



## USAID-COMPETE /AGMARK FIELD TRIP REPORT FORM

<b>Name(s)</b>	Rose Wanyiri		
<b>Travel to</b>	Musoma and Bukoba - Tanzania	<b>Project (ATAB)</b>	ATAB
<b>Purpose of Trip</b>	Agrodealer training in Cross border grain trade in Musoma. Attending the Kanderes' 15 <sup>th</sup> Anniversary celebrations in Bukoba.		
<b>Trip Duration</b>	<b>From</b> (18/06/12)		<b>To</b> (28/06/12)

### 1. Findings *(Write the activities done by date / Places visited)*

Date	Activity
18-06-12	<ul style="list-style-type: none"> <li>▪ Travelled to Mwanza, Tanzania.</li> <li>▪ Met with Benezeth Kamihanda a consultant hired for mobilization of agrodealers and facilitators for the Musoma agrodealer training in cross border trade.</li> </ul>
19-06-12	<ul style="list-style-type: none"> <li>▪ Travelled to Musoma</li> <li>▪ Finalizing on all logistics for the next day training. training preparation</li> <li>▪ Made a courtesy call on the Regional TRA officer Mr Gamaliel.</li> </ul>
20-06-12	<ul style="list-style-type: none"> <li>▪ Agrodealer training on cross border grain trade. Mainly covering introductions, Market costs and Margins as well as Sanitary and Phyto Sanitary Standards.</li> </ul>
21-06-12	<ul style="list-style-type: none"> <li>▪ Agrodealer training on cross border grain trade. Covering Grain quality Standards, Harmonized Standards, Contracts and Arbitration, warehouse management and cereal bulking and aggregation.</li> </ul>
22-06-12	<ul style="list-style-type: none"> <li>▪ Agrodealer training on cross border grain trade. Covering Grain export and Import regulations, custom declaration and procedures, marketing and branding and Managing Business relations.</li> </ul>
23-06-12	Travelled back to Mwanza
24-06-12	Sunday-worked on the reports
25-06-12	Travelled to Karagwe, Bukoba.
26-06-12	Attended the Kaderes 15 <sup>th</sup> Aniversary. Kaderes (Karagwe Development and

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	Relief Services) is a rural community development initiative aiming at making markets work for peasant and small holder farmers. Kaderes is a major target beneficially of the ATAB project.
<b>27-6-12</b>	Travelled back to Mwanza from Bukoba
<b>28-6-12</b>	Travelled back to Nairobi, Kenya

## 2. Observations and Recommendation

- The traders highlighted the existence of many unnecessary restrictions on grain trading across the border and request the need for the project to consult with the Tanzanian government in a bid to address the need to remove such restrictions.
- Lack of harmonization among the authorities in charge of issuing export and import permits (TFDA )Tanzania Food and Drugs Authority), TBS (Tanzania Bureau of Standards) and PHIS (Plant Health Inspectorate Services)
- Most traders lack enough capital and also access to credit. This places severe constrain on the quantities that the traders can engage in.
- The traders also lack reliable and timely market information especially in regards to produce prices.
- Tanzanians are naturally very trusting; they trade in large grain volumes with buyers across the borders without formal contracts. In many occasions most have been swindled.

**3. Key Contacts during trip** *(Provide list (including names, Tel, address) of contacts made i.e. Key farmers/agrodealers, Implementing Agencies, Partners, e.t.c)*

No.	NAME	ORGANIZATION/TITLE	TEL. No.	EMAIL
1.	Augustin Magige	PHIS (Plant Health Inspectorate Services)	0753 466 323	wikenaco@yahoo.com
2.	Paul Mukondokwa	TRA-Sirari Customs	0763 069 660 0715 431 010	
3.	Charles Kapera	Agricultural Officer-Musoma	0752 439 133	
4.	Mr. Gamaliel Mafie	The Regional TRA Manager for Mara region	0754307596	
5.	Zake Rwiza	Cutoms Officer-Mara	0754 441 336	