



General Systems Company (GSC)

DRAFT

I. STRATEGIC PARTNERS SOUGHT

GSC is engaged in the business of providing one-stop solutions related to advanced electronic systems covering the fields of computers, communications industrial electronics, information technology, control systems and in-site maintenance and rehabilitation. GSC has an interest in providing systems and equipment for any of the following sectors in Iraq:

- Petrochemical Plants
- Refineries
- Chemical Plants
- Power plants
- Water Treatment
- Pipeline system infrastructures
- Large-scale complex construction projects (industrial construction)

GSC would like to explore with these firms different types of strategic partnerships ranging from consultant/client collaboration, prime contractor/subcontractor relationships through to the formation of joint-ventures to bid on, or execute large-scale projects.

The company is willing and open to discuss all forms of partnering arrangement with companies that have proven, reliable, cost-effective technologies and practices together with international experience and references.

II. GSC: PROFILE

A. OVERVIEW

Location: The headquarters and facilities are in Baghdad

Ownership:

GSC is a state-owned enterprise (SOE). Iraq's Ministry of Industry and Minerals has oversight over GSC but it is government policy to corporatize and commercialize SOEs within the next five years.

Size:

Sales Revenue: 2010: \$ 36.8 million

Employees: 523

Website:

www.gsc-iraq.com

B. SERVICES AND MARKETS

Main Services include:

- Site rehabilitation, maintenance and rebuilding, including:
 - site surveys
 - e-project management
 - engineering
 - software development and implementation
 - site installation, commissioning, acceptance testing, ongoing support
- Communications
 - mobile communication systems
 - internet, intranet, video conference systems, LAN
 - remote control systems
 - security solutions
 - communication towers and line of site systems
 - electronic control circuit systems
 - web sites
 - database management systems

- Control
 - Programmable logic control (PLC) systems
 - Field level gauges and feedback (PID,PD,PI, etc) to the PLC - shaft encoders, tachometers, thermocouples, level gauges, strain gauges, pressure gauges, flow meters
- Supervisory Control and Data Acquisition (SCADA)
 - installation of SCADA systems
 - customization of human-machine interface or HMI
 - remote terminal units (RTUs) connecting to sensors in the process
 - converting sensor signals to digital data
 - programmable logic controller (PLCs) used as field devices
 - communication infrastructure connecting the supervisory system to the remote terminal units
 - various process and analytical instrumentation

Major Markets include:

- Oil and Gas
- Electricity
- Power Stations
- Industry
 - Cement
 - Fertilizer
 - Brick
 - Chemical
 - Petrochemical
 - Food processing
- Ministry of Oil - refineries, etc.
- Ministry of Electricity
- Other State Companies
- Private Companies

GSC's Competitive Advantages

These include:

- 33% share of Iraqi plant automation market
- expert knowledge of Iraqi market;
- responsiveness
- skills and size of engineering staff capabilities
- skills and size of software development staff capabilities
- significant R&D capabilities

C EXISTING FOREIGN CONTACTS

GSC has agreements with foreign companies of similar specialty to provide services to these companies when executing projects in Iraq. These companies:

- SCS of Malaysia.
- PrACSI of U.A.E.
- Elimco of Turkey.
- Flsmidth (Automation) of Denmark.
- Panalytical of Holland.
- Elex of Swiss.
- ITTc of USA.
- ABB (Automation,Low voltage) of Germany.
- Allenbradly of USA.
- YogoKawa of Japan.
- SEMCO maritime of Denmark.
- MAN B&W Diesel of Denmark & Germany.

III. CONTACT US

For additional information or to arrange a visit to the company, please contact us:

Contact Person:

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Prior to initial company visits interested parties will be required to submit:

- Copy of registration document
- Company profile
- Authorization letter