



QUARTERLY REPORT

January 2015 – March 2015

**USAID/MALAWI
OFFICE OF U.S. FOREIGN DISASTER ASSISTANCE
SOUTHERN AFRICA**

Submitted to

USAID/OFDA

Submitted by

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ACRONYMS AND ABBREVIATIONS

ATC	Agricultural Trading Company
CVL	Central Veterinary Laboratory
EPA	Extension Planning Area
FFP	Food for Progress
L4R	Livestock for Resilience
LLF	Livestock Lead Farmer
MOA	Ministry of Agriculture
M&E	Monitoring and Evaluation
OFDA	Office of Foreign Disaster Assistance
TOT	Training of Trainers
USAID	United States Agency for International Development
USD	United States Dollar
VA	Village Agent
VSLA	Village Savings and Loan Associations

EXECUTIVE SUMMARY

Land O'Lakes, with funding from the United States Agency for International Development's (USAID) Office of Foreign Disaster Assistance (OFDA), is implementing the Malawi Livestock for Resilience (L4R) project in ten communities of Dowa and Ntchisi districts in Central Malawi. During the reporting period, the project accomplished several activities as summarized below:

- Established 225 new groups resulting in a total of 300 livestock producer and marketing groups formed since project inception
- Identified and trained 150 Livestock Lead Farmers (LLF) in basic animal health care
- Identified and trained 150 Village Agents in Village Savings and Loan Associations (VSLA) methodology
- Formed 225 new VSLAs within producer groups resulting in a total of 300
- Registered and trained 4,699 VSLA members in VSLA methodology
- Facilitated savings and loans among VSLA groups (saved MWK 4,467,085/ USD \$8,934.17 and loaned MWK 3,173,954/ USD \$6,347.91)
- LLFs 35,288 animal health treatments that included vaccinations against Newcastle disease, deworming and castration
- LLFs realized a cumulative gross revenues of MWK820,638 (USD \$1641.28)
- Established and conducted demonstrations on ten AnswerPlot™ sites
- During the period, the country experienced disasters including flooding and prolonged dry spells that are expected to significantly impact on crop production and negatively affect food availability.

In the next quarter, the project will continue with the provision of animal health services, form additional VSLAs, train Village Agents and producer group members in household enterprise, facilitate construction of animal housing, and continue with savings and loan among others.

SECTION I: INTRODUCTION

1.1 PROGRAM OVERVIEW

Land O'Lakes Malawi is implementing the 23-month Livestock for Resilience (L4R) project in the districts of Dowa and Ntchisi, Central Malawi. The project is being implemented in ten communities from four Extension Planning Area (EPAs) of Nachisaka, Bowe, Chipuka and Malomo. The project activities help to build and maintain the livestock asset base, improve technical capacity of smallholder farmers to enhance livestock production techniques, scale-up provision of animal health services and increase savings and financial literacy of 6,000 direct beneficiaries.

1.2 ADMINISTRATION AND OPERATIONS

L4R is being implemented by Land O'Lakes Malawi through the national office with the Chief of Party based in Lilongwe, a field operations office at Mponela, Dowa district and sub-field offices in Ntchisi and Dowa district centers. The field team is comprised of a Monitoring and Evaluation (M&E) Specialist, Business and Marketing Specialists, Livestock Specialists and is supported by the Chief of Party, Project Accountant and Administrative Assistant who are all based in the Lilongwe office. Land O'Lakes Global and Regional offices provide additional backstopping support.

SECTION II: PROGRAM ACTIVITIES

2.1 LIVESTOCK ASSET BASE EXPANDED

The project staff sensitized livestock producer group members on the voucher selection criteria for the upcoming purchase of goats and local chickens, which included farmer's commitment to contribute 25% of the cost of livestock and willingness to construct improved animal housing. Actual selection of the beneficiaries will be done in the next quarter, once housing upgrades are underway. Additionally, the project identified vendors to supply livestock and veterinary kits through a public tender. Deliveries of these items are expected to start during the next quarter.

