on Trade parameters. Mweru CV committee Members negotiations with trader over the amount stored.
<p>12. Grow awareness on storage infrastructures services provided by FCI and COMPETE and benefits of utilizing this infrastructures.</p> <ul style="list-style-type: none"> Courtesy calls [MOA, Provincial administration/Counties, Local NGOs, Group reps] Hold community forums / barazas and focused village meetings 	<p>Number of attendants</p>	<ul style="list-style-type: none"> Awareness on storage infrastructures provided by FCI & COMPETE to over 170 farmers during the Month. The breakdown of the figure is as follows Imani cpg-36 farmers(Male 23& Female 13) Marketing committees(17 male &13 females) Muguru cpg-51(15 male &36 female) Ndamene cpg.
<p>13. Collection, bulking cleaning, sorting, drying, storage</p> <ul style="list-style-type: none"> Collective bulking, sorting and quality control Increase sales Increase grain collectively bulked and stored Enhance record keeping 	<p>Inventory records and grain banking passbooks</p> <p>Quantity of grain sold / stored</p> <p>Transactional documents (</p>	<ul style="list-style-type: none"> Five CPGs from Mweru CV are currently bulking Green grams, Maize, Cowpeas and Sorghum. 55 bags (90 kgs) are already bulked in the commercial village Transitional store. This is an increase of 20 bags from last month's figure. Trained 12 CoTefs on transitional store management and record keeping.

♦ Training on village stores management	invoices, receipts, delivery notes	
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Tharaka

Activities	Deliverables	Activity Status
1. Selection of commercial village stores ♦ Stores identification and negotiation ♦ Stores branding	Stores established	<ul style="list-style-type: none"> • 10 Household stores upgraded to demonstrate to farmers on how to enhance quality of the grain stored • 1 transitional store established in Tunyai with a capacity of 250 bags • Bulking ongoing targeting Tunyai and Wamiuka CV • Replica of transitional stores to be done in Gatunga and Marimanti • A signage already in place to show the location of the transitional store
2. Procurement of drying / quality control equipment and hermetic cocoons	Sieves, sampling spears and stores handling gears	<ul style="list-style-type: none"> • 2 Sieves constructed to help in quality check • Food handling gears-gum boots, aprons, overalls already in place for the transitional store • A weighing machine introduced to check on the actual quantities of produce stored • A Metal silo introduced to Wamiuka CV to demonstrate alternative storage techniques • Traditional cribs and store are being explored as the other methods of grain storage
3. Conduct trainings on; Collective Marketing; Post harvest and Quality management (Marketing sub-committees, Commercial Village sub-committees and Warehouse management committees) ♦ Organize workshops and training forums	Farmers attendance	<ul style="list-style-type: none"> • Training conducted to enlighten farmers on marketing and post harvest management in Mucore Mutethia CPG(23 farmers trained) • 3 CVFs engaged to check on the quality of the produce for storage i.e. advise farmers on the correct moisture content and dusting • Meeting with Remuki group to train on post harvest handling in sorghum(13 farmers trained)

<p>4. Collection, bulking, cleaning, sorting, drying, storage</p> <ul style="list-style-type: none"> ◆ Collective bulking, sorting and quality control ◆ Increase sales ◆ Increase grain collectively bulked and stored ◆ Enhance record keeping ◆ Training on village stores management 	<p>Inventory records and grain banking passbooks</p> <p>Quantity of grain sold / stored</p> <p>Transactional documents (invoices, receipts, delivery notes</p>	<ul style="list-style-type: none"> ◆ Grain stored in Tunyai transitional store inventoried as assorted grains-green grams, cowpeas, pigeon peas & sorghum(2,250 Kgs in store) ◆ Farmer based inventory records in terms of production and sales made to the markets ◆ Over 20 grain storage pass books issued to farmers ◆ 53 saving pass books issued to Wamiuka and Tunyai CV ◆ Bulking and collective selling embraced by farmers in Tunyai
<p>5. Build M& E capacity</p> <ul style="list-style-type: none"> ◆ Training on M&E 	<p>M&E Tools</p> <p>List of attendants</p>	<ul style="list-style-type: none"> ◆ All trainings and meetings have attendance/sign in sheets ◆ Photos of the events to be undertaken ◆ Completion of event forms

Tigania West

Activities	Deliverables	Activity Status
<p>1. Selection of commercial village stores</p> <ul style="list-style-type: none"> ◆ Stores identification and negotiation ◆ Stores branding 	<p>Stores established</p>	<ul style="list-style-type: none"> • One store has been leased for one year by farmers whereas FCI has contributed rent for three months. • The store has been branded and grain Stored.
<p>2. Procurement of drying / quality control equipment and hermetic cocoons</p>	<p>Sieves, sampling spears and stores handling gears</p>	<ul style="list-style-type: none"> • One hand sheller has been given to Mbeu CV • Handling gears. i.e. Aprons & gumboots have procured and given to CVs
<p>5. Capacity building and training of store personnel</p> <ul style="list-style-type: none"> ◆ Development of training materials outline ◆ Hiring resource person ◆ Training 	<p>Practical implementation of skills acquired</p>	<ul style="list-style-type: none"> • A model crib for maize drying, a simple model drier has been given to a CV for demonstration & training purposes. • MOA Officer was engaged to train on storage
<p>7. Develop training materials for trainers, farmers and buyers</p> <ul style="list-style-type: none"> • Commercial village training materials 	<p>Training modules</p>	<ul style="list-style-type: none"> • Simple training material on group dynamics has been developed.

