

**ZIMBABWE LIVESTOCK FOR ACCELERATED RECOVERY AND IMPROVED
RESILIENCY (ZRR)**

Quarterly Report

April – June 2012

Agreement AID-OFDA-G-12-00032

**USAID/ZIMBABWE
OFFICE OF FOREIGN DISASTER ASSISTANCE
SOUTHERN AFRICA**

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Submitted by:

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July 31, 2012

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ACRONYMS AND ABBREVIATIONS

CLW	Community Livestock Worker
EMMP	Environmental Monitoring and Mitigation Plan
ICRISAT	International Crops Research Institute for the Semi-Arid Tropics
M&E	Monitoring and Evaluation
OFDA	Office of Foreign Disaster Assistance
PM	Project Manager
PMP	Performance Monitoring Plan
USAID	United States Agency for International Development
ZRR	Zimbabwe Livestock for Accelerated Recovery and Improved Resilience

EXECUTIVE SUMMARY

Key Achievements (May 16 – June 30, 2012):

- Procurement: To support project start-up activities, Land O'Lakes successfully procured two vehicles and four motorbikes, as well as computers, office equipment and office space.
- Staffing: Interviewed and hired project staff, including a Technical Program Manager, three Livestock Field Officers, an M&E Assistant, a Financial Assistant and one Driver. All staff were hired from a competitive process following Land O'Lakes standard procedures. An additional Driver will be hired in the coming quarter, as ZRR scales up operations.
- Stakeholder and Partner Outreach: Land O'Lakes connected with key ZRR stakeholders and partners, including the International Crops Research Institute for the Semi-Arid Tropics (ICRISAT), Matopos Research Station, the Prize Consortium (SYAP), the Livestock Advisory Council and local authorities.
- Project Sites: Land O'Lakes short listed and verified project sites in Manicaland and Matabeland and obtained permission from local authorities to work in these sites.
- Deliverables: Land O'Lakes completed and submitted the Performance Monitoring Plan (PMP) to USAID/OFDA, outlining indicators and targets for the life of the project.

Vehicle Information

- A total of two vehicles (non-U.S.) have been purchased for the current project. Both vehicles are Ford Ranger D/cab Base + 2.2D 4WD, sourced from Johannesburg, South Africa. Kjaer and Kjaer, a Danish company, supplied both of the vehicles. As outlined as a requirement in the signed agreement for this project, a market survey, which outlines the preference of these vehicles over U.S.-made vehicles, is outlined in Annex 3.
- A total of four motorbikes (non-U.S.) have been purchased for the current project. All motorbikes are Honda XR125 On/Off Road, sourced from China. Kjaer and Kjaer, a Danish company, supplied all motorbikes. As outlined as a requirement in the signed agreement for this project, a market survey, which outlines the preference of these motorbikes over U.S.-made motorbikes, is outlined in Annex 4.

SECTION I: INTRODUCTION

1.1 PROGRAMME OVERVIEW

On May 16, USAID's Office of Foreign Disaster Assistance (OFDA) and Land O'Lakes International Development signed an agreement for Land O'Lakes to implement the Zimbabwe Livestock for Accelerated Recovery and Improved Resiliency (ZRR) project. ZRR aims to combat the negative effects of years of detrimental government policy and severe economic decline in Zimbabwe, which, coupled with a series of droughts and unpredictable rainfall, have decimated the small livestock sector. Through May 15, 2014, ZRR will provide training in livestock production, restock household herds, build community capacity in rangeland management, develop rangeland management plans, revive the livestock infrastructure and link producers to markets.

1.2 ADMINISTRATION, OPERATIONS AND CROSSCUTTING ISSUES

Administration: ZRR is implemented by Land O'Lakes Zimbabwe, headed by a Harare-based Chief of Party and a Technical Project Manager (PM) based in Manicaland, with frequent travel to Matebeleland. The PM receives assistance from Specialists at the field level and from the Harare office. An additional office in Bulawayo, housed next to the Prize Consortium to allow for closer collaboration, will soon be confirmed.

Environmental Compliance & Gender: ZRR is mainstreaming environmental issues, both at household and group levels, through holistic rangeland management and the training of farmer groups. An Environmental Monitoring and Mitigation Plan (EMMP) will be drafted and rolled out in the coming quarter. ZRR will carry out a gender assessment as part of the baseline survey. The project has also planned integration of gender mainstreaming activities, ensuring that women represent at least 30% of the project's beneficiaries.