2.2 VULNERABLE HOUSEHOLDS' CAPACITY TO MAINTAIN ASSET BASE INCREASED

This quarter, the project established 225 new producer groups and conducted member registration. The project team also conducted a screening process of all producer groups to ensure alignment of members to self-selected groups based on livestock type of interest (chickens or goats) and to help reduce the influx of ineligible members to ensure strong and cohesive groups were established. The screening process is expected to be an on-going activity for the project team. The project conducted initial trainings with producer group members in business and marketing skills during the reporting period where 3238 people (1681 males and 1557 females) were in attendance. The objective of the activity was to orient producer group members on the necessary skills and expertise required to run livestock businesses. Furthermore, the project established 10 AnswerPlot™ sites, one in each impact area, which is more than the targeted 8, to ensure that each targeted community have their own AnswerPlot™, and facilitated planting different varieties of food, fodder crops and agroforestry trees. The project team worked with LLFs (discussed in the next section) to conduct farmer demonstrations of best practices at these plots during the reporting period.

The project staff conducted a market assessment in Dowa, Ntchisi, Lilongwe and Kasungu districts to establish the levels of demand and supply of livestock and identify potential markets within goats and chicken value chains. The survey findings are also expected to assist with information on best strategies for implementing the voucher system for livestock purchase of goats and chickens for eligible members of the producer groups. It was established that there is an enormous market for livestock and livestock products in surrounding towns and Lilongwe city.

2.3 CAPACITY OF AND ACCESS TO ANIMAL HEALTH AND LIVESTOCK EXTENSION SERVICES IMPROVED

Identification of LLFs (para-vets): During the reporting period, the project identified and trained 150 LLFs from project sites. They were selected through a participatory approach where several meetings with producer group members, local leaders, government extension personnel and other community members were conducted. During the meetings the participants were sensitized on the roles and responsibilities of the LLFs as well as the criteria for selecting the LLFs. The list of criteria for selecting LLFs included; trustworthiness, commitment, basic literacy skills, good communication skills and desire to serve in the role (willingness to work as LLF) and willingness to provide assistance to farmers at any time. Communities were then asked to provide two names of farmers who satisfied the selection criteria for further scrutiny. Project staff in collaboration with Village Development Committee members and Ministry of Agriculture (MoA) staff screened the names through a structured interviewing process and selected 150 individuals (91 males and 59 females).

Train Livestock Lead Farmers in animal health and housing: The project trained all the selected LLFs in animal health and housing. The objective of the trainings was to equip LLFs with basic skills and knowledge in animal husbandry practices, animal breeding, animal health care and business management, data collection, record keeping and marketing. The trainings covered five livestock types such as goats, sheep, pigs, cattle and chickens with major focus on goats and chickens. The project team worked together with government extension staff to deliver these trainings. During the training, the participants were introduced (linked) to several Agroveter dealers [Agricultural Trading Company (ATC) and Royal Veterinary Services] who also presented their veterinary products (drugs, vaccines and veterinary equipment) to LLFs. The LLFs showed their determination to venture into the business by purchasing veterinary products worth \$288 during the training sessions.

Procurement and distribution of animal health kit to LLFs: During the reporting period, the procurement process for LLFs' supplies was initiated and is expected to be completed in the next quarter and distributed to all LLFs. Health kits will include vaccine carriers, tag applicators, weigh bands and thermometer.

Provision of animal health services to farmer groups and other livestock keepers by LLFs: During the reporting period, L4R LLFs provided animal health services to both members of the producer groups as well as non-producer groups. The LLFs managed to provide deworming, castration and treatment services to goats and vaccination services to chickens. In total, 33,683 animals (Chickens: 32701, Goats: 981 and Cattle: 1) were reached with animal health services (Deworming: 2,585 & Vaccination: 32701) thereby getting a gross revenue of MWK 820,638 (USD \$1641.28).

Awareness campaign on notifiable diseases: The project staff conducted several meetings with local leaders to inform them of notifiable diseases for livestock. The purpose of the activity was to equip local leaders with skills and knowledge on notifiable diseases such as Newcastle and rabies to assist adequately during vaccination campaigns. In total, 517 local leaders (Males: 433, Females: 84) were sensitized with 259 people/local leaders (Males: 213, Females: 46) coming from Dowa district and 258 local leaders (Males: 220, Females: 38) from Ntchisi district. As catalyst in giving out information about the importance of routine vaccination, the local leaders supported the LLFs during the provision of animal health services in their localities through community mobilization.