8. Conduct trainings on; Collective Marketing; Post harvest and Quality management (Marketing sub-committees, Commercial Village sub-committees and Warehouse management committees) ♦ Organize workshops and training forums	Farmers attendance	<ul style="list-style-type: none"> • 14 finance sub- committee members were trained on savings and investment. • 33 farmers were trained
Community technical farmers (COTEFs) capacity building ♦ Conduct training workshops	COTEFs attendance	<ul style="list-style-type: none"> • 25 CVFs were trained on collective marketing and storage.
10. Linking producers with buyers; Buyer seller forums ♦ Organize and hold buyer seller business forums to ♦ Negotiation on trade parameters between commercial village farmers and key identified buyers	Key buyers identified and linked to commercial villages	<ul style="list-style-type: none"> • One Buyer seller forum was conducted with attendance of 30 farmers from Mbeu commercial village. • Two buyers were linked to commercial villages.
11. Link input suppliers with commercial village producers ♦ Hold field days ♦ Collective sourcing for inputs	Number of input suppliers	<ul style="list-style-type: none"> • Input supplier; Farmchem Company has been linked to two commercial villages and have agreed to supply farmers with input at a discounted price. • Kshs.150, 000 has already been collected and saved for input purchase. • Saving is on going.
13. Collection, bulking cleaning, sorting, drying, storage ♦ Collective bulking, sorting and quality control ♦ Increase sales ♦ Increase grain collectively bulked and stored ♦ Enhance record keeping ♦ Training on village stores management	Inventory records and grain banking passbooks Quantity of grain sold / stored Transactional documents (invoices, receipts, delivery notes	<ul style="list-style-type: none"> • 200 grain pass book has been issued to farmers • Assorted pulses & maize have been bulked in Mbeu Commercial village store • Beans - 10,380 Kgs • Cow peas - 1350 Kgs • Maize - 22500Kgs • Pigeon peas - 90 Kgs • Dolichos - 900 Kgs • Green grams - 4000Kgs

Jinja

Activities	Deliverables	Activity Status
1. Selection of commercial village stores ♦ Stores identification and	Stores established	<ul style="list-style-type: none"> • 2 Transitional stores have been identified and branded Nakajo (Buyengo sub county) commercial village

negotiation ♦ Stores branding		store Namagera (Butagaya sub county) commercial village store
2. Procurement of drying / quality control equipment and hermetic cocoons	Sieves, sampling spears and stores handling gears	<ul style="list-style-type: none"> • 2 Cocoons have been issued to farmers Bituli (Butagaya Sub county) Commercial Village Mbaale (Buyengo sub county) Commercial Village • 4 Sieves were issued to farmers; <ul style="list-style-type: none"> - 2 at Nakajo CV store - 2 at Namagera CV store • 2 food handling gears were distributed to farmers;- <ul style="list-style-type: none"> - 1 at Nakajo CV store - 1 at Namagera CV store
5. Capacity building and training of store personnel ♦ Development of training materials outline ♦ Hiring resource person ♦ Training	Practical implementation of skills acquired	<ul style="list-style-type: none"> • 2 Store personels were trained for Namagera and Nakajo CV stores • Training materials like crib, drying tray, moisture metres, tarpaulin, pallets, jute bags are in place
7. Develop training materials for trainers, farmers and buyers • Commercial village training materials	Training modules	<ul style="list-style-type: none"> • Training materials like crib, drying tray, moisture metres, tarpaulin, pallets, jute bags are in place for trainers, farmers and buyers and are being used to train farmers through demonstrations
8. Conduct trainings on; Collective Marketing; Post harvest and Quality management (Marketing sub-committees, Commercial Village sub-committees and Warehouse management committees) ♦ Organize workshops and training forums	Farmers attendance	<ul style="list-style-type: none"> • Trainings; 17 trainings have been carried out in Namagera, Bituli, Nakajo , Mbaale & Bulakabya CV • 316 Male , 239 Female were trained on pre & post harvest handling , quality management, collective marketing and bulking
Community technical farmers (COTEFs) capacity building ♦ Conduct training workshops	COTEFs attendance	<ul style="list-style-type: none"> • 40 COTEFs attended the trainings
10. Linking producers with buyers; Buyer seller forums ♦ Organize and hold buyer seller business forums to ♦ Negotiation on trade parameters between	Key buyers identified and linked to commercial villages	<ul style="list-style-type: none"> • FCI held business discussion forums with Hilltop limited company at an advanced stage of partnership agreement.

