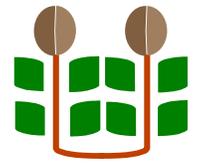




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## **COMPETE Agrodealer Trade Across Borders (ATAB)**

### **3RD MONTHLY REPORT-MAY 2012**



May 2012

This Report has been prepared by AGMARK-KENYA for Agrodealer Trade Across Borders program

**Project:** ATAB – Agrodealer Trade Across Borders

**Donor:** USAID COMPETE

**Prepared by:** James Mutonyi

**Period:** May 2012

**SUMMARY:** The main activities for the third month of the ATAB project was Agro-dealer Trainings in Mbarara, Mbale and Busia Districts

**Table 1: Key Achievements to Date**

Indicator	Disaggregated By	Total This Month	Total To Date	Project Total
No of Training Sessions	Number	3	Gulu-I Mbarara-I Mbale-I Busia-I	4
No. of Agrodealers trained in Cross-Border Trading	Male	31	40	59
	Female	15	19	

## I. AGRODEALER TRAINING

**Agrodealer Cross-Border Training:** 3 Agrodealer training sessions was conducted from 02<sup>nd</sup> – 04<sup>th</sup> in (Mbarara), 09<sup>th</sup> – 11<sup>th</sup> in (Mbale) and 23<sup>rd</sup> – 25<sup>th</sup> in (Busia) these were done as a continuation of the series of trainings that had begun in the month of April in Gulu. The agrodealers came from 9 districts in West of Uganda (Isingiro, Kanungu, Kasese, Ntungamo, Kabale, Ibanda, Rukungiri, Mbarara and Kisoro) and 9 districts in East of Uganda (Luuka, Manafwa, Iganga, Mbale, Bukedea, Bulambuli, Tororo, Kapchorwa and Sironko) The training in Busia drew agrodealers from Busia, Samia, Siaya and Bungoma districts in Kenya and Tororo, Bukedea, Bugiri and Namayingo districts of Uganda.

A total of **46(31M, 15F)** Mbarara 16(9M, 7F), Mbale 15(13M, 2F) and Busia 15 (9M, 6F) agrodealers went through the 3-day training which covered;

1. Grain Aggregation and Bulking,
2. Ware house Management,
3. Sanitary and phyto sanitary Standards
4. Grain quality Standards
5. Harmonised Standards
6. Contractual issues and Arbitration
7. Marketing costs and Margins
8. Marketing and Branding
9. Grain Export and Import regulations
10. Customs declarations and procedures

**Trainers:** The trainings were facilitated by Cletie Lukusa- Agmark CT, Lead trainer; Harriet Nabirye-Grain consultant; Andrew Byamugisha-MAAIF; Jovan Kyeyune-URA, Francis Ssozi Buyondo- Agricultural Inspectors Crop Protection Dept. MAAIF and Patrick Ogoji-URA, Michael Odong-MAAIF, Rajab Kiguma-URA and Apunyo Tom-URA

Other presentations to the participants were from external facilitators including grain consultants, East Africa Grain Council (EAGC), Government officials from Ministry of

Agriculture Animal Industry and Fisheries (MAAIF), Uganda Revenue Authority (URA)-Customs department, Officials from Uganda National Bureau of Standards (UNBS), Kenya Revenue Authority (KRA)-Customs department. and District Agricultural Officials



*The guest of honour Mr. Peter Ayo (DAO-Mbale) addressing the participants during the official closing of the Mbale training.*

**Training Methodology;** A participatory approach was adopted as a training method. This included; Brief lectures, Group discussions and group presentations, Deliberations, Question and answer sessions and Sharing of experiences, Visits-the agro dealers were taken to a grain store and had hands on leaning and practical experience proper warehouse management, grading maize and the required grain Quality standards.

**Training Materials;** Participants received copies on all the subject areas of the training. There was also use of electronic presentations on power point, hand written examples on flip charts, small group breakouts and some practical exercises.



*The Mbale training participants during a visit at the Kapchorwa Commercial Farmers Association (KACOFA) warehouse in Kapchorwa district for practical experience on proper warehouse management, grading maize and the required grain Quality standards.*

### Annex I Workplan for June 2012

Activities	Sub-activities	JUNE					Responsible persons	Indicator Unit	Program Targets
		W1	W2	W3	W4	W5			
<b>Activity 1. Familiarization and sensitization</b>									
Familiarization and sensitization	Make a trip to Tanzania to familiarize with the situation on the ground (meet with the various stakeholders, host institution, Agrodealers, Grain traders, Government officials & Custom officers)					30/5/12 to 2/6/12	Project Coordinator, Steve Ngwalla	Sensitization of stakeholders and identification of agrodealers to participate in the project.	
<b>Activity 2. Training of Agrodealers</b>									
Training of Agrodealers	(3 days) training of agrodealers on cross boarder grain trade in Tanzania			16 to 18/6/12			Project Coordinator,	1 Agrodealer trainings held with 15 agrodealers trained.	15
<b>Activity 3. Workshops</b>									
Holding of workshops with Agrodealers and grain traders	Holding 1 day meetings with Agrodealers and grain traders					30/6/12	Project Coordinator, host institutions	1 Workshop held and contracts signed between agrodealers and grain traders	

**Annex 2: List of attendance of the agro dealer training Mbarara- Uganda  
from 02<sup>nd</sup> – 04<sup>th</sup> May 2012 at Rwiz Arch Hotel, MBARARA**