2.4 CAPACITY OF VULNERABLE HOUSEHOLDS TO PLAN, SAVE AND MITIGATE RISK IMPROVED

Training of Trainers (TOT) in VSLA Methodology: The project identified and trained 150 VAs in VSLA methodology. The objective of the training was to equip VAs with knowledge and skills on how best they can roll out the VSLA methodology to VSLAs/ producer groups. The trainings were also co-

facilitated by four government staff from Ministry of Agriculture and Ministry of Gender and Community Development. Using various participatory methods (group discussions, role plays, debates etc.) participants were taken through topics in group governance and leadership, VSLA methodology, record keeping and principles of adult learning as a way of equipping them with the necessary skills to roll out the model to producer groups.

Facilitate establishment of VSLA groups with beneficiaries: Village Agents (VAs) established 300 VSLAs within L4R-established producer groups. VSLA members will be encouraged to save money and obtain loans to venture into small businesses which will enable them to continue savings. They will also be encouraged to obtain soft loans for livestock insurance. The purpose of the livestock insurance loan is to help the farmer whose goat or chicken has died or is sick have access to loan for replacement or treatment of the livestock at a reasonable interest rate. As part of the replication model, farmers that do not belong to producer groups are expected to establish their own VSLAs assisted by trained VAs.

Training of VSLA members in Savings and Loans: During the reporting period, the L4R VAs trained 4,699 (2,538 Female; 2,161 Male) VSLA members in leadership and selection of leaders, process of savings and loans, and constitution development.

Facilitation of savings and loan meetings: L4R VAs facilitated savings and loans in a number of VSLAs. During this period, a total of 251 groups saved MWK 4,467,085/ USD \$8,934.17 and loaned MWK 3,173,954/ USD \$6,347.91.

OTHER NOTABLE PROJECT ACHIEVEMENTS

Several other achievements were registered this quarter, as follows:

Conducting the monthly review meeting: The project staff conducted monthly review and planning meetings with LLFs and VAs to review activities and plan for the next quarter. The meetings also drew plans for securing contribution of the LLFs towards purchase of materials and supplies required for their operations.

Learning visit in Salima for Livestock Specialists: L4R Livestock Specialists participated in a Livestock Market Fair conducted by Land O'Lakes Food for Progress project in Salima. The activity provided a learning platform for the specialists in implementation of similar initiatives under the L4R project.

Integrated training methodologies: During the period, project personnel were trained in the incorporation of farm economics into production. The training is expected to assist project personnel to better support lead farmers and project beneficiaries to approach their livestock production operations as a business.

SECTION III: ACHIEVEMENT OF RESULTS

The activities implemented during this quarter have contributed progress towards project indicators as detailed below. Please see Annex A for a complete indicator table. :

GOAL LEVEL INDICATORS: Reduce risk through enhanced institutional and community capacities to respond to and mitigate the effects of disasters, strengthen the resiliency of vulnerable communities and reduce exposure to hazards.

Number of veterinary interventions treatment or vaccinations administered: During the period, a total of 35,288 animal health treatments were provided to various livestock against a target of

4,000. This included 32,701 chicken vaccinations against Newcastle disease and 2,585 deworming treatments for goats, pigs and cattle.

Number of animals treated or vaccinated: During the reporting period, over 33,683 livestock were treated by LLFs. Among the livestock that were treated, chickens were in majority (32,701) followed by goats (981) and cattle (1).

Number of animals benefiting from or affected by livestock activities: During the reporting period, a total of 52,323 animals (see indicator below for details) were recorded to have benefited or affected by the livestock activities. About 33,683 animals from both producer group members and non-producer group members received animal health services from LLFs while the remaining 18,640 animals were yet to receive animal health care but their owners are registered members of producer groups.

Number of people benefiting from livestock activities: During the reporting quarter, 28,590 people (Males: 13,723 and Females: 14,867) benefited from livestock activities by either having a member registered in the producer group. For non-producer group members, have their livestock benefit from animal health service of which 10,850 people (from 2,170 households) benefited.

INTERMEDIATE RESULT 1.1 LIVESTOCK ASSET BASE EXPANDED

Land O' Lakes has completed formation of 300 groups (75 in previous and 225 during this reporting period) and registering beneficiaries. Selection of livestock beneficiaries and distribution of the vouchers to producer groups to purchase livestock will be done in the next quarter.