commercial village farmers and key identified buyers		
11. Link input suppliers with commercial village producers ♦ Hold field days ♦ Collective sourcing for inputs	Number of input suppliers	<ul style="list-style-type: none"> • Farmers have been linked to Modern farmers input supplier • Collective input sourcing by farmers with Hangzou input supplier
12. Grow awareness on storage infrastructures services provided by FCI and COMPETE and benefits of utilizing this infrastructures. ♦ Courtesy calls [MOA, Provincial administration/Counties, Local NGOs, Group reps] ♦ Hold community forums / barazas and focused village meetings	Number of attendants	<ul style="list-style-type: none"> • 17 village business forums have been conducted to create awareness on storage infrastructure
13. Collection, bulking cleaning, sorting, drying, storage ♦ Collective bulking, sorting and quality control ♦ Increase sales ♦ Increase grain collectively bulked and stored ♦ Enhance record keeping ♦ Training on village stores management	Inventory records and grain banking passbooks Quantity of grain sold / stored Transactional documents (invoices, receipts, delivery notes	<ul style="list-style-type: none"> • Nakajo Commercial village has already bulked 1500kg of maize • Namagera Commercial village has bulked 2000kgs • Bulking is ongoing as the harvest continues\ • Trainings has been conducted on store management, Record keeping; Ledger books, grain saving books, files have been issued to each store to ensure proper record keeping

Supporting Documents



Training on storage & collective marketing



Buyer seller forum in progress



CPG business forum in Imenti South

TAAI AGRO LIMITED

Cell: 0722 478264

C/O Newton ^{Kimochi}
CASH SALE

P. O. Box 2068-60200
Meru - Kenya

M/s MAREGA COMMERCIAL VILLAGE Date 17.08.11

QTY	DESCRIPTION	@	KSHS.	CTS.
152 X 2kg	Pioneer 3253	340	51680	
58 X 2kg	DK 8031	350	20300	
6 X 2kg	DH 04	260	1520	
23 X 2kg	Duma 43	380	8740	
10 X Sim	S13	260	2600	
			<u>85,140</u>	
E&O.E No. 8379	TOTAL		85,140	

Goods once sold are not returnable.

Delivery on 23/10/2011

TAAI AGRO LIMITED

Cell: 0722 478264

^{Newton}
CASH SALE 0722 812817

P. O. Box 2068-60200
Meru - Kenya

M/s Marega Commercial Date 30/08/2011

QTY	DESCRIPTION	@	KSHS.	CTS.
162 X 2kg	Pioneer 3253	360	58320	=
67 X 2kg	Mon-DK 8031	350	23450	=
19 X 2kg	Sim-DH04	260	4940	=
25 X 2kg	Duma-43	400	10000	=
6 X 2kg	H-S13	260	1560	=
E&O.E No. 9001	TOTAL		98670	=

Goods once sold are not returnable.

FARM CONCERN INTERNATIONAL

Date: 24/08/2011
Project: CVS



ACTIVITY: buyer, seller forum

NAME	ORGANIZATION/GROUP	ID NO/PHONE NO.	Sign
LYDIA NKAHA	KAMATIHI-KAGHATA		LAG
CECILIA KAGHATA	NDAREGA MUYEMBA	20 774851 0714356919	LAG
JANE KALIMI	NDAREGA MUYEMBA	0701060222	LAG
NANCY KATHORO	KANTA	0723680692	KATHORO
VERONICA KINYA	UPENDO	134738 / 0722980475	UPENDO
TERESA MUKUBU	KANTA	07134410825	UPENDO
ANNA MUKUBU	KIBERA CBO	0736400805	UPENDO
NEELI THAIRA	" "	0727294658	UPENDO
CHARLES NTERI	" "	0717160042	C. NTERI
MARIA NTERI	BUNANA & KATHORI	072509356	UPENDO
VERGINIA KATHORI	KAMATIHI-YOUTH	0719976116	KATHORI
VIOLA MUKUBU	" "	" "	UPENDO
LUCH NKAHA	" "	" "	UPENDO
NIANZI MUKUBU	KANTA	0717728240	UPENDO
LUCY MUKUBU	NDAREGA-KAGHATA	" "	UPENDO
MARIA MUKUBU	KANTA	0717166539	MARIA
NEELI THAIRA	MUKUBU	" "	UPENDO
NEELI THAIRA	MUKUBU	0726669623	UPENDO
STEPHEN MUKUBU	MUKUBU	0716016743	UPENDO
MARIA THAIRA	MUKUBU	0713450602	UPENDO

Buyer seller forum attendance list