No.	Name of agrodealer	Name of Shop / Organization	District	Phone No	Gender	
					Male	Female
1	Kiiza Patrick	MACE	Isingiro	0782804780	✓	
2	Birakwate James	Kihihi Farm Enterprise	Kanungu	0772867577	✓	
3	Stella Ngategire	Mubuku Farmers Store	Kasese	0776664488		✓
4	Lydia Nofaki	New Farm Supply Shop	Kasese	0772523217		✓
5	Grace Tukahirilia	Grabrely	Ntungamo	0782712904		✓
6	Kakinoni Bibian	Itojo Agro-Input Shop	Ntungamo	0752212000		✓
7	Atweteireho Solomon	Zebu Investments Ltd.	Kabale	0782962255	✓	
8	Agaba Alex Tukamusherura	Farmer's Corner	Kasese	0782775137	✓	
9	Arinaitwe Monica	Patience Farmers	Ibanda	0772935016		✓
10	Matukunda Clezanta	Matukunda Farmers Shop	Rukungiri	0774152300		✓
11	Tweheyo Herbert	Seeds For Generations Ltd.	Mbarara	0772460096	✓	
12	Turyahikayo Kezron	Standard Care Enterprise	Ntungamo	0783040906	✓	
13	Byuvuhore Mark	Mark and Sons Agro-Input Shop	Kisoro	0775474537	✓	
14	Mugabiirwe Frank	Agro Farm Supply Shop	Rukungiri	0772982121	✓	
15	Lubega David	Kaberebere Abamwe General Stores	Isingiro	0702943277	✓	
16	Agumisiriza Peruth	Agrima Ltd.	Kabale	0772953094		✓

**Annex 3: List of attendance of the agro dealer training Mbarara- Uganda  
from 09<sup>th</sup> – 11<sup>th</sup> May 2012 at Kayegi Hotel, MBALE,**

No.	Name of agrodealer	Name of Shop / Organization	District	Phone No	Gender	
					Male	Female
1	Wasagali Phiona	Buteza Agro-Inputs	Mbale	0702 538377 0782 632723		✓
2	Fred Musingo	Sukuya Ace Inputs	Manafwa	0779 883293	✓	
3	Omoit George Otieluk	Geomoz Ltd.	Bukedea	0776 534634 0704 989339	✓	
4	Tabali Moses	Bunambutye Ace Agro Input Shop	Bulambuli	0701 338302 0782 338302	✓	
5	Iroota Charles	Atiri Agro Input Dealers Farm Supplies	Tororo	0776 406557 0776 406557 0704 155818	✓	
6	Magero Moses	Bukawa Ace Shop	Iganga	0792 049395 0752 555562	✓	
7	Chelangat Eddy	Tegeres Ace	Kapchorwa	0778 183990 0704 308287	✓	
8	Muhamud Yusuf Mudondo	Kaserem Ace	Kapchorwa	0702 539721	✓	
9	Washole Daniel Sendi	Friends Agro Inputs Stores	Bulambuli	0702 777280 0776 777280	✓	
10	Nafuye Janet	Farmers Pride Agencies	Sironko	0772 948304		✓
11	Walyaula John	Walyaula and Bros Agro- Input	Manafwa	0781 413405	✓	
12	Balidawa Badru	Namungalwe Ace	Iganga	0776 999048	✓	
13	Waiswa George	Malakama Ace	Iganga	0784 860010	✓	
14	Wamakesi Sam	Butiru Rural Agro Input Supplies	Manafwa	0782 850948	✓	
15	Nangulu Moses	Bukanga Ace	Luuka	0772 633333	✓	

**Annex 4: List of attendance of the agro dealer training Busia- Uganda  
from 23<sup>rd</sup> – 25<sup>th</sup> May 2012 at Rand Hotel, BUSIA,**

No.	Name of agrodealer	Name of Shop / Organization	District	Phone No	Gender	
					Male	Female
1	Arionget Suzan	Bukedea Umoja Farmers Company	Bukedea	0779360980		✓
2	Makaka Moses	Baida Marketing Centre	Bugiri	0773378270	✓	
3	Batambuze Abubaker	Nabukalu Farmers company ltd.	Bugiri	0782109695	✓	
4	Ngereza David	Busia Produce Dealers	Busia	0772378979	✓	
5	Grace Okumu	Masafu Company	Busia	0777334044		✓
6	Muheji Moses	Masaba Multipurpose	Busia	0774214448	✓	
7	Okumu James	Namanyingo Farmers Company Ltd.	Namayingo	0772910403	✓	
8	Zachary Okongo	Marenyo Community Cereal Bank	Gem/Siaya	0721522943 0733820795	✓	
9	Rose Wesonga	RAB Agrovet	Samia	0725773043		✓
10	Wanyera Everlyne	Elgon Farmers Centre	Bungoma	0728590750		✓
11	Margaret Barasa	Buhehe Multipurpose Company Ltd.	Busia	0779835973		✓
12	Osege Matias Simeo	Sere General Farmers Association Ltd.	Tororo	0782338217	✓	
13	Sitanga James	Lunyo Multipurpose Famers Association Ltd.	Busia	0774423902	✓	
14	Florence Mangeni	Bulumbi Multi-Purpose	Busia	0779737525		✓
15	Antony Wahome	Busia Agrovet	Busia	0721 331941	✓	