INTERMEDIATE RESULT 1.2: VULNERABLE HOUSEHOLDS' CAPACITY TO MAINTAIN ASSET BASE INCREASED

Number of producer groups formed and/or strengthened: 225 groups were formed this quarter.

Percentage of female members in assisted producer groups: A total of 56.2% (2,491/4,435) of the registered producer group members were women. The increase in the number of women in the production groups can largely be attributed to rolling out of VSL in producer groups as such activities are more attractive to women as compared to men.

Number of Answer Plot established: 10 AnswerPlot™ sites have been established. These are demonstration plots established together with Lead Farmers within targeted communities aimed at showcasing best practices promoted by the project.

Number of producer groups linked to markets (output): a market assessment for livestock and livestock products was conducted during the period. No producer groups have been linked to markets.

INTERMEDIATE RESULT NO. 1.3: CAPACITY OF AND ACCESS TO ANIMAL HEALTH AND LIVESTOCK EXTENSION SERVICES IMPROVED

Net monthly income of Livestock Lead Farmers (para-vets) from providing animal health services (outcome): Trained LLFs commenced provision of animal health care and managed to realize MWK 820,638 (USD \$1641.28) cumulative gross revenues.

Number of Livestock Lead Farmers (para-vets) equipped and trained in animal health services and animal husbandry and management (output): All the selected 150 LLFs have been trained in animal husbandry specifically covering the following areas; ideal housing for livestock, animal nutrition, breeding, notifiable diseases and their control, animal restraining and drugs and vaccines handling. Training on feeding and feeding techniques for livestock will be conducted in the coming quarters.

Number of trained Livestock Lead Farmers (para-vets) providing animal health services to households (output): A total of 140 of 150 trained LLFs provided the animal health care (vaccination, deworming, castration, and treatment) representing 93.3% of all the trained LLFs. The remaining 10 LLFs are yet to start providing animal health services in their communities. The project team is working with the affected communities to either improve the capacity of trained LLF or replace those that are failing to perform.

Number of households served by the Livestock Lead Farmers (para-vets) (output): LLFs took their services to 3,240 households during the reporting period. Over half of the households (2,170) visited by the LLFs were for non-producer group members. Households that had no money but were willing to receive the animal health services were offered the animal health services on credit thereby helping them protect many chickens against Newcastle disease.

INTERMEDIATE RESULT NO. 1.4: CAPACITY OF VULNERABLE HOUSEHOLDS TO PLAN, SAVE AND MITIGATE RISK IMPROVED

Amount (\$) saved and loaned in the VSLAs (outcome): 251 of the 300 VSLA groups that saved money this quarter, saved MWK 4,467,085 / USD \$8,934.17. Thus, on average, each VSLA saved MWK 17.797.15/ USD \$35.59.

Number of individuals trained on savings and loans (output): Through VAs, the project trained 4,699 people (2,584 female; 2,115 male).

SECTION IV: CHALLENGES AND LESSON LEARNED

Flooding and persistent dry spells across Malawi affected the development of AnswerPlot™ sites as the targeted communities were also affected. Five of the ten AnswerPlot™ sites were so significantly affected that no maize or legumes will be harvested. Yields will be reduced in the remaining plots.

High demand for services of the project in the targeted communities has resulted in more time investment in review and screening of farmers registering as members of producer groups and VSLAs to ensure that self-selected groups are constituted with members who have a common vision.

The field team also faced challenges with transportation as motorcycles were not delivered during the period and hence relied on shared vehicles. This constrained implementations of individual field team plans.

SECTION V: CONCLUSIONS AND NEXT STEPS

The implementation of the L4R project is on track with provision of animal health care, training of producer group members, facilitation of savings and training of lead farmers and village agents. Land O'Lakes will continue to work with public and private sector stakeholders to ensure quality provision of animal health, production and business development services to farmers targeted under this project. See the next page for more details of the activities planned for next quarter.