Monitoring and Evaluation (M&E): Land O'Lakes submitted a Performance Monitoring Plan to OFDA on June 15, 2012; OFDA has confirmed receipt of this document. Land O'Lakes views a PMP as a fluid document, which will be revised as necessary as the baseline survey and project activities are rolled out; OFDA will be notified of any PMP updates immediately. The baseline survey is currently being carried out and will be reported on in the coming quarter.

SECTION II: PROGRAMME ACTIVITIES

2.1 SUMMARY OF PROGRAMME ACTIVITY ACHIEVEMENT

Quarterly activities implemented will be derived from the Life of Activity Plan for the project, with adjustment in accordance with field demands at the beginning of the quarter.

Given the short reporting period, Land O'Lakes did not undertake any programme activities in the current quarter; this section, as well as following results sections, will be updated accordingly in the next reporting period.

SECTION III: ACHIEVEMENT OF RESULTS

3.1 INTERMEDIATE RESULT NO.1: INCREASED GOAT PRODUCTION & MARKETING BY VULNERABLE HOUSEHOLDS & COMMUNITIES

3.2 INTERMEDIATE RESULT NO.2: INCREASED COMMUNITIES' CAPACITY FOR & PRACTICE OF SUSTAINABLE RANGELAND MANAGEMENT

3.3 INTERMEDIATE RESULT NO. 3: INCREASED CAPACITY OF AND ACCESS TO ANIMAL HEALTH & LIVESTOCK EXTENSION SERVICES

3.4 OTHER ACHIEVEMENTS

SECTION IV: CHALLENGES AND LESSON LEARNED

Land O'Lakes does not have any challenges or lessons learned to report at this time. This section will be updated accordingly in the next reporting period.

SECTION V: CONCLUSIONS AND NEXT STEPS

5.1 CONCLUSION

Land O'Lakes is on track with rapid start-up of the ZRR programme. Project staff will be trained July 2-6, 2012 and will report to their field assignments on July 9. Staff will first conduct the baseline survey at identified sites, with additional sites to be confirmed next quarter. Land O'Lakes has submitted its PMP to OFDA and will use this to guide programme activities in the coming quarter.

5.2 NEXT STEPS

The focus of the next quarter, July – September 2012, will be to orient staff on Land O'Lakes and USAID policy and procedure and to begin field activities. Field activities in the coming quarter include:

- Assessment of project areas and determination of project beneficiaries
- ACHM Holistic Management training for field staff
- Community Livestock Worker's (CLW) identification, mobilization, training and scope development
- Production and Goat Management trainings
- Initial set-up of Goat Producer Groups
- Finalization of the project's gender integration approach
- Market assessments of goat products
- Outreach to additional stakeholders to obtain best practices
- Planning for goat purchases
- Conducting of a needs assessments to tailor training needs
- Training of technical staff in gender targeting and capture of best practices
- Development of training manuals to the Zimbabwe context
- OFDA regional visit August 2012

Additionally, Land O'Lakes local and international Monitoring and Evaluation (M&E) staff will complete a baseline survey, to be submitted to OFDA by August 15. The baseline timeline and protocol was submitted as an annex to the PMP.

ANNEX 1: QUARTERLY PERFORMANCE DATA TABLE

The Quarterly Performance Data Table will be submitted with the next Quarterly Report.

ANNEX 2: SUCCESS STORY

Land O'Lakes does not have any success stories to report at this time; success stories will be submitted once programme activities are underway.



July 25, 2012

Mr. Michael Keegan, Agreement Officer's Representative
M/OAA/DCHA, SA-44
U.S. Agency for International Development
1300 Pennsylvania Ave., NW
Washington, D.C. 20523

RE: Market Survey for Non-U.S. Manufactured Vehicles
Zimbabwe Livestock for Accelerated Recovery and Improved Resiliency under
Agreement No. AID-OFDA-G-12-00032

Dear Mr. Michael Keegan,

Below please find the required documentation regarding the procurement of two (2) Ford Rangers for use in Zimbabwe under Zimbabwe Livestock for Accelerated Recover and Improved Resiliency program (henceforth known as ZRR). Per Section 1.6(d)(1)(D) of the referenced agreement, Land O'Lakes must comply with following requirements whenever the purchase or long-term lease of motor vehicles that are not manufactured in the U.S. is contemplated:

(i) The Recipient must conduct and document a market survey to ascertain whether U.S. manufacturers are able to provide a particular type of motor vehicle adequate for the specific demands of the project (such project demands must also be documented)...