PLAN FOR NEXT QUARTER

The plan for the next quarter, April – June 2015, shall continue with the training of livestock Lead farmers, Livestock producer groups and Village Agents as well as facilitating construction of animal housing, procurement and distribution of toolkit for Livestock lead farmers and procurement of livestock for selected producer group members to purchase under the voucher scheme among other activities. Details of key activities to be implemented this coming quarter shall include;

Intermediate result	Activity
Livestock asset base expanded	Identification of livestock beneficiaries
	Voucher creation and distribution of vouchers to livestock beneficiaries
	Procurement of rings for poultry
	Procurement of tags and ear applicators for goats
	Facilitation of livestock trading (voucher scheme)
Vulnerable Households' Capacity to Maintain Asset Base Increased	Learning visits for Livestock Lead Farmers in Salima/Nkhotakota and service providers
	Conduct of farmer field days to show case all technologies
	Support Livestock Lead Farmer in conducting initial trainings of producer groups members in livestock
	Support VAs in training producer and marketing groups in business management, gross margin analysis and
	Training of farmers in animal husbandry and management by trained Livestock Lead Farmer
	Facilitate establishment of animal health fund among farmer groups
	<i>Conduction of training of producer group members in Khola construction by Para-vets.</i>
	Conduct direct training of producer groups in business management
Capacity of and Access to Animal Health and Livestock Extension Services Improved	<i>Monitoring and supervision of performance of Livestock Lead Farmers (Para-vet) at cluster / network level</i>
	Formation/strengthening of livestock Lead Farmer networks (clusters) in each impact community
	<i>Conduction of monthly review meetings with Livestock Lead Farmers (Para-vets) at cluster / network level</i>
	Procure and distribute animal health kit to Livestock Lead Farmers
	Provision of animal health services to farmer groups and other livestock keepers by Livestock Lead Farmers
Capacity of Vulnerable Households to Plan, Save and Mitigate Risk Improved	TOT Training of Village Agents in Household enterprise
	Train household members in enterprise development (profitability, record keeping, financial management,
	Supervision of VSL groups
	Train VSLA office bearers in record keeping and group dynamics
	Conduct monthly review meetings with Vas
	Train cluster management committees in group management

ANNEX 1: QUARTERLY PERFORMANCE DATA TABLE

Quarterly Performance Data Table for L4R project

Project	Malawi Livestock for Resilience
Start Date	15-Jul-14
End Date	15-Jun-16

#	Indicator Name	Disaggregation	Baseline		Jan-Mar 2015		Life of Project		Comments
			Year	Value	Target	Actual	Target	Actual	
USAID/OFDA Goal									
1	Number of animals benefiting from or affected by livestock activities	Total	2014	0	14,000	52,323	26,000	52,323	Majority of the animals (64%) received animal health services
		Goats	2014	0	5,000	7610	8,640	7,610	
		Chicken	2014	0	8,800	44,339	16,800	44,339	
		Cattle	2014	0	200	374	610	374	
2	Number of people benefiting from livestock activities	Total	2014	0	5,000	28,590	30,000	28,590	
		Male	2014	0	2,450	13,723	14,700	13,723	
		Female	2014	0	2,550	14,867	15,300	14,867	
3	Number of veterinary interventions, treatments or vaccinations administered	Total	2014	0	4,000	35,288	25,000	35,288	Each of the 140 LLFs bought at least 1 viral of I2 vaccine and vaccinated 234
		Deworming	2014	0	1300	2,587	3,900	2,587	
		Vaccination	2014	0	2500	32,701	18,300	32,701	

#	Indicator Name	Disaggregation	Baseline		Jan-Mar 2015		Life of Project		Comments
			Year	Value	Target	Actual	Target	Actual	
		Dip	2014	0	200	0	1,800	0	chickens on average against Newcastle disease
		Treatment	2014	0	0	0	0	0	
4	Number of animals treated or vaccinated	Total	2014	0	3000	33,683	18,000		High response to chicken vaccinations against Newcastle
		Goats	2014	0	500	981	3,000		
		Chickens	2014	0	2400	32,701	14,400		
		Cattle	2014	0	100	1	600		
5	Number of people newly receiving financial services or continuing to receive financial services due to USAID/OFDA support	Total	2014	0	0	4061	2,000		
		Male	2014	0	0	1775	1,000		
		Female	2014	0	0	2286	1,000		
6	Percentage of financial service groups supported by USAID/OFDA that are	None	2014	0	n/a	n/a		n/a	
7	Total USD amount channelled into the program area through sub-sector activities	None	2014	0	0	0	0	0	
Program Objective									
8	Percent of households that have an increase in their livestock asset base	Total	2014	0	n/a	n/a	75%	n/a	This value will be updated annually
		Male-head	2014	0	n/a	n/a	75%	n/a	
		Fem – head	2014	0	n/a	n/a	75%	n/a	
9	Percent of female headed households that have an increase in their livestock asset base	None	2014		n/a	n/a	75%	n/a	This value will be updated annually
10	Percent of households with viable	Both sexes-	2014	59%	n/a	n/a	65%	n/a	This value will

#	Indicator Name	Disaggregation	Baseline		Jan-Mar 2015		Life of Project		Comments
			Year	Value	Target	Actual	Target	Actual	
	herd/flock size (participants that receive vouchers and other project activities)	Goats-BS	2014	15%	n/a	n/a	40%	n/a	be updated annually
		Chickens-BS	2014	69%	n/a	n/a	90%	n/a	
		Overall-MHH	2014	62%	n/a	n/a	65%	n/a	
		Goats-MHH	2014	16%	n/a	n/a	35%	n/a	
		Pltry-MHH	2014	73%	n/a	n/a	95%	n/a	
		Goats-FHH	2014	14%	n/a	n/a	40%	n/a	
		Pltry -FHH	2014	61%	n/a	n/a	90%	n/a	
11	Percent of female-headed households with viable herd/flock size (participants that receive vouchers and other project activities)	Overall-FHH	2014	54%	n/a	n/a	65%	n/a	This value will be updated annually
		Goats	2014	14%	n/a	n/a	40%	n/a	
		Chickens	2014	61%	n/a	n/a	90%	n/a	
INTERMEDIATE RESULT 1.1: Livestock Asset Base Expanded									
12	Number of households that utilize their vouchers to purchase animals	Total	2014	0	n/a	n/a	2,000	n/a	Vouchers are expected to be distributed next quarter
		Goats	2014	0	n/a	n/a	500	n/a	
		Chickens	2014	0	n/a	n/a	1,500	n/a	
13	Number of households that receive vouchers to purchase animals through the project	Total	2014	0	n/a	n/a	2,000	n/a	Vouchers are expected to be distributed next quarter
		Goats	2014	0	n/a	n/a	500	n/a	
		Chickens	2014	0	n/a	n/a	1,500	n/a	
INTERMEDIATE RESULT 1.2: Vulnerable Households' Capacity to Maintain Asset Base Increased									
14	Percent of households that are applying improved animal husbandry and feed techniques	Overall	2014	55%	0%	n/a	75%	n/a	This value will be updated annually
		Male-head	2014		0%	n/a	75%	n/a	
		Fem-head	2014		0%	n/a	75%	n/a	
15	Number of individuals trained in animal	Total	2014	0	0	4,566	6,000	4,566	

#	Indicator Name	Disaggregation	Baseline		Jan-Mar 2015		Life of Project		Comments
			Year	Value	Target	Actual	Target	Actual	
	husbandry and management	Male	2014	0	0	2,258	3,000	2,258	
		Female	2014	0	0	2,303	3,000	2,303	
16	Number of producer groups formed and/or strengthened	Total	2014	0	50	225	300	300	
		Goats	2014	0	25	131	n/a	131	
		Chickens	2014	0	25	94	n/a	94	
17	Percent of female members in assisted producer groups	None	2014	0	50%	56.2%	50%	56.2%	
18	Number of AnswerPlot™ established	None	2014	0	0	10	8	10	1 per each of the 10 target communities
19	Percent of final sale price captured by producers	None	2014	0	n/a	n/a			This value will be updated annually
20	Number of producer groups linked to markets	Total	2014	0	50	0	300	0	Analysis of market assessment data is in progress potential markets
		Goats	2014	0	25	0	n/a	0	
		Chickens	2014	0	25	0	n/a	0	
INTERMEDIATE RESULT 1.3: Capacity of and Access to Animal Health and Livestock Extension Services Improved									
21	Goat and chicken mortality rate amongst target producer groups' households	Goat	2014	23%	n/a	n/a	14%	n/a	This value will be updated annually
		Chicken	2014	57%	n/a	n/a	32%	n/a	
22	Net monthly income of para-vets from	Overall	2014	0	0	\$7	\$50		