(ii) The Recipient must provide, within 90 days after each such procurement, an information copy of all documentation required under this provision to the AOR to be included in the award file.

MARKET RESEARCH

Informal research performed by Land O'Lakes staff supports the findings cited in ADS 312.3.3.2, which maintains that market research and experience indicates Jeep Cherokee and Jeep Wrangler as the only U.S.-manufactured RHD motor vehicles currently available.

This project requires a RHD vehicle, however both the Jeep Cherokee and Jeep Wrangler are inadequate for project needs due to lack of cargo space. Program activities under ZRR require a truck with cargo space (i.e bed space) for use in hauling fodder seeds, bicycles, fuel drums, goats, training materials etc.

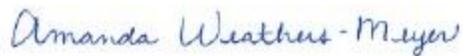
For the above stated reason, Land O'Lakes has determined that there are no US-manufactured vehicles with the necessary requirements to fulfill project needs. As such and as allowable in the referenced agreement, Land O'Lakes will procure the following vehicles:

COUNTRY OF MANUFACTURE	South Africa
SOURCE	South Africa
SPECIFICATIONS	Ford Ranger D/Cab Base+ 2.2 Diesel 4WD Pick-Up
ESTIMATED PRICER PER UNIT	\$21,900.00
TOTAL UNITS	2
DATE PURCHASED	06.11.2012

Please note this documentation is submitted within the 90 day timeframe referenced in part (ii) above.

Should additional information be required, please feel free to contact me at AJWeathers-Meyer@landolakes.com.

Regards,



Amanda Weathers-Meyer
Grants Specialist
International Development Division
Land O'Lakes, Inc.



July 25, 2012

Mr. Michael Keegan, Agreement Officer's Representative
M/OAA/DCHA, SA-44
U.S. Agency for International Development
1300 Pennsylvania Ave., NW
Washington, D.C. 20523

RE: Market Survey for Non-U.S. Manufactured Vehicles
Zimbabwe Livestock for Accelerated Recovery and Improved Resiliency under
Agreement No. AID-OFDA-G-12-00032

Dear Mr. Michael Keegan,

Below please find the required documentation regarding the procurement of four (4) XR 125 Honda Motorbikes for use in Zimbabwe under Zimbabwe Livestock for Accelerated Recover and Improved Resiliency program (henceforth known as ZRR). Per Section 1.6(d)(1)(D) of the referenced agreement, Land O'Lakes must comply with following requirements whenever the purchase or long-term lease of motor vehicles that are not manufactured in the U.S. is contemplated:

(i) The Recipient must conduct and document a market survey to ascertain whether U.S. manufacturers are able to provide a particular type of motor vehicle adequate for the specific demands of the project (such project demands must also be documented)...

(ii) The Recipient must provide, within 90 days after each such procurement, an information copy of all documentation required under this provision to the AOR to be included in the award file.

MARKET RESEARCH

Informal research conducted by Land O'Lakes staff supports the findings cited in ADS 312.3.3.2, which indicates US-based Rokon as the only known manufacturer of lightweight/mediumweight motorcycles in the United States.

This project requires a lightweight or mediumweight motorcycle, however Rokon is inadequate for project needs due to the extended geography of project activities. Program activities under ZRR require motorbikes which are suitable for on- and off-road terrain. Project sites bearing poor road conditions and off-road terrain include: Buhere, Marange, Makoni and Mutare Districts. The motorbikes must also address on-road terrain as travel on

paved roads is necessary for business activities such as meeting with private sector input suppliers and stakeholders in the district centers.

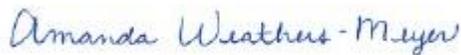
For the above stated reason, Land O'Lakes has determined that there are no US-manufactured vehicles with the necessary requirements to fulfill project needs. As such and as allowable in the referenced agreement, Land O'Lakes will procure the following motorbikes:

COUNTRY OF MANUFACTURE	China
SOURCE	South Africa
SPECIFICATIONS	Honda XR125 Off-road 125 cc
ESTIMATED PRICER PER UNIT	\$2,000.00
TOTAL UNITS	4
DATE PURCHASED	6.11.2012

Please note this documentation is submitted within the 90 day timeframe referenced in part (ii) above.

Should additional information be required, please feel free to contact me at AJWeathers-Meyer@landolakes.com.

Regards,



Amanda Weathers-Meyer

Grants Specialist
International Development Division
Land O'Lakes, Inc.

CC: David Harvey, Chief of Party, Zimbabwe
Meredith Kruger, Program Manager
Jill Smith, Program Specialist