#	Indicator Name	Disaggregation	Baseline		Jan-Mar 2015		Life of Project		Comments
			Year	Value	Target	Actual	Target	Actual	
	providing animal health services	Male	2014	0	0	\$624.57	\$50		
		Female	2014	0	0	\$365.95	\$50		
23	Percentage of households served by para-vets that give favorable reviews of their experience	Total	2014	0%	n/a	n/a	75%	n/a	This value will be updated annually
		Male	2014	0	n/a	n/a	75%	n/a	
		Female	2014	0	n/a	n/a	75%	n/a	
24	Number of households served by the Livestock Lead Farmers (para-vets)	None	2014	0	0	3,240	4,500	3,240	
25	Number of trained para-vets providing animal health services to households	None	2014	0	0	140	150	140	
26	Number of para-vets equipped and trained in animal health services and animal husbandry and management	Total	2014	0	50	150	150	150	
		Male	2014	0	32	91	96	91	
		Female	2014	0	18	59	54	59	
INTERMEDIATE RESULT 1.4: Capacity of Vulnerable Households to Plan, Save and Mitigate Risk Improved									
27	Amount (\$) saved and loaned in the VSLAs	None	2014	\$0	0	\$8,934.17	\$30,000	\$8,934.17	
28	Percentage of households that are applying improved business techniques	Total	2014	0%	0	n/a	75%	n/a	This value will be updated annually
		Male-head	2014	0%	0	n/a	75%	n/a	
		Fem –head	2014	0%	0	n/a	75%	n/a	
29	Number of individuals trained on savings and loans	Total	2014	0	3000	4,6991	6,000		
		Male	2014	0	1500	2,115	3,000		
		Female	2014	0	1500	2578	3,000		
30	Number of individuals receiving household	Total	2014	0	2000	0	18,000	0	The activity has

#	Indicator Name	Disaggregation	Baseline		Jan-Mar 2015		Life of Project		Comments
			Year	Value	Target	Actual	Target	Actual	
	enterprise training	Male	2014	0	1000	0	9,000	0	been shifted to next quarter
		Female	2014	0	1000	0	9,000	0	



SNAPSHOT An Exceptional Farmer and Entrepreneur

A young female smallholder brought quality, lower-cost services to her community.



Trifonia Zimba, age 29, performs an open castration on a goat.

Photo and story by Austin Bondo.

Livestock lead farmer Mrs. Trifonia Zimba of Malawi's Mwangala village understood goats were an important asset, and she wanted to help ensure her community had access to reliable livestock that produced stronger milk yields. At 29 years old, she was a married mother of three who belonged to one of more than 6,000 vulnerable households participating in the United States Agency for International Development (USAID) Office of Foreign Disaster Assistance (OFDA)-funded Malawi Livestock for Resilience (L4R) program implemented by Land O'Lakes International Development. L4R provided training in coop group formation and enhanced livestock production techniques, scaled up para-veterinarian ("paravet") services, increased savings and financial literacy, and built and maintained locally-available livestock assets.

Via the program, Trifonia learned how to provide animal health and livestock extension services that were scarce in her region. She quickly developed an expertise in castration—a technique used to improve goat genetics by restricting traditional livestock reproduction such that only improved goats were able to reproduce. She offered her quality services at a competitive price. Within one month of her training, she had already earned MWK 20,000 (\$40) in additional income and a reputation as a reliable local resource.

"I feel honored and humbled to be entrusted by the community which selected me to serve them," Trifonia explained. To help further reduce uncontrolled breeding of goats—which contributes to poor quality of animals traded by smallholder farmers—she hoped to castrate at least 10 animals monthly.

Mwangala Village Headman was full of praise for Trifonia. "It is the first time to see a young woman from our community treating livestock. Over the years, this community had been solely relying on one veterinarian who stays very far and charges exorbitant prices for his services, but now we thank Land O'Lakes for training our own daughter who can provide quality and accessible animal health services at an affordable price," the Headman said. Apart from castrating livestock, Trifonia also provided other animal health services including training, vaccinations and deworming of various livestock. She said the money raised by her activities has allowed her to pay for her continued studies and support her family and children.

Telling Our Story

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